

V. ITEMS FOR DISCUSSION

- a. Achieve 3000 Subscription Renewal, 2022-23 School Year -
Quote, \$12,290.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (mary-olszewski@esasd.net) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Mary Olszewski

Untitled Title

Department *

Pupil Services

Building *

Administration

What service or item are requesting *

Achieve 3000

Why are you requesting the service or item *

To increase student's literacy growth

Suggested replacement *

N/A

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Renewal

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

N/A Renewal

What is the total cost of the purchase? *

13,027.43

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

.....

Which Fund will be charged? *

10



What account will be charged? *

Access

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

This is the sole vendor of this product

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Quote ID: Q-80975
Contract Period: 08/01/2022 - 06/30/2023
21-22 License Expiration Date: 06/30/2022

Quote Date: 07/28/2022
Valid Until: 08/27/2022

Client Information

Account Name	
East Stroudsburg Area School District	
Address	Client
50 Vine St East Stroudsburg, PA 18301-2150 Phone: (570)424-8500	Mary Olszewski Email: mary-olszewski@esasd.net Phone: (570) 424-8500 x10722

Achieve3000 is pleased to continue partnering with you to accelerate your students' literacy growth throughout the school year. Your custom quote includes the solutions listed below. You can explore all of Achieve3000's research-based solutions by visiting www.achieve3000.com.

Participating Schools	Total Licenses Purchased	
	Program	22-23
East Stroudsburg Sr HS North	Literacy	75
East Stroudsburg Sr HS South	Literacy	40
J T Lambert Intermediate School	Literacy	75
Lehman Intermediate School	Literacy	75

Product	Cost	Qty	Total
Achieve3000 Literacy: includes 1 student license. <i>(LIT-STD)</i>	\$42.00 per student	265	\$11,130.00
Achieve3000 Site Setup Fee - Annual fee per school for deployment and ongoing support, including rostering, integrations, and customer support. <i>(SITE-SETUP)</i>	\$290.00 per site	4	\$1,160.00
Subtotal			\$12,290.00
Order Total			\$12,290.00

See Next Page for Quote Acceptance



Achieve3000[®]

Acceptance for Quote ID Q-80975: \$12,290.00

East Stroudsburg Area School District
Account Name

Achieve3000

Signature

Signature

Name / Title

Name / Title

Date

Date

The Complete Signed Quote and Purchase Orders can be sent to:

Achieve3000
331 Newman Springs Road
Suite 304
Red Bank, NJ 07701

Fax: (316) 221-0718

Email: orders@achieve3000.com

For questions, please contact Joe Cribari at (630) 481-0138 or joe.cribari@mheducation.com.

This quote is governed by and subject to the Achieve3000 terms and conditions at <https://achieve3000.com/who-we-are/about-us/terms-of-service/>. By signing this quote, you are agreeing to such terms and conditions.

To explore more renewal options, such as a multi-year quote with LOCKED-IN PRICING for three full years, please contact your Customer Advocacy Manager for an adjusted quote.

About Achieve3000[®]

Achieve3000 delivers a comprehensive suite of digital solutions that significantly accelerate literacy growth and deepen learning across the content areas. Using personalized and differentiated solutions, Achieve3000 provides equity for remote and on-site instruction, enabling educators to help all students achieve accelerated growth. Our suite of solutions includes: Achieve3000 Literacy, a differentiated learning platform for grades 2-12; Actively Learn, a digital curriculum for grades 3-12; Smarty Ants, a foundational literacy platform for grades PreK-2; and Achieve3000 Math, a digital mathematics solution.

Learn more about Achieve3000's learning solutions at www.achieve3000.com.

V. ITEMS FOR DISCUSSION

b. Smart Futures Subscription Renewal,
2022-23 School Year - Quote, \$13,200.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**matthew-krauss@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

Name of Requestor *

Brian Baddick

Untitled Title

Department *

Pupil Services

Building *

Secondary

What service or item are requesting *

Smart Futures - Career Planning Portfolio

Why are you requesting the service or item *

Online career planning and portfolio platform that helps all students be ready for post-secondary success. Smartfutures.org uses Pennsylvania's Academic Standards for Career Education and work as a blueprint for the software's development. SmartFutures.org is a proven framework to deliver career planning, skill credentialing and eMentoring within classrooms.

Suggested replacement *

Renewal

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Renewal

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

Renewal of current subscription for the 22-23 SY

What is the total cost of the purchase? *

13,200

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

N/A

Which Fund will be charged? *

10



What account will be charged? *

10-2111-650-000-10-000-009-000-0000

10-2111-650-000-20-000-009-000-0000

10-2111-650-000-30-000-009-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Renewal

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms

SMARTFUTURES

Smart Futures

Tax ID : 30-0263715

6401 Penn Avenue, Suite 300

Pittsburgh Pennsylvania 15206
U.S.A

Invoice

SF004203

Balance Due
\$13,200.00

Bill To

East Stroudsburg Area SD

50 Vine St
East Stroudsburg
18301 PA
Monroe

Invoice Date : 05.25.22

Terms : Custom

Due Date : 07.31.22

#	Item & Description	Qty	Rate	Amount
1	22-23 SmartFutures.org District license Unlimited access to SmartFutures.org resources for all student K-12 in the district.	1.00	13,200.00	13,200.00

Sub Total 13,200.00

Total \$13,200.00

Balance Due \$13,200.00

Payment Options



Terms & Conditions

***** Annual licenses will be activated upon payment or PO receipt.
---- If an exception is needed, contact invoices@smartfutures.org.

V. ITEMS FOR DISCUSSION

- c. TeachTown Subscription Renewal,
2022-23 School Year - Quote, \$8,133.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**kristen-long@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

Name of Requestor *

Kristen Long- Elementary Supervisor of Special Education

Untitled Title

Department *

Pupil Services/Special Education

Building *

Admin- Program to be implemented across all district school buildings for students in the Life Skills and Emotional Support Settings

What service or item are requesting *

TeachTown Social Skills Subscription

Why are you requesting the service or item *

TeachTown Social Skills is a comprehensive, character-based video modeling curriculum that targets a range of social and emotional learning needs in the areas of communication, social interaction, pragmatics, self-management, problem solving and emotional awareness.

TeachTown Social Skills has been designed for students with moderate and severe disabilities who often need extra support when it comes to mastering social skills. This comprehensive curriculum teaches socially-valid skills through animated video-modeling episodes, teacher-delivered lesson plans and student activities. In the primary school domains, students follow the adventures of four fun, relatable, animated characters as they learn to cooperate, listen, respect personal space, express emotions appropriately and more. Each target social skill is introduced and illustrated in a 2- to 3-minute animated episode and is part of a series of six days of lessons that include methods for differentiating instruction, generalization activities and homework assignments.

The secondary school domains of TeachTown Social Skills focuses on increasing emotional intelligence and building self-management skills with modeling done with our elementary characters that have grown into middle schoolers. The program utilizes evidence-based practices such as Peer-Mediated Instruction and Intervention and visual supports to teach appropriate, positive social skills and replacement behaviors. Students practice the appropriate social skills in the school setting along with their peers, use interactive activities to build comprehension, and build their own social comics with the online Comic Strip Builder.

Suggested replacement *

Renewal

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$8,500

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

No, this is a renewal

What is the total cost of the purchase? *

\$8,133

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other: _____

Was this purchase budgeted? *

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

n/a

Which Fund will be charged? *

10



What account will be charged? *

- 10-1231-650-891-30-820-310-000-9891-
- 10-1211-650-891-10-214-310-000-9891-
- 10-1211-650-891-20-517-310-000-9891-
- 10-1211-650-891-20-518-310-000-9891-
- 10-1211-650-891-30-819-310-000-9891-
- 10-1211-650-891-30-820-310-000-9891-
- 10-1231-650-891-10-211-310-000-9891-
- 10-1231-650-891-10-212-310-000-9891-
- 10-1231-650-891-10-216-310-000-9891-
- 10-1231-650-891-20-517-310-000-9891-
- 10-1231-650-891-20-518-310-000-9891-
- 10-1241-650-891-20-517-310-000-9891-
- 10-1241-650-891-20-518-310-000-9891-
- 10-1211-650-891-10-215-310-000-9891-

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Renewal

Any additional information you would like to provide.

TeachTown is utilized for district Life Skills and Emotional Support Classrooms

This form was created inside of East Stroudsburg Area School District.

Google Forms



Company Address 330 West Cummings Park
Woburn, MA 01801
US

Created Date 6/29/2022

Bill To Name East Stroudsburg Area School District
Bill To 50 VINE ST
EAST STROUDSBURG, PA 18301
USA

Quote Number 00002665

Product	Product Code	Sales Price	Quantity	Total Price
Social Skills Teacher Subscription - 1 Year - 15 Students	SSA1172	USD 449.00	17.00	USD 7,633.00
Social Skills Professional Services -Training Webinar	SSA1055	USD 500.00	1.00	USD 500.00
Social Skills Professional Services - Coaching Webinar	SSA1067	USD 250.00	1.00	USD 250.00
Credit	CREDIT	USD -250.00	1.00	USD -250.00
Total Price				USD 8,133.00

Social Skills renewal:

9/30/2022-9/30/2023

17 teachers/15 students per class

one 2 hour training webinar-will need to be scheduled 1 hour per mtg

one coaching webinar follow up for 1.5 hours (complimentary)

For questions on this quote, contact:

Michelle Grimley
mgrimley@teachtown.com

Student licenses provide access for a single student to all products within a package.

Unless separate invoice and payment terms are specified, TeachTown will issue an invoice in full for the quoted amount upon execution of a purchase order. For any physical goods that are backordered, invoices will be issued when physical goods are shipped. All payment terms are Net 30.

Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined.

How to place an Order:

Email: orders@teachtown.com

Fax: (877) 295-8238

Mail: TeachTown, Inc.
330 West Cummings Park
Woburn, MA 01801

V. ITEMS FOR DISCUSSION

- d. Aimsweb Subscription Renewal,
2022-23 School Year - Quote, \$8,100.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (mary-olszewski@esasd.net) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Mary Olszewski

Untitled Title

Department *

Pupil Services

Building *

Administration

What service or item are requesting *

Aimsweb Plus

Why are you requesting the service or item *

For special education teachers to do progress monitoring

Suggested replacement *

RENEWAL

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

RENEWAL

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

NA

What is the total cost of the purchase? *

\$8,100.00

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

.....

Which Fund will be charged? *

10



What account will be charged? *

MA

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Renewal

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Pearson

QUOTE / PROFORMA

Customer Bill-to:

EAST STROUDSBURG AREA SD
BUSINESS OFFICE
50 VINE STREET
PO BOX 298
EAST STROUDSBURG PA, 18301-0298

Customer Ship-to:

EAST STROUDSBURG AREA SD
279 N COURTLAND ST
East Stroudsburg PA, 18301-2122
Attention:

NCS Pearson, Inc.

P.O Box 599700,
San Antonio, TX 78259
Tel: 800-627-7271
Tax ID No:
41-0650527

Quote/Proforma Number : 167345

Date : 29-JUL-2022

Customer Account# : 571538

Sales Order Number : 167345

Customer PO# :

Currency : USD

Shipment Terms : Paid

Customer Tax Number :
Number of Pages : Page 1 of 2

Prices will be honored for 60 days from price quote date.

This price quote does not guarantee stock availability and shipping amount is estimated, standard shipping charges apply.

Total Ordered Quantity (No. Of Items) :		1200
Other Charges :	USD	\$0.00
Net Amount :	USD	\$8,100.00
Tax Total :	USD	\$0.00
Quote/Proforma Total :	USD	\$8,100.00
Amount Due :	USD	\$8,100.00

REMITTANCE INFORMATION

Make Checks Payable to:

13036 COLLECTION CENTER DRIVE
CHICAGO
60693
NCS Pearson, Inc.

Bank Wire to:

Bank of America N A
071000039
A/C No: 8188105388
SWIFT : 0710000039



Pearson

Quote/Proforma Number: 167345

Item Number	Item Description	Quantity	Unit Price	Discount	Tax	Line Total
AIMPLSCSUB	AIMSWEBPLUS COMPLETE NEW QTY 1 (DIGITAL)	1200	6.75	NET	0.00	\$8,100.00

*** IMPORTANT CUSTOMER MESSAGES ***

aw+ renewal

Subtotal	Total Other Charges	Total Tax	Total Due
USD \$8,100.00	USD \$0.00	USD \$0.00	USD \$8,100.00

QUOTE/PROFORMA TOTALS

By placing your order, you hereby agree to the Terms and Conditions which govern your purchase:

<https://www.pearson.com/en-us/legal-information/business-purchasers-terms.html>

For questions, please visit our support site at

<https://www.pearsonassessments.com/contact-us.html>

V. ITEMS FOR DISCUSSION

- e. System 44/Read 180 Subscription Renewal,
2022-23 School Year - Quote, \$71,279.01

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**mary-olszewski@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Mary Olszewski

Untitled Title

Department *

Pupil Services

Building *

Administration

What service or item are requesting *

System 44/READ 180

Why are you requesting the service or item *

Secondary Reading Program for Special Education

Suggested replacement *

NA

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Renewal

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

NA

What is the total cost of the purchase? *

\$71,279.01

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

.....

Which Fund will be charged? *

10 ▼

What account will be charged? *

MA

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Renewal

Any additional information you would like to provide.

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Google Forms



Houghton Mifflin Harcourt

Proposal #008453419

Prepared For

East Stroudsburg Area Sch Dist

50 Vine St
E Stroudsburg PA 18301

Attention:

Mary Olszewski
mary-olszewski@esasd.net

For the Purchase of:

System 44 and Read 180 1YR

Prepared By
Scott Hamilton
scott.hamilton@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Coupon Code: ISGHMHISG10PB

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Mary Olszewski
mary-olszewski@esasd.net

HMH Confidential and Proprietary

Send **Orders** to:
k12orders@hnhco.com
FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

Proposal for
East Stroudsburg Area Sch Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<u>R180 U Stage B</u>						
Teacher Subscription						
9781328019936	Literacy Intervention License (R180 U Stage B / S44 Secondary) TeacherSubscription	\$299.00	6	\$1,794.00	\$1,794.00	
Total for Teacher Subscription		\$0.00				
Student Digital-Only Package						
6003185	9781328028464 READ 180 Universal Stage B/ System 44 Secondary Literacy License Digital Student Subscription Package, 1 Year Includes Literacy Intervention License (R180U Stage B / S44 Secondary), Reading Inventory, and Phonics Inventory student software subscription. Software to be hosted by HMH.	\$169.00	195	\$32,955.00	\$3,295.50	\$29,659.50
Real Book						
3017282	9780545890106 READ 180 Universal Stage B Real Book	\$29.95	105	\$3,144.75	\$315.00	\$2,829.75
Total for Student Digital-Only Package		\$32,489.25				
Total for R180 U Stage B		\$32,489.25				
<u>R180 U Stage C</u>						
Teacher Subscription						
9781328019967	Literacy Intervention License (R180 U Stage C / S44 Secondary) TeacherSubscription	\$299.00	4	\$1,196.00	\$1,196.00	
Total for Teacher Subscription		\$0.00				
Student Digital-Only Package						
6003186	9781328028471 READ 180 Universal Stage C/ System 44 Secondary Literacy License Digital Student Subscription Package, 1 Year Includes Literacy Intervention License (R180U Stage C / S44 Secondary), Reading Inventory, and Phonics Inventory student software subscription. Software to be hosted by HMH.	\$169.00	140	\$23,660.00	\$2,366.00	\$21,294.00
Real Book						
3012001	9781328003379 READ 180 Universal Stage C Real Book	\$29.95	120	\$3,594.00	\$360.00	\$3,234.00
Total for Student Digital-Only Package		\$24,528.00				
A la Carte Items						
3016492	9781328001375 READ 180 Universal Stage C Blended Learning Handbook	\$475.00	1	\$475.00	\$47.50	\$427.50
3017266	9780545890175 READ 180 Universal Assessment & Analytics Guide	\$100.00	1	\$100.00	\$10.00	\$90.00
3023866	9781328000804 READ 180 Universal Professional Learning Guide	\$75.00	1	\$75.00	\$7.50	\$67.50
Total for A la Carte Items		\$585.00				
Total for R180 U Stage C		\$25,113.00				
<u>System 44</u>						
Materials and Services						
3014556	9780545501224 System 44 Next Generation Secondary 44 Book Student Edition (Standalone)	\$29.95	130	\$3,893.50	\$390.00	\$3,503.50
3021057	9780545501170 System 44 Next Generation Decodable Digest	\$18.95	50	\$947.50	\$95.00	\$852.50
Total for Materials and Services		\$4,356.00				
Total for System 44		\$4,356.00				
<u>Professional Development Services</u>						
Coaching						
3032671	9781328041289 System 44 Follow-Up 6 Hour In Person	\$4,200.00	2	\$8,400.00	\$840.00	\$7,560.00
Total for Coaching		\$7,560.00				
Total for Professional Development Services		\$7,560.00				

Coupon Code: ISGHMHISG10PB

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Mary Olszewski
mary-olszewski@esasd.net

HMH Confidential and Proprietary

Send **Orders** to:
k12orders@hnhco.com
FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

Proposal for
East Stroudsburg Area Sch Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
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<i>Subtotal Purchase Amount:</i>	\$69,518.25
<i>Shipping & Handling:</i>	\$1,760.76
<i>Total Cost of Proposal (PO Amount):</i>	\$71,279.01

****Please add proper sales tax to your order****

Coupon Code: ISGHMHISG10PB

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Mary Olszewski
mary-olszewski@esasd.net

HMH Confidential and Proprietary

Send **Orders** to:
k12orders@hnhco.com
FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

Proposal for
East Stroudsburg Area Sch Dist

Total Cost of Proposal (PO Amount): \$71,279.01

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
East Stroudsburg Area Schl Dist	East Stroudsburg Area Schl Dist
50 Vine St	50 Vine St
East Stroudsburg, PA 18301-2150	East Stroudsburg, PA 18301-2150
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase. Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 7/20/2022

Proposal Expiration Date: 9/3/2022



Houghton Mifflin Harcourt

Coupon Code: ISGHMHISG10PB

Attention:
Mary Olszewski
mary-olszewski@esasd.net

Send **Orders** to:
k12orders@hnhco.com
FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
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V. ITEMS FOR DISCUSSION

f. Comparative Analytics Renewal,
2022-23 School Year - Quote, \$10,073.14

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**craig-neiman@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section



EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Craig Neiman

Untitled Title

Department *

Business Office

Building *

Administration Building

What service or item are requesting *

Comparative Analytics subscription renewal

Why are you requesting the service or item *

Comparative Analytics subscription renewal is due

Suggested replacement *

Comparative Analytics

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

No - unique software product

What is the total cost of the purchase? *

\$10,073.14

Procurement Method: *

Quote Received only one Proposal

Request for Proposal (RFP)

Bid

Other:

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

Yes

Pennsylvania State Contract

COSTARS

Keystone Purchasing Network

PEPPM National Contract Program (Technology Bidding and Purchasing)

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

.....

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-2515-650-000-00-000-005-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Software provider

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms



INVOICE

Acct #: 15233
#INVUS163115

EAST STROUDSBURG AREA SCH DIST
50 Vine Street
EAST STROUDSBURG PA 18301-0298

Start Date: 07/1/2022
Due Date: 07/31/2022

PAYMENT INFORMATION

Please send checks to:

Frontline Technologies Group LLC
PO Box 780577
Philadelphia, PA 19178-0577

To make payment via ACH/EFT:

Bank Name: Wells Fargo, N.A.
Account Name: Frontline Technologies Group LLC
ABA/Routing #: 121000248
Account #: 4121566533
Swift Code: WFBIUS6S

Please include the invoice number in the memo of your check or ACH payment to ensure timely processing.

Please send remittance advice to Billing@FrontlineEd.com.

You can find a copy of our W9 at <http://help.frontlinek12.com/WebNav/Docs/FrontlineEducationW9.pdf>.

Qty	Description	Start	End	End User	Rate	Amount
1	Comparative Analytics Subscription - powered by Forecast5, usage for up to 5 employees	07/1/2022	06/30/2023	15233 East Stroudsburg Area Sch Dist	\$10,073.14	\$10,073.14

As you are aware, Forecast5 has joined the Frontline Education family. You may notice product names look a bit different, but the actual products and services you have contracted through Forecast5 have not changed in any way. Your timely payment is important to maintain a continuous subscription status and allow for delivery of services. Our billing system tracks by contract, not PO#. Therefore, we are unable to address questions based on PO#. If information is needed about your PO#, please contact your organization's financial department.

SUBTOTAL \$10,073.14

TOTAL DUE \$10,073.14
by 07/31/2022

V. ITEMS FOR DISCUSSION

- g. Middle Smithfield Elementary and East Stroudsburg Elementary
Classroom Furniture - PEMCO Quote, \$21,715.73

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**matthew-krauss@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Matthew Krauss/Kristen Long

Untitled Title

Department *

Special Education

Building *

MSE/ESE

What service or item are requesting *

Classroom furniture for NEW classrooms

Why are you requesting the service or item *

Brand new classrooms are being opened at MSE for Life Skills and ESE for Emotional Support. New furniture is being purchased to provide a cohesive learning environment for these students. Rooms were designed to provide multiple learning environments and various forms of flexible seating.

Suggested replacement *

NEW

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$15,000 per classroom x 2 = \$30,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

QUOTE 1

PEMCO- Multiple Manufacturers \$21,715.73 *Combined total of Project Proposals (listed below)

PEMQ9043 = \$10,511.30 (COSTARS)

PEMQ9048 = \$7059.94 (COSTARS)

PEMQ9045 = \$3552.49 (COSTARS)

PEMQ9044 = \$592 (PA State Contact #4400017037)

QUOTE 2

Worthington Direct

QTE061430 = \$26,417.24

QUOTE 3

Lakeshore Learning

Quote86831 = \$21,997.86

What is the total cost of the purchase? *

Project Total = \$21,715.73

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Multiple Quotes

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

PA State Contact #4400017037, COSTARS 035-E22-157

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-1211-610-891-10-214-310-000-9891

10-1231-610-891-10-212-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Lowest Price was selected

Any additional information you would like to provide.

This project combines the order for classroom furniture for 2 classrooms. Furniture was selected based on the student populations that will be in those rooms. Flexible seating and multiple learning zones will be highly beneficial.

This form was created inside of East Stroudsburg Area School District.

Google Forms



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9043
Date Jul 28, 2022

Proposal Expires on: 8/27/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
20	Smith System	01650	Silhouette Rectangular Student Desk. Adjustable height	\$133.22	\$2,664.40
2	Smith System	26178	<i>Laminate -</i> <i>Edge -</i> <i>Paint -</i> Cascade Double pedestal teacher desk. 24 x 66	\$943.22	\$1,886.44
2	Smith System	EL5S48EC	<i>Laminate -</i> <i>Edge -</i> <i>Paint -</i> Elemental Star Table. Adjustable height.	\$442.30	\$884.60
10	Smith System	OODLE31	<i>Laminate -</i> <i>Edge -</i> <i>Paint -</i> Oodle stool 3 + 1 rocker base.	\$147.43	\$1,474.30
6	Smith System	03011	<i>Plastic -</i> Interchange 3-2-1 Table. Adjustable height.	\$268.82	\$1,612.92
1	Smith System		<i>Laminate -</i> <i>Edge -</i> <i>Paint -</i> Freight	\$1,988.64	\$1,988.64

Product shipping direct. Customer responsible for offload and assembly.

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
-----	-----	---------	-------------	------------	------------

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$10,511.30
Tax	\$0.00
Shipping	0.00
Total	\$10,511.30

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

 Print:

 Signature:

 Date:



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9048
Date Jul 28, 2022

Proposal Expires on: 8/27/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
4	Fomcore	F110-42x20x30-Z	Anderson XL Chair	\$683.88	\$2,735.52
4	Fomcore	F721-29x15x27.5-Z	Grade 1 Vinyl - Hug Chair	\$439.80	\$1,759.20
20	Fomcore	FK007-18x3-Z	Grade 1 Vinyl - 3" Lily pad	\$92.11	\$1,842.20
2	Fomcore	FK007-CART2	Grade 1 Vinyl - Lily Pad cart	\$193.42	\$386.84
1	Fomcore		Freight	\$336.18	\$336.18

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$7,059.94
Tax	\$0.00
Shipping	0.00
Total	\$7,059.94

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print:

Signature:

Date:



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9045
Date Jul 28, 2022

Proposal Expires on: 8/27/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
16	KI	IWC15	Intellect Wave Cantilever chairs, 15" felt glides	\$96.00	\$1,536.00
16	KI	IWC17	<i>Shell -</i> <i>Frame -</i> Intellect Wave Cantilever chairs, 17" felt glides	\$100.80	\$1,612.80
1	KI		<i>Shell -</i> <i>Frame -</i> Freight	\$403.69	\$403.69

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below:

Pricing per PA COSTARS Contract 035-018
 Make PO out to:
 Corbett c/o PEMCO
 56 Buttonwood Street
 Norristown PA 19401

SubTotal	\$3,552.49
Tax	\$0.00
Shipping	0.00
Total	\$3,552.49

Signature _____
 Date: _____



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9044
Date Jul 28, 2022

Proposal Expires on: 8/27/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Sit On It	1203BK1MBMC23USF C1VG2AR4FBT1CH1C S6KD	Hexy Mid Back Task Chair	\$296.00	\$592.00

*Mesh -
Grade 2 Vinyl Seat -*

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below:

PA State Contract #4400017037
Make PO out to:
Exemplis c/o PEMCO
6415 Katella Avenue
Cypress CA 90630

SubTotal	\$592.00
Tax	\$0.00
Shipping	0.00
Total	\$592.00

Signature _____

Date: _____



Quote #QTE061430

Customer ID: EAS148

Valid 7/29/2022 To 08/12/2022

For assistance, please contact your furniture expert:






Sharon Jefferson
sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL DIST BUSINESS OFFICE 50 VINE ST EAST STROUDSBURG, PA 18301 P: (570) 424-8500

Ship To
EAST STROUDSBURG AREA SCHOOL DIST MATTHEW KRAUSS 50 VINE ST EAST STROUDSBURG, PA 18301- 2150 P: (570) 424-8500

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
	29A88 43-2310	29"X24", 21"-31"H, BOARDWALK OAK TOP, GRAY EDGE, GRAY FRAME, PREMIER SERIES DOG BONE DESK Estimated Lead Time: 35 days	\$193.95	20	\$3,879.00
					plus 2-5 days for transit
	16437 MTDP2467	24"X67" LIGHT OAK TOP, CHARCOAL EDGE, MOBILE DOUBLE PEDESTAL TEACHER & ADMINISTRATOR DESK Estimated Lead Time: 14 days - 28 days	\$1163.95	2	\$2,327.90
					plus 2-5 days for transit
	20R40-46 QUO0051690-87846	17"WX17"DX32"H SINGLE DOT CART & DOT WOBBLE FLOOR STOOL PACKAGE, INTERLACE PEACOCK Estimated Lead Time: 14 days	\$636.95	4	\$2,547.80
					plus 2-5 days for transit
	29C08 43-2282-XX-XXX	48" 5-STAR, 21"-30"H, BOARDWALK OAK TOP, BLACK EDGE, BLACK LEG, PREMIER TABLE Estimated Lead Time: 35 days	\$367.95	2	\$735.90
					plus 2-5 days for transit
	20D91 1633Q1-XXXX	ASIAN NIGHT TOP COLOR, BLUE EDGE, PLATINUM FRAME, RECTANGLE CREATOR TABLE Estimated Lead Time: 14 days - 21 days	\$329.95	6	\$1,979.70
					plus 2-5 days for transit
	85800-35 5000-35	APPLE GREEN, ERGOERGO ACTIVE STOOL Estimated Lead Time: 7 days - 14 days	\$134.95	10	\$1,349.50
					plus 2-5 days for transit
	20P25 7000RC	BEE LINE ECLIPSE, 26"HX21"WX26.5"D SMALL SOFT SWAY Estimated Lead Time: 28 days - 42 days	\$644.95	4	\$2,579.80
					plus 2-5 days for transit



Quote #QTE061430

Customer ID: EAS148

Valid 7/29/2022 To 08/12/2022

For assistance, please contact your furniture expert:

Sharon Jefferson





sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL DIST BUSINESS OFFICE 50 VINE ST EAST STROUDSBURG, PA 18301 P: (570) 424-8500

Ship To
EAST STROUDSBURG AREA SCHOOL DIST MATTHEW KRAUSS 50 VINE ST EAST STROUDSBURG, PA 18301- 2150 P: (570) 424-8500

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UN-CARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

	Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
	65192	YS78	BALI SOFTSIT GRADE 2 FABRIC, YES SERIES, MESH BACK EXECUTIVE CHAIR W/KR ARMS Estimated Lead Time: 14 days - 21 days plus 2-5 days for transit	\$445.95	2	\$891.90
	91388-BK -F	ZROCK15	15"H, BLACK, ZUMA ROCKER CHAIR W/FELT STRIPS Estimated Lead Time: 56 days - 70 days plus 2-5 days for transit	\$173.95	16	\$2,783.20
	91389-BK -F	ZROCK18FG	18"H, BLACK, ZUMA ROCKER CHAIR W/FELT STRIPS Estimated Lead Time: 28 days - 35 days plus 2-5 days for transit	\$187.95	16	\$3,007.20
	91900-A	SGFLROCK15	15" APPLE SHELL, SAGE FLOOR ROCKER Estimated Lead Time: 56 days - 84 days plus 2-5 days for transit	\$136.95	4	\$547.80



Quote #QTE061430

Customer ID: EAS148

Valid 7/29/2022 To 08/12/2022

For assistance, please contact your furniture expert:

Sharon Jefferson
sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL DIST BUSINESS OFFICE 50 VINE ST EAST STROUDSBURG, PA 18301 P: (570) 424-8500

Ship To
EAST STROUDSBURG AREA SCHOOL DIST MATTHEW KRAUSS 50 VINE ST EAST STROUDSBURG, PA 18301- 2150 P: (570) 424-8500

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNLOAD OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
-----------	------------	------------------	-------	-----	----------

Subtotal	\$22,629.70
Shipping	3,787.54
Tax	0.00
Total	\$26,417.24

Shipping Information This order includes: Liftgate Service Inside Delivery Call Before Delivery (570) 424-8500

Delivery appointments can be made by the freight company to schedule approx delivery time. Please contact your rep to remove or add additional services to your quote, or to learn more about them.

Liftgate service is recommended for facilities that do not have a loading dock or personnel/equipment needed to lower large or heavy freight to the ground. Selecting this service will ensure that your shipment is lowered to the ground.

Inside Delivery service means that a single freight driver will assist in bringing your shipment inside the first set of doors to your facility. The driver will not navigate stairs/elevators and may still require assistance with extremely large or heavy items.

Please contact your rep to have these additional services added to your quote, or to learn more about them.

When you are ready to order, please make sure you have made all color selections and verified shipping and billing details. Feel free to discuss any questions you may have with your representative: Sharon Jefferson at sharon@worthingtondirect.com

Thank you for this opportunity to furnish your space!



QUOTE 86831

Lakeshore Learning Materials
2695 E. Dominguez Street Carson, CA 90895
(310) 537-8600 (800) 421-5354
FAX: (310) 900-2189
www.lakeshorelearning.com
To contact your local representative,
Daniel Szabo, please call (800) 421-5354

Bill-to: 83721
EAST STROUDSBURG AREA SCH DIST
ACCOUNTS PAYABLE
50 VINE ST
E STROUDSBURG PA 18301-0298
(570) 424-8500

Ship-to: 0

Billto Email: MATTHEW-KRAUSS@ESASD.NET

MATTHEW KRAUSS
Ship to Email:

Entry Date: 07/29/2022

Your Reference No.: QUOTE

Comment

PRICES GOOD FOR 90 DAYS. ITEM
AVAILABILITY SUBJECT TO CHANGE

FOB DESTINATION:FREE SHIPPING
CONTINGENT ON A MINIMUM ORDER
OF \$250 SHIPPING TO ONE
LOCATION.
DISCOUNT REFLECTED IN PRICES.

PLEASE REFERENCE QUOTE NUMBER
86831 ON YOUR PURCHASE ORDER.

MONICA LOZANO - QUOTE AGENT

PLEASE VERIFY SHIPPING ADDRESS
WHEN PLACING YOUR ORDER.

Line	Item	Out Of Stock Ship By	Qty	Description	Price	Extended
1	LC767GR	10/18/2022	16	<u>FLX-SPC 17.5IN ERGO CHAIR-GR</u>	\$160.55	\$2,568.80
3	LC765GR	08/22/2022	16	<u>FLX-SPC 15.5IN ERGO CHAIR-GR</u>	\$151.05	\$2,416.80
5	LC812GR		4	<u>FLEX-SPC LOUNGE-LRN CHAIR-GR</u>	\$341.05	\$1,364.20
6	DD371GR		20	<u>SOFT SEAT - GREEN</u>	\$18.99	\$379.80
7	LC405GR		4	<u>FLEX-SPACE COMFY FLR SEAT-GR</u>	\$66.49	\$265.96
8	LC641		4	<u>FLX-SPC MOBL TRAPEZD TBL-MAPLE</u>	\$607.05	\$2,428.20
	Which consists of:					
8A	LCZ3060M		4	TABLE, BOX, GUIDE FOR LC641	\$0.00	\$0.00
8B	LCL23344		4	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
9	LC766GR		10	<u>FLX-SPC 16IN PREM WOB CHR-GR</u>	\$94.99	\$949.90
10	LK414		2	<u>FLEX-SPACE MOBILE CLOVER TABLE</u>	\$692.55	\$1,385.10
	Which consists of:					
10A	LCL23344		2	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00
10B	LKT4848		2	48X48 CLOVER TABLE-LK414	\$0.00	\$0.00
11	LC739		2	<u>FLEX-SPAC MOBL TCHR DESK-MAPLE</u>	\$1,139.05	\$2,278.10
	Which consists of:					
11A	LC7M5724		2	TBL TOP ASSEMBLY GUIDE FOR LC739	\$0.00	\$0.00
11B	LCM3112		2	MDSTY PNL-TBL LEG LC739, LC259	\$0.00	\$0.00
11C	LC72326		2	CABINET,CASTERS - LC739, LC259	\$0.00	\$0.00
12	LC788		20	<u>FLEX-SPC MOBL STDNT DESK-MAPLE</u>	\$398.05	\$7,961.00
	Which consists of:					
12A	LCT2620M		20	TABLE, BOX, GUIDE FOR LC788	\$0.00	\$0.00
12B	LCL23344		20	4EA 23-34IN TABLE LEGS-CASTERS	\$0.00	\$0.00

Subtotal: \$21,997.86
0.0% Tax: \$0.00
Freight Amount: \$0.00
Total: \$21,997.86

V. ITEMS FOR DISCUSSION

- h. High School North Life Skills Classroom Furniture –
PEMCO Quote, \$25,863.62

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (**matthew-krauss@esasd.net**) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Matthew Krauss

Untitled Title

Department *

Special Education/ACCESS

Building *

North HS

What service or item are requesting *

Furniture for Life Skills Classroom

Why are you requesting the service or item *

Part of planned budget to remodel/upgrade classroom furniture for all district Life Skills classrooms during the 22-23 SY. The furniture was selected to meet the needs of the students in this class. This includes: multiple learning zones, flexible seating and storage for Like Skills workboxes/job boxes.

Suggested replacement *

New

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$25,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

Quote 1

PEMCO (multiple manufacturers)
PEMQ9004: \$21,879.47 COSTARS
PEMQ9005: \$1,592.15 COSTARS
PEMQ9006: \$1,169.50 PA STATE CONTRACT
PEMQ9007: \$1,222.50 PA STATE CONTRACT
TOTAL: \$25,863.62

Quote 2

Worthington Direct
QTE061455: \$27,731.87

Quote 3

School Specialty
Cart1022104351: \$26,591.66 COSTARS (on applicable products)

What is the total cost of the purchase? *

\$25,863.62

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Multiple Quotes

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

COSTARS: 035-E22-157, PA STATE CONTRACT:4400025659 & 4400017037

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-1211-610-891-30-819-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

The lowest priced quote was selected. PEMCO also provided a proposal with furniture that will meet the needs of the students in the room.

Any additional information you would like to provide.

Fully funded through ACCESS.

This form was created inside of East Stroudsburg Area School District.

Google Forms



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9004
Date Jul 19, 2022

Proposal Expires on: 8/18/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg HS North Barbara Wetherhold 279 Timberwolf Drive Dingmans Ferry, PA 18328 Phone 570-588-4420 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Smith System	921000000P	Mega Tower w/Doors - shelves. Mobile	\$1,098.23	\$2,196.46
2	Smith System	920036000P	<i>Platinum</i> Mega Tower w/Doors - (36) 3" totes. Mobile	\$1,752.15	\$3,504.30
12	Smith System	01650	<i>Platinum</i> Silhouette Rectangle Student Desk. 20" x 27", adjustable height.	\$128.16	\$1,537.92
12	Smith System	17576	<i>High Rise/Platinum/Platinum</i> Caster Set. Black	\$55.25	\$663.00
20	Smith System	11879	Flavors 18" Cantilever Chair.	\$122.47	\$2,449.40
1	Smith System	26159	<i>Cerulean Shell/Platinum Frame</i> Cascade Single Pedestal Teacher Desk. Right Hand B/B/F Pedestal. Casters.	\$642.53	\$642.53
1	Smith System	111L00000P	<i>High Rise/Platinum/Platinum</i> Cascade Mini Case Lectern.	\$530.89	\$530.89
2	Smith System	612008000P	<i>High Rise/Platinum/Platinum</i> Cascade Storage unit w/doors. Casters.	\$1,128.42	\$2,256.84
2	Smith System	01504	<i>Platinum</i> 36" Round Cafe Top.	\$131.58	\$263.16
2	Smith System	01453	<i>High Rise/Platinum</i> 24" Diameter Base	\$220.44	\$440.88
4	Smith System	33891	<i>Platinum</i> Groove Stools	\$108.23	\$432.92

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
3	Smith System	NL2460	<i>Cerulean Shell/Platinum Frame</i> Elemental Flip/Nest Table. 24 x 60. Casters.	\$567.34	\$1,702.02
1	Smith System	210T06020P	<i>High Rise/Platinum/Platinum</i> Spiral Noteboard. Open w/(6) 3" and (2) 6" SW Totes.	\$1,050.38	\$1,050.38
1	Smith System		<i>Platinum</i> Freight	\$4,208.77	\$4,208.77

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
 Make PO out to: PEMCO
 1700 N. Highland Rd Suite 107
 Pittsburgh, PA 15241

SubTotal	\$21,879.47
Tax	\$0.00
Shipping	0.00
Total	\$21,879.47

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print: _____

Signature: _____

Date: _____



PROPOSAL

Number PEMQ9005

Date Jul 19, 2022

Educational & Contract Furniture

1700 N. Highland Road, Suite 107

Pittsburgh, Pa 15241

Phone: 412-831-7601 Fax: 412-831-7662

Proposal Expires on: 8/18/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg HS North Barbara Wetherhold 279 Timberwolf Drive Dingmans Ferry, PA 18328 Phone 570-588-4420 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	Fomcore	F110-42x20x30-Z	Anderson XL Chairs.	\$657.91	\$1,315.82
1	Fomcore		<i>Nomad Nobel Sides</i> <i>Abbey Nobel Seat/Back</i> Freight	\$276.33	\$276.33

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$1,592.15
Tax	\$0.00
Shipping	0.00
Total	\$1,592.15

Please Sign Proposal and return with PO:
Email: Bill@pemcofurniture.com
or Fax: 412-831-7662

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9006
Date Jul 19, 2022

Proposal Expires on: 04/30/23

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg HS North Barbara Wetherhold 279 Timberwolf Drive Dingmans Ferry, PA 18328 Phone 570-588-4420 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
1	Hon	H885.L.P8T	Brigade Five Drawer Lateral File Cabinet. 36" Wide	\$969.50	\$969.50
1	Hon		<i>Titanium</i> Freight per PA State Contract Rules	\$200.00	\$200.00

Product shipping direct. Customer responsible for offload and assembly.

Purchase Order instructions below

PA 44000 Quotes are Valid until 4/30/23

Pricing Per PA State Contract # 4400025659
Make PO out to: Hon c/o PEMCO
200 Oak Street
Muscatine IA 52761
 Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

SubTotal	\$1,169.50
Tax	\$0.00
Shipping	0.00
Total	\$1,169.50

Print:

Signature:

Date:



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ9007
Date Jul 19, 2022

Proposal Expires on: 8/18/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg HS North Barbara Wetherhold 279 Timberwolf Drive Dingmans Ferry, PA 18328 Phone 570-588-4420 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
3	Sit On It	1203BK1MBMC23USF C1VG2AR4FBT1CH1C S6KD	Hexy Mid Back Task Chair	\$296.00	\$888.00
1	Sit On It	1203BK1MBMC20USF C1VG2AR4BBT1BC1	Hexy High Back Task Stool. <i>Mesh - Fog Grade 2 Vinyl Seat - Element H2O</i>	\$334.50	\$334.50
<i>Mesh - Fog Grade 2 Vinyl Seat - Element H2O</i> <i>Product shipping direct. Customer responsible for offload and assembly.</i>					

Purchase Order instructions below:

PA State Contract #4400017037
Make PO out to:
Exemplis c/o PEMCO
6415 Katella Avenue
Cypress CA 90630

SubTotal	\$1,222.50
Tax	\$0.00
Shipping	0.00
Total	\$1,222.50

Signature _____

Date: _____

For assistance, please contact your furniture expert:

Valid 8/1/2022 To 08/15/2022

Sharon Jefferson








sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL
DIST
BUSINESS OFFICE
50 VINE ST
EAST STROUDSBURG, PA 18301
P: (570) 424-8500

Ship To *North HS*
LEHMAN INTERMEDIATE SCHOOL
MATTHEW KRAUSS
~~257~~ TIMBERWOLF DR *279*
DINGMANS FERRY, PA 18328-7772
P: (570) 588-4410
F: (570) 588-4411

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
	91389-BK ZROCK18	18"H, BLACK, ZUMA ROCKER CHAIR Estimated Lead Time: 14 days - 28 days	\$187.95 plus 2-5 days for transit	20	\$3,759.00
	91543-G 543	30"X48", GRAY NEBULA, CHAR BLACK FRAME, SINGLE PEDESTAL DESK Estimated Lead Time: 56 days - 84 days	\$1069.95 plus 2-5 days for transit	1	\$1,069.95
	96A33 TWPL	TEACHER'S LECTERN Estimated Lead Time: 7 days - 14 days	\$599.95 plus 2-5 days for transit	1	\$599.95
	20G74-BL-PL 53220-HBLU-NA-PL	24"H HIERARCHY 4-LEG STOOL, BLUE SEAT, PLATINUM FRAME Estimated Lead Time: 7 days	\$188.95 plus 2-5 days for transit	4	\$755.80
	22A22 2460REX-AXB-ZZE	24"DX60"W RECTANGLE, ASIAN NIGHT TOP, SKY BLUE EDGE, SYNERGY ACTIVITY TABLE Estimated Lead Time: 56 days	\$219.95 plus 2-5 days for transit	3	\$659.85
	99516 MAKER-IDEABOARD	34"WX20"DX70-1/2"H MAKER IDEABOARD, MOBILE MAGNETIC TWO-SIDED DRY ERASE BOARD, COOL GRAY FRAME, BLUE Estimated Lead Time: 49 days - 56 days	\$1039.95 plus 2-5 days for transit	1	\$1,039.95
	29A88 43-2310	29"X24", 21"-31"H, BOARDWALK OAK TOP, BLUE EDGE, GRAY FRAME, PREMIER SERIES DOG BONE DESK Estimated Lead Time: 35 days	\$193.95 plus 2-5 days for transit	12	\$2,327.40

For assistance, please contact your furniture expert:

Valid 8/1/2022 To 08/15/2022

Sharon Jefferson








sharon@worthingtondirect.com

P: 800-599-6636

Bill To
 EAST STROUDSBURG AREA SCHOOL
 DIST
 BUSINESS OFFICE
 50 VINE ST
 EAST STROUDSBURG, PA 18301
 P: (570) 424-8500

Ship To *NORTH HS*
 LEHMAN-INTERMEDIATE SCHOOL
 MATTHEW KRAUSS
 257 TIMBERWOLF DR (279)
 DINGMANS FERRY, PA 18328-7772
 P: (570) 588-4410
 F: (570) 588-4411

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
	91556-G ANLAB	GRAPHITE, ANALOGY LABSTOOL W/FOOTRING Estimated Lead Time: 56 days - 84 days	\$344.95 plus 2-5 days for transit	1	\$344.95
	76239-R107 5500D	ANTIMICROBIAL TASK CHAIR, DILLON BLACK Estimated Lead Time: 7 days - 14 days	\$285.95 plus 2-5 days for transit	3	\$857.85
	78558-3 LPL3636L30-3	36"WX17-15/16"DX39-3/8"H, BLACK, THREE DRAWER LATERAL FILE CABINET Estimated Lead Time: 1.12 days	\$1030.95 plus 2-5 days for transit	1	\$1,030.95
	81G49-ION 55000	SOFT ROCKER SEATING, NEW DESIGNTEX ION UPHOLSTERY Estimated Lead Time: 28 days - 42 days	\$549.95 plus 2-5 days for transit	2	\$1,099.90
	16371 MMS60S	PLATINUM, HUTCH MOBILE METAL STORAGE, 60"H STORAGE CABINET WITH SHELVES Estimated Lead Time: 14 days - 28 days	\$1233.95 plus 2-5 days for transit	2	\$2,467.90
	16369 MMS30SD	PLATINUM HUTCH MOBILE METAL STORAGE, 30"H STORAGE CABINET WITH SHELVES & DOORS Estimated Lead Time: 14 days - 28 days	\$954.95 plus 2-5 days for transit	2	\$1,909.90
	16382-PL MMS60TD	HUTCH MOBILE METAL STORAGE, 60"H STORAGE CABINET WITH TOTES & DOORS, PLATINUM Estimated Lead Time: 14 days - 28 days	\$2609.95 plus 2-5 days for transit	2	\$5,219.90



Quote #QTE061455

Customer ID: EAS148

For assistance, please contact your furniture expert:

Valid 8/1/2022 To 08/15/2022

Sharon Jefferson

sharon@worthingtondirect.com

P: 800-599-6636

Bill To

EAST STROUDSBURG AREA SCHOOL
 DIST
 BUSINESS OFFICE
 50 VINE ST
 EAST STROUDSBURG, PA 18301
 P: (570) 424-8500

Ship To *North HS*

LEHMAN INTERMEDIATE SCHOOL
 MATTHEW KRAUSS
 257 TIMBERWOLF DR *279*
 DINGMANS FERRY, PA 18328-7772
 P: (570) 588-4410
 F: (570) 588-4411

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
-----------	------------	------------------	-------	-----	----------

Subtotal	\$23,143.25
Shipping	4,588.62
Tax	0.00
Total	\$27,731.87

Shipping Information This order includes: Liftgate Service Inside Delivery Call Before Delivery (570) 424-8500

Delivery appointments can be made by the freight company to schedule approx delivery time. Please contact your rep to remove or add additional services to your quote, or to learn more about them.

Liftgate service is recommended for facilities that do not have a loading dock or personnel/equipment needed to lower large or heavy freight to the ground. Selecting this service will ensure that your shipment is lowered to the ground.

Inside Delivery service means that a single freight driver will assist in bringing your shipment inside the first set of doors to your facility. The driver will not navigate stairs/elevators and may still require assistance with extremely large or heavy items.

Please contact your rep to have these additional services added to your quote, or to learn more about them.

When you are ready to order, please make sure you have made all color selections and verified shipping and billing details. Feel free to discuss any questions you may have with your representative: Sharon Jefferson at sharon@worthingtondirect.com

Thank you for this opportunity to furnish your space!



Quote - Saved Cart

Created By EAST STROUDSBURG AREA

SCHOOL DIST MATTHEW-

KRAUSS@ESASD.NET

Prices are subject to change

Cart Name Your Shopping

Cart

Cart 1022104351

Last Modified on 08/02/2022

STATUS: Saved Cart

Ship To

EAST STROUDSBURG AREA
SCHOOL DIST
50 VINE ST
EAST STROUDSBURG,
Pennsylvania 18301-2150
United States

Attention : EAST
STROUDSBURG AREA SCHOOL
DIST matthew-krauss@esasd.net

Ships When Ready




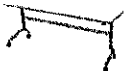


Payment

EAST STROUDSBURG AREA
SCHOOL DIST
50 VINE ST
EAST STROUDSBURG,
Pennsylvania 18301-2150
United States

Order Summary

Subtotal	\$23,123.18
+ Estimated Tax	\$0.00
+ Shipping	\$3,468.48
Total:	\$26,591.66

58 Items

Product	Quantity	Unit Price	Total Price
 Classroom Select Single Pedestal Teacher's Desk, 60 x 30 x 30 Inches Item #: 7817002	1	\$1,084.46	\$1,084.46
 Classroom Select Teacher's Podium, 19-3/4 x 20-3/4 x 45 to 49 Inches Item #: 7817492	1	\$564.71	\$564.71
 National Public Seating Cafetorium Bar Stool, Plastic Seat, Black Item #: 2023333	4	\$207.71 \$276.95	\$830.84
 Classroom Select Tilt-N-Nest Computer Table, Rectangle, 60 x 24 Inches, LockEdge, Adjustable Height Item #: 7654073	3	\$460.46	\$1,381.38
 Classroom Select Lateral File Cabinet with Full Pull, 5 Drawers, 30 x 18 x 63 Inches, Various Options Item #: 7036635	1	\$1,042.46	\$1,042.46
 Lorell Task Chair with Lumbar Support, Fabric Seat, Mesh Back, Black Item #: 1602569	3	\$276.71 \$368.95	\$830.13

	Classroom Select Katchet Back Mesh Mid-Back Stool, 26 x 25-5/8 x 53 Inches, Black Item #: 1506130	1	\$514.21 \$418.95	\$514.21
	Classroom Select NeoLounge2 Rocker, 2 Color, 21 x 26-1/2 x 25-1/2 Inches Item #: 7702376	2	\$515.21	\$1,030.42
	Classroom Select Round Top Cafe Table with Round Base, 34 Inches, T-Mold Edge Item #: 7115150	2	\$374.96	\$749.92
	Classroom Select Geode Tall Mobile Cabinet, 2 Doors, 30 Trays, 42 x 19-1/4 x 51 Inches Item #: 7139075	2	\$1,798.46	\$3,596.92
	Classroom Select Geode Tall Cabinet, Double Wide, Doors, Markerboard Back, Casters, 28-1/2 x 19-1/4 x 51 Inches Item #: 7138893	2	\$1,067.96	\$2,135.92
	Classroom Select Geode Mobile Cabinet, Double Doors, 2 Shelves, 42 x 19-1/4 x 36 Inches Item #: 7139639	2	\$983.96	\$1,967.92
	CLASSROOM SELECT - Inspo Rocker, 18 Inch A+ Seat Height, Chrome Frame Item #: 7148287	20	\$175.46	\$3,509.20
	Classroom Select Geode Series Dry Erase Noteboard, Double Wide - Cabinet Sold Separately Item #: 7543061	1	\$389.21	\$389.21
	Classroom Select Geode Short Cabinet, Double Wide w/Totes, Doors, Glides, 28-1/2 x 19-1/4 x 22-1/4 Inches Item #: 7137068	1	\$752.96	\$752.96
	Classroom Select Advocate Pedestal Leg Single Student Desk, 26 x 20 Inch Laminate Top with T-Mold Edge Item #: 7203069	12	\$245.21	\$2,942.52

V. ITEMS FOR DISCUSSION

- i. High School North PAES Lab Furniture –
PEMCO Quote, \$21,867.38

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (matthew-krauss@esasd.net) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Matthew Krauss

Untitled Title

Department *

Special Education

Building *

North HS

What service or item are requesting *

Furniture for NEW PAES (Life Skills Job Training) Lab

Why are you requesting the service or item *

Furniture is needed for the space.

Suggested replacement *

New

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$25,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

Quote 1: Worthington Direct: \$25,704.27

Quote 2: PEMCO: PEMQ9060 (Costars) \$21,867.38

Quote 3: Hertz Furniture \$22,256.30 + shipping (quote requested to include shipping charges, but it was not received)

What is the total cost of the purchase? *

\$21,867.38

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Multiple Quotes

Was this purchase budgeted? *

Yes



Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

COSTARS 035-018

Which Fund will be charged? *

10



What account will be charged? *

10-1211-610-891-30-819-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

Lowest Price Selected

Any additional information you would like to provide.

Furniture selected is ideal for a makerspace/worklab. The design includes workstations of various heights that meets the needs of the age range of the students and students in wheelchairs. Furniture requirements were based on the supply list from the PAES lab program.

This form was created inside of East Stroudsburg Area School District.





Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ9060
Date Aug 1, 2022

Proposal Expires on: 8/31/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Fax	East Stroudsburg SD Matthew Krauss 50 Vine Street East Stroudsburg, PA 18301 Phone 570-424-8500 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
4	KI	RCWT305436TOP-74 P	Ruckus Workstation, 30" x 54", Single faced, (6) 6" and (2) 3" totes. Open, 1.25" thick laminate top with 74P edge. 36"H. <i>Laminate - Edge - Paint -</i>	\$985.80	\$3,943.20
8	KI	RCWT305436TOP-74 P S22338704	Modified Ruckus Workstation, 30" x 54", Single faced, (6) 6" and (2) 3" totes. Open, 1.25" thick laminate top with 74P edge. 42"H <i>Laminate - Edge - Paint -</i>	\$1,152.00	\$9,216.00
1	KI	RCWT305436TOP-WB B	Ruckus Workstation, 30" x 54", Single faced, (6) 6" and (2) 3" totes. Open, 1.75" thick Butcherblock Wood Top. 36"H. <i>Paint -</i>	\$1,699.80	\$1,699.80
8	KI	RK4100H30BR	Ruckus stool, poly, armless, 30"H w/bookrack and glides. <i>Shell - Paint -</i>	\$264.00	\$2,112.00
4	KI	RTEEA2436-74P	Ruckus sit/stand height adjustable activity table (20"-33") rectangle with round corners. 24" x 36". <i>Laminate - Edge - Paint -</i>	\$349.20	\$1,396.80
4	KI	IWC18	Intellect Wave Cantilever Chair, 18". <i>Shell - Paint -</i>	\$94.80	\$379.20
1	KI	RTEEA2460-74P	Ruckus Sit Height Adjustable activity table (20"-33"), rectangle with round corners. 24" x 60" <i>Laminate - Edge - Paint -</i>	\$351.60	\$351.60

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
2	KI	RC4100H18	Ricochet Stool, 18" one color poly	\$116.40	\$232.80
6	KI	13.3115	<i>Poly color -</i> Table Ganger (set of 2 for one table to table gang)	\$9.60	\$57.60
1	KI		Freight	\$2,478.38	\$2,478.38

Product shipping direct. Customer responsible for offload/assembly/placement.

Purchase Order instructions below:

PA COSTARS Contract #035-018
 Make PO out to:
 Corbett c/o PEMCO
 56 Buttonwood Street
 Norristown PA 19401

SubTotal	\$21,867.38
Tax	\$0.00
Shipping	0.00
Total	\$21,867.38

Signature _____
 Date: _____

For assistance, please contact your furniture expert:

Valid 8/2/2022 To 08/16/2022





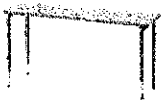

Sharon Jefferson
sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL DIST BUSINESS OFFICE 50 VINE ST EAST STROUDSBURG, PA 18301 P: (570) 424-8500

Ship To
EAST STROUDSBURG AREA SCHOOL DIST MATTHEW KRAUSS 279 TIMBERWOLF DR DINGMANS FERRY, PA 18328-7772 P: (570) 424-8500

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
	81G45 25304F	48"WX48"DX36"H, PEWTER MESH, CASCADE MAKER TABLE W/15 TOTES AND OPEN SHELVES, NO DOORS Estimated Lead Time: 14 days - 56 days plus 2-5 days for transit	\$3063.95	6	\$18,383.70
	81F72-PL 04151	30"DX60"WX22"-34"H, PLATINUM FRAME, BUTCHER BLOCK TOP INTERCHANGE TABLE Estimated Lead Time: 14 days - 28 days plus 2-5 days for transit	\$799.95	1	\$799.95
	81F81-CB-PL 33891	30"H, CERULEAN SEAT, PLATINUM FRAME, GROOVE FIXED HEIGHT STOOL, NYLON GLIDES Estimated Lead Time: 14 days - 28 days plus 2-5 days for transit	\$114.95	8	\$919.60
	81F82-CB-PL 33879	18"H CERULEAN SEAT, PLATINUM FRAME, NYLON GLIDES, GROOVE CANTILEVER CHAIR Estimated Lead Time: 14 days - 28 days plus 2-5 days for transit	\$125.95	4	\$503.80
	81H40 33749	18"H, FOG, PLATINUM FRAME, GROOVE BACKLESS STOOL Estimated Lead Time: 14 days - 28 days plus 2-5 days for transit	\$109.95	2	\$219.90
	81291 25950	36"WX20"DX24"-34"H BOARDWALK OAK TOP, CERULEAN EDGE, PLATINUM FRAME, NON-FOLDING PLANNER SEMINAR TA Estimated Lead Time: 14 days - 56 days plus 2-5 days for transit	\$264.95	4	\$1,059.80
	81330 04102	60"WX24"DX22"-34"H, BOARDWALK OAK TOP, CERULEAN EDGE, PLATINUM FRAME, RECTANGLE INTERCHANGE ACTIVITY Estimated Lead Time: 14 days - 56 days plus 2-5 days for transit	\$368.95	1	\$368.95



Quote #QTE061537

Customer ID: EAS148

For assistance, please contact your furniture expert:

Valid 8/2/2022 To 08/16/2022

Sharon Jefferson

sharon@worthingtondirect.com

P: 800-599-6636

Bill To
EAST STROUDSBURG AREA SCHOOL DIST BUSINESS OFFICE 50 VINE ST EAST STROUDSBURG, PA 18301 P: (570) 424-8500

Ship To
EAST STROUDSBURG AREA SCHOOL DIST MATTHEW KRAUSS 279 TIMBERWOLF DR DINGMANS FERRY, PA 18328-7772 P: (570) 424-8500

FREIGHT QUOTED INSIDE DELIVERY, THE DRIVER WILL BRING THE CARTONS INSIDE THE FIRST SET OF DOORS ONLY, HE WILL NOT UNCARTON OR TAKE INTO ROOMS. A CALL BEFORE DELIVERY WILL BE PROVIDED. WE ACCEPT PURCHASE ORDERS, YOU CAN EMAIL ME A COPY. UPON APPROVAL YOUR ORDER WILL BE PROCESSED AND WE WILL SEND A CONFIRMATION.
--

Stock No.	Vendor No.	Item Description	Price	Qty	Subtotal
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Subtotal	\$22,255.70
Shipping	3,448.57
Tax	0.00
Total	\$25,704.27

Shipping Information	This order includes: <input checked="" type="checkbox"/> Liftgate Service <input checked="" type="checkbox"/> Inside Delivery <input checked="" type="checkbox"/> Call Before Delivery (570) 424-8500
Delivery appointments can be made by the freight company to schedule approx delivery time. Please contact your rep to remove or add additional services to your quote, or to learn more about them.	
Liftgate service is recommended for facilities that do not have a loading dock or personnel/equipment needed to lower large or heavy freight to the ground. Selecting this service will ensure that your shipment is lowered to the ground.	
Inside Delivery service means that a single freight driver will assist in bringing your shipment inside the first set of doors to your facility. The driver will not navigate stairs/elevators and may still require assistance with extremely large or heavy items.	
Please contact your rep to have these additional services added to your quote, or to learn more about them.	

When you are ready to order, please make sure you have made all color selections and verified shipping and billing details. Feel free to discuss any questions you may have with your representative: Sharon Jefferson at sharon@worthingtondirect.com

Thank you for this opportunity to furnish your space!



Hertz Furniture

Experts by Design

800-526-4677

(Vendor)

- Shop

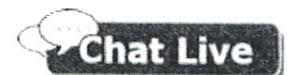
- School Furniture
- Office Furniture
- Church Furniture
- QuickShip Furniture
- Popular Categories
- Specialty Pages
- AV Equipment
- Banquet Furniture
- Boards
- Bookcases
- Cafeteria & Cafe Furniture
- Carts
- Chairs & Seating
- Classroom Furniture
- Classroom Rugs
- Commons Area Furniture
- Computer Furniture
- Daycare Furniture
- Desks
- Drafting & Art Furniture
- Facility Equipment
- File Cabinets
- Gym Equipment
- Health & Safety
- Lab Furniture
- Lecture Hall Furniture
- Library & Media Center Furniture
- Lockers
- Music Furniture
- Outdoor Furniture & Park Equipment
- Partitions & Cubicles
- Podiums & Lecterns
- Portable Stages & Risers
- Preschool Furniture
- Reception Furniture
- Storage
- Tables

- Get To Know Us

[Project Gallery](#) [Reps & Contracts](#) [Reviews](#) [Testimonials](#) [Leadership Team](#) [Sustainability](#) [About Us](#)

- COVID-19

[Stimulus Funding](#) [COVID-19 Guidance](#) [COVID-19 Essentials](#) [Distancing Layouts](#)



SHOPPING CART

18in. Squirrel Active Seating Stool SQR-18



Colors: Qty: Price: [Remove Item](#)
Plus Freight

Demonstration STEM Workstation w/ 16 Bins - HPL Top DSW-52368



Colors: Qty: Price: [Remove Item](#)
 Plus Freight

Show this product's accessories

Demonstration STEM Workstation w/ 24 Bins - HPL Top DSW-52426



Colors: Qty: Price: [Remove Item](#)
 Plus Freight

Show this product's accessories

Adjustable Height Utility Table - Butcher Block UTB-3060



Colors: Qty: Price: [Remove Item](#)
Plus Freight

Show this product's accessories

Adjustable Height Utility Table - HPL Top UTH-2460



Colors: Qty: Price: [Remove Item](#)
Plus Freight

Show this product's accessories

Adjustable Height Utility Table - HPL Top UTH-2448



Colors	Qty	Price	Remove Item
Pewter Brush	4	\$1,064.00 Plus Freight	

Show this product's accessories

Inspiration Poly Cantilever Classroom Chair INS-688



Colors	Qty	Price	Remove Item
Ocean Blue	4	\$399.80 Plus Freight	
Nylon			

Zed Bar Stool ZED-7430



Colors	Qty	Price	Remove Item
Ocean Blue	8	\$1,519.60 Plus Freight	
Gray			

Show this product's accessories

Note: Sorry, we are unable to provide you with an automated freight quote at this time. You may call us however at 800-526-4677 for an up to date quote.

Tax & Freight are calculated using your zip code: 18328. [Change zip code](#)

Tax Calculation is based on zip code and may change depending on shipping address.

Additional Delivery Services are available, including assisted inside delivery, lift gate and 24-hour notification, as well as full installation. Please call 800-526-4677 for additional information. [Learn more](#)

Subtotal: \$22,256.30
Freight: Please call
Tax: N/A
Total: N/A

Quote with shipping requested but not received

Continue Shopping

CHECK OUT

Financing as low as...
 \$614 / mo

V. ITEMS FOR DISCUSSION

- j. High School South Classroom Furniture –
PEMCO Quote, \$57,135.84

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER \$5,000.00

The respondent's email (matthew-krauss@esasd.net) was recorded on submission of this form.

Untitled Section

Untitled Section

FORM 611

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Amy Polmounter

Untitled Title

Department *

Special Education

Building *

South HS

What service or item are requesting *

Furniture for Resource Room Furniture & 2 Learning Support Classrooms

Why are you requesting the service or item *

We would like to update our resource room and learning support classrooms. The flexible seating and collaborative design will enhance student learning.

Suggested replacement *

New

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$70,000

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

QUOTE 1

Worthington Direct: \$59,455.15 (quote with shipping requested, but not received)

QUOTE 2

School Outfitters: \$61,786.49 > discount applied= \$53,544.31

QUOTE 3

PEMCO

PEMQ8961 \$35,139.75 (COSTARS)

PEMQ8960 \$1,969.85 (COSTARS)

PEMQ8962 \$15,079.24 (COSTARS)

PEMQ8958 \$1,860 (PA STATE CONTRACT)

PEMQ8959 \$3,087 (PA STATE CONTRACT)

TOTAL: \$57,135.84

What is the total cost of the purchase? *

\$57,135.84

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: Multiple Quotes

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
- US Communities
- No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

COSTARS 035-E22-157, PA STATE CONTRACT4400017037 & 4400016568

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-1241-610-891-30-820-310-000-9891

Selection of the winning proposal, was the lowest price selected? If not, please explain why and * the process of selecting the vendor.

No the lowest quote was not selected. Although School Outfitters was able to apply a significant discount and come in with lower pricing, we were not able to find the best furniture for the space being designed. We feel that the PEMCO order offers the best functionality. PEMCO works with multiple manufacturers and was able to design a room for us with our students in mind. (Room designs included)

Any additional information you would like to provide.

This form was created inside of East Stroudsburg Area School District.

Google Forms

Worthington Direct: New Quote Request # QTE2002342

1 message

Worthington Direct <marketing@e.worthingtondirect.com>

Reply-To: info@worthingtondirect.com

To: matthew-krauss@esasd.net

Wed, Aug 3, 2022 at 1:37 PM



We Have Received Your Quote Request!

Thanks for your interest in Worthington Direct! Our team is working to provide you with the best possible pricing. Once it's complete you'll receive a separate email with the formal quote.

Submitted on Aug 2, 2022, 10:07:35 AM

Shipping Info

Amy Polmouter
South High School
279 Courtland Street
East Stroudsburg, PA, 18301
matthew-krauss@esasd.net
5704248500

Have loading dock?: Yes

Need liftgate?: Yes

Inside Delivery?: Yes

Are you exempt from state sales tax at the shipping location?: Yes

Item

Description



Cascade Combo Tote Tray Mobile Storage 43-1/3" H w/out Doors (Eight 3" SW Totes & Shelves)

Side Panel Color: Purple Back Panel Option: Standard Back

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81D49-PU Qty: 6 Subtotal: \$7,925.70



Cascade Teacher Desk w/ Double Metal Pedestal Cabinets

Top Color: Boardwalk Oak Edge Color: Purple Frame Color: Platinum

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81744-BO-PU-PL Qty: 6 Subtotal: \$6,377.70



Cascade Mid-Case Lectern Cart w/o Doors (29" W x 19" D)

Shelf Laminate Color: Boardwalk Oak Shelf Edge Color: Purple Side Panel Color: Purple

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81H38-BO-PU-PU Qty: 4 Subtotal: \$2,471.80



Elemental Table- 5 Star 48" Diameter

Top Color: Boardwalk Oak Edge Color: Purple Leg Color: Platinum Leg

Style: Fixed Height for Casters 27" H

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81B94-BO-PU-PLT-EC Qty: 4 Subtotal: \$1,995.80

Item Description

3" Dual Wheel Colorful Casters- Set of 5



Caster Color: Charcoal

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81C76-CGR Qty: 4 Subtotal: \$407.80

Oodle Stool w/ One Movement Disc



Color: Charcoal

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81A92-CGR Qty: 20 Subtotal: \$3,339.00

Silhouette Arc Desk, 29-1/2" Fixed Height w/ Casters



Top Color: Boardwalk Oak Edge Color: Purple Frame Color: Platinum

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81F97-BO-PU-PL Qty: 8 Subtotal: \$2,103.60

Flavors Cantilever Chair (18" H)



Color: Apple Frame: Platinum Glide Option: Nylon

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81F94-A-PL-N Qty: 68 Subtotal: \$9,652.60

Round Cafe Table w/ Circular Base- 36" Round- 29" H



Top Laminate Color: Boardwalk Oak Edge Band Color: Purple Base Color: Platinum

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81A10-BO-PU-PL Qty: 1 Subtotal: \$396.95

Item Description



Groove Fixed Height Stool (30" H)

Color: Burgundy **Frame:** Platinum **Glide Option:** Standard Nylon

Est. Lead-time: 8 - 11 weeks

Brand: Smith System

Stock # 81F81-BU-PL **Qty:** 3 **Subtotal:** \$359.85



Kaleidoscope Vertebrae Student Desk

Top Color: Silver Alchemy **Bookbag Hook Option:** Without Bookbag Hook

Frame Color: Platinum

Est. Lead-time: 10 - 12 weeks

Brand: Scholar Craft

Stock # 70800-SA-NO-PL **Qty:** 60 **Subtotal:** \$14,817.00



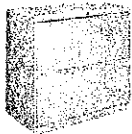
Balancing Stool 18"

Outer Seat Rim Color: JFF Blue **Optional Seat Pad Color:** JFF Burgundy

Est. Lead-time: 2 weeks

Brand: Mien Company

Stock # 19515-P04-BRG **Qty:** 15 **Subtotal:** \$2,279.25



Brigade 800 Series Lateral File Cabinet (2-Drawer 36" W)

Color: Charcoal

Est. Lead-time: 1 week

Brand: Hon

Stock # 83310-CH **Qty:** 3 **Subtotal:** \$3,002.85

Item Description



Brigade Metal Bookcase w/ 3 Shelves (41" H)

Color: Black

Est. Lead-time: 1 week

Brand: Hon

Stock # 83218-BK Qty: 6 Subtotal: \$2,093.70



Commercial Vertical File Cabinet, 4 Drawer Letter (15" W x 25" D)

Color: Black

Est. Lead-time: 1 week - 2 weeks

Brand: Hirsh Industries

Stock # 94025-6 Qty: 3 Subtotal: \$707.85



Mesh Back Padded Office Chair

Est. Lead-time: 3 - 6 weeks

Brand: NDI Office Furniture

Stock # 82058 Qty: 6 Subtotal: \$1,523.70

Quote Subtotal: \$59,455.15

You'll receive a separate email with your formal quote, typically returned within two business hours. Some quotes may require additional time. If you have questions you may email us at sales@worthingtondirect.com or call us at **800-599-6636**. Our business hours are M-F 8am to 5pm CST.

100% Satisfaction Guarantee on Every Order!

Have Questions? We're Here to Help!

FAQ | 1-800-599-6636 | sales@worthingtondirect.com



Furnishing great places to learn.

For assistance, please contact:

Brennan Croy
 Phone: 888-619-6922
 Fax: 888-619-6923

www.schooloutfitters.com • PO Box 1367 • Middletown OH 45042-1367

brennan.croy@schooloutfitters.com

Quote Summary

Quote #: QUO11362695
 Valid through: 08/24/2022

Bill to:
 RESICA ELEMENTARY
 Matthew Krauss
 1 Gravel Ridge Rd
 East Stroudsburg PA 18302-8343 USA

 Phone: 1 (570) 223-6911
 Fax: 1 (570) 223-2100
 Email: marisela.horton@esasd.net

Ship to:
 RESICA ELEMENTARY
 Matthew Krauss
 1 Gravel Ridge Rd
 East Stroudsburg PA 18302-8343 USA

 Phone: 1 (570) 223-6911
 Fax: 1 (570) 223-2100
 Email: marisela.horton@esasd.net

Item	SKU#	Description	Qty.	List	% Off	Price Per Item (including options)	Total Price
------	------	-------------	------	------	-------	---------------------------------------	-------------

1.	SPG-12763	<u>Foam Soft Seating Cylinder Accent Set - Four Pieces (12" H)</u>	20	\$395.76	53%	\$186.01*	\$3,720.20
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Options:
 ■ Cylinder Set – Dark Gray (+ \$0.00)

Estimated Delivery:
 12 business days after order confirmation

*Special product pricing based on COSTARS
 (Contract # 035-026)

2.	COR-BXT36R	<u>Round Café Table (36" Diameter)</u>	1	\$533.00	38%	\$328.05*	\$328.05
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Options:
 ■ Table Top – Medium Oak Table Top Color (+ \$0.00)

Estimated Delivery:
 19 business days after order confirmation

*Special product pricing based on COSTARS
 (Contract # 035-026)

3.	NOR-FEI1063-SO	<u>Heavy-Duty Plastic Café Stool</u>	4	\$229.76	53%	\$107.99*	\$431.96
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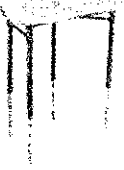


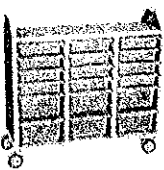



Options:
 ■ Frame Finish – Black (+ \$0.00)

Ships in 24 hours


Estimated Delivery:
 4 business days after order confirmation

*Special product pricing based on COSTARS
 (Contract # 035-026)


4.	KRI-IWC18	<u>Intellect Wave Cantilever School Chair (18" Seat Height)</u>	68	\$130.00	13%	\$113.67*	\$7,729.56
		Options: <input type="checkbox"/> Frame – Starlight Silver Metallic (SX) Frame (+ \$0.00) <input checked="" type="checkbox"/> Chair – Flannel Chair Color (+ \$0.00) Glide Style – (NG) Nylon Glide (+ \$0.00)					
		Estimated Delivery: 68 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)					
5.	LNT-INM1033-SO	<u>Hex Collaborative Desk w/o Wire Box</u>	8	\$510.80	53%	\$241.49*	\$1,931.92
		Options: <input checked="" type="checkbox"/> Desktop – Cosmic Strandz (+ \$0.00) Caster – add 4 casters (+ \$34.80)					
		Ships in 24 hours Estimated Delivery: 4 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)					
6.	LNT-HEX	<u>Accent Series Hex Collaborative Table</u>	4	\$909.76	53%	\$427.59*	\$1,710.36
		Options: <input checked="" type="checkbox"/> Matching Edgeband & Leg – North Sea (+ \$0.00) <input checked="" type="checkbox"/> Table Top – Cosmic Strandz (+ \$0.00)					
		Estimated Delivery: 22 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)					
7.	OKS-PRC400	<u>PRC400 Presentation Cart</u>	4	\$789.00	51%	\$384.45*	\$1,537.80
		Estimated Delivery: 5 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)					
8.	LNT-GNO3042-PKAM-SO	<u>Profile Series Triple-Wide Mobile Classroom Storage Cart w/ out Doors - 12 Small & 6 Large Bins (42" W x 35 1/2" D)</u>	6	\$2,431.36	53%	\$1,142.74*	\$6,856.44
		Options: <input checked="" type="checkbox"/> 6" Bin – Clear (+ \$0.00) <input checked="" type="checkbox"/> 3" Bin – Clear (+ \$0.00)					
		Ships in 24 hours Estimated Delivery: 4 business days after order confirmation PLEASE NOTE: BUNDLED ITEMS MAY SHIP SEPARATELY *Special product pricing based on COSTARS (Contract # 035-026)					

9.	NOR-66361-PK	<u>Double Pedestal Teacher Desk</u>	6	\$1,997.74	53%	\$938.94*	\$5,633.64
		Options:					
		 Desk Top – Gray Nebula (+ \$0.00)					
		Ships in 24 hours					
		Estimated Delivery: 6 business days after order confirmation					
		PLEASE NOTE: BUNDLED ITEMS MAY SHIP SEPARATELY					
		*Special product pricing based on COSTARS (Contract # 035-026)					



10.	LNT-NUS450-SO	<u>Active Sitting Stool (18" Seat Height)</u>	15	\$199.76	53%	\$93.89*	\$1,408.35
		Options:					
		 Stool – Gray (+ \$0.00)					
		Ships in 24 hours					
		Estimated Delivery: 4 business days after order confirmation					
		*Special product pricing based on COSTARS (Contract # 035-026)					



11.	LNT-INM1033-SO	<u>Hex Collaborative Desk w/o Wire Box</u>	60	\$439.76	53%	\$206.69*	\$12,401.40
		Options:					
		 Desktop – Cosmic Strandz (+ \$0.00)					
		Ships in 24 hours					
		Estimated Delivery: 4 business days after order confirmation					
		*Special product pricing based on COSTARS (Contract # 035-026)					



12.	NOR-IAH3040-SO	<u>Breathable Mesh Office Chair</u>	6	\$539.76	53%	\$253.69*	\$1,522.14
		Estimated Delivery: We'll provide you with an estimated date when you call					
		*Special product pricing based on COSTARS (Contract # 035-026)					



13.	NOR-HSR2010BK	<u>Vertical File Cabinet w/ Four Drawers - Legal Size (25" D) - Black</u>	3	\$723.76	53%	\$340.17*	\$1,020.51
		Estimated Delivery: 15 business days after order confirmation					
		*Special product pricing based on COSTARS (Contract # 035-026)					



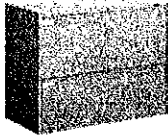
14. NOR-HSR2017BK-3 Metal Bookcase (42" H) - Black 6 \$559.76 53% \$263.09* \$1,578.54



Estimated Delivery:
15 business days after order confirmation

*Special product pricing based on COSTARS
(Contract # 035-026)

15. GLO-9336P-2F1H Lateral File Cabinet w/ Two Drawers (36" W x 18" D x 27" H) 3 \$912.00 34% \$600.99 \$1,802.97



Options:
 Cabinet - Black Cabinet Color (+ \$0.00)

Estimated Delivery:
49 business days after order confirmation

Shipping & Handling Breakdown

Items Shipping From:	Shipping Via:	Service(s) Included:
Sprogs	XPO LOGISTICS	Lift Gate
Correll	FedEx GROUND	
SO-Golf Distribution	XPO LOGISTICS	Lift Gate
KI	PITT OHIO	Lift Gate
Oklahoma Sound	ABF FREIGHT SYSTEM	Lift Gate
SO-Elite Warehouse	FEDEX FREIGHT PRIORITY	Lift Gate
Norwood Commercial Furniture	XPO LOGISTICS	Lift Gate
Global Industries	A. DUJE PYLE, INC.	Lift Gate

Product SubTotal: \$49,613.84
 Shipping & Handling: \$3,930.47
 Sales Tax: 0.00
Grand Total: \$53,544.31

Important Shipping Information

Shipping on specified items includes a lift gate on the truck, but does not include inside delivery. The driver will lower items to the ground only. Customer must bring inside. Inside delivery is available for an additional charge.

Please remember to inspect your order at the time of delivery. Do not throw away any of the original packaging until inspection is completed. Any missing parts or damages must be reported to customer service at 1-866-619-1776 within 5 business days of delivery.

All quotations are for tailgate delivery, F.O.B. factory, unless otherwise noted.

Sales Representative Comments

Due to the continuous fluctuation with cost of products, increased shortage of raw materials and increased transportation demands, it is important to finalize your ordering needs soon. Please contact us for any assistance needed to proceed with your order.

Thank you for the opportunity to earn your business.

For Assistance: Brennan Croy • Phone: 888-619-6922 • Fax: 888-619-6923 • brennan.croy@schooloutfitters.com

Vendor:
School
Outfitters

Cart

Payment and Review

Confirmation



Choose shipping address

<p>EAST STROUDSBURG AREA SCHOOL DISTRICT Matthew Krauss 279 Timberwolf Drive Dingmans Ferry, PA 18308-7772 Edit</p>	<p>South HS Amy Polmouter 279 Courland Street East Stroudsburg, PA 18301-2949 Edit</p>
---	--

2 of 2 +Add Address

See all addresses

Are you state sales tax exempt at this location? Yes No

In which county is this address located?

This shipping address is a:

Is this shipping address located in a residential building? Yes No

My shipping address has a loading dock? Yes No

Your order will include 9 freight shipments

For each shipment, below, please look at the individual weights and choose delivery services you'll need from the trucking company. If you don't need either Lift Gate or Inside Delivery, please select "none". You must choose for each shipment listed.

What is Lift Gate Delivery?

What is Inside Delivery?

1. Sprogs

	Product	Quantity	Unit Weight
<input type="text" value="Inside delivery"/> <input type="button" value="v"/>	Foam Soft Sealing Cylinder Accent Set - Four Pieces (12" H)	20	12 lbs

Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

2. Learniture

	Product	Quantity	Unit Weight
<input type="text" value="Inside delivery"/> <input type="button" value="v"/>	Accent Series Hex Collaborative Table	4	75 lbs

Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

3. School Outfitters

	Product	Quantity	Unit Weight
<input type="text" value="Inside delivery"/> <input type="button" value="v"/>	Heavy-Duty Plastic Café Stool	4	16.5 lbs
	Hex Collaborative Desk w/o Wire Box	8	34 lbs
	6" Translucent Plastic Bin	48	1.8 lbs
	3" Translucent Plastic Bin	72	1.31 lbs
	Side Panels (J) for Single & Dbl Ped Teacher Desk - Box 3/4 for Single Ped, 4/5 for Dbl Ped	6	26 lbs
	Pedestal (K) & Key #002 for Single & Dbl Ped Teacher Desk - Box 2/4 for Single Ped, 2/5 & 3/5 for Dbl Ped	12	38 lbs
	Active Sitting Stool (18" Seat Height)	15	7.9 lbs
	Hex Collaborative Desk w/o Wire Box	60	34 lbs

Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

4. Learniture

	Product	Quantity	Unit Weight
<input type="text" value="Inside delivery"/> <input type="button" value="v"/>	Profile Series Triple Wide Mobile Classroom Storage Cart (42" W x 17.25" D x 35.5" H) - no bins	6	121 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

5. School Outfitters

	Product	Quantity	Unit Weight
Inside delivery <input type="checkbox"/>	Center Drawer (N), Runner Set (M), & Key #003 for Single & Dbl Ped Teacher Desk - Box 4/4 for Single Ped, 5/5 for Dbl Ped	6	12 lbs
	Desktop (I), Back Panel (L), & HW (A-H), & AI for Double Ped Teacher Desk - Box 1/5	6	76 lbs
	Breathable Mesh Office Chair	6	38.58 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

6. KI

	Product	Quantity	Unit Weight
Inside delivery <input type="checkbox"/>	Intellect Wave Cantilever School Chair (18" Seat Height)	68	16 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

7. Oklahoma Sound

	Product	Quantity	Unit Weight
Inside delivery <input type="checkbox"/>	PRC400 Presentation Cart	4	120 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

8. Norwood Commercial Furniture

	Product	Quantity	Unit Weight
Inside delivery <input type="checkbox"/>	Vertical File Cabinet w/ Four Drawers - Legal Size (25" D) - Black	3	89 lbs
	Metal Bookcase (42" H) - Black	6	47 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

9. Global Industries

	Product	Quantity	Unit Weight
Inside delivery <input type="checkbox"/>	Lateral File Cabinet w/ Two Drawers (36" W x 18" D x 27" H)	3	110 lbs

- Check here to have the trucking company notify you of an approximate delivery time for this shipment.
Note: Delivery notification adds one extra day to delivery time.

Is the billing address the same as the delivery address? Yes No

Payment type:

Credit Card Purchase Order Check

Required fields*

Note: The credit card billing address must match with this address.

Amy Polmounter
279 Courtland Street
East Stroudsburg, PA 18301-2849
United States

*Name as it appears on card

*Card Number

January / 2022 *CVV

Optional Credit card P.O.#

Items:

Qty	Description	SKU	Price	Total Price
Edit 20	Foam Soft Seating Cylinder Accent Set - Four Pieces (12" H) See Selected Options	SPG-12763	\$197.88	\$3,957.60
Edit 1	Round Café Table (36" Diameter) See Selected Options	COR-BXT36R	\$348.99	\$348.99
Edit 4	Heavy-Duty Plastic Café Stool See Selected Options	NOR-FEH1063-SO	\$114.88	\$459.52
Edit 68	Intellect Wave Cantilever School Chair (18" Seat Height) See Selected Options	KRI-HWC18	\$115.99	\$7,887.32
Edit 8	Hex Collaborative Desk w/o Wire Box See Selected Options	LNT-INM1033-SO	\$255.40	\$2,043.20
Edit 4	Accent Series Hex Collaborative Table See Selected Options	LNT-HEX	\$454.88	\$1,819.52
Edit 4	PRC400 Presentation Cart See Selected Options	OKS-PRC400	\$408.99	\$1,635.96
Edit 6	Profile Series Triple-Wide Mobile Classroom Storage Cart w/ out Doors - 12 Small & 6 Large Bins (42" W x 35 1/2" D) See Selected Options	LNT-GNO3042-PKAM-SO	\$1,215.68	\$7,294.08
Edit 6	Double-Pedestal Teacher Desk See Selected Options	NOR-66361-PK	\$998.87	\$5,993.22
Edit 15	Active Sitting Stool (18" Seat Height) See Selected Options	LNT-NUS450-SO	\$99.88	\$1,498.20
Edit 60	Hex Collaborative Desk w/o Wire Box See Selected Options	LNT-INM1033-SO	\$219.88	\$13,192.80
Edit 6	Breathable Mesh Office Chair See Selected Options	NOR-IAH3040-SO	\$269.88	\$1,619.28
Edit 3	Vertical File Cabinet w/ Four Drawers - Legal Size (25" D) - Black See Selected Options	NOR-HSR2010BK	\$361.88	\$1,085.64
Edit 6	Metal Bookcase (42" H) - Black See Selected Options	NOR-HSR2017BK-3	\$279.88	\$1,679.28
Edit 3	Lateral File Cabinet w/ Two Drawers (36" W x 18" D x 27" H) See Selected Options	GLO-9338P-2F1H	\$600.99	\$1,802.97

Product Total: \$52,317.58

Enter Coupon Code

Please review your shipping & handling costs.

Manufacturer	Shipping & Handling	Cost
Sprogs	Freight	\$684.80
Learniture	Freight	\$600.76
Correll	UPS / FedEx	\$138.68
School Outfitters	Freight	\$2,502.55
Learniture	Freight	\$1,555.95

School Outfitters	Freight	\$468.84
KI	Freight	\$1,008.45
Oklahoma Sound	Freight	\$802.47
Norwood Commercial Furniture	Freight	\$1,274.88
Global Industries	Freight	\$300.84
	Accessorial Charges	\$330.69

Shipping & Handling Total: \$9,466.01

Subtotal: \$61,786.49

Sales Tax: \$3,707.19

Total: \$65,493.68

Please let us know if you have any special shipping requests

Maximum 200 characters (200 remaining)

[Return to Cart](#)

[Continue](#)

Testimonials

"Great service! Quick turnaround! School had started and getting our order here quickly was a necessity! Thanks!"

— Melissa W.,
Washington County High School

"Quality product, easy account set up (and purchase order acceptance), extremely fast delivery (ordered six laptop carts on a Tuesday and had them on Thursday)."

— Ray B.,
St. Vincent De Paul

"The chairs look even better in person! We are very happy with them. They seem to be a great quality and look wonderful in the classroom."

— Barbara C.,
Church of the Valley Preschool

[Back to top](#)

Sales

1-800-260-2776
M-F: 8-7 Eastern

Fax: 1-800-494-1036
Email Sales
Live Chat
Search My Quotes

Customer Care

1-866-619-1776
M-F: 8-7 Eastern

Contact Customer Service
My Account
Order History
Track Order
Returns Policy

Resources

Brochures & Catalogs
Buying Guides
Co-ops & Contracts
Frequently Asked Questions
Site Map
Blog

Company Info

School Outfitters
3736 Regent Ave.
Cincinnati, OH.
45212-3724
About Us
Careers
Privacy Policy

Sign up to receive offers & updates:

Accepted Payment Types:



Join the Conversation:



Shop with Confidence:





PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ8961
Date Jul 7, 2022

Proposal Expires on: 8/6/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Amy Polmounter 50 Vine Street East Stroudsburg, PA 18301 USA Phone 570-424-8500 Fax	East Stroudsburg HS South Amy Polmounter 279 Courtland Street East Stroudsburg, PA 18301 USA Phone 570-424-8471 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com
Terms	PO Number	

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
6	Smith System	26178	Cascade Double Pedestal Teacher Desk. <i>Laminate - French Pear Edge - Purple Paint - Platinum (3) Resource Room/(1) each Hess/Biblar/TBD</i>	\$943.22	\$5,659.32
6	Smith System	612008000P	Cascade Storage Unit <i>Paint - Platinum/Purple (3) Resource Room (1) each Hess/Biblar/TBD</i>	\$1,172.96	\$7,037.76
4	Smith System	111L00000P	Cascade Mini Case Lectern <i>Laminate - French Pear Edge - Purple Paint - Platinum (1) each Resource/Hess/Biblar/TBD</i>	\$551.84	\$2,207.36
4	Smith System	EL5S48EC	Star Table <i>Laminate - French Pear Edge - Cerulean Paint - Platinum (1) each Resource Room/Hess/Biblar/TBD</i>	\$442.30	\$1,769.20
4	Smith System	17578	Five pack - colored casters <i>Cerulean (1) set each Resource Room/Hess/Biblar/TBD</i>	\$90.00	\$360.00
20	Smith System	OODLE31	Oodle Stool with rocker base <i>Cerulean (5) Resource Room/Hess/Biblar/TBD</i>	\$147.43	\$2,948.60
8	Smith System	01622	Silhouette Arc Desk with casters <i>Laminate - French Pear Edge - Apple Paint - Platinum (8) Resource Room</i>	\$246.32	\$1,970.56
68	Smith System	11879	Flavors Cantilever Chair <i>Shell - Apple Paint - Platinum (8) Resource Room Shell - Cerulean Paint - Platinum</i>	\$127.30	\$8,656.40

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
			(20) each Hess/Biblar/TBD		
1	Smith System	01504	36" Round Cafe Top	\$136.78	\$136.78
			Laminate - French Pear Edge - Cerulean		
1	Smith System	01453	(1) Resource Room 24" Diameter Table Base	\$229.14	\$229.14
			Paint - Platinum (1) Resource Room		
3	Smith System	33891	Groove Stool	\$112.50	\$337.50
			Shell - Cerulean Paint - Platinum		
1	Smith System		(3) Resource Room Freight	\$3,827.13	\$3,827.13
			Product shipping direct. Customer responsible for offload and placement.		

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
 Make PO out to: PEMCO
 1700 N. Highland Rd Suite 107
 Pittsburgh, PA 15241

SubTotal	\$35,139.75
Tax	\$0.00
Shipping	0.00
Total	\$35,139.75

Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

Print: _____

Signature: _____

Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ8960
Date Jul 7, 2022

Proposal Expires on: 8/6/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Amy Polmounter 50 Vine Street East Stroudsburg, PA 18301 USA Phone 570-424-8500 Fax	East Stroudsburg HS South Amy Polmounter 279 Courtland Street East Stroudsburg, PA 18301 USA Phone 570-424-8471 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
15	KI	RC4100H18	Ricochet Stool, 18" one color poly	\$116.40	\$1,746.00
1	KI		Freight	\$223.85	\$223.85

*Standard poly colors TBD.
 Product shipping direct. Customer responsible for
 offload and placement.*

Purchase Order instructions below:

Pricing per PA COSTARS 035-018
Make PO out to:
Corbett c/o PEMCO
56 Buttonwood Street
Norristown PA 19401

SubTotal	\$1,969.85
Tax	\$0.00
Shipping	0.00
Total	\$1,969.85

Signature _____
Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, Pa 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ8962
Date Jul 7, 2022

Proposal Expires on: 8/6/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Amy Polmouter 50 Vine Street East Stroudsburg, PA 18301 USA Phone 570-424-8500 Fax	East Stroudsburg HS South Amy Polmouter 279 Courtland Street East Stroudsburg, PA 18301 USA Phone 570-424-8471 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com
Terms	PO Number	

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
60	Scholar Craft	SC6200SP	Hard plastic Intersect desk, nylon glides.	\$215.29	\$12,917.40
1			Freight	\$2,161.84	\$2,161.84

*Standard hard plastic and powdercoat colors TBD.
Product shipping direct. Customer responsible for
offload and placement.*

Purchase Order instructions below

PA-CoStars Pricing is Valid for 30 days

Pricing Per: PA Co-Stars 035-E22-157
Make PO out to: PEMCO
1700 N. Highland Rd Suite 107
Pittsburgh, PA 15241

SubTotal	\$15,079.24
Tax	\$0.00
Shipping	0.00
Total	\$15,079.24

Please Sign Proposal and return with PO:
Email: Bill@pemcofurniture.com
or Fax: 412-831-7662

Print:

Signature:

Date:



Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

PROPOSAL

Number PEMQ8958

Date Jul 7, 2022

Proposal Expires on: 8/6/2022

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Amy Polmouter 50 Vine Street East Stroudsburg, PA 18301 USA Phone 570-424-8500 Fax	East Stroudsburg HS South Amy Polmouter 279 Courtland Street East Stroudsburg, PA 18301 USA Phone 570-424-8471 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
6	Sit on It	1203BK2	Hexy High Back Task Chair. Mesh back pneumatic height adjustable, synchro tilt mechanism. Adjustable height arms. Element Onyx Vinyl seat. 1203BK2.MB.US.F.FC1.AR4.BT1.BC1.CS6.MC20.V G2.KD Onyx Mesh/Element Onyx Vinyl Seat/Black Frame <i>Product shipping direct. Customer responsible for offload and placement.</i>	\$310.00	\$1,860.00

Purchase Order instructions below:

Pricing Per PA State Contract #4400017037
Make PO out to:
Exemplis c/o PEMCO
6415 Katella Avenue
Cypress CA 90630

SubTotal	\$1,860.00
Tax	\$0.00
Shipping	0.00
Total	\$1,860.00

Signature _____

Date: _____



PROPOSAL

Educational & Contract Furniture
1700 N. Highland Road, Suite 107
Pittsburgh, PA 15241
Phone: 412-831-7601 Fax: 412-831-7662

Number PEMQ8959
Date Jul 7, 2022

Proposal Expires on: 07/12/22

Website: www.pemcofurniture.com

Sold To	Ship To	Your Sales Rep
East Stroudsburg SD Amy Polmounter 50 Vine Street East Stroudsburg, PA 18301 USA Phone 570-424-8500 Fax	East Stroudsburg HS South Amy Polmounter 279 Courtland Street East Stroudsburg, PA 18301 USA Phone 570-424-8471 Email	Bill Lindstrom Office: 412-831-7601 Ext. 119 Cell: 814-553-1640 Email: Bill@pemcofurniture.com

Terms	PO Number

Qty	Mfg	Model #	Description	Unit Price	Ext. Price
3	Hon	H882.L	Brigade 800 Series Lateral File Cabinet. Two drawer, 36"W	\$421.05	\$1,263.15
6	Hon	HS42ABC	Brigade Bookcase, 3 shelf, 12.675"D x 34.5"W x 41"H	\$147.00	\$882.00
3	Hon	H314.P	310 Series Vertical File Cabinet, four drawer letter style with lock.	\$313.95	\$941.85

*Standard paint finishes TBD.
 Product shipping direct. Customer responsible for offload and placement.*

Purchase Order instructions below

PA 44000 Quotes are Valid until 7/12/22

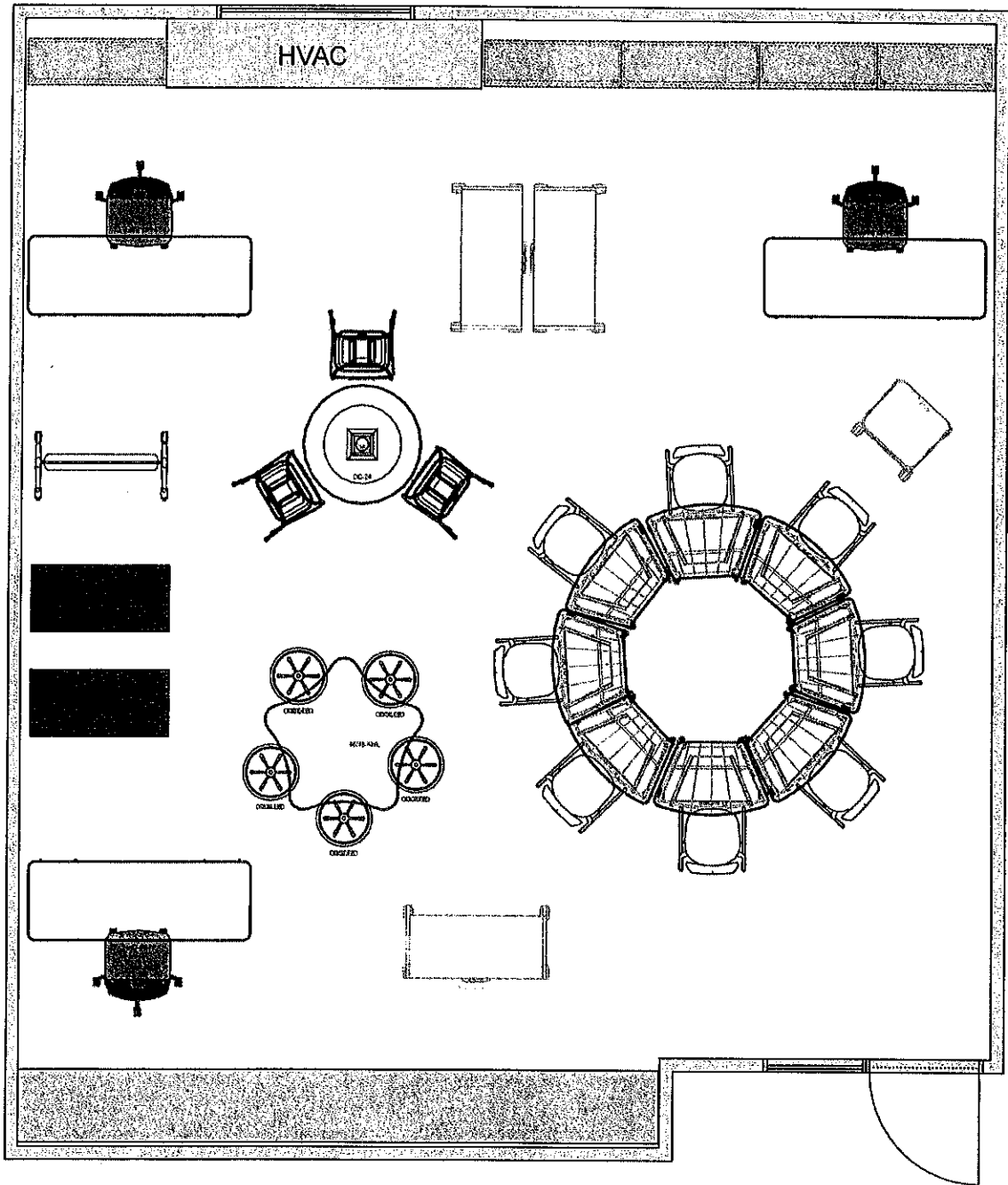
Pricing Per PA State Contract # 4400016568
Make PO out to: Hon c/o PEMCO
200 Oak Street
Muscatine IA 52761
 Please Sign Proposal and return with PO:
 Email: Bill@pemcofurniture.com
 or Fax: 412-831-7662

SubTotal	\$3,087.00
Tax	\$0.00
Shipping	0.00
Total	\$3,087.00

Print:

Signature:

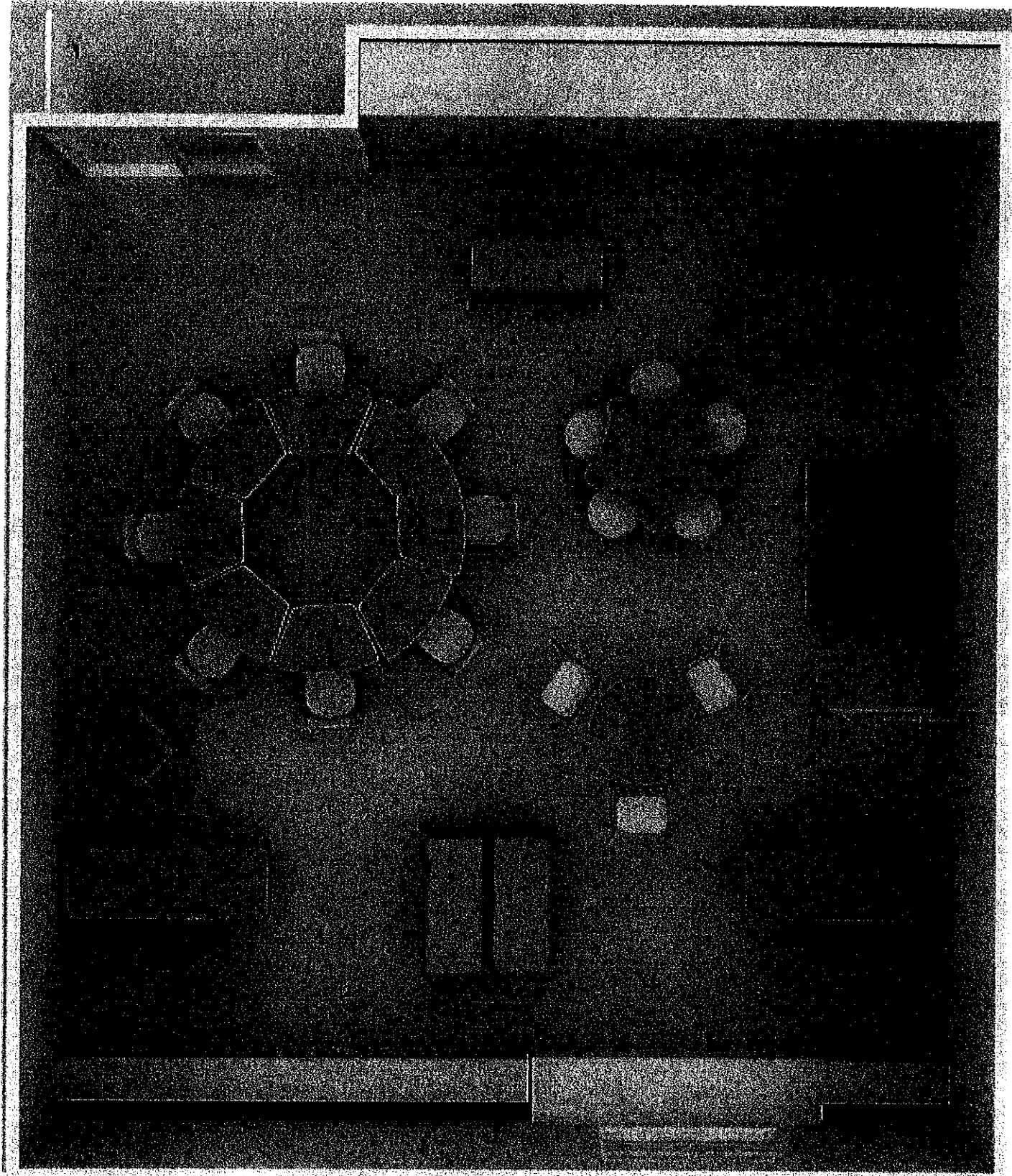
Date:



East Stroudsburg South HS Resource Room

Salesperson:	Bill Lindstrom
Drawn by:	Michelle Silvestre
7/5/2022	

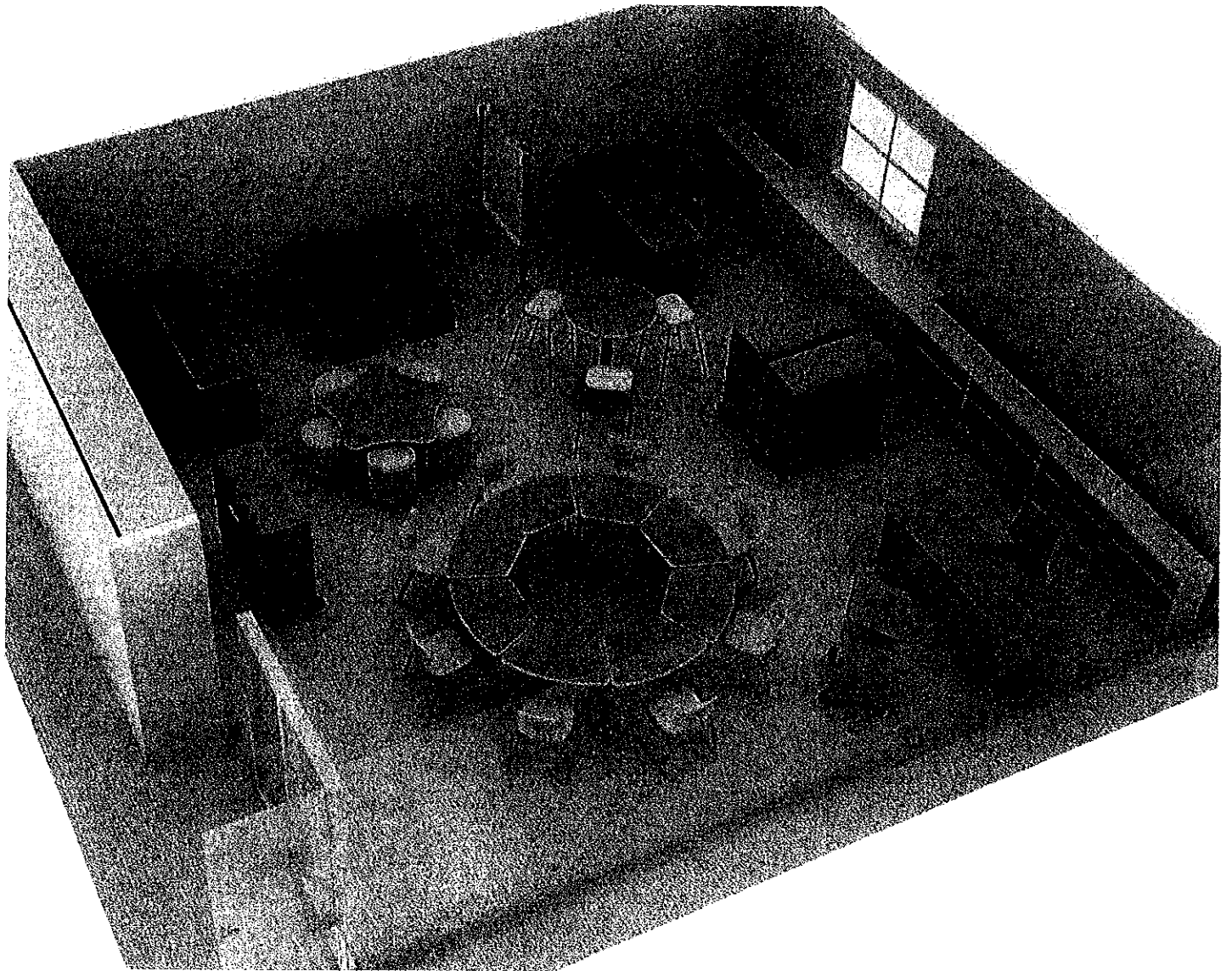





East Stroudsburg South HS Resource
Room

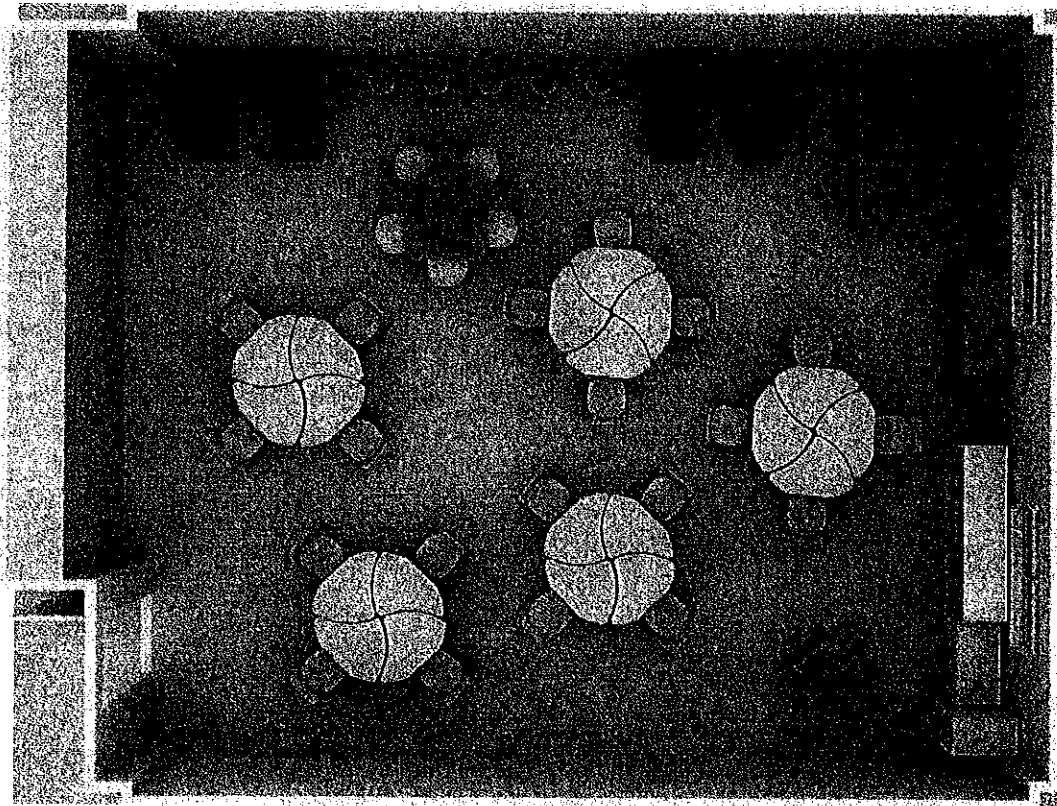
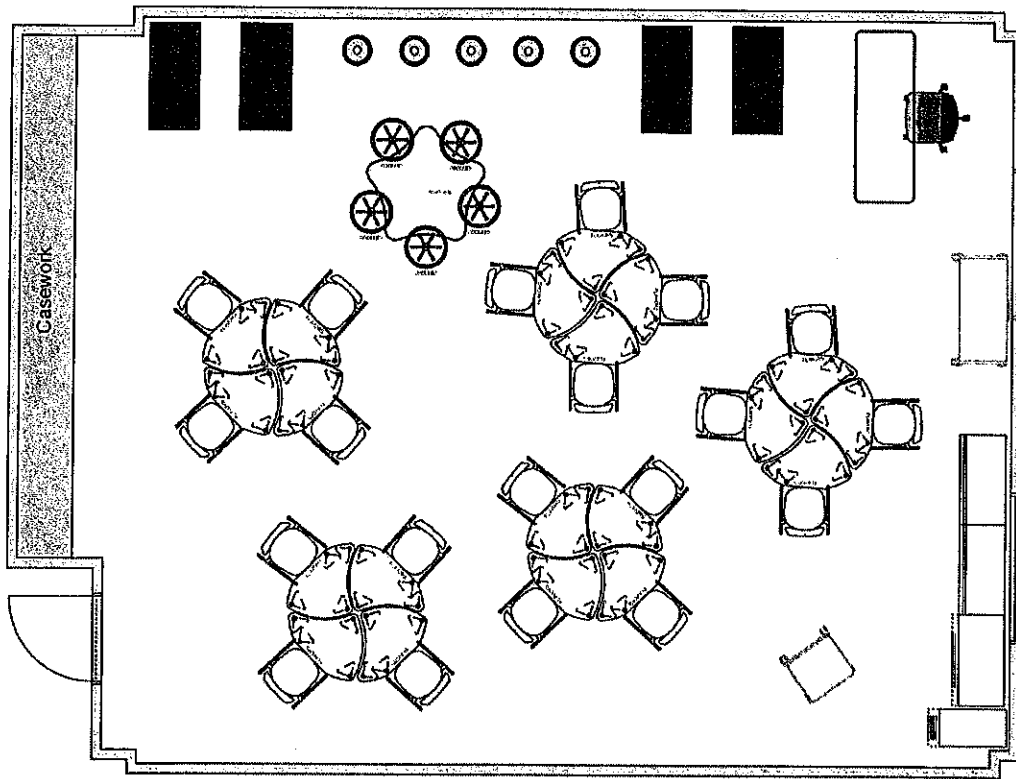
Salesperson:	Bill Lindstrom
Drawn by:	Michelle Silvestre
7/5/2022	





East Stroudsburg South HS Resource
Room

Salesperson:	Bill Lindstrom
Drawn by:	Michelle Silvestre
7/5/2022	
	



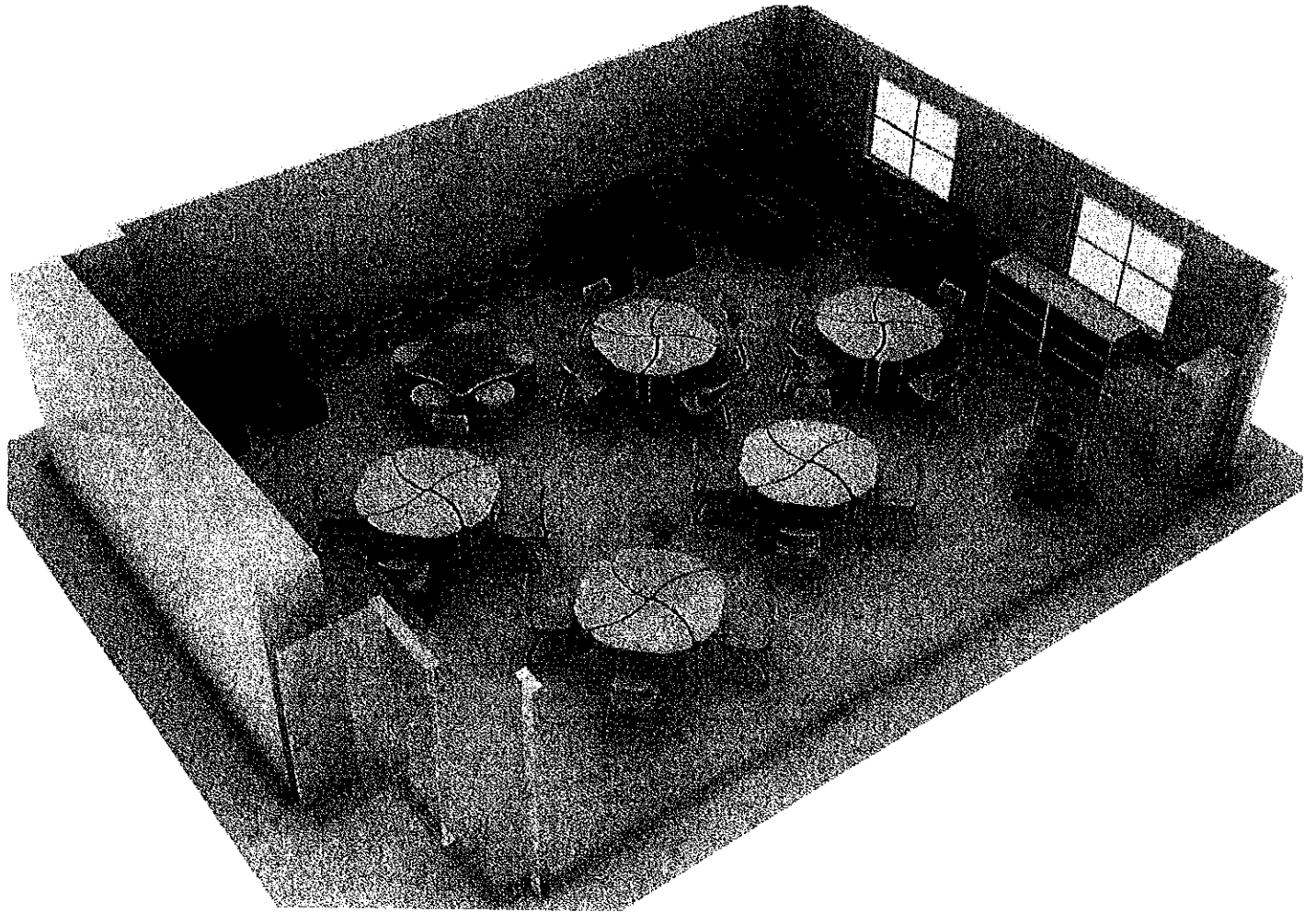
East Stroudsburg South HS - Hess & Biblar

Salesperson: Bill Lindstrom

Drawn by: Michelle Silvestre

7/5/2022





East Stroudsburg South HS - Hess &
Biblar

Salesperson: Bill Lindstrom

Drawn by: Michelle Silvestre

7/5/2022

PEM.Co.

VI. RECOMMENDATIONS BY THE PROPERTY/FACILITIES
COMMITTEE

c. Current Projects List

Current Construction Projects

	RES Water Filtration Board Approved 9/20/2021 10-215-3066		MSE Water Filtration Board Approved 9/20/2021 10-214-3066		North HS Gym Floor 30-819-3072 Board Approved 4/20/2020	
Vendor	2102 Leon Clapper Plumbing Heating & Water		2102 Leon Clapper Plumbing Heating & Water		2322	Miller Sports Construction
Original Bid	\$	85,000.00	\$	85,000.00		\$ 328,400.00
Change Order					Alt Power Vent	\$ 10,800.00
Change Order					Chg Order	\$ 4,500.00
Total of Project	\$	85,000.00	\$	85,000.00		\$ 343,700.00
Letter of Commitment						
Application 1	12/13/2021	\$ 35,325.00	12/13/2021	\$ 35,325.00	PD to Miller	\$ 318,400.00
Application 2	1/3/2022	\$ 19,921.50	1/3/2022	\$ 19,921.50	Deductible	\$ (10,000.00)
Application 3	3/24/2022	\$ 20,628.50	3/24/2022	\$ 20,628.50		
Application 4	5/17/2022	\$ 9,125.00	5/17/2022	\$ 9,125.00	11/24/2020	\$ 10,000.00
Application 5					1/12/2021	\$ 10,800.00
Application 6					1/12/2021	\$ 4,500.00
Application 7						
Application 8						
Application 9						
Application 10						
Application 11						
Application 12						
Application 13						
Total Payments to Date	\$	85,000.00	\$	85,000.00		\$ 333,700.00
Left on Contract	\$	-	\$	-		\$ 10,000.00
Completion Percentage		100%		100%		97%
D'Huy Engineering						
1446	2/26/2020	\$ 1,725.00	2/26/2020	\$ 1,725.00		
	3/19/2020	\$ 464.07	3/19/2020	\$ 464.07		
	4/8/2020	\$ 2,949.15	4/8/2020	\$ 2,949.15		
	5/11/2020	\$ 502.63	5/11/2020	\$ 502.63		
	6/15/2020	\$ 975.05	6/15/2020	\$ 975.05		
	6/30/2020	\$ 1,850.23	6/30/2020	\$ 1,850.23		
	11/17/2020	\$ 7,625.00	11/17/2020	\$ 7,625.00		
	12/14/2020	\$ 4,500.00	12/14/2020	\$ 4,500.00		
	1/20/2021	\$ 4,600.00	1/20/2021	\$ 4,600.00		
	5/31/2021	\$ 432.50	5/31/2021	\$ 432.50		
	5/31/2021	\$ 164.00	5/31/2021	\$ 164.00		
	5/10/2021	\$ 1,650.00	5/10/2021	\$ 1,650.00		
	6/15/2021	\$ 2,816.25	6/15/2021	\$ 2,816.25		
	6/30/2021	\$ 1,212.50	6/30/2021	\$ 1,212.50		
	8/10/2021	\$ 225.00	8/10/2021	\$ 225.00		
	9/22/2021	\$ 1,150.00	9/22/2021	\$ 1,150.00		
	11/3/2021	\$ 2,305.00	11/3/2021	\$ 2,305.00		
	12/13/2021	\$ 1,003.13	12/13/2021	\$ 1,003.12		
	2/14/2022	\$ 364.62	2/14/2022	\$ 364.63		
	3/10/2022	\$ 445.00	3/10/2022	\$ 445.00		
	4/19/2022	\$ 2,148.58	4/19/2022	\$ 2,148.58		
	5/17/2022	\$ 533.78	5/17/2022	\$ 533.77		
	\$	39,641.49	\$	39,641.48	\$	-

	Date	SME Gym floor Repair & Refinish Board Approved 3/21/2022 10-216-3072	Date	JMH Gym Floor Repair & Refinish Board Approved 3/21/2022 10-213-3072	Date	SME Roof Project 2023 Proposal #5050562 Subcontractor: David Maines & Assoc. Board Approved 6/20/2022 10-216-3060	Total of Current Projects
Vendor	7314	Wayfare Sports Flooring \$ 10,833.00	7314	Wayfare Sports Flooring \$ 11,154.00	3184	Tremco Commercial Sealants & Waterproof \$1,862,357.67	
Original Bid		\$ 10,833.00		\$ 11,154.00		\$ 1,862,357.67	\$ 9,436,571.22
Change Order							\$ 20,040.00
Change Order							\$ 99,427.59
Total of Project		\$ 10,833.00		\$ 11,154.00		\$ 1,862,357.67	\$ 11,445,069.33
Letter of Commitment							\$ 19,771.00
Application 1	6/30/2022	\$ 10,833.00					\$ 1,366,333.69
Application 2							\$ 1,152,590.38
Application 3							\$ 1,256,198.66
Application 4							\$ 784,420.98
Application 5							\$ 294,442.78
Application 6							\$ 93,069.95
Application 7							\$ 41,007.94
Application 8							\$ 19,030.67
Application 9							\$ 44,158.71
Application 10							\$ 66,486.80
Application 11							\$ 7,398.00
Application 12							\$ 4,716.00
Application 13							\$ 52,699.50
Total Payments to Date		\$ 10,833.00	\$ -	\$ -	\$ -	\$ -	\$ 5,202,325.06
Left on Contract		\$ -	\$ 11,154.00	\$ -	\$ 1,862,357.67	\$ -	\$ 6,242,744.27
Completion Percentage		100%	0%	0%	0%	0%	55%
D'Huy Engineering							\$ 54,307.92
1446							\$ 60,054.93
							\$ 70,051.43
							\$ 19,365.36
							\$ 35,909.32
							\$ 21,515.88
							\$ 27,034.29
							\$ 14,918.16
							\$ 13,520.00
							\$ 3,196.42
							\$ 2,417.97
							\$ 4,416.89
							\$ 6,675.61
							\$ 3,721.00
							\$ 450.00
							\$ 2,300.00
							\$ 4,610.00
							\$ 2,006.25
							\$ 729.25
							\$ 890.00
							\$ 4,297.16
							\$ 1,067.55
							\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 353,455.39