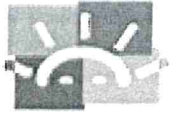


Vll. a.



Learning A-Z Quote

Date: 10/17/2023
Valid Until: 12/31/2023
Bill Id #: 10445187
Username: tbradley64

Ship To:

Tabitha Bradley
East Stroudsburg Area School District
50 Vine St
E Stroudsburg, Pennsylvania 18301
570-223-8082
tabitha-bradley@esasd.net

Bill To:

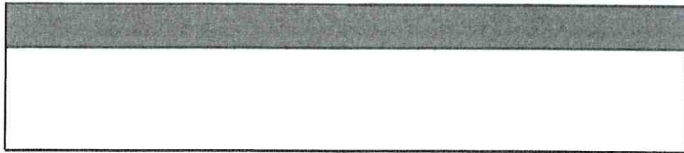
Devyn Kolcun
East Stroudsburg Area School District
50 Vine St
E Stroudsburg, Pennsylvania 18301-2150
570-424-8500
devyn-kolcun@esasd.net

Products	Type	License Terms	List Price	1 Year	2 Years	3 Years
Raz-Plus	Renewal	36 classrooms, 12 Months	\$8,676.00	\$8,424.00	\$15,163.20	\$21,481.20

	1 Year	2 Years	3 Years
Discount Amount:	\$252.00	\$2,188.80	\$4,546.80
Sales Tax:	\$0.00	\$0.00	\$0.00
YOUR TOTAL COST:	\$8,424.00	\$15,163.20	\$21,481.20

(* Taxes (if applicable) to be calculated at time of purchase. All prices are in U.S. dollars.

*November
Renewal*



Sales Executive

Trish Mishler
trish.mishler@learninga-z.com
(520) 618-3875

If paying by purchase order please send a Learning A-Z quote matching your Purchase Order (P.O.)

Email the P.O. along with the Learning A-Z quote to orders@learninga-z.com.

P.O. must include:

1. PO number
2. Learning A-Z as the vendor
3. Bill To information
4. The product(s) being purchased
5. Total dollar amount
6. If your PO has a signature line, it must be signed

If paying by credit card online, **log in to your My Account page. If you don't know your password, use the Forgot Password link to reset your password. Click Review. Fill out your card information and click Complete Order.**

Learning A-Z License Agreement

Licenses grant registered classrooms only permission to use materials on the designated website(s) during the terms of the license. Sharing user information or materials with non-registered classrooms is not authorized.

Please review our terms and conditions carefully before activating your account.
<https://help.learninga-z.com/article/Terms-of-Service>

Thank you for your business!

RazPlus Renewal

Trish Mishler <Trish.Mishler@learninga-z.com>
To: Devyn Kolcun <devyn-kolcun@esasd.net>
Cc: Patricia Heeter <patricia-heeter@esasd.net>

Tue, Oct 17, 2023 at 11:09 AM

Hi Devyn,

Thank you for your patience. Here is the revised quote with Dr. Bradley's information.

I did request a grace extension on your account until November 22nd.

We have a new 15% Discount. You can save 15% off 2023 prices PLUS lock them in for 3 years for exponential savings! I hope you can take advantage of this special to save significantly over time.

I would highly recommend adding Professional Learning for your teachers. This will alleviate stress for teachers new to our resources and ensure that all teachers are properly using the resources you've invested in. We are very flexible when it comes time to schedule, one or two \$500 sessions will build consistency across your school and support overall student engagement. Would you like a quote?

I'll be following up with you in the next few weeks – if you have any questions in the meantime, please reach out.

Thank you! Trish

PS. If you would like to schedule time with me to discuss upcoming changes or potential gaps in your instruction – Click [HERE](#) to schedule a call with me

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

Trish Mishler

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

Vll.b.



Sales & Support Enquiries

Tel: +1.866.387.9139

Fax: +1.866.387.3220

Email: support.usa@3plearning.com

3P Learning Inc
PO BOX 392751
Pittsburgh, PA 15251-9751
United States

East Stroudsburg Area School District
50 Vine St
East Stroudsburg, Pennsylvania 18301
United States

EIN 80-0768793

C3 Id: 1573316
Account Number: 1573316

QUOTATION

Prepared By: Kayla Aviles
kayla.aviles@3plearning.com

Prepared For: Taylor Forgione
5704248500
taylor-forgione@esasd.net

Created Date: 10/20/2023
Quote Number: Q-823904

Quote Valid Until: 11/3/2023

Subscription Details

Shipping Account	Product Name	Quantity	Subscription Start Date	Subscription End Date	Line Description
Bushkill Elementary School	Mathseeds	240	11/25/2023	11/24/2024	Bushkill Elementary School
J M Hill Elementary School	Mathseeds	230	11/25/2023	11/24/2024	J M Hill Elementary School
Middle Smithfield Elementary School	Mathseeds	240	11/25/2023	11/24/2024	Middle Smithfield Elementary School
Resica Elementary School	Mathseeds	250	11/25/2023	11/24/2024	Resica Elementary School
Smithfield Elementary School	Mathseeds	165	11/25/2023	11/24/2024	Smithfield Elementary School
East Stroudsburg Elementary School	Mathseeds	300	11/25/2023	11/24/2024	East Stroudsburg Elementary School



Pricing Details

Shipping Account	Product Name	Quantity	Unit Price
Bushkill Elementary School	Mathseeds	240	USD 9.65
J M Hill Elementary School	Mathseeds	230	USD 9.65
Middle Smithfield Elementary School	Mathseeds	240	USD 9.65
Resica Elementary School	Mathseeds	250	USD 9.65
Smithfield Elementary School	Mathseeds	165	USD 9.65
East Stroudsburg Elementary School	Mathseeds	300	USD 9.65

Total :	USD 13,751.25
Tax :	USD 0.00
Grand Total :	USD 13,751.25

Acceptance Quotation

By signing this quotation you are agreeing to the terms of use relating to all of the 3P Learning resources listed above. The terms of use can be found online at the following location: <http://www.3plearning.com/terms-conditions/> and includes our privacy policy.

By signing, you are also agreeing to the terms and conditions of purchase, which are appended to this quotation.

You can choose to sign this quotation using an e-signature or physical signature. The signed quotation will be taken as confirmation of a sales order and represents your formal agreement with 3P Learning. Please retain a copy for your records. A non-negotiable invoice will follow.

Signature:

Email invoice to:

Full Name:

Date:

Position:

Purchase Order Number (NA, if Not Applicable):



Purchase Terms and Conditions

1. 3P Learning will supply its products and services to the Customer under a licence to use them (the "Licence") in accordance with the purchase agreement, our [terms of use](#) and [privacy policy](#) (collectively, the "Agreement"). The Licence provided to the Customer allows an assigned number of students selected by the Customer the right to use the purchased product(s) at home or school.
2. Unless otherwise indicated, a quote expires 30 days from the issue date.
3. Unless otherwise indicated, the start date for the Licence shall be the date the Agreement is accepted.

Administering your subscription

4. Unless otherwise indicated, charges to the Customer by 3P Learning are based on the number of unique students the Customer has requested receive access to the product(s). The Customer can transfer the right to access the product from an existing student to a new student at no additional cost, but only once the previous student's use of the product has ended. Customer may request additional assigned students at any time. If more than the number of assigned students set out in the Agreement use the product(s), then 3P Learning has the right to invoice the Customer for the access provided to the additional students. Such amounts will be based on the number of additional students and the then current price per student pro-rata for the remaining month(s) of the Licence. Where the Agreement relates to an individual school subscription, access must be assigned to student users within the Customer's school.

Fee and payment terms

5. A minimum purchase quantity of the total student roll for at least one Customer class applies, and a minimum purchase quantity value (\$) may also apply. We may from time to time offer discounts and other promotions. Special pricing, offers, discounts and complimentary access may be offered to apply to the specified product, service and period of service specified in the Agreement, in addition to any other terms and conditions forming part of the relevant promotion or offer. Unless otherwise stated, complimentary subscriptions will be applied on the lowest price item(s). Pricing and terms of an offer are subject to change and may be withdrawn before acceptance of the offer.
6. If a Licence start date is specified, Customer may request to reduce the access quantity purchased by up to 10% within thirty (30) days of the start date (a 'downward revision'). The invoice will be revised with the downward revision and the standard product per unit price will apply, and any special rates, discounts or offers will not apply.
7. Subject to these terms and conditions, all fees are non-cancellable and non-refundable and are based on access quantity, or professional services purchased, and not on actual usage.
8. Unless otherwise indicated on the quote or invoice, the invoice will be payable within 30 days of invoice date. Invoices not paid in accordance with the payment terms will be subject to a 2% interest charge.
9. Fees quoted are net of service taxes and third party fees. Customer is responsible for all applicable service taxes and third party fees, which will be applied on the invoice.
10. Customer agrees that renewal subscription fee rates may change and may also increase by the Consumer Price Index (CPI) applicable in the jurisdiction where the invoice issued. We will notify the Customer when applying any increase. This CPI increase does not apply for Schools with a multi-year Licence.

Multi-year licence

11. Schools opting for a multi-year Licence (paid annually) agree to maintain the access quantity (i.e. number of students) ordered in year 1 across all years of the subscription period and will be invoiced annually in advance of the following twelve month period. The unit price set out in the Licence shall apply throughout the multi-year term, regardless of any changes to the recommended retail price during that period, provided always that any increase to applicable taxes or third party fees during the period shall be added to the invoice. Schools may request to reduce the access quantity purchased in accordance with clause 6, and the revised invoice will apply the standard product per unit price. If applicable to your Licence, "whole school" shall mean a subscription for all students within a school or, where relevant, all students within a school phase such as "primary" or "secondary" years.
12. Cancellation of a multi-year Licence (paid annually) prior to the Licence expiry date will require written notice to 3P Learning. In the event of an early termination, the Customer will be required to pay 25% of the remaining amounts due under the multi-year Agreement to process and administer the termination ("Early Termination Fee"). This means that if a Customer signs up for a three (3) year Licence and terminates after one (1) year, then 25% of the remaining 2 years of the subscription period will be due and payable to 3P Learning.

Suspension or termination of Licence

13. 3P Learning reserves the right to suspend or terminate the Customer's access to our products and services with notice if the Customer is in breach of this Agreement, including where payment of invoices are outstanding. We won't provide notice before termination where:
 1. the Customer or any of their users are material breach of this Agreement,
 2. doing so would compromise our ability to provide products and services to our other customers and end-users, or
 3. doing so is prohibited by law, or would compromise our ability to comply with law.

General

14. By signing a purchase agreement, you confirm as that you are an authorised signatory of the Customer and you are authorised to bind the Customer to the terms and conditions of this Agreement.
15. Signature (written or electronic) on a 3P Learning Agreement signifies acceptance of these terms on behalf of the subscribing school/institution as a whole and continuity of employment by the authorised signatory has no bearing on this Agreement.

Professional Services

16. If the Agreement includes the provision of Professional Services, the following clauses apply. 'Professional Services' means all learning & development, user training, education and implementation services detailed in the applicable quote, order form, purchase agreement or otherwise agreed to in writing, and may include, without limitation, on-site training, live online consultation and webinars.



17. The Professional Services shall be provided during regular working hours and on business days unless otherwise agreed in writing between 3P Learning and the Customer. Professional Services will be provided for the fees outlined in the order form or quote, which may include travel and out of pocket expenses, plus applicable taxes. Changes to the agreed scope of Professional Services may result in an increase in fees and additional charges. Rescheduling or late cancellation of Professional Services may also result in fees being payable by the Customer in accordance with the order form or quote.

18. The Customer and 3P Learning shall each provide a primary point of contact for the Professional Services and the Customer shall provide 3P Learning with such accurate and timely information as is reasonably required to scope and deliver the Professional Services. 3P Learning will comply with all reasonable directions of the Customer in respect of the delivery of the Professional Services, provided that such directions are consistent with the requirements of this Agreement and not in breach of 3P Learning's policies, procedures or applicable law. Where such direction:

1. causes 3P Learning's costs to increase, the Customer must pay for any increase in 3P Learning's costs plus any expenses; or
2. causes 3P Learning not to be able to meet any timetable for delivery, then the timetable must be extended to the extent reasonable given the nature of the Professional Services.

19. Any work product or deliverable made, created or conceived by 3P Learning or its personnel as part of the Professional Services ("Service Materials") shall vest in 3P Learning unless explicitly agreed otherwise. Any Customer materials and intellectual property used by 3P Learning in the course of providing the Professional Services ("Customer Materials") shall remain the property of the Customer. The Customer grants 3P Learning a non-exclusive, non-transferable right to use the Customer Materials solely for the benefit of the Customer in the performance of the relevant Professional Services. Unless otherwise agreed, subject to the Customer's payment of amounts due in respect of the Professional Services and compliance with the terms of this Agreement, 3P Learning grants the Customer a non-exclusive, non-transferable, irrevocable and perpetual licence, without the right to sublicense, to use and copy the Service Materials, for the Customer's internal operational and teaching purposes only.

20. 3P Learning warrants that the Professional Services will be provided using reasonable care and skill in a manner consistent with industry standards and practices applicable to the relevant Professional Services. The Customer must notify 3P Learning of any alleged breach of this warranty within 10 days from the completion of the applicable Professional Services. 3P Learning's entire liability (and that of its personnel, including employees, agents and contractors) and the Customer's sole remedy for 3P Learning's breach of this warranty, will be for 3P Learning to, at its option (i) use reasonable efforts to correct that breach, or (ii) terminate the applicable order and refund the portion of any fees received that correspond to that breach. 3P Learning makes no other warranty or representation, and to the extent permitted by applicable law, disclaims all other warranties whether express or implied or statutory, including any implied warranties of merchantability or fitness for a particular purpose.

21. In this Agreement, "3P Learning" refers to the company in 3P Learning Group that issues the quote or purchase agreement. "3P Learning Group" means 3P Learning Limited (ABN 50 103 827 836) and its subsidiaries.

Version July 2023

[Contact us](#)





Houghton
Mifflin
Harcourt

VII.C.

Savings

STANDARD PURCHASE AGREEMENT

This Purchase Agreement is by and between Houghton Mifflin Harcourt Publishing Company ("HMH") and East Stroudsburg Area School District ("School/District").

1. Definitions. As used herein, the following terms have the meaning set forth below:

A. Agreement. This Purchase Agreement, with all appendices, attachments, and exhibits, shall be the only terms and conditions applicable to the purchase of Products and/or subscriptions.

B. Product(s). Books and/or subscriptions to software, support services, professional development products, materials and services that may acquire pursuant to this Agreement from HMH for its own use (as listed in the attached proposal Appendix A and incorporated by reference herein).

HMH and the School/District agree that any subscription to software made under this agreement, if any, is for the term(s) listed in Appendix A and its Exhibits. If the School/District wishes to extend any subscription or license term(s), a purchase order, change order, or amendment is to be negotiated for additional fees.

HMH and the School/District agree that any software subscribed to under the Agreement, if any, is to be hosted by or through HMH. Any HMH software product the School/District wishes to self-host would be considered a new transaction outside the scope of this Agreement and separate fees are to be negotiated. Self-hosted versions of many of HMH's software products are not available for sale.

No additional purchases of any of the Products (other than in the quantities as listed in Appendix A) are covered by the Agreement. All such additional purchases by the School/District shall be at HMH's then standard applicable price(s).

2. Purchase Authorization. School/District represents and warrants that it has complied with any and all of its own requirements necessary to authorize the execution of all Purchase Agreements with HMH and that the signing party(ies) is/are authorized to sign on behalf of and contractually bind the School/District without condition other than the terms of this Agreement.

3. Purchase/Price/Delivery/Payment.

a. This Agreement is entered into by and between School/District and HMH. School/District agrees to license and/or purchase Products identified on the attached proposal Appendix A, incorporated by reference in this Agreement, in the aggregate amount of **\$573,844.39**. School/District is solely responsible for all purchase decisions, including ensuring the compatibility and suitability of all products and subscriptions. The School/District's billing address is:

East Stroudsburg Area School District
50 Vine St
East Stroudsburg, PA 18301-2150

b. The School/District hereunder shall pay all applicable local sales and use taxes and/or duties due on purchases. Proof of sales tax-exempt status must be on file with HMH for any order to be treated as a sales tax-exempt transaction. If applicable, the School/District's Tax Exemption Certificate Number: _____. Confirming copy of evidence of such status is attached hereto.

c. Payment terms under this Agreement are set out in Schedule 2 of this agreement. Invoices unpaid after Thirty (30) days from the payment dates in Schedule 2 shall accrue interest at a rate of 1.5% per month until paid. HMH shall have the right to suspend any service or product rights under until such time as all outstanding and overdue invoices are paid in full. HMH reserves the right to seek reimbursement for the costs of collection and attorneys' fees in connection with overdue and unpaid invoices.

d. All payments to HMH should be sent to the following:

Mailed to:
Houghton Mifflin Harcourt Publishing
Company 14046 Collections Center Drive
Chicago, IL 60693



For overnight mail, use the same address and add the following information: Attention: Lockbox Manager Phone: (800) 376-2703

Bank Wire Transfers to:

Bank of America
100 Federal Street
Boston, MA 02110
Account Name: Houghton Mifflin Harcourt
Publishing Company Account Number:
004602286354
ABA Routing #: 026009593
SWIFT Code: BOFAUS3N

ACH/EFT Transfers to:

Bank of America
100 Federal Street
Boston, MA 02110
Account Name: Houghton Mifflin Harcourt
Publishing Company Account Number:
004602286354
ABA Routing #: 011000138

Any questions regarding remittance options, please contact HMH accounts receivable at accounts.receivable@hmhco.com or 800-521-3185.

4. Limited Warranty; Disclaimers. Warranties for all Products purchased under this Agreement shall be provided "as is". HMH makes no other warranties with respect to the Products, either express or implied. HMH provides no representations or warranties that the School/District hardware or software environments and their configuration are compatible or suitable for the operation of HMH Products in the School/District setting. HMH specifically and expressly disclaims any and all other warranties, including but not limited to the implied warranties of merchantability or fitness for a particular purpose or that any services provided hereunder shall be uninterrupted or error-free.

5. HMH Intellectual Property Rights; Confidentiality. The intellectual property contained in the HMH Products is considered "Confidential and/or Proprietary Information" to HMH and are protected by copyright and other intellectual property rights. School/District, as an end user, is authorized to use HMH Products subject to the applicable trademark, copyright and

other intellectual property, federal and state laws of the U.S.

6. Indemnification. To the extent allowed by law and subject to the right of School/District to raise the deferral of sovereign governmental or qualified immunity against 3rd party claims. School/District agrees to indemnify, defend and hold harmless HMH, its parent companies, subsidiaries, affiliates, directors, officers and employees from any third-party claims, causes of action, damages, costs, liabilities or expenses that arise from a breach of this Agreement or from improper or unauthorized use, distribution and operation of the HMH Products.

7. Limitation of Liability. HMH SHALL NOT BE LIABLE TO SCHOOL/DISTRICT FOR ANY UNAUTHORIZED USE OF THE DIGITAL PRODUCTS, OTHER PRODUCTS OR ANY SERVICES FOR ANY PURPOSES OTHER THAN AS DESCRIBED IN THIS AGREEMENT. IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, INDIRECT OR SPECIAL DAMAGES INCLUDING, WITHOUT LIMITATION, LOST PROFITS OR REVENUE. IN NO EVENT SHALL HMH'S TOTAL AGGREGATE LIABILITY IN CONTRACT, TORT OR OTHERWISE ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT EXCEED THE FEES PAID OR PAYABLE BY SCHOOL/DISTRICT DURING THE MOST RECENT TWELVE (12) MONTH PERIOD DURING THE TERM OF THIS AGREEMENT.

8. Term of Agreement. The terms in the attached proposal in Appendix A and Appendix B will govern the term of this Agreement and the scope of the license and use of Products.

9. Assignment. School/District shall not assign or otherwise transfer its rights or delegate its obligations hereunder without HMH's prior written consent. Any attempted assignment, transfer, or delegation without such consent shall be void. HMH may freely assign this Agreement, including any of the obligations and rights to payment set forth herein. Neither party shall have any right of set off in connection with rights and obligations associated with this Agreement.



10. Termination of Agreement. (a) HMH may terminate this Agreement with respect to another party or parties for uncured material breach by the other party or parties (in which case the Agreement will remain in effect with respect to HMH and the non-breaching parties through the remainder of the Term). In addition, any District may terminate this Agreement with respect to itself for uncured material breach by HMH of HMH's obligations hereunder to that District (in which case the Agreement will remain in effect with respect to HMH and any other parties not seeking termination of their rights and duties hereunder). To terminate the Agreement with respect to a breaching party, the non-breaching party shall provide written notice of breach to the breaching party, specifying in detail the breach itself and the grounds for such breach. The breaching party shall have sixty (60) days from receipt of the notification to cure said breach. Failure to make payments on invoices due shall constitute material breach of this Agreement. In the event the breach is not cured, the non-breaching party shall give the breaching party formal notification of termination of this Agreement. Upon said notice the due date of all invoices shall be accelerated such that they become due and payable as of the date of termination. The provisions of Sections 5 through 16, shall survive termination of this Agreement. (b) In addition, any District may terminate this Agreement after the first anniversary of the Effective Date, to take effect at the end of its then-current fiscal operating year, if the District does not receive budget approval from its governing authority in sufficient amounts to pay the next fiscal year's fees set forth in the District's Payment Plan. In the event of termination under this subsection, the District shall notify HMH promptly in writing upon denial of its budget request for such fees. (c) In the event of an early termination or non-renewal of this Agreement prior to the end of the Term of this Agreement, HMH shall retain all fees previously paid HMH hereunder, the license to the Products shall terminate effective as of the date of non-renewal or early termination with respect to the terminated District, and each terminated District shall promptly cease using the Products and return or destroy all files thereof to HMH. Upon HMH request, an officer of the District will provide written certification of the District's

compliance with the foregoing provisions. HMH shall have no liability to a District or any third party in connection with any termination or suspension for breach of this Agreement.

11. Force Majeure. Except for School/District's payment obligations under this Agreement, no party shall be responsible for failure or delay of performance if caused by: an act of war, hostility, or sabotage; act of God; electrical, internet, or telecommunication outage that is not caused by the obligated party; government restrictions (including the denial or cancellation of any export or other license); other event outside the reasonable control of the obligated party. Each party will use reasonable efforts to mitigate the effect of a force majeure event. If such event continues for more than 90 days, a party may cancel unperformed services upon written notice. This section does not excuse either party's obligation to take reasonable steps to follow its normal disaster recovery procedures.

12. Governing Law. This Agreement shall be construed and enforced in accordance with the Commonwealth of Massachusetts without regard to its conflicts of laws provisions. Any action or proceeding brought by either party against the other arising out of or relating to this Agreement shall be brought only in a local, state or federal court of competent jurisdiction in Massachusetts.

13. Notices. All notices and other communications required or permitted under this Agreement shall be served in person, by US Mail, or Federal Express or equivalent carrier at the following address:



**Houghton
Mifflin
Harcourt**

If to HMH:

Houghton Mifflin Harcourt
Attn: VP and General Counsel
125 High Street
Boston, MA 02110

If to School/District:

East Stroudsburg Area School District
50 Vine St
East Stroudsburg, PA 18301-2150

14. Miscellaneous. If any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remaining portions of this Agreement shall remain in force and in effect and be construed so as to best effectuate the intention of the parties upon execution. The paragraph headings contained herein are for reference only. The waiver of one default shall not waive subsequent defaults of the same or different kind.

15. Export. Export laws and regulations of the United States and any other relevant local export laws and regulations apply to the services. The School/District agrees that such export control laws govern its use of the Services (including technical data) and any Services deliverables provided under this Agreement, and the School/District agrees to comply with all such export laws and regulations (including "deemed export" and "deemed re-export" regulations). The School/District agrees that no data, information, software programs and/or materials resulting from Services (or direct product thereof) will be exported, directly or indirectly, in violation of these laws, or will be used for any purpose prohibited by these laws.

16. Entire Agreement. This Agreement, including other agreements and documents incorporated herein by reference, constitute the entire understanding and agreement between HMH and School/District with respect to the subject matter hereof and supersedes all prior agreements, representations, understandings, negotiations and communications between the parties pertaining thereto. Any modifications or amendments to this Agreement must be in writing signed by a duly authorized agent or representative of HMH and School/District. Specifically, any contrary, inconsistent, or additional terms incorporated in any other documents will be of no force or effect whatsoever.

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed and intend to be legally bound thereby.

School/District:

Signature: _____

Print Name: _____

Title:

Effective Date: _____

Houghton Mifflin Harcourt Publishing Company

Signature: Stanley Waringo

Print Name: Stanley Waringo

Title: Finance Manager

Effective Date: 10/27/2023



Schedule 1

Price Summary

The following table summarizes products and services HMH is providing under this Purchase Agreement.

Schedule 1 to Enterprise Solutions Agreement		
Appendix	Description	Purchase Price
Appendix A – Exhibit 1	Into Literature + Connected Tier 2	\$573,844.39
	Total	\$573,844.39



Schedule 2

Price Summary

Payments shall be made in accordance with the terms and conditions of the Agreement. Payments shall be due & payable as follows:

Total - \$573,844.39 with payment as follows:

- 1st payment of \$286,922.19 to be made by January 15th, 2024.
- 2nd payment of \$286,922.20 to be made by July 15th, 2024.

The pricing and extended payment terms outlined in this Agreement are based on receiving payment in the form of a check, ACH or Wire transfer.



Houghton Mifflin Harcourt

Proposal #008793839

Prepared For

East Stroudsburg Area Sch Dist

Attention:

William Vitulli

william-vitulli@esasd.net

For the Purchase of:

Into Literature + Connected Tier 2

Prepared By

Scott Hamilton

scott.hamilton@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hmhco.com/common/terms-conditions>

Coupon Code: PRODPB20

Attention:
William Vitulli
william-vitulli@esasd.net

Send **Orders** to:
orders@hmc.com
FAX: 800-269-5232

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

HMH Confidential and Proprietary

Proposal for
East Stroudsburg Area Sch Dist

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 6						
Student Digital Licenses						
1810770	9780358574637 Into Literature Student License Digital 6 Year Grade 6-8	\$120.00	500	\$60,000.00	\$12,000.00	\$48,000.00
	Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success					
	Total for Student Digital Licenses	\$48,000.00				
Teacher Digital Licenses						
1809709	9780358565901 Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	\$450.00	24	\$10,800.00	\$10,800.00	
	Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
	Total for Teacher Digital Licenses	\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791535	9780358416487 Into Literature Teacher Edition Grade 6	\$172.50	24	\$4,140.00	\$828.00	\$3,312.00
Student Material						
1805868	9780358538363 Into Literature Softcover Student Edition 6 Year Print Grade 6	\$42.00	500	\$21,000.00	\$4,200.00	\$16,800.00
1793807	9780358436041 Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	500	\$6,000.00	\$1,200.00	\$4,800.00
1771366	9780358270744 Into Literature Grammar Practice Workbook Print Subscription 6 Year Grade 6	\$37.50	500	\$18,750.00	\$3,750.00	\$15,000.00
	Total for A la Carte Items Available for Purchase	\$39,912.00				
Total for Grade 6		\$87,912.00				

Grade 7						
Student Digital Licenses						
1810770	9780358574637 Into Literature Student License Digital 6 Year Grade 6-8	\$120.00	525	\$63,000.00	\$12,600.00	\$50,400.00
	Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success					
	Total for Student Digital Licenses	\$50,400.00				
Teacher Digital Licenses						
1809709	9780358565901 Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	\$450.00	24	\$10,800.00	\$10,800.00	
	Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
	Total for Teacher Digital Licenses	\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791536	9780358416494 Into Literature Teacher Edition Grade 7	\$172.50	24	\$4,140.00	\$828.00	\$3,312.00
Student Materials						
1805869	9780358538370 Into Literature Softcover Student Edition 6 Year Print Grade 7	\$42.00	525	\$22,050.00	\$4,410.00	\$17,640.00
1793807	9780358436041 Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	525	\$6,300.00	\$1,260.00	\$5,040.00
1771367	9780358270751 Into Literature Grammar Practice Workbook Print Subscription 6 Year Grade 7	\$37.50	525	\$19,687.50	\$3,937.50	\$15,750.00
	Total for A la Carte Items Available for Purchase	\$41,742.00				
Total for Grade 7		\$92,142.00				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 8						
Student Digital Licenses						
1810770	9780358574637 Into Literature Student License Digital 6 Year Grade 6-8	\$120.00	600	\$72,000.00	\$14,400.00	\$57,600.00
Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success						
Total for Student Digital Licenses		\$57,600.00				
Teacher Digital Licenses						
1809709	9780358565901 Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	\$450.00	24	\$10,800.00	\$10,800.00	
Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791537	9780358416500 Into Literature Teacher Edition Grade 8	\$172.50	24	\$4,140.00	\$828.00	\$3,312.00
Student Materials						
1805870	9780358538387 Into Literature Softcover Student Edition 6 Year Print Grade 8	\$42.00	600	\$25,200.00	\$5,040.00	\$20,160.00
1793807	9780358436041 Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	600	\$7,200.00	\$1,440.00	\$5,760.00
1771368	9780358270768 Into Literature Grammar Practice Workbook Print Subscription 6 Year Grade 8	\$37.50	600	\$22,500.00	\$4,500.00	\$18,000.00
Total for A la Carte Items Available for Purchase		\$47,232.00				

Total for Grade 8 **\$104,832.00**

Read 180 Flex Core Classroom

Student Licenses

1854990	9780358864615 Read 180 Flex Digital Student Subscription 6 Year	\$360.00	500	\$180,000.00	\$36,000.00	\$144,000.00
Includes: Read 180 Flex Student License, 6 Year Implementation Success						
Total for Student Licenses		\$144,000.00				

Teacher Licenses

1855124	9780358864691 Read 180 Flex Digital Teacher Subscription 6 Year	\$948.00	30	\$28,440.00	\$28,440.00	
Package Includes: Read 180 Flex Teacher License, 6 Year Access to Teacher's Corner						
Total for Teacher Licenses		\$0.00				

Total for Read 180 Flex Core Classroom **\$144,000.00**

Professional Services - Read 180 Flex Core Classroom
Implementation Success Plan

1810630	9780358574101 Getting Started: Introduction to Into Literature 6-12 Live Online Version 2 2-Hour	\$800.00	2	\$1,600.00	\$1,600.00	
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This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.

Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan,

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1855459	<p>teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p> <p>9780358866183 Read 180 on Ed Flex Getting Started Live Online 2-Hour</p> <p>This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.</p> <p>Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p>	\$800.00	1	\$800.00	\$800.00	
Total for Implementation Success Plan		\$0.00				
Coaching and Courses						
1851084	<p>9780358609803 HMH Professional Learning Live Online Course and Coaching Grades K- 12</p> <p>Maximize your investment with live online professional learning courses aligned to your district's strategic literacy plan. Partner with HMH coaches to design a personalized live online course experience to cultivate the next generation of critical thinkers through reading and writing. Each live online course experience includes 1 hour of consultative planning and 6 1-hour shared learning sessions that can be delivered over time to meet your needs.</p>	\$4,200.00	1	\$4,200.00	\$840.00	\$3,360.00
Total for Coaching and Courses		\$3,360.00				
Leader Support for Into Literature						
1851401	<p>9780358841449 Into Literature V2 Leader Success Live Online 1-Hour Grade 6-12</p> <p>Designed specifically for district and school leaders and instructional coaches to successfully kick off the first 30 days, this session provides an overview of the program's instructional model, assessments, and Ed, the HMH program platform. Leaders will also explore what to look for in a classroom during the first 30 days of instruction and tools to successfully support teachers with their new HMH program</p>	\$400.00	1	\$400.00	\$80.00	\$320.00
Total for Leader Support for Into Literature		\$320.00				
Leader Support for Read 180						
1852471	<p>9780358841821 Read 180 Leader Success Live Online 1-Hour Grade 3-12</p> <p>Designed specifically for district and school leaders and instructional coaches to successfully kick off the first 30 days, this session provides an overview of the program's instructional model, assessments, and Ed, the HMH program platform. Leaders will also explore what to look for in a classroom during the first 30 days of instruction and tools to successfully support teachers with their new HMH program.</p>	\$400.00	1	\$400.00	\$80.00	\$320.00
Total for Leader Support for Read 180		\$320.00				
Getting Started with Into Literature						
1858739	<p>9780358885283 Into Literature V2 Coaching In-Person 6-Hour Grades 6-12</p>	\$4,200.00	30	\$126,000.00	\$25,200.00	\$100,800.00
1639084	<p>9780544790100 Into Literature V2 Getting Started In-Person (One, 3 HR Session Plus Planning) 6-Hour Grade 6-12</p> <p>This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to teachers in the morning and offer facilitated planning and Q&A time in the afternoon.</p>	\$4,200.00	1	\$4,200.00	\$840.00	\$3,360.00

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	Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.					
	Total for Getting Started with Into Literature			\$104,160.00		
Total for Professional Services - Read 180 Flex Core Classroom				\$108,160.00		

Subtotal Purchase Amount:	\$537,046.00
Shipping & Handling:	\$36,798.39
Total Cost of Proposal (PO Amount):	\$573,844.39

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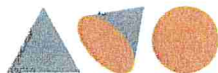
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ACCOUNT NUMBER: 410936

SUBSCRIPTION/DIGITAL CONTACT:

Tabitha Bradley
tabitha-bradley@esasd.org
(570) 424-8500

CONTACT:

Tabitha Bradley
tabitha-bradley@esasd.org
(570) 424-8500

SALES REP INFORMATION:

Open Anelli
kristy.anelli@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Professional Development	\$98,799.60	(\$42,000.00)	\$56,799.60
Reveal Math © 2022 - Grade K (6 Year)	\$82,364.25	(\$1,659.96)	\$80,704.29
Reveal Math © 2022 - Grade 1 (6 Year)	\$85,100.88	(\$1,831.68)	\$83,269.20
Reveal Math © 2022 - Grade 2 (6 Year)	\$88,833.12	(\$1,888.92)	\$86,944.20
Reveal Math © 2022 - Grade 3 (6 Year)	\$91,682.61	(\$1,659.96)	\$90,022.65
Reveal Math © 2022 - Grade 4 (6 Year)	\$82,119.03	(\$1,659.96)	\$80,459.07
Reveal Math © 2022 - Grade 5 (6 Year)	\$86,042.55	(\$1,659.96)	\$84,382.59
K-5 ARRIVE BOOSTER	\$170,233.92	(\$33,231.60)	\$137,002.32
PRODUCT TOTAL*	\$785,175.96	(\$85,592.04)	\$699,583.92
ESTIMATED S&H**			\$55,966.64
ESTIMATED TAX**			\$0.00
GRAND TOTAL*			\$755,550.56

* Price firm for 120 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes shown are only estimates. If applicable, actual tax charges will be applied at time of order.

Comments:

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with the exception of Aleks in the first page - I don't see anything else

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Professional Development					
PROFESSIONAL DEVELOPMENT ONSITE TRAINING K-5	978-1-26-452859-2	12	\$3,500.00	\$42,000.00	*Free Materials
PROFESSIONAL DEVELOPMENT ONSITE TRAINING K-5	978-1-26-452859-2	12	\$3,500.00	\$0.00	\$42,000.00
ALEKS 1 YEAR ONLINE PROF DEV 1 YR UNITS PER YR	978-1-26-510193-0	6	\$966.60	\$0.00	\$5,799.60
MH PLUS WITH CORE PRODUCT PROFESSIONAL DVLPMNT HALF DAY VIRTUAL TRAINING PREK-12	978-1-26-619663-8	6	\$1,500.00	\$0.00	\$9,000.00
Professional Development Subtotal:				\$42,000.00	\$56,799.60

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade K (6 Year)					
REVEAL MATH GRADE K STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580284-4	456	\$122.61	\$0.00	\$55,910.16
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE K Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438962-9	29	\$683.07	\$0.00	\$19,809.03
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	29	\$57.24	\$1,659.96	*Free Materials
Teacher Materials Subtotal:				\$1,659.96	\$19,809.03
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE K Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-590921-5	29	\$171.90	\$0.00	\$4,985.10
Manipulatives Subtotal:				\$0.00	\$4,985.10
Reveal Math © 2022 - Grade K (6 Year) Subtotal:				\$1,659.96	\$80,704.29

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade 1 (6 Year)					
REVEAL MATH GRADE 1 STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580322-3	456	\$122.61	\$0.00	\$55,910.16
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE 1 Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438963-6	32	\$683.07	\$0.00	\$21,858.24
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	32	\$57.24	\$1,831.68	*Free Materials
Teacher Materials Subtotal:				\$1,831.68	\$21,858.24
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE 1 Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-590925-3	32	\$171.90	\$0.00	\$5,500.80
Manipulatives Subtotal:				\$0.00	\$5,500.80
Reveal Math © 2022 - Grade 1 (6 Year) Subtotal:				\$1,831.68	\$83,269.20

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade 2 (6 Year)					
REVEAL MATH GRADE 2 STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580374-2	479	\$122.61	\$0.00	\$58,730.19
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE 2 Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438973-5	33	\$683.07	\$0.00	\$22,541.31
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	33	\$57.24	\$1,888.92	*Free Materials
Teacher Materials Subtotal:				\$1,888.92	\$22,541.31
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE 2 Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-591011-2	33	\$171.90	\$0.00	\$5,672.70
Manipulatives Subtotal:				\$0.00	\$5,672.70
Reveal Math © 2022 - Grade 2 (6 Year) Subtotal:				\$1,888.92	\$86,944.20

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade 3 (6 Year)					
REVEAL MATH GRADE 3 STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580379-7	532	\$122.61	\$0.00	\$65,228.52
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE 3 Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438975-9	29	\$683.07	\$0.00	\$19,809.03
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	29	\$57.24	\$1,659.96	*Free Materials
Teacher Materials Subtotal:				\$1,659.96	\$19,809.03
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE 3 Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-591044-0	29	\$171.90	\$0.00	\$4,985.10
Manipulatives Subtotal:				\$0.00	\$4,985.10
Reveal Math © 2022 - Grade 3 (6 Year) Subtotal:				\$1,659.96	\$90,022.65

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade 4 (6 Year)					
REVEAL MATH GRADE 4 STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580380-3	454	\$122.61	\$0.00	\$55,664.94
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE 4 Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438982-7	29	\$683.07	\$0.00	\$19,809.03
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	29	\$57.24	\$1,659.96	*Free Materials
Teacher Materials Subtotal:				\$1,659.96	\$19,809.03
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE 4 Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-591105-8	29	\$171.90	\$0.00	\$4,985.10
Manipulatives Subtotal:				\$0.00	\$4,985.10
Reveal Math © 2022 - Grade 4 (6 Year) Subtotal:				\$1,659.96	\$80,459.07

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math © 2022 - Grade 5 (6 Year)					
REVEAL MATH GRADE 5 STUDENT BUNDLE WITH MH 6 YEARS	978-1-26-580545-6	486	\$122.61	\$0.00	\$59,588.46
Teacher Materials					
REVEAL MATH TEACHER RESOURCE PACKAGE 6 YEAR SUBSCRIPTION BUNDLE GRADE 5 Includes: Teacher Editions + Teacher Digital License + Assessment Resource Book and Differentiation Resource Book	978-1-26-438983-4	29	\$683.07	\$0.00	\$19,809.03
REVEAL MATH IMPLEMENTATION GUIDE GRADE K-5	978-0-07-694684-6	29	\$57.24	\$1,659.96	*Free Materials
Teacher Materials Subtotal:				\$1,659.96	\$19,809.03
Manipulatives					
REVEAL MATH WORKSTATION KIT GRADE 5 Includes: Workstation Teacher Guide, Game Station Resource Book, Application Station Cards, Manips: Transparent Spinners, People Pawns, Number Cubes 1-6	978-1-26-591425-7	29	\$171.90	\$0.00	\$4,985.10
Manipulatives Subtotal:				\$0.00	\$4,985.10
Reveal Math © 2022 - Grade 5 (6 Year) Subtotal:				\$1,659.96	\$84,382.59

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 Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 10/19/2023

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 02/16/2024

QUOTE NUMBER: KANE-10192023065102-001

ACCOUNT #: 410936

PAGE #: 8



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
K-5 ARRIVE BOOSTER					
ARRIVE MATH BOOSTER STUDENT 6 YEAR SUBSCRIPTION GRADE K-8	978-0-07-686413-3	2863	\$27.54	\$0.00	\$78,847.02
ARRIVE MATH BOOSTER TEACHER 6 YEAR SUBSCRIPTION GRADE K-8	978-0-07-686402-7	181	\$183.60	\$33,231.60	*Free Materials
ARRIVE MATH CLASSROOM GAMES KIT GRADE K-8	978-0-07-686404-1	181	\$321.30	\$0.00	\$58,155.30
K-5 ARRIVE BOOSTER Subtotal:				\$33,231.60	\$137,002.32

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ACCOUNT #: 410936

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QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410936

CONTACT:

Tabitha Bradley
tabitha-bradley@esasd.org
(570) 424-8500

SUBSCRIPTION/DIGITAL CONTACT:

Tabitha Bradley
tabitha-bradley@esasd.org
(570) 424-8500

VALUE OF ALL MATERIALS	\$785,175.96
FREE MATERIALS	(\$85,592.04)
PRODUCT TOTAL*	\$699,583.92
ESTIMATED SHIPPING & HANDLING**	\$55,966.64
ESTIMATED TAX**	\$0.00
GRAND TOTAL	\$755,550.56

Comments:

* Price firm for 120 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes shown are only estimates. If applicable, actual tax charges will be applied at time of order.

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School Purchase Order Number: _____

Name of School Official (Please Print)

Signature of School Official

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QUOTE NUMBER: KANE-10192023065102-001 ACCOUNT #: 410936 PAGE #: 10

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QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410936

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net
570-424-8430

CONTACT:

Heather Piperato
heather-piperato@esasd.net
570-424-8430

SALES REP INFORMATION:

Lindsay Neath
lindsay.neath@mheducation.com
(610) 349-2602

Section Summary	Value of All Materials	Free Materials	Product Subtotal
<u>Student Materials</u>	\$189,493.20	\$0.00	\$189,493.20
<u>Teacher Materials</u>	\$27,003.21	(\$27,003.21)	\$0.00
<u>Professional Development</u>	\$7,000.00	(\$7,000.00)	\$0.00
PRODUCT TOTAL*	\$223,496.41	(\$34,003.21)	\$189,493.20
ESTIMATED S&H**			\$0.00
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$189,493.20

* Price firm for 120 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

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QUOTE DATE: 10/30/2023

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 02/27/2024

QUOTE NUMBER: LNEAT-10302023101659-001

ACCOUNT #: 410936

PAGE #: 1



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Student Materials					
REVEAL MATH COURSE 1 STUDENT BUNDLE WITH MH 6YR SUBSCRIPTION	978-1-26-537978-0	520	\$121.47	\$0.00	\$63,164.40
REVEAL MATH COURSE 2 STUDENT BUNDLE WITH MH 6YR SUBSCRIPTION	978-1-26-538689-4	450	\$121.47	\$0.00	\$54,661.50
REVEAL MATH COURSE 3 STUDENT BUNDLE WITH MH 6YR SUBSCRIPTION	978-1-26-539044-0	500	\$121.47	\$0.00	\$60,735.00
REVEAL MATH ACCELERATED STUDENT BUNDLE WITH MH 6 YEAR SUBSCRIPTION	978-1-26-544911-7	90	\$121.47	\$0.00	\$10,932.30
Student Materials Subtotal:				\$0.00	\$189,493.20

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QUOTE NUMBER: LNEAT-10302023101659-001

ACCOUNT #: 410936

PAGE #: 2



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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Teacher Materials					
REVEAL MATH COURSE 1 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 6YR SUBSC	978-0-07-681891-4	16	\$446.94	\$7,151.04	*Free Materials
REVEAL MATH COURSE 2 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 6YR SUBSC	978-0-07-681894-5	16	\$446.94	\$7,151.04	*Free Materials
REVEAL MATH COURSE 3 TEACHER BUNDLE TES AND TEACHER DIGITAL LICENSE 6YR SUBSC	978-0-07-681895-2	16	\$446.94	\$7,151.04	*Free Materials
REVEAL MATH ACCELERATED TEACHER DIGITAL LICENSE 6YR SUBSCRIPTION	978-0-07-681410-7	13	\$220.65	\$2,868.45	*Free Materials
REVEAL MATH ACCELERATED TEACHER EDITION VOLUME 1	978-0-07-899725-9	13	\$103.14	\$1,340.82	*Free Materials
REVEAL MATH ACCELERATED TEACHER EDITION VOLUME 2	978-0-07-899178-3	13	\$103.14	\$1,340.82	*Free Materials
Teacher Materials Subtotal:				\$27,003.21	\$0.00

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QUOTE NUMBER: LNEAT-10302023101659-001

ACCOUNT #: 410936

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Professional Development					
STAFF DEVELOPMENT WORKSHOP	TRN2001	2	\$3,500.00	\$7,000.00	*Free Materials
Professional Development Subtotal:				\$7,000.00	\$0.00

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QUOTE PREPARED FOR:

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50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410936

CONTACT:

Heather Piperato
heather-piperato@esasd.net
570-424-8430

VALUE OF ALL MATERIALS	\$223,496.41
FREE MATERIALS	(\$34,003.21)
PRODUCT TOTAL*	\$189,493.20
ESTIMATED SHIPPING & HANDLING**	\$0.00
ESTIMATED TAX**	TBD
GRAND TOTAL	\$189,493.20

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net
570-424-8430

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School Purchase Order Number: _____

Name of School Official (Please Print)

Signature of School Official

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