V. Items for Discussion

a. Classroom Assessment Proposal by Pearson

CLASSROOM ASSESSMENT CUSTOMER PROPOSAL

5/29/19

Pearson

2018-2019 School Year

PREPARED FOR
Mary Olszewski
East Stroudsburg School District
mary-olszewski@esasd.net
Customer ID: ________

PREPARED BY
aimsweb Sales
joshua.buce@pearson.com
210.339.5691

MATERIALS

ISBN	PRODUCT NAME	PRODUCT DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE
AIMPLSCSUB	AIMSwebPlus	aimswebPlus Complete - Introductory Price	858	$8.50	$7,293.00

ACTIVATE TO aimswebPLUS ACCOUNT MANAGER: — **SUB-TOTAL** **$7,293.00**

NAME: Mary Olszewski

EMAIL: mary-olszewski@esasd.net

PHONE NUMBER: 570.424.8500 ext. 10722

Materials Sub-Total **$7,293.00**

SERVICES

ISBN	PRODUCT NAME	PRODUCT DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE
PPDAIMPLSOSTRNG	AIMSwebPlus	AIMSWEBPLUS ONSITE TRAINING GETTING STARTED	2	$3,500.00	$7,000.00

Webinar: Please provide two possible dates and times — **SUB-TOTAL** **$7,000.00**

1st choice Date: ____________

2nd choice Date:

Services Sub-Total **$7,000.00**

ESTIMATED TOTAL **$14,293.00**

ORDERING INFORMATION

TO PLACE YOUR ORDER YOU MAY USE ANY OF THE FOLLOWING OPTIONS:

BY FAX - Send a copy of this SIGNED cost proposal and your purchase order to **(866)313-6197**

BY EMAIL - Send a copy of this SIGNED cost proposal and your purchase order **to aimswebsales@pearson.com**

ONLINE - Place your aimsweb orders online at: https://www.pearsonassessments.com/ecommerce/aimsweb.html

PURCHASE ORDER DETAILS

NAME ____________ **PURCHASE ORDER NUMBER** ____________

TITLE ____________ **DATE** ____________

SIGNATURE **CUSTOMER ID**

TERMS & CONDITIONS

COST PROPOSAL, INCLUDING PRICING, IS VALID FOR 90 DAYS. TOTAL PRICE IS ESTIMATED BASED ON INFORMATION PROVIDED,

INVOICING WILL BE BASED ON THEN CURRENT PRICING INCLUDING TAXES AS APPLICABLE

INFORMATION REGARDING PEARSON'S RETURN POLICY CAN BE FOUND AT http://www.pearsonassessments.com/return-policy.html

The following steps should be included for any procurement that is over $10,900

a) Why are you requesting service/need?

- AimswebPlus is a web-based formative assessment tool that will screen and monitor the reading and math skills of special education students in grades K-8. AimswebPlus features standard-aligned measures and is proven to uncover gaps quickly, identify at-risk students and assess individual and classroom growth. The requested services include prices for 858 students and onsite training.

b) Cost Estimate; if over $5,000, were 3 quotes attained? If yes, please list vendors & amounts.

- No quotes were obtained as Pearson is the only vendor of AimswebPlus.

c) Procurement Method; Procurement card; Purchase Order

- Purchase Order

d) Funds account(s) to be charged for Procurement

Check box of funds:
General Account X ACCESS
Food Service
Special Activity
Capital Reserve

Account Name – ACCESS Tech Supplies & Fees
10-1241-650-891-10-211-310-000-9891-
10-1241-650-891-10-212-310-000-9891-
10-1241-650-891-10-213-310-000-9891-
10-1241-650-891-10-214-310-000-9891-
10-1241-650-891-10-215-310-000-9891-
10-1241-650-891-10-216-310-000-9891-
10-1241-650-891-20-517-310-000-9891-
10-1241-650-891-20-518-310-000-9891-

e) Selection of winning proposal

Was the lowest prices selected? If applicable, please explain why this vendor was chosen

- Pearson is the only vendor of AimswebPlus

If a Request for Proposal was prepared, how many proposers responded?

V. Items for Discussion

b. Proforma by Pro-Ed testing materials required for Psychologist

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER $5,000.00

The respondent's email address (**mary-olszewski@esasd.net**) was recorded on submission of this form.

FORM **611** **EAST STROUDSBURG AREA SCHOOL DISTRICT**
Procurement Form

Name Of Requester *

Mary Olszewski

Department *

Pupil Services

Building *

Administration

What service or item are you requesting? *

School Psychologist Testing Materials

Why are you requesting the service or item? *

The School Psychologists have become employees of ESASD starting 7/1/2019. Therefore, they will need testing materials in order to fulfill the requirements of their position.

Suggested Replacement: *

n/a

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over $5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. *

Pro-ed is the publisher/distribute of the specified testing items

Procurement Method: *

- (●) Quote
- ( ) Request for Proposal (RFP)
- ( ) Bid
- ( ) Other:

Was this purchase budgeted? *

No

Which Fund will be charged? *

10

What account will be charged? *

Pupil Services : 10-2140-610-000000006030000000

Selection of winning proposal, Was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

N/A

Any additional information you would like to provide.

100,000 dollars was presented to the board as the initial start up costs of hiring district school psychologists.

PROFORMA

Pro-Ed, Inc.
8700 Shoal Creek Boulevard
Austin, TX 78757-6897
800.897-3202 (512)451-3246
Fax 800/397-7633 www.proedinc.com

Date	Customer	P.O. Number	Order	Total Amount Due
07/11/19	01034564	QUOTE	2783805	5410.90

Billing Address

Bill To
EAST STROUDSBURG AREA
50 VINE ST
EAST STROUDSBURG PA 18301

Shipping Address

Ship To
EAST STROUDSBURG AREA
50 VINE ST
EAST STROUDSBURG PA 18301

Page	Terms	Order Type	Shipto	Ship Via
1	Net 30 Day	PRO FORMA	0000	BW

Product	Qty	Description	Price	Disc Rate	Amount
14460	1	SB5 COMP KIT & ONLINE SCORING	1226.00		1226.00
		GALE ROID			
9375	2	PICTORIAL TEST OF INTELLIGENGE	180.00		360.00
12590	1	PRIMARY TEST OF NONVERB INTELL	241.00		241.00
13540	7	SCALES F/ASSESS EMOT DIST,2E-S	226.00		1582.00
13430	4	PRAC IDEA DISRUP DEFIA GR 5-12	58.00		232.00
13425	4	PRAC IDEA DISRU DEFIA PRESCH-G	58.00		232.00
11995	1	SOS! PRACTICAL GUIDE F/LEAD SO	51.00		51.00
14497	1	ABAS-3 COMP KIT W/UNLIM USE SC	497.00		497.00
14505	3	ABAS-3 SCHOOL-TEACHER FORM (25	83.00		249.00
14504	3	ABAS-3 SCHOOL-PARENT FORM (25)	83.00		249.00

Product Amt	Ship/Hand	Tax Amt	Total Amt
4919.00	491.90		5410.90

V. Items for Discussion

c. Additional IU Service - $60,000

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER $5,000.00

The respondent's email address (**mary-olszewski@esasd.net**) was recorded on submission of this form.

FORM **611** **EAST STROUDSBURG AREA SCHOOL DISTRICT**
Procurement Form

Name Of Requester *

Mary Olszewski

Department *

Pupil Services

Building *

J. T. Lambert

What service or item are you requesting? *

A mental health worker contracted by CIU#20

Why are you requesting the service or item? *

We are requesting this service for our therapeutic emotional support program. This is a one year pilot program. To fund this position, we will not be hiring to para professionals who retired from JTL. The cost savings of this endeavor is $27,702. If this program is successful, ESASD will provide our own therapeutic emotional support program for the 20-21 school year rather than contracting with CIU#20

Suggested Replacement: *

Contracted mental health worker

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost savings in salary and benefits 27,702.

Cost Estimate: If over $5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. *

N/A

What is the total cost of the purchase? *

60,000

Procurement Method: *

- ○ Quote
- ○ Request for Proposal (RFP)
- ○ Bid
- ◉ Other: CONTRACT

Was this purchase budgeted? *

No

Which Fund will be charged? *

10

What account will be charged? *

ACCESS

Selection of winning proposal, Was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

CIU#20 has trained mental health workers. The proposed candidate has worked in the CIU20 classes for 8 years within the ESASD school district

Any additional information you would like to provide.

Craig Reichl and myself are excited to pilot this program! Through this pilot program we feel we can demonstrate the ability for our district provide our own emotional support programs rather than spending large amounts of money to contract for these classes from the IU. The success of this endeavor will enable us to demonstrate ESASD's ability to provide educational and behavioral support for our students with emotional difficulties. Additionally, it will allow the district to save a considerable amount of money and have more control over our student programming.

V. Items for Discussion

d. Trane Pay Application #3 for HS North/Lehman ATC Upgrade - $625,771.38

TRANE

Trane U.S. Inc.
3600 PAMMEL CREEK ROAD
LA CROSSE, WI 546017599

PAYMENT REQUISITION

Remit To: Trane U.S. Inc.
PO BOX 406469
ATLANTA, GA 30384-6469

TYPE	INVOICE
*** NUMBER	310087963
DATE	22-JUL-19
PAGE	1
PURCHASE ORDER NUMBER	Signed Proposal
CONTRACT NAME	East Stroudsburg SD North LI/H
CUSTOMER ACCOUNT #	3644415
PREVIOUS #	

Bill To: EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

Contract Name and Location: See applicable Tax Detail page(s)

Payment Terms	Due Date	Credit Job #	Contract #
N30	21-AUG-19	D424674	CID00068098

Application No. 03 for work completed thru **22-JUL-19**

1. ORIGINAL CONTRACT SUM: $2,838,638.00
2. Net Change by Change Orders: $0.00
3. CONTRACT SUM TO DATE: $2,838,638.00

4. TOTAL COMPLETED & STORED TO DATE: $1,624,824.76
   a. Percentage Completed: 57.24%
5. RETAINAGE:
   a. 10.00% of Completed Work: $162,482.48
   b. 0.00% of Stored Material: $0.00
   Total Retainage $162,482.48
6. TOTAL EARNED LESS RETAINAGE: $1,462,342.28
7. LESS PREVIOUS REQUESTS FOR PAYMENT: $836,570.90

8. CURRENT PROJECT PAYMENT DUE: $625,771.38
   (Before Applicable Sales Taxes)
9. Applicable Sales Taxes: $0.00
   See applicable Tax Detail page(s)

10. Amount Due This Requisition: $625,771.38
Currency: USD

***** PLEASE REFERENCE NUMBER 310087963 WITH YOUR PAYMENT**

Sections Included: Summary Sheet, Detail Sheet(s) and Tax Detail Sheet(s)

SPECIAL INSTRUCTIONS:

Federal Tax ID: 25-0900465

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

Form 07231010S

APPLICATION AND CERTIFICATION FOR PAYMENT (SUMMARY SHEET)

INV NBR: 310087963

TO: EAST STROUDSBURG SCHOOL DIST

CONTRACT NAME: East Stroudsburg SD North LI/H

APPLICATION NO: 03
APPLICATION DATE: 22-JUL-19
PERIOD TO: 22-JUL-19
CUST PROJECT NO: Signed Proposal

FROM: Trane
1185 NORTH WASHINGTON STREET

WILKES BARRE, PA 18705

CONTRACT LOCATION: See applicable Tax Detail page(s)

CONTRACT DATE: 27-NOV-18
CONTRACT NUMBER: CID00068098
CUST PO NO: Signed Proposal

APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract.

1. ORIGINAL CONTRACT SUM: $2,838,638.00
2. Net Change by Change Orders: $0.00
3. CONTRACT SUM TO DATE: (Line 1 +/- 2) $2,838,638.00
4. TOTAL COMPLETED & STORED TO DATE: $1,624,824.76
   (Column G on Detail Sheet)
5. RETAINAGE:
   a. 10.00% of Completed Work: $162,482.48
   (Columns D + E on Detail Sheet)
   b. 0.00% of Stored Material: $0.00
   (Column F on Detail Sheet)
   Total Retainage: $162,482.48
   (Line 5a + 5b or Total in Column I of Detail Sheet)
6. TOTAL EARNED LESS RETAINAGE: $1,462,342.28
   (Line 4 less Line 5 Total)
7. LESS PREVIOUS CERTIFICATES FOR PAYMENT: $836,570.90
   (Line 6 from prior Certificate)
8. CURRENT PAYMENT DUE: $625,771.38
   Before applicable Sales Tax
9. BALANCE TO FINISH, INCLUDING RETAINAGE: $1,376,295.72
   (Line 3 less line 6)

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months	$0.00	$0.00
Total approved this Month	$0.00	$0.00
TOTALS	$0.00	$0.00
NET CHANGES by Change Order	$0.00	

The undersigned Company Certifies that to the best of the Company's knowledge, information and belief, the work covered by this Application For Payment has been completed in accordance with the Contract Documents, and that current payment shown herein is now due

COMPANY: Trane

By: Tina Gallagher Rasalla DATE: 7/23/19

State of: Pennsylvania
County of: Luzerne
Subscribed and sworn to before me this 23rd day of July 2019

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
TINA GALLAGHER RASALLA
Notary Public
CITY OF WILKES BARRE, LUZERNE COUNTY
My Commission Expires Nov 30, 2019

My Commission expires: November 30, 2019

CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the undersigned company Certifies that to the best of their knowledge, information and belief, the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the company indicated above is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED: $625,771.38

(Attach explanation if amount certified differs from the amount applied for. Initial all figures on this Application and on the Detail Sheet that are changed to conform to the amount certifed.)

CERTIFIER:
BY: [signature] Date : 7/30/19

ACCEPTANCE:
BY : Date :

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the company named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the party under this Contract.

ORIGINAL DOCUMENT

Form: 072319IDS

DETAIL SHEET

INV NBR: 310087963

APPLICATION AND CERTIFICATE FOR PAYMENT, containing Certification, is attached.

APPLICATION NO:	03	CUST PO NUMBER:	Signed Proposal
APPLICATION DATE:	22-JUL-19	CONTRACT DATE:	27-NOV-18
PERIOD TO:	22-JUL-19	CONTRACT NUMBER:	CID00068098

A	B	C	D	E	F	G		H	I
			WORK COMPLETED						
ITEM NO.	DESCRIPTION OF WORK	SCHEDULED VALUE	FROM PREVIOUS APPLICATION (D + E)	THIS PERIOD	MATERIALS PRESENTLY STORED (NOT IN D OR E)	TOTAL COMPLETED AND STORED TO DATE (D + E + F)	% (G / C)	BALANCE TO FINISH (C - G)	RETAINAGE
1	Engineering	33,050.22	24,787.67	4,957.53	0.00	29,745.20	90.00%	3,305.02	2,974.52
2	Mechanical Installation	634,094.00	0.00	0.00	0.00	0.00	0.00%	634,094.00	0.00
3	Programming/Commissioning	248,096.12	49,619.22	74,428.84	0.00	124,048.06	50.00%	124,048.06	12,404.80
4	Project Management	83,652.03	16,730.41	25,095.61	0.00	41,826.02	50.00%	41,826.01	4,182.60
5	Material	933,131.83	559,879.10	279,939.55	0.00	839,818.65	90.00%	93,313.18	83,981.87
6	Valves	110,880.00	0.00	110,880.00	0.00	110,880.00	100.00%	0.00	11,088.00
7	ATC Installation	795,733.80	278,506.83	200,000.00	0.00	478,506.83	60.10%	317,226.97	47,850.69
	TOTAL	2,838,638.00	929,523.23	695,301.53	0.00	1,624,824.76	57.2%	1,213,813.24	162,482.48

TAX DETAIL SHEET

INV NBR: 310087963

APPLICATION AND CERTIFICATE FOR PAYMENT, containing Certification, is attached.	APPLICATION NO: 03	CUST PO NUMBER:	Signed Proposal
	APPLICATION DATE: 22-JUL-19	CONTRACT DATE:	27-NOV-18
	PERIOD TO: 22-JUL-19	CONTRACT NUMBER:	CID00068098

Location: EAST STROUDSBURG SCHOOL DIST
257 TIMBERWOLF DRIVE
DINGMANS FERRY, PA 18328

Billing this period less retainage:	**$625,771.38**
Applicable Sales Taxes:	**$0.00**
Tax State @ 0.00%	$0.00
Tax County @ 0.00%	$0.00
Tax City @ 0.00%	$0.00
Tax District @ 0.00%	$0.00

V. Items for Discussion

e. Jottan, Inc. Application #2 for HS North/Lehman Roof Replacement - $1,606,698.90

AIA® Document G702™ – 1992

Application and Certificate for Payment

TO OWNER: East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

PROJECT: 119010
INVOICE 119010-002
North HS and Lehman Intermediate
Dingmans Ferry, PA 18328

APPLICATION NO: 2
PERIOD TO: 7/31/2019
CONTRACT FOR:
CONTRACT DATE: 3/19/2019
PROJECT NOS: / /

Distribution to:
OWNER ☐
ARCHITECT ☐
CONTRACTOR ☐
FIELD ☐
OTHER ☐

FROM CONTRACTOR:
Jottan, Inc.
PO Box 166
Florence, NJ 08518

VIA ARCHITECT:
D'Huy Engineering
One East Broad St., Suite 310
Bethlehem, PA 18018

CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract.
AIA Document G703™, Continuation Sheet, is attached.

1. ORIGINAL CONTRACT SUM .... $ 7,008,635.00
2. NET CHANGE BY CHANGE ORDERS .... $ 0.00
3. CONTRACT SUM TO DATE *(Line 1 ± 2)* .... $ 7,008,635.00
4. TOTAL COMPLETED & STORED TO DATE *(Column G on G703)* .... $ 3,012,883.00
5. RETAINAGE:
a. 10.00% of Completed Work *(Columns D + E on G703)* $ 190,322.10
b. 0.00% of Stored Material *(Column F on G703)* $ 0.00
Total Retainage *(Lines 5a + 5b, or Total in Column I of G703)* .... $ 190,322.10
6. TOTAL EARNED LESS RETAINAGE .... $ 2,822,560.90
(Line 4 minus Line 5 Total)
7. LESS PREVIOUS CERTIFICATES FOR PAYMENT .... $ 1,215,862.00
(Line 6 from prior Certificate)
8. CURRENT PAYMENT DUE .... $ 1,606,698.90
9. BALANCE TO FINISH, INCLUDING RETAINAGE
(Line 3 minus Line 6) $ 4,186,074.10

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner	$ 0.00	$ 0.00
Total approved this month	$ 0.00	$ 0.00
TOTAL	$ 0.00	$ 0.00
NET CHANGES by Change Order	$ 0.00	

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR: Jottan, Inc.
By: [signature] Date: JUL 25,2019
State of: New Jersey
County of: BURLINGTON
Subscribed and sworn to before me this 25th day of July 2019
Notary Public: [signature]
My commission expires:

CAROLINE SMITH
Commission # 2432632
Notary Public, State of New Jersey
My Commission Expires
April 15, 2023

ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED .... $ $1,606,698.90

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT:
By: [signature] Date: 7/31/19

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

AIA® Document G703™ – 1992

To:
East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

From Contractor:
Jottan, Inc.
PO Box 166
Florence, NJ 08518

Continuation Sheet

AIA Document G702™–1992, Application and Certificate for Payment, or G732™–2009, Application and Certificate for Payment, Construction Manager as Adviser Edition, containing Contractor's signed certification is attached.
In tabulations below, amounts are in US dollars.
Use Column I on Contracts where variable retainage for line items may apply.

Project:
119010
INVOICE 119010-002
North HS and Lehman Intermediate
Dingmans Ferry, PA 18328

APPLICATION NO: 2
APPLICATION DATE: 7/25/2019
PERIOD TO: 7/31/2019
ARCHITECT'S PROJECT NO:

A	B	C	D	E	F	G		H	I
			WORK COMPLETED						
ITEM NO.	DESCRIPTION OF WORK	SCHEDULED VALUE	FROM PREVIOUS APPLICATION (D + E)	THIS PERIOD	MATERIALS PRESENTLY STORED (Not in D or E)	TOTAL COMPLETED AND STORED TO DATE (D+E+F)	% (G ÷ C)	BALANCE TO FINISH (C – G)	RETAINAGE (If variable rate)
1	BONDS	82,000.00	82,000.00	0.00	0.00	82,000.00	100	0.00	8,200.00
2	PHASE I	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00
3	MOBILIZATION	50,000.00	25,000.00	25,000.00	0.00	50,000.00	100	0.00	5,000.00
4	EQUIPMENT	110,000.00	11,000.00	99,000.00	0.00	110,000.00	100	0.00	11,000.00
5	ROOF VACUUM	36,000.00	0.00	36,000.00	0.00	36,000.00	100	0.00	3,600.00
6	ROOF DEMO	160,000.00	0.00	72,000.00	0.00	72,000.00	45	88,000.00	7,200.00
7	ROOFING - MATERIALS	2,219,105.00	1,109,662.00	1,109,443.00	0.00	2,219,105.00	100	0.00	110,944.30
8	ROOFING - LABOR	517,000.00	0.00	232,650.00	0.00	232,650.00	45	284,350.00	23,265.00
9	SHEET METAL- MATERIALS	551,640.00	0.00	0.00	0.00	0.00	0	551,640.00	0.00
10	SHEET METAL - LABOR	129,000.00	0.00	0.00	0.00	0.00	0	129,000.00	0.00
11	MASONRY - THRU WALL	225,540.00	0.00	157,878.00	0.00	157,878.00	70	67,662.00	15,787.80
12	PLUMBING- DRAINS	106,500.00	0.00	53,250.00	0.00	53,250.00	50	53,250.00	5,325.00
13	PUNCHLIST	5,000.00	0.00	0.00	0.00	0.00	0	5,000.00	0.00
14	PHASE II	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00
15	MOBILIZATION	45,000.00	0.00	0.00	0.00	0.00	0	45,000.00	0.00
16	EQUIPMENT	75,000.00	0.00	0.00	0.00	0.00	0	75,000.00	0.00
17	ROOF VACUUM	25,000.00	0.00	0.00	0.00	0.00	0	25,000.00	0.00
18	ROOF DEMO	105,000.00	0.00	0.00	0.00	0.00	0	105,000.00	0.00
19	ROOFING - MATERIALS	1,225,555.00	0.00	0.00	0.00	0.00	0	1,225,555.00	0.00
20	ROOFING - LABOR	321,800.00	0.00	0.00	0.00	0.00	0	321,800.00	0.00
21	SHEET METAL - MATERIAL	364,080.00	0.00	0.00	0.00	0.00	0	364,080.00	0.00
22	SHEET METAL - LABOR	80,000.00	0.00	0.00	0.00	0.00	0	80,000.00	0.00
23	MASON-THRU WALL	196,000.00	0.00	0.00	0.00	0.00	0	196,000.00	0.00
24	PLUMBING - DRAINS	56,000.00	0.00	0.00	0.00	0.00	0	56,000.00	0.00
25	PUNCHLIST	5,000.00	0.00	0.00	0.00	0.00	0	5,000.00	0.00
	GRAND TOTAL	6,690,220.00	1,227,662.00	1,785,221.00	0.00	3,012,883.00	45	3,677,337.00	190,322.10

AIA® Document G703™ – 1992

To:
East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

From Contractor:
Jottan, Inc.
PO Box 166
Florence, NJ 08518

Continuation Sheet

AIA Document G702™–1992, Application and Certificate for Payment, or G732™–2009, Application and Certificate for Payment, Construction Manager as Adviser Edition, containing Contractor's signed certification is attached.
In tabulations below, amounts are in US dollars.
Use Column I on Contracts where variable retainage for line items may apply.

Project:
119010
INVOICE 119010-002
North HS and Lehman Intermediate
Dingmans Ferry, PA 18328

APPLICATION NO: 2
APPLICATION DATE: 25/2019
PERIOD TO: /31/2019
ARCHITECT'S PROJECT NO:

A	B	C	D	E	F	G		H	I
			WORK COMPLETED						
ITEM NO.	DESCRIPTION OF WORK	SCHEDULED VALUE	FROM PREVIOUS APPLICATION *(D + E)*	THIS PERIOD	MATERIALS PRESENTLY STORED *(Not in D or E)*	TOTAL COMPLETED AND STORED TO DATE *(D+E+F)*	% *(G ÷ C)*	BALANCE TO FINISH *(C – G)*	RETAINAGE *(If variable rate)*
26	CLOSEOUTS	10,000.00	0.00	0.00	0.00	0.00	0	10,000.00	0.00
27	ALLOWANCES	308,415.00	0.00	0.00	0.00	0.00	0	308,415.00	0.00
	GRAND TOTAL	7,008,635.00	1,227,662.00	1,785,221.00	0.00	3,012,883.00	43	3,995,752.00	190,322.10

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

V. Items for Discussion

f. C & D Waterproofing Corp. Application #1 for Resica Roof Replacement - $8,685.00

Contractor's Application For Payment No. 1

To (Owner): East Stroudsburg Area School District	Applicatin Period:	Application Date:	5/31/2019
Project Resica Elementary School - Roof Replacement	From (Contractor): C&D Waterproofing Corp	Via (Engineer):	D'Huy Engineering, Inc.
Owner's Contract No:	Contract:		
	Contractor's Project No.: 19-292	Engineer's Project No.:	DEI# 287011

APPLICATION FOR PAYMENT

Change Order Summary

Approved Change Orders		
Number	Additions	Deductions
Totals		
Net Change By Change Orders		

1. ORIGINAL CONTRACT PRICE			$	667,715.00
2. Net Change by Change Orders			$	0.00
3. CURRENT CONTRACT PRICES(Line 1+2)			$	667,715.00
4.TOTAL COMPLETED AND STORED TO DATE			$	9,650.00
(Column F on Progress Estimate)				
5. RETAINAGE:				
a. 10% X	$9,650.00	Work Completed	$	965.00
b. 10% X	$0.00	Stored Material	$	0.00
c, Total Retainage (Line 5a + Line 5b)			$	965.00
6 AMOUNT ELIGIBLE TO DATE (Line 4 - Line 5c)			$	8,685.00
7. LESS PREVIOUS PAYMENTS(Line 6 - prior Application)			$	0.00
8. AMOUNT DUE THIS APPLICATION			$	8,685.00
9. BALANCE TO FINISH,PLUS RETAINAGE (Column G on Progress Estimate + Line 5 above)			$	659,030.00

CONTRACTOR'S CERTIFICATION

The undersigned Contractor certifies that : (1) all previous progress payments received from Owner on account of Work done under the Contract have been applied on account to discharge Contractor's legimate obligations incurred in connection with Work covered by prior Application for Payment: (2) title of all Work, materials and equipment incorporated in said Work or otherwise listed in or covered by this Application for Payment will pass to Owner at time of payment free and clear of all Liens, security interests and encumbrances (except such as are covered by a Bond acceptable to Owner indemnifying Owner against any such Liens, security interest or encumbrances); and (3) all Work covered by this Application for Payment is in accordance with the Contract Documents and is not defective.

Payment of : $ 8,685.00
(Line 8 or other - attach explanation of other amount)

is recommended by [signature] (Engineer) 8/5/19 (Date)

Payment of : $
(Line 8 or other - attach explanation of other amount)

is approved by
(Owner) (Date)

Approved by
Funding Agency (if applicable) (Date)

Notary Lisa A. Witchey

By [signature] Date 5-31-19

Commonwealth of Pennsylvania - Notary Seal
Lisa A. Witchey, Notary Public
Columbia County
My commission expires December 9, 2022
Commission number 1195475

Progress Estimate **Contractor's Application**

For(contract): Resica Elementary School - Roof Replacement

Application Period: 1/0/1900

Application Number: 1

Application Date: 5/31/2019

A		B	Work Completed		E	F		G
Item			C	D				
Specification Section No.	Description	Scheduled Value	From Prevous Application (C+D)	This Period	Materials Presently Stored (not in C or D)	Total Completed and Stored to Date (C+D+E)	% (F) B	Balance to Finish (B-F)
1	PAYMENT & PERFORMANCE BONDS	9,650.00	0.00	9,650.00	0.00	9,650.00	100%	0.00
2	MOBILIZATION / SITE SET-UP	18,000.00	0.00	0.00	0.00	0.00	0%	18,000.00
3	SHINGLE ROOF - MATERIAL	123,115.00	0.00	0.00	0.00	0.00	0%	123,115.00
4	SHINGLE ROOF - LABOR	126,535.00	0.00	0.00	0.00	0.00	0%	126,535.00
5	SHINGLE ROOF - METAL - MATERIAL	69,000.00	0.00	0.00	0.00	0.00	0%	69,000.00
6	SHINGLE ROOF - METAL - LABOR	79,850.00	0.00	0.00	0.00	0.00	0%	79,850.00
7	BUILT-UP ROOF - MATERIAL	95,200.00	0.00	0.00	0.00	0.00	0%	95,200.00
8	BUILT-UP ROOF - LABOR	70,000.00	0.00	0.00	0.00	0.00	0%	70,000.00
9	EQUIPMENT RENTAL	15,000.00	0.00	0.00	0.00	0.00	0%	15,000.00
10	DEMOBILIZATION/SITE CLEAN-UP	4,500.00	0.00	0.00	0.00	0.00	0%	4,500.00
11	WARRANTIES/PROJECT CLOSEOUTS	4,000.00	0.00	0.00	0.00	0.00	0%	4,000.00
12	ALTERNATE #1 - 30 YEAR	9,700.00	0.00	0.00	0.00	0.00	0%	9,700.00
13	ALTERNATE #2 - SKYLIGHT INFILL	10,765.00	0.00	0.00	0.00	0.00	0%	10,765.00
14	ALLOWANCE #1 - NAILABLE ROOF ISO	9,600.00	0.00	0.00	0.00	0.00	0%	9,600.00
15	ALLOWANCE #2 - STEEL DECKING	3,500.00	0.00	0.00	0.00	0.00	0%	3,500.00
16	ALLOWANCE #3 - 1 X 8 PLYWOOD	2,500.00	0.00	0.00	0.00	0.00	0%	2,500.00
17	ALLOWANCE #4 - ROOFER - (SHINGLE)	16,800.00	0.00	0.00	0.00	0.00	0%	16,800.00
	Totals	667,715.00	0.00	9,650.00	0.00	9,650.00	1%	658,065.00

V. Items for Discussion

g. C & D Waterproofing Corp. Application #2 for Resica Roof Replacement - $55,401.75

Contractor's Application For Payment No. 2

		Applicatin Period:	Application Date: 6/30/2019
To (Owner):	East Stroudsburg Area School District	From (Contractor): C&D Waterproofing Corp	Via (Engineer): D'Huy Engineering, Inc.
Project	Resica Elementary School - Roof Replacement	Contract:	
Owner's Contract No:		Contractor's Project No.: 19-292	Engineer's Project No.: DEI# 287011

APPLICATION FOR PAYMENT

Change Order Summary

Approved Change Orders		
Number	Additions	Deductions
Totals		
Net Change By Change Orders		

1. ORIGINAL CONTRACT PRICE		$	667,715.00
2. Net Change by Change Orders		$	0.00
3. CURRENT CONTRACT PRICES(Line 1+2)		$	667,715.00
4.TOTAL COMPLETED AND STORED TO DATE		$	71,207.50
(Column F on Progress Estimate)			
5. RETAINAGE:			
a. 10% X	$9,649.90 Work Completed	$	964.99
b. 10% X	$61,557.60 Stored Material	$	6,155.76
c. Total Retainage (Line 5a + Line 5b)		$	7,120.75
6 AMOUNT ELIGIBLE TO DATE (Line 4 - Line 5c)		$	64,086.75
7. LESS PREVIOUS PAYMENTS(Line 6 - prior Application)		$	8,685.00
8. AMOUNT DUE THIS APPLICATION		$	55,401.75
9. BALANCE TO FINISH,PLUS RETAINAGE (Column G on Progress Estimate + Line 5 above)		$	603,628.25

CONTRACTOR'S CERTIFICATION

The undersigned Contractor certifies that : (1) all previous progress payments received from Owner on account of Work done under the Contract have been applied on account to discharge Contractor's legimate obligations incurred in connection with Work covered by prior Application for Payment: (2) title of all Work, materials and equipment incorporated in said Work or otherwise listed in or covered by this Application for Payment will pass to Owner at time of payment free and clear of all Liens, security interests and encumbrances (except such as are covered by a Bond acceptable to Owner indemnifying Owner against any such Liens, security interest or encumbrances); and (3) all Work covered by this Application for Payment is in accordance with the Contract Documents and is not defective.

Payment of : $ 55,401.75
(Line 8 or other - attach explanation of other amount)

is recommended by [signature] (Engineer) 8/5/19 (Date)

Payment of : $
(Line 8 or other - attach explanation of other amount)

is approved by ______ (Owner) (Date)

Approved by ______ Funding Agency (if applicable) (Date)

Notary Lisa A Witchey

By [signature] | Date 6-30-19

Commonwealth of Pennsylvania - Notary Seal
Lisa A. Witchey, Notary Public
Columbia County
My commission expires December 9, 2022
Commission number 1195475

Progress Estimate **Contractor's Application**

For(contract): Resica Elementary School - Roof Replacement					Application Number				1
Application Period:	1/0/1900				Application Date:			6/30/2019	
A		B	Work Completed		E	F		G	
Item			C	D					
Specification Section No.	Description	Scheduled Value	From Prevous Application (C+D)	This Period	Materials Presently Stored (not in C or D)	Total Completed and Stored to Date (C+D+E)	% (F) B	Balance to Finish (B-F)	
1	PAYMENT & PERFORMANCE BONDS	9,650.00	9,650.00	0.00	0.00	9,650.00	100%	0.00	
2	MOBILIZATION / SITE SET-UP	18,000.00	0.00	0.00	0.00	0.00	0%	18,000.00	
3	SHINGLE ROOF - STORED MATERIAL	123,115.00	0.00	0.00	61,557.50	61,557.50	50%	61,557.50	
4	SHINGLE ROOF - LABOR	126,535.00	0.00	0.00	0.00	0.00	0%	126,535.00	
5	SHINGLE ROOF - METAL - MATERIAL	69,000.00	0.00	0.00	0.00	0.00	0%	69,000.00	
6	SHINGLE ROOF - METAL - LABOR	79,850.00	0.00	0.00	0.00	0.00	0%	79,850.00	
7	BUILT-UP ROOF - MATERIAL	95,200.00	0.00	0.00	0.00	0.00	0%	95,200.00	
8	BUILT-UP ROOF - LABOR	70,000.00	0.00	0.00	0.00	0.00	0%	70,000.00	
9	EQUIPMENT RENTAL	15,000.00	0.00	0.00	0.00	0.00	0%	15,000.00	
10	DEMOBILIZATION/SITE CLEAN-UP	4,500.00	0.00	0.00	0.00	0.00	0%	4,500.00	
11	WARRANTIES/PROJECT CLOSEOUTS	4,000.00	0.00	0.00	0.00	0.00	0%	4,000.00	
12	ALTERNATE #1 - 30 YEAR	9,700.00	0.00	0.00	0.00	0.00	0%	9,700.00	
13	ALTERNATE #2 - SKYLIGHT INFILL	10,765.00	0.00	0.00	0.00	0.00	0%	10,765.00	
14	ALLOWANCE #1 - NAILABLE ROOF ISO	9,600.00	0.00	0.00	0.00	0.00	0%	9,600.00	
15	ALLOWANCE #2 - STEEL DECKING	3,500.00	0.00	0.00	0.00	0.00	0%	3,500.00	
16	ALLOWANCE #3 - 1 X 8 PLYWOOD	2,500.00	0.00	0.00	0.00	0.00	0%	2,500.00	
17	ALLOWANCE #4 - ROOFER - (SHINGLE)	16,800.00	0.00	0.00	0.00	0.00	0%	16,800.00	
	Totals	667,715.00	9,650.00	0.00	61,557.50	71,207.50	11%	596,507.50	

V. Items for Discussion

h. D'Huy Invoice #49783 for the HS North/Lehman Water Heater Replacement - $980.00

i. D'Huy Invoice #49782 for the Trane Controls Oversight - $3,938.25

j. D'Huy Invoice #49781 for the North Campus Surveillance Camera Project - $463.88

k. D'Huy Invoice #49780 for the Resica Roof Replacement - $5,638.76

l. D'Huy Invoice #49778 for the HS North Roof Replacement - $20,000.45

m. D'Huy Invoice #49779 for the HS North/Lehman Roof Replacement – Forensic Investigation - $405.01

INVOICE

No. 49783
07/31/2019

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North & Lehman I.S. Water Heater Replacement

287014

For Services Rendered From June 29, 2019 To July 26, 2019

DEI Fee = $22,525 ($2,500 + 7.5% of Construction Cost $267,000)

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$22,525.00	$19,986.25	93.08	$980.00

INVOICE TOTAL **$980.00**

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49633	6/30/2019	$840.00	$0.00	$0.00	$0.00	$840.00
Total Prior Billing		**$840.00**	**$0.00**	**$0.00**	**$0.00**	**$840.00**

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49782
07/31/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

Trane Controls Oversight

287013

For Services Rendered From June 29, 2019 To July 26, 2019

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$26,255.00	$13,127.50	65.00	$3,938.25

INVOICE TOTAL **$3,938.25**

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49632	6/30/2019	$5,251.00	$0.00	$0.00	$0.00	$5,251.00
Total Prior Billing		**$5,251.00**	**$0.00**	**$0.00**	**$0.00**	**$5,251.00**

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49781
07/31/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

North Campus Surveillance Cameras
287012
For Services Rendered From June 29, 2019 To July 26, 2019

DEI Fee = 7% of Construction Cost $342,736 = $23,991.52

00 Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$23,991.52	$22,567.98	96.00	$463.88

INVOICE TOTAL **$463.88**

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49780
07/31/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

Resica Elementary School Roof Replacement

287011

For Services Rendered From June 29, 2019 To July 26, 2019

DEI Fee = 7% of Construction Cost $667,715 = $46,740.05

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$46,740.05	$24,742.27	65.00	$5,638.76

INVOICE TOTAL $5,638.76

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49630	6/30/2019	$1,372.24	$0.00	$0.00	$0.00	$1,372.24
Total Prior Billing		**$1,372.24**	**$0.00**	**$0.00**	**$0.00**	**$1,372.24**

INVOICE

No. 49778
07/31/2019

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North Roof Replacement

287010

For Services Rendered From June 29, 2019 To July 26, 2019

DEI Fee = 7% of Construction Cost $7,008,635 = $490,604

01 - High School North / Lehman I.S. Roof Investigation

Contract Amount	Previously Billed	% Complete	Invoice Amount
$12,900.00	$12,900.00	100.00	$0.00

02 - Design, Bidding & Construction Phase Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$490,604.00	$142,933.55	33.21	$20,000.45

INVOICE TOTAL $20,000.45

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49628	6/30/2019	$20,000.45	$0.00	$0.00	$0.00	$20,000.45
Total Prior Billing		**$20,000.45**	**$0.00**	**$0.00**	**$0.00**	**$20,000.45**

INVOICE

No. 49779
07/31/2019

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North Roof Replacement - Forensic Investigation

287010.1

For Services Rendered From June 29, 2019 To July 26, 2019

DEI Fee = 7% of Construction Cost $7,008,636 = $490,604

01 - Forensic Investigation

Contract Amount	Previously Billed	% Complete	Invoice Amount
$22,600.00	$795.00	5.31	$405.01

INVOICE TOTAL $405.01

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49629	6/30/2019	$795.00	$0.00	$0.00	$0.00	$795.00
Total Prior Billing		**$795.00**	**$0.00**	**$0.00**	**$0.00**	**$795.00**

V. Items for Discussion

o. Capital Projects Payment Tracking - Discussion

East Stroudsburg Area School District
Current Capital Projects

	Date	North Campus Camera Installation	Date	North HS/Lehman Roof Project	Date	North HS/Lehman ATC Upgrade	Date	Resica Roof Project	Date	South Campus Camera Installation	Date	North HS/Lehman Hot Water Replacement	Totals
Vendor	6071	Guyette Communications	6084	Jottan, Inc	3181	Trane	1237	C&D WaterProofing Corp.		CRCS Inc.		JBM	
Original Bid	3/18/2019	$ 342,736.00	3/18/2019	$ 7,008,635.00	10/15/2018	$ 2,838,638.00	3/18/2019	$ 667,715.00	5/7/2019	$ 303,182.32		$ 300,000.00	$ 11,460,906.32
Application 1	6/27/2019	$ 92,659.50	7/11/2019	$ 1,215,862.00	6/27/2019	$ 254,474.80	8/5/2019	$ 8,685.00					$ 1,571,681.30
Application 2	6/27/2019	$ 73,026.90	8/25/2019	$ 1,606,698.90	7/11/2019	$ 582,096.10	8/5/2019	$ 55,401.75					$ 2,317,223.65
Application 3	7/11/2019	$ 47,303.10			8/25/2019	$ 625,771.38	8/6/2019	$ 207,513.90					$ 880,588.38
Application 4													$ -
Application 5													$ -
Application 6													$ -
Application 7													$ -
Application 8													$ -
Total Payments to Date		$ 212,989.50		$ 2,822,560.90		$ 1,462,342.28		$ 271,600.65		$ -		$ -	$ 4,769,493.33
Left on Contract		$ 129,746.50		$ 4,186,074.10		$ 1,376,295.72		$ 396,114.35		$ 303,182.32		$ 300,000.00	$ 6,691,412.99
Completion Percentage		62%		40%		52%		41%		0%		0%	42%
				$ 451,768.00				$ 9,700.00					
				30 year warranty				30 year warranty					

V. Items for Discussion

p. Replacement of B Compressor - Proposal by Trane - $14,272.00

Trane
1185 N Washington St
Wilkes Barre, Pa 18705
Phone 570-821-4910
Fax 855-835-2817

TRANE SERVICE FIELD QUOTATION

Date: 7/26/2019

Project: Chiller

Customer: East Stroudsburg Area School District

Location: 50 Vine Street East Stroudsburg PA 18301

Customer Contact: Curtis Beam

Model#/Serial# CGAM110F/U13E38231

Trane is pleased to offer you this proposal for the following services:

Scope of work to be performed:

CKT 2, recover refrigerant and replace B compressor and liquid line dryer. Shorted to ground. Recharge ckt and check operation.

Our Price for this scope of work is.. $14,272.00

Notes:

1. This quote abides with US Communities Contract # 15-JLP-023 and Quote # 31-543115-19-001
2. Work to be performed during normal working hours Monday - Friday 7:00 AM - 3:30 PM exclusive of holidays unless overtime is specified in the above scope of work
3. Any service not listed is not included in this quotation
4. All work performed is in accordance with Trane's Standard Terms & Conditions (copy attached)
5. This quotation is valid for 10 days from above date of quote
6. If this proposal is not accepted by the customer, all diagnostic costs will be invoiced separately.

Submitted by: John Coledo

Work Authorized and price accepted by Customer Representative: ____________

Purchase Order Number: ____________

Date of Acceptance: ____________

TERMS AND CONDITIONS - QUOTED SERVICE

Company shall mean <<SenderCompanyName>>.

1. Acceptance; Agreement. These terms and conditions are an integral part of Company's offer and form the basis of any agreement (the "Agreement") resulting from Company's proposal (the "Proposal") for the services (the "Services") on equipment listed in the Proposal (the "Covered Equipment"). COMPANY'S TERMS AND CONDITIONS ARE SUBJECT TO PERIODIC CHANGE OR AMENDMENT. The Proposal is subject to acceptance in writing by the party to whom this offer is made or an authorized agent ("Customer") delivered to Company within 30 days from the date of the Proposal. If Customer accepts the Proposal by placing an order, without the addition of any other terms and conditions of sale or any other modification, Customer's order shall be deemed acceptance of the Proposal subject to Company's terms and conditions. If Customer's order is expressly conditioned upon the Company's acceptance or assent to terms and/or conditions other than those expressed herein, return of such order by Company with Company's terms and conditions attached or referenced serves as Company's notice of objection to Customer's terms and as Company's counter-offer to provide Services in accordance with the Proposal. If Customer does not reject or object in writing to Company within 10 days, the Company's counter-offer will be deemed accepted. Customer's acceptance of the Services by Company will in any event constitute an acceptance by Customer of Company's terms and conditions. In the case of a dispute, the applicable terms and conditions will be those in effect at the time of delivery or acceptance of the Services. This Agreement is subject to credit approval by Company. Upon disapproval of credit, Company may delay or suspend performance or, at its option, renegotiate prices and/or terms and conditions with Customer. If Company and Customer are unable to agree on such revisions, this Agreement shall be cancelled without any liability, other than Customer's obligation to pay for Services rendered by Company to the date of cancellation.

2. Services Fees and Taxes. Fees for the Services (the "Service Fee(s)") shall be as set forth in the Proposal and are based on performance during regular business hours. Fees for outside Company's normal business hours and any after-hours services shall be billed separately according to then prevailing overtime or emergency labor/labour rates. In addition to the stated Service Fee, Customer shall pay all taxes not legally required to be paid by Company or, alternatively, shall provide Company with acceptable tax exemption certificates. Customer shall pay all costs (including attorneys' fees) incurred by Company in attempting to collect amounts due.

3. Payment. Payment is due upon receipt of Company's invoice. Company reserves the right to add to any account outstanding for more than 30 days a service charge equal to the lesser of the maximum allowable legal interest rate or 1.5% of the principal amount due at the end of each month. Customer shall pay all costs (including attorneys' fees) incurred by Company in attempting to collect

4. Customer Breach. Each of the following events or conditions shall constitute a breach by Customer and shall give Company the right, without an election of remedies, to terminate this Agreement or suspend performance by delivery of written notice declaring termination, upon which event Customer shall be liable to the Company for all Services furnished to date and all damages sustained by Company (including lost profit and overhead): (1) Any failure by Customer to pay amounts when; or (2) any general assignment by Customer for the benefit of its creditors, or if Customer becomes bankrupt or insolvent or takes the benefit of any statute for bankrupt or insolvent debtors, or makes or proposes to make any proposal or arrangement with creditors, or if any steps are taken for the winding up or other termination of Customer or the liquidation of its assets, or if a trustee, receiver, or similar person is appointed over any of the assets or interests of Customer; (3) Any representation or warranty furnished by Customer in connection with this Agreement is false or misleading in any material respect when made; or (4) Any failure by Customer to perform or comply with any material provision of this Agreement.

5. Performance. Company shall perform the Services in accordance with industry standards generally applicable in the area under similar circumstances as of the time Company performs the Services. Company is not liable for any claims, damages, losses, or expenses, arising from or related to work done by or services provided by individuals or entities that are not employed by or hired by Company. Company may refuse to perform any Services or work where working conditions could endanger property or put at risk the safety of people. Unless otherwise agreed to by Customer and Company, at Customer's expense and before the Services begin, Customer will provide any necessary access platforms, catwalks to safely perform the Services in compliance with OSHA or state industrial safety regulations.

6. Exclusions. Unless expressly included in the Proposal, the Services do not include, and Company shall not be liable for, any of the

(a) Any guarantee of room conditions or system performance;

(b) Inspection, operation, maintenance, repair, replacement or performance of work or services outside the Services;

(c) Damage, repairs or replacement of parts made necessary as a result of the acts or omission of Customer or any Event of Force

(d) Any claims, damages, losses, or expenses, arising from or related to conditions that existed in, on, or upon the premises before the effective date of this Agreement ("Pre-Existing Conditions") including, without limitation, damages, losses, or expenses involving a Pre-Existing Condition of building envelope issues, mechanical issues, plumbing issues, and/or indoor air quality issues involving mold/mould and/or fungi; ect.

(e) Replacement of refrigerant is excluded, unless replacement of refrigerant is expressly stated as included with the Proposal.

7. **Warranty.** Company warrants that: (a) the material manufactured by Company and furnished hereunder is free from defects in material and manufacture for a period of 12 months from the earlier of the date of equipment start-up or replacement and (b) the labor/labour portion of the Services is warranted to have been properly performed for a period of 90 days from date of completion (the "Warranty"). Company obligations of equipment start-up, if any are stated in the Proposal, are coterminous with the Warranty period. Defects must be reported to Company within the Warranty period. Company's obligation under the Warranty is limited to repairing or replacing the defective part at its option and to correcting any improperly performed labor/labour. No liability whatsoever shall attach to Company until the Services have been paid for in full. Exclusions from this Warranty include damage or failure arising from: wear and tear; corrosion, erosion, deterioration; Customer's failure to follow the Company-provided maintenance plan; refrigerant not supplied by Trane; and modifications made by others to Company's equipment. Company shall not be obligated to pay for the cost of lost refrigerant or lost product. Some components of Company equipment may be warranted directly from the component supplier, in which event this Company Warranty shall not apply to those components but shall be pursuant to the warranty given by such component supplier. Notwithstanding the foregoing, all warranties provided herein terminate upon termination or cancellation of this Agreement. Equipment, material and/or parts that are not manufactured by Company are not warranted by Company and have such warranties as may be extended by the respective manufacturer.

THE WARRANTY AND LIABILITY SET FORTH IN THIS SECTION ARE IN LIEU OF ALL OTHER WARRANTIES AND LIABILITIES, WHETHER IN CONTRACT OR IN NEGLIGENCE, EXPRESS OR IMPLIED, IN LAW OR IN FACT, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR USE OR FITNESS FOR A PARTICULAR PURPOSE AND/OR OTHERS ARISING FROM COURSE OF DEALING OR TRADE. UNLESS EXPRESSLY WARRANTED IN WRITING FOR CERTAIN HUSSMANN BRANDED EQUIPMENT, COMPANY MAKES NO REPRESENTATION OR WARRANTY EXPRESS OR IMPLIED REGARDING PREVENTION BY THE SCOPE OF SERVICES, OR ANY COMPONENT THEREOF, OF MOLD/MOULD, FUNGUS, BACTERIA, MICROBIAL GROWTH, OR ANY OTHER CONTAMINATES. COMPANY SPECIFICALLY DISCLAIMS ANY LIABILITY IF THE SCOPE OF SERVICES OR ANY COMPONENT THEREOF IS USED TO PREVENT OR INHIBIT THE GROWTH OF SUCH MATERIALS. THE WARRANTY AND LIABILITY SET FORTH IN THIS AGREEMENT ARE IN LIEU OF ALL OTHER WARRANTIES AND LIABILITIES, WHETHER IN CONTRACT OR IN NEGLIGENCE, EXPRESS OR IMPLIED, IN LAW OR IN FACT, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

8. **Indemnity.** Company and Customer shall indemnify, defend and hold harmless each other from any and all claims, actions, costs, expenses, damages and liabilities, including reasonable attorneys' fees, resulting from death or bodily injury or damage to real or personal property, to the extent caused by the negligence or misconduct of the indemnifying party, and/or its respective employees or authorized agents in connection with their activities within the scope of this Agreement. Neither party shall indemnify the other against claims, damages, expenses, or liabilities to the extent attributable to the acts or omissions of the other party. If the parties are both at fault, the obligation to indemnify shall be proportional to their relative fault. The duty to indemnify will continue in full force and effect, notwithstanding the expiration or early termination hereof, with respect to any claims based on facts or conditions that occurred prior to expiration or termination.

9. **Limitation of Liability.** NOTWITHSTANDING ANYTHING TO THE CONTRARY, NEITHER PARTY SHALL BE LIABLE FOR SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES OF ANY NATURE (INCLUDING WITHOUT LIMITATION REFRIGERANT LOSS, PRODUCT LOSS, LOST REVENUE OR PROFITS), OR PUNITIVE DAMAGES WHETHER CLAIMED UNDER CONTRACT, WARRANTY, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL THEORY OR FACTS. Should Company nevertheless be found liable for any damages they shall be limited to the purchase price of the Services for one location over a 12 month term. IN NO EVENT SHALL SELLER BE LIABLE FOR ANY DAMAGES RESULTING FROM MOLD, FUNGUS, OTHER CONTAMINATES OR AIRBORNE BIOLOGICAL AGENTS.

10. **Asbestos and Hazardous Materials.** Company's services expressly exclude any identification, abatement, cleanup, control, disposal, removal or other work connected with asbestos or other hazardous materials (collectively, "Hazardous Materials"). Should Company become aware of or suspect the presence of Hazardous Materials, Company may immediately stop work in the affected area and shall notify Customer. Customer will be responsible for taking any and all action necessary to correct the condition in Customer shall be exclusively responsible for any claims, liability, fees and penalties, and the payment thereof, arising out of or relating to any Hazardous Materials on or about the premises, not brought onto the premises by Company. Company shall be required to resume performance of the services only when the affected area has been rendered harmless.

11. **Insurance.** Company agrees to maintain the following insurance during the term of the contract with limits not less than shown below and will, upon request from Customer, provide a Certificate of evidencing the following coverage:

Commercial General Liability	$2,000,000 per occurrence
Automobile Liability	$2,000,000 CSL
Workers Compensation	Statutory Limits

If Customer has requested to be named as an additional insured under Company's insurance policy, Company will do so but only subject to Company's manuscript additional insured endorsement under its primary Commercial General Liability policies. In no

12. Force Majeure. Company's duty to perform under this Agreement is contingent upon the non-occurrence of an Event of Force Majeure. If Company shall be unable to carry out any material obligation under this Agreement due to an Event of Force Majeure, this Agreement shall at Company's election (i) remain in effect but Company's obligations shall be suspended until the uncontrollable event terminates or (ii) be terminated upon ten (10) days notice to Customer, in which event Customer shall pay Company for all parts of the Services furnished to the date of termination. An "Event of Force Majeure" shall mean any cause or event beyond the control of Company. Without limiting the foregoing, "Event of Force Majeure" includes: acts of God; acts of terrorism, war or the public enemy; flood; earthquake; lightning; tornado; storm; fire; civil disobedience; pandemic insurrections; riots; labor disputes; labor or material shortages; sabotage; restraint by court order or public authority (whether valid or invalid), and action or non-action by or inability to obtain or keep in force the necessary governmental authorizations, permits, licenses, certificates or approvals if not caused by Company and the requirements of any applicable government in any manner that diverts either the material or the finished product to the direct or indirect benefit of the government.

CKT 2, recover refrigerant and replace B compressor and liquid line dryer. Shorted to ground. Recharge ckt and check operation.

14. Equal Employment Opportunity/Affirmative Action Clause. Company is a federal contractor which complies fully with Executive Order 11246, as amended, and the applicable regulations contained in 41 C.F.R. Parts 60-1 through 60-60, 29 U.S.C. Section 793 and the applicable regulations contained in 41 C.F.R. Part 60-741; and 38 U.S.C. Section 4212 and the applicable regulations contained in 41 C.F.R. Part 60-250; and Executive Order 13496 and Section 29 CFR 471, appendix A to subpart A, regarding the notice of employee rights in the United States and with Canadian Charter of Rights and Freedoms Schedule B to the Canada Act

15. U.S. Government Contracts. The following provision applies only to direct sales by Company to the US Government. The Parties acknowledge that all items or services ordered and delivered under this Agreement / Purchase Order are Commercial Items as defined under Part 12 of the Federal Acquisition Regulation (FAR). In particular, Company agrees to be bound only by those Federal contracting clauses that apply to "commercial" suppliers and that are contained in FAR 52.212-5(e)(1). Company complies with 52.219-8 or 52.219-9 in its service and installation contracting business. The following provision applies only to indirect sales by Company to the US Government. As a Commercial Item Subcontractor, Company accepts only the following mandatory flow down provisions: 52.219-8; 52.222-26; 52.222-35; 52.222-36; 52.222-39; 52.247-64. If the Services are in connection with a U.S. government contract, Customer agrees and hereby certifies that it has provided and will provide current, accurate, and complete information, representations and certifications to all government officials, including but not limited to the contracting officer and officials of the Small Business Administration, on all matters related to the prime contract, including but not limited to all aspects of its ownership, eligibility, and performance. Anything herein notwithstanding, Company will have no obligations to Customer unless and until Customer provides Company with a true, correct and complete executed copy of the prime contract. Upon request, Customer will provide copies to Company of all requested written communications with any government official related to the prime contract prior to or concurrent with the execution thereof, including but not limited to any communications related to contractor's Customer's ownership, eligibility or performance of the prime contract. Customer will obtain written authorization and approval from Company prior to providing any government official any information about Company's performance of the Services that are the subject of this offer or agreement, other than the Proposal or this Agreement.

This quote abides with US Communities Contract # 15-JLP-023 and Quote # 31-543115-19-001

V. Items for Discussion

q. C & D Waterproofing Corp. Application #3 for Resica Roof Replacement - $207,513.90

Contractor's Application For Payment No. 3

		Applicatin Period: 7/31/2019	Application Date: 7/19/2019
To (Owner):	East Stroudsburg Area School District	From (Contractor): C&D Waterproofing Corp	Via (Engineer): D'Huy Engineering, Inc.
Project	Resica Elementary School - Roof Replacement	Contract:	
Owner's Contract No:		Contractor's Project No.: 19-292	Engineer's Project No.: DEI# 287011

APPLICATION FOR PAYMENT

Change Order Summary

Approved Change Orders		
Number	Additions	Deductions
Totals		
Net Change By Change Orders		

1. ORIGINAL CONTRACT PRICE		$	667,715.00
2. Net Change by Change Orders		$	0.00
3. CURRENT CONTRACT PRICES(Line 1+2)		$	667,715.00
4.TOTAL COMPLETED AND STORED TO DATE		$	301,778.50
(Column F on Progress Estimate)			
5. RETAINAGE:			
a. 10% X	$116,563.50 Work Completed	$	11,656.35
b. 10% X	$185,215.00 Stored Material	$	18,521.50
c. Total Retainage (Line 5a + Line 5b)		$	30,177.85
6 AMOUNT ELIGIBLE TO DATE (Line 4 - Line 5c)		$	271,600.65
7. LESS PREVIOUS PAYMENTS(Line 6 - prior Application)		$	64,086.75
8. AMOUNT DUE THIS APPLICATION		$	207,513.90
9. BALANCE TO FINISH,PLUS RETAINAGE (Column G on Progress Estimate + Line 5 above)		$	396,114.35

CONTRACTOR'S CERTIFICATION

The undersigned Contractor certifies that : (1) all previous progress payments received from Owner on account of Work done under the Contract have been applied on account to discharge Contractor's legimate obligations incurred in connection with Work covered by prior Application for Payment: (2) title of all Work, materials and equipment incorporated in said Work or otherwise listed in or covered by this Application for Payment will pass to Owner at time of payment free and clear of all Liens, security interests and encumbrances (except such as are covered by a Bond acceptable to Owner indemnifying Owner against any such Liens, security interest or encumbrances); and (3) all Work covered by this Application for Payment is in accordance with the Contract Documents and is not defective.

Payment of : $ 207,513.90
(Line 8 or other - attach explanation of other amount)

is recommended by [signature] (Engineer) August 6, 2019 (Date)

Payment of : $
(Line 8 or other - attach explanation of other amount)

is approved by (Owner) (Date)

Approved by Funding Agency (if applicable) (Date)

Notary Lisa A. Witchey

By Michele E. Coombe Date 8-5-19

Commonwealth of Pennsylvania - Notary Seal
Lisa A. Witchey, Notary Public
Columbia County
My commission expires December 9, 2022
Commission number 1195475

Progress Estimate

Contractor's Application

For(contract): Resica Elementary School - Roof Replacement

Application Period: 7/31/2019

Application Number: 3

Application Date: 7/19/2019

A: Item		B	Work Completed		E	F		G
Specification Section No.	Description	Scheduled Value	C: From Prevous Application (C+D)	D: This Period	Materials Presently Stored (not in C or D)	Total Completed and Stored to Date (C+D+E)	% (F) B	Balance to Finish (B-F)
1	PAYMENT & PERFORMANCE BONDS	9,650.00	9,650.00	0.00	0.00	9,650.00	100%	0.00
2	MOBILIZATION / SITE SET-UP	18,000.00	0.00	18,000.00	0.00	18,000.00	100%	0.00
3	SHINGLE ROOF - STORED MATERIAL	123,115.00	0.00	0.00	123,115.00	123,115.00	100%	0.00
4	SHINGLE ROOF - LABOR	126,535.00	0.00	75,921.00	0.00	75,921.00	60%	50,614.00
5	SHINGLE ROOF - METAL - STORED MATERIAL	69,000.00	0.00	0.00	62,100.00	62,100.00	90%	6,900.00
6	SHINGLE ROOF - METAL - LABOR	79,850.00	0.00	3,992.50	0.00	3,992.50	5%	75,857.50
7	BUILT-UP ROOF - MATERIAL	95,200.00	0.00	0.00	0.00	0.00	0%	95,200.00
8	BUILT-UP ROOF - LABOR	70,000.00	0.00	0.00	0.00	0.00	0%	70,000.00
9	EQUIPMENT RENTAL	15,000.00	0.00	9,000.00	0.00	9,000.00	60%	6,000.00
10	DEMOBILIZATION/SITE CLEAN-UP	4,500.00	0.00	0.00	0.00	0.00	0%	4,500.00
11	WARRANTIES/PROJECT CLOSEOUTS	4,000.00	0.00	0.00	0.00	0.00	0%	4,000.00
12	ALTERNATE #1 - 30 YEAR	9,700.00	0.00	0.00	0.00	0.00	0%	9,700.00
13	ALTERNATE #2 - SKYLIGHT INFILL	10,765.00	0.00	0.00	0.00	0.00	0%	10,765.00
14	ALLOWANCE #1 - NAILABLE ROOF ISO	9,600.00	0.00	0.00	0.00	0.00	0%	9,600.00
15	ALLOWANCE #2 - STEEL DECKING	3,500.00	0.00	0.00	0.00	0.00	0%	3,500.00
16	ALLOWANCE #3 - 1 X 8 PLYWOOD	2,500.00	0.00	0.00	0.00	0.00	0%	2,500.00
17	ALLOWANCE #4 - ROOFER - (SHINGLE)	16,800.00	0.00	0.00	0.00	0.00	0%	16,800.00
	Totals	667,715.00	9,650.00	106,913.50	185,215.00	301,778.50	45%	365,936.50

V. Items for Discussion

r. Replacement of Riser at JTL – Proposal by StageRight - $13,975.00

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE OR ITEM OVER $5,000.00

The respondent's email address (**thomas-mcintyre@esasd.net**) was recorded on submission of this form.

FORM 611 **EAST STROUDSBURG AREA SCHOOL DISTRICT**
Procurement Form

Name Of Requester *

Craig Reichl

Department *

JT Lambert

Building *

JT Lambert

What service or item are you requesting? *

New Stage Risers

Why are you requesting the service or item? *

Our Current risers are dangerous and a safety hazard and almost collapsed on students.

Suggested Replacement: *

We need 8 risers total.

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

Cost Estimate: If over $5,000, were three (3) quotes obtained? If yes, Please list the vendor's information and quoted amount. *

Yes we obtained 3 quotes. StageRight $13.975, School Outfitters $15,777.13, Wenger $18,638.00

What is the total cost of the purchase? *

$13,975

Procurement Method: *

- (●) Quote
- ( ) Request for Proposal (RFP)
- ( ) Bid
- ( ) Other:

Was this purchase budgeted? *

No

Which Fund will be charged? *

32

What account will be charged? *

Unknown

Selection of winning proposal, Was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

Yes, the lowest quote was selected.

Any additional information you would like to provide.

STAGERIGHT

405 Pioneer Parkway
Clare, MI 48617
Phone: 800-438-4499
Fax: 989-386-3500
www.stageright.com

QUOTE FORM for East Stroudsburg Area School District
Quote: SQ-190805-0016782
Offer Valid Through: 9/4/2019
Proposed by: Jim Johnson
Phone: (800) 438-4499 x 813
Email: jjohnson@stageright.com

Quote Form

Quote Reference Number: 0016782

Address Information

Bill To:
East Stroudsburg Area School District
2000 Milford Road
East Stroudsburg, Pennsylvania 18302
United States

Ship To:
East Stroudsburg Area School District
2000 Milford Road
East Stroudsburg, Pennsylvania 18302
United States

Contact Buying: Andrea Rhoadhouse
Phone: (814) 795-4762
Email: andrea-rhoadhouse@esasd.net

Contact Shipping: Andrea Rhoadhouse

Terms and Conditions

Payment Method: Check
Payment Terms: Net 30 Days (with Approved Credit - May Require Financial Statements)

Delivery Terms: FOB Source
Billing Method: Email

East Stroudsburg Area School District-JT Lambert Intermediate-FR-36 Quote-080519

Product Lines

Product	Product Code	Quantity	Sales Price	Amount
FR-36 Fold & Roll Standing Choral Riser, 3-Level, 6' Wide with Gray Carpet Tread	307003	8.0 Each	$1,035.00	$8,280.00
FR-36 Fold & Roll Standing Choral Riser, Fourth Level Add-On Step with Gray Carpet Tread	307004	8.0 Each	$425.00	$3,400.00

Additional Charges/Credits

Additional Charge/Credit	Quantity	Sales Price	Amount
Shipping	1.0	$2,295.00	$2,295.00

Products Total: $11,680.00
Additional Charges/Credits Total: $2,295.00
Net Amount: $13,975.00

Specific Terms

Quoted Price Does NOT Include any State and/or Local Taxes

Within five business days from receipt of order, an order acknowledgement will be sent to confirm your order and provide a scheduled ship date. It will also contain important information regarding the processing and delivery of your order. Contact StageRight immediately if you do not receive your order confirmation.

Lead time is estimated and varies based on manufacturing capacity. Actual ship date will be determined at placement of order. Shipping rates are subject to change. Freight Terms: FOB Clare - MI

StageRight collects taxes for the following: AL AZ CA CO DC FL GA HI IN MI MN NE NJ NM NY PA TX WI WA

A Tax Exemption Certificate must be provided or sales tax will be added to the order

All labor and costs associated with docking - unloading - transferring or set-up of equipment and removal of debris are NOT included.

Visa - Mastercard - American Express and Discover Accepted

Order Authorization

Date

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Furnishing great places to learn!

www.schooloutfitters.com • 3736 Regent Ave. • Cincinnati, Ohio 45212-3724

For assistance, please contact:
Ryan Rogers
Phone: 866-619-5316
Fax 866-619-4316
ryan.rogers@schooloutfitters.com

Quote Summary

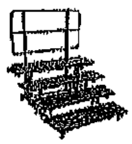
Quote #: QUO11064322
Valid through: 08/30/2019

Bill to:
BUSINESS OFFICE-ESASD
Accounts Payable
50 Vine St
East Stroudsburg PA 18301-2150 USA

Phone: 1 (570) 424-8520
Fax: 1 (570) 420-8384
Email: mariaela.horton@esasd.net

Ship to:
JT Lambert Intermediate School
Craig Reich
EAST STROUDSBURG PA 18301 USA

Phone: N/A
Fax N/A
Email: craig.reich@esasd.net

Item	SKU#	Description	Qty.	List	% Off	Price Per Item (including options)	Total Price
1.	AMT-PCR4 	Mobile E-Z Riser w/ Back Rail - Four Levels **Options:** Carpet – Black Carpet w/ Black Frame (+ $0.00) Frame Finish – Black Frame (+ $0.00) **Estimated Delivery:** 43 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)	3	$4,263.00	59%	$1,751.69*	$5,255.07
2.	AMT-PCR4 	Mobile E-Z Riser w/ Back Rail - Four Levels **Options:** Carpet – Black Carpet w/ Black Frame (+ $0.00) Frame Finish – Black Frame (+ $0.00) **Estimated Delivery:** 43 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)	3	$4,263.00	59%	$1,751.69*	$5,255.07
3.	AMT-PCR4 	Mobile E-Z Riser w/ Back Rail - Four Levels **Options:** Carpet – Black Carpet w/ Black Frame (+ $0.00) Frame Finish – Black Frame (+ $0.00) **Estimated Delivery:** 43 business days after order confirmation *Special product pricing based on COSTARS (Contract # 035-026)	2	$4,263.00	59%	$1,751.69*	$3,503.38

Shipping & Handling Breakdown

Items Shipping From:	Shipping Via:	Service(s) Included:
AmTab	XPO LOGISTICS	Lift Gate

Product SubTotal:	$14,013.52
Shipping & Handling:	$1,763.61
Sales Tax	0.00
Grand Total:	$15,777.13

Important Shipping Information

Shipping on specified items includes a lift gate on the truck, but does not include inside delivery. The driver will lower items to the ground only. Customer must bring inside. Inside delivery is available for an additional charge.

Please remember to inspect your order at the time of delivery. Do not throw away any of the original packaging until inspection is completed. Any missing parts or damages must be reported to customer service at 1-866-619-1776 within 5 business days of delivery.

All quotations are for tailgate delivery, F.O.B. factory, unless otherwise noted.

Sales Representative Comments

To assist with your budgetary needs, School Outfitters is guaranteeing the pricing on this quote until 08/30/2019. With fluctuation in the market due to tariffs, we will work closely with you after 08/30/2019 to assist in pricing.

Thank you for the opportunity to earn your business.

For Assistance: Ryan Rogers • Phone: 866-619-5316 • Fax 866-619-4316 • ryan.rogers@schooloutfitters.com

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For assistance, please contact:
Ryan Rogers
Phone: 866-619-5315
Fax: 866-619-4315
ryan.rogers@schooloutfitters.com

www.schooloutfitters.com • 1-800-260-2776 • 3736 Regent Ave. • Cincinnati, Ohio 45212-3724

Item Details

AmTab

Mobile E-Z Riser w/ Back Rail - Four Levels

Preparing for special events has never been simpler thanks to the Mobile E-Z Riser with Back Rail from AmTab. With heavy-duty casters, it's easy for just one person to transport the entire unit, and a gas cylinder makes setup a breeze. Folding it up for storage is just as simple. The built-in back rail saves you time, and also provides additional safety and stability. An integrated coupling bracket allows you to create secure arrangements to fit your needs. Riser decks are reversible, so you have control of configuration; create a straight formation by placing a reversed riser between two standard risers.100% made in the USA.

Specifications

Deck Style:	Carpet (charcoal)
Deck Material:	Plywood core w/ steel frame
Frame Material:	Steel tubing (black)
Levels:	4
Wheels:	Heavy-duty, 3" double ball bearing casters (non-marking)
Weight Capacity:	3,500 lbs.
Standing Capacity:	17-23 people
Warranty:	15 years
Length:	6' 6"
Depth:	5' 0"
Riser Height:	32"
Back Rail Height:	6' 6" off ground
Assembly:	Ships assembled
Other Info:	High-speed gas cylinder Built-in coupling brackets to easily connect multiple risers Reversible decks for varied configurations 100% made in the USA

Options

Carpet Color:
- Black Carpet w/ Black Frame
- Blue Carpet w/ Black Frame
- Charcoal Carpet w/ Black Frame
- Gray Carpet w/ Black Frame
- Green Carpet w/ Black Frame
- Red Carpet w/ Black Frame
- Tan Carpet w/ Black Frame

Frame Finish:
- Beige Frame
- Black Frame
- Brown Frame
- Gray Frame
- Metallic Champagne Frame
- Metallic Titanium Frame

Item	SKU#	Description	Qty.	List	% Off	Price Per Item (including options)	Total Price
1.	AMT-PCR4	Mobile E-Z Riser W/ Back Rail - Four Levels Options: Carpet -- Black Carpet w/ Black Frame (+ $0.00) Frame Finish -- Black Frame (+ $0.00)	3	$4,263.00	59%	$1,751.69*	$5,255.07

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Specifications

Deck Style:	Carpet (charcoal)
Deck Material:	Plywood core w/ steel frame
Frame Material:	Steel tubing (black)
Levels:	4
Wheels:	Heavy-duty, 3" double ball bearing casters (non-marking)
Weight Capacity:	3,600 lbs.
Standing Capacity:	17-25 people
Warranty:	15 years
Length:	6' 6"
Depth:	5' 5"
Riser Height:	32"
Back Rail Height:	6' 6" off ground
Assembly:	Ships assembled
Other Info:	High-speed gas cylinder Built-in coupling brackets to easily connect multiple risers Reversible decks for varied configurations 100% made in the USA

Options

Carpet Color:
- Black Carpet w/ Black Frame
- Blue Carpet w/ Black Frame
- Charcoal Carpet w/ Black Frame
- Gray Carpet w/ Black Frame
- Green Carpet w/ Black Frame
- Red Carpet w/ Black Frame
- Tan Carpet w/ Black Frame

Frame Finish:
- Beige Frame
- Black Frame
- Brown Frame
- Gray Frame
- Metallic Champagne Frame
- Metallic Titanium Frame

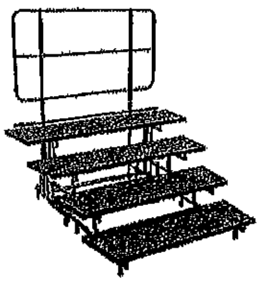
Item	SKU#	Description	Qty.	List	% Off	Price Per Item (including options)	Total Price
2.	AMT-FCR4	Mobile E-Z Riser w/ Back Rail - Four Levels **Options:** Carpet – Black Carpet w/ Black Frame (+ $0.00) Frame Finish – Black Frame (+ $0.00)	3	$4,263.00	59%	$1,751.69*	$5,255.07

SCHOOL OUTFITTERS® | Furnishing great places to learn®

www.schooloutfitters.com • 1-800-260-2776 • 3736 Regent Ave. • Cincinnati, Ohio 45212-3724

For assistance, please contact:
Ryan Rogers
Phone: 888-619-5315
Fax: 866-619-4316
ryan.rogers@schooloutfitters.com

Item Details



AmTab

Mobile E-Z Riser w/ Back Rail - Four Levels

Preparing for special events has never been simpler thanks to the Mobile E-Z Riser with Back Rail from AmTab. With heavy-duty casters, it's easy for just one person to transport the entire unit, and a gas cylinder makes setup a breeze. Folding it up for storage is just as simple. The built-in back rail saves you time, and also provides additional safety and stability. An integrated coupling bracket allows you to create secure arrangements to fit your needs. Riser decks are reversible, so you have control of configuration; create a straight formation by placing a reversed riser between two standard risers. 100% made in the USA.

Specifications

Deck Style:	Carpet (charcoal)
Deck Material:	Plywood core w/ steel frame
Frame Material:	Steel tubing (black)
Levels:	4
Wheels:	Heavy-duty, 3" double ball bearing casters (non-marking)
Weight Capacity:	3,600 lbs.
Standing Capacity:	17-23 people
Warranty:	15 years
Length:	6' 8"
Depth:	5' 8"
Riser Height:	32"
Back Rail Height:	6' 8" off ground
Assembly:	Ships assembled
Other Info:	High-speed gas cylinder Built-in coupling brackets to easily connect multiple risers Reversible decks for varied configurations 100% made in the USA

Options

Carpet Color:
- Black Carpet W/ Black Frame
- Blue Carpet W/ Black Frame
- Charcoal Carpet W/ Black Frame
- Gray Carpet W/ Black Frame
- Green Carpet W/ Black Frame
- Red Carpet W/ Black Frame
- Tan Carpet W/ Black Frame

Frame Finish:
- Beige Frame
- Black Frame
- Brown Frame
- Gray Frame
- Metallic Champagne Frame
- Metallic Titanium Frame

Item	SKU#	Description	Qty.	List	% Off	Price Per Item (including options)	Total Price
3.	AMT-PCR4	Mobile E-Z Riser w/ Back Rail - Four Levels	2	$4,263.00	59%	$1,751.69*	$3,503.38

Options:
- Carpet – Black Carpet W/ Black Frame (+ $0.00)
- Frame Finish – Black Frame (+ $0.00)

Wenger

< Back

Add Items to Cart

Estimate Details

Quote Number:W000282048
Creation Date: 2019/03/28
Expire Date: 2019/04/27

	Item	Quantity	Price
	4-step Signature Riser Model : 4-Step	8	$16,832.00

Estimate Subtotal	$16,832.00
Shipping	$1,301.00
Handling	$505.00
Tax	$0.00
Estimate Total:	$18,638.00

Shipping Address

Organization	JTL Choirs
Address	2000 Milford Road 2000 Milford Road
City State Zip	East Stroudsburg , PA 18301
Other/More	

Billing Address

Organization	JT Lambert Intermediate School
Address	2000 Milford Road 2000 Milford Road
City State Zip	East Stroudsburg , PA 18301
Other/More	

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SICO America Inc. 7525 Cahill Road, Minneapolis, MN 55439

QUOTATION

Date: 08/05/19

Quote Number: 00078993

Prepared by:
Tony Kincade - Education Regional Sales Manager
tkincade@sicoinc.com
Phone: (612) 259-0346 / Fax: (952) 941-6688

In lieu of a purchase order, please sign/date above after reviewing our legal terms

Bill To:
Attn: Andrea Rhoadhouse
JT Lambert Intermediate School

Ship To:
JT Lambert Intermediate School
2000 Milford Road
East Stroudsburg, PA 18301

Phone: (570) 424-8430 / **Fax:**
Email: andrea-rhoadhouse@esasd.net

Final Destination: USA

Part Number	Description	Qty	List Price	Net Unit Price	Net Amount
2611-4328	4-rise Choral Riser	8	3,462.00	1,904.10	15,232.80
C2612-34GRDB	Set of 2 Side Rails with 2 storage hangers	1	1,238.00	680.90	680.90

Subtotal:	15,913.70
Tax:	0.00
Estimated Shipping:	1,200.00
Grand Total USD:	17,113.70

EXCLUDES applicable Sales Tax

SICO America Inc. 7525 Cahill Road, Minneapolis, MN 55439

QUOTATION

Date: 08/05/19

Quote Number: 00078993

DELIVERY INFORMATION TO DETERMINE ACCURATE FREIGHT CHARGES:

THIS INFORMATION IS REQUIRED FOR ALL FREIGHT ESTIMATES. ANSWERS PROVIDED MAY RESULT IN ADDITIONAL CHARGES.

	YES	NO
1. Is location accessible to a 53' trailer and is there adequate space for the truck to access the site?	☒	☐
2. If no dock is available will you need a ramp or lift gate?	☒	☐
3. Is the trucker dropping off partial shipments at one or more addresses? If YES, please explain:	☐	☒
4. Is inside delivery required?	☐	☒
5. Will there be a specific date required for delivery on the BOL?	☐	☒
6. Is there a definite time needed at delivery point?	☐	☒
7. Is the carrier to call before delivery or call for delivery appointment?	☒	☐
8. Will you need assistance unloading the trailer?	☐	☒
Additional Comments or Information Regarding Delivery: ABF- $1200 w/lift gate, 16 ft. 1,835 lbs. JR		

NOTE:

All orders will ship FOB ORIGIN, PREPAID & ADD. Actual freight amount at time of shipment will be invoiced.
All table orders for 5 units and under will be crated and a $75.00 per order crating charge added to the invoice.

SICO America Inc. 7525 Cahill Road, Minneapolis, MN 55439

LEGAL TERMS AND CONDITIONS

PRICE: Quoted Pricing in U.S. Dollars, EX WORKS/F.O.B. Factory.

COMMENTS: The prices in this quote are valid for 30 days from the date of this quote. We reserve the right to correct any material errors contained herein. Quote EXCLUDES applicable sales tax and freight, unless otherwise quoted. For orders shipping outside of the U.S., this quote EXCLUDES applicable taxes, custom duties, detention, demurrage, and clearing costs. This must be coordinated with your broker. SICO will provide appropriate export documentation. It is the responsibility of the forwarder and/or customs broker to file the appropriate documentation for importation and clearance.

FREIGHT: *For U.S. shipments only:* any estimated freight is to destination ONLY; it does not include additional delivery equipment, i.e., lift gate, inside delivery, set-up or packing materials disposal, etc. If delivery equipment is required for delivery, additional charges will apply. *Freight prices are subject to change based on actual shipping charges. For shipments outside the U.S. estimated freight will be provided upon request to forwarder, port, or destination.*

TERMS: Net 30 days with approved credit for orders being delivered in the U.S. Advance Payment for orders being delivered outside the U.S.

STANDARD PRODUCTS: SICO standard products are produced to fulfill specific order requests, therefore, no standard product will be accepted for return unless a SICO America, Inc. representative provides written consent and the customer approves and returns the "SICO Material Authorization Request" form.

Standard products that will be given consideration for return must meet the following conditions:

- Not older than 60 days from the shipment date
- The standard product(s) must never have been used
- The standard products(s) must be able to be returned in their original packaging material

In addition the following applies if consent is provided for the return of standard product(s):

- A 25% handling fee will be charged on all returns
- The customer is accountable for the cost of freight "there and back" to the specified SICO America, Inc. location
- If the standard product(s) is damaged when received by SICO America, Inc. the customer will not receive any credit for the standard product(s) returned.

NON-STANDARD PRODUCTS: Non-standard product(s) are not accepted for return under any conditions.

TRANSPORTATION RESPONSIBILITY: SICO products are shipped *EX WORKS*/F.O.B. factory, from Minneapolis, Minnesota; Conway, Arkansas; Belleville, Wisconsin; or drop shipped directly from a SICO supplier. This means that the buyer, and not the seller, owns the goods and carries all the risk of loss or damage after the goods leave the factory. It is the buyer's responsibility to inspect the shipment upon delivery before accepting delivery in good condition. Any damage, visible or concealed, must be noted on the carrier's delivery receipt in the presence of the driver. This should be done before signing the bill of lading accepting the goods in good condition. The customer is responsible for filing freight claims. SICO will assist in filing loss or damage claims upon receipt of proper documents, but cannot be responsible for the actual collection of claims or replacement of the order.

DELIVERY: SICO assumes no liability for damages on account of delay in delivery resulting from any cause whatsoever beyond its reasonable control. If requested, SICO will ship orders in quantity uncartoned by furniture van. The additional cost will be charged to the customer. SICO reserves the right to ship by van at its own discretion.

NOTE: All quotations and agreements are contingent upon absence of strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before final acceptance. Typographical errors are subject to correction. Conditions not specifically herein shall be governed by established trade customs. Terms inconsistent with those stated herein which may appear on Purchaser's formal order will not be binding on the seller.

GUARDRAILS: This safety feature is necessary for use with all SICO stages and risers.

SICO America Inc. 7525 Cahill Road, Minneapolis, MN 55439

THANK YOU. WE LOOK FORWARD TO SERVING YOU.

V. Items for Discussion

s. Property & Facilities Items:

i. D'Huy Invoice #49628 for the HS North Roof Replacement – $20,000.45

ii. D'Huy Invoice #49630 for the Resica Roof Replacement – $1,372.24

iii. D'Huy Invoice #49632 for the Trane Controls Oversight – $5,251.00

iv. D'Huy Invoice #49633 for the HS North/Lehman Water Heater Replacement – $840.00

v. D'Huy Invoice #49629 for the HS North Roof Replacement – Forensic Investigation - $795.00

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49628
06/30/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North Roof Replacement

287010

For Services Rendered From June 01, 2019 To June 28, 2019

DEI Fee = 7% of Construction Cost $7,008,635 = $490,604

01 - High School North / Lehman I.S. Roof Investigation

Contract Amount	Previously Billed	% Complete	Invoice Amount
$12,900.00	$12,900.00	100.00	$0.00

02 - Design, Bidding & Construction Phase Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$490,604.00	$122,933.10	29.13	$20,000.45

INVOICE TOTAL $20,000.45

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49630
06/30/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

Resica Elementary School Roof Replacement

287011

For Services Rendered From June 01, 2019 To June 28, 2019

DEI Fee = 7% of Construction Cost $667,715 = $46,740.05

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$46,740.05	$23,370.03	52.94	$1,372.24

INVOICE TOTAL $1,372.24

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49632
06/30/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

Trane Controls Oversight

287013

For Services Rendered From June 01, 2019 To June 28, 2019

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$26,255.00	$7,876.50	50.00	$5,251.00

INVOICE TOTAL $5,251.00

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49633
06/30/2019

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North & Lehman I.S. Water Heater Replacement
287014
For Services Rendered From June 01, 2019 To June 28, 2019

DEI Fee = $22,525 ($2,500 + 7.5% of Construction Cost $267,000)

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
$22,525.00	$19,146.25	88.73	$840.00

INVOICE TOTAL **$840.00**

D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49629
06/30/2019

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North Roof Replacement - Forensic Investigation

287010.1

For Services Rendered From June 01, 2019 To June 28, 2019

DEI Fee = 7% of Construction Cost $7,008,635 = $490,604

01 - Forensic Investigation

Contract Amount	Previously Billed	% Complete	Invoice Amount
$22,600.00	$0.00	3.52	$795.00

INVOICE TOTAL **$795.00**