

V. Items for Discussion

a. Discovery Ed/ESASD Partnership



**Professional Development Services Agreement ("Agreement")
made as of 03/28/2017 between Discovery Education, Inc. ("Discovery") and
EAST STROUDSBURG AREA SCHOOL DISTRICT, PA ("Subscriber")**

- In connection with and subject to Subscriber's current and valid license for authorized access to Discovery's digital curriculum service known as Discovery Education Streaming Plus, (the "Subscriber License"), Subscriber agrees to purchase, and Discovery agrees to provide, the professional development services as further set forth in Exhibit A attached hereto.
- The "Term" shall be 05/01/2017 through and including 06/30/2020 as further set forth below:
 - "Pre-Launch Period": shall mean the period 05/01/2017 through 06/30/2017
 - "Period 1": shall mean the period 07/01/2017 through 06/30/2018
 - "Period 2": shall mean the period 07/01/2018 through 06/30/2019
 - "Period 3": shall mean the period 07/01/2019 through 06/30/2020
- The date, time and place of the professional development services shall be mutually agreed to by the parties provided all professional development trainings shall be completed by no later than June 30 of each such period.
- The pricing for the professional development services (the "Fees") shall be as follows:

Pre-Launch Period

Quantity	Description	Price	Total
	Professional Development Services		
2	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Administrator Pre-Launch Support	\$2,500.00	\$5,000.00
	Total		\$5,000.00

Period 1

Quantity	Description	Price	Total
	Professional Development Services		
1	One Event (Up to 6 hours) with 2 PD Specialists for up to 125 participants Discovery Digital Leader Corp Launch Event	\$5,000.00	\$5,000.00
5	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Discovery Digital Leader Corp	\$2,500.00	\$12,500.00
40	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 4 participants Learning Lab Instructional Support	\$2,500.00	\$100,000.00
2	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Administrator Professional Development	\$2,500.00	\$5,000.00
	Total		\$122,500.00

Period 2

Quantity	Description	Price	Total
	Professional Development Services		
5	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Discovery Digital Leader Corp	\$2,500.00	\$12,500.00
40	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 4 participants Learning Lab Instructional Support	\$2,500.00	\$100,000.00
2	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Administrator Professional Development	\$2,500.00	\$5,000.00
	Total		\$117,500.00

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Period 3

Quantity	Description	Price	Total
Professional Development Services			
5	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Discovery Digital Leader Corp	\$2,500.00	\$12,500.00
40	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 4 participants Learning Lab Instructional Support	\$2,500.00	\$100,000.00
2	One On-Site Session (Up to 6 hours) with 1 PD Specialist for up to 25 participants Administrator Professional Development	\$2,500.00	\$5,000.00
Total			\$117,500.00

Grand Total **\$362,500.00**

4. The Fees are due and payable no later than 30 days of receipt of invoice. Invoices will be sent at the end of each quarter for any and all professional development services delivered during the previous quarter.
5. Any content provided by Discovery during the Professional Development, in any format ("the PD Content"), is the property of Discovery. Subscriber acknowledges that it does not gain any ownership interest in the PD Content by using the PD Content.
6. Subscriber acknowledges that the rights granted by Discovery under this Agreement are at all times during the Term subject to and contingent upon a valid and current Subscriber License.
7. Discovery represents and warrants the following regarding security clearances of those Professional Development Specialists ("PD Specialists") who deliver professional development services. Discovery conducts the following checks on any PD Specialist it sends onto school campuses to perform professional development and related services where students may be present at the time of hire and refreshes such checks on an annual basis:
 - Criminal Records Check
 - FBI Fingerprint Clearance
 - Check of all state, local and tribal sex offender (and related) registries that are linked to the national search maintained by the United States Department of Justice Sex Offender Public Website located at <http://www.nsopw.gov/>

For the sake of clarity, the nature of the services offered by Discovery are such that Discovery's PD Specialists are always in the presence of and under the supervision of school district personnel. Further, Discovery agrees to provide, upon request, copies of records documenting the above-referenced background checks for such PD Specialists that shall be performing professional development services on school grounds.

8. Subscriber certifies that Subscriber is exempt from all federal, state, and local taxes and will furnish Discovery with copies of all relevant certificates demonstrating such tax-exempt status upon request. In the event Subscriber is not exempt from certain of such taxes, Subscriber agrees to remit payment for such taxes to Discovery.

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9. This Agreement, together with the Subscriber License, contains the entire understanding and supersedes all prior understandings between the parties relating to the subject matter herein. The terms and conditions set forth herein shall not be binding on Discovery or any of its affiliates, until fully executed by an authorized signatory for both Subscriber and Discovery (or its applicable affiliate). Signatures may be exchanged in counterparts. Signatures transmitted electronically by fax or PDF shall be binding and effective as original ink signatures.

EAST STROUDSBURG AREA SCHOOL DISTRICT

DISCOVERY EDUCATION, INC.

By: _____
(Signature Required)

By: _____

Title: _____

Title: _____

Printed Name: _____

Printed Name: _____

Date: _____

Date: _____

Ref. No. O6UJ9C002FI8



EXHIBIT A

Description of Professional Development Services

Audience	Professional Development Components
<p>PRE-LAUNCH PERIOD</p> <p>Administrator Pre-Launch Support</p> <p>Two, (2) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 2 PD Specialists</p>	<p>A PD Specialist will support Administrators in their efforts to collaborate and plan for the effective, consistent and systematic implementation of the Discovery Education Digital Leader Corp model in their school through the following course sequences:</p> <ul style="list-style-type: none"> ➤ Module 1: Unpacking the Partnership ➤ Module 2: Begin With the End in Mind
<p>PERIOD 1</p> <p>Discovery Digital Leader Corps Launch Event</p> <p>One, (1) Event</p> <p>Maximum 125 Participants per Event</p> <p>Total: 2 PD Specialists</p>	<p>The Discovery Digital Leader Corps Launch Event will reinforce the district's goal to employ a Discovery Digital Leader Corps model across the district. School-level leadership, Digital Leader Corps members and community stakeholders may participate in vision-building experiences that leverage access to digital content and tools, and emphasize the role that digital plays in the future success of all students. This session will include a keynote, interactive activities as well as an introduction to teacher leadership and the Digital Leader Corps model.</p>
<p>Discovery Digital Leader Corps</p> <p>Five, (5) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 5 PD Specialists</p>	<p>PD Specialists will instruct participants on how to build and apply their knowledge and skills through the following professional learning course sequences:</p> <ul style="list-style-type: none"> ➤ Module 1: Emerging as Leaders: Charting a Course for the Digital Transition ➤ Module 2: Emerging as Leaders: Fostering Student-Centered Learning ➤ Module 3: Emerging as Leaders: The Power of Engagement ➤ Module 4: Emerging as Leaders: Teacher Clarity and the Planning Process ➤ Module 5: Emerging as Leaders: Measuring Our Impact
<p>Learning Lab Instructional Support</p> <p>Ten, (10) Sessions per School (Up to 6 hours per Session)</p> <p>Four, (4) Schools</p> <p>Maximum 4 Participants per Session</p> <p>Total: 40 PD Specialists</p>	<p>A PD Specialist will work directly with Digital Leaders to instruct them on how to:</p> <ul style="list-style-type: none"> ➤ Set goals for growth and plan for instruction ➤ Co-teach, model and provide instructional support to strengthen teachers' confidence and expertise in using digital resources to support learning, plan and implement inquiry-based, student-centered lessons ➤ Reflect with teacher leaders using rubrics ➤ Establish demonstration classrooms, providing opportunities for colleagues to observe and collaborate on the digitally infused instructional strategies demonstrated and modeled in the Learning Lab classrooms
<p>Administrator Professional Development</p> <p>Two, (2) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 2 PD Specialists</p>	<p>A PD Specialist will support Administrators in their efforts to collaborate and plan for the effective, consistent and systematic implementation of the Discovery Education Digital Leader Corp model in their school through the following course sequences:</p> <ul style="list-style-type: none"> ➤ Module 3: Digital Leadership: Beginning the Journey ➤ Module 4: Walking the Digital Walk

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Audience	Professional Development Components
<p>PERIOD 2</p> <p>Discovery Digital Leader Corps</p> <p>Five, (5) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 5 PD Specialists</p>	<p>A PD Specialist will continue to provide ongoing support with a focus on blended learning as well as expanding the teacher leader role beyond the classroom. Resources and supports will be provided for teacher leaders to facilitate small and large group sessions for colleagues. The following sessions will be delivered non-consecutively to allow for practice and application between each workshop.</p> <p>Module 6: Growing as Leaders: The Blended Classroom Module 7: Growing as Leaders: Diverse Learning in the Blended Classroom Module 8: Growing as Leaders: Flipped Learning with Tiered Assignments Module 9: Growing as Leaders: Collaboration in the Blended Classroom Module 10: Growing as Leaders: Student Creation and Presentations</p>
<p>Learning Lab Instructional Support</p> <p>Ten, (10) Sessions per School (Up to 6 hours per Session)</p> <p>Four, (4) Schools</p> <p>Maximum 4 Participants per Session</p> <p>Total: 40 PD Specialists</p>	<p>A PD Specialist will continue to work directly with Digital Leaders to instruct them on how to:</p> <ul style="list-style-type: none"> ➤ Set goals for growth and plan for instruction ➤ Co-teach, model and provide instructional support to strengthen teachers' confidence and expertise in using digital resources to support learning, plan and implement inquiry-based, student-centered lessons ➤ Reflect with teacher leaders using rubrics ➤ Establish demonstration classrooms, providing opportunities for colleagues to observe and collaborate on the digitally infused instructional strategies demonstrated and modeled in the Learning Lab classrooms
<p>Administrator Professional Development</p> <p>Two, (2) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 2 PD Specialists</p>	<p>A PD Specialist will continue to support Administrators in their efforts to collaborate and plan for the effective, consistent and systematic implementation of the Discovery Education Digital Leader Corp model in their school through the following course sequences:</p> <ul style="list-style-type: none"> ➤ Module 5: Your Role in the Leading the Blended Classroom ➤ Module 6: Next Steps in Digital Leadership
<p>PERIOD 3</p> <p>Discovery Digital Leader Corps</p> <p>Five, (5) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 5 PD Specialists</p>	<p>A PD Specialist will continue to provide ongoing support with a focus on literacy as well as expanding the teacher leader role beyond the classroom. Resources and supports will be provided for teacher leaders to facilitate small and large group sessions for colleagues. The following sessions will be delivered non-consecutively to allow for practice and application between each workshop.</p> <ul style="list-style-type: none"> ➤ Module 11: Growing as Leaders: Focus on Metacognition (Secondary) ➤ Module 12: Expanding as Leaders: Focus on Vocabulary ➤ Module 13: Expanding as Leaders: Focus on Comprehension ➤ Module 14: Expanding as Leaders: Focus on Student Talk ➤ Module 15: Expanding as Leaders: Focus on Consolidating and Creating
<p>Learning Lab Instructional Support</p> <p>Ten, (10) Sessions per School (Up to 6 hours per Session)</p> <p>Four, (4) Schools</p> <p>Maximum 4 Participants per Session</p> <p>Total: 40 PD Specialists</p>	<p>A PD Specialist will continue to work directly with Digital Leaders to instruct them on how to:</p> <ul style="list-style-type: none"> ➤ Set goals for growth and plan for instruction ➤ Co-teach, model and provide instructional support to strengthen teachers' confidence and expertise in using digital resources to support learning, plan and implement inquiry-based, student-centered lessons ➤ Reflect with teacher leaders using rubrics ➤ Establish demonstration classrooms, providing opportunities for colleagues to observe and collaborate on the digitally infused instructional strategies demonstrated and modeled in the Learning Lab classrooms

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Audience	Professional Development Components
<p>Administrator Professional Development</p> <p>Two, (2) Sessions (Up to 6 hours per Session)</p> <p>Maximum 25 Participants per Session</p> <p>Total: 2 PD Specialists</p>	<p>A PD Specialist will continue to support Administrators in their efforts to collaborate and plan for the effective, consistent and systematic implementation of the Discovery Education Digital Leader Corp model in their school through the following course sequences:</p> <ul style="list-style-type: none">➤ Module 7: A Leaders' Guide to Digital Pedagogy➤ Module 8: Transforming School Culture

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made as of 03/28/2017 between Discovery Education, Inc. ("Discovery") and
EAST STROUDSBURG AREA SCHOOL DISTRICT, PA ("Subscriber")**

1. In connection with and subject to Subscriber's current and valid license for authorized access to Discovery's digital curriculum service known as Discovery Education Streaming Plus, (the "Subscriber License"), Subscriber agrees to purchase, and Discovery agrees to provide, the professional development services as further set forth in Exhibit A attached hereto.
2. The "Term" shall be 06/15/2017 through and including 06/14/2018.
3. The date, time and place of the professional development services shall be mutually agreed to by the parties.
4. The pricing for the professional development services (the "Fees") shall be as follows:

Quantity	Description	Price	Total
	Professional Development Services		
20	One Customized On-Site Session (Up to 6 hours) w/1 PD Specialist for up to 12 participants Instructional Leadership Communities – Fostering Learning From Theory to Practice	\$3,500.00	\$70,000.00
	Total		\$70,000.00

5. The Fees are due and payable no later than 30 days of receipt of invoice. Invoices will be sent at the end of each quarter for any and all professional development services delivered during the previous quarter.
6. Any content provided by Discovery during the Professional Development, in any format ("the PD Content"), is the property of Discovery. Subscriber acknowledges that it does not gain any ownership interest in the PD Content by using the PD Content.
7. Discovery represents and warrants the following regarding security clearances of those Professional Development Specialists ("PD Specialists") who deliver professional development services. Discovery conducts the following checks on any PD Specialist it sends onto school campuses to perform professional development and related services where students may be present at the time of hire and refreshes such checks on an annual basis:
 - Criminal Records Check
 - FBI Fingerprint Clearance
 - Check of all state, local and tribal sex offender (and related) registries that are linked to the national search maintained by the United States Department of Justice Sex Offender Public Website located at <http://www.nsopw.gov/>

For the sake of clarity, the nature of the services offered by Discovery are such that Discovery's PD Specialists are always in the presence of and under the supervision of school district personnel. Further, Discovery agrees to provide, upon request, copies of records documenting the above-referenced background checks for such PD Specialists that shall be performing professional development services on school grounds.
8. Subscriber certifies that Subscriber is exempt from all federal, state, and local taxes and will furnish Discovery with copies of all relevant certificates demonstrating such tax-exempt status upon request. In the event Subscriber is not exempt from certain of such taxes, Subscriber agrees to remit payment for such taxes to Discovery.

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9. This Agreement, together with the Subscriber License, contains the entire understanding and supersedes all prior understandings between the parties relating to the subject matter herein. The terms and conditions set forth herein shall not be binding on Discovery or any of its affiliates, until fully executed by an authorized signatory for both Subscriber and Discovery (or its applicable affiliate). Signatures may be exchanged in counterparts. Signatures transmitted electronically by fax or PDF shall be binding and effective as original ink signatures.

EAST STROUDSBURG AREA SCHOOL DISTRICT DISCOVERY EDUCATION, INC.

By: _____
(Signature Required)

By: _____

Title: _____

Title: _____

Printed Name: _____

Printed Name: _____

Date: _____

Date: _____

Ref. No. O6UJ9C002FIB



EXHIBIT A
Description of Professional Development Services

Audience	Professional Development Components
<p>Instructional Leadership Communities Fostering Learning From Theory to Practice</p> <p>Two, (2) Sessions per Group (Up to 6 hours per Session)</p> <p>Maximum Twelve, (12) Leaders per Group</p> <p>Ten, (10) Schools</p> <p>Total: 20 PD Specialists</p>	<p>This customized model of professional learning is specifically designed for educational leaders to explore, refine and nurture effective instruction. Part of each session is dedicated to deepening learning and generating collective understanding of effective instruction grounded in research. This includes presentations, professional reading, and sharing of tools and resources, which results in high levels of collegial dialogue. The building level leadership team will engage in learning walks, looking for qualities of effective instruction and using data to plan next steps towards instructional transformation.</p>

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V. Items for Discussion
b. Elementary Network Infrastructure Bid Results

RFP Results for Network Infrastructure Upgrades - Elementary School FY2017

Equipment Description	Manufacturer	Part#	Quantity	MSRP	PEPPM	PegNet Computers	SHI	ePlus	IntegraOne	CDW-G
Wireless Access Points (802.11AC)	Cisco 2700 Series AC Access Points	AIR-CAP2702I-B-K9	327	\$358,065	\$210,542.22	\$177,188.22	\$168,002.79	\$165,537.21	\$161,211	\$160,350.99
Installation and Configuration of Wireless Access Points	n/a	n/a	327	n/a	n/a	\$34,612.25	Did not provide a price	\$25,506.00	\$24,525	\$17,985.00
Wireless Access Point Management Software for WAP Controller	Cisco 5500 Series Wireless Controller Additive Capacity Licenses (50 Count)	L-LIC-CT5508-50A	1	\$24,289	\$12,639.06	\$10,636.70	\$10,085.45	\$9,937.39	\$9,673	\$9,626.05
Power Over Ethernet Switches	Cisco Catalyst 48 Port Power Over Ethernet Switches	WS-C2960X-48FPD-L	35	\$297,465	\$164,537.10	\$138,470.15	\$131,293.75	\$129,366.30	\$125,930	\$125,313.30
Stacking Hardware for Switches	Stacking Hardware for 2960x Cisco Switch	2960X-STACK	25	\$29,875	\$17,566.50	\$14,783.50	\$14,017.25	\$13,811.50	\$13,450	\$13,378.75
Building Router/Distribution Switch	Cisco Catalyst 3850 Switches	WS-C3850-12XS-E	8	\$131,808	\$72,503.92	\$61,360.80	\$58,180.80	\$57,326.64	\$55,800	\$55,530.56
Redundant Power Supply for Building Router/Distribution Switch	Cisco Catalyst 3850 Switches	PWR-C1-350WAC	8	\$5,200	\$2,352.00	\$2,573.20	\$2,439.84	\$2,404.00	\$2,344	\$2,328.72
10 GB SFP Module for Switches	Cisco 10 GB SFP Modules for Cisco Catalyst Switches	SFP-10G-LRM	38	\$37,810	\$22,232.28	\$18,710.06	\$17,740.30	\$17,480.00	\$17,024	\$16,932.42
Mode Conditioning Cables	Cisco Mode Conditioning Cables for 10 GB SFP Modules	CAB-MCP-LC=	38	\$19,000	\$11,172.00	\$9,401.96	\$8,914.80	\$1,976.00	\$8,550	\$8,508.58
40 Port Switch with Routing Software	40 Port Cisco Core Switches	WS-C4500X-40X-ES	2	\$94,480	\$51,744.00	\$43,546.40	\$41,289.60	\$40,683.42	\$39,600	\$39,408.80
Power Supplies for 40 Port Switch with Routing Software	Power Supplies for 40 Port Cisco Core Switch	C4XX-PWR-750AC-R	4	\$8,000	\$4,704.00	\$3,958.76	\$3,753.60	\$3,698.52	\$3,600	\$3,582.60
48 Port Partial PoE+ Ethernet Switch	48 Port Cisco Partial PoE+ Ethernet Switches	WS-C3850-48P-L	2	\$22,110	\$11,797.98	\$10,292.78	\$9,759.36	\$9,616.08	\$9,360	\$9,314.80
10 GB Uplink Modules	Cisco 10GB Uplink Modules	C3850-NM-4-10G	2	\$8,000	\$4,735.98	\$3,958.76	\$3,753.60	\$3,698.50	\$3,600	\$3,582.62
Redundant Power Supply for 48 Port Partial PoE+ Ethernet Switch	Redundant Power Supplies for Cisco 48 Port Partial Ethernet PoE+ Switches	PWR-C1-715WAC=	2	\$2,500	\$1,839.98	\$1,237.12	\$1,173.00	\$1,155.78	\$1,126	\$1,119.56
Uninterruptible Power Supply (UPS)	APC Smart-UPS 2200	SMT2200RM2U	20	\$23,000	\$23,051.00	\$23,210.40	Quantity not correct (quoted 1-net-20)		\$19,000	\$21,939.40
SNMP Network Module	APC SNMP Network Modules	AP9630	42	\$13,398	\$10,158.96	\$10,616.34	Did not provide a price	\$5,555.00	\$10,374	\$10,000.20
Uninterruptible Power Supply (UPS)	Tripp Lite SMART2200RM2U	SMART2200RM2U (EQUIVALENT to APC UPS ABOVE - ePlus)	20					\$15,780.00		
SNMP Network Module	Tripp Lite WEBCARDLX	WEBCARDLX (EQUIVALENT to APC UPS ABOVE - ePlus)	20							
			20					\$2,980.00		
Grand Totals				\$1,075,000	\$621,576.98	\$564,557.40	\$479,404.14	\$506,512.34	\$505,167	\$498,902.35
eRate Discount	80%			\$497,261.58		\$451,645.92		\$405,209.87	\$404,134	\$399,121.88
District Share	20%			\$124,315.40		\$112,911.48		\$101,302.47	\$101,033	\$99,780.47

V. Items for Discussion
c. Debt Restructuring Update

EAST STROUDSBURG AREA SCHOOL DISTRICT
Summary of 2017 Refunding Plan

	1	2	3	4	5								
	Step 1	Step 2	Step 3	Step 4	TOTAL								
Principal	\$7,060,000	\$2,825,000	\$67,555,000	\$15,035,000	\$92,475,000								
Est. Net Original/Issue Premium ⁽¹⁾	\$104,266	\$33,516	\$10,863,492	\$2,705,735	\$13,707,010								
Total Bond Proceeds	\$7,164,266	\$2,858,516	\$78,418,492	\$17,740,735	\$106,182,010								
Timing	January 2017	February 2017	June 2017	December 2017									
Purpose	Advance refund portion of 2008	Currently refund 2012 & 2012A	Currently refund 2007A & 2007 Notes	Currently refund remaining 2008 Bonds									
Bank Qualified Status	Bank Qualified	Bank Qualified	Non-Bank Qualified	Non-Bank Qualified									
Estimated BQ Usage	\$7,164,266	\$123,516	\$2,493,492	\$209,469	\$9,990,744								
Assumed Coupon Structure ⁽¹⁾	Par/Slight Premium (2.00%)	Par/Slight Premium (2.00%)	Premium (5.00%)	Premium (5.00%)									
Assumed Yields ⁽¹⁾	Conservative current BQ yields	Conservative current BQ yields	Conservative current Non-BQ yields	Conservative current Non-BQ yields									
Assumed Call Feature	5 years	5 years	8 years	8 years									
Estimated Local Effort Savings	\$1,513,874	\$107,498	\$11,661,490	\$3,014,347	\$16,297,208								
As a % of Refunded Principal	22.99%	3.93%	15.36%	17.62%	15.92%								
Estimated Present Value Local Effort Savings	\$1,290,938	\$93,174	\$10,136,108	\$2,458,226	\$13,978,446								
As a % of Refunded Principal	19.60%	3.41%	13.35%	14.37%	13.66%								
Fiscal Year Ending	25	26	27	28	29	30	31	32	33	34	35	36	37
Existing Local Effort	15,740,921	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806	15,698,806
Unrefunded Local Effort	15,546,880	11,258,451	7,619,525	6,461,278	6,085,309	5,378,866	3,826,850	3,762,164	3,694,707	3,661,729	4,035,023	4,747,426	2,095,222
Local Effort Savings	129,520	86,196	87,421	88,646	89,871	91,096	92,321	93,546	94,771	95,996	97,221	98,446	99,671
New Local Effort	25,605	224,053	222,828	221,603	220,378	219,153	217,928	221,367	215,384	214,159	198,823	169,730	4,063,449
Local Effort Savings	9,090	10,279	6,032	5,249	5,121	4,851	9,100	8,244	6,925	5,249	8,699	7,498	156,008
New Local Effort	175,904	837,380	167,486	164,941	167,241	159,753	162,053	164,255	166,360	163,166	164,451	160,780	161,943
Local Effort Savings	5,090	6,032	5,249	5,121	4,851	9,100	8,244	6,925	5,249	8,699	7,498	156,008	161,014
New Local Effort	29,826	175,904	837,380	167,486	164,941	167,241	159,753	164,255	166,360	163,166	164,451	160,780	161,943
Local Effort Savings	9,090	10,279	6,032	5,249	5,121	4,851	9,100	8,244	6,925	5,249	8,699	7,498	156,008
New Local Effort	2,645,572	5,219,876	7,051,355	7,428,755	8,134,109	8,965,513	9,668,543	9,664,235	9,658,311	6,251,538	2,666,220	2,570,849	2,569,455
Local Effort Savings	896,484	897,580	896,964	899,749	899,471	893,757	899,565	894,454	897,007	900,211	901,216	893,139	892,557
New Local Effort	712,725	712,489	712,489	712,253	712,018	711,782	711,547	711,311	711,076	3,545,131	6,449,740	5,302,502	5,167,228
Local Effort Savings	95,225	95,225	95,225	95,311	95,340	127,628	190,668	259,881	297,929	512,370	508,130	516,728	516,728
New Local Effort	181,803	712,725	712,489	712,253	712,018	711,782	711,547	711,311	711,076	3,545,131	6,449,740	5,302,502	5,167,228
Local Effort Savings	219,863	95,225	95,225	95,311	95,340	127,628	190,668	259,881	297,929	512,370	508,130	516,728	516,728
New Local Effort	15,602,311	14,485,784	14,612,334	14,614,190	14,611,636	14,611,387	14,581,825	14,449,892	14,411,634	14,193,682	14,197,567	14,192,802	14,709,748
Local Effort Savings	138,610	1,212,822	1,086,258	1,086,132	1,090,051	1,090,759	1,122,806	1,236,124	1,296,275	1,532,705	1,557,362	1,576,655	1,062,316
New Local Effort	15,602,311	14,485,784	14,612,334	14,614,190	14,611,636	14,611,387	14,581,825	14,449,892	14,411,634	14,193,682	14,197,567	14,192,802	14,709,748
Local Effort Savings	138,610	1,212,822	1,086,258	1,086,132	1,090,051	1,090,759	1,122,806	1,236,124	1,296,275	1,532,705	1,557,362	1,576,655	1,062,316
New Local Effort	181,803	712,725	712,489	712,253	712,018	711,782	711,547	711,311	711,076	3,545,131	6,449,740	5,302,502	5,167,228
Local Effort Savings	219,863	95,225	95,225	95,311	95,340	127,628	190,668	259,881	297,929	512,370	508,130	516,728	516,728
New Local Effort	15,602,311	14,485,784	14,612,334	14,614,190	14,611,636	14,611,387	14,581,825	14,449,892	14,411,634	14,193,682	14,197,567	14,192,802	14,709,748
Local Effort Savings	138,610	1,212,822	1,086,258	1,086,132	1,090,051	1,090,759	1,122,806	1,236,124	1,296,275	1,532,705	1,557,362	1,576,655	1,062,316
New Local Effort	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376	21,174,376
Local Effort Savings	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347	3,014,347
New Local Effort	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611	204,372,611
Local Effort Savings	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208	16,297,208
New Local Effort	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819	220,669,819
Local Effort Savings	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446	13,978,446

⁽¹⁾ For these purposes, assumes conservative estimates of yields for both Bank Qualified and Non-Bank Qualified bonds. Assumes approximately a 15-25 bps difference in yield between a BQ and Non-BQ issue. Also assumes a 5.00% premium structure for Non-BQ bonds and more par-ish/slightly premium structure for BQ Bonds. Actual interest rates and coupon structure subject to market conditions at the time of issuance

EAST STROUDSBURG AREA SCHOOL DISTRICT
Summary of 2017 Refunding Plan.

5

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Fiscal Year Ending	ACTUAL Step 1 - 2017		ESTIMATED Step 2 - 2017AA		ESTIMATED Step 2 - 2017A		ESTIMATED Step 3 - 2017AAA		TOTAL	
	New Local Effort	Local Savings	New Local Effort	Local Savings	New Local Effort	Local Savings	New Local Effort	Local Savings	Total Local Effort	Total Local Savings
6/30/2017	\$7,270,000	72,614	\$68,905,000	778,048	\$1,790,000	42,199	\$15,435,000	212,301	\$93,400,000	1,081,761
6/30/2018	\$51,706	49,214	\$9,402,249	776,786	\$2,239,637	1,225	\$2,239,637	72,864	\$11,922,129	901,105
6/30/2019	\$7,321,706	50,230	\$78,307,249	772,136	\$2,018,637	3,235	\$17,674,537	72,911	\$105,322,129	899,823
6/30/2020		51,541		773,807		186		72,949		901,793
6/30/2021		52,852		775,805		170,000		72,978		904,002
6/30/2022		54,163		774,768		2,093		72,978		904,002
6/30/2023		55,597		773,116		(1,023)		105,067		932,758
6/30/2024		57,154		773,807		798		167,717		999,475
6/30/2025		58,711		773,115		(2,570)		236,503		1,065,759
6/30/2026		60,350		775,534		(1,016)		274,315		1,109,183
6/30/2027		60,350		774,113		615		350,474		1,205,755
6/30/2028		109,508		775,455		(2,551)		357,848		1,240,261
6/30/2029		120,313		777,232		(815)		350,357		1,247,086
6/30/2030		121,624		777,230		689		350,357		1,247,086
6/30/2031		181,313		(127)		2,250				899,543
6/30/2032		179,730		(113)		(978)				180,821
6/30/2033		6,240		(100)						6,340
6/30/2034		6,024		(86)						6,110
6/30/2035		5,807		(72)						5,879
6/30/2036		5,590		(59)						5,648
6/30/2037		5,373		(45)						5,418
6/30/2038		5,156		(31)						5,187
6/30/2039		4,939		(17)						4,957
6/30/2040		4,722		(4)						4,726
	218,957,165	88,194,328	84,099,508	10,076,491	2,524,401	44,336	21,598,678	2,346,286	205,495,627	13,461,537
			Present Value	8,649,386	34,370		1,929,068		Present Value	11,415,314

⁽¹⁾ Assumes current market Non-BQ interest rates

V. Items for Discussion
d. IU Paper Bid Results

NORTHAMPTON/MONROE/PIKE COUNTY JOINT PURCHASING BOARD
SUMMARY OF BID AWARDS
2017-2018 SCHOOL YEAR
EAST STROUDSBURG AREA SCHOOL DISTRICT

<u>Item #</u>	<u>Company Awarded</u>	<u>Brand Name Awarded</u>	<u>Case Qty</u>	<u>Price/Case</u>	<u>Total Amount</u>
CP-1	Kurtz Bros.	Brand	17	\$23.50	\$399.50
CP-3	W.B. Mason	Pacon	20	\$21.90	\$438.00
CP-4	W.B. Mason	Pacon	15	\$21.90	\$328.50
ENV-1	Paper Mart Inc.	Printmaster Regulars	13	\$40.10	\$521.30
ENV-2	Paper Mart Inc.	Printmaster Windows	2	\$46.65	\$93.30
FT-1	W.B. Mason	Silky Brand	770	\$11.19	\$8,616.30
IP-1	Lindenmeyr Munroe	Brand	50	\$37.42	\$1,871.00
IP-2	Lindenmeyr Munroe	Brand	14	\$39.70	\$555.80
IP-3	Lindenmeyr Munroe	Brand	5	\$39.70	\$198.50
IP-4	Lindenmeyr Munroe	Brand	14	\$39.70	\$555.80
IP-5	Lindenmeyr Munroe	Brand	11	\$39.70	\$436.70
IP-7	Lindenmeyr Munroe	Brand	2	\$39.70	\$79.40
IP-8	Lindenmeyr Munroe	Brand	30	\$31.34	\$940.20
IP-9	Lindenmeyr Munroe	Brand	20	\$29.44	\$588.80
IP-10	Lindenmeyr Munroe	Brand	6	\$31.34	\$188.04
IP-12	Lindenmeyr Munroe	Brand	5	\$31.34	\$156.70
IP-13	Lindenmeyr Munroe	Brand	5	\$31.34	\$156.70
IP-14	Lindenmeyr Munroe	Brand	9	\$31.34	\$282.06
PT-1	W.B. Mason	Brand	640	\$26.76	\$17,126.40
PT-2	W.B. Mason	Brand	20	\$23.35	\$467.00
PT-3	Central Poly Corp	Marcal	1	\$15.99	\$15.99
PT-4	W.B. Mason	Brand	24	\$31.46	\$755.04
PT-5	W.B. Mason	Brand	435	\$14.52	\$6,316.20
PT-6	Central Poly Corp	Marcal	118	\$25.99	\$3,066.82
PT-7	Penn Jersey Paper Co.	Brand	206	\$20.94	\$4,313.64
SN-1	Berks County Paper	Brand	10	\$34.00	\$340.00
T-1	American Janitor & Paper Supply	Brand	1	\$49.95	\$49.95
TT-1	Central Poly Corp	Vondrafile	1	\$56.00	\$56.00
TT-2	W.B. Mason	ALM235	503	\$15.99	\$8,044.97
TT-3	NO BIDS	NO BIDS	100		\$13,072.97
XP-1	W.B. Mason	Mason Flagship - Boise	3344	\$21.23	\$70,993.12
XP-2	W.B. Mason	Mason Flagship - Boise	29	\$31.66	\$918.14

NORTHAMPTON/MONROE/PIKE COUNTY JOINT PURCHASING BOARD
SUMMARY OF BID AWARDS
2017-2018 SCHOOL YEAR
EAST STROUDSBURG AREA SCHOOL DISTRICT

<u>Item #</u>	<u>Company Awarded</u>	<u>Brand Name Awarded</u>	<u>Case Qty</u>	<u>Price/Case</u>	<u>Total Amount</u>
XP-3	W.B. Mason	Fireworx by Boise	71	\$30.70	\$2,179.70
XP-4	W.B. Mason	Fireworx by Boise	66	\$30.70	\$2,026.20
XP-5	W.B. Mason	Fireworx by Boise	63	\$30.70	\$1,934.10
XP-6	W.B. Mason	Fireworx by Boise	26	\$30.70	\$798.20
XP-7	W.B. Mason	Fireworx by Boise	44	\$30.70	\$1,350.80
XP-8	W.B. Mason	Fireworx by Boise	36	\$30.70	\$1,105.20
XP-9	W.B. Mason	Fireworx by Boise	36	\$30.70	\$1,105.20
XP-10	W.B. Mason	Fireworx by Boise	6	\$30.70	\$184.20
XP-11	W.B. Mason	Fireworx by Boise	15	\$24.12	\$361.80
XP-12	W.B. Mason	Fireworx by Boise	10	\$30.70	\$307.00
XP-13	W.B. Mason	Fireworx by Boise	13	\$30.70	\$399.10
XP-14	W.B. Mason	Fireworx by Boise	20	\$30.70	\$614.00
XP-15	W.B. Mason	Fireworx by Boise	42	\$30.70	\$1,289.40
XP-16	W.B. Mason	Fireworx by Boise	13	\$24.12	\$313.56
XP-17	Paper Mart Inc.	Georgia Pacific Spectrum	3	\$32.10	\$96.30
			6,904		\$147,962.63

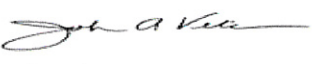
Converted Price-Adjusted Quantities

V. Items for Discussion
e. Monroe County Tax Administration Proposal



Information Services Department

COUNTY OF MONROE
1 QUAKER PLAZA, ROOM 205
STROUDSBURG, PENNSYLVANIA 18360
Telephone (570) 517-3915
Fax Number (570) 420-3457

To: Susan Vitulli
From: John Velekei
Date: 04/03/2017 
Re: Real Estate Tax Services

Susan,

The following services/features/items would be provided should East Stroudsburg School District opt to utilize the Monroe County Tax Administration system:

- Produce real estate tax bills and tax duplicate reports for school full year, Interim A, and Interim B processes.
- Store and maintain real estate tax billing and tax receivable information on county servers.
- Provide secure access to the district tax collectors.
- Provide technical support to the district tax collectors relative to computer software and hardware needs.
- Provide training for the district tax collectors on the use of the county Tax Administration software system.
- Provide computers and printers to the district tax collectors. Cost to be equally distributed between the county, school district, and municipality.
- Provide support to the district tax collectors relative to Internet access to the secure county system. Cost of the Internet access (most typically cable modem access) to be equally distributed between the county, school district, and municipality.
- Provide district administrative staff with "Inquiry" access to the Tax Administration software system.

The service/features/items would be provided under the following fee schedule:

Full Year Bills (2 part Installment bill)

- Bills - \$.36
- Blanks - \$.12
- "Fly Copy" – second set of printed bills or digital on CD – no charge
- Duplicate Report – no charge
- Instructions - \$.15
- Total cost based on the 2016 volume of 19,583 tax bills would be \$9,994.53, postage is additional. Please reference attached pricing detail page.

Interim Bills (regular bill)

- Bills - \$.30
- Blanks - \$.14
- Duplicate Report - \$.04 per parcel on report
- Total cost based on the 2016 volume of 157 tax bills would be \$61.08, postage is additional. Please reference attached pricing detail page.

Reminder Notices

- Notice letter - \$.2408
- Total cost based on a volume of 3,512 notices would be \$928.55, postage is additional. Please reference attached pricing detail page.

Postage

- County prepays postage via postal permit – actual costs reimbursed by district. Interim bill volume is too low to utilize the postal permit – the tax collectors would charge the district directly for postage.

I believe that I have addressed all of your questions regarding this matter. However, please do not hesitate to contact me with any additional information requirements.

V. Items for Discussion
f. 2017-18 Budget Update

REVENUES

ACCOUNT	DRAFT 1 BUDGET	DRAFT 2 BUDGET	CHANGE	DESCRIPTION
RE Tax Revenue	\$ 87,230,000	\$ 87,225,758	\$ (4,242)	PDE-2028 Calc
Special Ed Funding	\$ 3,919,615	\$ 4,048,343	\$ 128,728	Anticipated 16-17 Funding
Transportation Subsidy	\$ 3,000,000	\$ 2,900,000	\$ (100,000)	Prelim Filing for 2015-16
Social Security Reimb	\$ 2,704,161	\$ 2,652,434	\$ (51,727)	
Retirement Reimb	\$ 11,563,043	\$ 11,457,318	\$ (105,725)	

TOTAL REVENUE ADJUSTMENTS

\$ (132,966)

EXPENSES

DEPARTMENT	DRAFT 1 BUDGET	DRAFT 2 BUDGET	CHANGE	DESCRIPTION	FTE
IU Expenses	\$ 5,515,788	\$ 5,573,298	\$ 57,510	Updated w/ 2nd Midterm Projections	
MCTI	\$ 2,051,628	\$ 1,882,758	\$ (168,870)	MCTI Approved Budget	1.0
Salaries	\$ 65,603,022	\$ 64,459,318	\$ (1,143,704)	Staff Adjustments, OT, Subs, etc.	1.0
Fringe Benefits	\$ 45,232,938	\$ 44,183,059	\$ (1,049,879)	Staff Adjustments, OT, Subs, etc.	-1.0
				Asst Super Curr 6-12	-1.0
				Dir of Sec Curr	1.0
				Dir of Elem Curr	1.0
				Dir of Human Resources	1.0
				HSN - ISS (fill w/ Para)	-1.0
				HSN - ISS Para	1.0
				HSN - Science (Fuller)	-1.0
				HSS - ISS (fill w/ existing Para)	-1.0
				BES - Title I Reading Paras	-4.0

TOTAL EXPENSE ADJUSTMENTS

\$ (2,304,943)

TOTAL CHANGES FROM DRAFT 1

\$ (2,171,977)

DRAFT 1 DEFICIT

\$ (7,705,422)

DRAFT 2 DEFICIT

\$ (5,533,445)

Vacancies not filled	-20.0
Retirees/Departures not filled	-3.0
	-27.0
Vacancies not filled	-20.0
Elem Student Aides (Vacant/Not needed)	-18.0
HSN/JIS Gifted (George Gonda)	-1.0
JTL Spec Ed (Ann Sowers)	-1.0
Retirees/Departures not filled	-3.0
Library Para (Arlene Biddulph)	-1.0
Media Tech (George Biddulph)	-1.0
JTL RTII (Ken Mross)	-1.0

V. Items for Discussion
h. 2017 Tax Appeals

TYPE	ADDRESS	OWNER	PARCEL ID
The Crossings at Marshall's Creek	4551 Milford Road	Dallan Acquisitions c/o CBL & Associates	09-732304736050
Retail Strip Center	107 Brown Street	M&M Ventures LLC	05-730120811304
Fox Run Plaza/ Foodtown/ CVS	239 Fox Run Lane	Miggy's Corp Six	09-733300874608
Pocono Square Mall	17 Municipal Drive	Novescor LLC	09-733300782012
Medical Office	511 VNA Road	Smithfield Holdings LP	16-731100551839
Medical Office	505 Independence Road	505 Holdings LP	16-731100562541 16-731100563376
Medical Office	3 Parkinson's Road	KC Associates LLC c/o Neurology Associates	16-731101375064
Medical Office	100 Plaza Court	DEIN Properties	16-731100462784 16-731100463634
Medical Office	200 Plaza Court	Charles & Joan Hannig	16-731100464427
Medical Office	300 Plaza Court	IDOX Investment Co	16-731100461307
Medical Office	400 Plaza Court	Monroe Medical Buildings	16731100464238UB 16731100464298UC
Medical Office	500 Plaza Court	PIMS Properties LP	16-731100369078
Medical Office	600 Plaza Court	PBPC Industries LLC	16-731100451978
Medical Office	235/239 E. Brown St.	East Brown Street Associates	05-731117118527
Medical Office	239/241 E. Brown St.	East Brown Street Associates	573117210752
Stabridge Suites	561 Independence Road	RMMI Inc.	16-731100654490
Budget Inn	320 Greentree Road	Bhimnath Mahadev LLC	05-731005197548 05-731117102216
Taco Bell	5125 Milford Road	Mittal Ashish & Nilesh Patel	09-733303248703
McDonald's	9 Sellersville Drive	Motel Pines inc.	09-733301256122
Wendy's	4500 Milford Road	Emily E. Ahnert et al	09-732304728335
Perkins	5163 Milford Road	Meadow Lake Plaza LLC	09-733301452912
CVS	5122 Milford Road	SCP-2007-C27-093 LLC	09-7330303245663
Rite Aid	114 N. Courtland Street	JES Financial Services, Inc.	05-730116844943
CVS	250 S. Courtland Street	SCP-2002E-52 LLC	05-730120826357
ESSA Bank	5120 Milford Road	ESSA Bank & Trust	09-733303241426

Wayne Bank	5165 Milford Road	Meadow Lake Plaza LLC	09-733301465008
Extra Space Self Storage	202 Dartmouth Drive	RPC Stroudsburg LLC	16-732201396369
Extra Space Self Storage	9073 Franklin Hill Road	RPC Stroudsburg LLC	16-732200079018
Extra Space Self Storage	324 Dartmouth Drive	RPC Stroudsburg LLC	16-732201480128
Uncle Bob's Self Storage	104 Joel Street Milford Road	SH 729-744 LLC	16-731202964989 16-731202962867
WAWA with gasoline pumpers	5121 Milford Road	Tri-Murti Assoc LLC	09-7333300252092
Fox Glen Apartments	1 Municipal Drive	Fox Glen Gardens LLC	9732304736050
Madison at Green Valley and	335-370 Greentree Drive	Green Valley Apartment Assoc Parktowne	05731118207976 05731118215771
Orchard Street Apartments	349 Braeside Avenue	Braeside Apartments LLC	05730120903311 05730120904475
29.49 Acre Parcel	Seven Bridge Road/ Rte 209	Chelsea Smithfield Holdings	16-731100846889
Eagles Glen Shopping Center	156 Eagles Glen Plaza	Eagle Valley Realty LP	05-6/1/1/16
Medical Office	230 Independence Road	DSP II LP	16/8/2/13-1
Medical Office	232 Independence Road	DBP II LP	16/119498
Medical Office	175 E. Brown Street	Thomas G. Gulick etal Trustees	05-1/3/3/5
Medical Office	173 E. Brown Street	Thomas G. Gulick etal Trustees	05-1/3/3/4-1
Medical/ General Office	9090 Franklin Hill Road	TBD	16/7/2/7
Exxon Station/ UniMart	157 - 161 E. Brown Street	ROBAB Estates LLC	3/3/1; 05-1/3/3/2; 05-1/3/3/3
Sunoco Station/ Conv Store	4998 Milford Road	Saleme Investment Comp	09/93760
Arby's	111 Brown Street	SYBRA Inc.	05/119021
Friendly's	115 Brown Street	TAYDAN Company LLC	05-1/1/1/4
Smithfield Gateway Acquisitions	Seven Bridge Road/ Independence Road	DEPG of Shawnee II LP	16/8/2/7-2; 16/8/2/7-3; 16/8/2/7-4
Smithfield Gateway Acquisitions	758 & 772 Seven Bridge Road	DEPG Mosier Associates L	16/8/2/1; 16/8/2/2; 16/8/2/3;
Penn Regional Business Center under Development	179 Independence Road	Penn Regional Business Ce	16/7/2/72-1
ESSA Bank	5120 Milford Road	ESSA Bank & Trust	09-733303241426

V. Items for Discussion

j. Property & Facilities Items

i. JTL/Masonry – D’Huy Engineering - \$28,000.00



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 45843
 02/28/2017

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Jeffrey Bader

J. T. Lambert Intermediate School Masonry Investigation
287005
 For Services Rendered From January 28, 2017 To February 24, 2017

01 - Field Surveys & Probes

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$25,400.00	\$25,400.00	100.00	\$0.00

02 - Analysis & Report

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$18,500.00	\$18,500.00	100.00	\$0.00

03 - Natatorium at High School North

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$5,000.00	\$5,000.00	100.00	\$0.00

04 - Design & Bidding for Masonry Repairs

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$64,000.00	\$16,000.00	70.00	\$28,800.00

05 - Construction Services for Masonry Repairs

Contract Maximum:	\$72,000.00
Previous Billings Against Maximum:	\$0.00
Current Billings Against Maximum	\$0.00
Balance After This Invoice:	\$72,000.00

INVOICE TOTAL \$28,800.00

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
45632	12/31/2016	\$1,850.00	\$0.00	\$0.00	\$0.00	\$1,850.00
45757	1/31/2017	\$16,000.00	\$0.00	\$0.00	\$0.00	\$16,000.00
Total Prior Billing		\$17,850.00	\$0.00	\$0.00	\$0.00	\$17,850.00

V. Items for Discussion

j. Property & Facilities Items

ii. MSE Attic Insulation – IAT Pay Application #1 (Final) - \$38,400.00

APPLICATION AND CERTIFICATE FOR PAYMENT

AIA DOCUMENT G702

PAGE ONE OF 1 PAGES

TO (Owner): PROJECT: Middle Smithfield Elementary

East Stroudsburg Area School District

50 Vine Street

East Stroudsburg, PA 18301

FROM (CONTRACTOR):

Indoor Air Technologies, Inc.

61 School Street, Suite B

Victor, NY 14564

CONTRACT FOR: Attic Insulation

APPLICATION NO: 001

PERIOD TO: 3/14/17

PROJECT NO: ESASDMA11617

CONTRACT DATE: 2/13/2017

Distribution to:

<input checked="" type="checkbox"/>	OWNER
<input type="checkbox"/>	CONST. MNGR.
<input type="checkbox"/>	ARCHITECT
<input type="checkbox"/>	ENGINEER
<input type="checkbox"/>	CONTRACTOR
<input type="checkbox"/>	FIELD

CONTRACTOR'S APPLICATION FOR PAYMENT

CHANGE ORDER SUMMARY		ADDITIONS	DEDUCTIONS
Change Orders approved in previous months by Owner		\$0.00	\$0.00
TOTAL		\$0.00	\$0.00
Approved this Month			
Number	Date Approved		
TOTALS		\$0.00	\$0.00
Net change by Change Orders		\$0.00	\$0.00

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner; and that current payment shown herein is now due.

CONTRACTOR: Indoor Air Technologies, Inc.

By: *Rebecca S. Johnson, President* Date: 3/23/17

Application is made for Payment, as shown below, in connection with the Contract. Continuation Sheet, AIA Document G703, is attached.

1. ORIGINAL CONTRACT SUM \$ 38,400.00
2. Net change by Change Orders \$ -
3. CONTRACT SUM TO DATE (Line 1+2) \$ 38,400.00
4. TOTAL COMPLETED & STORED TO DATE \$ 38,400.00
(Column G on G703)

5. RETAINAGE:

- a. 0% of Completed Work \$ -
(Column D + E on G703)
- b. of Stored Material \$ -
(Column F on G703)

Total Retainage (Line 5a + 5b or Total in Column I of G703) \$ -

6. TOTAL EARNED LESS RETAINAGE \$ 38,400.00
(Line 4 less Line 5 Total)

7. LESS PREVIOUS CERTIFICATES FOR PAYMENT (Line 6 from prior Certificate) \$ -

8. CURRENT PAYMENT DUE \$ 38,400.00
9. BALANCE TO FINISH, PLUS RETAINAGE \$ -
(Line 3 less Line 6)

State of: New York County of: Ontario

Subscribed and sworn to before me this 23 day of March 2017

Notary Public:

My Commission expires:

Kimberly A. Swartz
KIMBERLY A. SWARTZ
 Notary Public, State of New York
 Registration #01SW6321663
 Qualified in Monroe County
 Commission Expires March 23, 2019

AMOUNT CERTIFIED \$38,400.00

(Attach explanation if amount certified differs from the amount applied for.)

ARCHITECT:

By: _____ Date: _____

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the above application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AIA DOCUMENT G702 * APPLICATION AND CERTIFICATE FOR PAYMENT

THE AMERICAN INSTITUTE OF ARCHITECTS, 1735 NEW YORK AVENUE, N.W., WASHINGTON, D.C. 20006

G702-1983

CONTINUATION SHEET

A/A DOCUMENT G703

Owner: East Stroudsburg Area School District
 PROJECT: Middle Smithfield Attic Insulation

APPLICATION NO.: 1
 APPLICATION DATE: 3/14/2017
 PERIOD TO:
 PROJECT NO.: ESASDMAI1617

Contractor: Indoor Air Technologies, Inc

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D		E WORK COMPLETED THIS PERIOD	F MATERIALS PRESENTLY STORED (NOT IN D O R E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C-G)	I RETAINAGE
			FROM PREVIOUS APPLICATION (D+E)	WORK COMPLETED THIS PERIOD					
1	Attic Insulation	\$ 38,400.00	\$ -	\$ 38,400.00	\$ -	\$ 38,400.00	100%	\$ -	\$ -
2		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
3		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
4		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
5		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
6		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
7		\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -	\$ -
GRAND TOTALS		\$ 38,400.00	\$ -	\$ 38,400.00	\$ -	\$ 38,400.00		\$ -	\$ -

V. Items for Discussion

j. Property & Facilities Items

iii. JTL/LIS Masonry Bid Results – Jones Masonry - \$1,548,000.00



D'HUY Engineering, Inc.

**EAST STROUDSBURG AREA SCHOOL DISTRICT
J.T. LAMBERT INTERMEDIATE SCHOOL AND NORTH HIGH SCHOOL
MASONRY REPAIRS**

DEI PROJECT NO. 287005

**BID TABULATION
Tuesday, April 4, 2017 @ 1:00 PM**

Company	Base Bid	ALT 1 ADD cost to provide head flashing repairs at Repair Legend 5A locations
Bill Anskis Co.	\$ 2,359,450.00	\$ 67,000.00
C & D Waterproofing	\$ 1,594,000.00	\$ 53,000.00
D.A. Nolt	No Bid	
Jones Masonry Restoration	\$ 1,530,000.00	\$ 18,000.00
JPS Construction Co.	No Bid	
Kobalt Construction	\$ 2,649,000.00	\$ 188,000.00
Palmer Waterproofing	No Bid	
Spotts Brothers	\$ 1,584,700.00	\$ 64,400.00

- V. Items for Discussion
 - j. Property & Facilities Items
 - iv. Summer Maintenance Helpers

Cl.



East Stroudsburg Area School District
Carl T. Secor Administration Center
50 Vine Street
East Stroudsburg, PA 18301
www.esasd.net

SUMMER MAINTENANCE INTERNS-THREE (3)
(JUNE THROUGH AUGUST 2017)

These positions would be available in June 2017 through August 2017. They would be Monday-Friday, 40 hours per week.

The following positions to be filled:

1. Painter-Hourly Rate \$10.00
2. HVAC-Filter & Belt Change-Hourly Rate \$8.00
3. Grounds Work-mulching, grass cutting, weed trimming-Hourly Rate \$8.00

If these positions are to be filled it would consist of 12 weeks at a rate of 40 hours per week, minus the 4th of July holiday, for a total of 472 hours.

The HVAC position of \$8.00 would have a total of \$3,776.00

The Grounds position of \$8.00 would have a total of \$3,776

The Painter position of \$10.00 would have a total of 4,720.00

For a total of \$12,272.00