

V. ITEMS FOR DISCUSSION:

- a. 2018/2019 IU 20 Special Ed Contract



Dedicated to your children and the people who serve them

6 Danforth Drive
 Easton PA 18045-7899
 p 610-252-5550
 f 610-252-5740
 www.ciu20.org

2018-2019 Special Education Contract

This agreement is made this 23rd day of August, 2018 by and between the Colonial Intermediate Unit 20 (hereinafter the "Intermediate Unit") at 6 Danforth Drive, Easton, PA 18045 and the East Stroudsburg Area School District (hereinafter the "School District") at 50 Vine Street, East Stroudsburg, PA 18301.

WHEREAS, the Intermediate Unit is willing to provide Special Education services to school districts within its service area; and

WHEREAS, the School District desires to engage the service of the Intermediate Unit for its Special Education Program for the 2018-2019 school year.

NOW, THEREFORE, in consideration of the mutual promises contained herein and intended to be legally bound hereby the parties hereto agree as follows:

1. The Intermediate Unit will provide special education instructional and non-instructional support and related services for the 2018-2019 school year. **The student data used for this contract is the data sent to you on your 2017-2018 final cost per student. The data used for this estimate does not account for new programs, students first coming into our programs or for those leaving our programs.**
2. Assignments along with the 2018-2019 rates are as follows:

Service	Program Cost	EFT	Total Cost
Adaptive Physical Education	\$ 598,808	0.0388	\$ 23,234
Audiology Services	\$ 202,639	0.0423	\$ 8,572
Autistic Support (Center Based)	\$ 273,447		\$ -
Autistic Support (Elementary)	\$ 6,399,470	0.0739	\$ 472,921
Autistic Support (Secondary)	\$ 3,791,665	0.0729	\$ 276,412
Emotional Support	\$ 5,246,992	0.1130	\$ 592,910
Hearing Support	\$ 659,491	0.1321	\$ 87,119
Itinerant Hearing Support	\$ 706,990	0.1528	\$ 108,028
Itinerant Speech and Language Support	\$ 3,289,172	0.2324	\$ 764,404
Itinerant Vision Support	\$ 736,352	0.1227	\$ 90,350
Learning Support	\$ 187,477	0.0039	\$ 731
Life Skills Support (Elementary)	\$ 1,729,561		\$ -
Life Skills Support (Secondary)	\$ 1,214,965	0.0338	\$ 41,066
Multi-Disabilities Support	\$ 1,963,626	0.1949	\$ 382,711
Occupational Therapy	\$ 2,561,114	0.1111	\$ 284,540
Physical Support	\$ 1,149,835	0.0671	\$ 77,154
Physical Therapy Team	\$ 693,330	0.1847	\$ 128,058
Project SEARCH	\$ 185,639	0.3475	\$ 64,510
Psychological Services	\$ 1,724,433	0.4786	\$ 825,314

*Dedicated to Your Children and the People Who Serve Them.
 Relationships - Responsiveness - Results*

**2018-2019 Special Education Contract
 East Stroudsburg Area School District
 Page 2**

3. The instructional, non-instructional support and related services shall be as defined and limited in the regulations and standards of the United States of America and Commonwealth of Pennsylvania and by the Intermediate Unit Special Education Budget, as well as by any understanding of limitations reached between the Director of Special Education of the Intermediate Unit and the School District.
4. It is further understood that the School District may request additional services and costs for such additional services over and above those provided for in the base agreement and will be assessed according to a plan acceptable to the Superintendent of the District and the Executive Director of the Intermediate Unit.
5. The School District will be responsible for unemployment costs if a Psychologist is hired specifically for your district and the Psychologist is not needed in the 2019-2020 school year.
6. For the services under this 2018-2019 Special Education Contract, the School District will pay an **estimated** amount of \$4,228,032 to the Intermediate Unit.
7. The Intermediate Unit will invoice the School District in eleven installments.
8. The Intermediate Unit will provide the School District with **estimated** costs by November 2018 and March 2019, as well as the final costs by August 2019.

Charlene M. Brennan

08 / 22 / 2018

Dr. Charlene M. Brennan
 Executive Director

Date

Superintendent

Date

Elizabeth A. Hoagland

08/23/2018

Mrs. Elizabeth Hoagland
 Board Secretary

Date

V. ITEMS FOR DISCUSSION:

- b. 2018/2019 IU 20 Regular Ed Transportation Contract

COLONIAL INTERMEDIATE UNIT 20
ALTERNATIVE and REGULAR EDUCATION TRANSPORTATION CONTRACT
For School Year 2018-2019

This CONTRACT entered into this 30th day of August 2018 by and between COLONIAL INTERMEDIATE UNIT 20 at 6 Danforth Drive, Easton, PA 18045, hereinafter referred to as CIU20.

AND

East Stroudsburg Area School District at 50 Vine Street, East Stroudsburg, PA 18301

CIU20 and East Stroudsburg Area School District agree to enter into a contract where CIU20 will provide and bill directly for Alternative and Regular Education transportation services for 2018-2019. Based on 2017-2018 aggregate miles the Intermediate Unit transported students and providing for our 2018-2019 budgetary increases and anticipated changes in number of students transported in 2018-2019, the cost for said service is \$2.72 per mile, for each student transported. CIU20 will bill based on the cost/mile.

The Intermediate Unit will make every effort to accommodate new Transportation Requests for Alternative and Regular Education transportation students in as timely a manner as possible within the existing runs as already established. Should this service require a dedicated, new run to accommodate an overload of students on already existing runs, the Intermediate Unit may need to sub-contract with an outside vendor to accommodate these students until such time as an Intermediate Unit driver or substitute driver can be secured.

Please return signed agreement following appropriate administrative action to:

Mr. Jon Wallitsch
Director of Fiscal Affairs
Colonial Intermediate Unit 20
6 Danforth Drive
Easton, PA 18045-7899
610-515-6495
jwallitsch@ciu20.org

Colonial Intermediate Unit 20

By: 
Mr. Jon Wallitsch

Title: Director of Fiscal Affairs

East Stroudsburg Area School District

By: _____

Title: Superintendent

Witness: _____

Title: _____

Date: _____

V. ITEMS FOR DISCUSSION:

- c. 2018/2019 IU 20 IDEA Pass Thru Agreement



COLONIAL

Intermediate Unit 20

Dedicated to your children and the people who serve them

6 Danforth Drive
Easton PA 18045-7899
p 610-252-5550
f 610-252-5740
www.ciu20.org

IDEA – Part B Use of Funds Agreement

This sub-grant agreement entered into this 22nd day of August, 2018 by and between Colonial Intermediate Unit 20 (hereinafter called "IU") and **East Stroudsburg Area School District** (hereinafter called "School District") for the following:

Grant Name:	Individuals with Disabilities Education Act of 2004-Part B
Award Number:	H027A180093
CFDA Title and Number:	Special Education-Grants to States – 84.027
Federal Agency:	U.S. Department of Education
Project Number:	RA 062-19-0020
Project Year:	7/1/18 – 9/30/19

Parties to this agreement hereby agree as assure that:

- A. As the primary recipient for the project, the IU is responsible to administer the funds in accordance with IDEA guidelines issued by the USDE; guidelines and directives issued by the PDE; provisions of the State IDEA Plan applicable to the period of this agreement; terms of this agreement; the Governmental Accounting Standards Board; Office of Management and Budget Circular A-133.
- B. As the sub-recipient for the project, the School District is responsible to administer the funds in accordance with IDEA guidelines issued by the USDE; guidelines and directives issued by the PDE; provisions of the State IDEA Plan applicable to the period of this agreement; terms of this agreement; the Governmental Accounting Standards Board; Office of Management and Budget Circular A-133; and to ensure that maintenance of effort requirements in accordance with Code of Federal Regulations Title 34 Section 300.203 (34 CFR §300.203 are met).
- C. **PDE Rights Pursuant to 20 U.S.C. §1413(g)**; the Department may at any time, and within its sole discretion, withhold or redirect any of the funding awarded hereunder in order for the Department to fund any actual or anticipated special education or related services the department determines are appropriate for any students of any grantee or subgrantee, including, without limitation any entitlement to compensatory education ordered by a tribunal of competent jurisdiction or agreed to in any settlement agreement enter into by any subgrantee.
- D. Funds will be used to support appropriate services to school age children eligible for services through these funds. The use of IDEA funds is governed by principles outlined in **Attachment A** and must be accounted for in accordance with the PDE Accounting Bulletin #1998-01, as most recently revised.
- E. School District must submit to the IU a preliminary budget **Attachments B-1, B-2 and B-3** detailing the School District's planned use of IDEA direct pass-thru funds. Any changes in use of IDEA funds must be submitted to the IU by April 30, 2019.
- F. IDEA Funds must be obligated by September 30, 2019.

Relationships, Responsiveness, Results

- G. The School District is required to provide supporting documentation for expenditures of IDEA direct pass-thru funds. Requests for reimbursement may be submitted monthly or periodically for payment.
- H. The School District will maintain complete cost records of all expenditures made in association with this agreement, as well as employee, programmatic, statistical records, and supporting documents, those records to be available for inspection by a representative and/or auditor of the IU or the PDE.

Payments will be contingent upon receipt of funds from the PDE.

The IDEA allocation for your school district is listed below.

\$ 1,072,895.09
Total Funds (Attachments A & B-1,B-2 & B-3)

District

Superintendent Signature

Date

Special Education Administrator

Date

Business Administrator

Date

Charlene M. Brennan

Dr. Charlene M. Brennan
Colonial Intermediate Unit 20, Executive Director

08 / 22 / 2018

Date

Please return this agreement and Attachments B-1, B-2 and B-3 to Jon Wallitsch by October 31, 2018.

V. ITEMS FOR DISCUSSION:

- d. 3 Tiered Busing Study Proposals



Proposal to
East Stroudsburg Area School District

Transportation Review

Background on the School Operations Consulting Service

The Pennsylvania Association of School Business Officials (PASBO) provides the School Operations Consulting Service to assist a school entity in evaluating the operation of any of the school business areas of specialization to include the school business office, transportation, facilities, technology, purchasing, or food service operations. A specific proposal is developed to meet the unique requirements of each school entity interested in contracting through PASBO. The service provides school entities with an objective review of business operations to help facilitate the resource allocation, planning and staffing decisions of the administration and board.

PASBO selects a team of highly skilled and experienced school business officials to perform an on-site visit at the school entity and evaluate the effectiveness of the particular operation as defined in the scope of the project. The team is composed of active and emeritus members of PASBO, who possess the specific skills and experience required for each particular project.

The PASBO review team process includes studying documentation provided by the school entity in advance of the on-site visit, conducting interviews with school officials and staff on the prearranged on-site dates, comparing current business operations to recognized standards and an exit conference to review the observations and conclusions of the visit. A full written report follows the on-site visit to highlight significant accomplishments, areas identified for improvement and recommendations to achieve the desired results.

Service Objectives

- To provide interested school entities with a cost effective opportunity to evaluate their school operations.
- Allow for an independent study conducted by experienced school business officials who fully understand the environment and have operational experience in Pennsylvania school entities.
- To permit a school entity restricted by time and other constraints to effectively utilize the talents of experienced school business officials to aid in planning the future staffing and direction of a particular operation.

The PASBO Team

The PASBO Review Team consists of a team leader and a number of team members, which varies depending on the scope of the project. PASBO is uniquely positioned to identify from the membership of the association and selecting the team leader and members based on qualifications such as:

- Appropriate Professional Registration
- Years of Experience in School Business
- Formal Education Background
- Demonstrated Leadership in Services being Reviewed
- Compatibility with Size, Organization and Geographic Area of the School Entity

Project Outline

Primary Goal: Study the feasibility of changing from a two tier transportation system to a three tier transportation system, including the following: 1. 3-year projection related to cost savings and state subsidy, 2. impact of school bell time, including recommendations related to bell times, and 3. estimate reduction of fleet, including potential short term and long term savings.

A. SCOPE OF WORK

1. Coordinate with the School District prior to starting this project to define the project goals and objectives.
2. Analysis and review of district transportation reports to understand pupils assigned, number and use of vehicles, mileage, and time of existing routes.
3. Review and evaluate staffing levels for the East Stroudsburg Area School District transportation operations.
4. Review current bus fleet as it relates to age of fleet and planned replacement cycle.
5. Provide for in-depth interviews with Superintendent, Business Manager, Director of Transportation, Building Principals, and other transportation personnel as deemed appropriate.
6. Provide a comprehensive on-site review of the transportation operations.
 - a. Analyze the routing of vehicles and schedules for arrivals and departures from school buildings.
 - b. Study the mileage and timing of the transportation system.
 - c. Review the district transportation map and current software.
 - d. Check the transportation policies and identify policy language that supports or detracts from implementing changes in the transportation operation.
 - e. Identify high net cost transportation practices for cost/benefit consideration by the district.
 - f. Review processes with the intent of maximizing state reimbursement
 - g. Review and recommend cost effective solutions and to maximize state subsidy.
 - h. Review current transportation operations for best practices.
7. Provide an exit conference prior to leaving the district.
8. Prepare a comprehensive report with recommendations to obtain transportation cost efficiencies.
9. Upon completion of the review, a draft of the report will be delivered and reviewed with the Superintendent, Business Manager, and other administrators as directed.
10. Fifteen (15) copies of the approved final report will be provided.

B. THE DISTRICT WILL PROVIDE:

- i. Written policy from the local school board regarding all aspects of school transportation.
- ii. Copies of the PDE Form 1043, "Notification of Intent to Provide Pupil Transportation Services" for the current school year and the previous school year.
- iii. Copies of the PDE Form 1049, "Summary of Pupil Transportation" for the previous three school years.
- iv. The reimbursement summary PDE 2576 for the previous three years.
- v. Copies of all contracts with providers of service for current school year and the previous school year.
- vi. Copies of job descriptions/duties for all transportation personnel.
- vii. Copies of all materials given to transportation personnel regarding:
Bus Rosters (copies of all)
Bus Schedules (copies of all)
Route Mileage/Tracking Forms (made available on site)
Locations of Hazardous Routes (copies of all)
Entry/Withdrawal/Change of Address Documents (made available on site)
- viii. Contractor payment calculations or invoices for the current school year and the previous school year.
- ix. Copies of fuel purchase agreements or bids for the current year and previous two years.
- x. Schedule for arrivals and dismissals at all school buildings.
- xi. Listing of non-reimbursable students and stop locations.
- xii. Map of school district identifying school attendance areas.
- xiii. Copy of transportation budget for the current school year.
- xiv. Copy of transportation financial report information for the previous two school years.
- xv. Information as it relates to the current routing software including, but not limited to, the manual of operating procedures.
- xvi. Copies of school bus purchases from the past two years and future planned replacement cycle.

C. VALIDITY

This Proposal is valid for a period until October 30, 2018 from the receipt of the hard copy document provided for execution. This project can begin any time mutually agreed to after September 1, 2018. Every effort will be made to provide a draft written report within 30 days of the conclusion of the on-site visitation but cannot be guaranteed until 45 days after the conclusion of the on-site process. The days the consultants will work in the School District are determined cooperatively. The School District information requested above needs to be received by the PASBO office at least two weeks before the on-site visit.

D. COSTS

The total cost of the review as outlined in the Scope of Work shall be \$10,000 for professional fees and related expenses for a two-day study and utilizing a two member Team. The costs to make a board presentation is included

A payment of 50% of the project cost will be paid to PASBO upon acceptance of this proposal. The balance of the project costs will be invoiced upon delivery of the final written report.

E. CONSULTANT STAFF

The PASBO designated project lead consultant will directly supervise all on-site activities and consultant work assignments. All aspects of the study will be under the lead consultant's direction. For this project, PASBO's lead consultant will be Dr. Wayne McCullough, DBA, PCSBA.

F. INDEMNIFICATION

The School District agrees to defend and indemnify PASBO and its consultants against wrongful acts, unless PASBO or its consultants act with impropriety or illegality on the district's behalf, from all third party claims arising from conducting this project.

G. ACCEPTANCE

East Stroudsburg Area School District

Date

J. _____
E ASBO

August 16, 2018
Date

transfinder

Implementation Services Agreement

Prepared for

East Stroudsburg Area School District

**50 Vine St
East Stroudsburg, PA 18301**

*Prepared on August 14, 2018 by
T Doolen, Professional Services Manager*

**Transfinder
440 State Street
Schenectady, NY 12305
Phone: 800-373-3609
Fax: 518-377-3716**

Company Information

Transfinder has been in business for over 30 years and is the largest privately held firm exclusively dedicated to serving K-12 school districts and the school bus transportation industry. The company currently employs over 100 professionals, located at the company headquarters, 440 State Street, Schenectady, New York, in Austin, Texas, and in Shanghai, China.

Transfinder has been delivering quality software and services for more than two decades and understands your district challenges, including long range management of your assets, personnel, attendance zone planning, and reporting requirements.



Statement of Work

Date	August 14, 2018
Client	East Stroudsburg Area School District
Job Name	Bell Time Study
Requested by	Angela Vitti, Account Executive
From	T Doolen, Professional Services Manager

Summary

East Stroudsburg Area School District (ESASD) has requested a proposal for consulting services to provide analysis on the district's current bus routes. Specifically, ESASD looks to identify if efficiencies may be realized in their current routes by adjusting bell times to allow for three tiers of bus service.

School Bell Time Study Project Scope

This SOW is preliminary and will be further defined as Transfinder's Professional Services (TPS) team works with East Stroudsburg Area School District (ESASD) resources and staff. The following are the preliminary activities and deliverables.

- A comprehensive project plan outlining the work to be done by both ESASD and TPS will be developed upon receipt of this signed statement of work. This project plan will include deadlines for work to be completed. Both parties understand that missing dates on any assigned tasks will cause the dates for all subsequent tasks to be delayed.
- ESASD will provide an archive of the current Routefinder Pro data source. ESASD will also provide ridership data taken on the buses during September, 2018.
- TPS will analyze current routes and generate a bell time study which will detail possible school bell and route tiering options. Transfinder will provide a written report to ESASD detailing the methodology and results of analyzing the school district's route structure, utilizing bus route information for the current school year (2018–2019). This report will contain:
 - Expected resources that may be needed if efficiency routing is utilized by the district.
 - Key Performance Indicators and possible adjustments that could be implemented to improve transportation efficiency if they exist.
 - Multiple options for potential efficiencies to be gained by bell or routing changes, including:
 - Efficiency routing options within the existing bell structure
 - Possible changes to existing bell times for increased efficiency
 - Potential efficiencies to be gained with both efficiency routing and bell changes
 - Analysis of the impact of changing bell times (tiers)
 - Estimates for the number of bus runs and buses needed for each of the tier options
 - Proposed bell times for tier options
- TPS will provide their findings in a draft report to District Staff and will schedule a conference call to review all findings, answer questions and receive feedback on the draft report.
- Following the receipt of feedback on the findings TPS will make any adjustments to the report deemed necessary and will provide a finalized copy of the report.

Key Assumptions

*This agreement is based on the following assumptions:

- ESASD staff will provide an archive of the current Routefinder Pro data source with which TPS will conduct their analysis.
- ESASD will provide ridership data (Smart Tag) to indicate the number of actual riders for each bus run. **Note: Ridership data will be integral to estimating the number of students who can be assigned to an individual bus.**
- Should ESASD wish to have TPS provide efficiency routing services to adjust routes to any one of the suggested bell times (tiers), Transfinder would be happy to provide an estimate for the routing work once the tier option is decided upon.

Schedule

**All dates will be determined based on signed contract date.

Task	Finish Date
ESASD signs contract with Transfinder	August 31, 2018
ESASD provides data archive, ridership data and other data for analysis	September 17, 2018
TPS provides a draft School Bell & Route Efficiency report for review	October 5, 2018
TPS schedules conference call for review of School Bell & Route Efficiency report	October 10, 2018
TPS delivers revised version of the School Bell & Route Efficiency report if needed	October 15, 2018

Pricing

All costs listed below are based on the scope and assumptions included in this Statement of Work.

Item	Price
Transfinder Professional Services routing fees:	\$6,000.00
COST TO CLIENT	\$6,000.00

Acceptance

The client named below verifies that the terms of this Statement of Work are acceptable. The parties hereto are each acting with proper authority by their respective companies.

East Stroudsburg Area School District

Company Name

Full Name

Title

Signature

Date

Transfinder

Company Name

T Doolen

Full Name

Professional Services Manager

Title

Signature

Date



Proposal

440 State St
Schenectady, NY 12305

Date of Issue: August 14, 2018

To: Bob Sutjak
East Stroudsburg Area School District
50 Vine St
East Stroudsburg, PA 18301

Phone: 888-427-2403 ext-8206
Prepared By: Angela Vitti
Title: Account Executive
Email: AVitti@transfinder.com

PH: 570-424-8500

Fax: 518-377-3716

DESCRIPTION

This proposal has been prepared at your request.

This proposal expires 30 days from the date of issue.

Transfinder Professional Services Consulting as outlined in Statement of Work	\$6,000.00
TOTAL JOB COST	\$6,000.00

This proposal is for completing the job(s) as described above or delivering the above described product(s). **This proposal expires 30 days from the date of issue.** All invoices are due and payable upon receipt. The total system cost for any of the above options, is due and payable upon installation or receipt of the software installation CD. Any Federal and/or State Sales or local taxes are the responsibility of the Licensee.

APPROVED BY:

NAME & TITLE	SIGNATURE	DATE
--------------	-----------	------

FOR INTERNAL USE ONLY

PRODUCT DELIVERED: _____ DATE DELIVERED: _____ DELIVERED BY: _____

MANAGER SIGNATURE: _____

V. ITEMS FOR DISCUSSION:

- e. Budget Review – 1000 Function

1000 INSTRUCTION

Instruction includes all those activities dealing directly with the interaction between teachers and students and related costs¹, which can be directly attributed to a program of instruction. Teaching may be provided for students in a school classroom, in another location such as a home or hospital, and in other learning situations such as those involving co-curricular activities. It may also be provided through some other approved medium such as web based/computerized learning. Included here are the activities of aides or classroom assistance of any type (clerks, aides, teaching tools, etc.) that assist in the instructional process.

Related costs include instructional expenditures for salaries, contracted services, travel expenses, equipment rental, supplies, books, maintenance costs directly attributable to instructional equipment and other expenses such as sabbatical leaves.

The 1000 function series is broken down into several sub categories as directed by the Pennsylvania Department of Education (PDE.)

1100 – Regular Programs

- We record all regular educational costs to this function.
- 1110 – Is the account to which all regular education costs are assigned.
- 1190 – Is used by the district to record expenditures for regular instruction that are supported by federal revenue. Most of our Title money is coded to this account for regular education.

1200 – Special Education Programs

- Activities designed primarily for students having special needs. The Special Education Programs include support classes for pre-kindergarten, kindergarten, elementary, and secondary students identified as exceptional.
- 1210 – Life Skills Support
- 1220 – Sensory Support i.e. Deaf and Hearing Impaired, visually impaired, or Speech and Language.
- 1230 – Emotional Support
- 1240 – Academic Support i.e. Learning support and Gifted

1300 – Vocational Programs

- PDE approved programs under public supervision and control that provide organized learning experiences designed to develop skills, knowledge, attitudes, and work habits in order to prepare individuals for entrance into and progress through various levels of employment in occupational fields including agriculture, business, distribution, health, gainful, and useful home economics, and trade and industry. PDE approved programs are those programs approved by the Pennsylvania Department of Education as reflected in the approved program listing of the Career and Technical Education Information System (CATS).
- This is where you will see the expense for MCTI. In addition, you will expenses for,

- 1360 - Business Education,
- 1340 - Family Consumer Sciences, and
- 1350 - Industrial Arts Education.

1400 – Other Instructional Programs

- Activities that provide grades K-12 students with learning experiences not included in the other functions. Some of the sub accounts you will see in our financial statements will be as follows,
- 1410 – Drivers' Education
- 1420 – The Summer Program
- 1430 – Homebound Instruction
- 1441 – Adjudicated Court Placements
- 1442 – Alternative Education Programs
- 1450 – After School Programs

1500 – Nonpublic School Programs

- Activities for students attending a school established by an agency other than the State, a subdivision of the State, or the Federal government, which usually is supported primarily by private funds. (Notre Dame is an example school)

1800 – Pre-Kindergarten Programs

- Activities designed to provide Pre-K students with learning experiences to prepare them for activities as citizens. Our costs from Head Start will normally be assigned to this function. (Head Start Programs)

V. ITEMS FOR DISCUSSION:

f. Property & Facilities Items

- iii. Miller Flooring – Lehman Gym Floor Repair
Proposal Option 1 - \$64,880.00

MILLER FLOORING COMPANY, INC.
SPORTS CONSTRUCTION DIVISION
827 LINCOLN AVENUE, UNIT 15
WEST CHESTER, PA 19380

REPORT / PROPOSAL

TO: JEFF BADER- EAST STROUDSBURG AREA S.D. FROM: BILL MILLER

JOB: LEHMAN INTERMEDIATE- GYM WATER DAMAGE DATE: JULY 25, 2018

Jeff: I have prepared a report proposal for the water damaged (111'4" x 90'0"= 10,017 sf) gym floor at Lehman Intermediate School in the East Stroudsburg Area School District. We propose to supply all materials, labor and equipment necessary to complete work as further specified.

COSTARS 005-122 JANITORIAL SUPPLIES COSTARS is the Commonwealth of Pennsylvania's cooperative purchasing program and serves as a conduit through which registered and eligible local public procurement units (LPPUs) and state-affiliated entities (Members) are able to leverage contracts established by DGS to cost effectively and efficiently identify suppliers with whom to do business.

DGS Contact: Kathy Lewis Tel: (717) 346-4056 Email: kalewis@pa.gov

Inspection: Jason Grayson from Miller Flooring inspected the gym floor on Monday per the request of the school district. Upon Jason's arrival he found the cupped and under pressure. It was explained the gym floor was exposed to water. Most of the moisture damage is concentrated in one area approximately 36' x 40'. The readings in this area range between 20% and 43% which is saturated. Areas just outside this area is reading 7% to 8%. The floor system is a 33/32" x 2-1/4" Channel-Clip type floor system which is constructed with steel channels shot to the concrete over 1/2" thick pre-grooved Celotex (Impregnated Homosote) insulation board. Maple flooring is then laid across the steel channels and clipped in place. This is a very strong floor system which restricts buckling. However, the floor system does not have ventilation capabilities and it is very unlikely to ever dry fully. If the maple is not repaired, you run the chance of mold forming and or dry rotting. Both can change the air quality in the room and the play of the floor.

Recommendation: I recommend removing all wet wood ASAP to avoid the wet flooring from wicking into adjacent dry areas. Once repaired, the floor should be fully sanded and refinished to ensure proper coloration to restore to its predamaged condition. If the moisture spreads and effects the play of the floor you may need to consider full replacement.

PRICE OPTIONS:

Option #1: Repair, Sand & Refinish: Remove the 36' x 40'= 1,440 square feet section of flooring. Replace all wet Celotex before the new maple flooring is installed. Square cut the repair along adjacent game lines to help disguise the repair work. Router cut a groove in the square cut edge of the maple flooring. Install a maple slip tongue in the routered groove, glued in place. Complete the square cut patch with new 33/32" x 2-1/4" 2nd & better MFMA northern hard maple flooring. Once repaired, sand 9,555 sf of maple flooring excluding the area beneath the stacked position of the bleachers. Sand with three grades of sand paper to remove all finish and paint from the floor. Vacuum and tack the floor free of dust. Apply two (2) coats of oil modified BONA US polyurethane VOC compliant 350 finish. Paint the lines and graphics to match the existing layout. Abrade the paint, vacuum and tack free of dust. Apply two (2) coats of BONA Sport VOC compliant oil modified polyurethane gym finish to complete the process. **Note-** The repair wood will not match the existing flooring coloration but will match species, size and system.....\$64,880.00

Option #2: Full Floor Replacement: Remove the entire floor (8,241 sf) floor system down to the concrete. Replace the floor with the same Channel-Clip type floor system to match like grade, size and species. Upgrade the Celotex sub floor to closed cell foam underlayment for no additional charge. Once installed per manufacture's recommendations, sand and finish the floor as specified above.....\$170,485.00

Schedule: Option #1 will take up to four (4) weeks including dry time. Option #2 will take up to eight (8) weeks including dry time.
Prevailing Wage Rates: I have not included prevailing wage rates because this is an insurance funded project with direct payment to Miller directly from the Insurance company.
Clarifications: Miller will supply a dumpster for the removal of the damage flooring. The school district must supply; use of the school dumpster once the demo dumpster has been pulled off site for saw dust and debris, proper electric or generator to run our equipment, use of rest rooms and 24/7 access.
Exclusions: Repair work not specified, athletic equipment, electric work, base, bonds, permits, prevailing wage rates and taxes.
Terms: Net 30- 1.5% per month late fees- NO retainage held. Service charges added for credit card payments.
Acceptance: The above terms, pricing, specifications and conditions are satisfactory and hereby approved. Payments will be made as outlined above.

Authorized Signature: _____, _____
East Stroudsburg Area S.D. Date
Authorized Signature: Wm. H. Miller, July 25, 2018
Bill Miller Date

To process this order please sign and fax to (610) 626-3000 or email to carol@millerflooring.com. Please follow with a purchase order from the school. Thank you for your consideration. *Bill Miller*

V. ITEMS FOR DISCUSSION:

f. Property & Facilities Items

iv. Resica Pod Building wall demo and construction for
Sensory Room

1. Build All Construction Proposal - \$5,392.00



316 Warner Road
Tannersville, PA 18372
(570) 420 -1580 Phone
(570) 420 - 0903 Fax
nemllc@ptd.net

CONTRACT AGREEMENT

Date: August 7, 2018

PROPOSAL SUBMITTED TO:
East Stroudsburg School District
c/o Curtis Beam
(570)-424-8500 Ext. 10422
Curtis-Beam@esasd.net
Scott-IHLE@esasd.net

WORK TO BE PERFORMED AT:

Resica Elementary School
1 Gravel Ridge Road

* Not quoted at prevailing wage rate

Remove lockers and return to the East Stroudsburg School District.

Remove partial wall and cart away debris. Area left clean.

Frame a 20' long by 10' high wall using cold formed steel studs- 3 5/8 x 18 gauge studs,
with a center post approximately 13' high using double stud.
Drywall with 5/8 type X. Spackle and paint.

Supply and install a 3'0" x 7'0" HM frame and door.

Door to have 24" x 28" lite clear glass.

Install Sargent Classroom Mortise lock and closer.

*Paint colors needed.

CONTRACT PRICE: \$5,392.00

Payment schedule: Progress payments as work is completed

Any alteration or deviation from above specifications involving extra costs, will be executed only upon written orders, and will become an extra charge over and above the estimate. No winter concrete or additives included. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance on above work. Workmen's Compensation and Public Liability Insurance on above work to be taken out by Contractor. Price is good for (30) thirty days.

Owner

Contractor

V. ITEMS FOR DISCUSSION:

f. Property & Facilities Items

v. Jersey Infrared Consultants – Lehman/High School
North Roof Survey Payment of invoice \$5,556.85

ATTACHMENT VI.D.1

JERSEY INFRARED CONSULTANTS

Jersey Electrical Testing Corp.

Phone: (609) 386-1281
Fax: (609) 387-4334

P. O. Box 39
Burlington, NJ 08016

Invoice No. 00018124

Bill To: Accounts Payable
East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301

Job Location:
North High School
279 Timberwolf Drive
Lehman Intermediate School
257 Timberwolf Drive
Dingmans Ferry, PA

Sales Rep	Purchase Order	Account	Ship Via	Terms	Date
Mary F. Molle		3122	UPS	Net 30	8/6/18
Quantity	Item No.	Description	Unit	Ext. Price	Tax.
1	820-130	Infrared Roof Moisture Survey	\$5,395.00	\$5,395.00	
Tax ID 22-2519778			Sale Amount	\$5,395.00	
Please remit to: P. O. Box 39 Burlington, NJ 08016			Fuel Surcharge	\$161.85	
			Sales Tax	\$0.00	
			TOTAL	\$5,556.85	
CHECK OR CREDIT CARD ACCEPTED. THANK YOU FOR YOUR PROMPT PAYMENT.			Amount Received	\$0.00	
			BALANCE DUE	\$5,556.85	

V. ITEMS FOR DISCUSSION:

f. Property & Facilities Items

vi. D'Huy Engineering – JM Hill Concrete Replacement
Payment of Invoices

1. \$1,730.00

2. \$ 432.50



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 47602
04/30/2018

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Jeffrey Bader

Concrete Replacement at JM Hill E.S.
287009
For Services Rendered From March 31, 2018 To April 27, 2018

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$8,650.00	\$2,162.50	70.00	\$3,892.50

INVOICE TOTAL \$3,892.50

Less Payment Received from ESASD (6/8/2018 Check #233902) - \$2,162.50

REMAINING BALANCE DUE \$1,730.00



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 48016
 07/31/2018

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Jeffrey Bader

Concrete Replacement at JM Hill E.S.
287009
 For Services Rendered From June 30, 2018 To July 27, 2018

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$8,650.00	\$6,920.00	85.00	\$432.50

INVOICE TOTAL \$432.50

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
47602	4/30/2018	\$0.00	\$0.00	\$1,730.00	\$0.00	\$1,730.00
Total Prior Billing		\$0.00	\$0.00	\$1,730.00	\$0.00	\$1,730.00

V. ITEMS FOR DISCUSSION:

f. Property & Facilities Items

vii. Trane 5-Year Service Agreement – Year 3 –
Invoices for all 10 schools

1. Middle Smithfield – \$3,207.00
2. Smithfield - \$3,207.00
3. East Stroudsburg - \$4,074.00
4. Bushkill - \$4,276.00
5. J.M. Hill - \$6,179.00
6. Resica - \$5,335.00
7. J.T. Lambert – 9,686.00
8. Lehman/High School North - \$14,344.00
9. High School South - \$7,739.00



TRANE

Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469

TYPE INVOICE		
* NUMBER 39256873		
DATE 14-AUG-18	PAGE 1 of 1	
PURCHASE ORDER NUMBER 17000104		
PROJECT/JOB NAME MASTER CONTRACT #208321		
ORIGINAL SYSTEM NUMBER		
CUSTOMER ACCOUNT # 3644415		
PREVIOUS #		
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083210	SALES ORDER#/CALL#/CONTRACT# 2083210

For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

PAYMENT TERMS	DUE DATE	FOB	FREIGHT TERMS	SHIP/CLOSE DATE	SHIP VIA	SHIPPING REFERENCE
N30	13-SEP-18			14-AUG-18		
ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT	
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00			
1	MIDDLE SMITHFIELD ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			
2	MIDDLE SMITHFIELD ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			
* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256873 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT. ACCOUNT MUST BE CURRENT						
SPECIAL INSTRUCTIONS:						

To view or pay your invoice online,
Visit www.comfortsite.com.
New users sign up at www.trane.com/invoices.

***	SBTOTAL	TAX	FREIGHT	TOTAL
	3,207.00	0.00	0.00	3,207.00

Currency: USD

Federal Tax ID: 25-0900465

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

**TRANE**

Trane U.S. Inc.
 3600 Pammel Creek Road
 La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
 PO BOX 406469
 ATLANTA, GA 30384-6469

For questions concerning this invoice,
 please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
 ATTN: ACCOUNTS PAYABLE
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

TYPE INVOICE	
* NUMBER 39256874	
DATE 14-AUG-18	PAGE 1 of 1
PURCHASE ORDER NUMBER 17000104	
PROJECT/JOB NAME MASTER CONTRACT #208321	
ORIGINAL SYSTEM NUMBER	
CUSTOMER ACCOUNT # 3644415	
PREVIOUS #	
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083214
SALES ORDER#CALL#/CONTRACT# 2083214	

PAYMENT TERMS N30	DUE DATE 13-SEP-18	FOB	FREIGHT TERMS	SHIP/CLOSE DATE 14-AUG-18	SHIP VIA	SHIPPING REFERENCE
----------------------	-----------------------	-----	---------------	------------------------------	----------	--------------------

ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00		
1	SMITHFIELD ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		
2	SMITHFIELD ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256874 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

To view or pay your invoice online, Visit www.comfortsite.com . New users sign up at www.trane.com/invoices .	* ** \$SUBTOTAL 3,207.00	TAX 0.00	FREIGHT 0.00	TOTAL 3,207.00
--	-----------------------------	-------------	-----------------	-------------------

Currency: USD



TRANE

Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469

For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

TYPE INVOICE	
* NUMBER 39256869	
DATE 14-AUG-18	PAGE 1 of 1
PURCHASE ORDER NUMBER 17000104	
PROJECT/JOB NAME MASTER CONTRACT #208317	
ORIGINAL SYSTEM NUMBER	
CUSTOMER ACCOUNT # 3644415	
PREVIOUS #	
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083173
SALES ORDER#CALL#/CONTRACT# 2083173	

ORDERING LOCATION	CREDIT JOB/PROJECT # 2083173	SALES ORDER#CALL#/CONTRACT# 2083173
-------------------	---------------------------------	--

PAYMENT TERMS	DUE DATE	FOB	FREIGHT TERMS	SHIP/CLOSE DATE	SHIP VIA	SHIPPING REFERENCE
N30	13-SEP-18			14-AUG-18		
ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT	
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00			
1	EAST STROUDSBURG ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			
2	EAST STROUDSBURG ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256869 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

***	SUBTOTAL	TAX	FREIGHT	TOTAL
	4,074.00	0.00	0.00	4,074.00

To view or pay your invoice online,
Visit www.comfortsite.com.
New users sign up at www.trane.com/invoices.

Federal Tax ID: 25-0900465

Currency: USD

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current



TRANE

Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469

For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

TYPE INVOICE	
* NUMBER 39256868	
DATE 14-AUG-18	PAGE 1 of 1
PURCHASE ORDER NUMBER 17000104	
PROJECT/JOB NAME MASTER CONTRACT #208315	
ORIGINAL SYSTEM NUMBER	
CUSTOMER ACCOUNT # 3644415	
PREVIOUS #	
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083167
SALES ORDER#/CALL#/CONTRACT# 2083167	

PAYMENT TERMS N30	DUE DATE 13-SEP-18	FOB	FREIGHT TERMS	SHIP/CLOSE DATE 14-AUG-18	SHIP VIA	SHIPPING REFERENCE
----------------------	-----------------------	-----	---------------	------------------------------	----------	--------------------

ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00		
1	BUSHKILL ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		
2	BUSHKILL ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256868 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

	*** SUBTOTAL	TAX	FREIGHT	TOTAL
	4,276.00	0.00	0.00	4,276.00

To view or pay your invoice online,
Visit www.comfortsite.com.
New users sign up at www.trane.com/invoices.

Currency: USD

Federal Tax ID: 25-0900465

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

**TRANE**Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

ORDERING LOCATION

CREDIT JOB/PROJECT #
2083189

TYPE	INVOICE		
* NUMBER	39256870		
DATE	14-AUG-18	PAGE	1 of 1
PURCHASE ORDER NUMBER SIGNED AGREEMENT GARY			
PROJECT/JOB NAME MASTER CONTRACT #208318			
ORIGINAL SYSTEM NUMBER			
CUSTOMER ACCOUNT # 3644415			
PREVIOUS #			
ORDERING LOCATION		CREDIT JOB/PROJECT # 2083189	
		SALES ORDER#CALL#/CONTRACT# 2083189	

PAYMENT TERMS	DUE DATE	FOB	FREIGHT TERMS	SHIP/CLOSE DATE	SHIP VIA	SHIPPING REFERENCE	
N30	13-SEP-18			14-AUG-18			
ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT		
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.						
1	JM HILL ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00				
2	JM HILL ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00				
* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256870 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT							
SPECIAL INSTRUCTIONS:							

***	SUBTOTAL	TAX	FREIGHT	TOTAL
	6,179.00	0.00	0.00	6,179.00

To view or pay your invoice online,
Visit www.comfortsite.com.
New users sign up at www.trane.com/invoices.

Currency: USD

Federal Tax ID: 25-0900465

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

**TRANE**

Trane U.S. Inc.
 3600 Pammel Creek Road
 La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
 PO BOX 406469
 ATLANTA, GA 30384-6469

For questions concerning this invoice,
 please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
 ATTN: ACCOUNTS PAYABLE
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

TYPE	INVOICE	
* NUMBER	39256867	
DATE	14-AUG-18	PAGE 1 of 1
PURCHASE ORDER NUMBER 17000104		
PROJECT/JOB NAME MASTER CONTRACT #202576		
ORIGINAL SYSTEM NUMBER		
CUSTOMER ACCOUNT # 3644415		
PREVIOUS #		
ORDERING LOCATION	CREDIT JOB/PROJECT # 2025769	SALES ORDER#/CALL#/CONTRACT# 2025769

PAYMENT TERMS N30	DUE DATE 13-SEP-18	FOB	FREIGHT TERMS	SHIP/CLOSE DATE 14-AUG-18	SHIP VIA	SHIPPING REFERENCE
----------------------	-----------------------	-----	---------------	------------------------------	----------	--------------------

ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT		0.00		
1	RESICA ELEMENTARY Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		
2	RESICA ELEMENTARY Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256867 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

***	SUBTOTAL	TAX	FREIGHT	TOTAL
	5,335.00	0.00	0.00	5,335.00

To view or pay your invoice online,
 Visit www.comfortsite.com.
 New users sign up at www.trane.com/invoices.

Currency: USD

Federal Tax ID: 25-0900465

0.5% Discount:
 *Payment within 10 days of invoice date
 *Account must be current



TRANE

Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469

For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

TYPE	INVOICE	
* NUMBER	39256871	
DATE	14-AUG-18	PAGE 1 of 1
PURCHASE ORDER NUMBER 17000104		
PROJECT/JOB NAME MASTER CONTRACT #208319		
ORIGINAL SYSTEM NUMBER		
CUSTOMER ACCOUNT # 3644415		
PREVIOUS #		
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083196	SALES ORDER#/CALL#/CONTRACT# 2083196

PAYMENT TERMS N30	DUE DATE 13-SEP-18	FOB	FREIGHT TERMS	SHIP/CLOSE DATE 14-AUG-18	SHIP VIA	SHIPPING REFERENCE
----------------------	-----------------------	-----	---------------	------------------------------	----------	--------------------

ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00		
1	JT LAMBERT INTERMEDIATE Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		
2	JT LAMBERT INTERMEDIATE Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256871 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

***	SUBTOTAL	TAX	FREIGHT	TOTAL
	9,686.00	0.00	0.00	9,686.00

To view or pay your invoice online, Visit www.comfortsite.com. New users sign up at www.trane.com/itinvoices.

Federal Tax ID: 25-0900465

Currency: USD

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current



TRANE

Trane U.S. Inc.
3600 Pammel Creek Road
La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
PO BOX 406469
ATLANTA, GA 30384-6469

TYPE INVOICE		
* NUMBER 39256872		
DATE 14-AUG-18	PAGE 1 of 1	
PURCHASE ORDER NUMBER 17000104		
PROJECT/JOB NAME MASTER CONTRACT #208320		
ORIGINAL SYSTEM NUMBER		
CUSTOMER ACCOUNT # 3644415		
PREVIOUS #		
ORDERING LOCATION	CREDIT JOB/PROJECT # 2083204	SALES ORDER#/CALL#/CONTRACT# 2083204

For questions concerning this invoice,
please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
ATTN: ACCOUNTS PAYABLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

PAYMENT TERMS N30	DUE DATE 13-SEP-18	FOB	FREIGHT TERMS	SHIP/CLOSE DATE 14-AUG-18	SHIP VIA	SHIPPING REFERENCE
----------------------	-----------------------	-----	---------------	------------------------------	----------	--------------------

ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00		
1	LEHMAN INTERMEDIATE AND HIGH S Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		
2	LEHMAN INTERMEDIATE AND HIGH S Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00		

* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39256872

** PAY IN 10 DAYS FOR 0.5% DISCOUNT. ACCOUNT MUST BE CURRENT

SPECIAL INSTRUCTIONS:

***	SBTOTAL	TAX	FREIGHT	TOTAL
	14,344.00	0.00	0.00	14,344.00

To view or pay your invoice online,
Visit www.comfortsite.com.
New users sign up at www.trane.com/invoices.

Currency: USD

Federal Tax ID: 25-0900465

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

**TRANE**

Trane U.S. Inc.
 3600 Pammel Creek Road
 La Crosse WI 54601-7599

REMIT TO:

TRANE US INC.
 PO BOX 406469
 ATLANTA, GA 30384-6469

For questions concerning this invoice,
 please call 888-832-5266.

SOLD TO:

EAST STROUDSBURG SCHOOL DIST
 ATTN: ACCOUNTS PAYABLE
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

SHIP TO/SERVICE LOCATION:

EAST STROUDSBURG SCHOOL DIST
 50 VINE STREET
 EAST STROUDSBURG, PA 18301

TYPE		INVOICE	
* NUMBER		39314637	
DATE	PAGE	05-SEP-18 1 of 1	
PURCHASE ORDER NUMBER		17000104	
PROJECT/JOB NAME		MASTER CONTRACT #208318	
ORIGINAL SYSTEM NUMBER			
CUSTOMER ACCOUNT #		3644415	
PREVIOUS #			
ORDERING LOCATION	CREDIT JOB/PROJECT #	SALES ORDER#/CALL#/CONTRACT#	
	2083185	2083185	

PAYMENT TERMS	DUE DATE	FOB	FREIGHT TERMS	SHIP/CLOSE DATE	SHIP VIA	SHIPPING REFERENCE
N30	05-OCT-18			05-SEP-18		
ITEM	DESCRIPTION	UOM / MULT	QUANTITY	UNIT PRICE	EXTENDED AMOUNT	
	PAYMENT TERM 3% NET 15 DAYS SUPERSEDES ALL OTHER OFFERS AND IS NOT AN ADDITIVE. ANNUAL AMOUNT MUST BE PAID IN ORDER TO QUALIFY FOR DISCOUNT. DISCOUNT IS NOT APPLICABLE TO TAX OR PAYMENTS BY CREDIT CARD. ACCOUNT MUST BE CURRENT.		0.00			
1	EAST STROUDSBURG HIGH SCHOOL S Line Note: Contract Type is BAS Scheduled Maintenance; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			
2	EAST STROUDSBURG HIGH SCHOOL S Line Note: Contract Type is Scheduled Maintenance Inspection; Billing Frequency is ANNUAL; Billing Period Begins on 07/01/2018		1.00			
* PLEASE REFERENCE NUMBER WITH YOUR PAYMENT 39314637 ** PAY IN 10 DAYS FOR 0.5% DISCOUNT: ACCOUNT MUST BE CURRENT						

SPECIAL INSTRUCTIONS:

SUBTOTAL	TAX	FREIGHT	TOTAL
7,739.00	0.00	0.00	7,739.00

To view or pay your invoice online,
 Visit www.comfortsite.com.
 New users sign up at www.trane.com/invoices.

Federal Tax ID: 25-0900465

Currency: USD

0.5% Discount:
 *Payment within 10 days of invoice date
 *Account must be current

V. ITEMS FOR DISCUSSION:

g. Purchase of 2019 Ford Police Interceptor

2019 Ford Police Interceptor Utility Prices

All prices include title, tags, and all equipment installed into vehicles.

New Holland Ford \$ 36998.00

Koch 33 Ford \$ 37909.50

Winner Ford \$ 39646.00

All vehicle are equipped with the same items. Also

NOTE: After November 1 2018 the 2020 vehicles will increase in price about \$ 4000.00 due to newly designed and steel costs.

The 2019 MUST be purchased prior to September 21, 2019 after that it will be a 2020 with the increase in cost.



New Holland Auto Group
508 West Main Street, New Holland, Pennsylvania, 17557
Office: 717-354-4901

Customer Proposal

Prepared for:

Bill Gouger
East Stroudsburg Area School District
50 Vine St.
East Stroudsburg, PA 18301
Mobile: 570-656-4288
Email: william-gouger@esasd.net

Prepared by:

Jordan DiClemente
Office: 717-354-4901
Email: jdiclemente@newhollandauto.com

Date: 08/17/2018

Vehicle: 2019 Police Interceptor Utility Base
AWD

Quote ID: 8-17-18-1



On Order for InStock Inventory & Currently Available.

Call ASAP to Secure Vehicle.

Turn-key Quote Includes: Upfitting from 10-8 EVS



Ford | Ram | Dodge | Chrysler | Jeep | Toyota | Isuzu



Warranty - Standard Equipment & Specs

Warranty

Basic

Distance	36000 miles	Months	36 months
----------	-------------	--------	-----------

Powertrain

Distance	100000 miles	Months	60 months
----------	--------------	--------	-----------

Corrosion Perforation

Distance	Unlimited miles	Months	60 months
----------	-----------------	--------	-----------

Roadside Assistance

Distance	60000 miles	Months	60 months
----------	-------------	--------	-----------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Bill Gouger, East Stroudsburg Area School District
 By: Jordan DiClemente Date: 08/17/2018



Selected Options

Code	Description	MSRP
Base Vehicle		
K8A	Base Vehicle Price (K8A)	\$33,275.00
Packages		
500A	Order Code 500A <i>Includes:</i> - Engine: 3.7L V6 Ti-VCT FFV - Transmission: 6-Speed Automatic - 3.65 Axle Ratio - GVWR: 6,300 lbs - Tires: 245/55R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel Includes center caps and full size spare. - Unique HD Cloth Front Bucket Seats w/Vinyl Rear Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks. - Radio: AM/FM/CD/MP3 Capable Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.	N/C
Powertrain		
99R	Engine: 3.7L V6 Ti-VCT FFV	Included
44C	Transmission: 6-Speed Automatic	Included
STDAX	3.65 Axle Ratio	Included
STDGV	GVWR: 6,300 lbs	Included
Wheels & Tires		
STDTR	Tires: 245/55R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>	Included
Seats & Seat Trim		
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>	Included
Other Options		
113WB	113" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description	MSRP
86P	Front Headlamp/Police Interceptor Housing Only <i>Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights).</i>	\$125.00
86T	Tail Lamp/Police Interceptor Housing Only <i>Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies).</i>	\$60.00
153	Front License Plate Bracket	N/C
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$20.00
17T	Red/White Dome Lamp in Cargo Area	\$50.00
51Y	Driver Only Incandescent Spot Lamp	\$215.00
87R	Rear View Camera <i>Note: This option would replace the camera that comes standard in the 4" center stack area. Camera can only be displayed in the 4" center stack (standard) OR the rear view mirror (87R). Includes: - Electrochromic Rear View Mirror Video is displayed in rear view mirror.</i>	N/C
68G	Rear-Door Handles Inoperable/Locks Inoperable	\$35.00
18D	Global Lock / Unlock Feature <i>Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with remote keyless.</i>	N/C
18W	Windows - Rear-Window Power Delete <i>Operable from front driver side switches.</i>	\$25.00
59B	Keyed Alike - 1284x	\$50.00
549	Heated Sideview Mirrors	\$60.00
55F	Remote Keyless Entry Key Fob w/o Key Pad <i>Does not include PATS. Includes 4-key fobs. Key fobs are not fobbed alike when ordered with Keyed-Alike.</i>	\$340.00

Interior Colors

9W_01	Charcoal Black	N/C
-------	----------------	-----

Primary Colors

UJ_01	Sterling Gray Metallic	N/C
-------	------------------------	-----

Upfit Options

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



New Holland Auto Group
 508 West Main Street, New Holland, Pennsylvania,
 17557
 Office: 717-354-4901

2019 Police Interceptor Utility, Sport
 Utility

AWD Base(K8A)
 Price Level: 915 Quote ID: 8-17-18-1

Selected Options (cont'd)

Code	Description	MSRP
NHA	New Holland Auto Advantage <i>FREE - Completely Detailed Vehicle FREE - Delivery to Your Location FREE - Full Tank of Fuel FREE - PA Municipal Tags</i>	\$0.00
108	10-8 Emergency Vehicle Service - Upfitting <i>As per quote # 6198 See upfitter quote for details/specs</i>	\$6,905.00
SUBTOTAL		\$41,160.00
Destination Charge		\$995.00
TOTAL		\$42,155.00

COSTARS Pricing Next Page

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Bill Gouger, East Stroudsburg Area School District
 By: Jordan DiClemente Date: 08/17/2018



New Holland Auto Group
 508 West Main Street, New Holland, Pennsylvania,
 17557
 Office: 717-354-4901

2019 Police Interceptor Utility, Sport
 Utility

AWD Base(K8A)
 Price Level: 915 Quote ID: 8-17-18-1

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$33,275.00
Options & Colors	\$980.00
Upfitting	\$6,905.00
Destination Charge	\$995.00
Subtotal	\$42,155.00
<i>Pre-Tax Adjustments</i>	
Description	
COSTARS #13-034 Emergency Responder Vehicle Discount	-\$5,157.00
Total	\$36,998.00

Customer Signature _____

Acceptance Date _____

On Order for InStock Inventory & Currently Available.

Call ASAP to Secure Vehicle.

Turn-key Quote Includes: Upfitting from 10-8 EVS



Ford | Ram | Dodge | Chrysler | Jeep | Toyota | Isuzu

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Bill Gouger, East Stroudsburg Area School District
 By: Jordan DiClemente Date: 08/17/2018

Koch 33 Ford Specialized Upfitters
 3808 Hecktown Road,
 Easton, PA 18045 US
 cklotz@koch33auto.com
 www.koch33auto.com



ADDRESS

East Stroudsburg Area School
 District

ESTIMATE 1574

DATE 09/04/2018

ACTIVITY	QTY	RATE	AMOUNT
nFORCE Full Interior Bar, Dual Color Sound Off Signal nFORCE 8 Module Interior Windshield Lightbar, Dual Color, Half Red/Half Blue, Full Flood Feature	1	863.46	863.46
nFORCE Rear Light Stick, Single Color Sound Off Signal nFORCE 6 Module Interior Light Bar w/ Mounting Bracket. R/B with T/A function	1	388.80	388.80
Intersector Red/Blue Sound Off Signal Intersector Under Mirror Red/Blue Light w/ Inline Flasher and Curved Adaptors under mirror light	2	160.38	320.76
mPower, Dual Color SoundOff Signal mPower, Dual Color, Red/Blue. Mounted in headlamps.	2	93.74	187.48
Undercover, Red/Blue Split Sound Off Signal Universal Undercover Red/Blue LED Inserts. Mounted in Pre-drilled Taillamps.	2	69.12	138.24
BK2044ITU16 Setina PB450L4 Push Bumper with Sound Off Signal nFORCE Red/Blue (4) LED Lights inc (2) forward facing and (1) each side of PB	1	790.80	790.80
Gamber Johnson Utility Console GAMBER JOHNSON Console Box with Armrest and Cupholder for Ford Utlity Police Interceptor 2012-2018 with Relocation Hardware Kit.	1	415.35	415.35
Computer Cradle w/ Mongoose Gamber Johnson Universal Computer Cradle (CF54) with Mongoose Attachment	1	423.57	423.57
Chargeguard Havis Chargeguard Select	1	71.28	71.28
SoundOff Remote Siren Sound Off Signal nERGY 400 Series Remote Siren -- mounted in console	1	491.94	491.94

Estimate valid for 60 days from quote date. Koch Specialized Upfitters cannot guarantee any transferred or customer supplied equipment. Koch Specialized Upfitters is not responsible for any omissions or errors. Please review quote.

ACTIVITY	QTY	RATE	AMOUNT
SoundOff Speaker Sound Off Signal 100N Series Composite Speaker w/ Universal Bail Bracket - 100 Watt	1	156.60	156.60
Bumper Mount Speaker Bracket K8A Sound Off Signal 100N Series Speaker Bracket for the PI Utility - Bumper Mount	1	19.44	19.44
USB ports 2 USB Ports in console wired to ignition	1	112.00	112.00
2 Lighter Plug Outlet Faceplate Havis 2 Lighter Plug Outlet	1	27.22	27.22
Antenna Cable 16.5' Antenna Cable and NMO Mount (1) RADIO MAKE AND MODEL	1	50.00	50.00
MOTOROLA CM300D			
PK0123ITU122ND Setina 12VS Vinyl Coated Expanded Metal Rear Partition	1	343.56	343.56
Misc Shop Supplies (Wires, Connectors, etc.)	1	150.00	150.00
Shipping Freight	1	125.00	125.00
Labor Labor to Install Quoted Items	32.50	72.00	2,340.00

TOTAL \$7,415.50

Accepted By

Accepted Date

+ 30494.⁰⁰ vehicle
3790150

Estimate valid for 60 days from quote date. Koch Specialized Upfitters cannot guarantee any transferred or customer supplied equipment. Koch Specialized Upfitters is not responsible for any omissions or errors. Please review quote.

KOCH



KOCH



SPECIALIZED UPFITTERS

PLEASED TO ANNOUNCE WE ARE CURRENTLY UPFITTING ALL MAKES AND MODELS

2019 Ford Utility Police Interceptor AWD Vehicle

State Of Pennsylvania

COSTARS # 13-084

Standard Equipment

3.7L Ti-VCT FFV High Efficient Police Calibrated V6 305 HI

AWD Drive Train - Standard

6-speed Pursuit Programmed Automatic Transmissio

Column Shifter

Alternator - 220 Amp

Battery - 750 CCA HD

Heavy Duty Suspension

Electric Power Assist Steering - HC

Brakes- Pursuit specific 4-wheel large mass disk for high thermal capacit

Wheels - 18" x 8" E-coat Black with steel hub cov

P245/55R18 A/S BSW Tires & Full Size Spare Tirt

18.6 Gallon Fuel Tank

Auxiliary Transmission Coole

Engine Oil Cooler

Engine Hour Meter

Cloth Front Bucket seat with 9" clearance in betwe

Vinyl Rear Bench Seat

Vinyl Floor Covering

Air Conditioning - Single Zon

Glass: Solar Tint

Power Door Locks

Anti-Lock Brake System (4 Wheel

Power Windows - 1 Touch Down Drivers sid

Dual Remote Power Control Outside Mirrors w/ integrated Blind Spot Mirr

Universal Equipment Tray Atop Instrument Pan

Dual Interval Wipers with Dual Jet Washer

Front License Plate Holder

Work Task Light

AM/FM/CD Clock Radic

Removable Headliner

Single Key System

Random Key Card

Roof Mounted Antenn

Advance Trac w/Electronic Stability Contro

Air Bag SRS- Driver and Front Passenger

Side-Impact Airbags with Safety Canopy protectio

Safety Belts

Recalibrated Air Bag Sensors

Rear Window Defroster

Tilt Wheel Steering Colum

Commonality of Parts Between Sedan and Utility listed below

Battery, Transmission, Suspension, Brake Rotors & Pads

Alternator, Cooling Systems, Filters, Spark Plugs, Wheels and Tire

Liftgate Release Switch (45 second timeout featur

Windows, Power 1-touch Up/Down Front Driver/Passenge

Rearview Camera with Washer

Headlamps - LED Low Beam, Incandescent High Beam

Manufacturers Warranty:

3 yr/36,000 Bumper to Bumper Standard Warrant

5 yr /100,000 Drivetrain Warranty

OPTIONS ON VEHICLE:

SYNC Bluetooth System (53M)

Dark Car Feature- Courtesy Lamp Disable (43D)

Fleet Key 1284x (59B)

Rear Window Power Delete, operable from front D/S switches (18W)

Rear Door Handle In-operable / Locks Inoperable (68G)

Heated Mirrors (549)

Spot Lamp-Driver Only (Incandescent Bulb) (51Y)

Front Headlamp Prep (Pre-drilled Housing only)(86P)

Tail Lamp Prep (Pre-drilled Housing only)(86T)

Red/White Dome Lamp in Cargo Area (17T)

Pre-Wiring for Grille LED Lights, Siren, and Speaker (60A)

Global Lock/Unlock Feature (18D)

Back Up Camera in Rear View Mirror (87R)

BUDGET PRICE \$30,494

DUE TO EARLY MODEL YEAR ORDER CUTOFF - 9/21/18 -

WE WILL BE STOCKING A LIMITED SUPPLY OF 2019 MODEL YEAR UTILITIES'

PLEASE CALL FOR AVAILABILITY

OTHER OPTIONS

3.5L V6 EcoBoost Engine (99T) *MUST BE ORDERED PRIOR TO 9/21/18	Y / N	\$3,178.00
Two-Tone Paint Package (RH/LH Front Doors, RH/LH Rear Doors, Roof)	Y / N	\$1,149.00
Ford PremiumCARE Extended Warranty, 5 year/100,000 Mile, \$100 Deductible	Y / N	\$2,140.00
\$0 Deductible Option for Extended Warranty	Y / N	\$455.00
Dealer Installed Reverse Sensing	Y / N	\$425.00
Dealer Installed Keyless Entry (works with Keyed Alike)	Y / N	\$349.00
Class III Hitch with 4 pin trailer plug	Y / N	\$425.00

Please call to verify availability & pricing before issuing Purchase Order.

Free delivery to Police Department within 125 miles

Koch 33 Ford 3810 Hecktown Rd Easton PA 18045

Contact: Dorian Jurczak 484.894.2604

Fax order to my attention to 610-253-4510 and please confirm receipt by email or phone ca

Municipality Name: _____ Date: _____

Signature : _____ Color: _____

Purchase Order # : _____ Quantity: _____



(856) 214-0758

(856) 488-1915 fax

N.J. Contract # 88728

Order Cutoff date is 9/21/18

Costars Contract # 13-181

9/5/18

Officer William T Gouger
ESASD Police Department
50 Vine Street
East Stroudsburg, PA 18301
Office 570-424-7833
Fax 570-517-5969
Cell 570-656-4288

**2019 Police Interceptor Utility, All Wheel Drive
Base Vehicle**

29,115.00

- 3.7L V6 Engine
- 6 Speed Auto Transmission
- Heavy Duty Rubber Floor
- Cloth Front Bucket/Vinyl Rear Seat
- Power Windows/Locks/Mirrors
- Air Conditioning
- AM/FM Stereo
- Tilt Steering
- Rear Window Defroster
- **86P** Front Headlamp / Police Interceptor Housing Only **125.00**
- **86T** Tail Lamp / Police Interceptor Housing Only **60.00**
- **43D** Dark Car Feature – Courtesy lamp disable when any door is opened **20.00**
- **17T** Dome Lamp - Red/White in Cargo Area **50.00**
- **60A** Pre-Wiring for grille LED lights, siren and speaker **50.00**
- **51T** Spot Lamp - LED Bulb, Driver Only (Whelen) **420.00**
- **52P** Hidden Door-Lock Plunger w/Rear-door handles inoperable **160.00**
- **18W** Rear window power delete, operable from front driver side switches **25.00**
- **59B** Keyed Alike – 1284x **50.00**
- **549** Mirrors - Heated Sideview **60.00**
- **19L** Lockable Gas Cap for Easy Fuel Capless Fuel-Filler **20.00**

55F	Remote Keyless Entry Key Fob (w/o Keypad, less PATS)	340.00
16D	Badge Delete (Police Interceptor Badge Only)	N/C

ION's in Headlight Hsg.
Rear Corner LED Vertex
Inner Edge Red/Blue
Grill Mounted Lights LED RED/BLUE
Whelen 295SLSA6 Siren/Switch
100 Watt Speaker
18" console w/ armrest, cup holder, and mic clip
Whelen Mirror Beams
Whelen Rear Inner Edge
Hint Computer mount & Tray
Pro Gard Rear Partition
Setina PB400 Push Bumper with LED's
NMO Style with cable to Console

9151.00

Total \$39,646.00