

VIII, a.



Houghton Mifflin Harcourt

Proposal #008539547

Prepared For

East Stroudsburg Area Sch Dist

Attention:

Tabitha Bradley

tabitha-bradley@esasd.net

For the Purchase of:

Into Reading K-6 - Version 2

Prepared By

Scott Hamilton

scott.hamilton@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

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Attention:
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tabitha-bradley@esasd.net

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FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3						
A la Carte Items Available for Purchase						
Teacher Materials						
1714680 9781328469816	2020 Into Reading Writing Workshop Teacher's Guide Grade 3	\$ 48.30	2	\$ 96.60	\$ 9.66	\$ 86.94
1721086 9781328522931	Into Reading Tabletop Minilessons Reading Grade 3	\$ 31.00	1	\$ 31.00	\$ 3.10	\$ 27.90
Student Materials						
1714235 9781328473967	Into Reading Vocabulary Cards VRS1 Grade 3	\$ 24.50	33	\$ 808.50	\$ 80.86	\$ 727.65
1805085 9780358525974	Into Reading Student myBook Softcover Set Grade 3	\$ 28.06	20	\$ 561.20	\$ 56.10	\$ 505.00
1762335 9780358192084	Into Reading Know It Show It Grade 3	\$ 18.45	25	\$ 461.25	\$ 46.13	\$ 415.00
Total for A la Carte Items Available for Purchase						

Total for Grade 3 **\$1,762.49**

Grade 4						
A la Carte Items Available for Purchase						
Student Materials						
1714236 9781328473974	Into Reading Vocabulary Cards VRS1 Grade 4	\$ 24.50	37	\$ 906.50	\$ 90.66	\$ 815.85
1805086 9780358526025	Into Reading Student myBook Softcover Set Grade 4	\$ 28.06	20	\$ 561.20	\$ 56.10	\$ 505.00
1762336 9780358192091	Into Reading Know It Show It Grade 4	\$ 18.45	25	\$ 461.25	\$ 46.13	\$ 415.00
Total for A la Carte Items Available for Purchase						

Total for Grade 4 **\$1,735.85**

Grade 5						
A la Carte Items Available for Purchase						
Teacher Materials						
1805123 9780358526391	Into Reading Teacher Guide Set Grade 5	\$ 172.50	1	\$ 172.50	\$ 17.25	\$ 155.25
1714682 9781328469830	2020 Into Reading Writing Workshop Teacher's Guide Grade 5	\$ 48.30	2	\$ 96.60	\$ 9.66	\$ 86.94
1805128 9780358526445	Into Reading Teaching Pal Set Grade 5	\$ 38.00	1	\$ 38.00	\$ 3.80	\$ 34.20
1721088 9781328522955	Into Reading Tabletop Minilessons Reading Grade 5	\$ 31.00	2	\$ 62.00	\$ 6.20	\$ 55.80

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**Proposal for
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1716739 9781328491657	Into Reading Tabletop Minilessons English Language Development Grade 5	\$ 31.00	2	\$ 62.00	\$ 6.20	\$ 55.80
Student Materials						
1714237 9781328473981	Into Reading Vocabulary Cards VRS1 Grade 5	\$ 24.50	39	\$ 955.50	\$ 95.56	\$ 859.95
1805087 9780358526032	Into Reading Student myBook Softcover Set Grade 5	\$ 28.06	20	\$ 561.20	\$ 56.10	\$ 505.00
1762337 9780358192107	Into Reading Know It Show It Grade 5	\$ 18.45	25	\$ 461.25	\$ 46.13	\$ 415.00
Total for A la Carte Items Available for Purchase						

Total for Grade 5 **\$2,167.94**

<i>Subtotal Purchase Amount:</i>	\$5,666.28
<i>Shipping & Handling:</i>	\$906.60
Total Cost of Proposal (PO Amount):	\$6,572.88

****Please add proper sales tax to your order****

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Proposal for
East Stroudsburg Area Sch Dist

Total Cost of Proposal (PO Amount): \$6,572.88

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: East Stroudsburg Area Schl Dist 50 Vine St East Stroudsburg, PA 18301-2150	Sold to: East Stroudsburg Area Schl Dist 50 Vine St East Stroudsburg, PA 18301-2150
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- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
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Date of Proposal: 10/18/2022

Proposal Expiration Date: 12/2/2022



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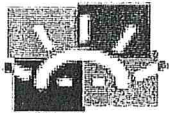
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VIII.b.



Learning A-Z Quote

Date: 10/25/2022
Valid Until: 8/31/2023
Bill Id #: 10030662
Username: pheeter

Ship To:

Patricia Heeter
Middle Smithfield Elementary School
5180 Milford Rd
E Stroudsburg, Pennsylvania 18302-9357
570-223-8082
patricia-heeter@esasd.net

Bill To:

Patricia Heeter
Middle Smithfield Elementary School
5180 Milford Rd
E Stroudsburg, Pennsylvania 18302-9357
570-223-8082
patricia-heeter@esasd.net

Products	Type	License Terms	List Price	Final Cost	Add 1 Year	Add 2 Years
RAZ Plus	Renewal	35 classrooms, 12 Months	\$8,190.00	\$7,980.00	\$15,162.00	\$21,546.00

Products	Type	License Terms	List Price	Final Cost	Add 1 Year	Add 2 Years
RAZ Plus	Renew Expand	1 classrooms, 12 Months	\$234.00	\$228.00	\$433.20	\$615.60

	Final Cost	Add 1 Year	Add 2 Years
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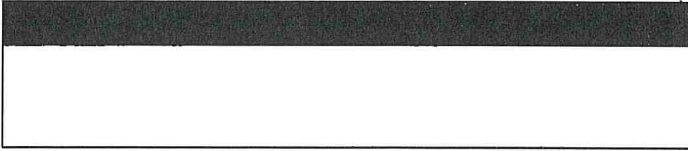
Sales Tax: \$0.00 \$0.00 \$0.00

YOUR TOTAL COST: \$8,208.00 \$15,595.20 \$22,161.60

(*) Taxes (if applicable) to be calculated at time of purchase. All prices are in U.S. dollars.

1 year

Internal use only: CPQ Quote # Q-775817, CSI Quote # 652853



Sales Executive

Trish Mishler
trish.mishler@learninga-z.com
(520) 618-3875

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P.O. must include:

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2. Learning A-Z as the vendor
3. Bill To information
4. The product(s) being purchased
5. Total dollar amount
6. If your PO has a signature line, it must be signed

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