

V. ITEMS FOR DISCUSSION

- a. Resica Elementary & South High School PA System Update –
Sage Technology Solutions Quote - \$20,932.08
(Resica) & \$24,107.61 (South)

Rauland PA System – Resica Elementary and HS South

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade the PA System/Master Clock headend at Resica Elementary and East Stroudsburg High School South. The manufacturer recommends upgrading the headend every 15-18 years. South’s will be 17 years old this summer and Resica’s 15.

Need: The district has undertaken a multi-year PA System replacement program at 7 of its schools thus far, which utilizes a server-based PA/Master clock system to replace aging systems. The system provides a host of features and functions for making day-to-day paging announcements as well as emergency announcements and clock/time tone management.

Suggested replacement: Rauland as indicated on the attached quote.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No.

- Sage Technology Solutions - CO-STARs Contract #034-014
 - Resica Elementary - \$20,932.08
 - East Stroudsburg Area High School South - \$24,107.61

C. Procurement Method:

- Pricing received from Sage via the CO-STARs contact. Sage is the only designated Rauland dealer and integrator for Northeast Pennsylvania.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes
 - 2022-23 – Safe Schools Equipment Grant (Fully Funded)
 - 10-2690-650-211-10-215-000-000-000-9171 = Tech Equip RES
 - 10-2690-650-211-30-820-000-000-000-9171 = Tech Equip EHS

E. Selection of winning proposal

- Sage Technology Solutions

F. Other

N/A



East Stroudsburg Area SD

HS South

Proposal for

Telecenter U System

JOSH VARCHOLA
SAGE TECHNOLOGY SOLUTIONS, INC.
1040 WEST MAIN STREET
MOUNT JOY, PA 17552
717-653-3360
www.sagetechs.com

OVERVIEW

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Sage proposes to unite products from manufacturers with the most reputable, proven, and widely installed offerings. The depth of our knowledge and experience with these and other communications technologies is unmatched in Central Pennsylvania. We will provide you with a *single, local source responsible for implementation, training, support, service and maintenance of this integrated system and will provide user interfaces that are fast and simple to use.*

Thank you for the opportunity to submit this proposal and for your time in reviewing it. After careful review of your current environment, Sage believes our proposal is in accordance with the requirements of your request. Should you have any questions regarding this information or to obtain reference account contact information please do not hesitate to contact me.

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Scope of Work

Sage Technology Solutions is responding to a request from East Stroudsburg Area School District to install a new critical communication system in High School South. We will be quoting the Rauland Telecenter U (TCU) system since the district has already begun implementing this system in several buildings.

This system will utilize the existing speakers and their associated wiring. Individual classroom communication is handled through the existing phone system. This negates the need to make each classroom individually addressable. As such, the building will be split into eight (8) paging zones. The zones will be allocated into hallways, classrooms, exterior horns, cafeteria, library, gymnasium, auditorium, and administration. All-call paging will be programmed through the TCU software and will not require a separate Zone Module.

Sage shall also install five (5) emergency switches in designated office locations. The exact locations will be coordinated between district personnel and Sage’s technicians. These switches will initiate a building-wide lockdown notification when activated.

It is understood that any required server, network equipment and all required data drops and cabling will be provided by the district.

Pricing/Equipment

1	Rauland	TCC2000	Telecenter U Campus Controller	\$4,321.20
1	Rauland	TCC2045	Telecenter U Administrative Console	\$1,284.00
8	Rauland	TCC2022	Telecenter U Zone Page Module	\$4,051.20
1	Rauland	TCC2055	Telecenter U Program Line Input Module	\$506.40
1	Rauland	TCC2033	Telecenter U Auxiliary I/O Module	\$506.40
1	Rauland	TCAMCS	Controller, Atomic Time to Master Clock Sync	\$948.00
1	Rauland	TCC2077	Telecenter U Microphone Input Module	\$595.20
4	Rauland	TCC2099	Telecenter U Rack Mount	\$240.00
1	Rauland	TCAMCSRMK	Rack Mount Kit for TCAMCS - 1 RU	\$142.80
1	TOA Electronics	PM-660U	Microphone, Desktop With Push to Talk	\$110.40
2	Ashly	TRA-4150	Amplifier, 4Ch 75W/ Ch	\$2,148
5	Amseco	HUS-7A	Hold-Up Switch, Latching w/ (1) Form C Contact	\$60.30
200	West Penn Wire	25224BGY	Cable, (ft) 2C 18awg Stranded - Gray Plenum	\$34.00
			Rauland Equipment Surcharges	\$911.00
			Sage Installation Labor	\$8,248.71
			TOTAL	\$24,107.61

Price includes:
Equipment as quoted
Delivery to job site
Scope of work as detailed above
COSTARS contract pricing #034-014
Installation and training
Full manufacturer warranty on all equipment
1 year Sage installation warranty
Reasonable supervision, wiring diagrams, programming, final connections, system testing and adjustment, and a one-year equipment warranty
Price does not include:
Provision or installation of conduit, standard electrical boxes, outlets and/or fittings, sleeves, etc.
Provision or installation of grounding materials
Labor to identify, tag, or repair existing cables or speakers
Disposal of old equipment
Running data drops
Installation of cable for hold up switches
PA Sales Tax
Provision of network equipment
Patching or painting of walls or replacement of ceiling tiles

Warranty, Service, Technical Support & Training

Our desire at Sage Technology Solutions is to build long-term relationships that testify to our commitment to service and support long after the initial installation. This support extends beyond equipment functionality and service to everyday usage. Our staff trainer will make sure that your personnel are comfortable with the features of their new system and that they will gain efficiency from their valuable new tool.

Sage will provide operation materials and related technical documentation for all major system components.

Sage will provide a one-year on-site parts and labor warranty to repair defects in material and workmanship. This warranty does not cover theft, misuse, abuse, Acts of God, etc.

Terms and Conditions

Pricing is based upon the **COSTARS contract #034-014. Please refer to this contract on the purchase orders.**

These Terms and Conditions (the "Terms") between Sage Technology Solutions, Inc. (Sage) are expressly incorporated into Sage Technology Solutions, Inc proposal. (the "Proposal") to Customer. Customer's signature on the Proposal is evidence of acceptance of and agreement to the Terms.

TERMS

1. All orders and contracts are subject to credit approval by Sage Technology Solutions, Inc.
2. All invoices are Net 30 with approved credit.
3. Credit card payments are subject to 2.5% fee above the quoted price.
4. Sage requires a customer purchase order AND signed acceptance of this quote/proposal before proceeding with the order/work.
5. Payment:
 - a. Sage shall submit monthly labor and/or material invoices to the Customer.
 - b. Customer agrees that if payment is not made as specified herein, customer will pay interest at 1.5% per month plus collection costs and attorney fees, whether suit is filed or not, to collect any delinquent amount, unless Sage is at fault in a dispute. Litigation shall be in Lancaster County Pennsylvania.
6. Sage does not accept the risk of customer's receipt of payments from any source. In no event will payments to Sage Technology Solutions, Inc. be based upon, or subject to, Customer's receipt of payment for Sage's work.
7. Cancellation of materials ordered but not received is subject to an administrative fee. Cancellation of materials received by Sage on Customers behalf will result in a 25% restocking fee. All labor provided prior to cancellation will be invoiced immediately and due upon receipt of invoice.

CONDITIONS

1. All prices subject to manufacturer's price increases due to Tariffs, GPO contract expiration dates and any manufacturer's COVID surcharges, due to supply chain shortages or delays. Material is FOB
2. All systems carry a one-year parts and labor warranty after installation. Manufacturer's warranty on equipment will supersede SAGE warranty when extending past one year. All manufacturers' warranties will be passed through to the customer.
3. Sage Technology Solutions, Inc. proposal/quote does not include sales tax. If customer is tax exempt, customer must provide the necessary identification number next to their acceptance of this proposal, along with a file copy of the state Tax Exempt form. If customer is not tax exempt, sales tax will be added to the invoice from Sage
4. Neither party will be liable for breach-of-contract damages that the breaching party could not reasonably have foreseen on entry into this agreement.
5. Material delivered to site is included. If customer cannot accept delivery to the job site, customer agrees to pay for materials received and stored at Sage. A storage fee may be charged for equipment that is stored on Sage's premises, prior to installation at the customer location, if site readiness is delayed past scheduled installation.
6. Equipment supply chains have created extended back orders on many products. Sage may suggest alternative products or adjust model numbers based on availability. If changes are needed, Sage will communicate these changes and any cost implications with the customer for approval.
7. Sage standard job start-up is 8-10 weeks from receipt of purchase order or signed quotation/agreement unless specified otherwise in the proposal. Manufacturer shipping and product availability may impact start time.
8. Customer shall be solely responsible for site readiness of the installation of products covered hereby including, without limitation, the obtaining of all bonds, permits, licenses or certificates required for installation or the use of such products. All work is to be completed in a workmanlike manner according to standard practices.
9. Any alteration or deviation from the specifications of the statement of work involving additional costs will be executed only upon a written change order(s) and will become an additional charge over and above the estimate.
10. Sage Technology Solutions shall not be responsible for delays in performance or additional costs of performance caused by war, accidents, embargoes, fires, lockouts, strikes, walk-outs; acts of God, unusual delays in the transportation or acquisition of materials, equipment, and supplies; appropriation or requisition of materials, supplies, equipment, or facilities by any governmental authority; any act or negligence of the owner, general contractor, architect, or other subcontractors, or any of their respective employees; epidemics or pandemics, including governmental orders or supply chain disruptions resulting therefrom; or by any other cause beyond our control"
11. Customer is to carry fire, tornado, and all other necessary insurance.
12. The Proposal is subject to revision and confirmation by Sage Technology Solutions, Inc. in writing if not accepted within 30 days after the date of the Proposal. Correction of clerical errors in the Proposal prior to acceptance does not modify the terms of the Proposal and does not constitute an updated or new Proposal, or counteroffer to the Proposal.

Confidentiality: The information presented herein is Sage Technology Solutions, Inc. Confidential Information and shall only be disclosed to those employees who have a need to know of its contents, shall not be disclosed to third parties or outside of customer's organization, and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal for the contemplated business arrangement with Sage Technology Solutions Inc. without the express written consent of Sage Technology Solutions, Inc.

Customer Responsibilities

1. Designated points of contact for on-site coordination, testing authority, training recipient and signee for contract completion.
2. Clearly communicated schedule with expectation for installation start date, end date, and acceptable duration for installation activities.
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4. Access to the facility for installation and light construction work during normal business hours.
5. Coordination with the building manager and appropriate building passes to enter grounds.

Notice to Proceed

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Sincerely,



Josh Varchola
Sage Technology Solutions, Inc

The above prices, specifications and conditions are satisfactory and are hereby accepted. Sage is authorized to do the work as specified. Payment will be made with standard terms and progress billing as outlined above.

Accepted:

Authorized Signature

Title

Printed Name

Tax Exempt ID#

Date of Acceptance

Purchase Order #

Thank you for selecting Sage Technology Solutions as your integrated systems and technology Solutions provider. We look forward to working with you.



East Stroudsburg Area SD

Resica ES

Proposal for

Telecenter U System

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Accepted:

Authorized Signature

Title

Printed Name

Tax Exempt ID#

Date of Acceptance

Purchase Order #

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**SAFE SCHOOLS INITIATIVE COMPETITIVE TARGETED EQUIPMENT
GRANT AGREEMENT**

This Safe Schools Initiative Competitive Targeted Equipment Grant Agreement (“Grant Agreement”) is made by and between the Commonwealth of Pennsylvania (“Commonwealth”), through its Pennsylvania Department of Education (“Department”), and East Stroudsburg Area SD located at 50 Vine St, East Stroudsburg, PA 18301 (“Grantee”).

The Department, created by Section 201 of the Administrative Code of 1929, as amended, 71 P.S. § 61, is the State Education Agency responsible for administration of grant programs pursuant to the General Appropriation Acts and the Public School Code of 1949, as amended, 24 P.S. § 1- 101 et seq., and has been appropriated funds by the General Assembly for Safe School Initiatives.

The parties intending to be legally bound, agree as follows:

1. The Grantee will receive funds in the amount of \$45,039.69, and those funds shall be used to defray program costs incurred from January 1, 2023 to December 31, 2023 .
2. This Grant Agreement shall become effective on the date it is fully executed by all required parties and shall terminate on December 31, 2023 , unless terminated earlier in accordance with the terms hereof.
3. The Grantee shall furnish all qualified personnel, facilities, materials and other services and in consultation with the Department, provide the services described in Appendix B.
4. This Grant Agreement is comprised of the following Appendices which are hereby incorporated by reference into this Grant Agreement:

Appendix A – Special Program Terms

Appendix B – Grantee’s Program Narrative and Budget

Appendix C – Payment Terms, Responsibilities and Contact Information

5. The Grantee acknowledges having reviewed the Department’s Master Standard Terms and Conditions, which are available at www.education.pa.gov/mstc and are incorporated by reference into and made a part of this Grant Agreement as if fully set forth herein.

The parties, intending to be legally bound, have signed this Grant Agreement below.

FOR THE GRANTEE

Signature: _____ Date: _____

Title: _____

Signature: _____ Date: _____

Title: _____

FOR THE COMMONWEALTH

For the Secretary of Education: _____ Date: _____
Title: _____

APPROVED AS TO FORM AND LEGALITY

Office of Chief Counsel: _____ Date: _____
Department of Education
Office of General Counsel: _____ Date: _____
Office of Attorney General: _____ Date: _____

Form Approval No. 6-FA-26.0

Comptroller approved as to fiscal responsibility, budgetary appropriateness and availability of funds in the amount of \$45,039.69

Comptroller: _____ Date: _____

LEA Name: East Stroudsburg Area SD
Address: 50 Vine St, East Stroudsburg, PA 18301
Fed ID #: 231669371
Vendor #: 119425-002

Grant Title	Funding Source	Project Number	CFDA Number	Allocation Amount	Award Amount
Safe Schools Initiative Targeted Grant - Equipment and/or Program	State	FA-SSE- -0000	00000	\$0.00	\$45,039.69

Special Program Terms

1. The Grantee will satisfy the requirements of sections 1302-A and 1303-A of the Public School Code. 24 P.S. §§13-1302-A, 13-1303-A.
2. Grantee shall provide the Department with full and complete access to all records related to performance of the grant at such times and in such manner as specified by the Department.
3. Grantee shall respond timely and accurately to Department requests for information.
4. Grantee agrees to repay to the Department any grant funds that were not used for the purposes set forth in Grantee's approved grant application.
5. Grantee shall provide an annual report to the Department in accordance with section 1303-A and in such format as specified by the Department.
6. As long as the grant is in "Completed" status in eGrants, the grantee will be allowed to create a budget revision up to a maximum of 10% of the total amount of the grant without PDE approval provided that programmatic changes are not made. The budget revision must be completed using the eGrants system so that it may be incorporated into the approved grant agreement.

Payment Terms, Responsibilities and Contact Information

1. **PROJECT OFFICER:** The person designated to act for the Commonwealth in managing this contract is:
Administrative Officer
Ra-safeschoolsegrant@pa.gov
717-783-6612
2. **PAYMENTS:** Except as indicated herein, invoices shall be paid promptly by the Commonwealth with payment sent to:
East Stroudsburg Area SD
50 Vine St
East Stroudsburg, PA 18301

Terms of Payment: Invoice (s) shall be submitted for services actually rendered. All grants must be expended by December 31, 2023 of each year.

In consideration of the project to be undertaken by East Stroudsburg Area SD, the Department grants to East Stroudsburg Area SD a sum of \$45,039.69 in accordance with the Budget.

3. **INVOICES:** Grantee must upload invoices to the following address:

- Go into your Final Expenditure Report, and under Actions, select "Upload" to upload your invoice.
4. **FISCAL REPORTING:** The Grant Recipient shall submit the following fiscal reports:

Final Expenditure Report due December 31, 2023.

Any unexpended funds remaining at the end of the grant period must be returned to the Department of Education. The fiscal reports must be emailed to: ra-safeschoolsegrant@pa.gov.

5. FUNDING LEVEL:

- a. **THE TOTAL COST TO THE COMMONWEALTH UNDER THIS AGREEMENT SHALL NOT EXCEED THE AMOUNT SET FORTH IN THE AGREEMENT.**

Payment of that amount is contingent upon the availability of Federal and State Program funds and State Legislative appropriations sufficient to pay the total costs.

Any funds provided to the Grantee under this Agreement may only be used in accordance with this Agreement.

- b. **FUNDING INCREASE** – If the Commonwealth determines that additional Federal or State program funds are available for use under this Agreement, the Commonwealth may at its sole discretion increase the approved program cost. Such increases will be made in accordance with paragraph 6 (“Funding Adjustments”).
- c. **FUNDING DECREASE** – The Commonwealth reserves the right, at its sole discretion, to reduce the total cost of this Agreement when:
1. During any quarter of the agreement period, the Grantee spends less than the total amount planned on the approved Program Budget of this Agreement for such quarter; **or**
 2. The Federal or State funds appropriated by the U.S. Congress and/or State Legislature are less than anticipated by the Commonwealth after Execution of this Agreement hereunder; **or**
 3. The funds appropriated are later unavailable due to a reduction or reservation in the appropriation.

Such decreases will be made in accordance with Paragraph 6 ("Funding Adjustments").

- d. **UNEXPENDED FUNDS** – The Grantee understands and agrees that unexpended funds which remain unexpended at the end of the term of the Agreement or upon termination of the Agreement shall be returned to the Commonwealth within sixty (60) days of the project’s ending date or termination date along with the submission of the Final Completion Report and/or Final Expenditure Report, depending on the applicable program requirements.
- e. **WITHHOLDING OF FUNDING.** Without limitation of any other remedies to which it is entitled hereunder or at law, the Commonwealth shall have the right to withhold the funding granted under this Grant Agreement, in whole or in part, for any of the following reasons, without limitation:
1. failure of Grantee to fulfill in a timely and proper manner its obligations hereunder;
 2. violation of laws, regulations or polices applicable to the grant or to the implementation of the project funded under this Grant Agreement; and
 3. misuse of funds, mismanagement, criminal activity or malfeasance in the implementation of this Grant Agreement.

6. FUNDING ADJUSTMENTS

Funding Adjustments may be made for the following reasons and in the following manner:

- a. **Funding Increase:**
1. The Commonwealth shall notify the Grantee in writing of any funding increases under this Agreement.

2. Upon receipt of this notice the Grantee shall revise and submit to the Commonwealth a revised Program Summary Budget and if necessary, any revised pages of the Narrative which shall reflect the increase of funds.
3. Funding increases will take effect upon Commonwealth's receipt and approval of the revised documents, which shall be incorporated in and made part of this Agreement.

b. **Funding Decrease:**

1. The Commonwealth shall notify the Grantee in writing of any funding decreases.
2. Funding decreases will be effective upon receipt by the Grantee of the Commonwealth's funding decrease notice.
3. Funding decrease notices shall be incorporated in and made part of this Agreement.

c. **Transfer of funds among cost categories and/or object codes:**

Any transfer of funds among cost functions and/or object codes must be made consistent with the applicable Program Guidelines.

2022-23 Safe Schools Targeted Equipment Grant
submitted 11/10/2022

FC #:
AUN: 120452003
LEA Name: East Stroudsburg Area SD
Original Application
Appendix B

Section: Applicant Information - Contact Information

Create a question with answer fields in spreadsheet format.

	Name	Phone Number	Extension	Fax Number	Email Address
Superintendent/Executive Director/Director	William Riker	570-424-8500	10001	570-424-5646	william-riker@esasd.net
Grant Contact	Angela Byrne	570-424-8500	10211	570-424-5646	angela-byrne@esasd.net
Business Manager	Craig Neiman	570-424-8500	10101	570-424-5656	craig-neiman@esasd.net

Please enter your mailing address along with your Zip Code +4

East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-2150

Please provide the County in which your LEA resides:

Monroe

What Intermediate Unit (IU) is your LEA in?

IU 20

What's your Local Educational Agency (LEA) percentage (%) of Free and Reduced Lunch?

School entities between 60% - 100%

Was your Local Educational Agency (LEA) identified as a Persistently Dangerous School (PDS) within the last year?

No

Please check which best describes your LEA.

- Did your LEA apply for a equipment and/or program grant and receive grant funds within the last three years?
- Is this your LEA's first time applying for a equipment and/or program grant within the last three years?
- Did your LEA apply for a equipment and/or program grant in the last three years, but was not

awarded any?

Is your LEA applying for the Equipment grant, the Program grant, or both?

- Equipment Grant
- Program Grant
- Both the Equipment and Program Grant

Section: Applicant Information - Outcomes and Objectives

1. Please provide the outcomes and objectives of the grant. Clearly state what you hope to achieve and the steps you will take to achieve each outcome.

(Add new data by entering the fields, then clicking the ADD button at the end of the row on the right)

Outcomes - What you hope to achieve.	Objectives - Measurable steps you will take to achieve each goal.
<p>Our goal is to increase school safety by replacing an outdated PA system in two of our schools with special emergency communications equipment which will improve critical communication.</p>	<p>Our objective is to take a proactive approach to crisis scenarios by replacing our current PA system with a new school alert system with enhanced functionalities that will provide immediate and clear emergency instructions across the school and campus.</p>
<p>Our goal is to increase school safety by installing special emergency communications equipment which will centralize emergency notifications across multiple campuses, and provide emergency panic buttons.</p>	<p>Have a single web-based interface and panic buttons that enable district-wide communication and notifications.</p>
<p>Our goal is to increase school safety by utilizing special communication equipment to remind students of the various safety measures in place due to the covid pandemic.</p>	<p>Reinforce Covid safety measures, with automatic scheduled announcements, to mitigate the spread of the virus.</p>

Section: Applicant Information - Program Implementation - Plan of Action

1. Please provide a detailed description of the equipment and/or program to be purchased. (Specifics on allowable equipment/program has been provided in the Request for Application) (Maximum 2000 characters)

We will purchase and install special emergency communications equipment to replace our outdated PA systems at Resica Elementary School (RES) and East Stroudsburg Senior High School South (HSS). The Rauland TCU system for these schools will become part of a centralized district communication system. The system will utilize existing speakers and cabling, and includes five panic buttons. The system consists of controllers, consoles and modules, microphones, power amplifiers and other technical equipment. Installation includes system programming and training.

2. Please provide information on the plan of action. Include details about activities, trainings and procedures that are associated with the implementation of the equipment and/or program in relation to the outcomes and objectives identified. (Maximum 2000 characters)

We currently have this system in seven of our 10 school buildings, so once installed, RES & HSS will be connected to these other buildings. RES & HSS will be able to receive and communicate district-wide emergency notifications since the Telecenter U system will allow for the programming of speaker zone announcements, school-wide announcements, and district-wide announcements. The system will store pre-recorded messages that can be activated in an emergency situation, and be activated from the district-side if needed, among the buildings that are equipped. Training is an important part of the success of the system implementation. The system will function only as well as the users understand all of its features and functions. Sage Technology Solutions will provide training on system operation and review maintenance requirements. Sage Technology and the manufacturer will also provide additional tools that users can access when needed. Since this system is already in seven of our buildings, our technical and maintenance staff are familiar with the components, and can provide support and additional training if needed. System messages and alerts will be consistent with those already recorded and implemented at the other buildings. Staff will be trained in the locations and use of panic buttons. Implementation of this equipment will allow these buildings to attain Tier 3 for "Communications" on the Baseline Criteria provided by the PCCD School Safety & Security Committee.

Section: Applicant Information - Supporting Data

1. Please provide a description of the data indicating the need for the targeted grant; how it supports the need for the equipment or program(s) to be implemented; and its relation to the goals and objectives. Data can include, but not limited to: a) school statistics from the school entity's School Safety Report; b) school climate survey; c) disciplinary records; d) community protective and risk factors; e) gang activity; f) Pennsylvania Youth Survey; g) finding and recommendations from formal School Safety Assessments. (Maximum 2000 characters)

ESASD is a predominantly rural school district, spanning 213 square miles, spread over two counties, and five townships/boroughs. Local police response is lengthy (average 15-18 minutes) due to the large area and sparse coverage by state and local enforcement. Statistics show that most shootings last less than 5 minutes, and end before first responders arrive. Every second counts in an emergency. The best way to react is to create a proactive, comprehensive communications system that can be deployed at the push of a button to communicate unified emergency instructions across our entire campus. Using predetermined, customized emergency sequences, this new system will perform all pre-programmed automated steps with a single press of a panic button, or click on a webpage or mobile phone. This means staff don't have to worry about messaging, and can focus on getting themselves and their students safe. The district is economically and ethnically diverse; the percent of economically disadvantaged students ranges from 55%-72% depending upon the building. RES has 63% of students eligible for the Free and Reduced Lunch and HSS has 55%. The percentage of minority students in our district ranges from 47% to a high of 66%. While rural by geography, our schools experience a more "urban" community character and our population is also highly transient. A review of 2020-21 and 2021-22 data from the district's Safe Schools reports show incidents have increased over 300% from one year to the next, with 80 of those incidents involving law enforcement (vs. only 15 the previous year) resulting in 9 arrests (zero arrests in 2020-21). Weapons incidents have doubled, and expulsions increased 267%. These kinds of increases make central communication imperative. School safety assessments indicate that the current systems have limited functionality and the one at Resica is not operating properly, which could seriously impact communications and response in any type of emergency.

Section: Applicant Information - Expected Outcomes

1. Please provide the projected outcomes of the grant activities in measurable terms including baseline information and expected improvements. This includes how you will measure and evaluate your outcomes against the outcomes and objectives, and grade levels, students, and staff impacted. (NOTE: This table provide more specificity in relation to each goal and impact than original table in your Outcomes and Objectives on page 2)

	Expected Outcome 1	Expected Outcome 2	Expected Outcome 3	Expected Outcome 4
Baseline Information	Current system does not have functionality to allow for re-recorded alerts. New system can store pre-recorded messages that can be activated in an emergency situation, and be activated district-side if needed, among the buildings that are equipped.	Current system does not have panic buttons. New system's panic buttons will initiate an emergency and start the automated process, allowing staff to concentrate on keeping themselves and their students safe.	Currently, building administrators or their designee must make live safety protocol reminders three times daily. The new system will be automated and play pre-recorded messages reminding students how to stay safe and healthy by mitigating the spread of Covid-19.	
Associated Objective	Our goal is to increase school safety by replacing an outdated PA system in two of our schools with special emergency communications equipment which will improve critical communication. The new school alert system has enhanced functionalities that will provide immediate and clear emergency instructions across the school and district campuses. This equipment upgrade is necessary based on safety assessments that show the current system has limited functionality, is not	Our goal is to increase school safety by installing special emergency communications equipment which will centralize emergency notifications across multiple campuses. We will have a single web-based interface and panic buttons that enable district-wide communication and notifications. This will meet PCCD's Tier 3 baseline criteria for communications.	Our goal is to increase school safety by utilizing special communication equipment to remind students of the various safety measures in place due to the covid pandemic. We will reinforce Covid safety measures, with automatic scheduled announcements, to reduce the spread of the virus.	

	Expected Outcome 1	Expected Outcome 2	Expected Outcome 3	Expected Outcome 4
	centrally connected, and at RES is not in proper operating condition.			
Grade Levels Impacted	K-5 and 9-12	K-5 and 9-12	K-5 and 9-12	
Number of Students Impacted	1,746	1,746	1,746	
Number of Staff Impacted	175	175	175	

2. Please provide information on how the equipment and/or program grants will be implemented to maintain, improve or enhance safety, and/or the climate of the school. This should be related to the stated outcomes and objectives. (Maximum 2000 characters)

Immediate and clear communication to both staff and students during an emergency is one of the most important actions a school can take when faced with any type of emergency. The current system at RES is in need of replacement as it requires monthly resets in order to stay functional. HSS's current communication system is 15 years old, and nearing the end of its useful life. We don't want to risk failure of critical & vital communications throughout the schools. Installing new equipment will improve the safety of these school buildings. This new special emergency communications equipment will allow the district to create multiple emergency responses for lockdown, lockout, evacuation, medical, and weather emergencies that give specific instructions to students and staff. The automated process, and ability to communicate district-wide will ensure that emergency instructions are immediate, clear and consistent. Pressing a panic button will initiate an emergency and start the automated process, allowing staff to concentrate on keeping themselves and their students safe. The automated nature of this communication system will also help keep students safe and healthy, mitigating the spread of Covid 19 with automated reminder messages regarding social distancing and other safety measures. Knowing that their school has this special emergency communication system, and that they are connected to the district, will positively affect the school climate because students and staff will feel safer in school.

Section: Applicant Information - Sustainability

1. Please provide a brief description of how the equipment and/or program will be maintained by the school entity upon completion of the grant. (*Maximum 2000 characters*)

This new equipment has a useful life of 15-18 years, and comes with a 5 year warranty. There are no recurring costs, and maintenance, if needed, can be performed by district personnel.

Section: Budget - Contracted Services

Detailed budget information should support the program(s), goals, and objectives of the proposal. The budget should be accurate, and be itemized using a per unit cost and total expenditures. (Total budget should not exceed \$50,000)

Function	Object	Description of Expenditure	Quantity	Unit (ea., doz., hrs., etc.)	Unit Rate	Total
2600 - Operation and Maintenance	300 - Purchased Professional and Technical Services	Sage Installation labor - RES	1	ea	6,922.38	6,922.38
2600 - Operation and Maintenance	300 - Purchased Professional and Technical Services	Sage Installation labor - HSS	1	ea	8,248.71	8,248.71
						15,171.09

Section: Budget - Supplies

Detailed budget information should support the program(s), goals, and objectives of the proposal. The budget should be accurate, and be itemized using a per unit cost and total expenditures. (Total budget should not exceed \$50,000)

Function	Object	Description of Expenditure	Quantity	Unit (ea., doz., hrs., etc.)	Unit Rate	Total
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Campus Controller	2	ea	4,321.20	8,642.40
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Administrative Console	2	ea	1,284.00	2,568.00
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Zone Page Module	13	ea	506.40	6,583.20
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Program Line Input Module	2	ea	506.40	1,012.80
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Auxiliary I/O Module	2	ea	506.40	1,012.80
2600 - Operation and Maintenance	600 - Supplies	Controller, Atomic Time to Master Clock Sync	2	ea	948.00	1,896.00
2600 - Operation and Maintenance	600 - Supplies	Rauland Telecenter U Microphone Input Module	2	ea	595.20	1,190.40
2600 - Operation and	600 - Supplies	Rauland Telecenter U	7	ea	60.00	420.00

Function	Object	Description of Expenditure	Quantity	Unit (ea., doz., hrs., etc.)	Unit Rate	Total
Maintenance		Rack Mount				
2600 - Operation and Maintenance	600 - Supplies	Rack Mount for TCAMCS-1 RU	2	ea	142.80	285.60
2600 - Operation and Maintenance	600 - Supplies	Microphone, Desktop with Push to Talk	2	ea	110.40	220.80
2600 - Operation and Maintenance	600 - Supplies	Amplifier, 4Ch 75W/Ch	3	ea	1,074.00	3,222.00
2600 - Operation and Maintenance	600 - Supplies	Amplifier, 2Ch 75W/Ch	1	ea	804.00	804.00
2600 - Operation and Maintenance	600 - Supplies	Hold-Up Switch, Latching w/1 Form C Contact	10	ea	12.06	120.60
2600 - Operation and Maintenance	600 - Supplies	Cable, 2C 18awg Stranded - Gray Plenum	400	foot	0.17	68.00
2600 - Operation and Maintenance	600 - Supplies	Rouland Equipment Surcharges	2	ea	911.00	1,822.00
						29,868.60

Section: Budget - Other

Detailed budget information should support the program(s), goals, and objectives of the proposal. The budget should be accurate, and be itemized using a per unit cost and total expenditures. (Total budget should not exceed \$50,000)

Function	Object	Description of Expenditure	Quantity	Unit (ea., doz., hrs., etc.)	Unit Rate	Total
						\$
						\$0.00

Section: Budget - Budget Totals

Display a read-only detailed table showing totals by function/object codes.

	100 Salaries	200 Benefits	300 Purchased Professional and Technical Services	400 Purchased Property Services	500 Other Purchased Services	600 Supplies 800 Dues and Fees	700 Property	Totals
1000 Instruction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2100 SUPPORT SERVICES – STUDENTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2200 Staff Support Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2300 SUPPORT SERVICES – ADMINISTRATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2600 Operation and Maintenance	\$0.00	\$0.00	\$15,171.09	\$0.00	\$0.00	\$29,868.60	\$0.00	\$45,039.69
2800 Central Support Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3200 Student Activities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3300 Community Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$15,171.09	\$0.00	\$0.00	\$29,868.60	\$0.00	\$45,039.69
Approved Indirect Cost/Operational Rate: ___%								\$0.00
Final								\$45,039.69

V. ITEMS FOR DISCUSSION

b. FortiNAC Add-on Licenses - IntegraOne Quote, \$14,198.49

FortiNAC Add-on Licenses

A. Why are you requesting the service/needs?

Why: We are requesting additional licenses for our FortiNAC (Network Access Control) security appliance.

Need: The district is currently at 94% of utilization of its FortiNAC Licenses and in need of additional licenses to prevent exceeding the cap of concurrent licenses.

Suggested replacement: FortiNAC add on licenses from IntegraOne as indicated on the attached quote.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No. We have purchased this product from IntegraOne in 2015 and renew our licenses for it annually. These are additional licenses (1,000) and through a cooperative purchasing contract.

- IntegraOne - \$14,198.49 - COSTARS contract # HW 003-E22-580 & SW #006-E23-252

C. Procurement Method:

- ESASD contacted IntegraOne to add licenses to its exiting agreement for the product. They provided a quote through a cooperative purchasing contract.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes – 2022-2023 Fiscal Year
- Fund 10
- Account #10-2844-650-000-000-006-000-0000
 - Technology Services Software and Supply Account

E. Selection of winning proposal

- FortiNAC Licenses (1,000 additional) with IntegraOne in the amount of \$14,198.49. Pricing per COSTARS contract # HW 003-E22-580 & SW #006-E23-252

F. Other

N/A



New

Description	Price	Qty	Ext. Price
LIC-FNAC-PLUS-1K Fortinet FortiNAC Plus - License - 1000 Concurrent Endpoint Device	\$13,386.49	1	\$13,386.49

Subtotal: \$13,386.49

Renewal

Description	Price	Qty	Ext. Price
Fortinet Co-Term Contract For SN: FNVM-C00BF000697 (Legacy NS1000CAVM) FC2Z-15-FNAC0-240-02-00 Seats:1000 FortiNAC Plus License Premium FortiCare Contract (100 Endpoints) for FortiNAC BASE deployments. Contract Dates: 3/6/2023 - 6/30/2023	\$812.00	1	\$812.00

Subtotal: \$812.00

per COSTARS contract # HW 003-E22-580 & SW #006-E23-252

Please note, service invoicing will be processed weekly or monthly, depending on size and scope of project.



FortiNAC New & Renewal

Prepared by:

Allentown

Ashley Miller
 amiller@integraone.com
 484-223-3480 x1115

Karen Toczek
 ktoczek@integraone.com
 (484) 223-3480 x1150

Prepared for:

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Brian Borosh
 (570) 424-8060
 brian-borosh@esasd.net

Quote Information:

Quote #: 036538
 Version: 2
 Delivery Date: 03/08/2023
 Expiration Date: 03/31/2023

Quote Summary

Description	Amount
New	\$13,386.49
Renewal	\$812.00
Total:	\$14,198.49

Pricing subject to change without advanced notice from the manufacturer. Leasing rates are subject to final configuration, pricing, and credit approval. Restock fees will apply for any items returned. Returns must be made within 21 days of receipt of items unopened. Shipping fees not included. The information provided to you in this communication is regarded by integraONE to be Confidential and Proprietary Information. This includes the description of the materials/products for sale, the prices quoted, and any description of consulting services to be performed by integraONE. This information shall not be disclosed or made available to any party unrelated to this agreement without our express written consent. You must also exercise reasonable care to protect this information from the unauthorized disclosure by others.

Ship to Address:

Additional Information:

Allentown

East Stroudsburg Area School District

Signature:
 Name: Ashley Miller
 Title: Account Manager
 Date: 03/08/2023

Signature: _____
 Name: Brian Borosh
 Date: _____

V. ITEMS FOR DISCUSSION

- c. Bid Award Ratification - Northampton/Monroe/Pike County Joint
Purchasing Board - 2023-24 Paper/Custodial Supplies

**East Stroudsburg Area School District
Northampton/Monroe/Pike County – 2023-2024 Joint Purchase Bid
Paper and Custodial Supplies
March 20, 2023**

At the December 19, 2022 Regular School Board meeting, the Board authorized the Administration to participate with the Northampton/Monroe/Pike County Joint Purchasing Board bid and pricing for Paper and Custodial Supplies on February 23, 2023 with the bid recommendation as awarded to be presented to the District's Board of School Directors at the March 20, 2023 Regular School Board Meeting for ratification.

As a follow up to the December 19, 2022 Board action, the Administration recommends the following:

Motion to ratify the Northampton/Monroe/Pike County Joint Purchasing Board Paper and Custodial Supplies bid as presented.

East Stroudsburg Area School District
 Northampton/Monroe/Pike County – 2023-2024 Joint Purchase Bid Results

Row Labels	Sum of TOTAL COST
Liberty Paper	114,636.00
XP-1, white, 8.5" x 11"	114,636.00
No Bid	0.00
IP-19, pink, 8.5"x11", 67lb cardstock	0.00
IP-2, blue, 8.5" x 11", 110 lb.	0.00
IP-3, buff, 8.5" x 11", 110 lb.	0.00
IP-4, canary, 8.5" x 11", 110 lb.	0.00
IP-5, green, 8.5" x 11", 110 lb.	0.00
IP-6, cherry, 8.5" x 11", 110 lb.	0.00
IP-7, salmon, 8.5" x 11", 110 lb.	0.00
TAB-1, 8.5"x14" legal, ruled, 16lb, canary, 50/pad, perforated pads	0.00
XP-21, tan, 8.5"x11"	0.00
Office Basics	672.00
1/3Cut, Letter Size, 100/bx, 5 boxes/case	560.00
IP-23, gray, 8.5"x11", 67lb cardstock	112.00
PA Paper & Supply Co.	64,385.48
FT-1, 100 2-ply tissues/box, 8"x8.4", white, 30 boxes/case	9,703.00
PT-1, M-Fold, bleached, 9.4x12.4, 175 towels/pkg, 25 pkg/case	35,311.08
PT-4, perf-embossed bleached roll, 8" x 400', 12 rolls/case	16,697.40
PT-5, Multi-fold, unbleached, 9.2" x 9.4", 250 towels/pkg, 16 pkg/case	1,372.00
PT-6, Unbleached roll towel, 8x 625' , 12 rolls/case	1,302.00
Reject Bid	0.00
ENV-5 #24 white, catalog, full gummed, 500/box	0.00
ENV-6 #24 white, booklet, full gummed, 500/box	0.00
Staples	7,929.51
ENV-1 #10 White, 2500/carton	164.85
IP-1, white, 8.5" x 11", 110 lb.	7,267.68
IP-16, ivory, 8.5"x11", 67lb cardstock	148.32
T-1, reg. tampon, 500/case	150.36
XP-15, cosmic orange, 8.5" x 11"	96.07
XP-16, lift off lemon, 8.5"x11"	102.23
United Sales USA Co.	30,495.60
TT-2, Two-ply, bleached, 550 sheets/roll, 80 rolls/case 4.5"x4.05"	30,495.60
WB Mason	10,142.48
CP-3, short way 3/8", margin line	72.80
OAK-3 Oaktag - 24 x 36 125 lb. 100 sheets per package	93.06
PN-1, Quarter folded two ply, 16.75"x17", 250 napkins/pack, 16 packs/case, 4000 napkins	137.80
SN-2, #4, individually boxed, 4 1/4"x3"x1", 250/case	80.22
TAB-11, notebook comp, 8.5"x7" ruled 48 pages 24 leaves	5,184.00
XP-10, pink, 8.5" x 11"	690.20
XP-12, goldenrod, 8.5" x 11"	591.60
XP-14, salmon, 8.5" x 11"	197.20
XP-19, gray, 8.5"x11"	461.70
XP-23, ivory, 8.5"x11"	246.50
XP-24, lilac, 8.5"x11"	256.50
XP-25, white, 11"x17"	97.60
XP-3, canary, 8.5" x 11"	591.60
XP-5, blue, 8.5" x 11"	443.70
XP-7, green, 8.5" x 11"	690.20
XP-9, buff, 8.5" x 11"	307.80
Grand Total	228,261.07

DESCRIPTION	Quantity	UNIT PRICE	TOTAL COST	Vendor
1/3Cut, Letter Size,100/bx,5 boxes/case	16	\$35.00	\$560.00	Office Basics
CP-3, short way 3/8", margin line	2	\$36.40	\$72.80	WB Mason
XP-1, white, 8.5" x 11"	3280	\$34.95	\$114,636.00	Liberty Paper
XP-3, canary, 8.5" x 11"	12	\$49.30	\$591.60	WB Mason
XP-5, blue, 8.5" x 11"	9	\$49.30	\$443.70	WB Mason
XP-7, green, 8.5" x 11"	14	\$49.30	\$690.20	WB Mason
XP-9, buff, 8.5" x 11"	6	\$51.30	\$307.80	WB Mason
XP-10, pink, 8.5" x 11"	14	\$49.30	\$690.20	WB Mason
XP-12, goldenrod, 8.5" x 11"	12	\$49.30	\$591.60	WB Mason
XP-14, salmon, 8.5" x 11"	4	\$49.30	\$197.20	WB Mason
XP-15, cosmic orange, 8.5" x 11"	1	\$96.07	\$96.07	Staples
XP-16, lift off lemon, 8.5"x11"	1	\$102.23	\$102.23	Staples
XP-19, gray, 8.5"x11	9	\$51.30	\$461.70	WB Mason
XP-21, tan, 8.5"x11"	6	\$0.00	\$0.00	No Bid
XP-23, ivory, 8.5"x11"	5	\$49.30	\$246.50	WB Mason
XP-24, lilac, 8.5"x11"	5	\$51.30	\$256.50	WB Mason
XP-25, white, 11"x17"	2	\$48.80	\$97.60	WB Mason
IP-1, white, 8.5" x 11", 110 lb.	98	\$74.16	\$7,267.68	Staples
IP-2, blue, 8.5" x 11", 110 lb.	4	\$0.00	\$0.00	No Bid
IP-3, buff, 8.5" x 11", 110 lb.	2	\$0.00	\$0.00	No Bid
IP-4, canary, 8.5" x 11", 110 lb.	6	\$0.00	\$0.00	No Bid
IP-5, green, 8.5" x 11", 110 lb.	3	\$0.00	\$0.00	No Bid
IP-6, cherry, 8.5" x 11", 110 lb.	2	\$0.00	\$0.00	No Bid
IP-7, salmon, 8.5" x 11", 110 lb.	2	\$0.00	\$0.00	No Bid
IP-16, ivory, 8.5"x11", 67lb cardstock	2	\$74.16	\$148.32	Staples
IP-19, pink, 8.5"x11", 67lb cardstock	2	\$0.00	\$0.00	No Bid

DESCRIPTION	Quantity	UNIT PRICE	TOTAL COST	Vendor
IP-23, gray, 8.5"x11", 67lb cardstock	2	\$56.00	\$112.00	Office Basics
OAK-3 Oaktag - 24 x 36 125 lb. 100 sheets per package	3	\$31.02	\$93.06	WB Mason
ENV-1 #10 White, 2500/carton	3	\$54.95	\$164.85	Staples
ENV-5 #24 white, catalog, full gummed, 500/box	1	\$0.00	\$0.00	Reject Bid
ENV-6 #24 white, booklet, full gummed, 500/box	4	\$0.00	\$0.00	Reject Bid
TAB-1, 8.5"x14" legal, ruled, 16lb, canary, 50/pad, perforated pads	25	\$0.00	\$0.00	No Bid
TAB-11, notebook comp, 8.5"x7" ruled 48 pages 24 leaves	100	\$51.84	\$5,184.00	WB Mason
PT-1, M-Fold, bleached, 9.4x12.4, 175 towels/pkg, 25 pkg/case	762	\$46.34	\$35,311.08	PA Paper & Supply Co.
PT-4, perf-embossed bleached roll, 8" x 400', 12 rolls/case	340	\$49.11	\$16,697.40	PA Paper & Supply Co.
PT-5, Multi-fold, unbleached, 9.2" x 9.4", 250 towels/pkg, 16 pkg/case	80	\$17.15	\$1,372.00	PA Paper & Supply Co.
PT-6, Unbleached roll towel, 8x 625' , 12 rolls/case	40	\$32.55	\$1,302.00	PA Paper & Supply Co.
TT-2, Two-ply, bleached, 550 sheets/roll, 80 rolls/case 4.5"x4.05"	645	\$47.28	\$30,495.60	United Sales USA Co.
FT-1, 100 2-ply tissues/box, 8"x8.4", white, 30 boxes/case	620	\$15.65	\$9,703.00	PA Paper & Supply Co.
PN-1, Quarter folded two ply, 16.75"x17", 250 napkins/pack, 16 packs/case, 4000 napkins	2	\$68.90	\$137.80	WB Mason
SN-2, #4, individually boxed, 4 1/4"x3"x1", 250/case	2	\$40.11	\$80.22	WB Mason
T-1, reg. tampon, 500/case	2	\$75.18	\$150.36	Staples
GRAND TOTAL	6150		\$228,261.07	

V. ITEMS FOR DISCUSSION

- d. Bid Award Ratification - Northampton/Monroe/Pike County Joint Purchasing Board - 2023-24 Fuel Oil

Fuel Oil Bids – 2023-24

Over the last several years, the East Stroudsburg Area School District has participated in the Northampton, Monroe & Pike County Joint Purchasing Board with Colonial Intermediate Unit (CIU) 20. Since the fuel market has become so volatile, large volume contracts and keen market timing have proven to be critical to provide savings. By adding our volume to the remainder of the CIU 20, the District can leverage the buying power with vendors who might provide aggressive pricing to achieve the guaranteed contract. By having the latitude to award the bids as close to the bid opening as possible ensures that the pricing is not subject to spot market fluctuations.

At the November 21, 2022 Regular School Board meeting, the Board authorized the Administration to participate with the Northampton, Monroe, & Pike County Joint Purchasing Board’s fuel oil bid and pricing originally scheduled for December 14, 2022 with the bid recommendation as awarded to be presented to the District’s Board of School Directors at the January 2023 Regular School Board Meeting for ratification. Due to recent market fluctuations, the bid was delayed in hopes of improved pricing.

The Administration participated in the Northampton/Monroe/Pike County Joint Purchasing Board bid and pricing analysis which were opened on February 22, 2023, at 10:00 a.m., reviewed at 1:00 p.m. by all District participants and awarded by the CIU 20 Board of School Directors that evening at their Board Meeting. The bid as awarded is being presented to the District’s Finance Committee on March 13, 2023 and the Board of School Directors for ratification on March 20, 2023.

As a follow up to the November 21, 2022 Board action, the Administration recommends the following:

Motion to ratify the 2023-24 Northampton/Monroe/Pike County Joint Purchasing Board Fuel Oil Bid as follows:

- 1. #2 Fuel Oil, Tank Transport, Locked in price of \$2.7683 for contract term to World Fuel Services, Inc. (formerly PAPCO, Inc.)**
- 2. Off-Road Diesel, Tank Wagon, Locked in price of \$4.0748 for contract term to World Fuel Services, Inc. (formerly PAPCO, Inc.)**

Historical Rate Reference:

	<u>#2 Fuel Oil</u>	<u>Off-Road Diesel</u>
2023-24:	\$2.7683	\$4.0748
2022-23:	\$2.4976	\$4.0095
2021-22:	\$2.1818	\$3.7595
2020-21:	\$1.9596	\$3.5449
2019-20:	\$1.9836	\$2.5847
2018-19:	\$1.8935	\$3.7577
2017-18:	\$1.6722	\$3.0990
2016-17:	\$1.5895	\$3.7886

V. ITEMS FOR DISCUSSION

- e. Bid Award Ratification - Met Ed Public School District Electricity Purchasing Consortium with Provident Energy Consulting

**East Stroudsburg Area School District
Electricity Procurement
March 20, 2023**

At the September 19, 2022 Regular School Board meeting, the Board authorized the Administration to participate with Provident Energy Consulting in the Met Ed Public School District Electricity Purchasing Consortium bid and pricing at a date to be determined during FY 2022-23 with the bid recommendation as awarded to be presented to the District's Board of School Directors at a Regular School Board Meeting for ratification on a date to be determined during FY 2022-23.

As a follow up to the September 19, 2022 Board action, the Administration recommends the following:

Motion to ratify the Met Ed Public School District Electricity Purchasing Consortium bid with Constellation NewEnergy Inc. at a price of \$0.05476 /kWh from July 2023 until June 2025.

Additional information:

The District's current supply agreement is with Constellation NewEnergy Inc. and runs until June 2023 at a price of \$0.03224.

Retail Electricity Purchasing METED and PENELEC SD's

	Terms			UFE Pricing (\$/kWh) w/o GRT
	Period	Months	Tolerance	Total
Constellation	Jul '23 - Jun '24	12	100%	\$0.05734
Constellation	Jul '23 - Jun '25	24	100%	\$0.05476
Constellation	Jul '23 - Jun '26	36	100%	\$0.05622
WGL Energy	Jul '23 - Jun '24	12	100%	\$0.05506
WGL Energy	Jul '23 - Jun '25	24	100%	\$0.05538
WGL Energy	Jul '23 - Jun '26	36	100%	\$0.05590
Direct Energy	Jul '23 - Jun '24	12	100%	\$0.05757
Direct Energy	Jul '23 - Jun '25	24	100%	\$0.05753
Direct Energy	Jul '23 - Jun '26	36	100%	\$0.05799
BP Energy	Jul '23 - Jun '24	12	100%	\$0.05976
BP Energy	Jul '23 - Jun '25	24	100%	\$0.06038
BP Energy	Jul '23 - Jun '26	36	100%	\$0.06198



**Agreement is Not
Valid Unless
Executed by Seller**

**Constellation NewEnergy, Inc.
Electricity Supply Agreement – Fixed Price Solutions**

EAST STROUDSBURG SCHOOL DISTRICT (“Customer”) AND Constellation NewEnergy, Inc. (“Seller”) AGREE AS FOLLOWS:

Defined Terms. Capitalized terms have the meanings set out in this Electricity Supply Agreement, including the attached General Terms and Conditions (“Agreement”); generally the words “you” and “your” refer to the Customer listed above and the words “we” and “us” refer to Seller, unless the context clearly requires otherwise.

Purchase and Sale of Electricity. You will purchase and receive, and we will sell and supply all of your electricity requirements at the prices set forth below for each account identified in the Account Schedule below (“Account”). By signing this Agreement, you authorize us to enroll each Account with your UDC so that we can supply those Account(s). You will take such actions as we request to allow us to enroll each Account in a timely manner. You agree that we may select such sources of energy as we deem appropriate to meet our obligations under this Agreement. We will enroll each Account with the applicable UDC as being supplied by us and will take such other actions with the applicable UDC and ISO necessary for us to meet our obligations under this Agreement.

The specific prices for each Account are set forth in the Account Schedule, below. You are also responsible to pay (1) Taxes - which we will pass through to you on your bill or as part of the price of electricity, as may be required by law, rule or regulation and (2) UDC charges for delivery/distribution services if we provide you a single bill that includes UDC charges. **We will apply all appropriate Taxes unless and until you provide a valid certification of tax exempt status.** Your prices are fixed for the existing term of this Agreement and only subject to change if there is a change in law, as described in Section 5 of the General Terms and Conditions below. The UDC charges (if any) and Taxes are charged to you as a “pass-through,” which means they will change during the existing term of this Agreement if and as the related charges assessed or charged vary for any reason, including but not limited to the types of changes described above.

Cost Components. For each of the items listed as “Fixed” below, this means the item is included in your contract prices as set forth in the Account Schedule. For each of the items listed as “Passed Through” below, this means that you will be charged the costs associated with the line item in accordance with the definitions of each item in Section 1 Definitions of the General Terms and Conditions.

Energy Costs	Fixed
Ancillary Services And Other ISO Costs	Fixed
Auction Revenue Rights Credits	Fixed
Capacity Costs	Passed Through
Transmission Costs	Passed Through
Transmission Loss Credits	Fixed
Line Loss Costs	Fixed
FERC Order 745 Costs	Fixed
Balancing Congestion Costs	Fixed
Transmission Reallocation Costs	Fixed
Renewable Portfolio Standards Costs	Fixed

The contract prices contained in the Account Schedule include credit costs and margin. Any applicable RMR Costs will be passed through to you.

Retail Trade Transactions. At any time during the term of this Agreement, you may request the purchase of renewable energy certificates in an amount equal to a prescribed percentage of your load volume by entering into one or more Retail Trade Transactions (“RTTs”) between us. If we both agree to the pricing and terms of the renewable energy certificates purchase, a separate RTT Confirmation signed by both of us will document each such purchase and be incorporated herein.

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Term. This Agreement will become effective and binding after you have signed this Agreement and we have counter-signed. Subject to successful enrollment of your Account(s), this Agreement shall commence on or about the date set forth under "Start Date", and end on or about the date set forth under "End Date", unless extended on a holdover basis as described in this Agreement. The actual Start Date is dependent on the UDC successfully enrolling the Account(s) and furnishing us with all necessary information regarding the Account(s) meter read cycle and meter read date(s). The dates set forth in the Account Schedule below reflect UDC information available at that time or as otherwise estimated by us. The actual meter read dates may occur on or about the dates set forth herein. We will use commercially reasonable efforts to begin service to each Account(s) on the actual meter read date on or about the Start Date set forth herein. If we are unable to timely enroll an Account, the Start Date will commence on the next regularly scheduled UDC meter read cycle date following successful enrollment. The End Date will remain the same unless extended for a holdover term. We shall not be liable for any failure to enroll or drop an Account by the Start and End Date due to circumstances beyond our control. We will not be responsible for any gaps in service that may occur between the termination of your service from a prior supplier and the commencement of supply from us.

Nothing in this Agreement shall be deemed to require or otherwise obligate us to offer to extend the term of this Agreement. If following termination or expiration of this Agreement (whether in whole or in part), for any reason, some or all of the Accounts remain designated by the UDC as being supplied by us, we may continue to serve such Account(s) on a month-to-month holdover basis. During such holdover term, we will calculate your invoice as follows: (Each Account's metered usage, as adjusted by the applicable line loss factor) times (the ISO-published Day Ahead Locational Based Marginal Price for the applicable residual zone ("LMP") + \$.006250/kWh) + (a pass through of all costs and charges incurred for the retail delivery of energy to you) + Taxes. This Agreement will continue to govern the service of such Accounts during such holdover term. Either party may terminate the holdover term at any time within its discretion at which time we will drop each Account as of the next possible meter read date to the then applicable tariff service, whether default service or otherwise.

Your Invoice. Your invoice will contain all charges applicable to your electricity usage, including Taxes (which are passed through to you). You will receive one invoice from the UDC for UDC charges and one invoice from us for all other charges ("Dual Billing") unless we agree otherwise, or your Account(s) eligibility changes. All amounts charged are due in full within twenty (20) days of the invoice date, and we reserve the right to adjust amounts previously invoiced based upon supplemental or additional data we may receive from your UDC. Your invoices will be based on actual data provided by the UDC, provided that if we do not receive actual data in a timely manner, we will make a good faith estimate using your historical usage data and other information. Once we receive actual data we will reconcile the estimated charges and adjust them as needed in subsequent invoices. If you fail to make payment by the due date, interest will accrue daily on outstanding amounts from the due date until the bill is paid in full at a rate of 1.50% per month, or the highest rate permitted by law, whichever is less. All invoices (including adjustments to those invoices) are conclusively presumed final and accurate unless such invoices are objected to by either you or us in writing, including adequate explanation and/or documentation, within 24 months after the date such invoice was rendered, provided however, we may rebill based on post-period audits or adjustments made by the ISO, UDC, or other governmental authority, commission or agency with jurisdiction in the state in which the Accounts are located.

Adding and Deleting Accounts.

(a) Adding Accounts. The Parties acknowledge and agree that the contract price(s) in the Account Schedule reflect a product option that allows Customer the ability to add one or more Account(s) at the same contract price listed in this Agreement (consistent with the terms below) (an "Add"). The Add(s) will not exceed 5.00% of the Aggregate Baseline. The "Aggregate Baseline" shall mean the actual total historical monthly kilowatt-hours consumption reported to Seller for the immediately preceding yearly period prior to the Start Date herein or in the case of Account(s) that did not receive electricity in the prior year period, Seller's good-faith estimate of the anticipated monthly consumption for such Account(s). For any Add(s) that exceed 5.00% of Aggregate Baseline, Customer and Seller will enter into good faith negotiations to add the Account(s) at the then-current market rate. For the purposes of clarity, the Aggregate Baseline shall only be made up of Customer's Account(s) which are expressly listed on this Agreement only and not any Add(s) or Delete(s) transacted in accordance with this section.

(b) Deleting Accounts. In addition, the contract price(s) in the Account Schedule reflect a product option that allows Customer the ability to delete Account(s) listed in the Account Schedule below ("Delete") without incurring an early termination payment until the Deletes exceed 5.00% of the Aggregate Baseline.

(c) Add/Delete Restrictions. In each case, any Add or Delete will only be allowed if: (i) there is no un-remedied default by Customer; (ii) with respect to Delete(s), the Delete(s) are in the ordinary course of Customer's business and not to move to another electricity provider, (iii) with respect to any Add(s), the Add(s) are (a) within the same UDC zone and of similar usage patterns as the Customer's Account(s) served by Seller under this Agreement; and (b) there has been no material change in law which has altered the economics to the extent that such change in law would impact Seller's desire to allow the original price to reflect the intent of the Parties' agreement. In no event will Customer be allowed to net Add(s) against Delete(s).

(d) Confirmation of Add(s) via email. Each Add and/or Delete shall be memorialized in writing. The Parties agree that if Customer designates an Authorized Person(s) below the signature line at the time this Agreement is executed and returned to Seller for execution, then both Parties agree to be legally bound to Add an account via an e-mail transmission by such designated Authorized Persons in accordance with Seller's then-current email transaction process.

Certain Warranties. You warrant and represent that for Account(s) located in the Commonwealth of Pennsylvania your aggregate peak load during any 12 month period is greater than 25 kilowatts, and that electricity supplied under this Agreement is not for use at a residence.

FOR INTERNAL USE ONLY

Notices. All notices will be in writing and delivered by hand, certified mail, return receipt requested, or by first class mail, or by express carrier to our respective business addresses. Our business address is 1001 Louisiana St. Constellation Suite 2300, Houston, TX 77002, Attn: Contracts Administration. Either of us can change our address by notice to the other pursuant to this paragraph.

Customer Service. For questions about your invoice or our services, contact us at our Customer Service Department by calling toll-free 844-636-3749, or by e-mail at CustomerCare@Constellation.com. Your prior authorization of us to your UDC as recipient of your current and historical energy billing and usage data will remain in effect during the entire term of this Agreement, including any renewal, unless you rescind the authorization upon written notice to us or by calling us at 844-636-3749. We reserve the right to cancel this Agreement in the event you rescind the authorization.

Consumer Protections, State Public Utility Commission, and UDC Information. If you are a Pennsylvania consumer, you acknowledge provisions of the UDC's Electric Generation Supplier Services Tariff or Electric Generation Supplier Coordination Tariff relating to the UDC's disclosure of Customer-specific information to electric generation suppliers, and you agree to prohibit the disclosure of any such information to any electric generation supplier other than Seller during the term of this Agreement. You may change this election at any time by contacting the UDC. If there is any conflict between this Agreement and the referenced orders or tariffs, you agree that this Agreement shall control to the extent permissible under applicable law.

IN THE EVENT OF AN EMERGENCY, POWER OUTAGE OR WIRES AND EQUIPMENT SERVICE NEEDS, CONTACT YOUR APPLICABLE UDC AT:

UDC Name	UDC Abbreviation	Contact Numbers
Metropolitan Edison Company	METED	1-888-544-4877

Additional information may be obtained by contacting the Public Service Commission ("PSC") of Maryland at: 1-800-492-0474, 6 St. Paul Street, Baltimore, MD 21202-6806, OR the PSC of the District of Columbia at: (202) 626-5100, 1333 H Street, NW, 6th Floor, East Tower, Washington, D.C. 20005, OR the Pennsylvania Public Utility Commission at: (717) 783-1740, P.O. Box 3265, Harrisburg, PA 17105-3265, OR the Delaware PSC at (302) 739-4247, 861 Silver Lake Boulevard, Cannon Building, Ste 100, Dover, DE 19904.

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Each party has caused this Agreement to be executed by its authorized representative on the respective dates written below.

Constellation NewEnergy, Inc.

Customer: East Stroudsburg School District

Signature: _____

Signature: _____

Printed Name:

Printed Name:

Title:

Title:

Address: 1001 Louisiana St. Constellation Suite 2300
Houston, TX 77002
Attn: Contracts Administration

Date: _____

Address: 50 Vine St
East Stroudsburg, PA 18301-2150

Fax: **888-829-8738**

Fax:

Phone: **844-636-3749**

Phone:

Email:

Customer Authorized Persons:

Printed Name:

Title:

Email:

Phone:

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General Terms and Conditions

1. Definitions.

"Ancillary Services And Other ISO Costs" means for any billing period the applicable charges regarding ancillary services as set forth in the applicable ISO Open Access Transmission Tariff ("OATT") and for other ISO costs not otherwise included in any of the defined cost components in this Agreement. We will reasonably determine your Account's monthly Ancillary Services And Other ISO Costs based on the Account's \$/kWh share of costs for Ancillary Services And Other ISO Costs or otherwise reasonable allocation method as we may determine from time to time based on how Ancillary Services And Other ISO Costs are assessed by the ISO.

"Auction Revenue Rights Credits" means revenue credits resulting from the annual financial transmission rights auction conducted by the ISO that are applicable with respect to transmission peak load contribution. If Auction Revenue Rights Credits are "Passed Through", such credits shall be reasonably calculated by us as the monthly product of the (i) total Auction Revenue Rights Credits expressed in dollars per planning year for the applicable zone, as published by the ISO; divided by (ii) the total Network Service Peak Load for such zone, as published by the ISO; divided by (iii) the number of days in the applicable planning year; multiplied by (iv) by an Account's applicable Network Service Peak Load; multiplied by (v) the number of days in the billing period or such other reasonable calculation method applied by us.

"Balancing Congestion Costs" means any costs or charges imposed by the ISO in complying with the Federal Energy Regulatory Commission's Order on Rehearing and Compliance regarding Docket Nos. EL16-6-002, EL16-6-003 and ER16-121-001 (January 31, 2017).

"Capacity Costs" means a charge for fulfilling the capacity requirements for the Account(s) imposed by the ISO or otherwise. Capacity Costs includes, but is not limited to, the cost for procuring Capacity Performance resources (as currently required and defined by the ISO) in accordance with the provisions of Federal Energy Regulatory Commission Order on Proposed Tariff Revisions (Docket No. ER15-623-000, et al, issued June 9, 2015).

"Energy Costs" means a charge for the cost items included in the Locational Marginal Price for the ISO residual zone identified in the Account Schedule

"FERC Order 745 Costs" means any costs or charges imposed by the ISO in accordance with complying with the provisions of Federal Energy Regulatory Commission ("FERC") in Order No. 745 18 CFR Part 35 (March 15, 2011). Any modifications or conditions to the treatment of FERC Order 745 Costs under the ISO tariff or otherwise shall be deemed a change in law pursuant to Section 5 of the General Terms and Conditions of this Agreement.

"ISO" means the independent system operator or regional transmission organization responsible for the service territory governing an Account, or any successor or replacement entity.

"Line Loss Costs" means the costs (to the extent not already captured in the applicable Energy Costs) applicable to each Account based on the kWh difference between the UDC metered usage and the ISO settlement volumes (the "Line Loss Usage"). If Line Loss Costs are "Fixed," the Line Loss Costs are included in the contract price and will not be invoiced as a separate line item. If Line Loss Costs are "Fixed (Charged Separately)", the contract price shall be applied to the Line Loss Usage and appear as a separate line item on the invoice. If Line Loss Costs are "Passed Through," the Line Loss Costs will be invoiced as a separate line item and calculated based on the applicable locational marginal price for the Line Loss Usage.

"Non Time Of Use" or "NTOU" means all hours of each day.

"Off Peak" means all hours other than Peak hours.

"Peak" means the hours designated as peak from time to time by the UDC.

"Renewable Portfolio Standards Costs" means the costs associated with meeting renewable portfolio standards costs at the levels required by applicable Law. If Renewable Portfolio Standards Costs are not included in the contract price, such costs for a particular month will be the product of (i) the Monthly RPS Price; and (ii) an Account's monthly kWh usage. The Monthly RPS Price is the price of renewable portfolio standards compliance for the Account, for a particular month, fixed by reference to the renewable portfolio standards forward price curve for the state where the Account is located.

"RMR Costs" or "Reliability-Must-Run Costs" means the generation deactivation charges and other such charges, if any, imposed by the ISO on load served in a particular load zone to recover the cost for any generation units that plan to retire but are required by the ISO to run for reliability purposes beyond their intended retirement date, in accordance with the applicable ISO rules and OATT provisions. Beginning on June 1, 2015, several Pennsylvania UDCs (i.e., PECO, MetEd, Penelec, Penn-Power and West Penn-Power) will be responsible for collecting RMR Costs that are incurred during the term of this Agreement on your UDC Charges. If at any time during the term of this Agreement the aforementioned UDCs discontinue collecting RMR Costs and we again become responsible for collecting them, we will pass those costs through to you.

"Taxes" means all federal, state, municipal and local taxes, duties, fees, levies, premiums or other charges imposed by any governmental authority, directly or indirectly, on or with respect to the electricity and related products and services provided under this Agreement, including any taxes enacted after the date we entered into this Agreement.

"Transmission Costs" means the charge for Network Transmission Service and Transmission Enhancement Charges, each as identified in the applicable OATT Tariff for the provision of transmission service by the ISO within the UDC's service territory, and expressly excluding costs separately detailed as Transmission Reallocation Costs as defined below. You will be responsible for any applicable Transmission Cost Enhancement Charges on your Delivery Charges in the following Pennsylvania UDCs: MetEd, Penelec, Penn-Power, West Penn-Power and PECO.

"Transmission Loss Credits" means the credit amounts applicable to the Accounts under the ISO's marginal loss construct.

"Transmission Reallocation Costs" means a charge or credit, as applicable, imposed by the ISO specifically for: (i) the Current Recovery Charges; and (ii) the Transmission Enhancement Charge Adjustments (each of (i) and (ii) as defined in the settlement agreement approved by FERC as of May 31, 2018 in Docket Number EL05-121-009 for the time periods identified therein and implemented in the OATT Schedule 12-C Appendices A and C, respectively, and as may subsequently be amended). Any modifications or conditions to the treatment of the Transmission Reallocation Costs under the ISO tariff or otherwise shall be deemed a change in law pursuant to Section 5 below.

"UDC" means your local electric distribution utility owning and/or controlling and maintaining the distribution system required for delivery of electricity to the Accounts.

"UDC Charges" means all UDC costs, charges, and fees, due under UDC's delivery services rates associated with your use of UDC's distribution network, all as defined by the UDC tariffs, and any similar or related charges the UDC may impose from time to time.

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2. Cash deposit and other security. At any time, we may require that you provide information to us so that we may evaluate your creditworthiness. We reserve the right to require that you make a cash deposit or provide other security acceptable to us if your financial obligations to us increase under this Agreement, or if, in our opinion, your credit, payment history, or ability to pay your bills as they come due becomes a concern. You will deliver any required cash deposit or other required security (or any increase therein) within three (3) business days of our request.

3. Default under this Agreement. You will be in default under this Agreement if you fail to: pay your bills on time and in full; provide cash deposits or other security as required by Section 2 above; or perform all material obligations under this Agreement and you do not cure such default within 5 days of written notice from us; or if you declare or file for bankruptcy or otherwise become insolvent or unable to pay your debts as they come due. We will be in default under this Agreement if we fail to perform all material obligations under this Agreement and do not cure such default within 5 days written notice from you, or if we declare or file for bankruptcy or otherwise become insolvent or unable to pay our debts as they come due.

4. Remedies upon default; Early Termination Payment. If you are in default under this Agreement, in addition to any other remedies available to us, we may terminate this Agreement entirely, or solely with respect to those Accounts adversely affected by such default, and switch your Account(s) back to UDC service (consistent with applicable regulations and UDC practices); and/or you will be required to pay us an early termination payment to compensate us for all losses we sustain due to your default, including:

- all amounts you owe us for electricity provided to you;
- the positive difference, if any, between (A) the price you would have paid us under this Agreement had it not been terminated early (including our margin), less the then-current market price of electricity and services under terms substantially similar to the terms of this Agreement, as reasonably calculated by us based on information available to us internally or supplied by one or more third parties; multiplied by (B) the estimated undelivered volume of electricity you would consume through the end of the term, as reasonably calculated by us; and
- all costs (including attorneys' fees, expenses and court costs) we incur in collecting amounts you owe us under this Agreement.

The parties agree that any early termination payment determined in accordance with this Section is a reasonable approximation of harm or loss and is not a penalty or punitive in any respect, and that neither party will be required to enter into a replacement transaction in order to determine or be entitled to a termination payment.

5. Changes in law. We may pass through or allocate, as the case may be, to you any increase or decrease in our costs related to the electricity and related products and services sold to you that results from the implementation of new, or changes (including changes to formula rate calculations) to existing, Laws, or other requirements or changes in administration or interpretation of Laws or other requirements. "Law" means any law, rule, regulation, ordinance, statute, judicial decision, administrative order, ISO business practices or protocol, UDC or ISO tariff, rule of any commission or agency with jurisdiction in the state in which the Accounts are located. Such additional amounts will be included in subsequent invoices to you. The changes described in this Section

may change any or all of the charges described in this Agreement, whether described as "fixed," "variable," "pass-through" or otherwise. Your first bill reflecting increased costs will include a bill insert describing the increase in costs in reasonable detail.

6. Events beyond either of our reasonable control. If something happens that is beyond either of our reasonable control that prevents either of us from performing our respective obligations under this Agreement, then whichever one of us cannot perform will be relieved from performance until the situation is resolved. Examples of such events include: acts of God, fire, flood, hurricane, war, terrorism; declaration of emergency by a governmental entity, the ISO or the UDC; curtailment, disruption or interruption of electricity transmission, distribution or supply; regulatory, administrative, or legislative action, or action or restraint by court order or other governmental entity; actions taken by third parties not under your or our control, such as the ISO or a UDC. Such events shall not excuse failure to make payments due in a timely manner for electricity supplied to you prior to such event. Further, if such an event prevents or makes it impossible or impracticable for the claiming party to carry out any obligation under this Agreement due to the events beyond either of our reasonable control for more than 30 days, then whichever one of us whose performance was not prevented by such events shall have the right to terminate this Agreement without penalty upon 30 days' written notice to the other.

7. UDC or ISO obligations. We will have no liability or responsibility for matters within the control of the UDC or the ISO-controlled grid, which include maintenance of electric lines and systems, service interruptions, loss or termination of service, deterioration of electric services, or meter readings. .

8. Limitation on Liability. IN NO EVENT WILL EITHER PARTY OR ANY OF ITS RESPECTIVE AFFILIATED COMPANIES BE LIABLE FOR ANY CONSEQUENTIAL, EXEMPLARY, SPECIAL, INCIDENTAL OR PUNITIVE DAMAGES, INCLUDING, WITHOUT LIMITATION, LOST OPPORTUNITIES OR LOST PROFITS NOT CONTEMPLATED BY SECTION 4. Each party's total liability related to this Agreement, whether arising under breach of contract, tort, strict liability or otherwise, will be limited to direct, actual damages. Direct, actual damages payable to us will reflect the early termination payment calculation in Section 4. Each party agrees to use commercially reasonable efforts to mitigate damages it may incur. NO WARRANTY, DUTY, OR REMEDY, WHETHER EXPRESSED, IMPLIED OR STATUTORY, ON OUR PART IS GIVEN OR INTENDED TO ARISE OUT OF THIS AGREEMENT, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE.

9. DISPUTE RESOLUTION. THIS AGREEMENT WILL BE GOVERNED BY AND INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE IN WHICH ANY ACCOUNT IS LOCATED, WITHOUT GIVING EFFECT TO ANY CONFLICTS OF LAW PROVISIONS, AND ANY CONTROVERSY OR CLAIM ARISING FROM OR RELATING TO THIS AGREEMENT WILL BE SETTLED IN ACCORDANCE WITH THE EXPRESS TERMS OF THIS AGREEMENT BY A COURT LOCATED IN SUCH STATE. IF THE MATTER AT ISSUE INVOLVES ACCOUNTS OR MATTERS IN MORE THAN ONE STATE, THE GOVERNING JURISDICTION AND VENUE SHALL BE DEEMED TO BE NEW YORK. TO THE EXTENT ALLOWED BY APPLICABLE LAW, WE ALSO BOTH AGREE IRREVOCABLY AND UNCONDITIONALLY TO WAIVE ANY RIGHT TO A TRIAL BY JURY OR TO

FOR INTERNAL USE ONLY

INITIATE OR BECOME A PARTY TO ANY CLASS ACTION CLAIMS WITH RESPECT TO ANY ACTION, SUIT OR PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED BY THIS AGREEMENT.

10. Relationship of Parties; Representations and Warranties. We are an independent contractor, and nothing in this Agreement establishes a joint venture, fiduciary relationship, partnership or other joint undertaking. We are not acting as your consultant or advisor, and you will not rely on us in evaluating the advantages or disadvantages of any specific product or service, predictions about future energy prices, or any other matter. Your decision to enter into this Agreement and any other decisions or actions you may take is and will be based solely upon your own analysis (or that of your advisors) and not on information or statements from us. You represent (i) you are duly organized and in good standing under the Laws of the jurisdiction of your formation; (ii) you are authorized and qualified to do business in the jurisdiction necessary to perform under this Agreement; (iii) execution, delivery and performance of this Agreement are duly authorized and do not violate any of your governing documents or contracts or any applicable Law; and (iv) if you are a Governmental Entity, you further warrant (a) you have complied with all applicable bidding and procurement laws in awarding this Agreement, (b) you will not claim immunity on the grounds of sovereignty or similar grounds from enforcement of this Agreement; and (c) you will obtain all necessary budgetary approvals, appropriations and funding for all of your obligations under this Agreement, the failure of which shall not be an excuse for Governmental Entity's performance or failure to perform hereunder and upon request will provide proof of such authority. "Governmental Entity" means a municipality, county, governmental board or department, commission, agency, bureau, administrative body, joint action agency, court or other similar political subdivision (including a public school district or special purpose district or authority), or public entity or instrumentality of the United States or one or more states.

11. Confidentiality. Consistent with applicable regulatory requirements, we will hold in confidence all information obtained by us from you related to the provision of services under this Agreement and which concern your energy characteristics and use patterns, except that we may, consistent with applicable law and regulation, disclose such information to (a) our affiliates and such affiliates' employees, agents, advisors, and independent contractors, (b) third parties representing you in this purchase of electricity, and (c) other third parties, if the information (i) is presented in aggregate and (ii) cannot be reasonably expected to identify you. Except as otherwise required by law, you will agree to keep confidential the terms of our Agreement, including price.

12. Miscellaneous Provisions. If in any circumstance we do not provide notice of, or object to, any default on your part, such situation will not constitute a waiver of any future default of any kind. If any of this Agreement is held legally invalid, the remainder will not be affected and will be valid and enforced to the fullest extent permitted by law and equity, and there will be deemed substituted for the invalid provisions such provisions as will most nearly carry out our mutual intent as expressed in this Agreement. You may not assign or otherwise transfer any of your rights or obligations under this Agreement without our prior written consent. Any such attempted transfer will be void. We may assign our rights and obligations under this Agreement. This Agreement contains the entire agreement between both of us, supersedes any other agreements, discussions or understandings (whether

written or oral) regarding the subject matter of this Agreement, and may not be contradicted by any prior or contemporaneous oral or written agreement. A facsimile or e-mailed copy with your signature will be considered an original for all purposes, and you will provide original signed copies upon request. Each party authorizes the other party to affix an ink or digital stamp of its signature to this Agreement, and agrees to be bound by a document executed in such a manner. The parties acknowledge that any document generated by the parties with respect to this Agreement, including this Agreement, may be imaged and stored electronically and such imaged documents may be introduced as evidence in any proceeding as if such were original business records and neither party shall contest their admissibility as evidence in any proceeding. Except as otherwise explicitly provided in this Agreement, no amendment (including in form of a purchase order you send us) to this Agreement will be valid or given any effect unless signed by both of us. Applicable provisions of this Agreement will continue in effect after termination or expiration of this Agreement to the extent necessary, including those for billing adjustments and payments, indemnification, limitations of liability, and dispute resolution. This Agreement is a "forward contract" and we are a "forward contract merchant" under the U.S. Bankruptcy Code, as amended. Further, we are not providing advice regarding "commodity interests", including futures contracts and commodity options or any other matter, which would cause us to be a commodity trading advisor under the U.S. Commodity Exchange Act, as amended.

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ACCOUNT SCHEDULE:

For: East Stroudsburg School District

The Pricing set forth below is only valid until 5:00 PM Eastern Prevailing Time on February 21, 2023

We shall have no obligation to enroll or supply electricity to any account(s) that are not identified on the Account Schedule below.
Please verify that your specific information is COMPLETE and ACCURATE.
Your review and acceptance of this information will help ensure accurate future invoices

Notes: Accounts or Service Addresses listed in the Account(s) Schedule may be updated or replaced with a new account number issued by the UDC, ISO or other entity.

THIS DOCUMENT MAY BE RETURNED TO SELLER BY FAX TO (888)-829-8738 OR AS OTHERWISE DIRECTED.

No. of Service Accounts: 17

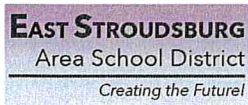
UDC	UDC Account Number	Service Address	Start Date	End Date	Energy Price Non TOU (\$/kWh)
METED	08011226510003182137	BUSHKILL FALLS RD, BUSHKILL, PA 18324	07/01/23	07/02/25	\$0.05476
METED	08011625320002148337	N Courtland St, East Stroudsburg, PA 18301-2102	07/12/23	07/13/25	\$0.05476
METED	08011625320002449942	2000 MILFORD RD, EAST STROUDSBURG, PA 18301-7800	07/22/23	07/23/25	\$0.05476
METED	08011625320002469374	RT 402 AND GRAVEL RIDGE RD, EAST STROUDSBURG, PA 18302	07/10/23	07/11/25	\$0.05476
METED	08011625320003069134	RIVER RD, EAST STROUDSBURG, PA 18301	07/11/23	07/12/25	\$0.05476
METED	08011625320003069135	RIVER RD, EAST STROUDSBURG, PA 18301	07/11/23	07/12/25	\$0.05476
METED	08011625320006437221	EAST STROUDSBURG ELEMENTARY, 30 INDEPENDANCE RD, EAST STROUDSBURG, PA 18301-9201	07/23/23	07/24/25	\$0.05476
METED	08011625320006449306	245 RIVER RD, 245 RIVER RD, EAST STROUDSBURG, PA 18302	07/11/23	07/12/25	\$0.05476
METED	08011625320006487611	5180 MILFORD RD, EAST STROUDSBURG, PA 18302-9706	07/09/23	07/10/25	\$0.05476
METED	08011625320006528814	RTE 209, EAST STROUDSBURG, PA 18302	07/09/23	07/10/25	\$0.05476
METED	08011625620002278430	Rt 209 N, East Stroudsburg, PA 18302-9706	07/09/23	07/10/25	\$0.05476
METED	08011625620002278438	RT 209 N, EAST STROUDSBURG, PA 18301	07/09/23	07/10/25	\$0.05476
METED	08012405060006324341	RTE 2012, EAST STROUDSBURG, PA 18301	07/17/23	07/18/25	\$0.05476
METED	08019970710007382228	151 E BROAD ST, EAST STROUDSBURG, PA 18301-2234	07/22/23	07/23/25	\$0.05476
METED	08019970810002147880	E BROAD ST, EAST STROUDSBURG, PA 18301	07/22/23	07/23/25	\$0.05476
METED	08028592700005388085	RT 402, EAST STROUDSBURG, PA 18301	07/08/23	07/09/25	\$0.05476
METED	08028592700006511704	30 INDEPENDENCE RD, EAST STROUDSBURG, PA 18301	07/23/23	07/24/25	\$0.05476

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TO ACCEPT THE PRICING ABOVE, PLEASE FAX A SIGNED COPY OF THIS AGREEMENT TO US AT 888-829-8738.

Payments to Certain Third-Parties: You acknowledge that your price includes a fee that Constellation will remit to Provident Energy Consulting ("Third Party") in connection with its efforts to facilitate our entering into this Agreement. Third Party is acting on your behalf as your representative and is not a representative or agent of Constellation.

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Craig Neiman <craig-neiman@esasd.net>

RE: ACTION NEEDED - Electricity Purchasing Beyond June 2023

1 message

John Young <jyoung@providentenergy.net>
To: PEC Everyone <pec@providentenergy.net>

Tue, Feb 21, 2023 at 2:21 PM

Good afternoon, folks!

As detailed previously and in the timeline below, Provident received the final pricing results for the group and we are very happy to see significantly lower pricing from what we received this past fall.

While we showed budget projections with indicative energy-only rates in the \$0.07+/kWh cent range, the successful 24-month offer came back much lower at \$0.05476/kWh from the group's incumbent supplier, Constellation Energy!

Please see the attached pricing response matrix that details the four prices returned for the group with the 24-month offer highlighted.

This past summer and fall, the electric market outlook showed that longer-term agreements could be leveraged to mitigate near-term cost increases and resulting budgets, in contrast, the most recent pricing shows a premium for the longer-term deals. The recommended 24-month agreement (SY's 2023-25) balances giving some certainty to the next two budget cycles while allowing time to identify more opportunity in the market for SY 2025-26 and beyond.

Please be on the lookout for an email from Constellation Energy for an e-signature of the agreement for the 24-month term (Jul 2023 through June 2025).

Please transact on this as soon as possible, with the deadline of 2/23/2025.

We will follow-up with updated budget outlooks in the coming weeks to help reflect the contracted rates.

Thanks for your efforts throughout this process and for your continued confidence in Provident Energy!

Please reach out with any questions.

Best,

John

From: John Young
Sent: Wednesday, February 15, 2023 10:53 AM
To: PEC Everyone <pec@providentenergy.net>
Subject: RE: ACTION NEEDED - Electricity Purchasing Beyond June 2023

Good morning, folks - We hope all is well!

As a reminder, we are still on track for the below timeline with pricing results, recommendations, and agreements for the aggregation members set to be sent out next week.

We have seen the energy market drop over the last few months and expect to see lower offers than we did when we postponed the pricing this past fall.

Per the timeline below you will need to be able to sign and return an agreement on February 22nd/23rd.

Please reach out with any questions.

Best,

John

John C. Young

Manager of Energy Consulting

Office: 610-504-3650

55 State Rd, 1st Floor

Media, PA 19063



From: John Young
Sent: Wednesday, January 11, 2023 12:05 PM
To: PEC Everyone <pec@providentenergy.net>
Subject: RE: ACTION NEEDED - Electricity Purchasing Beyond June 2023

Good afternoon, folks! We hope 2023 is off to a great start!

As you know, back in November 2022, we recommended waiting a bit to seek final electric pricing post SY 2022-23. With this mild-ish winter we are experiencing so far, the market has moved a bit in the right direction, so we would like to get the accounts back on the street for pricing by early next week.

You have already confirmed that you would like your accounts included in this effort, but we want to ensure that you are still able to sign a contract soon based on our recommendation. The updated timeline is below.

If you agree, please respond to this email with, **"Yes, please include our accounts and we will accept the recommendation and be able to sign a contract on February 22nd/23rd"**.

Timeline:

January 17th: Release Pricing Packages with Aggregation accounts

February 14th: Initial Pricing Returned

February 21st: Final Pricing and Recommendation

February 22nd/23rd: Contracts Signed and Returned

Follow-up: Updated Budget Projections for SY 2023-24 and beyond based on Final Pricing

Please reach out with any questions.

Thanks,

John

John C. Young

Manager of Energy Consulting

Office: 610-504-3650

55 State Rd, 1st Floor

Media, PA 19063



From: John Young
Sent: Tuesday, November 1, 2022 11:55 AM
To: PEC Everyone <pec@providentenergy.net>
Subject: RE: ACTION NEEDED - Electricity Purchasing Beyond June 2023

Good morning, All – We hope this message finds you well!

We are reaching out as an update to the below message outlining the proposed timeline for the aggregation's electric pricing.

As detailed previously, energy markets have experienced significant volatility and risen substantially throughout this year. To this point we have not seen the market price relief that we were targeting in the ensuing months since we first introduced the timeline for the pricing.

Given that the aggregation members still enjoy the benefit of being 8-months before a new agreement would begin and are able to wait and watch the market movement, we are recommending that we continue to monitor the electric market and look for a more attractive time to transact. We will continue to provide updates and refreshes of the group pricing timeline as market conditions change and opportunities present themselves.

Please know that we take the responsibility of making these decisions very seriously and the overall impact of these decisions informs a very earnest approach to our recommendations.

Without the benefit of a crystal ball detailing market movements, we are reliant on pricing history, industry perspectives and expertise on fundamental market outlooks, school budgetary history and concerns, and length of remaining contracted periods, to direct our actions for the members.

With this in mind, please let us know if you have any questions or would like to discuss this approach in greater detail.

Best,

John

John C. Young

Manager of Energy Consulting

Office: 610-504-3650

55 State Rd, 1st Floor

Media, PA 19063



From: John Young
Sent: Wednesday, September 21, 2022 1:54 PM
To: PEC <pec@providentenergy.net>
Subject: ACTION NEEDED - Electricity Purchasing Beyond June 2023

Hello, all!

As you'll recall from our previous presentations and communications, your current electric supply agreement has an end date in June/July 2023. Provident has met with many of the electric aggregation members over the last several months to discuss the state of the energy markets and the outlook for future electric agreement pricing for periods beyond SY 2022-23.

We provide a detailed rationale to support the following timeline and requested response for inclusion in the electric purchasing aggregation but felt it necessary to place the logistical details up front.

To take advantage of current pricing while it is available to our clients, we plan to release a request for pricing to more than 10 licensed suppliers serving PA and have pricing returned in early November 2022.

Timeline:

September 26: Release Pricing Package with Aggregation accounts

October 25: Initial Pricing Returned

November 8: Final Pricing and Recommendation

November 9-10: Contracts Signed and Returned

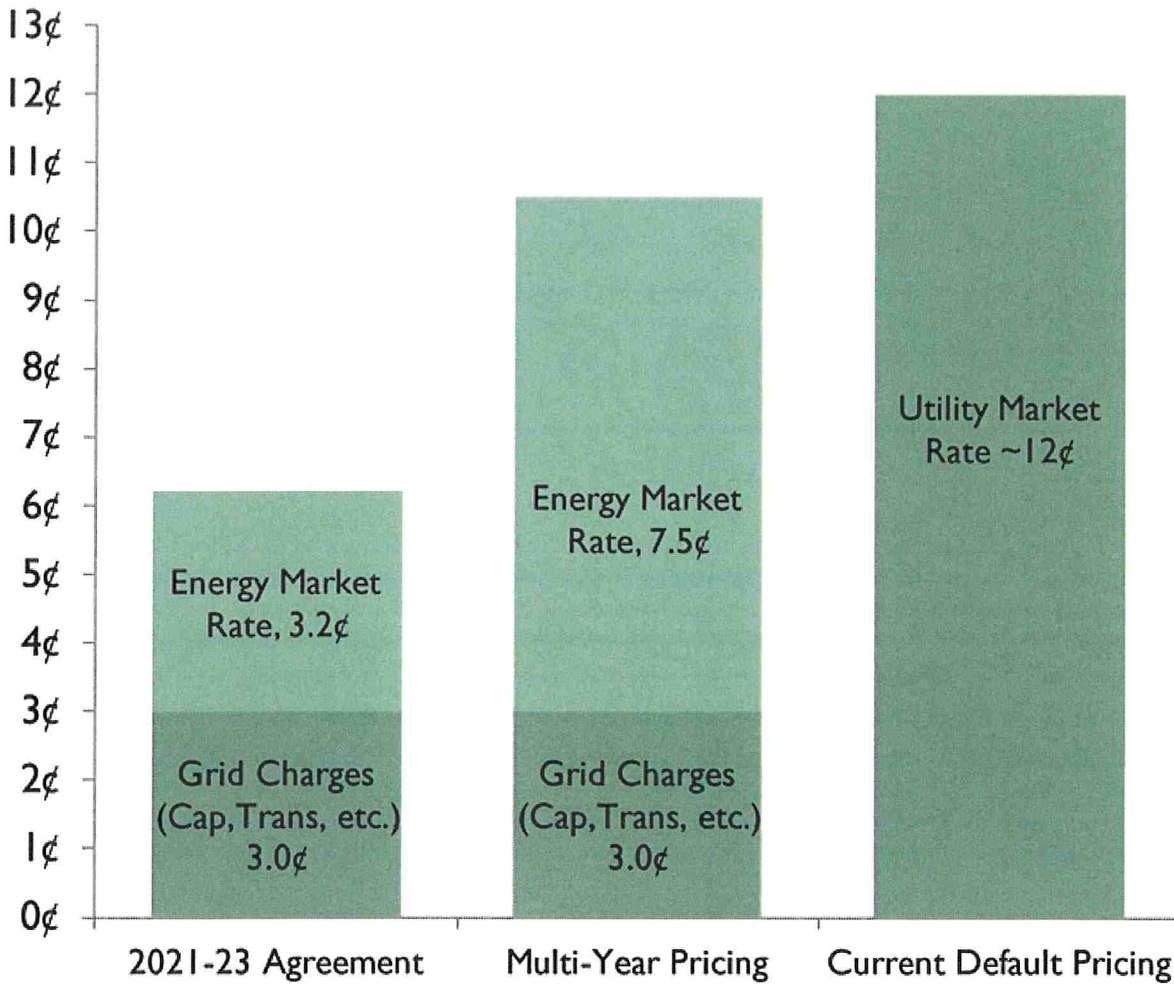
Follow-up: Updated Budget Projections for SY 2023-24 and beyond based on Final Pricing

To have your accounts included in this pricing request, we are asking you to reply to this email and confirm that you will be able to sign a contract based on our recommendation for supply beginning with the July 2023 meter read. Please respond to this email with:

"Yes, please include our accounts and we will accept the recommendation and be able to sign a contract on November 9th-10th".

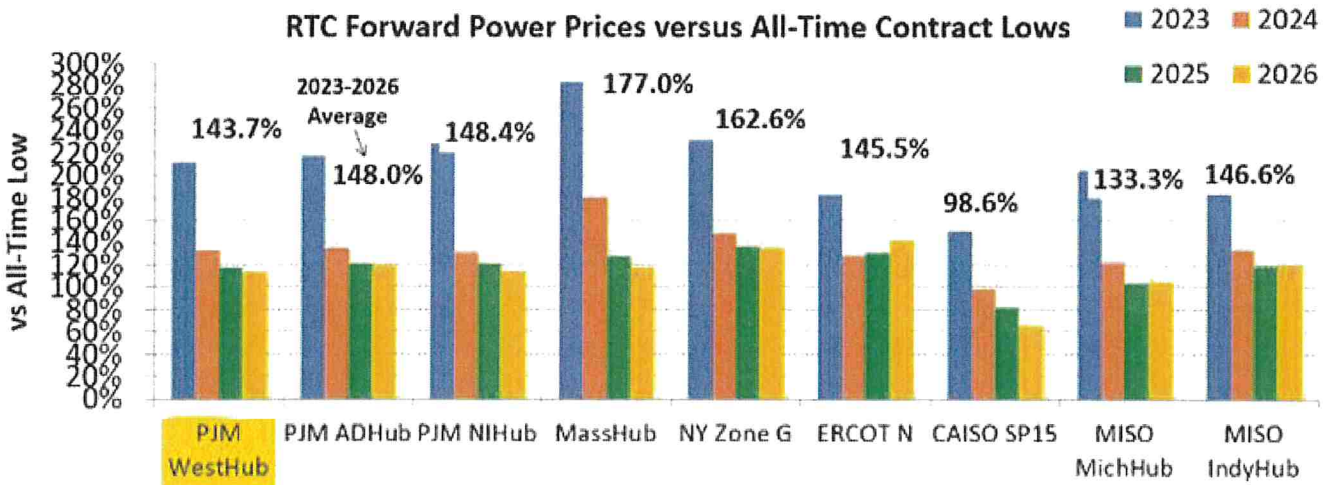
As you are likely aware, energy prices, along with everything else, have risen dramatically due to supply constraints, an unfriendly regulatory environment for traditional energy sources, general inflation, and geo-political events headlined by Russia's invasion of Ukraine and the resulting sanctions imposed by Western countries.

Energy aggregation members have enjoyed lower energy supply agreement pricing over the last decade and through the most recent 2021-23 agreement. As detailed in the below chart, the next contract will bring with it a substantial budget increase with the core energy market pricing going from the historically low 3-cent range to above 7-cents, depending on the term length.



While the increase in electric pricing is not ideal, long-term supplier pricing provides insulation from market volatility and overall high pricing as seen in comparing the competitive supply chart columns with recent Utility default supply price column reaching over 12-cents per kWh.

As detailed in the below chart which represents the yearly electric markets at key delivery points, including the PJM West Hub where we get power from, the most significant increase in energy costs is in the coming calendar year 2023, with each successive year offering additional price relief. The group will be well served by leveraging lower post calendar year 2023 pricing with a 36-month term (July 2023 through June 2026) to help mitigate the budgetary impact of higher costs. For your planning purposes, we will follow up this email with your estimated budget projection for SY 2023-24 and beyond using pricing based on current market conditions.



2/22/23, 8:53 AM

East Stroudsburg Area School District Mail - RE: ACTION NEEDED - Electricity Purchasing Beyond June 2023

While we do have some time before the new agreement would start in July 2023, it is advisable to get into the market before the coming winter potentially drives heightened volatility. This would allow the group to take a position through SY 2025-26 and eliminate the risk that forward prices for those periods increase. While we expect to proceed with a recommendation at that time, we would have the option to adjust the pricing timeline should the market continue higher.

If you have any questions or would like to discuss this or anything else energy related, please do not hesitate to contact us.

Best regards,

The Provident Team

John C. Young

Manager of Energy Consulting

Office: 610-504-3650

55 State Rd, 1st Floor

Media, PA 19063

provident
A LEGENCE Company

Warning: This is an external message. If you suspect this email is suspicious, please forward it to suspect-email@therma.com. **DO NOT** click links/attachments from an untrusted source. **NEVER** give out your user ID or password.

 **Meted-Penelec_Final Pricing_21FEB2023.pdf**
216K

V. ITEMS FOR DISCUSSION

- f. North High School Kitchen Convection Steamer - Food Service
Equipment Quote, \$20,295.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**melissa-collevecchio@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

Name of Requestor *

Melissa Collevecchio

Untitled Title

Department *

Food Services

Building *

North HS

What service or item are requesting *

Convection Steamer

Why are you requesting the service or item *

Grant

Suggested replacement *

Groen Model - Convection Steamer

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Completed via Grant

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

Yes

Food Service Equipment - 20, 295.00

Singer Equipment - 26, 558.37

Nova Equipment - 28, 635.95

What is the total cost of the purchase? *

\$20, 295.00

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: _____

Was this purchase budgeted? *

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? *

50



What account will be charged? *

Food Service - Grant

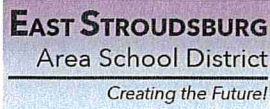
Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Yes

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Craig Neiman <craig-neiman@esasd.net>

Fwd: FY 2022 Food Service Equipment Grant - East Stroudsburg Area School District

1 message

Angela Byrne <angela-byrne@esasd.net>

Wed, Feb 22, 2023 at 10:41 AM

To: "Jeanne B. Wescott" <jeanne-wescott@esasd.net>, William Vitulli <william-vitulli@esasd.net>, Craig Neiman <craig-neiman@esasd.net>

Cc: William Riker <william-riker@esasd.net>

Good morning,
Two more competitive grants awarded to us. It's been a banner week!

Angela

~~~~~  
Angela Byrne, M.Ed.  
Coordinator of Federal Programs/Grants  
East Stroudsburg Area School District  
50 Vine Street, East Stroudsburg, PA 18301  
Cell: 570-242-2552  
Office: 570-424-8500 x10211

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----- Forwarded message -----

From: **Matter, Jonene** <jomatter@pa.gov>

Date: Wed, Feb 22, 2023 at 10:29 AM

Subject: FY 2022 Food Service Equipment Grant - East Stroudsburg Area School District

To: William Riker <william-riker@esasd.net>, angela-byrne@esasd.net <angela-byrne@esasd.net>, melissa-colleevechio@esasd.net <melissa-colleevechio@esasd.net>

Cc: ED, Equipment Grants <RA-EDEQUIPGRANT@pa.gov>

Dear Sponsor of the National School Lunch Program:

Congratulations! The Pennsylvania Department of Education (PDE) has selected the building(s) listed below to receive a Food Service Equipment Grant. This is an honor considering over 300 applications were received totaling over \$6.9 million in requests. In total 130 buildings were funded within Pennsylvania's allocation of \$2,765,091.00.

Due to the complexity of the award process, PDE recommended that School Food Authorities (SFAs) secured three written quotes to remain valid for at least six months. The amount listed below has been pre-approved and the selected building(s) will be reimbursed for purchase of equipment. Reimbursement will only be made for purchases identical to the equipment awarded through the application process and placed in the awarded school. If the quoted price increases, PDE will only reimburse for the amount of the award and the SFA will be responsible to pay the difference. Similarly, if the price of the quote decreases the SFA will only be reimbursed for the actual cost of the equipment.

**East Stroudsburg Area School District - East Stroudsburg Senior High School North - \$20,295.00 - Convection Steamer, Electric**



**East Stroudsburg Area School District - Smithfield Elementary School - \$8,734.80 - Roll-Thru Heated Cabinet**

The following steps will need completed in eGrants in order to finalize the grant award. Read and follow the instructions carefully.

1. Complete the Authorized Signoff. An eGrants *signing and submitting grant applications* user guide has been attached to assist with the process. The Authorized Signoff information must be completed by the **Superintendent or Chief Administrator** of the building. If you are not approved for electronic signoff, only the Print, Sign & Mail button will be displayed. To sign electronically, you must have the eSignature role. All printed items must be signed in **blue** ink and mailed to our office at the address listed below **no later than March 17, 2023**.

Pennsylvania Department of Education

Division of Food and Nutrition

Attn: Jonene Matter

333 Market Street, 4<sup>th</sup> Floor

Harrisburg, PA 17126

2. Review and acknowledge the Contract Documents.

**Food Service Equipment Grant Agreement.** The agreement will list the school that is receiving the award, the amount awarded, and the terms of the agreement for your review and signature as confirmation and acceptance of this legally binding document. **Do not purchase any equipment until this agreement is signed by both parties (school and PDE) and you have received an email with "Can Now Purchase" in the subject line.** To expedite the process, PDE will scan and email the signed copy to the SFA/Local Education Agency. Therefore, the sooner the agreement packet is signed and completed by the school, the sooner the equipment can be purchased.

**Appendix A - Special Program Terms.** This document provides for the distribution of funds available to the SFAs under the FY 2022 Agriculture Appropriations Act and specifies the terms and conditions associated with the acceptance of this grant. Review these documents carefully and have them signed by the necessary personnel. As specified within this document, Appendix A serves as an Addendum to the NSLP Policy Agreement. This Addendum applies to the funds provided under this Amendment and awarded under the Act.

**Appendix B - Budget.** This lists the specific building, equipment, and grant amount funded. If you submitted multiple applications for buildings within your school district, only the school(s) and equipment listed on Appendix B have been funded.

**Appendix C – Payment Terms, Responsibilities and Contact Information.** The information provided herein addresses the financial requirements of this agreement. Note the dates and deadlines for fiscal reporting and the funding specifics under this agreement.

3. **Funding Accountability and Transparency Data.** Click on *Enter Agency/LEA Information* from the Grant Project Detail Screen to complete the Funding Accountability and Transparency Act Sub-Recipient Data Sheet.

4. **Worker Protection and Investment Certification Form.** The Executive Order 2021-06 affirms that the Commonwealth is responsible for ensuring that every worker in Pennsylvania has a safe and healthy work environment and the protections afforded them through labor laws. All grant agreements require the attached Worker Protection and Investment Certification Form to be signed and uploaded to the grant application.

Completed forms should be uploaded in eGrants via the Grant Project Detail Screen by clicking on the *Uploads* under the Reporting/Guidelines section. All printed items must be signed in **blue** ink and uploaded **no later than March 17, 2023**.

The following is a summary of important dates, as listed in the Amendment to National School Lunch Program Policy Agreement School Food Service Equipment Grants. **Note that these dates have changed from our original announcement to accommodate the delay in review of submitted applications and awarding of grants.** Updated deadlines are as follows:

|                             |                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| March 17, 2023              | eGrants contract documents must be signed via e-signature or printed, signed in blue ink, and mailed by this date.                                                                                                                                                                                                                                                                                                         |
| On or before April 10, 2023 | Tentative return of agreement signed by both parties (school and PDE) to grant awardee. Once this document is returned to the awardee, the purchase of equipment may be initiated. <b><u>Do not purchase equipment prior to the receipt of this finalized document.</u></b> <u>Purchases made prior to final signature and approval by PDE will result in the expenses not being covered under the terms of the grant.</u> |
| June 10, 2023               | <u>All</u> purchases must be made prior to this date. <u>All</u> invoices must contain a date prior to this date. Items or services (i.e., labor for installation) purchased after this date will not be reimbursed.                                                                                                                                                                                                       |
| June 21, 2023               | <u>All</u> invoices/receipts to include a zero balance (paid in full) invoice and any supporting documents must be submitted to PDE for reimbursement no later than June 21, 2023.                                                                                                                                                                                                                                         |
| To Be Announced             | Any additional reporting requirements.                                                                                                                                                                                                                                                                                                                                                                                     |

All questions and concerns can be emailed to [RA-EDEQUIPGRANT@pa.gov](mailto:RA-EDEQUIPGRANT@pa.gov).

Sincerely,

Kay Keller

Fiscal Manager

Division of Food and Nutrition

Bureau of Budget and Fiscal Management

Jonene Matter | Procurement Specialist I

Pennsylvania Department of Education | Bureau of Budget and Fiscal Management

Division of Food and Nutrition

333 Market Street | Harrisburg, PA 17126

717-783-6553 | [www.education.pa.gov](http://www.education.pa.gov)

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**2 attachments**



**eGrants\_user\_guide\_signing\_submitting\_grant\_applications.pdf**

591K



**Worker Protection and Investment Certification Form.pdf**

161K

10/04/2022

**Project:**  
East Stroudsburg North HS Groen  
10.4.22

**From:**  
11400 Inc.  
Danielle Cargile  
2551 Horseshoe Road  
Lancaster, PA 17601  
(717) 392-7429

Job Reference Number: 11388

---

QUOTE VALID THROUGH 11/4/22

QUOTE INCLUDES FREIGHT COST TO LOADING DOCK. NO LIFTGATE, NO SET,  
NO INSTALL.

QUOTE BASED ON BSE REP'S SPECS. ESTIMATED LEAD TIME IS AROUND 25  
BUSINESS DAYS.

---

| Item | Qty  | Description                                                                                                                                                                                                                                                                    | Sell               | Sell Total         |
|------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|
| 1    | 1 ea | CONVECTION STEAMER, ELECTRIC<br>Groen Model No. (2)HY-5EF<br>HyperSteam™ Convection Steamer, electric, double-stacked, stand<br>mount, (5) 12" x 20" x 2-1/2" pans per compartment capacity, stainless<br>steel construction, dual water connection, cUL, UL, NSF, Made in USA | \$19,171.47        | \$19,171.47        |
|      | 1 ea | (1) year parts & labor, (5) year cavity warranty, standard                                                                                                                                                                                                                     |                    |                    |
|      | 1 ea | (153489) (2) 480v/60/3-ph, (2) 15.5kw, (2) 19.1 amps                                                                                                                                                                                                                           | \$1,123.53         | \$1,123.53         |
|      | 1 ea | Door hinged on left, std.                                                                                                                                                                                                                                                      |                    |                    |
|      |      |                                                                                                                                                                                                                                                                                | <b>ITEM TOTAL:</b> | <b>\$20,295.00</b> |

Acceptance: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Project Grand Total: \$20,295.00



10/10/22, 3:00 PM

EAST STROUDSBURG NORTH HIGH SCHOOL- GROEN STEAMER Quote



Quote 1

Quote

10/04/2022

To:  
East Stroudsburg School District  
Melissa Collevchio  
570-424-8500 10530 (Contact)

Project:  
EAST STROUDSBURG NORTH HIGH SCHOOL-  
GROEN STEAMER

From:  
Singer Equipment Company  
Ellen Hunter  
150 S Twin Valley Rd  
Elverson, PA 19520  
800-422-8126

Job Reference Number: 109116

This is a quote (the "Quote") to provide equipment and/or services. This Quote includes the conditions presented below and the terms that are included at <https://www.singerequipment.com/policies/quote-terms-conditions> (the "Terms").

When you accept this Quote, as provided below, this Quote, together with the Terms, will form a binding contract (the "Contract") between you and Singer Equipment Company, Inc., ("Singer").

| Item                                                                                                | Qty  | Description                                                                                                                                                                                                                                                              | Sell        | Sell Total  |
|-----------------------------------------------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| 1                                                                                                   | 1 ea | CONVECTION STEAMER, ELECTRIC<br>Groen Model No. (2)HY-SEF<br>HyperSteam™ Convection Steamer, electric, double-stacked, stand mount, (5) 12" x 20" x 2-1/2" pans per compartment capacity, stainless steel construction, dual water connection, cUL, UL, NSF, Made in USA | \$25,088.11 | \$25,088.11 |
|                                                                                                     | 1 ea | (K-12 School purchases only) Two year parts and labor warranty                                                                                                                                                                                                           |             |             |
|                                                                                                     | 1 ea | (153489) (2) 480v/60/3-ph, (2) 15.5kw, (2) 19.1 amps                                                                                                                                                                                                                     | \$1,470.26  | \$1,470.26  |
|                                                                                                     | 1 ea | Door hinged on left, std.<br>LEAD TIME: 25 BUSINESS DAYS                                                                                                                                                                                                                 |             |             |
|                                                                                                     |      |                                                                                                                                                                                                                                                                          | ITEM TOTAL: | \$26,558.37 |
| WATER FILTER<br>CUSTOMER TO REUSE EXISTING SYSTEM.                                                  |      |                                                                                                                                                                                                                                                                          |             |             |
| DELIVERY<br>ABOVE SUM INCLUDES PURCHASE, DELIVERY AND SET IN PLACE ONLY.<br>INSTALLATION BY OTHERS. |      |                                                                                                                                                                                                                                                                          |             |             |
| PRICING VALID FOR 30 DAYS.                                                                          |      |                                                                                                                                                                                                                                                                          |             |             |
|                                                                                                     |      |                                                                                                                                                                                                                                                                          | Total       | \$26,558.37 |



Quoted



# Quote

10/11/2022

**To::**  
East Stroudsburg High School North  
Melissa Collevchio  
279 Timberwolf Dr  
Bushkill, PA 18238

**Ship To::**  
East Stroudsburg North High School  
Steamer

**From:**  
Dino Riviello  
Outside Sales  
Nova Equipment & Supplies  
225 Spring Street  
Wilkes-Barre, PA 18702  
Mobile 570.430.7578

Project Code: EAST\_STR

| Item                                                                                      | Qty  | Description                                                                                                                                                                                                                                                              | Sell               | Sell Total         |
|-------------------------------------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|
| 1                                                                                         | 1 ea | CONVECTION STEAMER, ELECTRIC<br>Groen Model No. (2)HY-5EF<br>HyperSteam™ Convection Steamer, electric, double-stacked, stand mount, (5) 12" x 20" x 2-1/2" pans per compartment capacity, stainless steel construction, dual water connection, cUL, UL, NSF, Made in USA | \$26,197.00        | \$26,197.00        |
|                                                                                           | 1 ea | (1) year parts & labor, (5) year cavity warranty, standard                                                                                                                                                                                                               |                    |                    |
|                                                                                           | 1 ea | (153489) (2) 480v/60/3-ph, (2) 15.5kw, (2) 19.1 amps                                                                                                                                                                                                                     | \$1,535.25         | \$1,535.25         |
|                                                                                           | 1 ea | Door hinged on left, std.                                                                                                                                                                                                                                                |                    |                    |
|                                                                                           |      |                                                                                                                                                                                                                                                                          | <b>ITEM TOTAL:</b> | <b>\$27,732.25</b> |
| 2                                                                                         | 1 ea | FREIGHT<br>Custom Model No. FREIGHT<br>Inbound freight from manufacturer.                                                                                                                                                                                                | \$903.70           | \$903.70           |
|                                                                                           |      |                                                                                                                                                                                                                                                                          | <b>ITEM TOTAL:</b> | <b>\$903.70</b>    |
| ABOVE SUMS ARE DELIVERED TO DOCK. UNCRATE, ASSEMBLY, SET IN PLACE AND START UP BY OTHERS. |      |                                                                                                                                                                                                                                                                          |                    |                    |
| TERMS: 50% DOWN TO ORDER. BALANCE UPON DELIVERY                                           |      |                                                                                                                                                                                                                                                                          |                    |                    |
| CO-STARS CONTRACT #036-E22-037                                                            |      |                                                                                                                                                                                                                                                                          |                    |                    |
|                                                                                           |      |                                                                                                                                                                                                                                                                          | Subtotal           | \$28,635.95        |
|                                                                                           |      |                                                                                                                                                                                                                                                                          | Total              | \$28,635.95        |

Prices Good Until: 10/30/2022

V. ITEMS FOR DISCUSSION

- g. Smithfield Elementary Kitchen Roll Thru Heated Cabinet - Singer  
Equipment Quote, \$8,734.80

# Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email ([melissa-collevecchio@esasd.net](mailto:melissa-collevecchio@esasd.net)) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM **611**

**EAST STROUDSBURG AREA SCHOOL DISTRICT**

Procurement Form

Name of Requestor \*

Melissa Collevecchio

Untitled Title

Department \*

Food Services

Building \*

Smithfield Elem

What service or item are requesting \*

Roll Thru Heated Cabinet

Why are you requesting the service or item \*

Grant

Suggested replacement \*

Singer Roll-Thru Cabinet

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Yes - Grant

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. \*

Singer Equipment - 8,734.80

CresCor - 11,309.00

Central Res Products - 13,650.00

What is the total cost of the purchase? \*

8,734.80

Procurement Method: \*

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: \_\_\_\_\_

Was this purchase budgeted? \*

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

\_\_\_\_\_



Which Fund will be charged? \*

50



What account will be charged? \*

Food Services

Selection of the winning proposal, was the lowest price selected? If not, please explain why and \* the process of selecting the vendor.

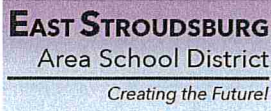
Yes

Any additional information you would like to provide.

no

This form was created inside of East Stroudsburg Area School District.





Craig Neiman <craig-neiman@esasd.net>

# Fwd: FY 2022 Food Service Equipment Grant - East Stroudsburg Area School District

1 message

Angela Byrne <angela-byrne@esasd.net> Wed, Feb 22, 2023 at 10:41 AM  
To: "Jeanne B. Wescott" <jeanne-wescott@esasd.net>, William Vitulli <william-vitulli@esasd.net>, Craig Neiman <craig-neiman@esasd.net>  
Cc: William Riker <william-riker@esasd.net>

Good morning,  
Two more competitive grants awarded to us. It's been a banner week!

**Angela**

~~~~~  
Angela Byrne, M.Ed.
Coordinator of Federal Programs/Grants
East Stroudsburg Area School District
50 Vine Street, East Stroudsburg, PA 18301
Cell: 570-242-2552
Office: 570-424-8500 x10211

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----- Forwarded message -----

From: **Matter, Jonene** <jomatter@pa.gov>
Date: Wed, Feb 22, 2023 at 10:29 AM
Subject: FY 2022 Food Service Equipment Grant - East Stroudsburg Area School District
To: William Riker <william-riker@esasd.net>, angela-byrne@esasd.net <angela-byrne@esasd.net>, melissa-colleevechio@esasd.net <melissa-colleevechio@esasd.net>
Cc: ED, Equipment Grants <RA-EDEQUIPGRANT@pa.gov>

Dear Sponsor of the National School Lunch Program:

Congratulations! The Pennsylvania Department of Education (PDE) has selected the building(s) listed below to receive a Food Service Equipment Grant. This is an honor considering over 300 applications were received totaling over \$6.9 million in requests. In total 130 buildings were funded within Pennsylvania's allocation of \$2,765,091.00.

Due to the complexity of the award process, PDE recommended that School Food Authorities (SFAs) secured three written quotes to remain valid for at least six months. The amount listed below has been pre-approved and the selected building(s) will be reimbursed for purchase of equipment. Reimbursement will only be made for purchases identical to the equipment awarded through the application process and placed in the awarded school. If the quoted price increases, PDE will only reimburse for the amount of the award and the SFA will be responsible to pay the difference. Similarly, if the price of the quote decreases the SFA will only be reimbursed for the actual cost of the equipment.

East Stroudsburg Area School District - East Stroudsburg Senior High School North - \$20,295.00 - Convection Steamer, Electric

East Stroudsburg Area School District - Smithfield Elementary School - \$8,734.80 - Roll-Thru Heated Cabinet

The following steps will need completed in eGrants in order to finalize the grant award. Read and follow the instructions carefully.

1. Complete the Authorized Signoff. An eGrants *signing and submitting grant applications* user guide has been attached to assist with the process. The Authorized Signoff information must be completed by the **Superintendent or Chief Administrator** of the building. If you are not approved for electronic signoff, only the Print, Sign & Mail button will be displayed. To sign electronically, you must have the eSignature role. All printed items must be signed in **blue** ink and mailed to our office at the address listed below **no later than March 17, 2023**.

Pennsylvania Department of Education

Division of Food and Nutrition

Attn: Jonene Matter

333 Market Street, 4th Floor

Harrisburg, PA 17126

2. Review and acknowledge the Contract Documents.

Food Service Equipment Grant Agreement. The agreement will list the school that is receiving the award, the amount awarded, and the terms of the agreement for your review and signature as confirmation and acceptance of this legally binding document. **Do not purchase any equipment until this agreement is signed by both parties (school and PDE) and you have received an email with "Can Now Purchase" in the subject line.** To expedite the process, PDE will scan and email the signed copy to the SFA/Local Education Agency. Therefore, the sooner the agreement packet is signed and completed by the school, the sooner the equipment can be purchased.

Appendix A - Special Program Terms. This document provides for the distribution of funds available to the SFAs under the FY 2022 Agriculture Appropriations Act and specifies the terms and conditions associated with the acceptance of this grant. Review these documents carefully and have them signed by the necessary personnel. As specified within this document, Appendix A serves as an Addendum to the NSLP Policy Agreement. This Addendum applies to the funds provided under this Amendment and awarded under the Act.

Appendix B - Budget. This lists the specific building, equipment, and grant amount funded. If you submitted multiple applications for buildings within your school district, only the school(s) and equipment listed on Appendix B have been funded.

Appendix C – Payment Terms, Responsibilities and Contact Information. The information provided herein addresses the financial requirements of this agreement. Note the dates and deadlines for fiscal reporting and the funding specifics under this agreement.

3. **Funding Accountability and Transparency Data.** Click on *Enter Agency/LEA Information* from the Grant Project Detail Screen to complete the Funding Accountability and Transparency Act Sub-Recipient Data Sheet.

4. **Worker Protection and Investment Certification Form.** The Executive Order 2021-06 affirms that the Commonwealth is responsible for ensuring that every worker in Pennsylvania has a safe and healthy work environment and the protections afforded them through labor laws. All grant agreements require the attached Worker Protection and Investment Certification Form to be signed and uploaded to the grant application.

Completed forms should be uploaded in eGrants via the Grant Project Detail Screen by clicking on the *Uploads* under the Reporting/Guidelines section. All printed items must be signed in **blue ink** and uploaded **no later than March 17, 2023**.

The following is a summary of important dates, as listed in the Amendment to National School Lunch Program Policy Agreement School Food Service Equipment Grants. **Note that these dates have changed from our original announcement to accommodate the delay in review of submitted applications and awarding of grants.** Updated deadlines are as follows:

March 17, 2023	eGrants contract documents must be signed via e-signature or printed, signed in blue ink, and mailed by this date.
On or before April 10, 2023	Tentative return of agreement signed by both parties (school and PDE) to grant awardee. Once this document is returned to the awardee, the purchase of equipment may be initiated. <u>Do not purchase equipment prior to the receipt of this finalized document.</u> <u>Purchases made prior to final signature and approval by PDE will result in the expenses not being covered under the terms of the grant.</u>
June 10, 2023	<u>All</u> purchases must be made prior to this date. <u>All</u> invoices must contain a date prior to this date. Items or services (i.e., labor for installation) purchased after this date will not be reimbursed.
June 21, 2023	<u>All</u> invoices/receipts to include a zero balance (paid in full) invoice and any supporting documents must be submitted to PDE for reimbursement no later than June 21, 2023.
To Be Announced	Any additional reporting requirements.

All questions and concerns can be emailed to RA-EDEQUIPGRANT@pa.gov.

Sincerely,

Kay Keller

Fiscal Manager

Division of Food and Nutrition

2/27/23, 12:18 PM

East Stroudsburg Area School District Mail - Fwd: FY 2022 Food Service Equipment Grant - East Stroudsburg Area School District

Bureau of Budget and Fiscal Management

Jonene Matter | Procurement Specialist I

Pennsylvania Department of Education | Bureau of Budget and Fiscal Management


Division of Food and Nutrition

333 Market Street | Harrisburg, PA 17126

717-783-6553 | www.education.pa.gov

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2 attachments

 **eGrants_user_guide_signing_submitting_grant_applications.pdf**
591K

 **Worker Protection and Investment Certification Form.pdf**
161K



Quote # 1

Quote

10/

To:
MARK HENDRICKS
570-242-2143 (Contact)
mark-hendricks@esasd.net

Project:
EAST STROUDSBURG SCOOOL
DISTRICT

Smithfield
EEM

From:
Singer Equipment Sales - Elv
Barbara Jakubek
150 South Twin Valley Road
Elverson, PA 19520
800-422-8126 457
(610)376-1234 (Contact)
bjakubek@singerequipment.

Project Code: 4243

Job Reference Number: 4243


This is a quote (the "Quote") to provide equipment and/or services. This Quote includes the conditions presented below and the terms that are included at <https://www.singerequipment.com/policies/quote-terms-conditions> (the "Terms").

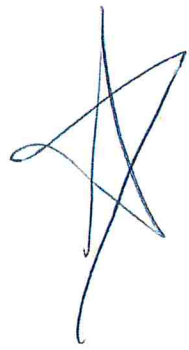
When you accept this Quote, as provided below, this Quote, together with the Terms, will form a binding contract (the "Contract") between you and Singer Equipment Company, Inc., ("Singer").

Pricing includes freight to ship direct to your location. All unloading of the delivery truck, un-crating, assembly, rough-ins and verification of all utilities and installation is by customer or customer's representative, unless otherwise specified. Lift-gates are not included; unless otherwise specified. Applicable sales tax, if not delineated, is to be assessed on final selection(s).

Please inspect all product and packages, including inside contents, for any damage prior to accepting delivery and signing for product. All liability for any concealed or unconcealed freight damage becomes the responsibility of the customer once the receipt is signed. In the event of damage please save all shipping materials, mark the receipt from the delivery company as damaged with description, take pictures, if necessary refuse shipment, and immediately call your Singer representative.

Item	Qty	Description	Sell	S
------	-----	-------------	------	---

	Description	Qty	Unit Price	Total Price
1	1 ea ROLL-THRU HEATED CABINET		\$8,734.80	\$8,734.80
	 <p>True Mfg. - General Foodservice Model No. STG2HRT-2S-2S SPEC SERIES® Heated Cabinet, roll-thru, two-section, (2) stainless steel doors front & rear, locks, cam-lift hinges, color-coded temperature display, interior lighting, stainless steel ramps, stainless steel front, aluminum sides, aluminum interior, 4.0kW, 115/208-230v/60/1-ph, NEMA 14-20P, (accommodates 27"W x 29"D x 66"H carts, NOT included), cULus, UL EPH Classified, Made in USA</p> <p>*****6 - 8 WEEK FACTORY LEAD TIME*****</p> <p>1 ea Warranty - 3 year parts & labor, please visit www.truemfg.com for specifics</p> <p>1 ea Thermometer side: Left door hinged on left, right door hinged on right, standard</p> <p>1 ea Rear: Left door hinged on left, right door hinged on right, standard</p>			
			ITEM TOTAL:	\$8,734.80
			Total	8734.80 \$8,734.80



INSULATED HEATED STAINLESS STEEL BANQUET CART

MODEL CCB-120A \$ 11,309.00

Quote #2

FEATURES AND BENEFITS:

- Fully insulated banquet cart designed to hold plated covered meals.
- Self contained power top lifts off for easy cleaning.
- Easy-to-read eye level controls.
- Standard 1650 Watts, 120 Volts, 15 Amps Provides quick heat up to 200°F (93°C).
- Use for short term cold food storage. Factory installed slides hold 2 accessory Kold Keepers.
- Stainless steel construction throughout for ease of cleaning.
- Two inch thick insulation for energy efficiency.
- Supplied with six wire grid shelves; easily removed yet secure.
- Fully insulated doors swing flush to sides; latch in place for ease of loading and unloading.
- Recessed push/pull handles on both sides prevent damage to walls; allows easy maneuvering.
- One piece welded base with perimeter bumper provides solid foundation to support heavy loads.
- Heavy duty 6" modulus wheels, two swivel with brakes. Rolls easily, even over carpeted surfaces. Staggered mounting provides mobility when fully loaded especially over uneven surfaces.



CCB-120A



ACCESSORIES and OPTIONS (Available at extra cost):

- Gravity Transport Latch
- Menu Card Holder
- Digital Thermometer
- Thermometer Cover
- Kold Keepers
- Various Caster Options
- 240 Volt Service

See page F-4 for accessory details.

Central[®]

RESTAURANT PRODUCTS

7750 Georgetown Rd • Indianapolis, IN 46268
Phone 800-222-5107 • Fax 800-882-0086

Quotation

Quotation# 12030720
Date 10/03/22
Customer# 150057
Page 1 of 2
Troy Carlier ext 8336
317-238-8336

Quote #3

EAST STROUDSBURG AREA SCHOOL D
PO BOX 298
ATTN: ACCOUNTS PAYABLE
EAST STROUDSBURG, PA 18301-0298

Ship To:

~~JM HILL ELEM SCHL~~
~~E BROAD ST~~

EAST STROUDSBURG, PA 18301

Smithfield
Elem

Remit Payment To: PO Box 78070 Indianapolis, IN 46278-0070

Quote Date	Quote Expires	Payment Terms	Customer PO	Contact	
10/03/22	10/10/22	CHARGE CARDS		MARK HENDRICKS	
Product Consultant		Ship Via		Freight Terms	
Troy Carlier ext 8336		PITT OHIO 3PTY BILL CENTRAL		FOB ORIGIN/PREPAID AND ADD	
Item	Product/Description	Quantity	Price	U/M	Extension
1	W675-STR2HRI2S HEATED ROLL-IN, TWO SECTION STAINLESS STEEL 115/208-240V 6 week lead time FREE SHIPPING - FREE LIFTGATE SERVICE	1	13650.00	EA	13650.00
2	#_WWW.CENTRALRESTAURANT.COM_ SHOP ONLINE 24HRS PER DAY WE'RE ALWAYS OPEN! ** Building Relationships...One Order at a Time! **	1	0.00	EA	0.00
Merchandise	Handling	Misc. Charge	Tax	Freight	Quote Total
					(Continued)

Accepted By (Printed): _____ Signature _____ Date: _____

By signing above you are agreeing all product and totals are accurate. If purchase is to be made via credit card, signature by cardholder is required indicating authorization to charge card and process order. All prices above are in US dollars. All payments to Central are required to be made in US dollars. **** Upon Receipt of your Merchandise **** Please inspect your delivery carefully. In the unfortunate event that something is damaged or has to be returned, please call your product consultant. Please save all shipping cartons and packaging. Claims must be reported within 15 days of receiving your delivery. All returns are subject to inspection before a credit is issued and may be assessed a restocking charge. Please return defective items promptly to avoid being charged for the replacement item. Custom manufactured, special orders and used items are not returnable.

*** Central is OPEN until 8:00 pm (Eastern Time) ***

Central[®]

RESTAURANT PRODUCTS

7750 Georgetown Rd • Indianapolis, IN 46268
 Phone 800-222-5107 • Fax 800-882-0086

Quotation

Quotation# 12030720
 Date 10/03/22
 Customer# 150057
 Page 2 of 2
 Troy Carlier ext 8336
 317-238-8336

EAST STROUDSBURG AREA SCHOOL D
 PO BOX 298
 ATTN: ACCOUNTS PAYABLE
 EAST STROUDSBURG, PA 18301-0298

Ship To:
 JM HILL ELEM SCHL
 E BROAD ST
 EAST STROUDSBURG, PA 18301

Remit Payment To: PO Box 78070 Indianapolis, IN 46278-0070

Quote Date	Quote Expires	Payment Terms	Customer PO	Contact	
10/03/22	10/10/22	CHARGE CARDS		MARK HENDRICKS	
Product Consultant		Ship Via		Freight Terms	
Troy Carlier ext 8336		PITT OHIO 3PTY BILL CENTRAL		FOB ORIGIN/PREPAID AND ADD	
Item	Product/Description	Quantity	Price	U/M	Extension
Merchandise	Handling	Misc. Charge	Tax	Freight	Quote Total
13,650.00	0.00	0.00	819.00	0.00	14,469.00

Accepted By (Printed): _____ Signature _____ Date: _____

By signing above you are agreeing all product and totals are accurate. If purchase is to be made via credit card, signature by cardholder is required indicating authorization to charge card and process order. All prices above are in US dollars. All payments to Central are required to be made in US dollars. **** Upon Receipt of your Merchandise **** Please inspect your delivery carefully. In the unfortunate event that something is damaged or has to be returned, please call your product consultant. Please save all shipping cartons and packaging. Claims must be reported within 15 days of receiving your delivery. All returns are subject to inspection before a credit is issued and may be assessed a restocking charge. Please return defective items promptly to avoid being charged for the replacement item. Custom manufactured, special orders and used items are not returnable.

*** Central is OPEN until 8:00 pm (Eastern Time) ***

V. ITEMS FOR DISCUSSION

- h. US Foods / Upper Dublin SD Food Products & Distribution Bid
Participation 2023-24

**East Stroudsburg Area School District
US Foods / Upper Dublin School District
Food Products & Distribution Consortium Participation
March 20, 2023**

The last several years the District has participated in the US Foods / Upper Dublin School District Food Products and Distribution Consortium Bid to procure needed Food Service supplies and commodities. US Foods is extending the 2022-23 pricing for the 2023-24 school year. The District would like to continue our participation in the consortium.

Motion to approve the District's participation in the 2023-24 US Foods / Upper Dublin School District Food Products and Distribution consortium.



JAN 11, 2023

**ANDREW LECHAM
UPPER DUBLIN SCHOOL DISTRICT
1580 FT. WASHINGTON AVE
MAPLE GLEN, PA 19002**

Dear Mr. Lechman:

US Foods is able and willing to continue to provide services for the 2023-2024 school year (July 1, 2023, through June 30, 2024) in accordance with the bid language outlined in the Distribution Bid 2022-2023.

Sincerely,


Elliott Ross
VP of National Sales DVA



**UPPER
DUBLIN**
SCHOOL DISTRICT
Empowerment Through Educational Excellence

Andrew Lechman
Chief Financial Officer

1580 Ft. Washington Ave.
Maple Glen, PA 19002

O 215.643.8811

E alechman@udsd.org

W www.udsd.org

December 20, 2022

Ms. Barbara Heller
US Foods
1200 Hoover Avenue
Allentown, PA 18109

Dear Ms. Heller,

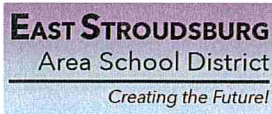
We are pleased to inform you that on December 19, 2022, the Upper Dublin School District Board of School Directors approved a one-year extension for the Food Products and Distribution Bid for the 2022-2023 school year in accordance with bid language.

Sincerely,

Andrew G. Lechman
Chief Financial Officer
AL/cm

V. ITEMS FOR DISCUSSION

- i. MCTI Motion - Excess Revenue



Craig Neiman <craig-neiman@esasd.net>

ESASD X MCTI - Motion for Excess Revenue

1 message

Joel Bruch <jbruch@monroecti.org>

Tue, Mar 7, 2023 at 11:48 AM

To: Craig Neiman <craig-neiman@esasd.net>, Debra Schuler <dschuler@monroecti.org>

Good morning Craig,

Per our Joint Operating Committee last night, MCTI is asking that the following motion be included on your next board meetings agenda for approval:

Recommendation to approve MCTI to retain the 2021-2022 excess revenue in the total amount of \$1,463,014.00 as a result of the financial audit, with East Stroudsburg's appropriation being \$331,644.00.

Please let me know if you have any questions or concerns.

Thank you,

--

Joel Bruch

Business Manager
Monroe Career and Technical Institute
194 Laurel Lake Rd.
Bartonsville, PA 18321
570-629-2001 x1109

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Monroe Career and Technical Institute, 194 Laurel Lake Road, Bartonsville, PA, www.monroecti.org

V. ITEMS FOR DISCUSSION

- j. East Stroudsburg Education Foundation Donation

February 13th, 2023,

To the East Stroudsburg Area School Board Properties and Facilities Committee,

The East Stroudsburg Education Foundation (Foundation) has the specific purpose to raise money to enrich the educational and co-curricular programs for students in the East Stroudsburg Area School District (District) and recognize their accomplishments by selecting and funding equipment, scholarships, programs, or other activities that supplement district, community, and parent-supported efforts. The Foundation has donated monies to support programs such as DECA, FBLA, the Purple Pantry, and other programs to provide educational opportunities to students in the District which may otherwise not be possible due to students being economically disadvantaged.

The Foundation has received a monetary donation of \$19,500 from Sanofi as part of their Corporate Social Responsibility initiatives and programs to purchase 8 Elkay ezH2O Bottle Filling Station with Single ADA Vandal-Resistant Cooler Filtered Refrigerated. 4 of these Filling stations will be donated to ESASD South High School and 4 of these Filling stations will be donated to ESASD North High School. These funds were given to the Foundation for the purpose of a full donation to the District for the purchase and installation of these 8 Elkay filling stations.

Thank you for your time,

Michael Healey

A handwritten signature in black ink, appearing to read "Michael Healey". The signature is written in a cursive style with a large, sweeping flourish at the end.

East Stroudsburg Education Foundation Board Member

VI. RECOMMENDATIONS BY THE PROPERTY/FACILITIES
COMMITTEE

c. Current Projects List

Date	RES Elem HVAC ESSER III 10-4600-450-990-10-215- 461-000-8744 \$300,000.00 ESSER ONLY	Date	EH North HVAC ESSER III 10-4600-450-990-30-819- 461-000-8744 \$300,000.00 ESSER ONLY	Total of Current Projects	
	\$ -		\$ -	\$ 9,924,445.88	
				\$ 20,040.00	
				\$ (17,101.51)	
				\$ 2,446.37	
	\$ -	\$ -	\$ -	\$ 8,802,165.15	\$ 9,929,830.74
	\$ -	\$ -	\$ -	\$ 19,771.00	
				\$ 845,988.61	
				\$ 1,276,596.52	
				\$ 980,095.38	
				\$ 885,803.92	
				\$ 1,029,018.60	
				\$ 107,042.05	
				\$ 34,229.70	
				\$ 17,428.50	
				\$ 36,204.30	
				\$ 66,486.80	
				\$ 7,398.00	
				\$ 4,716.00	
				\$ 52,699.50	
				\$ 11,287.80	
				\$ 8,456.80	
				\$ 55,602.56	
	\$ -	\$ -	\$ -	\$ 5,432,826.04	\$ 9,929,830.74
	\$ -	\$ -	\$ -	\$ 4,497,004.70	
	#DIV/0!	#DIV/0!	#DIV/0!	55%	
				\$ 55,792.13	
				\$ 43,739.72	
				\$ 61,805.71	
				\$ 15,782.29	
				\$ 16,240.33	
				\$ 12,753.21	
				\$ 7,427.47	
				\$ 4,982.65	
				\$ 5,818.50	
				\$ 9,301.03	
				\$ 7,601.63	
				\$ 3,671.56	
				\$ 435.72	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
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				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
	\$ -	\$ -	\$ -	\$ 242,169.15	

VII. RECOMMENDATIONS BY THE EDUCATION PROGRAMS &
RESOURCES COMMITTEE

- a. Elementary Furniture - Pemco Quote, \$143,385.61



Jessica Newberry <jessica-newberry@esasd.net>

Form 611

2 messages

Google Forms <forms-receipts-noreply@google.com>
To: jessica-newberry@esasd.net

Mon, Feb 27, 2023 at 2:01 PM

Thanks for filling out

Form 611

Here's what was received.

[Edit response](#)

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

Your email (jessica-newberry@esasd.net) was recorded when you submitted this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

Name of Requestor *

William Vitulli

Untitled Title

Department *

Music

Building *

all 6 Elementary Buildings

What service or item are requesting *

furniture

Why are you requesting the service or item *

update and replace existing furniture

Suggested replacement *

Please see attached proposals

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

n/a

What is the total cost of the purchase? *

~~\$25,205.98~~
 Bushkill Elem-~~\$30,192.64~~, ESE-\$25,205.36, J.M. Hill-\$19,832.79, Middle
 Smithfield-\$22,628.64, Smithfield-\$26,500.56, Resica-\$41,623.81=Total\$174,953.80 **\$143,385.61**
~~\$24,649.28~~

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: _____

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-1110-610-994-00-000-921-000-8736

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

single provider

Any additional information you would like to provide.

[Create your own Google Form](#)

[Report Abuse](#)

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PROPOSAL

Number PEMQ9480-01

Date Mar 2, 2023

Proposal Expires on: 3/17/2023

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Bushkill Elementary Dr Vitulli 131 North School Drive Dingmans Ferry, PA 18328 Phone 570-588-4400 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Fomcore	F152-28.25x34.75x32-M6	Low Arm Right Social Chair, seat height 18" Bayside Warm Gray Position 1 Milano Stitch River Position 2	\$1,605.33	\$3,210.66
2	Fomcore	F151-28.25x34.75x32-M6	Low Arm Left Social Chair, seat height 18" Bayside Warm Gray Position 1 Milano Stitch River Position 2	\$1,605.33	\$3,210.66
2	Fomcore	F053-21.5x36x32-M6	Armless Social Chair, seat height 18" Bayside Warm Gray Position 1 Milano Stitch River Position 2	\$1,224.00	\$2,448.00
3	Fomcore	F001-18x16x18-G1	Rectangle ottoman seat height 18" with glides. Bayside Warm Gray Position 1 & 2	\$245.33	\$735.99
8	Fomcore	F005-18x18-G1	Round ottoman seat height 18" with glides. Bayside Warm Gray Position 1 & 2	\$229.33	\$1,834.64
4	Fomcore	F020-67x31x35-G1	Curved Sofa IN seat height 18" with glides. Silververtex Neo Sterling Position 1 Silververtex Neo Sapphire Position 2	\$2,845.33	\$11,381.32
1	Fomcore	FK007-Cart2	Lily Cart	\$224.00	\$224.00
10	Fomcore	Fk007-18x3-z	3" Lily Pad Milano Stitch Bamboo	\$112.00	\$1,120.00

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$24,165.27
Tax	\$0.00
Shipping	0.00
Total	\$24,165.27

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Number PEMQ9471

Date Feb 17, 2023

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Bushkill Elementary Dr Vitulli 131 North School Drive Dlngmans Ferry, PA 18328 Phone 570-588-4400 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
1	Smith System	EL72SG#EA	72" Squigggle table, adjustable height 19"-33". Laminate - North Sea Edge - Apple Frame - Platinum	\$546.60	\$546.60
1	Smith System		Freight	\$290.67	\$290.67

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$837.27
Tax	\$0.00
Shipping	0.00
Total	\$837.27

Please Sign Proposal and return with PO:
Email: Bill@pemcofurniture.com
or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Number PEMQ9544

Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Bushkill Elementary Dr Vitulli 131 North School Drive Dingmans Ferry, PA 18328 Phone 570-588-4400 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
1	Flagship Carpets	FE405-32A	Alphabet Animals Squares 6' x 8'4"	\$212.77	\$212.77
1	Flagship Carpets		Freight	\$46.67	\$46.67

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$259.44
Tax	\$0.00
Shipping	0.00
Total	\$259.44

Please Sign Proposal and return with PO:
Email: Bill@pemcofurniture.com
or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9466
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg Elementary Dr Vitulli 93 Independence Road East Stroudsburg, PA 18301 Phone 570-421-1905 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Fomcore	F005-30x18-G1	30" Round ottoman seat height 18" with glides.	\$645.33	\$1,290.66
12	Fomcore	F003-18x18-G1	Linette Steel Position 1 & 2 Crescent ottoman seat height 18" with glides.	\$234.67	\$2,816.04
8	Fomcore	F005-18x18-G1	Silvertex Neo Raspberry Position 1 & 2 Round ottoman seat height 18" with glides.	\$229.33	\$1,834.64
10	Fomcore	FK007-18x3-Z	Silvertex Neo Plata Position 1 & 2 3" Lily Pad (2) each of the following:	\$112.00	\$1,120.00
1	Fomcore	FK007-Cart2	Milano Stitch Emerald/Aquamarine/Fiesta/Lilac/Gulf Lily cart on casters	\$224.00	\$224.00
4	Fomcore	FK020-24x30x39.5-G1	Fom chair seat height 18" with glides	\$997.33	\$3,989.32
4	Fomcore	FK021-30x30x18-G1	Silvertex Neo Turquoise 1/4 Round wedge seat height 18" with glides.	\$842.67	\$3,370.68
2	Fomcore	F001-18x16x18-G1	Silvertex Plata Position 1 & 2 Rectangle ottoman seat height 18" with glides.	\$245.33	\$490.66
2	Fomcore	F011-38x18x18-G1	Milano Stitch Position 1 & 2 1/4 Round bench, seat height 18" with glides.	\$538.67	\$1,077.34
3	Fomcore	F123-72x18x25-G1	Silvertex Plata Position 1 Silvertex Turquoise Position 2 Boomerang sofa seat height 18" with glides.	\$1,938.67	\$5,816.01
3	Fomcore	FK005-42x20x30-Z	Silvertex Neo Marine Blue Position 1 & 2 Silvertex Neo Plata Position 3 Anderson XL chair seat height 11"	\$720.00	\$2,160.00
3	Fomcore	FK006-34x12x16-Z	Milano Stitch Sailor Flop chair Milano Stitch Blackberry Position 1 & 2	\$338.67	\$1,016.01

Product shipping direct. Customer responsible for offload and placement.

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
-----	-----	---------	-------------	------------	------------

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
 Make PO out to: PEMCO
 1700 N. Highland Rd Suite 107
 Pittsburgh, PA 15241

SubTotal	\$25,205.36
Tax	\$0.00
Shipping	0.00
Total	\$25,205.36

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print: _____

Signature: _____

Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9477
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	JM Hill Elementary Dr Vitulli 151 East Broad Street East Stroudsburg, PA 18301 Phone 570-424-8073 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
5	Smith System	EL60RD#EA	Elemental 60" round table, adjustable height 19"-33", Laminate - Palisades Oak Edge - Platinum Frame - Platinum	\$706.80	\$3,534.00
1	Smith System	25207H#	36 x 60 Planner Studio Table, rectangular 29"H with glides, Laminate - Palisades Oak Edge - Platinum Frame - Platinum	\$825.00	\$825.00
34	Smith System	33849#PLT	Groove 18" stack chair. Shell - Purple Platinum Frame	\$84.60	\$2,876.40
1	Smith System	622008000P#	Cascade Mega Cabinet on casters with doors, (8) 3" totes and shelves, Sides Purple Shelves Charcoal Gray	\$1,468.80	\$1,468.80
2	Smith System	NL30HR#EJ	60" Half round adjustable nest and fold table on casters, Laminate - Palisades Oak Edge - Platinum Frame - Platinum	\$719.40	\$1,438.80
1	Smith System		Freight	\$1,803.20	\$1,803.20

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$11,946.20
Tax	\$0.00
Shipping	0.00
Total	\$11,946.20

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print: _____

Signature: _____

Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9461
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	JM Hill Elementary Dr Vitulli 151 East Broad Street East Stroudsburg, PA 18301 Phone 570-424-8073 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
30	Fomcore	FK007-18x3-Z	3" Lily Pad Milano Stitch Lilac	\$112.00	\$3,360.00
3	Fomcore	FK007-Cart2	Lily cart on casters	\$224.00	\$672.00
4	Fomcore	F005-18x18-G1	Round Ottoman seat height 18" with glides. Slivertex Neo Carbon Seat Varsity Purple Regalia Side	\$229.33	\$917.32
2	Fomcore	FK005-42x20x30-Z	Anderson XL Chair Varsity Purple Regalia	\$720.00	\$1,440.00
1	Fomcore		Freight	\$958.40	\$958.40

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$7,347.72
Tax	\$0.00
Shipping	0.00
Total	\$7,347.72

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9478

Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	JM Hill Elementary Dr Vitulli 151 East Broad Street East Stroudsburg, PA 18301 Phone 570-424-8073 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
1	Flagship Carpets	FE341-22A	6' x 8'4" rectangular printed carpet. Read - Blue	\$212.77	\$212.77
1	Flagship Carpets	FA1349-32FS	6' x 8'4" rectangular printed carpet. Reading Alphabet	\$212.77	\$212.77
1	Flagship Carpets		Freight	\$113.33	\$113.33

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$538.87
Tax	\$0.00
Shipping	0.00
Total	\$538.87

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9481

Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-434-8500 Fax	Middle Smithfield Elementary Dr Vitulli 5180 Milford Road East Stroudsburg, PA 18302 Phone 570-223-8082 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
6	Smith System	EL72SG#EA	72" Squiggle table adjustable height 19"-33". Laminate - Grey Nebula Edge - Blueberry Frame - Platinum	\$546.60	\$3,279.60
4	Smith System	EL5S60#EA	5 Star 60" table, adjustable height 19"-33". Laminate - Grey Nebula Edge - Blueberry Frame - Platinum	\$612.60	\$2,450.40
4	Smith System	EL42RD#EA	42" Round table, adjustable height 19"-33". Laminate - Grey Nebula Edge - Blueberry Frame - Platinum	\$313.80	\$1,255.20
62	Smith System	33849#PLT	Groove 18" stack chair. Shell - Blueberry Frame - Platinum	\$84.60	\$5,245.20
1	Smith System		Freight	\$2,174.29	\$2,174.29

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$14,404.69
Tax	\$0.00
Shipping	0.00
Total	\$14,404.69

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9473
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-434-8500 Fax	Middle Smithfield Elementary Dr Vitulli 5180 Milford Road East Stroudsburg, PA 18302 Phone 570-223-8082 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
6	Fomcore	F005-18x18-G1	Round Ottoman seat height 18" with glides. Silververtex Neo Raspberry Position 1 & 2	\$229.33	\$1,375.98
6	Fomcore	F016-22x31x35-G1	Linear Char seat height 18" with glides. Silververtex Neo Acid Position 1 & 2	\$781.33	\$4,687.98
1	Fomcore	F017-45x31x35-G1	Linear Loveseat seat height 18" with glides. Silververtex Neo Acid Position 1 & 2	\$1,424.00	\$1,424.00
3	Fomcore	F001-18x16x18-G1	Rectangle ottoman seat height 18" with glides. Silververtex Neo Raspberry Position 1 & 2	\$245.33	\$735.99

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$8,223.95
Tax	\$0.00
Shipping	0.00
Total	\$8,223.95

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9469-01
Date Mar 2, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Resica Elementary Dr Vitulli 1 Gravel Ridge Road East Stroudsburg, PA 18302 Phone 570-223-6911 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
3	Fomcore	F150-35x34.75x32-M6	Low Arm Club Social Chair seat height 18" with 6" Mod legs	\$1,840.00	\$5,520.00
4	Fomcore	F020-67x31x35-G1	Dillon Graphite position 1 & 2 Curved Sofa - IN seat height 18" with glides.	\$2,845.33	\$11,381.32
1	Fomcore	F106-67x31x35-G1	Dillon Graphite Positions 1 & 2 Curved Bench 60 seat height 18" with glides.	\$2,248.00	\$2,248.00
20	Fomcore	FK007-18x3-Z	Dillon Graphite Positions 1 & 2 Lily Pads	\$112.00	\$2,240.00
2	Fomcore	FK007-Cart2	Milano Stitch Gulf (10) Milano Stitch Hawaiian Ocean (10) Lily Pad Cart	\$224.00	\$448.00
1	Fomcore	F107-31x31x18-G1	Linear Corner Ottoman seat height 18" with glides. Dillon Graphite Positions 1 & 2	\$792.00	\$792.00

Product shipping direct. Customer responsible for offload and placement.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$22,629.32
Tax	\$0.00
Shipping	0.00
Total	\$22,629.32

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Number PEMQ9479-01

Date Mar 2, 2023

Proposal Expires on: 3/17/2023

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Resica Elementary Dr Vitulli 1 Gravel Ridge Road East Stroudsburg, PA 18302 Phone 570-223-6911 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Smith System	EL3060#EA	Rectangle 30 x 60 Table, adjustable height 21.5" - 35.5", glides. Laminate - North Sea Edge - Cerulean Frame - North Sea	\$337.80	\$675.60
4	Smith System	33889#PLT	Groove 24" fixed height stool. Shell - Cerulean Frame - Platinum	\$115.20	\$460.80
5	Smith System	33849#PLT	Groove 18" stack Chair Shell - Cerulean Frame - Platinum	\$84.60	\$423.00
1	Smith System		Freight	\$410.56	\$410.56

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$1,969.96
Tax	\$0.00
Shipping	0.00
Total	\$1,969.96

Please Sign Proposal and return with PO:
Email: Bill@pemcofurniture.com
or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9476
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Smithfield Elementary Dr Vitulli 245 River Road East Stroudsburg, PA 18301 Phone 570-421-2841 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
7	Smith System	EL4242#EA	42" Square Table, adjustable height 19"-33" with glides. Laminate - Wild Cherry Edge - Platinum Frame - Platinum	\$337.80	\$2,364.60
28	Smith System	33849#PLT	Groove 18" Stack chair Shell color - Purple Frame - Platinum	\$84.60	\$2,368.80
1	Smith System		Freight	\$841.49	\$841.49

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$5,574.89
Tax	\$0.00
Shipping	0.00
Total	\$5,574.89

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print: _____

Signature: _____

Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9463
Date Feb 17, 2023

Proposal Expires on: 3/17/2023

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Dr Vitulli 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	Smithfield Elementary Dr Vitulli 245 River Road East Stroudsburg, PA 18301 Phone 570-421-2841 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
4	Fomcore	FK020-24x30x39.5-G1	Fom chair, 18" seat height with glides. Silververtex Neo Carbon	\$997.33	\$3,989.32
4	Fomcore	FK021-30x30x18-G1	1/4 Round Wedge 18" seat height with glides. Varsity Purple Regalia	\$842.67	\$3,370.68
4	Fomcore	F027-38x38x32-G1	Two step (1st step 16.5"), with glides. Silververtex Neo Carbon Sides/Back Varsity Purple Regalia Steps	\$1,149.33	\$4,597.32
30	Fomcore	FK007-18x3-Z	3" Lily Pad Milano Stitch Lilac	\$112.00	\$3,360.00
3	Fomcore	FK007-Cart2	Lily cart on casters	\$224.00	\$672.00
1	Fomcore	F005-22x18-G1	Round Ottoman with Caylee Face seat height 18"	\$592.00	\$592.00
7	Fomcore	F003-18x18-G1	Silververtex Neo Creme de Menthe Crescent Ottoman seat height 18" Chambray Neo Green Grass	\$234.67	\$1,642.69
2	Fomcore	F721-29x15x27.5-Z	Hug Chair seat height 14". Silververtex Neo Carbon Position 1 Varsity Purple Regalia Position 2	\$570.67	\$1,141.34
4	Fomcore	F005-18x18-G1	Round Ottoman seat height 18" Silververtex Neo Carbon seat Varsity Purple Regalia side	\$229.33	\$917.32

*Freight included in cost of product.
 Product shipping direct. Customer responsible for
 offload and placement.*

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$20,282.67
Tax	\$0.00
Shipping	0.00
Total	\$20,282.67

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date: