

VII. A.



QUOTE SUMMARY FOR

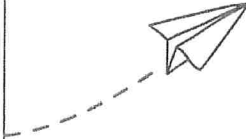
East Stroudsburg Area Sch Dist

East Stroudsburg, PA

Devyn Kolcun

(570) 424-8500

devyn-kolcun@esasd.net



Quote # 00055751

Issued on May 2, 2024

Expires on August 30, 2024

PREPARED BY

Angie Eckerle

Account Manager

(800) 248-2568 ext. 2807

angie.eckerle@zaner-bloser.com

THE MATERIALS ON THIS FORM HAVE NOT BEEN ORDERED.

To place your order, complete the Order Information page and scan/email it with this quote to our Customer Experience department at CustomerExperience@zaner-bloser.com. If you have questions, please call our Customer Experience department at 800.421.3018.

May 2, 2024

East Stroudsburg Area Sch Dist • East Stroudsburg, PA

Dear Devyn:

Thank you for all you do to inspire "aha" moments—moments of discovery, accomplishment, pride, surprise, and delight—in your classrooms and for considering Zaner-Bloser as your partner in helping students build foundational skills.

The enclosed quote includes an Order Information page, which should be filled out completely and returned with your order. **If information is missing on this page, processing your order may be delayed.** Be sure to fill out parts A, B, and C of the Digital Product Information section if online access is included with your order.

We look forward to providing you with the best research- and evidence-based resources, meaningful professional development opportunities, and top-notch customer service possible.

Thank you,

Angie Eckerle
Account Manager

QUOTE SUMMARY



East Stroudsburg Area Sch Dist • East Stroudsburg, PA

PROGRAM	GRADE	SAVINGS	COST
<i>Zaner-Bloser Handwriting</i>	Grade 3	\$2,070.00	\$30,853.80
<i>Zaner-Bloser Handwriting</i>	Grade 4	\$1,966.50	\$26,695.00
<i>Zaner-Bloser Handwriting</i>	Grade 5	\$3,648.75	\$27,861.15

TOTAL SAVINGS	\$7,685.25
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SUBTOTAL COST	\$85,409.95
SHIPPING/PROCESSING (7%)	\$5,978.70

AMOUNT TO BE INVOICED	\$91,388.65
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Includes materials, shipping, and processing. May not include applicable local and state taxes.

Zaner-Bloser Handwriting: Grade 3

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453142455	Handwriting 2025 Grade 3 Student Edition	\$14.05	2196	\$30,853.80
9781453142547	Handwriting 2025 Grade 3 Teacher Edition	\$103.50	20	<i>Complimentary</i>
SUBTOTAL COST				\$30,853.80

Zaner-Bloser Handwriting: Grade 4

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453142462	Handwriting 2025 Grade 4 Student Edition	\$14.05	1900	\$26,695.00
9781453142554	Handwriting 2025 Grade 4 Teacher Edition	\$103.50	19	<i>Complimentary</i>
SUBTOTAL COST				\$26,695.00

Zaner-Bloser Handwriting: Grade 5

ISBN	DESCRIPTION	ITEM PRICE	QTY	TOTAL COST
9781453142479	Handwriting 2025 Grade 5 Student Edition	\$14.05	1983	\$27,861.15
9781453142479	Handwriting 2025 Grade 5 Student Edition	\$14.05	105	<i>Complimentary</i>
9781453142561	Handwriting 2025 Grade 5 Teacher Edition	\$103.50	21	<i>Complimentary</i>
SUBTOTAL COST				\$27,861.15

ORDER INFORMATION



AMOUNT TO BE INVOICED (including shipping)*

\$91,388.65

* Add state and local taxes to the total amount of your order, if applicable. If tax exempt, please include your tax exemption number or a copy of your tax exemption certificate to qualify for zero sales tax.

IMPORTANT Please fill out this page completely. Missing information may result in delayed order processing.

Invoice – P.O. # _____

Check # _____

Make Checks Payable to: Zaner-Bloser

Authorized Signature: _____

Phone: _____

Please do not submit credit card information with this form. To prepay with a credit card, call our Customer Experience dept at 800.421.3018, Mon-Fri, 8:00 am-6:00 pm ET.

SCHOOL INFORMATION

For use in school year: 20____ to 20____ First day of school: _____ Summer phone number: _____

Institution Type: District School

DIGITAL PRODUCT INFORMATION Complete parts A, B, and C of the Digital Product Information section to ensure online access to digital product(s).

A. Online access is controlled by a school or district *Digital Administrator*. This individual is responsible for adding and removing users throughout the school year. Additionally, this user can access important information such as parent contact information and student assessment data. Please provide the name and email of your school- or district-selected Digital Administrator below.

Name: Tabitha Bradley Email: tabitha-bradley@esasd.net

B. If this order is being submitted by a school district, diocese, or third-party ordering service, please provide a list of the school(s) that require online access. By default, your school- or district-selected Digital Administrator will manage all schools listed below. (If you have more than six schools, please attach a complete list to your order.)

C. Online access is assigned annually. Please enter the start date of the school year you will begin using the digital product. _____

BILL TO School/District Name: East Stroudsburg Area Sch Dist

Contact Name: Devyn Kolcun Contact Email: _____

Street Address: 50 VINE ST City: East Stroudsburg State: PA Zip: 18301

DELIVERY INSTRUCTIONS — IMPORTANT

All available materials will ship at the time the order is processed unless otherwise specified. Order processing and delivery times vary depending on volumes and customer location. If there are dates you are unable to accept deliveries, please note below. If there aren't any special delivery date requirements, please check the box labeled "No Delivery Date Restrictions".

Do Not Deliver Dates: _____ No Delivery Date Restrictions

SHIP TO Same as BILL TO School/District Name: East Stroudsburg Area Sch Dist

Contact Name: Drop Shipped To Schools For Year 1 Contact Email: _____

Street Address: _____ City: _____ State: _____ Zip: _____

RETURNS Returns will only be processed with prior authorization by Zaner-Bloser Customer Experience. Materials must have been purchased within 90 days and be in resalable condition. To make arrangements for a return and to ensure that you receive credit, contact Zaner-Bloser's Customer Experience department at 800.421.3018. Please do not return materials to the PO Box address. Return to: Zaner-Bloser, Returns Department, 10650 Toebben Dr, Independence, KY 41051.

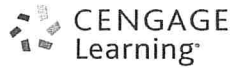
Please sign below to confirm your order and provide authorization for any applicable shipping charges and sales tax, if not sales tax exempt. Shipping is added at our standard rate of 10% or \$5.00, whichever is greater.

Signature: _____ Title: _____ Date: _____

Contact our Customer Experience Department to place your order.

Mailing Address: Zaner-Bloser, PO Box 16764, Columbus, OH 43216-6764

Email: CustomerExperience@zaner-bloser.com • Phone: 800.421.3018 • Fax: 800.992.6087



To place your order: select Submit Customer Purchase Order Here

Confidential Price Quote (6574929)

[Submit Customer Purchase Order Here](#)

5/1/2024

Pricing on this Proposal Guaranteed: **10/5/2024**

Presented To: Heather Piperato, heather-piperato@esasd.net

Prepared By: Dominic Salinetto, (717) 649-5314, dominic.salinetto@cengage.com

SHIP TO: East Stroudsburg Area School District	SHIP TO: East Stroudsburg Area School District	Cengage Learning
Heather Piperato	Heather Piperato	ATTN: Order Fulfillment
Accts Payable	Accts Payable	10650 Toebben Drive
EAST STROUDSBURG, PA 18301	EAST STROUDSBURG, PA 18301	Paducah, KY 41051
USA	USA	(800) 354-9706
		http://NGL.Cengage.com/CustomerSupport

[View Quote in CAD](#)

Quoted Products: 9-12 Math AP/AE_PreCalc

Qty	Update Qty	Product	Price	Quoted Price	Total
160		Bundle: Precalculus with Limits: A Graphing Approach , 8th Student Edition + WebAssign (6-year access) Larson/Battaglia 8th Edition [K12, 2020] 9780357078624 / 0357078624	\$205.50	\$205.50	\$32,880.00
4		Precalculus with Limits: A Graphing Approach 8th, Teacher's Edition Larson/Battaglia 8th Edition [K12, 2020] 9780357021996 / 0357021991	\$219.25	\$219.25	\$877.00
5		Precalculus with Limits: A Graphing Approach 8th, Teacher's Edition Larson/Battaglia 8th Edition [K12, 2020] 9780357021996 / 0357021991	\$219.25	\$0.00	FREE

Sub-Total: \$33,757.00
 + Estimated Shipping and/or Process Fee: \$3,375.70

TOTAL: \$37,132.70
Total Savings: \$1,096.25

[Submit Customer Purchase Order Here](#)

Thank you for your interest in Cengage Learning products.

All information embodied in this document is strictly confidential and may not be duplicated or

disclosed to third parties outside recipient's organization without prior written consent of Cengage Learning.

VII. C.

Customer name: East Stroudsburg Area School District

Primary contact name: Heather Piperato

Primary contact email: heather-piperato@esasd.net

Billing address:
50 Vine St
E Stroudsburg, Pennsylvania 18301
United States

Will a PO be required? (If Yes, please provide form)

Tax exempt? (If Yes, please provide certificate)

Billing email:

Billing contact name:

Service start date: 09-01-2024

Service end date: 08-31-2025

Payment terms: Upfront

Billing terms: Net 30

NoRedInk Remittance Address for Checks:
NoRedink Corp
PO Box 92507
Las Vegas, NV 89193-2507

SUMMARY					
PRODUCT	SCHOOL	DESCRIPTION	SALES PRICE	QTY	TOTAL PRICE
Live Virtual Training	East Stroudsburg Area School District	Each virtual training session can have up to 20 teachers.	\$550.00	1	\$550.00
NoRedInk Premium	Lehman Intermediate School	NoRedInk Premium for designated students.	\$12.80	600	\$7,680.00
NoRedInk Premium	J T Lambert Intermediate School	NoRedInk Premium for designated students.	\$12.80	900	\$11,520.00
TOTAL:					\$19,750.00

- Start date will be as stated or later pending receipt of signatures and any required documents (PO and tax exempt certificates, as applicable).
- End date will be as stated or later to maintain the term length.
- If applicable, all unused Premium training services will expire annually on the service end date.
- Training dates can only be confirmed after order forms are signed by both parties.
- NoRedInk Premium may be unavailable for some portion of July for updates and data archives.
- If applicable, state sales tax will be added to your invoice unless proof of exemption has been received by NoRedInk prior to invoicing.

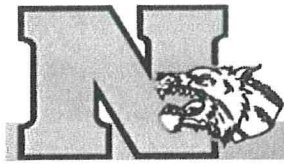
Please sign and return to: stephanie.misko@noredink.com

Contract terms: This Order Form incorporates and is subject to the Master Services Terms — collectively the "Agreement" — and constitutes a binding contract entered into by and between NoRedInk Corp. ("NoRedInk"), a Delaware corporation with its principal place of business at 548 Market Street, PMB 66984, San Francisco, CA 94105, and the entity listed below as client ("Client"). The Master Services Terms are available at: [NoRedInk Master Services Agreement](#). The Data Protection Addendum is available at: [NoRedInk Data Protection](#)

Addendum

NoRedInk Corp. Signature	East Stroudsburg Area School District Signature
<p>Signature:</p> <p>Name:</p> <p>Title: Head of Customer Success</p> <p>Date:</p>	<p>Signature:</p> <p>Name:</p> <p>Title:</p> <p>Email:</p> <p>Date:</p>

VII. D.



East Stroudsburg Area School District

Creating the Future!



Schedule B Position (New for the 2024-2025 school year)

Job Title: Future Educator Program Coordinator (2 positions - 1 North and 1 South)

Location: North and South High Schools

Reports to: The building principal or their designee

Primary Function:

The primary function of the Future Educator Program Coordinator is to assist the building principal with the administration of the Future Education Program. The Future Educator Program will run in conjunction with the East Stroudsburg University's Aspiring Educator Pathway Project (AEPP).

This position will oversee the programming for a student cohort pursuing a potential education career post-high school. It will include planning, organizing, and implementing field experiences and seminars for the students.

Google classroom link: <https://classroom.google.com/c/NjYxMDU4Mjl3NTc4?cjc=gujvufz>
Code: gujvufz

Essential Functions:

Include, but are not limited to, any or all of the following:

1. Participate in AEPP meetings and events
2. Plan a marketing strategy to promote the club to incoming 11th and 12th-grade students.
Application
3. Review student applicants and conduct interviews for entrance into the cohort
4. Plan and implement a kick-off event for the students.
Sample Agenda | Program
5. Host a round table orientation to prepare students for their upcoming field experiences.
Sample program
6. Plan field experiences in elementary, intermediate, and high school
 - a. Communicate with the building principal to coordinate the date and time.
 - b. Complete all field trip forms.
 - c. Provide information to students on expectations for their job shadow experience.
 - d. Ensure students are adhering to the ESASD Future Educator Code of Conduct.
 - e. Conduct a reflection after the job shadow experience.
Elementary, Intermediate, and High School Field Experience
7. Coordinate a mentorship experience within the building
8. Organize a wrap-up/end-of-the-year review for students to complete a survey and share their experience
Survey

9. Establish and maintain an effective working rapport with other staff and maintain a positive relationship with the school district's internal and external contacts.
10. Perform other projects and tasks as directed.

This job description for the Schedule B position does not state or imply that these are the only duties to be performed by the employee. The employee in this position will be required to follow any other instructions and to perform any other duties requested by his or her administrator(s) and/or supervisor(s).

ESASD Future Educator Cohort OVERVIEW



<p>Sophomore (Spring)</p>	<p>Market the Future Educator Cohort Program to current 10th-grade students in the Spring semester. <i>The building administrator will oversee this essential job function of the program in collaboration with the future educator coordinator.</i></p> <ol style="list-style-type: none"> 1. Hand out applications to interested applicants 2. Conduct Interviews 3. Select students to participate in the cohort.
<p>Year 1 - Junior</p>	<p>Students will be able to gain exposure to the field of education through hands-on learning experiences. Our student's experiences will include but not limited to:</p> <ol style="list-style-type: none"> 1. Kickoff Event 2. Round Table Orientation 3. Three Field Experience (Elementary, Intermediate, and High School) 4. Mentorship Experience 5. Wrap-Up/End-of-the-Year Review 4. Attend the <u>Aspiring Educator Pathway Project (AEPP)</u> event with other local high school and college students. <p><i>This experience will be led by a teacher hired as a schedule B position in collaboration with the building administrator.</i></p>
<p>Year 2 -Senior</p>	<p>ESASD recommends that the board of education approve the administration's recommendation to partner with Northampton Community College to offer two education courses at North and South High School for the 2024-2025 school year. The courses: EDUC115 - Education to All Students -FALL and SPEC160 Introduction to Special Education -Spring The students will have an ESASD professional staff member and an NCC professor facilitating the class. Both individuals will have different roles and responsibilities that will be outlined before the start of the semester.</p> <ol style="list-style-type: none"> 1. NCC will be the primary teacher of record and will deliver in person course work at both high schools 2. ESASD professional staff will supplement the curriculum with hands-on field experiences. This individual must be in the room with the NCC professor at the HS.

	(We used the same format when partnering with NCC for EMR in 2018 and 2019.)
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