

## V. ITEMS FOR DISCUSSION

- a. New Dish Machine for J.T. Lambert Intermediate School,  
quote - \$34,534.75

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**craig-neiman@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Melissa Collevecchio

Untitled Title

Department \*

Food Service

Building \*

JTL

What service or item are you requesting \*

Insinger Dishmachine

Why are you requesting the service or item \*

Existing equipment is at the end of useful life

Suggested replacement \*

Replacing existing machine

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Yes

What is the total cost of the purchase? \*

\$34,534.75

Procurement Method: \*

- Quote
- Request for Proposal (RFP)
- Bid
- Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- NO



If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10 ▼

What account will be charged \*

ESSER Funded purchase

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Selected quote includes removal of old machine, installation of new machine, and employee training on new machine

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.



## JTL Dishmachine Quotes 2021

<u>Vendor</u>	<u>Equipment Name</u>	<u>Cost</u>
Nova Equipment	Insinger Dishmachine	\$34,534.75 (Includes removal of existing machine)
Restaurant Supply	Insinger Dishmachine	\$29,989.29 (Does <u>NOT</u> include removal of existing machine)
Dave the WIZ Muller	Insinger Dishmachine	\$34,725.00 (Does <u>NOT</u> include removal of existing machine)

Awarded Vendor: Nova Equipment @ \$34,534.75 (includes removal of existing machine and installation/training of new machine).

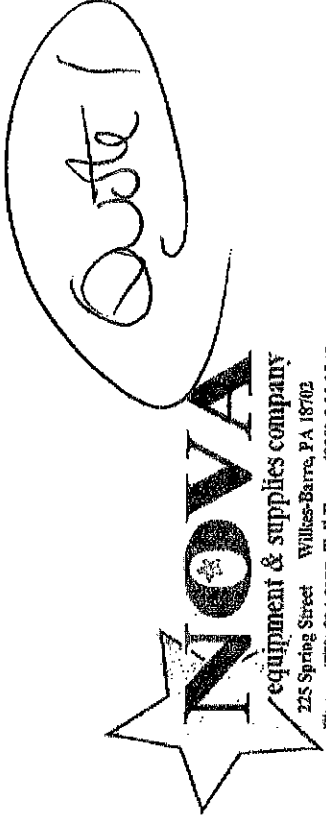
### Addt Info:

The chosen piece of equipment will impact:

1. Equipment that improves the nutrition and quality of meals (e.g. replacing fryers with combination steamer-ovens)
2. Equipment that improves the safety of food served in the school meal programs (e.g. equipment that holds food at appropriate temperatures)
3. Equipment that improves the overall energy efficiency of the school food service operations (e.g. replacing current equipment with more energy efficient)
4. Equipment used to improve or expand participation in the NSLP and/or the School Breakfast Program (e.g. mobile carts for alternative meal service options)
5. Equipment that promotes smarter lunchroom (e.g. lunchroom changes that provide more convenience and appeal to the student population, highlighting healthier choices.)
6. Age of current food service equipment or lack of appropriate equipment (e.g. current equipment is outdated and limited, and limits menu variety)

# Quote

07/13/2021



**NOVA**  
equipment & supplies company  
225 Spring Street Wilkes-Barre, PA 18702  
Phone: (570) 824-9177 Toll Free: (800) 366-0843

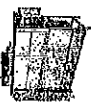
To:  
Nova  
Dino Rivello

Ship To:  
East Stroudsburg SD Revised 07/12/21

From:  
Dino Rivello  
Outside Sales  
Nova Equipment & Supplies  
225 Spring Street  
Wilkes-Barre, PA 18702  
Mobile 570.430.7578

Project Code: 11527

Job Reference Number: 12984

Item	Qty	Description	Sell	Sell Total
1	1 ea	 <b>DISHWASHER, CONVEYOR TYPE</b> Instinger- Model No. ADMIRAL 56-4 Admiral Dishwasher, conveyor type, high temperature, no booster, single tank with power wash & prewash section, CrossFire® wash system, approximately (253) racks/hour capacity, stainless steel frame, legs & feet, electric immersion or steam injector tank heat	\$28,346.99	\$28,346.99
	1 ea	SureFire® start-up & check-out service, standard	\$185.83	\$185.83
	1 ea	Direction of operation to be specified	\$336.49	\$336.49
	1 ea	Electric immersion tank heat, 17.5 kw	\$192.72	\$192.72
	1 ea	480v/60/3-ph, 26.1 amps		
	1 ea	Pressure reduction valve & line strainer		
	1 ea	Rack limit switch		
	2 ea	Vent collars with dampers (each)		
<b>ITEM TOTAL:</b>			<b>\$29,254.75</b>	
2	1 ea	<b>SERVICES: INSTALLATION / TRAINING SERVICES</b> Custom Model No. INSTALL Removal of existing dish machine. Uncrate, assemble, set up and start up of new. <b>Terms: 50% Down to order. Balance upon completion</b>	\$5,280.00	\$5,280.00
<b>ITEM TOTAL:</b>			<b>\$5,280.00</b>	
<b>Total</b>				<b>\$34,534.75</b>

Acceptance: \_\_\_\_\_ Date: \_\_\_\_\_  
Printed Name: \_\_\_\_\_



**RESTAURANT<sup>®</sup>  
SUPPLY.com**

*Q2*

# Quote

09/29/2020

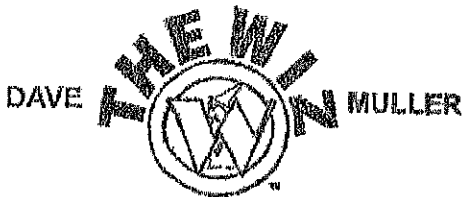
Ship To:  
Marilyn Possinger  
19302

From:  
Restaurant Supply, LLC  
Eliza Ryan  
24 Maple Street  
Wethersfield, CT 06109  
860-246-1111

Job Reference Number: 19960

Item	Qty	Description	Sell	Sell Total
1	1 ea	<b>DISHWASHER, CONVEYOR TYPE</b> Insinger Model No. ADMIRAL 66-4 Admiral Dishwasher, conveyor type, high temperature, no booster, single tank with power wash & prewash section, CrossFire® wash system, approximately (233) racks/hour capacity, stainless steel frame, legs & feet, electric immersion or steam injector tank heat	\$27,114.78	\$27,114.78
	1 ea	SureFire® start-up & check-out service, standard		
	1 ea	Left to right operation		
	1 ea	Electric immersion tank heat, 17.5 kw		
	1 ea	480v/60/3-ph, 26.1 amps		
	1 ea	Pressure reduction valve & line strainer	\$231.00	\$231.00
	1 ea	Rack limit switch	\$418.00	\$418.00
	2 ea	Vent collars with dampers (each)	\$239.00	\$478.00
			<b>ITEM TOTAL:</b>	<b>\$28,241.78</b>
2	1 ea	<b>DELIVERY OPTIONS</b> RestaurantSupply.net Model No. LIFT GATE SERVICE Lift gate service; driver will bring items from truck to ground level. Customer is still responsible for bringing items inside and setting in place.	\$50.00	\$50.00
			<b>ITEM TOTAL:</b>	<b>\$50.00</b>
			Merchandise	\$28,291.78
			Tax 6%	\$1,697.51
			<b>Total</b>	<b>\$29,989.29</b>

*No removal  
No installation*



COMMERCIAL KITCHEN EQUIPMENT & REFRIGERATION  
SALES • SERVICE • INSTALLATION

Dave ( The Wiz ) Muller  
227 B. Service Rd.  
Effort, Pa 18330  
Office Phone: 570-688-9460  
davethewiz@outlook.com

# Estimate

*Quote 3*

Estimate Number: E201001828  
Estimate Date: Oct 01, 2020  
Payment Terms: Payment 15 days after invoice date  
Estimate Amount: 34,725.00  
Created By: Wiz.

**Billing Address**  
J T Lambert Middle School  
2000 Milford Rd  
East Stroudsburg, PA 18301

**Shipping Address**  
J T Lambert Middle School  
2000 Milford Rd  
East Stroudsburg, PA 18301

Item #	Item Name	Quantity	Unit Price	Taxable	Total
1228	Equipment Insinger Admiral66-4  Includes Freight	1.00	34,725.00		34,725.00

**Comments:**  
Thank you for your business!

Subtotal: \$ 34,725.00  
Estimate Amount \$ 34,725.00

**Terms & Conditions:**

All repairs warranted for 30 days. All payments are due by the specified due dates. Any payment received after the specified due date will be charged an additional 1.5% finance charge per month, up to 18% per year. Should your account go into "collection" status, you (your company) will be responsible for any court costs, attorney fees and collection fees. The court of jurisdiction for all legal disputes is Monroe County, Pa. Now offering financing on all equipment purchases!

*\* no removal  
\* no installation*

## V. ITEMS FOR DISCUSSION

- b. Two Portable Donkeys for HS North and HS South,  
quote - \$31,765.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**charles-dailey@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
Procurement Form

Name of Requestor \*

Denise Rogers and Chuck Dailey

Untitled Title

Department \*

Athletics

Building \*

North and South Athletics Department

What service or item are you requesting \*

Portable Donkeys

Why are you requesting the service or item \*

For use at our venues as a portable scorer's table for multiple sports (girls soccer, boys soccer, field hockey, softball, baseball, track/field) and also a secondary concession stand

Suggested replacement \*

This is a new item, it does not replace anything other than a plain table

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

I have no experience with this type of product to perform a cost analysis.

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Seating Solutions \$17,290.00 per item

Sportsfield Specialties \$18,110 per item

Aluminum Athletic Equipment \$15,882 per item

What is the total cost of the purchase? \*

\$31,765 for two donkeys (1 for North HS and 1 for South HS)



Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

---

Which Fund will be charged? \*

10 ▼

What account will be charged \*

10-3250-610-000-30-819-550-000-5000 (North)

10-3250-610-000-30-820-550-000-5000 (South)

---

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes

---

Any additional information you would like to provide.

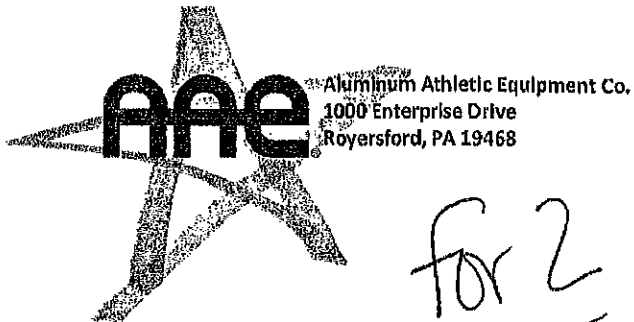
None

---

This form was created inside of East Stroudsburg Area School District.

Google Forms

**Sales Quote**  
**Q21-0705**



Date : February 25, 2021  
Expires : March 27, 2021  
Page 1 / 2

**BILL TO**  
02636  
East Stroudsburg Area School District  
P.O. Box 298  
East Stroudsburg, PA 18301  
USA

**SHIP TO**  
02636  
East Stroudsburg Area School District  
P.O. Box 298  
East Stroudsburg, PA 18301  
USA

Prepared By: Ben Miller      Job Name: East Stroudsburg N&S Donkey-4's      Payment Terms: Net 30      Shipping Method: Motor Freight      Estimated Delivery\*: 03/31/21

Item/Description	Qty/Unit	List Price	Your Price	Discount	Line Total
DONKEY-4      PORTABLE MULTI-PURPOSE CENTER, 3'ELEVATED	2 Each	15,150.00	13,029.00	4,242.00	26,058.00
DONKEY-WS      REMOVABLE WEATHER SCREENS (SPECIFY COLOR) South: Purple - North: Black? Carolina Blue is Not an option	2 Set	1,950.00	1,560.00	780.00	3,120.00
DONKEY-HA      HITCH ATTACHMENT W/ 2" BALL COUPLER	2 Each	570.00	456.00	228.00	912.00
DONKEY-PAC      POWDER-COATED ALUMINUM CANOPY (SPECIFY COLOR) South: Purple - North: Carolina Blue or Black	2 Each	980.00	0.00	1,960.00	0.00
DONKEY-TT      POWDER-COATED 18" TABLE TOP (SPECIFY COLOR) South: Purple - North: Carolina Blue or Black	2 Each	685.00	0.00	1,370.00	0.00
DONKEY-FB-A      POWDER-COATED FRONT BANNER (SPECIFY COLOR) South: Purple - North: Carolina Blue or Black	2 Each	685.00	0.00	1,370.00	0.00
CZ-DONKEY/DECAL      DONKEY DECAL CUSTOMIZATION South: Purple w/ Cavaliers - North: Carolina Blue w/ Timberwolves Freight - Customer	2 Each	230.00	0.00	460.00	0.00
	1	1,675.00	1,675.00	0.00	1,675.00

This is on a Lowboy Truck. Both Donkeys can fit on same truck!  
Come FULLY ASSEMBLED & Roll right off the truck!

Visit Us:  
[www.aaesports.com](http://www.aaesports.com)

Call Us:  
800.523.5471

Email Us:  
[Info@aaesports.com](mailto:Info@aaesports.com)

Subtotal	31,765.00
Total Tax	0.00
<b>TOTAL</b>	<b>\$31,765.00</b>

Comments:

1 delivered to East Stroudsburg South HS & 1 delivered to East Stroudsburg North HS

PLEASE NOTE: This quote does not include assembly or installation. If shipment incurs inside delivery or special lift requirement charges, this cost would be added to your invoice. Any order over \$1,000 paid by credit card will incur a *Credit Card Convenience Fee* - 1% for Visa/Mastercard/Discover and 1.5% for American Express.

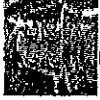
\*Estimated Delivery will be calculated from confirmed order date and is not guaranteed. Please order early to facilitate your requested delivery date.

Price per 1  
unit  
\$ 15,882.50



(/vspfiles/photos/DONKEY-

4-6.jpg?v-cache=1547120720)



(/vspfiles/photos/DONKEY-

4-7.jpg?v-cache=1547120720)

AAE

AAE Live Help  
How can we help you today?

Start chat

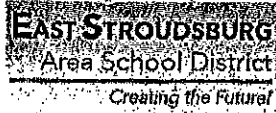
LIVE CHAT

DETAILS	PRODUCT REVIEWS	DRAWINGS/SPECS
<ul style="list-style-type: none"> <li>• Durable 4"square heavy wall tube with radius corners, low profile aluminum frame - elevated 3' platform height</li> <li>• 7' viewing height</li> <li>• Anodized aluminum bench slides forward and back for easy access to the generously sized, 18" deep scorer's table</li> <li>• Aluminum canopy provides protection from the elements, gives a sleek, finished look and is powder-coated in the color of your choice</li> <li>• Aluminum front banner shows team spirit with a multi-color decal of your school name and/or logo and is powder-coated in the color of your choice</li> <li>• Non-slip, fluted flooring and three-step ladder</li> <li>• Lockable flat-free/foam-filled wheels (two fixed, two swivel) for when the unit is in use</li> <li>• Customize your DONKEY with these options, sold separately: back banners (10' x 4' for advertising/additional school logo); hitch attachment; mounting leg supports; removable, roll-up weather screens; permanent tinted plexi-glass weather enclosure; penalty bench across wheel beds; seat and backrest cushions (available in colors)</li> <li>• Proudly Made in the USA &amp; protected by our AAE Warranty(/aae-equipment-warranty-s/135.htm)</li> </ul>		

Share your knowledge of this product. Be the first to write a review »(/login.asp?message=In+order+to+write+a+review%2C+you+must+first+login%2E)

CUSTOMER SERVICE

COMPANY



Denise Rogers &lt;denise-rogers@esasd.net&gt;

---

**RE: Seating Solutions Contact Form**

1 message

Dawn Carry &lt;dcarry@inproduction.net&gt;

Thu, Feb 25, 2021 at 2:42 PM

To: "denise-rogers@esasd.net" &lt;denise-rogers@esasd.net&gt;

Good morning Denise,

Thank you for your interest in InProduction. Pursuant to your request, please see attached and below options for our platforms.

Description: 8x5 Standard One Elevated Scorer's Platform

All aluminum construction unit measures 8' long x 5' wide

The built-in table measures the full 8ft. length. Two built

in benches for sitting at the table. Benches will be 4 BleaChair

MAX (BleaChair color TBD) Platform is completely portable and

comes complete with wheels and leveling jacks. It is railed on

all sides for safety. Entry/exit is via code compliant stairs.

Front of the platform has an area for two-color school name or

nickname (8 ft. X 8"). Materials only \$6,595.00

Platform Options: Full Canopy (choice of color) \$2,495.00

Colored Modesty Front Panel \$545.00

Colored Modesty Front Panel with Logo \$945.00

Camera platform with canopy \$4,400.00

School Name or Nickname Free

Description: 8x6 (Game Day) One Elevated Scorer's Platform

All aluminum construction unit measurers 8' long x 6' wide

The built in table measures the full 8ft. length. Two built in

benches for sitting at the table. Benches will be 4 BleaChair

MAX (BleaChair color TBD) Sports stool along back rail for additional

seating Platform is completely portable and comes complete with

wheels and leveling jacks. It is railed on all sides for safety.

Entry/exit is via code compliant stairs. Front of the platform

has an area for two color school name or nickname. (8 ft. X 8")

Materials Only \$7,995.0

Platform Options: Full Canopy (choice of color) \$2,950.00

Colored Modesty Front Panel \$545.00

Colored Modesty Front Panel with Logo \$945.00

School Name or Nickname Free

Description: 16x5 (Elite) One Elevated EXTENDED Scorers Platform

All aluminum construction unit measures 16' long x 5' wide

The built-in table measures the full 16ft. length. Four built in benches for sitting at the table. Benches will be 8 BleaChair

MAX (BleaChair color TBD) Platform is completely portable and

comes complete with wheels and leveling jacks. It is ralled on

all sides for safety. Entry/exit is via two code compliant stairs.

Front of the platform has an area for two-color school name or nickname (16 ft. X 8").

Materials only \$11,500

11500
4400
1390
<hr/>
\$17,290

Platform Options: Full Canopy (choice of color) \$4,400.00

Colored Modesty Front Panel \$990.00

Colored Modesty Front Panel with Logo \$1,390.00

School Name or Nickname- no charge

+ shipping of ?

Shipping not is not included. Please let me know which option you would like and the shipping address and I will get you over a formal quote. Please let me know if you have any questions and how I can help. I look forward to working with you!



*Dawn Carry*

Seating Design/Sales  
60 Austin Blvd • Commack, NY 11725  
Direct: 631-212-0281 •  
631-845-0449  
dcarry@inproduction.net  
www.seatingsolutions.com



-----Original Message-----

From: wordpress@seatingsolutions.com <wordpress@seatingsolutions.com> On Behalf Of Seating Solutions  
Sent: Thursday, February 25, 2021 2:24 PM  
To: Cameron Pulliam <cpulliam@inproduction.net>; John Campanelli <jcampanelli@inproduction.net>; Paula Scott <pscott@inproduction.net>  
Subject: Seating Solutions Contact Form

From: Denise S Rogers <denise-rogers@esasd.net> East Stroudsburg Area School District

Number  
610837413361070332

Interested In  
Sales

Event Name  
Portable Scorers Table at High School Athletic Field on 05/30/2021 approx. 0 seats

Interested In  
Elevated Scorer's Platform

Comment  
I would like a price quote on 2 of these, but would also like to know if you have the ability to add side and back removable weather screens and also a hitch attachment.

Got our information from  
Internet Search

---  
This e-mail was sent from a contact form on Seating Solutions

---

 InPro Scorers Platforms Deck.pdf  
2104K





**SALES QUOTATION**

Document Number: 48814  
 Document Date: 03/01/21  
 Page: 1/2

Customer No.: C05270

Customer Reference No.: East Stroudsburg ASD

Sales Contact: Daniel Devantier  
 Direct: 607-746-1440  
 Cell: 607-437-7301  
 ddevantier@sportsfield.com

Ship-to Address: East Stroudsburg Area HS South  
 279 N Courtland St  
 Attn: Main Office  
 East Stroudsburg PA 18301-2122  
 USA

Bill-to Address: East Stroudsburg Area School District  
 50 Vine St  
 Attn: Business Office A/P  
 East Stroudsburg PA 18301-2150  
 USA

Item	Quantity	UoM	Price	Total
ST512EMK	1	Each	16,470.00	16,470.00
12'L Scorer's Table with Elevated Mobility Kit, Includes Powder Coated Welded Structural Aluminum Frame and Bench with Backrest, Vinyl Roof Awning and Front/Side BaseZone® Wall Padding, Various Standard Powder Coated Finish and Vinyl Colors Available *OPTIONAL CUSTOM DIGITALLY PRINTED LETTERING AND/OR GRAPHICS AVAILABLE FOR AN ADDITIONAL CHARGE				
STDG	1	Each	0.00	
Scorer's Table Custom Digitally Printed Lettering and/or Graphics for Vinyl Roof Awning and/or BaseZone® Wall Padding				
ST-CUSTOM	1	Each	1,250.00	1,250.00
Custom Scorer's Table Product				

Remarks: Custom Tow Hitch for ST512EMK

Includes Hitch, Mounting Tabs, and Conversion to (2) Rigid Casters on Hitch Side

Please be aware that due to our limited storage capacity, we do not have much flexibility to extend ship dates for certain products. Please let us know immediately if you need to adjust your shipment date.

**DISCLAIMER:** Due to the ongoing increase of steel and aluminum raw material pricing caused by increased demand, coupled with market instability and uncertainty due to the implementation of international trade tariffs, Sportsfield Specialties, Inc. will no longer be able to guarantee current product pricing after this quotation has expired in sixty (60) days. To avoid a potential product price increase, customers will need to provide Sportsfield Specialties, Inc. with a fully executed purchase order or letter of intent before this quotation expires to guarantee this product pricing. Sportsfield Specialties, Inc. reserves the right to requote product pricing as necessary based on current steel and aluminum raw material pricing once this quotation has expired in sixty (60) days.

Printed By: Iwanow

Printed On:  
3/2/2021 11:54:02AM

Remit To:  
PO Box 231  
Delhi, NY 13753

Billing Questions:  
Phone: 607-746-8911  
Email: Billing@Sportsfield.com



**SALES QUOTATION**

Document Number: 48814      Document Date: 03/01/21      Page: 2/2

Payment Term: Prepaid

Quotation Subtotal: \$ 17,720.00

Freight: \$390.00

Freight: Shipping Type:

Tax: \$0.00

Description	Amount
Freight(D4)	390.00

**Total Amount: \$ 18,110.00**

Quotation Valid Until: 04/01/21

Remarks:  
Contract #KPN202001-02

Quote Created By: Lauren Iwanow

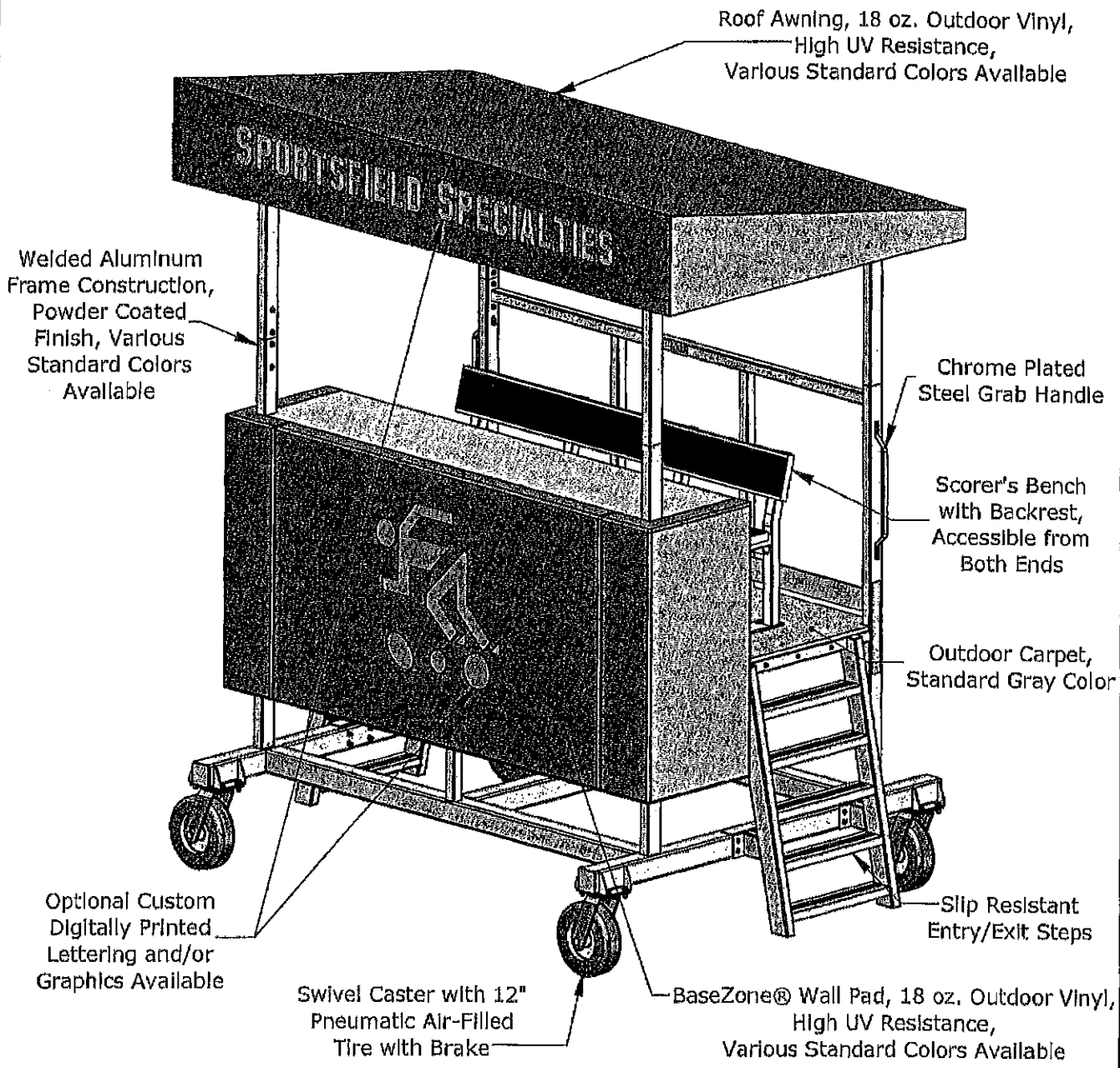
- Customer is responsible for material take-off, quantities and specification compliance and/or equivalency of quoted products.
- All prices listed are in US Dollars
- Delivery is 2-8 Weeks after receipt of purchase order, credit approval, and acceptance of color, material(s) and design.
- All freight is FOB Origin. Freight rates are estimates provided at the time of quotation and the actual freight charges may be adjusted and will be invoiced at the time of product shipment. The actual freight rates may differ from the estimates as a result of variable factors, such as the change in product quantity and/or material order, state of the national economy, fuel costs, capacity and/or rate levels at the time of shipment. Split orders will require additional freight charges. Freight quoted does not include additional equipment to unload or unloading services, assembly or installation.
- Applicable State and Local Sales Tax will be added to the final invoice unless a tax exempt or Resale Certificate is provided prior to order shipment.
- Wire transfers, prepayment by check and established credit terms are accepted payment methods. Accepted credit cards are VISA, Mastercard and American Express.
- Pricing assumes any electrical connections and wiring are supplied by others unless otherwise indicated.
- Customer is responsible for approval and associated cost of any applicable local and state codes.
- Due to the ongoing increase of steel and aluminum raw material pricing caused by increased demand, coupled with market instability and uncertainty due to the implementation of international trade tariffs, Sportsfield Specialties, Inc. will no longer be able to guarantee current product pricing after this quotation has expired in sixty (60) days. To avoid a potential product price increase, customers will need to provide Sportsfield Specialties, Inc. with a fully executed purchase order or letter of intent before this quotation expires to guarantee this product pricing. Sportsfield Specialties, Inc. reserves the right to requote product pricing as necessary based on current steel and aluminum raw material pricing once this quotation has expired in sixty (60) days.

Printed By: Iwanow

Remit To:  
PO Box 231  
Delhi, NY 13753

Billing Questions:  
Phone: 607-746-8911  
Email: Billing@Sportsfield.com

Printed On:  
3/2/2021 11:54:02AM



Part #	Size
ST58EMK	5'W x 8'L
ST510EMK	5'W x 10'L
ST512EMK	5'W x 12'L

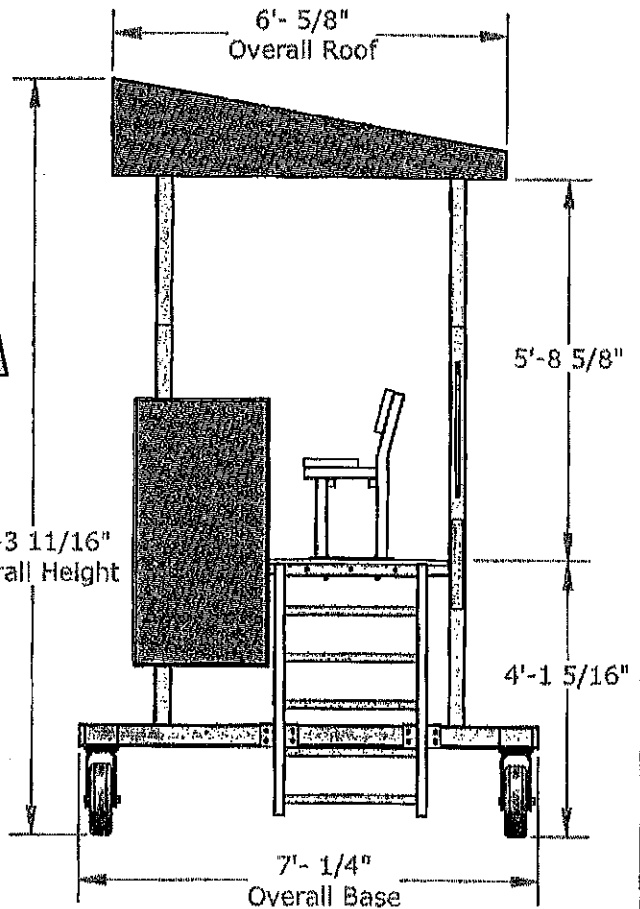
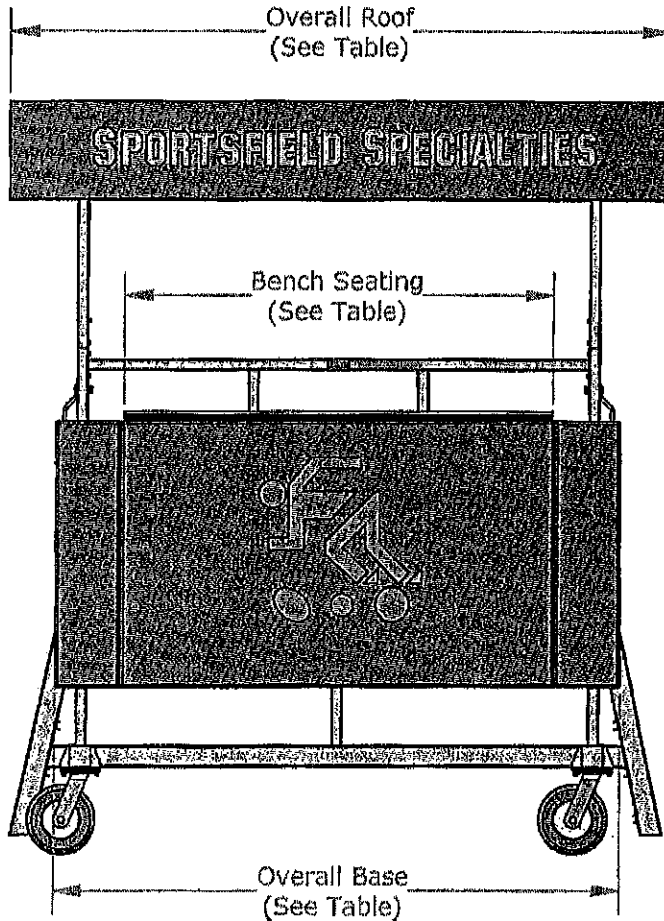
PROPRIETARY AND CONFIDENTIAL

THE INFORMATION CONTAINED IN THIS DRAWING IS THE SOLE PROPERTY OF SPORTSFIELD SPECIALTIES INC. ANY REPRODUCTION IN PART OR AS A WHOLE WITHOUT THE WRITTEN PERMISSION OF SPORTSFIELD SPECIALTIES INC. IS PROHIBITED.

## Scorer's Table with Elevated Mobility Kit

Not To Scale

Sportsfield Specialties Inc 06102020



Part #	Overall Roof	Bench Seating	Overall Base
ST58EMK	10'-1 1/8"	6'-7"	8'-7 3/4"
ST510EMK	12'-1 1/8"	8'-8"	10'-7 3/4"
ST512EMK	14'-1 1/8"	10'-8"	12'-7 3/4"

**PROPRIETARY AND CONFIDENTIAL**

THE INFORMATION CONTAINED IN THIS DRAWING IS THE SOLE PROPERTY OF SPORTSFIELD SPECIALTIES INC. ANY REPRODUCTION IN PART OR AS A WHOLE WITHOUT THE WRITTEN PERMISSION OF SPORTSFIELD SPECIALTIES INC. IS PROHIBITED.

**Scorer's Table with Elevated Mobility Kit**

Not To Scale

Sportsfield Specialties Inc 06102020

## V. ITEMS FOR DISCUSSION

- c. HS North Timing System for the Track & Field Team,  
quote - \$7,329.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**elizabeth-kolcun@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Chuck Dailey

Untitled Title

Department \*

Athletics

Building \*

North

What service or item are you requesting \*

Lynx Timing System Bronze Package

Why are you requesting the service or item \*

This timing system is the same that South Track has and it was recommended by the contracted vendor who handles the timing system for track meets. It will bring the North Track team in line with the other EPC schools for timing systems.

Suggested replacement \*

This replaces the hand held stop watches for timing

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

M-F Athletic #2270 \$7495.00

VS Athletics #4769 \$7421.63

Elite Athlete #6993 \$7329.00

What is the total cost of the purchase? \*

\$7329.00

Procurement Method: \*

- Quote
- Request for Proposal (RFP)
- Bid
- Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- NO



If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10 ▼

What account will be charged \*

10-3250-762-000-30-819-550-000-5000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Yes

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms

**Elite Athlete**

2050 Beaver Creek Rd  
 Ste 101-400  
 Oregon City, OR 97045  
 800-888-9227 / 503-492-3888  
 Fax: 503-492-1888  
 www.EliteAthleteInc.com

**SALES ORDER**

Customer ID  
 ELITEEQUIP

Sales Order # 44965

**Bill To:**

North High School  
 Accounts Payable  
 279 Timberwolf Dr.  
 Dingmans Ferry, PA 18328

**Ship To:**

North High School  
 Lisa Kolcun  
 279 Timberwolf Dr  
 Dingmans Ferry, PA 18328

Date	Ship Via	F.O.B.	Terms
7/22/2021	UPS		Credit Card
P.O. Number	Order Date	Salesperson	
	7/22/2021	GS	

Quantity	Item ID	Description	Unit Price	Amount
1	NSGL	Gill FinishLynx Bronze Timing Solution: E39906 MSRP: \$7600	7,230.00	7,230.00
	GL_NS_Ship Cost	Freight Gill Charges Elite	99.00	99.00
		***FLAT RATE SHIPPING*** ***SALE PRICING***		
		NOTE: FinishLynx systems have an approximate 30-45 day lead time.		

Please inspect items IMMEDIATELY upon receipt. Manufacturer and freight return/damage policies vary and failure to report damages immediately may nullify warranty, replacement, or return.

**Total** \$7,329.00

VSA Quote



VS Athletics  
1450 W 228th St Suite 8  
Torrance, CA 90501  
PH: 800-676-7463 Fax: 800-801-9070  
VSAthletics.com

Page 1  
Invoice Number: P2836144  
Customer #59310

Bill To:  
Accounts Payable  
East Stroudsburg Area School District  
PO Box 298  
East Stroudsburg, PA 18301

Ship To:  
Bob Wilson/ Athletic Department  
East Stroudsburg High School South  
Central Receiving  
279 North Courtland Street  
East Stroudsburg, PA 18301

PO Number:

Ship Via: UPS Com Ground

Sales Rep: DL

Terms: PROFORMA

Invoice Date:

Due Date:

Ordered	Shipped	B/O	Style #	Size/Color	Description	Price	Ext
1	0	0	Z5100B		FinishLynx Bronze Timing System	7,495.95	7,495.95

Items Total	7,495.95
discount	-149.92
Total w/Discount	7,346.03
shipping & handling	75.60
<b>TOTAL</b>	<b>7,421.63</b>

This quote is valid for thirty (30) days.

LOCK FREIGHT



Everything Track & Field

# Quote

MFAC, LLC  
1600 Division Rd  
West Warwick RI 02893  
Toll Free: 1-800-556-7464  
Toll Free Fax: 1-800-682-6950  
Email: [mfathletic@mfathletic.com](mailto:mfathletic@mfathletic.com)

[www.mfathletic.com](http://www.mfathletic.com)

1 of 1

**Bill To**  
Business Office Att: A/P  
East Stroudsburg Area School District  
50 Vine Street  
East Stroudsburg PA 18301

**Ship To**  
Track & Field  
North High School  
279 Timberwolf Dr  
Dingmans Ferry PA 18328

**Customer #**  
CUS11586

<b>Quote #</b> Q108800	<b>Terms</b> Net 30	<b>Date</b> 07/22/2021	<b>Expires</b> 08/21/2021	<b>Sales Rep</b> Lisa Wilson (800) 556-7464 ext 114 <a href="mailto:LisaW@mfathletic.com">LisaW@mfathletic.com</a>	<b>Shipping Method</b> Drop Shipment
---------------------------	------------------------	---------------------------	------------------------------	---	---

Note: FREE Shipping Applied!

Line	Item	Quantity	UM	Price	Extended Price
1	7402-Bronze Lynx Timing Systems Bronze Package	1	EA	\$7,495.00	\$7,495.00

<b>Subtotal</b>	\$7,495.00
<b>Shipping</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Total</b>	\$7,495.00

**100% Satisfaction Guaranteed!**  
No matter what it takes, you will be happy!

Thank you for allowing us to quote on your needs. If you have questions of any kind, need to change this quote, or would like to place an order, please contact me directly at (800) 556-7464 ext 114 or at [LisaW@mfathletic.com](mailto:LisaW@mfathletic.com).  
Thanks again, Lisa Wilson

## V. ITEMS FOR DISCUSSION

d. HS South, Academic Lab, quote - \$12,359.15

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**amy-polmounter@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Amy Polmounter

Untitled Title

Department \*

Admin

Building \*

East Stroudsburg South High School

What service or item are you requesting \*

P.E.M.Co. Furniture

Why are you requesting the service or item \*

Creating an academic lab for all students in room 212 - A-TSI grant funded

Suggested replacement \*

N/A

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Co Star Approved vendor

What is the total cost of the purchase? \*

\$ 12,359.15

Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO



If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? \*

10

What account will be charged \*

A-TSI Budget

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

COSTARS Vendor

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



# PROPOSAL

**Educational & Contract Furniture**  
**1700 N. Highland Road, Suite 107**  
**Pittsburgh, Pa 15241**  
**Phone: 412-831-7601 Fax: 412-831-7662**

**Number** PEMQ8008  
**Date** Jul 20, 2021

**Proposal Expires on:** 8/19/2021

**Website:** [www.pemcofurniture.com](http://www.pemcofurniture.com)

<b>Sold To</b>		<b>Ship To</b>	<b>Your Sales Rep</b>
<b>East Stroudsburg SD</b> Amy Polmouter 279 North Courtland Street East Stroudsburg, PA 18301  <b>Phone</b> 570-956-3729 <b>Fax</b>		<b>East Stroudsburg HS South</b> Amy Polmouter 279 North Courtland Street East Stroudsburg, PA 18301  <b>Phone</b> 570-956-3729 <b>Email</b>	Bill Lindstrom  <b>Office:</b> 412-831-7601 <b>Ext.</b> 119  <b>Cell:</b> 814-553-1640  <b>Email:</b> Bill@pemcofurniture.com
<b>Terms</b>	<b>PO Number</b>		

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
4	Smith System	01531	Multi Media Table Top. 48 x 60, D shape. Standard laminate and edge band color selections TBD.	\$198.60	\$794.40
8	Smith System	01451	Circular Base, 24" diameter. 29" seated height. Standard paint color TBD.	\$192.60	\$1,540.80
8	Smith System	017898 SLV	Surface mount power module, round. 1 Power/2 USB ports per module.	\$172.80	\$1,382.40
4	Smith System	17354 PLT	Large monitor table mount. Platinum paint.	\$328.20	\$1,312.80
4	Smith System	28000WCS/PLT	Mobile A3 Ceramic Steel Whiteboard. 48"W x 66"H.	\$894.60	\$3,578.40
20	Smith System	11849	Flavors 18" four leg stack chairs. Steel glides. Chrome frame/standard shell color TBD.	\$79.80	\$1,596.00
1	Smith System		Freight charges	\$2,154.35	\$2,154.35

*Product shipping direct. Customer responsible for offload and assembly.*

**\*Purchase Order instructions below\***

**PA-CoStars Pricing is Valid for 30 days**

**Pricing Per: PA Co-Stars 035-015**  
**Make PO out to: PEMCO**  
**1700 N. Highland Rd Suite 107**  
**Pittsburgh, PA 15241**

<b>SubTotal</b>	\$12,359.15
<b>Tax</b>	\$0.00
<b>Shipping</b>	0.00
<b>Total</b>	<b>\$12,359.15</b>

Please Sign Proposal and return with PO:  
 Email: Bill@pemcofurniture.com  
 or Fax: 412-831-7662

Print:

Signature:

Date:

## V. ITEMS FOR DISCUSSION

- e. HS North Ecolor +24 Full Color Printing System,  
quote - \$8,360.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**lynette-grimaldi@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Benjamin Brenneman

Untitled Title

Department \*

Administrator

Building \*

High School North

What service or item are you requesting \*

Ecolor +24 "full color poster printing system

Why are you requesting the service or item \*

Through our receipt of funds via the Additional targeted support and improvement (ATSI) grant we are requesting this item as an additional tool to increase our efforts to improve student achievement, educational equity, and access to educational opportunities for all students.

Suggested replacement \*

None at this time

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

yes. 1. Presentation Systems Inc - Midland Park NJ 800.244.6381 (final at \$8360) 2. Amazon - Amazon.com (starting at \$\$2100.00) 3.AGC Education - 800.535.7553 (starting at \$5495.00)

What is the total cost of the purchase? \*

\$8360.00

Procurement Method: \*

- Quote
- Request for Proposal (RFP)
- Bid
- Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10

What account will be charged \*

ATSI Grant

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

3 quotes were obtained. The lowest was not selected because they did not offer a bundle material package for free with the machine.

Any additional information you would like to provide.

This purchase was acquired through the recent ATSI grant

This form was created inside of East Stroudsburg Area School District.



- Request a Sample
- Request a Free Quote
- Our Blog

1.800.535.7553

1.800.535.7553

- SPECIALS
- Order Supplies Online



## Popular EDUCATOR Plus® Printer Packages

**AGC Education has a poster printer to fit your needs & budget.**

**PLEASE VISIT [www.agceducation.com](http://www.agceducation.com) for updated promotions and complete package details.**

### 36" Educator Plus Poster Printer



### 36" Poster & Banner Printer

Our most popular full-color poster printer package.



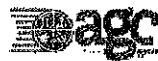
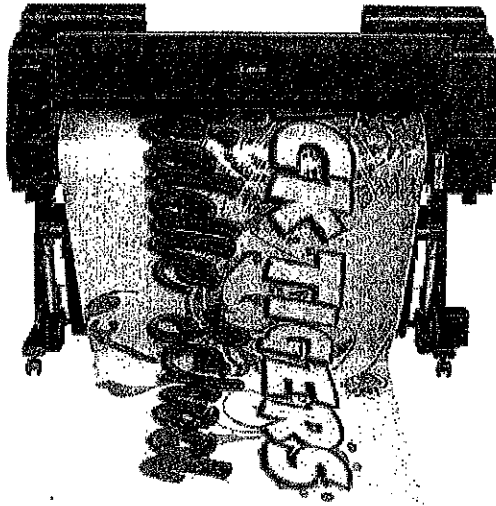
- Lowest operating cost printer on the market
- High Quality, Photo Quality Posters
- Print Direct from any file on your MAC or PC
- Network Ready
- 400 Full Color (2'x3') Posters from 1 set of ink
- Water and UV Outdoor durable prints

**Package starts at \$3995.00**

[Click Here To Learn More](#)

## 44" Educator Plus Indoor/Outdoor

CANON imagePROGRAF PRO-4000S



## 44" Indoor/Outdoor Poster & Banner Printer

44" Full-Color Poster & Banner Printer that produces outdoor durable visuals right off the machine with no additional treatment.

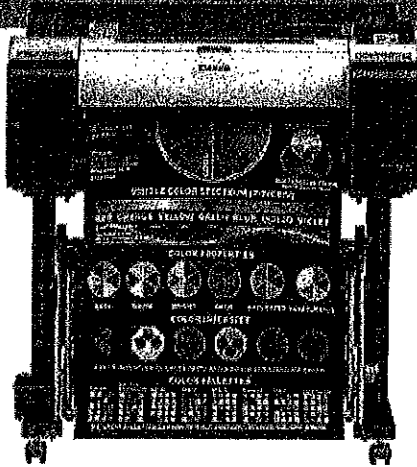
- Outdoor durable posters, banners, window graphics, bumper stickers, signage, and much more
- High Quality, Photo Quality
- Print Direct from any file on your MAC or PC
- Network Ready
- 1000 Full Color (2'x3') Posters from 1 set of ink

**Package starts at \$5495.00**

[Click Here To Learn More](#)

## **24" Educator Plus Jr.**

# EducatorPLUS 24



Full-Color



UV Resistant

Pigment Based  
Dye

## **24" Desktop Poster Printer**

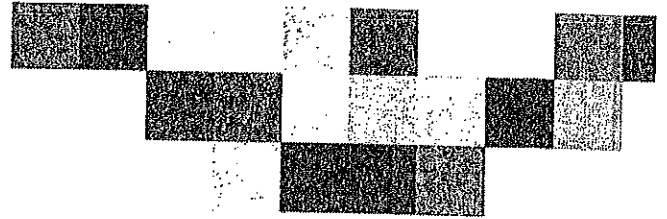
24" Full-Color Poster Printer is a great entry-level poster printer. Designed for schools that are on a tight budget and are looking for a system that can get them started.

- Produces full-color posters
- High Quality, Photo Quality
- Print Direct from any file on your MAC or PC
- 300 Full Color (2'x3') Posters from 1 set of ink (same set of ink as the 36" Printer)
- Includes Stand

**Package starts at \$2995.00**

[Click Here To Learn More](#)

© Copyright 2015 Tonas Graphics

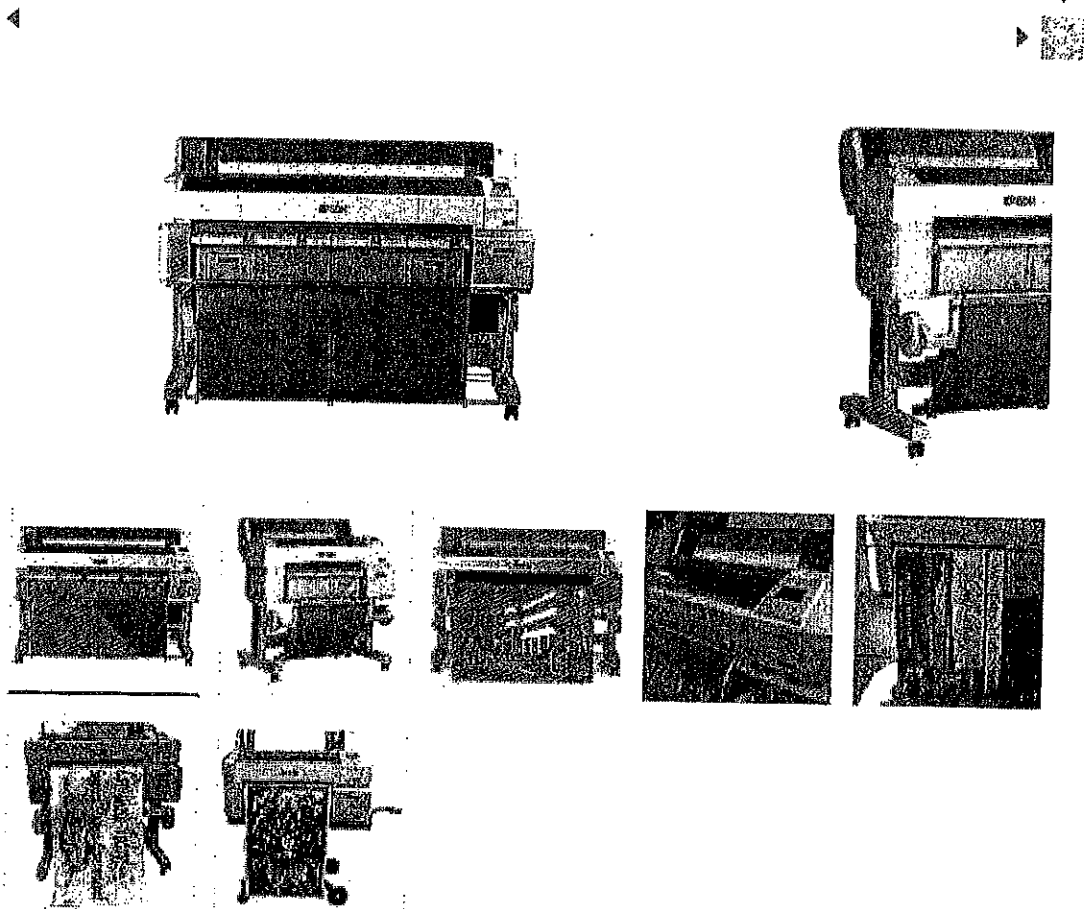


Home >

Discounted Education Color Poster Makers and Supplies at Bright White Paper Co.

> Education Pro Color Poster Makers > 44" Education Pro Color Poster

Maker by Epson



# 44" Education Pro Color Poster Maker by Epson

We're Online!  
How may I help you today?



♥ Add to Wishlist

**\$4,245.00**

1

🛒 Add to cart

📄 Add to Quote

## Description      Specification

---

44" Education Pro Color Poster Maker by Epson – Call for LIMITED, REDUCED Education Only Pricing!

Super easy to use, inexpensive to operate & priced less than the competition. Now any school or business can afford their own full color wide format poster maker in 24", 36" and 44" widths with our School Poster Maker from Epson.

Invest in Epson's latest technology, a professional school poster maker that's incredibly easy to use and inexpensive to operate. In just about an hour after opening the box, you'll be printing beautiful full color posters and banners for a fraction of what you were paying at Kinko's or Staples. Easy to operate? This printer is no different than what's sitting on your desk right now. Print on-demand, in-house, when you want and need it. No waiting!

Some of the Education Pro's Features:

- Waterproof & fade resistant inks no need to laminate to display posters or banners outdoors
- Permanent Print Heads – Canon & HP printers will cost you hundreds of \$'s to replace & maintain your print heads. Not with our printer. They're designed to last the life of the printer.
- Print on vinyl, canvas, polypropylene, Tyvek, Photo quality papers even poster board
- Accepts only 5 ink cartridges, 3 sizes to help keep prices low.
- Ink Costs, you can't buy ink for our machines any cheaper than what we offer
- Comes with easy-to-use design software with over 28,000 customizable templates.
- Fast & Easy Setup
- Incredible unlimited support for the life of the printer-warranty

We're Online!  
How may I help you today?



Tight Budget – No problem. Our base packages come with everything you need to operate your printer – printer, rolling stand, 5 full ink cartridges, all your software including a 28,000 template design software, scan to print software and an accounting program that breaks the cost down of every print job, a roll of paper, printer cable, one year on – site warranty and free shipping.

- Inexpensive to purchase, maintain & operate – one price includes everything, uses only 5 ink cartridges, 3 different sizes. The more you use the printer, increase cartridge sizes of the colors you go through. Plus with Epson's new technology is designed to help conserve ink usage.

- Available in 24", 36" & 44" widths. Print on single sheets as small as an 8 1/2" x 11", use different media in various sizes rolls from 11" & up and print on poster board.

- 

- o Fastest printer in its class.

- o Exceptional Epson quality prints as high as to 2880 x 1440 dpi.

- o Print on all types of media including poster board, vinyl, canvas, high quality papers & more.

- o Super versatile: Network ready, add an extra hard drive, even purchase printers that accepts two rolls at once. From one workstation to all your workstations, just select the Education Pro print driver and go.

- o Incredible support for your Education Pro Color School Poster Maker. This printer comes with a 1 year on site warranty – optional 1 and 2 year additional warranties also available. Plus an 800#s to us and Epson along with training manuals and plenty of video demos. Even Skype sessions are available!

Will print on smaller paper rolls example: 24" & 44" widths.

Also available in dual roll model.

Please email [info@brightwhitepaper.com](mailto:info@brightwhitepaper.com) or call us at 800-321-5716 for more information.

#### Categories:

Discounted Education Color Poster Makers and Supplies at Bright White Paper Co.

Education Pro Color Poster Makers

## Related products

VariQuest® Perfecta 2400 Ink Cartridges  
Yellow 3 pack – 29 ML. each

\$99.95



Add to Quote

Value Pack – Poster, Banner, and Sticker  
Making Kit

We're Online!  
How may I help you today?



\$725.00 - \$915.00



Vinyl 15 mil Economy Scrim

\$109.95 - \$166.95

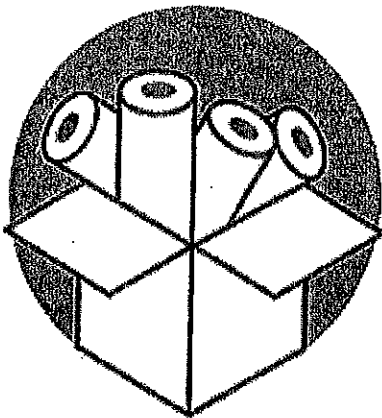


Poster Board for the Education Pro Color Poster Maker

\$95.00



Share it on:



# Bright White

Paper Company

Got Questions ? Call us 24/7!

800.321.5716

We're Online!

How may I help you today?





3 original

**Date: July 6, 2021**  
**To: East Stroudsburg High School North**  
**Location: Dingmans Ferry, PA**  
**Attn: Benjamin Brenneman**

**eColor+ 24H Silver**

<b>DESCRIPTION</b>	<b>QTY</b>	<b>VALUE</b>	<b>EDU PRICE</b>
eCOLOR+ 24" Full Color Poster Printing System (H-series features exclusive built-in hard drive and USB port) Includes rolling stand- starter ink set (5 inks) One year on-site warranty	1	\$7,295.00	\$6,695.00
<b>UPDATED</b> PosterArtist software Custom Integrated, High Resolution	1	\$800.00	FREE
Scanning station	1	\$190.00	FREE
Design Station Laptop-Preloaded	1	\$800.00	FREE
24" Premium Matte Paper Roll	1	\$ 54.00	FREE
24" Glossy Paper Roll	1	\$144.00	FREE
Delivery		\$200.00	FREE
On-Site Set Up and Training		\$250.00	FREE

**INCLUDED:**  
**Unlimited phone support**  
**eColor Educational templates & ClipArt**

<b>Total</b>	<b>\$6,695.00</b>
<b>Less discount</b>	<b>-\$2,245.00</b>
<b>Total quote</b>	<b>\$4,450.00</b>

**\*Quote expires 30 days from above date.**  
**IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CONTACT ME.**  
 lisa@presentationsys.com  
 PHONE # 800-244-6381  
 FAX # 973-304-1870



**Presentation  
Systems Inc.**

103 Godwin Ave  
 PMB 204  
 Midland Park NJ 07432  
 Tel: 800-244-6381  
 www.presentationsys.com

ester w/ 10-2380-891-000-30-81P-  
 100-000-0000

have AT&T grant

20220443



**Date: July 6, 2021**  
**To: East Stroudsburg High School North**  
**Location: Dingmans Ferry, PA**  
**Attn: Benjamin Brenneman**

**eColor+ 24H Supplies**

<b><u>DESCRIPTION</u></b>	<b><u>QTY</u></b>	<b><u>VALUE</u></b>	<b><u>EDU PRICE</u></b>
Supply Bundle Option #6	1	\$3,235.00	\$2,735.00
<i>Includes:</i>			
<i>12 Rolls Premium Matte Paper</i>			
<i>4 Rolls Glossy Paper</i>			
<i>2 Rolls "Charlie" Adhesive Vinyl</i>			
<i>2 Rolls Banner Vinyl</i>			
<i>1 Set 300ml Inks</i>			
"Charlie" Adhesive Vinyl	1	\$325.00	\$325.00
11" Certificate Paper	1	\$25.00	\$25.00
300ml Ink Set	1	\$950.00	\$825.00

**Included:**  
 Delivery

---

**Total** **\$3,910.00**

**\*Quote expires 30 days from above date.**  
**IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CONTACT ME.**  
 lisa@presentationsys.com  
 PHONE # 800-244-6381  
 FAX # 973-304-1870



**Presentation  
 Systems Inc.**

103 Godwin Ave  
 PMB 204  
 Midland Park NJ 07432  
 Tel: 800-244-6381  
[www.presentationsys.com](http://www.presentationsys.com)





**Presentation  
Systems Inc.**



103 Godwin Ave, PMB 204 Midland Park, NJ 07432  
Tel: 800-244-6381 Fax: 973-304-1870  
[www.presentationssys.com](http://www.presentationssys.com)

**To: Whom It May Concern**

**From: Jack Egan, Owner & CEO**

**Dates: January 2021 through December 2021**

**Re: eColor+ Sole Source Reseller**

Thank you for your interest in the eColor+ System.

Please be advised that Presentation Systems, Inc. is the exclusive distributor of the eColor+ Poster Printer System featuring the Canon TM-205. Presentation Systems, Inc. is Canon trained and certified. The staff is certified for service, support, training, and supplies for the eColor+ Poster Printer. Presentation Systems, Inc. is the exclusive provider of the eColor+ Poster Printer, including support, service, and supplies, in the following states:

- Delaware
- Maryland
- Pennsylvania

Please feel free to contact Presentation Systems, Inc. directly at (973)-304-1866 with any specific questions relating to the eColor+ System. Thank you again for your interest in our products.

Sincerely,

*I mailed Angela Byrne  
for WTS info*

Owner & CEO  
Presentation Systems, Inc.



**Date: July 6, 2021**  
**To: East Stroudsburg High School North**  
**Location: Dingmans Ferry, PA**  
**Attn: Benjamin Brenneman**

**eColor+ 24H Silver**

<b><u>DESCRIPTION</u></b>	<b><u>QTY</u></b>	<b><u>VALUE</u></b>	<b><u>EDU PRICE</u></b>
eCOLOR+ 24" Full Color Poster Printing System (H-series features exclusive built-in hard drive and USB port) Includes rolling stand- starter ink set (5 inks) One year on-site warranty	1	\$7,295.00	\$6,695.00
<b>UPDATED</b> PosterArtist software Custom Integrated, High Resolution	1	\$800.00	FREE
Scanning station	1	\$190.00	FREE
Design Station Laptop-Preloaded	1	\$800.00	FREE
24" Premium Matte Paper Roll	1	\$ 54.00	FREE
24" Glossy Paper Roll	1	\$144.00	FREE
Delivery		\$200.00	FREE
On-Site Set Up and Training		\$250.00	FREE

**INCLUDED:**  
**Unlimited phone support**  
**eColor Educational templates & ClipArt**

<b>Total</b>	<b>\$6,695.00</b>
<b>Less discount</b>	<b>-\$2,245.00</b>
<b>Total quote</b>	<b>\$4,450.00</b>

**\*Quote expires 30 days from above date.**  
**IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CONTACT ME.**  
 lisa@presentationsys.com  
 PHONE # 800-244-6381  
 FAX # 973-304-1870



**Presentation  
Systems Inc.**

103 Godwin Ave  
 PMB 204  
 Midland Park NJ 07432  
 Tel: 800-244-6381  
 www.presentationsys.com



**Date: July 6, 2021**  
**To: East Stroudsburg High School North**  
**Location: Dingmans Ferry, PA**  
**Attn: Benjamin Brenneman**

**eColor+ 24H Silver**

<b><u>DESCRIPTION</u></b>	<b><u>QTY</u></b>	<b><u>VALUE</u></b>	<b><u>EDU PRICE</u></b>
eCOLOR+ 24" Full Color Poster Printing System (H-series features exclusive built-in hard drive and USB port) Includes rolling stand- starter ink set (5 inks) One year on-site warranty	1	\$7,295.00	\$6,695.00
<b>UPDATED</b> PosterArtist software Custom Integrated, High Resolution Scanning station	1	\$800.00	FREE
Design Station Laptop-Preloaded	1	\$190.00	FREE
24" Premium Matte Paper Roll	1	\$800.00	FREE
24" Glossy Paper Roll	1	\$ 54.00	FREE
Delivery		\$144.00	FREE
On-Site Set Up and Training		\$200.00	FREE
		\$250.00	FREE

**INCLUDED:**  
**Unlimited phone support**  
**eColor Educational templates & ClipArt**

<b>Total</b>	<b>\$6,695.00</b>
<b>Less discount</b>	<b>-\$2,245.00</b>
<b>Total quote</b>	<b>\$4,450.00</b>

**\*Quote expires 30 days from above date.**  
**IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CONTACT ME.**  
 lisa@presentationsys.com  
 PHONE # 800-244-6381  
 FAX # 973-304-1870



**Presentation  
Systems Inc.**

103 Godwin Ave  
 PMB 204  
 Midland Park NJ 07432  
 Tel: 800-244-6381  
[www.presentationsys.com](http://www.presentationsys.com)



R# 2022.06.86

Date: July 6, 2021  
To: East Stroudsburg High School North  
Location: Dingmans Ferry, PA  
Attn: Benjamin Brenneman

**eColor+ 24H Supplies**

<b><u>DESCRIPTION</u></b>	<b><u>QTY</u></b>	<b><u>VALUE</u></b>	<b><u>EDU PRICE</u></b>
Supply Bundle Option #6 <i>Includes:</i> 12 Rolls Premium Matte Paper 4 Rolls Glossy Paper 2 Rolls "Charlie" Adhesive Vinyl 2 Rolls Banner Vinyl 1 Set 300ml Inks	1	\$3,235.00	\$2,735.00
"Charlie" Adhesive Vinyl	1	\$325.00	\$325.00
11" Certificate Paper	1	\$25.00	\$25.00
300ml Ink Set	1	\$950.00	\$825.00

**Included:**  
Delivery

---

**Total** **\$3,910.00**

**\*Quote expires 30 days from above date.**  
**IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CONTACT ME.**  
lisa@presentationsys.com  
PHONE # 800-244-6381  
FAX # 973-304-1870



**Presentation  
Systems Inc.**

103 Godwin Ave  
PMB 204  
Midland Park NJ 07432  
Tel: 800-244-6381  
[www.presentationsys.com](http://www.presentationsys.com)



Presentation  
Systems Inc.



103 Godwin Ave, PMB 204 Midland Park, NJ 07432  
Tel: 800-244-6381 Fax: 973-304-1870  
www.presentationssys.com

**To:** Whom It May Concern

**From:** Jack Egan, Owner & CEO

**Dates:** January 2021 through December 2021

**Re:** eColor+ Sole Source Reseller

Thank you for your interest in the eColor+ System.

Please be advised that Presentation Systems, Inc. is the exclusive distributor of the eColor+ Poster Printer System featuring the Canon TM-205. Presentation Systems, Inc. is Canon trained and certified. The staff is certified for service, support, training, and supplies for the eColor+ Poster Printer. Presentation Systems, Inc. is the exclusive provider of the eColor+ Poster Printer, including support, service, and supplies, in the following states:

- Delaware
- Maryland
- Pennsylvania

Please feel free to contact Presentation Systems, Inc. directly at (973)-304-1866 with any specific questions relating to the eColor+ System. Thank you again for your interest in our products.

Sincerely,

Owner & CEO  
Presentation Systems, Inc.



Authorized Educational Dealer

Hello  
Select your address All

poster printer

Hello, Sign In  
Account & Lists Returns  
& Orders

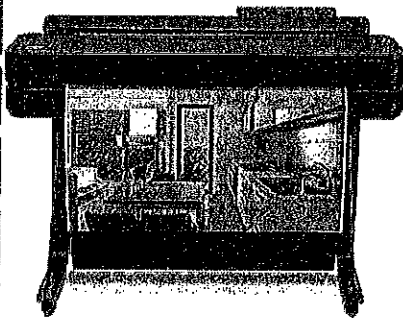
0

All Best Sellers Customer Service Prime New Releases Pharmacy Books Fashion Toys & Games Shop low prices for school

All Electronics Deals Best Sellers TV & Video Audio & Home Theater Computers Camera & Photo Wearable Technology Car Electronics & GPS

Back to results

Sponsored



Roll over image to zoom in

# HP DesignJet T650 Large Format Wireless Plotter Printer - 36", with Modern Office Design (5HB10A)

Visit the HP Store

15 ratings

11 answered questions

Amazon's Choice for "poster printer"

Climate Pledge Friendly

Price: \$2,199.00

Available at a lower price from other sellers that may not offer free Prime shipping.

Style: Large Format Color Plotter

Large Format Color Plotter  
\$2,199.00

T650 Printer with 10 Inks  
\$2,452.91

T650 Printer with 4 Inks  
\$2,328.12

Printing Technology Inkjet  
Brand HP  
Connectivity Technology Wi-Fi, USB, Ethernet  
Model Name DesignJet T650  
Recommended Office  
Uses For Product

### About this item

- Ideal for: AEC, GIS, and MCAD professionals who want to print maps, technical drawings, posters, and renders with precise, accurate line quality and crisp text.
- Media Sizes: Up to 36-inch wide media rolls (printer includes roll cover), and up to 36 by 74.7-inch sheets.
- Media Handling: Sheet feed, roll feed, automatic sheet/roll switch, media bin, automatic horizontal cutter.

20

\$2,199.00

FREE delivery: Wednesday, Aug 11 Details

Fastest delivery: Tomorrow Order within 6 hrs and 44 mins Details

Select delivery location

In Stock.

Qty: 1

Add to Cart

Buy Now

Secure transaction

Ships from Amazon.com

Sold by Amazon.com

Packaging Shows what's inside an...

Details

Return policy: This item is returnable

Support: Free Amazon product support included



Enjoy fast, FREE delivery, exclusive deals and award-winning movies & TV shows with Prime Try Prime and start saving today with Fast, FREE Delivery

### Add a Protection Plan:

4-Year Protection for \$184.99

3-Year Protection for \$147.99

Add a gift receipt for easy returns

Add to List

New & Used (5) from \$2,150.00 & FREE Shipping

## V. ITEMS FOR DISCUSSION

- f. HS North PBIS management system, quote - \$5,623.75

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**lynette-grimaldi@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Benjamin Brenneman

Untitled Title

Department \*

Administrator

Building \*

High School North



What service or item are you requesting \*

A school wide PBIS management system that assists the school in our Positive Behavioral Interventions and support programing

Why are you requesting the service or item \*

As a recent recipient of ATSI grant funding - we are requesting this service as an additional tool to increase our efforts to improve student achievement, educational equity, and access to educational opportunities for all students.

Suggested replacement \*

None available

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

3 quotes were not possible as PBIS Rewards through Motivating system llc was a sole source vendor and not available through another vendor

What is the total cost of the purchase? \*

\$5623.75

Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10

What account will be charged \*

ATSI Grant account

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

The program purchase comes from a Sole Source vendor. 3 quotes were not obtained

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.





## **PBIS Rewards Service Proposal For:**

**East Stroudsburg High School North**

**Proposal Number: v108834**

**Date: March 16, 2021**

### **Executive Summary**

Motivating Systems, LLC dba PBIS Rewards (PR) will provide its PBIS Rewards Service to East Stroudsburg High School North (Organization), East Stroudsburg Area School District, located at 279 Timberwolf Drive, Dingmans Ferry, PA 18328, United States for the school year 2021-2022, 2022-2023, and 2023-2024.

### **School Requirements**

#### **Student Requirements**

Students are not required to have ID cards, but the PBIS Rewards smartphone App is most effective when students have ID cards. The ID cards should have a QR code or Barcode that represents a numeric student ID number unique to each student. PR can provide Student ID Cards at an additional cost. See <https://www.pbisrewards.com/order/> for pricing and ordering details.

#### **Primary Staff Contact**

PR will provide access for the Organization's primary staff contact. The Organization's primary staff contact may provide authorization for additional staff members to perform administrative tasks associated with the PBIS Rewards application. Once access has been granted, the primary staff contact, or designees, will be responsible to ensure that all other staff members and students are granted access to the program. PR can assist in this process if issues arise, but the primary responsibility for granting access and setting permission levels for school staff members and students will rest with the Organization.

#### **Smartphone Apps Requirements**

Any user who will use one of the PBIS Rewards Smartphone Apps must have a smartphone or device capable of running the applicable PBIS Rewards Smartphone App (Staff App, Student App, Parent App). Devices supported include:

- iOS devices (latest version)
- Android devices (latest version)
- Amazon Fire devices (latest version)

We will attempt, but not guarantee, to support previous versions of the operating systems of these devices. Devices must be capable of communicating with the website <https://app.pbisrewards.com> over a Wi-Fi network or over a mobile data network.

#### **ID Card Limitation**

If Organization is using ID Cards provided outside of the PBIS Rewards service, you confirm that Organization has adequately tested your ID Cards with the PBIS Rewards Smartphone apps for those platforms that you will be using in Organization. PR does not warrant that the Smartphone Apps will work with ID Cards that are not provided by PR or are not produced from the PBIS Rewards service. Although the Smartphone Apps generally work with other ID Card systems that use a barcode or QR Code, it is important that Organization test compatibility to ensure that the Apps work satisfactorily.

## Desktop Web Portal Requirements

A computer capable of running a modern browser with current software updates applied such as:

- Chrome (latest version)
- Microsoft Edge (latest version)
- Firefox (latest version)
- Safari (latest version)

The computer must have Internet access and be capable of communicating with the website

<https://app.pbisrewards.com>. The PBIS Rewards service including the Smartphone Apps and the Desktop Web Portal are provided as a cloud-hosted solution.

## Pricing

Pricing for the use of the software consists of a per school base fee plus a per student fee. The number of students is based on the school's best estimate of the number of active students they will have at peak enrollment. If the number of active students is 5% or more than the estimate, an additional charge may be invoiced. All pricing is in US Dollars (USD).

Description	Years	Qty	Price	Ext Price	
PBIS Rewards Service Base Fee	3	1	\$500.00	\$1,500.00	USD
PBIS Rewards Per Student Fee	3	1000	\$1.95	\$5,850.00	USD
Prorated Discount		1	-\$1,102.50	-\$1,102.50	USD
One-time Pricing Adjustment		1	-\$623.75	-\$623.75	USD
<b>Total Price</b>				<b>\$5,623.75</b>	<b>USD</b>

**\*\*\* ID Badges and Lanyards are not included. \*\*\***

**\*\*\* The Advanced Referral System add-on is not included. \*\*\***

## Payment

Organization will be invoiced immediately upon execution of this agreement or upon PR receiving a purchase order. Incorporated into this Agreement are the Payment and Billing Policies of PR which are at <https://www.pbisrewards.com/policies/bpp/>. Organization acknowledges and agrees to the terms of the PR Billing and Payment Policy.

## Support

Helpdesk support is available during standard business hours to any Staff or Admin user in the PBIS Rewards System for the Organization. The preferred method for initiating a helpdesk request is to use the PBIS Rewards Support Website:

<https://support.pbisrewards.com/help>

Users can also call in to request support by calling toll-free 1-844-458-7247. This number is answered Monday-Friday 8am to 5pm (Central Time Zone) with exceptions for the standard recognized US holidays.

## Services

PR will permit Organization to access its PBIS Rewards Services and the related software applications (the 'Services') for use in the Positive Behavior Interventions and Support program implemented by Organization.

## **PBIS Rewards Terms of Service**

This proposal is a contract for services and is covered by the PBIS Rewards Terms of Service dated July 26, 2018. A copy of the PBIS Rewards Terms of Service can always be found at:

<https://www.pbisrewards.com/policies/platform-terms-of-service/>

If PBIS Rewards updates the PBIS Rewards Terms of Service, the Organization will be notified that there is a new version available. By default, the PBIS Rewards Terms of Service dated July 26, 2018 will remain the legally-binding version. If it so chooses, the Organization may notify PBIS Rewards in writing that it adopts the new version which then becomes the legally-binding version of the PBIS Rewards Terms of Service.

The PBIS Rewards Terms of Service covers the following: a) Acceptable Use; b) Student Data Privacy; c) FERPA; d) COPPA; e) PPRA. Additionally, where applicable, it covers state-specific policies.

## **Termination by PBIS Rewards**

Notwithstanding anything to the contrary contained in this Agreement, PR may suspend or discontinue part or all of the Services or terminate this Agreement immediately upon notice to Organization for any of the following reasons: (i) Organization fails to pay any invoice within thirty (30) days from the date of invoice, provided PR gives Organization notice and an opportunity to cure its payment default within seven business days of such notice; (ii) Regulatory or other governmental actions which adversely affect the cost of providing the Services, determined in PR's sole discretion; (iii) Organization furnishes false or misleading customer information; (iv) Organization fails, in PR's sole discretion, to maintain satisfactory credit qualifications; (v) Organization fails to provide timely information or data necessary for activating the Services; (vi) Organization does not comply with any applicable software licensing agreements, if any; (vii) Organization becomes subject to voluntary or involuntary bankruptcy, insolvency, reorganization, or liquidation proceedings; makes an assignment for the benefit of creditors; or admits in writing its inability to pay its debts; or (viii) a Prohibited Use has occurred. In such cases, PR may terminate this Agreement or any portion of the Service.

## **Limited Warranty**

Organization warrants that it has completed due diligence on the fitness of the PBIS Rewards service. PBIS Rewards warrants that the PBIS Rewards Service will work as outlined in the user documentation provided via the PBIS Rewards support site at <https://support.pbisrewards.com> and makes no implied warranties. PBIS Rewards will fix any Defect of operation of the software in a timely manner which will not extend beyond 60 days from the first discovery of the Defect. A Defect is any operation or non-operation of the software where it does not perform as described on the support website. Requests to change how the software operates will not constitute a Defect. Any warranty claim must be brought within 180 days from date of purchase for which PR may choose to either repair, replace, or refund the purchase price.

## **Limitation of Liability**

In no event shall PR be liable for any damages including, without limitation, incidental or consequential damages that Organization alleges to have suffered as a result of the Services or the failure of the Services or any costs or expenses for labor or other expenses incurred by reason of the use of any defective goods, access interruption, or loss of information arising out of the use of or inability to use the Services, even if PR has been advised of the possibility of such damages. Any action for PR's breach of this Agreement must be commenced by Organization within 180 days after the cause of action occurs.

## **Security Protocols**

Both parties agree to maintain security protocols that meet industry standards in the transfer or transmission of any data, including ensuring that data may only be viewed or accessed by parties legally allowed to do so. PR shall maintain all data obtained or generated pursuant to the Service Agreement in a secure digital environment and not copy, reproduce, or transmit data obtained pursuant to the Service Agreement, except as necessary to fulfill the purpose of data requests by the Organization. Organization agrees to train staff members on security protocols and

ensure passwords are maintained in a secure environment to minimize unauthorized access.

## Agreement

This Agreement, including the PR Billing and Payment Policy and the PBIS Rewards Terms of Service dated July 26, 2018 which are incorporated herein, supersedes all proposals, oral or written, and all communications between the parties relating to the subject matter of this Agreement. This Agreement may not be altered, amended, modified or discharged in any way whatsoever except by subsequent instrument in writing signed by a duly authorized agent of PR and Organization.

**COPYRIGHT.** All title, including, but not limited to, copyrights in and to the Services, other related materials, and any copies thereof are owned by PR. All rights not expressly granted are reserved by PR.

**DAMAGES UPON TERMINATION.** In the event that PR at any time terminates the Service for any default by Organization, in addition to any other remedies PR may have at law or in equity, PR may recover from Organization all damages PR may incur by reason of such default, including reasonable attorney's fees. No failure of PR to exercise any power given PR hereunder, or to insist upon strict compliance by Organization of any obligation hereunder, and no custom or practice of the parties at variance with the terms hereof shall constitute a waiver of PR's right to demand exact compliance with the terms hereof.

**NOTICE.** All notices that are required or permitted to be given under Agreement shall be in writing, duly signed by the party giving such notice, and transmitted either by personal delivery or by registered or certified mail with return receipt and postage prepaid. All such notices shall be effective immediately upon personal delivery or mailing to the addressee. The address of either party may be changed by notice to the other party given pursuant to this paragraph. For purposes of all notices or communications required or permitted to be given hereunder, the addresses of the parties hereto shall be as indicated below:

PR: Motivating Systems, LLC  
dba PBIS Rewards  
223 NW 2nd St, Suite 300  
Evansville IN 47708  
United States

ORGANIZATION: East Stroudsburg High School North  
279 Timberwolf Drive  
Dingmans Ferry, PA 18328  
United States

**WAIVER.** No waiver by either party of any default in the performance of any part of this Agreement by the other party shall be deemed to be a continuing waiver of any future default or a waiver of any other default hereunder. This Agreement and all referenced parts constitute the complete and entire agreement between PR and Organization.

**VENUE.** Any suit relating to this agreement must be brought in a court of competent jurisdiction in Vanderburgh County, Indiana. This agreement shall be interpreted and governed by the laws of the State of Indiana. If any provision, part, or term of this agreement is in conflict with any law in the State of Indiana, the remaining provisions, parts, or terms shall be unaffected and shall remain valid and in force. In the event of any litigation between Organization and PR relating to this agreement, each Party agrees to bear its own attorney and legal fees.

**SEVERABILITY.** If any provision, clause or part of this Agreement or application thereof to any person or circumstance is held invalid or unconscionable, such invalidity or unconscionability shall not affect other provisions or applications of this Agreement which can be given effect without the invalid or unconscionable provision or application, and to this end the provisions of this Agreement are declared to be severable.

**AUTHORITY.** The individuals executing this Agreement on behalf of the undersigned represent and warrant that such person is duly authorized to execute and deliver this Agreement on behalf of the undersigned and that this Agreement is binding upon the undersigned in accordance with its terms.

**EXECUTION OF AGREEMENT.** This Agreement may be executed in one or more counterparts, each of which will be deemed to be an original copy of this Agreement and all of which, when taken together, will be deemed to constitute one and the same agreement. The exchange of copies of this Agreement and of signature pages by facsimile or e-mail transmission shall constitute effective execution and delivery of this Agreement and may be used in lieu of the original Agreement for all purposes. Signatures on this Agreement transmitted by facsimile or e-mail shall be deemed to be their original signatures for all purposes.

The pricing in this proposal is valid for 60 days.

In accepting this agreement, Organization agrees to the work and terms as outlined in this proposal dated March 16, 2021. To accept the terms of this proposal please sign and deliver this document to Motivating Systems, LLC dba PBIS Rewards via email at sales@pbisrewards.com or fax at 812-660-9040.

**PBIS REWARDS USE ONLY**

SIGN: \_\_\_\_\_  
PRINT: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
FOR: East Stroudsburg High School North

SIGN: _____
PRINT: <u>Pat Heck</u>
TITLE: <u>President</u>
FOR: <u>PBIS Rewards</u>



## V. ITEMS FOR DISCUSSION

g. HS North Intervention training manuals, quote - \$8,875.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**lynette-grimaldi@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Benjamin Brenneman

Untitled Title

Department \*

Administrator

Building \*

High School North

What service or item are you requesting \*

Training Manuals - Pre-referral Intervention Manuals/Behavior Intervention Manuals/Social Skills Intervention Manual

Why are you requesting the service or item \*

to be used as an additional tool to increase our efforts to improve student achievement, educational equity, and access to educational opportunities for all students

Suggested replacement \*

None

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Sole Source Vendor -Hawthorn Educational Services is the only vendor able to supply the quantities needed

What is the total cost of the purchase? \*

\$9762.50

Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

No

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10 ▼

What account will be charged \*

ATSI Grant

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Hawthorne Educational Services had the lowest prices and was the only vendor that could supply the quantities

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.



Hello  
Select your address

All

social skills intervention manual

Hello, Sign In  
Account & Lists

Returns  
& Orders

0

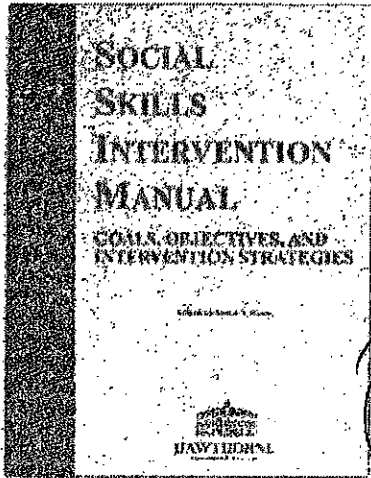
All Best Sellers Customer Service Prime New Releases Pharmacy Books Fashion Toys & Games Shop low prices for school

Books Advanced Search New Releases Best Sellers & More Children's Books Textbooks Textbook Rentals Best Books of the Month

88

Back to results

Sponsored



# Social Skills Intervention Manual: Goals Objectives and Intervention Strategies Paperback – January 1, 2009

by Samm N. House (Author)

7 ratings

See all formats and editions

Paperback  
\$75.74

1 Used from \$106.07  
4 New from \$67.96

*Hawthorne  
@ \$40  
per book*

The Social Skills Intervention Manual (SSIM) is a compilation of goals, objectives, and intervention strategies for 63 behaviors grouped by categories: Relationships, Communication, Problem Solving, Decision Making/Goal Setting, and Academic Interactions. It is designed to respond to the most typical social skills problems exhibited by students in

Print length	Language
251 pages	English

Explore reading recommendations for kids ages 6 - 12

Buy new: \$75.74

FREE delivery: Monday, Aug 9  
Details

Fastest delivery: Friday, Aug 6  
Order within 14 hrs and 51 mins  
Details

Select delivery location

Only 11 left in stock - order soon.

Qty: 1

Add to Cart

Buy Now

Secure transaction

Ships from Amazon  
Sold by MF USA

Return policy: This item is returnable

prime

Enjoy fast, FREE delivery, exclusive deals and award-winning movies & TV shows with Prime  
Try Prime and start saving today with Fast, FREE Delivery

Add a gift receipt for easy returns

Add to List

Share

Other Sellers on Amazon

\$67.96

+ \$3.99 shipping  
Sold by: bookexhibitor

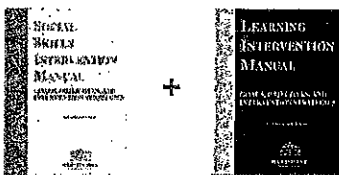
\$74.62

+ \$3.99 shipping  
Sold by: turningnewleaf

amazon book clubs  
early access

See this image

## Frequently bought together



Total price: \$178.73

One of these items ships sooner than the other. Show details

This item: Social Skills Intervention Manual: Goals Objectives and Intervention Strategies by Samm N. H

Learning Intervention Manual by by Samm N. House Paperback \$102.99

Hello Select your address Books

Hello, Sign in Account & Lists Returns & Orders 50

Subtotal \$5,300.00

All Best Sellers Customer Service Prime New Releases Pharmacy Books Fashion Toys & Games Shop low prices for school

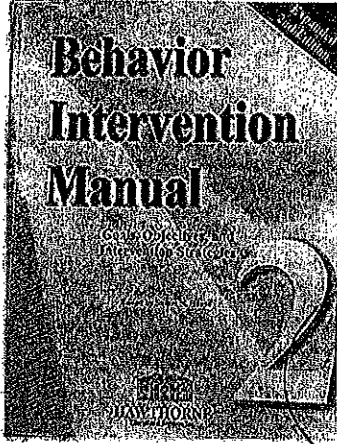
Books Advanced Search New Releases Best Sellers & More Children's Books Textbooks Textbook Rentals Best Books of the Month

The love of reading, delivered amazon book box

25 in cart



25 in cart



# Behavior Intervention Manual Goals, Objectives, and Strategies 2nd Edition Paperback – January 1, 2020

by Samm N. House (Author)

See all formats and editions

Paperback \$106.00

1 New from \$106.00

*Hawthorne price \$75 per book*

Buy new: \$106.00

FREE delivery: Aug 9 - 12

Select delivery location

In Stock.

Qty: 1

Add to Cart

Buy Now

Secure transaction

Ships from bookexhibitor Sold by bookexhibitor

Return policy: Eligible for Return, Refund or Replacement.

Add to List

Language Publisher

English Hawthorne Educational Services, Inc.



See this image



New releases Explore popular titles in every genre and find something you love. See more

Share

amazon book clubs early access

Add to book club

Not in a club? Learn more

## Special offers and product promotions

Amazon Business: Make the most of your Amazon Business account with exclusive tools and savings. [Learn now](#)

## Product details

ASIN : B097KPGSPN  
Publisher : Hawthorne Educational Services, Inc. (January 1, 2020)  
Language : English  
Best Sellers Rank: #330,263 in Books (See Top 100 in Books)

Tell the Publisher I'd like to read this book on Kindle

Don't have a Kindle? Get your Kindle here, or download a FREE Kindle Reading App.



The Sandman Act 1 The Sandman offers a dark, literary world of fantasy and horror. Listen free

## Videos

Help others learn more about this product by uploading a video!

Upload video

Hello  
Select your address Books ▾

Hello, Sign In  
Account & Lists ▾ Returns & Orders 25

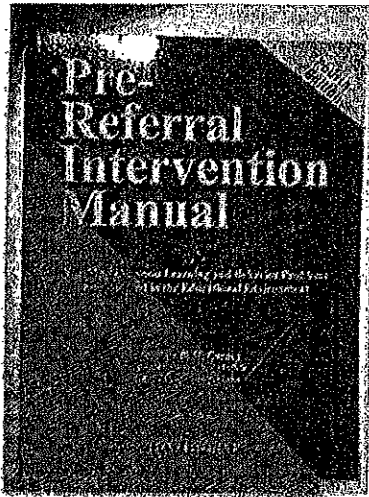
All Best Sellers Customer Service Prime ▾ New Releases Pharmacy Books Fashion Toys & Games Shop low prices for school

Books Advanced Search New Releases Best Sellers & More Children's Books Textbooks Textbook Rentals Best Books of the Month

127

Books > Education & Teaching > Schools & Teaching

Sponsored



# Pre-Referral Intervention Manual-Fourth Edition

Paperback – January 1, 2014

by Kathy Cummins Wunderlich (Author), & 2 more

147 ratings

See all formats and editions

Paperback  
\$105.99

16 Used from \$82.29

7 New from \$104.00

1 Collectible from \$99.59

*Hawthorne  
\$75  
per book*

The Pre-Referral Intervention Manual (PRIM) provides a direct response to state mandated pre-referral intervention activities. It may be used by a teacher or group of educators, such as a Teacher Assistance Team, to develop a comprehensive plan

Read more

Print length Language

687 pages English

Inspire a love of reading with Amazon Book Box for Kids  
Discover delightful children's books with Amazon Book Box, a subscription that delivers new books every 1, 2, or 3 months — new Amazon Book Box Prime customers receive 15% off your first box. Learn more.

Buy new: \$105.99

FREE delivery: Monday, Aug 9  
Details

Fastest delivery: Friday, Aug 6  
Order within 14 hrs and 44 mins  
Details

Select delivery location

In Stock.

Qty: 1

Add to Cart

Buy Now

Secure transaction

Ships from Amazon  
Sold by MFUSA

Return policy: This item is returnable

prime

Enjoy fast, FREE delivery, exclusive deals and award-winning movies & TV shows with Prime  
Try Prime and start saving today with Fast, FREE Delivery

Add a gift receipt for easy returns

Buy used: \$97.51

Add to List

Share

Other Sellers on Amazon

\$104.00 Add to Cart

& FREE Shipping  
Sold by: bookexhibitor

\$127.68 Add to Cart

+ \$3.98 shipping  
Sold by: CozyShades

See all 9 images

## Frequently bought together



Total price: \$208.98

Add both to Cart

One of these items ships sooner than the other. Show details

- This item: Pre-Referral Intervention Manual-Fourth Edition by Kathy Cummins Wunderlich Paperback \$105
- Learning Intervention Manual by by Samm N. House Paperback \$102.99



**Purchase orders cannot be accepted as a payment type on this website.**

**Official purchase orders can be emailed to [orders@hawthorne-ed.com](mailto:orders@hawthorne-ed.com) or faxed to 800-442-9509.**

**Resellers and foreign customers must prepay.**

**Tax exempt customers from CA, GA, MO, and UT must register.**

**A copy of the tax exemption document can be emailed to [info@hawthorne-ed.com](mailto:info@hawthorne-ed.com) or faxed to 800-442-9509 before placing an order.**

**Sales tax cannot be refunded.**

### Cart Contents

Items	Item Price
x Pre-Referral Intervention Manual ( <a href="https://www.hawthorne-ed.com/pre-referral.html#626">https://www.hawthorne-ed.com/pre-referral.html#626</a> ) 00686 Quantity <input type="text" value="80"/> Update	\$6,000.00
x Behavior Intervention Manual - Second Edition ( <a href="https://www.hawthorne-ed.com/behavior.html#716">https://www.hawthorne-ed.com/behavior.html#716</a> ) 02820 Quantity <input type="text" value="25"/> Update	\$1,875.00
x Social Skills Intervention Manual ( <a href="https://www.hawthorne-ed.com/social-skills.html#432">https://www.hawthorne-ed.com/social-skills.html#432</a> ) 04220 Quantity <input type="text" value="25"/> Update	\$1,000.00

*Amia you only has a total of 211*

*Amia you only has 59*

*Amia you only has 11*

Ship to Zip/Postal Code

Ship to Country

Subtotal \$8,875.00

Tax \$0.00

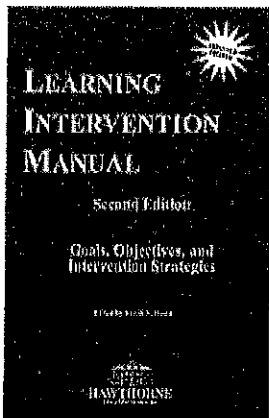
**Total \$8,875.00**

Coupon Code:

Enter coupon code and press recalculate

Show me my shopping cart every time I order something.

You may be interested in these best sellers:



**Learning Intervention Manual**  
(<https://www.hawthorne->

ed.com/learning-intervention-  
manual-second-edition-details.html)

\$75.00

Qty

Add To Cart

## V. ITEMS FOR DISCUSSION

h. HS North Motivational speaker, quote - \$6,000.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email ([lynette-grimaldi@esasd.net](mailto:lynette-grimaldi@esasd.net)) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
**Procurement Form**

Name of Requestor \*

Benjamin Brenneman

Untitled Title

Department \*

Administrator

Building \*

Hight School North

What service or item are you requesting \*

Motivational Speaking via The Spainard

Why are you requesting the service or item \*

Motivational program geared towards youth to inspire learning and social and emotional growth that helps counteract bullying and prevent suicide

Suggested replacement \*

None

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Charlie Brenneman The Spainard

What is the total cost of the purchase? \*

\$6000.00

Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? \*

10 ▼

What account will be charged \*

ATSI grant

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

For this type of program speaking arrangement this is a sole source vendor

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.







# INVOICE

Charlie Brenneman  
PO Box 135  
Hershey, PA 17033-0135  
United States

814-204-2245  
charliespaniard.com

**BILL TO**  
Amanda Parrish - Assistant Principal, East Stroudsburg High School North

**Invoice Number:** 00061  
**Invoice Date:** August 2, 2021  
**Payment Due:** August 2, 2021  
**Amount Due (USD):** \$3,000.00

Items	Quantity	Price	Amount
Spaniard Assembly Program Aug. 31 - 2 presentations, 1 lunch session	1	\$3,000.00	\$3,000.00

**Total:** \$3,000.00

**Amount Due (USD):** \$3,000.00

**Notes / Terms**

\*Includes \$500 multi-day discount.

*W9 #50 LHM  
818- social*

Please make all checks payable to Charlie Brenneman

*ATSY Grant Ref #  
Acct 20220839  
Per 10/13*



# INVOICE

Charlie Brenneman  
 PO Box 135  
 Hershey, PA 17033-0135  
 United States  
 814-204-2245  
 charliespaniard.com

**BILL TO**  
 Amanda Parrish - Assistant Principal, East Stroudsburg High School North

**Invoice Number:** 00062  
**Invoice Date:** August 2, 2021  
**Payment Due:** August 2, 2021  
**Amount Due (USD):** \$3,000.00

Items	Quantity	Price	Amount
<b>Spaniard Assembly Program</b> Sept. 2 - 2 presentations, 1 lunch session	1	\$3,000.00	\$3,000.00

**Total:** \$3,000.00

**Amount Due (USD) :** \$3,000.00

**Notes / Terms**

\*Includes \$500 multi-day discount.

Please make all checks payable to Charlie Brenneman

*Handwritten signature:*  
 ATSI  
 amount  
 paid  
 per  
 P/S/B

## V. ITEMS FOR DISCUSSION

- i. IU20 Mental Health Professionals, quote - \$91,925.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**shahida-jones@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

**Procurement Form**

Name of Requestor \*

Shahida Jones

Untitled Title

Department \*

Pupil Services

Building \*

Admin

What service or item are you requesting \*

Mental Health Professionals (IU-20 Social Workers)

Why are you requesting the service or item \*

As we become a trauma-informed school, we are aware of how important a student's mental health is. Due to the pandemic, many of our community members, families and students have struggled with mental health, grief and loss. It is reported that trauma has increased in our schools from 1 in 5 students to over 50% pre-pandemic. Many of our students are having a difficult time adjusting to all the "new normal" and need additional mental health support. With having mental health services in schools, we eliminate barriers around transportation, stigma, scheduling conflicts and cost to the families. Another barrier at this time with outside providers are the wait lists, most outpatient agencies currently have a wait list of at least six months, while others will not continue to wait list new patients at this time.

Two elementary schools will receive two days of service with the mental health professional and one elementary school will receive one and a half days of service. ESACA will receive a half day from this MHP and another half day from one of our established MHPs.

The Mental Health Professional/Social Worker will provide individual counseling and group therapy to students. The MHP will also facilitate parent education groups.

Suggested replacement \*

None

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

Contracted Service with the IU-20

What is the total cost of the purchase? \*

91,925 IU-20

Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: \_\_\_\_\_

Was this purchase budgeted? \*

Yes

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

PA

Which Fund will be charged? \*

10

What account will be charged \*

10-2160-322-000-20-000-025-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

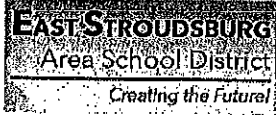
We used the CIU-20 for this contracted service.

Any additional information you would like to provide.

We are waiting for the written contract from the IU-20 which will be provided after their August board meeting. The IU-20 does not have a July board meeting.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Shahida Jones <shahida-jones@esasd.net>

**Cost**

McDonald, Jim <jmcdonald@ciu20.org>  
To: Shahida Jones <shahida-jones@esasd.net>

Thu, Jul 1, 2021 at 10:43 AM

Not a problem Shae. The cost per LSW is \$91,925 and for all four the cost would be \$367,700.  
Take care!  
Jim

[Quoted text hidden]

[Quoted text hidden]

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.

~~~~~  
**CONFIDENTIALITY NOTICE:**

The contents of this email message and any attachments are intended solely for the addressee(s) and may contain confidential and/or privileged information and may be legally protected from disclosure. If you are not the intended recipient of this message or their agent, or if this message has been addressed to you in error, please immediately alert the sender by reply email and then delete this message and any attachments. If you are not the intended recipient, you are hereby notified that any use, dissemination, copying, or storage of this message or its attachments is strictly prohibited.



## V. ITEMS FOR DISCUSSION

- j. Plancon Part K: Project Refinancing PDE approval  
acknowledgement



July 29, 2021

Ms. Patricia Rosado  
Board Secretary  
East Stroudsburg Area School District  
50 Vine Street  
East Stroudsburg, PA 18301

**RE: PLANCON PART K: PROJECT REFINANCING**

Lease Number: 212859  
Amount Financed: \$9,999,000  
Reimbursable Percent: 11.89% (Temporary)  
Refinancing Type: Issuance of General Obligation Notes, Series of 2021  
to Refund a Portion of Series of 2016 (Lease Number 162859)  
and Series A of 2016 (Lease Number 162111)

Dear Ms. Rosado:

This letter acknowledges receipt of the PlanCon Part K, "Project Refinancing," for the above-referenced bond issue. The material is in a form acceptable to the department and is hereby approved.

This approval is based on a limited review of the documents submitted. If information reviewed subsequent to this approval violates law, policy or procedure, the department reserves the right to rescind any and all approvals materially affected.

The Commonwealth will share in the exceed proceeds realized from these transactions by reducing the September 1, 2021, request for reimbursement on the Series of 2021 notes by \$5,194.97 (see attached settlement sheet).

Any funds returned to the school district after all refunded bonds have been retired must be used to reduce the reimbursable amortization on the refunding bond issue. The school district is directed to report the unexpended funds related to the escrow to the Comptroller's Office after April 15, 2021. The Commonwealth will share in any funds returned to the school district by reducing the next scheduled debt service payment on the refunding bond issue. Unadjusted overpayments will be cited in future Auditor General audit findings.

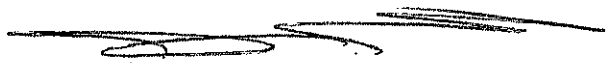
A condition of this approval is that, unless otherwise approved by the department, all available funds in the bond issues being refunded are to be used to reduce the principal amount of the new bond issue. Any funds remaining at closing which are not earmarked for capital projects and any excess proceeds from the refunding bond issue must be transferred to the debt service fund established for the new bond issue. These funds are not subject to reimbursement by the Commonwealth.

Ms. Rosado  
Page 2  
July 29, 2021

The school district must file PDE-2071, "Application For Reimbursement For School Construction Project," electronically through the Consolidated Financial Reporting System (CFRS) PlanCon portal to receive reimbursement.

This document and appended materials should be entered into the minutes of the next board meeting. If you have any questions, please contact James Grant at 717.787.4439.

Sincerely,



Jessica Sites, Director  
Bureau of Budget and Fiscal Management

Attachments

cc: PFM Financial Advisors LLC  
Refunding  
Budget  
Project File - 2859

REIMBURSABLE PERCENT -  
REFINANCING WITH NO NEW MONEY

SD/AVTS: East Stroudsburg Area

LEASE #: 212859

| Lease #                                                          | Outstanding Debt Service | Available Funds | Net Outstanding Debt | Reim % | T or P | Eligible Debt    |
|------------------------------------------------------------------|--------------------------|-----------------|----------------------|--------|--------|------------------|
| 162859                                                           | 9,945,734                | 0               | 9,945,734            | 0.1148 | (T)    | 1,141,770        |
| 162111                                                           | 1,559,230                | 0               | 1,559,230            | 0.1447 | (P)    | 225,621          |
| 0                                                                | 0                        | 0               | 0                    | 0.0000 | (P)    | 0                |
| 0                                                                | 0                        | 0               | 0                    | 0.0000 | (P)    | 0                |
| 0                                                                | 0                        | 0               | 0                    | 0.0000 | (P)    | 0                |
| <b>TOTAL:</b>                                                    | <b>11,504,964</b>        | <b>0</b>        | <b>11,504,964</b>    |        |        | <b>1,367,391</b> |
| A. Total Eligible Debt - Refinancing                             |                          |                 |                      |        |        | 1,367,391        |
| B. Total Net Outstanding Debt                                    |                          |                 |                      |        |        | 11,504,964       |
| C. Total New Debt Service                                        |                          |                 |                      |        |        | 11,124,445       |
| D. Reimbursable Pct (Temporary or Permanent)                     |                          |                 |                      |        |        | 0.1189 (T)       |
| (Total Eligible Debt divided by the greater of Line B or Line C) |                          |                 |                      |        |        |                  |

| SUMMARY OF SOURCES AND USES OF FUNDS                        |                                                             |                                 |
|-------------------------------------------------------------|-------------------------------------------------------------|---------------------------------|
| District/CTC:<br>East Stroudsburg Area School District      | Financing Name:<br>General Obligation Notes, Series of 2021 | Closing Date:<br>6/21/2021      |
| REPORT TO THE PENNY - DO NOT ROUND                          |                                                             |                                 |
|                                                             | SERIES<br>2021                                              | SERIES<br>_____                 |
| <b>SOURCES:</b>                                             |                                                             |                                 |
| Bond Issue (Par)                                            | ✓ \$9,999,000.00                                            |                                 |
| Original Issue Discount/Premium                             |                                                             |                                 |
| Accrued Interest                                            |                                                             |                                 |
| Cash Contribution by District                               |                                                             |                                 |
| Unallocated Funds from Bond<br>Issues Being Refunded        |                                                             |                                 |
| Other Sources of Funds (Specify)                            |                                                             |                                 |
| 1. _____                                                    |                                                             |                                 |
| 2. _____                                                    |                                                             |                                 |
| 3. _____                                                    |                                                             |                                 |
| 4. _____                                                    |                                                             |                                 |
| <b>TOTAL - Sources of Available Funds</b>                   | ✓ \$9,999,000.00                                            |                                 |
| <b>USES:</b>                                                |                                                             |                                 |
| Purchase of Investments/Escrow                              |                                                             |                                 |
| Cash for Current Refunding                                  | ✓ \$9,929,813.75                                            |                                 |
| Issuance Costs:                                             |                                                             |                                 |
| 1. Underwriter Fees                                         |                                                             |                                 |
| 2. Bond Insurance                                           |                                                             |                                 |
| 3. Bond Counsel                                             | 25,691.28                                                   |                                 |
| 4. School Solicitor                                         | 5,000.00                                                    |                                 |
| 5. Financial Advisor                                        | 29,500.00                                                   |                                 |
| 5. Paying Agent & Redemption Agent                          | 1,500.00                                                    |                                 |
| 7. Printing                                                 |                                                             |                                 |
| 8. Rating Fee                                               |                                                             |                                 |
| 9. Verification Report                                      |                                                             |                                 |
| 10. Computer Fees                                           |                                                             |                                 |
| 11. CUSIP                                                   |                                                             |                                 |
| 12. DAC Report                                              |                                                             |                                 |
| 13. Escrow Structuring                                      |                                                             |                                 |
| 14. Bank Counsel Fee                                        | 2,500.00                                                    |                                 |
| 15. _____                                                   |                                                             |                                 |
| Total - Issuance Costs                                      | ✓ \$64,191.28                                               |                                 |
| Accrued Interest                                            |                                                             |                                 |
| Capitalized Interest                                        |                                                             |                                 |
| Surplus Monies or Cash to School District                   |                                                             |                                 |
| Other Uses of Funds (Specify)                               |                                                             |                                 |
| 1. Remaining Funds to be Returned to the District via Check | ✓ 5,194.97                                                  | Deduct from First Reimbursement |
| 2. _____                                                    |                                                             |                                 |
| <b>TOTAL - USES OF AVAILABLE FUNDS</b>                      | ✓ \$9,999,000.00                                            |                                 |

212859

| District/AVTS    |                       | East Stroudsburg Area School District    |       |                     |                      | PDE LEASE #<br>(PDE Use Only)      |           |      |
|------------------|-----------------------|------------------------------------------|-------|---------------------|----------------------|------------------------------------|-----------|------|
| Financing Name:  |                       | General Obligation Notes, Series of 2021 |       |                     |                      | Total Issue:                       | 9,999,000 |      |
| Dated Date:      |                       | 6/21/2021                                |       |                     |                      | Original Issue Premium:            |           | 0.00 |
| Settlement Date: |                       | 6/21/2021                                |       |                     |                      |                                    |           |      |
| PAYMENT DATE     | PRINCIPAL OUTSTANDING | PRINCIPAL                                | RATE  | INTEREST            | PERIOD TOTAL         | STATE FISCAL YR TOTAL (7/1 - 6/30) |           |      |
|                  | 9,999,000.00          |                                          |       |                     |                      |                                    |           |      |
| 9/1/2021         | 9,949,000.00          | 50,000.00                                | 1.490 | 28,969.33           | 78,969.33            |                                    |           |      |
| 3/1/2022         | 9,949,000.00          |                                          |       | 74,120.05           | 74,120.05            | 153,089.38                         |           |      |
| 9/1/2022         | 9,770,000.00          | 179,000.00                               | 1.490 | 74,120.05           | 253,120.05           |                                    |           |      |
| 3/1/2023         | 9,770,000.00          |                                          |       | 72,786.50           | 72,786.50            | 325,906.55                         |           |      |
| 9/1/2023         | 9,422,000.00          | 348,000.00                               | 1.490 | 72,786.50           | 420,786.50           |                                    |           |      |
| 3/1/2024         | 9,422,000.00          |                                          |       | 70,193.90           | 70,193.90            | 490,980.40                         |           |      |
| 9/1/2024         | 9,240,000.00          | 182,000.00                               | 1.490 | 70,193.90           | 252,193.90           |                                    |           |      |
| 3/1/2025         | 9,240,000.00          |                                          |       | 68,838.00           | 68,838.00            | 321,031.90                         |           |      |
| 9/1/2025         | 9,057,000.00          | 183,000.00                               | 1.490 | 68,838.00           | 251,838.00           |                                    |           |      |
| 3/1/2026         | 9,057,000.00          |                                          |       | 67,474.65           | 67,474.65            | 319,312.65                         |           |      |
| 9/1/2026         | 8,844,000.00          | 213,000.00                               | 1.490 | 67,474.65           | 280,474.65           |                                    |           |      |
| 3/1/2027         | 8,844,000.00          |                                          |       | 65,887.80           | 65,887.80            | 346,362.45                         |           |      |
| 9/1/2027         | 8,648,000.00          | 196,000.00                               | 1.490 | 65,887.80           | 261,887.80           |                                    |           |      |
| 3/1/2028         | 8,648,000.00          |                                          |       | 64,427.60           | 64,427.60            | 326,315.40                         |           |      |
| 9/1/2028         | 8,467,000.00          | 181,000.00                               | 1.490 | 64,427.60           | 245,427.60           |                                    |           |      |
| 3/1/2029         | 8,467,000.00          |                                          |       | 63,079.15           | 63,079.15            | 308,506.75                         |           |      |
| 9/1/2029         | 192,000.00            | 8,275,000.00                             | 1.490 | 63,079.15           | 8,338,079.15         |                                    |           |      |
| 3/1/2030         | 192,000.00            |                                          |       | 1,430.40            | 1,430.40             | 8,339,509.55                       |           |      |
| 9/1/2030         | 0.00                  | 192,000.00                               | 1.490 | 1,430.40            | 193,430.40           |                                    |           |      |
| 3/1/2031         | 0.00                  |                                          |       | 0.00                | 0.00                 | 193,430.40                         |           |      |
| <b>TOTAL</b>     |                       | <b>9,999,000.00</b>                      |       | <b>1,125,445.43</b> | <b>11,124,445.43</b> | <b>11,124,445.43</b>               |           |      |



**TO** Craig Neiman, Chief Financial Officer  
East Stroudsburg Area School District

**FROM** James Grant  
School Construction Financial Management Specialist  
Division of School Facilities

**DATE** July 29, 2021

**RE** Debt Service Not Refunded  
Lease Number 162859  
General Obligation Bonds, Series of 2016

**MESSAGE:**

Attached is a copy of the debt service schedule for the Series of 2016 debt service not refunded by the Series of 2021 notes. The temporary percent will remain at 11.48.

If there are any questions about this request, please contact me at 717.787.4439.

Attachment

cc: Budget  
Refunding  
Project File - 2859

162859

| District/AVTS East Stroudsburg Area School District                     |                       |            |       |          | PDE LEASE #<br>(PDE Use Only) |                                    |
|-------------------------------------------------------------------------|-----------------------|------------|-------|----------|-------------------------------|------------------------------------|
| Financing Name: General Obligation Bonds, Series of 2016<br>(Remaining) |                       |            |       |          | Total Issue: 315,000          |                                    |
| PAYMENT DATE                                                            | PRINCIPAL OUTSTANDING | PRINCIPAL  | RATE  | INTEREST | PERIOD TOTAL                  | STATE FISCAL YR TOTAL (7/1 - 6/30) |
|                                                                         | 315,000.00            |            |       |          |                               |                                    |
| 9/1/2021                                                                | 160,000.00            | 155,000.00 | 4.000 | 4,700.00 | 159,700.00                    |                                    |
| 3/1/2022                                                                | 160,000.00            |            |       | 1,600.00 | 1,600.00                      | 161,300.00                         |
| 9/1/2022                                                                | 0.00                  | 160,000.00 | 2.000 | 1,600.00 | 161,600.00                    |                                    |
| 3/1/2023                                                                | 0.00                  |            |       | 0.00     | 0.00                          | 161,600.00                         |
| TOTAL                                                                   |                       | 315,000.00 |       | 7,900.00 | 322,900.00                    | 322,900.00                         |





**TO** Craig Neiman, Chief Financial Officer  
East Stroudsburg Area School District

**FROM** James Grant  
School Construction Financial Management Specialist  
Division of School Facilities

**DATE** July 29, 2021

**RE** Debt Service Not Refunded  
Lease Number 162111  
General Obligation Bonds, Series A of 2016

**MESSAGE:**

Attached is a copy of the debt service schedule for the Series A of 2016 debt service not refunded by the Series of 2021 notes. The permanent percent will remain at 14.47.

If there are any questions about this request, please contact me at 717.787.4439.

Attachment

cc: Budget  
Refunding

162111

| <b>District/AVTS</b> East Stroudsburg Area School District                       |                       |            |       |          | <b>PDE LEASE #</b><br>(PDE Use Only) |                                    |
|----------------------------------------------------------------------------------|-----------------------|------------|-------|----------|--------------------------------------|------------------------------------|
| <b>Financing Name:</b> General Obligation Bonds, Series A of 2016<br>(Remaining) |                       |            |       |          | <b>Total Issue:</b> 175,000          |                                    |
| PAYMENT DATE                                                                     | PRINCIPAL OUTSTANDING | PRINCIPAL  | RATE  | INTEREST | PERIOD TOTAL                         | STATE FISCAL YR TOTAL (7/1 - 6/30) |
|                                                                                  | 175,000.00            |            |       |          |                                      |                                    |
| 9/1/2021                                                                         | 30,000.00             | 145,000.00 | 4.000 | 3,200.00 | 148,200.00                           |                                    |
| 3/1/2022                                                                         | 30,000.00             |            |       | 300.00   | 300.00                               | 148,500.00                         |
| 9/1/2022                                                                         | 0.00                  | 30,000.00  | 2.000 | 300.00   | 30,300.00                            |                                    |
| 3/1/2023                                                                         | 0.00                  |            |       | 0.00     | 0.00                                 | 30,300.00                          |
|                                                                                  |                       |            |       |          |                                      |                                    |
| <b>TOTAL</b>                                                                     |                       | 175,000.00 |       | 3,800.00 | 178,800.00                           | 178,800.00 ✓                       |

V. ITEMS FOR DISCUSSION

k. Sharp Energy Alternative Fuel Tax credit refund -  
\$259,528.35

East Stroudsburg  
380,000  
85.00%  
323,000

Jul 1, 2020 thru June 30, 2020

85% of Contracted Gallons  
Gallons Delivered  
Gallons Remaining

323,000  
235,310  
**87,690**

| Month | Date          | Location                    | Days | Units | Product | Product | Product  | Product | Price    |
|-------|---------------|-----------------------------|------|-------|---------|---------|----------|---------|----------|
| July  | No Deliveries |                             |      |       |         |         |          |         |          |
| Aug   | 8/27/20       | East Stroudsburg            | 26   | 588   | 1636680 | 775921  | 247249   | 8,822   | \$0.6756 |
| Sept  | 9/3/20        | East Stroudsburg            | 26   | 616   | 1636680 | 776576  | 247883   | 8,650   | \$0.6756 |
|       | 9/17/20       | East Stroudsburg            | 26   | 544   | 1636680 | 779020  | 249371   | 8,685   | \$0.6756 |
| Oct   | 9/21/20       | East Stroudsburg            | 26   | 81    | 1636680 | 779682  | 71374    | 9,021   | \$0.6756 |
|       | 10/2/20       | East Stroudsburg            | 26   | 77    | 1636680 | 781427  | 2.01E+08 | 9,025   | \$0.6756 |
|       | 10/12/20      | East Stroudsburg            | 26   | 334   | 1636680 | 783153  | 1012742  | 9,000   | \$0.6756 |
|       | 10/19/20      | East Stroudsburg            | 26   | 329   | 1636680 | 784086  | 1019897  | 8,999   | \$0.6756 |
| Nov   | 10/30/20      | East Stroudsburg            | 26   | 535   | 1636680 | 786191  | 256012   | 8,660   | \$0.6756 |
|       | 11/2/20       | East Stroudsburg            | 26   | 969   | 1636680 | 786353  | 2000049  | 9,799   | \$0.6756 |
|       | 11/12/20      | East Stroudsburg            | 26   | 734   | 1636680 | 788451  | 2000239  | 9,501   | \$0.6756 |
| Dec   | 11/23/20      | East Stroudsburg            | 26   | 256   | 1636680 | 790372  | 259648   | 9,063   | \$0.6756 |
|       | 12/10/20      | East Stroudsburg            | 26   | 132   | 1636680 | 793073  | 262683   | 9,126   | \$0.6756 |
| Jan   | 1/26/21       | East Stroudsburg            | 26   | 892   | 1636680 | 802031  | 271195   | 9075    | \$0.6756 |
|       | 1/29/21       | East Stroudsburg            | 26   | 848   | 1636680 | 802751  | 271846   | 9241    | \$0.6756 |
| Feb   | 2/26/21       | East Stroudsburg            | 26   | 91    | 1636680 | 815095  | 2002593  | 8901    | \$0.6756 |
| March | 3/5/21        | East Stroudsburg            | 26   | 670   | 1636680 | 816526  | 278568   | 9295    | \$0.6756 |
|       | 3/12/21       | East Stroudsburg            | 26   |       | 1636680 | 818295  | 57420122 | 9205    | \$0.6756 |
| April | 3/30/21       | East Stroudsburg - Milford  | 26   | 729   | 1636680 | 820979  | 2003389  | 9251    | \$0.6756 |
|       | 3/30/21       | East Stroudsburg - Milford  | 26   | 729   | 1636680 | 820979  | 2003388  | 2       | \$0.6756 |
|       | 3/30/21       | East Stroudsburg - Bushkill | 26   | 443   | 1636680 | 820985  | 282358   | 9288    | \$0.6756 |
| May   | 4/19/21       | East Stroudsburg - Milford  | 26   | 151   | 1636680 | 824353  | 2003691  | 9003    | \$0.6756 |
|       | 4/22/21       | East Stroudsburg - Bushkill | 26   | 900   | 1636680 | 825106  | 285165   | 9005    | \$0.6756 |
|       | 5/3/21        | East Stroudsburg - Milford  | 26   | 169   | 1636680 | 826601  | 286391   | 8790    | \$0.6756 |
| June  | 5/13/21       | East Stroudsburg - Bushkill | 26   | 765   | 1636680 | 828469  | 287372   | 9104    | \$0.6756 |
|       | 5/17/21       | East Stroudsburg - Milford  | 26   | 257   | 1636680 | 828945  | 287655   | 9108    | \$0.6756 |
|       | 6/1/21        | East Stroudsburg - Milford  | 26   | 922   | 1636680 | 831413  | 289115   | 9055    | \$0.6756 |
|       | 6/7/21        | East Stroudsburg - Bushkill | 26   | 727   | 1636680 | 832586  | 289813   | 8636    | \$0.6756 |

235,310

**87,690**

\$0.6756 \$59,243 380,000 \$0.15590

2021-2022

\$0.7092 \$0.1559 \$0.8651

If want to add to next years volume

\$ (325,299.90) Total Rebates Applied  
 \$ 6,528.19 7/18/21 Delivery  
 \$ (318,771.71) Current Balance as of 8/4/21  
 \$59,243 Underlift Penalty  
 \$ (259,528.35) Remaining Credit Due

**\*If you choose to apply to credit balance, otherwise, \$0.15590 per gallon could be added to the 2021-2022 price per gallon, bringing your per gallon price to \$0.8651 as indicated above**

## V. ITEMS FOR DISCUSSION

1. APC Symetra Revitalization Service and Battery Replacement, quote - \$18,881.38

**APC Symetra Revitalization Service and Battery Replacement**

**A. Why are you requesting the service/needs?**

**Why:** The district needs to revitalize its APC Symetra UPS (Uninterruptable Power System) at the HS South Data Center.

**Need:** The UPS at the HS South data center is approximately 10 years old. In lieu of replacing the unit altogether, we feel the most cost effective measure at this time is to have the unit revitalized and batteries replaced. We should gain another 10 years out of the current unit with this service.

**Suggested replacement:** Revitalization service and battery replacement as per the attached quote.

**B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.** No. CDW, ePlus, IntegraOne, and SHI were contacted for quotes and we received only one response from IntegraOne

- \$18,881.38

**C. Procurement Method:**

- After meeting with APC/Schneider Electric to discuss our options for the UPS, it was determined to go with the revitalization service and battery replacement. APC/Schneider Electric provide the SKU's and four vendors were contacted for quotes.

**D. Funds account to be charged for Procurement (Was this purchase budgeted?)**

- Yes – 2021-2022 Fiscal Year
- Fund 10
- Account #10-2844-650-000-00-006-000-000-0600
  - Technology Services Initiatives Account

**E. Selection of winning proposal**

- IntegraOne
- \$18,881.38
- Pricing per COSTARS contract #003-085



**Allentown**

7248 Tilghman Street  
Suite 120  
Allentown, Pennsylvania 18106  
(484) 223-3480  
www.integra1.net



**APC MBRS Service**

Quote # 021193 Version 3

July 22, 2021

Prepared for:

East Stroudsburg Area School District

Prepared by:

Ashley Miller, Account Manager  
Karen Toczek, Inside Support Representative



MPRS and MBRS Services Combined

| Description      |                                                                                                    | Price       | Qty | Ext. Price         |
|------------------|----------------------------------------------------------------------------------------------------|-------------|-----|--------------------|
|                  | South - 279 N. Courtland St.                                                                       |             |     |                    |
| WMPRS3-MP-23     | Modular UPS Revitalization Service for (1) SYPX - ISX 20k A-I-O with 3 X High Efficiency Power Mod | \$12,759.38 | 1   | \$12,759.38        |
| WMBSYB-MB-T4     | Modular Battery and Recycling Service 1 X SYBT4                                                    | \$1,500.00  | 4   | \$6,000.00         |
|                  | Shipping                                                                                           |             |     |                    |
| Shipping         | Estimated Freight - WMPRS3-MP-23                                                                   | \$55.00     | 1   | \$55.00            |
| Shipping         | Estimated Freight - 82518990-2                                                                     | \$67.00     | 1   | \$67.00            |
| <b>Subtotal:</b> |                                                                                                    |             |     | <b>\$18,881.38</b> |

per COSTARS contract #003-085



## APC MBRS Service

### Prepared by:

**Allentown**

Ashley Miller  
 amiller@integra1.net  
 484-223-3480 x1115

Karen Toczek  
 ktoczek@integra1.net  
 (484) 223-3480 x1150

### Prepared for:

**East Stroudsburg Area School District**

Accounts Payable  
 East Stroudsburg, PA 18301  
 Brian Borosh  
 (570) 424-8060  
 brian-borosh@esasd.net

### Quote Information:

**Quote #: 021193**  
 Version: 3  
 Delivery Date: 07/22/2021  
 Expiration Date: 08/20/2021

## Quote Summary

| Description                     | Amount             |
|---------------------------------|--------------------|
| MPRS and MBRS Services Combined | \$18,881.38        |
| <b>Total:</b>                   | <b>\$18,881.38</b> |

Pricing subject to change without advanced notice from the manufacturer. Leasing rates are subject to final configuration, pricing, and credit approval. Restock fees will apply for any items returned. Returns must be made within 21 days of receipt of items unopened. Shipping fees not included. The information provided to you in this communication is regarded by integraONE to be Confidential and Proprietary Information. This includes the description of the materials/products for sale, the prices quoted, and any description of consulting services to be performed by integraONE. This information shall not be disclosed or made available to any party unrelated to this agreement without our express written consent. You must also exercise reasonable care to protect this information from the unauthorized disclosure by others.

### Ship to Address:

**Additional Information:**

Allentown

East Stroudsburg Area School District

Signature:   
 Name: Ashley Miller  
 Title: Account Manager  
 Date: 07/22/2021

Signature: \_\_\_\_\_  
 Name: Brian Borosh  
 Date: \_\_\_\_\_

## V. ITEMS FOR DISCUSSION

m. SysCloud Google Workspace Backup, quote - \$8,350.00

**SysCloud Google Workspace Backup**

**A. Why are you requesting the service/needs?**

**Why:** The district needs a product to backup its Google Workspace Domain and all associated data.

**Need:** SysCloud backs up all essential Google Workspace apps with intelligent data insights to safeguard the district from ransomware, phishing, compliance risks, accidental deletions, user errors, insider threats and SaaS outages.

**Suggested replacement:** This is a new service and not a replacement. Recommended vendor is SysCloud.

**B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. Yes.**

- SysCloud - \$8,350.00
- Backupify - \$12,024.00
- CloudAlly - \$15,480.00

**C. Procurement Method:**

- After researching companies that offered this product, we scheduled vendor demonstrations and solicited quotes. SysCloud, was the best solution of the three and most cost-effective.

**D. Funds account to be charged for Procurement (Was this purchase budgeted?)**

- Yes – 2021-2022 Fiscal Year
- Fund 10
- Account #10-2844-650-000-00-006-000-000-0600
  - Technology Services Initiatives Account

**E. Selection of winning proposal**

- SysCloud - \$8,350.00 (annually)



Amplified IT, LLC  
757-774 -5047

812 Granby St  
Norfolk, Virginia  
23510-2004  
United States

Prepared For  
Brian Borosh  
East Stroudsburg Area School District  
50 Vine St  
East Stroudsburg, Pennsylvania  
18301-2150  
United States

Estimate Date  
08/04/2021

Estimate Number  
00137675

| Description                                                 | Rate      | Qty                  | Line Total |
|-------------------------------------------------------------|-----------|----------------------|------------|
| SYS-BUP-0001<br>SysCloud Unlimited Backup<br>1 year license | \$10.00   | 835                  | \$8,350.00 |
| AIT-CSO-1000<br>Onboarding and Support Escalation           | \$500.00  | 1                    | \$500.00   |
| AIT-CSO-9101-00<br>Onboarding and Support Escalation        | -\$500.00 | 1                    | -\$500.00  |
|                                                             |           | Subtotal             | 8,350.00   |
|                                                             |           | Tax                  | 0.00       |
|                                                             |           | Estimate Total (USD) | \$8,350.00 |

**Terms**

This quote is valid for 28 days from issue.

Please send purchase orders to [info@amplifiedit.com](mailto:info@amplifiedit.com) or fax to 757-585-3550. If possible, please also include a copy of your organization's tax-exempt certificate with your purchase order. An exemption certificate is required to process Google Voice orders.

Amplified IT issues electronic invoices only. Please include an accounts payable email address with your purchase order to avoid billing delays. Full payment is required within 30 days of invoice. Otherwise, if you wish to pay by credit card please advise us with your order and note that a 3% service fee will be added to the invoice to cover payment processing charges.

The purchase of these products and services are bound by the relevant terms of services, privacy and data notices found here:

<https://www.amplifiedit.com/work-with-us/>

A copy of our W-9 form may also be downloaded from the link above.

## V. ITEMS FOR DISCUSSION

- n. Superkids Reading Program by Zaner-Bloser,  
quote - \$41,459.10

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**craig-neiman@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
Procurement Form

Name of Requestor \*

William Vitulli

Untitled Title

Department \*

Curriculum and Instruction

Building \*

Administration

What service or item are you requesting \*

The Superkids Reading Program by Zaner-Bloser

Why are you requesting the service or item \*

Materials, instruction, and professional support designed to improve literacy outcomes

Suggested replacement \*

Potentially Wonders by McGraw Hill

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

none

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

No - specialized curriculum

What is the total cost of the purchase? \*

\$41,459.10\*



Procurement Method: \*

Quote

Request for Proposal (RFP)

Bid

Other: .....

Was this purchase budgeted? \*

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

NO

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? \*

10

What account will be charged \*

Elementary Curriculum

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Specialized curriculum

Any additional information you would like to provide.

Contract is written that there will be no cost to the District if the District is not completely satisfied with the product. Assuming curriculum is satisfactory, cash outlay will not occur June 2022.

This form was created inside of East Stroudsburg Area School District.

Google Forms

ZB Zaner-Bloser

Successful  
& joyful  
LEARNING

## **PIONEER AGREEMENT & QUOTE SUMMARY FOR**

**East Stroudsburg Area Sch Dist**

East Stroudsburg, PA

Tina Falbo

(570) 424-8500

tina-falbo@esasd.net

Quote # 00031522

Issued on August 4, 2021

Expires on October 7, 2021

### **PREPARED BY**

Mary Wexler

Sales Consultant - Reading

(800) 248-2568 ext. 7760

mary.wexler@zaner-bloser.com

### **THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.**

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at [CustomerExperience@zaner-bloser.com](mailto:CustomerExperience@zaner-bloser.com). If you have questions, please call our Customer Experience department at 800.421.3018.

August 4, 2021

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

Dear Tina Falbo:

We're excited that you're interested in pioneering *The Superkids Reading Program*! I'm your sales consultant and point of contact for any questions you might have. Zaner-Bloser is dedicated to improving literacy outcomes for students. Thank you for allowing us to partner with you to assist you with the materials, instruction, and professional support to make this goal a reality for your teachers and students!

This letter provides more information about what's involved in your pioneer order. To get your pioneer started, please sign the agreement and complete all order information (delivery instructions, digital administrator name and email, etc.) on the order information page. When finished, scan and email all forms to [CustomerExperience@zaner-bloser.com](mailto:CustomerExperience@zaner-bloser.com).

### BENEFITS AND REQUIREMENTS

For your pioneer order, you will receive all materials necessary to ensure full implementation of *The Superkids Reading Program* in the following grades at a cost of \$0.00 for the 2021–2022 school year:

- three Kindergarten classrooms
- two Grade 1 classrooms
- two Grade 2 classrooms

At no charge, we'll provide training and coaching support to teachers during the pioneer process. If the number of students or classrooms in your pioneer changes, the cost to your school will be adjusted proportionately.

We ask that you agree to a few things in return. By signing this letter, you agree to the following:

- Your participating teachers will make a good faith effort to implement *The Superkids Reading Program* according to the guidelines provided by Zaner-Bloser.
- The pioneer teachers agree to teach *The Superkids Reading Program* with fidelity as laid out in the Teacher's Guides and explained in the training guidelines.
- Pioneer teachers, reading teachers, and the school administrator in charge of monitoring the pioneer for success agree to take part in implementation training.
- Pioneer teachers, reading teachers, and the designated school administrator agree to take part in debriefing sessions that follow the in-class, 1:1 coaching support visit that each pioneer teacher will receive.
- Pioneer teachers may be asked to participate in a survey near the end of the school year, so that we can know their thoughts about the program.
- You will consider sharing any assessment data you normally collect from students in pioneer classrooms with us, so that we can measure the effect of the program. Zaner-Bloser agrees to keep all such data strictly confidential, as described below.
- If you choose to continue using *The Superkids Reading Program*, the remaining cost of the program materials used during the pioneer (\$41,459.10) will be paid by June 30, 2022.
- If you choose not to continue using *The Superkids Reading Program*, all non-consumable complimentary program materials will be ready for pick up at most 90 days after the end of the pioneer. **Please save the boxes that the materials arrive in to use for reshipment.** If the materials are not ready by this agreed upon date, you agree to pay for shipping of the materials to Zaner-Bloser, Returns Department, 10650 Toebben Dr, Independence, KY 41051.

**Shipping Note:** This order will require special handling. Please allow 7 business days for your order to be picked, palletized, and shipped.

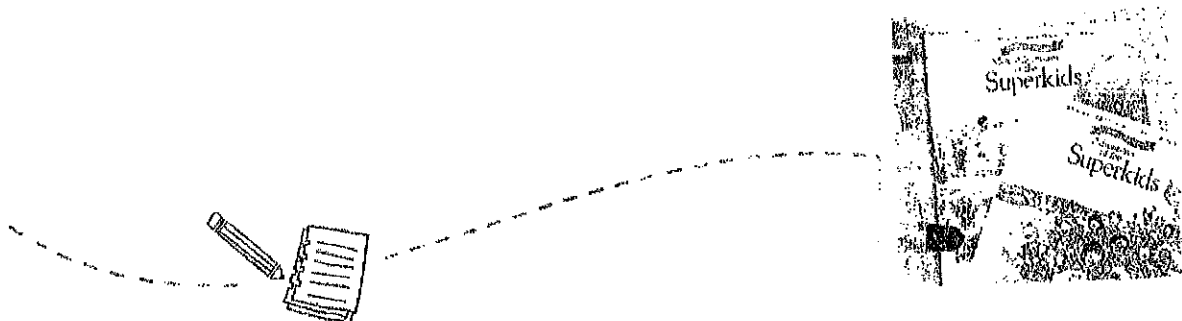
The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to supporting your teachers through a successful pioneer and hope you'll consider *The Superkids Reading Program* for adoption. We will do everything we can to make this a great experience for everyone.

Thank you,  
Mary Wexler  
Sales Consultant - Reading

### **CONFIDENTIALITY STATEMENT**

All information collected by Zaner-Bloser as part of pioneer and research projects is strictly confidential and shared only with staff on a need-to-know basis for their research and product development responsibilities. The data may also be shared with an external research organization of Zaner-Bloser's choice, which will also be required to pledge confidentiality. Zaner-Bloser does not publish individual student data. Zaner-Bloser may publish reports based on aggregated student data but will not publish such data in ways that allow individual students to be identified. Zaner-Bloser periodically publishes school and teacher names, but only with prior consent.



**2021-2022 PIONEER AGREEMENT**

On behalf of East Stroudsburg Area Sch Dist, I have read and understand the pioneer terms outlined in this letter. I agree to ensure that East Stroudsburg Area Sch Dist makes a good faith effort to implement *The Superkids Reading Program* in pioneer classrooms according to Zaner-Bloser's guidelines and provide the information specified above. I agree to return all non-consumable complimentary materials if East Stroudsburg Area Sch Dist decides not to continue using *The Superkids Reading Program*. I also agree that East Stroudsburg Area Sch Dist will make payment as outlined above.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

Does East Stroudsburg Area Sch Dist test in Kindergarten through Grade 2? If so, which test(s) do you use?

No

Yes, we use \_\_\_\_\_ in \_\_\_\_\_  
Test Name(s) Grade(s)

Who is the primary contact for *The Superkids Reading Program* pioneer correspondence?

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Email

**QUOTE SUMMARY****15 Zaner-Bloser**

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

| PROGRAM                                 | GRADE        | SAVINGS     | COST   |
|-----------------------------------------|--------------|-------------|--------|
| <i>The Superkids Phonemic Awareness</i> | Kindergarten | \$284.97    | \$0.00 |
| <i>The Superkids Phonemic Awareness</i> | Grade 1      | \$284.97    | \$0.00 |
| <i>The Superkids Phonemic Awareness</i> | Grade 2      | \$379.96    | \$0.00 |
| <i>The Superkids Reading Program</i>    | Kindergarten | \$11,571.20 | \$0.00 |
| <i>The Superkids Reading Program</i>    | Grade 1      | \$18,228.00 | \$0.00 |
| <i>The Superkids Reading Program</i>    | Grade 2      | \$15,955.00 | \$0.00 |
| <i>The Superkids Reading Program</i>    | Multigrade   | \$425.00    | \$0.00 |
| <i>Professional Development</i>         | Multigrade   | \$21,600.00 | \$0.00 |

|                      |                    |
|----------------------|--------------------|
| <b>TOTAL SAVINGS</b> | <b>\$68,729.10</b> |
|----------------------|--------------------|

SUBTOTAL COST **\$0.00**SHIPPING/PROCESSING (9%) *Complimentary***AMOUNT TO BE INVOICED \$0.00**

Includes materials, shipping, and processing. May not include applicable local and state taxes.

**ITEM LIST**

**Zaner-Bloser**

**The Superkids Phonemic Awareness: Kindergarten**

| ISBN                 | DESCRIPTION                                                                                                                                  | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781453136874        | Superkids 2022 Grade K The Superkids Phonemic Awareness Set<br><i>Contents include: 1 set of 46 Sound Formation cards, 1 Teacher's Guide</i> | \$94.99    | 3   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                              |            |     | <b>\$0.00</b> |

**The Superkids Phonemic Awareness: Grade 1**

| ISBN                 | DESCRIPTION                                                                                                                                  | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781453136881        | Superkids 2022 Grade 1 The Superkids Phonemic Awareness Set<br><i>Contents include: 1 set of 46 Sound Formation cards, 1 Teacher's Guide</i> | \$94.99    | 3   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                              |            |     | <b>\$0.00</b> |

**The Superkids Phonemic Awareness: Grade 2**

| ISBN                 | DESCRIPTION                                                                                                                                  | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781453136898        | Superkids 2022 Grade 2 The Superkids Phonemic Awareness Set<br><i>Contents include: 1 set of 46 Sound Formation cards, 1 Teacher's Guide</i> | \$94.99    | 4   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                              |            |     | <b>\$0.00</b> |

**The Superkids Reading Program: Kindergarten**

| ISBN                 | DESCRIPTION                                                                                                                                                                                                                                                                                                                               | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781614365082        | Superkids 2017 Grade K, Semester 1, Meet the Superkids, Practice Pages                                                                                                                                                                                                                                                                    | \$3.85     | 66  | Complimentary |
| 9781614368687        | Superkids 2017 Grade K, Semester 1, Meet the Superkids, Student Books Set, 1 Copy of Each of 13 Titles                                                                                                                                                                                                                                    | \$14.00    | 66  | Complimentary |
| 9781614368595        | Superkids 2017 Grade K, Semester 1, Meet the Superkids, Units 1-13 Teacher Materials<br><i>Contents include: 15 Teacher's Guides, Building Blocks of Reading, Program Guide, Assessment Book, Letter Formation Guide, Practice Pages masters</i>                                                                                          | \$315.00   | 3   | Complimentary |
| 9781614365105        | Superkids 2017 Grade K, Semester 2, Superkids' Club, Practice Pages                                                                                                                                                                                                                                                                       | \$3.85     | 66  | Complimentary |
| 9781614368694        | Superkids 2017 Grade K, Semester 2, Superkids' Club, Student Books Set, 1 Copy of Each of 5 Titles                                                                                                                                                                                                                                        | \$14.00    | 66  | Complimentary |
| 9781614368601        | Superkids 2017 Grade K, Semester 2, Superkids' Club, Units 14-24 Teacher Materials<br><i>Contents include: 7 Teacher's Guides, Assessment Book, Practice Pages masters</i>                                                                                                                                                                | \$315.00   | 3   | Complimentary |
| 9781614369707        | Superkids 2017 Grade K Library Bundle with Informational Text Library<br><i>Contents include: 5 libraries with 5 copies of 10 titles each</i>                                                                                                                                                                                             | \$1,600.00 | 3   | Complimentary |
| 9781614365013        | Superkids 2017 Grade K Big Book of Blending                                                                                                                                                                                                                                                                                               | \$225.00   | 3   | Complimentary |
| 9781614369691        | Superkids 2017 Grade K Classroom Resource Kit with Superkids Figures<br><i>Contents include: Superkids Skill-Building Book, Alphabet Cards, Tactile Cards, Picture Cards, Teacher and Student Letter Cards, Superkids Chart and Super Scene with Clings, Superkids Posters, Superkids Bendable Figures, 250 sheets of Ice Cream Paper</i> | \$550.00   | 3   | Complimentary |
| 9781614361749        | Superkids Grade K Student White Boards, Package of 20                                                                                                                                                                                                                                                                                     | \$50.00    | 4   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                                                                                                                                                                                                                           |            |     | <b>\$0.00</b> |



**ITEM LIST**

**Zaner-Bloser**

**The Superkids Reading Program: Grade 1**

| ISBN                 | DESCRIPTION                                                                                                                                                                                                                                                                         | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781614365136        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Practice Pages                                                                                                                                                                                                     | \$4.00     | 66  | Complimentary |
| 9781614365143        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Backpack Pages                                                                                                                                                                                                     | \$5.25     | 66  | Complimentary |
| 9781614365778        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Reader Non-Consumable                                                                                                                                                                                              | \$17.00    | 66  | Complimentary |
| 9781614368809        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Super-Duper Mini Magazines Set, 9-Issues                                                                                                                                                                           | \$22.50    | 66  | Complimentary |
| 9781614368984        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Word Work Books (set of 2 books)<br><i>Contents include: 2 Word Work Books, 1 per student, consumable</i>                                                                                                          | \$14.00    | 66  | Complimentary |
| 9781614368618        | Superkids 2017 Grade 1, Semester 1, Adventures of the Superkids, Review Unit - Unit 8 Teacher Materials<br><i>Contents include: 9 Teacher's Guides, Program Guide, Assessment Book, Practice Page masters, Backpack Page masters, Letter Formation Guide</i>                        | \$315.00   | 3   | Complimentary |
| 9781614365174        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Practice Pages                                                                                                                                                                                                | \$4.00     | 66  | Complimentary |
| 9781614365181        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Backpack Pages                                                                                                                                                                                                | \$5.25     | 66  | Complimentary |
| 9781614365334        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Word Work Book                                                                                                                                                                                                | \$14.00    | 66  | Complimentary |
| 9781614365785        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Reader Non-Consumable                                                                                                                                                                                         | \$17.00    | 66  | Complimentary |
| 9781614368816        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Super-Duper Mini Magazines Set, 8-Issues                                                                                                                                                                      | \$22.50    | 66  | Complimentary |
| 9781614368825        | Superkids 2017 Grade 1, Semester 2, More Adventures of the Superkids, Units 9-16 Teacher Materials<br><i>Contents include: 8 Teacher's Guides, Assessment Book, Practice Pages masters, Backpack Page masters</i>                                                                   | \$315.00   | 3   | Complimentary |
| 9781614368915        | Superkids 2017 Grade 1 Library Bundle<br><i>Contents include: 6 libraries with 8 copies of each</i>                                                                                                                                                                                 | \$2,100.00 | 3   | Complimentary |
| 9781614365020        | Superkids 2017 Grade 1 Big Book of Decoding                                                                                                                                                                                                                                         | \$225.00   | 3   | Complimentary |
| 9781614368663        | Superkids 2017 Grade 1 Classroom Resource Kit<br><i>Contents include: Superkids Skill-Building Book, Alphabet Cards, Memory Word Flash Cards, Sound-Spelling Cards, Words to Know Cards, Teacher Letter Cards, Teacher Digraph and Trigraph Cards, Superkids First-Grade Poster</i> | \$310.00   | 3   | Complimentary |
| 9781614361756        | Superkids Grade 1 Student White Boards, Package of 20                                                                                                                                                                                                                               | \$50.00    | 3   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                                                                                                                                                                     |            |     | <b>\$0.00</b> |

**The Superkids Reading Program: Grade 2**

| ISBN          | DESCRIPTION                                                                                     | ITEM PRICE | QTY | TOTAL COST    |
|---------------|-------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781614365211 | Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Backpack Pages              | \$5.25     | 66  | Complimentary |
| 9781614365792 | Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Reader Non-Consumable       | \$17.00    | 66  | Complimentary |
| 9781614368823 | Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Super Magazines, Issues 1-4 | \$22.50    | 66  | Complimentary |

## The Superkids Reading Program: Grade 2

| ISBN                 | DESCRIPTION                                                                                                                                                                                                                                | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| 9781614368991        | Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Word Work Books (set of 2 books)<br><i>Contents include: 2 Word Work Books, 1 per student, consumable</i>                                                              | \$14.00    | 66  | Complimentary |
| 9781614368632        | Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Warm Up Unit - Unit 8 Teacher Materials<br><i>Contents include: 11 Teacher's Guides, Program Guide, Backpack Page masters, Assessment Book, Letter Formation Guide</i> | \$315.00   | 4   | Complimentary |
| 9781614365242        | Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Backpack Pages                                                                                                                                                                 | \$5.25     | 66  | Complimentary |
| 9781614365365        | Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Word Work Book                                                                                                                                                                 | \$14.00    | 66  | Complimentary |
| 9781614365808        | Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Reader Non-Consumable                                                                                                                                                          | \$17.00    | 66  | Complimentary |
| 9781614368830        | Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Super Magazine Set Issues 5-8                                                                                                                                                  | \$22.50    | 66  | Complimentary |
| 9781614368649        | Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Unit 9-16 Teacher Materials<br><i>Contents include: 10 Teacher's Guides, Assessment Book, Backpack Page masters</i>                                                            | \$315.00   | 4   | Complimentary |
| 9781614368779        | Superkids 2017 Grade 2 Book Club Set<br><i>Contents include: 10 copies of 16 titles, 10 copies of 16 journals, 4 Teacher's Guides</i>                                                                                                      | \$1,010.00 | 4   | Complimentary |
| 9781614365037        | Superkids 2017 Grade 2 Big Book of Decoding                                                                                                                                                                                                | \$225.00   | 4   | Complimentary |
| 9781614368670        | Superkids 2017 Grade 2 Classroom Resource Kit<br><i>Contents include: Superkids Skill-Building Book, Sound-Spelling Cards, Words to Know Cards, Superkids Second-Grade Poster</i>                                                          | \$185.00   | 4   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                                                                                                                            |            |     | <b>\$0.00</b> |

## The Superkids Reading Program: Multigrade

| ISBN                 | DESCRIPTION                           | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|---------------------------------------|------------|-----|---------------|
| 9781598339789        | Superkids Ice Cream Paper, 500 sheets | \$28.00    | 5   | Complimentary |
| 9781598339475        | Superkids Bendable Figures in Bus Tin | \$95.00    | 3   | Complimentary |
| <b>SUBTOTAL COST</b> |                                       |            |     | <b>\$0.00</b> |

## Professional Development: Multigrade

| ISBN                 | DESCRIPTION                                                                                                                                                                                                                                                                                                                                           | ITEM PRICE | QTY | TOTAL COST    |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|---------------|
| PD11005              | Superkids Complimentary Implementation Training<br><i>This implementation training is provided for teachers new to Superkids. Participants engage in lessons and learn the effective, evidence-based instructional strategies of the program. Teachers and support personnel leave prepared to implement Superkids and use all program materials.</i> | \$2,700.00 | 2   | Complimentary |
| PD13015              | Superkids Complimentary Coaching: 1 Visit Per Teacher<br><i>On-site coaching visits provide one-on-one support for Superkids teachers. The classroom visit can include lesson feedback as well as discussion of topics chosen by the teacher, focusing on program and instructional best practices to maximize results.</i>                           | \$2,700.00 | 6   | Complimentary |
| <b>SUBTOTAL COST</b> |                                                                                                                                                                                                                                                                                                                                                       |            |     | <b>\$0.00</b> |

**ORDER INFORMATION**

**Zaner-Bloser**

**AMOUNT TO BE INVOICED (including shipping)\* \$0.00**

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

**IMPORTANT** Please fill out this page completely. Missing information may result in delayed order processing.

Invoice - P.O. # \_\_\_\_\_  Check # \_\_\_\_\_

Make Checks Payable to: Zaner-Bloser

Authorized Signature: \_\_\_\_\_ Phone: \_\_\_\_\_

Please do not submit credit card information with this form. To prepay with a credit card, call our Customer Experience dept at 800.421.3018, Mon-Fri, 8:00 am-6:00 pm ET.

**DIGITAL INFORMATION**

For use in school year: 20\_\_\_\_ to 20\_\_\_\_ First day of school: \_\_\_\_\_ Summer phone number: \_\_\_\_\_

**DIGITAL PRODUCT INFORMATION**

Complete parts A, B, and C of the Digital Product Information section to ensure online access to digital product(s).

A. Online access is controlled by a school or district *Digital Administrator*. This individual is responsible for adding and removing users throughout the school year. Additionally, this user can access important information such as parent contact information and student assessment data. Please provide the name and email of your school- or district-selected Digital Administrator below.

Name: \_\_\_\_\_ Email: \_\_\_\_\_

B. If this order is being submitted by a school district, diocese, or third-party ordering service, please provide a list of the school(s) that require online access. By default, your school- or district-selected Digital Administrator will manage all schools listed below. (If you have more than six schools, please attach a complete list to your order.)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

C. Online access is assigned annually. Please enter the start date of the school year you will begin using the digital product. \_\_\_\_\_

**BILL TO** School/District Name: East Stroudsburg Area Sch Dist

Contact Name: Tina Falbo Contact Email: \_\_\_\_\_

Street Address: 50 VINE ST City: East Stroudsburg State: PA Zip: 18301

**DELIVERY INSTRUCTIONS — IMPORTANT**

All available materials will ship at the time the order is processed unless otherwise specified. Order processing and delivery times vary depending on volumes and customer location. If there are dates you are unable to accept deliveries, please note below. If there aren't any special delivery date requirements, please check the box labeled "No Delivery Date Restrictions".

Do Not Deliver Dates: \_\_\_\_\_  No Delivery Date Restrictions

**SHIP TO**  Same as BILL TO School/District Name: East Stroudsburg Area Sch Dist

Contact Name: \_\_\_\_\_ Contact Email: \_\_\_\_\_

Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**RETURNS** Returns will only be processed with prior authorization by Zaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in resalable condition. To make arrangements for a return and to ensure that you receive credit, contact Zaner-Bloser's Customer Experience department at 800.421.3018. Please do not return materials to the PO Box address. Return to: Zaner-Bloser, Returns Department, 10650 Toeppen Dr, Independence, KY 41051.

Please sign below to confirm your order and provide authorization for any applicable shipping charges and sales tax, if not sales tax exempt. Shipping is added at our standard rate of 9% or \$5.00, whichever is greater.

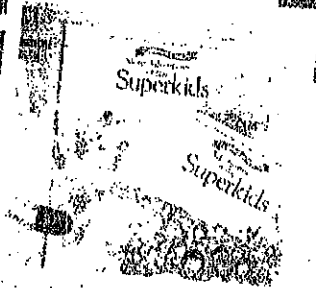
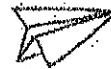
Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Contact our Customer Experience Department to place your order.**  
Mailing Address: Zaner-Bloser, PO Box 18764, Columbus, OH 43216-6764  
Email: CustomerExperience@zaner-bloser.com • Phone: 800.421.3018 • Fax: 800.992.6087

# WE ARE LITERACY

**THANK YOU** for  
considering Zaner-Bloser  
as your literacy partner.

We appreciate the crucial work you do  
to teach students to read and write.  
Our literacy resources and professional  
development services are designed to  
empower teachers to make the best  
instructional choices and to nurture  
successful and joyful learning.



Z0287 03.19

SALES CONSULTANT - SUPPLEMENTAL

**Rita Cook**

[rita.cook@zaner-bloser.com](mailto:rita.cook@zaner-bloser.com)

Toll Free: 800.248.2568 ext. 2517

SALES CONSULTANT - READING

**Mary Wexler**

[mary.wexler@zaner-bloser.com](mailto:mary.wexler@zaner-bloser.com)

Toll Free: 800.248.2568 ext. 7760

ACCOUNT MANAGER - SUPPLEMENTAL

**Kelsey Norman**

[kelsey.norman@zaner-bloser.com](mailto:kelsey.norman@zaner-bloser.com)

Toll Free: 800.248.2568 ext. 2611

ACCOUNT MANAGER - READING

**Jeanne Jenkins**

[jeanne.jenkins@zaner-bloser.com](mailto:jeanne.jenkins@zaner-bloser.com)

Toll Free: 800.248.2568 ext. 2583

**ZB Zaner-Bloser**

A Highlights Company

## V. ITEMS FOR DISCUSSION

- o. Reading Wonders Program by McGraw Hill,  
quote - \$46,707.00

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**craig-neiman@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

**FORM 611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**  
Procurement Form

Name of Requestor \*

William Vitulli

Untitled Title

Department \*

Curriculum and Instruction

Building \*

Administration

What service or item are you requesting \*

Reading Wonders by McGraw Hill

Why are you requesting the service or item \*

Annual subscription for Wonders designed to improve literacy outcomes

Suggested replacement \*

None - annual subscription

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

none

Cost Estimate: If over \$5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. \*

No - specialized curriculum

What is the total cost of the purchase? \*

\$46,707.00

Procurement Method: \*

- Quote
- Request for Proposal (RFP)
- Bid
- Other: \_\_\_\_\_

Was this purchase budgeted? \*

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- NO



If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? \*

10 ▼

What account will be charged \*

Elementary Curriculum

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. \*

Specialized curriculum

Any additional information you would like to provide.

Maintaining existing curriculum while trialing new elementary literacy curriculum.

This form was created inside of East Stroudsburg Area School District.





Because learning changes everything.

**QUOTE PREPARED FOR:**

East Stroudsburg Area Sch Dist  
60 VINE ST  
EAST STROUDSBURG, PA 18301-2150  
ACCOUNT NUMBER: 410936

**SUBSCRIPTION/DIGITAL CONTACT:**

**CONTACT:**

**SALES REP INFORMATION:**

Eleanore Bradley  
eleanore.bradley@mheducation.com

| Section Summary         | Value of All Materials | Free Materials | Product Subtotal   |
|-------------------------|------------------------|----------------|--------------------|
| Please Insert Heading 1 | \$46,707.00            | \$0.00         | \$46,707.00        |
| <b>PRODUCT TOTAL*</b>   | <b>\$46,707.00</b>     | <b>\$0.00</b>  | <b>\$46,707.00</b> |
| ESTIMATED S&H**         |                        |                | \$0.00             |
| ESTIMATED TAX**         |                        |                | TBD                |
| <b>GRAND TOTAL*</b>     |                        |                | <b>\$46,707.00</b> |

\* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

\*\*Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

[Empty rectangular box for comments]

**PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER**

**SEND ORDER TO:**

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3887 | Fax: 1-800-953-8891

QUOTE DATE: 08/06/2021

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/20/2021

QUOTE NUMBER: EBRAD-08062021-001

ACCOUNT #: 410936

PAGE #: 1



Because learning changes everything.™

| Product Description                                                | ISBN              | Qty | Unit Price | Free Materials | Line Subtotal |
|--------------------------------------------------------------------|-------------------|-----|------------|----------------|---------------|
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE K | 978-0-02-129225-7 | 17  | \$467.07   | \$0.00         | \$7,940.19    |
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE 1 | 978-0-02-129226-4 | 18  | \$467.07   | \$0.00         | \$8,407.26    |
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE 2 | 978-0-02-129227-1 | 18  | \$467.07   | \$0.00         | \$8,407.26    |
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE 3 | 978-0-02-129228-8 | 18  | \$467.07   | \$0.00         | \$7,473.12    |
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE 4 | 978-0-02-129229-5 | 15  | \$467.07   | \$0.00         | \$7,006.05    |
| READING WONDERS - TEACHER WORKSPACE 1 YEAR<br>SUBSCRIPTION GRADE 5 | 978-0-02-129230-1 | 16  | \$467.07   | \$0.00         | \$7,473.12    |

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
Email: [orders\\_mhe@mheducation.com](mailto:orders_mhe@mheducation.com) | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/06/2021  
QUOTE NUMBER: EBRAD-08062021-001

ACCOUNT NAME: East Stroudsburg Area Sch Dist  
ACCOUNT #: 410936

EXPIRATION DATE: 09/20/2021  
PAGE #: 2



Because learning changes everything.

**QUOTE PREPARED FOR:**

East Stroudsburg Area Sch Dist  
60 VINE ST  
EAST STROUDSBURG, PA 18301-2150  
ACCOUNT NUMBER: 410936

**CONTACT:**

|                                 |                    |
|---------------------------------|--------------------|
| VALUE OF ALL MATERIALS          | \$46,707.00        |
| FREE MATERIALS                  | \$0.00             |
| <b>PRODUCT TOTAL*</b>           | <b>\$46,707.00</b> |
| ESTIMATED SHIPPING & HANDLING** | \$0.00             |
| ESTIMATED TAX**                 | TBD                |
| <b>GRAND TOTAL</b>              | <b>\$46,707.00</b> |

**SUBSCRIPTION/DIGITAL CONTACT:**

Comments:

[Empty comment box]

\* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

\*\*Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

**Terms of Service:**

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw Hill LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the 'initial Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.

Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, as of April 30, 2016 we will no longer accept credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via our websites by visiting [www.mheducation.com](http://www.mheducation.com) (or [www.mhcoast2coast.com](http://www.mhcoast2coast.com)).

School Purchase Order Number: \_\_\_\_\_

\_\_\_\_\_  
Name of School Official (Please Print)

\_\_\_\_\_  
Signature of School Official

**PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER**

**SEND ORDER TO:**

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
Email: [orders\\_mhe@mheducation.com](mailto:orders_mhe@mheducation.com) | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/06/2021  
QUOTE NUMBER: EBRAD-08062021-001

ACCOUNT NAME: East Stroudsburg Area Sch Dist  
ACCOUNT #: 410936

EXPIRATION DATE: 09/20/2021  
PAGE #: 3

VII. RECOMMENDATIONS BY THE PROPERTY/FACILITIES  
COMMITTEE

f. Current Projects List

|                           | North HS/Lehman Roof<br>Project 30-819-3036 |                  | Resica Roof Project<br>10-215-3080 |                            | Resica Flooring<br>Replacement<br>A/C 10-215-3073 |                                 |
|---------------------------|---------------------------------------------|------------------|------------------------------------|----------------------------|---------------------------------------------------|---------------------------------|
| Vendor                    | 6084                                        | Jottan, Inc      | 1237                               | C&D WaterProofing<br>Corp. | 6554                                              | Copa Carpet<br>Project # 287020 |
| Original Bid              | 3/18/2019                                   | \$ 7,008,635.00  | 3/18/2019                          | \$ 667,715.00              | 4/14/2020                                         | \$ 303,780.00                   |
| Application 1             | 7/11/2019                                   | \$ 1,215,862.00  | 8/5/2019                           | \$ 8,685.00                | 5/27/2020                                         | \$ 119,970.00                   |
| Application 2             | 8/25/2019                                   | \$ 1,606,698.90  | 8/5/2019                           | \$ 55,401.75               | 6/24/2020                                         | \$ 65,700.00                    |
| Application 3             | 9/3/2019                                    | \$ 251,595.00    | 8/6/2019                           | \$ 207,513.90              | 8/16/2020                                         | \$ 73,746.50                    |
| Application 4             | 9/23/2019                                   | \$ 490,171.08    | 9/3/2019                           | \$ 176,615.10              | 11/17/2020                                        | \$ 18,193.50                    |
| Application 5             | 10/31/2019                                  | \$ 286,863.89    | 9/30/2019                          | \$ 78,601.50               |                                                   |                                 |
| Application 6             | 12/27/2019                                  | \$ 191,004.88    | 10/31/2019                         | \$ 26,318.25               |                                                   |                                 |
| Application 7             | 6/24/2020                                   | \$ 684,263.62    | 12/9/2019                          | \$ 5,175.00                |                                                   |                                 |
| Application 8             | 7/27/2020                                   | \$ 809,515.90    | 2/26/2020                          | \$ 35,230.50               |                                                   |                                 |
| Application 9             | 8/19/2020                                   | \$ 688,435.55    | 3/31/2020                          | \$ 9,860.00                |                                                   |                                 |
| Application 10            | 9/18/2020                                   | \$ 219,415.32    | 6/30/2020                          | \$ 35,757.95               |                                                   |                                 |
| Application 11            | 11/20/2020                                  | \$ 304,220.48    |                                    |                            |                                                   |                                 |
| Application 12            | 4/26/2021                                   | \$ 160,488.38    |                                    |                            |                                                   |                                 |
| Application 13            | 6/29/2021                                   | \$ 17,500.00     |                                    |                            |                                                   |                                 |
| Total Payments to Date    |                                             | \$ 6,866,035.00  |                                    | \$ 639,158.95              |                                                   | \$ 277,610.00                   |
| Left on Contract          |                                             | \$ 142,600.00    |                                    | \$ 28,556.05               |                                                   | \$ 26,170.00                    |
| Completion Percentage     |                                             | 98%              |                                    | 96%                        |                                                   | 91%                             |
|                           |                                             | \$ 451,768.00    |                                    | \$ 9,700.00                |                                                   |                                 |
|                           |                                             | 30 year warranty |                                    | 30 year warranty           |                                                   |                                 |
| D'Huy Engineering<br>1446 | 9/28/2018                                   | \$ 1,295.33      | 02/27/2019                         | \$ 1,656.02                | 3/31/2020                                         | \$ 4,500.00                     |
|                           | 9/28/2018                                   | \$ 8,179.67      | 03/26/2019                         | \$ 7,793.98                | 4/24/2020                                         | \$ 5,784.75                     |
|                           | 12/3/2018                                   | \$ 3,425.00      | 04/16/2019                         | \$ 5,499.99                | 6/24/2020                                         | \$ 2,943.70                     |
|                           | 2/27/2019                                   | \$ 8,595.06      | 05/13/2019                         | \$ 2,000.01                | 8/11/2020                                         | \$ 8,800.30                     |
|                           | 3/26/2019                                   | \$ 18,500.30     | 05/25/2019                         | \$ 6,420.03                | 8/31/2020                                         | \$ 2,938.50                     |
|                           | 3/26/2019                                   | \$ 38,129.94     | 08/29/2019                         | \$ 5,638.76                | 10/20/2020                                        | \$ 1,469.25                     |
|                           | 5/13/2019                                   | \$ 24,500.28     | 08/23/2019                         | \$ 1,372.24                | 11/17/2020                                        | \$ 1,469.25                     |
|                           | 6/5/2019                                    | \$ 18,207.30     | 10/25/2019                         | \$ 4,674.01                | 12/14/2020                                        | \$ 881.55                       |
|                           | 6/25/2019                                   | \$ 15,000.22     | 11/20/2019                         | \$ 2,337.00                | 1/20/2021                                         | \$ 550.00                       |
|                           | 8/23/2019                                   | \$ 20,000.45     | 1/3/2020                           | \$ 2,337.00                |                                                   |                                 |
|                           | 8/23/2019                                   | \$ 20,000.45     | 1/28/2020                          | \$ 2,337.00                |                                                   |                                 |
|                           | 8/31/2019                                   | \$ 25,000.20     | 2/26/2020                          | \$ 2,337.00                |                                                   |                                 |
|                           | 8/31/2019                                   | \$ 1,577.48      | 3/19/2020                          | \$ 1,402.20                |                                                   |                                 |
|                           | 9/27/2019                                   | \$ 25,000.20     | 4/8/2020                           | \$ 934.80                  |                                                   |                                 |
|                           | 9/27/2019                                   | \$ 425.00        |                                    |                            |                                                   |                                 |
|                           | 10/25/2019                                  | \$ 32,367.60     |                                    |                            |                                                   |                                 |
|                           | 12/27/2019                                  | \$ 3,067.25      |                                    |                            |                                                   |                                 |
|                           | 1/31/2020                                   | \$ 2,748.37      |                                    |                            |                                                   |                                 |
|                           | 2/28/2020                                   | \$ 2,295.04      |                                    |                            |                                                   |                                 |
|                           | 3/31/2020                                   | \$ 1,350.14      |                                    |                            |                                                   |                                 |
|                           | 6/24/2020                                   | \$ 12,000.18     |                                    |                            |                                                   |                                 |
|                           | 6/26/2020                                   | \$ 33,000.48     |                                    |                            |                                                   |                                 |
|                           | 7/31/2020                                   | \$ 24,500.27     |                                    |                            |                                                   |                                 |
|                           | 8/28/2020                                   | \$ 34,189.21     |                                    |                            |                                                   |                                 |
|                           | 9/25/2020                                   | \$ 30,000.43     |                                    |                            |                                                   |                                 |
|                           | 10/30/2020                                  | \$ 19,059.97     |                                    |                            |                                                   |                                 |
|                           | 1/20/2021                                   | \$ 3,340.52      |                                    |                            |                                                   |                                 |
|                           | 2/16/2021                                   | \$ 3,000.05      |                                    |                            |                                                   |                                 |
|                           | 6/30/2021                                   | \$ 1,092.08      |                                    |                            |                                                   |                                 |
|                           |                                             | \$ 429,848.47    |                                    | \$ 46,740.04               |                                                   | \$ 29,337.30                    |



|                        | North HS/Lehman Hot Water Replacement 30-19-3061 |                      | JM Hill Modify Vestibule/Replace Interior Gym Doors Board Approved 4/19/21 10-213-3084 |                 | North HS Sanitary Lagoon Liner Replacement Board Approval 4/19/21 30-819-3085 |                   |
|------------------------|--------------------------------------------------|----------------------|----------------------------------------------------------------------------------------|-----------------|-------------------------------------------------------------------------------|-------------------|
| Vendor                 | JBM Mechanical, Inc<br>Contr. Project # M19007   |                      | Bognet inc.<br>Project# 287028                                                         |                 | Atlantic Lining Company<br>Project # 2875023                                  |                   |
| Original Bid           | 6466                                             | Eng. Project# 287014 | 3585                                                                                   | Project# 287028 | 6926                                                                          | Project # 2875023 |
|                        | \$                                               | 300,000.00           | \$                                                                                     | 138,286.00      | \$                                                                            | 549,833.60        |
| Application 1          | 1/28/2020                                        | \$ 230,850.00        |                                                                                        | \$ 9,000.54     |                                                                               |                   |
| Application 2          | 3/8/2021                                         | \$ 36,150.00         |                                                                                        |                 |                                                                               |                   |
| Application 3          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 4          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 5          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 6          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 7          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 8          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 9          |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 10         |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 11         |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 12         |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Application 13         |                                                  |                      |                                                                                        |                 |                                                                               |                   |
| Total Payments to Date | \$                                               | 267,000.00           | \$                                                                                     | 9,000.54        | \$                                                                            | -                 |
| Left on Contract       | \$                                               | 33,000.00            | \$                                                                                     | 129,285.46      | \$                                                                            | 549,833.60        |
| Completion Percentage  | 89%                                              |                      | 7%                                                                                     |                 | 0%                                                                            |                   |
| D'Huy Engineering 1446 | 03/26/2019                                       | \$ 1,556.24          | 5/10/2021                                                                              | \$ 1,787.00     |                                                                               |                   |
|                        | 04/16/2019                                       | \$ 8,943.76          | 6/30/2021                                                                              | \$ 420.17       |                                                                               |                   |
|                        | 05/13/2019                                       | \$ 5,267.50          |                                                                                        |                 |                                                                               |                   |
|                        | 06/05/2019                                       | \$ 1,126.25          |                                                                                        |                 |                                                                               |                   |
|                        | 06/25/2019                                       | \$ 2,252.50          |                                                                                        |                 |                                                                               |                   |
|                        | 08/23/2019                                       | \$ 840.00            |                                                                                        |                 |                                                                               |                   |
|                        | 08/23/2019                                       | \$ 980.00            |                                                                                        |                 |                                                                               |                   |
|                        | 10/25/2019                                       | \$ 599.99            |                                                                                        |                 |                                                                               |                   |
|                        | 11/20/2019                                       | \$ 840.00            |                                                                                        |                 |                                                                               |                   |
|                        | 3/18/2021                                        | \$ 491.41            |                                                                                        |                 |                                                                               |                   |
|                        | \$                                               | 22,897.65            | \$                                                                                     | 2,207.17        | \$                                                                            | -                 |



|                           | Date  | North HS/Lehman Replace<br>Curtain Wall / Storefront<br>Board Approved 4/19/21<br>30-819-9086 20-518-3086 | Date      | LIS Replace Flooring<br>Board Approve 4/19/2021<br>20-518-9080 | Date      | Bushkill Flooring Board<br>Approve 4/19/2021<br>10-211-3080 | Totals           |
|---------------------------|-------|-----------------------------------------------------------------------------------------------------------|-----------|----------------------------------------------------------------|-----------|-------------------------------------------------------------|------------------|
| Vendor                    | 6929  | D&M construction<br>Unlimited                                                                             | 6927      | H&P Construction<br>Project #287026                            | 6554      | Cope commercial<br>Flooring<br>Project # 5461               |                  |
| Original Bid              | Split | \$ 560,000.00                                                                                             |           | \$ 573,183.00                                                  |           | \$ 299,995.00                                               | \$ 14,055,804.60 |
| Application 1             |       |                                                                                                           | 7/12/2021 | \$ 271,800.00                                                  |           |                                                             | \$ 2,305,908.49  |
| Application 2             |       |                                                                                                           | 7/12/2021 | \$ 70,119.00                                                   | 7/22/2021 | \$ 21,505.50                                                | \$ 2,799,822.30  |
| Application 3             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 1,308,354.08  |
| Application 4             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 1,122,167.07  |
| Application 5             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 812,200.88    |
| Application 6             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 397,335.32    |
| Application 7             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 740,953.48    |
| Application 8             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 1,128,610.19  |
| Application 9             |       |                                                                                                           |           |                                                                |           |                                                             | \$ 698,295.55    |
| Application 10            |       |                                                                                                           |           |                                                                |           |                                                             | \$ 255,173.27    |
| Application 11            |       |                                                                                                           |           |                                                                |           |                                                             | \$ 304,220.48    |
| Application 12            |       |                                                                                                           |           |                                                                |           |                                                             | \$ 160,488.38    |
| Application 13            |       |                                                                                                           |           |                                                                |           |                                                             | \$ 17,500.00     |
| Total Payments to Date    |       | \$ -                                                                                                      |           | \$ 941,919.00                                                  |           | \$ 21,505.50                                                | \$ 12,051,039.49 |
| Left on Contract          |       | \$ 560,000.00                                                                                             |           | \$ 231,264.00                                                  |           | \$ 278,489.50                                               | \$ 2,004,765.11  |
| Completion Percentage     |       | 0%                                                                                                        |           | 60%                                                            |           | 7%                                                          | 86%              |
| D'Huy Engineering<br>1446 |       |                                                                                                           |           |                                                                | 6/22/2021 | \$ 952.71                                                   | \$ 24,720.94     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 47,334.88     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 29,227.04     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 38,582.72     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 39,299.83     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 50,167.08     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 33,229.97     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 29,182.65     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 20,665.37     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 24,141.61     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 23,125.10     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 27,862.30     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 2,979.68      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 25,935.00     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 425.00        |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 32,367.60     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 3,067.25      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 2,748.37      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 2,295.04      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 1,350.14      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 12,000.18     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 33,000.48     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 24,500.27     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 34,189.21     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 30,000.43     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 19,059.97     |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 3,340.52      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 3,000.05      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ 1,092.08      |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ -             |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ -             |
|                           |       |                                                                                                           |           |                                                                |           |                                                             | \$ -             |
|                           |       | \$ -                                                                                                      |           | \$ -                                                           |           | \$ 952.71                                                   | \$ 618,890.76    |