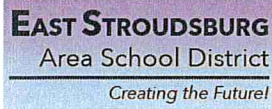


V. ITEMS FOR APPROVAL

- a. Approve PLANCON J for East Stroudsburg Area High School South



Peter Bard <peter-bard@esasd.net>

RE: [External] Re: Plancon Documents

1 message

Drayer, Jason <jadrayer@pa.gov>

Mon, Feb 12, 2024 at 7:44 AM

To: Peter Bard <peter-bard@esasd.net>, John Casey <jvcirish@comcast.net>

Good morning Peter,

I am sorry I missed this request. At a glance all looks good.

Again I do apologize for missing this request.

If you need anything else please let me know thanks and have a great day.

Jason

From: Peter Bard <peter-bard@esasd.net>

Sent: Friday, February 9, 2024 12:22 PM

To: John Casey <jvcirish@comcast.net>; Drayer, Jason <jadrayer@pa.gov>

Subject: [External] Re: Plancon Documents

ATTENTION: This email message is from an external sender. Do not open links or attachments from unknown senders. To report suspicious email, use the [Report Phishing button in Outlook](#).

Hello Mr. Drayer,

Any updates on these?

Pete

On Tue, Jan 9, 2024 at 2:46 PM Peter Bard <peter-bard@esasd.net> wrote:

Hello Mr. Drayer,

Can you please review these documents and, if it's permissible, see if they would meet with PDE's approval before I take them to the board for their approval at their next meeting?

Thank you!

--

Peter T. Bard, MBA, SFO, PCSBA
Chief Financial Officer
East Stroudsburg Area School District
[50 Vine Street](#)
[East Stroudsburg, PA 18301](#)
570-424-8500 x 10120

--

Peter T. Bard, MBA, SFO, PCSBA
Chief Financial Officer
East Stroudsburg Area School District
[50 Vine Street](#)
[East Stroudsburg, PA 18301](#)
570-424-8500 x 10120

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**PART J: PROJECT ACCOUNTING BASED ON FINAL COSTS
BOARD TRANSMITTAL**

DISTRICT/CTC: East Stroudsburg Area School District COUNTY: Monroe
PRJT BLDG NAME: East Stroudsburg High School PROJECT #: 2859

<u>ALL PRJTS</u>	<u>PAGE #</u>	
<u> X</u>	J02-J03	Project Accounting Based on Final Costs
<u> X</u>	Add't Costs	Additional Project Costs
<u> X</u>	J04	Financial Report
<u> X</u>	J05	Certificate of Architect
<u> X</u>	J06	Financial Information Certification
<u> X</u>		Independent Auditor's Report
_____		Final Just Compensation Award or Settlement Sheet (for properties acquired through condemnation)
_____		U.S. Green Building Council's Leadership in Energy and Environmental Design Green Building Rating System (LEED-NC™) Silver, Gold or Platinum certification (if applicable)
_____		Green Building Initiative's two, three or four Green Globes™ certification (if applicable)

*** TO BE COMPLETED ONLY IF DIRECTED BY PDE ***

_____ J07-J12 Final Project Costs - Detail

The individual or firm independently contracted by the district/CTC to prepare this information to be contacted if there are any questions about Part J:

John Casey 8148803910
Independent Preparer's Name and Position Phone Number Fax Number
 The independent preparer's e-mail address is: Jvcirish@comcast.net

CERTIFICATION BY SCHOOL DISTRICT/CTC

The district/CTC administrator to be contacted about Part J:

_____ Phone Number Fax Number
District/CTC Administrator's Name and Position
 The district/CTC administrator's e-mail address is: _____

This certifies that the attached materials were approved for submission to the Pennsylvania Department of Education by board action.

BOARD ACTION DATE: _____

VOTING: AYE _____ NAY _____ ABSTENTIONS _____ ABSENT _____

_____ Signature, Board Secretary _____ Board Secretary's Name, Printed or Typed

_____ District/CTC Address _____ Date

PROJECT ACCOUNTING BASED ON FINAL COSTS (1 of 2)
FOR THE PERIOD /01/2001 TO 6/30/2012

District/CTC: East Stroudsburg Area School District		East Stroudsburg High School		Project #: 2859
PROJECT COSTS	NEW	EXISTING	TOTAL	
A. STRUCTURE COSTS (include site development)				
1. General (Report costs for sanitary sewage disposal on Line E-1.)	\$30,620,781	\$21,632,734	\$52,253,515	
2. Heating and Ventilating	\$6,325,598	\$4,344,072	\$10,669,670	
3. Plumbing (Report costs for sanitary sewage disposal on Line E-1.)	\$2,062,612	\$2,108,982	\$4,171,594	
4. Electrical	\$7,618,522	\$6,598,421	\$14,216,943	
5. Asbestos Abatement (J10, line B-3)	X X X X X X			
6. Building Purchase Amount	X X X X X X			
7. Other * (Exclude Test Borings and Site Survey) (Use PlanCon-J-Add't Costs page if necessary.)				
a. _____				
b. _____				
c. _____				
d. _____				
e. PlanCon-J-Add't Costs, Total				
A-1 to A-7 - Subtotal	\$46,627,513	\$34,684,209	\$81,311,722	
8. Construction Insurance				
a. Owner Controlled Insurance Program on Structure Costs (Exclude asbestos abatement, building purchase and other structure costs not covered by the program)	\$157,846	\$117,197	\$275,043	
b. Builder's Risk Insurance (if not included in primes)				
c. Construction Insurance - Total	\$157,846	\$117,197	\$275,043	
9. TOTAL-Structure Costs (A-1 to A-7-Subtotal plus A-8-c)	46,785,359	34,801,406	81,586,765	
B. ARCHITECT'S FEE				
1. Architect's/Engineer's Fee on Structure	\$4,155,167	\$3,600,116	\$7,755,283	
2. EPA-Certified Project Designer's Fee on Asbestos Abatement	X X X X X X X X X X X X			
3. TOTAL - Architect's Fee	\$4,155,167	\$3,600,116	\$7,755,283	
C. MOVABLE FIXTURES AND EQUIPMENT				
1. Movable Fixtures and Equipment	\$842,765	\$2,316,567	\$3,159,332	
2. Architect's Fee				
3. TOTAL - Movable Fixtures & Equipment	\$842,765	\$2,316,567	\$3,159,332	
D. STRUCTURE COSTS, ARCHITECT'S FEE, MOVABLE FIXTURES AND EQUIPMENT - TOTAL (A-9 plus B-3 and C-3)	\$51,783,291	\$40,718,089	\$92,501,380	
E. SITE COSTS				
1. Sanitary Sewage Disposal General Contractor				
2. Sanitary Sewage Disposal Tap-In Fee and/or Capacity Charges General Contractor				
3. Owner Controlled Insurance Program/Builder's Risk Insurance on Sanitary Sewage Disposal				
4. Architect/Engineer's Fee for Sanitary Sewage Disposal				
5. Site Acquisition Costs		X X X X X X		
a. Gross Amount Due from Settlement Statement or Just Compensation		X X X X X X X X X X X X		
b. Real Estate Appraisal Fees		X X X X X X		
c. Other Related Site Acquisition Costs	\$294,250	X X X X X X	\$294,250	
d. Site Acquisition Costs - Total	\$294,250	X X X X X X	\$294,250	
6. TOTAL - Site Costs	\$294,250		\$294,250	
F. STRUCTURE COSTS, ARCHITECT'S FEE, MOVABLE FIXTURES & EQUIPMENT, AND SITE COSTS - TOTAL (D plus E-6)	\$52,077,541	\$40,718,089	\$92,795,630	

* - Type "No Fee" beside each item for which no design fee is charged.

PROJECT ACCOUNTING BASED ON FINAL COSTS (2 of 2)

FOR THE PERIOD _____ TO 6/30/2012

District/CTC:
East Stroudsburg Area School District

Project Name:
East Stroudsburg High School

Project #:
2859

ROUND FIGURES TO NEAREST DOLLAR

PROJECT COSTS (CONT.)				TOTAL
G. ADDITIONAL CONSTRUCTION-RELATED COSTS				
1. Project Supervision (inc. Asbestos Abatement Project Supervision)				
2. Construction Manager Fee and Related Costs				
3. Total Demolition of Entire Existing Structures & Related Asbestos Removal to Prepare Project Site for Construction of New Building and Related AHERA Clearance Air Monitoring and EPA-Certified Project Designer's Fee on Asbestos Abatement (Exclude costs for partial demolition.)				
4. Architectural Printing				
5. Test Borings				
6. Site Surveys				
7. Other (Attach PlanCon-J-Add't Costs page if needed.)				
a. _____				
b. _____				
c. Plan-J-Add't Costs, Total				
8. TOTAL - Additional Construction-Related Costs				
H. FINANCING COSTS	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	X X X X X X
<i>FOR THIS PROJECT ONLY</i>	<i>SERIES OF 2001</i>	<i>SERIES OF 2003</i>	<i>SERIES OF 2003A</i>	<i>X X X X X X</i>
<i>(EXCLUDE ACCRUED INTEREST)</i>				
1. Underwriter Fees	\$19,176	\$9,305	\$57,376	\$85,857
2. Legal Fees	\$14,165	\$6,611	\$27,161	\$47,937
3. Financial Advisor	\$6,738	\$2,517	\$12,311	\$21,566
4. Bond Insurance	\$6,960	\$2,178	\$24,385	\$33,523
5. Paying Agent/Trustee Fees and Expenses	\$710	\$65	\$323	\$1,098
6. Capitalized Interest	\$208,263			\$208,263
7. Printing	\$2,040	\$1,117	\$4,498	\$7,655
8. CUSIP & Rating Fees	\$2,033	\$1,248	\$4,333	\$7,614
9. Other			290	
a. <u>Internet Auction Admin.784</u>	\$784	\$290	\$1,434	\$2,508
b. <u>Computer</u>	\$1,961			See J03(3)
10. TOTAL-Financing Costs	262830	\$22,842	\$131,821	See J03(3)
I. TOTAL PROJECT COSTS (F plus G-8 plus H-10)				See J03(3)
REVENUE SOURCES	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	TOTAL
<i>(EXCLUDE ACCRUED INTEREST)</i>	<i>SERIES OF 2001</i>	<i>SERIES OF 2003</i>	<i>SERIES OF 2003A</i>	
J. AMOUNT FINANCED	\$5,939,771	\$6,077,884	\$8,845,784	See J03(3)
<i>FOR THIS PROJECT ONLY</i>				
K. ORIGINAL ISSUE DISCOUNT/ PREMIUM <i>FOR THIS PROJECT ONLY</i>	(\$59,243)	(\$51,695)	(\$59,626)	See J03(3)
L. INTEREST EARNINGS	\$55,626	\$492,363	\$335,969	See J03(3)
<i>FOR THIS PROJECT ONLY</i>				
M. BUILDING INSURANCE RECEIVED				
N. PROCEEDS FROM SALE OF BUILDING OR LAND				
O. LOCAL FUNDS - CASH (SEE INSTRUCTIONS)				
P. OTHER FUNDS (PROVIDE DESCRIPTION ON SEPARATE SHEET)				
Q. TOTAL REVENUE SOURCES	REVENUES DO NOT EQUAL COSTS			

PROJECT ACCOUNTING BASED ON FINAL COSTS (2 of 2)

FOR THE PERIOD _____ TO 6/30/2012

District/CTC:
East Stroudsburg Area School District

Project Name:
East Stroudsburg High School

Project #:
2859

ROUND FIGURES TO NEAREST DOLLAR

PROJECT COSTS (CONT.)				TOTAL
G. ADDITIONAL CONSTRUCTION-RELATED COSTS				
1. Project Supervision (inc. Asbestos Abatement Project Supervision)				
2. Construction Manager Fee and Related Costs				
3. Total Demolition of Entire Existing Structures & Related Asbestos Removal to Prepare Project Site for Construction of New Building and Related AHERA Clearance Air Monitoring and EPA-Certified Project Designer's Fee on Asbestos Abatement (Exclude costs for partial demolition.)				
4. Architectural Printing				
5. Test Borings				
6. Site Surveys				
7. Other (Attach PlanCon-J-Add't Costs page if needed.)				
a. _____				
b. _____				
c. Plan-J-Add't Costs, Total				
8. TOTAL - Additional Construction-Related Costs				
H. FINANCING COSTS	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	X X X X X X
<i>FOR THIS PROJECT ONLY</i>	<i>SERIES OF 2004</i>	<i>SERIES OF 2007</i>	<i>SERIES OF 2007A</i>	<i>X X X X X X</i>
<i>(EXCLUDE ACCRUED INTEREST)</i>				
1. Underwriter Fees	\$50,979	\$59,702	\$105,258	\$215,939
2. Legal Fees	\$33,680	\$22,598	\$26,642	\$22,598
3. Financial Advisor	\$14,848	\$11,177	\$18,654	\$44,679
4. Bond Insurance	\$30,710	\$36,939	\$50,960	\$118,609
5. Paying Agent/Trustee Fees and Expenses	\$395	\$266	\$366	\$1,027
6. Capitalized Interest				
7. Printing	\$5,508	\$1,538	\$4,628	\$11,674
8. CUSIP & Rating Fees	\$5,311	\$2,601	\$4,784	\$12,696
9. Other				
a. Computer Fees	\$1,754		\$11,228	\$12,982
b. _____			\$3,661	See J03(3)
10. TOTAL-Financing Costs	\$143,185	\$134,821	\$226,181	See J03(3)
I. TOTAL PROJECT COSTS (F plus G-8 plus H-10)				See J03(3)
REVENUE SOURCES	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	TOTAL
<i>(EXCLUDE ACCRUED INTEREST)</i>	<i>SERIES OF 2004</i>	<i>SERIES OF 2007</i>	<i>SERIES OF 2007A</i>	
J. AMOUNT FINANCED	\$9,667,634	\$20,122,960	\$26,200,465	See J03(3)
<i>FOR THIS PROJECT ONLY</i>				
K. ORIGINAL ISSUE DISCOUNT/ PREMIUM FOR THIS PROJECT ONLY	(\$59,406)	\$8,195,809	\$4,597,504	See J03(3)
L. INTEREST EARNINGS	\$389,530	\$447,309	\$607,925	See J03(3)
<i>FOR THIS PROJECT ONLY</i>				
M. BUILDING INSURANCE RECEIVED				
N. PROCEEDS FROM SALE OF BUILDING OR LAND				
O. LOCAL FUNDS - CASH (SEE INSTRUCTIONS)				
P. OTHER FUNDS (PROVIDE DESCRIPTION ON SEPARATE SHEET)				
Q. TOTAL REVENUE SOURCES				See J03(3)

PROJECT ACCOUNTING BASED ON FINAL COSTS (2 of 2)

FOR THE PERIOD _____ TO 6/30/2012

District/CTC:
East Stroudsburg Area School District

Project Name:
East Stroudsburg High School

Project #:
2859

ROUND FIGURES TO NEAREST DOLLAR

PROJECT COSTS (CONT.)				TOTAL
G. ADDITIONAL CONSTRUCTION-RELATED COSTS				
1. Project Supervision (inc. Asbestos Abatement Project Supervision)				
2. Construction Manager Fee and Related Costs				
3. Total Demolition of Entire Existing Structures & Related Asbestos Removal to Prepare Project Site for Construction of New Building and Related AHERA Clearance Air Monitoring and EPA-Certified Project Designer's Fee on Asbestos Abatement (Exclude costs for partial demolition.)				
4. Architectural Printing				
5. Test Borings				
6. Site Surveys				
7. Other (Attach PlanCon-J-Add't Costs page if needed.)				
a. _____				
b. _____				
c. Plan-J-Add't Costs, Total				\$92,795,630
8. TOTAL - Additional Construction-Related Costs				\$92,795,630
H. FINANCING COSTS	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	X X X X X X
<i>FOR THIS PROJECT ONLY</i>	SERIES OF 2008	SERIES OF _____	SERIES OF _____	X X X X X X
<i>(EXCLUDE ACCRUED INTEREST)</i>				
1. Underwriter Fees	\$761			
2. Legal Fees	\$212			
3. Financial Advisor	\$186			
4. Bond Insurance	\$1,769			
5. Paying Agent/Trustee Fees and Expenses	\$2			
6. Capitalized Interest	\$23,328			
7. Printing	\$36			
8. CUSIP & Rating Fees	\$49			
9. Other				
a. _____				
b. _____				
10. TOTAL-Financing Costs	\$26,355			\$948,035
I. TOTAL PROJECT COSTS (F plus G-8 plus H-10)				\$93,731,134
REVENUE SOURCES	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	TOTAL
<i>(EXCLUDE ACCRUED INTEREST)</i>	SERIES OF 2008	SERIES OF _____	SERIES OF _____	
J. AMOUNT FINANCED	\$1,961,092			\$78,815,590
<i>FOR THIS PROJECT ONLY</i>				
K. ORIGINAL ISSUE DISCOUNT/ PREMIUM FOR THIS PROJECT ONLY	\$9,085			\$12,572,428
L. INTEREST EARNINGS	\$14,394			\$2,343,116
<i>FOR THIS PROJECT ONLY</i>				
M. BUILDING INSURANCE RECEIVED				
N. PROCEEDS FROM SALE OF BUILDING OR LAND				
O. LOCAL FUNDS - CASH (SEE INSTRUCTIONS)				
P. OTHER FUNDS (PROVIDE DESCRIPTION ON SEPARATE SHEET)				
Q. TOTAL REVENUE SOURCES				\$93,731,134

FINANCIAL REPORT FOR THE PERIOD _____ TO 6/30/2012

District/CTC: East Stroudsburg Area School District	Project Name: East Stroudsburg High School	Project #: 2859
--	---	--------------------

	BOND ISSUE/NOTE SERIES OF 2001	BOND ISSUE/NOTE SERIES OF 2003	BOND ISSUE/NOTE SERIES OF 2003A	TOTAL
A. TOTAL BOND ISSUE OR NOTE	\$10,000,000	\$10,000,000	\$10,000,000	See J04(3)
B. ORIGINAL ISSUE DISCOUNT/ ORIGINAL ISSUE PREMIUM	(\$61,075)	(\$52,750)	(\$69,333)	See J04(3)
C. TOTAL INTEREST EARNINGS ON ALL INVESTMENTS FOR ALL FUNDS (Exclude accrued interest and capitalized interest)				(\$183,158)
1. Construction Fund	\$73,891	\$502,434	\$390,662	See J04(3)
2. Authority Fund				
3. Debt Service Fund				
4. Debt Service Reserve Fund				
5. Bond Redemption Fund				
6. Other: _____				
7. Other: _____				
8. TOTAL	\$73,891	\$502,434	\$390,662	

D. BUILDING INSURANCE RECEIVED	
E. PROCEEDS FROM SALE OF BUILDING OR LAND	
F. LOCAL FUNDS - CASH	
G. OTHER: _____	
H. OTHER: _____	
I. TOTAL REVENUE SOURCES	
J. TOTAL PROJECT COSTS FOR THIS PLANCON PROJECT (J03, line I)	
K. FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (I minus J)	

DISPOSITION OF FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (Indicate the applicable bond issue.)

Reimbursable Projects:

<u>Project Building Name</u>	<u>PDE Project #</u>	<u>Amount Financed</u>	<u>Applicable Issue</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Nonreimbursable Projects:

_____	_____	_____	_____
_____	_____	_____	_____

Other:

_____	_____	_____	_____
_____	_____	_____	_____

FINANCIAL REPORT FOR THE PERIOD _____ TO 6/30/2012

District/CTC: East Stroudsburg Area School District		Project Name: East Stroudsburg High School		Project #: 2859
	BOND ISSUE/NOTE SERIES OF <u>2004</u>	BOND ISSUE/NOTE SERIES OF <u>2007</u>	BOND ISSUE/NOTE SERIES OF <u>2007A</u>	TOTAL
A. TOTAL BOND ISSUE OR NOTE	\$10,000,000	\$39,000,000	\$37,500,000	See J04(3)
B. ORIGINAL ISSUE DISCOUNT/ ORIGINAL ISSUE PREMIUM	(\$61,864)	\$8,754,236	\$7,415,328	See J04(3)
C. TOTAL INTEREST EARNINGS ON ALL INVESTMENTS FOR ALL FUNDS (Exclude accrued interest and) capitalized interest)				
1. Construction Fund	\$405,946	\$866,922		See J04(3)
2. Authority Fund				
3. Debt Service Fund				
4. Debt Service Reserve Fund				
5. Bond Redemption Fund				
6. Other: _____				
7. Other: _____				
8. TOTAL	\$405,946	\$866,922		
D. BUILDING INSURANCE RECEIVED				
E. PROCEEDS FROM SALE OF BUILDING OR LAND				
F. LOCAL FUNDS - CASH				
G. OTHER: _____				
H. OTHER: _____				
I. TOTAL REVENUE SOURCES				
J. TOTAL PROJECT COSTS FOR THIS PLANCON PROJECT (J03, line I)				
K. FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (I minus J)				
DISPOSITION OF FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (Indicate the applicable bond issue.)				
Reimbursable Projects:				
<u>Project Building Name</u>	<u>PDE Project #</u>	<u>Amount Financed</u>	<u>Applicable Issue</u>	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
Nonreimbursable Projects:				
_____		_____	_____	
_____		_____	_____	
Other:				
_____		_____	_____	
_____		_____	_____	

FINANCIAL REPORT FOR THE PERIOD _____ TO 6/30/2012

District/CTC: East Stroudsburg Area School District	Project Name: East Stroudsburg High School	Project #: 2859
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	BOND ISSUE/NOTE SERIES OF <u>2008</u>	BOND ISSUE/NOTE SERIES OF <u>=</u>	BOND ISSUE/NOTE SERIES OF _____	TOTAL
A. TOTAL BOND ISSUE OR NOTE	\$32,320,000			\$148,820,000
B. ORIGINAL ISSUE DISCOUNT/ ORIGINAL ISSUE PREMIUM	\$195,713			\$16,486,571
C. TOTAL INTEREST EARNINGS ON ALL INVESTMENTS FOR ALL FUNDS (Exclude accrued interest and capitalized interest)				
1. Construction Fund	\$300,882			\$2,540,737
2. Authority Fund				
3. Debt Service Fund				
4. Debt Service Reserve Fund				
5. Bond Redemption Fund				
6. Other: _____				
7. Other: _____				
8. TOTAL	\$300,882			\$2,540,737
D. BUILDING INSURANCE RECEIVED				
E. PROCEEDS FROM SALE OF BUILDING OR LAND				
F. LOCAL FUNDS - CASH				
G. OTHER: _____				
H. OTHER: _____				
I. TOTAL REVENUE SOURCES				\$167,847,308
J. TOTAL PROJECT COSTS FOR THIS PLANCON PROJECT (J03, line I)				
K. FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (I minus J)				\$167,847,308

DISPOSITION OF FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (Indicate the applicable bond issue.)

Reimbursable Projects:

<u>Project Building Name</u>	<u>PDE Project #</u>	<u>Amount Financed</u>	<u>Applicable Issue</u>
Smithfield Elementary	2900		2001p, 2002, 2003A
East Stroudsburg Elementary	3273		2001-2007A
Middle Smithfield Elementary			2008

Nonreimbursable Projects:

Other:

CERTIFICATE OF ARCHITECT

District/CTC: East Stroudsburg Area School District County: Monroe

School Name: Adds. & Alt. to East Stroudsburg Area Senior High School South Project #: 2859

The bid opening date for the original General Contract was: 4/27/2006

As the architect of record for the above named school district/area vocational-technical school for said project, I certify to the best of my knowledge and belief that all construction work, including change orders and supplemental contracts, has been completed as of 6/30/2012 in an acceptable manner in accordance with the plans and specifications approved by the Pennsylvania Department of Education (and any approved changes thereto) and that all contractors, by virtue of said completion, may be paid all final monies due and owing on this project.



John R. Howard, AIA
Architect of Record, Printed or Typed

The Architectural Studio
Architectural Firms Name

732 Turner Street, Allentown, PA 18102
Architect's Address

11/15/2012
Date

For a project constructed and based on an approved school facility design published on the Department's School Design Clearinghouse, I further certify that the project was constructed based on an approved school facility design published on this clearinghouse.

Signature, Architect

FINANCIAL INFORMATION CERTIFICATION

District/CTC: East Stroudsburg Area School District County: Monroe
 School Name: East Stroudsburg High School Project #: 2859

I certify that the financial information on the schedules titled Project Accounting Based on Final Costs (pages J02 and J03), Financial Report (J04), and Final Project Costs - Detail (pages J07 to J12) for the above referenced school construction project is presented based on the following:

Financial information is reported based on the cash basis of accounting.

If costs were allocated to certain areas or contracts, describe the allocation method below (attach additional pages if needed):

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

FOR 100% CASH PROJECT ONLY

Please provide information, by fiscal year, on the expenditure of project funds for a project fully funded by local funds. Cash projects are those projects for which the District/CTC has not incurred debt.

FY	PROJECT FUNDS ACTUALLY EXPENDED
_____	_____
_____	_____
_____	_____
_____	_____
TOTAL -	_____

I certify that the project funds were actually expended in the fiscal years as reported above and I also certify that the District/CTC has not incurred debt to fund this project.

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

FOR PROJECT USING LOCAL FUNDS AS FINANCING SOURCE

Please provide information, by fiscal year, on the expenditure of project funds for a project using local funds as a financing source in addition to debt incurred.

FY	PROJECT FUNDS ACTUALLY EXPENDED
_____	_____
_____	_____
_____	_____
_____	_____
TOTAL -	_____

I certify that the project funds were actually expended in the fiscal years as reported above.

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

V. ITEMS FOR APPROVAL

- b. Approve PLANCON J for Middle Smithfield Elementary School

PART J: PROJECT ACCOUNTING BASED ON FINAL COSTS
BOARD TRANSMITTAL

DISTRICT/CTC: East Stroudsburg Area School District COUNTY: Monroe
PRJT BLDG NAME: Middle Smithfield Elementary School PROJECT #: 3348

ALL PRJTS PAGE #

- X J02-J03 Project Accounting Based on Final Costs
- X Add't Costs Additional Project Costs
- X J04 Financial Report
- X J05 Certificate of Architect
- X J06 Financial Information Certification
- X Independent Auditor's Report
- _____ Final Just Compensation Award or Settlement Sheet
(for properties acquired through condemnation)
- _____ U.S. Green Building Council's Leadership in Energy
and Environmental Design Green Building Rating System
(LEED-NC™) Silver, Gold or Platinum certification (if applicable)
- _____ Green Building Initiative's two, three or four Green Globes™
certification (if applicable)

*** TO BE COMPLETED ONLY IF DIRECTED BY PDE ***

_____ J07-J12 Final Project Costs - Detail

The individual or firm independently contracted by the district/CTC to prepare this information to be contacted if there are any questions about Part J:

John Casey 8148803910 _____
Independent Preparer's Name and Position Phone Number Fax Number
The independent preparer's e-mail address is: Jvcirish@comcast.net

CERTIFICATION BY SCHOOL DISTRICT/CTC

The district/CTC administrator to be contacted about Part J:

_____ Phone Number _____ Fax Number
District/CTC Administrator's Name and Position

The district/CTC administrator's e-mail address is: _____

This certifies that the attached materials were approved for submission to the Pennsylvania Department of Education by board action.

BOARD ACTION DATE: _____

VOTING: AYE _____ NAY _____ ABSTENTIONS _____ ABSENT _____

_____ Signature, Board Secretary Board Secretary's Name, Printed or Typed

_____ District/CTC Address Date

PROJECT ACCOUNTING BASED ON FINAL COSTS (1 of 2)
FOR THE PERIOD _____ TO _____

District/CTC:	Project Name:	Project #:	
East Stroudsburg Area School District	Middle Smithfield Elementary School	3348	
PROJECT COSTS	NEW	EXISTING	TOTAL
A. STRUCTURE COSTS (include site development)			
1. General (Report costs for sanitary sewage disposal on Line E-1.)	\$9,028,585	\$5,143,201	\$14,171,786
2. Heating and Ventilating	\$1,415,848	\$2,123,772	\$3,539,620
3. Plumbing (Report costs for sanitary sewage disposal on Line E-1.)	\$602,259	\$903,389	\$1,505,648
4. Electrical	\$2,824,842	\$130,740	\$2,955,582
5. Asbestos Abatement (J10, line B-3)	X X X X X X		
6. Building Purchase Amount	X X X X X X		
7. Other * (Exclude Test Borings and Site Survey) (Use PlanCon-J-Add't Costs page if necessary.)			
a. _____			
b. _____			
c. _____			
d. _____			
e. PlanCon-J-Add't Costs, Total			
A-1 to A-7 - Subtotal	\$13,871,534	\$8,301,102	\$22,172,636
8. Construction Insurance			
a. Owner Controlled Insurance Program on Structure Costs (Exclude asbestos abatement, building purchase and other structure costs not covered by the program)	\$85,400	\$50,950	\$136,350
b. Builder's Risk Insurance (if not included in primes)			
c. Construction Insurance - Total	\$85,400	\$50,950	\$136,350
9. TOTAL-Structure Costs (A-1 to A-7-Subtotal plus A-8-c)	13,956,934	8,352,052	22,308,986
B. ARCHITECT'S FEE			
1. Architect's/Engineer's Fee on Structure	\$1,074,991	\$740,584	\$1,815,575
2. EPA-Certified Project Designer's Fee on Asbestos Abatement	X X X X X X X X X X X X		
3. TOTAL - Architect's Fee	\$1,074,991	\$740,584	\$1,815,575
C. MOVABLE FIXTURES AND EQUIPMENT			
1. Movable Fixtures and Equipment	\$340,759	\$227,172	\$567,931
2. Architect's Fee			
3. TOTAL - Movable Fixtures & Equipment	\$340,759	\$227,172	\$567,931
D. STRUCTURE COSTS, ARCHITECT'S FEE, MOVABLE FIXTURES AND EQUIPMENT - TOTAL (A-9 plus B-3 and C-3)			
	\$15,372,684	\$9,319,808	\$24,692,492
E. SITE COSTS			
1. Sanitary Sewage Disposal General Contractor	\$227,000		\$227,000
2. Sanitary Sewage Disposal Tap-In Fee and/or Capacity Charges General Contractor			
3. Owner Controlled Insurance Program/Builder's Risk Insurance on Sanitary Sewage Disposal			
4. Architect/Engineer's Fee for Sanitary Sewage Disposal			
5. Site Acquisition Costs		X X X X X X X X X X X X X X X X X X	
a. Gross Amount Due from Settlement Statement or Just Compensation			
b. Real Estate Appraisal Fees		X X X X X X	
c. Other Related Site Acquisition Costs		X X X X X X	
d. Site Acquisition Costs - Total		X X X X X X	
6. TOTAL - Site Costs	\$227,000		\$227,000
F. STRUCTURE COSTS, ARCHITECT'S FEE, MOVABLE FIXTURES & EQUIPMENT, AND SITE COSTS - TOTAL (D plus E-6)			
	\$15,599,684	\$9,319,808	\$24,919,492
* - Type "No Fee" beside each item for which no design fee is charged.			

PROJECT ACCOUNTING BASED ON FINAL COSTS (2 of 2)
FOR THE PERIOD _____ TO _____

District/CTC:
 East Stroudsburg Area School District

Project Name:
 Middle Smithfield Elementary School

Project #:
 3348

ROUND FIGURES TO NEAREST DOLLAR

PROJECT COSTS (CONT.)				TOTAL
G. ADDITIONAL CONSTRUCTION-RELATED COSTS				
1. Project Supervision (inc. Asbestos Abatement Project Supervision)				\$487,422
2. Construction Manager Fee and Related Costs				
3. Total Demolition of Entire Existing Structures & Related Asbestos Removal to Prepare Project Site for Construction of New Building and Related AHERA Clearance Air Monitoring and EPA-Certified Project Designer's Fee on Asbestos Abatement (Exclude costs for partial demolition.)				
4. Architectural Printing				
5. Test Borings				\$22,734
6. Site Surveys				
7. Other (Attach PlanCon-J-Add't Costs page if needed.)				
a. _____				
b. _____				
c. Plan-J-Add't Costs, Total				
8. TOTAL - Additional Construction-Related Costs				\$510,156
H. FINANCING COSTS	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	X X X X X X
<i>FOR THIS PROJECT ONLY</i>	<i>SERIES OF 2008</i>	<i>SERIES OF _____</i>	<i>SERIES OF _____</i>	<i>X X X X X X</i>
(EXCLUDE ACCRUED INTEREST)				
1. Underwriter Fees	\$133,817			\$133,817
2. Legal Fees	\$37,328			\$37,328
3. Financial Advisor	\$32,618			\$32,618
4. Bond Insurance	\$310,987			\$310,987
5. Paying Agent/Trustee Fees and Expenses	\$229			\$229
6. Capitalized Interest	\$4,100,646			\$4,100,646
7. Printing	\$6,405			\$6,405
8. CUSIP & Rating Fees	\$8,533			\$8,533
9. Other				
a. Internet Auctuin Advisor	\$2,290			\$2,290
b. _____				
10. TOTAL-Financing Costs	\$4,632,853			\$4,632,853
I. TOTAL PROJECT COSTS (F plus G-8 plus H-10)				\$30,062,501
REVENUE SOURCES	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	TOTAL
(EXCLUDE ACCRUED INTEREST)	SERIES OF 2008	SERIES OF _____	SERIES OF _____	
J. AMOUNT FINANCED	\$29,605,598			\$29,605,598
<i>FOR THIS PROJECT ONLY</i>				
K. ORIGINAL ISSUE DISCOUNT/ PREMIUM FOR THIS PROJECT ONLY	\$182,024			\$182,024
L. INTEREST EARNINGS FOR THIS PROJECT ONLY	\$274,879			\$274,879
M. BUILDING INSURANCE RECEIVED				
N. PROCEEDS FROM SALE OF BUILDING OR LAND				
O. LOCAL FUNDS - CASH (SEE INSTRUCTIONS)				
P. OTHER FUNDS (PROVIDE DESCRIPTION ON SEPARATE SHEET)				
Q. TOTAL REVENUE SOURCES				\$30,062,501

ADDITIONAL PROJECT COSTS

District/CTC: East Stroudsburg Area School District	Project Name: Middle Smithfield Elementary School	Project #: 3348
--	--	--------------------

J02 - A. STRUCTURE COSTS (incl. site dev.) -ONLY LIST PRIME CONTRACTS; REPORT OTHER COSTS UNDER J03, LINE G	NEW	EXISTING	TOTAL
TOTAL - STRUCTURE COSTS			

* - Type "No Fee" beside each item listed above for which no design fee is charged.

J03 - G. ADDITIONAL CONSTRUCTION-RELATED COSTS	TOTAL
TOTAL - OTHER CONSTRUCTION-RELATED COSTS	

FINANCIAL REPORT FOR THE PERIOD _____ TO _____

District/CFC: East Stroudsburg Area School District		Project Name: Middle Smithfield Elementary School		Project #: 3348
	BOND ISSUE/NOTE SERIES OF 2008	BOND ISSUE/NOTE SERIES OF _____	BOND ISSUE/NOTE SERIES OF _____	TOTAL
A. TOTAL BOND ISSUE OR NOTE	\$32,320,000			\$32,320,000
B. ORIGINAL ISSUE DISCOUNT/ ORIGINAL ISSUE PREMIUM	\$198,713			\$198,713
C. TOTAL INTEREST EARNINGS ON ALL INVESTMENTS FOR ALL FUNDS (Exclude accrued interest and capitalized interest)				
1. Construction Fund	\$300,082			\$300,082
2. Authority Fund				
3. Debt Service Fund				
4. Debt Service Reserve Fund				
5. Bond Redemption Fund				
6. Other: _____				
7. Other: _____				
8. TOTAL	\$300,082			\$300,082
D. BUILDING INSURANCE RECEIVED				
E. PROCEEDS FROM SALE OF BUILDING OR LAND				
F. LOCAL FUNDS - CASH				
G. OTHER: _____				
H. OTHER: _____				
I. TOTAL REVENUE SOURCES				\$32,818,795
J. TOTAL PROJECT COSTS FOR THIS PLANCON PROJECT (J03, line I)				\$30,062,501
K. FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (I minus J)				\$2,756,294
DISPOSITION OF FUNDS NOT EXPENDED FOR THIS PLANCON PROJECT (Indicate the applicable bond issue.)				
Reimbursable Projects:				
<u>Project Building Name</u>	<u>PDE Project #</u>	<u>Amount Financed</u>	<u>Applicable Issue 2008</u>	
Senior High	2859	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
_____	_____	_____	_____	
Nonreimbursable Projects:				
_____	_____	_____	_____	
_____	_____	_____	_____	
Other:				
_____	_____	_____	_____	
_____	_____	_____	_____	

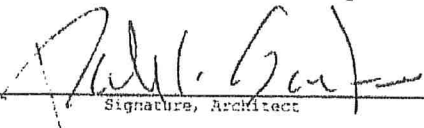
CERTIFICATE OF ARCHITECT

District/CTC: East Stroudsburg Area School District County: Monroe

School Name: Add. & Alt. to Middle Smithfield Elementary School Project #: 3348

The bid opening date for the original General Contract was: 4/30/2008

As the architect of record for the above named school district/area vocational-technical school for said project, I certify to the best of my knowledge and belief that all construction work, including change orders and supplemental contracts, has been completed as of 2/28/2012 in an acceptable manner in accordance with the plans and specifications approved by the Pennsylvania Department of Education (and any approved changes thereto) and that all contractors, by virtue of said completion, may be paid all final monies due and owing on this project.



Signature, Architect

Dale C. Santee, AIA

Architect's Name, Printed or Typed

The Architectural Studio

Architectural Firm Name

732 Turner Street, Allentown, PA 18102

Architect's Address

11/15/2012

Date

For a project constructed and based on an approved school facility design published on the Department's School Design Clearinghouse, I further certify that the project was constructed based on an approved school facility design published on this clearinghouse.

Signature, Architect

Date

FINANCIAL INFORMATION CERTIFICATION

District/CTC: East Stroudsburg Area School District County: Monroe
 School Name: Middle Smithfield Elementary School Project #: 3348

I certify that the financial information on the schedules titled Project Accounting Based on Final Costs (pages J02 and J03), Financial Report (J04), and Final Project Costs - Detail (pages J07 to J12) for the above referenced school construction project is presented based on the following:

Financial information is reported based on the cash basis of accounting.

If costs were allocated to certain areas or contracts, describe the allocation method below (attach additional pages if needed):

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

FOR 100% CASH PROJECT ONLY

Please provide information, by fiscal year, on the expenditure of project funds for a project fully funded by local funds. Cash projects are those projects for which the District/CTC has not incurred debt.

FY	PROJECT FUNDS ACTUALLY EXPENDED
_____	_____
_____	_____
_____	_____
_____	_____
TOTAL -	_____

I certify that the project funds were actually expended in the fiscal years as reported above and I also certify that the District/CTC has not incurred debt to fund this project.

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

FOR PROJECT USING LOCAL FUNDS AS FINANCING SOURCE

Please provide information, by fiscal year, on the expenditure of project funds for a project using local funds as a financing source in addition to debt incurred.

FY	PROJECT FUNDS ACTUALLY EXPENDED
_____	_____
_____	_____
_____	_____
_____	_____
TOTAL -	_____

I certify that the project funds were actually expended in the fiscal years as reported above.

 Signature, Board Secretary Board Secretary's Name, Printed or Typed Date

V. ITEMS FOR APPROVAL

c. Approve Fisher & Son - District Fertilizer - \$23,881.95

Here's what was received.

Edit response

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

Your email (amy-strunk@esasd.net) was recorded when you submitted this form.

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

Name of Requestor *

Facilities

Department *

Department

Building *

ADMIN

What service or item are requesting *

fertilizer for district - annual purchase

Why are you requesting the service or item *

annual purchase for district

Suggested replacement *

n/a

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.)

What did you estimate the costs would be?

23,881.95

What is the total cost of the purchase? *

23,881.95

Select the Procurement Method utilized: *

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$22,500
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$22,500
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the only permissible circumstances under which you can use non-competitive procurement.*

*

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$5,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above):

*

n/a

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. *

n/a

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

.....

Which Fund will be charged? *

10 ▼

What account will be charged? *

Quote Details

Fisher & Son Company, Inc.
 110 Summit Drive
 Exton, PA 19341
 USA
 8002622127

Order Number: QO-0000270511
Order Date: 02-07-2024
Purchase Order Number: 2024

Sold To
 East Stroudsburg Area School District
 50 Vine Street
 East Stroudsburg, PA 18301
 USA

Ship To
 East Stroudsburg Area School District
 150 WALNUT ST
 *****straight truck only***** deliveries must be before 12pm
 East Stroudsburg, PA 18301
 USA

Comments:

Requested Delivery Date 03-05-2024 **Ship Via** FSCTruck **Terms** Net 30

Item	Description	Ordered	Shipped	UOM	Price	Amount
1 F7510	32-0-5 95%EPEC .19 DIM.058 ACEL SOP 6MO	188.00	0.00	bag	78.90	14,833.20
2 6863	28-0-350% XCU KCL SGN 220 50 LB	205.00	0.00	bag	17.90	3,669.50
3 6586	16-3-8 100% AMS, KCL 50 LB	235.00	0.00	Each	14.55	3,419.25
4 9281	TRIFECTA PERENNIAL RYE BLEND 50 LB	20.00	0.00	bag	95.25	1,905.00
Sub-Total:						23,826.95
Freight Amount:						55.00
Sales Tax:						0.00
Total:						23,881.95

Close
 Close

V. ITEMS FOR APPROVAL

- d. Approve the agreement with ClearGov - starting July 1, 2024 - annual cost of \$11,000 for digital budget book (set up cost of \$3,600)

V. d.

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email (**peter-bard@esasd.net**) was recorded on submission of this form.

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Peter Bard

Department *

Business Office

Building *

Administration

What service or item are requesting *

ClearGov

Why are you requesting the service or item *

To Build a Budget Book for better transparency on budgeting processes for the public and board

Suggested replacement *

Cleargov

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?

\$11,000 per year

What is the total cost of the purchase? *

\$11,000/year with \$3,600 set up

Select the Procurement Method utilized: *

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* *

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above): *

N/A

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. *

N/A

Was this purchase budgeted? *

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? *

10



What account will be charged? *

10-2511-330-000-000-0000-000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

N/A

Any additional information you would like to provide.

This will provide the District an opportunity to provide an in-depth resource for the community and board to show transparent processes into the budget process in a never before seen way.

This form was created inside of East Stroudsburg Area School District.





Service Order

2 Mill & Main; Suite 630; Maynard, MA 01754

Created by	Joe Eiskant
Contact Phone	607-760-0524
Contact Email	jeiskant@cleargov.com

Order Date	Mar 4, 2024
Order valid if signed by	Mar 22, 2024

Customer Information					
Customer	East Stroudsburg Area School District	Contact	Peter Bard	Billing Contact	Peter Bard
Address	50 Vine Street	Title	CFO	Title	CFO
City, St, Zip	East Stroudsburg, PA 18301	Email	peter-bard@esasd.net	Email	peter-bard@esasd.net
Phone	570-424-8500			PO # (If any)	

The Services you will receive and the Fees for those Services are...			
Set up Services		Tier/Rate	Service Fees
ClearGov Setup: Includes activation, onboarding and training for ClearGov solutions		Tier 3	\$ 3,600.00
Total ClearGov Setup Service Fee - Billed ONE-TIME			\$ 3,600.00
Subscription Services		Tier	Service Fees
ClearGov BCM Digital Budget Book - School Edition		Tier 3	\$ 11,000.00
Total ClearGov Subscription Service Fee - Billed ANNUALLY IN ADVANCE			\$ 11,000.00

ClearGov will provide your Services according to this schedule...			
Period	Start Date	End Date	Description
Setup	Jul 1, 2024	Jul 1, 2024	ClearGov Setup Services
Initial	Jul 1, 2024	Jun 30, 2027	ClearGov Subscription Services

To be clear, you will be billed as follows...		
Billing Date(s)	Amount(s)	Notes
Jul 1, 2024	\$3,600.00	One Time Setup Fee
Jul 1, 2024	\$11,000.00	Annual Subscription Fee
Additional subscription years and/or renewals will be billed annually in accordance with pricing and terms set forth herein.		
Billing Terms and Conditions		
Valid Until	Mar 22, 2024	Pricing set forth herein is valid only if ClearGov Service Order is executed on or before this date.
Payment	Net 30	All invoices are due Net 30 days from the date of invoice.
Initial Period Rate Increase	3% per annum	During the Initial Service Period, the Annual Subscription Service Fee shall automatically increase by this amount.
Rate Increase	6% per annum	After the Initial Service Period, the Annual Subscription Service Fee shall automatically increase by this amount.

General Terms & Conditions	
Customer Satisfaction Guarantee	During the first thirty (30) days of the Service, Customer shall have the option to terminate the Service, by providing written notice. In the event that Customer exercises this customer satisfaction guarantee option, such termination shall become effective immediately and Customer shall be eligible for a full refund of the applicable Service Fees.
Statement of Work	ClearGov and Customer mutually agree to the ClearGov Service activation and onboarding process set forth in the attached Statement of Work. Please note that ClearGov will not activate and/or implement services for any Customer with outstanding balance past due over 90 days for any previous subscription services.

Taxes	The Service Fees and Billing amounts set forth above in this ClearGov Service Order DO NOT include applicable taxes. In accordance with the laws of the applicable state, in the event that sales, use or other taxes apply to this transaction, ClearGov shall include such taxes on applicable invoices and Customer is solely responsible for such taxes, unless documentation is provided to ClearGov demonstrating Customer's exemption from such taxes.
Term & Termination	Subject to the termination rights and obligations set forth in the ClearGov BCM Service Agreement, this ClearGov Service Order commences upon the Order Date set forth herein and shall continue until the completion of the Service Period(s) for the Service(s) set forth herein. Each Service shall commence upon the Start Date set forth herein and shall continue until the completion of the applicable Service Period. To be clear, Customer shall have the option to Terminate this Service Order on an annual basis by providing notice at least sixty (60) days prior to the end of the then current Annual Term.
Auto-Renewal	After the Initial Period, the Service Period for any ClearGov Annual Subscription Services shall automatically renew for successive annual periods (each an "Annual Term"), unless either Party provides written notice of its desire not to renew at least sixty (60) days prior to the end of the then current Annual Term.
Appropriations	Customer shall have the option to terminate this ClearGov Service Order in advance of any annual renewal in the event that the applicable appropriating body does not appropriate funds for such upcoming renewal period.
Agreement	The signature herein affirms your commitment to pay for the Service(s) ordered in accordance with the terms set forth in this ClearGov Service Order and also acknowledges that you have read and agree to the terms and conditions set forth in the ClearGov BCM Service Agreement found at the following URL: http://www.ClearGov.com/terms-and-conditions . This Service Order incorporates by reference the terms of such ClearGov BCM Service Agreement.

Customer	
Signature	
Name	Peter Bard
Title	CFO

ClearGov, Inc.	
Signature	
Name	Bryan A. Burdick
Title	President

Please e-mail signed Service Order to Orders@ClearGov.com or Fax to (774) 759-3045

Customer Upgrades (ClearGov internal use only)			
This Service Order is a Customer Upgrade	No	If Yes: Original Service Order Date	

Statement of Work

This Statement of Work outlines the roles and responsibilities by both ClearGov and Customer required for the activation and onboarding of the ClearGov Service. ClearGov will begin this onboarding process upon execution of this Service Order. All onboarding services and communications will be provided through remote methods - email, phone, and web conferencing.

ClearGov Responsibilities

- ClearGov will activate ClearGov Service subscription(s) as of the applicable Start Date(s). ClearGov will create the initial Admin User account, and the Customer Admin User will be responsible for creating additional User accounts.
- ClearGov will assign an Implementation Manager (IM) responsible for managing the activation and onboarding process. ClearGov IM will coordinate with other ClearGov resources, as necessary.
- ClearGov IM will provide a Kickoff Call scheduling link to the Customer's Primary Contact. Customer should schedule Kickoff Call within two weeks after the Service Order has been executed.
- If Customer is subscribing to any products that require data onboarding:
 - ClearGov IM will provide a Data Discovery Call scheduling link to the Customer's Primary Contact. Customer should schedule Data Discovery Call based on the availability of Customer's staff.
 - ClearGov will provide Customer with financial data requirements and instructions, based on the ClearGov Service subscription(s).
 - ClearGov will review financial data files and confirm that data is complete, or request additional information, if necessary. Once complete financial data files have been received, ClearGov will format the data, upload it to the ClearGov platform and complete an initial mapping of the data.
 - After initial mapping, ClearGov will schedule a Data Review call with a ClearGov Data Onboarding Consultant (DOC), who will present how the data was mapped, ask for feedback, and address open questions. Depending upon Customer feedback and the complexity of data mapping requests, there may be additional follow-up calls or emails required to complete the data onboarding process.
- ClearGov will inform Customer of all training, learning, and support options. ClearGov recommends all Users attend ClearGov Academy training sessions and/or read Support Center articles before using the ClearGov Service to ensure a quick ramp and success. As needed, ClearGov will design and deliver customized remote training and configuration workshops for Admins and one for End Users - via video conference - and these sessions will be recorded for future reference.
- ClearGov will make commercially reasonable efforts to complete the onboarding/activation process in a timely fashion, provided Customer submits financial data files and responds to review and approval requests by ClearGov in a similarly timely fashion. Any delay by Customer in meeting these deliverable requirements may result in a delayed data onboarding process. Any such delay shall not affect or change the Service Period(s) as set forth in the applicable Service Order.

Customer Responsibilities

- Customer's Primary Contact will coordinate the necessary personnel to attend the Kickoff and Data Discovery Calls within two weeks after the Service Order has been executed. If Customer needs to change the date/time of either of these calls, the Primary Contact will notify the ClearGov IM at least one business day in advance.
- If Customer is subscribing to any products that require data onboarding:
 - Customer will provide a complete set of requested financial data files (revenue, expense, chart of accounts, etc.) to ClearGov in accordance with the requirements provided by ClearGov.
 - Customer's Primary Contact will coordinate the necessary personnel to attend the Data Discovery and Data Review calls. It is recommended that all stakeholders with input on how data should be mapped should attend. Based on these calls and any subsequent internal review, Customer shall provide a detailed list of data mapping requirements and requested changes to data mapping drafts in a timely manner, and Customer will approve the final data mapping, once completed to Customer's satisfaction.
- Customer will complete recommended on-demand training modules in advance of customized training & configuration workshops.
- Customer shall be solely responsible for importing and/or inputting applicable text narrative, custom graphics, performance metrics, capital requests, personnel data, and other such information for capital budget, personnel budget, budget books, projects, dashboards, etc.

V. ITEMS FOR APPROVAL

- e. Approve Frontline Education with an annual cost of \$21,502, (one time setup fee of \$5,700) for Applicant tracking, and proactive recruiting as current software “Moodle” is being expired in July

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email (**rebecca-lopez@esasd.net**) was recorded on submission of this form.

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Eric Forsyth

Department *

Administrative Services

Building *

District

What service or item are requesting *

Frontline Implementation

Why are you requesting the service or item *

Applicant Tracking with Proactive Recruiting, unlimited usage for internal employees prorated term. The current platform for posting jobs "Moodle" is being depreciated in July.

Suggested replacement *

This is an add on to additional software already purchased by the district.

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?

N/A

What is the total cost of the purchase? *

One time fee \$5,700. Annual Fee \$21,502

Select the Procurement Method utilized: *

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$22,500
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$22,500
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* *

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$5,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above): *

This is an add on to additional software already purchased by the district.

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. *

N/A

Was this purchase budgeted? *

No

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

Omnia - 01-102, Allied States CoOperative 17-7247

Which Fund will be charged? *

10 ▼

What account will be charged? *

TBD

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Sole Source

Any additional information you would like to provide.

N/A

This form was created inside of East Stroudsburg Area School District.





V.e.

1400 Atwater Drive Malvern, PA 19355

03/01/2024

Customer:	Order Form Details:
East Stroudsburg Area School District 50 Vine Street EAST STROUDSBURG, Pennsylvania, 18301-0298 United States	Pricing Expiration: 3/29/2024 Quote Currency: USD Account Manager: Joel Titmas
Contact: Stephen Zall Title: Director of Human Resources Phone: (570)424-8500X10320 Email: stephen-zall@esasd.net	Startup Cost Billing Terms: One-Time, Invoiced after signing Subscription Billing Frequency: Annual Sale Type: New Initial Term: 7/01/2024 - 6/30/2025

Pricing Overview	Amount
One-Time Fees	\$5,700.00
Annual Recurring Fees	\$21,502.00

One-Time Fees Itemized Description	Quantity	Amount (each)	Amount
Frontline Implementation	1	\$5,700.00	\$5,700.00

Annual Recurring Fees Itemized Description	Start Date	End Date	Amount
(Applicant Tracking with Proactive Recruiting, unlimited usage for internal employees Prorated Term)	7/01/2024	6/30/2024	\$0.00
Applicant Tracking with Proactive Recruiting, unlimited usage for internal employees	7/01/2024	6/30/2025	\$21,502.00



1400 Atwater Drive Malvern, PA 19355

03/01/2024

Additional Order Form Information

Tax Information

Tax Exemption: We currently have a tax exemption certificate on file for you.

PO Information

PO Status: Purchase order to follow

PO #:

Note: If a Purchase Order is required, Customer shall submit the PO to Frontline within ten (10) business days of signing this Order Form by emailing it to billing@frontlineed.com, otherwise a PO shall not be required for payment

DRAFT



1400 Atwater Drive Malvern, PA 19355

03/01/2024

Invoicing Schedule	Due Date	Amount
Invoice: One Time	Upon Signing	\$5,700.00 + applicable sales tax
Frontline Implementation		\$5,700.00
Invoice: Annual	7/31/2024	\$21,502.00 + applicable sales tax
Applicant Tracking with Proactive Recruiting, unlimited usage for internal employees		\$21,502.00
Applicant Tracking with Proactive Recruiting, unlimited usage for internal employees		\$0.00

DRAFT



1400 Atwater Drive Malvern, PA 19355

03/01/2024

MASTER SERVICES AGREEMENT

This Master Services Agreement is made effective as of the date of the signature below (the "Effective Date") by and between Frontline Technologies Group LLC dba Frontline Education, its subsidiaries and affiliates with an address at 1400 Atwater Drive, Malvern, PA 19355 (collectively "Frontline"), and the client identified below ("Client"). Frontline and Client are sometimes referred to herein, individually, as a "Party" and, collectively, the "Parties."

By signing below, the Parties agree to be legally bound by the terms and conditions contained in the Frontline Master Services Agreement ("Master Services Agreement", which is available at <https://www.frontlineeducation.com/master-services-agreement/> and is incorporated herein by reference. The attached Order Form, exhibits (if any), Statements of Work and the referenced Master Services Agreement are collectively the "Agreement". To place orders subject to this Agreement, at least one Order Form (as defined in the Master Services Agreement) must be incorporated into this Agreement. Client may make future purchases of products and services from Frontline (and its subsidiaries and affiliates) under this Master Services Agreement by executing an Order Form and any future Order Forms without an attached or referenced Master Services Agreement will be deemed subject to this Master Services Agreement. This Agreement constitutes the complete and exclusive statement of the agreement between the Parties with respect to the Software and the Services set forth herein and any other software, products or other services provided by Frontline or any of its affiliates or predecessors prior to the Effective Date. For the avoidance of doubt, this Agreement supersedes any and all prior oral or written communications, proposals, RFPs, contracts, and agreements (including all prior license and similar agreements) and the Parties hereby terminate any such agreements. In the event of a conflict between the provisions of the Terms and Conditions and the provisions of any Statement of Work or any Order Form or any Order Form Terms and Conditions, the provisions of the Statement of Work or Order Form or Order Form Terms and Conditions, as applicable, shall govern, but only with respect to the services forth in the Statement of Work or that particular Order Form.

Frontline Technologies Group LLC dba Frontline Education	East Stroudsburg Area School District
Signature: _____	Signature: _____
Name: _____	Name: _____
Title: _____	Title: _____
Address: 1400 Atwater Drive Malvern, PA 19355	Address: 50 Vine Street EAST STROUDSBURG, Pennsylvania 18301-0298
Email: billing@frontlineed.com	Email: _____
Effective Date: _____	

STATEMENT OF WORK



Applicant Tracking

Standard Implementation Services

Statement of Work: Applicant Tracking Implementation Services

Introduction

Frontline Education provides a comprehensive implementation methodology and expert resources to partner with your project team throughout the implementation.



Scope/Deliverables

Project Management, Training & Consulting

- Project Kickoff Call
- Business Process Review: review of internal process for a Client's requisition-to-recommendation hiring process and best practices recommendations to optimize system functionality
- Train-the-Trainer Model: blended learning consisting of online, self-paced courses and instructor-led *remote* training for the Client project team to gain familiarity with our solutions for implementation, administration and to train end users
- Self-paced courses have completion and assessment reports to confirm knowledge transfer.
- Role-based Learning Center: ongoing, anytime access to knowledge base articles and videos available to all district staff
- Project Status Monitoring: periodic review of project progress to planned project milestones throughout implementation
- Project Close Out Call

Configuration

System configuration is accomplished through a blended approach of pre-configuration, Frontline Education configuration services, and Client configuration activities. Frontline Education will provide configuration services to tailor default setups to your specific needs and provide your project team a head start to configuring the system. Online Training courses and consultation are provided so that your staff can continue configuration for initial setup and to meet your ongoing needs.



Specific examples of configuration services during implementation include -

Setups	Pre-configured with Applicant Tracking System	Frontline Education Configuration Services
Application Pages	21	Up to 2 additional
Position Categories & Types	124	Adjust existing as needed
Pipelines	1 with 6 stages	Up to 1 additional
Forms	12	Up to 2 additional with workflows
Publics Forms Library	338	Not applicable
Forms Packet	Not Applicable	Up to 1
Job Description Templates	73	Up to 2
Applicant Certificate Types	134	Adjust existing as needed
User Groups & Permissions	1	Up to 1
Cross Advertising	6	Not applicable

Data Imports

During implementation, we will import the following data formatted in our standard templates, where applicable. Online Training courses and consultation will be provided to show you how to maintain this data on an ongoing basis after the initial import.

- Applicant position list: categories and types
- Job Posting location/department list
- Applicant certificate types
- User list

Systems Integration

Integrations exist within Frontline Education solutions and/or with our Featured Partners that are configured and setup as either a flat file transfer or an export/import into an applicable vendor system. Specific examples of configurable integration types include --

- Standard integration with Frontline Education Solutions' Absence and Substitute Management and Frontline Central.
- One established HRIS/Payroll integration.
 - An established interface is defined as an integration that is currently established with a vendor and/or requires no development resources.
- One established integration across each of the other types of integration partners.
 - Background Check Provider, Applicant Screening, Digital Interview.
 - For a complete list of our vendor partners, please refer to: https://www.frontlineeducation.com/Partners/Find_a_Partner

Reporting

- EEO reporting: built in reporting functionality to aggregate applicant data anonymously based on position types and date range.
- Ad-hoc Reporting on applicant, job posting, or forms data to export into an Excel file.

Additional Optional Services

The following items are outside the standard scope of services and can be accommodated through a change request and additional services and fees.

- Onsite training
- End User training
- Configuration, Custom Reporting, or Integration services beyond those identified above
- Services beyond the implementation timeframe and project close out



Schedule

On average, a typical Applicant Tracking implementation project runs 8 – 12 weeks. Below is an example of a project schedule for implementation. (This is not the actual schedule pertaining to this statement of work.)

Task	Start	End	Dur	2019		
				Jan	Feb	Mar
Sample Solution Rollout	1/2/19	3/19/19	55	[Progress bar spanning Jan, Feb, and Mar]		
Project Kickoff	1/2/19	1/8/19	5	[Progress bar in Jan]		
Insights Platform Migration (clients with existing Frontline solutions)	1/9/19	1/22/19	10	[Progress bar in Jan]		
Recruiting & Hiring: Applicant Tracking	1/9/19	3/19/19	50	[Progress bar spanning Jan, Feb, and Mar]		
Recruiting & Hiring: Proactive Recruiting	3/5/19	3/18/19	10	[Progress bar in Mar]		

Every client is unique and timelines can vary depending on client size, resource availability, and complexity of project. Your Frontline Education Project Manager will work with your team to plan an implementation based on your specifics.

Client Project Team: Roles & Responsibilities

Executive Sponsor

- Executive Sponsor: e.g. Superintendent, Assistant Superintendent of HR, HR Director, etc.
- The "lead" contact: responsible for all major project decisions. Initially, involvement level is medium-to-high until all district players and responsibilities established. Executive Sponsor involvement decreases once responsibilities have been delegated.

System Administrators

- System administrator: e.g. HR admin, or IT.
- The "point person" contact: responsible for day-to-day operations, upkeep of system, and user management. This includes (but is not limited to):
 - Create/edit/delete: position categories and types, locations, application pages, user accounts and permissions, electronic forms, category/vacancy pipelines, folders, interview series, application notes, etc.
 - Search/filter/review/share/email applicants and/or job postings
 - Configure system preferences

IT Department

- Will work with Frontline Education Support teams to:
 - Ensure Frontline Education domains/IP addresses have been incorporated into any district firewalls and/or spam filters This person is responsible for updating white-list from Frontline
 - Provide technical support in instances where local network/technology configurations impact usage of our solutions
 - Potentially support in-solution integrations
 - Link Applicant Tracking to employment opportunities page on website.



Assumptions

- Frontline Education and Client will provide consistent, named resources to fill project roles throughout project timeline.
- Frontline Education and Client will use a collaborative approach to ensure implementation success.
- Client will provide subject matter experts familiar with organizational policies and procedures throughout the project.
- Frontline Education assumes that all data to be imported will be validated as necessary by Client prior to import.
- Client project team will complete online courses, attend instructor-led training, participate in project status calls, and complete project tasks as planned.

Implementation Policies

- Change Management Process: Should the Client identify additional services as part of this project, Frontline Education will issue a change order identifying impact to project scope, cost, and timeline for Client review and approval.
- A request to delay the Planned Go Live 30 days or more from the original date can result in rework and require additional charges and a change order.
- Services requested after the Project Close Out will require additional charges and a new services proposal.
- Startup Costs are priced with the assumption that implementation will be completed within 120 days after signing. Frontline reserves the right to charge Customers additional service fees for added project costs due to Customer-caused delays occurring after the 120-day implementation period.



V. ITEMS FOR APPROVAL

- f. Approve High School TV Studio Replacement using the firm **AVT** (COSTARS) - Total \$243,907.00

High Schools' TV Studio Replacement

A. Why are you requesting the service/needs?

Why: The TV studios at each high school are aging and need to be replaced. HS South is 16 years old and HS North is 15 years old.

Need: Support the needs of programming in the TV Studios for daily announcements as well as other media productions. Have similar TV Studios for consistent professional development, training, usage, and support at both high schools.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No. Applied Visual Technology (AVT) & Visual Sound

- AVT - \$243,907.00 - Co-Stars Contract 034-E23-182 & 034-E22-123.
- Visual Sound
 - Revised March 1, 2024 - \$325,719.35
 - Old- \$348,904.67 - CoStars Contract #034-E22-167

C. Procurement Method:

- ESASD researched and reviewed vendors who work with schools to design, install, and integrate TV Studios. The district selected AVT as its partner. AVT met with the tech ed teachers at both high schools to conduct a needs assessment, as well as with technical staff, to create a solution to support the current and future needs of programming in the TV Studios.
- AVT provided pricing as per the CoStars Contract #034-E23-182 & 034-E22-123.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes – 2024-2025 Fiscal Year
- Fund 10 - Tech Initiatives
- Account #'s - 10-2844-650-000-00-000-006-000-0600

E. Selection of winning proposal

- It is recommended to proceed with the proposal from AVT in the amount of \$243,907.00 - CoStars Contract #034-E23-182 & 034-E22-123.

QUOTE

Quote #	Quote Date
AVTQ26031	03/04/24
Account Manager	
Mike Coxe	



APPLIED VIDEO TECHNOLOGY

East Stroudsburg Area School District
50 Vine Street

East Stroudsburg PA 18301

Terms	Net 30
Ship Via	Included

F.O.B. Origin: All Shipping Charges Prepaid and Added to Order unless otherwise noted.

Attention Brian Borosh
Phone No. 570-424-8500
Email brian-borosh@esasd.net
Fax

Qty	Manufacturer	Description	Unit Price	Ext. Price
North High School Production Studio				
Studio Camera Systems				
3	Sony	PXW-Z190	4K Handheld Camcorder (1/3-Type 3CMOS with 4K 50p/60p* Recording Capability, 25x Zoom Lens)	\$4,069.00 \$12,207.00
2	Ikan	VXF7-V2	7" 4K HDMI/3G-SDI On-Camera Tally Field Monitor (V2)	\$567.00 \$1,134.00
2	Varizoom	VZROCK	LANC camera lens controller for Sony	\$215.00 \$430.00
Camera Support / Teleprompters				
2	Ikan	PT4500S-TRIPOD	Studio Package Bundle: PT4500 SDI Professional 15" Teleprompter, EG20A2D Studio Tripod & Dolly	\$3,468.00 \$6,936.00
1	Decimator Design	MD-HX	HDMI / SDI CROSS CONVERTER with Scaling and Frame Rate Conversion	\$293.00 \$293.00
1	Ikan	EG20A2D	2-Stage Aluminum 100mm Fluid Head Tripod & Dolly Kit, 44.1 lbs Payload, w/ Counterbalance	\$1,551.00 \$1,551.00
1	Owner-furnished	PC-TELEPROMPTER	PC or Mac w/ local monitor for use as Teleprompter workstation (HDMI output)	\$0.00 \$0.00
1			Studio "Bird's Eye" Overhead Camera (On Grid)	\$1,208.00 \$1,208.00
	Marshall	CV355-30X-NDI	Small form factor 30x Zoom Camera 3GSDI, HDMI & NDI (HD60)	
	Marshall	CVM-18	Pole Clamp Camera Mount	
	Marshall	CVM-11	11-inch Articulation Locking Arm	

Qty	Manufacturer		Description	Unit Price	Ext. Price
Switching / Routing					
1	Newtek	FG-002671-R001	TriCaster TC410 Plus	\$9,300.00	\$9,300.00
1	Newtek	FG-001589-R001	TriCaster TC1SP (14-Button Control Panel)	\$6,464.00	\$6,464.00
1	NewTek	FG-001959-R001	Racking Kit for 2RU and 3RU	\$288.00	\$288.00
2	NEC	E242N-BK	24" 1920 x 1080 IPS display LED Monitor	\$270.00	\$540.00
1	Blackmagic Design	BMD-VHUBSMAS12 G2020	Videohub 20x20 12G	\$2,715.00	\$2,715.00
1	Netgear	GSM4230P-100NAS	Network Switch	\$1,098.00	\$1,098.00
Graphics					
1	Owner-furnished	PC-GRAPHICS	PC for Graphics Workstation * laptop or desktop, confirm specs	\$0.00	\$0.00
1	New Blue	SKUTL5BR	Titler Live 5 Broadcast	\$2,926.00	\$2,926.00
1	NEC	E242N-BK	24" 1920 x 1080 IPS display LED Monitor	\$270.00	\$270.00
Audio					
1	Yamaha	TF1	16+1 Fader Digital Audio Console	\$1,878.00	\$1,878.00
1	Yamaha	NY64-D	Dante Expansion Card for TF Mixers	\$426.00	\$426.00
1	JBL	C2PS	Control 2P Stereo Set. Includes one C2PM powered master, one Passive Extension Speaker, one Power Supply and two Snap-On Angle Pedestals.	\$237.00	\$237.00
1	Sony	MDR-7506	Studio Headphones	\$79.00	\$79.00
4	Sony	ECM-77B	Miniature Omni-directional Lavalier Mic	\$302.00	\$1,208.00
1	Rapco	FBS-12F-50	12-Channel (8x4) Fan-Box Snake with XLR & 1/4" Female Returns, 50'	\$259.00	\$259.00
Control Room Recording & Monitoring					
1	Blackmagic Design	BMD-HYPERD/ST/D CHP	HyperDeck Studio HD Plus	\$657.00	\$657.00
1	Blackmagic Design	BMD-CONVNTRM/Y A/RSH	Rack-Shelf for SD Card Recorder	\$109.00	\$109.00
4	SanDisk	SDSDXDK-064G-GN 4IN	64GB SDXC Memory Card	\$67.00	\$268.00
1	Sony	LMD-B170	17" LCD Production Monitor	\$1,521.00	\$1,521.00
1	Sony	FW43BZ30J	43" LED, 4K HDR, PRO DISPLAY	\$661.00	\$661.00
1	Blackmagic Design	BMD-CONVCMIC/SH 12G/WPSU	Micro Converter - SDI to HDMI 12G with PSU	\$151.00	\$151.00
1	Chief	MSM1U	Medium Fusion Micro-Adjustable Fixed Wall Mount	\$142.00	\$142.00
1	Blackmagic Design	BMD-CONVMAAS2	Analog to SDI Mini Converter	\$213.00	\$213.00

Qty	Manufacturer		Description	Unit Price	Ext. Price
Studio Monitoring					
1	Sony	FW43BZ30J	43" LED, 4K HDR, PRO DISPLAY	\$815.00	\$815.00
1	Blackmagic Design	BMD-CONVCMIC/SH Micro Converter - SDI to HDMI 12G with PSU 12G/WPSU		\$151.00	\$151.00
1	Chief	RMC1	Medium Fit Single Ceiling Mount	\$223.00	\$223.00
1	Chief	CMA362	Light-Grid Mounting Clamp	\$106.00	\$106.00
Intercom / IFB					
1	Hollyland	Solidcom C1 Pro-HUB8S	Solidcom C1 Pro Full Duplex Wireless Intercom System with 8 headsets with Hub	\$3,621.00	\$3,621.00
1	Clear-Com	MS-702	2-Channel 1RU Main Station with Built-in Speaker	\$1,530.00	\$1,530.00
1	Clear-Com	GM-9	GM Series Gooseneck Microphone	\$210.00	\$210.00
2	Clear-Com	TR-50	Monaural IFB Talent Receiver	\$312.00	\$624.00
4	Clear-Com	CC-010A	IFB Ear Set with 3.5mm Mini-Jack for On-camera use	\$73.00	\$292.00
Furniture / Equipment Rack					
1	Middle Atlantic	BGR-38SA-27	BGR-SA Series Rack, 38 RU, 27"D, w/ Rear Door	\$1,103.00	\$1,103.00
1	Middle Atlantic	CBS-BGR	Caster Base, BGR Series	\$181.00	\$181.00
1	Middle Atlantic	BGR-STP9	21" solid top panel, fits BGR Series top opening	\$46.00	\$46.00
1	Middle Atlantic	TD3LK	Drawer, 3 RU, Textured, w/ Lock	\$220.00	\$220.00
1	Middle Atlantic	PDT-1415C-NS	PDT Low Profile Vertical Power Strip, 14 Outlet, 15A	\$157.00	\$157.00
1	Middle Atlantic	UPX-1500R-2	Battery Backup and Surge Suppression for Equipment Rack	\$1,444.00	\$1,444.00
Studio Lighting					
4	Ikan	LBX40	Lyra 1 x 4 Bi-Color Studio Soft Panel LED Light w/ DMX Control * chroma key / back wall	\$1,901.00	\$7,604.00
7	Ikan	LBX20	LBX20 Lyra 1 x 2 Bi-Color Studio Soft Panel LED Light w/ DMX Control	\$1,210.00	\$8,470.00
7	Ikan	LEC20	Honeycomb 60 Degree for Lyra 1 x 2 Studio Soft Light	\$87.00	\$609.00
2	Ikan	HF150	Helia 150 Watt 4 in. Fresnel Bi-Color LED Studio Light w/ DMX	\$541.00	\$1,082.00
13	Ikan	SW-04	Safety Wire	\$5.00	\$65.00
1	Ikan	IDX-096	96 Channel DMX Control Console * 24 sliders, 96 Programmable Scenes (4 pages containing 24 scenes each)	\$864.00	\$864.00

Qty	Manufacturer		Description	Unit Price	Ext. Price
1	Ikan	IDX-096-LIGHT	Gooseneck Light for IDX-096	\$26.00	\$26.00
1	AVT	MIP	Mounting Hardware, clamps, cabling interconnects	\$800.00	\$800.00
			AVT Technical Services		
1	AVT	MATERIALS	All Required Cables, Connectors and Installation Hardware	\$2,667.00	\$2,667.00
1	AVT	SERVICES	All Required Technical Services Including: *** Engineering *** Project Management *** Rack Fabrication *** Onsite Installation (prevailing wage) *** System Commissioning *** System Training	\$31,030.00	\$31,030.00
1	AVT	WARRANTY	1-year System Warranty	\$2,495.00	\$2,495.00
1	AVT	S&H	Freight and Shipping for All Above Hardware	\$1,223.00	\$1,223.00

AVT products and services are available via PA Co-Stars Contract 034-E23-182

Extron products are available via PA Co-Stars Contract 034-E22-123.

All required electrical, networking, CATV, or TELCO requirements are the responsibility of the customer. None of these tasks are included in AVT's scope of work.

All onsite labor is quoted using prevailing wage rate for installation locale.

AVT will leave all removed hardware in the room. It will be the customer's responsibility to properly dispose of this hardware.

The customer is responsible for repairing any visible damage due to the removal of existing equipment (i.e. replacing ceiling tiles, patching & painting walls).

SubTotal	\$122,827.00
Sales Tax	\$0.00
Total	\$122,827.00

Quoted By: Mike Coxe		Quote Date		Credit Card No.	
<input type="text"/>		<input type="text" value="3/4/2024"/>		<input type="text"/>	
Accepted By:		Date	Purchase Order No.	Exp Date	3-digit C.V.V.
<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text" value="/"/>	<input type="text"/>

Applied Video Technology
2218 Kimberton Rd.
PO Box 427
Kimberton, PA 19442

To place an order:

1. Email Purchase Order to your Account Manager
2. Fax Purchase Order to 610-407-0775
3. Mail to:

Applied Video Technology
PO BOX 427
Kimberton, PA 19442

QUOTE

Quote #	Quote Date
AVTQ26032	03/05/24
Account Manager	
Mike Coxe	



APPLIED VIDEO TECHNOLOGY

East Stroudsburg Area School District
50 Vine Street

East Stroudsburg PA 18301

Terms	Net 30
Ship Via	Included

F.O.B. Origin: All Shipping Charges Prepaid and Added to Order unless otherwise noted.

Attention Brian Borosh
Phone No. 570-424-8500
Email brian-borosh@esasd.net
Fax

Qty	Manufacturer	Description	Unit Price	Ext. Price
South High School Production Studio				
Studio Camera Systems				
3	Sony	PXW-Z190	4K Handheld Camcorder (1/3-Type 3CMOS with 4K 50p/60p* Recording Capability, 25x Zoom Lens)	\$4,069.00 \$12,207.00
2	Ikan	VXF7-V2	7" 4K HDMI/3G-SDI On-Camera Tally Field Monitor (V2)	\$567.00 \$1,134.00
2	Varizoom	VZROCK	LANC camera lens controller for Sony	\$215.00 \$430.00
Camera Support / Teleprompters				
2	Ikan	PT4500S-TRIPOD	Studio Package Bundle: PT4500 SDI Professional 15" Teleprompter, EG20A2D Studio Tripod & Dolly	\$3,468.00 \$6,936.00
1	Decimator Design	MD-HX	HDMI / SDI CROSS CONVERTER with Scaling and Frame Rate Conversion	\$293.00 \$293.00
1	Ikan	EG20A2D	2-Stage Aluminum 100mm Fluid Head Tripod & Dolly Kit, 44.1 lbs Payload, w/ Counterbalance	\$1,551.00 \$1,551.00
1	Owner-furnished	PC-TELEPROMPTER	PC or Mac w/ local monitor for use as Teleprompter workstation (HDMI output)	\$0.00 \$0.00
1			Studio "Bird's Eye" Overhead Camera (On Grid)	\$1,208.00 \$1,208.00
	Marshall	CV355-30X-NDI	Small form factor 30x Zoom Camera 3GSDI, HDMI & NDI (HD60)	
	Marshall	CVM-18	Pole Clamp Camera Mount	
	Marshall	CVM-11	11-inch Articulation Locking Arm	

Qty	Manufacturer		Description	Unit Price	Ext. Price
Switching / Routing					
1	Newtek	FG-002671-R001	TriCaster TC410 Plus	\$9,300.00	\$9,300.00
1	Newtek	FG-001589-R001	TriCaster TC1SP (14-Button Control Panel)	\$6,464.00	\$6,464.00
1	NewTek	FG-001959-R001	Racking Kit for 2RU and 3RU	\$288.00	\$288.00
2	NEC	E242N-BK	24" 1920 x 1080 IPS display LED Monitor	\$270.00	\$540.00
1	Blackmagic Design	BMD-VHUBSMAS12 G2020	Videohub 20x20 12G	\$2,715.00	\$2,715.00
1	Netgear	GSM4230P-100NAS	Network Switch	\$1,098.00	\$1,098.00
Graphics					
1	Owner-furnished	PC-GRAPHICS	PC for Graphics Workstation * laptop or desktop, confirm specs	\$0.00	\$0.00
1	New Blue	SKUTL5BR	Titler Live 5 Broadcast	\$2,926.00	\$2,926.00
1	NEC	E242N-BK	24" 1920 x 1080 IPS display LED Monitor	\$270.00	\$270.00
Audio					
1	Yamaha	TF1	16+1 Fader Digital Audio Console	\$1,878.00	\$1,878.00
1	Yamaha	NY64-D	Dante Expansion Card for TF Mixers	\$426.00	\$426.00
1	JBL	C2PS	Control 2P Stereo Set. Includes one C2PM powered master, one Passive Extension Speaker, one Power Supply and two Snap-On Angle Pedestals.	\$237.00	\$237.00
1	Sony	MDR-7506	Studio Headphones	\$79.00	\$79.00
4	Sony	ECM-77B	Miniature Omni-directional Lavalier Mic	\$302.00	\$1,208.00
1	Rapco	FBS-12F-50	12-Channel (8x4) Fan-Box Snake with XLR & 1/4" Female Returns, 50'	\$259.00	\$259.00
Control Room Recording & Monitoring					
1	Blackmagic Design	BMD-HYPERD/ST/D CHP	HyperDeck Studio HD Plus	\$657.00	\$657.00
1	Blackmagic Design	BMD-CONVNTRM/Y A/RSB	Rack-Shelf for SD Card Recorder	\$109.00	\$109.00
4	SanDisk	SDSDXDK-064G-GN 4IN	64GB SDXC Memory Card	\$67.00	\$268.00
1	Sony	LMD-B170	17" LCD Production Monitor	\$1,521.00	\$1,521.00
1	Sony	FW43BZ30J	43" LED, 4K HDR, PRO DISPLAY	\$661.00	\$661.00
1	Blackmagic Design	BMD-CONVCMIC/SH	Micro Converter - SDI to HDMI 12G with PSU 12G/WPSU	\$151.00	\$151.00
1	Chief	MSM1U	Medium Fusion Micro-Adjustable Fixed Wall Mount	\$142.00	\$142.00
1	Blackmagic Design	BMD-CONVMAAS2	Analog to SDI Mini Converter	\$213.00	\$213.00

Qty	Manufacturer		Description	Unit Price	Ext. Price
Studio Monitoring					
1	Sony	FW43BZ30J	43" LED, 4K HDR, PRO DISPLAY	\$815.00	\$815.00
1	Blackmagic Design	BMD-CONVCMIC/SH	Micro Converter - SDI to HDMI 12G with PSU 12G/WPSU	\$151.00	\$151.00
1	Chief	RMC1	Medium Fit Single Ceiling Mount	\$223.00	\$223.00
1	Chief	CMA362	Light-Grid Mounting Clamp	\$106.00	\$106.00
Intercom / IFB					
1	Hollyland	Solidcom C1 Pro-HUB8S	Solidcom C1 Pro Full Duplex Wireless Intercom System with 8 headsets with Hub	\$3,621.00	\$3,621.00
1	Clear-Com	MS-702	2-Channel 1RU Main Station with Built-in Speaker	\$1,530.00	\$1,530.00
1	Clear-Com	GM-9	GM Series Gooseneck Microphone	\$210.00	\$210.00
2	Clear-Com	TR-50	Monaural IFB Talent Receiver	\$312.00	\$624.00
4	Clear-Com	CC-010A	IFB Ear Set with 3.5mm Mini-Jack for On-camera use	\$73.00	\$292.00
Furniture / Equipment Rack					
1	Middle Atlantic	BGR-38SA-27	BGR-SA Series Rack, 38 RU, 27"D, w/ Rear Door	\$1,103.00	\$1,103.00
1	Middle Atlantic	CBS-BGR	Caster Base, BGR Series	\$181.00	\$181.00
1	Middle Atlantic	BGR-STP9	21" solid top panel, fits BGR Series top opening	\$46.00	\$46.00
1	Middle Atlantic	TD3LK	Drawer, 3 RU, Textured, w/ Lock	\$220.00	\$220.00
1	Middle Atlantic	PDT-1415C-NS	PDT Low Profile Vertical Power Strip, 14 Outlet, 15A	\$157.00	\$157.00
1	Middle Atlantic	UPX-1500R-2	Battery Backup and Surge Suppression for Equipment Rack	\$1,444.00	\$1,444.00
Studio Lighting					
3	Ikan	LBX40	Lyra 1 x 4 Bi-Color Studio Soft Panel LED Light w/ DMX Control * chroma key / back wall	\$1,901.00	\$5,703.00
6	Ikan	LBX20	LBX20 Lyra 1 x 2 Bi-Color Studio Soft Panel LED Light w/ DMX Control	\$1,210.00	\$7,260.00
6	Ikan	LEC20	Honeycomb 60 Degree for Lyra 1 x 2 Studio Soft Light	\$87.00	\$522.00
2	Ikan	HF150	Helia 150 Watt 4 in. Fresnel Bi-Color LED Studio Light w/ DMX	\$541.00	\$1,082.00
11	Ikan	SW-04	Safety Wire	\$5.00	\$55.00
1	Ikan	IDX-096	96 Channel DMX Control Console * 24 sliders, 96 Programmable Scenes (4 pages containing 24 scenes each)	\$864.00	\$864.00

Qty	Manufacturer		Description	Unit Price	Ext. Price
1	Ikan	IDX-096-LIGHT	Gooseneck Light for IDX-096	\$26.00	\$26.00
1	AVT	MIP	Mounting Hardware, clamps, cabling interconnects	\$800.00	\$800.00
			AVT Technical Services		
1	AVT	MATERIALS	All Required Cables, Connectors and Installation Hardware	\$2,667.00	\$2,667.00
1	AVT	SERVICES	All Required Technical Services Including: *** Engineering *** Project Management *** Rack Fabrication *** Onsite Installation (prevailing wage) *** System Commissioning *** System Training	\$32,491.00	\$32,491.00
1	AVT	WARRANTY	1-year System Warranty	\$2,495.00	\$2,495.00
1	AVT	S&H	Freight and Shipping for All Above Hardware	\$1,223.00	\$1,223.00

AVT products and services are available via PA Co-Stars Contract 034-E23-182

Extron products are available via PA Co-Stars Contract 034-E22-123.

All required electrical, networking, CATV, or TELCO requirements are the responsibility of the customer. None of these tasks are included in AVT's scope of work.

All onsite labor is quoted using prevailing wage rate for installation locale.

AVT will leave all removed hardware in the room. It will be the customer's responsibility to properly dispose of this hardware.

The customer is responsible for repairing any visible damage due to the removal of existing equipment (i.e. replacing ceiling tiles, patching & painting walls).

SubTotal	\$121,080.00
Sales Tax	\$0.00
Total	\$121,080.00

Quoted By: Mike Cox		Quote Date		Credit Card No.	
<input type="text"/>		<input type="text" value="3/5/2024"/>		<input type="text"/>	
Accepted By:		Date	Purchase Order No.	Exp Date	3-digit C.V.V.
<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text" value="/"/>	<input type="text"/>

Applied Video Technology
2218 Kimberton Rd.
PO Box 427
Kimberton, PA 19442

To place an order:

1. Email Purchase Order to your Account Manager
2. Fax Purchase Order to 610-407-0775
3. Mail to:

Applied Video Technology
PO BOX 427
Kimberton, PA 19442



AVT

APPLIED VIDEO TECHNOLOGY

APPLIED VIDEO TECHNOLOGY

Capabilities Brochure

APPLIED VIDEO TECHNOLOGY, INC
2218 Kimberton Road, PO Box 427
Kimberton, PA 19442
www.appliedvideo.com
610-407-0776

ABOUT US

AVT KEY PERSONNEL

- R. Bruce MacLelland – CEO/President
- Buffy MacLelland – CFO
- Ashley Buettner – Vice President of Sales and Marketing
- Albert Estrada – Vice President of Technical Services
- Dan Small, CTS-D, CTS-I – Director of Systems Design and Engineering

- bruce@appliedvideo.com
- buffy@appliedvideo.com
- ashley@appliedvideo.com
- aestrada@appliedvideo.com
- dsmall@appliedvideo.com

ORGANIZATIONAL SUPPORT & EXPERIENCE

AVT has been a leading audio video systems integrator in the Philadelphia area since 1996. We are proud to assist our customers in the design, installation, training and support of custom digital media AV and IT solutions. We are CTS certified and trained representatives for hundreds of AV manufacturers, striving to find the right technical mix of products and price points to ensure our customers receive the best overall value for their investment.

Our years of experience working in conjunction with our customers has allowed AVT to be positioned as a trusted partner when it comes to designing and implementing technology advancements.

Being a member of these organizations means that AVT strives to adhere to the industry standards set forth by each organization. These standards are reflected in our installation efforts as well as the level of technical training our staff has received.

COMPANY DYNAMICS

- Certified Small Business
- Women Owned Business
- Offering design services, installation services, project management, system maintenance, training and support, product rentals
- Verticals include: Education (K-12 and higher), corporate, healthcare, house of worship, government, retirement communities, museums.
- Products and Services available on PA co-Stars Contract 034-027 and PEPPM Contract



AVT LEADING INDUSTRY AFFILIATES

- Avixa
- NSCA – National Systems Contractors Association
- NAB – National Association of Broadcasters
- SMPTE – Society of Motion Picture & Television Engineers

SERVICES

MARKETS

- Education
- Athletics
- Corporate
- Government
- House of Worship
- Broadcast & Production

PROJECT MANAGEMENT

AVT's Project Management team's priority is to execute, plan, schedule, and problem solve to ensure AVT delivers an outstanding systems to our customers safely, on time and to specification.

PRODUCT SALES

We know that not everything you need has to be designed, installed or integrated and we are happy to work with you on quick turnaround for quotes and orders for product sales. Products can also be purchased on PEPPM or Co-Stars contracts and we accept Purchase Orders and Credit Cards.

DESIGN & ENGINEERING

The design and engineering team at AVT is composed of highly trained and experienced individuals dedicated to working with you to design an integrated system to meet all

SOLUTIONS

- TV Studios
- IPTV
- Digital Signage
- Audio Visual Systems
- Portable Video Production Systems & Trucks
- Video Walls

TRAINING

Time and time again we have seen the missing piece between the best designed solution and their successful operations go unfulfilled as a result of a lack of training. At AVT we are strong believers that training – technical, operational, or both – is the main difference.

DIGITAL MARKETING & PRODUCTION

Through the creative division of our company, Phoenix Media Group (PMG), we have the unique ability to offer video production, live event production, live streaming and digital marketing services to all customers.

INSTALLATION

Audio visual equipment shouldn't just meet your needs; it should exceed them. At AVT we believe each system is unique and requires individual attention and our teams of AV technicians and engineers are CTS certified, trained and ready to tackle the toughest challenges.

CERTIFICATIONS

MANUFACTURER & INDUSTRY CERTIFICATIONS

- Avixa AV Design – Audio Environment
- Avixa AV Design – Human Factors
- Avixa AV Design – Video Environment
- Avixa AV Design and Integration
- Avixa AV Infrastructure
- Avixa AV Math for Design
- Avixa CTS
- Avixa CTS-D
- Avixa CTS-I
- Avixa Networking Essentials
- Avixa Networking Technology
- Avixa Project Management for Design and Integration
- Biamp Tesira Server/Server-IO
- Biamp TesiraForte
- Brightsign Technical Certification
- Chief Certified Partner
- ClearOne Tech Specialist
- Crestron Advanced System Programming (CTI-P301)
- Crestron Certified Programmer

- Crestron Digital Media Certified Engineer 4K
- Crestron DigitalMedia Certified Designer 4K
- Crestron DigitalMedia™ Certified DM NVX Networking
- Crestron DM NVX Design and Application (DM-NVX)
- Crestron Intermediate System Programming (CTI-P201)
- Dante Certification Level 1
- Extron Certified Control Professional
- Extron Certified XTP Systems Engineer
- Extron Configuring with Global Configurator Plus
- Extron School of Emerging Technologies 4K
- Harman Cabling Essentials
- Harman Certified Audio Professional / Programming Certification
- Harman Certified Control Professional | Programming
- Harman Networking Essentials
- Harman PC Essentials
- Harman Video Essentials
- Kramer Certified Digitalist
- Mersive Solstice Training & Certification Program
- NewTek 3PLAY Operation
- NewTek Infrastructure
- NewTek Live Production with TriCaster
- NewTek NDI and Performance Media Networking
- NSCA CSIP- Sales
- OSHA Certification
- Partner Technical Training - Zoom Meetings – Associate
- PCAP - Certified Associate in Python Programming
- Poly US Federal/NATO Certification Compliance
- Poly Video Endpoints Sales Certification
- Poly Video Endpoints Technical Certification
- Q-SYS Level 1 Training
- Scala Certified Technician
- Shure Microflex Advance Training
- Shure Microflex Complete Technical Enablement
- Vaddio AV Bridge MATRIX PRO Certification
- Yamaha Dante
- Zoom Rooms Implementation & Integration

ON STAFF CONTROL SYSTEMS & DSP PROGRAMMING

- Biamp
- ClearOne
- Ashly
- BSS
- Extron
- Crestron



AVIXA Member

SERVICE DEPARTMENT

AVT SERVICE OPTIONS

Applied Video Technology (AVT) offers several options for the kind of support, service, and training that is required to get the most from your technology investment. AVT offers both on-site and remote support options that are available to our customers in several levels. With our variety of options for support, AVT can tailor a contract to meet your specific needs and budget. Make sure you are covered!. With the following service options, AVT can support your full spectrum of communications technology needs.

CUSTOM SERVICE CONTRACTS

Yearly contracts with AVT cover unlimited on-site service, phone support, email support and optional preventative maintenance visits - all with a priority response time.

SERVICE BLOCK CONTRACTS

Purchase a block of hours at a discounted rate to use however you would like - on-site service, system training, preventative maintenance and more. Service Block contracts are an economical and effective way to provide the reassurance that your investment is covered. Contracts range from 15 hours to 48 hours.

HOURLY SERVICE RATE

If a contract isn't in your budget or you need a quick fix, AVT offers on-site, remote, and phone support billed at our standard hourly rate.

CASE STUDIES

DOLLAR GENERAL DISTRIBUTION CENTERS



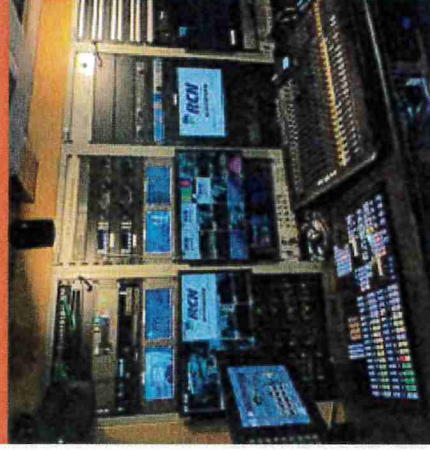
AV UPGRADES | NATIONWIDE

AVT continues to work with Dollar General Corporation as they open distribution centers across the United States.

Systems consist of AV in break rooms, conference rooms and training rooms throughout campuses at 12 different locations throughout the country.

Key Products: Extron Control Systems, Panasonic Projectors, Da-Lite Projection Screens, Sharp LED Televisions, Shure Wireless Microphone Systems.

RCN CABLE



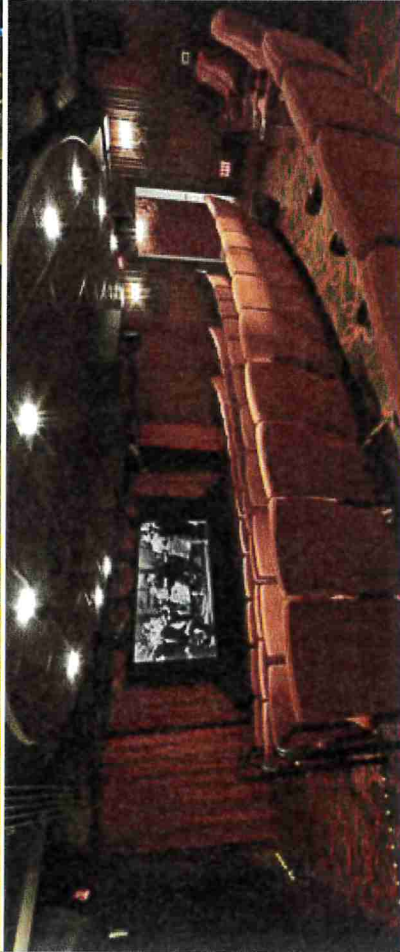
HD PRODUCTION TRUCK | BATH, PA

AVT was contracted to provide equipment, design services and installation to implement two full HD Mobile production trucks for RCN Cable TV for sports production events.

Features include all new custom interior, electrical, audio and video wiring and updated HD production equipment.

Key Products: Sony Triax cameras, HD Switchers and production monitors, AJA recorders, Black Magic Design and Cisco routing, Chyron HD graphics and NewTek instant replay systems.

THE COLONIAL THEATRE



THEATER EXPANSION & RENOVATION | PHOENIXVILLE, PA

The historic Colonial Theater added two new theaters, a new lobby, Mezzanine multi-purpose area, and needed to provide a professional Audio and Video System for the multitude of events held at this community landmark each year.

The project was comprised of built in and portable audio video systems suitable for various types of events, sound systems capable of speech reinforcement and playback, a 2 x 2 Video Wall and a Multi-Purpose Room with a complete AV presentation system.

Key Products: Crestron DigitalMedia System, Crestron AirMedia Wireless Video Gateway, Shure Wireless Audio System, Williams Sound Assisted Listening, Sharp Video Wall Panels, Barco Alchemy Cinema projector, Vaddio PTZ Cameras, SVSi Streaming Video Transmitters, JBL Column Speakers, Draper Access Series screens, Epson PowerLite Pro WUXGA 3LCD Projector.

COMMONWEALTH CHARTER ACADEMY



EDUCATIONAL FACILITY AUDIO VISUAL SYSTEM & VIDEO WALL | PITTSBURGH, PA

When Commonwealth Charter Academy (CCA) secured a 62,000-square-foot former department store building in Pittsburgh, the top accredited public cyber charter school turned to Applied Video Technology (AVT) for building-wide audiovisual systems to provide personal educational programs and services to K-12 students.

The solutions installed included digital signage, video walls, sound masking and control systems to provide high quality learning experiences for students attending class virtually. The building houses administrative offices, conference rooms, huddle rooms, a multi-purpose room, seminar areas, production labs, live session rooms and common areas throughout the building, the latter of which is the site of a large LED video wall that is the cornerstone of the project.

Key Products: Sharp Monitors, Extron MediaLink-Plus Controller, Extron Room Scheduling Panels, Crestron Mercury Video Conference System, BrightSign Digital Signage Player, Shure Speakers & Microphones, JBL Ceiling Audio and NanoLumens LED Wall.

EAST STROUDSBURG UNIVERSITY



TELEVISION STUDIO | EAST STROUDSBURG, PA

AVT provided a technical design that included new products and infrastructure to provide ESU with an excellent overall value using current technology and workflows for creating digital media.

The new studio provides hands-on learning through the opportunity to direct and produce live on-air television and cutting edge video content.

Key Products: NewTek TriCaster TC1, NewBlue FX Graphics, Avid NEXIS Pro, Sony Studio Cameras, Telex Intercom System, Libec Tripods, Prompter People Teleprompter Rigs, AJA & Blackmagic Routing, UniSet Green Screen Wall & Cyclorama.

FIRST JUDICIAL DISTRICT OF PENNSYLVANIA



COURTROOM AUDIO UPGRADES | PHILADELPHIA, PA

AVT was contracted to upgrade audio functionality in 35 courtrooms located in Philadelphia City Hall. AVT removed existing, outdated equipment and provided new integrated systems to allow for clearer audio communications, easier end user control and eliminated wireless microphone interference.

AVT provided all system control programming and comprehensive end user system training.

Key Products: BSS Audio Conferencing Processor, JBL Power Amplifier, JBL In-Ceiling speakers, Klipsch Ultra-compact in ceiling speaker, Williams Sound Assisted Listening System, AKG Microphones, Middle Atlantic Equipment rack, AMX Control Processor.



V. ITEMS FOR APPROVAL

- g. Approve HP Servers Lease HPE Alletra Solution via IntegraONE (COSTARS contract) total - \$478,305.24.1

HP SAN (Storage Area Network)/Servers

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade our SAN and Servers in our District Data Centers. The current lease expires in June 2024 on the equipment will be 4 years old.

Need: Our metro-cluster SAN is hosted in two separate data centers allowing for replication of all data at both sites. We also host servers at both datacenters in order to reduce the load at one site or the other. Currently, we can shift services to the alternate site if a site is going down or load-balance our services (disaster recovery). We have 73 virtual servers serving a variety of services such as: Active Directory, Domain Name Services, File Hosting Services, Apple Software Distribution, Windows Software Distribution, Moodle, Network Access Control, Password Reset, Print Servers, Inventory Control, Pro-Watch, Copier Management, Telephone System Management, Cafeteria PoS System, Microsoft Licensing Management, Time Synchronization Service, Police Reporting Server, Transportation Server, Backup Servers. All virtual servers are hosted by eight physical servers (four in each data center) and connected to the metro-cluster storage with a dedicated replication link. All servers are configured for high availability and are load-balanced for best performance at each site. The proposed SAN solution moves us to one onsite SAN and one DRaaS (disaster recovery as a service) in the cloud.

Suggested replacement: HPE Alletra Solution

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. Yes.

<u>Manufacturer</u>	<u>Solution</u>	<u>Price</u>
HP Enterprise	Alletra	\$478,305.24
Nutanix	Nutanix w/ Nutanix Hardware	\$492,993.06
Nutanix/HPE	Nutanix w/ HPE Hardware	\$509,857.12
Pure Storage	Pure Storage Flash Array	\$921,780.01

C. Procurement Method:

- Vendors were contacted in November to review options and configurations for our replacement SAN & Servers. We had meetings and site visits with resellers, including CDW-G, IntegraOne, and SHI. The due date for quotes was March 1, 2024. Technology department staff carefully vetted and reviewed proposals from each vendor, picking the solution that best fit the district's needs and was the lowest cost solution.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes
- Fund 10
- Account # 10-5110-911-000-00-000-100-909-9092-

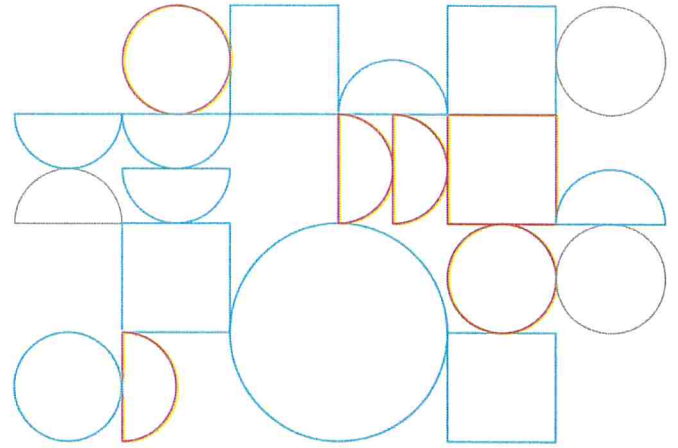
- Technology Services Lease Account

E. Selection of winning proposal

- IntegraOne – HPE Alletra Solution - \$478,305.24 lowest priced solution.
 - Pricing is per COSTARS contract # HW 003-E22-580 & SW #006-E23-252.

F. Other

N/A



PREPARED FOR
East Stroudsburg Area School District

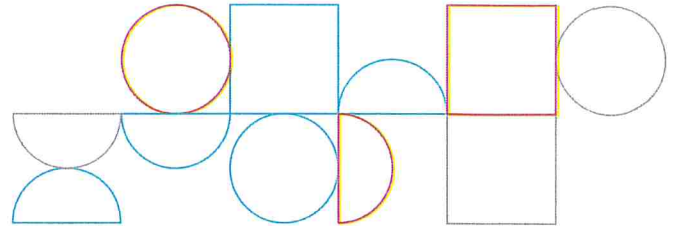
PREPARED BY
Ashley Miller - Sales Manager
March 06, 2024

HPE Server & Storage

Quote #040253 v17

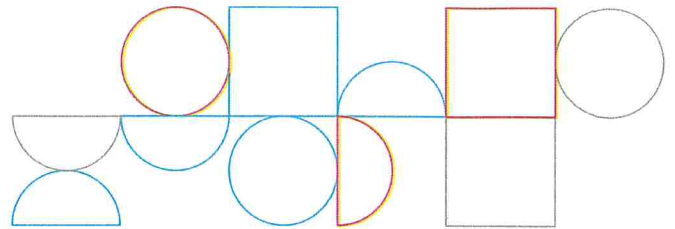
HPE

Description	Price	Qty	Ext. Price
R8E17A HPE NS dHCI Gen6 CTO Add Base Array Trk	\$1.11	1	\$1.11
P52499-B21 HPE DL360 Gen11 8SFF CTO Server	\$2,178.27	3	\$6,534.81
P52499-B21#ABA HPE DL360 Gen11 8SFF CTO Server	\$0.00	3	\$0.00
P49599-B21 INT Xeon-G 6442Y CPU for HPE	\$4,256.38	6	\$25,538.28
P43328-B21 HPE 32GB 2Rx8 PC5-4800B-R Smart Kit	\$237.68	48	\$11,408.64
P10115-B21 BCM 57414 10/25GbE 2p SFP28 OCP3 Adptr	\$195.84	6	\$1,175.04
P48908-B21 HPE DL3X0 Gen11 1U High Perf Fan Kit	\$258.59	3	\$775.77
P38995-B21 HPE 800W FS Plat Ht Plg LH Pwr Sply Kit	\$113.70	6	\$682.20
BD505A HPE iLO Adv 1-svr Lic 3yr Support	\$277.16	3	\$831.48
P48830-B21 HPE DL3XX Gen11 CPU2/OCP2 x8 Enable Kit	\$31.26	3	\$93.78
P50450-B21 HPE DL3XX Gen11 1U Bezel Kit	\$32.26	3	\$96.78
P26489-B21 HPE DL300 Gen10+ 1U CMA for Rail Kit	\$111.63	3	\$334.89
P35876-B21 HPE CE Mark Removal FIO Enable Kit	\$0.01	3	\$0.03
P48183-B21 HPE NS204i-u Gen11 Ht Plg Boot Opt Dev	\$514.63	3	\$1,543.89
P48905-B21 HPE DL360 Gen11 High Perf Heat Sink Kit	\$95.45	6	\$572.70
P48920-B21 HPE DL360 Gen11 NS204i-u Front Cbl Kit	\$31.92	3	\$95.76
P52341-B21 HPE DL3XX Gen11 Easy Install Rail 3 Kit	\$53.53	3	\$160.59
S1T84A HPE AL dHCI PL G11 w/ESXi 7.0 FIO SW	\$0.29	3	\$0.87
P9K09A HPE 42U 600x1200mm Adv G2 Kit Pllt Rack	\$2,345.84	1	\$2,345.84
H6J85A HPE Rack Hardware Kit	\$68.58	1	\$68.58



HPE

Description	Price	Qty	Ext. Price
P9Q42A HPE G2 Basic 4.9kVA/C13 C19 NA/JP PDU	\$246.97	2	\$493.94
BW928A HPE 1U Blck Universal 10-pk Filler Panel	\$25.95	4	\$103.80
AF595A HPE 3.0M Blue CAT6 STP Cable Data	\$27.04	9	\$243.36
HU4A6A4 HPE 4Y Tech Care Essential SVC	\$0.00	1	\$0.00
HU4A6A4#R2M HPE iLO Advanced Non Blade Support	\$12.55	3	\$37.65
HU4A6A400DJ HPE DL360 Gen11 Support	\$2,153.28	3	\$6,459.84
R0R10A HPE NS dHCI Add DL3x0 Svr Trk	\$1.08	3	\$3.24
HB983A1 HPE Installation Comm Svrs Hourly SVC	\$218.97	1	\$218.97
HA124A1 HPE Technical Installation Startup SVC	\$0.00	1	\$0.00
HA124A1#V0T HPE Nimble Storage dHCI Expan Deploy SVC	\$17,636.18	1	\$17,636.18
R7L27A HPE NS dHCI with Alletra 6030 CTO Array	\$22,028.91	1	\$22,028.91
R0R12A HPE Alletra 6000 2x10/25GbE 2p FIO Adpr	\$1,132.58	2	\$2,265.16
R7D07A HPE Alletra 6000 SFP28 100m FIO XCVR	\$538.29	4	\$2,153.16
R7S82A HPE Alletra 6000 46TB 24x1.92TB FIO Bdl	\$37,684.39	1	\$37,684.39
R9D23A HPE C13 - C14 2m WW PDU FIO Pwr Cord	\$2.63	4	\$10.52
R9X15A HPE Alletra Tier 1 Storage Array Std Trk	\$1.08	1	\$1.08
R7G13A HPE Alletra 6000/H 4x1600W FIO AC PS Kit	\$1,267.41	1	\$1,267.41
R8E99A HPE NS dHCI NOS PB for ESXi 7.0 FIO SW	\$1.08	1	\$1.08
S1E76AAE HPE Alletra 6000 SW/Sup SaaS	\$0.00	1	\$0.00
S1E76AAE#CT 4yr Subscription G	\$132.97	227	\$30,184.19
QK734A HPE Premier Flex LC/LC OM4 2f 5m Cbl	\$21.22	8	\$169.76
HU4A6A4 HPE 4Y Tech Care Essential SVC	\$0.00	1	\$0.00
HU4A6A4#ZUN HPE Alletra 6000 2x10/25GbE 2p Kit Supp	\$122.63	2	\$245.26
HU4A6A4#ZUF HPE Alletra 6030 Base Array Supp	\$1,520.21	1	\$1,520.21



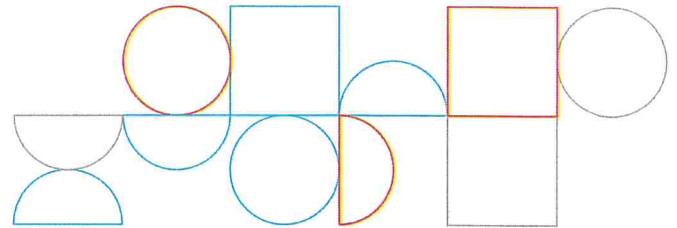
HPE

Description	Price	Qty	Ext. Price
HU4A6A4#ZV4 HPE Alletra 6000 AF 46TB 1.92 Flash Supp	\$4,078.28	1	\$4,078.28

Subtotal: \$179,067.43

Cisco

Description	Price	Qty	Ext. Price
N9K-C93180YC Cisco Nexus 93180YC-FX3H - Switch - L3 - managed - 48 x 1/10/25 Gigabit SFP+ + 6 x 40/100 Gigabit QSFP28	\$10,104.62	2	\$20,209.24
CON-SNTP-N9KCFX3H SNTC-24X7X4 Nexus 9300 24p 1/10/	\$1,307.83	2	\$2,615.66
NXK-AF-PE Cisco Airflow Selection Port-side Exhaust - Configuration option dummy PID - for P/N: N9K-C93180-FX3-B8C, N9K-C93180YC-FX3, N9K-C9336C-FX2-E, N9K-C93600-GX-B1	\$0.00	2	\$0.00
MODE-NXOS Dummy PID for mode selection	\$0.00	2	\$0.00
NXOS-CS-10.4.1F Cisco NX-OS Silicon - (v. 10.4.1) - license - 1 license - 64-bit	\$0.00	2	\$0.00
NXK-ACC-KIT-1RU Cisco - Network device accessory kit - 1U - for Nexus 30XX, 31XX, 31XXX, 32XX, 34180, 3464, 35XX, 36180, 3636, 93XX, 93XXX	\$0.00	2	\$0.00
NXA-FAN-35CFM-PE Cisco - Network device fan module - blue - for Nexus 92300YC	\$0.00	8	\$0.00
NXK-MEM-16GB Cisco - Memory - module - 16 GB - for Nexus 92XX, 92XXX, 93XX, 93XXX, 95XX	\$405.82	2	\$811.64
NXA-PAC-650W-PE Cisco - Power supply - hot-plug / redundant (plug-in module) - AC 200-240 V - 650 Watt - for Nexus 3264Q, 93108TC-EX (650 Watt), 93180YC-FX (650 Watt), 9336C-FX2 (650 Watt)	\$0.00	4	\$0.00
C1-SUBS-OPTOUT OPT OUT PID FOR C1 ADV Subscription USE ONLY	\$0.00	2	\$0.00
CAB-C13-CBN Cisco Cabinet Jumper - Power cable - IEC 60320 C13 to IEC 60320 C14 - AC 250 V - 1 in - for P/N: BE6K-M6-K9, FPR3105-NGFW-K9, N9K-C9408=, SNS-3795-K9, UCS-FI-64108-RF	\$0.00	4	\$0.00
QSFP-100G-CU1M= Cisco 100GBASE-CR4 Passive Copper Cable - Direct attach cable - QSFP to QSFP - 3.3 ft - twinaxial - passive - for P/N: N9K-C93180YC-EX-24, N9K-C9336C-FX2-OR, NCS-55A1-24H-TRK, NCS-55A1-36H-SE-B	\$177.34	2	\$354.68



Cisco

Description	Price	Qty	Ext. Price
SFP-H10GB-CU1M= Cisco SFP+ Copper Twinax Cable - Direct attach cable - SFP+ to SFP+ - 3.3 ft - twinaxial - for 250 Series; Catalyst 2960, 2960G, 2960S, ESS9300; Nexus 93180, 9336, 9372; UCS 6140, C4200	\$51.84	1	\$51.84
SFP-25G-SR-S= Cisco - SFP28 transceiver module - 25 Gigabit Ethernet - 25GBase-SR - LC multi-mode - up to 328 ft - 850 nm - for Nexus 93180YC-FX, 93240YC-FX2, 9348GC-FXP, X97160YC-EX	\$425.15	8	\$3,401.20
SFP-H25G-CU3M= 25GBASE-CU SFP28 Cable 3 Meter	\$54.18	12	\$650.16
GLC-TE= 1000BASE-T SFP transceiver module for Ca	\$205.86	7	\$1,441.02
QSFP-40G-SR-BD= QSFP40G BiDi Short-reach Transceiver	\$1,423.56	4	\$5,694.24
Service integraONE Professional Service Cisco Switch Configuration and Installation.	\$1,900.00	1	\$1,900.00

Subtotal: \$37,129.68

Zerto

Description	Price	Qty	Ext. Price
R6J81AAE Zerto Virt ECE 1VM 1yr Sub/Maint E-LTU	\$361.75	54	\$19,534.50
R6J88AAE Zerto Virt ECE 1VM 3yr Sub/Maint E-LTU	\$1,344.31	54	\$72,592.74
H36NMA1 HPE Zerto Quick Start Remote SVC	\$6,325.30	1	\$6,325.30

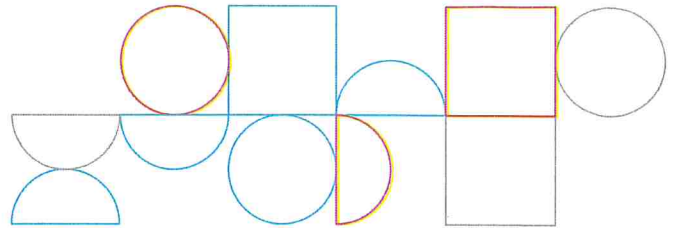
Subtotal: \$98,452.54

Fortinet

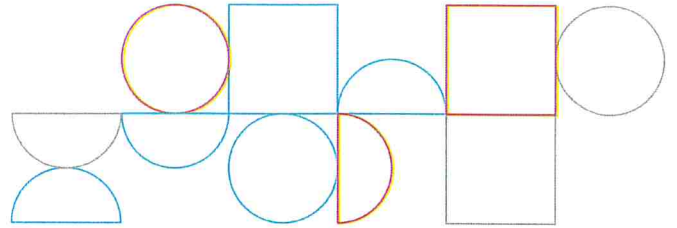
Description	Price	Qty	Ext. Price
FC3-10-FGVVS Fortinet Subscription License with Bundle for FortiGate-VM (4 -993-02-60 CPU) 5 Year Subscriptions license for FortiGate-VM (4 CPU) with ATP Protection Bundle included.	\$13,382.71	1	\$13,382.71

Subtotal: \$13,382.71

per COSTARS contract # HW 003-E22-580 & SW #006-E23-252



Please note, service invoicing will be processed weekly or monthly, depending on size and scope of project.



HPE Server & Storage

Prepared by:

IntegraONE - Allentown Office

Ashley Miller
amiller@integraone.com
484-223-3480 x1115

Karen Toczek
ktoczek@integraone.com
(484) 223-3480 x1150

Prepared for:

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Brian Borosh
(570) 424-8060
brian-borosh@esasd.net

Quote Information:

Quote #: 040253

Version: 17
Quote Date: 03/06/2024
Expiration Date: 03/13/2024

Quote Summary

Description	Amount
HPE	\$179,067.43
Cisco	\$37,129.68
Zerto	\$98,452.54
Fortinet	\$13,382.71
Total: \$328,032.36	

Pricing subject to change without advanced notice from the manufacturer. Leasing rates are subject to final configuration, pricing, and credit approval. Restock fees will apply for any items returned. Returns must be made within 21 days of receipt of items unopened. Shipping fees not included. The information provided to you in this communication is regarded by integraONE to be Confidential and Proprietary Information. This includes the description of the materials/products for sale, the prices quoted, and any description of consulting services to be performed by integraONE. This information shall not be disclosed or made available to any party unrelated to this agreement without our express written consent. You must also exercise reasonable care to protect this information from the unauthorized disclosure by others.

Ship to Address:

Additional Information:

IntegraONE

East Stroudsburg Area School District

Signature: Ashley Miller

Name: Ashley Miller

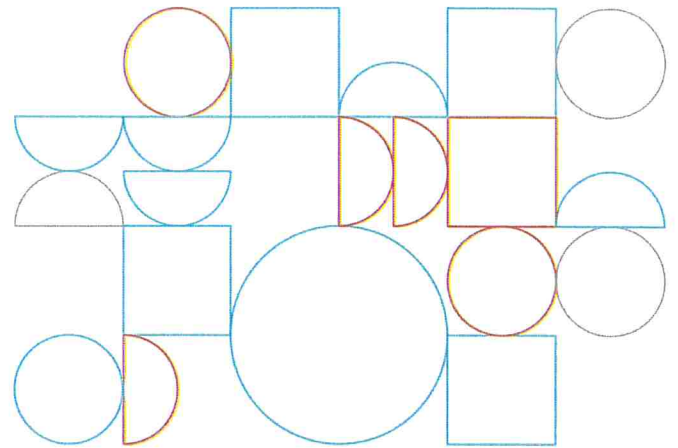
Title: Sales Manager

Date: 03/06/2024

Signature: _____

Name: Brian Borosh

Date: _____



PREPARED FOR
East Stroudsburg Area School District

PREPARED BY
Ashley Miller - Sales Manager
March 06, 2024

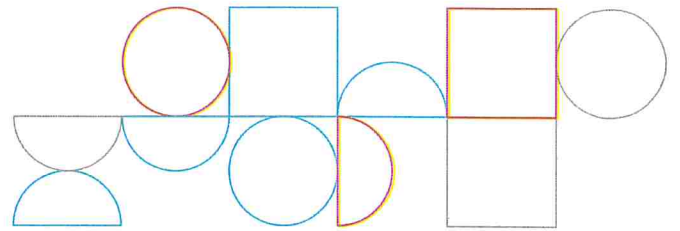
11:11 DRaaS

Quote #040499 v4

11:11 Systems Monthly Fee

Description	Price	Qty	Ext. Price
1 DRaaS Zerto Secure Cloud	\$3,052.56	48	\$146,522.88
Networking			
NTWK-IP-ADR- 11 Public IP Addresses Block - 11 Usable (/28)		48	
ECS-VLAN Private VLAN		96	
Zerto BYOL			
LIC-DR-Z-ECC- R 11:11 DRaaS for Zerto - Enterprise Cloud Customer License Management (Per VM)		2592	
Reserved Resources - CPU/RAM added for a virtual FortiGate			
DR-Z-BUN 11:11 DRaaS for Zerto - Bundle		48	
DR-Z-SC-CPU- R iland Secure DRaaS for Zerto Reserved CPU (per GHz)		192	
DR-Z-SC-RAM- R iland Secure DRaaS for Zerto Reserved RAM (per GB)		384	
DR-Z-STO- ACC-R 11:11 DRaaS for Zerto - Reserved Accelerated Storage (Per GB) Contract Term: 48 Month(s) Billed: Annually (Annual Price: \$36,626.64)		11760 00	
Burst Resources			
Item Number	Description	Cost per Unit	
DR-Z-SC-CPU-B	iland Secure DRaaS for Zerto Burst CPU (per GHz/hr)	.14384	
DR-Z-SC-RAM-B	iland Secure DRaaS for Zerto Burst RAM (per GB/hr)	.01508	
DR-Z-STO-ACC-B	11:11 DRaaS for Zerto - Burst Accelerated Storage (per GB/hr)	.00019	

Subtotal: \$146,522.88

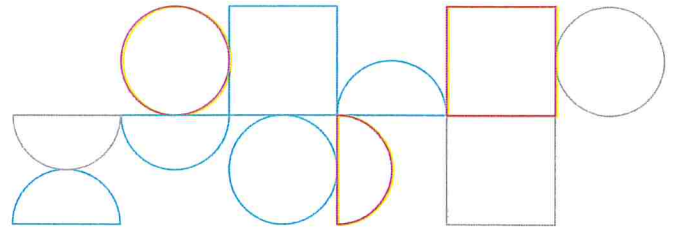


11:11 Systems One Time Fee

Description	Price	Qty	Ext. Price
Fully Managed Setup and Runbook Configuration			
PS-DEPLOY-DR iland DRaaS Deployment Service - One Time Fee	\$3,750.00	1	\$3,750.00
Subtotal:			\$3,750.00

per COSTARS contract # HW 003-E22-580 & SW #006-E23-252

Please note, service invoicing will be processed weekly or monthly, depending on size and scope of project.



11:11 DRaaS

Prepared by:
IntegraONE - Allentown Office
 Ashley Miller
 amiller@integraone.com
 484-223-3480 x1115

Karen Toczek
 ktoczek@integraone.com
 (484) 223-3480 x1150

Prepared for:
East Stroudsburg Area School District
 50 Vine Street
 East Stroudsburg, PA 18301
 Brian Borosh
 (570) 424-8060
 brian-borosh@esasd.net

Quote Information:
Quote #: 040499
 Version: 4
 Quote Date: 03/06/2024
 Expiration Date: 04/03/2024

Quote Summary

Description	Amount
11:11 Systems Monthly Fee	\$146,522.88
11:11 Systems One Time Fee	\$3,750.00
Total:	\$150,272.88

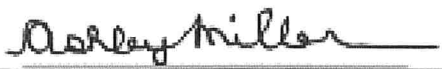
Pricing subject to change without advanced notice from the manufacturer. Leasing rates are subject to final configuration, pricing, and credit approval. Restock fees will apply for any items returned. Returns must be made within 21 days of receipt of items unopened. Shipping fees not included. The information provided to you in this communication is regarded by IntegraONE to be Confidential and Proprietary Information. This includes the description of the materials/products for sale, the prices quoted, and any description of consulting services to be performed by IntegraONE. This information shall not be disclosed or made available to any party unrelated to this agreement without our express written consent. You must also exercise reasonable care to protect this information from the unauthorized disclosure by others.

Ship to Address:

Additional Information:

IntegraONE

East Stroudsburg Area School District

Signature: 
 Name: Ashley Miller
 Title: Sales Manager
 Date: 03/06/2024

Signature: _____
 Name: Brian Borosh
 Date: _____

	<u>Lease Term</u>	<u>Lease Type</u>	<u>Lease Amount</u>	<u>Annual Payments</u>	<u>APR</u>	<u>Blended Lease Rate Factor</u>
American Capital	4 Year	FMV	\$478,305.24	\$123,943.23	2.44%	0.25913
First American	4 Year	FMV	\$478,305.24	\$126,387.38	3.82%	0.26424
HPe Financial	4 Year	FMV	\$478,305.24	\$128,249.00	4.88%	0.268132



March 8th, 2024

Brian Borosh
East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301

Dear Brian:

Thank you for the opportunity to propose lease figures for your upcoming technology acquisition. As you know, American Capital is a leader in providing equipment lease and finance options for Schools and Municipalities.

As members of ASBO, our organization has noted experts in this field who routinely present at ASBO sponsored seminars.

Our expertise in the Education/Municipal Leasing Marketplace is noted by dozens of administrators ranging from Superintendents to Business Managers to Directors of Technology.

The lease options listed below are based upon final credit approval and spread over like term market indexes. Your first payment would be due at closing.

Equipment Cost	Term	Purchase Option	Payment Amount	Fees
\$478,305.24	48 Months	True Lease/FMV	\$10,656.64/mo	\$0
\$478,305.24	48 Months	\$1 Buyout	\$10,977.88/mo	\$0
\$478,305.24	4 Years	True Lease/FMV	\$123,943.23/yr	\$0
\$478,305.24	4 Years	\$1 Buyout	\$129,072.39/yr	\$0

Your absolute satisfaction and positive relationship with American Capital is extremely important to us. If you have any questions, please ask. Our team looks forward to working further with the East Stroudsburg Area School District.

Regards,

Jason Marquardt
Executive Vice President



Service Associate Member of ASBO



Jason Marquardt- Executive Vice President
2015 Ogden Avenue, Suite 400, Lisle, IL 60532
(P) 630-512-0066 x118
jmarquardt@americancapital1.com
www.americancapital1.com

V. ITEMS FOR APPROVAL

- h. Approve the purchase of 4 Cafeteria Tables from Hertz Furniture at JM Hill totaling \$9,814.40 (this replaces agenda item from 9/18/2023 where the board approved a purchase from ULINE totaling \$8,850.00, previous quote from ULINE was more expensive with shipping costs)

Quote

Thank you for allowing Hertz to quote your furniture. This quote is valid for 15 days. When you are ready to place your order, please sign the final page and return this entire document to me. Please let me know if you have any questions.

Quote for delivery to:

J.M. Hill Elementary School
Jennifer
151 E Broad S
East Stroudsburg, PA 18301

(570) 424-8073

Questions? Please Contact...



PA Regional Sales
Manager

Steve Pearlman
steve@hertzfurniture.com
O: 800-526-4677 x1139
C: 215-514-5580

Sales Support Rep

Carolyn Alefanti
carolyn@hertzfurniture.com
ext. 1108

Customer Support Rep

Doreen Tamburri
Doreen@hertzfurniture.com
ext. 1122

Quote Details



Uniframe Mobile Cafeteria
Table - 16 Stools Chrome Frame
Model #KMSJ-1216CH
Top: Pearl Silver
Seat: Nordic
Height: 29in./17in.

\$2,024.10/unit
Qty. 4
\$8,096.40

Notes:

Inside Delivery To Receiving Area Of Bldg Only **\$525.00**

Tailgate Delivery Charge **\$1,193.00**

Quote billing address:

East Stroudsburg Area SD
Business Office
50 Vine St
E Stroudsburg, PA 18301
570-424-8505

Subtotal: \$9,814.40
Taxes: \$0.00
Total: **\$9,814.40**



Quote #: 701791
Prepared on: 01/16/2024 12:49 pm

THANK YOU FOR THE OPPORTUNITY TO QUOTE YOUR FURNITURE.

Terms and Conditions

We do our best to make sure that your order is correct. Please review this order to confirm that the model number, color, quantity, size, and price are all correct. If all the information is accurate, please sign and return to me by email. If there is a discrepancy, please call Steve Pearlman at 800-526-4677 x1139 so that we may correct the error and process your order.

1. Know Your Shipping Methods:

- a. **Tailgate delivery** - The truck driver is only responsible to move the furniture to the tailgate (back) of the truck. You are responsible to unload the furniture from the truck and carry it into your building.
- b. **Liftgate Delivery*** - Recommended for heavier or larger shipments. A liftgate (a steel elevator-like platform at the end of the truck) is used to lower the merchandise off the truck down to the street level, so you don't have to do it yourself.
- c. **Assisted Inside Delivery*** - The truck driver will help you offload the goods from the truck and bring them into the first dry area of your building.
- d. **Notify Before Delivery**** - When a shipment is ready to ship, the trucking company will call you within approximately 24 hours to arrange for a convenient time for the delivery

***Liftgate Delivery and Assisted Inside Delivery are available for an additional charge. If you do not order these services in advance and then request them from the freight company at the time of delivery, or if a redelivery will be required, you will be responsible for any additional charges incurred.**

****Notify Before Delivery is available for an additional charge. Unless you request this service, you will not be notified about the delivery ahead of time. If you're not available to accept the delivery, you will be responsible for redelivery charges.**

2. Steps to take at time of delivery to protect against loss or damage:

- a. **Verify count** - Make sure you are receiving as many cartons as are listed on the delivery receipt. If any shortage is discovered, note exactly how many cartons are short on the carrier's delivery receipt and have the driver note the shortage on your copy.
- b. **Carefully examine each carton for damage** - If damage is visible, note this fact on the delivery receipt and please be specific with your notations (for example, cartons crushed or carton has a hole in it). If the cartons are severely damaged, do not accept the shipment. The customer has a right to accept partial shipments and refuse the remaining damaged units. If a carton has appearances that the contents inside may possibly be damaged, insist that it be opened right at that time, and both you and the driver should make a joint inspection of the contents. Any such concealed damage should likewise be noted on the delivery receipt and on your copy. Be sure to retain your copy. Hertz Furniture should be advised immediately. Please contact our Customer Service department at 800-526-4677 option 4.
- c. **Immediately after delivery, open all cartons and inspect for concealed damage** - Even though the driver has already left, all cartons should immediately be opened, and the contents inspected for possible concealed damage. Hertz Furniture will only accept responsibility for damage reported within 5 days from delivery.

3. Steps to take when visible or concealed damage is discovered:

- a. **Retain damaged items** - Not only must damaged items be held at the point where they are received, but the cartons and all inner packing materials must be held until an inspection is made by a carrier inspector.
- b. **Report concealed damage to Hertz Furniture immediately** upon the discovery of damage that could not have been determined at time of delivery. Failure to report damages within 5 days will affect replacements of the damaged merchandise and the outcome of the claim.
- c. **Document all your correspondence in writing** - Pictures of the damaged cartons as well as their contents are required. This documentation will enable Hertz Furniture to settle the freight claims more efficiently and rapidly.

4. Document all your correspondence in writing - Pictures of the damaged containers as well as the contents in the containers are required. This documentation will enable Hertz Furniture to settle the freight claims more efficiently and rapidly.**5. Steps to take when carrier makes inspection of damaged items:**

- a. **Have damaged items in receiving area** - Make certain the damaged items have not been moved from the receiving area prior to discovery of the damage. Allow the inspector to inspect damaged items, cartons, inner packing materials and freight bill. Be sure to retain your delivery receipt - it will be needed as a supporting document when the claim is filed.
- b. **After the inspector fills out inspection report, carefully read it before signing** - If you do not agree with any facts or conclusions made by the inspector on the report, do not sign it. Unless repairs will be completely satisfactory, be sure the inspector requests replacement on the inspection report.
- c. **Forward your copy of the inspection report and delivery receipt to Hertz Furniture** - Call our Customer Service department at 800-526-4677 option 4 for further instructions. A freight claim will be filed on your behalf. Should you choose to do so, you may file your own claim. Hertz Furniture will take no responsibility should your claim be declined.

6. Steps to take after inspection has been made:

The damaged merchandise must be held in original cartons - Hertz Furniture will advise you of the disposition of the damaged unit when the claim is settled. The customer must make the product available for salvage pick up.

7. Order Cancellation:

An order may be canceled, but only before the order has been sent to production. In some cases, cancellations can be accepted even after the order is in production, but additional fees (restocking and/or cancellation) will be billed to your account.

If the order has already shipped, we can no longer cancel the order.

To confirm that your order has been canceled, we will send you a cancellation notice. Only then will the cancellation be in effect.

Custom orders (including many upholstered items) are non-cancelable.

8. Returns:

A return authorization must be issued before returning any merchandise. A restocking charge, as well as round trip freight charges, will be charged.

All items must be in the original carton, unassembled and unused. Please note that returns cannot be made after the product has been assembled. Custom orders are non-returnable. Many products (e.g. upholstered items) are considered custom items and are non-returnable. Please call us at 800-526-4677 for details.

Returns cannot be made after 30 days.

9. Payment:

Payment is due 30 days after the date of invoice, less any amount requested by Hertz Furniture as a deposit at time of order. The customer is required to pay for products received, but not for products that are on backorder.

Delinquent accounts are subject to a 1.5% monthly interest fee and in accordance with the Halachic Guidelines of Heter Iska and shall pay all collections costs. If Hertz Furniture is required to initiate any legal proceedings to enforce collection of the sums due from customer, the prevailing party in such litigation shall be entitled to recover its attorney's fees and costs incurred therein.

The invoice is due and payable in Ramsey, Bergen County, New Jersey. Jurisdiction for all legal issues will be the court system of the State of New Jersey.

Hertz Furniture reserves the right to make any and all changes to its website at its sole discretion without notice to the User. Hertz Furniture reserves the right to deny access to its website to anyone at any time. This Agreement shall be deemed to include all other notices, policies, disclaimers, and other terms contained in its website; provided, however, that in the event of a conflict between such other terms and the terms of this Agreement, the terms of this Agreement shall control.

This Agreement is governed by the laws of the State of New Jersey, USA, without reference to conflicts of laws provisions. User consents to the exclusive jurisdiction and venue of courts in Bergen County, New Jersey, U.S.A. in all disputes arising out of or relating to this agreement or use of the website. Use of the website is unauthorized in any jurisdiction that does not give effect to all provisions of these terms and conditions, including without limitation this paragraph.

Any rights not expressly granted herein are reserved.

I have read, understand, and accept this Quotation set forth above and the terms and conditions attached hereto. I further understand that, by signing and returning to Hertz Furniture a copy of this Quotation, CUSTOMER is entering into a contract with Hertz Furniture Systems, LLC (dba Hertz Furniture) to purchase the items set forth in this Quotation on the terms set forth herein and in the "Terms and Conditions" set forth herein and is further granting to Hertz Furniture Systems, LLC a lien on the items set forth in this Quotation as collateral for the obligations of CUSTOMER pursuant hereto, including payment to Hertz Furniture Systems, LLC, and consents to Hertz Furniture Systems LLC's filing of a UCC-1 Financing Statement with the appropriate governmental agency to perfect said lien.

CUSTOMER

**East Stroudsburg Area SD
Business Office
50 Vine St
E Stroudsburg, PA 18301
570-424-8505**

Quote # 701791

Signature: _____ Name: _____

Date: _____ Title: _____

Alt Phone # (Mobile / Work / Personal) _____

V. ITEMS FOR APPROVAL

- i. Approve IXL Learning - not to exceed \$15,000 (Funded by ESSER 20% Learning Loss)

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email (angela-byrne@esasd.net) was recorded on submission of this form.

Untitled Section

FORM **611**

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Heather Piperato

Department *

Curriculum & Instruction

Building *

Central Admin

What service or item are requesting *

Training for teachers in gr. 6-8: IXL Learning

Why are you requesting the service or item *

To support implementation, use, and data analysis of IXL for ELA, Math & Science

Suggested replacement *

None - we are already using IXL

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?

Approx \$10,000-\$15,000

What is the total cost of the purchase? *

\$15,000

Select the Procurement Method utilized: *

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only** permissible circumstances under which you can use non-competitive procurement.* *

- N/A (not applicable) - Competitive Procurement was utilized
- N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)
- The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)
- The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)
- The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)
- After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above): *

IXL Learning is the only vendor that can provide training on it's product, which was purchased earlier this year.

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. *

N/A - this service is sole source as justified above

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

NA

Which Fund will be charged? *

10

What account will be charged? *

ESSER III Grant: 10-2271-330-990-20-000-920-000-8744 & 10-2271-330-990-30-000-920-000-8744

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

Vendor was selected to provide PD on its own product.

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.



V. ITEMS FOR APPROVAL

- j. Approve Education & Treatment Alternatives Inc. – Online Aggression
Replacement Training

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$10,000.00 - OR ANY PURCHASE THAT WAS NOT BUDGETED

Note: When referring to a purchase, you must consider the aggregate amount, not individual items.

The respondent's email (shahida-jones@esasd.net) was recorded on submission of this form.

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Shahida Jones, LSW

Department *

Pupil Services

Building *

Admin

What service or item are requesting *

Aggression Replacement Training

Why are you requesting the service or item *

This training would allow for the facilitation of groups to reduce the aggressive behaviors of students at the high school level. Due to the increase of aggressive behaviors around fighting among students in the building. The goal would be to provide conflict resolution skills to the students and provide with the appropriate skills to manage their emotions.

Aggression Replacement Training® (ART) is a cognitive-behaviorally-based intervention designed to serve youth who display violent and aggressive behavior. ART consists of three components: social skills training, where youth learn how to replace aggressive behaviors with prosocial behaviors; anger control training, where youth learn how to handle anger-provoking situations; and moral reasoning training, where youth learn how to perspective-take and develop concern for others. Seven staff members will be trained in this model.

Group facilitators provide social skills training using a four-stage process: (1) modeling the skill, (2) role-playing, (3) providing performance feedback, and (4) facilitating transfer training. Transfer training, such as homework, requires youth to use the skill outside of ART sessions. Group facilitators provide anger control training using the A-B-C model, focusing on antecedents, behaviors, and consequences of aggression. Youth record anger-triggering situations in a "Hassle Log" and learn to identify their anger triggers and techniques they can use to control their anger. Group facilitators provide moral reasoning training through social decision-making meetings. The meetings help youth use a four-step process to discuss options for handling a fictional problem situation and to decide on a course of action by: (1) introducing the problem situation, (2) cultivating moral maturity by discussing responsible moral decisions for the problem situation, (3) remediating moral development delay by discussing irresponsible decisions, and (4) consolidating moral maturity by forming a group consensus about the responsible decision for the problem situation

Suggested replacement *

NA

Independent Cost Analysis (Pre-determine costs prior to contacting a vendor.) What did you estimate the costs would be?

Time loss while students are suspended. Cost of sending a student to an out of district placement or expulsion cost if this is a second fight.

What is the total cost of the purchase? *

\$5,565

Select the Procurement Method utilized: *

- Aggregate purchase is less than \$10,000 - no action needed
- Small Purchase procedures (minimum of 3 quotes) - required for any purchase \$10,000-\$23,199
- Sealed Bids (Formal Advertising) – required for goods/supplies exceeding \$23,200
- Competitive Proposals – Formal Request for Proposal (Advertised RFP) – required for services with cost of \$250,000 or more
- Non-competitive proposals (i.e. sole source) – MUST justify below

If you chose the **non-competitive** method above, please select the appropriate circumstance and include your justification in the space below. *Note: These are the **only permissible circumstances under which you can use non-competitive procurement.*** *

N/A (not applicable) - Competitive Procurement was utilized

N/A (not applicable) The acquisition of property or services, the aggregate dollar amount of which does not exceed the thresholds outlined above for quotes, bids, or RFPs (purchase is less than \$10,000)

The item is available only from a single source; (must demonstrate in justification below that only one company can provide the type of product or perform the services)

The public exigency or emergency for the requirement will not permit a delay resulting from publicizing a competitive solicitation; (explain below how a declared disaster or public emergency doesn't allow time for competitive procurement.) Administrative delays or lack of adequate advanced planning do not justify an emergency.)

The Federal awarding agency or pass-through entity expressly authorizes a noncompetitive procurement in response to a written request from the non-Federal entity; (must have written pre-approval to use sole-source procurement)

After solicitation of a number of sources, competition is determined inadequate (explain below the steps you took to attempt to go through a competitive process, but no vendors or only one vendor responded, and why you think there is inadequate competition)

Provide justification of sole source (non-competitive) procurement (based on your choice above): *

N/A

If aggregate purchase is \$10,000 or more, were three (3) quotes obtained (required)? If yes, please list the vendor's information and quoted amount. *

N/A

Was this purchase budgeted? *

No ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-2271-360-000-30-000-310-000-0000

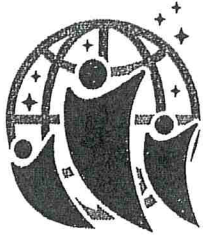
Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

NA

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



EDUCATION & TREATMENT ALTERNATIVES

UNITED STATES CENTER FOR AGGRESSION REPLACEMENT TRAINING® + USCART.ORG

Quote # 20824

East Stroudsburg Area School District
ATTN: Shadida Jones, LSW
Coordinator of Social Services K-5
Office Number: 570-424-8500 x 10725

2 Day Online Aggression Replacement Training® for 7 facilitators. Day 1 is asynchronous, where staff will log into our website and take the online course. After completion of the course, staff will participate in a live virtual guided practice for Day 2 (10am – 2pm EST). The fee is \$795 each and includes a set of books (Skillstreaming and Anger Control), our electronic training manual and access to our website. *\$795each x 7 Staff = \$5,565*

Total \$5,565

Education and Treatment Alternatives, Inc.
5544 Reese Rd.
Erie Pa. 16510

Mark Amendola, President

VI. RECOMMENDATIONS BY THE PROPERTY/FACILITIES
COMMITTEE

c. Capital Project List

	Date North HS Gym Floor 30-819-3072 Board Approved 4/20/2020		Date LIS Gym Floor Board Approved 6/22/2020 20-518-3072		Date	BES HVAC Upgrade Board Approved 12/20/2021 10-4600-450-990-10-211- 461-000-8744 ESSER III Grant YR1 PO#2400000849
Vendor	2322	Miller Sports Construction	2322	Miller Sports Construction	3181	TRANE U.S. INC
Original Bid		\$ 328,400.00		\$ 225,910.00		\$ 2,949,659.00
	Alt Power Vent	\$ 10,800.00	Atl Power Vent	\$ 9,240.00		
Change Order	Chg Order	\$ 4,500.00	Disc.	\$ (7,210.00)		
Change Order						
Total of Project		\$ 343,700.00		\$ 227,940.00		\$ 2,949,659.00
Letter of Commitment Prepaid Account						
Application 1	PD to Miller	\$ 318,400.00	Ins paid	\$ (74,450.00)	1/26/2022	\$ 19,771.00
Application 2	Deductible	\$ (10,000.00)	Deductible	\$ (5,000.00)	4/26/2022	\$ 88,490.00
Application 3		\$ -	9/18/2020	\$ 159,558.00	4/26/2022	\$ 58,993.00
Application 4	11/24/2020	\$ 10,000.00	2/18/2021	\$ 68,382.00	4/26/2022	\$ 442,449.00
Application 5	1/12/2021	\$ 10,800.00	5/31/2021	\$ 58,382.00	5/17/2022	\$ 442,449.00
Application 5					11/30/2022	\$ 715,035.24
Application 6	1/12/2021	\$ 4,500.00		\$ 11,068.00	2/27/2023	\$ 264,800.00
Application 7					8/31/2023	\$ 300,021.12
Application 8					8/31/2023	\$ 294,966.00
Application 9					9/22/2023	\$ 194,966.00
Application 10					10/25/2023	\$ 117,986.00
Application 11					12/1/2023	\$ 29,503.64
Application 12						
Application 13						
Application 14						
Application 15						
Application 16						
Total Payments to Date		\$ 333,700.00		\$ 217,940.00		\$ 2,969,430.00
Left on Contract		\$ 10,000.00		\$ 10,000.00		\$ (19,771.00)
Payment Completion Percentage		97%		96%		101%
						A/C# 32-4400-450-000-10 211-461-000-0000
D'Huy Engineering						Paid through Cap.Resv.
1446					4/7/2022	\$ 2,000.00
					6/30/2022	\$ 2,950.00
					9/22/2022	\$ 990.02
					10/24/2022	\$ 3,434.98
					6/26/2023	\$ 666.70
					9/29/2023	\$ 4,425.00
					11/3/2023	\$ 666.70
					12/4/2023	\$ 380.55
					1/8/2024	\$ 427.75
					2/1/2024	\$ 8,850.00
		\$ -		\$ -		\$ 24,791.70

Date	EHN Natatorium Roof Replacement Board Approved 1/24/2022 10-4600-450-990-30-819-463-000-8744 ESSER III Grant YR1 ESSERS PO#23001261 \$729,500.00 CR \$154,900.00 PO#24000000839	Date	EHN Natatorium HVAC Replacement Project#287033 Board Approved 1/24/2022 10-4600-450-990-30-819-465-000-8744 ESSER III Grant YR1 PO#2400000844	Date	SME Roof Project 2023 Proposal #5050562 Subcontractor: David Maines & Assoc. Board Approved 6/20/2022 32-4600-450-000-10-216-000-000-3060 PO# 2400000837
7281	Munn Roofing Split between ESSER / CR	7288	ASL Mechanical \$277,290.00 Including Alternate#1 Replacement HX-5 \$183,700	3184	Weatherproofing Technologies Tremco Commercial Sealants & Waterproof \$1,862,357.67
	\$ 884,400.00		\$ 460,990.00		\$ 1,862,357.67
				CHG Ord BA 10/2	\$ (3,856.95)
	\$ 884,400.00		\$ 460,990.00		\$ 1,858,500.72
	\$ 105,986.70	6/14/2022	8,550.00	4/17/2023	\$ 24,944.06
	\$ 216,900.00	6/21/2022	\$ 5,580.00	8/31/2023	\$ 580,002.35
8/31/2023	\$ 147,228.30	6/30/2022	\$ 58,500.00	9/22/2023	\$ 580,002.35
8/31/2023	\$ 256,846.50	12/20/2022	\$ 106,200.00	10/27/2023	\$ 313,514.78
9/20/2023	2,448.50	8/31/2023	\$ 12,780.00		
9/22/2023	28,300.00				
1/3/2024	\$ 63,142.50	8/31/2023	\$ 9,000.00		
		9/22/2023	\$ 96,570.00		
		10/27/2023	\$ 41,040.00		
		12/4/2023	\$ 27,450.00		
	\$ 820,852.50		\$ 365,670.00		\$ 1,498,463.54
	\$ 63,547.50		\$ 95,320.00		\$ 360,037.18
	93%		79%		80%
	A/C# 32-4400-450-000-30-819-463-000-0000		A/C# 32-4400-450-000-30-819-461-000-0000		
	Paid through Cap.Resv.		Paid through Cap.Resv.		
1/12/2022	\$ 15,319.50	1/19/2022	\$ 5,250.00		
1/19/2022	\$ 5,106.50	2/14/2022	\$ 14,107.80		
2/14/2022	16718.8	3/10/2022	\$ 1,111.82		
3/10/2022	\$ 3,095.40	4/21/2022	\$ 501.33		
4/21/2022	\$ 3,095.40	5/17/2022	\$ 3,226.30		
5/17/2022	\$ 6,190.80	6/8/2022	\$ 833.51		
6/8/2022	\$ 1,575.19	6/30/2022	\$ 2,747.39		
6/30/2022	\$ 1,328.42	9/22/2022	\$ 1,070.01		
6/30/2022	\$ 1,192.47				
10/24/2022	\$ 2,309.23				
11/8/2022	\$ 720.05				
2/21/2023	\$ 1,102.21				
4/4/2023	\$ 451.93				
6/26/2023	\$ 631.46				
9/22/2023	\$ 1,566.27				
	\$ 60,403.63		\$ 28,848.16		\$ -

Date	EHN Storm Pip Replacement 32-4200-710-000-30-819-000-000-3047 PO # 2400000864	Date	ES Elementary Sprinkler Replacement 32-4600-450-000-10-212-000-000-3092 Proposal# 230326-1-0 Board Approved 6/26/2023	Date	EHS Gym Floor Refinish Board Approved 1/23/23 PO#2400000772 32-4600-450-000-30-820-000-000-3072 Complete 6/26/23
	Rutledge Excavating, Inc. 7526		Keystone Fire Protection Co 4407		Wayfare Sports 7314
	\$256,760.00		\$20,423.00		\$13,517.00
	\$256,760.00		\$20,423.00	Discount Sanding /R	\$ (657.00)
	\$256,760.00		\$20,423.00		\$12,860.00
8/31/2023	\$118,865.70	9/15/2023	\$17,423.00	9/15/2023	\$12,833.00
8/31/2023	\$81,198.40	11/10/2023	\$3,000.00		
9/22/2023	\$29,465.87				
	\$229,529.97		\$20,423.00		\$12,833.00
	\$27,230.03		\$ -		\$27.00
	89%		100%		95%
6/30/2022	\$6,875.00	10/24/2022	\$2,565.00		
9/27/2022	\$1,375.00	12/20/2022	\$617.80		
10/24/2022	\$1,375.00				
12/31/2022	\$1,487.75				
6/26/2023	\$776.88				
9/22/2023	\$6,551.03				
9/29/2023	\$380.75				
11/30/2023	\$476.48				
12/4/2023	\$380.74				
	\$19,678.63				

Date	RES Elem HVAC Improvements ESSER III 10-4600-450-990-10-215-461-000-8744 \$1,500,000.00 ESSER ONLY Remaining out of Capital Reserve A/C#32-4600-450-000-10-215-461-000-3051	Date	EHN Rooftop HVAC ESSER III 10-4600-450-990-30-819-461-000-8744 \$3,539,010.00 ESSER ONLY ??? Remaining out of Capital Reserve A/C 32-4600-450-000-000-30-819-461-000-3051	Date	EHS Flooring Replacment Board Approved 3/20/2023 32-4600-450-000-30-820-000-000-3080
	Trane \$ 1,500,000.00		Trane \$ 3,539,010.00	6554	Cope Commercial Flooring \$ 1,224,395.00
				10/23/2023 BA	\$ (52,930.40)
	\$ 1,500,000.00		\$ 3,539,010.00		\$ 1,171,464.60
ACH Tranf Prepaid	\$ 1,500,000.00	ACH Tranf Prepaid	\$ 2,530,135.00		
	\$ -		\$ -	5/31/2023	\$ 433,595.70
				6/26/2023	\$ 283,535.10
				8/31/2023	\$ 73,972.80
				8/31/2023	\$ 249,020.10
				9/22/2023	\$ 14,194.44
				10/27/2023	\$ 117,146.46
	\$ 1,500,000.00		\$ 2,530,135.00		\$ 1,171,464.60
	\$ -		\$ 1,008,875.00		\$ -
	100%		71%		96%
ACH Tranf/Trane	\$ 46,750.00			11/14/2022	\$ 6,828.00
				12/31/2022	\$ 241.15
				12/31/2022	\$ 2,115.75
				2/27/2023	\$ 9,018.10
				4/4/2023	\$ 6,825.00
				4/21/2023	\$ 1,515.15
				6/26/2023	\$ 2,793.87
				6/26/2023	\$ 8,381.62
				8/18/2023	\$ 983.45
				9/22/2023	\$ 4,604.31
				9/29/2023	\$ 2,793.87
				10/31/2023	\$ 2,793.87
	\$ 46,750.00		\$ -	\$ 495,874.00	\$ 48,894.14

Date	J.M. Hill Flooring and Administration Building Replacement Board Approved 3/20/2023 32-4600-450-000-10-213-000-000-3080	Administration Building Replacement Board Approved 3/20/2023 32-4600-450-000-00-021-000-000-3080	Date	Vestibule Project Board Approved 4/17/2023 32-4600-762-000-00-000-000-000-3082
6555	Lehigh Valley Floor Covering	Lehigh Valley Floor Covering	4195	A.G. Mauro
	\$ 194,418.00	\$ 177,682.00		\$ 55,550.00
	\$ 194,418.00	\$ 177,682.00		\$ 55,550.00
		5/24/2023	\$ 85,483.80	
		8/29/2023	\$ 53,447.40	
8/31/2023	\$ 135,525.60			
9/22/2023	\$ 58,892.40	9/22/2023	\$ 5,610.60	
9/22/2023	\$ 18,831.10	9/22/2023	\$ 18,831.10	
	\$ 213,249.10	\$ 163,372.90		\$ -
	\$ (18,831.10)	\$ 14,309.10		\$ 55,550.00
	110%	92%		0%
11/14/2022	\$ 6,828.00			
12/31/2022	\$ 241.15			
12/31/2022	\$ 2,115.75			
2/27/2023	\$ 9,018.10			
4/4/2022	\$ 6,825.00			
4/21/2023	\$ 6,986.35			
4/21/2023	\$ 1,515.15			
6/26/2023	\$ 2,793.87			
6/26/2023	\$ 8,381.62			
9/22/2023	\$ 4,604.31			
9/29/2023	\$ 2,793.87			
11/3/2023	\$ 2,793.87			
	\$ 54,897.04	\$ -		\$ -

Date	Vestibule Project Board Approved 4/17/2023 32-4600-762-000-00-000- 000-000-3082 District wide	Date	JTL Auditorium Ceiling Repaint Board Approved 4/17/2023 32-4600-431-000-20-517- 000-000-3095 Completed 6-27-23	Date	EHN R-Newals (Chiller) A/C# 32-4600-450-000-30- 819-008-000-3096 Board Approved 8/21/2023
4407	Keystone Fire & Security	5285	Pocono Painting	3181	Trane
	\$ 72,535.00		\$ 17,590.00		\$ 194,977.50
	\$ 72,535.00		\$ 17,590.00		\$ 194,977.50
		7/20/2023	\$ 17,590.00		
	\$ -		\$ 17,590.00		\$ -
	\$ 72,535.00		\$ -		\$ 194,977.50
	0%		100%		0%
	\$ -		\$ -		\$ -

EHN R-Newals (Chiller) A/C# 32-4600-450-000-20- 518-008-000-3096 Board Approved 8/21/2023	Date	EHN Generator Replacement A/C# 32-4600-762-000-30- 819-000-000-3021 D'Huy Board Approved 8/21/2023 Albarell Electric Inc Board Approved 2/26/24	Date	JTL Auditorium Flooring Board Approved 5/14/2023 Job# 335585 32-4600-450-000-20-517- 000-000-3080	Date
Trane		Albarell electric Inc.	6554	Cope Commercial Flooring	2459
\$ 194,977.50		\$ 114,255.00		\$ 16,200.00	
			BA 10/23/23	\$ 6,644.00	
			Retainage	\$ 2,284.40	
\$ 194,977.50		\$ 114,255.00		\$ 25,128.40	
			1/3/2023	\$ 16,200.00	11/3/2023
			11/3/2023	\$ 6,644.00	
\$ -		\$ -		\$ 22,844.00	
\$ 194,977.50		\$ 114,255.00		\$ 2,284.40	
0%		0%		91%	
	10/13/2023	\$ 309.35			
	10/13/2023	\$ 2,305.75			
	11/3/2023	\$ 2,589.80			
	12/4/2023	\$ 2,239.05			
	1/8/2023	\$ 1,558.25			
	2/1/2024	\$ 865.95			
\$ -		\$ 9,868.15			

Smithfield Sink Hole A/C#32-4100-710-000-10- 216-013-000-0000 Board Approved 9/18/2023	Date	RES / SME / MSE Main Door intercome System Board Approve 9/18/2023 32-2220-766-000-10-216- 000-000-3046 10-215-766 10-214-766	Date	MSE Flooring Replacement 32-4600-450-000-10-214- 000-000-3080 Board Approved 2/26/24	Date
Northeast Site Conractors \$ 8,713.00		Keystone fire and Ssecurity \$ 14,429.00		Cope Commercial Flooring \$ -	
\$ 8,713.00		\$ 14,429.00		\$ -	
\$ 8,713.01		\$ 4,809.67			
\$ 8,713.01		\$ 4,809.67		\$ -	
\$ (0.01)		\$ 9,619.33		\$ -	
100%		33%			
\$ -		\$ -			

ESE Flooring Replacement 32-4600-450-000-10-212- 000-000-3080 Board Approved 2/26/2024	Date	District Bottle Filling Stations 32-4600-450-000-00-000- 000-000-3099 Board Approved 2/26/2024	Date	EHS Stadium Stall Wall Replaement 32-4200-450-000-30-820- 000-000-3012 Board Approved 2/26/2024	Total of Current Projects	
		Eastern Penn Supplies (EPSCO) 32 Units 2Feb.2024 \$47,600.00 44 Units in July 2024 \$51,750.00		Robert Brooke & Assoc.		
Cope Commercial Flooring						
\$ 969,321.00		\$ 99,350.00		\$ 11,880.00	\$ 15,391,499.67	
					\$ 20,040.00	
					\$ (60,154.35)	
					\$ -	
\$ 969,321.00		\$ 99,350.00		\$ 11,880.00	\$ -	\$ 15,351,385.32
					\$ 4,049,906.00	
					\$ 1,187,434.64	
					\$ 1,274,300.25	
					\$ 1,626,701.92	
					\$ 1,510,915.38	
					\$ 851,302.38	
					#REF!	
					\$ 440,080.50	
					\$ 341,061.12	
					\$ 322,416.00	
					\$ 194,966.00	
					\$ 117,986.00	
					\$ 29,503.64	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
\$ -		\$ -		\$ -	\$ 12,078,176.29	
\$ 969,321.00		\$ 99,350.00		\$ 11,880.00	\$ 3,273,209.03	\$ 15,351,385.32
					78%	
					\$ 90,415.50	
					\$ 23,689.40	
					\$ 26,387.12	
					\$ 24,110.70	
					\$ 24,183.56	
					\$ 22,743.54	
					\$ 13,437.35	
					\$ 14,717.10	
					\$ 11,318.83	
					\$ 11,945.60	
					\$ 15,157.79	
					\$ 6,689.95	
					\$ 451.93	
					\$ 631.46	
					\$ 1,566.27	
					\$ -	
					\$ -	
					\$ 294,131.45	