

## V. ITEMS FOR DISCUSSION

- a. Fuel Oil Bid Awards – CIU20 Joint Purchasing Board for the 2022-23 Fiscal Year

Fuel Oil Bids – 2022-23

For the past several years, the East Stroudsburg Area School District has participated in the Joint Purchasing Board fuel oil bid with Colonial Intermediate Unit (CIU) 20. Since the fuel market has become so volatile and costly in the past several years, large volume contracts and keen market timing have proven to be critical in saving dollars. By adding our volume to the remainder of the CIU 20, the District can leverage the buying power with vendors who might provide aggressive pricing to achieve the guaranteed contract. By having the latitude to award the bids as close to the bid opening as possible insures that the pricing is not subject to spot market fluctuations.

The Administration participated in the Northampton/Monroe/Pike County Joint Purchasing Board bid and pricing analysis which were opened January 26, 2022, at 10:00 a.m., reviewed at 1:30 p.m. by all District participants and awarded by the CIU 20 Board of School Directors that evening at their Board Meeting. The bid recommendation as awarded is being presented to the District's Finance Committee on February 14, 2022 and the Board of School Directors for ratification on February 28, 2022.

Motion to Approve the ratification of the 2022-23 Colonial Intermediate Unit 20 Fuel Oil Bid as follows:

1. #2 Fuel Oil, Truck Transport, Locked in price of \$2.4976 for contract term to PAPCO, Inc.
2. Off-Road Diesel, Tank Wagon, Locked in price of \$4.0095 for contract term to PAPCO, Inc.

Historical Rate Reference:

	<u>#2 Fuel Oil</u>	<u>Off-Road Diesel</u>
2022-23:	\$2.4976	\$4.0095
2021-22:	\$2.1818	\$3.7595
2020-21:	\$1.9596	\$3.5449
2019-20:	\$1.9836	\$2.5847
2018-19:	\$1.8935	\$3.7577
2017-18:	\$1.6722	\$3.0990
2016-17:	\$1.5895	\$3.7886

## V. ITEMS FOR DISCUSSION

### b. Senior Tax Rebate Program Update

ESASD  
 SENIOR TAX REBATE PROGRAM  
 Calendar Year 2020 and 2019

PROGRAM YEAR	2020	2020		PROGRAM YEAR	2019	2019	INCR ( DECR)
		% TO TOTAL APPS				% TO TOTAL APPS	
TOTAL APPLICATIONS	940			TOTAL APPLICATIONS	891		49
RETURNED APPLICATION	516	54.89%		RETURNED APPLICATION	545	61.17%	(29)
NOT RETURNED APPLICATION	425	45.21%		NOT RETURNED APPLICATION	346	38.83%	79
NEW CLAIMS	157	30.43%		NEW CLAIMS	137	25.14%	20
NEW CLAIMS NOT RETURNED	52			NEW CLAIMS NOT RETURNED	28		24
NEW CLAIMS DENIED	4			NEW CLAIMS DENIED	8		(4)
TOTAL DENIALS	11	2.13%		TOTAL DENIALS	24	4.40%	(13)
MUNICIPALITY YEAR 2020	REBATE #	REBATE AMOUNT	%	MUNICIPALITY YEAR 2019	REBATE #	REBATE AMOUNT	%
MIDDLE SMITHFIELD	162	\$ 57,909.53	31.16%	MIDDLE SMITHFIELD	170	\$ 60,778.33	32.90%
LEHMAN	126	\$ 46,196.16	24.86%	LEHMAN	126	\$ 44,542.35	24.11%
BORO	99	\$ 38,040.16	20.47%	BORO	113	\$ 41,285.20	22.35%
SMITHFIELD	74	\$ 27,850.00	14.99%	SMITHFIELD	66	\$ 22,010.13	11.92%
PRICE	42	\$ 15,286.35	8.23%	PRICE	45	\$ 15,295.68	8.28%
PORTER	2	\$ 550.00	0.30%	PORTER	3	\$ 800.00	0.43%
GRAND TOTAL	505	\$ 185,832.20	100.00%	GRAND TOTAL	523	\$ 184,711.69	100.00%
<b>AVG REBATE 2020</b>		<b>\$ 367.98</b>		<b>AVG REBATE 2019</b>		<b>\$ 353.18</b>	

2020 AMOUNT OF REBATE: based on income, as follows:			2019 AMOUNT OF REBATE: based on income, as follows:		
	Household Income	Rebate Amount		Household Income	Rebate Amount
	\$ 0 - \$ 8,000	\$650.00		\$ 0 - \$ 8,000	\$650.00
	\$ 8,001 - \$15,000	\$500.00		\$ 8,001 - \$15,000	\$500.00
	\$15,001 - \$18,000	\$300.00		\$15,001 - \$18,000	\$300.00
	\$18,001 - \$35,000	\$250.00		\$18,001 - \$35,000	\$250.00
	\$35,001 or over	\$0.00		\$35,001 or over	\$0.00



## V. ITEMS FOR DISCUSSION

- c. High School South Steamer - Nova Equipment & Supplies Quote - \$25,681.31

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**craig-neiman@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Craig Neiman

Untitled Title

Department \*

Food Services

Building \*

High School South

What service or item are requesting \*

New Electric Convection Steamer

Why are you requesting the service or item \*

Current steamer has been operating erratically

Suggested replacement \*

New Steamer

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$20,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. \*

Yes

What is the total cost of the purchase? \*

\$25,681.31

Procurement Method: \*

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Three quotes

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? \*

50

What account will be charged? \*

Food Service

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

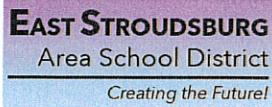
Yes.

Any additional information you would like to provide.

Majority of purchase will be grant funded

This form was created inside of East Stroudsburg Area School District.





Craig Neiman &lt;craig-neiman@esasd.net&gt;

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**Fwd: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District**

1 message

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**Melissa Collevechio** <melissa-collevechio@esasd.net>

Thu, Jan 27, 2022 at 12:14 PM

To: William Riker &lt;william-riker@esasd.net&gt;, Craig Neiman &lt;craig-neiman@esasd.net&gt;, Angela Byrne &lt;angela-byrne@esasd.net&gt;, Jeanne Wescott &lt;jeanne-wescott@esasd.net&gt;

**Good Afternoon!****Sharing some exciting news....****We were awarded the Food Service Equipment Grant for HS South Steamer in the amount of \$22,872.45!!****\*Angie, please let me know if you are able to finalize the grant award via eGrants by 2/25/22....Ty:)**

----- Forwarded message -----

From: **ED, Equipment Grants** <RA-EDEQUIPGRANT@pa.gov>

Date: Thu, Jan 27, 2022 at 10:04 AM

Subject: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District

To: William Riker &lt;william-riker@esasd.net&gt;, Melissa Collevechio &lt;melissa-collevechio@esasd.net&gt;

Cc: Keller, Kay &lt;kaykeller@pa.gov&gt;, ED, Equipment Grants &lt;RA-EDEQUIPGRANT@pa.gov&gt;

Dear Sponsor of the National School Lunch Program:

**Congratulations!** The Pennsylvania Department of Education (PDE) has selected the building(s) listed below to receive a Food Service Equipment Grant. This is an honor considering over 250 applications were received totaling over \$4.8 million in requests. In total 44 buildings were funded within Pennsylvania's allocation of \$946,025.00.

Due to the complexity of the award process, PDE recommended that School Food Authorities (SFAs) secured three written quotes to remain valid for at least six months. The amount listed below has been pre-approved and the selected building(s) will be reimbursed for purchase of equipment. Reimbursement will only be made for purchases identical to the equipment awarded through the application process and placed in the awarded school. If the quoted price increases, PDE will only reimburse for the amount of the award and the SFA will be responsible to pay the difference. Similarly, if the price of the quote decreases the SFA will only be reimbursed for the actual cost of the equipment.

PDE understands that there are significant challenges with the supply chain and should there be any issues impacting the equipment purchase and installation it is imperative to communicate this to us in advance of any deadlines.

**East Stroudsburg Area School District - East Stroudsburg Senior High School South - Convection Steamer, Electric - \$22,872.45**

The following steps will need completed in eGrants in order to finalize the grant award. Read and follow the instructions carefully.

1. Complete the Authorized Signoff. An eGrants *signing and submitting grant applications* user guide has been attached to assist with the process. The Authorized Signoff information must be completed by the **Superintendent or Chief Administrator** of the building. If you are not approved for electronic signoff, only the Print, Sign & Mail button will be displayed. To sign electronically, you must have the eSignature role. All printed items must be signed in **blue** ink and mailed to our office at the address listed below **no later than February 25, 2022**.

Pennsylvania Department of Education

Division of Food and Nutrition

Attn: Jonene Matter

333 Market Street, 4<sup>th</sup> Floor

Harrisburg, PA 17126

2. Review and acknowledge the Contract Documents.

**Food Service Equipment Grant Agreement.** The agreement will list the school that is receiving the award, the amount awarded, and the terms of the agreement for your review and signature as confirmation and acceptance of this legally binding document. **Do not purchase any equipment until this agreement is signed by both parties (school and PDE) and you have received an email with “Can Now Purchase” in the subject line.** To expedite the process, PDE will scan and email the signed copy to the SFA/Local Education Agency. Therefore, the sooner the agreement packet is signed and completed by the school, the sooner the equipment can be purchased.

**Appendix A - Special Program Terms.** This document provides for the distribution of funds available to the SFAs under the FY 2021 Agriculture Appropriations Act and specifies the terms and conditions associated with the acceptance of this grant. Review these documents carefully and have them signed by the necessary personnel. As specified within this document, Appendix A serves as an Addendum to the NSLP Policy Agreement. This Addendum applies to the funds provided under this Amendment and awarded under the Act.

**Appendix B - Budget.** This lists the specific building, equipment, and grant amount funded. If you submitted multiple applications for buildings within your school district, only the school(s) and equipment listed on Appendix B have been funded.

**Appendix C – Payment Terms, Responsibilities and Contact Information.** The information provided herein addresses the financial requirements of this agreement. Note the dates and deadlines for fiscal reporting and the funding specifics under this agreement.

3. Complete the Funding Accountability and Transparency Act Sub-Recipient Data Sheet.

The following is a summary of important dates, as listed in the Amendment to National School Lunch Program Policy Agreement School Food Service Equipment Grants. **Note that these dates have changed from our original announcement to accommodate the delay in review of submitted applications and awarding of grants.** Updated deadlines are as follows:



February 23, 2022	eGrants contract documents must be signed via e-signature or printed, signed in blue ink, and mailed by this date.
April 10, 2022	Tentative return of agreement signed by both parties (school and PDE) to grant awardee. Once this document is returned to the awardee, the purchase of equipment may be initiated. <b><u>Do not purchase equipment prior to the receipt of this finalized document.</u></b> <u>Purchases made prior to final signature and approval by PDE will result in the expenses not being covered under the terms of the grant.</u>
June 10, 2022	<u>All</u> purchases must be made prior to this date. <u>All</u> invoices must contain a date prior to this date. Items or services (i.e., labor for installation) purchased after this date will not be reimbursed.
June 21, 2022	<u>All</u> invoices/receipts to include a zero balance (paid in full) invoice and any supporting documents must be submitted to PDE for reimbursement no later than June 21, 2022.
To Be Announced	Any additional reporting requirements.

All questions and concerns can be emailed to [RA-EDEQUIPGRANT@pa.gov](mailto:RA-EDEQUIPGRANT@pa.gov).

Sincerely,

Kay Keller

Fiscal Manager

Division of Food and Nutrition


Bureau of Budget and Fiscal Management

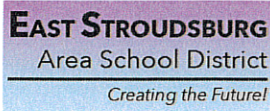
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**Melissa Collevecchio**  
 Director of Food Services  
**East Stroudsburg Area School District**  
 50 Vine Street  
 East Stroudsburg, PA 18301  
 Office: 570-424-8500 Ext: 10530  
 E-mail: [Melissa-collevecchio@esasd.net](mailto:Melissa-collevecchio@esasd.net)

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 **eGrants\_user\_guide\_signing\_submitting\_grant\_applications.pdf**  
591K



Craig Neiman <craig-neiman@esasd.net>

**Fwd: [External] Fwd: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District**

1 message

Angela Byrne <angela-byrne@esasd.net>  
To: Craig Neiman <craig-neiman@esasd.net>  
Cc: "Jeanne B. Wescott" <jeanne-wescott@esasd.net>

Mon, Jan 31, 2022 at 1:53 PM

~~~~~  
Angela Byrne, M.Ed.  
Coordinator of Federal Programs/Grants  
East Stroudsburg Area School District  
50 Vine Street, East Stroudsburg, PA 18301  
Cell: 570-242-2552  
Office: 570-424-8500 x10211

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From: Keller, Kay <kaykeller@pa.gov>  
Date: Mon, Jan 31, 2022 at 1:30 PM  
Subject: RE: [External] Fwd: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District  
To: Melissa Collevchio <melissa-collevchio@esasd.net>  
Cc: Angela Byrne <angela-byrne@esasd.net>, ED, Equipment Grants <RA-EDEQUIPGRANT@pa.gov>

Good afternoon,

Pursuant to the Food Service Equipment Grant Application RAF (see attached) page 4 Section IV. Instructions and Guidelines #3c. the SFA is responsible to pay the difference if the price increases. You can still receive the awarded amount of \$22,872.45 to use toward the equipment.

Thank you

**Kay Keller**

Fiscal Manager

Division of Food and Nutrition | Bureau of Budget and Fiscal Management

Pennsylvania Department of Education

333 Market Street | Harrisburg, PA 17126-0333

Phone: 717.787.4419 | Fax: 717.783.6566

[kaykeller@pa.gov](mailto:kaykeller@pa.gov) | [www.education.pa.gov](http://www.education.pa.gov)

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*"Anyone who has never made a mistake has never tried anything new" Albert Einstein*

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**From:** Melissa Collevechio <[melissa-collevechio@esasd.net](mailto:melissa-collevechio@esasd.net)>  
**Sent:** Monday, January 31, 2022 9:07 AM  
**To:** Keller, Kay <[kaykeller@pa.gov](mailto:kaykeller@pa.gov)>  
**Cc:** Angela Byrne <[angela-byrne@esasd.net](mailto:angela-byrne@esasd.net)>  
**Subject:** [External] Fwd: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District

**ATTENTION:** This email message is from an external sender. Do not open links or attachments from unknown sources. To report suspicious email, forward the message as an attachment to [CWOPA\\_SPAM@pa.gov](mailto:CWOPA_SPAM@pa.gov).

Good Afternoon,

I reached out to the awarded vendor via the Food Service Equipment Grant and they stated the price has increased since October 2021.

Please see the attached and let me know how we are to proceed.

Thank you.

Melissa Collevechio

FSD

East Stroudsburg Area School District

----- Forwarded message -----

**From:** Dino Riviello <[dino@novasupplies.com](mailto:dino@novasupplies.com)>  
**Date:** Fri, Jan 28, 2022 at 10:12 AM  
**Subject:** Re: FY 2021 Food Service Equipment Grant – East Stroudsburg Area School District  
**To:** Melissa Collevechio <[melissa-collevechio@esasd.net](mailto:melissa-collevechio@esasd.net)>

Hi Missy,

This unit went up ALOT since we quoted this. Let me know what to do next. I can send a new quote. Sorry 😞

Thanks,

Dino Riviello

Nova Equipment & Supplies

[225 Spring St.](#)

[Wilkes-Barre, PA 18702](#)

[PH 570.824.9177](#)

[Cell 570.430.7578](#)

Sent from my iPhone 11 Pro

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 **2021 Food Service Equipment Grant Application RFA.pdf**  
278K



# Quote

01/28/2022

**To:**  
East Stroudsburg Area School  
District  
Melissa Collevechio

**Ship To:**  
East Stroudsburg South Senior High  
Steamer Revised 012822  
279 N. Courtland St.  
East Stroudsburg, PS 18301

**From:**  
Dino Riviello  
Outside Sales  
Nova Equipment & Supplies  
225 Spring Street  
Wilkes-Barre, PA 18702  
Mobile 570.430.7578

Project Code: 5592

Job Reference Number: 5592

| Item | Qty  | Description                                                                                                                                                                                                                                                                                                                                                                                                                  | Sell        | Sell Total         |
|------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------------|
| 1    | 1 ea | <b>CONVECTION STEAMER, ELECTRIC</b><br>Cleveland Range<br>Steamcraft® Gemini™ 10 Pressureless Steamer, electric, 2 compartments with individual generators, (5) 12 x 20 x 2-1/2 pans/compartiment capacity, manual controls, 60-minute mechanical timer & manual (continuous steaming) bypass switch, left-hand hinged door, controls on right, steam shut-off switch, stainless steel construction, 6" stainless steel legs | \$21,948.64 | \$21,948.64        |
|      | 1 ea | 1-year parts & labor warranty, standard                                                                                                                                                                                                                                                                                                                                                                                      |             |                    |
|      | 1 ea | 5 year pro-rated parts warranty on boilers & steam generators                                                                                                                                                                                                                                                                                                                                                                |             |                    |
|      | 2 ea | 3 year Convection Steamer Door Warranty, standard                                                                                                                                                                                                                                                                                                                                                                            |             |                    |
|      | 1 ea | Performance start-up included at customer request after equipment is installed (Free Water Quality Check Included) (contact Cleveland Sales Representative for details)                                                                                                                                                                                                                                                      |             |                    |
|      | 1 ea | Optipure Water Treatment System, dual-cartridge, reduces sediments over 0.5 microns, reduces chlorine, includes (1) CTOS-Q10 Catalytic Carbon Filter & (1) CTOS-QCR activated carbon filter                                                                                                                                                                                                                                  | \$468.57    | \$468.57           |
|      | 1 ea | Second year limited warranty on water related parts only when purchasing a steamer and filter from Cleveland. Must include a completed Performance Start-Up (See Cleveland warranty statement for details)                                                                                                                                                                                                                   |             |                    |
|      | 1 ea | (VOS2) 440-480v/60/3-ph, 39.8 amps, 32.6kW, 3-wire                                                                                                                                                                                                                                                                                                                                                                           | \$427.10    | \$427.10           |
|      |      | Freight:                                                                                                                                                                                                                                                                                                                                                                                                                     | \$462.00    | \$462.00           |
|      |      | <b>ITEM TOTAL:</b>                                                                                                                                                                                                                                                                                                                                                                                                           |             | <b>\$23,306.31</b> |



| Item               | Qty  | Description                                                                                                             | Sell       | Sell Total        |
|--------------------|------|-------------------------------------------------------------------------------------------------------------------------|------------|-------------------|
| 2                  | 1 ea | SERVICES: INSTALLATION / TRAINING SERVICES<br>Custom<br>Delivery, Uncrate, Removal of existing and Installation of New. | \$2,375.00 | \$2,375.00        |
| <b>ITEM TOTAL:</b> |      |                                                                                                                         |            | <b>\$2,375.00</b> |
| Subtotal           |      |                                                                                                                         |            | \$25,681.31       |
| Total              |      |                                                                                                                         |            | \$25,681.31       |

Acceptance: \_\_\_\_\_ Date: \_\_\_\_\_  
 Printed Name: \_\_\_\_\_



# Quote

09/24/2021

**To::**  
 East Stroudsburg Area School  
 District  
 Melissa Collevechio

**Ship To::**  
 East Stroudsburg South Senior High  
 Steamer  
 279 N. Courtland St.  
 East Stroudsburg, PS 18301

**From:**  
 Dino Riviello  
 Outside Sales  
 Nova Equipment & Supplies  
 225 Spring Street  
 Wilkes-Barre, PA 18702  
 Mobile 570.430.7578

Project Code: 5592

Job Reference Number: 5592

| Item | Qty  | Description                                                                                                                                                                                                                                                                                                                                                                                                                  | Sell        | Sell Total         |
|------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------------|
| 1    | 1 ea | <b>CONVECTION STEAMER, ELECTRIC</b><br>Cleveland Range<br>Steamcraft® Gemini™ 10 Pressureless Steamer, electric, 2 compartments with individual generators, (5) 12 x 20 x 2-1/2 pans/compartiment capacity, manual controls, 60-minute mechanical timer & manual (continuous steaming) bypass switch, left-hand hinged door, controls on right, steam shut-off switch, stainless steel construction, 6" stainless steel legs | \$19,213.77 | \$19,213.77        |
|      | 1 ea | 1-year parts & labor warranty, standard                                                                                                                                                                                                                                                                                                                                                                                      |             |                    |
|      | 1 ea | 5 year pro-rated parts warranty on boilers & steam generators                                                                                                                                                                                                                                                                                                                                                                |             |                    |
|      | 2 ea | 3 year Convection Steamer Door Warranty, standard                                                                                                                                                                                                                                                                                                                                                                            |             |                    |
|      | 1 ea | Performance start-up included at customer request after equipment is installed (Free Water Quality Check included) (contact Cleveland Sales Representative for details)                                                                                                                                                                                                                                                      |             |                    |
|      | 1 ea | Optipure Water Treatment System, dual-cartridge, reduces sediments over 0.5 microns, reduces chlorine, includes (1) CTOS-Q10 Catalytic Carbon Filter & (1) CTOS-QCR activated carbon filter                                                                                                                                                                                                                                  | \$401.58    | \$401.58           |
|      | 1 ea | Second year limited warranty on water related parts only when purchasing a steamer and filter from Cleveland. Must include a completed Performance Start-Up (See Cleveland warranty statement for details)                                                                                                                                                                                                                   |             |                    |
|      | 1 ea | (VOS2) 440-480v/60/3-ph, 39.8 amps, 32.6kW, 3-wire                                                                                                                                                                                                                                                                                                                                                                           | \$420.10    | \$420.10           |
|      |      | Freight:                                                                                                                                                                                                                                                                                                                                                                                                                     | \$462.00    | \$462.00           |
|      |      | <b>ITEM TOTAL:</b>                                                                                                                                                                                                                                                                                                                                                                                                           |             | <b>\$20,497.45</b> |
| 2    | 1 ea | <b>SERVICES: INSTALLATION / TRAINING SERVICES</b><br>Custom<br>Delivery, Uncrate, Removal of existing and Installation of New.                                                                                                                                                                                                                                                                                               | \$2,375.00  | \$2,375.00         |
|      |      | <b>ITEM TOTAL:</b>                                                                                                                                                                                                                                                                                                                                                                                                           |             | <b>\$2,375.00</b>  |
|      |      | <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                                                 |             | <b>\$22,872.45</b> |

Acceptance: \_\_\_\_\_ Date: \_\_\_\_\_  
Printed Name: \_\_\_\_\_





COMMERCIAL KITCHEN EQUIPMENT & REFRIGERATION  
SALES • SERVICE • INSTALLATION

Dave ( The Wiz ) Muller  
227 B. Service Rd.  
Effort, Pa 18330  
Office Phone: 570-688-9460  
davethewiz@outlook.com

# Estimate

**Estimate Number:** E210921954  
**Estimate Date:** Sep 21, 2021  
**Payment Terms:** Payment 15 days  
after invoice date  
**Estimate Amount:** 29,997.00  
**Created By:** Ron Dowd

**Billing Address**

East Stroudsburg High School South  
50 Vine Street  
East Stroudsburg, PA 18301

**Shipping Address**

East Stroudsburg High School South  
279 North Courtland St  
East Stroudsburg, PA 18301

| Item # | Item Name                                                                                                                                                                                             | Quantity | Unit Price | Taxable | Total     |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------|---------|-----------|
| 1228   | Equipment<br>Cleavland steamer<br>M# 24gea10<br>440 or 480 3 phase* must specify when ordering<br>10 week lead time                                                                                   | 1.00     | 29,272.00  |         | 29,272.00 |
| 1048   | Service<br>This is a estimate on installing steamer<br><br>Install drain piping<br>Install water supply<br>Customer must provide electric supply and whip to connect to<br>unit<br><br>2 techs needed | 1.00     | 725.00     |         | 725.00    |

**Comments:**

Thank you for your business!

Subtotal: \$ 29,997.00  
**Estimate Amount \$ 29,997.00**

**Terms & Conditions:**

All repairs warranted for 30 days. All payments are due by the specified due dates. Any payment received after the specified due date will be charged an additional 1.5% finance charge per month, up to 18% per year. Any promotions listed on invoices, will be removed if invoice is not paid within 45 days and invoice total will revert to a non promotion amount. Should your account go into "collection" status, you (your company) will be responsible for any court costs, attorney fees and collection fees. The court of jurisdiction for all legal disputes is Monroe County, Pa. Now offering financing on all equipment purchases! (Estimates are valid for 30 days only, Estimates not approved within the 30 day period,, are subject to review, prices after 30 day period may differ.)

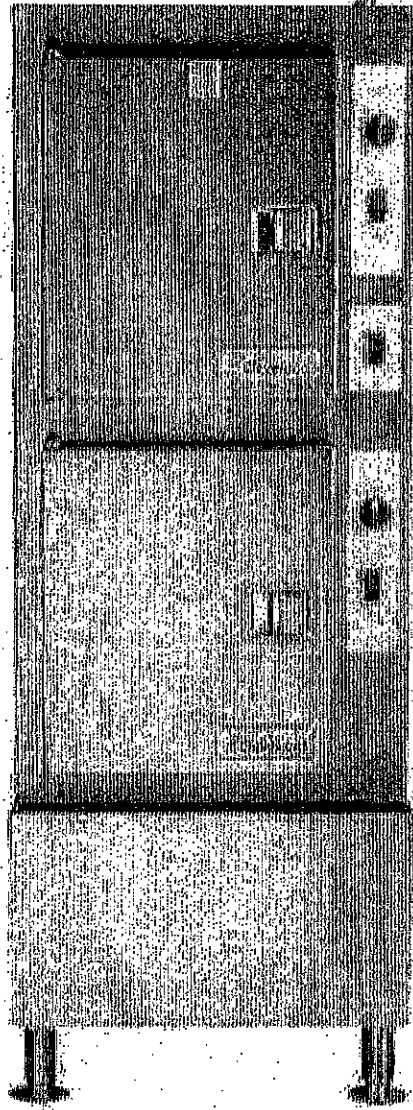
Q Search 340,000+ products

Search

< 440/480 Commercial Steamers

Cleveland 24CEA10 SteamCraft Gemini 10 Pan Electric Floor Steamer - 440/480V, 3 Phase

Item #: 39024CEA10PP MFR #: 24CEA10 440/4803



Free Shipping

**\$22,255.75/Each**



**Cleveland 24CEA10 SteamCraft Gemini 10 Pan Electric Floor Steamer - 440/480V, 3 Phase** ✕

Usually ships in 3 weeks [Ships Common Carrier](#)

Qty: 1

TOTAL:  
**\$25,424.00**

Equipment Installation: Site Survey, Install, and Disposal of Old Unit  
**\$2,581.75**

Installation Kit: Installation Kit  
**\$586.50**

**Recommended Products**

*plus*



~~ServIt 2 Hole  
Steam Table  
Adapter Plate with  
\$40.49/Each~~

*plus*



~~GET/SZSP002G  
BambooServe 14  
3/4" x 7" Bamboo  
\$69.99/Case~~

*plus*



~~Regency 12" x 24"  
14-Gauge Stainless  
Steel Floor Water  
\$1,129.00/Each~~

**Subtotal**

**\$25,424.00**

Ship To: **18301**

- Free Common Carrier **\$0.00**
- Free Common Carrier W/ Liftgate **\$45.00**

[Ships via Common Carrier](#) | [Questions about shipping](#)

Pay with credit card

Or use a third-party payment service

Lease your order as low as  
**\$526.28 / month**

**Capital One Trade Credit**  
[Use net 30 terms](#)

## V. ITEMS FOR DISCUSSION

d. Copier Contract Extension Update

# Option – 1 year extension of contract



- Maintain current installed systems for 1 year extension
  - \$ 7,558.63 month
- Remote fleet monitoring with Fraser's **Smart Connect Tool**
- Maintain current cpc rates \$ .002799 B&W  
\$ .034 Full Color
- **Hardware and software integration** to ESSD network and Ysoft integration
- **Up to 3 copiers added to fleet at same rate**

# Option – 1 year extension of contract



- Maintain current installed systems for 1 year extension
  - \$ 7,558.63 month
  - \$ 928.00 month – PaperCut
  - Total 8,486.63 month
- Remote fleet monitoring with Fraser's **Smart Connect Tool**
- Maintain current cpc rates \$ .002799 B&W \$ .034 Full Color

- **Hardware and software integration** to ESSD network and PaperCut integration
- **Up to 3 copiers added to fleet at same rate**



# Option – 2 year contract



- Maintain current installed systems at reduced pricing, along with transition to PaperCut
  - \$6,720 month
- Remote fleet monitoring Fraser's **Smart Connect Tool**
- Maintain current cpc rates     \$ .002799 B&W  
                                                   \$ .034     Full Color
- **Hardware and software integration** to ESSD network and PaperCut integration
- **Up to 3 copiers added to fleet at same rate**

## V. ITEMS FOR DISCUSSION

- e. Wyebot (WIP) Sensors – Quote - \$8,060.00



Wyebot WIP Enabled Sensor

**A. Why are you requesting the service/needs?**

**Why:** The district is seeking a solution to troubleshoot and optimize WiFi (WLAN) connectivity.

**Need:** The district is in need of a vendor agnostic solution to troubleshoot, optimize wireless performance, and check on the efficiency of our enterprise wireless network (WLAN), consisting of 730 wireless access points that connect approximately 8,000 devices. Wyebot's Wireless Intelligence Platform (WIP) uses advanced wireless optimization algorithms and next-generation predictive visibility to identify potential threats or problems and keep WiFi networks up and running reliably and efficiently. This will allow us to pull deeper data from our network. The Wyebot devices will help us tweak, optimize, and improve performance. We are seeking to lease 6 of these that can be moved around the district as needed.

**Suggested equipment:** Wyebot

**B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.** No. Thus far this is the only tool we have found that performs as listed above.

- Wyebot - \$8,060.00 – (16 month lease)

**C. Procurement Method:**

- David Cooper, Network Analyst, reviewed and demoed the Wyebot solution for 3 months. It aided in finding some issues in our vast wireless network (WLAN) and improving coverage.

**D. Funds account to be charged for Procurement (Was this purchase budgeted?)**

- Yes – 2021-2022 Fiscal Year
- Fund 10
- Account #10-2844-650-000-00-006-000-000-0600
  - Technology Services Initiatives Account

**E. Selection of winning proposal**

- Wyebot
- \$8,060.00 – 16 month lease. March 1, 2022 – June 30, 2023.



WyeboT Inc,  
 2 Mount Royal Avenue, Suite 310,  
 Marlborough, MA 01752

## Quotation

| Date         | Quote # |
|--------------|---------|
| Jan 27, 2022 | 3398a   |

| Customer Address                                                                   |
|------------------------------------------------------------------------------------|
| East Stroudsburg Area School District<br>50 Vine St.<br>East Stroudsburg, PA 18301 |

| Quote Valid Until | Rep     | SKU          | Description                                                                                     | Qty | Unit Price | Amount      | Discount | Total       |
|-------------------|---------|--------------|-------------------------------------------------------------------------------------------------|-----|------------|-------------|----------|-------------|
| Feb 10, 2022      | SFOSTER | L-1001-N0    | WyeboT WIP™-enabled Sensor with 1-year Service License                                          | 6   | \$2,000.00 | \$12,000.00 | 40.00%   | \$7,200.00  |
|                   |         | PRLR-1000-MR | WyeboT WIP™-enabled Sensor with pro-rated Monthly Service License Renewal (6 Sensors, 4 Months) | 20  | \$166.67   | \$3,333.33  | 40.00%   | \$2,000.00  |
|                   |         | PRL-1000-MP  | WyeboT WIP™-enabled Sensor 1-month Service License Promo                                        | 12  | -\$166.67  | -\$2,000.00 | 40.00%   | -\$1,200.00 |

|                                                                                                                                                                                                                                                                                                                                                                                                |                 |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------------|
| <b>Terms &amp; Conditions</b><br>1. This quote is valid only through the date above.<br>2. To accept the quote, please send a P.O. for the quote amount, including Quote #.<br>3. This is an auto-renewal subscription unless WyeboT is notified and the sensor is returned within seven days of the subscription end date.<br>4. Sales Tax (if applicable), is the customer's responsibility. | <b>Subtotal</b> | \$8,000.00        |
|                                                                                                                                                                                                                                                                                                                                                                                                | <b>Shipping</b> | \$60.00           |
|                                                                                                                                                                                                                                                                                                                                                                                                | <b>Total</b>    | <b>\$8,060.00</b> |

We look forward to helping you optimize your wireless network  
 Questions? Contact: [billing@wyeboT.com](mailto:billing@wyeboT.com)

## V. ITEMS FOR DISCUSSION

- f. Adapted Physical Education Equipment – Gopher  
Quote - \$24,965.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**matthew-krauss@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
Procurement Form

Name of Requestor \*

Aimee Ellison

Untitled Title

Department \*

Adapted Physical Education (Pupil Services)

Building \*

North HS, South HS & Lehman

What service or item are requesting \*

Adapted P.E. Equipment

Why are you requesting the service or item \*

The items are being requested for the Adapted Physical Education program at 3 of our schools. Adapted PE is predicated on the belief that each student has the ability and a desire to move, to be active, and to participate meaningfully with peers. All of our students, including those with disabilities, should experience a quality physical education program that meets their individual needs and provides them the opportunity to reach their maximum potential. Participation and activity are necessary components of their physical, emotional, intellectual and social health. Health affects educational outcomes, behaviors and attitudes, and the attainment of educational and personal goals is dependent on the achievement of good health. I have been working to build our Adapted PE program for the last 25 years and the last few years I have had the most success in getting financial support for this very important part of our health and physical education program. The cardiovascular equipment will be used for our Adapted PE students at High School North, South, and Lehman.

It will be utilized to work on our fitness programs and for Training for our Special Olympics and Unified teams. East Stroudsburg School district has become a "flagship" district for Unified Champion schools and Special Olympics. This is something that we should be proud of and in doing so help to create quality teams and programs.

The Majority of cardiovascular programs consist of bikes and treadmills. For us, this is a start to creating a good quality facility for our students.

The one style of bike that was chosen is for our students who have down syndrome or students whose feet cannot reach the pedals on a standard stationary bike. This will help them be able to achieve success through cycling.

Suggested replacement \*

New

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$30,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. \*

Gopher - \$24,965  
Flaghouse - \$27,380  
Rehab Mart - \$31,535.63

What is the total cost of the purchase? \*

\$24,965

Procurement Method: \*

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Multiple Quotes

Was this purchase budgeted? \*

Yes

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Sourcewell - 071819-PRO

Which Fund will be charged? \*

10 ▼

What account will be charged? \*

10-1211-752-891-20-518-310-000-9891- \$8321  
10-1211-752-891-30-819-310-000-9891- \$8322  
10-1211-752-891-20-819-310-000-9891- \$8322

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes

Any additional information you would like to provide.

Each school now has an adapted PE space that will have necessary equipment to maintain a quality program for our students. We are trying to establish an already existing program that barely had any equipment. These schools never had a designated space for adapted PE.

This form was created inside of East Stroudsburg Area School District.

Google Forms





# Quote

**Quote #:** QT56222  
**Quote Date:** 12-Jan-2022  
**Expire Date:** 11-Feb-2022  
**Contact Name:** Matthew Krauss

**Ship To:**

East Stroudsburg Area Sch Dist  
50 Vine St  
E Stroudsburg PA 18301  
United States

**Sales Manager:** Adam Herbst  
adamherbst@gophersport.com  
Tel: 855-500-2748  
Fax: 800-451-4855

**Shipping Contact:**

**Bill To:**

East Stroudsburg Area Sch Dist  
50 Vine St  
E Stroudsburg PA 18301  
United States

**Quote Total:**

## \$24,965.00

**Billing Contact:**

Item availability may change hourly based on incoming orders. Please place your order quickly to ensure fast shipment of your product(s).

| Item                                                                | Qty Requested | Qty Available | Est Ship Date | Unit Price | Extended Price |
|---------------------------------------------------------------------|---------------|---------------|---------------|------------|----------------|
| 68-382 SportsArt T615 Treadmill<br>Standard Dock Delivery           | 3             | 0             | 25-Feb-2022   | \$3,250.00 | \$9,750.00     |
| 70-288 X5 Kids Bike<br>Standard Dock Delivery                       | 2             | 0             | 04-Feb-2022   | \$520.00   | \$1,040.00     |
| 73-698 SportsArt E835-900 Elliptical<br>Standard Dock Delivery      | 3             | 0             | 25-Feb-2022   | \$3,075.00 | \$9,225.00     |
| 70-028 SportsArt C510 Indoor Cycling Bike<br>Standard Dock Delivery | 3             | 0             | 25-Feb-2022   | \$1,150.00 | \$3,450.00     |



Unconditional 100% Satisfaction Guarantee

**Unconditional 100% Satisfaction Guarantee**

Your satisfaction is our #1 concern. If you are not satisfied with your purchase for any reason at any time, contact us and we will replace the product, credit your account, or refund the purchase price. No questions. No hassles. No exclusions. No kidding!

Phone: 800-533-0446

Fax: 800-451-4855

customer@care@gophersport.com

Phone: 507-451-7470

International Customers:  
globalservices@gophersport.com

Fax: 507-451-4755



QT56222



# Quote

Quote #: QT56222  
Quote Date: 12-Jan-2022  
Expire Date: 11-Feb-2022

|                                  |                    |
|----------------------------------|--------------------|
| Subtotal:                        | \$23,465.00        |
| Shipping, Handling & Processing: | \$1,500.00         |
| Estimated Sales Tax :            | \$0.00             |
| <b>Quote Total:</b>              | <b>\$24,965.00</b> |

Order prepayment may be required. We offer 30-day terms on approved credit. Full payment terms and wire transfer information are available by request.



**Unconditional 100% Satisfaction Guarantee**

**Unconditional 100% Satisfaction Guarantee**

Your satisfaction is our #1 concern. If you are not satisfied with your purchase for any reason at any time, contact us and we will replace the product, credit your account, or refund the purchase price. No questions. No hassles. No exclusions. No kidding!

Phone: 800-533-0446

Fax: 800-451-4855

[customercare@gophersport.com](mailto:customercare@gophersport.com)

Phone: 507-451-7470

International Customers:  
[globalservices@gophersport.com](mailto:globalservices@gophersport.com)

Fax: 507-451-4755



QT56222

# **GOPHER**

*Physical Education | Athletics | Fitness | Recreation*

1/13/22

Matthew Krauss  
East Stroudsburg Area Sch Dist  
50 Vine St., E Stroudsburg PA 18301

Matthew,

Thank you for the opportunity to provide a proposal for your Adapted PE project!

Outlined below are some of the reasons our customers choose Gopher.

- Inventing products to solve problems and promote physical activity is our passion. We offer product solutions to enhance your program you won't find elsewhere.
- Our high-quality products save you time and money because equipment does not need to be re-purchased as often.
- We are the easiest company to do business with. Requests are answered quickly, and questions are resolved the first time you contact us. We also ship orders quickly. In-stock items arrive to you within 4 business days!
- You will not find a more comprehensive guarantee! If you are not satisfied with any product you buy from us, we will replace it or refund your money. No hassles. No exclusions. No kidding!

In addition to our formal proposal, I have attached a few images of the product(s) you are interested in on the following pages.

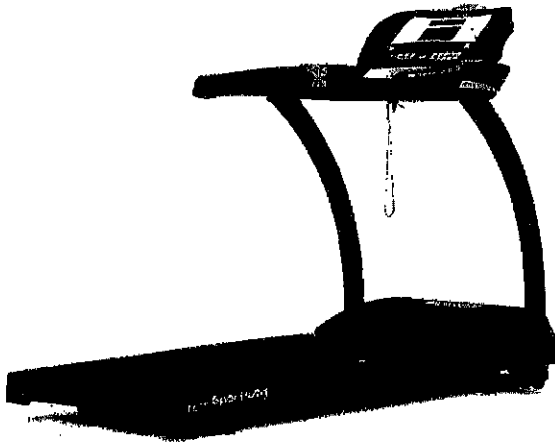
Again, thank you for the opportunity to send you a proposal for your project. I will follow up with you tomorrow to be sure you have all you need from me.

**Adam Herbst**

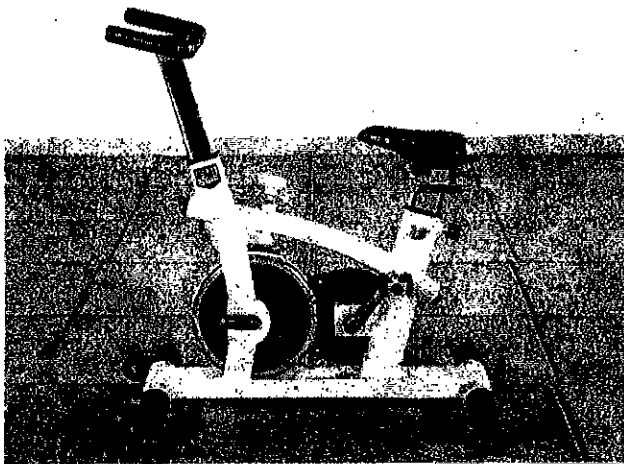
Territory Sales Manager

adamherbst@gophersport.com | 855-500-2748

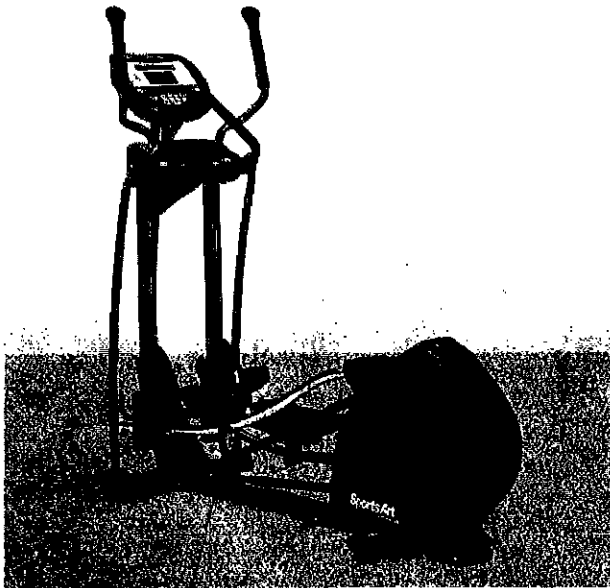
**\*Quoted pricing is good for 30 days. Full or partial payment for your order may be required. Item availability may change hourly based on incoming orders. Please place your order quickly to ensure fast shipment of your product(s).**



SportsArt T615 Treadmill  
Item Number 68-382



X5 Youth Indoor Cycling Bike  
Item Number 70-288



SportsArt E835-900 Elliptical  
Item 73-698

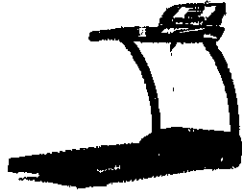
*Expire spots*

# Shopping Cart

*Quote  
Requested  
1/12*

CONTINUE SHOPPING (/) EMAIL CART SAVE CART RETRIEVE CART

IN YOUR CART (11)



SPORTSART T615 TREADMILL - SPORTSART T615 TREADMILL (/FITNESS/CARDIO/SPORTSART-T615-TREADMILL)

\$4,449.00 x 3 **\$13,347.00**

Item No: 68-382

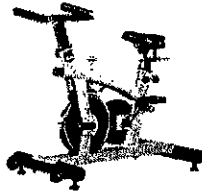
Unit: Ea

Availability: Direct Ship

**Ships direct from the supplier 3-11-2022** |

[MOVE TO WISHLIST](#)

[REMOVE \(/CART/REMOVE?ORDERITEMID=72185451616PRODUCTID=2041026\)](#)



X5 YOUTH INDOOR CYCLING BIKE - X5 YOUTH INDOOR CYCLING BIKE (/FITNESS/CARDIO/X5-YOUTH-BIKE)

\$719.00 x 2 **\$1,438.00**

Item No: 70-288

Unit: Ea

Availability: Temporarily Out Of Stock – Ship Date Unknown

[MOVE TO WISHLIST](#)

[REMOVE \(/CART/REMOVE?ORDERITEMID=72185452676PRODUCTID=2042704\)](#)

IMAGE



COMING  
SOON

SPORTSART E835-900MHZ ELLIPTICAL - SPORTSART E835-900MHZ ELLIPTICAL  
(/FITNESS/CARDIO/SPORTSART-E835-900MHZ-ELLIPTICAL)

\$3,849.00 x 3  $\updownarrow$  \$11,547.00

Item No: 73-698

Unit: Ea

Availability: Direct Ship

Ships direct from the supplier 3-11-2022 i

MOVE TO WISHLIST

REMOVE (/CART/REMOVE?ORDERITEMID=72185452706PRODUCTID=2148086)



SPORTSART C510 INDOOR CYCLING BIKE - SPORTSART C510 INDOOR CYCLING BIKE  
(/FITNESS/CARDIO/SPORTSART-C510-INDOOR-CYCLING-BIKE)

\$1,529.00 x 3  $\updownarrow$  \$4,587.00

Item No: 70-028

Unit: Ea

Availability: Direct Ship

Ships direct from the supplier 3-11-2022 i

MOVE TO WISHLIST

REMOVE (/CART/REMOVE?ORDERITEMID=72185452718PRODUCTID=2041830)

## YOUR WISHLIST

There are no items in your wishlist.

## SUMMARY

Subtotal

\$30,919.00

Estimated Shipping :

\$5,256.23

---

**Total**

**\$36,175.23**

Tax calculated in checkout

---

[CHECKOUT > \(/CHECKOUT\)](#)

HAVE A PROMO CODE? :



---

NEED HELP?

Call us at 1-855-899-9560 (tel:1-855-899-9560)

[Shipping & Delivery Info \(/help/shipping-delivery-information\)](/help/shipping-delivery-information)

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601 FlagHouse Drive, Hasbrouck Heights, NJ 07604-3116  
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**QUOTE#: V0243723**  
 Reference #: **Date: 1/17/2022**  
**Consultant: Dan Deschamps**  
**E-Mail: ddeschamps@flaghouse.com**

**Attention: MATTHEW KRAUSS**  
**Client: EAST STROUDSBURG AREA SCHOOL D**  
**Address: 50 VINE STREET**  
 EAST STROUDSBURG, PA 18301  
**Phone: 570-424-8500**  
**EM@IL: matthew-krauss@esasd.net**

**Ship Name: MATTHEW KRAUSS**  
**Ship to: EAST STROUDSBURG AREA SCHOOL D**  
**Address: 50 VINE STREET**  
 EAST STROUDSBURG, PA 18301  
**Phone: 570-424-8500**  
**EM@IL: matthew-krauss@esasd.net**

| ITEM # | DESCRIPTION                       | QUANTITY | UNIT        | EXTENDED     |
|--------|-----------------------------------|----------|-------------|--------------|
| 80379  | TREADMILL NS19 TRK                | 3        | \$ 3,300.00 | \$ 9,900.00  |
| 80075  | SPIN BIKE JUNIOR TRKNSTB TRK      | 2        | \$ 1,410.00 | \$ 2,820.00  |
| 80378  | SPIN CYCLE NS19 TRK               | 3        | \$ 1,195.00 | \$ 3,585.00  |
| 15372  | SPORTS ART ELLIPTICAL TRAINER TRK | 3        | \$ 3,595.00 | \$ 10,785.00 |

**TERMS AND CONDITIONS**

- Estimated delivery: 2-5 weeks. Please advise if you are working to a specific deadline and require expedited delivery.
- A 50% deposit may be requested upon acceptance of order. Remaining balance due net 30 Days from invoice date.
- FOB: Point of Shipment
- Applicable taxes are extra.
- Quote valid for 30 days.
- Custom and special order items are non-refundable.
- If quoted, installation and training are estimated, and actual travel expenses may be extra.
- Shipping rates are quoted for facility with a loading dock. If a loading dock is not available, additional charges may apply. Call for details.
- Inside Delivery may be available upon request, and additional charges apply. Call for details.
- Orders must be inspected for shipping damage or loss immediately upon receipt of each shipment. Do not sign for any packages which appear damaged; or if you sign, have the carrier's driver note such damage on the receipt.
- Damage and loss claims will only be accepted by FlagHouse within 48 hours of receipt of each delivery.
- Errors and Omissions Excepted

|                           |        |                      |
|---------------------------|--------|----------------------|
| <b>Equipment Subtotal</b> |        | <b>\$ 27,090.00</b>  |
| <b>Discount</b>           |        | <b>\$ (2,709.00)</b> |
|                           |        | <b>\$ 24,381.00</b>  |
| <b>Freight</b>            |        | <b>\$ 2,999.00</b>   |
| <b>Taxes</b>              | 6.000% | <b>\$ 1,462.86</b>   |
| <b>TOTAL</b>              |        | <b>\$ 28,842.86</b>  |

**\$ 27,380**

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Date





Resources for Sport, Recreation, Special Needs and More Since 1954!

11 SHOPPING CART

*Quote Requested 1/12/22*

Search by Item Number or Keyword GO

SHOP BY CATEGORY    PHYSICAL EDUCATION    SPORTS    FITNESS    RECREATION    SPECIAL NEEDS    SENSORY | SOLUTIONS

SNOEZELEN®    SENSORY ROOMS & SPACES    THERAPY SWINGS    OUTDOOR GAMES    EXERCISE MATS    GAME TABLES

SOCIAL EMOTIONAL LEARNING    CATCH®    TEAM BUILDING WITH PA®    AIR PURIFIERS    CATALOGS    BLOG    CLEARANCE

## ORDER SUMMARY

### MATTHEW , Thank you for your Quote Request

Someone from FlagHouse will reach out to you shortly.  
Your confirmation number is: V0243723.

Please check your Clutter and Spam folders for an email from cs@flaghouse.com with the subject "FlagHouse Order Confirmation"

[Click here for information about our concealed loss and damage policy.](#)

If you requested Expedited Shipping, or if your location is outside of the contiguous 48 states, a Customer Care Representative will contact you promptly to discuss your final freight charges. If you have any questions, please don't hesitate to call us at 800.793.7900.

#### BILLING ADDRESS

**MATTHEW KRAUSS**  
EAST STROUDSBURG AREA  
SCHOOL D  
50 VINE STREET  
EAST STROUDSBURG , PA 18301



**SportsArt® T615-CHR  
Treadmill**

Item # 80379  
Quantity: 3

**PRICE: \$3,300.00**

#### SHIPPING ADDRESS

**MATTHEW KRAUSS**  
EAST STROUDSBURG AREA  
SCHOOL D  
50 VINE STREET  
EAST STROUDSBURG , PA 18301



**Kidsfit™ Indoor Cycling  
Bike - Junior**

Item # 80075  
Quantity: 2

**PRICE: \$1,410.00**

#### SHIPPING METHOD

Standard Shipping - TBD



**SportsArt® C510 Spin Cycle**

Item # 80378  
Quantity: 3

**PRICE: \$1,195.00**

#### SHIPPING INSTRUCTIONS

Residential Address: No  
No Loading Dock Available: No  
Inside Delivery: Yes  
Beyond Inside Delivery: No  
Use Own Carrier: No



**SportsArt® E835 Elliptical**

Item # 15372  
Quantity: 3

**PRICE: \$3,595.00**

#### PAYMENT INFORMATION

PO Number: QUOTE

## ORDER SUMMARY

|                  |                       |
|------------------|-----------------------|
| Subtotal:        | \$27,090.00           |
| Tax:             | <del>\$1,025.40</del> |
| Shipping:        | TBD                   |
| Additional Fees: | TBD                   |

**TOTAL:** \$28,715.40

## INFORMATION CENTER

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Free Resources  
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Game Rules

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Order Tracking  
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email at: [info@flaghouse.com](mailto:info@flaghouse.com)



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www.rehabmart.com  
 3651 Mars Hill Rd, Bldg 2400  
 Watkinsville, GA 30677

# OFFICIAL QUOTE

|           |           |
|-----------|-----------|
| Date      | Quote ID  |
| 1/14/2022 | QT39653KS |

Quotes Dept: RFQ@rehabmart.com Submit Your PO: QuotePO@rehabmart.com

|                                       |
|---------------------------------------|
| Bill To                               |
| East Stroudsburg Area School District |
| PA                                    |

|                                       |
|---------------------------------------|
| Ship To                               |
| East Stroudsburg Area School District |
| PA                                    |

|        |           |          |                                           |
|--------|-----------|----------|-------------------------------------------|
| RM Rep | SHIP DATE | SHIP VIA | QUOTE VALID FOR                           |
| KS     |           |          | 30 Days - Subject to product availability |

| Qty | Item Code / \$ Amount / Product Description                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Price Each | Amount    |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|
| 3   | <b>SPA-C510 --&gt; \$1,795.00</b> : SportsArt Status Series Indoor Stationary Cycle C510 SportsArt Indoor Cycle - SportsArt Indoor Cycle C510<br><b>SPA-LOADDOCK --&gt; \$0.00</b> : SportsArt Status Series Indoor Stationary Cycle C510 Additional Shipping Service Fees - FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED<br>Link: <a href="https://www.rehabmart.com/product/40936.html">https://www.rehabmart.com/product/40936.html</a> | 1,795.00   | 5,385.00  |
| 3   | <b>SPA-E835 --&gt; \$3,895.00</b> : SportsArt E835 Elliptical SportsArt Elliptical - SportsArt Elliptical E835<br><b>SPA-LOADDOCK --&gt; \$0.00</b> : SportsArt E835 Elliptical Additional Shipping Service Fees - FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED<br>Link: <a href="https://www.rehabmart.com/product/40932.html">https://www.rehabmart.com/product/40932.html</a>                                                           | 3,895.00   | 11,685.00 |
| 3   | <b>SPA-T615-CHR --&gt; \$4,195.00</b> : SportsArt T615-CHR Cardio Treadmill SportsArt Treadmill - SportsArt Treadmill T615<br><b>SPA-LOADDOCK --&gt; \$0.00</b> : SportsArt T615-CHR Cardio Treadmill Delivery Options - FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED<br>Link: <a href="https://www.rehabmart.com/product/40926.html">https://www.rehabmart.com/product/40926.html</a>                                                     | 4,195.00   | 12,585.00 |
| 2   | <b>KFT-759 --&gt; \$1,770.20</b> : Kids Varsity One Indoor Cycling Bike by KidsFit Choose Varsity One Indoor Cycling Bike - Varsity One Indoor Cycling Bike<br><b>KFT-LOADDOCK --&gt; \$0.00</b> : Kids Varsity One Indoor Cycling Bike by KidsFit Delivery Options - FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK                                                                                                                                  | 1,770.20   | 3,540.40  |

|                                                                                                                           |  |  |
|---------------------------------------------------------------------------------------------------------------------------|--|--|
| REQUIRED<br>Link: <a href="https://www.rehabmart.com/product/35382.html">https://www.rehabmart.com/product/35382.html</a> |  |  |
|---------------------------------------------------------------------------------------------------------------------------|--|--|

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                   |             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------|
| <p>Convenient ways to place your order:</p> <ul style="list-style-type: none"> <li>- <b>Checkout Online</b> at Rehabmart.com using your Custom Discount Code: <b>QT39653KS</b></li> <li>Copy/paste this code in shopping cart or use this link: <a href="https://www.rehabmart.com/discount/QT39653KS">https://www.rehabmart.com/discount/QT39653KS</a></li> <li>- <b>Email Your Purchase Order</b> to <a href="mailto:QuotePO@rehabmart.com">QuotePO@rehabmart.com</a></li> <li>- <b>Fax Your Purchase Order</b> to 678-254-1791</li> <li>- <b>Mail a check</b> (payable to Rehabmart, LLC) for the full amount to the address listed above. Please include your quote number on your check and/or a copy of your quote document.</li> </ul> <p>* <b>First time customers</b> - see detailed PO Info and Credit Application Info at <a href="https://www.rehabmart.com/purchaseorders">https://www.rehabmart.com/purchaseorders</a></p> | <b>Subtotal:</b>  | \$33,195.40 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Sales Tax:</b> | None        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Shipping:</b>  | Included    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Discount</b>   | -\$1,659.77 |
| <p>Please verify the products listed above to confirm this quote represents the exact products you intend to purchase. Make color choices, fabric choices, and choose applicable product options before submitting your final order.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>Total:</b>     | \$31,535.63 |

**Return Policy Notification:** All purchase orders are subject to the return policy, order policy, pricing errors policy and restocking fee policy. Please review all Rehabmart policies by visiting our policy page at: <https://www.rehabmart.com/policies/>

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**SBA Customer ID: P1002610**  
**Hub Zone Certification # 39450**  
**DUNS # 051112832**  
**GSA 65IIA Contract # V797D-40285**  
**GSA 65IIF Contract # V797P-3250M**  
**CAGE Code: 56Z51**

Questions? Quotes Team: [RFQ@rehabmart.com](mailto:RFQ@rehabmart.com) | Call: 706-213-1144 / 800-827-8283 | Fax: 678-254-1791

THANK YOU FOR CONSIDERING REHABMART.COM

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Image

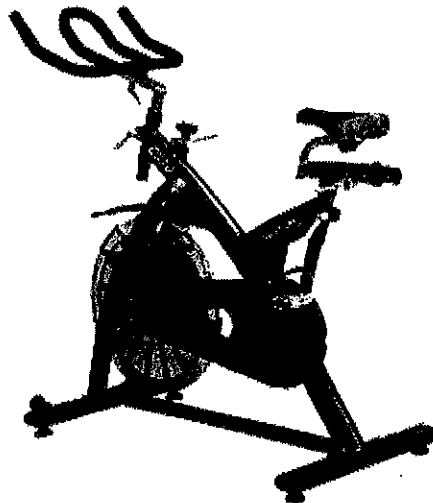
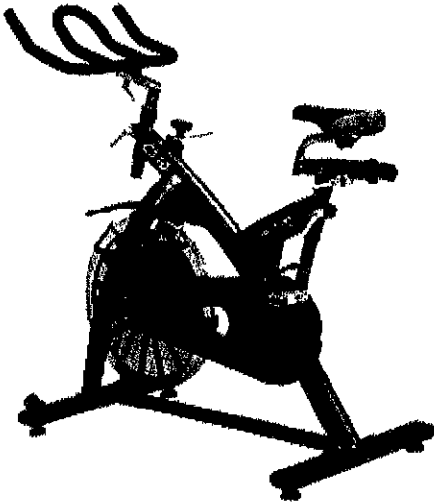
Description

Quantity

Amount

3

\$5,385.00



**SportsArt Status Series**  
**Indoor Stationary Cycle**  
**C510**

Free shipping!

- SportsArt Indoor Cycle : SportsArt Indoor Cycle C510 [sku: SPA-C510] \$1,795.00
- Additional Shipping Service Fees :

Order Online or Tap to Call: 1-800-827-8283

My Business/Facility Loading Dock -  
LOADING DOCK REQUIRED [sku:  
SPA-LOADDOCK] \$0.00

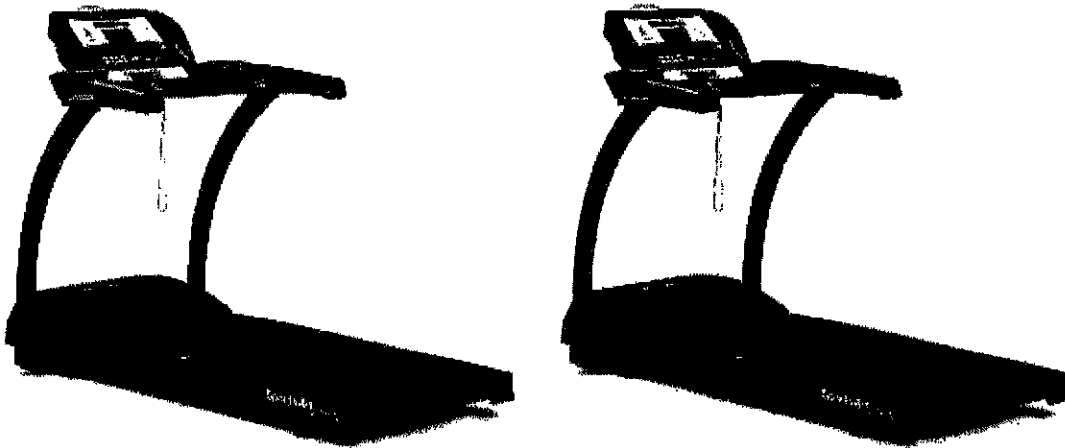
SKU: SPA-C510, SPA-LOADDOCK

**This product is not eligible for  
International Shipping**

This unique custom fabricated item is made-to-order using a Just in Time manufacturing process. This is designed to keep your cost lower, but may require an additional 14 days day lead time before your product ships.

DELETE

3 \$12,585.00



**SportsArt T615-CHR Cardio  
Treadmill**

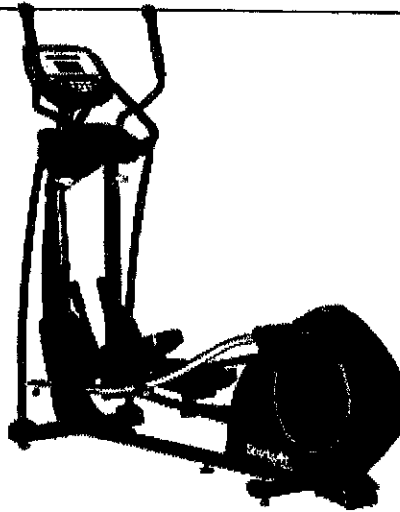
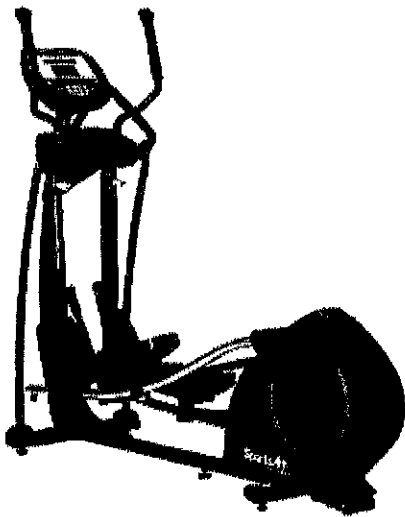
Free shipping!

- SportsArt Treadmill : SportsArt Treadmill T615 [sku: SPA-T615-CHR] \$4,195.00
- Delivery Options : FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED [sku: SPA-LOADDOCK] \$0.00

SKU: SPA-T615-CHR, SPA-LOADDOCK

**This product is not eligible for  
International Shipping**

Order Online or Tap to Call: 1-800-827-8283



**SportsArt E835 Elliptical**

**3** \$11,685.00

Free shipping!

- SportsArt Elliptical : SportsArt Elliptical E835 [sku: SPA-E835] \$3,895.00
- Additional Shipping Service Fees : FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED [sku: SPA-LOADDOCK] \$0.00

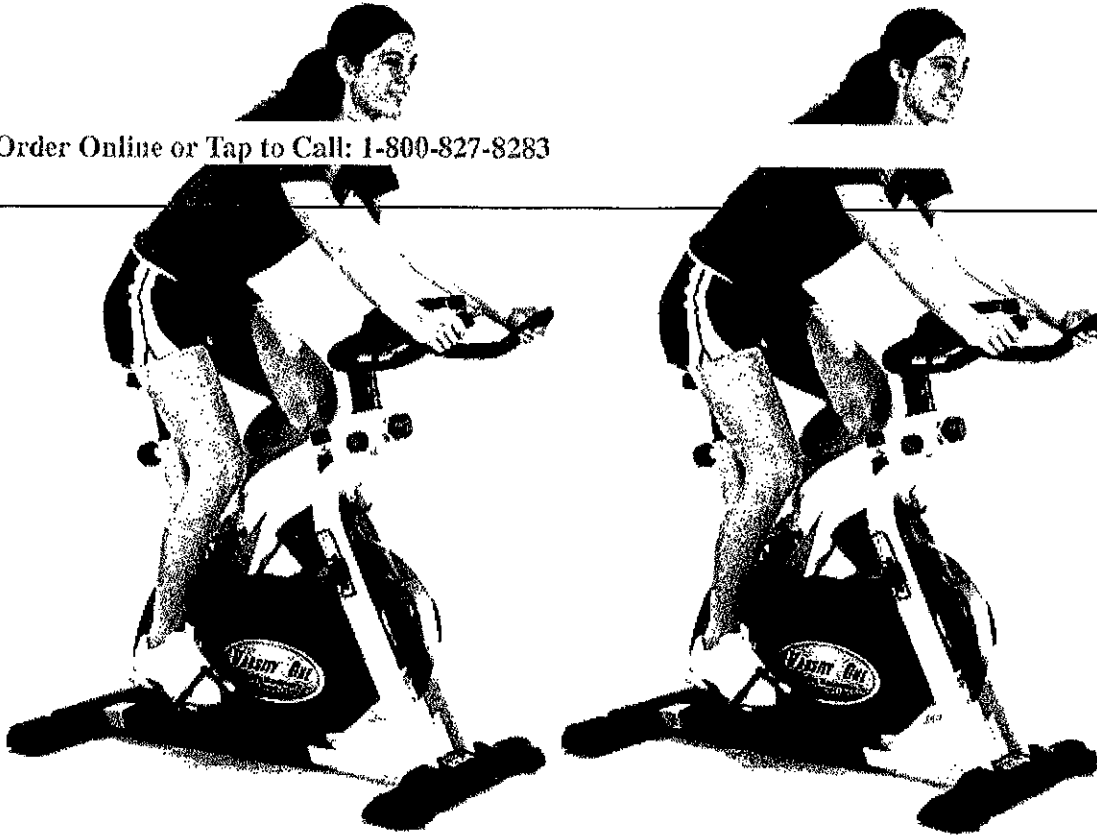
SKU: SPA-E835, SPA-LOADDOCK

**This product is not eligible for  
International Shipping**

**DELETE**

**2** \$3,540.40

Order Online or Tap to Call: 1-800-827-8283



## Kids Varsity One Indoor Cycling Bike by KidsFit

Free shipping!

- Choose Varsity One Indoor Cycling Bike : Varsity One Indoor Cycling Bike [sku: KFT-759] \$1,770.20
- Delivery Options : FREE Dock-to-Dock Shipping. Ship to My Business/Facility Loading Dock - LOADING DOCK REQUIRED [sku: KFT-LOADDOCK] \$0.00

SKU: KFT-759, KFT-LOADDOCK

This unique custom fabricated item is made-to-order using a Just in Time manufacturing process. This is designed to keep your cost lower, but may require an additional 28-35 days day lead time before your product ships.

DELETE

Sub Total: \$33,195.40  
Grand Total: \$33,195.40  
PROCEED TO CHECKOUT

*Shipping?*



VI. RECOMMENDATIONS BY THE PROPERTY/FACILITIES  
COMMITTEE

c. Current Projects List

Current Construction Projects

|                           |            | <b>RES Water Filtration Board Approved<br/>9/20/2021<br/>10-215-3066</b> |            | <b>MSE Water Filtration Board Approved<br/>9/20/2021<br/>10-214-3066</b> |                | <b>North HS Gym Floor<br/>30-819-3072<br/>Board Approved<br/>4/20/2020<br/>30-819-3072</b> |
|---------------------------|------------|--------------------------------------------------------------------------|------------|--------------------------------------------------------------------------|----------------|--------------------------------------------------------------------------------------------|
|                           |            |                                                                          |            |                                                                          |                |                                                                                            |
| Vendor                    | 2102       | Leon Clapper Plumbing Heating & Water                                    | 2102       | Leon Clapper Plumbing Heating & Water                                    | 2322           | Miller Sports Construction                                                                 |
| Original Bid              |            | \$ 85,000.00                                                             |            | \$ 85,000.00                                                             |                | \$ 328,400.00                                                                              |
| Change Order              |            |                                                                          |            |                                                                          | Alt Power Vent | \$ 10,800.00                                                                               |
| Change Order              |            |                                                                          |            |                                                                          | Chg Order      | \$ 4,500.00                                                                                |
| Total of Project          |            | \$ 85,000.00                                                             |            | \$ 85,000.00                                                             |                | \$ 343,700.00                                                                              |
| Application 1             | 12/13/2021 | \$ 35,325.00                                                             | 12/13/2021 | \$ 35,325.00                                                             | PD to Miller   | \$ 318,400.00                                                                              |
| Application 2             | 1/3/2022   | \$ 19,921.50                                                             | 1/3/2022   | \$ 19,921.50                                                             | Deductible     | \$ (10,000.00)                                                                             |
| Application 3             |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 4             |            |                                                                          |            |                                                                          | 11/24/2020     | \$ 10,000.00                                                                               |
| Application 5             |            |                                                                          |            |                                                                          | 1/12/2021      | \$ 10,800.00                                                                               |
| Application 6             |            |                                                                          |            |                                                                          | 1/12/2021      | \$ 4,500.00                                                                                |
| Application 7             |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 8             |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 9             |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 10            |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 11            |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 12            |            |                                                                          |            |                                                                          |                |                                                                                            |
| Application 13            |            |                                                                          |            |                                                                          |                |                                                                                            |
| Total Payments to Date    |            | \$ 55,246.50                                                             |            | \$ 55,246.50                                                             |                | \$ 333,700.00                                                                              |
| Left on Contract          |            | \$ 29,753.50                                                             |            | \$ 29,753.50                                                             |                | \$ 10,000.00                                                                               |
| Completion Percentage     |            | 65%                                                                      |            | 65%                                                                      |                | 97%                                                                                        |
|                           |            |                                                                          |            |                                                                          |                |                                                                                            |
| D'Huy Engineering<br>1446 | 2/26/2020  | \$ 1,725.00                                                              | 2/26/2020  | \$ 1,725.00                                                              |                |                                                                                            |
|                           | 3/19/2020  | \$ 464.07                                                                | 3/19/2020  | \$ 464.07                                                                |                |                                                                                            |
|                           | 4/8/2020   | \$ 2,949.15                                                              | 4/8/2020   | \$ 2,949.15                                                              |                |                                                                                            |
|                           | 5/11/2020  | \$ 502.63                                                                | 5/11/2020  | \$ 502.63                                                                |                |                                                                                            |
|                           | 6/15/2020  | \$ 975.05                                                                | 6/15/2020  | \$ 975.05                                                                |                |                                                                                            |
|                           | 6/30/2020  | \$ 1,850.23                                                              | 6/30/2020  | \$ 1,850.23                                                              |                |                                                                                            |
|                           | 11/17/2020 | \$ 7,625.00                                                              | 11/17/2020 | \$ 7,625.00                                                              |                |                                                                                            |
|                           | 12/14/2020 | \$ 4,500.00                                                              | 12/14/2020 | \$ 4,500.00                                                              |                |                                                                                            |
|                           | 1/20/2021  | \$ 4,600.00                                                              | 1/20/2021  | \$ 4,600.00                                                              |                |                                                                                            |
|                           | 5/31/2021  | \$ 432.50                                                                | 5/31/2021  | \$ 432.50                                                                |                |                                                                                            |
|                           | 5/31/2021  | \$ 164.00                                                                | 5/31/2021  | \$ 164.00                                                                |                |                                                                                            |
|                           | 5/10/2021  | \$ 1,650.00                                                              | 5/10/2021  | \$ 1,650.00                                                              |                |                                                                                            |
|                           | 6/15/2021  | \$ 2,816.25                                                              | 6/15/2021  | \$ 2,816.25                                                              |                |                                                                                            |
|                           | 6/30/2021  | \$ 1,212.50                                                              | 6/30/2021  | \$ 1,212.50                                                              |                |                                                                                            |
|                           | 8/10/2021  | \$ 225.00                                                                | 8/10/2021  | \$ 225.00                                                                |                |                                                                                            |
|                           | 9/22/2021  | \$ 1,150.00                                                              | 9/22/2021  | \$ 1,150.00                                                              |                |                                                                                            |
|                           | 11/3/2021  | \$ 2,305.00                                                              | 11/3/2021  | \$ 2,305.00                                                              |                |                                                                                            |
|                           | 12/13/2021 | \$ 1,003.13                                                              | 12/13/2021 | \$ 1,003.12                                                              |                |                                                                                            |
|                           |            |                                                                          |            |                                                                          |                |                                                                                            |
|                           |            |                                                                          |            |                                                                          |                |                                                                                            |
|                           |            |                                                                          |            |                                                                          |                |                                                                                            |
|                           |            | \$ 36,149.51                                                             |            | \$ 36,149.50                                                             |                | \$ -                                                                                       |



Current Construction Projects

|                        | Date       | North HS Replace Curtain Wall / Storefront Board Approved 4/19/21 HS North Window Project 30-819 3079 | Date       | Lehman Replace Curtain Wall / Storefront Board Approved 4/19/21 LIS Window Project 20-518-3079 | Date       | LIS Replace Flooring Board Approve 4/19/2021 20-518-3080 |
|------------------------|------------|-------------------------------------------------------------------------------------------------------|------------|------------------------------------------------------------------------------------------------|------------|----------------------------------------------------------|
| Vendor                 | 6929       | D&M construction Unlimited                                                                            | 6929       | D&M Construction Unlimited                                                                     | 6927       | H&P Construction Project #287026                         |
| Original Bld           | Split      | \$ 280,000.00                                                                                         |            | \$ 280,000.00                                                                                  |            | \$ 573,183.00                                            |
| Change Order           |            |                                                                                                       |            |                                                                                                | 8/17/2021  | \$ (52,250.00)                                           |
| Change Order           |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Total of Project       |            | \$ 280,000.00                                                                                         |            | \$ 280,000.00                                                                                  |            | \$ 520,933.00                                            |
| Application 1          | 7/15/2021  | \$ 6,075.00                                                                                           | 7/15/2021  | \$ 6,075.00                                                                                    | 7/12/2021  | \$ 271,800.00                                            |
| Application 2          | 9/16/2021  | \$ 1,125.00                                                                                           | 9/16/2021  | \$ 1,125.00                                                                                    | 7/12/2021  | \$ 70,119.00                                             |
| Application 3          | 9/16/2021  | \$ 47,864.86                                                                                          | 9/16/2021  | \$ 47,864.87                                                                                   | 8/24/2021  | \$ 81,054.00                                             |
| Application 4          | 11/23/2021 | \$ 20,992.05                                                                                          | 11/23/2021 | \$ 20,992.05                                                                                   | 8/24/2021  | \$ 23,498.50                                             |
| Application 5          | 11/23/2021 | \$ 26,752.05                                                                                          | 11/23/2021 | \$ 26,752.05                                                                                   | 9/14/2021  | \$ 74,461.50                                             |
| Application 6          | 1/3/2022   | \$ 27,949.05                                                                                          | 1/3/2022   | \$ 27,949.55                                                                                   |            |                                                          |
| Application 7          |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 8          |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 9          |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 10         |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 11         |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 12         |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Application 13         |            |                                                                                                       |            |                                                                                                |            |                                                          |
| Total Payments to Date |            | \$ 130,758.01                                                                                         |            | \$ 130,758.52                                                                                  |            | \$ 520,933.00                                            |
| Left on Contract       |            | \$ 149,241.99                                                                                         |            | \$ 149,241.48                                                                                  |            | \$ -                                                     |
| Completion Percentage  |            | 47%                                                                                                   |            | 47%                                                                                            |            | 100%                                                     |
| D'Huy Engineering      |            |                                                                                                       |            |                                                                                                |            |                                                          |
| 1446                   | 2/16/2021  | \$ 190.00                                                                                             | 2/16/2021  | \$ 190.00                                                                                      | 8/10/2021  | \$ 1,386.08                                              |
|                        | 2/16/2021  | \$ 941.02                                                                                             | 2/16/2021  | \$ 941.02                                                                                      | 9/22/2021  | \$ 3,056.13                                              |
|                        | 5/31/2021  | \$ 651.35                                                                                             | 5/31/2021  | \$ 651.35                                                                                      | 11/9/2021  | \$ 3,056.12                                              |
|                        | 5/10/2021  | \$ 748.95                                                                                             | 5/10/2021  | \$ 748.95                                                                                      | 12/13/2021 | \$ 1,528.06                                              |
|                        | 6/15/2021  | \$ 8,268.68                                                                                           | 6/15/2021  | \$ 8,268.68                                                                                    | 1/11/2022  | \$ 916.84                                                |
|                        | 6/30/2021  | \$ 809.98                                                                                             | 6/30/2021  | \$ 809.98                                                                                      |            |                                                          |
|                        | 8/10/2021  | \$ 1,350.02                                                                                           | 8/10/2021  | \$ 1,350.02                                                                                    |            |                                                          |
|                        | 9/22/2021  | \$ 1,080.00                                                                                           | 9/22/2021  | \$ 1,080.00                                                                                    |            |                                                          |
|                        | 11/3/2021  | \$ 2,160.00                                                                                           | 11/3/2021  | \$ 2,160.00                                                                                    |            |                                                          |
|                        | 1/11/2022  | \$ 1,165.71                                                                                           |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            |                                                                                                       |            |                                                                                                |            |                                                          |
|                        |            | \$ 17,365.71                                                                                          |            | \$ 16,200.00                                                                                   |            | \$ 9,943.23                                              |

Current Construction Projects

|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|------------------------|------------|-------------------------------------------------------------|------------|-----------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------------------------------------------|
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        | Date       | Bushkill Flooring Board<br>Approve 4/19/2021<br>10-211-3080 | Date       | EHS Pool Repair /<br>Upgrade<br>Board Approved<br>5/17/2021<br>30-820-3075                    | Date       | EHN Pool Repair<br>Board Approved<br>11/15/2021<br>30-819-3075                                                            |
| Vendor                 | 6554       | Cope commercial<br>Flooring<br>Project # 5461               | 7042       | All State Technology, Inc.<br>\$ 380,750.00<br>Chg Order 8/31/2021<br>\$ 29,850.00 BD 9/20/21 | 1429       | Deep Run Aquatic<br>Service\$ 4,998.25<br>Prominent DCM 512<br>Controller<br>\$2,446.37 Flowmeter<br>/Chemical controller |
| Original Bid           |            | \$ 299,995.00                                               |            | \$ 380,750.00                                                                                 |            | \$ 7,444.62                                                                                                               |
| Change Order           | 8/31/2021  | \$ 9,492.00                                                 | 8/31/2021  | \$ 29,850.00                                                                                  |            |                                                                                                                           |
| Change Order           |            |                                                             | 11/15/2021 | \$ 2,446.37                                                                                   |            |                                                                                                                           |
| Total of Project       |            | \$ 309,487.00                                               |            | \$ 413,046.37                                                                                 |            | \$ 7,444.62                                                                                                               |
| Application 1          | 8/16/2021  | \$ 112,500.00                                               | 9/22/2021  | \$ 121,500.00                                                                                 | 12/13/2021 | \$ 2,446.37                                                                                                               |
| Application 2          | 7/22/2021  | \$ 21,505.50                                                | 10/26/2021 | \$ 135,015.00                                                                                 | 12/13/2021 | \$ 4,998.25                                                                                                               |
| Application 3          | 8/12/2021  | \$ 59,400.00                                                | 11/22/2021 | \$ 75,045.00                                                                                  |            |                                                                                                                           |
| Application 4          | 9/14/2021  | \$ 85,132.80                                                |            |                                                                                               |            |                                                                                                                           |
| Application 5          | 11/22/2021 | \$ 30,948.70                                                |            |                                                                                               |            |                                                                                                                           |
| Application 6          |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 7          |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 8          |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 9          |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 10         |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 11         |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 12         |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Application 13         |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| Total Payments to Date |            | \$ 309,487.00                                               |            | \$ 331,560.00                                                                                 |            | \$ 7,444.62                                                                                                               |
| Left on Contract       |            | \$ -                                                        |            | \$ 81,486.37                                                                                  |            | \$ -                                                                                                                      |
| Completion Percentage  |            | 100%                                                        |            | 80%                                                                                           |            | 100%                                                                                                                      |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| D'Huy Engineering      |            |                                                             |            |                                                                                               |            |                                                                                                                           |
| 1446                   | 6/22/2021  | \$ 952.71                                                   | 9/22/2021  | \$ 1,457.63                                                                                   |            |                                                                                                                           |
|                        | 6/17/2021  | \$ 12,021.53                                                | 11/3/2021  | \$ 1,457.62                                                                                   |            |                                                                                                                           |
|                        | 6/30/2021  | \$ 1,670.05                                                 | 12/13/2021 | \$ 1,457.63                                                                                   |            |                                                                                                                           |
|                        | 8/10/2021  | \$ 1,386.07                                                 | 1/11/2022  | \$ 291.53                                                                                     |            |                                                                                                                           |
|                        | 9/22/2021  | \$ 3,056.12                                                 | 1/11/2022  | \$ 874.57                                                                                     |            |                                                                                                                           |
|                        | 11/9/2021  | \$ 3,056.12                                                 |            |                                                                                               |            |                                                                                                                           |
|                        | 12/13/2021 | \$ 1,528.07                                                 |            |                                                                                               |            |                                                                                                                           |
|                        | 1/11/2022  | \$ 916.83                                                   |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            |                                                             |            |                                                                                               |            |                                                                                                                           |
|                        |            | \$ 24,587.50                                                |            | \$ 5,538.98                                                                                   |            | \$ -                                                                                                                      |

Current Construction Projects

|                        |            | EHS Pool Scoreboard Board Approved 9/20/2021 30-820-550-3088 |      | EHN Timing System for Pool Board Approved 10/18/2021 30-819-550-3088 |           | EHS Turf Field Replacement Board Approved 1/24/2022 30-820-3089 |
|------------------------|------------|--------------------------------------------------------------|------|----------------------------------------------------------------------|-----------|-----------------------------------------------------------------|
|                        | Date       |                                                              | Date |                                                                      | Date      |                                                                 |
| Vendor                 | 1342       | Colorado Time Systems                                        | 7179 | Industrial Service Technology/International Sports Timing            |           | Sprinturf                                                       |
| Original Bid           |            | \$ 18,450.00                                                 |      | \$ 36,358.00                                                         |           | \$ 558,210.00                                                   |
| Change Order           |            |                                                              |      |                                                                      |           |                                                                 |
| Change Order           |            |                                                              |      |                                                                      |           |                                                                 |
| Total of Project       |            | \$ 18,450.00                                                 |      | \$ 36,358.00                                                         |           | \$ 558,210.00                                                   |
| Application 1          | 11/22/2021 | \$ 12,725.00                                                 |      |                                                                      |           |                                                                 |
| Application 2          | 1/11/2022  | \$ 462.25                                                    |      |                                                                      |           |                                                                 |
| Application 3          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 4          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 5          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 6          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 7          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 8          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 9          |            |                                                              |      |                                                                      |           |                                                                 |
| Application 10         |            |                                                              |      |                                                                      |           |                                                                 |
| Application 11         |            |                                                              |      |                                                                      |           |                                                                 |
| Application 12         |            |                                                              |      |                                                                      |           |                                                                 |
| Application 13         |            |                                                              |      |                                                                      |           |                                                                 |
| Total Payments to Date |            | \$ 13,187.25                                                 |      | \$ -                                                                 |           |                                                                 |
| Left on Contract       |            | \$ 5,262.75                                                  |      | \$ 36,358.00                                                         |           |                                                                 |
| Completion Percentage  |            | 71%                                                          |      | 0%                                                                   |           | 0%                                                              |
| D'Huy Engineering      |            |                                                              |      |                                                                      |           |                                                                 |
| 1446                   |            | \$ -                                                         |      |                                                                      | 1/11/2022 | \$ 19,600.00                                                    |
|                        |            | \$ -                                                         |      |                                                                      | 1/11/2022 | \$ 4,900.00                                                     |
|                        |            | \$ -                                                         |      |                                                                      |           | \$ -                                                            |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            |                                                              |      |                                                                      |           |                                                                 |
|                        |            | \$ -                                                         |      | \$ -                                                                 |           | \$ 24,500.00                                                    |

Current Construction Projects

|                        | Date    | BES HVAC Upgrade<br>Board Approved<br>12/20/2021<br>10-4600-450-990-10-211-<br>461-000-8744<br>ESSER III Grant YR1 | Date      | North Replace Flooring<br>Board Approved<br>1/24/2022<br>10-4600-450-990-30-819-<br>462-000-8744<br>ESSER III Grant<br>YR1 | Date      | Smithfield Replace<br>Flooring<br>Board Approved<br>1/24/2022<br>10-4600-450-990-10-216-<br>462-000-8744<br>ESSER III Grant<br>YR1 |
|------------------------|---------|--------------------------------------------------------------------------------------------------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------|-----------|------------------------------------------------------------------------------------------------------------------------------------|
| Vendor                 | 3181    | TRANE U.S. INC                                                                                                     | 6927      | H&P Construction                                                                                                           | 6554      | Cope Flooring                                                                                                                      |
| Original Bid           |         | \$ 2,949,659.00                                                                                                    |           | \$ 886,515.00                                                                                                              |           | \$ 358,400.00                                                                                                                      |
|                        | Comment | \$ 19,771.00                                                                                                       |           |                                                                                                                            |           |                                                                                                                                    |
| Change Order           |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Change Order           |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Total of Project       |         | \$ 2,969,430.00                                                                                                    |           | \$ 886,515.00                                                                                                              |           | \$ 358,400.00                                                                                                                      |
| Application 1          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 2          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 3          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 4          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 5          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 6          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 7          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 8          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 9          |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 10         |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 11         |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 12         |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Application 13         |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Total Payments to Date |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
| Left on Contract       |         | \$ -                                                                                                               |           | \$ -                                                                                                                       |           | \$ -                                                                                                                               |
| Completion Percentage  |         | 0%                                                                                                                 |           | 0%                                                                                                                         |           | 0%                                                                                                                                 |
|                        |         | A/C# 32-4400-450-000-<br>10-211-461-000-0000                                                                       |           | A/C# 32-4400-450-000-<br>30-819-462-000-0000                                                                               |           | A/C# 32-4400-450-000-<br>10-216-462-000-0000                                                                                       |
| D'Huy Engineering      |         | Paid through Cap.Resv.                                                                                             |           | Paid through Cap.Resv.                                                                                                     |           | Paid through Cap.Resv.                                                                                                             |
| 1446                   |         |                                                                                                                    | 1/19/2021 | \$ 2,362.50                                                                                                                | 1/19/2022 | \$ 2,362.50                                                                                                                        |
|                        |         |                                                                                                                    | 1/19/2022 | \$ 7,087.50                                                                                                                | 1/19/2022 | \$ 7,087.50                                                                                                                        |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         |                                                                                                                    |           |                                                                                                                            |           |                                                                                                                                    |
|                        |         | \$ -                                                                                                               |           | \$ 9,450.00                                                                                                                |           | \$ 9,450.00                                                                                                                        |

Current Construction Projects

|                        | Date      | EHN Natatorium Roof Replacement<br>Board Approved<br>1/24/2022<br>10-4600-450-990-30-819-<br>463-000-8744<br>ESSER III Grant YR1 | Date      | EHN Natatorium HVAC Replacement<br>Board Approved<br>1/24/2022<br>10-4600-450-990-30-819-<br>461-000-8744<br>ESSER III Grant YR1 | Total of Current Projects |
|------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Vendor                 |           | Munn Roofing                                                                                                                     |           | ASL Mechanical<br>\$277,290.00<br>Including Alternate#1<br>Replacement HX-5<br>\$183,700                                         |                           |
| Original Bid           |           | \$ 884,400.00                                                                                                                    |           | \$ 460,990.00                                                                                                                    | \$ 9,386,784.22           |
| Change Order           |           |                                                                                                                                  |           |                                                                                                                                  | \$ 39,811.00              |
| Change Order           |           |                                                                                                                                  |           |                                                                                                                                  | \$ 107,382.00             |
| Total of Project       |           | \$ 884,400.00                                                                                                                    |           | \$ 460,990.00                                                                                                                    | \$ 9,560,650.07           |
| Application 1          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 1,117,721.91           |
| Application 2          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 425,149.01             |
| Application 3          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 696,242.66             |
| Application 4          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 258,809.90             |
| Application 5          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 270,216.30             |
| Application 6          |           |                                                                                                                                  |           |                                                                                                                                  | \$ 71,466.60              |
| Application 7          |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 8          |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 9          |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 10         |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 11         |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 12         |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Application 13         |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
| Total Payments to Date |           |                                                                                                                                  |           |                                                                                                                                  | \$ 2,839,606.38           |
| Left on Contract       |           | \$ -                                                                                                                             |           | \$ -                                                                                                                             | \$ 858,991.24             |
| Completion Percentage  |           | 0%                                                                                                                               |           | 0%                                                                                                                               | 30%                       |
|                        |           | A/C# 32-4400-450-000-<br>30-819-463-000-0000                                                                                     |           | A/C# 32-4400-450-000-<br>30-819-461-000-0000                                                                                     |                           |
| D'Huy Engineering      |           | Paid through Cap.Resv.                                                                                                           |           | Paid through Cap.Resv.                                                                                                           |                           |
| 1446                   | 1/12/2022 | \$ 15,319.50                                                                                                                     | 1/19/2022 | \$ 5,250.00                                                                                                                      | \$ 54,307.92              |
|                        | 1/19/2022 | \$ 5,106.50                                                                                                                      |           | \$ -                                                                                                                             | \$ 43,947.13              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 14,028.35              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 6,352.37               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 23,978.54              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 8,762.67               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 19,606.82              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 12,076.83              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 13,520.00              |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 2,030.71               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 328.00                 |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 3,300.00               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 5,632.50               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 2,425.00               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 450.00                 |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 2,300.00               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 4,610.00               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ 2,006.25               |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
|                        |           |                                                                                                                                  |           |                                                                                                                                  | \$ -                      |
|                        |           | \$ 20,426.00                                                                                                                     |           | \$ 5,250.00                                                                                                                      | \$ 219,663.09             |



VII. RECOMMENDATIONS BY THE EDUCATION PROGRAMS &  
RESOURCES COMMITTEE

- a. ESACA eDynamics elective course – Quote – Imagine  
Learning \$8,415.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email ([jessica-newberry@esasd.net](mailto:jessica-newberry@esasd.net)) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
**Procurement Form**

Name of Requestor \*

William Vitulli

Untitled Title

Department \*

Curriculum & Instruction

Building \*

ESACA

What service or item are requesting \*

eDynamics Elective courses

Why are you requesting the service or item \*

additional courses needed for student enrollment

Suggested replacement \*

n/a

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

n/a

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. \*

single provider

What is the total cost of the purchase? \*

\$8,415.00

Procurement Method: \*

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

n/a

Which Fund will be charged? \*

10

What account will be charged? \*

10-1110-330-000-30-900-055-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

single provider

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



# Price Quote

8860 E. Chaparral Rd  
Suite 100  
Scottsdale, AZ 85250  
877-725-4257 x1037

Date 1/20/2022  
Quote No. 231466  
Acct. No. 03:ea:PA:12217653  
Total \$8,415.00  
Pricing Expires 1/19/2023

East Stroudsburg Area School District  
50 Vine St  
East Stroudsburg PA 18301

| Payment Schedule | Contract Start | Contract End |
|------------------|----------------|--------------|
| PO Req, Net 30   | 1/20/2022      | 1/19/2023    |

| Site                              | Description                                                                   | Comment | End Date   | Per Unit | Qty | Amount     |
|-----------------------------------|-------------------------------------------------------------------------------|---------|------------|----------|-----|------------|
|                                   | eDynamic Electives Per Enrollment Per Semester (14 day drop/add grace period) |         | 01/19/2023 | \$99.00  | 40  | \$3,960.00 |
|                                   | eDynamic Electives Per Enrollment Per Semester (14 day drop/add grace period) |         | 01/19/2023 | \$99.00  | 45  | \$4,455.00 |
| 1. East Stroudsburg Cyber Academy |                                                                               |         |            |          |     |            |

**Subtotal** \$8,415.00  
**Total** \$8,415.00

Imagine Learning will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Imagine Learning will invoice the customer for the additional usage.

This quote is subject to Imagine Learning LLC Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <https://www.imaginelearning.com/standard-terms-and-conditions>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Edgenuity's written consent.

### EAST STROUDSBURG AREA SCHOOL DISTRICT

Signature: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

### Imagine Learning Representative

Elena Anguita  
Account Executive  
Ph: 570-468-7808  
Email: [Elena.Anguita@imaginelearning.com](mailto:Elena.Anguita@imaginelearning.com)

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to [AR@imaginelearning.com](mailto:AR@imaginelearning.com) or fax to 480-423-0213.