

**RFP Results for Network Infrastructure Upgrades  
JT Lambert and Lehman Intermediate Schools**

<b>Equipment Description</b>	<b>Manufacturer</b>	<b>Part#</b>	<b>Quantity</b>	<b>MSRP</b>	<b>PEPPM</b>	<b>Dimension Data</b>	<b>Weidenhammer</b>	<b>Frontier</b>	<b>ePlus</b>	<b>Integra One</b>
Wireless Access Points	Cisco 2700 Series AC Access Points	AIR-CAP2702i-AK9	175	\$ 191,625.00	\$ 112,675.50	\$ 116,698.75	\$ 100,100.00	\$ 94,804.50	\$ 87,668.00	\$ 88,200.00
Installation and Configuration of WAP's	n/a	n/a	175	n/a	n/a	\$ 33,250.00	\$ 1,440.00	\$ 10,500.00	\$ 10,671.88	\$ 12,250.00
Wireless Access Point Management Software for WAP Controller	Cisco 5500 Series Wireless Controller - Additive Capacity Licenses	L-LIC-CT5508-100A	2	\$ 64,990.00	\$ 38,214.12	\$ 39,578.90	\$ 33,918.00	\$ 32,152.94	\$ 29,732.92	\$ 29,896.00
Installation of and Configuration of WAP Software for WAP Controller	n/a	n/a	1	n/a	n/a	\$ 2,250.00	\$ 5,760.00	\$ 2,038.96	\$ 13,053.12	\$ 1,750.00
Power Over Ethernet Switches	Cisco Catalyst 48 Port PoE Switches	2960X-48FPD-L	11	\$ 93,489.00	\$ 51,711.66	\$ 53,558.45	\$ 45,892.00	\$ 43,509.62	\$ 40,234.81	\$ 40,458.00
Uninterruptable Power Supply	APC Smart-UPS 2200 LCD	SMT2200RM2U	11	\$ 11,164.89	\$ 10,777.69	\$ 10,911.45	\$ 11,418.00	\$ 11,405.24	\$ 10,264.32	\$ 10,670.00
<b>Grand Total</b>				<b>\$ 361,268.89</b>	<b>\$ 213,378.97</b>	<b>\$ 256,247.55</b>	<b>\$ 198,528.00</b>	<b>\$ 194,411.26</b>	<b>\$ 191,625.05</b>	<b>\$ 183,224.00</b>
eRate Discount	80%			\$ 289,015.11	\$ 170,703.18	\$ 204,998.04	\$ 158,822.40	\$ 155,529.01	\$ 153,300.04	\$ 146,579.20
District Share	20%			\$ 72,253.78	\$ 42,675.79	\$ 51,249.51	\$ 39,705.60	\$ 38,882.25	\$ 38,325.01	\$ 36,644.80

Total	Veh #	Insd. ID	Vehicle Description	VIN	Department	Comp. Ded.	Coll. Ded.
1	2	Café Van-North	1993 Ford Van E350	1FTJE34M2PHB44746	Cafeteria	\$1,000	\$1,000
2	3	Maintenance Van	1988 Ford Step Van	1FDJE34M5JHB81860	Facilities	\$1,000	\$1,000
3	5	Maintenance Van	1996 Ford E250 Van	1FTFE24Y3THA15007	Facilities	\$1,000	\$1,000
4	6	Café Van	1999 Ford E350 Van	1FTSE34F5XHB74376	Cafeteria	\$1,000	\$1,000
5	7	Café Van	2000 Ford E350 Van	1FTSE34F8YHB99886	Cafeteria	\$1,000	\$1,000
6	8	Maintenance	2001 Ford F450	1FDXF46S61EA30892	Facilities	\$1,000	\$1,000
7	10	Maintenance Truck	1988 Ford C-8000	1FDXD80U1JVA51298	Facilities	\$1,000	\$1,000
8	11	Drivers' Ed-South	2005 Dodge Stratus Coupe	1B3EL46R55N569562	Driver's Ed	\$1,000	\$1,000
9	12	Drivers' Ed-North	2005 Dodge Stratus Coupe	1B3EL46R75N569563	Driver's Ed	\$1,000	\$1,000
10	14	Security	2006 Ford Explorer 4 X 4	1FMEU72E46UB13829	Security	\$1,000	\$1,000
11	16	Maintenance	1995 Mitsubishi Truck	JW6AJE1H6SL0000539	Facilities	\$1,000	\$1,000
12	17	I Tech	1998 Ford E350 Sup Dut XI Wag	1FBSS31L2WHB88144	ITEC	\$1,000	\$1,000
13	18	Service Truck-Transportation	2008 Ford F350 Super Duty	1FDWF31R68EA27138	Transportation	\$1,000	\$1,000
14	19	Security-Camper	2006 Thor Colorado	47CTCRN2X5P651572	Security	\$1,000	\$1,000
15	20	Maintenance	2008 Ford F450	1FDXW47R28EC78126	Facilities	\$1,000	\$1,000
16	22	Security	2008 Ford Expedition	1FMFU16548LA12018	Security	\$1,000	\$1,000
17	24	Band Van-South	2010 Ford E450	1FDXE4FS0ADA82186	Band	\$1,000	\$1,000
18	25	Maintenance	1997 Ford Box Truck	1FDXR90S1VVA07443	Facilities	\$1,000	\$1,000
19	26	Maintenance	2011 Chevrolet Express	1GCWGF0G4B1118907	Facilities	\$1,000	\$1,000
20	53	Trailer	2001 Hudson Trailer	10HHSE18911000949	Facilities	\$1,000	\$1,000
21	54	Trailer-Maintenance	2010 Cam Trailer	5JPB61724AP025623	Facilities	\$1,000	\$1,000
22	55	Trailer-Maintenance	2004 Kaufman Trailer	1RPF18234S000459	Facilities	\$1,000	\$1,000
23	98	Band-North	2012 Gmc Savana	1GTW7FCA1C1190290	Band	\$1,000	\$1,000
24	99	Band Trailer-North	2013 Car Mate Trailer	5A3C816D2DL000793	Band	\$1,000	\$1,000
25	100	Cafeteria-South	2013 Gmc Savana	1GTS8AF47D1168123	Cafeteria	\$1,000	\$1,000
26	101	Scott-Cafeteria/Curier-South	2013 Gmc Savana	1GTS8AF48D1168888	Cafeteria	\$1,000	\$1,000
79	211	Police/Security (White)	2014 Ford Interceptor	1FM5K8AR1EGA44885	Security	\$1,000	\$1,000
80	212	Maintenance	2001 Ford F550 Bucket Truck	1FDAF57F9IEC55384	Facilities	\$1,000	\$1,000
81	213	Security	2013 Ford Interceptor	1FM5K8AR2DGC01791	Security	\$1,000	\$1,000
130	264	Facilities (White)	2015 Gmc Sierra K3500	1GD321CGXFZ518395	Facilities	\$1,000	\$1,000
131	265	Facilities (White)	2015 Gmc Sierra K3500 1Ton Dump	1GD321CG1FF563789	Facilities	\$1,000	\$1,000
132	266	Security (White)	2015 Ford Police Interceptor	1FM5K8AR2FGC08307	Facilities	\$1,000	\$1,000
156	290	Security	2015 Ford Police Interceptor	1FM5K8AR6FGC17379	Security	\$1,000	\$1,000
157	291	Maintenance	2004 Ford E-Series Van	1FDWE35P04HA92605	Facilities	\$1,000	\$1,000
186	292	Maintenance	1997 GMC Dump Truck	1GDP7H1J8VJ502316	Facilities	\$1,000	\$1,000

## East Stroudsburg Area School District

### Library Comparision

Building	11/12 Actuals	12/13 Actuals	13/14 Actuals	14/15 Actuals	15/16 Budget	Total 16/17 Budget Request	Library books 16/17 Request	16/17 Enrollment Projection	Costs budgeted per student	Costs budgeted per Student for Library books	Percent of Building Budget Spent on Library Books
Resica	\$ 4,925.29	\$ 4,459.14	\$ 9,453.10	\$ 11,557.75	\$ 5,075.00	\$ 70,925.77	\$ 5,135.00	525	\$ 135.10	\$ 9.78	7.24%
JM Hill	\$ 4,711.06	\$ 5,045.61	\$ 5,211.33	\$ 9,384.89	\$ 300.00	\$ 61,290.00	\$ 300.00	454	\$ 135.00	\$ 0.66	0.49%
Smithfield	\$ 4,184.22	\$ 4,419.71	\$ 6,106.97	\$ 7,897.62	\$ 1,000.00	\$ 44,955.00	\$ 500.00	333	\$ 135.00	\$ 1.50	1.11%
Middle Smithfield	\$ 4,503.27	\$ 6,222.00	\$ 7,514.29	\$ 10,750.01	\$ 3,500.00	\$ 69,810.00	\$ 3,500.00	516	\$ 135.29	\$ 6.78	5.01%
Bushkill	\$ 5,915.02	\$ 5,679.54	\$ 5,599.04	\$ 4,813.35	\$ 3,615.00	\$ 51,030.00	\$ 3,415.00	378	\$ 135.00	\$ 9.03	6.69%
East Stroudsburg Elementary	\$ 6,519.52	\$ 6,841.38	\$ 6,099.76	\$ 5,970.56	\$ 1,855.00	\$ 77,490.00	\$ 1,500.00	574	\$ 135.00	\$ 2.61	1.94%
JT Lambert	\$ 6,851.41	\$ 7,411.01	\$ 5,284.38	\$ 16,210.24	\$ 7,350.00	\$ 129,775.00	\$ 7,200.00	895	\$ 145.00	\$ 8.04	5.55%
Lehman	\$ 5,199.16	\$ 7,251.00	\$ 7,134.76	\$ 10,640.38	\$ -	\$ 94,679.00	\$ 7,122.00	653	\$ 144.99	\$ 10.91	7.52%
South HS	\$ 15,536.75	\$ 19,929.86	\$ 16,875.70	\$ 22,213.04	\$ 16,720.00	\$ 370,234.00	\$ 16,680.00	1,337	\$ 276.91	\$ 12.48	4.51%
North HS	\$ 11,961.24	\$ 15,783.27	\$ 9,151.04	\$ 16,042.21	\$ 15,000.00	\$ 293,195.37	\$ 15,000.00	1,013	\$ 289.43	\$ 14.81	5.12%
<b>Totals</b>	<b>\$ 70,306.94</b>	<b>\$ 83,042.52</b>	<b>\$ 78,430.37</b>	<b>\$ 115,480.05</b>	<b>\$ 54,415.00</b>	<b>\$ 1,263,384.14</b>	<b>\$ 60,352.00</b>				

Note: In 2014-15, the Board added \$50,000 to the budget to supplement Library book purchases.

2015-16 SCHOOL BUDGET STATUS

2/4/2016

**BUDGET STATUS AS OF 1/31/16**

DEPARTMENT	CURRENT BUDGET	ACTUAL EXPENSE	VARIANCE	
RES	\$ 72,521.00	\$ 55,723.09	\$ 16,797.91	23.2%
JMH	\$ 60,212.00	\$ 55,363.59	\$ 4,848.41	8.1%
SMI	\$ 44,415.00	\$ 29,068.66	\$ 15,346.34	34.6%
MSE	\$ 75,444.00	\$ 70,732.31	\$ 4,711.69	6.2%
BES	\$ 55,050.00	\$ 42,855.94	\$ 12,194.06	22.2%
ESE	\$ 81,557.50	\$ 64,036.42	\$ 17,521.08	21.5%
JTL	\$ 132,132.30	\$ 94,414.69	\$ 37,717.61	28.5%
LIS	\$ 101,089.26	\$ 76,937.61	\$ 24,151.65	23.9%
HSS	\$ 370,681.99	\$ 201,337.30	\$ 169,344.69	45.7%
HSN	\$ 315,836.28	\$ 191,313.02	\$ 124,523.26	39.4%
	\$ 1,308,939.33	\$ 881,782.63	\$ 427,156.70	32.6%

# COLONIAL INTERMEDIATE UNIT

## ENERGY PURCHASING PROGRAM

## MARKET UPDATE AND STRATEGY

JANUARY 15, 2016

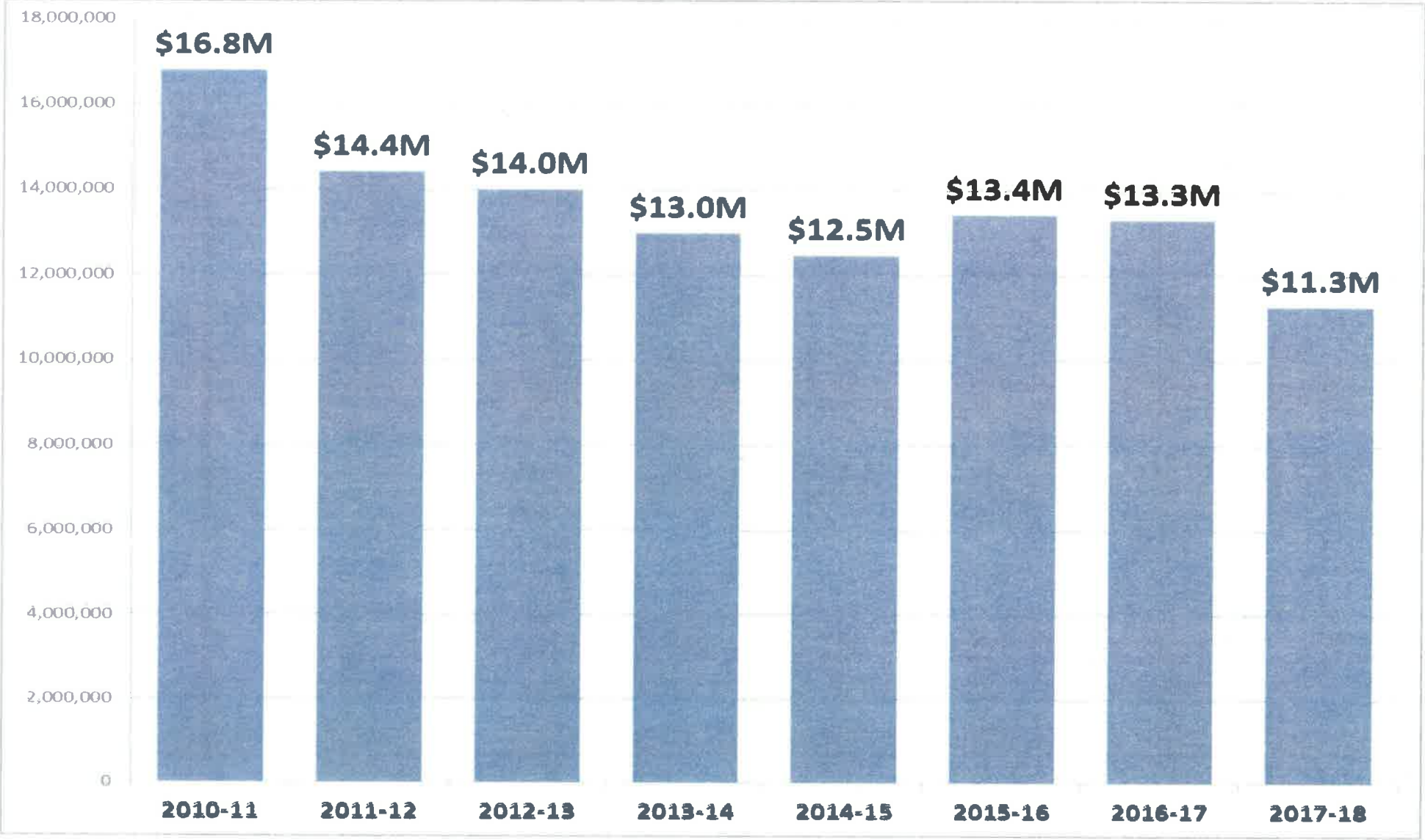
**PROVIDENT**  
energy consulting

# CURRENT STATUS

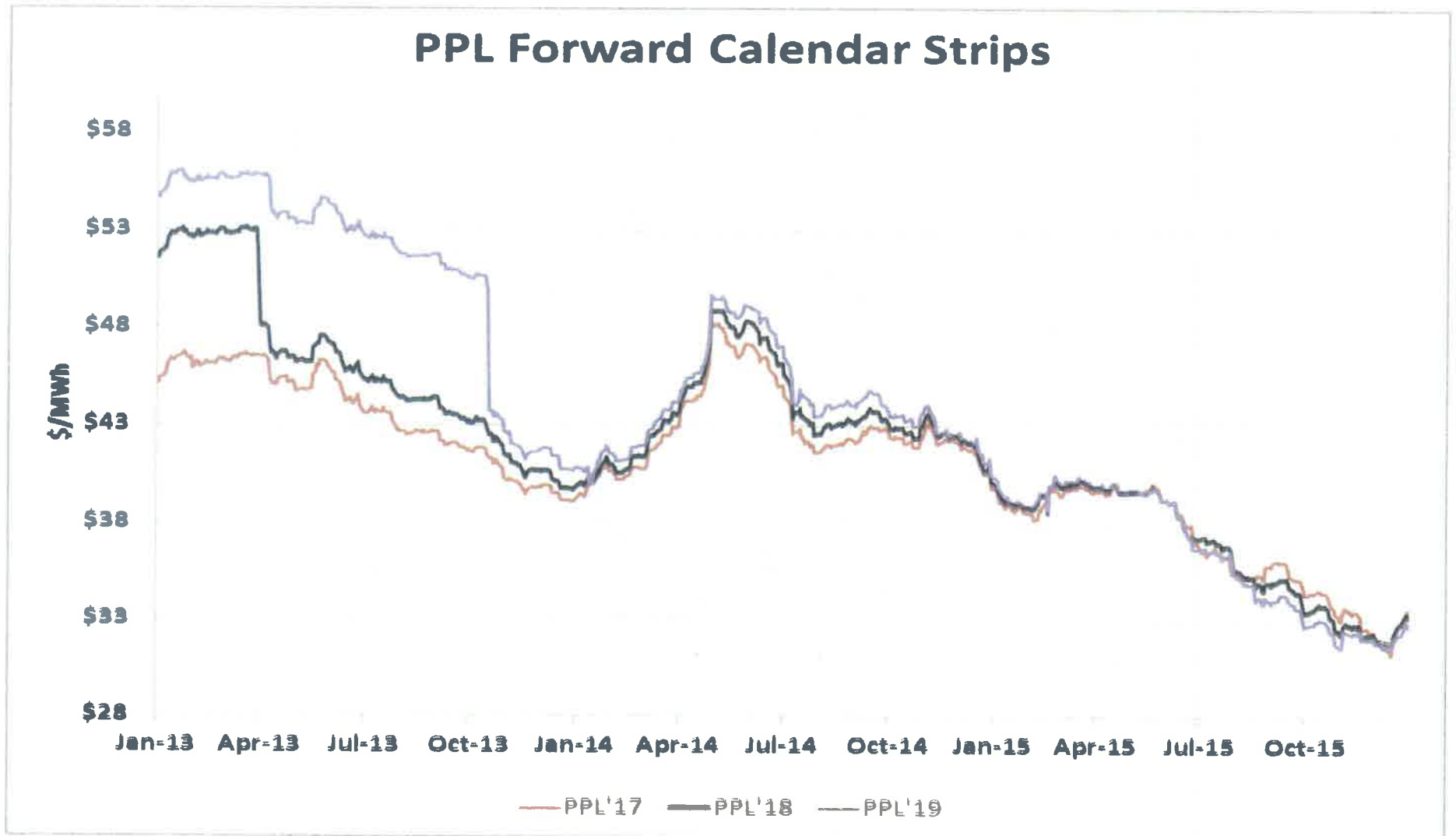
## ELECTRICITY CONTRACTS END JUN/JUL '17

- SIXTEEN OF SEVENTEEN ENTITIES IN COLONIAL IU
- CONSTELLATION
- APPROXIMATELY 153M KWH IN AGGREGATE
  - 2014-15 ACTUAL SPEND: \$12.5M
  - 2015-16 EST. SPEND: \$13.4M
  - 2016-17 EST. SPEND: \$13.3M
  - 2017-18 EST. SPEND: \$11.3M

# ANNUAL TOTAL ELECTRICITY SPEND



# WHOLESALE ELECTRICITY MARKET CONDITIONS



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# ELECTRICITY PURCHASING - TIMELINE

- JAN 7: RELEASED PRICING REQUEST TO 10 SUPPLIERS
  - 2 & 3 YEARS; STARTING W/ JULY 2017 METER READ
  - 100% TOLERANCE/SWING
  - ANY EXPECTED CHANGES, I.E., BUILDING RENOVATIONS, CONSTRUCTION, CLOSURE, SALE, ETC. PLEASE EMAIL US
- FEB 1: INITIAL PRICING RETURNED TO PROVIDENT
- FEB 8: FINAL PRICING RETURNED
- FEB 9/10: SUPPLIER CONTRACT SIGNED BY SDs

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# QUESTIONS? DISCUSSION

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2015-16 SUBSTITUTE RATES

POSITION	DEL VAL	E-BURG	PV	POC MTN	STRBG
BUS DRIVER	\$ 11.00	\$ 12.50	\$ -	\$ 12.00	\$ 11.50
BUSINESS OFFICE	\$ -	\$ 10.00	\$ 10.47	\$ -	\$ -
CAFÉ AIDE	\$ 9.00	\$ 8.00	\$ -	\$ -	\$ 7.60
CAFÉ WORKER	\$ 9.00	\$ 8.00	\$ 9.14	\$ -	\$ -
CUSTODIAN	\$ 10.00	\$ 9.75	\$ 9.38	\$ 10.50	\$ 9.75
HEALTH RM ASST	\$ 12.00	\$ 9.50	\$ 10.71	\$ 11.25	\$ 12.95
INFO TECH	\$ -	\$ 11.00	\$ -	\$ 12.00	\$ -
MAINTENANCE	\$ -	\$ 10.50	\$ 9.83	\$ 10.00	\$ -
MECHANIC	\$ -	\$ 13.00	\$ -	\$ 10.00	\$ -
PARA	\$ -	\$ 9.00	\$ 10.71	\$ 10.50	\$ 8.65
SECRETARY	\$ 10.00	\$ 9.50	\$ 10.47	\$ -	\$ 8.65
SECURITY	\$ -	\$ 10.00	\$ 12.82	\$ 10.00	\$ -
STUDENT AIDE	\$ 10.00	\$ 8.00	\$ -	\$ 10.50	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -
TEACHER	\$ 100.00	\$ 80.00	\$ 100.00	\$ 115.00	\$ 80.00
SCHOOL NURSE	\$ 100.00	\$ 80.00	\$ 100.00	\$ 115.00	\$ 80.00

Note: Both E-burg and Strbg offer teacher subs a \$500 bonus after 30 days.



January 20, 2016

RE: Act 80 Comparison Services

Good Afternoon,

BerkOne is pleased to submit our proposal for the comparison and processing of Act 80 records, as per your request.

Our experienced staff of professionals in conjunction with our state-of-the-art facilities and equipment will enable us to exceed your expectations. I would like to thank you for the opportunity to be of service. Our team believes that your organization can benefit from our experience and technology. We are looking forward to working with you.

Please review the enclosed proposal and feel free to contact me with any questions. If there are any other areas in which we may be of assistance, please don't hesitate to contact me. I would be happy to discuss with you further how BerkOne can help meet your needs.

Sincerely,

*Brittany Davis*

Brittany Davis  
Client Services Representative  
(610) 954-9575, ext. 2005  
[BDavis@BerkOne.com](mailto:BDavis@BerkOne.com)



Proposal for:

**Act 80 Comparison Services**



### **Act 80 Comparison**

As we all know, the Act 80 review process can be quite time-consuming. BerkOne has simplified this process *to the best of our ability* by automating the identification of the Act 80 records that do not belong in your school district.

There are two bundles to choose from, as well as a few optional add-ons. Our standard package includes two (2) printed copies and one (1) CD or flash drive containing a flat file of the records generated by the comparison process.

Here's how it works:

#### **Stage 1 – Receipt of Data**

Act 80 files may be submitted to BerkOne via email or by mailing the Act 80 CD. If you choose to email the file, please send the .txt file that is labeled with your school code. We will also need to know the total number of records in the file. You may email the file to: [BDavis@BerkOne.com](mailto:BDavis@BerkOne.com) or mail the CD to the below address.

BerkOne  
Attn: Brittany Davis  
1530 Valley Center Parkway  
Bethlehem PA 18017

If you choose to mail the CD, it will be returned along with your reports.

#### **Stage 2 – Initial Comparison**

Records are compared to a database containing Pennsylvania addresses and corresponding taxing jurisdictions. If we are able to identify a taxing jurisdiction for a record and the taxing jurisdiction is in another school district, we will output the record to a separate report for the identified school district. All records identified as being located within your School District will also be output to a separate report.

#### **PLEASE NOTE:**

If, during the comparison process, we are unable to accurately determine a taxpayer's resident taxing jurisdiction, we will output these records to a report labeled "Unknown".



Any addresses that are out of state or contain only a Post Office box address will be identified as "Unknown". These records will require manual review by your office.

Our records have been perfected over years of tax roll reporting/processing and while they are extremely solid, we cannot guarantee 100% accuracy.

**Stage 3 – Report / File Generation**

If you select Bundle A, we will generate two printed copies of each report for the various school districts identified during the Act 80 process, as well as two printed copies of the "Unknown" report. We will also create one CD or flash drive containing a flat file of all records processed. This flat file can be imported into any application such as Microsoft Excel, for your review. Your reports will be shipped within ten business days of receipt of your information.

Bundle B includes PDF copies of each report as well as one CD or flash drive containing the file flat of all records processed. Again, this flat file can be imported into any application for your review.



**Pricing for:**  
**Act 80 Comparison Services**

SERVICE	UNIT COST
<b>Bundle A</b> Basic service including two (2) printed copies of each report and one (1) CD or flash drive containing flat file of records processed	<b>\$760.00</b>
<b>Bundle B</b> Basic service including one (1) PDF copy of each report and one (1) CD or flash drive containing flat file of records processed	<b>\$680.00</b>
Duplicate copy of CD or flash drive	<b>\$40.00 per CD/flash drive</b>
Duplicate copy of School District reports	<b>\$40.00 per complete set</b>
Custom set of mailing labels for School Districts	<b>\$15.00 per set</b>
Shipping	<b>Exact cost of shipping</b>

*This quote reflects current understanding of requirements for this assignment. Additional suggestions or changes to this assignment may or may not require a change in pricing as currently quoted.*



**East Stroudsburg Area School District**  
**2013/2014 and 2014/2015 Comparison of Actuals**

EXPENDITURES	Year End June 30, 2014	Year End June 30, 2015	Difference	Explanation
Regular Programs	\$ 51,815,457.00	\$ 51,506,828.00	\$ 308,629.00	Did not fill 6 teacher positions in 14/15 fiscal year, see explanation below.
Special Programs	\$ 20,831,691.00	\$ 21,147,637.00	\$ (315,946.00)	
Vocational Programs	\$ 2,651,035.00	\$ 2,681,107.00	\$ (30,072.00)	
Other Instructional Programs	\$ 2,299,541.00	\$ 2,415,556.00	\$ (116,015.00)	
Pupil Personnel Services	\$ 4,081,943.00	\$ 4,356,743.00	\$ (274,800.00)	
Instructional Staff Services	\$ 2,780,906.00	\$ 3,194,451.00	\$ (413,545.00)	
Administrative Services	\$ 5,419,304.00	\$ 5,452,047.00	\$ (32,743.00)	
Pupil Health Services	\$ 1,813,251.00	\$ 1,894,349.00	\$ (81,098.00)	
Business Services	\$ 1,062,666.00	\$ 1,307,684.00	\$ (245,018.00)	
Operation and Maintenance of Plant	\$ 12,348,680.00	\$ 12,328,777.00	\$ 19,903.00	Support Retro payments were made in 13/14 fiscal year, see explanation below.
Student Transportation Services	\$ 12,634,491.00	\$ 12,093,553.00	\$ 540,938.00	Support Retro payments were made in 13/14 fiscal year, see explanation below. Also, diesel fuel was \$.18 lower in the 14/15 fiscal year.
Central and Other Support Services	\$ 5,039,282.00	\$ 4,872,091.00	\$ 167,191.00	Capital lease Present Value Calculation was higher in 13/14 fiscal year.
Student Activities and Athletics	\$ 2,193,925.00	\$ 2,273,431.00	\$ (79,506.00)	
Community Services	\$ 135,955.00	\$ 212,858.00	\$ (76,903.00)	
Refund of Prior Year Revenues	\$ 594,497.00	\$ 111,834.00	\$ 482,663.00	We changed the rules for Senior Rebate, most of the rebates were filed after 6/30/15.
Debt Services	\$ 19,130,021.00	\$ 18,677,775.00	\$ 452,246.00	
Bond Issuance Costs	\$ 88,761.00	\$ 351,149.00	\$ (262,388.00)	
<b>TOTAL EXPENDITURES</b>	<b>\$ 144,921,406.00</b>	<b>\$ 144,877,870.00</b>	<b>\$ 43,536.00</b>	

During the 13/14 fiscal year we paid out the settlement of the support contract in 2 installments for retroactivity for the 11/12 and 12/13 fiscal years. Total costs for both installments totaled \$768,114.65 in salaries and \$430,144.20 (56% of salaries) for benefits.	\$ 1,198,258.85
At the end of the 13/14 fiscal year we had 10 teachers retire. Total Salaries were \$792,198.00 plus benefits \$443,630.88(56% of salaries), we did not replace 6 of those teachers saving the district \$741,617.76 in salary and benefits.	\$ 741,617.76

# APPLICATION AND CERTIFICATE FOR PAYMENT

**To Owner:** East Stroudsburg School District  
 50 Vine Street  
 East Stroudsburg, PA 18301  
**From Contractor:** Myco Mechanical, Inc.  
 1 N Washington Street  
 Telford, PA 18969  
**Contract For:**

**Project:** 14165- JT Lambert Intermediate School  
**Via Architect:** Strunk-Albert Engineering  
 RD 5 Box 5198 Seven Bridges Rd  
 East Stroudsburg PA 18301

**Application No.:** 20  
**Period To:** 1/31/2016  
**Project Nos:**  
**Contract Date:** 5/30/2014

**Distribution to:**  
 Owner  
 Architect  
 Contractor

## CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract. Continuation Sheet is attached.

1. Original Contract Sum .....	\$3,338,500.00
2. Net Change By Change Order .....	-\$38,611.71
3. Contract Sum To Date .....	\$3,299,888.29
4. Total Completed and Stored To Date .....	\$3,299,888.29
5. Retainage:	
a. 0.00% of Completed Work .....	\$0.00
b. 0.00% of Stored Material .....	\$0.00
Total Retainage .....	\$0.00
6. Total Earned Less Retainage .....	\$3,299,888.29
7. Less Previous Certificates For Payments .....	\$3,261,451.40
8. Current Payment Due .....	\$37,568.89
9. Balance To Finish, Plus Retainage .....	\$0.00

CHANGE ORDER SUMMARY	Additions	Deductions
Total changes approved in previous months by Owner	\$46,304.85	\$84,916.56
Total Approved this Month	\$0.00	\$0.00
<b>TOTALS</b>	<b>\$46,304.85</b>	<b>\$84,916.56</b>
Net Changes By Change Order	<b>-\$38,611.71</b>	

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information, and belief, the work covered by this Application for Payment has been completed in accordance with the Contract Documents. That all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR: Myco Mechanical, Inc.

By: Brian Myers, President Date: 01-29-2016

State of: Pennsylvania County of: BUCKS  
 Subscribed and sworn to before me this 29 day of JANUARY  
 Notary Public: MEAGHAN E. ELLIS  
 My Commission expires: JUNE 11, 2018

COMMONWEALTH OF PENNSYLVANIA  
 NOTARIAL SEAL  
 MEAGHAN E. ELLIS  
 Notary Public  
 TELFORD BORO, BUCKS COUNTY  
 My Commission Expires Jun 11, 2018

## ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the above application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information, and belief, the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED \$37,568.89

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT:  
 By: John E. Stuenkel Date: 02/10/16

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment, and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

# CONTINUATION SHEET

Application and Certification for Payment, containing

Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

Application No. : 20

Application Date : 01/31/16

To: 01/31/16

Architect's Project No.:

Invoice #: 14165 #20

Contract: 14165- JT Lambert Intermediate School

A Item No.	B Description of Work	C Scheduled Value	D E Work Completed		F Materials Presently Stored  (Not in D or E)	G Total Completed and Stored To Date (D+E+F)	H % (G / C)	I Balance To Finish (C-G)	Retainage
			From Previous Application (D+E)	This Period In Place					
1	Bond	75,000.00	75,000.00	0.00	0.00	75,000.00	100.00%	0.00	0.00
2	Permits	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00%	0.00	0.00
3	Mobilization	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00%	0.00	0.00
4	Submittals	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00%	0.00	0.00
5	Allowance	77,630.00	77,630.00	0.00	0.00	77,630.00	100.00%	0.00	0.00
6	Pre-Construction Planning	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00%	0.00	0.00
7	Demo	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
8	Phase 1	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00%	0.00	0.00
9	Phase 2A	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
10	Phase 2B	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
11	Phase 2C	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
12	Phase 2D	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
13	Phase 2E	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
14	Phase 3	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
15	POD Alt M-4	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
16	HVAC Pipe	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
17	Hanger Material - P-1	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00%	0.00	0.00
18	Hanger Labor - P-1	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00%	0.00	0.00
19	Pipe Material - P-1	150,000.00	150,000.00	0.00	0.00	150,000.00	100.00%	0.00	0.00
20	Pipe Labor - P-1	120,000.00	120,000.00	0.00	0.00	120,000.00	100.00%	0.00	0.00
21	Hanger Material - P-2A	8,000.00	8,000.00	0.00	0.00	8,000.00	100.00%	0.00	0.00
22	Hanger Labor - P-2A	8,000.00	8,000.00	0.00	0.00	8,000.00	100.00%	0.00	0.00
23	Pipe Material - P-2A	50,000.00	50,000.00	0.00	0.00	50,000.00	100.00%	0.00	0.00
24	Pipe Labor - P-2A	35,000.00	35,000.00	0.00	0.00	35,000.00	100.00%	0.00	0.00
25	UG CHW Material	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00%	0.00	0.00
26	UG CHW Labor	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
27	Hanger Material - P-2B	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00%	0.00	0.00
28	Hanger Labor - P-2B	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00%	0.00	0.00
29	Pipe Material - P-2B	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00%	0.00	0.00
30	Pipe Labor - P-2B	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
31	Hanger Material - P-2C	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00%	0.00	0.00
32	Hanger Labor - P-2C	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00%	0.00	0.00

# CONTINUATION SHEET

Application and Certification for Payment, containing Contractor's signed certification is attached.  
 In tabulations below, amounts are stated to the nearest dollar.  
 Use Column I on Contracts where variable retainage for line items may apply.

Application No. : 20

Application Date : 01/31/16

To: 01/31/16

Architect's Project No.:

Invoice #: 14165 #20

Contract : 14165- JT Lambert Intermediate School

A Item No.	B Description of Work	C Scheduled Value	D E Work Completed		F Materials Presently Stored  (Not in D or E)	G Total Completed and Stored To Date  (D+E+F)	H % (G / C)	I Balance To Finish (C-G)	Retainage
			From Previous Application (D+E)	This Period In Place					
33	Pipe Material - P-2C	13,000.00	13,000.00	0.00	0.00	13,000.00	100.00%	0.00	0.00
34	Pipe Labor - P-2C	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
35	Hanger Material - P-2D	7,000.00	7,000.00	0.00	0.00	7,000.00	100.00%	0.00	0.00
36	Hanger Labor - P-2D	7,000.00	7,000.00	0.00	0.00	7,000.00	100.00%	0.00	0.00
37	Pipe Material - P-2D	35,000.00	35,000.00	0.00	0.00	35,000.00	100.00%	0.00	0.00
38	Pipe Labor - P-2D	28,000.00	28,000.00	0.00	0.00	28,000.00	100.00%	0.00	0.00
39	Hanger Material - P-2E	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
40	Hanger Labor - P-2E	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
41	Pipe Material - P-2E	23,000.00	23,000.00	0.00	0.00	23,000.00	100.00%	0.00	0.00
42	Pipe Labor - P-2E	18,000.00	18,000.00	0.00	0.00	18,000.00	100.00%	0.00	0.00
43	Hanger Material - P-3	9,000.00	9,000.00	0.00	0.00	9,000.00	100.00%	0.00	0.00
44	Hanger Labor - P-3	9,000.00	9,000.00	0.00	0.00	9,000.00	100.00%	0.00	0.00
45	Pipe Material - P-3	55,000.00	55,000.00	0.00	0.00	55,000.00	100.00%	0.00	0.00
46	Pipe Labor - P-3	40,000.00	40,000.00	0.00	0.00	40,000.00	100.00%	0.00	0.00
47	HVAC Equipment	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
48	Chiller	150,000.00	150,000.00	0.00	0.00	150,000.00	100.00%	0.00	0.00
49	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
50	Ice Storage	100,000.00	100,000.00	0.00	0.00	100,000.00	100.00%	0.00	0.00
51	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
52	AHU's	60,000.00	60,000.00	0.00	0.00	60,000.00	100.00%	0.00	0.00
53	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
54	Existing AHU Refurbish	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00%	0.00	0.00
55	Install Labor	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00%	0.00	0.00
56	UV's	390,000.00	390,000.00	0.00	0.00	390,000.00	100.00%	0.00	0.00
57	Install Labor	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00%	0.00	0.00
58	UV Shelving	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
59	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
60	VAV's	30,000.00	30,000.00	0.00	0.00	30,000.00	100.00%	0.00	0.00
61	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
62	Hot Water Coils - 8	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00%	0.00	0.00
63	Install Labor	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00%	0.00	0.00
64	Terminal Equipment	40,000.00	40,000.00	0.00	0.00	40,000.00	100.00%	0.00	0.00



# CONTINUATION SHEET

Application and Certification for Payment, containing Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

Application No. : 20

Application Date : 01/31/16

To: 01/31/16

Architect's Project No.:

Invoice #: 14165 #20

Contract : 14165- JT Lambert Intermediate School

A Item No.	B Description of Work	C Scheduled Value	D E Work Completed		F Materials Presently Stored  (Not in D or E)	G Total Completed and Stored To Date  (D+E+F)	H % (G / C)	I Balance To Finish (C-G)	Retainage
			From Previous Application (D+E)	This Period In Place					
65	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
66	Packaged HVAC Units - 2	90,000.00	90,000.00	0.00	0.00	90,000.00	100.00%	0.00	0.00
67	Install Labor	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
68	EF's - 1	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00%	0.00	0.00
69	Install Labor	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00%	0.00	0.00
70	RF's - 2	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
71	Install Labor	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00%	0.00	0.00
72	Boiler Room Equipment	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
73	Pumps & VFD's - 4	30,000.00	30,000.00	0.00	0.00	30,000.00	100.00%	0.00	0.00
74	Expansion Tanks/Air Separators	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00%	0.00	0.00
75	Glycol Feeders - 2	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
76	Install Labor	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
77	Glycol	7,000.00	7,000.00	0.00	0.00	7,000.00	100.00%	0.00	0.00
78	Glycol Install Labor	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00%	0.00	0.00
79	Sheetmetal	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
80	Duct Material - Base Bid	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00%	0.00	0.00
81	Labor - Base Bid	9,000.00	9,000.00	0.00	0.00	9,000.00	100.00%	0.00	0.00
82	Duct Material - POD	8,000.00	8,000.00	0.00	0.00	8,000.00	100.00%	0.00	0.00
83	Labor - POD	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
84	GRD's	870.00	870.00	0.00	0.00	870.00	100.00%	0.00	0.00
85	GRD Labor	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00%	0.00	0.00
86	Tank Removal	34,000.00	34,000.00	0.00	0.00	34,000.00	100.00%	0.00	0.00
87	Roofing	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00%	0.00	0.00
88	Concrete	55,000.00	55,000.00	0.00	0.00	55,000.00	100.00%	0.00	0.00
89	Excavation/Asphalt Patching	55,000.00	55,000.00	0.00	0.00	55,000.00	100.00%	0.00	0.00
90	Fencing	29,000.00	29,000.00	0.00	0.00	29,000.00	100.00%	0.00	0.00
91	GC - Bulkhead Work	6,000.00	6,000.00	0.00	0.00	6,000.00	100.00%	0.00	0.00
92	Chemical Treatment	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
93	ATC	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
94	Engineering/Shop Drawings	49,850.00	49,850.00	0.00	0.00	49,850.00	100.00%	0.00	0.00
95	Valves & Dampers	229,250.00	229,250.00	0.00	0.00	229,250.00	100.00%	0.00	0.00
96	BAS Material	51,800.00	51,800.00	0.00	0.00	51,800.00	100.00%	0.00	0.00

# CONTINUATION SHEET

Application and Certification for Payment, containing Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

Application No. : 20

Application Date : 01/31/16

To: 01/31/16

Architect's Project No.:

Invoice #: 14165 #20

Contract : 14165- JT Lambert Intermedlate School

A Item No.	B Description of Work	C Scheduled Value	D Work Completed		F Materials Presently Stored  (Not in D or E)	G Total Completed and Stored To Date  (D+E+F)	H % (G / C)	I Balance To Finish (C-G)	J Retainage
			From Previous Application (D+E)	This Period In Place					
97	Project Management	47,300.00	47,300.00	0.00	0.00	47,300.00	100.00%	0.00	0.00
98	Install	451,690.00	451,690.00	0.00	0.00	451,690.00	100.00%	0.00	0.00
99	Programming	30,300.00	30,300.00	0.00	0.00	30,300.00	100.00%	0.00	0.00
100	Commissioning	29,850.00	29,850.00	0.00	0.00	29,850.00	100.00%	0.00	0.00
101	Training	9,960.00	9,960.00	0.00	0.00	9,960.00	100.00%	0.00	0.00
114	Insulation	100,000.00	100,000.00	0.00	0.00	100,000.00	100.00%	0.00	0.00
115	Phase 4	0.00	0.00	0.00	0.00	0.00	0.00%	0.00	0.00
116	Balancing	26,000.00	24,700.00	1,300.00	0.00	26,000.00	100.00%	0.00	0.00
117	Punchlist	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00%	0.00	0.00
118	Closeout Docs	2,000.00	0.00	2,000.00	0.00	2,000.00	100.00%	0.00	0.00
119	Training	3,000.00	1,500.00	1,500.00	0.00	3,000.00	100.00%	0.00	0.00
120	CO-1 New Pump pipe packages	10,859.78	10,859.78	0.00	0.00	10,859.78	100.00%	0.00	0.00
121	CO-3 Auditorium Changes	-7,286.56	-7,286.56	0.00	0.00	-7,286.56	100.00%	0.00	0.00
122	CO-4 Blank off excess OA for UV's	4,232.65	4,232.65	0.00	0.00	4,232.65	100.00%	0.00	0.00
123	CO-5 Retaining Wall	8,925.00	8,925.00	0.00	0.00	8,925.00	100.00%	0.00	0.00
124	CO-7 Painting H&V Curbs	1,665.00	1,665.00	0.00	0.00	1,665.00	100.00%	0.00	0.00
125	CO-8 Dielectric Unions	19,616.74	19,616.74	0.00	0.00	19,616.74	100.00%	0.00	0.00
126	CO-9 Provide Gas Regulators	1,005.68	1,005.68	0.00	0.00	1,005.68	100.00%	0.00	0.00
127	Credit Unused Allowance	-77,630.00	-77,630.00	0.00	0.00	-77,630.00	100.00%	0.00	0.00
<b>Grand Totals</b>		<b>3,299,888.29</b>	<b>3,295,088.29</b>	<b>4,800.00</b>	<b>0.00</b>	<b>3,299,888.29</b>	<b>100.00%</b>	<b>0.00</b>	<b>0.00</b>