#### Global Vending Group, Inc.

6000 N. Bailey Ave, Suite 1E Amherst, NY 14226 US +1 7166742820 AR@globalvendinggroup.com



#### Pro-forma invoice

**ADDRESS** 

William Vitulli

East Stroudsburg Area School District

50 Vine St

EAST STROUDSBURG, PA 18301

SHIP TO

SEE BELOW

PRO-FORMA

16766

INVOICE

DATE

07/17/2023

SALESPERSON ID

**KB** 

REFERENCE NUMBER

14198923040

ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
INCHY (A) BW NEW 2023	INCHY (A) BW NEW 2023 size: 48in W x 33in D x 76in H size on pallet: 48in W x 40in D x 83in H	6	4,995.00	29,970.00
	(6) ELEMENTARY SCHOOLS			
	SEE BELOW			
Tokens	600 Additional Tokens.	6	50.00	300.00
	100 per school (6)			
Upgrade Tray Option A V4	Upgraded Picture Book Tray - Option A	18	150.00	2,700.00
	set up: default X2, A, A, A per school (6)			

set up: default X2, A, A, A per school (6)

SmithField Elementary Principal- Eric Kerstetter Address- 245 River Road East Stroudsburg, PA 1830

**Bushkill Elementary** 

Principal- Matthew Sadowsky Address- 113 North School Drive Dingmans Ferry, PA 18328

East Stroudsburg Elementary Principal- David Baker

Address-93 Independence Road

East Stroudsburg, PA 1830

J.M.Hill

Principal-Jessica Reese Address- 151 East Broad Street East Stroudsburg, PA 1830

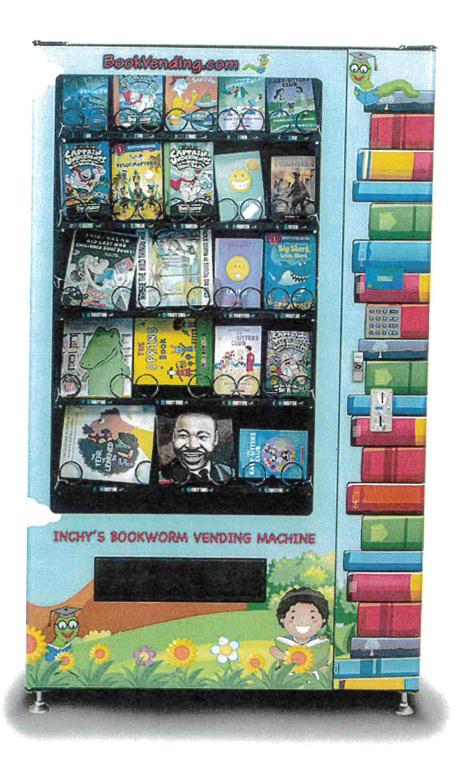
Middle Smithfield Elementary Principal-Jennifer Moriarty Address-5180 Milford Road East Stroudsburg, PA 18302

for complated

LG	Resica Elementary Principal- Gail Kulick Address- 1 Gravel Ridge Road East Stroudsburg, PA 18302  Shipping: Lift Gate - outside delivery to the (inside delivery and placement NOT INCLU* *SHIPPING DISCLOSURE* Please review the machine dimensions an address listed above. Contact GVG Shippin business days of receiving this invoice with changes or location access issues due to re provided.	JDED!) d 'Ship To' ng within (5) n any address	695.00	4,170.00
	\$695 per school (6)			
INCHY (B) NOTEBOOK (STANDARD) BW NEW 2023	INCHY (B) NOTEBOOK (STANDARD) BW I size: 48in W x 33in D x 76in H size on pallet: 48in W x 40in D x 83in H	NEW 2023 2	4,995.00	9,990.00
	(2) INTERMEDIATE SCHOOLS			
	SEE BELOW			
Tokens	Inchy Tokens 200 Ct	2	50.00	100.00
	100 per school (2)			
Upgrade Tray Option A V4	Upgraded Picture Book Tray - Option A	4	150.00	600.00
	set u: default X3, A, A per school (2)			
	J.T. Lambert Intermediate Principal- Ray Lenhart Address- 2000 Milford Road East Stroudsburg, PA 18301 Lehman Intermediate Principal- Debar Padavano Address- 257 Timberwolf Drive			
	Dingmans Ferry, PA 1832			
LG	Shipping: Lift Gate - outside delivery to the c (inside delivery and placement NOT INCLUI		695.00	1,390.00
	*SHIPPING DISCLOSURE* Please review the machine dimensions and address listed above. Contact GVG Shipping business days of receiving this invoice with a changes or location access issues due to ma provided.	g within (5) any address		
	\$695 per school			
		TOTAL		49,220.00
	TAX			0.00
				■ College = max refer to the control of

TOTAL

\$49,220.00



VIII.b.

CodeHS, Inc 747 N LaSalle Dr #500 Chicago, IL 60654



East Stroudsburg Area School District ATTN: Business Office Att: A/P 50 Vine Street East Stroudsburg, PA 18301

This invoice is NOT PAID INVOICE #25449 INVOICE DATE: 07/01/2023 DUE DATE: 07/31/2023 P.O. Number:

This invoice is for the 2023-2024 school year.

Description	Start Date	End Date	Quantity	Unit Price	Total Price
Pro Section License	07/01/2023	06/30/2024	3 Sections	\$2400.00	\$7200.00
Total Cost					\$7200.00

Company Address:

CodeHS Inc. 747 N LaSalle Dr #500 Chicago, IL 60654 Phone: (415) 889-3376

W-9 available at https://codehs.com/w9 Please email POs to hello@codehs.com

Bank Address:

JPMorgan Chase 270 Park Avenue New York, NY 10017

For ACH:

Routing number: 071000013 Account number: 933023779

For Wire Transfers:

Routing number: 021000021 Account number: 933023779

SWIFT Code: CHASUS33XXX

Bill.com Payment Network ID: 0143656564094887

611 confished

VIII.c.



# Because learning changes everything:

#### QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist 50 VINE ST EAST STROUDSBURG, PA 18301-2150 ACCOUNT NUMBER: 410936

#### CONTACT:

Heather Piperato heather-piperato@esasd.net 570-424-8430

#### SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato heather-piperato@esasd.net 570-424-8430

#### SALES REP INFORMATION:

Lindsay Neath lindsay.neath@mheducation.com

Section Summary		Value of All Materials	Free Materials	Product Subtotal
Student Materials		\$34,914.90	(\$34,914.90)	\$0.00
Teacher Materials		\$3,610.60	(\$3,610.60)	
Professional Development		\$8,731.80	\$0.00	\$8,731.80
	PRODUCT TOTAL*	\$47,257.30	(\$38,525.50)	
	ESTIMATED S&H**		4 2 3 2 2 3 3	\$0.00
	ESTIMATED TAX**			TBD
	GRAND TOTAL*	Alexander Supplied		\$8,731.80

<sup>\*</sup> Price firm for 90 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

mments:	
	8

#### PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605

Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE:

07/26/2023

ACCOUNT NAME: East Stroudsburg Area Sch Dist

PAGE #:

10/24/2023

QUOTE NUMBER:

LNEAT-07212023100922-001

ACCOUNT #: 410936

**EXPIRATION DATE:** 

by off

<sup>\*\*</sup>Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.



Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Student Materials					Cine outlotal
REVEAL MATH COURSE 1 STUDENT DIGITAL 1 YEAR BUNDLE WITH ALEKS	978-0-07-695964-8	350	\$38.58	\$13,503.00	*Free Materials
REVEAL MATH COURSE 2 STUDENT DIGITAL 1 YEAR BUNDLE WITH ALEKS	978-0-07-695965-5	250	\$38.58	\$9,645.00	*Free Materials
REVEAL MATH COURSE 3 STUDENT DIGITAL 1 YR BUNDLE WITH ALEKS MY.	978-0-07-695966-2	250	\$38.58	\$9,645.00	*Free Materials
REVEAL MATH ACCELERATED STUDENT BUNDLE WITH ALEKS VIA NY.MHEDUCATION 1YR SUBS	978-1-26-432149-0	55	\$38.58	\$2,121.90	*Free Materials
			aniala Culatatala	***	

Student Materials Subtotal:

\$34,914.90

\$0.00

#### PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605

Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE:

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10/24/2023

QUOTE NUMBER:

LNEAT-07212023100922-001

ACCOUNT #: 410936

PAGE #:



Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Teacher Materials					
REVEAL MATH COURSE 1 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 1YR SUBSC	978-0-07-681899-0	5	\$237.78	\$1,188.90	*Free Materials
REVEAL MATH COURSE 2 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 1YR SUBSC	978-0-07-681900-3	4	\$237.78	\$951.12	*Free Materials
REVEAL MATH COURSE 3 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 1YR SUBSC	978-0-07-681904-1	4	\$237.78	\$951.12	*Free Materials
REVEAL MATH ACCELERATED TEACHER EDITION VOLUME 1	978-0-07-899725-9	2	\$96.39	\$192.78	*Free Materials
REVEAL MATH ACCELERATED TEACHER EDITION VOLUME 2	978-0-07-899178-3	2	\$96.39	\$192.78	
REVEAL MATH ACCELERATED TEACHER 1 YEAR SUBSCRIPTION	978-0-07-683676-5	2	\$42.84	\$85.68	*Free Materials
ALEKS 6-12 STANDALONE VIA MY.MHEDUCATION.COM 1 YEAR TEACHER SUBSCRIPTION	978-0-07-696593-9	1	\$48.22	\$48.22	*Free Materials
			eriele Culetetele	00.040.00	I

Teacher Materials Subtotal:

\$3,610.60

\$0.00

#### PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605

Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

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LNEAT-07212023100922-001

ACCOUNT #: 410936

PAGE #:



ISBN	Qty	Unit Price   F	ree Materials	Line Subtotal
The state of the s				Ellie Subtotal
978-1-26-510212-8	3	\$2,910.60	\$0.00	\$8,731.80
TRN2001	TBD	\$3,500.00	*Free Materials	
	978-1-26-510212-8	978-1-26-510212-8 3	978-1-26-510212-8 3 \$2,910.60	978-1-26-510212-8 3 \$2,910.60 \$0.00

Professional Development Subtotal:

\$0.00

\$8,731.80

#### PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605

Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

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07/26/2023

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10/24/2023

QUOTE NUMBER:

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ACCOUNT #: 410936

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EXPIRATION DATE:



#### QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist 50 VINE ST EAST STROUDSBURG, PA 18301-2150 ACCOUNT NUMBER: 410936

#### CONTACT:

Heather Piperato heather-piperato@esasd.net 570-424-8430

	of the barriers & particularly and the second
VALUE OF ALL MATERIALS	\$47,257.30
FREE MATERIALS	(\$38,525.50)
PRODUCT TOTAL*	\$8,731.80
ESTIMATED SHIPPING & HANDLING**	\$0.00
ESTIMATED TAX**	TBD
GRAND TOTAL	\$8,731.80

#### SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net
570-424-8430

	The second secon
* Drieg firms for 00 days from such a lab. Drieg and heart and hea	
Price firm for 90 days from quota data. Price quota must be attached to school acceptation in the school acceptation in th	

#### Terms of Service:

Comments:

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw Hill LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the 'Initial Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.

#### Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, as of April 30, 2016 we will no longer accept credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via our websites by visiting <a href="https://www.mheducation.com">www.mheducation.com</a> (or <a href="https://www.mheducation.com">www.mheducation.com</a>).

School Purchase Order Number:

Name of School Official (Please Print)

Signature of School Official

#### PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605

Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE:

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ACCOUNT NAME: East Stroudsburg Area Sch Dist

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PAGE #:

Price firm for 90 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

<sup>\*\*</sup>Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.





# Houghton Mifflin Harcourt

Proposal #008738200 Prepared For

# East Stroudsburg Area Sch Dist

Attention:
William Vitulli
william-vitulli@esasd.net

For the Purchase of:

# **Into Literature Pilot Services**

Prepared By
Scott Hamilton
scott.hamilton@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for Professional Services purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here: <a href="http://www.hmhco.com/common/terms-conditions">http://www.hmhco.com/common/terms-conditions</a>

Coupon Code: PRODPB15

008738200

Send <u>Check Payments</u> to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693 Attention: William Vitulli william-vitulli@esasd.net

**HMH Confidential and Proprietary** 

Send Orders to: orders@hmhco.com FAX: 800-269-5232 Date of Proposal: 6/28/2023

#### Proposal for East Stroudsburg Area Sch Dist

Expiration Date: 8/12/2023

IS	BN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1858739	9780358885283	I Services - Into Literature Into Literature V2 Coaching In-Person 6-Hour Grades 6-12	\$4,200.00	20	\$84,000.00	\$12,600.00	\$71,400.00
1639084	program's structur Teachers will also professional learni introductory Gettin facilitated planning	Into Literature V2 Getting Started In-Person (One, 3 HR Session Plus Planning) 6-Hour Grades 6-12 sting Started session introduces teachers to their new e, essential resources, and implementation recommendations. explore Ed, HMH's teaching and learning platform, and the ng pathway on Ed. An HMH Coach will provide the g Started session to teachers in the morning and offer and Q&A time in the afternoon.	\$4,200.00	1	\$4,200.00	\$ 630.00	\$3,570.00
	training and suppo guided learning pa A recommended so interactive media, a assess student lea	the initial step toward a successful first 30 days. Ongoing rt will be also provided on Ed. There, teachers will access a throway based on their grade level and implementation timeline. equence of topics, which includes live sessions, videos, and related resources, will help teachers plan, teach, and rning using their new HMH program. After teachers complete b, they receive a certificate of completion.					
1851401	Designed specifica successfully kick of program's instruction Leaders will also ex	Into Literature V2 Leader Success Live Online 1 Hour Grade 6-12 lly for district and school leaders and instructional coaches to ff the first 30 days, this session provides an overview of the onal model, assessments, and Ed, the HMH program platform. cplore what to look for in a classroom during the first 30 days of s to successfully support teachers with their new HMH	\$ 400.00	1	\$ 400.00	\$ 60.00	\$ 340.00

Total for Professional Services - Into Literature

\$75,310.00

Subtotal Purchase Amount: Shipping & Handling: \$75,310.00 \$0.00

Total Cost of Proposal (PO Amount):

\$75,310.00

\*\*Please add proper sales tax to your order\*\*

Coupon Code: PRODPB15

Attention: William Vitulli william-vitulli@esasd.net Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232

Send Check Payments to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693

**HMH Confidential and Proprietary** 

Date of Proposal: 6/28/2023

#### Proposal for East Stroudsburg Area Sch Dist

Expiration Date: 8/12/2023

# Total Cost of Proposal (PO Amount): \$75,310.00

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- · Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- · Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:

Sold to:

East Stroudsburg Area Schl Dist

East Stroudsburg Area Schl Dist

50 Vine St

50 Vine St

East Stroudsburg, PA 18301-2150

East Stroudsburg, PA 18301-2150

- Please provide funding start and end dates.
- · Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- · Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: http://www.hmhco.com/common/terms-conditions

Date of Proposal: 6/28/2023

Proposal Expiration Date: 8/12/2023



# Houghton Mifflin Harcourt

Coupon Code: PRODPB15

Attention: William Vitulli william-vitulli@esasd.net

Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232

Send Check Payments to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693

**HMH Confidential and Proprietary** 

# Into Literature Professional Learning Pilot Plan East Stroudsburg Area School District

# Our Recommended Strategy

To revitalize the teaching and learning efforts taking place in E. Stroudsburg Area School District, the plan below has been crafted to provide targeted support in the areas of core content knowledge to support student-driven attainments. Coaching days have been centered with a specific focus area that can be strategically shared during planning/PLC times as part of the observational cycles. In instructional coaches for both J.T. Lambert and Lehman Intermediate Schools. The reengagement with the curriculum materials will allow district partners to regularly progress monitor and identify areas of strength and weakness more efficiently. As requested, the plan leverages in-person days to support the work. This three-year plan first focuses on reading comprehension and analytical unison explicit coaching cycle days have been included to support Integrity Walks—helping to ensure that every teacher is seen and supported throughout the school year. The plan allocates # strategies, then grows to fine-tune the writing elements of the curriculum, and quintessentially solidifies the needs of a culturally n

A CONTRACTOR OF THE PROPERTY O	A THE RESERVE OF THE PROPERTY			ponsive classroom.	
Derconstitution	Viol	August	September	October	Managara
	Implementation Support BOY Success Planning Call	Leadership Support (1), Leadership Session: Dashboard review, Data Reports, and Classroom Look Fors.  Getting Started (1), In-Person Getting Started sessions for new teachers and those that need a refresher.	Personalized Support (2), In-Person Coaching Day #1—Planning & Prioritizing Instruction with Into Literature. Focus: Intentional and Focused Lesson Planning Personalized Support	Personalized Support (2), In-Person Coaching Day #2—ELA Content Knowledge. Focus: Actionable Strategies for Literary Priority Concepts and Skills Personalized Support (2), In-Person Coaching Day #3—ELA Content Knowledge. Focus: Building Text Analysis Skills with Annotations and Close Reading.	Personalized Support (2), In-Person Coaching Day #4—ELA Content Knowledge. Focus: Fostering Students use of Academic Language During Discussions Implementation Support (2), In-Person Coaching Day #5—ELA Content Knowledge. Focus: Preparing Students to Effectively use Evidence to Support Their Claims and Arguments.
December	Variantier	February	Mareh	Avanti	ΓVA?=ν: Ψι
Personalized Support (2), In-Person Coaching Day #6—Observation and Debrief Cycles. Focus: Targeted Observation Cycle #1	Personalized Support (2), In-Person Coaching Day #7—Assessment & Progress Monitoring. Focus: Using Formative Assessments to Facilitate Reflection & Monitor Understanding	Personalized Support (2), In-Person Coaching Day #8—Observation and Debrief Cycles. Focus: Targeted Observation Cycle #2	Personalized Support (2), In-Person Coaching Day #9—Assessment & Progress Monitoring. Focus: Analyzing Assessment Data to Inform Instruction and Measure Student Growth	Personalized Support (2), In-Person Coaching Day #10—Observation and Debrief Cycles. Focus: Targeted Observation Cycle #3	Implementation Support EOY Gains Meeting
Implementation Support		Implementation Support			
Utilization Meeting		MOY Gains Meeting			

# PILOT TEAM



#### **HMH Pilot Agreement**

#### Program Title HMH Into Literature, 2021

Grade Level(s): 6-8

The successful implementation of a pilot involves a shared commitment between Houghton Mifflin Harcourt Publishing Company ("HMH") and East Stroudsburg Area School District (the "School/District"). This involves careful planning of all elements of program deployment, professional development, and assessment of results. This document is designed to guide and formalize the discussion of a planned pilot (the "Pilot") of HMH instructional materials or software programs (the "Pilot Materials"), to structure the timelines for key activities associated with program success, and to serve as a pilot agreement (the "Pilot Agreement").

For this Pilot, HMH agrees to the following (scheduling of which shall be determined by the parties at mutually convenient times and subject to change by either party upon reasonable notice):

- Organize an initial meeting with key stakeholders to determine Pilot requirements: complete Pilot process, number of teachers, number of students, grade level, length of Pilot and clear metrics for evaluation;
- Explain the essential elements of a model Pilot implementation plan based on the above information;

  ρωτιώριος
- Provide an initial Pilot implementation training for all School/District Pilot teachers;
- Clarify material distribution process for set up and following Pilot;
- Conduct a Pilot Planning Call with School/District principals/leadership to explain the Pilot Materials and the hallmarks of faithful implementation;
- Provide scheduled check in meetings with all School/District Pilot teachers to train, answer questions, and problem-solve;
- Provide technology support to the School/District Pilot teachers during the Pilot;
- Provide regular communication via email and check-in calls to all School/District Pilot teachers;
- Conduct a mid-Pilot review with all School/District key personnel;
- Regularly review progress with School/District principals/leadership at intervals to be determined during initial meeting;
- Meet with School/District principals/leadership to finalize decision-making.

To participate in this Pilot, the School/District agrees to the following:

- The School/District will undergo a technology discussion with the HMH Pilot Manager or Account Executive to ensure compatibility with School/District devices, bandwidth, etc., and HMH digital assets;
- The School/District will ensure Pilot teachers will use the Pilot Materials with fidelity and will follow intended pacing, as agreed upon between HMH and School/District and modeled in professional development sessions within appropriate School/District classroom parameters. The suggested pacing should allow extra time for newness of curriculum;
- The School/District will ensure Piloting classrooms will implement the Pilot Materials as the core vehicle of instruction (when applicable) and according to the intended instructional design;

# **PILOT TEAM**



- The School/District will ensure Pilot teachers will attend all scheduled professional development training provided by HMH, as agreed upon with the School/District in advance, and recorded on a Pilot Action Plan, to be provided under separate cover;
- School/District Pilot teachers will receive in-person visits and/or virtual support from HMH personnel. In-person visits and/or virtual support will be planned/scheduled in advance and will not disturb or disrupt the learning environment;
- The School/District will share Pilot feedback with HMH throughout the process;
- The School/District will respond to reasonable requests for support of professional development sessions that will include items such as adequate facilities, receiving/shipping of materials, audio visual equipment, etc.;
- The School/District agrees that this Pilot Agreement is for a pre-determined length of time and does not imply any future commitments of the part of either party;
- By participating in this Pilot, the School/District agrees to be bound by the HMH Standard PreK-12 Terms of Purchase applicable to Pilots which can be found at https://www.hmhco.com/terms-of-purchase/pilots.

Participating School/District Pilot teachers will each receive the agreed upon Pilot Materials and online access as outlined in the Pilot order proposal, to be provided under separate cover.

Agreed upon teacher and student numbers:

Grade Level	Teacher Numbers	Student Numbers
6	4	120
7	4	120
8	4	120

The Pilot evaluation period will officially begin with and will conclude on  HMH will conduct Pilots during one academic year of the pilots during year.	
This Pilot Agreement is made and entered into by:  School/District (Authorized Representative)  Printed Name:	Date: 2/1/3  Title: Asp. Springer
HOUGHTON MIFFLIN HARCOURT PUBLISHI	ING COMPANY  Date:
Printed Name:T	itle:

Please complete and return via DocuSign to Pilot Manager or Account Executive

VIII.e.

ANSUA SUA







East Stroudsburg Area Sch Dist

East Stroudsburg, PA
Devyn Kolcun
(570) 424-8500
devyn-kolcun@esasd.net

Quote # 00050789 Issued on July 5, 2023 Expires on October 3, 2023

PREPARED BY

Angie Eckerle
Account Manager
(800) 248-2568 ext. 2807
angie.eckerle@zaner-bloser.com

#### THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at Customer Experience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

July 5, 2023

#### East Stroudsburg Area Sch Dist . East Stroudsburg, PA

Dear Devyn:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Angie Eckerle Account Manager

# **QUOTE SUMMARY**

**ZB** Zaner-Bloser

#### East Stroudsburg Area Sch Dist • East Stroudsburg, PA

PROGRAM	GRADE	COST
The Superkids Foundational Skills Kit	Kindergarten	\$6,350.00
The Superkids Foundational Skills Kit	Grade 1	\$7,000.00
The Superkids Foundational Skills Kit	Grade 2	\$7,700.00
	SUBTOTAL COST SHIPPING/PROCESSING (10%)	\$21,050.00 \$2,105.00
AMOUNT TO BE INVOICED		\$23,155.00

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### The Superkids Foundational Skills Kit: Kindergarten

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453128725	Superkids Foundational Skills Kit 2020 Grade K Student Materials 24-Pack	\$635.00	10	\$6,350.00
the entire type and and an o	Contents include: 24 sets of 18 Skills Books and 24 sets of 23 Take-Home Decodable Books. Comes with 1 year of access to the Foundational Skills Kit Online Package.			
		SUBTOTA	AL COST	\$6,350.00

# The Superkids Foundational Skills Kit: Grade 1

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453128794	Superkids Foundational Skills Kit 2020 Grade 1 Student Materials 24-Pack	\$700.00	10	\$7,000.00
e dita di title ti chi di secono con secono con secono con di	Contents include: 24 sets of 2 Skills Books and 24 sets of 34 Take- HomeDecodable Books. Comes with 1 year of access to the Foundational SkillsKit Online Package.			
		SUBTOTA	AL COST	\$7,000.00

#### The Superkids Foundational Skills Kit: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453132975	Superkids Foundational Skills Kit 2020 Grade 2 Student Materials 24-Pack	\$700.00	11	\$7,700.00
Service Commission Commission	Contents include: 24 sets of 2 Skills Books and 24 sets of 32 Take- HomeDecodable Books. Comes with 1 year of access to the Foundational SkillsKit Online Package.			
	provide and additional and an analysis of the second secon	SUBTOTA	AL COST	\$7,700.00

# **AMOUNT TO BE INVOICED** (including shipping)\*

\$23,155.00

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

☐ Invoice	– P.O. #	☐ Check #	
		No.	Make Checks Payable to: Zaner-Bloser
	Signature:		
Please do no	t submit credit card information with this form.To prepay with a cred	it card, call our Customer Experience d	ept at 800.421.3018, Mon-Fri, 8:00 am-6:00 pm E
POST OF THE	ORMATION		
For use in s	chool year: 20 to 20 First day of school:	Summer phone	e number:
	ype: District School		
DIGITAL PR	QDUCT INFORMATION Complete parts A, B, and C of the Digital	Product Information section to ensure only	line access to digital product(s).
<ul> <li>A. Online a the scho</li> </ul>	ccess is controlled by a school or district <i>Digital Administra</i> ol year. Additionally, this user can access important informa provide the name and email of your school- or district-select	tor. This individual is responsible for	
Name: _T	abitha Bradley	Email: tabitha-bradley@esasd.r	net
0	der is being submitted by a school district, diocese, or third- cess. By default, your school- or district-selected Digital Ac please attach a complete list to your order.)	norty and size a section	
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C. Online ac	cess is assigned annually. Please enter the start date of th	e school year you will begin using	the digital product.
manufacture in the second of	cess is assigned annually. Please enter the start date of th		the digital product.
ILL TO Scho	ool/District Name: East Stroudsburg Area Sch Dist		
School Sc		Contact Email:	
Street Address	ool/District Name: <u>East Stroudsburg Area Sch Dist</u> e: <u>Devyn Kolcun</u>	Contact Email:	
Contact Name Street Address  DELIVERY I All available in customer local	ool/District Name: <u>East Stroudsburg Area Sch Dist</u> e: <u>Devyn Kolcun</u> ss: <u>50 VINE ST</u>	Contact Email:  City: East Stroudsburg	State: <u>PA</u> Zip: <u>18301</u>
Contact Name Street Address  DELIVERY I All available in customer local the box labele	pol/District Name: <u>East Stroudsburg Area Sch Dist</u> e: <u>Devyn Kolcun</u> ss: <u>50 VINE ST</u> NSTRUCTIONS — <i>IMPORTANT</i> naterials will ship at the time the order is processed unless other tion. If there are dates you are unable to accept deliveries, plead d "No Delivery Date Restrictions".	Contact Email:  City: East Stroudsburg  vise specified. Order processing and se note below. If there aren't any specified.	State: PA Zip: 18301  delivery times vary depending on volumes and ecial delivery date requirements, please check
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Contact Name Street Address  DELIVERY I All available in customer local the box labele Do Not Deliver I Contact Name  treet Address  TURNS Return salable conditions as do not return ease sign below	pol/District Name: East Stroudsburg Area Sch Dist  e: Devyn Kolcun  ss: 50 VINE ST  NSTRUCTIONS — IMPORTANT  naterials will ship at the time the order is processed unless otherwition. If there are dates you are unable to accept deliveries, plead of "No Delivery Date Restrictions".  ver Dates:  Same as BILLTO School/District Name: East Stroudsburg: Devyn Kolcun  s: Devyn Kolcun  s:	Contact Email:  City: East Stroudsburg  vise specified. Order processing and se note below. If there aren't any specified area Sch Dist  Contact Email:  City:  Customer Experience. Materials must ve credit, contact Zaner-Bloser's Custosturns Department, 10650 Toebben I	State: PA Zip: 18301  delivery times vary depending on volumes and ecial delivery date requirements, please check  No Delivery Date Restrictions  State: Zip: have been purchased within 90 days and be in omer Experience department at 800.421.3018.  Dr. Independence, KY 41051.
Contact Name Contact Name Contact Name Contact Name Customer locathe box labele Contact Name Customer locathe Customer lo	pol/District Name: East Stroudsburg Area Sch Dist  e: Devyn Kolcun  ss: 50 VINE ST  NSTRUCTIONS — IMPORTANT  naterials will ship at the time the order is processed unless other tion. If there are dates you are unable to accept deliveries, plead d "No Delivery Date Restrictions".  ver Dates:  Same as BILLTO School/District Name: East Stroudsburg: Devyn Kolcun  s: Devyn Kolcun  s:	Contact Email:  City: East Stroudsburg  vise specified. Order processing and se note below. If there aren't any specified area Sch Dist  Contact Email:  City:  Customer Experience. Materials must ve credit, contact Zaner-Bloser's Custoe sturns Department, 10650 Toebben Is alicable shipping charges and sales	State: PA Zip: 18301  delivery times vary depending on volumes and ecial delivery date requirements, please check  No Delivery Date Restrictions  State: Zip:

Mailing Address: Zaner-Bloser, PO Box 16764, Columbus, OH 43216-6764
Email: CustomerExperience@zaner-bloser.com • Phone: 800.421.3018 • Fax: 800.992.6087

7/31/23, 2:15 PM

VIII.F

SmartPass Quote #10159

# SmartPass >>

#10159

# East Stroudsburg Area School District

Quote Expires: August 11, 2023

3,800 students

Hall Pass Standard Plan

2023-2024 School Year \$3.59/student

\$13,642.00

Support Package

Dedicated Project Manager, Implementation, PD Training Session, and Continuous Support.

\$0.00

Subtotal \$13,642.00

25% Volume Discount

- \$3,410.50

Grand total (USD)

\$10,231.50

Total Discount of \$3,410.50

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Eagleville, PA 19408

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# Houghton Mifflin Harcourt

Proposal #008780438

Prepared For

# East Stroudsburg Area Sch Dist

Attention: William Vitulli william-vitulli@esasd.net

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2-Year Subscription

Prepared By **Scott Hamilton** scott.hamilton@hmhco.com

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#### Proposal for East Stroudsburg Area Sch Dist

Expiration Date: 9/10/2023

				O .				
	ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
;	<u>Stage B</u> Student Licenses	3						
1835539	9780358740575	Read 180 Digital Access Student Subscr 2 Year	ription	\$338.00	448	\$151,424.00	\$30,284.80	\$121,139.20
7		tudent License 2 Year tion Success		\$121,139.20				
7	Teacher Licenses			V 121,100120				
1835547		Read 180 Digital Access Teacher Subscr 2 Year	ription	\$599.00	12	\$7,188.00	\$7,188.00	
	Read 180 Te	eacher License 2 Year eacher's Corner						
Т	Total for Teacher			\$0.00				
A	A la Carte Items A	Available for Purchase		Malacaca e				
0	Classroom Materi	als						
1840342	9780358767305	Read 180 Stage B ReaL Book Workshop	s 1-3	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1840343	9780358767312	Teaching Guide Bundle Read 180 Stage B ReaL Book Workshop: Teaching Guide Bundle	s 4-6	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1840344	9780358767329	Read 180 Stage B ReaL Book Workshops Teaching Guide Bundle	s 7-9	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1843973	9780358794882	Read 180 ReaL Book Code Teaching Gui	ide	\$475.00	6	\$2,850.00	\$570.00	\$2,280.00
3016630	9780545900843	READ 180 Universal Stage B Independer Reading Library with System 44	nt	\$2,500.00	2	\$5,000.00		\$5,000.00
	9780358363002 tudent Materials	HMH Word Building Kit		\$49.95	2	\$99.90	\$19,98	\$79.92
1840250	9780358766384	Read 180 Stage B ReaL Book Workshops Student Edition Bundle 2 Year Print	s 1-3	\$60.00	250	\$15,000.00	\$3,000.00	\$12,000.00
	Read 180 Stage B With the purchase the customer print to order any of wor 7-9)	ReaL Book Workshop 1-3 Student Edition Getting Started Book 1 Student Edition of R180 print subscription duration years 2 subscription refill process will allow custom kshops in groups of three (Workshops 1-3,	2-8, ners , 4-6,					
1843212	Includes:	Read 180 Code Books 1-4 Student Edition Bundle for Stage B, 2 Year Print Subscript		\$60.00	103	\$6,180.00	\$1,236.00	\$4,944.00
1840298	Read 180 Stage B 9780358766865	oks 1-4 Student Edition Getting Started Book 1 Student Edition Read 180 Stage B ReaL Book Workshops Student Edition Bundle 2 Year Print	: 7-9	\$60.00	95	\$5,700.00	\$1,140.00	\$4,560.00
	Read 180 Stage B With the purchase of the customer print s	ReaL Book Workshop 7-9 Student Edition Getting Started Book 1 Student Edition of R180 print subscription duration years 2- subscription refill process will allow custom kshops in groups of three (Workshops 1-3,	-8, iers					
То		Items Available for Purchase		\$34,551.92				
Total for	r Stage B			\$155,691.12				
Sto	Stage C udent Licenses							
1835539		Read 180 Digital Access Student Subscript 2 Year	tion	\$338.00	140	\$47,320.00	\$9,464.00	\$37,856.00
	Includes:	dent License 2 Year						
	tal for Student Li			\$37,856.00				
Tea	acher Licenses							
·Coupo	on Code: PRODPB	320	Attent William	Vitulli		Ser order	nd <u>Orders</u> to: rs@hmhco.com	
Send (	Check Payments	to:	william-vitulli@	@esasd.net			: 800-269-5232	
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#### Proposal for East Stroudsburg Area Sch Dist

Price

Quantity

Title

Expiration Date: 9/10/2023

Value of Free

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Materials

1835547	7 9780358740650	Read 180 Digital Access Teacher Subscription 2 Year	\$599.00	6	\$3,594.00	\$3,594.00	
	Includes: Read 180 T	eacher License 2 Year					
-		eacher's Corner	00.00				
	Total for Teacher		\$0.00				
(-1)		Available for Purchase					
	Classroom Materi						
1840346		Read 180 Stage C ReaL Book Workshops 1-3 Teaching Guide Bundle	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1840347	9780358767350	Read 180 Stage C ReaL Book Workshops 4-6 Teaching Guide Bundle	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1840348	9780358767367	Read 180 Stage C ReaL Book Workshops 7-9 Teaching Guide Bundle	\$395.00	6	\$2,370.00	\$474.00	\$1,896.00
1843973	9780358794882	Read 180 ReaL Book Code Teaching Guide Bundle	\$475.00	6	\$2,850.00	\$570.00	\$2,280.00
S	Student Materials						
1843360	9780358790051	Read 180 Code Books 1-4 Student Edition Bundle for Stage C, 2 Year Print Subscription	\$60.00	62	\$3,720.00	\$744.00	\$2,976.00
1840306	Read 180 Stage C 9780358766940 Includes: Read 180 Stage C Read 180 Stage C With the purchase	Cooks 1-4 Student Edition Getting Started Book 1 Student Edition Read 180 Stage C ReaL Book Workshops 7-9 Student Edition Bundle 2 Year Print  ReaL Book Workshop 7-9 Student Edition Getting Started Book 1 Student Edition of R180 print subscription duration years 2-8, subscription refill process will allow customers kshops in groups of three (Workshops 1-3, 4-6,	\$60.00	78	\$4,680.00	\$936.00	\$3,744.00
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To	to order any of wor 7-9)	e Items Available for Purchase	\$14,688.00				
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otal fo	to order any of wor 7-9)  Total for A la Carte  Tor Stage C  Professio  EAR 1 - 2023/24  9780544329935  This three-hour Get their new program's implementation reck HMH's teaching and learning pathway or introductory Getting	e Items Available for Purchase		1	\$4,200.00	\$840.00	\$3,360.00
<b>Total fo YI</b> 583614	to order any of wor 7-9)  fotal for A la Carte or Stage C  Professio EAR 1 - 2023/24  9780544329935  This three-hour Get their new program's implementation recomplementation recomplements of their new program's implementation recomplements of their new program's implementation recomplements of their new program's implementation recomplements of their new program's dearning pathway or introductory Getting morning and a different of their new program and a different of their new program and impresquence of topics, interactive media, and teach, and assess so program. After teach receive a certificate 9780358841821  Designed specifically instructional coaches session provides an assessments, and E also explore what to days of instruction are	Read 180 on Ed Getting Started In-Person (Two, 3 HR Sessions) 6-Hour Grades 3-12 ting Started session introduces teachers to estructure, essential resources, and commendations. Teachers will also explore Ed, delaming platform, and the professional in Ed. An HMH Coach will provide the Started session to one teacher group in the rent group in the afternoon.  The initial step toward a successful first 30 days. It is guided learning pathway based on their ementation timeline. A recommended which includes live sessions, videos, and related resources, will help teachers plan, tudent learning using their new HMH thers complete each pathway topic, they of completion.  The completion is the complete and set of successfully kick off the first 30 days, this overview of the program's instructional model, det, the HMH program platform. Leaders will look for in a classroom during the first 30 and tools to successfully support teachers with	\$52,544.00	1	\$4,200.00 \$400.00	\$840.00	\$3,360.00
<b>Total fo Yi</b> 583614	to order any of wor 7-9)  fotal for A la Carte or Stage C  Professio  EAR 1 - 2023/24  9780544329935  This three-hour Get their new program's implementation recelled their new dilaccess grade level and improgram and a difference of topics, interactive media, and teach, and assess so program. After teac receive a certificate 9780358841821 From their new HMH program and session provides an assessments, and E also explore what to days of instruction at their new HMH program 9780358885641 R	Read 180 on Ed Getting Started In-Person (Two, 3 HR Sessions) 6-Hour Grades 3-12 ting Started session introduces teachers to estructure, essential resources, and commendations. Teachers will also explore Ed, delaming platform, and the professional in Ed. An HMH Coach will provide the Started session to one teacher group in the rent group in the afternoon.  The initial step toward a successful first 30 days. It is guided learning pathway based on their ementation timeline. A recommended which includes live sessions, videos, and related resources, will help teachers plan, tudent learning using their new HMH thers complete each pathway topic, they of completion.  The completion is the complete and set of successfully kick off the first 30 days, this overview of the program's instructional model, det, the HMH program platform. Leaders will look for in a classroom during the first 30 and tools to successfully support teachers with	\$52,544.00 \$4,200.00				

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Date of Proposal: 7/27/2023

#### Proposal for East Stroudsburg Area Sch Dist

Expiration Date: 9/10/2023

ISBN

Title

Price

Quantity

Value of all Materials Value of Free Materials Value of Charged Materials

Total for Professional Services - Read 180

\$64,160.00

Subtotal Purchase Amount: Shipping & Handling:

Sales Tax:

\$0.00 \$287,216.43

\$272,395.12

\$14,821.31

Total Cost of Proposal (PO Amount):

Coupon Code: PRODPB20

Send <u>Check Payments</u> to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Attention: William Vitulli william-vitulli@esasd.net

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#### Proposal for East Stroudsburg Area Sch Dist

Expiration Date: 9/10/2023

# Total Cost of Proposal (PO Amount): \$287,216.43

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- · Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:

Sold to:

East Stroudsburg Area Schl Dist

East Stroudsburg Area Schl Dist

50 Vine St

50 Vine St

East Stroudsburg, PA 18301-2150

East Stroudsburg, PA 18301-2150

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- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: http://www.hmhco.com/common/terms-conditions

Date of Proposal: 7/27/2023

Proposal Expiration Date: 9/10/2023



# Houghton Mifflin Harcourt

Coupon Code: PRODPB20

Attention: William Vitulli william-vitulli@esasd.net

Send <u>Orders</u> to: orders@hmhco.com FAX: 800-269-5232

Send <u>Check Payments</u> to: Houghton Mifflin Harcourt Publishing Company 14046 Collections Center Drive Chicago, IL 60693

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William Vitulli <william-vitulli@esasd.net>

#### Read 180 Proposal

Hamilton, Scott <Scott.Hamilton@hmhco.com>
To: William Vitulli <william-vitulli@esasd.net>

Mon, Jul 31, 2023 at 12:52 PM

Dr. Vitulli,

Thank you for time. For your convenience, I have re-attached the two year READ 180 on Ed proposal along with some potential funding sources we have seen other districts tap into;

- Title I Alignment HMH Read 180
- Title III Alignment HMH Read 180
- Title IV-B Funding Alignment HMH Read 180
- IDEA Funding Alignment HMH Read 180

In short, the proposal includes a total of 588 students. All classroom materials and licensing for both student/teacher are included for a term of two years, plus professional services. The following graph provides # of students per stage by department/initiative.

tiem Description.	Special Ed	Expansion
Stage B	198	250
Stage C	140	0

Total 338 250

The following provides a snapshot of costs by department/initiative. This combined proposal reduces overall costs by \$77,630.78.

itena	Special Ed	Expansion	Combined Total
Sub-Total	\$ 151,780.66	\$ 120,614.46	\$ 272,395.12
Shipping & Handling	\$ 8,258.55	\$ 6,562.76	\$ 14,821.31
Total	\$ 160,039.21	\$ 127,177.22	\$ 287,216.43

back pack pages VIII.h.

Wy dropskip it o 110%

ZB Zaner-Bloser

INSPIRING

COME

MOMENTS

office distribution

# **QUOTE SUMMARY FOR**

East Stroudsburg Area Sch Dist

East Stroudsburg, PA
Tabitha Bradley
(570) 424-8500
tabitha-bradley@esasd.net

Quote # 00049233 Issued on August 2, 2023 Expires on September 29, 2023

#### PREPARED BY

Angie Eckerle Account Manager (800) 248-2568 ext. 2807 angie.eckerle@zaner-bloser.com

# THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

#### August 2, 2023

#### East Stroudsburg Area Sch Dist • East Stroudsburg, PA

Dear Dr Bradley:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Angie Eckerle Account Manager

#### **QUOTE SUMMARY**

28 Zaner-Bloser

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

Grade 2	\$5,922.50
SUBTOTAL COST	\$5,922.50
SHIPPING/PROCESSING (10%)	\$592.25
	SUBTOTAL COST

Includes materials, shipping, and processing. May not include applicable local and state taxes.

ITEM LIST

**ZB** Zaner-Bloser

#### The Superkids Reading Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781614365211	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Backpack Pages	\$5.75	515	\$2,961.25
9781614365242	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Backpack Pages	\$5.75	515	\$2,961.25
		SUBTOT	AL COST	\$5,922.50

#### AMOUNT TO BE INVOICED (including shipping)\* \$6,514,75 \* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax. MPORTANTI Please fill out this page completely. Missing information may result in delayed order processing. ☐ Invoice – P.O. # Check # \_\_\_\_ Make Checks Payable to: Zaner-Bloser Authorized Signature: Please do not submit credit card information with this form. To prepay with a credit card, call our Customer Experience dept at 800.421.3018, Mon-Fri, 8:00 am-6:00 pm ET. SCHOOL INFORMATION For use in school year: 20\_\_\_\_\_ to 20\_\_\_\_\_ First day of school: \_\_\_\_\_ Summer phone number: \_ Institution Type: District Dischool DIGITAL PRODUCT INFORMATION. Complete parts A, B, and C of the Digital Product Information section to ensure online access to digital product(s). A. Online access is controlled by a school or district Digital Administrator. This individual is responsible for adding and removing users throughout the school year. Additionally, this user can access important information such as parent contact information and student assessment data. Please provide the name and email of your school- or district-selected Digital Administrator below. B. If this order is being submitted by a school district, diocese, or third-party ordering service, please provide a list of the school(s) that require online access. By default, your school- or district-selected Digital Administrator will manage all schools listed below. (If you have more than six schools, please attach a complete list to your order.) C. Online access is assigned annually. Please enter the start date of the school year you will begin using the digital product. \_\_\_ School/District Name: East Stroudsburg Contact Name: Tabitha Bradley \_\_\_\_\_ Contact Email: City: East Stroudsburg State: PA Zip: 18301 Street Address: 50 Vine Street **DELIVERY INSTRUCTIONS** — IMPORTANT All available materials will ship at the time the order is processed unless otherwise specified. Order processing and delivery times vary depending on volumes and customer location. If there are dates you are unable to accept deliveries, please note below. If there aren't any special delivery date requirements, please check the box labeled "No Delivery Date Restrictions". Do Not Deliver Dates: \_ ☐ No Delivery Date Restrictions SHIP TO Same as BILLTO School/District Name: East Stroudsburg Area Sch Dist Contact Name: Materials Ship To Schools Directly \_\_\_\_ Contact Email: \_\_\_\_ \_\_\_\_\_ State: \_\_\_\_ Zip: \_ Street Address: City: RETURNS Returns will only be processed with prior authorization by Zaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in resalable condition. To make arrangements for a return and to ensure that you receive credit, contact Zaner-Bloser's Customer Experience department at 800.421.3018. Please do not return materials to the PO Box address. Return to: Zaner-Bloser, Returns Department, 10650 Toebben Dr, Independence, KY 41051. Please sign below to confirm your order and provide authorization for any applicable shipping charges and sales tax, if not sales tax exempt. Shipping is added at our standard rate of 10% or \$5.00, whichever is greater.

Contact our Customer Experience Department to place your order.

Mailing Address: Zaner-Bloser, PO Box 16764, Columbus, OH 43216-6764

Email: CustomerExperience@zaner-bloser.com • Phone: 800.421.3018 • Fax: 800.992.6087

Title:

Signature:

Date:

School	Address	Ship to	Customer #	
Bushkill Elem	113 North School Drive, Dingmand Ferry 18328	Matthew Sadowsky	199440	
East Stroudsburg Elem	93 Independence Road, East Stroudsburg 18301	David Barker	10065722	
JM Hill Elem	151 E Broad Street, East Stroudsburg 18301	Jessica Reese	923414	
Middle Smithfield Elem	5180 Milford Road, East Stroudsburg, PA 18302	Jennifer Moriarty	89543	
Resica Elem	1 Gravel Ridge Road, East Stroudsburg, PA 18302	Gail Kulick	4440	
SmithField Elem	245 River Road, East Stroudsburg, PA 18301	Eric Kerstetter	174008	
East Stroudsburg District 50 Vine St, East Stroudsburg PA 18301 Dr Tabitha Bradley				
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9781614365211	9781614365211		
SK Grade 2 S1	SK Grade 2 S1		
Backpack	Backpack		
72	72		
100	100		
99	99		
69	69		
86	86		
43	43		
46	46		
515	515		

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ZB Zaner-Bloser





**Bushkill Elementary School** 

Dingmans Fry, PA
Tabitha Bradley
(570) 588-4400
tabitha-bradley@esasd.net

Quote # 00051978 Issued on July 28, 2023 Expires on August 31, 2023

#### PREPARED BY

Kim McQuaide
Sales Consultant - Supplemental
(800) 248-2568 ext. 2568
kim.mcquaide@zaner-bloser.com

# THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

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July 28, 2023

#### Bushkill Elementary School • Dingmans Fry, PA

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

When you teach with *Zaner-Bloser Handwriting*, you're teaching all students to shine, with proven, research-based instruction that has helped generations of students to excel. Our efficient, effective method can be implemented through direct instruction and across disciplines in just 15 minutes per day.

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We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Kim McQuaide Sales Consultant - Supplemental



#### Bushkill Elementary School • Dingmans Fry, PA

PROGRAM	GRADE	SAVINGS	COST
Zaner-Bloser Handwriting	Grade 3	\$100.45	\$1,013.70
Zaner-Bloser Handwriting	Grade 4	\$100.45	\$1,013.70
Zaner-Bloser Handwriting	Grade 5	\$100.45	\$1,013.70
	TOTAL SAVINGS	\$301.35	
	SUBTOTAL COST		\$3,041.10
	SHIPPING/PROCESSING	G (10%)	\$304.11
AMOUNT TO BE INVOICED			\$3,345.21

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124512	Handwriting 2020 Grade 3 Small Classroom Package Contents include: 15 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$210.75	1	\$210.75
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	\$100.45
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	Complimentary
		SUBTOTA	AL COST	\$1,013.70

#### Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124529	Handwriting 2020 Grade 4 Small Classroom Package Contents include: 15 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$210.75	1	\$210.75
9781453124611	Handwriting 2020 Grade 4 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	1	\$100.45
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	1	Complimentary
	ENDER ENDE LEIN	SUBTOTA	AL COST	\$1,013,70

#### Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124536	Handwriting 2020 Grade 5 Small Classroom Package Contents include: 15 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$210.75	1	\$210.75
9781453124628	Handwriting 2020 Grade 5 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	Complimentary
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	\$100.45
	and the second	SUBTOTA	AL COST	\$1,013.70

# INSPIRING A



# THANK YOU for considering Zaner-Bloser.

We create resources for educators that help elementary students become more joyful, creative learners and communicators.

At Zaner-Bloser, we support your efforts to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—that reward students and help them realize the power of learning.



Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

angie.eckerle@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2807

SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com

Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

ZB Zaner-Bloser

A Highlights Company



# **QUOTE SUMMARY FOR**

# East Stroudsburg Elem School

East Stroudsburg, PA
Tabitha Bradley
(570) 421-1905
tabitha-bradley@esasd.net

Quote # 00051981 Issued on July 28, 2023 Expires on August 31, 2023

#### PREPARED BY

Kim McQuaide
Sales Consultant - Supplemental
(800) 248-2568 ext. 2568
kim.mcquaide@zaner-bloser.com

## THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

July 28, 2023

#### East Stroudsburg Elem School • East Stroudsburg, PA

Dear Tabitha Bradley:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

When you teach with *Zaner-Bloser Handwriting*, you're teaching all students to shine, with proven, research-based instruction that has helped generations of students to excel. Our efficient, effective method can be implemented through direct instruction and across disciplines in just 15 minutes per day.

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We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Kim McQuaide Sales Consultant - Supplemental



#### East Stroudsburg Elem School • East Stroudsburg, PA

PROGRAM	GRADE	SAVINGS	COST
Zaner-Bloser Handwriting	Grade 3	\$100.45	\$1,505.45
Zaner-Bloser Handwriting	Grade 4	\$170.70	\$1,806.80
Zaner-Bloser Handwriting	Grade 5	\$100.45	\$1,816.65
	TOTAL SAVINGS	\$371.60	
	SUBTOTAL COST		\$5,128.90
	SHIPPING/PROCESSING	G (10%)	\$512.89
AMOUNT TO BE INVOICED			\$5.641.79

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	4	\$1,405.00
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	\$100.45
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	Complimentary
	The state of the s	SUBTOTA	AL COST	\$1.505.45

# Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453119327	Handwriting 2020 Grade 4 Student Edition	\$14.05	5	Complimentary
9781453124611	Handwriting 2020 Grade 4 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	4	\$1,405.00
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	2	\$200.90
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	T	Complimentary
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	2	\$200.90
	The state of the s	SUBTOTA	AL COST	\$1,806,80

#### Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124536	Handwriting 2020 Grade 5 Small Classroom Package  Contents include: 15 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year  access.	\$210.75	1	\$210.75
9781453124628	Handwriting 2020 Grade 5 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	4	\$1,405.00
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	2	\$200.90
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	Complimentary
		SUBTOT	AL COST	\$1.816.65

# AMOUNT TO BE INVOICED (including shipping)\*

\$5,641.79

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

[	Invoice – P.O. #	Check #	
		Make Checks Payable to: Zaner-Blo	ser
F	Authorized Signature:	Phone:	
F	Please do not submit credit card information with this form.To prepay with a cre 		
F	or use in school year: 20 to 20 First day of school:	Summer phone number:	
	nstitution Type: District School		
	Order ALPRODUCT INFORMATION Complete parts A, B, and C of the Digital	al Product Information and	
A	. Unline access is controlled by a school or district Digital Administra	-t This is the contract of t	
	the school year. Additionally, this user can access important inform Please provide the name and email of your school- or district-select	ator. This individual is responsible for adding and removing users the nation such as parent contact information and student assessment of ted Digital Administrator below.	roughout data.
	Name:	Email:	
В.	If this order is being submitted by a school district, diocese, or third online access. By default, your school- or district-selected Digital A schools, please attach a complete list to your order.)	portu ovdevia	equire than six
* *******			
C.	Online access is assigned annually Places optor the etail date of	1100	
F-1772	Online access is assigned annually. Please enter the start date of the	ne school year you will begin using the digital product	
Barrier Co.	School/District Name: East Stroudsburg Area Sd		
Co	ntact Name: <u>Tabitha Bradley</u>	_ Contact Email:	
Str	eet Address: 50 VINE ST	City: East Stroudsburg State: PA Zip: 1830	
			1
Al cu th	ELIVERY INSTRUCTIONS — IMPORTANT  I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple box labeled "No Delivery Date Restrictions".	ase note below. If there aren't any special delivery date requirements, pl	olumes and ease check
Al cu th	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple e box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:	ase note below. If there aren't any special delivery date requirements, pl	olumes and ease check
Al cu th	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple e box labeled "No Delivery Date Restrictions".	ase note below. If there aren't any special delivery date requirements, pl	olumes and ease check
D All cuth	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstates.	No Delivery Date Restrictions	olumes and ease check
D All cuth	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple e box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstated Name: East Stroudstated Name: East Stroudsburg Elem School	Lase note below. If there aren't any special delivery date requirements, place in the place in t	olumes and ease check
All cuth. Do	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple to box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstated Name: East	Assertions delivery date requirements, pl  No Delivery Date Restrictions  ourg Elem School  Contact Email:  City: East Stroudsburg  State: PA  Zip: 1830	olumes and lease check
D All CL th D CO Stree	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple e box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstantact Name: East Stroudsburg Elem School  Set Address: 93 INDEPENDENCE ROAD  Returns will only be processed with prior authorization by Zaner-Blose lable condition. To make arrangements for a return and to ensure that you receive see do not return materials to the PO Box address. Return to: Zaner-Bloser, Fig. 1997.	No Delivery Date Restrictions  The Delivery Date Restrictions  Durg Elem School  Contact Email:  City: East Stroudsburg  Customer Experience. Materials must have been purchased within 90 days give credit, contact Zaner-Bloser's Customer Experience department at 800.4 seturns Department, 10650 Toebben Dr. Independence, KY 41051	olumes and lease check
D All cuth D Corrections Street	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple to box labeled "No Delivery Date Restrictions".  De Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstantact Name: East Stroudstantact Name: East Stroudstantact Name: 93 INDEPENDENCE ROAD  DEATH Returns will only be processed with prior authorization by Zaner-Blose	No Delivery Date Restrictions  The Delivery Date Restrictions  Durg Elem School  Contact Email:  City: East Stroudsburg  Customer Experience. Materials must have been purchased within 90 days give credit, contact Zaner-Bloser's Customer Experience department at 800.4 seturns Department, 10650 Toebben Dr. Independence, KY 41051	olumes and lease check
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Al cu the Do	I available materials will ship at the time the order is processed unless other istomer location. If there are dates you are unable to accept deliveries, ple e box labeled "No Delivery Date Restrictions".  D Not Deliver Dates:  Same as BILLTO School/District Name: East Stroudstantact Name: East Stroudstantact Name: East Stroudsburg Elem School  Bet Address: 93 INDEPENDENCE ROAD  DERIVE Returns will only be processed with prior authorization by Zaner-Blose lable condition. To make arrangements for a return and to ensure that you receive do not return materials to the PO Box address. Return to: Zaner-Bloser, Finds is estimated the processed with prior authorization for any appeal at our standard rate of 10% or \$5.00, whichever is greater.	No Delivery Date Restrictions  Contact Email: City: East Stroudsburg  Customer Experience. Materials must have been purchased within 90 days give credit, contact Zaner-Bloser's Customer Experience department at 800.4 leturns Department, 10650 Toebben Dr, Independence, KY 41051.  plicable shipping charges and sales tax, if not sales tax exempt. Shipp  Date: Department to place your order.	olumes and ease check

# EGG MOMENTS

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andwriting

Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

angie.eckerle@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2807

SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com

Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

ZB Zaner-Bloser

A Highlights Company





J M Hill Elementary School

East Stroudsburg, PA
Tabitha Bradley
(570) 424-8073
tabitha-bradley@esasd.net

Quote # 00051982 Issued on July 28, 2023 Expires on August 31, 2023

PREPARED BY

Kim McQuaide
Sales Consultant - Supplemental
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kim.mcquaide@zaner-bloser.com

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July 28, 2023

J M Hill Elementary School • East Stroudsburg, PA

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Thank you,

Kim McQuaide Sales Consultant - Supplemental



#### J M Hill Elementary School • East Stroudsburg, PA

GRADE	SAVINGS	COST
Grade 3	\$100.45	\$1,154.20
Grade 4	\$100.45	\$1,254.65
Grade 5	From St. 1800 in Mr. all with a tanked a day attacker.	\$1,154.20
TOTAL SAVINGS	\$200.90	
SUBTOTAL COST		\$3,563.0
SHIPPING/PROCESSING	C (100/)	\$356.33
	Grade 3 Grade 4 Grade 5  TOTAL SAVINGS  SUBTOTAL COST	Grade 3 \$100.45  Grade 4 \$100.45  Grade 5  TOTAL SAVINGS \$200.90  SUBTOTAL COST

AMOUNT TO BE INVOICED

\$3,919.36

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	3	\$1,053.75
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	Complimentary
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	\$100.45
	100 H 100 - 100 OCT - 1 700 Merc. 1	SUBTOTA	AL COST	\$1 154 20

# Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124611	Handwriting 2020 Grade 4 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	3	\$1,053.75
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	1	Complimentary
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	2	\$200.90
		SUBTOTA	AL COST	\$1.254.65

# Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124628	Handwriting 2020 Grade 5 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	3	\$1,053.75
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	\$100.45
		SUBTOTA	AL COST	\$1,154.20

# AMOUNT TO BE INVOICED (including shipping)\*

\$3,919.36

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

☐ Invoice – P.O. #	Check #
	Make Checks Payable to: Zaner-Bloser
Authorized Signature:	Phone:
Please do not submit credit card information with this form.To prep	pay with a credit card, call our Customer Experience dept at 800.421.3018, Mon-Fri, 8:00 am-6:00 pm
ZETTE OF INTERINATION	
For use in school year: 20 to 20 First day of	f school: Summer phone number:
Institution Type: District Dischool	
DIGITAL PRODUCT INFORMATION Complete parts A, B, and	d C of the Digital Product Information section to ensure online access to digital product(s).
A. Online access is controlled by a school or district Digital	al Administrator. This individual is responsible for adding and removing users throughout
Name:	Email:
B. If this order is being submitted by a school district dioc	ese, or third-party ordering service, please provide a list of the school(s) that require ted Digital Administrator will manage all schools listed below. (If you have more than six
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C Outline -	
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Contact Name: Tabitha Bradley  Street Address: 50 VINE ST  DELIVERY INSTRUCTIONS — IMPORTANT All available materials will ship at the time the order is processed customer location. If there are dates you are unable to accept detention the box labeled "No Delivery Date Restrictions".  Do Not Deliver Dates:  Same as BILLTO School/District Name: Contact Name:	Contact Email: City: East Stroudsburg State: PA Zip: 18301  d unless otherwise specified. Order processing and delivery times vary depending on volumes and leliveries, please note below. If there aren't any special delivery date requirements, please check No Delivery Date Restrictions  J M Hill Elementary School  Contact Email:
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Contact Name: Tabitha Bradley  Street Address: 50 VINE ST  DELIVERY INSTRUCTIONS — IMPORTANT  All available materials will ship at the time the order is processed customer location. If there are dates you are unable to accept d the box labeled "No Delivery Date Restrictions".  Do Not Deliver Dates:  Contact Name:  Street Address:  Button School/District Name:  Street Address:  Returns will only be processed with prior authorization by assalable condition. To make arrangements for a return and to ensure	Contact Email: City: East Stroudsburg State: PA Zip: 18301  d unless otherwise specified. Order processing and delivery times vary depending on volumes and leliveries, please note below. If there aren't any special delivery date requirements, please check No Delivery Date Restrictions  J M Hill Elementary School  Contact Email: State: Zip: YZaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in the base of the process
Contact Name: Tabitha Bradley  Street Address: 50 VINE ST  DELIVERY INSTRUCTIONS — IMPORTANT All available materials will ship at the time the order is processed customer location. If there are dates you are unable to accept dithe box labeled "No Delivery Date Restrictions".  Do Not Deliver Dates:  Contact Name:  Street Address:  Returns will only be processed with prior authorization by esalable condition. To make arrangements for a return and to ensure Please do not return materials to the PO Box address. Return to: Zar Please sign below to confirm your order and provide authorization.	Contact Email:  City: East Stroudsburg State: PA Zip: 18301  d unless otherwise specified. Order processing and delivery times vary depending on volumes and deliveries, please note below. If there aren't any special delivery date requirements, please check No Delivery Date Restrictions  J M Hill Elementary School  Contact Email:  City: State: Zip:  / Zaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in that you receive credit, contact Zaner-Bloser's Customer Experience department at 800.421.3018. ner-Bloser, Returns Department, 10650 Toebben Dr, Independence, KY 41051.
Contact Name: Tabitha Bradley  Street Address: 50 VINE ST  DELIVERY INSTRUCTIONS — IMPORTANT All available materials will ship at the time the order is processed customer location. If there are dates you are unable to accept dithe box labeled "No Delivery Date Restrictions".  Do Not Deliver Dates:  Contact Name:  Street Address:  Returns will only be processed with prior authorization by esalable condition. To make arrangements for a return and to ensure Please do not return materials to the PO Box address. Return to: Zar Please sign below to confirm your order and provide authorization dided at our standard rate of 10% or \$5.00, whichever is greater.	Contact Email:  City: East Stroudsburg State: PA Zip: 18301  d unless otherwise specified. Order processing and delivery times vary depending on volumes and deliveries, please note below. If there aren't any special delivery date requirements, please check No Delivery Date Restrictions  Medivery Date Restrictions  J M Hill Elementary School  Contact Email:  City:  State:  Zip:  Zaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in that you receive credit, contact Zaner-Bloser's Customer Experience department at 800.421.3018. ner-Bloser, Returns Department, 10650 Toebben Dr, Independence, KY 41051.
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# INSPIRING & COMENTS

# THANK YOU for considering Zaner-Bloser.

We create resources for educators that help elementary students become more joyful, creative learners and communicators.

At Zaner-Bloser, we support your efforts to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—that reward students and help them realize the power of learning.



Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

angie.eckerle@zaner-bloser.com Toll Free: 800.248.2568 ext. 2807 SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com

Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

ZB Zaner-Bloser

A Highlights Company





Middle Smithfield Elem School

East Stroudsburg, PA
Tabitha Bradley
(570) 223-8082
tabitha-bradley@esasd.net

Quote # 00051984 Issued on July 28, 2023 Expires on August 31, 2023

PREPARED BY

Kim McQuaide
Sales Consultant - Supplemental
(800) 248-2568 ext. 2568
kim.mcquaide@zaner-bloser.com

# THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

July 28, 2023

#### Middle Smithfield Elem School • East Stroudsburg, PA

Dear Tabitha Bradley:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

When you teach with *Zaner-Bloser Handwriting*, you're teaching all students to shine, with proven, research-based instruction that has helped generations of students to excel. Our efficient, effective method can be implemented through direct instruction and across disciplines in just 15 minutes per day.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Kim McQuaide Sales Consultant - Supplemental



AMOUNT TO BE INVOICED

\$3,720.75

#### Middle Smithfield Elem School • East Stroudsburg, PA

PROGRAM	GRADE	SAVINGS	COST
Zaner-Bloser Handwriting	Grade 3	\$114.50	\$1,013.70
Zaner-Bloser Handwriting	Grade 4	\$114.50	\$1,254.65
Zaner-Bloser Handwriting	Grade 5	\$100.45	\$1,114.15
	TOTAL SAVINGS	\$329.45	
	SUBTOTAL COST		\$3,382.5

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453119310	Handwriting 2020 Grade 3 Student Edition	\$14.05	1	Complimentary
9781453124512	Handwriting 2020 Grade 3 Small Classroom Package  Contents include: 15 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year  access.	\$210.75	· 1	\$210.75
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	\$100.45
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	1	Complimentary
	The second secon	SUBTOTA	AL COST	\$1.013.70

#### Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453119327	Handwriting 2020 Grade 4 Student Edition	\$14.05	1	Complimentary
9781453124611	Handwriting 2020 Grade 4 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	3	\$1,053.75
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	1	Complimentary
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	2	\$200.90
		SUBTOTA	AL COST	\$1,254.65

## Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124536	Handwriting 2020 Grade 5 Small Classroom Package  Contents include: 15 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year  access.	\$210.75	1	\$210.75
9781453124628	Handwriting 2020 Grade 5 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	2	\$200.90
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	Complimentary
		SUBTOTA	AL COST	\$1,114.15

# AMOUNT TO BE INVOICED (including shipping)\*

\$3,720.75

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

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# Cho Moments

# THANK YOU for considering Zaner-Bloser.

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At Zaner-Bloser, we support your efforts to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—that reward students and help them realize the power of learning.



Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

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Toll Free: 800.248.2568 ext. 2807

SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com

Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

**ZB** Zaner-Bloser

A Highlights Company



# **QUOTE SUMMARY FOR**

Resica Elementary School

East Stroudsburg, PA
Tabitha Bradley
(570) 223-6911
tabitha-bradley@esasd.net

Quote # 00051987 Issued on July 28, 2023 Expires on August 31, 2023

#### PREPARED BY

Kim McQuaide Sales Consultant - Supplemental (800) 248-2568 ext. 2568 kim.mcquaide@zaner-bloser.com

## THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

July 28, 2023

#### Resica Elementary School • East Stroudsburg, PA

Dear Tabitha Bradley:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

When you teach with *Zaner-Bloser Handwriting*, you're teaching all students to shine, with proven, research-based instruction that has helped generations of students to excel. Our efficient, effective method can be implemented through direct instruction and across disciplines in just 15 minutes per day.

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We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Kim McQuaide Sales Consultant - Supplemental



# Resica Elementary School • East Stroudsburg, PA

PROGRAM	GRADE	SAVINGS	COST
Zaner-Bloser Handwriting	Grade 3	\$156.65	\$802.95
Zaner-Bloser Handwriting	Grade 4		\$1,013.70
Zaner-Bloser Handwriting	Grade 5	\$200.90  Solution of the second of the secon	\$1,053.75
	TOTAL SAVINGS	\$357.55	
	SUBTOTAL COST		\$2,870.40
	SHIPPING/PROCESSING	6 (10%)	\$287.04
AMOUNT TO BE INVOICED	THE REAL PROPERTY OF THE PROPE		\$3 157 44

\$3,157.44

Includes materials, shipping, and processing. May not include applicable local and state taxes.

# Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	1		
9781453119310	The second section of the section of th	ITEM PRICE	QTY	TOTAL COST
rents, theny compared to the said state	Handwriting 2020 Grade 3 Student Edition	\$14.05	4	Complimentary
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	mannanna vesti a	La transfer and an experience a large of transfer of
781453119396	Handwriting 2020 Grade 3 Teacher Edition	THE RESERVE AND ADDRESS OF THE PARTY OF THE	Harris of the second of the second	Complimentary
CHARLES AND RESIDENCE OF SHILL SOMETHING	Sold-season regions (1) a reason regional annual control of the season o	\$100.45	1	\$100.45
		SUBTOTA	AL COST	\$802.95

# Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	OTV	
9781453124529	Handwriting 2020 Grade 4 Small Classroom Package Contents include: 15 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$210.75	QTY	**TOTAL COST \$210.75
9781453124611	Handwriting 2020 Grade 4 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	1	\$100.45
		SUBTOTA	L COST	\$1,013.70

# Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION			
9781453124628	Handwriting 2000 Over de E.L.	ITEM PRICE	QTY	TOTAL COST
	Handwriting 2020 Grade 5 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	3	\$1,053.75
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	2	Complimentary
		SUBTOTA	AL COST	\$1,053.75

# AMOUNT TO BE INVOICED (including shipping)\*

\$3,157.44

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

☐ Invoice	– P.O. #		Check #		
				Make Checks Payable	to: Zaner-Bloser
Authorized \$	Signature:		Phone:		
Please do not	submit credit card information with	his form.To prepay with a credi	t card, call our Customer Experier	nce dept at 800.421.3018, N	10n-Fri, 8:00 am-6:00 pm E
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Contact Nam	ool/District Name: East Stroudsbu	rg Area Sd		***	
Comact Nam	e: <u>Tabitha Bradley</u>		Contact Email:		
Street Addres	ss: 50 VINE ST		City: East Stroudsburg	State: PA	Zip: <u>18302</u>
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SF QN: 00051987 / NS CN: 4440

Expires on August 31, 2023

Page 5 of 6

# INSPIRING



MOMENTS

# THANK YOU for considering Zaner-Bloser.

We create resources for educators that help elementary students become more joyful, creative learners and communicators.

At Zaner-Bloser, we support your efforts to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—that reward students and help them realize the power of learning.



Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

angie.eckerle@zaner-bloser.com Toll Free: 800.248.2568 ext. 2807 SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

**ZB** Zaner-Bloser

A Highlights Company



# **QUOTE SUMMARY FOR**

# **Smithfield Elementary School**

East Stroudsburg, PA
Tabitha Bradley
(570) 421-2841
tabitha-bradley@esasd.net

Quote # 00051989 Issued on July 28, 2023 Expires on August 31, 2023

#### PREPARED BY

Kim McQuaide
Sales Consultant - Supplemental
(800) 248-2568 ext. 2568
kim.mcquaide@zaner-bloser.com

# THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

July 28, 2023

#### Smithfield Elementary School • East Stroudsburg, PA

Dear Tabitha Bradley:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

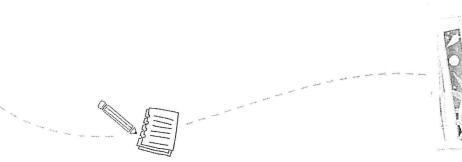
When you teach with *Zaner-Bloser Handwriting*, you're teaching all students to shine, with proven, research-based instruction that has helped generations of students to excel. Our efficient, effective method can be implemented through direct instruction and across disciplines in just 15 minutes per day.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. If information is missing on this page, processing your order may be delayed. Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Kim McQuaide Sales Consultant - Supplemental





# Smithfield Elementary School • East Stroudsburg, PA

PROGRAM	GRADE	SAVINGS	COST
Zaner-Bloser Handwriting	Grade 3	\$200.90	\$802.95
Zaner-Bloser Handwriting	Grade 4	\$100.45	\$1,013.70
Zaner-Bloser Handwriting	Grade 5	\$100.45	\$1,114.15
	TOTAL SAVINGS	\$401.80	
	SUBTOTAL COST		\$2,930.8
	SHIPPING/PROCESSING	G (10%)	\$293.0

AMOUNT TO BE INVOICED

\$3,223.88

Includes materials, shipping, and processing. May not include applicable local and state taxes.

#### Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124604	Handwriting 2020 Grade 3 Large Classroom Package Contents include: 25 copies of the Student Edition, 1 copy of the Practice Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.	\$351.25	2	\$702.50
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	The second secon	\$100.45
9781453119396	Handwriting 2020 Grade 3 Teacher Edition	\$100.45	2	Complimentary
		SUBTOTA	AL COST	\$802.95

# Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453124529	4529 Handwriting 2020 Grade 4 Small Classroom Package  Contents include: 15 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year  access.		1	\$210.75
9781453124611 Handwriting 2020 Grade 4 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.		\$351.25	2	\$702.50
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45	to more opening when the	Complimentary
9781453119402	Handwriting 2020 Grade 4 Teacher Edition	\$100.45		\$100.45
	The Conference of the Conferen	SUBTOTA	AL COST	\$1,013,70

## Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	- OTY	TOTAL COST
9781453124536	453124536 Handwriting 2020 Grade 5 Small Classroom Package \$210  Contents include: 15 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year  access.		\$210.75 1	
9781453124628 Handwriting 2020 Grade 5 Large Classroom Package  Contents include: 25 copies of the Student Edition, 1 copy of the Practice  Masters, 1 copy of the Handwriting Activity Cards for grades 3-5, 1 copy of the Teacher's Edition, and myZBPortal.com 1 year access.		\$351.25	2	\$702.50
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	2	\$200.90
9781453119419	Handwriting 2020 Grade 5 Teacher Edition	\$100.45	1	©Z00.90
	ANNOLES EN LA MEDIA CONTRACTOR DE CONTRACTOR	SUBTOTA	AL COST	\$1.114.15

# AMOUNT TO BE INVOICED (including shipping)\*

\$3,223.88

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

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			lake Checks Payable to: Zaner-Bloser
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C. Online acce	ess is assigned annually. Please enter the start date of the		ho allalat and at
NAME OF TAXABLE PARTY.	/District Name: East Stroudsburg Area Sd		ne agitai product.
	Tabitha Bradley		
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Street Address:	245 RIVER ROAD	City: East Stroudsburg	State: <u>PA</u> Zip: <u>18301</u>
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Please sign below	v to confirm your order and provide authorization for any app dard rate of 10% or \$5.00, whichever is greater.		
Signature:	Title:		Date:
	Contact our Customer Experience	Department to place your order.	
	Mailing Address: Zaner-Bloser, PO Bo Email: CustomerExperience@zaner-bloser.com	x 16764, Columbus, OH 43216-6764 • Phone: 800.421.3018 • Fax: 800.99	2.6087

SF QN: 00051989 / NS CN: 174008

Expires on August 31, 2023

Page 5 of 6

# INSPIRING



# MOMENTS

# THANK YOU for considering Zaner-Bloser.

We create resources for educators that help elementary students become more joyful, creative learners and communicators.

At Zaner-Bloser, we support your efforts to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—that reward students and help them realize the power of learning.



Handwriting

Z0338 09.22

SALES CONSULTANT - SUPPLEMENTAL

Kim McQuaide

kim.mcquaide@zaner-bloser.com

Toll Free: 800.248.2568 ext. 2568

ACCOUNT MANAGER - SUPPLEMENTAL

Angie Eckerle

angie.eckerle@zaner-bloser.com Toll Free: 800.248.2568 ext. 2807 SALES CONSULTANT - READING

Mary Betz

mary.betz@zaner-bloser.com

Toll Free: 800.248.2568

ACCOUNT MANAGER - READING

Toll Free: 800.248.2568

ZB Zaner-Bloser

A Highlights Company

VIII.3.





# **QUOTE SUMMARY FOR**

# East Stroudsburg Area Sch Dist

East Stroudsburg, PA
Tabitha Bradley
(570) 424-8500
tabitha-bradley@esasd.net

ZW Mr

Quote # 00052203 Issued on August 2, 2023 Expires on October 31, 2023

#### PREPARED BY

Angie Eckerle
Account Manager
(800) 248-2568 ext. 2807
angie.eckerle@zaner-bloser.com

# THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.



#### August 2, 2023

# East Stroudsburg Area Sch Dist . East Stroudsburg, PA

Dear Tabitha:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Angie Eckerle Account Manager

# **QUOTE SUMMARY**

AMOUNT TO BE INVOICED

**ZB** Zaner-Bloser

\$11,789.80

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

GRADE	COST	
Grade 2	\$210.00	
Grade 2	\$10,292,00	
Multigrade	\$216.00	
SUBTOTAL COST	\$10,718.00	
SHIPPING/PROCESSING (10%)	\$1,071.80	
	Grade 2 Grade 2 Multigrade SUBTOTAL COST	

Includes materials, shipping, and processing. May not include applicable local and state taxes.

ITEM LIST

ZB Zaner-Bloser

# The Superkids Phonemic Awareness Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	OTV T	W.O. W
9781453136898	Suportido 2022 Crodo 2 Th - O Lill Di		QTY	TOTAL COST
	Superkids 2022 Grade 2 The Superkids Phonemic Awareness Set Contents include: 1 set of 46 Phoneme Articulation Cards, 1 Teacher's Guide	\$105.00	2	\$210.00
A MANAGEMENT AND ENGINEERING TO THE STATE OF THE AND		SUBTOT	AL COST	\$210.00

The Superkids Reading Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781614365792	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Reader Non-Consumable	\$18.00	50	\$900.00
9781614368823	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Super Magazines, Issues 1-4	\$24.00	50	\$1,200.00
9781614368991	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Word Work Books (set of 2 books)  Contents include: 2 Word Work Books, 1 per student, consumable	\$15.00	50	\$750.00
9781614368632	Grade, Warm Up Unit - Unit 8 Teacher Materials  Contents include: 11 Teacher's Guides, Program Guide, Backpack Page masters, Assessment Book, Letter Formation Guide		2	\$700.00
9781614365365	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, \$15.00 Vord Work Book		50	\$750.00
9781614365808	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, \$18.00 Reader Non-Consumable		50	\$900.00
9781614368830	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Super Magazine Set Issues 5-8	\$24.00	50	\$1,200.00
9781614368649	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Unit 9-16 Teacher Materials Contents include: 10 Teacher's Guides, Assessment Book, Backpack Page masters  \$350.00		2	\$700.00
9781614368779	Superkids 2017 Grade 2 Book Club Set Contents include: 10 copies of 16 titles, 10 copies of 16 journals, 4 Teacher's Guides	\$1,110.00	2	\$2,220.00
781614365037	Superkids 2017 Grade 2 Big Book of Decoding	\$250.00	2	¢500.00
781614368670	Superkids 2017 Grade 2 Classroom Resource Kit Contents include: Superkids Skill-Building Book, Sound-Spelling Cards, Words to Know Cards, Superkids Second-Grade Poster	\$205.00	2	\$500.00 \$410.00
781598336344	Superkids Second- Grade Ice Cream Paper, 500 Sheets	\$31.00	2	\$62.00
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# The Superkids Reading Program: Multigrade

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781598339475	Superkids Bendable Figures in Bus Tin	\$108.00	2	\$216.00
		SUBTOT	AL COST	\$216.00

# ORDER INFORMATION

**ZB** Zaner-Bloser

# AMOUNT TO BE INVOICED (including shipping)\*

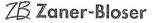
\$11,789.80

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of

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Name: 1	abitha Bradley		Email: tabitha-bra	adley@esasd.n	et	
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Contact Nam	e: Tabitha Bradley		Contact Email:			
Street Addres	ss: 50 VINE ST		City: East Stro	oudsburg	State: PA	Zip: <u>18301</u>
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Contact Name	: Tina Falbo					
Street Address	: 151 E Broad St		City: Fast Strop	udebura	Ctata: D:	
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Please do not retu	urn materials to the P	ssed with prior authorization by Zaner- nents for a return and to ensure that yo O Box address. Return to: Zaner-Blo	u receive credit, contact Zaner-E ser, Returns Department. 106!	Bloser's Custon 50 Toebben Di	ner Experience depar	tment at 800.421.3018.
Please sign belo	w to confirm your o	rder and provide authorization for a r \$5.00, whichever is greater.	ny applicable shipping charge	es and sales ta	ax, if not sales tax ex	empt. Shipping is
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	Em	Mailing Address: Zaner-Bloser,	PO Box 16764, Columbus, OH	your order. 43216-6764		

Email: CustomerExperience@zaner-bloser.com • Phone: 800.421.3018 • Fax: 800.992.6087

VIII. K.





# **QUOTE SUMMARY FOR**

## East Stroudsburg Area Sch Dist

East Stroudsburg, PA
Tabitha Bradley
(570) 424-8500
tabitha-bradley@esasd.net

Quote # 00052201 Issued on August 2, 2023 Expires on October 31, 2023

#### PREPARED BY

Angie Eckerle
Account Manager
(800) 248-2568 ext. 2807
angie.eckerle@zaner-bloser.com

#### THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.



#### August 2, 2023

#### East Stroudsburg Area Sch Dist . East Stroudsburg, PA

Dear Tabitha:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. If information is missing on this page, processing your order may be delayed. Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Angie Eckerle Account Manager

# **QUOTE SUMMARY**

**ZB** Zaner-Bloser

#### East Stroudsburg Area Sch Dist • East Stroudsburg, PA

PROC	GRAM			GRADE	COST
The	Superkids	Phonemic	Awareness	Kindergarten	\$105.00
The	Superkids	Phonemic	Awareness	Grade 2	\$105.00
The Su	ıperkids Re	ading Progra	am	Kindergarten	\$4,010.00
The Su	ıperkids Re	ading Progra	am	Grade 2	\$5,146.00
The Su	ıperkids Re	ading Progra	nm 	Multigrade	\$247,00
				SUBTOTAL COST	\$9,613.00
				SHIPPING/PROCESSING (10%)	\$961.30
АМО	UNT TO	BE INVOI	CED		\$10,574.30

Includes materials, shipping, and processing. May not include applicable local and state taxes.

ITEM LIST

ZB Zaner-Bloser

#### The Superkids Phonemic Awareness Program: Kindergarten

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453136874	Superkids 2022 Grade K The Superkids Phonemic Awareness Set	\$105.00	1	\$105.00
	Contents include: 1 set of 46 Phoneme Articulation Cards, 1 Teacher's Guide			

SUBTOTAL COST \$105.00

#### The Superkids Phonemic Awareness Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453136898	Superkids 2022 Grade 2 The Superkids Phonemic Awareness Set Contents include: 1 set of 46 Phoneme Articulation Cards, 1 Teacher's Guide	\$105.00	1	\$105.00
The last contract of the contr	THE RESIDENCE OF THE PROPERTY	SUBTOT	AL COST	\$105.00

#### The Superkids Reading Program: Kindergarten

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781614368687	Superkids 2017 Grade K, Semester 1, Meet the Superkids, Student Books Set, 1 Copy of Each of 13 Titles	\$15.00	25	\$375.00
9781614368595	Superkids 2017 Grade K, Semester 1, Meet the Superkids, Units 1-13 Teacher Materials	\$350.00	1	\$350.00
	Contents include: 15 Teacher's Guides, Building Blocks of Reading, Program Guide, Assessment Book, Letter Formation Guide, Practice Pages masters			
9781614368694	Superkids 2017 Grade K, Semester 2, Superkids' Club, Student Books Set,1 Copy of Each of 5 Titles	\$15.00	25	\$375.00
9781614368601	Superkids 2017 Grade K, Semester 2, Superkids' Club, Units 14- 24 Teacher Materials Contents include: 7 Teacher's Guides, Assessment Book, Practice Pages masters	\$350.00	1	\$350.00
9781614369707	Superkids 2017 Grade K Library Bundle with Informational Text Library Contents include: 5 libraries with 5 copies of 10 titles each	\$1,700.00	1	\$1,700.00
9781614365013	Superkids 2017 Grade K Big Book of Blending	\$250.00	1	\$250.00
9781614369691	Superkids 2017 Grade K Classroom Resource Kit with Superkids Figures Contents include: Superkids Skill-Building Book, Alphabet Cards, Tactile Cards, Picture Cards, Teacher and Student Letter Cards, Superkids Chart and Super Scene with Clings, Superkids Posters, Superkids Bendable Figures, 250 sheets of Ice Cream Paper	\$610.00	1	\$610.00

SUBTOTAL COST \$4,010.00

#### The Superkids Reading Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781614365792	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Reader Non-Consumable	\$18.00	25	\$450.00
9781614368823	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Super Magazines, Issues 1-4	\$24.00	25	\$600.00
9781614368991	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Word Work Books (set of 2 books)	\$15.00	25	\$375.00
	Contents include: 2 Word Work Books, 1 per student, consumable		1	

**ITEM LIST** 

**ZB** Zaner-Bloser

## The Superkids Reading Program: Grade 2

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781614368632	Superkids 2017 Grade 2, Semester 1, The Superkids Hit Second Grade, Warm Up Unit - Unit 8 Teacher Materials  Contents include: 11 Teacher's Guides, Program Guide, Backpack Page masters, Assessment Book, Letter Formation Guide	\$350.00	1	\$350.00
9781614365365	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Word Work Book	\$15.00	25	\$375.00
9781614365808	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Reader Non-Consumable	\$18.00	25	\$450.00
9781614368830	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Super Magazine Set Issues 5-8	\$24.00	25	\$600.00
9781614368649	Superkids 2017 Grade 2, Semester 2, The Superkids Take Off, Unit 9-16 Teacher Materials  Contents include: 10 Teacher's Guides, Assessment Book, Backpack Page masters	\$350.00	1	\$350.00
9781614368779	Superkids 2017 Grade 2 Book Club Set Contents include: 10 copies of 16 titles, 10 copies of 16 journals, 4 Teacher's Guides	\$1,110.00	1	\$1,110.00
9781614365037	Superkids 2017 Grade 2 Big Book of Decoding	\$250.00	1	\$250,00
9781614368670	Superkids 2017 Grade 2 Classroom Resource Kit Contents include: Superkids Skill-Building Book, Sound-Spelling Cards, Words to Know Cards, Superkids Second-Grade Poster	\$205,00	1	\$205.00
781598336344	Superkids Second- Grade Ice Cream Paper, 500 Sheets	\$31.00	1	\$31.00
	The second of th	SUBTOTA	L COST	\$5,146.00

#### The Superkids Reading Program: Multigrade

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781598339789	Superkids Ice Cream Paper, 500 sheets	\$31.00	1	\$31.00
9781598339475	Superkids Bendable Figures in Bus Tin	\$108.00	2	\$216.00
		SUBTOTA	AL COST	\$247.00

# AMOUNT TO BE INVOICED (including shipping)\*

\$10,574.30

\* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

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