

V. Items for Discussion

b. Food & Supply Bid Results

Food and Supply Bid An Overview – April 14, 2020

Number of bids sent to previous bidders: 14

Number of new bidders: 4

Number of respondents: 12

Bid due date: February 28, 2020

Bid process:

- Developed Bid for School Year 2020 – 21 using velocity reports. These reports were supplied by SY 19-20 approved vendors
- Advertised bid in the Pocono Record
- Advertised bid on the school district web site
- Sent bid to previous vendors by US postal service and electronically

Bid opened:

- March 4, 2020
- Bid was opened in the presence of Marisela Horton (Business Office), Martha Determan (Food Services), Jennifer Huffman (Food Services), Melissa Collevchio (Food Services beginning May 1, 2020) and Paul Schmid (Food Services)

Contract Awards:

- Reinhart (main distributor) (Includes items Maid Rite)
- Pocono Pro (main distributor) (Includes Nardone Pizza)
- Kasa Foods (pizza)
- RC Finer Foods (soup bases)
- Prime Food Sales(chicken)
- Pocono Dairies (juice and yogurt)

Food and Supply Bid An Overview – April 14, 2020

Company that did not qualify or Bid:

- US Foods Allentown (main distributor) (did not bid)
- Feesers Foods (main distributor) (did not bid)
- Sysco Foods (main distributor) (did not bid)
- Service First (specialized distributor) (did not bid)
- Barry Foods (chicken) (did not bid)
- Karetas Foods (did not bid)
- All American Poly (too few items)
- Nardone Pizza (bid, but went through distributors)
- Maid Rite (bid, but went through a distributor)

Name of PA companies:

- Nardone Brothers (pizza)
- Kasa Foods (pizza)
- Pocono Pro (food and supply)
- Pocono Mountain Dairy (juice and dairy)
- Maid Rite Meats (Beef products)
- Prime Food Sales
- Service First Sales and Distribution

Financial Results:

- Total 20-21 Contract Value: \$ 988,788
- Total 19-20 contract value: \$ 983,222
- Total increase over 19-20: \$ 5796
- Percent increase over 19-20: .59%

Description	Other Information	Pack	Unit Size	Weight case	Brand Suggested	Manufacturer Number	Estimated usage	20-21 cost per case	20-21 Cost per estimate	19-20 Actual Cost	19-20 Cost per estimate	Cost increase/decrease 20/21 vs 19/20
Breads and Cookies, frozen												
Bagels, everything, whole wheat flour		72/case	2 oz		Original	51114	40	\$ 14.79	\$ 591.69	\$ 12.72	\$ 599.80	\$ 82.78
Bagels, plain, whole wheat flour		72/case	2 oz		Original	51118	250	\$ 13.89	\$ 3,473.66	\$ 11.95	\$ 2,987.50	\$ 486.16
Bagels, blueberry		75/case	4 oz		Original	75112	100	\$ 19.21	\$ 1,921.05	\$ 17.00	\$ 1,700.00	\$ 221.05
Bagels, cinnamon raisin		75/case	4 oz		Original	75106	50	\$ 19.21	\$ 960.53	\$ 17.00	\$ 850.00	\$ 110.53
Bagels, everything		75/case	4 oz		Original	75114	75	\$ 19.21	\$ 1,440.79	\$ 17.00	\$ 1,275.00	\$ 165.79
Bagels, plain		65/case	3 oz		Original	32801	600	\$ 14.83	\$ 8,898.00	\$ 12.72	\$ 7,632.00	\$ 1,266.00
Breakfast Bar, Apple C'n		48/case	2.5 oz		J and J snack	40403	50	\$ 21.59	\$ 1,079.50	\$ 21.75	\$ 1,087.50	\$ (8.00)
Breakfast Bar, Banana Choco chip		48/case	2.5 oz		J and J snack	40402	90	\$ 21.59	\$ 1,943.10	\$ 21.75	\$ 1,957.50	\$ (14.40)
Breakfast Bar, Oatmeal Choco chip		48/case	2.5 oz		J and J snack	40401	200	\$ 21.59	\$ 4,318.00	\$ 21.75	\$ 4,350.00	\$ (32.00)
Cookies, Candy		384/case	1 oz	24#	Real Bake	O4912	30	\$ 39.00	\$ 1,950.00	\$ 39.00	\$ 1,950.00	\$ -
Cookies, chocolate chip		384/case	1 oz	24#	Real Bake	O4911	50	\$ 39.00	\$ 1,950.00	\$ 39.00	\$ 1,950.00	\$ -
Cookies, double chocolate		384/case	1 oz	24#	Real Bake	O4914	80	\$ 40.26	\$ 2,415.60	\$ 40.26	\$ 2,415.60	\$ -
Cookies, oatmeal raisin		384/case	1 oz	24#	Real Bake	O4917	10	\$ 37.75	\$ 377.50	\$ 37.75	\$ 377.50	\$ -
Cookies, sugar		384/case	1 oz	24#	Real Bake	O4915	90	\$ 39.37	\$ 3,543.30	\$ 38.37	\$ 3,453.30	\$ 90.00
Cupcakes, Chocolate, fcd		72/case	1.5 oz		Super Bakery	9479	30	\$ 29.58	\$ 797.40	\$ 25.62	\$ 774.60	\$ 22.80
Cupcakes, Vanilla, fcd		72/case	1.5 oz		Super Bakery	9479	10	\$ 26.58	\$ 265.80	\$ 25.82	\$ 258.20	\$ 7.60
Muffins, whole grain, blueberry		72/case	2 oz		Ola Spunkmeyer	10143	600	\$ 22.67	\$ 13,602.00	\$ 22.01	\$ 13,206.00	\$ 396.00
Muffins, whole grain, chocolate chip		72/case	2 oz		Ola Spunkmeyer	10145	1000	\$ 22.67	\$ 22,670.00	\$ 22.01	\$ 22,010.00	\$ 660.00
Muffins, whole grain, cinnamon		72/case	2 oz		Ola Spunkmeyer	10146	200	\$ 22.67	\$ 4,534.00	\$ 22.01	\$ 4,402.00	\$ 132.00
Muffins, whole grain, banana		72/case	2 oz		Ola Spunkmeyer	10144	350	\$ 22.67	\$ 7,934.50	\$ 22.01	\$ 7,703.50	\$ 231.00
Pretzel, rolls, whole grain, Bavarian		120/case	2.2 oz		J and J Snacks	7054	130	\$ 40.00	\$ 5,200.00	\$ 43.59	\$ 5,667.00	\$ (467.00)
Pretzel, soft, whole grain, mini		100/case	2.5 oz		J and J Snacks	3010	150	\$ 23.75	\$ 3,562.50	\$ 23.43	\$ 3,514.50	\$ 48.00
Pretzel, soft, whole grain, 1 1/4" sliced		200/case	1 oz		J and J Snacks	30113	75	\$ 19.79	\$ 1,484.38	\$ 19.50	\$ 1,462.50	\$ 21.88
Sandwich Rounds, whole grain, 4 1/4" x 4 1/4"		12/6ct	4 1/4"		Harvest	118145	125	\$ 17.90	\$ 2,187.50	\$ 17.50	\$ 2,187.50	\$ -
Breads, Crackers, Cookies, refrigerated or dry												
Animal Crackers		100/case	1 oz		Austin	300100-20150	15	\$ 15.14	\$ 227.05	\$ 21.93	\$ 328.95	\$ (101.90)
Breakfast Bar, Apple Oatmeal Bar, WG		216/case	1.2 oz		Applesays	70100	40	\$ 49.15	\$ 1,966.00	\$ 48.99	\$ 1,943.20	\$ 22.80
Breakfast Bar, Chocolate Chip Oatmeal Bar, WG		216/case	1.2 oz		Applesays	70300	90	\$ 49.15	\$ 4,423.50	\$ 48.99	\$ 4,372.20	\$ 51.30
Breakfast Bar, Strawberry Chip Oatmeal Bar, WG		216/case	1.2 oz		Applesays	70400	40	\$ 49.15	\$ 1,966.00	\$ 48.99	\$ 1,943.20	\$ 22.80
Bread Sticks, assorted, individually wrapped		500/case	2 pk		Clon		10	\$ 34.67	\$ 346.74	\$ 34.67	\$ 346.70	\$ 0.04
Cookie, Elf Granams, cinnamon		150/case	1 oz		Kellogg's	30100-00213	30	\$ 25.15	\$ 754.50	\$ 23.36	\$ 700.80	\$ 53.70
Cookies, Fortune, ind wrapped		350/case	1/3 oz		Premium	192	35	\$ 12.63	\$ 442.11	\$ 13.67	\$ 474.95	\$ (32.84)
Crackers, saltine, 2 pack		500/case	2/pk		Pepperidge Farms	7937	50	\$ 15.56	\$ 778.00	\$ 15.56	\$ 778.00	\$ -
Crackers, goldfish		100/case	0.5		Pepperidge Farms	140018197	200	\$ 14.47	\$ 2,894.00	\$ 15.49	\$ 3,098.00	\$ (204.00)
Crackers, Goldfish, whole grain		100/case	0.75		Pepperidge Farms	140018197	10	\$ 21.66	\$ 216.63	\$ 21.66	\$ 216.60	\$ 0.03
Nutri Grain Bars, strawberry		80/case	1.76oz		Kellogg's	380005972	100	\$ 28.64	\$ 2,864.00	\$ 28.64	\$ 2,864.00	\$ -
Pop Tarts, whole grain, cinnamon brn sugar, frosted, sin		80/case	1.76 oz		Kellogg's	380055122	300	\$ 34.24	\$ 10,272.00	\$ 34.24	\$ 10,272.00	\$ -
Pop Tarts, whole grain, fudge		80/case	1.76 oz		Kellogg's	3800012070	175	\$ 34.24	\$ 5,982.00	\$ 34.24	\$ 5,982.00	\$ -
Pop Tarts, whole grain, strawberry, frosted, single serve		80/case	1.76 oz		Kellogg's	380055130	250	\$ 34.24	\$ 8,560.00	\$ 34.24	\$ 8,560.00	\$ -
Pop Tarts, whole grain, blueberry, frosted, single serve		80/case	1.76 oz		Kellogg's	3800017196	80	\$ 34.24	\$ 2,739.20	\$ 34.24	\$ 2,739.20	\$ -
Rice Krispie Treats, mini		600/case	39 oz		Kellogg's	3800014540	20	\$ 80.26	\$ 1,605.20	\$ 80.26	\$ 1,605.20	\$ -
Rice Krispie Treats		80/case	1.41 oz		Kellogg's	3800011052	70	\$ 94.79	\$ 2,495.30	\$ 93.59	\$ 2,500.60	\$ 64.70
Rice Krispie Treats, chocolate		80/case	1.41 oz		Kellogg's	3800014567	80	\$ 94.79	\$ 2,783.20	\$ 93.68	\$ 2,686.40	\$ 96.80
Tortilla, flour, 5 1/2" whole grain, 6 inch		24/12ea	6 inch		Mission Foods	47086	60	\$ 26.65	\$ 1,599.16	\$ 26.58	\$ 1,594.80	\$ 4.36
Tortilla, flour, 5 1/2" whole grain, 10 inch		144/case	10 inch		Mission Foods	47088	250	\$ 27.41	\$ 6,852.63	\$ 24.78	\$ 6,195.00	\$ 657.63
Taco shells, 5 inch regular, whole grain		8/25ct	5 inch		San Pablo		70	\$ 11.42	\$ 799.40	\$ 11.41	\$ 799.04	\$ 0.36

Turkey, Bacon, 50 slices	300/ci	650/case	80	\$	34.28	\$	2,742.40	\$	33.79	\$	2,703.20	\$	39.20
Turkey Breast, boneless, skinless, oven roasted	2/case	9 to 11 #	100	\$	26.17	\$	2,617.00	\$	26.66	\$	2,666.00	\$	261.00
Turkey, Ham	2/case	6-8# avg	50	\$	42.00	\$	2,100.00	\$	41.25	\$	2,062.50	\$	37.50
Turkey, Searl	2/case	10#	15	\$	33.60	\$	504.00	\$	33.60	\$	504.00	\$	-
Turkey Sausage Patty, 1.025 oz	160/case	10.25 oz	20	\$	35.42	\$	708.33	\$	35.39	\$	707.80	\$	0.53
Turkey, white and dark meat with gravy	4/case	7#	20	\$	77.28	\$	1,545.60	\$	73.49	\$	1,469.80	\$	75.80
Turkey, Taco, fully cooked WD	4/case	7 #	50	\$	76.72	\$	3,836.00	\$	73.37	\$	3,668.50	\$	167.50
Turkey, Raw, ground 85-15 raw chub	210/#	20#	25	\$	14.32	\$	357.89	\$	14.32	\$	358.00	\$	(0.11)
Miscellaneous													
Butter, Butter	3/case	1 gal	20	\$	38.92	\$	778.40	\$	38.92	\$	778.40	\$	-
Cinnamon, ground	1 ea	15 oz	6	\$	8.00	\$	48.00	\$	7.26	\$	43.56	\$	4.44
Coffee, 2.5 oz pouch, Columbian	128/case	2 oz	8	\$	100.00	\$	800.00	\$	107.17	\$	857.36	\$	(57.36)
Creamers, non dairy	360/case	38 oz	20	\$	17.98	\$	359.57	\$	17.09	\$	341.70	\$	17.87
Creamer, french vanilla non dairy liquid bulk	3192 oz bags	1.75 # bag	10	\$	79.32	\$	793.20	\$	79.32	\$	793.20	\$	-
Hot Chocolate, bulk	1 ea	300/case	10	\$	52.02	\$	520.20	\$	53.30	\$	533.30	\$	(13.10)
Hot Chocolate, individual	24/case	24 oz	3	\$	43.46	\$	130.38	\$	46.92	\$	140.76	\$	(10.38)
Garlic, granulated	1 container	24 oz	65	\$	12.76	\$	829.40	\$	12.71	\$	826.15	\$	3.25
Juice, Carbonated 100% Juice 8 oz	24/6oz	case	500	\$	11.76	\$	5,880.00	\$	10.64	\$	5,320.00	\$	560.00
Pan Coating, butter flavored	6/case	17 oz	20	\$	20.96	\$	419.20	\$	20.64	\$	412.80	\$	6.40
Pan Coating, water base	6/case	17 oz	20	\$	14.72	\$	294.47	\$	17.00	\$	340.00	\$	(45.53)
Peanut Butter, smooth	6/case	5 #	5	\$	50.49	\$	252.45	\$	51.19	\$	256.95	\$	(3.50)
Sprinkles, rainbow	10#	10#	10	\$	17.03	\$	170.30	\$	17.03	\$	170.30	\$	-
Sriracha Seasoning	1 jar	27 oz	20	\$	17.57	\$	351.40	\$	12.44	\$	248.80	\$	102.60
Stuffing Mix, traditional	6/case	3.5 #	25	\$	53.95	\$	1,338.75	\$	37.14	\$	928.46	\$	410.29
Sugar, Packets	2000/case	pk	5	\$	11.14	\$	55.69	\$	10.34	\$	51.70	\$	3.99
Water, bottled 8 oz	24/case	8 oz	400	\$	3.95	\$	1,540.00	\$	3.95	\$	1,540.00	\$	-
Water, bottled 16.9 oz	24/case	16.9oz	900	\$	2.87	\$	2,583.00	\$	2.87	\$	2,583.00	\$	-
Pasta, Rice													
Elbow Macaroni	1/case	5#	150	\$	14.70	\$	2,205.00	\$	14.70	\$	2,205.00	\$	-
Noodles, egg curly 1/2 inch	2/case	10#	200	\$	13.36	\$	2,672.00	\$	13.36	\$	2,672.00	\$	-
Rice, whole grain	1/case	25 #	20	\$	9.49	\$	189.80	\$	10.37	\$	207.40	\$	(17.60)
Rice, white	1/case	25 #	225	\$	12.23	\$	2,751.75	\$	13.46	\$	3,028.50	\$	(276.75)
Spaghetti, 10 inch	2/case	10#	125	\$	18.93	\$	2,366.25	\$	18.83	\$	2,353.75	\$	-
Ziti, cut	2/case	10#	75	\$	19.38	\$	1,453.50	\$	19.38	\$	1,453.50	\$	-
Pizza, Breads, Frozen													
Bread sticks, Max stuffed cheese sticks, w/	96/servings/ci	3.9 oz	100	\$	47.90	\$	4,790.00	\$	45.32	\$	4,532.00	\$	258.00
Bread Sticks 7.5 inch french par baked	170/case	1.5 oz	100	\$	37.09	\$	3,709.38	\$	38.15	\$	3,815.00	\$	(105.63)
Pizza, Buffalo chicken 16 inch rd	64/case	4.6 oz	400	\$	48.27	\$	19,308.00	\$	48.28	\$	19,312.00	\$	(4.00)
Pizza, bagel, wheat 4 inch	96/case	3.8 oz	70	\$	50.25	\$	3,517.50	\$	48.28	\$	3,379.60	\$	137.90
Pizza, French bread, Red, wheat 8 inch	60/case	5.5 oz	300	\$	37.78	\$	11,334.00	\$	37.84	\$	11,362.00	\$	(16.00)
Pizza, French bread, White, wheat 8 inch	60/case	5.5 oz	225	\$	37.78	\$	8,500.50	\$	37.84	\$	8,514.00	\$	(13.60)
Pizza, stuffed crust, wedge	72/case	4.95 oz	300	\$	37.25	\$	11,340.00	\$	37.84	\$	11,362.00	\$	(18.00)
Pizza, wedge, sliced red, 18 inch, wheat 16 oz shell	72/case	5.24 oz	400	\$	34.22	\$	13,688.00	\$	37.82	\$	15,128.00	\$	(228.00)
Pizza, whole, red, 18 inch, wheat 16 oz shell	15/case	5.24 oz	3200	\$	34.22	\$	109,504.00	\$	32.79	\$	104,928.00	\$	4,676.00
Pizza, whole, white, 18 inch, reg 16 oz shell	15/case	4.99 oz	70	\$	68.66	\$	4,806.20	\$	65.59	\$	4,591.30	\$	214.90
Pizza, Three Cheese and Garlic Ciabatta Bread	60/case	5.0 oz	75	\$	68.66	\$	5,149.50	\$	65.59	\$	4,919.25	\$	230.25
			300	\$	39.78	\$	11,934.00	\$	39.61	\$	11,883.00	\$	51.00

Sauce and gravy mix	Beef Gravy, instant mix	12.16 oz	30 #	Culinary Secrets	12405	30	\$ 27.95	\$ 838.50	\$ 27.97	\$ 827.10	\$ 11.40
	Beef Base, granular, low sodium, smart 400	1 tub	30#	RC Fine Foods	11405	40	\$ 221.70	\$ 8,868.00	\$ 213.60	\$ 8,544.00	\$ 324.00
	Chicken Base, granular, low sodium, smart 400	1 tub	30#	RC Fine Foods	11405	15	\$ 186.60	\$ 2,799.00	\$ 179.70	\$ 2,694.50	\$ 103.50
	Chicken Gravy, instant mix	1 #		Rest Pride		15	\$ 35.49	\$ 532.34	\$ 32.55	\$ 488.30	\$ 44.04
	Turkey Gravy, instant mix	1 #		Culinary Secrets		20	\$ 33.71	\$ 674.20	\$ 36.70	\$ 734.04	\$ (59.84)
	Cheese Sauce, powdered	15/case	2#	Midea		30	\$ 54.60	\$ 1,637.87	\$ 54.23	\$ 1,627.02	\$ 10.85
	Italian Dressing Mix	7.6 oz		Culinary Secrets		40	\$ 29.62	\$ 1,180.80	\$ 29.52	\$ 1,180.80	\$ -
	Nacho Cheese Sauce	107 oz	28.75 #	Ortega	705151	10	\$ 34.49	\$ 344.90	\$ 34.24	\$ 342.40	\$ 2.50
	Nacho Cheese Sauce, bold jalapeno	4/case	110 oz	Muy Fresco	31104	80	\$ 34.09	\$ 2,726.81	\$ 33.93	\$ 2,714.04	\$ 12.77
	Ranch Dressing, mix	38/case	3.2 oz	CF Sauer		6	\$ 34.84	\$ 209.04	\$ 34.84	\$ 209.04	\$ -
	Teco Seasoning Mix, no msg	6/case	9 oz	Pancho Villa		80	\$ 28.52	\$ 1,641.60	\$ 19.68	\$ 1,574.40	\$ 67.20
	Tomato Soup, condensed	12/case	50 oz	Cambells	no code	125	\$ 32.68	\$ 4,085.00	\$ 36.78	\$ 4,597.50	\$ (512.50)
	Tuna Fish, file, chunk, water	6/case	66.5 oz	HON Bay	29602HB	10	\$ 50.90	\$ 509.00	\$ 58.51	\$ 585.11	\$ (76.11)
Vegetables	Broccoli cuts, Grade A	1/case	24#	Bountiful Harvest	69974	40	\$ 26.29	\$ 1,051.60	\$ 26.40	\$ 1,056.00	\$ (4.40)
	Carrots, sliced Grade A, lancy	Bulk	20#	Bountiful Harvest		25	\$ 14.98	\$ 374.50	\$ 17.36	\$ 434.00	\$ (59.50)
	Corn, whole kernel, Grade A	Bulk	20#	Bountiful Harvest		200	\$ 16.14	\$ 3,228.00	\$ 15.44	\$ 3,088.00	\$ 140.00
	French Fries, spiral 1/3 in battered fried, oven baked	6/case	4#	McCain	1000004108	450	\$ 21.06	\$ 9,477.00	\$ 20.31	\$ 9,139.50	\$ 337.50
	French Fries, wedge 8 cut, Grade A, oven baked	6/case	5#	McCain	1000000496	175	\$ 27.99	\$ 4,898.25	\$ 24.14	\$ 4,224.50	\$ 673.75
	French Fries, reg straight, 3/8 inch	6/case	5#	McCain	MCF63762	700	\$ 21.39	\$ 14,973.00	\$ 19.21	\$ 13,447.00	\$ 1,526.00
	French Fries, beatable seasoned fries 1/2 inch	6/case	5#	McCain	MCX4717	300	\$ 25.97	\$ 7,791.00	\$ 23.83	\$ 7,149.00	\$ 642.00
	Hash Brown Potato Patty	6/case	2.8 #	McCain	01F00689A	400	\$ 24.04	\$ 9,616.00	\$ 23.34	\$ 9,336.00	\$ 280.00
	Potato Pancake, mini, babycakes	6/case	3#	McCain	MCF63758	100	\$ 29.26	\$ 2,926.00	\$ 29.26	\$ 2,926.00	\$ -
	Potato, Tator Tots, Gems	6/case	5 #	McCain	01F00215A	150	\$ 21.47	\$ 3,220.50	\$ 18.56	\$ 2,784.00	\$ 436.50
	Sweet Potato Fries, Crinkles, deep grove	6/case	21/2 #	McCain	MCF4666	175	\$ 20.20	\$ 3,535.00	\$ 17.82	\$ 3,119.50	\$ 415.50
	Green Beans, Grade A, cut	Bulk	20#	Bountiful Harvest		30	\$ 16.57	\$ 497.10	\$ 15.88	\$ 476.40	\$ 20.70
	Peas, green, lancy, Grade A	Bulk	20#	Bountiful Harvest	HI86003	5	\$ 19.38	\$ 96.90	\$ 18.63	\$ 93.15	\$ 3.75
	Pierogies, potato/cheddar cheese	288/case	1 ea	Mrs. T's	370	150	\$ 43.95	\$ 6,592.50	\$ 44.08	\$ 6,612.00	\$ (19.50)
	Pierogies, potato and amer cheese, high protein	417.75 #	1 ea	Mrs. T's	376	75	\$ 61.89	\$ 4,641.75	\$ 62.14	\$ 4,660.50	\$ (18.75)
								\$914,278.03		\$907,881.55	\$6,396.48

Item Description	Quantity	Unit	Price	Total	Unit Price	Total	Unit Price	Total
Paper and Supplies								
Bags, brown, 8 # weight.	500	50ct/case	13.42	6,710.53	15.69	7,845.00		
Container, foam, 8 oz, squat	50	1000/case	32.56	1,628.00	32.41	1,620.50		7.50
Container, plastic hinged, 6 in., 1 compartment	40	500/case	33.84	1,353.68	33.63	1,345.26		8.42
Container, plastic hinged, 8 in., 1 compartment	40	250/case	34.08	1,363.37	33.19	1,327.58		35.78
Container, hinged, foam, 1 compartment	60	500/case	15.21	912.63	20.68	1,241.05		(328.42)
Covers, Blm Rick 52 inch by 80 inch	15	Case	13.16	197.37	13.80	207.00		(6.63)
Cup, coffee, 12 oz, no sleeve needed	5	1000/case	41.12	205.60	42.42	212.10		(6.50)
Cup lid, coffee 12 oz to match above	5	1000/case	27.07	135.35	49.40	247.00		(111.65)
Cup, souffle, plastic, 2 oz LID	8	2500/case	17.63	141.05	17.90	143.20		(2.15)
Cup, souffle, plastic, 2 oz	15	5000/case	18.42	276.32	24.68	370.20		(93.88)
Cup, souffle, paper, 4 oz.	5	5000/case	54.53	272.63	56.02	280.10		(7.47)
Cup, souffle, plastic, 4 oz	60	2500/case	40.08	2,405.00	28.56	1,713.75		691.25
Cup, souffle, plastic, 4 oz LID	15	2500/case	20.95	314.21	20.84	312.63		1.58
Cups, plastic 6 ounce	3	2000/case	33.21	99.63	35.72	107.15		(7.52)
Cups, clear plastic 8 oz	10	1000/case	45.42	454.21	59.33	593.26		(139.05)
Cups, clear plastic dome lids	10	1000/case	32.29	322.87	32.29	322.90		(0.03)
Cups, clear plastic 16 ounce	2	960/case	46.76	93.51	43.67	87.34		6.17
Cup lid, clear plastic flat straw slotted	2	2400/case	57.18	114.36	25.79	51.58		62.78
Film, plastic 12 x 2000 feet	30	1 roll	12.03	360.90	11.79	351.90		9.00
Film, plastic 18 x 2000 feet	30	1 roll	16.76	502.66	16.64	499.15		3.51
Foil, cushion fold 12x1034	20	12/case	79.12	1,582.40	83.83	1,676.60		(94.20)
Foil, aluminum 18 x 1000 ft	15	1 roll	45.20	678.00	47.82	717.30		(39.30)
Fork, plastic, med weight, white	300	1000/case	6.72	2,017.02	6.72	2,017.02		
Gloves, polyester, large, 1 ml	15	2000/case	8.94	134.04	13.36	200.90		(66.86)
Gloves, polyester, medium, 1 ml	20	2000/case	8.93	178.51	13.40	268.00		(89.57)
Gloves, polyester, small, 1 ml	8	10/1000/case	19.51	156.09	17.70	141.60		14.49
Gloves, vinyl, extra large, powder free	15	1000/case	20.48	307.20	22.58	338.70		(31.50)
Gloves, vinyl, large, powder free	60	1000/case	20.48	1,228.80	22.58	1,354.80		(126.00)
Gloves, vinyl, medium, powder free	60	1000/case	20.48	1,228.80	22.58	1,354.80		(126.00)
Hairnets, large	2	144/ct	8.40	16.80	14.50	29.00		(12.20)
Knife, plastic, med weight, white	20	1000/case	6.72	134.47	6.72	134.47		
Napkins, roll, 7 1/2 X 17	40	12/case	64.05	2,562.13	64.05	2,562.13		
Pan liners 16 3/8 x 24 3/8, quilon	100	1000/case	33.83	3,382.98	33.83	3,382.98		
Plates, paper 6 inch, light weight	10	1000/case	9.66	96.60	9.11	91.10		5.50
Plates, styrofoam, 6 inch	6	1000/case	16.52	99.12	13.13	78.78		20.34
Plates, paper 9 inch, light weight	10	1000/case	24.24	242.40	24.24	242.40		
Plates, styrofoam, 9 inch	5	1000/case	19.46	67.29	12.73	63.67		3.62
Sandwich bags, wax, 6.75 x 6.75	10	6000/case	78.21	782.10	78.21	782.10		
Spoon, plastic, med weight, white	200	1000/case	6.72	1,344.68	6.72	1,344.68		
Spork, plastic, med weight, with straw/napkin	550	1000/case	14.20	7,810.00	13.42	7,381.00		429.00
Straw, milk 5 3/4 inch, white, wrapped	40	12,000/case	29.46	1,178.40	27.38	1,095.20		83.20
Table cover, paper 54x108, white	7	25/case	37.94	265.55	36.24	246.71		18.84
Tissue, wax, interfold 6x10 3/4	5	12/500/case	45.32	226.60	37.02	185.11		41.49
Tray, styro foam, 5 sections	120	500/case	18.23	2,188.09	19.69	2,362.88		(174.89)
Tray, 8 oz, paperboat, food	150	1000/case	15.96	2,393.62	16.56	2,484.00		(90.38)
Trash Can Liner 40 x 48, .47 mil, 45 gallon	5	250/case	22.00	110.00	21.77	108.83		1.17
Trash Can liner 56 gallon 43 x 47 clear, 1.5 mil	10	100/case	24.82	248.20	24.82	248.20		

Item Description	Quantity	Unit	Material	Unit Cost	Total Cost	Price Variance	Total Variance
Chemicals & Cleaning Supplies							
Bleach	50	96 oz	James Austin	11.97	598.40	10.69	534.57
Brillo	40	10ct	Brillo	33.53	1,341.20	33.85	1,354.00
Pan. baker 8 x 11	30	12/bunch/case	Best Value	54.43	1,632.77	42.84	1,286.21
Oven Mitts, 17 inch	30	1 pair	ProWear	11.13	333.83	11.19	333.83
Scouring Pads, green	25	60 ct	ACS	11.02	275.53	10.62	265.43
Towel, cotton 16 x 19, 32 oz white	40	12/case	Avien	76.68	3,067.20	76.72	3,068.94
Water Softener Salt	40	50# bag	Copa	5.85	234.04	5.85	234.04
Cleaner, Kool Klean	3	4/case	Ecolab	77.50	232.50	77.50	232.50
Cleaner, degreaser, Oxis 137, Orange FCS	3	1/case	Ecolab	58.78	176.34	58.78	176.34
Dip It	2	1/case	Ecolab	57.29	114.58	57.29	114.58
Grease Strip plus	5	4/case	Ecolab	60.32	301.60	60.32	301.60
Kienz glide	5	1/case	Ecolab	96.05	480.25	96.05	480.25
Limeaway	20	4/case	Ecolab	35.62	712.40	35.62	712.40
Detergent, Meck Solid Metal Pro	150	4/case	Ecolab	54.77	8,215.50	54.77	8,215.50
Detergent, Pantastic, hand pot and liquid detergent	30	1 gal	Ecolab	46.04	1,381.20	46.04	1,381.20
Detergent, Royal Brile	10	45#/case	Ecolab	97.04	970.40	97.04	970.40
Micro-quat	3	case	Ecolab	63.99	191.17	63.99	191.17
Stainless steel polish, eco shine	2	32 oz	Ecolab	49.00	98.00	49.00	98.00
Rinse Dry	50	4/case	Ecolab	58.33	2,916.50	58.33	2,916.50
Sanitizer, Oxis 146, multi quat	20	4/case	Ecolab	65.33	1,306.60	65.33	1,306.60
Soap, hand liquid, clean and smooth, anti bac	15	4/case	Ecolab	62.73	940.95	62.73	940.95
Thermometers, Probe wipe	60	200/case	Cooper	7.60	456.00	7.60	456.00

Total Supplies \$ 74,499.73 \$ 75,340.81 \$ (841.08) -1.12%

Total Foods \$914,278.03 \$907,881.55 \$ 6,396.48 0.70%

Total Food and Supplies \$ 988,777.76 \$ 983,222.36 \$ 5,555.40 0.59%

Bread Bid

An Overview – April 14, 2020

Number of bids sent to vendors: 4

Number of respondents: 3

Bid due date: February 27, 2020

Bid process:

- Developed Bid for School Year 2020 – 2021 using velocity reports
- Advertised bid in the Pocono Record
- Advertised bid on the school district web site
- Sent bid to previous and perspective vendors by US postal service and/or electronically

Bid opened:

- March 4, 2020
- Bid was opened in the presence of Marisela Horton (Business Office)
Martha Determan (Food Services), Paul Schmid (Food Services)
Jennifer Huffman (Food Services), Melissa Collevchio (Attendee)

Contract Awards:

- Rockland Bakery, Inc.

Company that did not qualify or Bid:

- Morabito Baking Company, Inc. (higher bid than Rockland by \$1,940)
- Bimbo Bakeries, USA (higher bid than Rockland by \$7,912)
- Schmidt's Bakery, (did not bid)

Name of PA companies:

- Morabito Baking Company, Inc.

Financial Results:

- Total 19-20 Contract Value: \$48,290
- Total 20-21 Contract Value: \$48,590
- Total increase over 19-20: \$300
- Percent increase over 19-20: .62%

Bread Bid 2020-2021

	Quantity	Bid		Bid		Bid		Bid		Bid		Rockland	18-19 Bid	Variance	%	
		count	Moribita	Extension	Bimbo	Extension	Rockland	Extension	Rockland	Extension	Bid 19-20	Extension	Bid 19-20	Extension	Increase	
WG Split top dinner roll, 16 count																
Each slice must equal 1 grain equivalent	5500	12 ct	\$ 1.50	\$ 8,250.00	12 ct	\$ 1.74	\$ 9,570.00	12 ct				\$ 2.60	\$ 14,300.00	\$ -	-	0.0%
Estimated Usage: 5,500 packs (16 count)		16 ct	\$ 2.00	\$ 11,000.00	16 ct	\$ 1.80	\$ 9,900.00	16 ct	\$ 2.60	\$ 14,300.00						
WG Hamburger roll 2 oz. /12count																
Must equal 2 grains equivalent	7500		\$ 1.68	\$ 12,600.00	16 ct	\$ 2.44	\$ 18,300.00	12 ct	\$ 1.41	\$ 10,575.00	\$ 1.41	\$ 10,575.00	\$ -	-	0.0%	
Estimated Usage: 7,500 packs (12 count)					12 ct	\$ 1.83	\$ 13,725.00									
WG Hot Dog roll 2 oz. /12 count																
Must equal 2 grains equivalent	4000		\$ 1.65	\$ 6,600.00	16 ct	\$ 2.44	\$ 9,760.00	12 ct	\$ 1.41	\$ 5,640.00	\$ 1.41	\$ 5,640.00	\$ -	-	0.0%	
Estimated Usage: 4,000 packs (12 count)					12 ct	\$ 1.83	\$ 7,320.00									
WG Wheat loaf 28 oz.																
Estimated Usage: 4,200 loaves	4200	24 oz	\$ -		24 oz	\$ 1.76	\$ 7,392.00	24 oz			\$ 1.68	\$ 7,056.00	\$ -	-	0.0%	
		28 oz	\$ 2.19	\$ 9,198.00	28 oz	\$ 1.85	\$ 7,770.00	28 oz	\$ 1.68	\$ 7,056.00						
Rye loaf - no seeds																
Estimated Usage: 500 loaves	500	14 slice	\$ 1.89		19 slice	\$ 1.90	\$ 950.00	14 slice	\$ 2.12		\$ 5.00	\$ 2,500.00	\$ -	-	0.0%	
		33 slice	\$ 4.45	\$ 2,225.00	34 slice	\$ 3.49	\$ 1,745.00	33 slice	\$ 5.00	\$ 2,500.00						
WG Club roll 2.4 oz. Sliced/12 count																
Must equal 2 grains equivalent	2500		\$ 2.45	\$ 6,125.00	no bid	\$ 2.45	\$ 6,125.00		\$ 2.30	\$ 5,750.00	\$ 2.30	\$ 5,750.00	\$ -	-	0.0%	
Estimated Usage: 2,500 packs (12 count)					use highest bid for par											
WG Kaiser med 2.4 oz. Sliced/12 count																
Must equal 2 grains equivalent	1000		\$ 2.19	\$ 2,190.00		\$ 2.31	\$ 2,310.00		\$ 2.30	\$ 2,300.00	\$ 2.00	\$ 2,000.00	\$ 300.00	15.0%		
Estimated Usage: 1,000 packs (12 count)																
French bread loaf																
Estimated Usage: 350 loaves	350	16 oz	\$ 1.69	\$ 591.50	no bid	\$ 1.69	\$ 591.50		\$ 1.34	\$ 469.00	\$ 1.34	\$ 469.00	\$ -	-	0.0%	
					use highest bid for par											
Total Bid Cost			\$ 50,529.50		\$ 56,501.50		\$ 48,590.00		\$ 48,290.00		\$ 300.00		\$ 48,290.00	\$ 300.00	0.62%	

date bid opened 4/2/19

Dairy Bid

An Overview – April 14, 2020

Number of bids sent to vendors: 4

Number of respondents: 2

Bid due date: April 3, 2020

Bid process:

- Developed Bid for School Year 2020 – 2021 using PA Milk Marketing Board Region 3 guidelines
- Advertised bid in the Pocono Record
- Advertised bid on the school district web site
- Sent bid to perspective vendors by US postal service and/or electronically

Bid opened:

- April 3, 2020
- Bid was opened in the presence of William Riker (Superintendent of Schools), Frederick Mills (School Police Chief) Paul Schmid (Food Services Director)

Contract Awards:

- Pocono Mountain Dairies

Company that did not qualify or Bid:

- Blue Ribbon Farm Dairy (did not award)
- Lehigh Valley Dairies (did not bid)
- Dean Dairy, (did not bid)

Name of PA companies:

- Blue Ribbon Farm Dairy
- Pocono Mountain Dairies

Financial Results:

- Total 20-21 Contract Value: no value can be established since dairies in PA must abide by PA Milk Marketing Board Region Number 3 minimum price structure. Dairies cannot sell milk below that established price except when offering a volume discount. Both vendors were willing to honor the minimum price on all milk products.

Dairy Bid

An Overview – April 14, 2020

- Pocono Mountain Volume Discount:
 - 200 quart equivalent-single drop: 4 % discount
 - 400 quart equivalent-single drop: 8 % discount
 - 800 quart equivalent-single drop: 13 % discount

- Blue Ribbon Farm Dairy Volume Discount:
 - 200 quart equivalent-single drop: 4 % discount
 - 400 quart equivalent-single drop: 8 % discount
 - 800 quart equivalent-single drop: 13 % discount
- Both Companies offered equipment to be used by the district.

Justification on selection of Pocono Mountain Dairies over Blue Ribbon Farm Dairy:

- Pocono Mountain Dairies has been supplying milk, yogurt, 100% juices and creamed cheese to the district for over a decade.
- Pocono Mountain Dairy has supplied equipment to the district, normally milk coolers, as the district has had a need.
- Pocono Mountain Dairies will be the supplier of the 100% fruit juice on the food and supply contract. This allows both of these refrigerated products to be delivered at the same time.
- Pocono Mountain Dairies is a Monroe County based company. (Blakeslee, PA)
- With the uncertainty of Covid 19, it is believed that a changed of vendors would add to an already tenuous situation.
- ESASD will have a new food services director beginning August 1, 2020 and keeping Pocono Mountain Dairies as the vendor should allow for an easier transition at the beginning of the school year.

V. Items for Discussion

d. IU Paper & Janitorial Bid Results Update

NORTHAMPTON/MONROE/PIKE COUNTY JOINT PURCHASING BOARD

SUMMARY OF BID AWARDS

2020-2021 SCHOOL YEAR

Item #	District	Company Awarded	Brand Name Awarded	Case Qty	Price/Case	Total Amount
CP-2	EastStroudsburgASD	WB Mason	Pacon PAC2431	2	\$ 26.60	\$ 53.20
CP-3	EastStroudsburgASD	WB Mason	Pacon PAC2433	19	\$ 26.60	\$ 505.40
CP-4	EastStroudsburgASD	WB Mason	Pacon PAC2441	2	\$ 28.60	\$ 57.20
ENV-1	EastStroudsburgASD	Paper Mart Inc.	Printmaster	5	\$ 50.00	\$ 250.00
FT-1	EastStroudsburgASD	Imperial Bag & Paper Co., LLC	Elegant 826-100	579	\$ 10.96	\$ 6,345.84
IP-1	EastStroudsburgASD	WB Mason	Neeah Exact Index	81	\$ 44.96	\$ 3,641.76
IP-14	EastStroudsburgASD	Lindenmeyr Munroe	Domtar #67	8	\$ 41.75	\$ 334.00
IP-2	EastStroudsburgASD	Lindenmeyr Munroe	Domtar	12	\$ 56.40	\$ 676.80
IP-3	EastStroudsburgASD	Lindenmeyr Munroe	Domtar	2	\$ 56.40	\$ 112.80
IP-4	EastStroudsburgASD	Lindenmeyr Munroe	Domtar	10	\$ 56.40	\$ 564.00
IP-5	EastStroudsburgASD	Lindenmeyr Munroe	Domtar	16	\$ 56.40	\$ 902.40
IP-6	EastStroudsburgASD	Lindenmeyr Munroe	Domtar	2	\$ 56.40	\$ 112.80
IP-7	EastStroudsburgASD	Lindenmeyr Munroe	Domtar Salmon	2	\$ 56.40	\$ 112.80
PN-1	EastStroudsburgASD	WB Mason	Crystalware CSWQNK12500	2	\$ 22.45	\$ 44.90
PT-1	EastStroudsburgASD	W.B. Mason	Brand - Scott	363	\$ 31.05	\$ 11,271.15
PT-3	EastStroudsburgASD	W.B. Mason	Brand - Georgia Pacific	3	\$ 22.35	\$ 67.05
PT-4	EastStroudsburgASD	W.B. Mason	Brand - Kimberly Clark	24	\$ 34.20	\$ 820.80
PT-5	EastStroudsburgASD	W.B. Mason	Marcal MRCP200N 9.25x 9.5	245	\$ 13.15	\$ 3,221.75
PT-6	EastStroudsburgASD	W.B. Mason	Brand - Georgia Pacific	35	\$ 32.25	\$ 1,128.75
PT-7	EastStroudsburgASD	Penn Jersey Paper	Brand-Georgia Pacific	149	\$ 24.19	\$ 3,604.31
SN-1	EastStroudsburgASD	W.B. Mason	Hospeco - HOSMT8	6	\$ 44.79	\$ 268.74
T-1	EastStroudsburgASD	W.B. Mason	Brand	3	\$ 50.95	\$ 152.85
TT-2	EastStroudsburgASD	Imperial Bag & Paper Co., LLC	Nittany 9650033U	321	\$ 28.28	\$ 9,077.88
TT-7	EastStroudsburgASD	Imperial Bag & Paper Co., LLC	Brand- Pro-LinkElite	80	\$ 39.90	\$ 3,192.00
XP-1	EastStroudsburgASD	W.B. Mason	Mason Flagship	2961	\$ 22.96	\$ 67,984.56
XP-12	EastStroudsburgASD	W.B. Mason	Fireworx by Boise	2	\$ 35.10	\$ 70.20
XP-13	EastStroudsburgASD	W.B. Mason	Fireworx by Boise	5	\$ 35.10	\$ 175.50
XP-14	EastStroudsburgASD	W.B. Mason	Mason Circus	11	\$ 35.10	\$ 386.10
XP-15	EastStroudsburgASD	W.B. Mason	Fireworx by Boise	2	\$ 35.10	\$ 70.20
XP-17	EastStroudsburgASD	Paper Mart Inc.	Report Laser	1	\$ 47.35	\$ 47.35
XP-4	EastStroudsburgASD	W.B. Mason	Mason Circus	3	\$ 35.10	\$ 105.30
XP-5	EastStroudsburgASD	W.B. Mason	Mason Circus	10	\$ 35.10	\$ 351.00
XP-6	EastStroudsburgASD	W.B. Mason	Fireworx by Boise	3	\$ 35.10	\$ 105.30
XP-7	EastStroudsburgASD	W.B. Mason	Mason Circus	4	\$ 35.10	\$ 140.40
XP-8	EastStroudsburgASD	W.B. Mason	Mason Circus	3	\$ 35.10	\$ 105.30
XP-9	EastStroudsburgASD	W.B. Mason	Mason Circus	2	\$ 35.10	\$ 70.20
	East					\$ 116,130.59

V. Items for Discussion

e. Lyman & Ash Invoice #3188 - \$5,760.00

Law Offices Of
LYMAN & ASH

1612 Latimer Street Philadelphia, PA 19103 Tel (215) 732-7040 Fax (215) 732-2496 www.lymanash.com

Stephen R. Betts
Business Manager
steve@lymanash.com

March 26, 2020

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301-0298

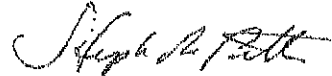
Ladies & Gentlemen:

Please find attached our invoice 3188 for legal services and an invoice summary.

It has come to our attention that several prior invoices were published on the internet as part of agenda items of the Board of Directors and the Property/Facilities Committee. Attorneys invoices may contain information protected by the attorney-client or attorney work product privileges.

Therefore, we have prepared an invoice summary that may be part of the public record. The summary omits privileged information.

Regards,



Stephen R. Betts

Law Offices Of
LYMAN & ASH

1612 Latimer Street Philadelphia, PA 19103 Tel (215) 732-7040 Fax (215) 732-2496 www.lymanash.com

Client Invoice Summary

Date: 3/26/2020 *Invoice #:* 3188

Bill To:
East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301-0298

Case/Matter:
Special Construction Counsel

Legal Work Performed from 1/13/2020 to 3/16/2020 as Special Construction Counsel

<i>Attorney</i>	<i>Hours</i>	<i>Rate</i>	<i>Amount</i>
Cletus P. Lyman, Esquire	3.32	\$250	\$830.00
Michael S. Fettner, Esquire	6.75	\$250	\$1,687.50
Michael T. Sweeney, Esquire	0.16	\$250	\$40.00
Muara J. Lynch, Esquire	12.81	\$250	\$3,202.50
		<i>Total:</i>	\$5,760.00

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

CONFIDENTIAL

Client Invoice

DATE	INVOICE #
3/26/2020	3188

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
1/13/2020	CPL	Tel. conference with MJL.	0.4	250.00	100.00
1/30/2020	CPL	Conference with MSF and MJL.	0.5	250.00	125.00
1/31/2020	CPL	Tel. conference with Larry Dymond. Tel. conference with MJL and MSF.	0.17	250.00	42.50
2/13/2020	CPL	Tel. conference with Larry Dymond.	0.08	250.00	20.00
2/18/2020	CPL	Tel. conference with MSF and MJL.	0.25	250.00	62.50
2/24/2020	CPL	Conference with MSF.	0.5	250.00	125.00
3/3/2020	CPL	Email.	0.08	250.00	20.00
3/3/2020	CPL	Tel. conference with Larry Dymond.	0.17	250.00	42.50
3/12/2020	CPL	Tel. conference with MSF and MJL.	1.17	250.00	292.50
		Total for Cletus P. Lyman, Esq.			830.00
1/16/2020	MSF	Meet with MJL re sprinkler system issues, High School South, list of contacts; legal research various issues.	2	250.00	500.00
1/24/2020	MSF	Legal research various issues; review docs.	1	250.00	250.00
1/30/2020	MSF	Meet with CPL, MJL	0.5	250.00	125.00
2/18/2020	MSF	Call with CPL, MJL; review messages.	0.25	250.00	62.50
2/24/2020	MSF	Meet with CPL.	0.5	250.00	125.00
3/6/2020	MSF	Call with L. Dymond; review file.	0.5	250.00	125.00
3/11/2020	MSF	Meet with CPL.	0.25	250.00	62.50
3/12/2020	MSF	Prepare memorandum; review documents; call with MJL, CPL.	1.5	250.00	375.00

Total

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

CONFIDENTIAL

DATE	INVOICE#
3/26/2020	3188

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
3/13/2020	MSF	Meet with CPL. Total for Michael S. Fettner, Esq.	0.25	250.00	62.50 1,687.50
1/15/2020	MTS	Tel. conference with CPL re: Status.	0.08	250.00	20.00
1/30/2020	MTS	Conf. with CPL re: Status. Total for Michael T. Sweeney, Esq.	0.08	250.00	20.00 40.00
1/13/2020	MJL	Review email from R. Lopez to identify individuals who have placed work orders for sprinklers. Review file.	0.08	250.00	20.00
1/14/2020	MJL	Review email from R. Lopez forwarding Officer Gouger's email re sprinklers. Review file.	0.08	250.00	20.00
1/16/2020	MJL	Vm msg to Officer Gouger. Vm msg for Josh Grice at D'Huy. Send CPL & MSF a link to an AIA member architect with sprinkler background. Compile an email contact/issue list for ESASE matters. Email to CPL with draft email to Triangle Fire Protection.	3	250.00	750.00
1/17/2020	MJL	Tel. conference with John Sylvanus, Esq, who reps Buchart Horn architects. Review emails from Officer Gouger, Mr. Sylvanus & CPL. Review file.	0.25	250.00	62.50
1/19/2020	MJL	Forward to CPL & MSF the email from J Sylvanus. Review file.	0.08	250.00	20.00

Total				
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Lyman & Ash
 1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

CONFIDENTIAL

Client Invoice

DATE	INVOICE #
3/26/2020	3188

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
1/21/2020	MJL	Tel. conference with Officer Wm Gouger of ESASD Police. Researched Triangle Fire Protection and review info about Mr. Potteiger. Emailed David E asking him to prepare a letter to Mr. Potterer at Triangle Fire Protection	1	250.00	250.00
1/22/2020	MJL	Review and sign correspondence to Mr. Potteiger at Triangle Fire Protection.	0.08	250.00	20.00
2/3/2020	MJL	Review 1-27-20 letter from Grange Insurance to MTS. Review file.	0.5	250.00	125.00
2/8/2020	MJL	Review file. Organize info about specific issues.	3	250.00	750.00
2/18/2020	MJL	Emails to CPL and to CPL & MSF. Tel. conference with CPL & MSF.	1	250.00	250.00
3/4/2020	MJL	VM with Scott Ihle. Prepare and send email to Scott Ihle requesting a phone conf. Review file.	0.33	250.00	82.50
3/6/2020	MJL	VM msg from Scott Ihle. Review file.	0.33	250.00	82.50
3/12/2020	MJL	Conf. calls with CPL and MSF. Review file.	1.5	250.00	375.00
3/13/2020	MJL	Tel. conference with Officer William Gouger, ESASD Police. Review file.	0.33	250.00	82.50
3/15/2020	MJL	Review file. Send email to CPL re call with Officer Gouger and with draft email to Officer Gouger.	1	250.00	250.00
3/16/2020	MJL	Review file. Tel. conference with CPL. Send email to Officer Gouger.	0.25	250.00	62.50
		Total time for Maura J. Lynch, Esq.			3,202.50
				Total	\$5,760.00

Attorneys:
 CPL - Cletus P. Lyman, Esq. MSF - Michael S. Fettner, Esq. MTS - Michael T. Sweeney, Esq.
 PVT - Pearllette Toussant, Esq., of Counsel MJL - Maura J. Lynch, Esq., of Counsel
 Legal Staff:
 RDE - R. Dave Eldridge, SRB - Stephen R. Betts
 PRA - Peter R. Abraldes

Row Labels	Check Number	Check Amount
5771 - LYMAN & ASH		
12/21/2018	238015	7,875.00
02/07/2019	238674	9,367.50
02/28/2019	239012	5,707.50
04/11/2019	239856	3,335.00
06/06/2019	240927	12,820.00
07/11/2019	241568	9,947.50
08/22/2019	242598	8,452.50
09/19/2019	243164	3,937.50
10/24/2019	243928	2,034.45
12/03/2019	244584	2,580.00
02/27/2020	246067	8,952.50
03/12/2020	246318	11,995.00
Grand Total		87,004.45

V. Items for Discussion

f. Current Projects within the District

**East Stroudsburg Area SD
Current Capital Projects
As of 4/8/2020**

Vendor	Date	North Campus Camera Installation	North HS/Lehman Roof Project	North HS/Lehman ATC Upgrade	Resica Roof Project	South Campus Camera Installation	Date	North HS/Lehman Hot Water Replacement	Totals
Original Bid	3/18/2019	\$ 342,756.00	\$ 7,008,895.00	\$ 2,838,658.00	\$ 667,715.00	\$ 303,182.92	5/7/2019	\$ 300,000.00	\$ 11,460,906.32
Application 1	6/27/2019	\$ 92,659.50	\$ 1,215,862.00	\$ 254,474.80	\$ 8,685.00	\$ 181,271.75	9/3/2019	\$ 230,850.00	\$ 1,983,755.05
Application 2	6/27/2019	\$ 73,026.90	\$ 1,606,698.90	\$ 582,096.10	\$ 55,401.75	\$ 66,365.35	9/24/2019	\$	\$ 2,389,589.00
Application 3	7/11/2019	\$ 47,905.10	\$ 251,595.00	\$ 625,771.38	\$ 207,513.90	\$ 54,095.22	10/31/2019	\$	\$ 1,186,278.60
Application 4	9/3/2019	\$ 22,466.70	\$ 430,171.08	\$ 447,537.89	\$ 176,645.10	\$	\$	\$	\$ 1,076,790.77
Application 5	9/3/2019	\$ 24,674.40	\$ 286,863.89	\$ 424,072.99	\$ 78,601.50	\$	\$	\$	\$ 814,212.78
Application 6	9/26/2019	\$ 82,605.40	\$ 191,004.88	\$ 169,296.19	\$ 26,318.25	\$	\$	\$	\$ 469,224.72
Application 7					\$ 5,175.00				\$ 5,175.00
Application 8					\$ 32,230.50				\$ 32,230.50
Total Payments to Date		\$ 842,756.00	\$ 3,962,195.75	\$ 2,503,249.35	\$ 550,541.00	\$ 301,682.92		\$ 230,850.00	\$ 7,951,254.42
Left on Contract		\$ -	\$ 3,026,439.25	\$ 335,338.65	\$ 77,174.00	\$ 1,500.00		\$ 69,150.00	\$ 3,509,651.90
Completion Percentage		100%	57%	88%	88%	100%		77%	69%

Vendor	Date	North HS/Lehman Roof Project	North HS/Lehman ATC Upgrade	Resica Roof Project	South Campus Camera Installation	Date	North HS/Lehman Hot Water Replacement	Totals
D'Arcy Engineering	9/28/2018	\$ 690.33	\$ 1,295.33	\$ 1,556.24	\$ 1,856.02	\$ 11,900.00	\$	\$ 18,654.16
1446	12/3/2018	\$ 10,010.00	\$ 8,179.67	\$ 8,943.76	\$ 7,795.98	\$ 868.00	\$	\$ 44,739.17
	1/17/2019	\$ 2,002.00	\$ 3,425.00	\$ 5,267.50	\$ 5,498.99	\$ 1,256.46	\$	\$ 22,758.45
	2/19/2019	\$ 1,001.00	\$ 8,595.06	\$ 1,126.25	\$ 2,000.01	\$ 731.55	\$	\$ 14,980.12
	2/27/2019	\$ 3,003.00	\$ 18,500.80	\$ 2,252.50	\$ 6,420.03	\$ 1,163.99	\$	\$ 39,592.32
	6/5/2019	\$ 3,000.01	\$ 38,129.94	\$ 840.00	\$ 6,638.76	\$ 2,128.00	\$	\$ 50,576.71
	6/25/2019	\$ 2,576.36	\$ 24,500.28	\$ 980.00	\$ 1,372.24	\$ 2,128.00	\$	\$ 32,556.88
	6/30/2019	\$ 575.61	\$ 18,207.30	\$ 3,938.25	\$ 4,674.01	\$	\$	\$ 28,395.16
	8/31/2019	\$ 479.83	\$ 15,000.22	\$ 1,312.75	\$ 2,337.00	\$	\$	\$ 19,969.80
	10/25/2019	\$ 479.83	\$ 20,000.45	\$ 1,312.75	\$ 2,337.00	\$	\$	\$ 24,130.03
			\$ 20,000.45	\$ 787.65	\$ 2,337.00	\$	\$	\$ 25,125.10
			\$ 25,000.20	\$ 525.10	\$ 934.80	\$	\$	\$ 26,927.50
			\$ 25,000.20	\$	\$	\$	\$	\$ 25,000.20
			\$ 425.00	\$	\$	\$	\$	\$ 425.00
			\$ 32,367.60	\$	\$	\$	\$	\$ 32,367.60
			\$ 3,067.25	\$	\$	\$	\$	\$ 3,067.25
			\$ 2,748.37	\$	\$	\$	\$	\$ 2,748.37
			\$ 2,295.04	\$	\$	\$	\$	\$ 2,295.04
		\$ 24,217.97	\$ 268,315.14	\$ 28,842.75	\$ 44,403.04	\$ 20,216.00	\$	\$ 408,401.14