

## V. ITEMS FOR APPROVAL

- a. Approve the following resolution: (Presentation from PFM)  
“Resolved: The Board of School Directors of the East Stroudsburg Area School District (the “School District”) does hereby authorize the Administration to work with PFM Financial Advisors LLC as Financial Advisor, Eckert Seamans Cherin & Mellott, LLC as Bond Counsel and the District Solicitor in conjunction with the issuance of General Obligation Bonds/Notes, Series of 2024, issued via a competitive dual-track process, for fund deposit in the amount of \$5,791,540 for the purchase of new school buses.”.



# East Stroudsburg Area School District

## *Financing Discussion*

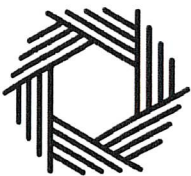
**August 12, 2024**

**Prepared by:**

**Jamie Doyle, *Managing Director***

**Brad Remig, *Managing Director***

**Karli Keisling, *Senior Managing Consultant***



**pfm**

**PFM Financial Advisors LLC**

100 Market Street

Harrisburg, PA 17101

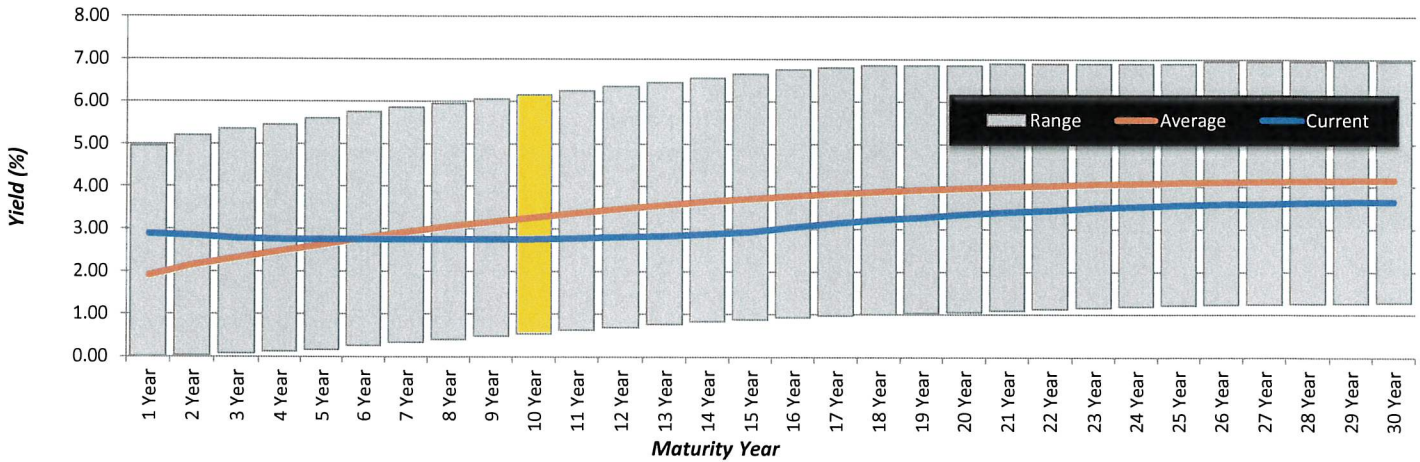
717.231.6265 (P)

[www.pfm.com](http://www.pfm.com)

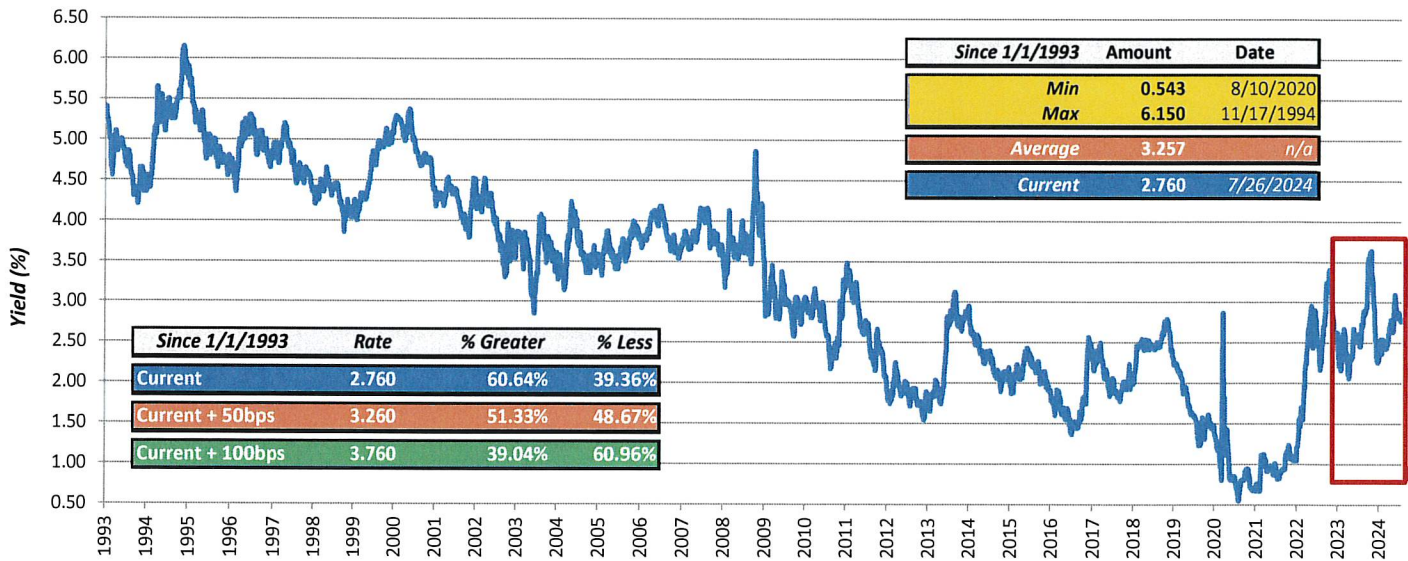
# MUNICIPAL MARKET UPDATE

July 26, 2024

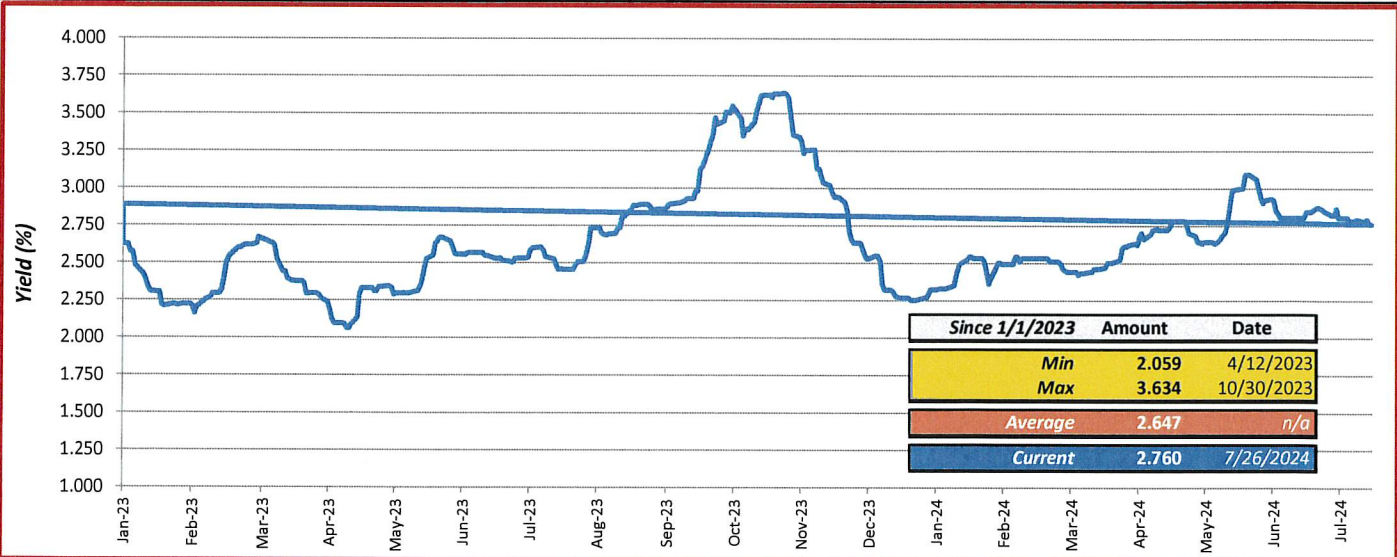
## HISTORICAL BVAL CURVE ILLUSTRATION - SINCE JANUARY 1, 1993 [1]



## SPOT ANALYSIS - 10 YEAR BVAL - SINCE JANUARY 1, 1993 [1]



## SPOT ANALYSIS - 10 YEAR BVAL - SINCE JANUARY 1, 2023



[1] Datapoints prior to January 4, 2010 are provided by MMD, datapoints after January 4, 2010 are provided by BVAL.



## East Stroudsburg Area School District

### Topics of Discussion

August 12, 2024

#### New Money Analysis

- 1) The District Administration has asked PFM to provide analysis for a new money issuance to fund a deposit of \$5,791,540 for the purchase of new school buses.
- 2) All projects are term limited by the useful life of the project. Projects procured under Act 39 (ESCO/GESA projects) are further limited to the shorter of the useful life of the project or 20 years.

#### Federal Tax Laws

- 3) Federal tax laws permit an Issuer to borrow at a tax-exempt interest rate and invest the proceeds at an unlimited (taxable) yield subject to arbitrage requirements during the period of project construction, but only if the following three tests can be satisfied. The governing board must reasonably expect at the time the borrowing:
  - a. **Expenditure Test** – issuer will spend 85% of the proceeds within three years.
  - b. **Time Test** – issuer will incur a substantial binding obligation (sign a design contract, award a construction bid) within six months, equal to at least 5% of the borrowing amount.
  - c. **Due Diligence Test** – construction of the project will proceed, and the bonds funds will be spent, with due diligence to completion.

#### Arbitrage Rebate Considerations

- 4) An issuer is exempt from arbitrage rebate if they qualify under size-based and time-base exemptions:
  - a. **Time Base/Spending Exception** – the Issuer must meet the following spending exceptions:
    - i. 18-Month Spending Exception: 15% of proceeds spent within 6 months; 60% spent within 12 months; and 100% spent within 18 months.

#### Dual-Track Process

- 5) Solicit bank loan Request for Proposal from local, regional, and national financial institutions.
- 6) Evaluate responses on an “apples to apples” basis.
- 7) Compare best bank loan results with bond market.
- 8) Discussion with District on how it would like to proceed based on interest rate conditions, terms and conditions associated with loans/bond.

#### Parameters Resolution

- 9) District may consider a “Parameters Resolution” for the Bonds/Notes, which authorizes the financing team to issue the bonds as long as certain parameters are met in order to be able to enter the market with those bonds when it is most advantageous.
- 10) The Parameters Resolution establishes a set of thresholds under which the ultimate financing must fit within, including:
  - Maximum principal amount
  - Maximum interest rate
  - Maximum final maturity
- 11) The District will not need to hold special meetings to approve the final pricing of the Bonds/Notes.



**EAST STROUDSBURG AREA SCHOOL DISTRICT  
SUMMARY OF OUTSTANDING INDEBTEDNESS**

<b>Debt Service Requirements</b>											
	1	2	3	4	5	6	7	8	9	10	11
Fiscal Year Ended	QSCBs Series of 2010 [1]	QZABs Series D of 2011 [2]	G.O. Bonds Series A of 2017	G.O. Bonds Series AA of 2017	G.O. Bonds Series AAA of 2017	G.O. Bonds Series of 2019	G.O. Notes Series of 2020	First Keystone G.O. Notes Series of 2021	TD Bank G.O. Notes Series of 2022	Total Debt Service	
6/30/2025	59,686	22,167	168,150	10,292,225	670,200	823,950	2,704,675	321,032	269,103	15,331,188	
6/30/2026	58,168	21,583	171,400	10,286,725	707,780	830,200	2,666,400	319,313	266,530	15,328,099	
6/30/2027	56,649	21,000	170,725	6,623,425	3,947,550	939,950	2,932,425	346,362	244,118	15,282,204	
6/30/2028	54,093	20,417	171,300	2,767,425	7,024,350	1,745,150	2,887,675	326,315	212,108	15,208,833	
6/30/2029		19,833	166,800	2,653,200	5,749,975	1,816,000		308,507	4,376,571	15,090,886	
6/30/2030		19,250	167,225	2,651,025		1,939,200		8,339,510	2,000,959	15,117,169	
6/30/2031			167,500	6,781				193,430		367,712	
6/30/2032			172,550	6,594						179,144	
6/30/2033				6,406						6,406	
6/30/2034				6,219						6,219	
6/30/2035				6,031						6,031	
6/30/2036				5,844						5,844	
6/30/2037				5,656						5,656	
6/30/2038				5,469						5,469	
6/30/2039				5,281						5,281	
6/30/2040				5,094						5,094	
<b>Totals</b>	<b>228,597</b>	<b>124,250</b>	<b>1,355,650</b>	<b>35,333,400</b>	<b>18,099,855</b>	<b>8,094,450</b>	<b>11,191,175</b>	<b>10,154,469</b>	<b>7,369,389</b>	<b>91,951,235</b>	

<b>Local Effort Requirements</b>											
	12	13	14	15	16	17	18	19	20	21	22
Fiscal Year Ended	QSCBs Series of 2010 [1]	QZABs Series D of 2011 [2]	G.O. Bonds Series A of 2017	G.O. Bonds Series AA of 2017	G.O. Bonds Series AAA of 2017	G.O. Bonds Series of 2019	G.O. Notes Series of 2020	First Keystone G.O. Notes Series of 2021	TD Bank G.O. Notes Series of 2022	Total Local Effort	
6/30/2025	59,686	22,167	168,150	9,371,010	621,221	770,134	2,402,616	296,732	249,436	13,961,152	
6/30/2026	58,168	21,583	171,400	9,366,002	656,054	775,975	2,368,616	295,143	247,052	13,959,993	
6/30/2027	56,649	21,000	170,725	6,030,589	3,659,056	878,557	2,604,931	320,146	226,277	13,967,931	
6/30/2028	54,093	20,417	171,300	2,519,724	6,510,999	1,631,165	2,565,179	301,616	196,607	13,971,100	
6/30/2029		19,833	166,800	2,415,723	5,329,757	1,697,388		285,155	4,056,724	13,971,380	
6/30/2030		19,250	167,225	2,413,742		1,812,541		7,708,278	1,854,726	13,975,762	
6/30/2031			167,500	6,174				178,789		352,464	
6/30/2032			172,550	6,004						178,554	
6/30/2033				5,833						5,833	
6/30/2034				5,662						5,662	
6/30/2035				5,491						5,491	
6/30/2036				5,321						5,321	
6/30/2037				5,150						5,150	
6/30/2038				4,979						4,979	
6/30/2039				4,809						4,809	
6/30/2040				4,638						4,638	
<b>Totals</b>	<b>228,597</b>	<b>124,250</b>	<b>1,355,650</b>	<b>32,170,850</b>	<b>16,777,087</b>	<b>7,565,760</b>	<b>9,941,342</b>	<b>9,385,860</b>	<b>6,830,822</b>	<b>84,380,218</b>	
<b>Principal**:</b>	<b>303,750</b>	<b>175,000</b>	<b>1,200,000</b>	<b>32,615,000</b>	<b>16,045,000</b>	<b>7,530,000</b>	<b>10,535,000</b>	<b>9,422,000</b>	<b>6,865,000</b>	<b>84,690,750</b>	

<b>PE%:</b>	0.00%	0.00%	0.00%	14.06%	11.48%	10.26%	17.54%	11.89%	11.48%
<b>PE% Status:</b>	Permanent	Permanent	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary	Temporary
<b>AR% (23-24):</b>	63.66%	63.66%	63.66%	63.66%	63.66%	63.66%	63.66%	63.66%	63.66%
<b>Call Date:</b>	Make-Whole	Make-Whole	9/1/2025	9/1/2025	9/1/2025	3/1/2025	Non-Callable	Anytime	Anytime
<b>Purpose:</b>	New Money (QSCBs)	New Money (QZABs)	Cur Ref 2012A	Cur Ref 2007 & 2007A	Cur Ref 2008	Cur Ref 2014A	Cur Ref 2013, 2014AA & 2015	Cur Ref 2016 & 2016 A	Cur Ref 2016 & 2017

[1] QSCB debt service is net of Federal Reimbursement Subsidy Rate of 4.830% as well as estimated sinking fund earnings rate of 2.000%

[2] QZAB debt service is net of Federal Reimbursement Subsidy Rate of 5.138% as well as estimated sinking fund earnings rate of 2.000%

\*\* Outstanding as of July 29, 2024

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

Summary of Proposed 2024 New Money Issuance

**ESTIMATED - For Illustrative Purposes**

	1
	<b>Series of 2024</b>
<b>Settlement</b>	October 2024
<b>Available for Bus Purchase <sup>[1]</sup></b>	\$5,791,540
<b>Term</b>	5 Years
<b>Structure</b>	Level

2	3	4	5
Fiscal Year Ending	Existing Local Effort	Estimated Local Effort <sup>[2]</sup>	Overall Local Effort
6/30/2025	13,961,152	79,707	14,040,859
6/30/2026	13,959,993	1,298,500	15,258,493
6/30/2027	13,967,931	1,299,200	15,267,131
6/30/2028	13,971,100	1,298,100	15,269,200
6/30/2029	13,971,380	1,295,200	15,266,580
6/30/2030	13,975,762	1,295,400	15,271,162
6/30/2031	352,464		352,464
6/30/2032	178,554		178,554
6/30/2033	5,833		5,833
6/30/2034	5,662		5,662
6/30/2035	5,491		5,491
6/30/2036	5,321		5,321
6/30/2037	5,150		5,150
6/30/2038	4,979		4,979
6/30/2039	4,809		4,809
6/30/2040	4,638		4,638
6/30/2041			
6/30/2042			
6/30/2043			
6/30/2044			
6/30/2045			
<b>TOTAL</b>	<b>84,380,218</b>	<b>6,566,107</b>	<b>90,946,324</b>

**Notes:**

[1] Provided by Brightbill Body Works quote dated July 22, 2024.

[2] Assumes estimated rates based on current market conditions. Actual rates to be determined at pricing.



## East Stroudsburg Area School District 2024 Financing

### Sample Motion

Resolved: The Board of School Directors of the East Stroudsburg Area School District (the “School District”) does hereby authorize the Administration to work with PFM Financial Advisors LLC as Financial Advisor, Eckert Seamans Cherin & Mellott, LLC as Bond Counsel and the Solicitor in conjunction with the issuance of General Obligation Bonds/Notes, Series of 2024, issued via a competitive dual-track process, for a fund deposit in the amount of \$5,791,540 for the purchase of new school buses.

### Estimated Timeline

August							September							October						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
				1	2	3	1	2	3	4	5	6	7			1	2	3	4	5
4	5	6	7	8	9	10	8	9	10	11	12	13	14	6	7	8	9	10	11	12
11	12	13	14	15	16	17	15	16	17	18	19	20	21	13	14	15	16	17	18	19
18	19	20	21	22	23	24	22	23	24	25	26	27	28	20	21	22	23	24	25	26
25	26	27	28	29	30	31	29	30						27	28	29	30	31		

Timing	Event
<b>August 12<sup>th</sup></b> <b>(Finance Committee)</b>	<i>Initial Presentation</i>
<b>August 19<sup>th</sup></b> <b>(Board Meeting)</b>	<i>Authorization to Proceed</i>
<b>September 25<sup>th</sup></b> <b>(Board Meeting)</b>	<i>Board Approval of Bank Loan RFP (lock-in rate) – OR – Adopts Bond Financing Resolution</i>
<b>September 26, 2024 (or later)</b>	<i>Pricing of Bonds (lock-in interest rates)</i>
<b>October 30, 2024 (or later)</b>	<i>Settlement (bank loan or bond issue)</i>



Disclosures:

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## V. ITEMS FOR APPROVAL

- c. Approve the quote from Crimestar USA, LLC for the amount of \$8,000.00 annually for School Police report writing, replacing Trittech Software Systems. (GF).”

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email ([william-gouger@esasd.net](mailto:william-gouger@esasd.net)) was recorded on submission of this form.

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
**Procurement Form**

Name of Requestor \*

William Gouger

Department \*

School Police

Building \*

Administration and District



**What service or item are requesting \***

Software Technology

**Why are you requesting the service or item \***

Current Software is End of Life

**Suggested replacement \***

Crimestar USA Public Safety Software

**Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?**

No

**What is the total cost of the purchase? \***

\$8000.00

Select the Procurement Method utilized: \*

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* \*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)



Provide justification of sole source (non-competitive) procurement (based on your choice above): \*

Crimestar is the most versatile and best priced for the features you receive..

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. \*

Is less then \$10000

Was this purchase budgeted? \*

No

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10

What account will be charged? \*

10-2660.350-000-00-000-091-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes

Any additional information you would like to provide.

Current Software (Metro Alert) is end of life, and there will be no more updates. Metro Alert will no longer work with the districts current Window's 11 configuration. Yearly cost will be \$700 for user licenses, which is a savings over current software.

This form was created inside of East Stroudsburg Area School District.



# SALES/SUPPORT QUOTE

**Crimestar USA, LLC**  
*Public Safety Software*  
**P.O. Box 10756**  
**Swanzey, NH 03446**  
**(877) 767-4267**  
*www.crimestar.com*

**E. Stroudsburg Area S.D. Police**  
**50 Vine St.**  
**E. Stroudsburg, PA 13801**  
**USA**

Date	Quote #
7/9/2024	24-34

***We thank you for this opportunity to Quote. Please contact us with any questions you may have.***

Qty	Description	Price ea.	Total
2	Records Management User License(s)	2,900.00	5,800.00
2	RMS Annual Product Support	350.00	700.00
1	PA Criminal Complaint	1,500.00	1,500.00

*Crimestar provides application software only. All hardware and network systems are supplied by the customer. Applicable Sales Tax will be charged. Exempt agencies must supply a copy of their "tax-exempt" form.*

**THANK YOU FOR THIS OPPORTUNITY!**

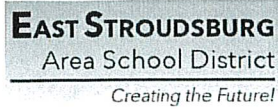
**Signed: Eric Sargent**

**Total \$8,000.00**



## V. ITEMS FOR APPROVAL

- d. Approve the purchase of a **2024 Chevrolet Tahoe Police Vehicle** in the amount of **\$52,920.00** from **Fred Beans GM** (COSTARS CONTRACT 013-E22-234). (CR)



Frederick Mill <frederick-mill@esasd.net>

## Form 611

1 message

Google Forms <forms-receipts-noreply@google.com>  
To: frederick-mill@esasd.net

Thu, Jul 25, 2024 at 11:16 AM

Thanks for filling out

Form 611

Here's what was received.

[Edit response](#)

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER  
\$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

Your email (frederick-mill@esasd.net) was recorded when you submitted this form.

Untitled Section

FORM **611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

Procurement Form

Name of Requestor \*

Frederick Mill

Department \*

Security

Building \*

Administration

**What service or item are requesting \***

Vehicle

Why are you requesting the service or item \*

Replacement

Suggested replacement \*

2024 Chevrolet Tahoe

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.)

What did you estimate the costs would be?

\$52,920.00

What is the total cost of the purchase? \*

\$52,920.00

Select the Procurement Method utilized: \*



- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.*

\*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above):

\*

N/A

---

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. \*

Yes

---

Was this purchase budgeted? \*

Yes

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10 ▼

What account will be charged? \*

Security

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes

Any additional information you would like to provide.

No

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## Fred Beans Government Sales Dept

Mark Banas | 215-348-2900 | mbanas@fredbeans.com

Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial





## Fred Beans Government Sales Dept

Mark Banas | 215-348-2900 | mbanas@fredbeans.com

### Table of Contents

- Standard Equipment
- Selected Model and Options
- Price Summary
- Quote Worksheet

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Data Version: 22645. Data Updated: Jun 5, 2024 6:45:00 PM PDT.



## Fred Beans Government Sales Dept

Mark Banas | 215-348-2900 | mbanas@fredbeans.com

Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (  Complete )

### Standard Equipment

#### Mechanical

Engine, 5.3L EcoTec3 V8 with Dynamic Fuel Management, Direct Injection and Variable Valve Timing, includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm) (STD)

Transmission, 10-speed automatic electronically controlled with overdrive, includes Traction Select System including tow/haul (STD)

Rear axle, 3.23 ratio

Suspension Package, Premium Smooth Ride (STD)

GVWR, 7500 lbs. (3402 kg) (4WD models only.) (STD)

Keyless start, push button

Automatic Stop/Start

Engine control, stop/start system disable button, non-latching

Engine air filtration monitor

Fuel, gasoline, E15

Transfer case, active, single-speed, electronic Autotrac does not include neutral. Cannot be dinghy towed (4WD models only. Deleted when (NHT) Max Trailering Package is ordered.)

Differential, mechanical limited-slip

4-wheel drive

Air filter, heavy-duty

Cooling, external engine oil cooler, heavy-duty air-to-oil integral to driver side of radiator

Cooling, auxiliary transmission oil cooler, heavy-duty air-to-oil

Battery, 730 cold-cranking amps with 80 amp hour rating

Alternator, 220 amps

Trailering equipment includes trailering hitch platform, 7-wire harness with independent fused trailering circuits mated to a 7-way connector and 2" trailering receiver

Trailer sway control

Hitch Guidance

Suspension, front coil-over-shock with stabilizer bar

Suspension, rear multi-link with coil springs

Steering, power

Brakes, 4-wheel antilock, 4-wheel disc with DURALIFE rotors

Exhaust, single system, single-outlet

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# Fred Beans Government Sales Dept

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (  Complete )

## Mechanical

Mechanical Jack with tools

## Exterior

Wheels, 18" x 8.5" (45.7 cm x 21.6 cm) Bright Silver painted aluminum (STD)

Tires, 265/65R18SL all-season, blackwall (Standard with (PZX) 18" Bright Silver painted aluminum wheels only.) (STD)

Wheel, full-size spare, 17" (43.2 cm)

Tire, spare P265/70R17 all-season, blackwall

Tire carrier, lockable outside spare, winch-type mounted under frame at rear

Active aero shutters, upper

Fascia, front

Luggage rack side rails, roof-mounted, Black, standard (Available with (5W4) Special Services Vehicle.)

Assist steps, Black with chrome accent strip

Headlamps, LED

Lamps, stop and tail, LED

Mirrors, outside heated power-adjustable, manual-folding, body-color

Mirror caps, body-color

Glass, deep-tinted (all windows, except light-tinted glass on windshield and driver- and front passenger-side glass)

Glass, acoustic, laminated

Glass, windshield shade band

Windshield, solar absorbing

Wipers, front intermittent, Rainsense

Wiper, rear intermittent with washer

Door handles, body-color

Liftgate, rear manual

## Entertainment

Audio system, Chevrolet Infotainment 3 system, 8" diagonal HD color touchscreen AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)

Audio system feature, 6-speaker system

SiriusXM, delete

Infotainment display, 8" diagonal touchscreen

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial ( Complete )

## Entertainment

Bluetooth for phone personal cell phone connectivity to vehicle audio system

Wireless Apple CarPlay/Wireless Android Auto

Wi-Fi Hotspot capable (Standard with (UE1) OnStar only. Terms and limitations apply. See onstar.com or dealer for details.)

## Interior

Seats, front 40/20/40 split-bench (Not available with (D07) center floor console and (USR) USB data ports.) (STD)

Seat trim, cloth

Seat adjusters, 8-way power includes 6-way power front passenger seat with 2-way power lumbar

Seat adjusters, 10-way power includes 8-way power driver seat with 2-way power lumbar

Seats, second row 60/40 split-folding bench, manual

Seats, third row 60/40 split-folding bench, manual (Not available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)

Floor covering, Black rubberized vinyl (Deleted when (B30) floor covering is ordered.)

Electronic Precision Shift

Steering column lock, electrical

Steering column, manual tilt and telescopic

Steering wheel, urethane

Steering wheel controls, mounted audio, Driver Information Center, cruise control and Forward Collision Alert following gap button (if equipped) (left backside Seek/Scan steering wheel radio buttons are inoperable; these 2 buttons can be repurposed for aftermarket emergency equipment)

Driver Information Center, 4.2" diagonal color display includes driver personalization

Rear Seat Reminder

Door locks, power programmable with lockout protection and delayed locking (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, Auto Lockout is disabled on driver door.)

Keyless Open includes extended range Remote Keyless Entry

Cruise control, electronic with set and resume speed

Theft-deterrent system, content, electrical, unauthorized entry

USB data ports, 4 total; 2, one type-A and one type-C located within center console and 2, one type-A and one type-C located on instrument panel

USB charging-only ports, 4 type-C, (2) located on rear of center console and (2) in 3rd row (1 left and 1 right side below quarter glass side window) (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, (2) type-C ports are moved to the rear of center seat base and (2) type-C are moved to the cargo area. Deleted when (A50) front bucket seats are ordered.)

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (  Complete )

### Interior

Window, power with driver Express-Up/Down

Window, power with front passenger Express-Up/Down

Windows, power with rear Express-Down

Air conditioning, tri-zone automatic climate control with individual climate settings for driver, right front passenger and rear seat occupants

Air conditioning, rear

Defogger, rear-window electric

Power outlets, 2, 120-volt, located on the rear of the center seat and rear cargo area

Power outlet, front auxiliary, 12-volt, located in the center stack of instrument panel

Mirror, inside rearview manual day/night

Visors, driver and front passenger illuminated vanity mirrors, sliding

Assist handles, overhead, driver and front passenger, located in headliner

Assist handles, front passenger A-pillar and second row outboard B-pillar (Deleted when SEO (7X2) left- and right-hand spotlamps or SEO (7X3) left-hand spotlamp are ordered.)

Lighting, interior with dome light, driver- and passenger-side door switch with delayed entry feature, cargo lights, door handle or Remote Keyless Entry-activated illuminated entry and map lights in front and second seat positions. On Police/Special Service vehicles, the control switch is located in the roof console in lieu of the driver - and passenger-side door switch with delayed entry feature.

Cargo management system

Chevrolet Connected Access capable (Subject to terms. See onstar.com or dealer for details.)

### Safety-Mechanical

Automatic Emergency Braking

Hill Start Assist

StabiliTrak, stability control system with brake assist, includes traction control

### Safety-Exterior

Daytime Running Lamps, reduced intensity low beam

### Safety-Interior

Airbags, Frontal airbags for driver and front outboard passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for all rows in outboard seating positions (Deleted when (A50) front bucket seats are ordered. Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Front outboard Passenger Sensing System for frontal outboard passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (  Complete )

### Safety-Interior

OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)

Front and Rear Park Assist

Following Distance Indicator (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)

HD Rear Vision Camera

Front Pedestrian Braking (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)

Lane Keep Assist with Lane Departure Warning (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)

Forward Collision Alert (Deleted when (9C1) Police Vehicle or (5W4) Special Service Vehicle is ordered.)

Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use, can be turned on and off in Settings or Teen Driver menu (When ordered with (9C1) Police Vehicle or (5W4) Special Service Vehicle, defaulted off. Feature can be turned on in the Infotainment menu.)

Door locks, rear child security, manual

LATCH system (Lower Anchors and Tethers for CHildren), for child restraint seats lower anchors and top tethers located in all second-row seating positions (Deleted when (ATZ) second row seat delete is ordered.)

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitoring System auto learn, includes Tire Fill Alert (does not apply to spare tire)

Warning tones headlamp on, driver and right-front passenger seat belt unfasten and turn signal on

3 Years of OnStar Remote Access. The OnStar Remote Access Plan gives you simplified remote control of your properly equipped vehicle and unlocks a variety of great features in your myChevrolet mobile app. See dealer for details. (Deleted when (UDA) vehicle deactivated communication system is ordered. OnStar Remote Access Plan does not include emergency or security services. Fleet customers will get Fleet Remote Access through OnStar Vehicle Insights. See onstar.com for details and limitations. Available on select Apple and Android devices. Service availability, features and functionality vary by vehicle, device, and the plan you are enrolled in. Terms apply. Device data connection required.)

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## Fred Beans Government Sales Dept

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (  Complete )

### WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: 3.0L & 6.0L Duramax® Turbo-Diesel engines, and certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles

Maintenance Note: First Visit: 12 Months/12,000 Miles

### Costars Contract

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial ( Complete )

## Selected Model and Options

### MODEL

CODE	MODEL	MSRP
CK10706	2024 Chevrolet Tahoe 4WD 4dr Commercial	\$52,750.00

### COLORS

CODE	DESCRIPTION
GAZ	Summit White

### SUSPENSION PKG

CODE	DESCRIPTION	MSRP
ZW7	Suspension Package, Premium Smooth Ride (STD)	\$0.00

### EMISSIONS

CODE	DESCRIPTION	MSRP
NE1	Emissions, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements	\$0.00

### ENGINE

CODE	DESCRIPTION	MSRP
L84	Engine, 5.3L EcoTec3 V8 with Dynamic Fuel Management, Direct Injection and Variable Valve Timing, includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm) (STD)	\$0.00

### TRANSMISSION

CODE	DESCRIPTION	MSRP
MHU	Transmission, 10-speed automatic electronically controlled with overdrive, includes Traction Select System including tow/haul (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.

### GVWR

CODE	DESCRIPTION	MSRP
C6H	GVWR, 7500 lbs. (3402 kg) (4WD models only.) (STD)	\$0.00

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial ( Complete )

## AXLE

CODE	DESCRIPTION	MSRP
GU5	Rear axle, 3.23 ratio	\$0.00

## PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	MSRP
1FL	Commercial Preferred Equipment Group includes standard equipment	\$0.00

## WHEEL TYPE

CODE	DESCRIPTION	MSRP
PZX	Wheels, 18" x 8.5" (45.7 cm x 21.6 cm) Bright Silver painted aluminum (STD)	\$0.00

## TIRES

CODE	DESCRIPTION	MSRP
QDF	Tires, 265/65R18SL all-season, blackwall (Standard with (PZX) 18" Bright Silver painted aluminum wheels only.) (STD)	\$0.00

## PAINT

CODE	DESCRIPTION	MSRP
GAZ	Summit White	\$0.00

## SEAT TYPE

CODE	DESCRIPTION	MSRP
AZ3	Seats, front 40/20/40 split-bench (STD)	\$0.00

## SEAT TRIM

CODE	DESCRIPTION	MSRP
H1T	Jet Black, Cloth seat trim (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	\$0.00

## RADIO

CODE	DESCRIPTION	MSRP
IOR	Audio system, Chevrolet Infotainment 3 system, 8" diagonal HD color touchscreen AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)	\$0.00

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (✔ Complete)

## ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	MSRP
5W4	Identifier for Special Service vehicle includes (K47) heavy-duty air filter, (KX4) 250 amp high output alternator, (K6K) 760 cold-cranking amps auxiliary battery, electrical power and vehicle signals for customer connection located at the center front floor, auxiliary battery circuit for customer connection located in the rear cargo area, (RC1) front skid plate, SEO (5J3) Surveillance Mode interior lighting calibration, SEO (UT7) blunt cut cargo area and blunt cut console area ground wires, (V53) delete luggage rack side rails, (ATD) third row seat delete and (NP0) active single-speed transfer case *Upon selection of this option the base price will change*	\$0.00
AMF	Remote Keyless Entry Package includes 4 additional transmitters, NOTE: programming of remotes is at customer's expense. Programming remotes is not a warranty expense (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	\$75.00

## ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	MSRP
5J9	Calibration, taillamp flasher, Red/White (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
5LO	Calibration, taillamp flasher, Red/Red (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
6J7	Flasher system, headlamp and taillamp, DRL compatible with control wire (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
—	Capless Fuel Fill (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
K3W	Battery, 850 cold-cranking amps with 95 amp hour rating (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
K6K	Battery, auxiliary, 760 cold-cranking amps with 70 amp hour rating (packaged behind left rear cargo area panel) (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
KX4	Alternator, 250 amps (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
RC1	Skid plate, front (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
T66	Wiring provision, for outside mirrors and cargo side mirrors (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
UT7	Ground wires, blunt cut cargo area and blunt cut console area (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial ( Complete )

## ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	MSRP
7X3	Spotlamp, left-hand Not available with SEO (7X2) left and right-hand spotlamps. Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	\$800.00
—	Exterior ornamentation delete (front & rear Chevrolet bowties will remain) (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
RM7	Wheel, full-size spare 17" x 8" (43.2 cm x 20.3 cm) steel (Included and only available with (5W4) Special Service Vehicle.)	Inc.
V53	Luggage rack side rails, delete (Included with (9C1) Police Vehicle or (5W4) Special Service Vehicle.) *CREDIT*	Inc.
WUA	Fascia, front high-approach angle (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (✔ Complete)

## ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	MSRP
5J3	Calibration, Surveillance Mode interior lighting (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
5T5	Seats, front cloth and second row vinyl (Not available with (A50) front bucket seats.)	\$0.00
6E2	Fleet Calibration provides a single key with a specific code that is common to the door locks of all the vehicles in the vehicle fleet. Key code is an alternate to SEO (6E8) complete vehicle fleet common key. NOTE: NOT COMPATIBLE with previous model years (Requires (AMF) Remote Keyless Entry Package. Includes (AU7) fleet common key with (9C1) Police Vehicle or (5W4) Special Service Vehicle. Not available with SEO (6E8) Fleet Calibration.)	\$25.00
—	Instrumentation, analog with certified 140 mph speedometer, odometer with trip odometer, engine hour meter, fuel level, voltmeter, engine temperature, oil pressure and tachometer (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
—	Power supply, 100-amp, auxiliary battery, rear electrical center (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
—	Power supply, 120-amp, (4) 30-amp circuit, Primary battery relay controlled, passenger compartment harness wiring (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
—	Power supply, 50-amp, power supply, auxiliary battery passenger compartment wiring harness (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
—	Theft-deterrent system, vehicle, PASS-Key III (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
ATD	Seat delete, third row passenger *CREDIT*	Inc.
AU7	Key common, fleet (Included and only available with SEO (6E2) Fleet Calibration or SEO (6E8) Fleet Calibration and (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
BCV	Lock control, driver side auto door lock disable (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
BTV	Remote start	\$300.00
VZ2	Speedometer calibration (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.

## ADDITIONAL EQUIPMENT - SAFETY-INTERIOR

CODE	DESCRIPTION	MSRP
—	Seat belts, 3-point, all seating positions (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.

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Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (✔ Complete)

## ADDITIONAL EQUIPMENT - OTHER

CODE	DESCRIPTION	MSRP
—	Protected idle allows vehicle engine to remain idling and vehicle immobilized while FOB is outside vehicle (Included and only available (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	Inc.
VXT	Incomplete vehicle (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle. Included and only available with (ATZ) rear seat delete.)	Inc.

## SHIP THRU CODES

CODE	DESCRIPTION	MSRP
VPV	Ship Thru, Produced in Arlington Assembly and shipped to Kerr Industries and onto Arlington Assembly (Included with SEO (6J8) White Left/White Right Whelen LED Lamp Package, SEO (6J9) Red Left/Red Right Whelen LED Lamp Package, SEO (6JE) Blue Left/Blue Right Whelen LED Lamp Package, SEO (6JG) Red Left/Blue Right Whelen LED Lamp Package, SEO (6C7) red and white front auxiliary dome lighting, SEO (6N6) door locks and handles, SEO (7X2) left- and right-hand spotlamps, SEO (7X3) left-hand spotlamp, SEO (T53) alternate flashing Red & Blue rear compartment lid warning lamps, SEO (UN9) Radio Suppression Package, SEO (6J3) grille lamps and siren speakers wiring, SEO (6J4) horn and siren circuit wiring and SEO (WX7) auxiliary speaker wiring.)	\$0.00

**Options Total** **\$1,200.00**

## Price Summary

### PRICE SUMMARY

	MSRP
Base Price	\$52,750.00
Total Options	\$1,200.00
Vehicle Subtotal	\$53,950.00
Destination Charge	\$1,995.00
<b>Grand Total</b>	<b>\$55,945.00</b>

## Quote Worksheet

	MSRP
Base Price	\$52,750.00
Dest Charge	\$1,995.00
Total Options	\$1,200.00
<b>Subtotal</b>	<b>\$55,945.00</b>
FRED BEANS GOVERNMENT DISCOUNT COSTARS CONTRACT 013-E22-234	(\$3,025.00)
<b>Subtotal Pre-Tax Adjustments</b>	<b>(\$3,025.00)</b>

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22645. Data Updated: Jun 5, 2024 6:45:00 PM PDT.





# Fred Beans Government Sales Dept

Mark Banas | 215-348-2900 | mbanas@fredbeans.com

Vehicle: [Fleet] 2024 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial ( Complete )

Less Customer Discount	\$0.00
<b>Subtotal Discount</b>	<b>\$0.00</b>
Trade-In	\$0.00
User Item	\$0.00
<b>Subtotal Trade-In</b>	<b>\$0.00</b>
<b>Taxable Price</b>	<b>\$52,920.00</b>
Sales Tax	\$0.00
<b>Subtotal Taxes</b>	<b>\$0.00</b>
<b>Subtotal Post-Tax Adjustments</b>	<b>\$0.00</b>
<b>Total Sales Price</b>	<b>\$52,920.00</b>

\_\_\_\_\_  
Dealer Signature / Date

\_\_\_\_\_  
Customer Signature / Date

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 22645. Data Updated: Jun 5, 2024 6:45:00 PM PDT.

## V. ITEMS FOR APPROVAL

- e. Approve the purchase of a 2023 Ford Explorer Police Vehicle in the amount of \$37,200.00 from Koch 33 Ford (COSTARS 026-E22-191 CONTRACT) (CR)



Frederick Mill <frederick-mill@esasd.net>

## Form 611

1 message

**Google Forms** <forms-receipts-noreply@google.com>  
To: frederick-mill@esasd.net

Tue, Jul 23, 2024 at 3:52 PM

Thanks for filling out

Form 611

Here's what was received.

[Edit response](#)

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

Your email (frederick-mill@esasd.net) was recorded when you submitted this form.

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
Procurement Form

Name of Requestor \*

Frederick P Mill

Department \*

Security

Building \*

Administration

**What service or item are requesting \***

Vehicle

Why are you requesting the service or item \*

Replacement for 2013 Ford Interceptor

Suggested replacement \*

2023 Ford Explorer base version

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.)

What did you estimate the costs would be?

\$37,200 Costars pricing

What is the total cost of the purchase? \*

\$37,200

Select the Procurement Method utilized: \*



- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.*

\*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above):

\*

competitive pricing was utilized.

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. \*

New Holland \$41,400 Fred Beans \$43,640

Was this purchase budgeted? \*

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

---

---

Which Fund will be charged? \*

10 ▼

What account will be charged? \*

Security

---

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes Lowest Price

---

Any additional information you would like to provide.

---

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---

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Prepared for: William Gouger, East Stroudsburg Area School District



---

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360

---



**Client Proposal**

Prepared by:  
Larry Wagner  
Office: 610-253-9191  
Quote ID: 0723ESSD  
Date: 07/23/2024





**Prepared for: William Gouger**

East Stroudsburg Area School District

Prepared by: Larry Wagner

07/23/2024

Koch 33 Ford | 3810 Hecktown Road Easton Pennsylvania | 180452354



---

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360 | Quote ID: 0723ESSD

---

**William Gouger, East Stroudsburg Area School  
District**

Re: Quote ID 0723ESSD 07/23/2024

---

Dear William,

Thank you very much for your interest in acquiring a vehicle from our dealership. Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

**Larry Wagner**

**Prepared for: William Gouger**

East Stroudsburg Area School District

Prepared by: Larry Wagner

07/23/2024



Koch 33 Ford | 3810 Hecktown Road Easton Pennsylvania | 180452354

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360 | Quote ID: 0723ESSD

**As Configured Vehicle**

Code	Description	MSRP
K8B	Base Vehicle Price (K8B)	\$38,760.00
100A	<p>Equipment Group 100A</p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i></li> <li>- Transmission: 10-Speed Automatic</li> <li>- 3.58 Non-Limited-Slip Rear Axle Ratio</li> <li>- GVWR: 6,160 lbs</li> <li>- Tires: P255/65R18 AS BSW <i>Includes mini spare.</i></li> <li>- Wheels: 18" 5-Spoke Silver-Painted Aluminum</li> <li>- Cloth Captain's Chairs <i>Includes 8-way power driver's seat with power function for tilt and recline, 4-way manual front passenger seat with fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints.</i></li> <li>- Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Trial subscriptions not available in Alaska and Hawaii.</i></li> <li>- FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford. (833-327-3673).</i></li> <li>- SYNC 3 Communications &amp; Entertainment System <i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i></li> </ul>	N/C
99H	<p>Engine: 2.3L EcoBoost I-4</p> <p><i>Includes auto start-stop technology.</i></p>	Included
44T	Transmission: 10-Speed Automatic	Included
STDAX	3.58 Non-Limited-Slip Rear Axle Ratio	Included
STDGV	GVWR: 6,160 lbs	Included
STDTR	<p>Tires: P255/65R18 AS BSW</p> <p><i>Includes mini spare.</i></p>	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: William Gouger  
 East Stroudsburg Area School District  
 Prepared by: Larry Wagner  
 07/23/2024



Koch 33 Ford | 3810 Hecktown Road Easton Pennsylvania | 180452354

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360 | Quote ID: 0723ESSD

## As Configured Vehicle (cont'd)

Code	Description	MSRP
STDWL	Wheels: 18" 5-Spoke Silver-Painted Aluminum	Included
7	Cloth Captain's Chairs <i>Includes 8-way power driver's seat with power function for tilt and recline. 4-way manual front passenger seat with fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints.</i>	Included
PAINT	Monotone Paint Application	STD
119WB	119.1" Wheelbase	STD
STDRD	Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Trial subscriptions not available in Alaska and Hawaii.</i>	Included
	<i>Includes:</i> - FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.atf.com/ford. remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford. (833-327-3673).</i> - SYNC 3 Communications & Entertainment System <i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i>	
59W	4G LTE Wi-Fi Hotspot Credit Required option when feature is not available.	-\$20.00
91X	Rear Auxiliary Controls Credit Required option when feature is not available.	-\$100.00
16A	Front & Second Row Floor Liners (16A) <i>Deletes standard carpet floor mats.</i>	\$160.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared for: **William Gouger**  
 East Stroudsburg Area School District  
 Prepared by: Larry Wagner  
 07/23/2024



Koch 33 Ford | 3810 Hecktown Road Easton Pennsylvania | 180452354

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360 | Quote ID: 0723ESSD

### As Configured Vehicle (cont'd)

Code	Description	MSRP
153	Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others.	N/C
425	50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.	STD
UM_03	Agate Black Metallic	N/C
7N_01	Sandstone w/Cloth Captain's Chairs	N/C
<b>SUBTOTAL</b>		<b>\$38,800.00</b>
Destination Charge		\$1,595.00
<b>TOTAL</b>		<b>\$40,395.00</b>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for: William Gouger**

East Stroudsburg Area School District

Prepared by: Larry Wagner

07/23/2024



Koch 33 Ford | 3810 Hecktown Road Easton Pennsylvania | 180452354

2023 Explorer 4dr 4x4 Base (K8B)

Price Level: 360 | Quote ID: 0723ESSD

## Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$38,760.00
Options	\$40.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,595.00
<b>Subtotal</b>	<b>\$40,395.00</b>

*Pre-Tax Adjustments*

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
200	Koch 33 PA COSTARS 026-E22-191 CONTRACT Discount	-\$3,195.00
<b>Total</b>		<b>\$37,200.00</b>

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

## V. ITEMS FOR APPROVAL

- f. Approval of the renewal of Aimsweb -  
in the amount of \$8,400.00



# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email ([jill-quinn@esasd.net](mailto:jill-quinn@esasd.net)) was recorded on submission of this form.

Untitled Section



**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Jill Quinn

Department \*

Pupil Services

Building \*

Administration

**What service or item are requesting \***

Aimswab Plus

**Why are you requesting the service or item \***

For special education teachers to do progress monitoring

**Suggested replacement \***

RENEWAL

**Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?**

\$8,400.00 budgeted for 24-25

**What is the total cost of the purchase? \***

\$8,400.00

Select the Procurement Method utilized: \*

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* \*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)



Provide justification of sole source (non-competitive) procurement (based on your choice above): \*

N/A Sole Source Provider

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. \*

N/A

Was this purchase budgeted? \*

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10

What account will be charged? \*

10-1211-650-000-00-000-310-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and \* the process of selecting the vendor.

Sole Source Provider - This is a renewal it is purchased each year.

Any additional information you would like to provide.

Professional Staff Special Education Teachers use this for progress monitoring.

This form was created inside of East Stroudsburg Area School District.





Pearson

# QUOTE / PROFORMA

**Customer Bill-to:**

EAST STROUDSBURG AREA SD  
BUSINESS OFFICE  
50 VINE STREET  
PO BOX 298  
EAST STROUDSBURG PA, 18301-0298

**Customer Ship-to:**

EAST STROUDSBURG AREA SD  
279 N COURTLAND ST  
East Stroudsburg PA, 18301-2122  
**Attention:**

**NCS Pearson, Inc.**

P.O Box 599700,  
San Antonio, TX 78259  
Tel: 800-627-7271  
**Tax ID No:**  
41-0850527

**Quote/Proforma Number :** 277834

**Date :** 30-JUL-2024

**Customer Account# :** 571538

**Sales Order Number :** 277834

**Customer PO# :**

**Currency :** USD

**Shipment Terms :** Paid

**Customer Tax Number :**

**Number of Pages :** Page 1 of 2

Prices will be honored for 60 days from price quote date.

This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

<b>Total Ordered Quantity (No. Of Items) :</b>	1200
<b>Other Charges :</b>	USD \$0.00
<b>Net Amount :</b>	USD \$8,400.00
<b>Tax Total :</b>	USD \$0.00
<b>Quote/Proforma Total :</b>	USD \$8,400.00
<b>Amount Due :</b>	USD \$8,400.00

**REMITTANCE INFORMATION**

**Make Checks Payable to:**

13036 COLLECTION CENTER DRIVE  
CHICAGO  
60693  
NCS Pearson, Inc.

**Bank Wire to:**

Bank of America N A  
071000039  
**A/C No:** 8188105388  
SWIFT : 0710000039

## V. ITEMS FOR APPROVAL

- g. Approval of the quote and purchase of furniture from Lakeshore in the amount of \$21,167.89 for a new life skills classroom



# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email ([katrina-aiello@esasd.net](mailto:katrina-aiello@esasd.net)) was recorded on submission of this form.

Untitled Section



## EAST STROUDSBURG AREA SCHOOL DISTRICT Procurement Form

Name of Requestor \*

Katrina Aiello

Department \*

Special Education

Building \*

Administration

**What service or item are requesting \***

Classroom Furniture

**Why are you requesting the service or item \***

A lifeskills classroom is in need of new furniture for their students.

**Suggested replacement \***

New furniture is being requested for a lifeskills classroom that needed to be moved from MSE to Resica.

**Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?**

\$22,500.00

**What is the total cost of the purchase? \***

\$21,167.89

Select the Procurement Method utilized: \*

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* \*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above): \*

N/A

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. \*

Lakeshore - \$21,167.89; Discount School Supply - \$17,014.68; School Specialty - \$19,177.43

Was this purchase budgeted? \*

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No



If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10

What account will be charged? \*

10-1211-610-891-10-000-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Lakeshore is the winning proposal although it is not the lowest bid that was received. Lakeshore has been the furniture company that we have used for several years. They have excellent customer service. They also deliver and set up all of the new furniture. Lakeshore has warranties on all of their furniture. Over the last year, as items needed to be replaced, new items were sent directly to the building in an expedited fashion.

School Specialty and Discount School Supply do not offer the same items as Lakeshore. Flexible/ soft furniture items are not available to suit our students needs. Some do not offer room dividers that we will need in a Lifeskills classroom. They do not carry teacher's desks as well. A craft table will need to be purchased in place of a teacher desk.

Any additional information you would like to provide.

The three quotes will be sent to Peter Bard to be added to the Finance Committee Agenda.

This form was created inside of East Stroudsburg Area School District.



Life Skills @  
Resica



**QUOTE 3939**

Lakeshore Learning Materials  
2695 E. Dominguez Street Carson, CA 90895  
(310) 537-8600 (800) 421-5354  
FAX: (310) 900-2189  
[www.lakeshorelearning.com](http://www.lakeshorelearning.com)  
To contact your local representative,  
**Daniel Szabo**, please call (800) 421-5354

**Bill-to:** 83721  
EAST STROUDSBURG AREA SCH DIST  
ACCOUNTS PAYABLE  
50 VINE ST  
E STROUDSBURG PA 18301-0298  
(570) 424-8500  
**Billto Email:**KATRINA-AIELLO@ESASD.NET

**Ship-to:** 0  
  
  
**KATRINA AIELLO**  
**Shipto Email:**

**Entry Date:** 06/10/2024

**Your Reference No.:**QUOTE 2

**Comment**

PLEASE VERIFY SHIPPING ADDRESS  
WHEN PLACING YOUR ORDER.

PRICES GOOD FOR 90 DAYS. ITEM  
AVAILABILITY SUBJECT TO CHANGE

FOB DESTINATION:FREE SHIPPING  
DISCOUNT REFLECTED IN PRICES.

PLEASE REFERENCE QUOTE NUMBER  
3939 ON YOUR PURCHASE ORDER.

JESSICA MENDOZA - QUOTE AGENT

Line	Item	Out Of Stock Ship By	Qty	Description	Price	Extended
2	DG243		1	<u>HEAVY-DUTY ALL-PURP STOR UNIT</u>	\$740.05	\$740.05
3	DG182		1	<u>HVY-DTY CUB-SHLVLS LRG STG UNIT</u>	\$911.05	\$911.05
4	LM120		1	<u>CLEAR-VIEW BINS - SET OF 10</u>	\$103.55	\$103.55

Which consists of:

4A	LC91	10	<u>LAKESHR CLEAR-VIEW STORAGE BOX</u>	\$0.00	\$0.00
5	LC787	5	<u>FLX-SPC MOBL WDG STNT DSK-MAPL</u>	\$379.05	\$1,895.25

Which consists of:

5A	LCT3024M	5	TABLE, BOX, GUIDE FOR LC787	\$0.00	\$0.00
5B	LCL23343	5	3EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
6	LC763GR	5	<u>FLX-SPC 13.5IN ERGO CHAIR-GR</u>	\$141.55	\$707.75
7	LM902	1	<u>DBL-SIDED W-W MAG ROOM DIVIDER</u>	\$426.55	\$426.55
8	LK364GR	2	<u>FLX-SPC PREMIUM FLR SEAT-GR</u>	\$75.99	\$151.98
9	LC862	1	<u>FLX-SPACE GRAY 6X9 RECT CRPT</u>	\$236.55	\$236.55
10	LC246GR	2	<u>FLX-SPC LNGE COUCH FOR 2-GR</u>	\$521.55	\$1,043.10
11	LC348GR	2	<u>FLX-SPC LNGE CURVE COUCH-GR</u>	\$854.05	\$1,708.10
12	LC534	1	<u>FLEX-SPCE COMFY PILLOWS-ST 6</u>	\$160.55	\$160.55
13	LC298	2	<u>FLX-SPC MOBL BK BIN STRG-MAPLE</u>	\$692.55	\$1,385.10
14	TT836	2	<u>HELP-YRSLF BK BINS-SET OF 12</u>	\$113.05	\$226.10
15	LC664	4	<u>FLX-SPC W-W MBL TRAPZOID TBL</u>	\$711.55	\$2,846.20

Which consists of:

15A	LCD664M	4	W-W TRAPEZOID DESKTOP-LC664	\$0.00	\$0.00
15B	LCL23344	4	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
16	LC763BU	8	<u>FLX-SPC 13.5IN ERGO CHAIR-BU</u>	\$141.55	\$1,132.40
17	LK426	1	<u>FLX-SPC 18 TRAY MBL STRG CTR</u>	\$1,139.05	\$1,139.05
18	LC739	1	<u>FLEX-SPAC MOBL TCHR DESK-MAPLE</u>	\$1,139.05	\$1,139.05

Which consists of:

18A	LCTM5724	1	TBLTOP ASSMBLY GUIDE FOR LC739	\$0.00	\$0.00
18B	LCM3112	1	MSTY PNL-LEGS-CSTRS LC259-739	\$0.00	\$0.00
18C	LCC2326	1	CABINET - LC739, LC259	\$0.00	\$0.00
19	LC845BU	1	<u>FLX-SPC 17.5IN ERGO GLIDE-BU</u>	\$189.05	\$189.05
20	LK414	1	<u>FLEX-SPACE MOBILE CLOVER TABLE</u>	\$711.55	\$711.55

Which consists of:

20A	LCL23344	1	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
20B	LKT4848	1	48X48 CLOVER TABLE-LK414	\$0.00	\$0.00
21	LC763GR	4	<u>FLX-SPC 13.5IN ERGO CHAIR-GR</u>	\$141.55	\$566.20
22	LC663	1	<u>FLEX-SPACE W-W MBL RECT TABL</u>	\$721.05	\$721.05

Which consists of:

22A	LCL23344	1	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
22B	LCD663M	1	W-W DESKTOP FOR LC663	\$0.00	\$0.00
23	LC230	2	<u>FLEX-SPACE 4-SHELF STORG-MAPLE</u>	\$787.55	\$1,575.10
24	DG232	2	<u>HEAVY-DUTY 8-CUBBY UNIT</u>	\$379.05	\$758.10

25	WT111	2	<u>CLEAR-VIEW BINS - SET OF 8</u>	\$82.18	\$164.36
	Which consists of:				
25A	LC91	16	<u>LAKESHR CLEAR-VIEW STORAGE BOX</u>	\$0.00	\$0.00
26	LC282	1	<u>FLEX-SPACE SPOT CARPET-20</u>	\$407.55	\$407.55
27	DD370X	1	<u>SOFT SEATS-SET OF 6</u>	\$122.55	\$122.55
	Which consists of:				
27A	DD371RD	1	<u>SOFT SEAT - RED</u>	\$0.00	\$0.00
27B	DD371RG	1	<u>SOFT SEAT - ORANGE</u>	\$0.00	\$0.00
27C	DD371YE	1	<u>SOFT SEAT - YELLOW</u>	\$0.00	\$0.00
27D	DD371GR	1	<u>SOFT SEAT - GREEN</u>	\$0.00	\$0.00
27E	DD371BU	1	<u>SOFT SEAT - BLUE</u>	\$0.00	\$0.00
27F	DD371VT	1	<u>SOFT SEAT - PURPLE</u>	\$0.00	\$0.00

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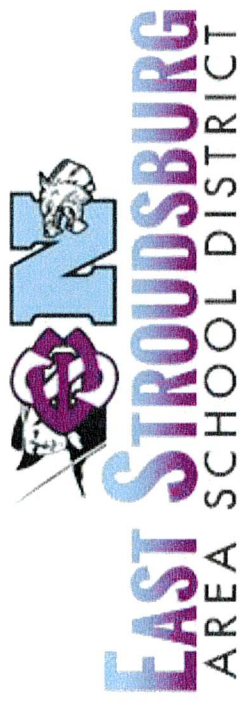
<b>Subtotal:</b>	\$21,167.89
<b>0.0% Tax:</b>	\$0.00
<b>Freight Amount:</b>	\$0.00
<b>Total:</b>	\$21,167.89

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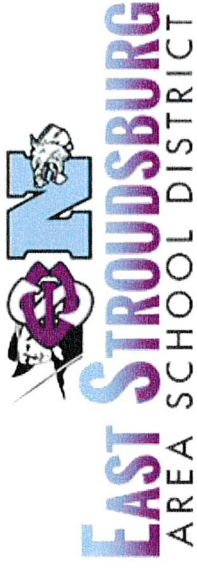
## VI. ITEMS FOR DISCUSSION

- b. Peter Bard : Brief Presentation on Governor's Budget



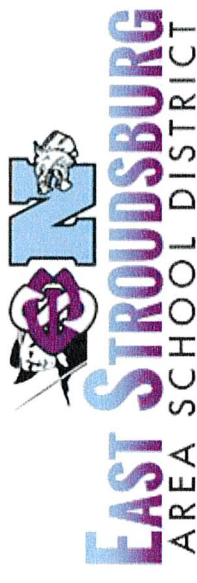
# 2024-2025 Governor's Budget

August 12<sup>th</sup>, 2024 Finance Committee Meeting



## Governor's Budget – What is in it for ESASD

- Basic Education Subsidy - \$26,302,852 (9.2% increase), or an increase of \$2,207,326
- Special Education Subsidy – or an increase of \$610,062 (10% increase)
- Ready to Learn Block Grant – actual RTL \$1,498,758, no increase, Tax Equity - \$5,551,465(new)
- Cyber School Reimbursement (projected) - \$1,034,636 (new)
- Mental Health and Safety Grant - \$223,754 (new)
- Total Increases: \$9,617,243



## Summary

- No indication that the Tax Equity payment is a permanent monetary commitment so we need to wait and see if this holds.
- The conditions upon which the Tax Equity payment can be used are for mitigating tax increases: to mitigate tax increases and to supplement tax revenue lost by declining assessments (two categories that ESASD fits into perfectly)
- We budgeted \$4 million in revenue during our budget cycle, an additional \$5.6 million that we did not expect, this is GOOD news, its cautiously optimism. +
- We will begin quarterly budget meetings during our Finance Committee meetings starting in October.



VII. RECOMMENDATIONS BY THE PROPERTY/FACILITIES  
COMMITTEE

d. Current Project List

North HS Gym Floor 30-819-3072 Date Board Approved 4/20/2020 Complete per Peter Bard 7/18/2024		LIS Gym Floor 20-518-3072 Date Board Approved 6/22/2020 Complete per Peter Bard 7/18/2024		Date	BES HVAC Upgrade Board Approved 12/20/2021 10-4600-450-990-10-211- 461-000-8744 ESSER III Grant YR1 PO#2400000849 Completed
Vendor	2322 Miller Sports Construction	2322 Miller Sports Construction		3181	TRANE U.S. INC
Original Bid	\$ 328,400.00	\$ 225,910.00			\$ 2,949,659.00
Change Order	Alt Power Vent \$ 10,800.00 Chg Order \$ 4,500.00	Atl Power Vent \$ 9,240.00 Disc. \$ (7,210.00)			
Change Order					
Total of Project	\$ 343,700.00	\$ 227,940.00			\$ 2,949,659.00
Letter of Commitment Prepaid Account					
Application 1	PD to Miller \$ 318,400.00	Ins paid \$ (74,450.00)		1/26/2022 \$ 19,771.00	
Application 2	Deductible \$ (10,000.00)	Deductible \$ (5,000.00)		4/26/2022 \$ 88,490.00	
Application 3	\$ -	9/18/2020 \$ 159,558.00		4/26/2022 \$ 58,993.00	
Application 4	11/24/2020 \$ 10,000.00	2/18/2021 \$ 68,382.00		5/17/2022 \$ 442,449.00	
Application 5	1/12/2021 \$ 10,800.00	5/31/2021 \$ 58,382.00		11/30/2022 \$ 442,449.00	
Application 5					715,035.24
Application 6	1/12/2021 \$ 4,500.00	\$ 11,068.00		2/27/2023 \$ 264,800.00	
Application 7				8/31/2023 \$ 300,021.12	
Application 8				8/31/2023 \$ 294,966.00	
Application 9				9/22/2023 \$ 194,966.00	
Application 10				10/25/2023 \$ 117,986.00	
Application 11				12/1/2023 \$ 29,503.64	
Application 12					
Application 13					
Application 14					
Application 15					
Application 16					
Total Payments to Date	\$ 333,700.00	\$ 217,940.00			\$ 2,969,430.00
Left on Contract	\$ 10,000.00	\$ 10,000.00			\$ (19,771.00)
Payment Completion Percentage	97%	96%			101%
					A/CH# 32-4400-450-000-10 211-461-000-0000
D'Huy / CHA Engineering					Paid C.R. Proj#287032 \$29,500.00
1446					\$ 4,708.30
				4/7/2022	\$ 2,000.00
				6/30/2022	\$ 2,950.00
				9/22/2022	\$ 990.02
				10/24/2022	\$ 3,434.98
				6/26/2023	\$ 666.70
				9/29/2023	\$ 4,425.00
				11/3/2023	\$ 666.70
				12/4/2023	\$ 380.55
				1/8/2024	\$ 427.75
				2/1/2024	\$ 8,850.00
	\$ -	\$ -			\$ 29,500.00





Date	EHN Storm Pipe Replacement 32-4200-710-000-30-819- 000-000-3047 Board Approved 6/17/2024 Phase 2	Date	RES Turnkey Project HVAC Improvements ESSER III 10-4600-450-990-10-215- 461-000-8744 \$1,500,000.00 ESSER ONLY Remaining out of Capital Reserve A/C# 32-4600-450 000-10-215-461-000-3051 Board Approved 2/26/2024	Date	EHN/LIS Turnkey Project Rooftop HVAC ESSER III 10-4600-450-990-30-819- 461-000-8744 \$2,530,135.00 Supplies ESSERS Trane ESSER ONLY \$1,104,195.00 Remaining out of Capital Reserve A/C 32-4600-450- 000-30-819-461-000-3051 \$306,682.00 Board Approved 2/26/2024
7526	Rutledge Excavating, Inc.		Trane		Trane
	\$ 286,351.00		\$ 3,317,705.00		\$ 3,941,012.00
	\$ 286,351.00		\$ 3,317,705.00		\$ 3,941,012.00
		ACH Tranf Prepaid	\$ 1,500,000.00	ACH Tranf Prepaid	\$ 2,530,135.00
		6/20/2024	\$ 420,000.00	6/20/2024	\$ 366,645.00
		6/20/2024	\$ 210,000.00	6/20/2024	\$ 162,320.00
		6/20/2024	\$ 190,000.90	6/20/2024	\$ 146,865.00
	\$ -		\$ 2,320,000.90		\$ 3,205,965.00
	\$ 286,351.00		\$ 997,704.10		\$ 735,047.00
	0%		70%		81%
			PD CR Project# 287036 \$ 182,770.00		PD CR Project#287037 \$204,085.00
		ACH Tranf/Trane	\$ 46,750.00		
		4/4/2024	\$ 146.22	4/2/2024	\$ 4,081.70
		4/25/2024	\$ 201.04	4/25/2024	\$ 204.09
		DP	\$ 676.25	DP	\$ 673.48
		DP	\$ 8,882.62	DP	\$ 6,224.59
			\$ 56,656.13		\$ 11,183.86



Date	EHS Flooring Replacment Board Approved 3/20/2023 32-4600-450-000-30-820-000-000-3080 PO#240000000838	Administration Building Replacement Board Approved 3/20/2023 32-4600-450-000-00-021-000-000-3080 Completed per Rob R	Date	Vestibule Project Board Approved 4/17/2023 32-4600-762-000-00-000-000-000-3082	Date
6554	Cope Commercial Flooring	Lehigh Valley Floor Covering	4195	A.G. Mauro	4407
	\$ 1,224,395.00	\$ 177,682.00		\$ 55,550.00	
10/23/2023 BA	\$ (52,930.40)				
	\$ 1,171,464.60	\$ 177,682.00		\$ 55,550.00	
5/31/2023	\$ 433,595.70	5/24/2023	\$ 85,483.80	\$ 55,550.00	4/2/2024
6/26/2023	\$ 283,535.10	8/29/2023	\$ 53,447.40		
8/31/2023	\$ 73,972.80				
8/31/2023	\$ 249,020.10	9/22/2023	\$ 5,610.60		
9/22/2023	\$ 14,194.44	9/22/2024	\$ 18,831.10		
10/27/2023	\$ 117,146.46				
	\$ 1,171,464.60	\$ 163,372.90	\$ 55,550.00		
	\$ -	\$ 14,309.10	\$ -		
	96%	92%	100%		
	Paid C.R. Proj#287038 \$55,877.50				
11/14/2022	\$ 6,828.00				
12/31/2022	\$ 241.15				
12/31/2022	\$ 2,115.75				
2/27/2023	\$ 9,018.10				
4/4/2023	\$ 6,825.00				
4/21/2023	\$ 1,515.15				
6/26/2023	\$ 2,793.87				
6/26/2023	\$ 8,381.62				
8/18/2023	\$ 983.45				
9/22/2023	\$ 4,604.31				
9/29/2023	\$ 2,793.87				
10/31/2023	\$ 2,793.87				
	\$ 48,894.14	\$ -	\$ -		



Vestibule Project Board Approved 4/17/2023 32-4600-762-000-00-000-000-000-3082 District wide	Date	JTL Auditorium Ceiling Repaint Board Approved 4/17/2023 32-4600-431-000-20-517-000-000-3095 Completed 6-27-23	Date	EHN R-Newals (Chiller) A/C# 32-4600-450-000-30-819-008-000-3096 Board Approved 8/21/2023	LIS R-Newals (Chiller) A/C# 32-4600-450-000-20-518-008-000-3096 Board Approved 8/21/2023
Keystone Fire & Security	5285	Pocono Painting	3181	Trane	Trane
\$ 72,535.00		\$ 17,590.00		\$ 194,977.50	\$ 194,977.50
\$ 72,535.00		\$ 17,590.00		\$ 194,977.50	\$ 194,977.50
\$ 72,535.00	7/20/2023	\$ 17,590.00			
\$ 72,535.00		\$ 17,590.00		\$ -	\$ -
\$ -		\$ -		\$ 194,977.50	\$ 194,977.50
100%		100%		0%	0%
\$ -		\$ -		\$ -	\$ -

Date	EHN Generator Replacement A/C# 32-4600-762-000-30-819-000-000-3021 D'Huy Board Approved 8/21/2023 Albarell Electric Inc Board Approved 2/26/24	Date	JTL Auditorium Flooring Board Approved 5/14/2023 Job# 335585 32-4600-450-000-20-517-000-000-3080	Date	Smithfield Sink Hole A/C#32-4100-710-000-10-216-013-000-0000 Board Approved 9/18/2023
	<b>Albarell electric Inc.</b>	<b>6554</b>	<b>Cope Commercial Flooring</b>	<b>2459</b>	<b>Northeast Site Contractors</b>
	\$ 114,255.00		\$ 16,200.00		\$ 8,713.00
		BA 10/23/23	\$ 6,644.00		
		Retainage	\$ 2,284.40		
	\$ 114,255.00		\$ 25,128.40		\$ 8,713.00
		1/3/2023	\$ 16,200.00	11/3/2023	\$ 8,713.01
		11/3/2023	\$ 6,644.00		
	\$ -		\$ 22,844.00		\$ 8,713.01
	\$ 114,255.00		\$ 2,284.40		\$ (0.01)
	0%		91%		100%
	<b>Paid C.R. Proj#287039 \$13,750.00</b>				
10/13/2023	\$ 309.35				
10/13/2023	\$ 2,305.75				
11/3/2023	\$ 2,589.80				
12/4/2023	\$ 2,239.05				
1/8/2023	\$ 1,558.25				
2/1/2024	\$ 865.95				
3/14/2024	\$ 474.95				
4/4/2024	\$ 869.40				
7/18/2024	\$ 763.13				
7/12/2024	\$ 1,437.50				
	\$ 13,413.13				\$ -



Date	RES / SME / MSE Main Door intercome System Board Approve 9/18/2023 32-2220-766-000-10-216- 000-000-3046 10-215-766 10-214-766	Date	MSE Flooring Replacement 32-4600-450-000-10-214- 000-000-3080 Board Approved 2/26/24	Date	ESE Flooring Replacement 32-4600-450-000-10-212- 000-000-3080 Board Approved 2/26/2024
	<b>Keystone fire and Ssecurity</b>		<b>Cope Commercial Flooring</b>		<b>Cope Commercial Flooring</b>
	\$ 14,429.00		\$ 444,826.00		\$ 524,495.00
	\$ 14,429.00		\$ 444,826.00		\$ 524,495.00
1/17/2024	\$ 4,809.67	6/20/2024	\$ 182,394.00	6/20/2024	\$ 155,902.50
1/18/2024	\$ 4,809.67	6/20/2024	\$ 79,335.00	6/20/2024	\$ 73,337.50
1/18/2024	\$ 4,809.66	7/18/2024	\$ 55,946.25	7/18/2024	\$ 19,080.00
	\$ 14,429.00		\$ 317,675.25		\$ 248,320.00
	\$ -		\$ 127,150.75		\$ 276,175.00
	100%		71%		47%
			<b>Paid CR Project#287040 \$33,926.00 SPLIT</b>		<b>Paid CR Project#287040 \$33,926.00 SPLIT</b>
		2/12/2024	\$ 6,300.00	2/12/2024	\$ 6,300.00
		3/14/2024	\$ 9,450.00	3/14/2024	\$ 9,450.00
		4/11/2024	\$ 4,605.60	4/11/2024	\$ 4,605.60
		4/25/2024	\$ 1,095.81	4/25/2024	\$ 1,095.81
		7/18/2024	\$ 722.63	7/18/2024	\$ 722.63
		7/12/2024	\$ 668.34	7/12/2024	\$ 668.34
		7/18/2024	\$ 641.88	7/18/2024	\$ 641.88
	\$ -		\$ 23,484.26		\$ 23,484.26



Date	District Bottle Filling Stations 32-4600-752-000-00-000-000-000-3099 Board Approved 2/26/2024	Date	EHS Stadium Stall Wall Replaement 32-4200-450-000-30-820-000-000-3012 Board Approved 2/26/2024	Date	JMH Flooring Sanding of Floors 32-4600-450-000-10-213-000-000-3080 Board Approved 3/18/2024
	Eastern Penn Supplies (EPSCO) 32 Units 2Feb.2024 \$47,600.00 44 Units in July 2024 \$51,750.00		Robert Brooke & Assoc.		Wayfare Sports \$ 229,788.00
	\$ 99,350.00		\$ 11,880.00		\$ 229,788.00
	\$ 99,350.00		\$ 11,880.00		\$ 229,788.00
3/21/2024	\$ 47,600.00		\$ 11,880.00	6/20/2024	\$ 89,000.00
				7/18/2024	\$ 66,936.60
	\$ 47,600.00		\$ 11,880.00		\$ 155,936.60
	\$ 51,750.00		\$ -		\$ 73,851.40
	48%		100%		68%
					Paid CR Project #287041 \$13,750.00
				4/11/2024	\$ 2,475.00
				4/22/2024	\$ 573.38
	\$ -		\$ -		\$ 3,048.38

Date	EH South Field House Equipment Replacement 32-4600-450-000-30-820- 000-000-3022 Board Approved 6/17/2024		
	<b>Scranton Electric Heating &amp; Cooling</b>	<b>Total of Current Projects</b>	
	\$ 351,567.00	\$ 15,669,390.00	
		\$ -	
		\$ (46,286.40)	
		\$ 2,284.40	
	<b>\$ 351,567.00</b>	<b>\$ 15,625,388.00</b>	<b>\$ 15,625,388.00</b>
		\$ 4,049,906.00	
		\$ 2,118,713.40	
		\$ 1,298,227.00	
		\$ 1,163,508.12	
		\$ 1,060,126.20	
		\$ 763,289.28	
		\$ 28,300.00	
		\$ 454,088.96	
		\$ 401,232.12	
		\$ 336,006.00	
		\$ 222,416.00	
		\$ 117,986.00	
		\$ 29,503.64	
		#VALUE!	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
	\$ -	\$ 12,043,302.72	
	\$ 351,567.00	\$ 3,582,085.28	\$ 15,625,388.00
	0%	77%	
	CHA- Project#287042 21,250.00 32-4600-330-000-30-820-000- 000-3022		
DP	\$ 10,574.00	\$ 111,689.15	
7/12/2024	\$ 4,301.00	\$ 53,138.50	
DP	\$ 1,307.50	\$ 37,785.00	
		\$ 20,873.00	
		\$ 35,469.28	
		\$ 17,959.82	
		\$ 13,680.91	
		\$ 12,792.63	
		\$ 3,700.34	
		\$ 8,955.03	
		\$ 13,125.41	
		\$ 6,056.98	
		\$ 6,615.13	
		\$ 631.46	
		\$ 1,504.37	
		\$ 1,566.27	
		\$ -	
	\$ 16,182.50	\$ 345,543.28	\$ 345,543.28