

VI. ITEMS FOR DISCUSSION

- a. Motion to approve the bid for Special Education School Bus from Brightbill Body Works in the amount of \$724,190.00 from the June 23rd, 2023 bid opening. (Sole Bidder) (Paid for with ACCESS funds)
-

EAST STROUDSBURG AREA SCHOOL DISTRICT



Business Office
Peter T. Bard, M.Ed, SFO, PCSBA
Chief Financial Officer
50 Vine Street
East Stroudsburg, PA 18301
Phone: (570) 424-8500 • Fax: (570) 420-8384

BID – SCHOOL BUSES

The East Stroudsburg Area School District, together with the East Stroudsburg Board of Education, HEREBY GIVES PUBLIC NOTICE THAT SEALED PROPOSALS WILL BE OPENED FOR THE FOLLOWING:

PROPOSAL #	PROPOSAL TITLE	PROPOSAL OPENING DATE	TIME
ESASD – SB2023-24	Propane School Buses	June 23rd, 2022	1:00pm

SPECIFICATIONS

The East Stroudsburg Area School District (“the District”) is soliciting bids from Contractors to provide propane powered school buses.

Bids will be received by Mr. Peter T. Bard, Chief Financial Officer, East Stroudsburg School District, 50 Vine Street, East Stroudsburg, PA 18301 until June 23rd, 2023 at 1:00pm prevailing time at which time and place there will be a public opening of proposals received.

Proposals should clearly indicate “Propane School Buses” on the outside of the envelope. Faxed or e-mailed proposals will not be accepted.

No proposal may be withdrawn before 90 days after the date of the opening of the proposals. Tentative plans call for the East Stroudsburg Area Board of Education to review the proposals and to take action to award a contract at its regular public meeting on July 17th, 2023.

Information regarding the Propane School Buses and specifications may be obtained from Mr. Peter T. Bard, Chief Financial Officer, East Stroudsburg Area School District, 50 Vine Street, East Stroudsburg PA 18301, (570) 424-8500 ext. 10120, Monday through Friday between 7:45am – 3:45pm as well as on the District’s web site at www.esasd.net.

The East Stroudsburg Board Education reserves the right to reject any or all proposals and to waive, at its discretion, any irregularities, mistakes, omissions, or informalities relative thereto, and to further negotiate with any firms submitting proposals.

EAST STROUDSBURG AREA SCHOOL DISTRICT
2023-2024 Bus Purchase/Buy Back Program

INSTRUCTIONS TO BIDDERS

The East Stroudsburg Area School District is seeking bids for its 2023-2024 Bus Purchase/Buy Back Program. The District will receive bids for up to five (5) Conventional passenger buses with 30+ 3 wheel chair spots and dual air. **Bids will be publicly opened at 1:00pm June 23rd, 2023 at the District Administration Center, 50 Vine Street, East Stroudsburg, PA 18301.**

Under the Bus Purchase/Buy Back Program vendors may choose to submit pricing for a straight up purchase of the requested buses, and/or submit pricing for a Buy Back Program. Under a Buy Back Program the District agrees to purchase buses at an agreed upon price and the bidder agrees to repurchase the same vehicles at a specified time and price. The District is seeking Buy Back pricing for 5 years for the vans and lift vans. Bidders may choose to submit bids for all or a portion of the required type and number of buses.

PROPOSAL GUARANTEE

Each proposal shall be accompanied by a Certified Check, or Bid Bond made payable to the East Stroudsburg Area School District in the penal sum of ten percent (10%) of the total amount of the bid. The Certified Check or the full amount of the Bid Bond accompanying this proposal shall be forfeited if the bidder fails to deliver items awarded as a result of this bid. In lieu of timely delivery, the selected vendor may provide an equal amount of inspected, equivalent loaner buses acceptable to the School District until the new buses arrive at the School District for a period not to exceed 60 days.

PERFORMANCE BOND

The successful bidder(s) will provide a Performance Bond made payable to the East Stroudsburg Area School District in the penal some of fifty percent 50% of the awarded contract.

COMPETENCY OF BIDDER

The competency and responsibility of the bidder, as well as the availability and adequacy of the bidder's maintenance service will be considered in the award of the contract.

DEMONSTRATION

All bidders shall demonstrate units for or on which they bid, to District personnel when requested to do so by the authorized agent of the School District.

DISCREPANCIES IN SPECIFICATIONS

Should a bidder find discrepancies in or omissions from the specifications or documents, it should at once notify the School District Chief Financial Officer, in writing, in sufficient time to validate any required changes via addenda to the specifications. All addenda or changes to the bid specifications will be posted on the District's website.

EAST STROUDSBURG AREA SCHOOL DISTRICT
2023-2024 Bus Purchase/Buy Back Program

INSTRUCTIONS TO BIDDERS

Bidders are responsible for checking the website for addenda or changes before submitting their bids.

DELIVERY

Delivery of items proposed shall be the responsibility of the successful bidder. Delivery of all buses must be no earlier than July 15th, 2023, unless prior approval has been granted by the District Transportation Department. Cost of delivery shall be included in the bid prices proposed.

CURRENT PRODUCTION IS OUT TO FEBRUARY 2024

TAXES

Prices shall not include Federal, State, or Local taxes. The District, upon request, will furnish proper exemption certificates.

DAMAGES

Any materials found to be damaged upon delivery shall be replaced or repaired, and the cost of such replacement or repair, including cost of materials and workmanship, shall be borne by the successful bidder.

REJECTION

The Board, through its designated agent, shall have full power and authority to reject any item or material furnished which, in its opinion, is not in strict compliance and conformity with the requirements of the specifications, and the decisions of the board or its agent shall be final, conclusive, and without exception or appeal.

The Board reserves the right to reject any or all bids, parts thereof, or parts therein and waive any defects, errors, omissions, mistakes, or irregularities in the bids. The Board reserves the right to award any bid in the best interest of the East Stroudsburg Area School District.

FAULTY MATERIALS

The contractor shall be held responsible for faulty materials or workmanship, and shall correct any defects due thereto.

NON-COLLUSION

All Bidders are required to complete the attached non-collusion affidavit. Any bidder failing to do so will be disqualified.

CONTRACTS

A contract will be developed by the District following the award of the successful bid.

Checks or bid bonds will be returned to all except the successful bidder immediately following the award. The check or bid bond of the successful bidder will be returned upon final delivery of items awarded, or at the time that the contractor shall obtain and

EAST STROUDSBURG AREA SCHOOL DISTRICT
2023-2024 Bus Purchase/Buy Back Program

INSTRUCTIONS TO BIDDERS

deliver to the School District a Performance Bond covering the faithful performance of the contract in an amount equal to fifty percent (50%) of the bid price.

MINIMUM STANDARDS

The vehicle body, chassis, engine, appliances, etc. of the proposed bus must fully comply with all applicable requirements of the Pennsylvania Motor Vehicle Code.

DAMAGE TO PROPERTY AND PERSONS

Contractors shall be responsible for any damages to property caused by themselves or their agent. Contractors shall further covenant and agree to hereby assume all liability for, and shall and do agree to indemnify and save harmless the Board of School Directors against any and all loss, costs, suits, claims, charges or damages arising from injuries sustained by mechanics, laborers, workmen, or any person or persons whatsoever to their persons or property, whether employed in and about the said work or otherwise, by reason of any accidents, damages or injuries, torts or trespasses happening in and about, or in any way incident to or by reason of the performance of this contract and the performance of said work and labor, including costs, counsel fees and all expenses of defense, and agree to carry property damage liability insurance and to furnish certificates therefore when required by the Board.

FORMS

All bids must be submitted on the forms supplied and attached hereto. All information required by the form proposal shall be supplied. Bids shall be irrevocable and shall remain subject to acceptance for ninety (90) days following the date set for the bid opening.

LOSSES

The contractor shall be held responsible to the Board for any loss sustained by the Board if the contractor should fail to enter into a contract with the School District/ Board of School Directors.

LETTERING AND NUMBERING

Bus body shall be painted as required by Pennsylvania Motor Vehicles Code (school bus yellow). Lettering and numbers shall be black color, plain square block style, and minimum 6" height on yellow background unless specified otherwise. Lettering on each side of bus shall be **EAST STROUDSBURG AREA SCHOOL DISTRICT** and shall not be obstructed by the electrically operated stop arm when arm is in the folded position. Buses will be numbered front, rear, and door opening side with numbers as indicated by the bid specification. Any possible questions pertaining to lettering should be directed to the Damaris Robins, Director of Transportation (Phone 570-424-8500 ext. 10820.)

EAST STROUDSBURG AREA SCHOOL DISTRICT
2023-2024 Bus Purchase/Buy Back Program

INSTRUCTIONS TO BIDDERS

SPECIFICATIONS

1. Bus specifications are contained as follows:
 - a. Appendix A: Conventional Style Type C 30+3 wheel chair with dual AC
2. All deviations from the bid specifications **MUST** be noted on the specification sheets. Unless fully documented, such deviations may disqualify the bidder at the sole discretion of the Board.
3. Bidders must complete and return the Non-collusion Affidavit contained in Appendix B.
4. Bidders must use the pricing forms as contained in Appendix C.

ADDITIONAL SPECIFICATIONS

1. Bid proposal must include a **minimum 18,000 annual mileage allowance**.
2. Bid proposal must include a **5-year – 100,000 mile towing warranty at no charge**. The towing plan pays \$500 toward two per incident in conjunction with warrantable failures. Towing must be to the nearest factory certified dealer.
3. Bid proposal must include annual preventive diagnostic checks by a certified factory trained technician.
4. Awarded bidder(s) will supply title and new registration plates at no cost to the District. Registration plates will be School Bus plates.
5. In the event of a breakdown, an inspected loaner bus must be available to the District. The bus must be no older than 4-years old.
6. Bid proposal must include all current software. Bid also must include technical training for all mechanic and supervisors at no additional charge.
OBDDI TOOL TO BE SUPPLIED
7. Bidder must have a certified service facility within 30 miles of the East Stroudsburg Area School District. The facility must include certified and factory trained technicians for all bus components including engine, chassis and all body components.

APPENDIX A

SCHOOL DISTRICT BUS BID SPECIFICATIONS
Conventional Style Type C School Bus – 30+3 (48 passengers) Wheel Chair Capacity

Chassis and body to be a new model as described in these specifications. Minimum specifications are listed below and each bidder must state to the right of the listed specifications the compliance details that pertain to the unit bid indicating size, quality, range and information as necessary to determine unit quality. Bidder's specifications **must meet or exceed** minimum specifications and must be listed in detail to be considered a qualified bid. All chassis and body specifications shall meet or exceed those specifications as set forth by the State and Federal Minimum Specifications for School Buses.

These specifications must be filled out and returned with bid to be considered. Marking YES means you meet specifications exactly, Marking NO means you must explain difference. All deviations from bid specs must be explained. Failure to do so may result in bid being disqualified. Any marking on bid document other than in the YES, NO or Explanation of difference will result in the bid being disqualified.

CHASSIS SPECIFICATIONS

CHASSIS FRAME

Yes No

Chassis: New 2023 or newer Model Keyed alike 2025 Model Year

Wheelbase: Minimum 219" Axle to Axle 217"

Frame Rails: High Strength Steel with 120,000 PSI _____

Bumper, Front: Full width aerodynamic, 1/4" minimum thickness, heavy-duty steel _____

Frame Members, Attachment & Supports:
All frame members, attachments and supports shall be attached using threaded Grade 8 fasteners. HUCK BOLTS USED

Chassis Frame Rails & Attachments: Powder coated for maximum rust and corrosive _____

Front Tow Hooks (2) _____

AXLES & SUSPENSIONS

Axle, Front: 10,000 lb. Capacity. _____

Suspension, Front: 9,000 lb capacity with shock absorbers. _____

Axle, Rear: 21,000 lb capacity. Shall include a magnetic drain plug. _____

Suspension, Rear: Air-ride design with 23,000 lb capacity, dual leveling.

Yes No

21,000 #

BRAKES, STEERING & EXHAUST

Brake System: Full air brake system with AD-IP dryer, automatic adjustment, and four channel ABS feature with on-board diagnostic capabilities and audible alarm when air pressure drops below 60 psi.

Diagnostics shall include ABS operation, brake wear imbalance and event recording.

Brakes, Front & Rear: Four wheel air disc with Dust cover.

Automatic Traction Control System: The bus shall be equipped with an automatic traction control system to prevent rear wheel spin.

Parking Brake: The bus shall be equipped with a parking brake that is activated by a dash-mounted switch. Use of an Orchelan type arm or foot applied brake is not allowed. **NO EXCEPTIONS.**

Steering Column: To be automotive adjustable type (tilting & telescopic.)

Steering Wheel: For improved driver ergonomics and control, the steering wheel shall be minimum of 18" in diameter.

Steering: Power assist type with Ross/TRW gear box.

Exhaust System: Single, stainless steel long tail pipe. It shall be frame mounted with suspension hangers and clamps

Heat Shield: A heat shield shall be located between fuel tank and muffler.

ELECTRICAL

Yes No

Electrical System: 12 Volts, negative ground, for ease of maintenance all wiring shall be color coded and continuously numbered.

Wiring Protection: All wiring shall be protected in a continuous loom and include grommets.

Accessory Panel: To allow for installation of DVR and GPS systems.

12V Accessory Port: Dash mounted

Chassis Electrical System Connectors: All chassis connectors shall be moisture sealed and locking type. USE OF BUTT OR CRIMPED STYLE CONNECTORS ANYWHERE IS NOT ACCEPTABLE.

Alternator: 200 Amp minimum, 12 volt

Battery System: Two maintenance free batteries with a minimum rating of 950 CCA's each, 12 volts

Battery Box: The box shall be body mounted, vented and sealed from road contaminants. In addition, the battery tray shall be equipped with stainless steel rollers. Batteries to be accessible by opening door only without the need to remove a cover.

Multi-Plex Wiring System: Single Comprehensive Body Harness Interfaced to Multiplex Electrical System All power systems are to be protected by fuses - solid state overload/short circuit detection

Low Voltage Protection Indicator: Bus shall notify the driver of a low voltage occurrence.

Headlights: Replaceable halogen bulb without the use of tools. Composite aero design for two light system with a headlight warning buzzer that sounds when headlight switch is on and ignition switch is in off position.

Yes No

Daytime Running Lights: Headlight operation controlled by ignition switch. System to be capable of being deactivated by applying the parking brake except when the red warning lights are active.

Full Instrumentation: Voltmeter, oil and temperature gauges, speedometer, trip odometer, tachometer, fuel gauge, hour meter and air pressure gauge. Additionally, the instrument panel shall be illuminated and include text light indicators monitoring both the amber and red warning light activations, emergency exit door opening, low coolant level and cruise control activation.

ENGINE AND TRANSMISSION

Engine: 6.8L or larger engine
With liquid propane Autogas Fuel System with Exhaust Brake, 339 horsepower or larger system , must comply with NFPA58 LPG code and must Meet MVSS 301.1 Fuel System Integrity for liquefied Petroleum gas

7.3L - V8

EXHAUST BRAKE N/A

Engine Emissions: The bus engine shall be EPA certified and meet all Federal regulations in effect at the time of engine production:

Oil Filter: Replaceable element type.

Electronic Diagnostics System: Shall be equipped with an on board dash LCD diagnostic display.

Electronic Diagnostics System: The bus shall be equipped with an on board dash LCD diagnostic display which can display fault codes for engine and chassis without any hand held or computer devices attached to vehicle.

Engine Coolant: Shall be extended life coolant and pre-set to minimum of -34F.

Throttle and Cruise Control: Electronic idle and cruise control

Yes No

Engine Alarm System: Bus shall be equipped with both visual and audible alarms notifying the driver in the event of low oil pressure or high water temperature.

Transmission: Automatic

Transmission 5-speed. Transmission shall be covered by a 5 year warranty with unlimited miles. Transmission Temperature gauge to be included.

6 SPEED

HOOD ASSEMBLY

Front End: Shall be easy tilting fiberglass hood.

Hood System: The hood shall be constructed with a replaceable grill and incorporate a pre-cleaning feature that filters out large particles prior to reaching the air filter.

Hood Wire Harness Assembly: Headlight and turn signal wiring harness shall have a quick disconnect connector (**PREFERRED** location at the bumper.)

FUEL

Fuel Tank: Unit will be dedicated Propane Autogas powered - Propane fuel tanks with a capacity of a minimum 100 (Diesel Fuel Equivalent) usable gallons. Common Rail fuel system with filtration and pressure relief valves in support of the fuel system. With quick fill disconnect system.

69 GALLON

Low Fuel Level Indicator: Bus shall notify The driver in the event of low fuel level.

COOLING SYSTEM

Heavy duty cooling system with viscous fan clutch

Electro Magnetic

Radiator: Aluminum heavy duty radiator, with visible coolant level check

Yes No

WHEELS AND TIRES

Wheels: 8.25" x 22.5" steel disc, hub piloted, 10 Std, painted steel

Tires: Front and rear tires to be 255/70R22.5 16 Ply. Steel Belted Tires. Front tires to be steering tires, Rear tires to be mud and snow

Mud Flaps: to be installed behind front and rear wheels.

WARRANTY

Manufacturer's Warranty:

Chassis & Body: 5 Years, Bumper to Bumper (except wear items)

Engine: 5 Years, unlimited miles

Transmission:

5 Years, Unlimited miles Bidder shall include a copy of the warranty certificate with the bid detailing component coverage. Bidder must also supply with the bid a copy of servicing dealers approved by the manufacturer and distance in approximate miles from school district.

BUS BODY SPECIFICATIONS

BODY SPECIFICATIONS

2023 or newer Model Type C classification

Capacity: 48 Passengers- 30 + 3 wheelchair positions. The body is to be securely mounted to the chassis with mounting clips double bolted to the body cross members so that if one or both bolts loosen, the clip cannot swivel and lose contact with the chassis.

INTERIOR DESIGN AND CONSTRUCTION

Yes No

Headroom: Minimum 78" measured at the center of the aisle with 12" window sashes.

77" HEADROOM

Header Pads: Both the front and rear doors shall included pads installed above the doors.

Compartment above Driver: padded
Compartment Equipped with driver dome light.

Step well: Three-step design. The step well shall be constructed of 14 gauge galvanized steel, e-coated and painted black for protection, welded and sealed to the main floor structure. Bolted-in designs are not acceptable. The step well shall remain its full width with no taper from the bottom step to the top step (**PREFERRED.**)

BOLTED Design w/TAPER

Floor: 5/8" Marine grade flat floor, fully tracked from front to back on both sides

Floor covering: Gray vinyl with ribbed center aisle with Galvalume aisle trim.

Wheel House Covers: The wheel-houses shall be covered with ABS composite material.

FLAT Floor ok (PG)

Step Treads: Koroseal pebble step covering with white safety edge.

Interior Side Panels and Step well: The interior side panels below the windows shall be constructed of aluminized steel.

Fuel Tank Sender Inspection Plate: An inspection plate shall be mounted over the fuel tank in the floor of the bus body.

Assist Rail: 1" diameter both sides of the entrance door.

Insulation: Minimum of 2" located in roof, sides and end caps.

Headliner: For reduced interior noise levels, the interior headliner panels in driver's compartment and the first window section shall be perforated.

Yes No

Interior Paint: Light color polyurethane

Two-Way Radio Receptacle: the dash shall include a receptacle area for the installation of a two-way radio if so required.

AM/FM/CD/PA Stereo, includes antenna and cable, four speakers, with Public Address System

CD N/A - B.T. + MP3 SUPPLIED

SEATS AND BARRIERS

All seats shall meet applicable FMVSS requirements (FMVSS 222, 302, & 210), tracked seat frames with Type 2 belts

Tracking: shall be installed on both sides of the bus to allow wheelchairs and seating in any configuration.

Driver's Seat: The seat shall be a six-way adjustable high back design with cloth insert, adjustable lumbar support and adjustable shoulder harness, arm rests on both sides.

Upholstery: Heavy duty 42oz. Gray upholstery.

Seat Covers: To have three-year warranty.

Wear only

Seat foams: Shall be constructed of re-bonded foam and shall be warranted for a period of three (3) years.

Wear only

EXTERIOR CONSTRUCTION

Body Side Panels: The side panels shall be constructed of 20-gauge steel with a smooth panel appearance and to be joined with hard rivets.

Rub Rails: Four (4). All exterior rub rails shall be one-piece continuous in length down the entire side of the bus body with formed-in metal end cap.

Yes No

Fuel Filler Door: Include with metal latch with a pin style hinge.

Drip Rails: Run the full length of the body, to include above driver's window and entrance door

Cowl Steps: Two, fold down

Exterior Paint: Electro-statically applied poly- urethane paint. National School Bus Chrome except rub rails, flasher background and bumpers which will be black.

ADD WHITE ROSE
\$ 358.- PER BUS

Undercoating: Complete undercoating of the bus body prior to mounting the body on the chassis for complete body coverage. After body mounting a second undercoat shall be applied for maximum corrosion and rust protection.

WINDOWS AND WINDSHIELD

Windshield: The windshield shall be constructed of laminated glass, with tinted band and with no windshield center post.

CENTER POST USED

Passenger Side Windows: Tinted windows with anodized aluminum window frames with adjustable. window stop. Plastic frames are not acceptable.

ENTRANCE DOOR

Entrance Door Width: The door shall have a **Minimum** clear opening of a **minimum 30"** width, outward opening safety design. Entrance door shall be centered with the mid-point of the driver's position.

Entrance Door Service Design: The door control shall be air operated. The servicing mechanism shall be mounted internal of the bus body. Designs that expose the door servicing mechanism to external elements upon opening and closing the door are not acceptable. The door frame shall be constructed of aluminum with pin style hinges.

Yes No

Entrance Door Controls: The entrance door controls shall include a three-position switch

Vandal Locks: Front and rear door. Key operated, rear door to have slide bolt lock with starter interlock. Keyed alike.

EMERGENCY EXITS

Roof Hatches: One (1) Specialty brand, Low Profile hatch.

Push-Out Windows: Vertical Hinge One (1) on each side of bus.

Rear Emergency door: Must meet all federal and state requirements.

HEATERS & DEFROSTERS

Front: Front heater/defroster system – no fuel fired heaters.

Stepwell Heater: 30,600 BTU stepwell heater, with booster pump.

Rear Heater: (2) Wall mounted rear heaters, 40,000 BTU's each.

(1) 80,000 BTU WALL HEATER 4/5

Constant Torque Hose Clamps on heater hoses and electronically controlled valves.

Defroster Fan: Left mounted left of center post over Windshield, two speed switch in panel.

Defroster Fan: Center mounted over windshield 15" Right of centerline, two speed switch in panel.

MIRRORS

Crossview Mirrors: Dual mirror lite high Definition **Busboy brand** heated and meets State And Federal regulations.

RUSCO BRAND

Yes No

Rearview Mirrors: Rosco brand, black, suspended, heated remote mirrors. The right side mirror shall be viewable through the wiped pattern of the windshield wipers. The left side mirror shall be viewable through the driver's window.

Interior Rearview Mirror: Interior padded rearview mirror with a minimum 6" x 30" visor.

LIGHTS

Dome Lights: Dual row.

Driver's Dome Light: Mounted in wiring access panel left of driver. Separate switch located in switch panel.

Ceiling Mounted Light

Stepwell Light: Wired to clearance lights.

Exterior Lights: Back up lights, stop lights, Rear directional lights, cluster lights, side marker lights, front and rear marker lights, and entrance door lights to all be **LED**.

Warning Lights: 8 Lamp, non-sequential Operation

Light Assemblies: All exterior lights shall be individually mounted to the bus body. Assemblies which contain a combination of lights such as red and amber warning lights or rear stop/tail/back-up lights which require the replacement of the entire assembly should one portion be damaged are not acceptable.

Switch Panel Lights and Rheostat controlled by the headlight switch.

Clearance and Marker Lights: Clearance lights are to be recessed into front and rear caps.

Exterior Light Check Feature: The bus shall be equipped with a dash mounted button that activates all exterior bus lights thereby allowing the driver to perform an unassisted inspection of all exterior lights.

Yes No

BODY ELECTRICAL

Electrical Access Panel: Chassis and body circuits shall be accessible through an electrical access panel with key lock, if external.

Interference

Body Disconnect Solenoid Switch

Body Wiring: Wiring to be color-coded continuously numbered and in loom.

Firewall Holes: All holes in the firewall not used for harness wiring shall be closed and sealed off. All holes where harness wiring passes through the firewall shall be sealed so that no air can pass through the remaining hole space.

Stop Arm: Air operated, Painted lettering with incandescent lights, double sided.

Crossing Arm: Shall be air operated, sealed and integrated into front bumper. Magnet to hold blade to bumper.

SAFETY EQUIPMENT

Back Up Alarm

24 Unit First Aid Kit: With Type II contents conforming to current federal specifications GG-K-39a and one (1) body fluid kit.

5lb ABC Fire Extinguisher

Tool Box: Right rear under seat with lid.

Lettering and Numbers as required 6" tall, 1 3/4" wide.

Reflective Stripping: School bus sign front and rear, all emergency exits.

Reflectors: As required by law.

Strobe light: Mounted in the center rear of the roof, with On/Off switch.

Yes No

POST TRIP CHILD INSPECTION SYSTEM

Post Trip Child Inspection System: The bus shall be equipped with a No Student Left Behind system, or equivalent, that is activated by the driver activating the red warning lights and opening the entrance door while on route. The system shall be designed so as to require the driver to walk to the back of the passenger compartment upon completion of their route to disarm. If not disarmed, the headlights will flash and the horn will sound alerting personnel the bus was not checked to ensure all students have exited the bus.

WINDSHIELD WIPERS

Windshield Wiper System: Two cowl mounted, wet arm wipers, 5-Speed automotive type integrated into turn signal column. Additionally, for increased safety, full low beam headlights and taillights shall automatically activate upon windshield wiper activation.

Does NOT Auto ACTIVATE

Wiper Bottle: Minimum of 6-quart capacity.

1 GALLON

SPECIAL NEEDS EQUIPMENT

Wheel Chair Restraints: Six (6) Q-Straint systems model Q-8100-A1-L

Lift Door: 50" Opening located in rear on curbside of bus with window, seat, and floor level guard rails.

Lift: Braun electro-hydraulic lift with rear pump Model NCL9171B-2.

BRAUN NCL 1000 FIB

Air Conditioning: Rear air conditioning with a dash tie-in system. 90,000 BTU's total front & rear, Two (2) evaporators – ACT Model EV-2, rear bulkhead mount and Model ID, dash; One compressor and One (1) condenser Model CS-3 skirt mount

Yes No

Federal and State bus manufacturing regulation shall override any specs detailed in this spec sheet

APPENDIX B

NON-COLLUSION AFFIDAVIT

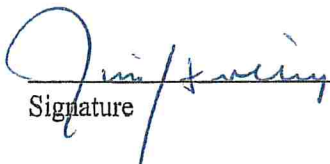
The undersigned proposer having fully reviewed the Bid for Propane School Buses and determined the accuracy of the statements made herein certifies that:

1. I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers, as the case may be.
2. This proposal was developed independently and submitted without collusion with, and without any agreement, understanding, or planned common course of action with any other entity designed to limit independent bidding or competition.
3. The contents of this proposal have not been communicated by me or by any employees or agents of my firm to any person not an employee or agent of this firm and I/we will not communicate any information concerning this proposal to any such person prior to the official opening of the bid.
4. No attempt has been made or will be made to induce any firm or person to refrain from submitting a proposal for this project or to submit a price higher than this price, or to submit an intentionally high or noncompetitive price.
5. My firm, its affiliates, subsidiaries, officers, directors, employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.
6. I acknowledge that the above representations are material and important, and will be relied upon by the East Stroudsburg Area School District when recommending an award for the services for which this proposal is submitted.

M. A. BRIGHTBILL Body WORKS, Inc
Firm Name

6-22-2023
Date

Jim Herlihy G.M.
Name and Title (Printed)


Signature

APPENDIX C

EAST STROUDSBURG AREA SCHOOL DISTRICT

PROPOSAL FORM 30+3 WHEEL CHAIR PASSENGER SCHOOL BUSES TYPE C

For furnishing and delivering to the East Stroudsburg Area School District **FIVE (5) NEW Type C 30+ 3 Wheel Chair passenger school buses**. The actual number of buses to be purchased may vary depending on the needs of the School District at the time of the award. Under the Buy Back Option a portion of the fleet will be returned after 5 years.

Having carefully examined the instructions to bidders and bid specifications, the undersigned proposes to furnish and deliver to the place designated by the School District, school buses that either meet or exceed specifications for the following amounts:

DIRECT PURCHASE OPTION:

Purchase Price per Bus	# of Buses	Total Cost
\$ 154,838. ⁰⁰	5	\$ 774,190. ⁰⁰

BUS BUY BACK OPTION: *N/A*

Buy Back Date	# of Buses	Purchase Price Per Bus	End of Term Buy Back Price	Net Cost Per Bus
6/30/29	5			

Per mile charge for excess miles _____ Per mile charge for excess miles _____

This bid is submitted in accordance with your instructions to bidders which we accept and make a part of our bid as required by the East Stroudsburg Area School District.

Bidder Company's Name M. A. BRIGHTBILL Body WORKS, Inc.

Address 2701 E. CUMBERLAND ST.

LEBANON PA 17042

Zip Code 17042

Signature *Jim Herlihy*

Printed Name JIM HERLIHY

Telephone Number 800 932 4625 Date 6-21-2023

VI. ITEMS FOR DISCUSSION

B. Motion to approve the master agreement with Enterprise Fleet Services for Fleet Management

MASTER EQUITY LEASE AGREEMENT

This Master Equity Lease Agreement is entered into this _____ day of _____, by and between Enterprise FM Trust, a Delaware statutory trust ("Lessor"), and the lessee whose name and address is set forth on the signature page below ("Lessee").

1. LEASE OF VEHICLES: Lessor hereby leases to Lessee and Lessee hereby leases from Lessor the vehicles (individually, a "Vehicle" and collectively, the "Vehicles") described in the schedules from time to time delivered by Lessor to Lessee as set forth below ("Schedule(s)") for the rentals and on the terms set forth in this Agreement and in the applicable Schedule. References to this "Agreement" shall include this Master Equity Lease Agreement and the various Schedules and addenda to this Master Equity Lease Agreement. Lessor will, on or about the date of delivery of each Vehicle to Lessee, send Lessee a Schedule covering the Vehicle, which will include, among other things, a description of the Vehicle, the lease term and the monthly rental and other payments due with respect to the Vehicle. The terms contained in each such Schedule will be binding on Lessee unless Lessee objects in writing to such Schedule within ten (10) days after the date of delivery of the Vehicle covered by such Schedule. Lessor is the sole legal owner of each Vehicle. This Agreement is a lease only and Lessee will have no right, title or interest in or to the Vehicles except for the use of the Vehicles as described in this Agreement. This Agreement shall be treated as a true lease for federal and applicable state income tax purposes with Lessor having all benefits of ownership of the Vehicles. It is understood and agreed that Enterprise Fleet Management, Inc. or an affiliate thereof (together with any subservicer, agent, successor or assign as servicer on behalf of Lessor, "Servicer") may administer this Agreement on behalf of Lessor and may perform the service functions herein provided to be performed by Lessor.

2. TERM: The term of this Agreement ("Term") for each Vehicle begins on the date such Vehicle is delivered to Lessee (the "Delivery Date") and, unless terminated earlier in accordance with the terms of this Agreement, continues for the "Lease Term" as described in the applicable Schedule.

3. RENT AND OTHER CHARGES:

(a) Lessee agrees to pay Lessor monthly rental and other payments according to the Schedules and this Agreement. The monthly payments will be in the amount listed as the "Total Monthly Rental Including Additional Services" on the applicable Schedule (with any portion of such amount identified as a charge for maintenance services under Section 4 of the applicable Schedule being payable to Lessor as agent for Enterprise Fleet Management, Inc.) and will be due and payable in advance on the first day of each month. If a Vehicle is delivered to Lessee on any day other than the first day of a month, monthly rental payments will begin on the first day of the next month. In addition to the monthly rental payments, Lessee agrees to pay Lessor a pro-rated rental charge for the number of days that the Delivery Date precedes the first monthly rental payment date. A portion of each monthly rental payment, being the amount designated as "Depreciation Reserve" on the applicable Schedule, will be considered as a reserve for depreciation and will be credited against the Delivered Price of the Vehicle for purposes of computing the Book Value of the Vehicle under Section 3(c). Lessee agrees to pay Lessor the "Total Initial Charges" set forth in each Schedule on the due date of the first monthly rental payment under such Schedule. Lessee agrees to pay Lessor the "Service Charge Due at Lease Termination" set forth in each Schedule at the end of the applicable Term (whether by reason of expiration, early termination or otherwise).

(b) In the event the Term for any Vehicle ends prior to the last day of the scheduled Term, whether as a result of a default by Lessee, a Casualty Occurrence or any other reason, the rentals and management fees paid by Lessee will be recalculated in accordance with the rule of 78's and the adjusted amount will be payable by Lessee to Lessor on the termination date.

(c) Lessee agrees to pay Lessor within thirty (30) days after the end of the Term for each Vehicle, additional rent equal to the excess, if any, of the Book Value of such Vehicle over the greater of (i) the wholesale value of such Vehicle as determined by Lessor in good faith or (ii) except as provided below, twenty percent (20%) of the Delivered Price of such Vehicle as set forth in the applicable Schedule. If the Book Value of such Vehicle is less than the greater of (i) the wholesale value of such Vehicle as determined by Lessor in good faith or (ii) except as provided below, twenty percent (20%) of the Delivered Price of such Vehicle as set forth in the applicable Schedule, Lessor agrees to pay such deficiency to Lessee as a terminal rental adjustment within thirty (30) days after the end of the applicable Term. Notwithstanding the foregoing, if (i) the Term for a Vehicle is greater than forty-eight (48) months (including any extension of the Term for such Vehicle), (ii) the mileage on a Vehicle at the end of the Term is greater than 15,000 miles per year on average (prorated on a daily basis) (i.e., if the mileage on a Vehicle with a Term of thirty-six (36) months is greater than 45,000 miles) or (iii) in the sole judgment of Lessor, a Vehicle has been subject to damage or any abnormal or excessive wear and tear, the calculations described in the two immediately preceding sentences shall be made without giving effect to clause (ii) in each such sentence. The "Book Value" of a Vehicle means the sum of (i) the "Delivered Price" of the Vehicle as set forth in the applicable Schedule minus (ii) the total Depreciation Reserve paid by Lessee to Lessor with respect to such Vehicle plus (iii) all accrued and unpaid rent and/or other amounts owed by Lessee with respect to such Vehicle.

(d) Any security deposit of Lessee will be returned to Lessee at the end of the applicable Term, except that the deposit will first be applied to any losses and/or damages suffered by Lessor as a result of Lessee's breach of or default under this Agreement and/or to any other amounts then owed by Lessee to Lessor.

(e) Any rental payment or other amount owed by Lessee to Lessor which is not paid within twenty (20) days after its due date will accrue interest, payable on demand of Lessor, from the date due until paid in full at a rate per annum equal to the lesser of (i) Eighteen Percent (18%) per annum or (ii) the highest rate permitted by applicable law (the "Default Rate").

(f) If Lessee fails to pay any amount due under this Agreement or to comply with any of the covenants contained in this Agreement, Lessor, Servicer or any other agent of Lessor may, at its option, pay such amounts or perform such covenants and all sums paid or incurred by Lessor in connection therewith will be repayable by Lessee to Lessor upon demand together with interest thereon at the Default Rate.

Initials: EFM_____ Customer_____

(g) Lessee's obligations to make all payments of rent and other amounts under this Agreement are absolute and unconditional and such payments shall be made in immediately available funds without setoff, counterclaim or deduction of any kind. Lessee acknowledges and agrees that neither any Casualty Occurrence to any Vehicle nor any defect, unfitness or lack of governmental approval in, of, or with respect to, any Vehicle regardless of the cause or consequence nor any breach by Enterprise Fleet Management, Inc. of any maintenance agreement between Enterprise Fleet Management, Inc. and Lessee covering any Vehicle regardless of the cause or consequence will relieve Lessee from the performance of any of its obligations under this Agreement, including, without limitation, the payment of rent and other amounts under this Agreement.

4. USE AND SURRENDER OF VEHICLES: Lessee agrees to allow only duly authorized, licensed and insured drivers to use and operate the Vehicles. Lessee agrees to comply with, and cause its drivers to comply with, all laws, statutes, rules, regulations and ordinances and the provisions of all insurance policies affecting or covering the Vehicles or their use or operation. Lessee agrees to keep the Vehicles free of all liens, charges and encumbrances. Lessee agrees that in no event will any Vehicle be used or operated for transporting hazardous substances or persons for hire, for any illegal purpose or to pull trailers that exceed the manufacturer's trailer towing recommendations. Lessee agrees that no Vehicle is intended to be or will be utilized as a "school bus" as defined in the Code of Federal Regulations or any applicable state or municipal statute or regulation. Lessee agrees not to remove any Vehicle from the continental United States without first obtaining Lessor's written consent. At the expiration or earlier termination of this Agreement with respect to each Vehicle, or upon demand by Lessor made pursuant to Section 14, Lessee at its risk and expense agrees to return such Vehicle to Lessor at such place and by such reasonable means as may be designated by Lessor. If for any reason Lessee fails to return any Vehicle to Lessor as and when required in accordance with this Section, Lessee agrees to pay Lessor additional rent for such Vehicle at twice the normal pro-rated daily rent. Acceptance of such additional rent by Lessor will in no way limit Lessor's remedies with respect to Lessee's failure to return any Vehicle as required hereunder.

5. COSTS, EXPENSES, FEES AND CHARGES: Lessee agrees to pay all costs, expenses, fees, charges, fines, tickets, penalties and taxes (other than federal and state income taxes on the income of Lessor) incurred in connection with the titling, registration, delivery, purchase, sale, rental, use or operation of the Vehicles during the Term. If Lessor, Servicer or any other agent of Lessor incurs any such costs or expenses, Lessee agrees to promptly reimburse Lessor for the same.

6. LICENSE AND CHARGES: Each Vehicle will be titled and licensed in the name designated by Lessor at Lessee's expense. Certain other charges relating to the acquisition of each Vehicle and paid or satisfied by Lessor have been capitalized in determining the monthly rental, treated as an initial charge or otherwise charged to Lessee. Such charges have been determined without reduction for trade-in, exchange allowance or other credit attributable to any Lessor-owned vehicle.

7. REGISTRATION PLATES, ETC.: Lessee agrees, at its expense, to obtain in the name designated by Lessor all registration plates and other plates, permits, inspections and/or licenses required in connection with the Vehicles, except for the initial registration plates which Lessor will obtain at Lessee's expense. The parties agree to cooperate and to furnish any and all information or documentation, which may be reasonably necessary for compliance with the provisions of this Section or any federal, state or local law, rule, regulation or ordinance. Lessee agrees that it will not permit any Vehicle to be located in a state other than the state in which such Vehicle is then titled for any continuous period of time that would require such Vehicle to become subject to the titling and/or registration laws of such other state.

8. MAINTENANCE OF AND IMPROVEMENTS TO VEHICLES:

(a) Lessee agrees, at its expense, to (i) maintain the Vehicles in good condition, repair, maintenance and running order and in accordance with all manufacturer's instructions and warranty requirements and all legal requirements and (ii) furnish all labor, materials, parts and other essentials required for the proper operation and maintenance of the Vehicles. Any alterations, additions, replacement parts or improvements to a Vehicle will become and remain the property of Lessor and will be returned with such Vehicle upon such Vehicle's return pursuant to Section 4. Notwithstanding the foregoing, so long as no Event of Default has occurred and is continuing, Lessee shall have the right to remove any additional equipment installed by Lessee on a Vehicle prior to returning such Vehicle to Lessor under Section 4. The value of such alterations, additions, replacement parts and improvements will in no instance be regarded as rent. Without the prior written consent of Lessor, Lessee will not make any alterations, additions, replacement parts or improvements to any Vehicle which detract from its economic value or functional utility. Lessor will not be required to make any repairs or replacements of any nature or description with respect to any Vehicle, to maintain or repair any Vehicle or to make any expenditure whatsoever in connection with any Vehicle or this Agreement.

(b) Lessor and Lessee acknowledge and agree that if Section 4 of a Schedule includes a charge for maintenance, (i) the Vehicle(s) covered by such Schedule are subject to a separate maintenance agreement between Enterprise Fleet Management, Inc. and Lessee and (ii) Lessor shall have no liability or responsibility for any failure of Enterprise Fleet Management, Inc. to perform any of its obligations thereunder or to pay or reimburse Lessee for its payment of any costs and expenses incurred in connection with the maintenance or repair of any such Vehicle(s).

9. SELECTION OF VEHICLES AND DISCLAIMER OF WARRANTIES:

(a) LESSEE ACCEPTANCE OF DELIVERY AND USE OF EACH VEHICLE WILL CONCLUSIVELY ESTABLISH THAT SUCH VEHICLE IS OF A SIZE, DESIGN, CAPACITY, TYPE AND MANUFACTURE SELECTED BY LESSEE AND THAT SUCH VEHICLE IS IN GOOD CONDITION AND REPAIR AND IS SATISFACTORY IN ALL RESPECTS AND IS SUITABLE FOR LESSEE'S PURPOSE. LESSEE ACKNOWLEDGES THAT LESSOR IS NOT A MANUFACTURER OF ANY VEHICLE OR AN AGENT OF A MANUFACTURER OF ANY VEHICLE.

(b) LESSOR MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO ANY VEHICLE, INCLUDING, WITHOUT LIMITATION, ANY REPRESENTATION OR WARRANTY AS TO CONDITION, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE, IT BEING AGREED THAT ALL SUCH RISKS ARE TO BE BORNE BY LESSEE. THE VEHICLES ARE LEASED "AS IS," "WITH ALL FAULTS." All warranties made by any supplier, vendor and/or manufacturer of a Vehicle are hereby assigned by Lessor to Lessee for the applicable Term and Lessee's only remedy, if any, is against the supplier, vendor or manufacturer of the Vehicle.

(c) None of Lessor, Servicer or any other agent of Lessor will be liable to Lessee for any liability, claim, loss, damage (direct, incidental or consequential) or expense of any kind or nature, caused directly or indirectly, by any Vehicle or any inadequacy of any Vehicle for any purpose or any defect (latent or patent) in any Vehicle or the use or maintenance of any Vehicle or any repair, servicing or adjustment of or to any Vehicle, or any delay in providing or failure to provide any Vehicle, or any interruption or loss of service or use of any Vehicle, or any loss of business or any damage whatsoever and however caused. In addition, none of Lessor, Servicer or any other agent of Lessor will have any liability to Lessee under this Agreement or under any order authorization form executed by Lessee if Lessor is unable to locate or purchase a Vehicle ordered by Lessee or for any delay in delivery of any Vehicle ordered by Lessee.

10. RISK OF LOSS: Lessee assumes and agrees to bear the entire risk of loss of, theft of, damage to or destruction of any Vehicle from any cause whatsoever ("Casualty Occurrence"). In the event of a Casualty Occurrence to a Vehicle, Lessee shall give Lessor prompt notice of the Casualty Occurrence and thereafter will place the applicable Vehicle in good repair, condition and working order; provided, however, that if the applicable Vehicle is determined by Lessor to be lost, stolen, destroyed or damaged beyond repair (a "Totaled Vehicle"), Lessee agrees to pay Lessor no later than the date thirty (30) days after the date of the Casualty Occurrence the amounts owed under Sections 3(b) and 3(c) with respect to such Totaled Vehicle. Upon such payment, this Agreement will terminate with respect to such Totaled Vehicle.

11. INSURANCE:

(a) Lessee agrees to purchase and maintain in force during the Term, insurance policies in at least the amounts listed below covering each Vehicle, to be written by an insurance company or companies satisfactory to Lessor, insuring Lessee, Lessor and any other person or entity designated by Lessor against any damage, claim, suit, action or liability:

(i) Commercial Automobile Liability Insurance (including Uninsured/Underinsured Motorist Coverage and No-Fault Protection where required by law) for the limits listed below (Note - \$2,000,000 Combined Single Limit Bodily Injury and Property Damage with No Deductible is required for each Vehicle capable of transporting more than 8 passengers):

<u>State of Vehicle Registration</u>	<u>Coverage</u>
Connecticut, Massachusetts, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont	\$1,000,000 Combined Single Limit Bodily Injury and Property Damage - No Deductible
Florida	\$500,000 Combined Single Limit Bodily Injury and Property Damage or \$100,000 Bodily Injury Per Person, \$300,000 Per Occurrence and \$50,000 Property Damage (100/300/50) - No Deductible
All Other States	\$300,000 Combined Single Limit Bodily Injury and Property Damage or \$100,000 Bodily Injury Per Person, \$300,000 Per Occurrence and \$50,000 Property Damage (100/300/50) - No Deductible

(ii) Physical Damage Insurance (Collision & Comprehensive): Actual cash value of the applicable Vehicle. Maximum deductible of \$500 per occurrence - Collision and \$250 per occurrence - Comprehensive).

If the requirements of any governmental or regulatory agency exceed the minimums stated in this Agreement, Lessee must obtain and maintain the higher insurance requirements. Lessee agrees that each required policy of insurance will by appropriate endorsement or otherwise name Lessor and any other person or entity designated by Lessor as additional insureds and loss payees, as their respective interests may appear. Further, each such insurance policy must provide the following: (i) that the same may not be cancelled, changed or modified until after the insurer has given to Lessor, Servicer and any other person or entity designated by Lessor at least thirty (30) days prior written notice of such proposed cancellation, change or modification, (ii) that no act or default of Lessee or any other person or entity shall affect the right of Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns to recover under such policy or policies of insurance in the event of any loss of or damage to any Vehicle and (iii) that the coverage is "primary coverage" for the protection of Lessee, Lessor, Servicer, any other agent of Lessor and their respective successors and assigns notwithstanding any other coverage carried by Lessee, Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns protecting against similar risks. Original certificates evidencing such coverage and naming Lessor, Servicer, any other agent of Lessor and any other person or entity designated by Lessor as additional insureds and loss payees shall be furnished to Lessor prior to the Delivery Date, and annually thereafter and/or as reasonably requested by Lessor from time to time. In the event of default, Lessee hereby appoints Lessor, Servicer and any other agent of Lessor as Lessee's attorney-in-fact to receive payment of, to endorse all checks and other documents and to take any other actions necessary to pursue insurance claims and recover payments if Lessee fails to do so. Any expense of Lessor, Servicer or any other agent of Lessor in adjusting or collecting insurance shall be borne by Lessee.

Lessee, its drivers, servants and agents agree to cooperate fully with Lessor, Servicer, any other agent of Lessor and any insurance carriers in the investigation, defense and prosecution of all claims or suits arising from the use or operation of any Vehicle. If any claim is made or action commenced for death, personal injury or property damage resulting from the ownership, maintenance, use or operation of any Vehicle, Lessee will promptly notify Lessor of such action or claim and forward to Lessor a copy of every demand, notice, summons or other process received in connection with such claim or action.

(b) Notwithstanding the provisions of Section 11(a) above: (i) if Section 4 of a Schedule includes a charge for physical damage waiver, Lessor agrees that (A) Lessee will not be required to obtain or maintain the minimum physical damage insurance (collision and comprehensive) required under Section 11(a) for the Vehicle(s) covered by such Schedule and (B) Lessor will assume the risk of physical damage (collision and comprehensive) to the Vehicle(s) covered by such Schedule; provided, however, that such physical damage waiver shall not apply to, and Lessee shall be and remain liable and responsible for, damage to a covered Vehicle caused by wear and tear or mechanical breakdown or failure, damage to or loss of any parts, accessories or components added to a covered

Initials: EFM_____ Customer_____

Vehicle by Lessee without the prior written consent of Lessor and/or damage to or loss of any property and/or personal effects contained in a covered Vehicle. In the event of a Casualty Occurrence to a covered Vehicle, Lessor may, at its option, replace, rather than repair, the damaged Vehicle with an equivalent vehicle, which replacement vehicle will then constitute the "Vehicle" for purposes of this Agreement; and (ii) if Section 4 of a Schedule includes a charge for commercial automobile liability enrollment, Lessor agrees that it will, at its expense, obtain for and on behalf of Lessee, by adding Lessee as an additional insured under a commercial automobile liability insurance policy issued by an insurance company selected by Lessor, commercial automobile liability insurance satisfying the minimum commercial automobile liability insurance required under Section 11(a) for the Vehicle(s) covered by such Schedule. Lessor may at any time during the applicable Term terminate said obligation to provide physical damage waiver and/or commercial automobile liability enrollment and cancel such physical damage waiver and/or commercial automobile liability enrollment upon giving Lessee at least ten (10) days prior written notice. Upon such cancellation, insurance in the minimum amounts as set forth in 11(a) shall be obtained and maintained by Lessee at Lessee's expense. An adjustment will be made in monthly rental charges payable by Lessee to reflect any such change and Lessee agrees to furnish Lessor with satisfactory proof of insurance coverage within ten (10) days after mailing of the notice. In addition, Lessor may change the rates charged by Lessor under this Section 11(b) for physical damage waiver and/or commercial automobile liability enrollment upon giving Lessee at least thirty (30) days prior written notice.

12. INDEMNITY: To the extent permitted by state law, Lessee agrees to defend and indemnify Lessor, Servicer, any other agent of Lessor and their respective successors and assigns from and against any and all losses, damages, liabilities, suits, claims, demands, costs and expenses (including, without limitation, reasonable attorneys' fees and expenses) which Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns may incur by reason of Lessee's breach or violation of, or failure to observe or perform, any term, provision or covenant of this Agreement, or as a result of any loss, damage, theft or destruction of any Vehicle or related to or arising out of or in connection with the use, operation or condition of any Vehicle. The provisions of this Section 12 shall survive any expiration or termination of this Agreement. Nothing herein shall be deemed to affect the rights, privileges, and immunities of Lessee and the foregoing indemnity provision is not intended to be a waiver of any sovereign immunity afforded to Lessee pursuant to the law.

13. INSPECTION OF VEHICLES; ODOMETER DISCLOSURE; FINANCIAL STATEMENTS: Lessee agrees to accomplish, at its expense, all inspections of the Vehicles required by any governmental authority during the Term. Lessor, Servicer, any other agent of Lessor and any of their respective successors or assigns will have the right to inspect any Vehicle at any reasonable time(s) during the Term and for this purpose to enter into or upon any building or place where any Vehicle is located. Lessee agrees to comply with all odometer disclosure laws, rules and regulations and to provide such written and signed disclosure information on such forms and in such manner as directed by Lessor. Providing false information or failure to complete the odometer disclosure form as required by law may result in fines and/or imprisonment. Lessee hereby agrees to promptly deliver to Lessor such financial statements and other financial information regarding Lessee as Lessor may from time to time reasonably request.

14. DEFAULT; REMEDIES: The following shall constitute events of default ("Events of Default") by Lessee under this Agreement: (a) if Lessee fails to pay when due any rent or other amount due under this Agreement and any such failure shall remain unremedied for ten (10) days; (b) if Lessee fails to perform, keep or observe any term, provision or covenant contained in Section 11 of this Agreement; (c) if Lessee fails to perform, keep or observe any other term, provision or covenant contained in this Agreement and any such failure shall remain unremedied for thirty (30) days after written notice thereof is given by Lessor, Servicer or any other agent of Lessor to Lessee; (d) any seizure or confiscation of any Vehicle or any other act (other than a Casualty Occurrence) otherwise rendering any Vehicle unsuitable for use (as determined by Lessor); (e) if any present or future guaranty in favor of Lessor of all or any portion of the obligations of Lessee under this Agreement shall at any time for any reason cease to be in full force and effect or shall be declared to be null and void by a court of competent jurisdiction, or if the validity or enforceability of any such guaranty shall be contested or denied by any guarantor, or if any guarantor shall deny that it, he or she has any further liability or obligation under any such guaranty or if any guarantor shall fail to comply with or observe any of the terms, provisions or conditions contained in any such guaranty; (f) the occurrence of a material adverse change in the financial condition or business of Lessee or any guarantor; or (g) if Lessee or any guarantor is in default under or fails to comply with any other present or future agreement with or in favor of Lessor, The Crawford Group, Inc. or any direct or indirect subsidiary of The Crawford Group, Inc.. For purposes of this Section 14, the term "guarantor" shall mean any present or future guarantor of all or any portion of the obligations of Lessee under this Agreement.

Upon the occurrence of any Event of Default, Lessor, without notice to Lessee, will have the right to exercise concurrently or separately (and without any election of remedies being deemed made), the following remedies: (a) Lessor may demand and receive immediate possession of any or all of the Vehicles from Lessee, without releasing Lessee from its obligations under this Agreement; if Lessee fails to surrender possession of the Vehicles to Lessor on default (or termination or expiration of the Term), Lessor, Servicer, any other agent of Lessor and any of Lessor's independent contractors shall have the right to enter upon any premises where the Vehicles may be located and to remove and repossess the Vehicles; (b) Lessor may enforce performance by Lessee of its obligations under this Agreement; (c) Lessor may recover damages and expenses sustained by Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns by reason of Lessee's default including, to the extent permitted by applicable law, all costs and expenses, including court costs and reasonable attorneys' fees and expenses, incurred by Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns in attempting or effecting enforcement of Lessor's rights under this Agreement (whether or not litigation is commenced) and/or in connection with bankruptcy or insolvency proceedings; (d) upon written notice to Lessee, Lessor may terminate Lessee's rights under this Agreement; (e) with respect to each Vehicle, Lessor may recover from Lessee all amounts owed by Lessee under Sections 3(b) and 3(c) of this Agreement (and, if Lessor does not recover possession of a Vehicle, (i) the estimated wholesale value of such Vehicle for purposes of Section 3(c) shall be deemed to be \$0.00 and (ii) the calculations described in the first two sentences of Section 3(c) shall be made without giving effect to clause (ii) in each such sentence); and/or (f) Lessor may exercise any other right or remedy which may be available to Lessor under the Uniform Commercial Code, any other applicable law or in equity. A termination of this Agreement shall occur only upon written notice by Lessor to Lessee. Any termination shall not affect Lessee's obligation to pay all amounts due for periods prior to the effective date of such termination or Lessee's obligation to pay any indemnities under this Agreement. All remedies of Lessor under this Agreement or at law or in equity are cumulative.

15. ASSIGNMENTS: Lessor may from time to time assign, pledge or transfer this Agreement and/or any or all of its rights and obligations under this Agreement to any person or entity. Lessee agrees, upon notice of any such assignment, pledge or transfer of any amounts due or to become due to Lessor under this Agreement to pay all such amounts to such assignee, pledgee or transferee. Any such assignee, pledgee or transferee of any rights or obligations of Lessor under this Agreement will have all of the rights and obligations that have been assigned to it. Lessee's rights and interest in and to the Vehicles are and will continue

Initials: EFM_____ Customer_____

at all times to be subject and subordinate in all respects to any assignment, pledge or transfer now or hereafter executed by Lessor with or in favor of any such assignee, pledgee or transferee, provided that Lessee shall have the right of quiet enjoyment of the Vehicles so long as no Event of Default under this Agreement has occurred and is continuing. Lessee acknowledges and agrees that the rights of any assignee, pledgee or transferee in and to any amounts payable by the Lessee under any provisions of this Agreement shall be absolute and unconditional and shall not be subject to any abatement whatsoever, or to any defense, setoff, counterclaim or recoupment whatsoever, whether by reason of any damage to or loss or destruction of any Vehicle or by reason of any defect in or failure of title of the Lessor or interruption from whatsoever cause in the use, operation or possession of any Vehicle, or by reason of any indebtedness or liability howsoever and whenever arising of the Lessor or any of its affiliates to the Lessee or to any other person or entity, or for any other reason.

Without the prior written consent of Lessor, Lessee may not assign, sublease, transfer or pledge this Agreement, any Vehicle, or any interest in this Agreement or in and to any Vehicle, or permit its rights under this Agreement or any Vehicle to be subject to any lien, charge or encumbrance. Lessee's interest in this Agreement is not assignable and cannot be assigned or transferred by operation of law. Lessee will not transfer or relinquish possession of any Vehicle (except for the sole purpose of repair or service of such Vehicle) without the prior written consent of Lessor.

16. MISCELLANEOUS: This Agreement contains the entire understanding of the parties. This Agreement may only be amended or modified by an instrument in writing executed by both parties. Lessor shall not by any act, delay, omission or otherwise be deemed to have waived any of its rights or remedies under this Agreement and no waiver whatsoever shall be valid unless in writing and signed by Lessor and then only to the extent therein set forth. A waiver by Lessor of any right or remedy under this Agreement on any one occasion shall not be construed as a bar to any right or remedy, which Lessor would otherwise have on any future occasion. If any term or provision of this Agreement or any application of any such term or provision is invalid or unenforceable, the remainder of this Agreement and any other application of such term or provision will not be affected thereby. Giving of all notices under this Agreement will be sufficient if mailed by certified mail to a party at its address set forth below or at such other address as such party may provide in writing from time to time. Any such notice mailed to such address will be effective one (1) day after deposit in the United States mail, duly addressed, with certified mail, postage prepaid. Lessee will promptly notify Lessor of any change in Lessee's address. This Agreement may be executed in multiple counterparts (including facsimile and pdf counterparts), but the counterpart marked "ORIGINAL" by Lessor will be the original lease for purposes of applicable law. All of the representations, warranties, covenants, agreements and obligations of each Lessee under this Agreement (if more than one) are joint and several.

17. SUCCESSORS AND ASSIGNS; GOVERNING LAW: Subject to the provisions of Section 15, this Agreement will be binding upon Lessee and its heirs, executors, personal representatives, successors and assigns, and will inure to the benefit of Lessor, Servicer, any other agent of Lessor and their respective successors and assigns. This Agreement will be governed by and construed in accordance with the substantive laws of the State of Missouri (determined without reference to conflict of law principles).

18. NON-PETITION: Each party hereto hereby covenants and agrees that, prior to the date which is one year and one day after payment in full of all indebtedness of Lessor, it shall not institute against, or join any other person in instituting against, Lessor any bankruptcy, reorganization, arrangement, insolvency or liquidation proceedings or other similar proceeding under the laws of the United States or any state of the United States. The provisions of this Section 18 shall survive termination of this Master Equity Lease Agreement.

19. NON-APPROPRIATION: Lessee's funding of this Agreement shall be on a Fiscal Year basis and is subject to annual appropriations. Lessor acknowledges that Lessee is a municipal corporation, is precluded by the County or State Constitution and other laws from entering into obligations that financially bind future governing bodies, and that, therefore, nothing in this Agreement shall constitute an obligation of future legislative bodies of the County or State to appropriate funds for purposes of this Agreement. Accordingly, the parties agree that the lease terms within this Agreement or any Schedules relating hereto are contingent upon appropriation of funds. The parties further agree that should the County or State fail to appropriate such funds, the Lessor shall be paid all rentals due and owing hereunder up until the actual day of termination. In addition, Lessor reserves the right to be paid for any reasonable damages. These reasonable damages will be limited to the losses incurred by the Lessor for having to sell the vehicles on the open used car market prior to the end of the scheduled term (as determined in Section 3 and Section 14 of this Agreement).

IN WITNESS WHEREOF, Lessor and Lessee have duly executed this Master Equity Lease Agreement as of the day and year first above written.

LESSEE: _____

Signature: _____

By: _____

Title: _____

Address: _____

Date Signed: _____, _____

LESSOR: Enterprise FM Trust
By: Enterprise Fleet Management, Inc. its attorney in fact

Signature: _____

By: _____

Title: _____

Address: _____

Date Signed: _____, _____

Initials: EFM _____ Customer _____

VI. ITEMS FOR DISCUSSION

- E. Motion to approve the Resolution Urging Changes to Mandatory Millage Rebalancing Requirements as interpreted under School Code Section 672.1.
-

Multi-County School Board Resolution Urging Changes to Mandatory Millage Rebalancing Requirements as interpreted under School Code Section 672.1

EAST STROUDSBURG AREA SCHOOL DISTRICT

Resolution Urging Amendment of School Code Section 672.1

WHEREAS, 88 Pennsylvania school districts have boundaries that encompass more than one county.

WHEREAS, this district is one such school district.

WHEREAS, School Code Section 672.1 requires multi-county school districts annually to rebalance real estate tax millage rates applicable in each county for the purported purpose of uniformity in taxation. There is no state requirement to adjust single county districts, annually or at any time, for market value changes and lack of assessment uniformity.

WHEREAS, Section 672.1 as currently interpreted and applied too often fails to achieve uniformity, and in too many cases has the opposite effect and results in significant negative effects for multi-county school districts and for many taxpayers that see different and dynamic tax rate changes within the district's borders.

WHEREAS, Section 672.1 as currently interpreted and applied conflicts with the later enacted "Taxpayer Relief Act," known as Act 1.

WHEREAS, Section 672.1 as currently interpreted mandates applying the Act 1 index after a mandatory rebalancing of millage rates which acts as a reassessment with no taxpayer protections.

WHEREAS, Section 672.1 as currently interpreted and applied in some cases increases tax rates on taxpayers due to 'giving away' natural growth in assessed value of real estate as mills are rebalanced.

WHEREAS, Section 672.1 is extremely difficult for school districts to administer and explain.

WHEREAS, Section 672.1 requires year-to-year alternating and variable increases and decreases in real estate tax millage within different counties, including examples of taxpayers in one county receiving a tax increase while taxpayers in another county receive a decrease; it is bad tax policy impacted by several year lags in data that often angers taxpayers.

WHEREAS, Section 672.1 creates complication, no guarantee of uniformity, and too often unfairness, confusion and consternation by taxpayers.

WHEREAS, this process has been a constant and yearly matter of concern and importance to our taxpayers, and to the district itself.

NOW, THEREFORE, the board of school directors urges the Pennsylvania General Assembly to repeal or amend Section 672.1, to allow districts to follow the mandates of Act 1 tax increase restrictions (like all single county school districts) without a mandated annual reassessment to 'balance' requirement, and to use common sense available data for uniformity in levying cross county tax mills.

At a school board meeting on July 17th, 2023 the above resolution was passed by a vote of _____ (unanimous, or please record vote).

Signed: _____

Board officer(s) title(s)

Attest: _____ Date:
Board Secretary

[Note: If there is a section above that the board chooses to strike, please mark it up accordingly. If there is additional information or a statement a board wishes to make, it can be included/added.]

Each adopting school district is encouraged to include/attach information applicable to the district and supporting the above points, such as history of tax mill rates in each county, mill reductions losing assessed value growth, information concerning current lack of equivalent taxation of equivalent properties, history of tax payer's frustration / board meeting discussions over rebalance requirements.]

Return (e-mail or mail) to: Dr. Timothy J Shrom, Director of Research
PASBO
2608 Market Place Harrisburg, PA
tshrom@pasbo.org

VI. ITEMS FOR DISCUSSION

F. Motion to approve Pandadoc Renewal Agreement totaling \$12,100.00.

Renewal Agreement

for East Stroudsburg Area School District

Prepared for
Brian Borosh
East Stroudsburg Area School District

Prepared by
Wolf Geide
PandaDoc



Trusted & Proven

Thousands of companies choose PandaDoc to power their businesses worldwide.

Award-Winning Proposal, Contract, and eSignature Software

In 2022, PandaDoc continues to dominate the proposal, contract, and eSignature software categories of third-party review sites.

Don't take our word for it, read what our customers have to say on [G2](#) and [TrustRadius](#).



The Global Leader

- Backed by Microsoft Ventures, HubSpot & Rembrandt Venture Partners
- Achieved Unicorn status (Over \$1B valuation)
- 700+ employees located in three continents

Proudly serving 35,000+ companies across 120+ countries



Pricing overview

Contract Term

Renewal date: 2023-06-30

New contract end date: 2024-06-30

Offer expires: 2023-05-30

PandaDoc Subscription Plan	Price/Year/User	Quantity	Discount	Total
Application Volume Plan	\$2.00	11000	-\$9,900.00	\$12,100.00

Enterprise Plan - Volume 11,000

Documents/Year

Up to 500 user logins and 11,000 documents-created per year

Key Functionalities Include:

- Bulk Send, Manual Send, API & Forms
- Integrations with CRMs (Excluding Salesforce) & Other Tools
- Document Analytics
- Custom Branding
- Content Library
- Manager Approval Workflow
- Document Expiration Settings
- Multiple Teams & Workspaces
- Custom Roles & Granular Permissions
- Content Locking
- Email Whitelabeling
- Access to PandaDoc API, SDK & Webhooks
- Document & Signature Forwarding
- 24/7 Customer Email Support

Soft Caps: Doc/year caps are "soft" (account continuity will continue)

Overage: Any overage will be charged at \$1.00/doc

Purchased documents do not roll over into the next contract period

***Not included: Salesforce CRM Module

Billed Separately at \$72/Yr/License



Enterprise Plan - Annual Billing

\$1,068.00

5 -\$5,340.00

\$0.00

Key functionalities included:

- Unlimited templates & documents
- Unlimited eSignatures, Integrations with

CRMs & other tools

- Document analytics
- Automatic reminders
- SSO (SAML 2.0)
- Custom branding
- Contract negotiations
- Content Library
- Signing order
- Inline commenting
- Approval workflows
- Document expiration settings
- Workspaces
- Custom Roles & Granular permissions
- Content locking
- Advanced Reporting
- Email white-labeling*
- Access to PandaDoc API, SDK &

webhooks

- Document & signature forwarding
- 24/7 Customer Support

Available for purchase at this level

(\$/license):

- Salesforce integration

Available for purchase at this level (\$/doc):

- Zapier integration when using to create and send documents
- Forms feature (250 free Forms included in annual subscription)
- Bulk send (250 free Bulk Send included in annual subscription)
- SMS verification (cost per sms)
- Qualified electronic signature (cost per signature)

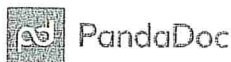
*Pricing does not include the one-time set up and maintenance fee of \$400 for white-labeling

\$12,100.00

Discount Total **-\$15,240.00**

Total (USD) \$12,100.00

All costs quoted in this proposal are exclusive of any sale or other applicable tax



PandaDoc, Inc. 3739 Balboa St. #1083 SF 94121

Renewal for
East Stroudsburg Area School District

Safe & Secure

Your document security is our top priority at PandaDoc. Your business documents contain information that only you and your clients need to see and we intend to keep it that way. Everyday we ensure our security and compliance is parallel with industry standards.



HIPAA compliant

PandaDoc is fully committed to helping healthcare providers protect patients' healthcare information when sending ePHI via PandaDoc.

[Learn more](#)



Certification

PandaDoc is SOC II Type II certified. We can provide a SSAE 16 SOC 2 report and attestations of compliance, upon request. Our services are hosted on the Amazon AWS platform and this document details how we leverage the massive investments that Amazon continues to make in security to the benefit of our customers.



GDPR compliance

PandaDoc recognizes that protecting privacy requires a holistic security program. We've completed extensive research and created a resources page with detailed information explaining what GDPR is and how PandaDoc is compliant.



Physical Security

PandaDoc data centers (handled by Amazon AWS) are state of the art and utilize innovative architectural and engineering approaches. Amazon has many years of experience in designing, constructing, and operating large-scale data centers. This experience has been applied to the AWS platform and infrastructure.



FERPA

PandaDoc helps schools facilitate electronic communication between educators, administrators, and school districts and parents and students in full compliance with FERPA (20 U.S.C. § 1232g; 34 CFR Part 99) as to protect the privacy of student education records.



Third-party Subprocessors

PandaDoc currently uses third-party subprocessors to provide various business functions. After due diligence, these subprocessors evaluate their defensive posture and executes an agreement requiring each one to maintain minimum acceptable security practices.



Sign Here to Subscribe

OR "FORWARD" THIS DOCUMENT
TO A LEGAL SIGNATORY

I hereby acknowledge I am authorized to enter into this contract and that I have read this proposal and understand and agree to the terms and conditions of PandaDoc's Master Services Agreement and DPA.

<u>Marialena Casciotta</u> PandaDoc account owner name	United States of America	PA
<u>marialena-casciotta@esasd.net</u> PandaDoc account owner email	East Stroudsburg	18301
<u>marialena-casciotta@esasd.net</u> Billing contact email	50 Vine Street Billing address	
	<u>Marialena Casciotta</u> Accepted by (customer)	<u>06 / 29 / 2023</u> Date of acceptance

Payment terms & instructions

Payment due 14 days after Subscription Start Date. Discounts will apply only this contract term. Please send all billing Inquiries to invoices@pandadoc.com.

Annual plans automatically renew every year. If you cancel thirty (30) days prior to an upcoming renewal date, you will not be charged on the following renewal date and henceforth.

Additionally, any reductions in your subscription should also be made 30 days prior to renewal.

This agreement is subject to our Master Services Agreement, DPA, as amended from time to time, and Privacy Policy.

Pay by credit card

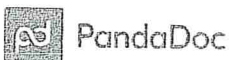
PandaDoc account [Go to Settings > Billing > Payment & Account details](#)

Pay by check

Company PandaDoc, Inc.
Address 3739 Balboa St. #1083, San Francisco, CA 94121

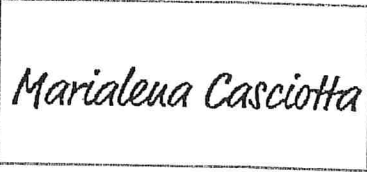
Pay by wire or ACH

Bank name Square 1 Bank Div Pacific Western Bk
Bank address 406 Blackwell St Suite 240, Durham, NC 27701
Routing & transit # 053112615
For the credit of PandaDoc, Inc.
Address 3739 Balboa St. #1083, San Francisco, CA 94121
Credit account # 0003153670
SWIFT ID SQARUS33



Signature Certificate

Reference number: T4R2R-7SRVE-RWGS6-6AEEM

Signer	Timestamp	Signature
Brian Borosh Email: brian-borosh@esasd.net		
Sent:	21 Jun 2023 14:17:18 UTC	
Viewed:	21 Jun 2023 16:21:10 UTC	
Signed:	29 Jun 2023 19:46:02 UTC	
Recipient Verification:		
✓Email verified	21 Jun 2023 16:21:10 UTC	IP address: 216.162.114.124 Location: East Stroudsburg, United States

Document completed by all parties on:
29 Jun 2023 19:46:02 UTC

Page 1 of 1



Signed with PandaDoc

PandaDoc is a document workflow and certified eSignature solution trusted by 40,000+ companies worldwide.





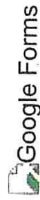
Mariialena Casciotta <mariialena-casciotta@esasd.net>

Form 611

1 message

Google Forms <forms-receipts-noreply@google.com>
To: mariialena-casciotta@esasd.net

Wed, Jul 5, 2023 at 1:48 PM



Thanks for filling out

Here's what was received.

Edit response

Form 611

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

Your email (mariialena-casciotta@esasd.net) was recorded when you submitted this form.

Untitled Section

Untitled Section



NAME *

Maria Casciotta

skdlfi

*

Panda Doc (eSignature Tool) renewal for Special Ed/Pupil Services

*

N/A

What service or item are requesting *

The continuation of PandaDoc (esignature Tool) for Pupil Services and Special Ed

Why are you requesting the service or item *

There is a continued need for an eSignature tool to obtain required team members signatures when unable to attend IEP, GIEP, and 504 meetings

Suggested replacement *

N/A

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

N/A

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

\$12,100.00

What is the total cost of the purchase? *

\$12,100.00

Procurement Method: *

Quote Received only one Proposal

- Request for Proposal (RFP)
- Bid
- Other: Renewal Quote

Was this purchase budgeted? *

Yes

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? *

10 ▼

What account will be charged? *

ACCESS Fund (75%), Special Education Account (15%), Pupil Services (10%)

- Account codes
- 10-1211-650-891-10-000-310-000-9891-
- 10-1211-650-891-20-000-310-000-9891-
- 10-1211-650-891-30-000-310-000-9891-
- 10-1231-650-891-10-000-310-000-9891-
- 10-1231-650-891-20-000-310-000-9891-
- 10-1231-650-891-30-000-310-000-9891-
- 10-1241-650-891-10-000-310-000-9891-
- 10-1241-650-891-20-000-310-000-9891-
- 10-1241-650-891-30-000-310-000-9891-
- 10-2111-650-000-10-000-009-000-0000-
- 10-2111-650-000-20-000-009-000-0000-
- 10-2111-650-000-30-000-009-000-0000-
- 10-1243-650-000-10-000-390-000-0000-

10-1243-650-000-20-000-390-000-0000-
10-1243-650-000-30-000-390-000-0000-

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

N/A PandaDoc renewal quote of \$12,100.00

Any additional information you would like to provide.

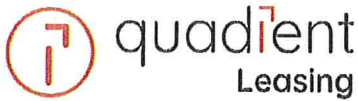
N/A

Create your own Google Form
Report Abuse

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.

VI. ITEMS FOR DISCUSSION

- g. Approve lease agreement with Postage Pros at \$942.01 per month (COSTARS) (5 year lease).
-



Product Lease Agreement
With Postage Meter Rental Agreement

Section (A) Office Information

Office Number: 9640	Office Name: POSTAGE PROS PLUS	Office Phone #: 570 696 6500	Date Submitted: 07-06-23
------------------------	-----------------------------------	---------------------------------	-----------------------------

Section (B) Billing Information

Company Name (Full legal name): EAST STROUDSBURG AREA SCHOOL DISTRICT		
DBA: BUSINESS OFFICE ATTN:AP		
Billing Address: 50 VINE ST		
Billing City: EAST STROUDSBURG	State: PA	ZIP Code + 4: 18301
Billing Contact Name: DIANE KELLY	Contact Phone Number: 570 424 8500	
Billing Contact Title: CONTROLLERE	Contact Fax Number: 570 420 8384	
Billing Contact Email Address: DIANE-KELLY@ESASD.NET	Purchase Order Number:	

Section (C) Installation Information (if different than Billing Information)

Company Name (Full legal name):		
Installation Address (No PO Boxes or General Delivery):		
Installation City:	State:	ZIP Code + 4:
Installation Contact Name:	Phone Number:	
Installation Contact Title:	Fax Number:	
Installation Contact Email Address:		
Main Post Office Name / Mail Drop off:	Post office 5-Digit ZIP Code:	

Section (D) Products

	Quantity	Model / Part Number	Description (Include Serial Number, if applicable) <input type="checkbox"/> See additional listed products on attached continuation schedule.
1	4	IX-7	DIGITAL MAILING SYSTEMS
2	4	IX-DS7	DYNAMIC SCALES
3	4	IX-WP-10	10LB PLATFORM SCALES
4	4	IX7-ERR	ACTIVATION KITS

Section (E) Lease Payment Information & Lease Payment Schedule

Tax Status: <input type="checkbox"/> Taxable <input checked="" type="checkbox"/> Tax-Exempt (Certificate attached)	Period	# of Months	Monthly Payment (plus applicable taxes)
	First	60	942.01
	Next		
	Next		
	Next		
Billing Frequency: <input type="checkbox"/> Monthly <input checked="" type="checkbox"/> Quarterly <input type="checkbox"/> Annually			
Billing Method: <input checked="" type="checkbox"/> Standard			
Current Lease Number: N18081089 <input type="checkbox"/> ACH (Customer to submit authorization form)			

Section (F) Postage Meter & Postage Funding Information

Meter Model: IX-7-AI	Machine Model: IX-7-DS-WP-10
Postage Funding Method: <input type="checkbox"/> Bill Me <input type="checkbox"/> Prepay By Check <input checked="" type="checkbox"/> ACH Debit (Customer to submit authorization form)	Postage Funding Account: <input type="checkbox"/> New <input checked="" type="checkbox"/> Existing Account TMS Account # _____ POC Account # 8056386
Service Products (Check all that apply) <input checked="" type="checkbox"/> Online Postal Rates iMeter™ App (SP10) <input type="checkbox"/> Online Postal Expense Manager iMeter™ App (SP20/NeoStats) <input type="checkbox"/> Online E-Services iMeter™ App (SP30) <input type="checkbox"/> Online E-Services with Electronic Return Receipt iMeter™ App (SP35) <input type="checkbox"/> Neoship BASIC – Requires Quadient Postage Funding (EP70) <input type="checkbox"/> Neoship PLUS – Requires Quadient Postage Funding (EP70PLUS) <input type="checkbox"/> Neoship ADVANCED - Requires Quadient Postage Funding (NEOSHIPADV) <input type="checkbox"/> Neoship Install & User Guide (EP70GUIDES) <input type="checkbox"/> RunMyMail <input checked="" type="checkbox"/> Maintenance (provided by your authorized office) <input checked="" type="checkbox"/> Installation & Training (provided by your authorized office) <input type="checkbox"/> Annual Software Support (Maintenance)	

PA-STATE CONTRACT # 4400015968
942.01 x 12 = 11,304.12 PER YEAR

Section (G) Approval

Existing customers who currently fund the Postage account by ACH Debit will not be converted to a Postage Funding Account unless Initial here _____.

This document consists of a Product Lease Agreement with Quadient Leasing USA, Inc.; and a Postage Meter Rental Agreement, and an Online Services and Software Agreement with Quadient, Inc.; and a Postage Funding Account Agreement with Quadient Finance USA, Inc. Your signature constitutes an offer to enter into such agreements, and acknowledges that you have received, read, and agree to all applicable terms and conditions (version Commercial-Equipment-Lease-Terms-USPS-Dealer-V9-2020), which are also available at www.quadient.com/Commercial-Equipment-Lease-Terms-USPS-Dealer-V9-2020, and that you are authorized to sign the agreements on behalf of the customer identified above. The agreements will become binding on the companies identified above only after an authorized individual accepts your offer by signing below, or when the equipment is shipped to you.

Guided by Quadient, Inc.'s Sustainable Design and Responsible Manufacturing Policy, our products may contain reused components. For more information visit <https://www.quadient.com/about-us/sustainable-design-and-manufacturing>.

X _____ X _____ X _____
 Authorized Signature Print Name and Title Date Accepted

 Accepted by Quadient, Inc. and its Affiliates Date Accepted

VI. ITEMS FOR DISCUSSION

- h. Lakeshore Life Skills K-2 Quote - \$21,234.38
-

10-1211-610-891-10-215-310-000-9891



Going w/ Lakeshore as per Shae Jones

To view products, go to

**Complete Classroom for East Stroudsburg Area Sch Dist
Life Skills - Kinder - 2nd Grade**

Recommended furnishings and resources for a preschool classroom. Enrollment of 12.
The materials selected for this planner support ECERS and NAEYC standards.

Complete Classrooms service is provided for orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply.

Wish List Items

Item #	Description	EC Page	Price	Qty	Total
SW418	2-Way Sand & Water Table	11	\$ 199.00	1	\$ 199.00
DG243	Heavy-Duty All-Purpose Storage Unit	77	\$ 779.00	1	\$ 779.00
DG182	Heavy-Duty Large Cubbies & Shelves Storage Unit	78	\$ 959.00	1	\$ 959.00
LM120	Clear-View Bins - Set of 10	80	\$ 109.00	1	\$ 109.00
LC787	Flex-Space Mobile Wedge Student Desk - Modern Maple	0	\$ 399.00	5	\$ 1,995.00
LC763GR	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Green	0	\$ 149.00	5	\$ 745.00
LM902	Double-Sided Write & Wipe Magnetic Room Divider	118	\$ 449.00	1	\$ 449.00
LK364GR	Flex-Space Premium Floor Seat - Green	0	\$ 79.99	2	\$ 159.98
LC862	Flex-Space Comfy Rectangular Classroom Carpet - 6' x 9' - Gray	0	\$ 249.00	1	\$ 249.00
LC246GR	Flex-Space Lounge & Learn Couch for Two - Green	0	\$ 549.00	2	\$ 1,098.00
LC348GR	Flex-Space Lounge & Learn Curved Couch - Green	0	\$ 899.00	2	\$ 1,798.00
LC534	Flex-Space Comfy Pillows - Set of 6	0	\$ 169.00	1	\$ 169.00
LC298	Flex-Space Mobile Book Bin Storage Center - Modern Maple	0	\$ 729.00	2	\$ 1,458.00
TT836	Flex-Space Book Bins - Set of 12	0	\$ 119.00	2	\$ 238.00
LC664	Flex-Space Write & Wipe Mobile Trapezoid Table	0	\$ 749.00	4	\$ 2,996.00
LC763BU	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Blue	0	\$ 149.00	8	\$ 1,192.00
LK426	Flex-Space Mobile 18-Tray Storage Center - Modern Maple	0	\$ 1,199.00	1	\$ 1,199.00
LC739	Flex-Space Mobile Teacher Desk - Modern Maple	0	\$ 1,199.00	1	\$ 1,199.00
LC845BU	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Blue	0	\$ 199.00	1	\$ 199.00
LK414	Flex-Space Mobile Clover Table - Modern Maple	0	\$ 749.00	1	\$ 749.00
LC763GR	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Green	0	\$ 149.00	4	\$ 596.00
LC663	Flex-Space Write & Wipe Mobile Rectangular Table	0	\$ 759.00	1	\$ 759.00
LC230	Flex-Space 4-Shelf All-Purpose Storage Unit - Modern Maple	0	\$ 829.00	2	\$ 1,658.00
DG232	Heavy-Duty 8-Cubby Unit	77	\$ 399.00	2	\$ 798.00
WT111	Clear-View Bins - Set of 8	77	\$ 86.50	2	\$ 173.00
LC282	Flex-Space A Spot for Everyone Classroom Carpet for 20 Kids - 8' x 9'	0	\$ 429.00	1	\$ 429.00

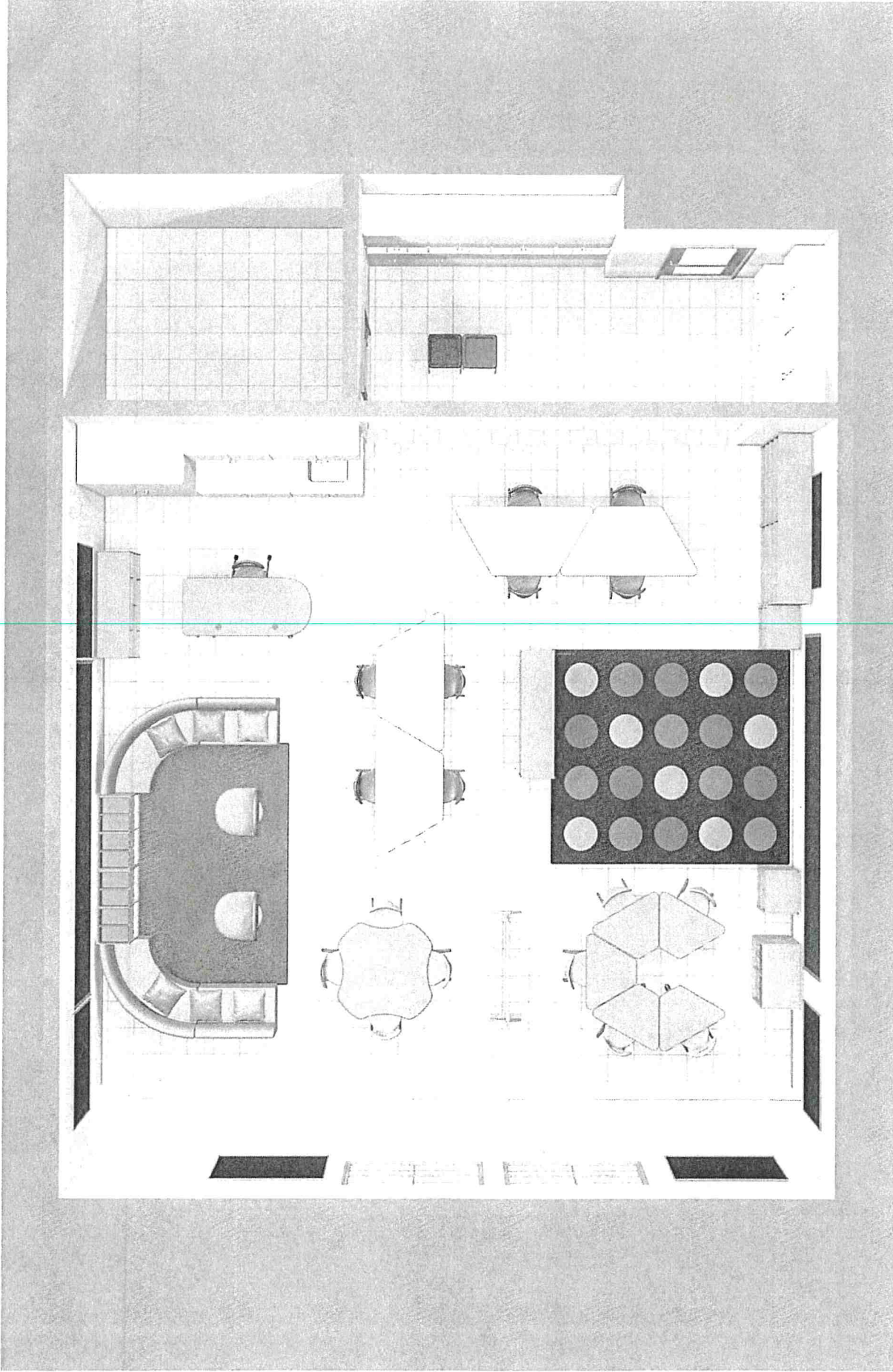
Subtotal	\$	22,351.98
Less 5% Discount	\$	1,117.60
Grand Total:	\$	21,234.38

**Please include appropriate sales tax for your area or provide us with your sales tax exempt number.

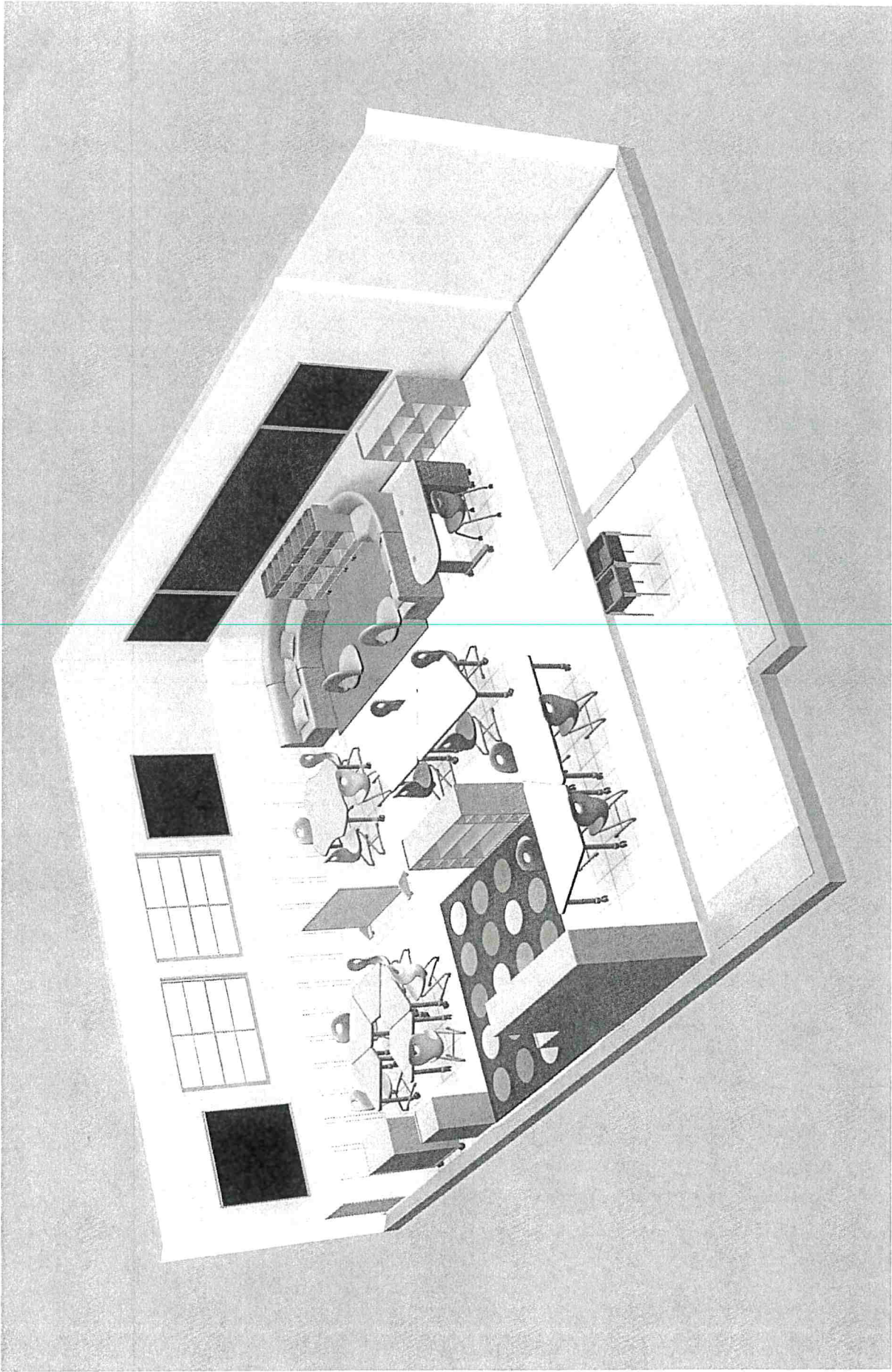
When placing your order please reference proposal # c.747 on your purchase order.

Prices are subject to change. Please check our website for the most up-to-date pricing.

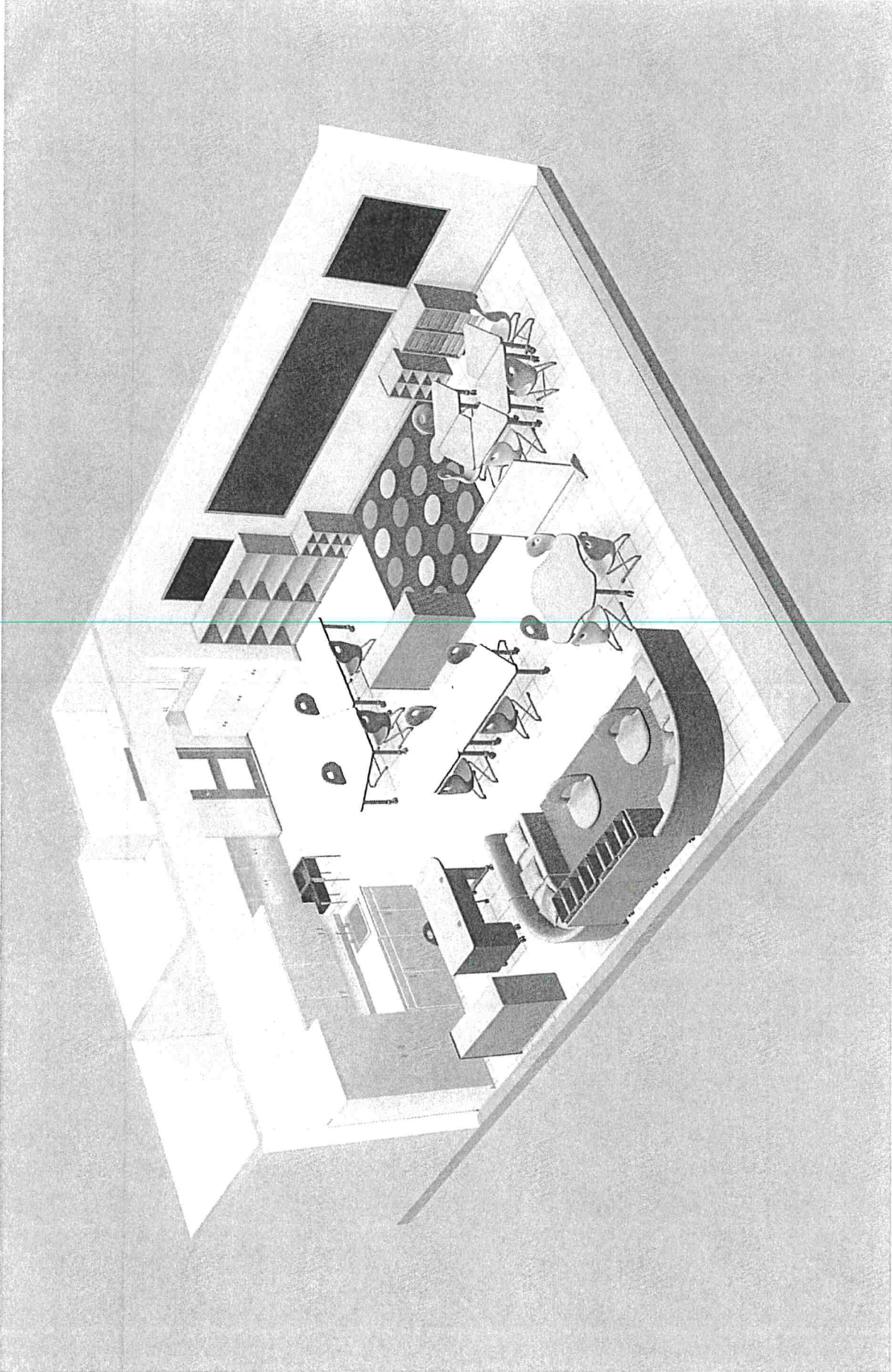
Prices good for 90 days.



REPRESENTATION ONLY. ROOM DIMENSIONS OR MEASUREMENTS MAY VARY.



REPRESENTATION ONLY. ROOM DIMENSIONS OR MEASUREMENTS MAY VARY.



REPRESENTATION ONLY. ROOM DIMENSIONS OR MEASUREMENTS MAY VARY.



PO Box 429367
Cincinnati, OH 45242
www.SchoolsIn.com

Questions about your Quote?

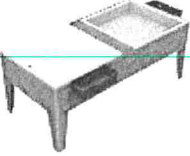
Contact Cy
P: 855-220-4714
cy.zack@schoolsinc.com





Quote: QUO-024041
Prepared On: 6/15/2023
Valid Until: 7/14/2023

Bill To:	Ship To:		
	Providence Community Services Shahida Jones 50 Vine Street E Stroudsburg, PA 18301 PHONE: (570) 350-1294		
	<table border="1"> <tr> <td>Account #</td> <td>A-60718</td> </tr> </table>	Account #	A-60718
Account #	A-60718		

Shipment 1

SKU	Description	QTY	Unit Price	Total Price
CHB-S8618	Double Mite Sand and Water Activity Table - Beige Tubs - 18"H Choose a color: Blue	1	\$218.96	\$218.96
				
Subtotal:				\$218.96
Shipping:				\$54.05




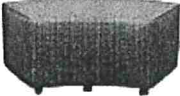
Shipment 2

SKU	Description	QTY	Unit Price	Total Price
WDF-MH13620	Mobile Maple Heritage Storage Unit - Eight Compartments - 48"W x 14 1/2"D x 38"H	3	\$500.00	\$1,500.00
				
WDF-C14501F	Contender Cubby Storage with 20 Trays - Assembled	3	\$495.47	\$1,486.41
				



Subtotal:	\$2,986.41
Shipping:	\$527.45

Shipment 3

SKU	Description	QTY	Unit Price	Total Price
<u>ACA-Z64</u>	Zed Series Cantilever School Chair - 14" Seat Height Select seat and glide color: Lime Green Select glide option: Nylon	12	\$100.68	\$1,208.16
				
<u>ACA-1950</u>	Junior Petal Series Adjustable Trapezoid Study Desk w/ High Pressure Laminate Top Select desktop color: Fusion Maple Select edge and leg color: Lime Green (\$25.00 per unit) Add backpack hook: No Add mesh bookbox: No Add casters - pack of 4: Hard casters for carpet (\$67.00 per unit)	12	\$305.65	\$3,667.80
				
<u>ACA-8648-G1</u>	Mod Series 3/4 Back Soft Seat Stool Select fabric color: Beeline Sprout	1	\$868.15	\$868.15
				
<u>ACA-8728-G1</u>	Mod Series Collaboration Arc 6 Seat Select fabric color: Beeline Sprout	1	\$715.85	\$715.85
				
<u>ACA-Z58</u>	Zed Series Task Chair	1	\$168.46	\$168.46

PO Box 429367
Cincinnati, OH 45242
www.SchoolsIn.com

Questions about your Quote?

Contact Cy
P: 855-220-4714
cy.zack@schoolsinc.com



Select seat color: Navy

ACA-HLXX-3660-WB

Hercules Series Rectangle Whiteboard Activity Table - 36"W x 60"L

3

\$368.88

\$1,106.64



Select edge and leg color: Lime Green (\$44.00 per unit)

Add casters - pack of 4: Hard casters for carpet (\$67.00 per unit)

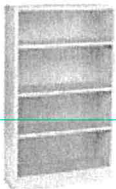
ACA-BC-3660

STAX Bookcase - 36"W x 12"D x 60"H

4

\$622.50

\$2,490.00



Select bookcase color: Fusion Maple

ACA-HLXX-3060TR-WB

Hercules Series Trapezoid Whiteboard Activity Table - 30"W x 60"L

4

\$329.42

\$1,317.68



Select edge and leg color: Lime Green (\$39.00 per unit)

Add casters - pack of 4: Hard casters for carpet (\$67.00 per unit)

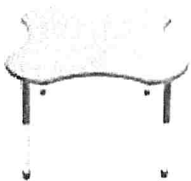
ACA-HLXX-4848CLVR

Hercules Series Clover Activity Table - 48"Dia

1

\$403.44

\$403.44



Select desktop color: Fusion Maple

Select edge and leg color: Lime Green (\$50.00 per unit)

Add casters - pack of 4: Hard casters for carpet (\$67.00 per unit)

Subtotal:

\$11,946.18

Shipping:

\$721.37

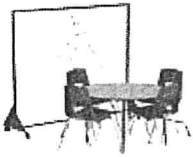
Shipment 4

SKU	Description	QTY	Unit Price	Total Price
<u>BST-650D</u>	Preschool Space Divider - Whiteboard - 4'L x 4'H	1	\$314.17	\$314.17

PO Box 429367
Cincinnati, OH 45242
www.SchoolsIn.com

Questions about your Quote?

Contact Cy
P: 855-220-4714
cy.zack@schoolsinc.com



<u>BLT-91785-7909-HNVY</u>	Avid Series Teacher's Desk - Top Right (BLT-91785-XXXX-XX)	1	\$1,088.00	\$1,088.00
----------------------------	---	---	------------	------------

Select tabletop color: Fusion Maple
Select edgeband color: Navy



Subtotal:				\$1,402.17
Shipping: Lift Gate				\$860.55

Shipment 5

SKU	Description	QTY	Unit Price	Total Price
<u>BLT-C3A1X2A1X2</u>	Compass Mobile Modular Cabinet with Doors, 12 Totes & Shelves	1	\$1,727.29	\$1,727.29

Select color:



Subtotal:				\$1,727.29
Shipping: Lift Gate				\$795.35

Shipment 6

SKU	Description	QTY	Unit Price	Total Price
<u>LYT-CUSTOM</u>	MUZO - MBob floor seat. Choice of 6 colors	1	\$76.92	\$76.92

Subtotal:				\$76.92
Shipping:				\$0.00

Shipment 7



SKU	Description	QTY	Unit Price	Total Price
<u>CFK-5100-XXXX</u>	KIDply Soft Solids Rug - Rectangle - 6'W x 9'L Select color: Midnight Blue	1	\$174.29	\$174.29
Subtotal:				\$174.29
Shipping:				\$0.00

Shipment 8

SKU	Description	QTY	Unit Price	Total Price
<u>CHI-CF650-544</u>	17" Soft Pillows - Set of 6	1	\$172.65	\$172.65
Subtotal:				\$172.65
Shipping:				\$18.83

Shipment 9

SKU	Description	QTY	Unit Price	Total Price
<u>JON-06060JC</u>	Mobile Cubby Storage Unit - 8 Compartments w/ Clear Trays	1	\$346.88	\$346.88
<u>JON-5369JC</u>	Mobile Book Organizer - Eight Sections - 48"W	1	\$458.94	\$458.94



PO Box 429367
 Cincinnati, OH 45242
 www.SchoolsIn.com

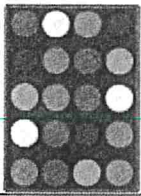
Questions about your Quote?

Contact Cy
 P: 855-220-4714
 cy.zack@schoolsIn.com



Subtotal:	\$805.82
Shipping:	\$277.05

Shipment 10

SKU	Description	QTY	Unit Price	Total Price
<u>JOY-2052D</u>	Choose A Color Rug - Rectangle - 7' 8" x 10' 9"L	1	\$356.00	\$356.00
				
Subtotal:				\$356.00
Shipping:				\$54.54

Product Total:	\$19,866.69
Shipping Total:	\$3,309.19
Sales Tax:	\$0.00
Grand Total	\$23,175.88



PO Box 429367
Cincinnati, OH 45242
www.SchoolsIn.com

Questions about your Quote?

Contact Cy
P: 855-220-4714
cy.zack@schools.in.com



Shipping Methods

Ground: Ground shipping refers to individual packages weighing less than 70 pounds that shippers send through regular carriers, such as FedEx or UPS.

Tailgate: With Tailgate Delivery, the driver brings your items to the back of the trailer. From there, the customer is responsible for moving the items off the truck and into the building. For the safety of our customers, the tailgate delivery option is not available on heavy loads without a loading dock or a fork lift.

Lift Gate: Lift Gate delivery allows a motorized platform on the back of the truck to carefully lower your items to the ground. Once the items are on the ground, you are responsible for moving them into the building. If you do not have an elevated platform/dock or a fork lift, we recommend lift gate service.

Inside Delivery: Inside Delivery allows the driver to deliver the order onto your loading dock or up to 10 feet inside the front door on the ground floor. Freight carriers are not insured to handle packages - which can be heavy or difficult to handle - past the back of the truck unless Inside Delivery is indicated.



Shahida Jones <shahida-jones@esasd.net>

Fwd: New Quote Request from Web

7 messages

Haley Hopkins <haley@worthingtondirect.com>
To: shahida-jones@esasd.net

Thu, Jun 15, 2023 at 5:12 PM

Hi Shahida,
Thank you for reaching out to us. I am working on this and will get back to you as soon as possible.

Thank you,

Haley Hopkins
Worthington Direct
800-599-6636 x229

Join our list for Sales and New product updates!



----- Forwarded message -----
From: **Worthington Direct** <marketing@e.worthingtondirect.com>
Date: Wed, Jun 14, 2023 at 1:02 PM
Subject: New Quote Request from Web
To: <sales@worthingtondirect.com>



You have new volume quote request.

Quote request form was submitted by ,
which you can see by the following link.

Submitted Data:

Organization Name East Stroudsburg Area School District

Contact Person Shahida Jones

Email shahida-jones@esasd.net

Address 50 Vine Street

City E. Stroudsburg

State / Province PA

Zip Code 18301

Phone 5703501294

Attach a document 5076891_Lakeshore_E_
STROUDSBURG_AREA_SD_LIFE_
SKILLS_RM_K_2ND_GR_W2_NS_2_.pdf

Select Delivery Services Required Standard Tailgate

How did you first hear about us? Recommended by friend/colleague

Quote Details I would like something close to this room rendering. Chairs need to be on the little size as the students are K-2

7/5/23, 1:42 PM

East Stroudsburg Area School District Mail - Fwd: New Quote Request from Web

800-599-6636

Hours of Operation:

M-F 8:00am to 5:00pm CST.

Worthington Direct

6301 Gaston Ave

Suite 670

Dallas, Texas 75214,

United States

 [5076891_Lakeshore_E_STROUDSBURG_AREA_SD_LIFE_SKILLS_RM_K_2ND_GR_W2_NS_2_.pdf](#)
2324K

Haley Hopkins <haley@worthingtondirect.com>

To: shahida-jones@esasd.net

Thu, Jun 15, 2023 at 5:53 PM

Shahida,

Can you please provide the room dimensions?

Thank you,

Haley Hopkins

Worthington Direct

800-599-6636 x229

Join our list for Sales and New product updates!



[Quoted text hidden]

Shahida Jones <shahida-jones@esasd.net>
To: Haley Hopkins <haley@worthingtondirect.com>

Wed, Jun 21, 2023 at 9:07 AM

Yes, I will.

[Quoted text hidden]

"Kids do well if they can" Dr. Ross Greene

7/5/23, 1:42 PM

East Stroudsburg Area School District Mail - Fwd: New Quote Request from Web

Best,

Shae Jones, LSW


Coordinator of Social Services K-5

East Stroudsburg Area School District

Office Number: 570-424-8500 x 10725

Fax Number: 570-517-5961

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.

 [scan_shahida-jones_2023-05-31-07-49-47.pdf](#)
29K

Shahida Jones <shahida-jones@esasd.net>
To: Haley Hopkins <haley@worthingtondirect.com>

Wed, Jun 28, 2023 at 10:26 AM

Just wanted to follow up on the quote.
[Quoted text hidden]

Haley Hopkins <haley@worthingtondirect.com>
To: Shahida Jones <shahida-jones@esasd.net>

Wed, Jun 28, 2023 at 4:56 PM

Hi Shahida,

I checked with the designers and they should have it done by mid to late next week. I apologize for the delay - we are currently in the middle of our peak season and are experiencing a high volume of quotes. Are you working with a deadline?

Thank you,

Haley Hopkins
Worthington Direct
800-599-6636 x229

Join our list for Sales and New product updates!



[Quoted text hidden]

7/5/23, 1:42 PM

East Stroudsburg Area School District Mail - Fwd: New Quote Request from Web

[Quoted text hidden]

[Quoted text hidden]

Shahida Jones <shahida-jones@esasd.net>
To: Haley Hopkins <haley@worthingtondirect.com>

Thu, Jun 29, 2023 at 8:02 AM

Good Morning,
I am working on a deadline and would love to have the quote by Wednesday if possible.
[Quoted text hidden]

Haley Hopkins <haley@worthingtondirect.com>
To: Shahida Jones <shahida-jones@esasd.net>

Thu, Jun 29, 2023 at 9:18 AM

Okay I will let the designers know and see what we can do.

Thank you,

Haley Hopkins
Worthington Direct
800-599-6636 x229

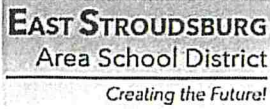
Join our list for Sales and New product updates!



[Quoted text hidden]

VI. ITEMS FOR DISCUSSION

- i. Pearson Aimsweb Quote - \$8,400.00
-



Jill Quinn <jill-quinn@esasd.net>

Fwd: Form 611

1 message

Mary Olszewski <mary-olszewski@esasd.net>
To: Jill Quinn <jill-quinn@esasd.net>

Mon, Aug 1, 2022 at 8:06 AM

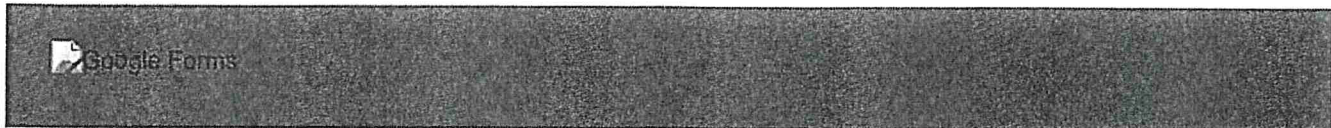
FYI

"For there is always light. If only we are brave enough to see it. If only we are brave enough to be it." - Amanda Gorman

Dr. Mary Olszewski
Director of Secondary Pupil Services
East Stroudsburg School District
570-424-8500 x10722

----- Forwarded message -----

From: **Google Forms** <forms-receipts-noreply@google.com>
Date: Mon, Aug 1, 2022 at 8:01 AM
Subject: Form 611
To: <mary-olszewski@esasd.net>



Thanks for filling out

Form 611

Here's what was received.

[Edit response](#)


Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

Your email (mary-olszewski@esasd.net) was recorded when you submitted this form.

Untitled Section

Untitled Section

Captionless Image

Name of Requestor *

Mary Olszewski

Untitled Title

Department *

Pupil Services

Building *

Administration

What service or item are requesting *

Aimswab Plus

Why are you requesting the service or item *

For special education teachers to do progress monitoring

Suggested replacement *

RENEWAL

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

RENEWAL

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

NA

What is the total cost of the purchase? *

\$8,100.00

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: _____

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? *

10

What account will be charged? *

MA

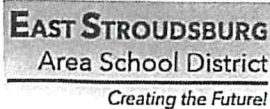
Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

Renewal

Any additional information you would like to provide.

Create your own Google Form
Report Abuse

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.



Jill Quinn <jill-quinn@esasd.net>

Aimsweb quote

1 message

Mary Olszewski <mary-olszewski@esasd.net>

Mon, Aug 1, 2022 at 8:06 AM

To: Craig Neiman <craig-neiman@esasd.net>

Cc: Matthew Krauss <matthew-krauss@esasd.net>, Brian Baddick <brian-baddick@esasd.net>, Carol Deane-Gardner <carol-deane-gardner@esasd.net>, Marialena Casciotta <marialena-casciotta@esasd.net>, Kristen Long <kristen-long@esasd.net>, Jill Quinn <jill-quinn@esasd.net>

Hi Craig

I finally received the new Aimsweb quote. I completed the 611 form.

See attached. Let me know if you need anything else.

"For there is always light. If only we are brave enough to see it. If only we are brave enough to be it." - Amanda Gorman


Dr. Mary Olszewski

Director of Secondary Pupil Services

East Stroudsburg School District

570-424-8500 x10722

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.

 aimsweb quote-22-23.pdf

53K



Pearson

QUOTE / PROFORMA

Customer Bill-to:
 EAST STROUDSBURG AREA SD
 BUSINESS OFFICE
 50 VINE STREET
 PO BOX 298
 EAST STROUDSBURG PA, 18301-0298

Customer Ship-to:
 EAST STROUDSBURG AREA SD
 50 VINE ST
 PO BOX 298
 EAST STROUDSBURG PA, 18301-0298
Attention:

NCS Pearson, Inc.
 P.O Box 599700,
 San Antonio, TX 78259
 Tel: 800-627-7271
Tax ID No:
 41-0850527

Quote/Proforma Number : 207678
Date : 05-JUL-2023
Customer Account# : 571538
Sales Order Number : 207678
Customer PO# :
Currency : USD
Shipment Terms : Paid
Customer Tax Number :
Number of Pages : Page 1 of 2

Prices will be honored for 60 days from price quote date.

This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

Total Ordered Quantity (No. Of Items) :	1200
Other Charges :	USD \$0.00
Net Amount :	USD \$8,400.00
Tax Total :	USD \$0.00
Quote/Proforma Total :	USD \$8,400.00
Amount Due :	USD \$8,400.00

REMITTANCE INFORMATION

Make Checks Payable to:

13036 COLLECTION CENTER DRIVE
 CHICAGO
 60693
 NCS Pearson, Inc.

Bank Wire to:

Bank of America N A
 071000039
 A/C No: 8188105388
 SWIFT : 071000039

10-1241-650-891-¹⁰/₂₀ - 000 - 310- 000- 9891
 30



Pearson

Quote/Proforma Number: 207678

Item Number	Item Description	Quantity	Unit Price	Discount	Tax	Line Total
AIMPLSCSUB	AIMSWEBPLUS COMPLETE NEW QTY 1 (DIGITAL)	1200	7.00	NET	0.00	\$8,400.00

*** IMPORTANT CUSTOMER MESSAGES ***

AW+ RENEWAL 23/24 SY QUOTE ONLY CID 8022

Subtotal	Total Other Charges	Total Tax	Total Due
USD \$8,400.00	USD \$0.00	USD \$0.00	USD \$8,400.00

By placing your order, you hereby agree to the Terms and Conditions which govern your purchase:

<https://www.pearsonassessments.com/footer/terms-of-sale---use.html>

For questions, please visit our support site at

<https://www.pearsonassessments.com/contact-us.html>



Pearson

QUOTE / PROFORMA

22-23
BACK UP

Customer Bill-to:
EAST STROUDSBURG AREA SD
BUSINESS OFFICE
50 VINE STREET
PO BOX 298
EAST STROUDSBURG PA, 18301-0298

Customer Ship-to:
EAST STROUDSBURG AREA SD
279 N COURTLAND ST
East Stroudsburg PA, 18301-2122
Attention:

NCS Pearson, Inc.
P.O Box 699700,
San Antonio, TX 78259
Tel: 800-627-7271
Tax ID No:
41-0850527

Quote/Proforma Number : 167345
Date : 29-JUL-2022
Customer Account# : 671538
Sales Order Number : 167345
Customer PO# :
Currency : USD
Shipment Terms : Paid
Customer Tax Number :
Number of Pages : Page 1 of 2

Attention:

Prices will be honored for 60 days from price quote date.
This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

Total Ordered Quantity (No. Of Items) :	1200	REMITTANCE INFORMATION	
Other Charges :	USD \$0.00	Make Checks Payable to:	Bank Wire to:
Net Amount :	USD \$8,100.00	13036 COLLECTION CENTER DRIVE	Bank of America N A
Tax Total :	USD \$0.00	CHICAGO	071000039
Quote/Proforma Total :	USD \$8,100.00	60693	A/C No: 8188105388
Amount Due :	USD \$8,100.00	NCS Pearson, Inc.	SWIFT: 071000039

10-1241-650-891 $\left(\begin{smallmatrix} 10 \\ 20 \\ 30 \end{smallmatrix} \right)$ -000
310-000-9891

10 : 1,020 \$2,700
20 : 3,240
30 : 3,240 ~~18,700~~



Quote/Proforma Number: 167345						Page 2 of 2
Item Number	Item Description	Quantity	Unit Price	Discount	Tax	Line Total
AIMPLSCSUB	AIMSWEBPLUS COMPLETE NEW QTY 1 (DIGITAL)	1200	6.75	NET	0.00	\$8,100.00

*** IMPORTANT CUSTOMER MESSAGES ***

aw+ renewal

QUOTE/PROFORMA TOTALS	Subtotal	Total Other Charges	Total Tax	Total Due
	USD	USD	USD	USD
	\$8,100.00	\$0.00	\$0.00	\$8,100.00

By placing your order, you hereby agree to the Terms and Conditions which govern your purchase:

<https://www.pearson.com/en-us/legal-information/business-purchasers-terms.html>

For questions, please visit our support site at

<https://www.pearsonassessments.com/contact-us.html>

VI. ITEMS FOR DISCUSSION

j. Achieve3000 Quote \$12,290.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (mary-olszewski@esasd.net) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Mary Olszewski

Untitled Title

Department *

Pupil Services

Building *

Administration

What service or item are requesting *

Achieve 3000

Why are you requesting the service or item *

To increase student's literacy growth

Suggested replacement *

N/A

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Renewal

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

N/A Renewal

What is the total cost of the purchase? *

13,027.43

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: _____

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? *

10 - 1241 - 650 - 891 - 20 - 000 - 310 - 000 - 9891

50%

10 - 1241 - 650 - 891 - 20 - 000 - 310 - 000 - 9891

50%

What account will be charged? *

Access

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

This is the sole vendor of this product

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Achieve3000

Acceptance for Quote ID Q-85938: \$12,290.00

East Stroudsburg Area School District

Achieve3000

Account Name

Mary Obeyesche
Signature

Signature

Name / Title

Name / Title

Director of Secondary Support Services
7/5/23

Date

Date

The Complete Signed Quote and Purchase Orders can be sent to:

Email: orders@achieve3000.com

Fax: (316) 221-0718

Mailing Address:

331 Newman Springs Road, Suite 304

Red Bank, NJ 07701

We recommend email or fax for the fastest processing.

For questions, please contact Kelly Lieberman at (732) 702-5412 or kelly.lieberman@mheducation.com.

This quote is governed by and subject to the Achieve3000 terms and conditions at <https://achieve3000.com/who-we-are/about-us/terms-of-service/>. By signing this quote, you are agreeing to such terms and conditions.

Please note that if you have an upcoming renewal of ALEKS, that will be sent over in a separate quote. To explore more renewal options, such as a multi-year quote with LOCKED-IN PRICING for three full years, please contact your Customer Advocacy Manager for an adjusted quote.

About Achieve3000®

Achieve3000, a McGraw Hill company, delivers a comprehensive learning platform that significantly accelerates and deepens learning in literacy, math, science, social studies, and ELA. Using personalized and differentiated solutions, Achieve3000 enables educators to help all students achieve accelerated growth. For more than five million students in grades PreK-12, Achieve3000 improves high-stakes test performance and drives college and career readiness.

Product	Cost	Qty	Total
Achieve3000 Literacy: includes 1 student license. <i>(LIT-STDT)</i>	\$42.00 per student	265	\$11,130.00
Achieve3000 Site Setup Fee - Annual fee per school for deployment and ongoing support, including rostering, integrations, and customer support. <i>(SITE-SETUP)</i>	\$290.00 per site	4	\$1,160.00
Subtotal			\$12,290.00
Order Total			\$12,290.00

See Next Page for Quote Acceptance



Achieve3000

22-23
BACK-UP

Quote ID: Q-80975
Contract Period: 08/01/2022 - 06/30/2023
21-22 License Expiration Date: 06/30/2022

Quote Date: 07/28/2022
Valid Until: 08/27/2022

Client Information

Account Name	
East Stroudsburg Area School District	
Address	Client
50 Vine St East Stroudsburg, PA 18301-2150 Phone: (570)424-8500	Mary Olszewski Email: mary-olszewski@esasd.net Phone: (570) 424-8500 x10722

Achieve3000 is pleased to continue partnering with you to accelerate your students' literacy growth throughout the school year. Your custom quote includes the solutions listed below. You can explore all of Achieve3000's research-based solutions by visiting www.achieve3000.com.

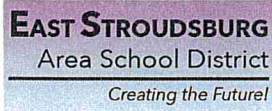
Participating Schools	Total Licenses Purchased	
	Program	22-23
East Stroudsburg Sr HS North	Literacy	75
East Stroudsburg Sr HS South	Literacy	40
J T Lambert Intermediate School	Literacy	75
Lehman Intermediate School	Literacy	75

Product	Cost	Qty	Total
Achieve3000 Literacy: includes 1 student license. <i>(LIT-STD)</i>	\$42.00 per student	265	\$11,130.00
Achieve3000 Site Setup Fee - Annual fee per school for deployment and ongoing support, including rostering, integrations, and customer support. <i>(SITE-SETUP)</i>	\$290.00 per site	4	\$1,160.00
Subtotal			\$12,290.00
Order Total			\$12,290.00

See Next Page for Quote Acceptance

VI. ITEMS FOR DISCUSSION

- k. McGraw Hill NumberWorlds Math Resource Quote \$14,370.16



Kristen Long <kristen-long@esasd.net>

Form 611

1 message

Google Forms <forms-receipts-noreply@google.com>
To: kristen-long@esasd.net

Fri, Jul 7, 2023 at 2:26 PM

Thanks for filling out

Form 611

Here's what was received.

Edit response

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER
\$5,000.00

Your email (kristen-long@esasd.net) was recorded when you submitted this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

NAME *

Kristen Long- Elementary Supervisor of Special Education

skdlfl

*

Pupil Services/Special Education

*

This special education math resource pilot will be implemented by 6 special education learning support case managers, K-5. The pilots will take place at JM Hill (Learning Support- 2 teachers), Resica Elementary (Learning Support- 3 teachers), and East Stroudsburg Elementary (Learning Support- 1 teacher).

What service or item are requesting *

Number Worlds Math Resource materials and related trainings

Why are you requesting the service or item *

Number Worlds is a highly-engaging, research-proven, teacher-led math intervention program that was built on rigorous state standards to bring math-challenged PreK–8 students up to grade level with Real World Applications. Number Worlds helps struggling learners achieve math success and quickly brings them up to grade level by intensively targeting the most important standards. Every student receiving instruction using this resource will be delivered targeted intervention at their identified instructional level. During the pilot year, training will be provided to ensure that the teachers are trained to deliver this intensive instruction. Hands-on materials, workbooks, teacher resources (hard copy and electronic) and access to Building Blocks will be provided throughout the pilot.

As a district, we will be piloting this resource in Grades K-5 across 3 buildings, with 6 case managers leading the instruction. This resource will be expanded to cover all special education classrooms, K-5, for the 2024-2025 school year.

This math resource is important to our special education department, as currently, we do not have a research-proven math intervention program that we utilize across all of our buildings. Our special education teachers utilize resources that were procured many years ago and/or modify the core curriculum to meet the needs of students. This resource will allow for students to receive instruction to close deficit gaps in 30-minute, 45-minute, or 60-minute sessions, depending on individual student needs.

Research:

Results with Number Worlds

Rigorous field testing shows that students who began at a disadvantage surpassed the performance of students who began on level with their peers, simply with the help of the Number Worlds program. A longitudinal study, measuring the progress of three groups of children from the beginning of Kindergarten to the end of Grade 2, demonstrates the program's efficacy.

Results with Building Blocks

Building Blocks software, embedded in the Number Worlds program, is the result of National Science Foundation-funded research. Building Blocks includes online activities and an adaptive assignment engine that guides children through research-based learning trajectories. In research studies, Building Blocks software was shown to increase children's knowledge of essential mathematical concepts and skills. One study tested Building Blocks against a comparable math program and a no- treatment control group. All classrooms were randomly assigned – the "gold standard" of scientific evaluation.

Suggested replacement *

This resource would be intended to replace outdated math materials in the 2024-2025 school year.

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Materials and training: \$18,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

Three quotes were attempted:

Number Worlds- quote submitted \$14,370.16

Bridges Intervention- \$13,730.68 (doesn't currently include an online resource)

Savvas- Quote requested, but not attained to date

What is the total cost of the purchase? *

\$14,370.16

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

n/a

Which Fund will be charged? *

10



What account will be charged? *

10-1241-610-891-10-213-310-000-9891

10-1241-610-891-10-215-310-000-9891

10-1241-610-891-10-212-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

Number Worlds. A dedicated math committee devoted months to researching, exploring, and comparing elementary math resources to support core math instruction. Of the original 10 potential resources selected, the team took a deeper dive into researching 5 resources, selecting two as the final candidates for the elementary core math pilot. The math coaches, special education supervisor, and two special education case managers took a closer look at the special education resources available in the top two core math resources considered. Number Worlds, (which closely aligns with the selected core resource, Reveal Math) was chosen as the special education math resource to pilot for the 2023-2024 school year.

Any additional information you would like to provide.

Please reach out with any questions or concerns. Thank you!

Create your own Google Form

Report Abuse

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.



Because learning

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410936

SUBSCRIBER:

CONTACT:

Kristen Long
kristen-long@easd.net

SALES REPRESENTATIVE:

deborah.

Section Summary	Value of All Materials
NumberWorlds	\$16,570.53
Professional Development	\$10,000.00
PRODUCT TOTAL*	\$26,570.53
ESTIMATED S&H**	
ESTIMATED TAX**	
GRAND TOTAL*	

* Price firm for 90 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are r charges will be applied at time of order.

Comments:

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-5700

QUOTE DATE: 06/30/2023

ACCOUNT NAME: East Stroudsburg Area Sch Dist

QUOTE NUMBER: DBRIC-06302023090016-001

ACCOUNT #: 410936



Because learning

changes everything.®

OPTION/DIGITAL CONTACT:

RES REP INFORMATION:

Kristy Anelli
kristy.anelli@mheducation.com
Deborah Bricketto
deborah.bricketto@mheducation.com

Free Materials	Product Subtotal
(\$2,553.21)	\$14,017.32
(\$10,000.00)	\$0.00
(\$12,553.21)	\$14,017.32
	\$352.84
	TBD
	\$14,370.16

3.
not included in the quote total. If applicable, actual tax

3-8691

EXPIRATION DATE: 09/28/2023

PAGE #: 1

changes everything.®



Product Description	ISBN	Qty	Unit Price
NumberWorlds			
NUMBER WORLDS LEVELS A-G TEACHER PREMIUM DIGITAL 1YR SUBSCRIPTION	978-1-26-495821-4	6	\$1,665.51
NUMBER WORLDS LEVELS A-J MANIPULATIVE KIT	978-1-26-531427-9	7	\$349.98
NUMBER WORLDS LEVELS A-G STUDENT ENGLISH SPANISH DIGITAL 1 YEAR SUBSCRIPTION	978-1-26-645393-9	45	\$15.75
NUMBER WORLDS LEVEL C STUDENT WORKBOOK 5 PACK	978-1-26-644793-8	2	\$49.20
NUMBER WORLDS LEVEL D WORKBOOK PACKAGE 25 PACK	978-1-26-652412-7	4	\$246.00
NUMBER WORLDS LEVEL E WORKBOOK PACKAGE 25 PACK	978-1-26-652532-2	1	\$246.00
NUMBER WORLDS LEVEL F WORKBOOK PACKAGE 25 PACK	978-1-26-652649-7	1	\$246.00
NUMBER WORLDS TEACHER EDITION LEVEL A	978-1-26-491731-0	1	\$307.41
NUMBER WORLDS TEACHER EDITION LEVEL B	978-1-26-491824-9	1	\$307.41
NUMBER WORLDS TEACHER EDITION LEVEL C	978-1-26-492049-5	1	\$307.41
NUMBER WORLDS TEACHER EDITION LEVEL D	978-1-26-492886-6	1	\$307.41
NUMBER WORLDS TEACHER EDITION LEVEL E	978-1-26-492967-2	1	\$307.41
NUMBER WORLDS TEACHER EDITION LEVEL F	978-1-26-493031-9	1	\$307.41

NumberWorlds Subtotal:

Professional Development			
DIRECT INSTRUCTION PROFESSIONAL DEVELOPMENT ONSITE TRAINING K-12	978-1-26-452945-2	2	\$3,500.00
DIRECT INSTRUCTION PRFSSNL DVLMTNT HALF-DAY VIRTUAL CHECK INS - 2 HOUR SESSION	978-1-26-452915-5	2	\$1,500.00

Professional Development Subtotal:

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO: McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605
 Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-2600

QUOTE DATE: 06/30/2023 ACCOUNT NAME: East Stroudsburg Area Sch Dist
 QUOTE NUMBER: DBRIC-06302023090016-001 ACCOUNT #: 410936



Because learning

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
 50 VINE ST
 EAST STROUDSBURG, PA 18301-2150

Free Materials	Line Subtotal
\$0.00	\$9,993.06
\$0.00	\$2,449.86
\$708.75	*Free Materials
\$0.00	\$98.40
\$0.00	\$984.00
\$0.00	\$246.00
\$0.00	\$246.00
\$307.41	*Free Materials
\$307.41	*Free Materials
\$307.41	*Free Materials
\$307.41	*Free Materials
\$307.41	*Free Materials
\$307.41	*Free Materials
\$2,553.21	\$14,017.32
\$7,000.00	*Free Materials
\$3,000.00	*Free Materials
\$10,000.00	\$0.00

3-8691

EXPIRATION DATE: 09/28/2023

PAGE #: 2

changes everything.®

ACCOUNT NUMBER: 410936

CONTACT:

Kristen Long
kristen-long@easd.net

VALUE OF ALL MATERIALS
FREE MATERIALS
PRODUCT TOTAL*
ESTIMATED SHIPPING & HANDLING**
ESTIMATED TAX**
GRAND TOTAL

SUBSCRIPTION/DIGITAL CONTACT:

Comments:

[Empty box for comments]

* Price firm for 90 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included. All charges will be applied at time of order.

Terms of Service:

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to the provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out in this quote, Subscriber shall receive a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year ('Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided that the Subscriber sends an invoice for such Subscription Renewal Term to Subscriber.

Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via www.mhcoast2coast.com.

School Purchase Order Number: _____

Name of School Official (Please Print)

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-3987

QUOTE DATE: 06/30/2023

ACCOUNT NAME: East Stroudsburg Area Sch Dist

QUOTE NUMBER: DBRIC-06302023090016-001

ACCOUNT #: 410936

	\$26,570.53
	(\$12,553.21)
	\$14,017.32
	\$352.84
	TBD
	\$14,370.16

not included in the quote total. If applicable, actual tax

to be bound by the Terms of Service and any specific above, McGraw Hill LLC hereby grants to Subscriber a set forth above to access and use the Subscribed e applicable links below. The subscription term for the) year from the date of this price quote (the 'Initial ad MHE has chosen to renew the subscription and has

as of April 30, 2016 we will no longer accept credit via our websites by visiting www.mheducation.com (or

Signature of School Official

3-8691

EXPIRATION DATE: 09/28/2023

PAGE #: 3

VI. ITEMS FOR DISCUSSION

1. Bridges Intervention Workshop (Day1.5) Quote - \$6,175.00



Sales Order Quote

Quote Number **Q-16299** Quote Date *7/7/2023*
Customer Name *East Stroudsburg Area School* Expiration Date *1/3/2024*
District
Customer Number *0703439*

Bill To Name *East Stroudsburg Area School* Ship To Name *East Stroudsburg Area School*
District *District*
Bill To *50 Vine St* Ship To *50 Vine St*
East Stroudsburg *East Stroudsburg*
PA *PA*
18301-2150 *18301-2150*
US *US*

Product Code	Product	Quantity	Sales Price	Discount	Total Price
BINT1	Bridges Intervention Workshop (1-Day)	1.00	\$3,900.00		\$3,900.00
OEWRK-07	Bridges Intervention Remote Workshop via Open Enrollment	1.00	\$75.00		\$75.00
RBINT1	Remote Bridges Intervention Half-Day Workshop	1.00	\$2,200.00		\$2,200.00
Subtotal:					\$6,175.00

Shipping & Taxes

Total Amount **\$6,175.00**
Shipping Fee **\$0.00**
Taxes
NET TOTAL (Shipping & Taxes Included)

As of January 30, 2023, our shipping/handling fees have changed.

- A standard shipping/handling fee of 11% is applied to the order total.
- The shipping and handling fee is reduced to 8% for purchase orders paid by check or ACH.
- All orders are subject to a minimum \$10 fee.

Please note: above quote does not reflect taxes that may be incurred on freight. This will be included in your final invoices.

VI. ITEMS FOR DISCUSSION

m. Bridges Intervention Materials Set 1 and 2 Quote - \$7,128.00



Sales Order Quote

Quote Number Q-16233 Quote Date 7/6/2023
Customer Name East Stroudsburg Area School Expiration Date 1/2/2024
District
Customer Number 0703439

Bill To Name East Stroudsburg Area School **Ship To Name** East Stroudsburg Area School
District District
Bill To 50 Vine St **Ship To** 50 Vine St
East Stroudsburg East Stroudsburg
PA PA
18301-2150 18301-2150
US US

Product Code	Product	Quantity	Sales Price	Discount	Total Price
3BINTS1	Bridges Intervention Set 1	3.00	\$1,100.00		\$3,300.00
3BINTS2	Bridges Intervention Set 2	3.00	\$1,100.00		\$3,300.00
Subtotal:					\$6,600.00

Shipping & Taxes

Total Amount \$6,600.00
Shipping Fee \$528.00
Taxes \$427.68
NET TOTAL (Shipping & Taxes Included) \$7,555.68

As of January 30, 2023, our shipping/handling fees have changed.

- A standard shipping/handling fee of 11% is applied to the order total.
- The shipping and handling fee is reduced to 8% for purchase orders paid by check or ACH.
- All orders are subject to a minimum \$10 fee.

Please note: above quote does not reflect taxes that may be incurred on freight. This will be included in your final invoices.



Bridges Educator Site

One license to the Bridges Educator Site is included with the purchase of each Bridges or Number Corner classroom package or Bridges Intervention set. Subject to the terms of use, the license does not expire as long as the program(s) are in use at the school or district. Additionally, one free site license is provided per account.

Bridges Educator Site (License Purchase Only)

Subject to the terms of use, the license does not expire as long as the program(s) are in use at the school or district.

VI. ITEMS FOR DISCUSSION

- n. NoRedink - Renewal - \$21,400.00 paid with ESSER III

Customer name: East Stroudsburg Area School District

Primary contact name: Jessica Newberry

Primary contact email: jessica-newberry@esasd.net

NoRedInk Remittance Address for Checks:
 NoRedink Corp
 PO Box 92507
 Las Vegas, NV 89193-2507

Billing address:
 50 Vine St
 E Stroudsburg, Pennsylvania 18301
 United States

Will a PO be required? (If Yes, please provide form)

Tax exempt? (If Yes, please provide certificate)

Billing email:

Billing contact name:

Service start date: 09-01-2023

Service end date: 08-31-2024

Payment terms: Upfront

Billing terms: Net 30

SUMMARY				
PRODUCT	DESCRIPTION	SALES PRICE	QTY	TOTAL PRICE
NoRedInk Premium Site License - C	NoRedInk Premium access site-wide at Lehman Intermediate	\$9,000.00	1	\$9,000.00
NoRedInk Premium Site License - D	NoRedInk Premium access site-wide at JT Lambert Intermediate	\$10,200.00	1	\$10,200.00
Live Virtual Training	Each virtual training session can have up to 20 teachers.	\$550.00	4	\$2,200.00
TOTAL:				\$21,400.00

- Start date will be as stated or later pending receipt of signatures and any required documents (PO and tax exempt certificates, as applicable).
- End date will be as stated or later to maintain the term length.
- If applicable, all unused Premium training services will expire annually on the service end date.
- Training dates can only be confirmed after order forms are signed by both parties.
- NoRedInk Premium may be unavailable for some portion of July for updates and data archives.
- If applicable, state sales tax will be added to your invoice unless proof of exemption has been received by NoRedInk prior to invoicing.

Please sign and return to: lindley@noredink.com

Contract terms: This Order Form incorporates and is subject to the Master Services Terms — collectively the “Agreement” — and constitutes a binding contract entered into by and between NoRedInk Corp. (“NoRedInk”), a Delaware corporation with its principal place of business at 548 Market Street, PMB 66984, San Francisco, CA 94105, and the entity listed below as client (“Client”). The Master Services Terms are available at: [NoRedInk Master Services Agreement](#). The Data Protection Addendum is available at: [NoRedInk Data Protection](#)

VI. ITEMS FOR DISCUSSION

- o. IXL Learning - Renewal & Addition - Math online resource - year 1 of 3 - \$148,225 paid with ESSER III



IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

RENEWAL QUOTE

QUOTE # 3668555-2023-001-13
 DATE: JUNE 30, 2023

TO:
 Tabitha Bradley
 East Stroudsburg Area School District
 50 VINE ST
 E STROUDSBURG, PA 18301

COMMENTS OR SPECIAL INSTRUCTIONS

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Evan Finch	A22-3668555	July 7, 2023 – July 6, 2026	July 7, 2023

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1	IXL site license (Grades 2-12: 5,675 students) Subject: Math <i>K-8 math licenses include complimentary access to IXL's universal screener</i>	\$170,250.00	\$170,250.00
1	Expansion Discount	-\$17,025.00	-\$17,025.00
1	Professional Development: Basic District Success Package <i>Unlimited instructor accounts included</i>	\$15,000.00	\$15,000.00
SUBTOTAL			\$168,225.00
SALES TAX			--
SHIPPING & HANDLING			--
TOTAL DUE			\$168,225.00

Ordering instructions

We accept payment by purchase order, check, or credit card. To submit a purchase order for this quote, [click here](#) or go to <http://www.ixl.com/po-upload> and enter quote # 3668555-2023-001-13. For international accounts, we can accept wire transfers for an additional fee.



SALES CONTRACT
CONTRACT #154795
June 30, 2023

IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

CUSTOMER

Tabitha Bradley
 East Stroudsburg Area School District
 50 VINE ST
 E STROUDSBURG, PA 18301

RENEWAL INFO

Salesperson	Account #	Quote #	Renewal period
Evan Finch	A22-3668555	3668555-2023-001-13	Jul 7, 2023 – Jul 6, 2026

PAYMENT PLAN

	Amount	Invoice date
Subscription year 1 and Professional Learning Services	\$148,225	July 21, 2023
Subscription year 2	\$10,000	July 21, 2024
Subscription year 3	\$10,000	July 21, 2025
TOTAL	\$168,225	

Price valid until July 7, 2023

ACCEPTANCE OF SALES CONTRACT

This is a binding agreement of payment between IXL Learning and the Purchaser. Your signature indicates that you have received, reviewed, and accepted the attached Terms and Conditions of Sale and that you agree to pay the full license price listed above within 60 days of the invoice date. Without a signature, your order may not be processed.

Acknowledged and agreed to:

AUTHORIZED SIGNATURE

DATE



TERMS AND CONDITIONS OF SALE

THIS IS A LEGAL DOCUMENT ("SALES CONTRACT") BETWEEN THE PURCHASER SHOWN ABOVE ("YOU") AND IXL LEARNING ("SELLER"). PLEASE READ THIS AGREEMENT CAREFULLY. YOU AGREE TO BE BOUND BY ALL OF THE TERMS AND CONDITIONS OF THE AGREEMENT, AS WELL AS BY THE WEBSITE TERMS OF SERVICE, WHICH ARE INCORPORATED BY REFERENCE. NO VARIATION OF THESE TERMS AND CONDITIONS ARE BINDING ON SELLER UNLESS AGREED TO IN WRITING SIGNED BY AN AUTHORIZED REPRESENTATIVE OF IXL LEARNING.

1. **PRICING:** The quoted purchase price of the license is valid through the "Price valid until" date on page 1. This price is not binding on IXL unless you have accepted it by sending us an executed Sales Contract by that date.
2. **PAYMENT:** If IXL decides to accept your Sales Contract, we will issue you an invoice. Complete payment of the amount of the stated purchase price is due within sixty (60) days of the invoice date. If payment is not received by the Seller within 60 days, the invoice is considered past due. IXL licenses with past due payments will be put on hold and are subject to termination. Termination does not relieve the Purchaser of the obligation to pay fees due to the Seller.

The full invoice amount must be paid either by check or by credit card. We accept Visa, MasterCard, American Express, and Discover.

All checks should be mailed to:

IXL Learning
777 Mariners Island Blvd., Suite 600
San Mateo, CA 94404

Credit card payments may be made by phone at (855) 255-8800.

Any late payment will incur interest at the rate of the lesser of 1% a month or the maximum permissible by law.

3. **CANCELLATION AND REFUND:** No cancellation will be accepted, and no refund issued, if it is more than thirty (30) days beyond the date of purchase for the license referenced in this Sales Contract. For cancellations and refunds of the license tendered under this Sales Contract to be accepted, the Seller must receive written notification of the cancellation within 30 days of purchase. Cancellations requested outside of the 30-day period will not be refunded, and the Purchaser will be responsible for completing the purchase as stated in the Sales Contract.
4. **LICENSES:** IXL grants you the right to provide access, through unique log-in IDs, to no more individuals than the quantity indicated on the first page. The terms and conditions of use for each of these individuals are governed by our websites Terms of Service. You agree to be responsible for their accounts, to monitor their use of their accounts, and to indemnify, defend, and hold us harmless for any claims arising out of or related to their use of IXL Learnings website and services. To the extent that these individuals are minors, you consent to our collection of their personal information as described in our Privacy Policy.

Classroom and Site licenses will be activated immediately upon receipt of your payment unless another date is specified or agreed to by IXL. Activation confirmation will be sent to the e-mail address provided by the school or individual completing the purchase.

If an individual who has an IXL account through a Classroom or Site license purchased by you is no longer affiliated with you, you may request that we deactivate the individuals account, or no longer associate it with your license, so that that license can be reassigned to another individual associated with your institution.

If you are a teacher, you represent and warrant that you have permission and authorization from your school and/or district to use the Services as part of your curriculum, and for purposes of Childrens Online Privacy Protection Act ("COPPA") compliance, you represent and warrant that you are entering into these Terms on behalf of your school and/or district.

5. **PRIVACY:** If you are a school, district, or teacher, you acknowledge and agree that you are responsible for complying with COPPA, meaning that you must obtain advance written consent from all parents or guardians whose children under 13 will be accessing the website and services and you represent and warrant that you have obtained that consent. When obtaining consent, you must provide parents and guardians with our Privacy Policy. You are to keep all consents on file and provide them to us if we request them.

6. **DISCLAIMER OF WARRANTIES. YOU EXPRESSLY UNDERSTAND AND AGREE THAT:**

VI. ITEMS FOR DISCUSSION

- p. CDW-G - Brenthaven Headphones (K-5) - Qty 2800 - \$58,296 paid through ESSER III



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

Headphones

BRIAN BOROSH,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NKRV625	6/9/2023	BRENTHAVEN HEADPHONES	1007825	\$58,296.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Brenthaven Edge Rugged Headset</u> Mfg. Part#: 1028 UNSPSC: 43191609 Contract: PEPPM 2023 Product Line (CDWG held) - Brenthaven (PEPPM2023)	2800	5459405	\$20.82	\$58,296.00

SUBTOTAL	\$58,296.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$58,296.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: EAST STROUDSBURG AREA SCHOOL DIST. ATTN: ACCTS PAYABLE 50 VINE ST EAST STROUDSBURG, PA 18301-2150 Phone: (570) 424-8505 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: EAST STROUDSBURG AREA SCHOOL DIST. BRIAN BOROSH 50 VINE ST EAST STROUDSBURG, PA 18301-2150 Phone: (570) 424-8505 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Corey Regalado | 800.808.4239 | corey.regalado@cdwg.com

2 more comparable quotes

principals may need to replace - cleaning process (Brian)

VI. ITEMS FOR DISCUSSION

- q. FueledEducation - ELL Supplemental Resource (Middlebury Interactive) - Renewal - \$4,455 paid through C&I



This Online Educational Products and Services Order (this "Order"), dated as of 7/1/2023 (the "Order Effective Date"), is between East Stroudsburg Area School District, 50 Vine St, East Stroudsburg, PA 18301 ("Customer") and Fuel Education LLC ("FuelEd"), 11720 Plaza America Dr., 9th Floor, Reston, VA 20190. This Order incorporates and is in all respects subject to the FuelEd Online Educational Products and Services Agreement Terms (the "Terms") that is published at <https://www.stridelearning.com/learning-solutions/products-and-services-agreement-terms.html> on the date that this Order bears the signatures of both Customer and FuelEd. All capitalized terms that are not defined in this Order will have the meanings assigned to those terms in the Terms. I am authorized by Customer to enter into this Order for the products, services and licenses indicated herein, at the prices set forth below and pursuant to the Terms.

Accepted by Customer:

Signature: _____ Date: _____
 Name (Print): _____ Title: _____

Accepted by FuelEd:

Signature: _____ Date: _____
 Name (Print): _____ Title: _____

1. **Period:** 7/1/2023 through 6/30/2024 and is not eligible for a renewal period.
2. **Territory:** Students served by East Stroudsburg Area School District, PA
3. For the Services and/or Products provided under this Order, Customer shall pay the following Fees:

Qty	Product	Product Description	Unit Price	Total Price
45	ELL Supplemental Program Student License on MIL	One-year access for named student on MIL platform. Content and hosting included. All levels of ELL modules available within license. Middlebury Interactive Languages supplemental blended instruction modules teach English Language Learners in grades 4-10 the fundamentals of academic English within academic content.	\$99.00	\$4,455.00

4. Description of Educational Products.

Middlebury Interactive Languages ("MIL") Online Courses:

Each MIL course includes content as described in the course catalog. MIL may from time to time, in its sole discretion, deliver or otherwise make available to Customer certain updated courseware, which such updates shall also be subject to all of the Terms.

5. Description of Services.

Hosting Solution:

The set-up, configuration, and hosting of the applicable courseware for the delivery of courses for the provision of educational services to students in the Territory and enrolled in Customer's educational programs.

6. Billing Terms.

Customer shall be invoiced for the Educational Products and Services ordered hereunder in accordance with the Terms unless otherwise specified on this Order. Customer shall be invoiced monthly and all invoices shall be payable Net 30 days from Customers receipt of invoice. Notwithstanding the foregoing, Customer will be invoiced for all Enterprise, Site or Enrolled User, ELL, and Portable online course licenses promptly the following order and there is no refund or credit for those licenses.

Site & Enterprise License, and ELL & Stride Skills Arcade Student License Terms:

Customer will be invoiced for the ordered number of Site and/or Enterprise licenses and ELL & Stride Skills Arcade Student Licenses promptly following the Order Effective Date. During the Period, the Customer may request seats in addition to those ordered hereunder. Customer will be invoiced for such additional seats upon execution of an Order at a pro-rated amount/rate. All payments are due within thirty (30) days of the Customer's receipt of the invoice. No refunds, credits, or cancellations are allowed.

VI. ITEMS FOR DISCUSSION

r. HMH - Handwriting Masters - \$2,940.30 - paid through Title I



*bill - Axel
Submitted
7/3*

QUOTE SUMMARY FOR

East Stroudsburg Area Sch Dist
 East Stroudsburg, PA
 Tina Falbo
 (570) 424-8500
 tina-falbo@esasd.net



Quote # 00048938
 Issued on May 25, 2023
 Expires on August 25, 2023

PREPARED BY

Kim McQuaide
 Sales Consultant - Supplemental
 (800) 248-2568 ext. 2568
 kim.mcquaide@zaner-bloser.com

*Teacher blackline masters
 cursive*

THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

possibly print for 23-24(?)

QUOTE SUMMARY

ZB Zaner-Bloser

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

PROGRAM	GRADE	COST
<i>Zaner-Bloser Handwriting</i>	Grade 2	\$2,673.00
	SUBTOTAL COST	\$2,673.00
	SHIPPING/PROCESSING (10%)	\$267.30
AMOUNT TO BE INVOICED		\$2,940.30

Includes materials, shipping, and processing. May not include applicable local and state taxes.

VI. ITEMS FOR DISCUSSION

- s. CIU20 - Acadience Related Printing - Benchmark Assessment - \$3,917.04 paid through C&I.

Quote for Printing

Steidinger, Curtis <csteidinger@ciu20.org>
To: Devyn Kolcun <devyn-kolcun@esasd.net>

Thu, Jun 29, 2023 at 10:57 AM

Devyn,
Here are your prices.

2023-2024 Acadiance Benchmark Assessment---\$3917.04
2023-2024 Acadiance Progress Monitoring-----\$4270.75

Have a great Holiday!
We are back on the 5th of July.
Curtis
[Quoted text hidden]

8,187.79

VI. ITEMS FOR DISCUSSION

- t. CIU20 - Acadience Related Printing - Progress Monitoring - \$4,270.75
paid through Title I Grant.

Quote for Printing

Steidinger, Curtis <csteidinger@ciu20.org>
To: Devyn Kolcun <devyn-kolcun@esasd.net>

Thu, Jun 29, 2023 at 10:57 AM

Devyn,
Here are your prices.

2023-2024 Acadiance Benchmark Assessment----\$3917.04
2023-2024 Acadiance Progress Monitoring-----\$4270.75

Have a great Holiday!
We are back on the 5th of July.
Curtis
[Quoted text hidden]

8,187.79

VI. ITEMS FOR DISCUSSION

- u. AED Superstore - CPR tools for N & S HS - \$9,110.80 paid through ESSER III.

FREE SHIPPING on online orders of \$99+* (<https://www.aedsuperstore.com/html/freeship.html>)



(16)

<https://www.aedsuperstore.com/myaccount.asp>

https://www.aedsuperstore.com/view_cart.asp

Search by Product, Brand or Part Number

[Home \(/\)](#) | [Shopping Cart](#)

Shopping Cart

PROCEED TO CHECKOUT (CHECKOUT.ASP?STEP=1)

+
-

• ITEMS PRICE QTY TOTAL



(<https://www.aedsuperstore.com/product.asp?itemid=3253>) WNL Practi-SHIELD CPR Training Face Shields by WNL Products

Choose 36-Pack or 200 Count Club Pack:: 200-Count Club Pack (+\$42.00)

(<https://www.aedsuperstore.com/product.asp?itemid=3253>)

Part #: WL3120-CP

✘ Delete

\$51.95 Update Cart \$103.90



(<https://www.aedsuperstore.com/product.asp?itemid=3977>) PRESTAN AED Ultra Trainer 16 Items

(<https://www.aedsuperstore.com/product.asp?itemid=3977>)

(<https://www.aedsuperstore.com/product.asp?itemid=3977>)

Part #: PP-AEDUT-401

View/Hide options **✘ Delete**

\$392.70 Update Cart \$2,748.90



Coupons & Promotions



(<https://www.aedsuperstore.com/product.asp?itemid=5017>) PRESTAN Professional Series 2000 Adult Manikin (4-Pack) Dark Skin Tone (<https://www.aedsuperstore.com/product.asp?itemid=5017>)

Part #: PP-AM-2000-4-DS

✕ Delete

\$894.00 Update Cart \$2,682.00



(<https://www.aedsuperstore.com/product.asp?itemid=5018>) PRESTAN Professional Series 2000 Adult Manikin (4-Pack) Medium Skin Tone (<https://www.aedsuperstore.com/product.asp?itemid=5018>)

Part #: PP-AM-2000-4-MS

✕ Delete

\$894.00 Update Cart \$3,576.00

Subtotal (16 items): \$9,110.80

You May Also Like



16 Items
(https://www.aedsuperstore.com/view_cart.asp)

Coupons & Promotions

- [Previous](#)
- [Next](#)

Order Summary

Subtotal \$9,110.80
TOTAL \$9,110.80

[PROCEED TO CHECKOUT \(CHECKOUT.ASP?STEP=1\)](#)

Apply Coupon

If you have a promotion code enter it here.

[APPLY](#)

Calculate Shipping

Enter zip code to calculate shipping.

[CALCULATE](#)

[← Continue Shopping \(https://www.aedsuperstore.com/product.asp?itemid=3253\)](https://www.aedsuperstore.com/product.asp?itemid=3253)

Latest news and product info right to your inbox

[SIGN UP](#)


16 Items
(<https://www.aedsuperstore.com>)

AED Superstore

[Careers \(https://www.sarnova.com/join-our-team.html\)](https://www.sarnova.com/join-our-team.html)

[Code of Conduct \(/pdf/Sarnova-Code-of-Conduct-\(2023-04-25\).pdf\)](#)
[Coupons & Promotions](#)

VI. ITEMS FOR DISCUSSION

- v. Acadience - K-6 Renewal paid through ESSER III - \$7,057.50



*Lexia Voyager Sopris Inc.
 Attn: Order Entry Department
 17855 Dallas Pkwy, Suite 400
 Dallas, Texas 75287
 Phone: (800) 547-6747
 Fax: (888) 819-7767
 Email: CustomerService@voyagersopris.com

Quote Number 00130606
 Created Date 12/6/2022

Quote To Jessica Newberry
 Phone (570)424-8500
 Email jessica-newberry@esasd.net

Bill To Name East Stroudsburg Area Sch Dist
 Bill To 50 Vine St
 E Stroudsburg, PA 18301
 US
 Ship To Name East Stroudsburg Area Sch Dist
 Ship To 50 Vine St
 E Stroudsburg, PA 18301
 US

Sales Executive

Bonnie Lembcke
 800.547.6747 ext: 53626
 bonnie.lembcke@voyagersopris.com

Implementation Year(s)

23-24

Description	Product Code	Quantity	Sales Price	Total Price
Acadience Reading K-6 ALO Manual Entry and Data Management only. For customers using Acadience K-6 Print Materials	377246	2,823.00	\$2.50	\$7,057.50

Total Price \$7,057.50
 S&H \$0.00
 Tax \$0.00
 Total Due \$7,057.50

Comments

Description Jessica Newberry East Stroudsburg Acadience ALO 2023 Auto-Renewal - Digital Admin

***As of January 13, 2022, Voyager Sopris Learning, Inc. (Tax ID # 84-0770709), changed its name to Lexia Voyager Sopris Inc. As such, all business, all contracts, and documentation associated with this quote shall be executed under the Lexia Voyager Sopris Inc. name. (Same Tax ID # 84-0770709).**

**Prices included herein are exclusive of all applicable taxes, including sales tax, VAT or other duties or levies imposed by any federal, state or local authority, which are the responsibility of customer. Any taxes shown are estimates for informational purposes only. Customer will provide documentation in support of tax-exempt status upon request. Pricing is valid for 60 days unless otherwise specified on this quote. Unless otherwise provided herein, Voyager Sopris will invoice the total fees set forth above upon receipt of customer's PO/acceptance. Payment is due net 30 days of invoice.

Acadience Data Management (ADM) Licenses run August 1 through July 31 OR September 1 through August 31 for a given school year. (ex: August 1, 2022 - July 31, 2023 OR September 1, 2022 - August 31, 2023)



Acadience Learning Online (ALO) Licenses run July 1 through June 30 for a given school year. (ex: July 1, 2022 - June 30, 2023)

Order Term

This order quote and the associated confirming purchase order or other customer confirmation of this quote serve as an agreement for this order which becomes effective upon its acceptance by both parties. Unless otherwise agreed by Voyager Sopris and customer in writing, the licenses, products, and/or services purchased pursuant to this quote will begin on or about the start date and continue in effect for the period set forth in this quote. Unless otherwise set forth in this quote or agreed to by Voyager Sopris and customer in writing: all subscription licenses under the order shall have the same start and end dates; all subscription products and services are deemed delivered upon provisioning of license availability; and all subscription licenses and associated services must be used within the subscription or service period specified herein - unused subscription licenses or services are not eligible for refund or credit. On-site training may be fulfilled with a virtual training equivalency, as needed, of up to six instructional hours per day.

Order Process

To submit an order, please fax this quote along with the applicable Purchase Order to 888-819-7767, send by email to customerservice@voyagersopris.com, or send to your sales representative's email address listed above. NOTE: Each Purchase Order must include the correct quote order number as provided on this quote, and should attach this quote.

Order Acceptance

All Voyager Sopris subscriptions, products and/or services are offered subject to Voyager Sopris' standard license and terms of use (the "License Terms"), available at: <https://www.voyagersopris.com/terms-conditions>, as supplemented by this quote. By placing an order, customer confirms its acceptance of the License Terms and this quote, which together with any previously awarded proposal and/or any other associated agreement entered into by Voyager Sopris and customer regarding the subscriptions, products and services in this quote, constitute the entire agreement between customer and Voyager Sopris regarding such subscriptions, products, and services (the "Agreement"). Customer and Voyager Sopris agree that the terms and conditions of the Agreement supersede any additional or inconsistent terms or provision in any customer drafted purchase order, or any communications, whether written or oral, between customer and Voyager Sopris relating to the subject matter hereof, which shall be of no effect. In the event of any conflict, the terms of the Agreement shall govern.

VI. ITEMS FOR DISCUSSION

w. Cenage Learning - Accounting Software - \$3,817.00 paid through C&I



To place your order: select [Submit Customer Purchase Order Here](#)

Confidential Price Quote (6354831)

[Submit Customer Purchase Order Here](#)

6/9/2023

Pricing on this Proposal Guaranteed: **10/7/2023**

Presented To: Jessica Newberry, jessica-newberry@esasd.net

Prepared By: Dominic Salinetto, (717) 649-5314, dominic.salinetto@cengage.com

SHIP TO: EAST STROUDSBURG AREA	PREPARED BY: EAST STROUDSBURG AREA	Cengage Learning
SCH DIST	SCH DIST	ATTN: Order Fulfillment
Jessica Newberry	Jessica Newberry	10650 Toebben Drive
Accts Payable	Accts Payable	Independence, KY 41051
EAST STROUDSBURG, PA 18301	EAST STROUDSBURG, PA 18301	800-354-9706
USA	USA	http://NGL.Cengage.com/CustomerSupport

Digital Licenses for South, North and ESACA

[View Quote in CAD](#)

Quoted Products: 23 - CTE - Accounting

Qty	Update Qty	Product	Price	Quoted Price	Total
75		MindTap Century 21 Accounting: Multicolumn Journal, 11th Edition with Authentic Threads, Red Carpet Events & Digital Diversions Simulations (K12 Instant Access) Gilbertson/Lehman 11th Edition [K12, 2019] 9780357032336 / 0357032330	\$43.00	\$43.00	\$3,225.00
7		MindTap Century 21® Accounting Advanced(K12 Instant Access) Gilbertson/Lehman/Passalacqua 11th Edition [K12, 2020] 9781337799652 / 1337799653	\$35.00	\$35.00	\$245.00

Sub-Total: \$3,470.00
 Processing Fee: \$347.00

TOTAL: \$3,817.00

[Submit Customer Purchase Order Here](#)

Thank you for your interest in Cengage Learning products.

All information embodied in this document is strictly confidential and may not be duplicated or