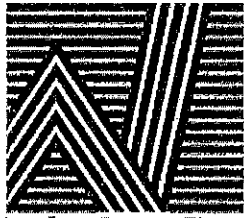


ATTACHMENT V.I.A. 1



Wayfare Sports Floors

March 11, 2022

Scott Ihle
East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301

Dear Scott:

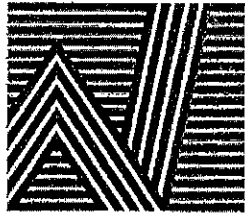
Thank you for allowing Wayfare Sports Floors the opportunity to quote your gymnasium floor project.

Scope of Work:

1. Complete preparation of floor using 3M SPP pads.(250 square feet per side of pad)
2. Complete vacuum and preparation of the floor.
3. Apply one coat of Hillyard Basecoat II water-based primer.
4. Apply one coat of Hillyard 1907 water-based gym finish.

Location & Pricing:

East Stroudsburg South High School New Gym \$6,659.00



Wayfare Sports Floors

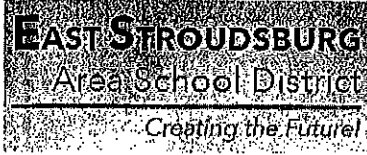
Special Considerations:

1. Commonwealth System (COSTAR) #0000534325
2. All product, equipment and labor will be provided by Wayfare Sports Floors.
3. East Stroudsburg Area School District agrees to provide a dumpster for debris.
4. East Stroudsburg Area School District agrees to turn off the ventilation system when each coat of primer and finish is applied and turned back on 1 to 1.5 hours after each coat of sealer and finish is applied.
5. Polo Plaz brand products may be substituted in place of Hillyard Branded Products.

Thank you,

Chris Smith
Wayfare Sports Floors
409 Hooper Road
Endwell, NY 13760
Chris@wayfarefm.com
www.WayfareFM.com

V.I.A. 2



Scott Ihle <scott-ihle@esasd.net>

Form 611

1 message

Google Forms <forms-receipts-noreply@google.com>
To: scott-ihle@esasd.net

Tue, Mar 29, 2022 at 8:57 AM

Thanks for filling out Form 611

Here's what was received.

[Edit response](#)

Form 611

MUST BE COMPLETED FOR ANY PROCUREMENT OF A SERVICE
OR ITEM OVER \$5,000.00

Your email (scott-ihle@esasd.net) was recorded when you submitted
this form.

Untitled Section

Untitled Section

FORM **611**

EAST STROUDSBURG AREA SCHOOL DISTRICT

Procurement Form

Name of Requestor *

Scott Ihle

Untitled Title

Department *

Facilities

Building *

High School South

What service or item are requesting *

Gym Floor Maintenance (Main Gym)

Why are you requesting the service or item *

Preventative Maintenance

Suggested replacement *

N/A

Please complete an independent Cost Analysis. (Pre-determine costs prior to contacting a vendor.)

\$8,000.00

Cost Estimate: if over \$5,000, were three (3) quotes obtained? If yes, please list the vendor's information and quoted amount. *

No

What is the total cost of the purchase? *

\$6,659.00

Procurement Method: *

- Quote Received only one Proposal
- Request for Proposal (RFP)
- Bid
- Other: _____

Was this purchase budgeted? *

Yes ▼

Was this purchased through a PA State Contract or Approved Consortiums? If yes, select group.

- Yes
- Pennsylvania State Contract
- COSTARS
- Keystone Purchasing Network
- PEPPM National Contract Program (Technology Bidding and Purchasing)
-

US Communities

No

If item was purchased through a Pa State Contract or approved Consortium, please include contract number.

0000534325

Which Fund will be charged? *

10 ▼

What account will be charged? *

10-2620-431-000-30-820-008-000-0000

Selection of the winning proposal, was the lowest price selected? If not, please explain why and the process of selecting the vendor. *

Costar Vendor

Costars Proposal

Costars Contract # 034-050

To: East Stroudsburg ASD	Date: 3/14/2022
Address: 50 Vine Street	From: Wayne
East Stroudsburg, PA 18301	Phone: 610-509-9731
Attn: Brian Borosh	Email: Wayne.Becker@KeystoneFire.com
Phone: 570-424-8060 x10620	Proposal #: AAAQ1223
Email: brian-borosh@esasd.net	Project: JT Lambert Auditorium Sound System

Dear Brian,

I appreciate this opportunity to provide recommendations and a COSTARS proposal for an Auditorium Sound System for the JT Lambert Middle School as discussed and described herein.

1. PROJECT SUMMARY

1. Keystone Fire and Security (KFS) will upgrade the auditorium sound system including a new 32 channel digital mixer, headend rack, headend equipment, line array speakers, and rear delay speakers.
2. The system will have two modes of operation; a simple to use "General Assembly" mode that can be turned on and off easily from the stage or booth, and a "Performance" mode that will offer the flexibility to manage all the inputs and outputs of the system.
3. A 16in x8out digital snake will be installed in the existing rack in the closet on stage right.
4. We will reuse the microphone jacks on stage left and stage right and connect them to the digital snake.
5. We will install another (4) mic jacks in surface boxes next to the existing quad mic jack box on both sides (8 mic jacks total per side) and connect them to the new 16 x 8 digital snake. We will use one of the existing mic cables as a puller to install the additional (4) mic circuit cables.
6. We will remove the existing monitor jack plates and use the existing backbox to provide (2) new quad monitor jack plates on both sides of the stage and connect them to the outputs of the new 16 x 8 digital snake. We will use the existing cable to install new cabling from the monitor jacks to stage rack in the closet on stage right.
7. KFS will remove the existing center speaker and the two rear delay speakers and turn them over to the school district.
8. KFS will furnish and install:
 - a. (4) line-array speakers and (2) subwoofers. These will be ceiling mounted right and left above the stage area. Two stacked line array modules and one subwoofer on each side. This will provide uniform coverage throughout the space. KFS to include lift required for installation of speakers.
 - b. (2) ceiling mounted delay speakers (one on each side) to replace the existing. The speakers will be voiced the same as the line arrays to provide uniform coverage throughout the rear seating areas.
 - c. (1) 4-Channel power amplifier to power the newly install speakers.
 - d. (8) powered monitor speakers, (2) adjustable tripod stands, (4) 25' XLR cables, and (4) 50' XLR cables. This will allow the monitor speakers to be used in the auditorium or as portable sound systems elsewhere.
 - e. (1) 32 channel digital mixer with dust cover in control booth, and (1) 16in x8out digital snake in stage rack.
 - f. (1) Wi-Fi communication router and set up the application for wireless mixing console control. Customer to supplied iPad.

- g. (1) DSP and (2) DSP mode/ volume controllers. The controllers will allow you to select the mode (Simple or Performance) and adjust volume for simple mode only.
 - h. An additional mode option will be LGI speakers on/off.
 - i. The simple mode will allow the volume adjustment of the projector, Bluetooth source, the two existing wireless microphones and the wired microphone jack at stage center. The controllers will be located on stage and the booth.
 - j. (1) Remote system power control to be located on the stage. The rack will also have a system power switch.
 - k. (14) Wireless Microphone systems with ear sets microphones. These will be used in the performance mode only.
9. (4) direct boxes will be provided to allow the connection of electronic keyboards and amplifiers with the new sound system.
 10. (3) 84" Micro boom microphones with stands will be provided for ensemble pick up.
 11. (6) Handheld microphones, floor stands, and 25' xlr cables will be provided as requested.
 12. An OPTION is provided for (1) CD player with Bluetooth audio receiver with installation, setup and configuration.
 13. An OPTION is provided for an Assistive listening system with (12) receivers and (12) ear speakers.
 14. KFS will program and test all components and tune the system to the room acoustics.
 15. KFS will provide training on the operation and use of the system.
 16. The Owner is responsible to install, connect, or disconnect any required power.
 17. KFS will be using existing cabling and conduit to install new cabling required. No new conduit is included.
 18. If any of the existing equipment or wiring to be reused is not adequate or defective, additional parts and labor may be required. If this is determined during the installation and testing process, a change order will be required. No additional work will be performed without the written consent of the owner.

2. PROJECT SCOPE

Action	Qty	Parts	Location	Notes
Line Array Loudspeaker, Sub, and Delays (Lift for installation provided by KFS)				
Furnish/ Install	4	8" Two-Way Line-Array	Ceiling mounted right and left above stage	8" Two-Way Line-Array System with White DuraFlex™ Finish.
Furnish/ Install	2	15" Bass Reflex Subwoofer	Ceiling mounted right and left above stage	15" Bass Reflex Subwoofer - white
Furnish/ Install	2	Ceiling Mounts	Ceiling mounted right and left above stage	Ceiling Mounts
Furnish/ Install	2	2-way Delay Loudspeaker	Rear Ceiling	2-way Delay Loudspeaker
Furnish/ Install	2	U-Bracket White	Rear Ceiling	U-Bracket White
Furnish/ Install	1	4 Channel Power Amplifier	Headend Rack	4 Channel Power Amplifier
Furnish/ Install	1	Rigging	Ceiling	RIGGING HARDWARE
Monitor Speakers				
Furnish/ Install	8	10" two-way stage monitor or front of house powered speaker system.	Stage/ TBD	10" two-way stage monitor or front of house powered speaker system.
Furnish/ Install	2	Speaker tripod	Stage/ TBD	speaker tripod
Furnish/ Install	4	25' XLR Microphone Cable	TBD	Cable – Microphone XLR to XLRM, 25'

Furnish/ Install	4	50' XLR Microphone Cable	TBD	Cable - Microphone, MK4, XLRf to XLRM, 50'
Auditorium Sound System				
Furnish/ Install	1	32 channel digital mixer	Booth	32 channel digital mixer
Furnish/ Install	1	Mixer dust cover	Booth	Mixer dust cover
Furnish/ Install	1	16in x 8out portable digital snake	Stage Rack	16in x 8out portable AudioRack, dSNAKE I/O for expansion, 48kHz
Furnish/ Install	1	Cat6 cable 20m (65') with locking connectors	Stage	Cat6 cable 20m (65') with locking connectors
Furnish/ Install	4	Quad plates, 2 mic, 2 monitor	Stage	
Furnish/ Install	1	Wi-Fi Router	Headend Rack	Wi-Fi Router (App Controller, iPad supplied by Customer)
Furnish/ Install	1	DSP – Audio Digital Signal Processor	Headend Rack	12 analog mic/line Input, 8 analog output, networked signal processor
Furnish/ Install	1	Mode Controller with Volume (2 gang)	Stage	Ethernet Controller (Simple mode Stage Controller)
Furnish/ Install	1	Mode Controller with Volume (1 gang)	Headend Rack	Ethernet Controller (Simple Mode Booth Controller)
Furnish/ Install	1	Network Switch (Control)	Headend Rack	8PORT GB ENET SWITCH WITH 4PORTPERP POE
Furnish/ Install	1	Audio Snake	Headend Rack to Mixer	Snake - Fan to Fan, 24 XLRf to 24 XLRM, 25', W28PR
WIRELESS MICROPHONE SYSTEM				
Furnish/ Install	14	Wireless Microphone Systems	Headend Rack	Half-Rack, Single Channel Receiver and bodypack transmitters
Furnish/ Install	14	Earset Microphones	TBD	Omnidirectional Earset Headworn Microphone, Tan
Furnish/ Install	4	Five-way active antenna splitter	Headend Rack	Five-way active antenna splitter and power distribution system
Furnish/ Install	2	10' Coaxial Cable (RG-58/U)	Headend Rack	10' Coaxial Cable (RG-58/U) with BNC Connectors
Furnish/ Install	1	Network Switch (Microphone network)	Headend Rack	Gigabit Ethernet Unmanaged Switch
INSTRUMENT DIRECT BOX				
Furnish/ Install	4	Audio Direct Box	Stage, TBD	Direct Box - transformer
Furnish/ Install	4	50' XLR cable	TBD	Cable – Microphone 50'
MICROBOOM MICROPHONES				
Furnish/ Install	3	84"MICROBOOM	TBD	84"MICROBOOM

Furnish/ Install	3	Microboom Stands	TBD	STAND, MIC, WITH PEDESTAL BASE.
WIRE MICROPHONE AND CABLE				
Furnish/ Install	6	Wired Handheld Microphones	TBD	Cardioid Dynamic
Furnish/ Install	6	25' XLR Mic Cable	TBD	Cable - Microphone,, XLRF to XLRM, 25'
Furnish/ Install	6	Microphone Floor Stands	TBD	Mic Stand Ebony
Headend Rack (Located In Projector Booth)				
Furnish/ Install	1	Headend Floor Rack and Accessories	Booth	Floor Rack
Furnish/ Install	1	Rack Power Panel-15A, Switched	Headend Rack	Power Panel-15A, 6-Switched 3-Unswitched Outlets, 1U, Surge Supp
Furnish/ Install	1	Remote Rack power switch	Headend Rack	Switch-Momentary -Rocker Switch, 1 Status LED, 1-gang, BIK
Assistive Listening				
Furnish/ Install	1	Assistive Listening System	Headend Rack	Level II Stationary RF System (72 MHz)
Furnish/ Install	12	Receivers	TBD	Intelligent DSP RF Receiver (72 MHz)
Furnish/ Install	12	Unlversal Ear Speaker	TBD	Universal Ear Speaker
BLUETOOTH OPTION				
Furnish/ Install	1	CD Player with Bluetooth Audio Receiver	Headend Rack	Bluetooth Audio Receiver

3. EQUIPMENT LIST

Qty.	Manuf.	Item
		Two-Way Line Array Loudspeaker System, Sub, and Delays
4	JBL	8" Two-Way Line-Array System with 1 x 2168H-1 Differential Drive® 400W LF; 2 x 2414H 1 inch Compression Driver HF on Constant Curvature Waveguide; Dual Angle Pole Socket and Integral Rigging Hardware; Passive or Bi-Amplified Operation. White DuraFlex™ Finish.
2	JBL	15" Bass Reflex Subwoofer - white
2	Polar Focus	Rigging Hardware
2	JBL	Compact 2-way Loudspeaker with 2 x 8" LF, AC28/26 In white, 8 Ohms
2	JBL	U?Bracket For Models AC28/xx, White
1	Crown Audio	4x1200 Power Amplifier
1	Rigging	RIGGING HARDWARE
		Monitor Speakers
8	JBL	10" two-way stage monitor or front of house powered speaker system; 1000 Watt peak power rating, 124dB Maximum SPL, Image Control Waveguide, Bluetooth v4.0 control, Two channel mixer with XLR-1/4" combo inputs, 3 x M10 suspension points, plastic enclosure. Weight 11.79kg (26 lbs).
8	JBL	JBL speaker tripod with manual adjustment from 4' 2" to 6' 5".
4	Whirlwind	Cable - Microphone, MK4, XLRF to XLRM, 25', Accusonic+2
4	Whirlwind	Cable - Microphone, MK4, XLRF to XLRM, 50', Accusonic+2

Auditorium Sound System		
1	Allen & Heath	32 channel digital mixer, 32 Mic/Line + 3 stereo 100mm motorized faders, 24 mix outputs, 4 FX Engines, onboard 18 track recording, built in 32ch USB I/O, built in dSNAKE, Network port, 7" Touch screen
1	Allen & Heath	Dust cover for QU-32
1	Allen & Heath	16in x 8out portable AudioRack, dSNAKE I/O for expansion, 48kHz
1	Allen & Heath	Cat6 cable 20m (65') with locking connectors
1	Patch Panel	Rack mounted Patch panel (Center Stage, Stage Right, and Stage Left)
1	Netgear	NETGEAR Nighthawk Smart Wi-Fi Router, R6700 - AC1750
1	ICC	ICC CAT5e Molded Boot Patch Cord, 14Ft, Blue
1	BSS	12 analog mic/line input, 8 analog output, networked signal processor w/ BLU link
1	BSS	Ethernet Controller (Simple mode Stage Controller)
1	BSS	Ethernet Controller (Simple Mode Booth Controller)
1	Netgear	NETGEAR/GS308P-100NAS 8PORT GB ENET SWITCH WITH 4PORTPERP POE
1	Whirlwind	Snake - Fan to Fan, 24 XLRf to 24 XLRM, 25', W28PR
WIRELESS MICROPHONE SYSTEM		
14	Shure	Half-Rack, Single Channel Receiver
14	Shure	Bodypack Transmitter
14	Shure	Omnidirectional Earset Headworn Microphone, Tan
4	Shure	Five-way active antenna splitter and power distribution system
2	Shure	10' Coaxial Cable (RG-58/U) with BNC Connectors
2	Shure	Mounting Bracket and BNC Adapter for Remote Antenna Mounting (Contains one)
1	Netgear	NETGEAR 16-Port Gigabit Ethernet Unmanaged PoE+ Switch with 16 x PoE+ @ 11.5W
INSTRUMENT DIRECT BOX		
4	Whirlwind	Direct Box - IMP2, Whirlwind TRHL transformer
4	Whirlwind	Cable - Microphone, MK4, XLRf to XLRM, 50', Accusonic+2
MICROBOOM MICROPHONES		
3	Audix	84"MICROBOOM M1250B, CARD, 1x CBLM25 25' XLRm to mini XLRf Shielded Cable
3	Audix	STAND, MIC, WITH PEDESTAL BASE.
WIRE MICROPHONE AND CABLE		
6	Shure	Cardioid Dynamic
6	Whirlwind	Cable - Microphone, MK4, XLRf to XLRM, 25', Accusonic+2
6	Atlas Sound	Low-Profile Mic Stand Ebony
Assistive Listening		
1	Listen	Listen IDSP Prime Level II Stationary RF System (72 MHz)
3	Listen	Intelligent DSP RF Receiver 4-Pack (72 MHz)
2	Listen	Intelligent Earphone/Neck Loop Lanyard
12	Listen	Universal Ear Speaker
Headend Rack (Located in Projector Booth)		
1	Lowell	Rack-Enclosed-35U, 27in Deep, 1pr Fixed Rails, Rear Door, Blk
1	Lowell	Rack Base-Shallow Stationary, 27in D
1	Lowell	Leg Levelers (set of 4)
1	Lowell	Power Panel-15A, 6-Switched 3-Unswitched Outlets, 1U, Surge Supp, RPC, O/U
1	Lowell	Transformer-Impedance Matching-70/25V In to 600/8ohm Out
1	Lowell	Switch-Momentary SPST-Rocker Switch, 1 Status LED, 1-gang, Blk
1	Lowell	Rack Panel-Decorator-3U, Mounts 8 Devices, 16ga Flanged Steel, Blk
2	Lowell	Rack Panel-Decorator Blank Plates, 4-Pack, Blk
1	Lowell	Rackmount Utility Drawer, 4U x 14.437inD, 50lbs capacity

CABLE		
3000	West Penn	2 COND 12 (19X25) BARE CMP
1	West Penn	4PR 23G SHLD 4246F CAT6 CMP
500	West Penn	4 COND, 2SH.-2 UNSH, 22 (7X30) BARE CMP

This product is not in stock.

Please indicate if you require special shipping on the return order (additional charges may apply).

4. OPTIONS

Qty	Manufacturer	Description
		CD Player with Bluetooth Option
1	Denon Pro	CD Player with Bluetooth Audio Receiver
2	Mouser	Momentary Push Button Switch pairing button
1000	West Penn	2 COND, 18 (7X26) BARE CMP- Gray

5. TRAINING

Training is an important part of the success of a system implementation. A system will function only as well as the user understands all of its features and functions. Because it is not possible to learn all of the features and functions of the system in training sessions, Keystone Fire and Security and the manufacturer has provided tools for you to access on your own time to learn at your own pace. We will provide up to two (2) hours of training on system operation and review maintenance requirements. Additional and ongoing training is available for your system. Training can be customized to your needs and purchased hourly or as part of our Service Level Agreement, available for all systems we provide.

6. DOCUMENTATION AND DELIVERABLES

- a. Includes engineered system documentation for future referral, service and maintenance.

7. PROJECT SCHEDULE

- a. Typical project installation lead time is approximately 4-6 weeks from receipt of signed proposal / PO and mobilization payment. In the event there are any product backorders or unforeseen circumstances that could affect this lead time, you will be notified by the Keystone Fire and Security project manager assigned to your project.

8. WORK BY OTHERS

- a. Work performed by Owner or Others is described in Section 3 "Project Scope".

9. WHAT IS NOT INCLUDED

- a. Materials and services not specifically listed in the equipment list or project scope are not included.
- b. System and CAD drawings, submittals and programming documentation available upon request. Additional charges may apply.

10. SYSTEM INVESTMENT

Description	Price
Total Costars Materials	\$66,505.20

Total Costars Ancillary Services (includes design, project management, prevailing wages for installation work subject to prevailing wage, programming, and training)		\$24,640.80
Select Option	Total Costars Proposal Cost	\$91,146.00
<input type="checkbox"/>	Option #1CD Player with Bluetooth	\$639.00
(Select the desired options above and add them to the Costars project cost for the total) Total		\$

Applicable sales tax will be added to total cost.

11. PAYMENT TERMS

Payment Schedule
Mobilization
<i>Invoice for Materials upon Delivery. Due upon receipt.</i>
Installation & Completion – Progressive Invoicing for Remaining Balance
<i>Includes Engineering and Project Management, Physical Installation on Client Premise, Testing, Calibration, Demonstration and Training. Due upon receipt.</i>

12. ORDERING AND ACCEPTANCE

The person to whom this Proposal is addressed (the "Client") may accept this Proposal by signing at the space provided below and returning it to Keystone Fire and Security along with an approved purchase order within twenty (20) days of the date of this Proposal. By doing so, the Client acknowledges that they have read and understand this Proposal and that Client is entering into a legally binding contract with Keystone Fire and Security on the terms and conditions set forth in this Proposal, including the Standard Terms and Conditions set forth in the "Terms and Conditions" section found at <https://www.keystonefire.com/terms/> which are an integral part of this contract. If the Client signs this Proposal and returns it to Keystone Fire and Security more than twenty (20) days after the date of this Proposal, Keystone Fire and Security reserves the right to reject the Client's acceptance by written notice to the Client. Each individual signing this Proposal on behalf of an entity represents that he or she is a duly authorized officer or other representative of such entity. This order will be processed upon receipt of payment in full or Mobilization amount and be invoiced as indicated in the "Payment Terms" section above. Past due accounts are subject to interest penalties. Work may be suspended on accounts that are not current. (See credit policy). Please note that the following must be included with your Purchase Order to qualify as a COSTARS purchase.

- The Purchase Order (PO) MUST list Keystone Fire and Security's Costars number 034-050.
- The PO MUST list Keystone Fire and Security's Payment Terms
- The PO MUST be accompanied by a signed copy of Keystone Fire and Security's Proposal

Client Signature

Keystone Fire and Security Signature

Client Print Name

Keystone Fire and Security Print Name

Date

Date

Purchase Order #

Tax Status: Exempt (copy of current certificate required)

Non-Exempt

Providing an Authorized Acceptance Signature indicates that you have read and understand the Terms & Conditions attached to this agreement. This document represents the entire agreement. No conversations or other forms of communication shall be considered part of this agreement.

This proposal was prepared in good faith, exclusively for the individual(s) to whom it is addressed. It contains information that is privileged, confidential and exempt from disclosure under applicable law. The recommendations described herein are based on client consultations, site visits, engineering, and research, computer-aided designs and/or expertise earned through education, training and experience. It is considered an unfair business practice to use this information for competitive negotiations.

13. PREVENTATIVE MAINTENANCE AND SUPPORT

The system described in this proposal has been designed to provide you with many years of reliable service and an excellent return on your investment (ROI). However to uphold the warranties of the equipment and achieve maximum longevity, managed services and ROI, regularly scheduled maintenance is required. Keystone Fire and Security provides managed services and scheduled maintenance programs for your system that will keep it running smooth and reduce the total cost of ownership.

VI.B.2

Procurement Summary Sheet

Form 611

JT Lambert Auditorium System

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade the auditorium sound system at J.T. Lambert Intermediate School.

Need: The system is at the end of its life and failing. It was installed when the school was built in 1992.

Suggested replacement: Sound system and components as specified by Keystone (CSI)

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. Yes.

- Keystone (CSI) - \$91,146.00 (CO-STARS 034-050)
- Sage Technology Solutions - \$107,174.00 (CO-STARS 034-050)
- Guyette - \$164,065.00 (CO-STARS 034-050)

C. Procurement Method:

- Three vendors that the district does business with on a consistent basis were invited to come to JTL and review the current sounds system. The current deficiencies and future needs were discussed with each vendor to submit a proposal.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- No
- Capital Account
- Request the Property & Facilities Committee utilize Capital Reserve Funds for this upgrade. This was discussed as a capital project pre COVID.

E. Selection of winning proposal

- Keystone (CSI)

F. Other

N/A

VI. B. 3

Costars Proposal
Costars Contract # 034-050

To: East Stroudsburg Area School District	Date: 3/14/2022
Address: 50 Vine Street	From: Wayne
East Stroudsburg, PA 18301	Phone: 610-509-9731
Attn: Brian Borosh	Email: Wayne.Becker@KeystoneFire.com
Phone: 570-424-8060 x10620	Proposal #: AAAQ1246
Email: brian-borosh@esasd.net	Project: JT Lambert Middle School Gym Sound System Upgrade

Dear Brian,

I appreciate this opportunity to provide recommendations and a COSTARS proposal for the JT Lambert Middle School Gym Sound System Upgrade as discussed and described herein.

1. PROJECT SUMMARY

1. KFS will upgrade the gym sound system headend equipment only.
2. We will reuse the existing speakers, speaker circuits, and headend rack.
3. No existing microphones jacks will be connected.
4. KFS will remove all existing unused headend rack components and turn them over to the school district.
5. We will clean up the existing rack and wiring and furnish and install:
 - a. (1) 4-input microphone mixer. (In rack)
 - b. (1) Wireless handheld microphone system. (In rack)
 - c. (1) Bluetooth receiver. (Antenna to be wall mounted in gym near rack room.)
 - d. (1) CD player. (In rack)
 - e. (1) 2-Channel Power Amplifier. (In rack)
6. KFS will connect the existing speaker zone switches to control two speaker zones.
7. KFS will program, test, tune the system to the room.
8. We will provide customer training on the use of the sound system and wireless microphone.
9. If any of the existing equipment or wiring to be reused is not adequate or defective, additional parts and labor may be required. If this is determined during the installation and testing process, a change order will be required. No additional work will be performed without the written consent of the owner.

2. PROJECT SCOPE

Action	Qty	Parts	Location	Notes
Supply/ Install	1	Handheld Wireless System	Headend Rack	Wireless Receiver and (1) Handheld Transmitter with Microphone
Supply/ Install	1	4-Channel Microphone Mixer	Headend Rack	Four-Channel Transformer Balanced Microphone Mixer with Phantom Power
Supply/ Install	1	Power Amp	Headend Rack	Power Amplifier with DSP
Supply/ Install	1	CD Player	Headend Rack	CD Player

Supply/ Install	1	Bluetooth Audio Receiver	Headend Rack	Bluetooth Audio Receiver
Supply/ Install	1	Pairing button	Headend Rack	Momentary Push Button Switch pairing button
Supply/ Install	1	Rack Panel for controls	Headend Rack	Rack Panel-Decorator-1U, Mounts 4 Devices, 16ga Flanged Steel
Supply/ Install	1	Rackmount Utility Drawer, 2U	Headend Rack	Rackmount Utility Drawer, 2U

3. EQUIPMENT LIST

Qty	Manuf.	Item
1	Shure	(1) BLX4R Rack Mount Wireless Receiver and (1) BLX2 Handheld Transmitter with SM58 Microphone
2	Shure	Mounting Bracket and BNC Adapter for Remote Antenna Mounting (Contains one)
2	Shure	1/2 Wave Omnidirectional Antenna for UR4S+, UR4D+ Receivers, (518-578 MHz)
1	Shure	Four-Channel Transformer Balanced Microphone Mixer with Phantom Power, AC only, Half Rack Space, Single and Dual Mount
1	Crown Audio	2x300W Power Amplifier network control/monitoring, high-level DSP, front-panel Interface
1	Denon Pro	CD/Media Player
1	Denon Pro	Bluetooth Audio Receiver
1	Mouser	Momentary Push Button Switch pairing button
1	Lowell	Rack Panel-Decorator-1U, Mounts 4 Devices, 16ga Flanged Steel, Blk
1	Lowell	Rackmount Utility Drawer, 2U x 14.437inD, 50lbs capacity
1	Lowell	Transformer-Impedance Matching-70/25V In to 600/8ohm Out

This product is not in stock.

Please indicate if you require special shipping on the return order (additional charges may apply).

4. TRAINING

Training is an important part of the success of a system implementation. A system will function only as well as the user understands all of its features and functions. Because it is not possible to learn all of the features and functions of the system in training sessions, Keystone Fire and Security and the manufacturer has provided tools for you to access on your own time to learn at your own pace. We will provide up to one (1) hours of training on system operation and review maintenance requirements. Additional and ongoing training is available for your system. Training can be customized to your needs and purchased hourly or as part of our Service Level Agreement, available for all systems we provide.

5. DOCUMENTATION AND DELIVERABLES

- a. Includes engineered system documentation for future referral, service and maintenance.

6. PROJECT SCHEDULE

- a. Typical project installation lead time is approximately 4-6 weeks from receipt of signed proposal / PO and mobilization payment. In the event there are any product backorders or unforeseen circumstances that could affect this lead time, you will be notified by the Keystone Fire and Security project manager assigned to your project.

7. WORK BY OTHERS

- a. Work performed by Owner or Others is described in Section 3 "Project Scope".

8. WHAT IS NOT INCLUDED

- a. Materials and services not specifically listed in the equipment list or project scope are not included.
- b. System and CAD drawings, submittals and programming documentation available upon request. Additional charges may apply.

9. SYSTEM INVESTMENT

Description	Price
Total Costars Materials	\$2,363.30
Total Costars Ancillary Services	\$2,615.70
Total Costars Proposal Cost	\$4,979.00

Applicable sales tax will be added to total cost.

10. PAYMENT TERMS

Payment Schedule
<i>Mobilization</i>
<i>Invoice for Materials upon Delivery. Due upon receipt.</i>
<i>Installation & Completion – Progressive Invoicing for Remaining Balance</i>
<i>Includes Engineering and Project Management, Physical Installation on Client Premise, Testing, Calibration, Demonstration and Training. Due upon receipt.</i>

11. ORDERING AND ACCEPTANCE

The person to whom this Proposal is addressed (the "Client") may accept this Proposal by signing at the space provided below and returning it to Keystone Fire and Security along with an approved purchase order within twenty (20) days of the date of this Proposal. By doing so, the Client acknowledges that they have read and understand this Proposal and that Client is entering into a legally binding contract with Keystone Fire and Security on the terms and conditions set forth in this Proposal, including the Standard Terms and Conditions set forth in the "Terms and Conditions" section below (which are an integral part of the contract). If the Client signs this Proposal and returns it to Keystone Fire and Security more than twenty (20) days after the date of this Proposal, Keystone Fire and Security reserves the right to reject the Client's acceptance by written notice to the Client. Each individual signing this Proposal on behalf of an entity represents that he or she is a duly authorized officer or other representative of such entity. This order will be processed upon receipt of payment in full or Mobilization amount and be invoiced as indicated in the "Payment Terms" section above. Past due accounts are subject to interest penalties. Work may be suspended on accounts that are not current. (See credit policy). Please note that the following must be included with your Purchase Order to qualify as a COSTARS purchase.

- The Purchase Order (PO) MUST list Keystone Fire and Security's Costars number 034-050.
- The PO MUST list Keystone Fire and Security's Payment Terms
- The PO MUST be accompanied by a signed copy of Keystone Fire and Security's Proposal

Client Signature

Client Print Name

Date

Keystone Fire and Security Signature

Keystone Fire and Security Print Name

Date

Purchase Order #

Tax Status: Exempt (copy of current certificate required) Non-Exempt

Providing an Authorized Acceptance Signature Indicates that you have read and understand the Terms & Conditions attached to this agreement. This document represents the entire agreement. No conversations or other forms of communication shall be considered part of this agreement.

This proposal was prepared in good faith, exclusively for the individual(s) to whom it is addressed. It contains information that is privileged, confidential and exempt from disclosure under applicable law. The recommendations described herein are based on client consultations, site visits, engineering, and research, computer-aided designs and/or expertise earned through education, training and experience. It is considered an unfair business practice to use this information for competitive negotiations.

12. PREVENTATIVE MAINTENANCE AND SUPPORT

The system described in this proposal has been designed to provide you with many years of reliable service and an excellent return on your investment (ROI). However to uphold the warranties of the equipment and achieve maximum longevity, managed services and ROI, regularly scheduled maintenance is required. Keystone Fire and Security provides managed services and scheduled maintenance programs for your system that will keep it running smooth and reduce the total cost of ownership.

13. TERMS AND CONDITIONS

- 1. AGREEMENT.** This Agreement shall become effective (the "Effective Date") upon the (i) execution by the customer ("Customer") identified on the first page of the attached proposal (the "Proposal") and (ii) acceptance and execution of this Agreement by a duly authorized representative of Keystone Fire and Security ("Company").
- 2. SALE OF INSTALLATION AND/OR EQUIPMENT.** The Company shall sell to Customer and the Customer shall purchase from the Company the system installation ("System") and/or equipment ("Equipment") identified in the Proposal.
- 3. DELIVERY; TITLE AND RISK OF LOSS.** Stock items are available for same-day pickup or next-day shipment from Company's warehouse. All shipments, unless otherwise specified, are quoted F.O.B. origin and may be subject to additional "hazardous material" charges or other special shipping and handling fees. Risk of loss on all shipments shall pass to Customer when the shipments are loaded on board the transporting carrier at the point of departure.
- 4. PURCHASE PRICE AND PAYMENT.** Customer shall pay Company the purchase price for the Equipment and System set forth on the Proposal or as otherwise set forth on the Company's invoice. Company's prices are exclusive of insurance, shipping, handling, and taxes. Customer shall have the sole responsibility for payment of all such insurance, shipping, handling, and taxes with respect to the purchase of any Equipment or System. All charges shall be paid NET the number of days from the date of invoice, as set forth above in this proposal. If Customer fails to make any payments when due, a finance charge of 15% per annum will accrue from the due date until paid. If Company retains a collection agency, legal counsel or incurs any out-of-pocket costs to collect overdue payments, all such collection costs (including without limitation attorneys' fees) shall be paid by Customer. The Company shall not be obligated to extend credit or financing terms to Customer. Customer acknowledges that, other than Company's completion of installation of a System and delivery of Equipment, payment to Company is not contingent on any occurrence, matter or event, including, without limitation, Customer's receipt of payment from any third party such as an

owner or insurance company.

5. EQUIPMENT RETURNS.

a. Stock Items. All unused or returned Equipment will be subject to a 25% restocking charge. The Equipment must be unopened and returned in its original carton in order to receive credit for the return.

b. Special Orders. Specially ordered and "non-stock" Equipment will be subject to a 100% restocking charge. No credit will be issued for return of such Equipment.

c. Warranty Returns. Equipment returned for warranty must receive a Return Material Authorization (RMA) number. All advance (warranty) replacement components will be billed to the Customer and credited back subject to the findings of the manufacturer's repair department.

6. INSTALLATION PROVISIONS. Company shall install the System at Customer's location identified in the Proposal. Company shall install the System in a workmanlike manner and in compliance with applicable law. Installation shall commence on or about the date identified in the Proposal and shall continue until completed. The completion date is an estimate only, and Customer acknowledges that technical problems may arise with respect to the installation of the System and, accordingly, Company shall not be held responsible for any delays caused by, among other items, unforeseen difficulties, scheduling difficulties, delays in obtaining materials and/or unexpected conditions. If during the installation the Company encounters unforeseen difficulties or discovers unexpected conditions (including, without limitation unexpected hazardous materials, waste or substances), Company shall be permitted to stop work immediately. Company shall contact the Customer so the Customer can instruct the Company as to what steps should be taken in connection with unforeseen difficulties or unexpected conditions. Customer shall pay Company for any additional work performed as a result of such unforeseen difficulties or unexpected conditions. Customer may order additions, deletions, revisions or other changes in the installation within the general scope of this Agreement provided that if such changes affect the cost of the work to be performed, or the time required for completion of the work to be performed, as determined in the reasonable discretion of the Company, the Agreement, deadlines and the amount to be paid to Company shall be adjusted in the sole discretion of the Company. Company shall be under no obligation to perform the additions, deletions, revisions or other changes in the work requested by Customer in the absence of a written amendment to this Agreement that complies with Section 28.a of this Agreement.

7. APPROVAL AND PERMITS. Unless otherwise specified, Company shall be responsible for obtaining, at Customer's expense, all necessary approvals, permits and documents required by applicable law.

8. TAXES. The price does not include any applicable taxes and Customer shall pay all federal, state and local sales, use, property, excise or other taxes imposed on or with respect to the installation of the System. If Customer is tax exempt, then prior to executing this Agreement, Customer will provide Company with a valid and correct tax exemption certificate. Failure to provide a tax exemption certificate in a timely fashion may result in Customer losing the advantages of tax exemption with regard to this sale. In the event Customer loses its tax exempt status Customer shall immediately notify Company and shall immediately remit payment to Company for all past due taxes.

9. GRANT OF SECURITY INTEREST. Customer, on behalf of the owner and Customer, grants to Company a purchase money security interest in the System and the Equipment to secure payment of the purchase price and grants to Company an irrevocable power of attorney to execute and file UCC-1 Financing Statements on behalf of Customer for the benefit of Company, as secured creditor, to protect the security interest. Upon payment in full of the purchase price, and all associated costs and charges required under this Agreement, title to the system shall pass to Customer. Company shall have all of the rights of a secured creditor under the Uniform Commercial Code in Pennsylvania including the right to enter Customer's premises and to disable or remove the System and Equipment, or both.

10. TERMINATION. Company may terminate this Agreement immediately or cease or suspend performance of Services in the event: (i) Customer is delinquent in payment of any sums due under this Agreement; (ii) Customer files a petition in bankruptcy; (iii) Customer has a bankruptcy petition filed against it; (iv) Customer is unable to pay its debts as they mature; or (v) Customer makes an assignment for the benefit of its creditors. In the event this Agreement is terminated for any reason, the

balance of the purchase price and all associated costs and charges required to be paid by Customer under this Agreement including, without limitation, an amount equal to the profit Company would have received had the work been completed, shall be immediately due and payable by Customer.

11. **LOCATION ENVIRONMENT.** Customer will prepare and maintain the location in conformance with Company's site specifications as defined in the appropriate site preparation document. Customer shall furnish Company with surveys describing the physical characteristics, legal limitations and utility locations for the location.

12. **FORCE MAJEURE.** Company will be excused from any delay or failure to perform under this Agreement due, in whole or in part, directly or indirectly, to any cause beyond Company's reasonable control, including without limitation labor difficulties, fire, casualty or accidents, acts of God, inclement weather, civil disorder, transportation difficulties, shortage of fuel, labor or materials, pandemic, governmental acts or restrictions, or Customer's denial to Company of full access to the Equipment or System.

13. **LIMITATION OF LIABILITY.**

A. Company shall have no liability for indirect, incidental, exemplary, consequential, punitive, or special damages, including without limitation lost profits, loss of income, or loss of goodwill, arising out of this Agreement or the use or possession of the Equipment or System(s), however caused and under any theory of liability (including without limitation negligence), whether based in contract, tort, or any other cause of action, even if Company has been advised of the possibility of such damages.

B. Company's total liability to Customer for any breach by Company under this Agreement or any claim of Customer against Company related to this Agreement including the provision of Services or failure to perform services under this Agreement, directly or indirectly, is limited to the lesser of a refund of the fees paid by Customer under this Agreement (not to exceed one year's fees paid under this Agreement) or the actual direct damage suffered by Customer. Where Services under this Agreement are provided at more than one location, the "one year's fees paid under this Agreement" referenced in this section 14B shall be limited to the fees paid for the particular location giving rise to any claim.

14. **LIMITED WARRANTY; DISCLAIMER OF WARRANTIES.**

A. Company warrants that all Services and installation of the Equipment and/or System will be performed in a workmanlike manner and in compliance with applicable laws and regulations.

B. Except as expressly stated in this Agreement, Company makes no warranty, express or implied, regarding the Services to be provided by Company, the Equipment, or the System(s), including, without limitation, the implied warranties of merchantability, fitness for a particular purpose, title, and non-infringement, and Customer expressly waives all such warranties.

15. **BREACH BY COMPANY.** Customer expressly agrees that no action at law or in equity shall be maintained by Customer against Company for Company's alleged breach of this Agreement or violation of any federal or state law now in effect or enacted in the future with respect to any obligation or duty incurred under this Agreement by Company unless Customer notifies Company in writing at the address specified in this Agreement within ten (10) days from date of such alleged breach or violation, and provided Company does not remedy or correct the breach or violation within sixty (60) days from the receipt of such notice.

16. **TIME LIMITATION.** All claims, actions or proceedings, legal or equitable, against Company must be commenced in court within one (1) year after the cause of action has accrued, without judicial extension of time, or such claim, action or proceeding is barred, time being of the essence of this Section.

17. **INDEMNIFICATION.** Customer assumes the entire responsibility and liability for any and all damage or injury of any kind (including death) to all persons, whether employees of Customer or otherwise, and for any and all property damage, or loss of use thereof, caused by, resulting from, arising out of, or occurring in connection with or involving the Services and/or goods (where applicable) provided under this Agreement or in association with or involving the operation or non-operation of any Equipment or System(s), which damage or loss is caused by or contributed to by any act, error or omission, solely or jointly, on the part of the Company or the Customer, their agents, servants, or employees, including any alleged breach of any statutory or codified obligation and including, but not limited to, any alleged or determined sole negligence and/or alleged or determined gross negligence on the part of Company, and/or its agents, servants or employees. If any person, or Customer or assignee(s) of Customer, shall make a claim for any damage or injury (including death) as above described, Customer agrees to indemnify and hold harmless Company, its agents, servants and employees from and against any and all loss, expense, damage or injury (including death), Company and/or its agents, servants or employees may sustain as a result of any such claim and Customer agrees to assume the defense of Company and/or its agents, servants or employees upon such claim and to pay all costs and expenses, including but not limited to reasonable attorney's fees, incurred in connection therewith. This Agreement shall continue in effect notwithstanding the fact Customer has accepted and paid for the Services. The aforesaid indemnification obligation shall not be limited in any way by any limitation on the amount and type of damages, compensation or benefits payable by or for Customer's Worker's Compensation, Disability Benefit Acts or other employment benefit acts. Customer expressly and specifically waives any immunity provided against this indemnity by any statute, including but not limited to, worker's compensation statutes. Customer further understands that Company is relying upon this limitation in determining the cost of the Services.

18. **WAIVER OF SUBROGATION.** It is understood that Company is not an insurer and that insurance shall be obtained by Customer to protect the premises where Services are to be performed (the "premises"), the Work that is the subject of this Agreement, and to protect the property of Customer and others within the premises as well as to protect all persons within the premises. It is further understood by Customer that the amounts payable under this Agreement are based on the value of services and, among other considerations, the waiver of subrogation as set forth in the Agreement and are unrelated to the value of the Customer's premises or property of Customer and/or others located within the premises. Customer agrees to rely exclusively on Customer's insurer to recover for injury, loss or damage in the event of any loss, injury or damages to the premises or any property therein. Customer does hereby for itself and all others claiming by or through it under this Agreement release and discharge Company from and against all damages covered by Customer's insurance and Customer further waives all rights of recovery against Company arising by way of subrogation or assignment.

19. **REMEDIES CUMULATIVE.** The remedies provided in this Agreement in favor of Company upon a breach of this Agreement by Customer shall not be deemed to be exclusive, but shall be cumulative and in addition to all other remedies in Company's favor existing at law or in equity. Company may exercise all remedies, whether or not expressed, successively or concurrently, and any such action shall not operate to release Customer until the full amount of all sums due and to become due under this Agreement have been paid.

20. **SEVERABILITY.** If any provision of this Agreement is determined by a court of competent jurisdiction to be unenforceable or invalid such provision shall be modified to the extent necessary to eliminate such invalidity or unenforceability and any remaining unenforceability or invalidity shall have no effect on any of the other terms of the Agreement, which shall remain in full force and effect in accordance with its terms.

21. **HAZARD TO PERSONNEL.** Customer represents and warrants that, except as otherwise disclosed to Company in writing, in the areas where Company will install the System there are no: (i) materials or substances classified as toxic or hazardous on or in the walls, floors, ceilings, or other structural members, or otherwise stored in the work area; (ii) situations requiring special precautions; (iii) equipment required by federal, state, or local health or safety regulations; or (iv) unsafe working conditions.

22. **INSURANCE.** Customer represents and warrants to Company that it has adequate liability insurance coverage to cover the work to be performed under the Agreement and shall provide Company with evidence of such insurance upon request of Company.

23. HEADINGS. Section headings shall have no effect on the meaning of this Agreement, and are included only for convenience of reference.

24. TOOLS. Any special equipment, tools, dies, fixtures, or jigs produced or acquired by Company for the manufacture or installation of articles under this Agreement shall remain the property of the Company.

25. USE OF DESIGNS AND DATA. Any knowledge or information, including drawings and data, which Company shall have disclosed or may hereafter disclose to Customer, incident to installation of the System, shall be deemed to be Company's confidential and proprietary information and Customer shall take any and all steps as are reasonable to protect the confidentiality of such information and shall not disclose to any other person, or use, such information. Company does not grant to Customer any reproduction rights or any rights to use such information.

26. ELECTRIC POWER CONNECTION. When electric is required for System operation, Customer will provide a separately fused (120 VAC, 60 Hz, 20 Amp) primary power with ground within 6 feet of control panel location. To assure uninterrupted service, this power should come from the main electric distribution center.

27. SERVICES NOT INCLUDED.

a. When a labor price is submitted, it is based on all work being performed during a five (5) day, forty (40) hour work week. If overtime or premium time is performed, an additional charge will be made to the Customer. Normal work weeks are 8 a.m. to 4:30 p.m., Monday through Friday, except holidays.

b. Unless otherwise specifically provided in this Agreement, Customer shall be responsible for and agrees to perform all necessary patching of masonry work, painting, carpentry work and the like.

c. Customer shall provide wiring, conduit and labor to connect the provided pressure switches to equipment to be turned on or off such as alarms, motors, conveyors, fans or cooking equipment.

d. Company will not insulate or provide freeze protection of any kind for wet components of the System(s) or Equipment that require such protection. Freeze protection is entirely the obligation of Customer and the professionals providing such services, e.g. insulators, HVAC companies etc, retained by Customer.

e. Customer shall provide necessary hardware and linkage to permit automatic closing of doors, windows, duct dampers, etc, upon actuation of any provided pressure release trip device. Unless specifically indicated in this Agreement, services do not include costs for any discharge or concentration tests required by approval authorities.

f. No provision to exhaust any discharged agent is included in this Agreement.

g. Should an employee of Company be required to attend a "right to know" session at Customer's location, a surcharge will be added to the final invoice.

28. MISCELLANEOUS.

a. Entire Agreement; Modifications. This Agreement (including the Proposal) constitutes the entire agreement between the parties regarding the subject matter of this Agreement and supersedes any prior or contemporaneous agreement, understanding, or order between the parties regarding the subject matter of this Agreement. Should the terms and conditions of any purchase order or addendum of Customer issued in connection with this Agreement at the time of entering into the Agreement of thereafter conflict with or add to any provisions of this Agreement, such new terms or different terms are expressly rejected by Company unless otherwise agreed to in writing by an authorized representative of Company and shall be of no force or effect. No modification of the indemnification, waiver of subrogation or limitation of liability provisions ("scope of liability provisions") shall be applicable or binding notwithstanding any provision to the contrary found in any such signed purchase order, addendum or other modification of the Agreement unless signed by the President of the Company, it being expressly understood and agreed that no Company representative, other than the President, is authorized to modify the scope of liability

provisions. No modification of this Agreement shall be binding unless made in writing and signed by both parties.

b. **Waiver.** No claim or right arising out of this Agreement may be discharged in whole or in part by a waiver of the claim or right unless the waiver is in writing and signed by the waiving party. The waiver or acceptance of any breach by either party of any provision of this Agreement shall not constitute a waiver of or excuse for non-performance as to any other provision of this Agreement, nor as to any prior or subsequent breach of the same provision.

c. **Governing Law.** This Agreement is made and entered into in the Commonwealth of Pennsylvania and shall be in all respects governed by and construed in accordance with the laws of the United States and the Commonwealth of Pennsylvania as if entirely performed in Pennsylvania and without regard to any conflict of law rules and without regard to any rules of construction or interpretation relating to which party drafted this Agreement. Nothing in this Agreement is intended to supersede, conflict with, or alter Company's rights and Customer's obligations under the Pennsylvania Contractor and Subcontractor Payment Act.

d. **Jurisdiction.** Customer consents to the exclusive jurisdiction and venue of the Montgomery County Court of Common Pleas of the Commonwealth of Pennsylvania or the United States District Court for the Eastern District of Pennsylvania with respect to the enforcement of this Agreement, the collection of any amounts due under this Agreement, or any disputes arising under this Agreement. Customer agrees that effective service of process may be made upon Customer by U.S. mail under the notice provision contained in Section 28.e.

e. **Notices.** Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to be sufficiently delivered if sent by: (i) hand delivery; (ii) nationally recognized overnight carrier; or (iii) first class mail, to Company at Keystone Fire and Security, 433 Industrial Drive, North Wales, PA 19454, Attn: President, and to Customer at the address stated on the first page of this Agreement. Such notice shall be effective on the earlier of actual receipt, refusal by the recipient, or three (3) days after sending. Any party may change the address to which communications are sent by delivering notice of such change to the other party in accordance with this Section 28.e.

f. **Assignment; Binding Effect.** This Agreement and/or any claims arising out of this Agreement may not be assigned by Customer, either directly or indirectly (including, without limitation, by merger or sale of capital stock or assets), without the prior written consent of Company, which consent may be withheld by Company, in its sole discretion. This Agreement shall inure to the benefit of and shall be binding upon Company's and Customer's respective successors and permitted assigns.

g. **No Set-Off.** Customer has no right to set off against amounts due to Company, and in the event Customer exercises a set off it shall constitute a Default and entitle Company to all of its rights and remedies under this Agreement, including, without limitation, the right to recover interest and attorneys' fees.

h. **Waiver of Jury Trial.** The parties expressly waive the right to a trial by jury in any action or proceeding brought relating to this Agreement. The parties prefer that such a dispute be determined by a judge.

i. **Attorneys' Fees.** Customer shall pay Company's costs, attorneys' fees, and professionals' fees in the event of a dispute between Customer and Company regarding the interpretation, enforcement of or claims arising directly or indirectly out of this Agreement that results in litigation, in which Company is the prevailing party. "Prevailing" shall mean Company achieved a dismissal or judgment in its favor of any claim or action filed or pursued against Company or, in a matter initiated by Company, Company received some or all of the relief sought. Company's right to the foregoing shall not merge with but shall survive the entry of judgment, and shall extend to appeals and collection.

j. **Commercial Transaction.** The parties acknowledge and agree that this Agreement is a commercial transaction and not for personal, family, or household use.

k. **Compliance with Laws.** Customer shall comply with all applicable federal, state, and local laws, rules, and ordinances.

l. **Survival.** All provisions of this Agreement that, by their terms, should survive termination or expiration of this Agreement shall survive such termination or expiration.

V.I.B.4

JT Lambert Gymnasium System

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade the gymnasium sound system at J.T. Lambert Intermediate School.

Need: The system is at the end of its life and failing. It was installed when the school was built in 1992.

Suggested replacement: Sound system and components as specified by Keystone (CSI)

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. Yes.

- Keystone (CSI) - \$4,979.00 (CO-STARS 034-050)
- Sage Technology Solutions - \$14,520.00 (CO-STARS 034-050)
- Guyette - \$27,269.00 (CO-STARS 034-050)

C. Procurement Method:

- Three vendors that the district does business with on a consistent basis were invited to come to JTL and review the current sound system. The current deficiencies and future needs were discussed with each vendor to submit a proposal.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- No
- Capital Account
- Request the Property & Facilities Committee utilize Capital Reserve Funds for this upgrade. This was discussed as a capital project pre COVID.

E. Selection of winning proposal

- Keystone (CSI)

F. Other

N/A

V.I.B.5



www.keystonefire.com

Costars Proposal
Costars Contract # 040-063

To: East Stroudsburg ASD
Address: 50 Vine Street
East Stroudsburg, PA 18301
Attn: Anthony Calderone
Phone: 570-994-6467
Email: anthony-calderone@esasd.net

Date: 3/23/2022
From: Wayne
Phone: 610-509-9731
Email: Wayne.Becker@KeystoneFire.com
Proposal #: AAAQ1273
Project: JT Lambert Interior Vestibule Access Control

Dear Anthony,
I appreciate this opportunity to provide recommendations and a COSTARS proposal for the J T Lambert Interior Vestibule Access Control as discussed and described herein.

1. PROJECT SUMMARY

Keystone Fire and Security (KFS) will expand the district wide Genetec system to provide access control to the interior vestibule door at the JT Lambert Middle School.

2. OPERATIONAL SCOPE

The operation of the door will be the same as other doors in the system.

3. PROJECT SCOPE

KFS Will	Qty	Description	Location	Notes
Customer to Furnish and KFS to install	1	Altronix Lock power supply plus Door controller enclosure	Auditorium IDF Closet	Customer to provide 120VAC.
Furnish and install	1	Genetec Dual Door Controller	Mount in Door controller enclosure provided by customer	This panel will Communicate via 485 cable to the existing LP Intelligent door controller in the Auditorium IDF.KFS to make that connection
Furnish and install	1	Genetec HID Signo 20 reader with Mobile capability	Interior Vestibule Door	Customer to furnish and install (1) Access control (AC251822B) multi cable from the inner vestibule door to the Door Controller.
Furnish and Install	2	Door contact	Interior Vestibule Door	Use Multi cable for Door contact
Furnish and install	1	Rex Motion	Interior Vestibule Door	Use Multi cable for Door contact
Furnish and install	2	HES Surface Mount strike	Interior Vestibule Door	Use Multi cable for Door contact. Double door will have a center mullion to install both locks on each door.
Provide and program	1	Reader Connection licenses	On server	

Provide Programming		Program Genetec System		
Furnish and install	1	Momentary Door release button	Receptionist Desk	Used to unlock the inner vestibule door
Provide Programming		Program Genetec System		

Work by others: Owner

Action	Qty	Description	Location	Notes
Provide	1	120VAC outlets	Auditorium IDF Closet	For Altronix Power supply
Provide	1	Altronix Lock Power supply	Auditorium IDF Closet	
Provide	1	Door Controller Enclosure	Auditorium IDF Closet	To mount Door Controller
Provide & install	1	2 conductor cable	Receptionist Desk	From the button back to the Genetec door controller. Will be used to unlock door

4. EQUIPMENT LIST

Qty	Manuf.	Part No	Item
1	Genetec	GSC-EDU-SY-1R	Synergis Ed. Reader Connection
1	Genetec	Reader interface	2-reader interface module Series 3 (8 inputs, 6 relays, PCB only) - For Synergis SaaS only
1	Genetec	Reader	Reader, Mullion, 13.56MHz & 125kHz, OSDP/Wiegand, Terminal, Mobile Ready, BLE
1	Genetec	ADV-RDR-E-3Y	Genetec™ Advantage for 1 Synergis™ Enterprise Reader – 3 years
7	Genetec	ADV-RDR-E-1M	Genetec™ Advantage for 1 Synergis™ Enterprise Reader – 1 month
1	Honeywell	REX	Request to Exit Sensors
2	HES	Strike	Surface Mount Electric Strike for 1/2" RIM Devices 12/24 VDC 9400-12/ 24D-630
2	GRI	DC1	Door Contact
1	USP	HUB2S	Door Release Button; Momentary (Receptionist Door Release)

This product is not in stock.

Please indicate if you require special shipping on the return order (additional charges may apply).

5. TRAINING

Training will not be provided as this is an addition to an existing system. Additional and ongoing training is available for your system. Training can be customized to your needs and purchased hourly or as part of our Service Level Agreement, available for all systems we provide.

6. DOCUMENTATION AND DELIVERABLES

- a. Includes engineered system documentation for future referral, service and maintenance.

7. PROJECT SCHEDULE

- a. Typical project installation lead time is approximately 4-6 weeks from receipt of signed proposal / PO and mobilization payment. In the event there are any product backorders or unforeseen circumstances that could affect this lead time, you will be notified by the Keystone Fire and Security project manager assigned to your project.

8. WORK BY OTHERS

- a. Work performed by Owner or Others is described in Section 3 "Project Scope".

9. WHAT IS NOT INCLUDED

- a. Materials and services not specifically listed in the equipment list or project scope are not included.
- b. System and CAD drawings, submittals and programming documentation available upon request. Additional charges may apply.

10. SYSTEM INVESTMENT

Description	Price
Total Costars Materials	\$2,180.78
Total Costars Ancillary Services	\$3,054.22
Total Costars Proposal Cost	\$5,235.00

Applicable sales tax will be added to total cost.

11. PAYMENT TERMS

Payment Schedule
Mobilization
<i>Invoice for Materials upon Delivery. Due upon receipt.</i>
Installation & Completion – Progressive Invoicing for Remaining Balance
<i>Includes Engineering and Project Management, Physical Installation on Client Premise, Testing, Calibration, Demonstration and Training. Due upon receipt.</i>

12. ORDERING AND ACCEPTANCE

The person to whom this Proposal is addressed (the "Client") may accept this Proposal by signing at the space provided below and returning it to Keystone Fire and Security along with an approved purchase order within twenty (20) days of the date of this Proposal. By doing so, the Client acknowledges that they have read and understand this Proposal and that Client is entering into a legally binding contract with Keystone Fire and Security on the terms and conditions set forth in this Proposal, including the Standard Terms and Conditions set forth in the "Terms and Conditions" section found at <https://www.keystonefire.com/terms/> which are an integral part of this contract. If the Client signs this Proposal and returns it to Keystone Fire and Security more than twenty (20) days after the date of this Proposal, Keystone Fire and Security reserves the right to reject the Client's acceptance by written notice to the Client. Each individual signing this Proposal on behalf of an entity represents that he or she is a duly authorized officer or other representative of such entity. This order will be processed upon receipt of payment in full or Mobilization amount and be invoiced as indicated in the "Payment Terms" section above. Past due accounts are subject to interest penalties. Work may be suspended on accounts that are not current. (See credit policy). Please note that the following must be included with your Purchase Order to qualify as a COSTARS purchase.

- The Purchase Order (PO) MUST list Keystone Fire and Security's Costars number 040-063.
- The PO MUST list Keystone Fire and Security's Payment Terms
- The PO MUST be accompanied by a signed copy of Keystone Fire and Security's Proposal

Client Signature

Keystone Fire and Security Signature

Client Print Name

Keystone Fire and Security Print Name

Date

Date

Purchase Order #

Tax Status: Exempt (copy of current certificate required)

Non-Exempt

Providing an Authorized Acceptance Signature indicates that you have read and understand the Terms & Conditions attached to this agreement. This document represents the entire agreement. No conversations or other forms of communication shall be considered part of this agreement.

This proposal was prepared in good faith, exclusively for the individual(s) to whom it is addressed. It contains information that is privileged, confidential and exempt from disclosure under applicable law. The recommendations described herein are based on client consultations, site visits, engineering, and research, computer-aided designs and/or expertise earned through education, training and experience. It is considered an unfair business practice to use this information for competitive negotiations.

13. PREVENTATIVE MAINTENANCE AND SUPPORT

The system described in this proposal has been designed to provide you with many years of reliable service and an excellent return on your investment (ROI). However to uphold the warranties of the equipment and achieve maximum longevity, managed services and ROI, regularly scheduled maintenance is required. Keystone Fire and Security provides managed services and scheduled maintenance programs for your system that will keep it running smooth and reduce the total cost of ownership.

VI.B.6

J.T. Lambert Front Vestibule Access Control

A. Why are you requesting the service/needs?

Why: The district is upgrading the front doors in the vestibule at J.T. Lambert Intermediate School for additional security.

Need: Currently there is no access control (swipe) lock on the second door at JTL. This will add a secure vestibule functionality similar to what implemented in other schools.

Suggested equipment: Proposal from Keystone (CSI) as attached.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No. The district has a long relationship with Keystone (CSI) providing installation and integration for access control throughout the district. The installation, programming and parts are all priced from the CO-STARS PA cooperative purchasing contract.

- CSI - \$5,235.00 – CO-STARS

C. Procurement Method:

- The Technology Department has worked directly with Keystone (CSI) on developing the specs for this project.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes – 2021-2022 Fiscal Year
- Fund 10
- Account #10-1110-438-000-20-517-110-000-0000-
 - JT Lambert Equipment Repair/Upgrade Account

E. Selection of winning proposal

- Keystone (CSI) - \$5,235.00 – CO-STARS

V1.B.7



East Stroudsburg Area SD

East Stroudsburg ES

Proposal for

Telecenter U System

JOSH VARCHOLA
SAGE TECHNOLOGY SOLUTIONS, INC.
1040 WEST MAIN STREET
MOUNT JOY, PA 17552
717-653-3360
www.sagetechs.com

OVERVIEW

Thank you for considering Sage Technology Solutions, Inc. as a technology partner and communications system integrator for East Stroudsburg Area School District.

Sage proposes to unite products from manufacturers with the most reputable, proven, and widely installed offerings. The depth of our knowledge and experience with these and other communications technologies is unmatched in Central Pennsylvania. We will provide you with a ***single, local source responsible for implementation, training, support, service and maintenance of this integrated system and will provide user interfaces that are fast and simple to use.***

Thank you for the opportunity to submit this proposal and for your time in reviewing it. After careful review of your current environment, Sage believes our proposal is in accordance with the requirements of your request. Should you have any questions regarding this information or to obtain reference account contact information please do not hesitate to contact me.

Why Sage?

In 1993, Sage Technology Solutions, Inc. began as a branch of a Washington, DC area technology company. For over 25 years Sage has provided audio/visual, communications, networking, security, voice, and professional sound systems to Pennsylvania institutions. Sage has evolved into a full-service technology solutions integrator and support partner.

What sets Sage apart from others is quite simple: **our team!** At Sage, we embrace the expectation that technology is ever-changing and we continue to invest in educating our experienced engineers and programmers, skilled IT professionals, and factory-certified technicians so we can deliver top-notch solutions while integrating the latest technology available. We can provide customized, cutting edge solutions from design to installation, and even offer training and support thanks to the long-standing strategic alliances we have built with our vendors. Our team is here to help you every step of the way. We understand the complexity of technology and are here to simplify and support your needs.

Scope of Work

Sage Technology Solutions is responding to a request from East Stroudsburg Area School District to install a new critical communication system in East Stroudsburg Elementary School. We will be quoting the Rauland Telecenter U (TCU) system since the district has already begun implementing this system in several buildings.

This system will utilize the existing speakers and their associated wiring. Individual classroom communication is handled through the existing phone system. This negates the need to make each classroom individually addressable. As such, the building will be split into six (6) paging zones. The zones will be allocated into hallways, classrooms, exterior horns, cafeteria, library, and gymnasium. All-call paging will be programmed through the TCU software and will not require a separate Zone Module.

Sage shall also install five (5) emergency switches in designated office locations. The exact locations will be coordinated between district personnel and Sage's technicians. These switches will initiate a building-wide lockdown notification when activated.

It is understood that any required server, network equipment and all required data drops will be provided by the district.

Pricing/Equipment

1	Rauland	TCC2000	Telecenter U Campus Controller	\$3,918.04
1	Rauland	TCC2045	Telecenter U Administrative Console	\$1,163.50
6	Rauland	TCC2022	Telecenter U Zone Page Module	\$2,745.60
1	Rauland	TCC2055	Telecenter U Program Line Input Module	\$457.60
1	Rauland	TCC2033	Telecenter U Auxiliary I/O Module	\$457.60
1	Rauland	TCAMCS	Controller, Atomic Time to Master Clock Sync	\$867.10
1	Rauland	TCC2077	Telecenter U Microphone Input Module	\$539.50
3	Rauland	TCC2099	Telecenter U Rack Mount	\$159.90
1	Rauland	TCAMCSRMK	Rack Mount Kit for TCAMCS - 1 RU	\$130.00
1	TOA Electronics	PM-660U	Microphone, Desktop With Push to Talk	\$119.60
2	Ashly	TRA-4150	Amplifier, 4Ch 75W/ Ch	\$2,211.66
5	Amseco	HUS-7A	Hold-Up Switch, Latching w/ (1) Form C Contact	\$50.50
200	West Penn Wire	25224BGY	Cable, (ft) 2C 18awg Stranded - Gray Plenum	\$36.00
			Sage Installation Labor	\$5,452.40
			TOTAL	\$18,309.00

Price includes:
Equipment as quoted
Delivery to job site
Scope of work as detailed above
COSTARS contract pricing #034-014
Installation and training
Full manufacturer warranty on all equipment
1 year Sage installation warranty
Reasonable supervision, wiring diagrams, programming, final connections, system testing and adjustment, and a one-year equipment warranty
Price does not include:
Provision or installation of conduit, standard electrical boxes, outlets and/or fittings, sleeves, etc.
Provision or installation of grounding materials
Labor to identify, tag, or repair existing cables or speakers
Disposal of old equipment
PA Sales Tax
Provision of network equipment
Patching or painting of walls or replacement of ceiling tiles

Warranty, Service, Technical Support & Training

Our desire at Sage Technology Solutions is to build long-term relationships that testify to our commitment to service and support long after the initial installation. This support extends beyond equipment functionality and service to everyday usage. Our staff trainer will make sure that your personnel are comfortable with the features of their new system and that they will gain efficiency from their valuable new tool.

Sage will provide operation materials and related technical documentation for all major system components.

Sage will provide a one-year on-site parts and labor warranty to repair defects in material and workmanship. This warranty does not cover theft, misuse, abuse, Acts of God, etc.

Terms and Conditions

Pricing is based upon the **COSTARS Contract #034-014**. Please refer to this contract on the purchase orders.

1. For jobs involving labor, customer agrees to monthly progress payments as work is completed and materials are delivered as invoiced.
2. If customer cannot accept delivery at job site, customer agrees to pay for materials received and stored at Sage warehouse in Mount Joy, PA. Sage requires a customer purchase order and signed acceptance of this proposal before proceeding with the work.
3. Sage standard job start-up is 4-6 weeks from receipt of purchase order or signed quotation/agreement unless specified otherwise in the proposal.
4. All work is to be completed in a workmanlike manner according to standard practices.
5. *Any alteration or deviation from specifications involving additional costs will be executed only upon written orders and will become an additional charge over and above this proposal.*
6. All agreements are contingent upon strikes, accidents or delays beyond control of Sage Technology Solutions, Inc.
7. This proposal may be withdrawn by Sage if not accepted within 30 days. Material is FOB origin.
8. All invoices are Net 30 with approved credit.
9. All labor performed by Sage carries a 1-year warranty after installation.
10. Manufacturer's warranties on equipment and material are passed through to the Customer.
11. Customer agrees that if payment is not made as specified in the conditions portion of this proposal, customer will pay interest at 1.5% per month plus collection costs and attorney fees, whether suit is filed or not, in order to collect any delinquent amount.
12. If customer is tax exempt, customer must provide a properly executed Tax Exempt Certificate along with this acceptance.
13. This price does not include sales tax.
14. No invoice will be issued in advance of work performed or material shipped.
15. Any changes to the quantities after installation will be added/deducted as a change order.

Customer Responsibilities

1. Designated points of contact for on-site coordination, testing authority, training recipient and signee for contract completion.
2. Clearly communicated schedule with expectation for installation start date, end date, and acceptable duration for installation activities.
3. Completion date and schedule for services and/or equipment provided by the owner/owner's contractor that are required to be in place for integration to Sage components.
4. Access to the facility for installation and light construction work during normal business hours.
5. Coordination with the building manager and appropriate building passes to enter grounds.

Notice to Proceed

If additional information is desired, we will be happy to provide clarification. This proposal is valid for 30 days. If you wish to proceed with the work as outlined, please sign and date the following acceptance on page 6 and send it to me. This will serve as our notice to proceed. We will then deliver specific ordering instructions. Thank you for the opportunity to submit this proposal and for your time in reviewing it.

Sincerely,

Josh Varchola
Sage Technology Solutions, Inc

The above prices, specifications and conditions are satisfactory and are hereby accepted. Sage is authorized to do the work as specified. Payment will be made with standard terms and progress billing as outlined above.

Accepted:

Authorized Signature

Title

Printed Name

Tax Exempt ID#

Date of Acceptance

Purchase Order #

Thank you for selecting Sage Technology Solutions as your integrated systems and technology Solutions provider. We look forward to working with you.

Rauland PA System

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade the PA System/Master Clock headend at East Stroudsburg Elementary School. The manufacturer recommends upgrading the headend every 15-18 years. This system will be 14 years old this summer.

Need: The district has undertaken a multi-year PA System replacement program at 6 of its schools thus far, which utilizes a server-based PA/Master clock system to replace aging systems. The system provides a host of features and functions for making day-to-day paging announcements as well as emergency announcements and clock/time tone management.

Suggested replacement: Rauland as indicated on the attached quote.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No.

- Sage Technology Solutions - \$18,309.00 – CO-STARS Contract #034-014

C. Procurement Method:

- Pricing received from Sage via the CO-STARS contact. Sage is the only designated Rauland dealer and integrator for Northeast Pennsylvania.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes
- 2022 – Safe Schools Equipment Grant (Fully Funded)

E. Selection of winning proposal

- Sage Technology Solutions

F. Other


N/A


Solution overview


OpenText Fax2Mail


A cloud-based fax service offering the performance, dependability and flexibility to exchange digital faxes, enterprise-grade integrations and capabilities, state-of-the-art security and unmatched reliability.



 **Simplifies faxing** with a powerful, enterprise-grade cloud-based solution

 **Integrates easily** with any enterprise application or back-end system

 **Reduces cost** by eliminating all onsite hardware, software and telephony for faxing

 **Provides secure, reliable and scalable faxing**

Faxing remains a powerful, ubiquitous communication method used around the world to exchange information, such as purchase orders, claim forms, supplier quotes and signed contracts, that drives top-line revenue. To increase the speed of information exchange and conducting business, fax must be readily accessible to employees and seamlessly integrated into business systems. Organizations are turning to OpenText™ Fax2Mail™ to make back-office information exchanges reliable, highly available and secure while lowering the total cost of ownership.

Fax is a communications staple and many organizations take it for granted. But, when it is unreliable, fax can become a business liability. Organizations that have outgrown their fax system will struggle with send and receive errors, loss of content, fax failures, busy signals and other problems that impede communication and lead to negative outcomes, such as unhappy customers and revenue loss. Organizations that integrate desktop and back-end applications with cloud-based fax solutions eliminate cumbersome, costly paper-based processes. Cloud-based faxing also streamlines workflows for greater productivity and higher customer satisfaction, connecting electronic faxes and documents with the applications that run your business.

Corporate Synergies improves employee efficiency and customer service with OpenText Fax2Mail cloud-based faxing solution

"We were wasting 2,000 hours per year walking back and forth to the fax machine. Operationally and financially, it makes great sense to use a technology solution that saves time, effort and energy."

"The OpenText Fax2Mail Initiative has increased our productivity and efficiency immensely. The fact is our people can actually take their emails and documents and turn them into faxes and quickly send them right back to people. It's been a game changer as far as efficiencies are concerned."

Anthony DiLallo
Vice President, CFO
Corporate Synergies

[Read the full Success story](#)

Simplifies faxing with a powerful, enterprise-grade cloud-based solution

With unmatched global reach, scale and reliability, organizations trust Fax2Mail to deliver high volumes of faxes with built-in security, precision and speed. With the most pervasive integrations available for cloud faxing, Fax2Mail transforms fax into automated and secure information exchange to propel business agility.

Integrates easily with any enterprise application or back-end system

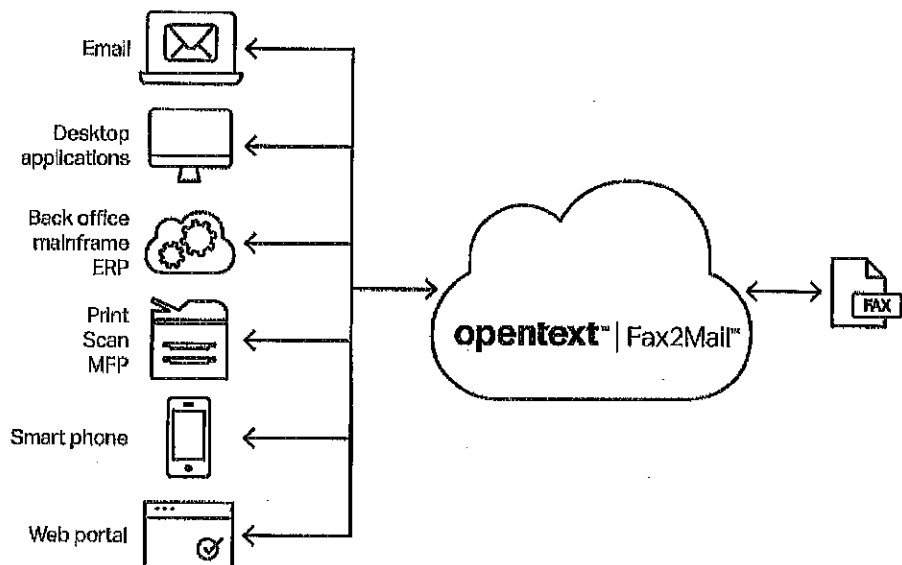
Cloud-based faxing creates new opportunities for organizations to accelerate and automate the "first mile" and "last mile" of business processes to improve the efficiency of fax-dependent workflows. Fax2Mail integrates with back-end systems and applications through prebuilt connectors or web-based APIs and exceeds the value of standalone fax methods. This enables inbound and outbound faxing directly within applications, providing exponential value to companies that leverage these integration capabilities. Fax2Mail also integrates with any email application and makes faxing as easy as sending an email, eliminating inefficient paper-based, manual fax exchange.

Reduces cost by eliminating all onsite hardware, software and telephony for faxing

Maintaining a traditional fax environment puts the burden on IT to manage and maintain a separate on-premises infrastructure dedicated to faxing. Fax2Mail eliminates all onsite fax infrastructure and costs associated with fax machines, servers, fax cards, software and dedicated phone lines, simplifying the fax environment and reducing costs. IT departments can now reallocate resources to other strategic business initiatives.

Provides secure, reliable and scalable faxing

Fax2Mail improves fax reliability with built-in high availability and disaster recovery. The solution employs an enterprise network infrastructure that eliminates busy signals, scalability issues and other problems that interfere with the ability to send or receive fax communications.



Fax2Mail integrates with email, desktop and back-end systems to simplify the secure exchange of faxed documents. Users can also utilize mobile devices and web-based

OpenText Fax2Mail components

OpenText Fax2Mail Analytics

Offers a comprehensive historical view to identify key statistics, system performance and delivery information. This add-on to the Fax2Mail solution provides summarized and detailed information about the transaction and delivery of faxed messages. Through the application of sophisticated data visualization tools, instantly and easily assess the current state or view detailed history for three key performance indicators:

- **Message volume:** Summarizes the number of faxes delivered to and from an organization by hour, day or month.
- **System performance:** Displays the average or specific time the OpenText™ Cloud fax network takes to process faxes.
- **Message deliverability:** Shows the average and detailed success, failure and status information for a customer's messages with detailed information regarding the disposition of each message.

Certified SAP® connector

Enable the sending and receiving of faxes within SAP and send confirmation reports to SAP.

On demand fax numbers

Select new fax numbers from a pool of pre-provisioned numbers, available for assignment and use.

Microsoft® Active Directory® Integration

Synchronize Fax2Mail with Active Directory for easy user management.

HIPAA compliant settings


Use enhanced security features to protect the security and privacy of Protected Health Information (PHI): data encryption, immediate document deletion, encrypted archiving, no archive option and HIPAA viewer option.


Fallover and disaster recovery between data centers


Benefit from the world's largest network for faxing with five geographically dispersed data centers and nine additional points-of-presence around the globe.

Message Management

Get additional tracking and report scheduling for messages sent or received. Within this cloud-based portal, users and administrators have access to enhanced search capabilities and more message-level content and information with a user-friendly interface. Offers item level queries and scheduled reports.

 [Join the conversation](#)

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 [Videos](#)

[Product video »](#)

[Demo video »](#)

Fax remains a trusted and secure form of information exchange, and enterprises are adopting cloud-based fax services to simplify faxing for both users and IT departments, as well as to reduce costs. But not all cloud-based fax services are made equal. Organizations choose Fax2Mail because it is the largest, most secure global fax network with the most pervasive integrations available. With best-in-class security policies and procedures, compliance-bound organizations trust Fax2Mail to defend, protect and deliver their data with unmatched reliability.

Fax2Mail simplifies faxing with a global fax network built for reliability, scalability and security to reduce risk, enable compliance and accelerate time to revenue.

About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: opentext.com.

opentext™

SERVICE ORDER

Provider Internal Information			
SalesForce contract no:	17458	Customer type:	New
Rep Acct Mgr:	Vinny Risalvato	Account no(s):	

Customer Information			
Customer name:	East Stroudsburg Area School District		
Physical address:	50 Vine Street		
City:	East Stroudsburg		
State/Province:	PA	Postal code:	18301-2150
Contact name:	Brian Borosh		
Phone number:	(570) 424-8060	Fax number:	
Email address:	brian-borosh@esasd.net		

Services and Fees

This Service Order shall be effective as of the latter of the two signature dates below (the "Effective Date"). Unless this Service Order is executed by Customer, the pricing contained in this Service Order shall expire if not accepted by Customer within ninety (90) days of receipt of this Service Order.

Initial Term: 60 months
Minimum Commitment: \$550.00 per month ("Minimum Commitment")

Fax2Mail

U.S. One-time Setup Fee, per user	Waived
U.S. Monthly Subscription Fee, per user	\$3.00
U.S. Monthly Subscription Fee Outbound Only, per user	\$3.00
Continental U.S. Outbound Rate, per page	\$0.07
U.S. Inbound Rate, per page	\$0.07

Reserved numbers will be charged the same rate per active number per country.

In order to provision inbound numbers in certain international countries, Customer may be required to provide proof of address and/or business registration documentation, either on a one time or annual basis, based on the regulatory requirements of the applicable country.

XpediteSend Package for PDF Editing* (optional Service)

One-Time Setup Fee, per user	\$1.00
Monthly Fee, per user	\$0.50
PDF Conversion Fee, per page (inbound pages only)	\$0.02

*PDF Editing fees are in addition to all other applicable fees

Fax rates outside of the continental U.S.

Alaska Outbound Rate, per page	\$0.2769
Hawaii Outbound Rate, per page	\$0.0530

The per page rates listed above shall apply to all fax services (which includes Fax2Mail, Production Fax, and Broadcast Fax).

Standard International rates shall apply.

Other Fees

One-time Account Setup Fee (due upon contract execution)	\$950.00
One-time Forced TLS Setup Fee (due upon contract execution)	\$500.00
Forced TLS Monthly Fee	\$50.00

One-time Professional Services Fee (SKU: 1000049625): \$2,500.00 (due upon contract execution). Professional Services hours are valid for twelve (12) months following the Services Commencement Date. OT will not credit any unused hours at the end of that twelve (12) month period.

In-Scope Professional Services Activities

- Eight (8) Professional Services hours are included
- Participate in regular status meetings and provide general project/port management and/or implementation consulting
- Porting for up to fifty (50) domestic US. Fax Numbers. Additional fax number porting will be billed in accordance with the Fax Number Porting section under Services and Fees above
- For purchased Professional Services package - refer to *Cloud Solutions Implementation Fact Sheet* for details
- All services will be provided remotely, via email or pre-scheduled calls/web sessions

Estimated General Project Milestones:

Deliverable/Activity	Target Timing
Contract Countersigned	Effective Date of the Service Order
Project Kickoff Planned/Scheduled	within 15 business days from Effective Date
Baseline Project Plan, Porting Plan, and Target End Date Agreed	within 30 business days of Project Kickoff
Initial Traffic/Processing	within 5 business day from Target End Date

Customer Project Team. Within fifteen (15) business days from the "Project Kickoff", Customer will identify and engage a team of resources, as necessary, to execute the project related activities within the customer's organization. Removal of the Customer Project Manager or any other key Customer resources during the Project may lead to a negative impact on the Project. If additional project time or cost is required from OT due to Customer's personnel changes which negatively impact the overall project, a Change Order may be required.

Project Plan and Schedule. Customer agrees to work with OT to create a mutually agreeable project and/or porting plan following the project kickoff meeting. The project/porting plan will be the basis for organizing and scheduling activities between Customer and OT. Significant changes to the agreed schedule must be mutually agreed between the Customer and OT and could result in a Change Request.

Status Updates and Approval of Deliverables. Customer Project Manager will provide timely status updates in response to requests from OT and provide approval of all deliverables within five (5) business days, or as otherwise agreed upon by the parties, of receipt from OT. If OT receives no approval from Customer, the deliverable will be deemed to be accepted by Customer. If no response or status is provided within fifteen (15) business days, OT may consider placing any outstanding activities on-hold and any previously assigned resources from OT may be released from these activities.

Additional Professional Services. Standard Professional Services rate for business hours activities is \$250.00/hour with a minimum 4 hours purchase required. Please refer to the OpenText Cloud Solutions Implementation Fact Services for Professional Services pricing and details. Any additional activities not specified, and any after-hour activities, are out of scope; and can be purchased via a separate Statement of Work, Change Order, or Letter of Engagement.

Fax Number Porting. At Customer's request (subject to support by the telecommunications carriers), OT will assist Customer in porting fax numbers to the OT network. Customer is responsible for filling out, submitting, and signing all necessary forms, verifying/providing accurate information, and Customer Service Records (CSRs) for all port requests, as described in detail in

the *OpenText Cloud Services Number Porting Guide*. Customer is responsible for testing and verification of each number at the time it is ported and/or provisioned into the Services.

For U.S. numbers, there is a fee of \$10.00 per number which is reduced to \$5.00 per number when ported in billing blocks of 50 numbers or greater.

Additionally, for U.S. numbers, as part of the process to port numbers, OT will obtain a firm order commitment date ("FOC Date") from the telephone carrier. The FOC Date is the carrier's date by which the porting of the numbers will occur. If OT has received a FOC Date for a number, and

(a) If Customer cancels a number that is to be ported within the 48-hour period immediately preceding the FOC Date (the "FOC Date Window"), Customer agrees to pay OT a cancellation fee of \$75.00 per telephone number that is cancelled; and

(b) If Customer cancels a number to be ported after a FOC Date is requested but before the FOC Date Window begins, Customer agrees to pay OT a cancellation fee of \$6.00 per telephone number that is cancelled.

(c) If Customer requests a FOC Date sooner than the standard turnaround time, Customer agrees to pay an expedite fee of \$75.00 per billing telephone number.

(d) If Customer requests a change to the FOC date less than 48 hours prior to the FOC Date, Customer agrees to pay a change fee of \$75.00 per billing telephone number.

For U.S. numbers, if a port completes and the Customer requests that service be reinstated with the original carrier within 24 hours of the port completion, Customer agrees to pay a reinstatement fee of \$300.00 per number. OT cannot accommodate these requests outside of the 24-hour window, and the Customer must initiate a new port request with the original carrier. NOTE: Reinstatement is NOT guaranteed and is at the discretion of and requires acceptance by the original carrier. If not accepted, the Customer must initiate a new port request with the original carrier.

For number porting in Canada, fees are \$10.00 per number regardless of volume of numbers.

For Canadian numbers, as part of the process to port numbers, OT will obtain a firm order commitment date ("Canadian FOC Date") from the telephone carrier. The Canadian FOC Date is the carrier's date by which the porting of the numbers will occur.

For Canadian numbers, a single reschedule request of a port prior to the Canadian FOC Date is allowed at no charge. For any additional reschedule requests of a port, prior to the Canadian FOC Date, Customer agrees to pay OT a reschedule fee of \$30.00.

If OT has received a Canadian FOC Date for a number, and If Customer cancels a number that is to be ported within the 24-hour period immediately preceding the Canadian FOC Date (the "Canadian FOC Date Window"), Customer agrees to pay OT a cancellation fee of \$30.00 per billing telephone number that is cancelled.

Incorrectly submitted Canada orders or port rejections carry a fee of \$15.00 per rejection.

Standard Canada porting is available between 9:30 am - 4:00 pm Eastern at no extra cost. Canada Ports requested between Midnight and 9:29 am Eastern or between 7:00 pm Eastern and Midnight will incur an extra fee of \$250.00. Canada Ports requested between 4:00 pm and 7:00 pm Eastern will incur an extra fee of \$100.00.

Porting fees and/or surcharges incurred by OT from its carriers for non-standard processing are additional and may be billed separately as incurred.

Porting Off Service. With respect to any inbound fax number that is provided by OT or ported to OT from Customer, and which is used or reserved by Customer at the expiration or termination of this Service Order, Customer shall have the right for a fee to port any such number to a carrier or other service provider of Customer's choosing. OT agrees, at a reasonable cost to Customer not to exceed \$25.00 per number, to take all practical steps to facilitate an OT request to the carrier or service provider to port numbers, including without limitation to execute all necessary and appropriate documents to facilitate the porting process. Customer requests to port numbers off service will be subject to review by OT to prove number ownership and authorization to port the numbers. Customer will be required to provide additional information, including but not limited to a copy of a recent invoice, as part of the review prior to the numbers being released by OT.

Billing Footnotes, Charges & Fees: Rates for Services will be listed and billed in U.S. dollars based for domestic service ONLY, unless expressly stated otherwise. International charges may apply. OT shall have the right to charge Customer for each attempt by OT to send a message where any transmission occurs, whether or not the transmission is completed, such as instances where someone answers the call or transmission is interrupted before completion. A \$0.004 fax retry fee applies for all fax transmissions and such fee will be rounded up to the nearest whole cent on a per job basis. A charge of \$0.15 will be waived for each confirmation for fax transmissions. Per page units includes pages received or sent through the services. For each transmission, the number of pages is calculated based on the greater of the actual number of pages or the number of full or partial 60-second increments of transmission time. XpediteSend Package for PDF Editing fees are incremental and apply to each mailbox that subscribes to the package. Opt-out via Fax will be charged \$0.12 per request and Opt-out via Voice will be charged \$0.12 per call. Any fax pages sent in fine mode will be billed at 1.5 times the per page rate. Should Customer utilize any ancillary services such as archiving or elects customization services such as delivery/non-delivery notices with image or custom cover pages, not specifically defined in this Service Order, Customer agrees to pay any and all charges associated with such Services. These fees are in addition to all other fees. Any SMS message that exceeds (a) 160 single byte characters, or (b) 80 double byte characters (e.g., Japanese, Korean, Chinese) will be charged as an additional message for each increment, or part thereof, of 160 single byte characters or 80 double byte characters, as the case may be. Customer will be charged \$25.00 for each full monthly detail paper invoice, unless and until Customer specifically elects to receive online bill detail pursuant to the OT bill selection process. A non-sufficient funds fee of \$25.00 will be applied to Customer's account for all returned checks.

Invoice Fee: Electronic - no charge Paper - \$25.00 per month

1. Order Summary

This Service Order for the provision of Services is made and entered into by Open Text Inc., a Delaware corporation, ("OT") and Customer.

2. General Terms and Conditions

This Service Order is governed by and subject to those certain On-Demand Messaging General Terms and Conditions, published as of the date hereof on OT's website at <https://www.opentext.com/about/copyright-information/opentext-agreement-templates-and-schedules/on-demand-messaging-general-terms-and-conditions>, and any amendments thereto adopted in accordance with the terms thereof (the "General Terms and Conditions"). The General Terms and Conditions are hereby incorporated by reference. If Customer desires a hard copy of the General Terms and Conditions, it will be provided upon your request to your OT sales account executive.

3. Price and Minimum Commitment

Services will begin on the date they are provisioned by OT to Customer ("Services Commencement Date"). From and after the Services Commencement Date, OT will provide, and Customer agrees to pay, the price indicated for the Services in this Service Order. Unless this Service Order provides otherwise, and except for fee increases due to increased charges to OT for number porting and related fees and telecommunication carrier charges, OT may not change the applicable specified prices for the Services at any time during the Initial Term unless mutually agreed to by the parties in writing. Any increases in fees due to increased charges to OT as referenced above shall be effective thirty (30) days after Customer has received notice thereof. Notwithstanding the preceding, the fees, rates, and charges (including Minimum Commitment) set forth in this Service Order are subject to a 3% increase beginning on the first anniversary of the Minimum Start Date, as defined in Section 4 below, and annually thereafter. Unless this Service Order provides otherwise, all prices are quoted in U.S. dollars and Customer must pay all charges or invoices in U.S. dollars.

If Services are provisioned to Customer for any period prior to the Minimum Start Date, then during such period, Customer shall be invoiced and shall pay only for actual usage charges incurred, based upon the rates contained herein. Commencing on the Minimum Start Date and throughout the remaining Initial Term and each Renewal Term of this Service Order, as each of the foregoing is defined in Section 4 below, Customer agrees to pay for the Services used each month and, to the extent set forth in this Service Order, further agrees to any minimum periodic commitment specified on the first page of this Service Order. In

particular, Customer agrees to meet the Minimum Commitment for each month of the Initial Term and of each Renewal Term thereafter, by paying the Minimum Commitment fee set forth on the first page of this Service Order in the amount of \$550.00 per month. In the event that Customer does not meet its Minimum Commitment in any given period during the Initial Term or any Renewal Term, OT shall invoice for, and Customer shall pay, within thirty (30) days of Invoice date, the shortfall equal to the difference between the Minimum Commitment for such period and any payments for actual usage of Services made by Customer during such period. Any shortfall payments shall be in addition to Customer's payment of any fees for Services used during the applicable period.

Customer must pay all invoices within thirty (30) days of Invoice date. Customer will pay interest at the rate of 1.5% per month, or the highest rate permitted by applicable law, whichever is less, with respect to any amounts not paid when due or reasonably disputed in good faith under this Service Order.

4. Contract Term

Services shall commence upon the Services Commencement Date. The Minimum Start Date will be the first day of the calendar month occurring on or immediately following the Services Commencement Date, whichever is the earlier ("Minimum Start Date"). The Initial Term of this Service Order will commence on the Services Commencement Date and will remain in effect for sixty (60) calendar months from the Minimum Start Date ("Initial Term"). This Service Order will remain in effect throughout the Initial Term and, thereafter, will automatically renew on an annual basis for successive twelve-month terms (each a "Renewal Term"), until either party terminates the Service Order by providing written notice of termination to the other party at least sixty (60) days prior to the expiration of the Initial Term or any Renewal Term. Either party may terminate this Service Order at any time in the event that the other party breaches any provision of this Service Order in any material respect and fails to cure such breach within thirty (30) days after receipt of written notice of such breach.

5. Implementation, Training and Support

Implementation and training that take place on Customer's premises are the responsibility of the Customer unless the parties enter into a separate and mutually acceptable professional services agreement or statement of work for such activities. Notwithstanding the preceding sentence, OT will provide, free of charge, training to Customer's administrators (i.e., "train the trainers") remotely via webinar. Customer will provide Tier I support to its user community. If necessary, OT will be available for Tier II support that will be provided to Customer's administrative or technical contact only. If Customer's end users call OT directly for customer support, this will result in a billable service call. Customer's admin users have the capability to perform specific functions using the self-service options that are available to Customer through OT's Customer Portal. In the event that Customer requests OT to perform any of these functions, Customer will be invoiced for these tasks as follows:

Task	Fee
Account Administration & Provisioning (includes up to 5 account adjustments per service request)	\$50.00
Job Cancellation (includes up to 5 jobs per service request)	\$50.00
Job Resend (includes up to 5 jobs per service request)	\$50.00
Archive Retrieval (after 3 service requests monthly)	\$125.00
Coversheet Maintenance (per page)	\$125.00
Banners Maintenance (per page)	\$125.00
Password Resets (up to 5 users per service request)	\$50.00
Billable Service Call (non-admin users)	\$50.00
Non-standard Report Requests (should be submitted via your OT Customer Manager)	by quote

6. Use of Services

The users of Services must comply with the laws and regulations applicable to the use of the Services. In the event that a user has violated applicable laws or regulations in the use of the Services, OT will give written notice to Customer and Customer shall have five (5) business days to provide reasonable assurances to OT in writing that the user will comply with applicable law. Subject to the foregoing, OT reserves the right, in its reasonable discretion, to: (i) warn the Customer and the user, (ii) suspend the use of the Services by the user if the user continues to violate the applicable law after written notice to Customer and the opportunity to cure, or (iii) take any other action that is required by applicable law or by a governmental authority having

Jurisdiction, provided that Customer shall (to the extent permitted by applicable law) be consulted on the advisability of taking legally available steps to resist or narrow any governmental request or to seek a protective order.

7. Entire Agreement

This Service Order, the General Terms and Conditions and all other service orders, service tickets, work orders, service level agreements and other contracts, agreements, invoices and other documents (collectively, the "Documents") between OT and the Customer (including any documents incorporated by reference in any of the Documents including, without limitation, OT's Acceptable Use Policy) constitute the entire agreement between the parties and supersedes all prior discussions, negotiations and agreements between the parties with respect to the subject matter hereof, and all such Documents together constitute the sole and entire agreement between the parties with respect to the matters covered hereby. In case of a conflict between any Service Order and the General Terms and Conditions, such Service Order shall control.

8. Counterparts

This Service Order may be executed in multiple counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. A signed copy of this Service Order delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as a signed original of this Service Order.

By signing this Service Order, Customer acknowledges and agrees that the Services ordered, and associated prices are correct. By signing below, Customer acknowledges that Customer has had the opportunity to review the General Terms and Conditions, and by signing below Customer agrees to and intends to be bound by the General Terms and Conditions and the terms of this Service Order.

Customer Acceptance:

East Stroudsburg Area School District	
By:	
^Authorized Signature^	
Print Name:	
Title:	
Date:	

Open Text Inc.	
By:	
^Authorized Signature^	
Print Name:	
Title:	
Date:	

RightFax Fax2Mail Software**A. Why are you requesting the service/needs?**

Why: The district's current virtual fax software, RightFax Express, is end of life and can no longer be supported.

Need: The district needs to upgrade its current fax software from RightFax Express to another virtual fax software. RightFax Fax2Mail was chosen.

Suggested equipment: Proposal from OpenText as attached.

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No. The district has a long relationship with OpenText software using RightFax as its virtual faxing software.

- OpenText
 - One-Time Installation and Implementation Fee - \$3,950
 - Annual Cost - \$6,600 (\$550 monthly)

C. Procurement Method:

- The Technology Department reviewed several virtual faxing software platforms that are offered, including the three from OpenText, and decided on the RightFax Fax2mail version. This version was the most cost effective,

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes - 2022-2023 Fiscal Year
- Fund 10
- Account #10-2844-650-000-00-000-006-000-0000 - Annual Cost
- Account #10-2844-650-000-00-000-006-000-0600 - One-Time Install Fee

E. Selection of winning proposal

- OpenText - RightFax Fax2Mail
 - One-Time Installation and Implementation Fee - \$3,950
 - Annual Cost - \$6,600 (\$550 monthly)

V.I.C.1



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 www.dhuy.com

INVOICE

No. 64620
 02/26/2022

East Stroudsburg Area School District

60 Vine Street
 East Stroudsburg, PA 18301
 Craig Nelman

Resica E.S. & Middle Smithfield E.S. Water Filtration
287016
 For Services Rendered From January 29, 2022 To February 26, 2022
 DEI Fee = \$15,250 (7.6% of Construction Cost \$170,000 + \$2,600)

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$15,250.00	\$15,250.00	100.00	\$0.00

01 - DEP Application for Public Water Service

Professional Services

	Task	Hours	Rate	Amount
Engineer In Training	Site Vist	18.00	90.00	\$1,620.00
Project Manager	Project Team Meetings	1.50	130.00	\$195.00
Project Manager	Site Vist	16.50	130.00	\$2,145.00
Project Manager	Project Administration	1.50	130.00	\$195.00
Total Professional Services for 01				\$4,155.00

Reimbursables

	Unit Rate	Qty	Markup	Amount
Mileage Site observation	0.59	243.00	1.00	\$142.16
Total Reimbursables for 01				\$142.16
Total Charges for 01				\$4,297.16

INVOICE TOTAL \$4,297.16

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
64469	1/28/2022	\$890.00	\$0.00	\$0.00	\$0.00	\$890.00
Total Prior Billing		\$890.00	\$0.00	\$0.00	\$0.00	\$890.00

V.I.C.2



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 www.dhuy.com

INVOICE

No. 54621
02/25/2022

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Craig Nelman

**High School North & Lehman I.S. Window Replacement
287025**

For Services Rendered From January 29, 2022 To February 25, 2022

DEI Fee: \$4,000 + 7% of \$660,000 = \$43,200

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$43,200.00	\$39,996.89	95.00	\$1,043.11

INVOICE TOTAL \$1,043.11

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
54471	1/28/2022	\$1,116.89	\$0.00	\$0.00	\$0.00	\$1,116.89
Total Prior Billing		\$1,116.89	\$0.00	\$0.00	\$0.00	\$1,116.89

V.I.C. 3



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 www.dhuy.com

INVOICE
No. 64622
02/25/2022

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Craig Nelman

H.S. North & Smithfield E.S. Flooring Replacement
287029
For Services Rendered From January 29, 2022 To February 25, 2022
DEI Fee: 7% of \$1,244,916 = \$87,144.05

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$87,144.05	\$81,000.84	75.00	\$4,357.20

INVOICE TOTAL \$4,357.20

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
54472	1/28/2022	\$8,714.41	\$0.00	\$0.00	\$0.00	\$8,714.41
Total Prior Billing		\$8,714.41	\$0.00	\$0.00	\$0.00	\$8,714.41



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 www.dhuy.com

V.I.C.4

INVOICE

No. 54623
 02/25/2022

East Stroudsburg Area School District
 50 Vine Street
 East Stroudsburg, PA 18301
 Craig Nelman

H.S. North Natatorium Roof Replacement
287030
 For Services Rendered From January 29, 2022 To February 25, 2022

DEI Fee: 7% of \$884,400 = \$61,908

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$61,908.00	\$40,240.20	70.00	\$3,095.40

INVOICE TOTAL \$3,095.40

Prior Billing Information

<u>Invoice</u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
54473 1/28/2022	\$3,095.40	\$0.00	\$0.00	\$0.00	\$3,095.40
Total Prior Billing	\$3,095.40	\$0.00	\$0.00	\$0.00	\$3,095.40

V.I.C.5



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 www.dhuy.com

INVOICE

No. 54624
02/25/2022

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Craig Nelman

H.S. South Turf Field Replacement
287031
For Services Rendered From January 29, 2022 To February 25, 2022
DEI Fee: 7% of \$558,210 = \$39,074.70

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$39,074.70	\$29,306.03	76.80	\$701.85

INVOICE TOTAL \$701.85

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
54474	1/28/2022	\$4,806.03	\$0.00	\$0.00	\$0.00	\$4,806.03
Total Prior Billing		\$4,806.03	\$0.00	\$0.00	\$0.00	\$4,806.03

V.I.C.6



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 www.dhuy.com

INVOICE

No. 54825
02/25/2022

East Stroudsburg Area School District
50 Vine Street
East Stroudsburg, PA 18301
Craig Nelman

High School North Natatorium HVAC Replacement
287033
For Services Rendered From January 29, 2022 To February 25, 2022
DEI Fee: 7% of \$460,900 = \$32,263

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$32,263.00	\$20,469.62	65.00	\$501.33

INVOICE TOTAL \$501.33

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
54475	1/28/2022	\$1,111.82	\$0.00	\$0.00	\$0.00	\$1,111.82
Total Prior Billing		\$1,111.82	\$0.00	\$0.00	\$0.00	\$1,111.82

V.D.1

Contractor's Application For Payment No. 005

Application Period: Thru 3/1/22 Application Date: 3/9/21

From (Contractor): Atlantic Lining Via (Engineer) D'Huy Engineering Inc.

Contract

Contractor's Project No.: 210098 Engineer's Project No.: 287017

To (Owner): East Stroudsburg Area School District

Project: High School North Liner Replacement

Owner's Contract No.:

APPLICATION FOR PAYMENT

Change Order Summary

Approved Change Orders	Additions	Deductions
1	\$123,000.00	
2	\$24,226.48	
TOTALS	\$147,226.48	
NET CHANGE BY CHANGE ORDERS	\$147,226.48	

1. ORIGINAL CONTRACT PRICE \$ 549,833.60
2. Net change by Change Orders \$ 147,226.48
3. CURRENT CONTRACT PRICE (Line 1 ± 2) \$ 697,060.08
4. TOTAL COMPLETED AND STORED TO DATE (Column F on Progress Estimate) \$ 697,060.08
5. RETAINAGE:
 - a. 0 % x \$ Work Completed \$
 - b. % x \$ Stored Material \$
6. Total Retainage (Line 5a + Line 5b) \$ 697,060.08
7. AMOUNT ELIGIBLE TO DATE (Line 4 - Line 5c) \$ 686,433.56
8. LESS PREVIOUS PAYMENTS (Line 6 from prior Application) \$ 10,626.52
9. AMOUNT DUE THIS APPLICATION \$ 697,060.08
9. BALANCE TO FINISH, PLUS RETAINAGE (Column G on Progress Estimate + Line 5 above) \$ 0

CONTRACTOR'S CERTIFICATION

The undersigned Contractor certifies that: (1) all previous progress payments received from Owner on account of Work done under the Contract have been applied on account to discharge Contractor's legitimate obligations incurred in connection with Work covered by prior Applications for Payment; (2) title of all Work, materials and equipment incorporated in said Work or otherwise listed in or covered by this Application for Payment will pass to Owner at time of payment free and clear of all Liens, security interests and encumbrances (except such as are covered by a Bond acceptable to Owner indemnifying Owner against any such Liens, security interest or encumbrances); and (3) all Work covered by this Application for Payment is in accordance with the Contract Documents and is not defective.

Payment of: \$ 10,626.52
(Line 8 or other - attach explanation of other amount)

is recommended by: Joshua Grice (Engineer) 3/15/22 (Date)

Payment of: \$ _____
(Line 8 or other - attach explanation of other amount)

is approved by: _____ (Owner) _____ (Date)

Approved by: _____ (Funding Agency (if applicable)) _____ (Date)

By: Christopher Wagner Date: 3/9/21

Progress Estimate

Contractor's Application

For (contract): High School North Liner Replacement		Application Number: 005											
Application Period: Thru 3/1/22		Application Date: 3/9/22											
A		B		C		D		E		F		G	
Specification Section No.	Description	Item	Scheduled Value	Work Completed		Materials Presently Stored (not in C or D)	Total Completed and Stored to Date (C + D + E)	% (E) B	Balance to Finish (B - F)				
				From Previous Application (C + D)	This Period								
1	Mobilization		7,833.60	7,833.60			7,833.60	100	0				
2	Earthwork / General Site Work		54,500.00	54,500.00			54,500.00	100	0				
3	Supply Secondary & Primary Geomembrane		175,000.00	175,000.00			175,000.00	100	0				
4	Supply Geocomposite		115,000.00	115,000.00			115,000.00	100	0				
5	Leak Detection Piping & Sump - North Pond		22,000.00	22,000.00			22,000.00	100	0				
6	Install Secondary Geomembrane Liner - North Pond		25,000.00	25,000.00			25,000.00	100	0				
7	Install Geocomposite - North Pond		22,000.00	22,000.00			22,000.00	100	0				
8	Install Primary Geomembrane - North Pond		25,083.20	25,083.20			25,083.20	100	0				
9	Leak Detection Piping & Sump - South Pond		22,000.00	22,000.00			22,000.00	100	0				
10	Install Secondary Geomembrane Liner - South Pond		25,000.00	25,083.20			25,000.00	100	0				
11	Install Geocomposite - South Pond		22,000.00	22,000.00			22,000.00	100	0				
12	Install Primary Geomembrane - South Pond		25,083.20	25,000.00			25,083.20	100	0				
13	Quantity Allowance 1		5,500.00	5,500.00			5,500.00	100	0				
14	Quantity Allowance 2		3,833.60	3,833.60			3,833.60	100	0				
COR#1	Lagoon Content Transfer / Removal		123,000.00	123,000.00			123,000.00	100	0				
COR#2	Lagoon Content Transfer / Removal Add'l Costs		24,226.48	24,226.48			24,226.48	100	0				
Totals			697,060.08	697,060.08			697,060.08	100	0				

Progress Estimate

Contractor's Application

For (contract): ESASD High School-North flooring replacement		Application Number: 1							
Application Period: March 2, 2022		Application Date: March 3, 2022							
A		Work Completed		E		F		G	
Specification Section No.	Description	B	C		Materials Presently Stored (not in C or D)	Total Completed and Stored to Date (C + D + E)	% (F) B	Balance to Finish (G - F)	
			From Previous Application (C + D)	This Period D					
1.	Insurance	10,978.64		10,978.64		10,978.64	10	1,097.86	
Totals		10,978.64		10,978.64		10,978.64		1,097.86	

Schedule of Amounts for Contract Payments

U.S. Department of Housing and Urban Development
Office of Public and Indian Housing

OMB Approval No. 2577-0157
(Exp. 11/30/2023)

No progress payments shall be made to the contractor unless a schedule of amounts for contract payments in accordance with the construction contract is received.

Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. HUD may not conduct or sponsor, and an applicant is not required to respond to a collection of information unless it displays a currently valid OMB control number. Construction practices and HUD administrative requirements establish the need that HAs maintain certain records or submit certain documents in conjunction with the oversight of the award of construction contracts for the construction of new low-income housing developments or modernization of existing developments. These forms are used by HAs to provide information on the construction progress schedule and schedule of amounts for contract payments. Responses to the collection of information are required to obtain a benefit or to retain a benefit. The information requested does not lend itself to confidentiality.

Project Name and Location ESASD High School North Flooring Replacement 279 Timberwolf Drive, Dingmans Ferry, PA 18328	Project Number 287029
---	---------------------------------

Name, Address, and Zip Code of Contractor H & P Construction, Inc. 10788 State Route 61, Kulpmont, PA 17834

Nature of Contract Replacement of floor finishes in High School North	Contract Number
---	-----------------

Approved for Contractor by Thomas G. Wise	Title Sr. Vice Pres. & Chief Construction Officer	Date (mm/dd/yyyy) 03/07/2022
---	---	--

Approved for Architect by	Title	Date (mm/dd/yyyy)
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Approved for Owner by	Title	Date (mm/dd/yyyy)
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Item No. (1)	Description of Item (2)	Quantity (3)	Unit of Measure (4)	Unit Price in Place (5)	Amount of Sub-Item (6)	Amount of Principal Item (7)
1.	Site Management					\$26,397.00
2.	Bonds/Insurance					\$10,978.00
3.	Mobilization					\$12,500.00
4.	Disposal					\$14,000.00
5.	LVT Materials					\$320,000.00
6.	Patching Materials					\$95,000.00
7.	Cove Base Materials					\$25,000.00
8.	Walk Off Mat Materials					\$12,000.00
9.	Rubber Tile Materials					\$7,900.00
10.	Carpet Materials					\$75,000.00
11.	Floor Demolition					\$45,000.00
12.	LVT Installation					\$85,000.00
13.	Carpet Installation					\$46,000.00
14.	Walk Off Mat Installation					\$4,000.00

Total Amount of Contract or Carried Forward	\$
---	----

To the best of my knowledge, all the information stated herein, as well as any information provided in the accompaniment herewith, is true and accurate. Warning: HUD will prosecute false claims and statements. Conviction may result in criminal and/or civil penalties. (18 U.S.C. 1001, 1010, 1012; 31 U.S.C. 3729, 3802)

Signature of authorized representative	Date signed (mm/dd/yyyy)
--	--------------------------

Schedule of Amounts for Contract Payments

U.S. Department of Housing and Urban Development
Office of Public and Indian Housing

OMB Approval No. 2577-0157
(Exp. 11/30/2023)

No progress payments shall be made to the contractor unless a schedule of amounts for contract payments in accordance with the construction contract is received.

Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. HUD may not conduct or sponsor, and an applicant is not required to respond to a collection of information unless it displays a currently valid OMB control number. Construction practices and HUD administrative requirements establish the need that HAs maintain certain records or submit certain documents in conjunction with the oversight of the award of construction contracts for the construction of new low-income housing developments or modernization of existing developments. These forms are used by HAs to provide information on the construction progress schedule and schedule of amounts for contract payments. Responses to the collection of information are required to obtain a benefit or to retain a benefit. The information requested does not lend itself to confidentiality.

Project Name and Location ESASD High School North 279 Timberwolf Drive, Dingmans Ferry, PA 18328	Project Number
--	----------------

Name, Address, and Zip Code of Contractor H & P Construction, Inc. 10788 State Route 61, Kulpmont, PA 17834	
---	--

Nature of Contract Replacement of finishes in High School North	Contract Number
---	-----------------

Approved for Contractor by Thomas G. Wise	Title Sr. Vice Pres. & Chief Construction Officer	Date (mm/dd/yyyy) 03/07/2022
---	---	--

Approved for Architect by	Title	Date (mm/dd/yyyy)
---------------------------	-------	-------------------

Approved for Owner by	Title	Date (mm/dd/yyyy)
-----------------------	-------	-------------------

Item No. (1)	Description of Item (2)	Quantity (3)	Unit of Measure (4)	Unit Price in Place (5)	Amount of Sub-Item (6)	Amount of Principal Item (7)
15.	Cove Base/Accessory Installation					\$26,000.00
16.	Slab Preparation					\$40,000.00
17.	Project Allowance					\$41,740.00

Total Amount of Contract or Carried Forward	\$ 886,515.00
---	----------------------

To the best of my knowledge, all the information stated herein, as well as any information provided in the accompaniment herewith, is true and accurate. Warning: HUD will prosecute false claims and statements. Conviction may result in criminal and/or civil penalties. (18 U.S.C. 1001, 1010, 1012; 31 U.S.C. 3729, 3802)

Signature of authorized representative	Date signed (mm/dd/yyyy)
--	--------------------------

APPLICATION FOR PAYMENT

ESASID
50 Vine Street
East Stroudsburg, PA 18301

D&M Construction Unlimited Inc
1513 Upper Fords Pond Rd
Clarks Summit, PA 18411

PROJECT

2021-018
ESASD High School North and Lehman
Intermediate School Window
Replacement

OWNER

D&M Engineering, Inc
One East Broad Street, Suite 310
Bethlehem, PA 18018

CONTRACT

Contractor's Application for Payment

Application is made for payment as shown below, with attached Continuation Sheet

1. Original Contract Amount: \$ 560,000.00
2. Net of Change Orders: \$ 0.00
3. Net Amount of Contract: \$ 560,000.00
4. Total Completed & Stored to Date: \$ 462,072.59
5. Retainage Summary:
 - a. 10.00 % of Completed Work \$ 46,207.26
 - b. 10.00 % of Stored Material \$ 0.00

Total Retainage: \$ 46,207.26

6. Total Completed Less Retainage: \$ 415,865.33

7. Less Previous Applications: \$ 349,378.53

8. Current Payment Due, This Application: \$ 66,486.80

9. Contract Balance (including Retainage): \$ 144,134.67

CHANGE ORDER AMOUNT	ADDITIONS	SUBTRACTIONS
Total previously approved:	0.00	0.00
Total approved this Month:	0.00	0.00
Sub Totals:	0.00	0.00
NET of Change Orders:	0.00	0.00

To Owner(Signature)

Software by: P&H Software Systems, Inc. 1-800-803-1315 Copyright 2016 ©

V1.D.3

CAP702
Page: 1 of 2

Application No:	Application Date:	Release:	Contract Date:
10	MAR 14, 2022	MAR 14, 2022	MAY 25, 2021
Project No:			
Distribution List:	Owner	Construction Mgr	
	Architect	Field	
	Contractor	Other	

CONTRACTOR'S CERTIFICATION:

The Contractor's signature here certifies that, to the best of their knowledge this document accurately reflects the work completed in this Application for Payment. The Contractor also certifies that all payments have been made for work on previous Applications for Payment and also that the Current Payment is Due.

(Authorizing Signature) DRJ
D&M Construction Unlimited Inc

Date: MAR 14, 2022
State Authorized: Pennsylvania
County of:

Subscribed and sworn to before
me this 14 day of March
Notary Public: Bullseye Van Hook
My Commission expires: May 28 2023

Commonwealth of Pennsylvania - Notary Seal
BRITTANY VAN WERT, Notary Public
Lackawanna County
My Commission Expires May 28, 2023
Commission Number 1290956

ARCHITECT'S CERTIFICATION:

In accordance with the Contract Documents, based on on-site observation and the data comprising this application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of Amount Certified

AMOUNT CERTIFIED: \$66,486.80

Joshua Grice Date: 3/30/22
(Architect's Signature)

This Certificate is not negotiable. The Amount Certified is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

From Contractor(Signature) DRJ

APPLICATION FOR PAYMENT - CONTINUATION SHEET

From: D&M Construction Unlimited Inc 1513 Upper Fords Pond Rd Clarks Summit, PA 18411	To: ESASD 50 Vine Street East Stroudsburg, PA 18301	Project: 2021-018 ESASD High School North and Lehman Intermediate School Window Replacement	Application No: 10 Application Date: 3/14/2022 Period To: 3/14/2022 Contract Date: 5/25/2021 Architects Project#
---	---	--	--

A Item No	B Description of Work	C Contract Value	D Work Completed From Previous Application (D+E)	E Work Completed This Period	F Materials Presently Stored (Not in D or E)	G Total Completed and Stored To Date (D+E+F)	H % (G/C)	I Balances To Finish (C-G)	J Retainage (If Variable Rate)
1	General Conditions & Site Supervision	50,000.00	35,000.00	2,500.00	0.00	37,500.00	75	12,500.00	3,750.00
2	Bonds and Insurance	8,500.00	8,500.00	0.00	0.00	8,500.00	100	0.00	850.00
3	Mobilization/Demobilization	15,000.00	11,250.00	750.00	0.00	12,000.00	80	3,000.00	1,200.00
4	Demo of Existing System	94,380.00	75,504.00	4,719.00	0.00	80,223.00	85	14,157.00	8,022.30
5	Secure Opening	24,800.00	19,840.00	0.00	0.00	19,840.00	80	4,960.00	1,984.00
6	Storefront Curb Work	10,000.00	8,000.00	0.00	0.00	8,000.00	80	2,000.00	800.00
7	Storefront, Curtain Wall, & Door Hardware material	157,300.00	102,245.00	23,595.00	0.00	125,840.00	80	31,460.00	12,584.00
8	Storefront, Curtain Wall & Door Hardware Installation	62,920.00	18,876.00	25,168.00	0.00	44,044.00	70	18,876.00	4,404.40
9	Storefront Water Test	2,500.00	0.00	0.00	0.00	0.00	0	2,500.00	0.00
10	Masonry Repairs	10,000.00	10,000.00	0.00	0.00	10,000.00	100	0.00	1,000.00
11	Claresatory Roof Work	30,000.00	25,500.00	1,500.00	0.00	27,000.00	90	3,000.00	2,700.00
12	Insulation, Drywall, Paint, & Metal Panels	18,000.00	15,300.00	1,800.00	0.00	17,100.00	95	900.00	1,710.00
13	4" Metal Stud Framing with Plywood	40,000.00	34,000.00	6,000.00	0.00	40,000.00	100	0.00	4,000.00
14	Wood Blocking	12,000.00	10,200.00	1,200.00	0.00	11,400.00	95	600.00	1,140.00
15	Project Allowance	24,800.00	13,983.37	6,642.22	0.00	20,625.59	84	3,974.41	2,062.56
16	CO-001 Through Wall Flashing Allowance Adjustment	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00
17	CO-002 Plywood Openings Allowance Adjustment	0.00	0.00	0.00	0.00	0.00	0	0.00	0.00
		560,000.00	388,198.37	73,874.22	0.00	462,072.59	83	97,927.41	46,207.26

V.I.D.4

PAYMENT APPLICATION

TO: D'Huy Engineering, Inc.
 One East Broad Street, Suite 310
 Bethlehem, PA 18018
 Attn: Josh Grice, PE

PROJECT NAME AND LOCATION: 5529 D'Huy
 ESASD Smithfield Elementary School
 245 River Road East Stroudsburg, PA 18301

FROM: Cope Commercial Flooring and Interiors, Inc.
 302 Sumner Avenue
 Allentown, PA 18102

FOR: ARCHITECT:

APPLICATION # 1
PERIOD THRU: 03/25/2022
PROJECT #: 287029

DATE OF CONTRACT: 02/14/2022

Distribution to:
 OWNER
 ARCHITECT
 CONTRACTOR

CONTRACTOR'S SUMMARY OF WORK

Application is made for payment as shown below. Continuation Page is attached.

1. CONTRACT AMOUNT	\$358,400.00		
2. SUM OF ALL CHANGE ORDERS	\$0.00		
3. CURRENT CONTRACT AMOUNT (Line 1 +/- 2)	\$358,400.00		
4. TOTAL COMPLETED AND STORED (Column G on Continuation Page)	\$105,000.00		
5. RETAINAGE:			
a. 10.00% of Completed Work (Columns D + E on Continuation Page)	\$0.00		
b. 10.00% of Material Stored (Column F on Continuation Page)	\$10,500.00		
Total Retainage (Line 5a + 5b or Column I on Continuation Page)	\$10,500.00		
6. TOTAL COMPLETED AND STORED LESS RETAINAGE (Line 4 minus Line 5 Total)	\$94,500.00		
7. LESS PREVIOUS PAYMENT APPLICATIONS	\$0.00		
8. PAYMENT DUE	\$94,500.00		
9. BALANCE TO COMPLETION (Line 8 minus Line 6)	\$263,900.00		

SUMMARY OF CHANGE ORDERS	ADDITIONS	DEDUCTIONS
Total changes approved in previous months	\$0.00	\$0.00
Total approved this month	\$0.00	\$0.00
TOTALS	\$0.00	\$0.00
NET CHANGES	\$0.00	\$0.00

Contractor's signature below is his assurance to Owner, concerning the payment herein applied for, that: (1) the Work has been performed as required in the Contract Documents, (2) all sums previously paid to Contractor under the Contract have been used to pay Contractor's costs for labor, materials and other obligations under the Contract for Work previously paid for, and (3) Contractor is legally entitled to this payment.

CONTRACTOR: Cope Commercial Flooring and Interiors, Inc.
By: *Paula Segan* Date: *3/25/22*

State of *PA*
 County of *Lehigh*
 Subscribed and sworn to before me this *25* day of *March, 2022*

Notary Public: *Paula Segan*
 My Commission Expires: *March 5, 2024*

Commonwealth of Pennsylvania - Notary See
 Paula Segan, Notary Public
 Lehigh County
 My commission expires March 5, 2026
 Commission number 1326263
 Member, Pennsylvania Association of Notaries

ARCHITECT'S CERTIFICATION

Architect's signature below is his assurance to Owner, concerning the payment herein applied for, that: (1) Architect has inspected the Work represented by this Application, (2) such Work has been completed to the extent indicated in this Application, and the quality of workmanship and materials conforms with the Contract Documents, (3) this Application for Payment accurately states the amount of Work completed and payment due therefor, and (4) Architect knows of no reason why payment should not be made.

CERTIFIED AMOUNT: \$94,500.00

(If the certified amount is different from the payment due, you should attach an explanation. Initial all the figures that are changed to match the certified amount.)

ARCHITECT: *Joshua Grice*
By: *Joshua Grice* Date: *3/30/22*

Neither this Application nor payment applied for herein is assignable or negotiable. Payment shall be made only to Contractor, and is without prejudice to any rights of Owner or Contractor under the Contract Documents or otherwise.

PAYMENT APPLICATION

CONTINUATION PAGE

PROJECT: 5528 D'Huy
 ESASD Smithfield Elementary School
 APPLICATION #: 1
 DATE OF APPLICATION: 03/31/2022
 PERIOD THRU: 03/25/2022
 PROJECT #: 287029

Payment Application containing Contractor's signature is attached.

A ITEM #	B WORK DESCRIPTION	C SCHEDULED AMOUNT	D COMPLETED WORK		F STORED MATERIALS (NOT IN D OR E)	G TOTAL COMPLETED AND STORED (D + E + F)	H BALANCE TO COMPLETION (C-G)	I RETAINAGE (if Variable)
			E AMOUNT PREVIOUS PERIODS	E AMOUNT THIS PERIOD				
1	Carpet	\$31,225.00	\$0.00	\$0.00	\$13,000.00	\$13,000.00	\$18,225.00	
2	Labor - Carpet	\$14,135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,135.00	
3	LVT	\$122,060.00	\$0.00	\$0.00	\$85,000.00	\$85,000.00	\$37,060.00	
4	Labor - LVT	\$53,805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,805.00	
5	Accessories	\$75,000.00	\$0.00	\$0.00	\$7,000.00	\$7,000.00	\$68,000.00	
6	Dumpster	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00	
7	Project Allowance	\$55,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,675.00	
	TOTALS	\$358,400.00	\$0.00	\$0.00	\$105,000.00	\$105,000.00	\$253,400.00	



COMMERCIAL FLOORING AND INTERIORS, INC.
 PO Box 90279
 Allentown, PA 18109
 Phone: 610-435-1131
 www.copeflooring.com

INVOICE

Invoice Number: 55291
 Invoice Date: Mar 25, 2022
 Page: 1

Bill To:
 D'Huy Engeneering
 One East Broad Street
 Ste 310
 Bethlehem, PA 18018

Ship to:
 Josh Grice
 One East Broad Street
 Ste 310
 Bethlehem, PA 18018

Customer ID	Customer PO	Payment Terms	
D'HUY	2857029	Net 30 Days	
Sales Rep ID	Shipping Method	Ship Date	Due Date
LORIE	Best Way		4/24/22

Description
PROJECT: ESASD SMITHFIELD ELEMENTARY
BID BOND
STORED MATERIAL - LVT
STORED MATERIAL - CARPET

Subtotal	105,000.00
Freight	
Sales Tax	
Total Invoice Amount	105,000.00
Payment/Credit Applied	
TOTAL	105,000.00

V.I.D.5

Contractor's Application for Payment

Owner:	East Stroudsburg Area School District	Owner's Project No.:	
Engineer:	D'Huy Eng.	Engineer's Project No.:	287033
Contractor:	ASL Refrigeration, Inc.	Contractor's Project No.:	
Project:	High School North Natatorium HVAC Replacement		
Contract:	HVAC		

Application No.: 1 Application Date: 3/22/2022
 Application Period: From 3/1/2022 to 3/31/2022

1. Original Contract Price	\$	460,990.00
2. Net change by Change Orders	\$	-
3. Current Contract Price (Line 1 + Line 2)	\$	460,990.00
4. Total Work completed and materials stored to date (Sum of Column G Lump Sum Total and Column J Unit Price Total)	\$	9,500.00
5. Retainage		
a. <u>10%</u> X \$ <u>9,500.00</u> Work Completed =	\$	950.00
b. _____ X \$ _____ Stored Materials =	\$	-
c. Total Retainage (Line 5.a + Line 5.b)	\$	950.00
6. Amount eligible to date (Line 4 - Line 5.c)	\$	8,550.00
7. Less previous payments (Line 6 from prior application)		
8. Amount due this application	\$	8,550.00
9. Balance to finish, including retainage (Line 3 - Line 4 + Line 5.c)	\$	452,440.00

Contractor's Certification
 The undersigned Contractor certifies, to the best of its knowledge, the following:
 (1) All previous progress payments received from Owner on account of Work done under the Contract have been applied on account to discharge Contractor's legitimate obligations incurred in connection with the Work covered by prior Applications for Payment;
 (2) Title to all Work, materials and equipment incorporated in said Work, or otherwise listed in or covered by this Application for Payment, will pass to Owner at time of payment free and clear of all liens, security interests, and encumbrances (except such as are covered by a bond acceptable to Owner indemnifying Owner against any such liens, security interest, or encumbrances); and
 (3) All the Work covered by this Application for Payment is in accordance with the Contract Documents and is not defective.

Contractor: ASL REFRIGERATION, INC.
 Signature: [Signature] Date: 3/22/2022

Recommended by Engineer	Approved by Owner
By: <u>Joshua Grice</u>	By: _____
Title: <u>Principal</u>	Title: _____
Date: <u>3/30/22</u>	Date: _____
Approved by Funding Agency	Subscribed and sworn
By: _____	By: <u>to before me this 22 MARCH 2022</u>
Title: _____	Title: _____
Date: _____	Date: <u>Dolores M Breitfeld</u>

Commonwealth of Pennsylvania - Notary Seal
 Dolores M. Breitfeld, Notary Public
 Lehigh County
 My commission expires April 27, 2024.
 Commission number 1016604
 Member, Pennsylvania Association of Notaries

Progress Estimate - Lump Sum Work

Contractor's Application for Payment

Owner: East Stroudsburg Area School District
 Engineer: D/Key Eng.
 Contractor: ASI Refrigeration, Inc.
 Project: High School North Restroom HVAC Replacement
 Contract: HVAC

Owner's Project No.:
 Engineer's Project No.: 287033
 Contractor's Project No.:

Application No.:		Application Period:		From		to		Application Date:		
I		I		05/01/22		05/31/22		05/22/22		
Item No.	Description	C	D	E	F	G	H	I	Balance to Finish (C - G)	
										Scheduled Value (\$)
Original Contract										
1	Desert Air Equipment-Base Bid	135,000.00							0%	135,000.00
2	Trane Controls-Base Bid	52,000.00							0%	52,000.00
3	Ductwork-Base Bid	5,000.00							0%	5,000.00
4	High Voltage Wiring-Base Bid	3,000.00							0%	3,000.00
5	Roofing-Base Bid	3,000.00							0%	3,000.00
6	Piping Materials-Base Bid	11,600.00							0%	11,600.00
7	ASI Labor-Total Project	97,165.00							0%	97,165.00
8	Crane-Base Bid	2,300.00							0%	2,300.00
9	Allowances	10,425.00							0%	10,425.00
10	Greenheck Equipment-Alt Bid	69,000.00							0%	69,000.00
11	Trane Controls-Alt Bid	37,800.00							0%	37,800.00
12	High Voltage Wiring-Alt Bid	2,000.00							0%	2,000.00
13	Piping Materials-Alt Bid	6,000.00							0%	6,000.00
14	Insulation-Total Project	12,000.00							0%	12,000.00
15	Balancing-Total Project	4,500.00							0%	4,500.00
16	Project Management-Total Project	8,000.00							0%	8,000.00
17	Bond & Ins	8,000.00			8,000.00				100%	-
18	Submittals & Closeout Paperwork	3,500.00			1,500.00				50%	1,500.00
19	Punchlist	4,000.00							0%	4,000.00
20	Trucking & Lifts	8,000.00							0%	8,000.00
		Original Contract Totals	\$ 460,990.00	\$	9,900.00	\$		\$	26%	451,490.00

V.I.D.U

APPLICATION AND CERTIFICATION FOR PAYMENT (SUMMARY SHEET)

Invoice: 312493383

To: EAST STROUDSBURG SCHOOL DISTRICT CONTRACT NAME: EAST STROUDSBURG ASD BUSHKILL APPLICATION NO: 03 INVOICE: 312493383
 1185 NORTH WASHINGTON STREET LOCATION: DINGMANS FERRY, PA 18328 APPLICATION DATE: 23-MAR-2022
 From: Trane CONTRACT: 131 NORTH SCHOOL DRIVE PERIOD TO: 31-MAR-2022 Signed LOC
 WILKES BARRE, PA 18705 LOCATION: DINGMANS FERRY, PA 18328 CUST PO NO: CONTRACT DATE: 25-OCT-2021 CID00096217
 CONTRACT NO: CONTRACT NO:

APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract

The undersigned Company Certifies that to the best of the Company's knowledge, information and belief, the work covered by this Application For Payment has been completed in accordance with the Contract Documents, and that current payment shown herein is now due

- 1 ORIGINAL CONTRACT SUM: \$19,671.00
- 2 NET CHANGE BY CHANGE ORDERS: \$2,929,988.00
- 3 CONTRACT SUM TO DATE (Line 1 +/- 2) \$2,949,659.00
- 4 TOTAL COMPLETED & STORED TO DATE: \$589,932.00
(Column G on Detail Sheet)
- 5 RETAINAGE:
 - a. 0.00% of Completed Work: \$0.00
(Columns D + E on Detail Sheet)
 - b. 0.00% of Stored Material: \$0.00
(Column F on Detail Sheet)
 - Total Retainage: \$0.00
(Line 5a+5b or Total in Column I of Detail Sheet)
- 6 TOTAL EARNED LESS RETAINAGE: \$589,932.00
(Line 4 less Line 5 Total)
- 7 LESS PREVIOUS CERTIFICATES FOR PAYMENT: \$501,442.00
(Line 6 from prior Certificate)
- 8 CURRENT PAYMENT DUE: \$88,490.00
(Before Applicable Sales Taxes)
- 9 BALANCE TO FINISH, INCLUDING RETAINAGE: \$2,359,727.00
(Line 3 less line 6)

CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the undersigned company Certifies that to the best of their knowledge, information and belief, the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the company indicated above is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED \$88,490.00
(Attach explanation if amount certified differs from the amount applied for. Initial all figures on this Application and on the Detail Sheet that are changed to conform to the amount certified.)

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months	\$2,929,988.00	\$0.00
Total approved this Month	\$0.00	\$0.00
TOTALS	\$2,929,988.00	\$0.00
NET CHANGE BY CHANGE ORDERS:	\$2,929,988.00	

CERTIFIER: Joshua Grice Date: 3/30/22
 BY: _____ Date: _____
 ACCEPTANCE: _____ Date: _____
 BY: _____ Date: _____

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the company named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the party under this Contract.

DETAIL SHEET

Invoice: 312493383

APPLICATION AND CERTIFICATE FOR PAYMENT,
Containing Certification is attached

APPLICATION NO: 03
APPLICATION DATE: 23-MAR-2022
PERIOD TO: 31-MAR-2022

CUST PO NO:
CONTRACT DATE: 25-OCT-2021
CONTRACT NO: CID00096217

A No.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		E THIS PERIOD	F MATERIALS PRESENTLY STORED (NOT IN D.O.R.E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C-G)	I RETAINAGE
			FROM PREVIOUS APPLICATION (D+E)	THIS PERIOD					
1	LOC	19,671.00	19,671.00	0.00	0.00	19,671.00	100.00%	0.00	0.00
2	HVAC Renovation	2,420,033.00	421,997.95	16,540.00	0.00	438,537.95	18.12%	1,981,495.05	0.00
3	Trane Controls	509,955.00	59,773.05	71,950.00	0.00	131,723.05	25.83%	378,231.95	0.00
TOTAL		2,949,659.00	501,442.00	88,490.00	0.00	589,932.00	20.00%	2,359,727.00	0.00



TRANE®

Trane U.S. Inc.
3800 Pammet Creek Road
La Crosse, WI 54601-7599
United States

Invoice

For questions please contact:

Wilkes Barre TCS SO, PA
Tel: 670-821-4980
Fax: 866-493-5414

Remit Payment To

Trane U.S. Inc.
P. O. Box 408489
ATLANTA, GA 30384-8489

Invoice Number	312493383
Invoice Date	23-MAR-2022
Customer No.	75934
Reference No.	D426092
Internal Account	3644415
Payment Terms	.5%10 NET30
Payment Due Date	22-Apr-2022
Discount Date	02-Apr-2022

Bill To

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301
UNITED STATES

Customer Tax ID	
Inco Terms	
Supply Location	Wilkes Barre TCS SO, PA
Shipping Method	
Tracking No.	
Freight Terms	
Bill of Lading	

Sold To

EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301
UNITED STATES

Ship To

131 NORTH SCHOOL DRIVE
DINGMANS FERRY, PA 18328

<https://www.tranetechnologies.com/customer>

CERTifyTax - for submittal of tax exemption certificates.
iReceivables - access Invoice copies, account balances & make payments.

Tax/GST ID: 25-0900465 PST/GST ID:	State Tax: 0.00 0.0000% PA	County Tax: 0.00 0.0000% PIKE	City Tax: 0.00 0.0000% DINGMANS FERRY	District Tax: 0.00 0.0000%
---------------------------------------	-------------------------------	----------------------------------	--	----------------------------

Currency	Subtotal	Special Charges	Tax	Freight	Total
USD	88490.00	0.00	0.00	0.00	88490.00

Special Instructions	East Stroudsburg ASD Bushkill
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Contract No.	Contract Date	Ship Date	Purchase Order
CID00098217	25-OCT-2021	31-MAR-2022	Signed LOC

Application No. 03 for work completed thru 31-MAR-2022

- | | | | |
|---------------------------------|----------------|--|---------------|
| 1. ORIGINAL CONTRACT SUM: | \$19,671.00 | 4. TOTAL COMPLETED & STORED TO DATE: | \$589,932.00 |
| 2. NET CHANGE BY CHANGE ORDERS: | \$2,929,988.00 | a. Percentage Completed: | <u>20.00%</u> |
| 3. CONTRACT SUM TO DATE: | \$2,949,659.00 | 5. RETAINAGE: | |
| | | a. <u>0.00%</u> of Completed Work: | \$0.00 |
| | | b. <u>0.00%</u> of Stored Material: | \$0.00 |
| | | Total Retainage: | \$0.00 |
| | | 6. TOTAL EARNED LESS RETAINAGE: | \$589,932.00 |
| | | 7. LESS PREVIOUS REQUESTS FOR PAYMENT: | \$501,442.00 |

Sections Included: Summary Sheet and Detail Sheet(s)

8. CURRENT PROJECT PAYMENT DUE: (Before Applicable Sales Taxes)	\$88,490.00
9. Applicable Sales Taxes:	\$0.00
10. Amount Due This Requisition: Currency: USD	\$88,490.00
PLEASE REFERENCE NUMBER 312493383 WITH YOUR PAYMENT	

SHIRLEY HWAYZAR **Customer** **East Stroudsburg School District** **Customer Contact**
SHIRLEY HWAYZAR **Customer** **East Stroudsburg School District** **Customer Contact**
SHIRLEY HWAYZAR **Customer** **East Stroudsburg School District** **Customer Contact**

APP	DESCRIPTION OF WORK	SCHEDULED VALUE	Application Date		Application #		Application Date		Application #	
			Perf'd 01	Perf'd 02	Perf'd 01	Perf'd 02	Perf'd 01	Perf'd 02		
1	CC-Engineering Development	\$ 19,871.00	100%		1	2	3	02/07/02	02/07/02	02/07/02
2	General Cobble	\$ 292,917.00	73%		1	2	3	02/07/02	02/07/02	02/07/02
3	Manure Boards	\$ 75,097.00	100%		1	2	3	02/07/02	02/07/02	02/07/02
4	Truss Erection	\$ 740,980.00			1	2	3	02/07/02	02/07/02	02/07/02
5	Open Frame Material	\$ 52,192.00			1	2	3	02/07/02	02/07/02	02/07/02
6	Mechanical Labor	\$ 532,558.00			1	2	3	02/07/02	02/07/02	02/07/02
7	Mechanical Materials	\$ 389,057.00			1	2	3	02/07/02	02/07/02	02/07/02
8	Electrical Labor	\$ 71,632.00			1	2	3	02/07/02	02/07/02	02/07/02
9	Electrical Material	\$ 59,752.00			1	2	3	02/07/02	02/07/02	02/07/02
10	Frame Labor	\$ 226,480.00	26%		1	2	3	02/07/02	02/07/02	02/07/02
11	ATC Utility	\$ 176,650.00			1	2	3	02/07/02	02/07/02	02/07/02
12	ATC Engineering	\$ 57,171.00	24%		1	2	3	02/07/02	02/07/02	02/07/02
13	ATC Tech and Pts Labor	\$ 157,094.00			1	2	3	02/07/02	02/07/02	02/07/02
14	ATC Material	\$ 118,880.00	32%		1	2	3	02/07/02	02/07/02	02/07/02
15	DO NOT USE - RESERVED FOR CHANGE ORDERS BELOW									
Base Contract Totals		2,949,658.00	15%					32%		
Base Contract Cumulative JTB		2,949,658.00	15%					17%		

APP	DESCRIPTION OF WORK	SCHEDULED VALUE	PERCENTAGE	AMOUNT
1	CC-Engineering Development	\$ 19,871.00	100%	\$ 19,871.00
2	General Cobble	\$ 292,917.00	73%	\$ 214,000.00
3	Manure Boards	\$ 75,097.00	100%	\$ 75,097.00
4	Truss Erection	\$ 740,980.00		\$ 0.00
5	Open Frame Material	\$ 52,192.00		\$ 0.00
6	Mechanical Labor	\$ 532,558.00		\$ 0.00
7	Mechanical Materials	\$ 389,057.00		\$ 0.00
8	Electrical Labor	\$ 71,632.00		\$ 0.00
9	Electrical Material	\$ 59,752.00		\$ 0.00
10	Frame Labor	\$ 226,480.00	26%	\$ 58,963.20
11	ATC Utility	\$ 176,650.00		\$ 0.00
12	ATC Engineering	\$ 57,171.00	24%	\$ 13,721.04
13	ATC Tech and Pts Labor	\$ 157,094.00		\$ 0.00
14	ATC Material	\$ 118,880.00	32%	\$ 38,100.80
Base Contract Totals		2,949,658.00	15%	\$ 442,449.00
Base Contract Cumulative JTB		2,949,658.00	15%	\$ 442,449.00

APP	DESCRIPTION OF WORK	SCHEDULED VALUE	PERCENTAGE	AMOUNT
1	CC-Engineering Development	\$ 19,871.00	100%	\$ 19,871.00
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11	ATC Utility	\$ 176,650.00		\$ 0.00
12	ATC Engineering	\$ 57,171.00	24%	\$ 13,721.04
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Base Contract Cumulative JTB		2,949,658.00	15%	\$ 442,449.00

ESASD PROJECT APPROVAL & MANAGEMENT PLAN REPORT

SECTION 1: PROJECT INFORMATION

PROJECT NAME	North Campus LED Exterior Lighting Upgrade
PROJECT LOCATION	North Campus
ESTIMATED PROJECT COST	\$153,694.13
DATE OF RECOMMENDATION TO PROPERTY & FACILITIES COMMITTEE	December 2018
DATE OF RECOMMENDATION FROM PROPERTY & FACILITIES COMMITTEE TO FINANCE COMMITTEE	N/A
DATE OF FINANCE COMMITTEE RECOMMENDATION TO SCHOOL BOARD	N/A
FINAL SCHOOL BOARD APPROVAL DATE	N/A

SECTION 2: PROJECT MANAGEMENT PLAN (PMP)

LEAD ENGINEERING FIRM NAME and/or DIRECTOR	Scott Ihle Supervisor of Facilities
PROJECT DESCRIPTION/STATEMENT OF WORK	Upgrade of H.P. Sodium Fixtures to L.E.D.
DISTRICT RESOURCES REQUIRED	Maintenance personnel and bucket truck
FACILITIES COORDINATION PLAN	Replace existing fixtures with new L.E.D as current fixtures fail
PROJECT RFP/IFB SPECIFICATIONS FOR COMMITTEE REVIEW DATE	April 2019

ESASD PROJECT APPROVAL & MANAGEMENT PLAN REPORT

SECTION 3: MILESTONE PLAN

MILESTONE	
PROJECT RFP/IFB ISSUE/ADVERTISEMENT DATE	June 2019
CONTRACT AWARD-BUSINESS NAME & DATE	ESASD Maintenance
INITIAL PROJECT START DATE	January 2020
50% PROJECT COMPLETION DATE	June 2021
FINAL PROJECT COMPLETION DATE	March 2022
FINAL PROJECT COST	\$153,694.13

VII.B.1

		RES Water Filtration Board Approved 9/20/2021 10-215-3066		MSE Water Filtration Board Approved 9/20/2021 10-214-3066		North HS Gym Floor 30-819-3072 Board Approved 4/20/2020 30-819-3072
Vendor	2102	Leon Clapper Plumbing Heating & Water	2102	Leon Clapper Plumbing Heating & Water	2322	Miller Sports Construction
Original Bid		\$ 85,000.00		\$ 85,000.00		\$ 328,400.00
Change Order					Alt Power Vent	\$ 10,800.00
Change Order					Chg Order	\$ 4,500.00
Total of Project		\$ 85,000.00		\$ 85,000.00		\$ 343,700.00
Application 1	12/13/2021	\$ 35,325.00	12/13/2021	\$ 35,325.00	PD to Miller	\$ 318,400.00
Application 2	1/3/2022	\$ 19,921.50	1/3/2022	\$ 19,921.50	Deductible	\$ (10,000.00)
Application 3	3/24/2022	\$ 20,628.50	3/24/2022	\$ 20,628.50		
Application 4					11/24/2020	\$ 10,000.00
Application 5					1/12/2021	\$ 10,800.00
Application 6					1/12/2021	\$ 4,500.00
Application 7						
Application 8						
Application 9						
Application 10						
Application 11						
Application 12						
Application 13						
Total Payments to Date		\$ 75,875.00		\$ 75,875.00		\$ 333,700.00
Left on Contract		\$ 9,125.00		\$ 9,125.00		\$ 10,000.00
Completion Percentage		89%		89%		97%
D'Huy Engineering						
1446	2/26/2020	\$ 1,725.00	2/26/2020	\$ 1,725.00		
	3/19/2020	\$ 464.07	3/19/2020	\$ 464.07		
	4/8/2020	\$ 2,949.15	4/8/2020	\$ 2,949.15		
	5/11/2020	\$ 502.63	5/11/2020	\$ 502.63		
	6/15/2020	\$ 975.05	6/15/2020	\$ 975.05		
	6/30/2020	\$ 1,850.23	6/30/2020	\$ 1,850.23		
	11/17/2020	\$ 7,625.00	11/17/2020	\$ 7,625.00		
	12/14/2020	\$ 4,500.00	12/14/2020	\$ 4,500.00		
	1/20/2021	\$ 4,600.00	1/20/2021	\$ 4,600.00		
	5/31/2021	\$ 432.50	5/31/2021	\$ 432.50		
	5/31/2021	\$ 164.00	5/31/2021	\$ 164.00		
	5/10/2021	\$ 1,650.00	5/10/2021	\$ 1,650.00		
	6/15/2021	\$ 2,816.25	6/15/2021	\$ 2,816.25		
	6/30/2021	\$ 1,212.50	6/30/2021	\$ 1,212.50		
	8/10/2021	\$ 225.00	8/10/2021	\$ 225.00		
	9/22/2021	\$ 1,150.00	9/22/2021	\$ 1,150.00		
	11/3/2021	\$ 2,305.00	11/3/2021	\$ 2,305.00		
	12/13/2021	\$ 1,003.13	12/13/2021	\$ 1,003.13		
	2/14/2022	\$ 364.62	2/14/2022	\$ 364.63		
	3/10/2022	\$ 445.00	3/10/2022	\$ 445.00		
		\$ 36,959.13		\$ 36,959.13		\$ -

Current Construction Projects

	Date	SME Gym floor Repair & Refinish Board Approved 3/21/2022 10-216-3072	Date	JMH Gym Floor Repair & Refinish Board Approved 3/21/2022 10-213-3072	Total of Current Projects
Vendor	7314	Wayfare Sports Flooring \$ 10,833.00	7314	Wayfare Sports Flooring \$ 11,154.00	
Original Bid		\$ 10,833.00		\$ 11,154.00	\$ 9,436,571.22
Change Order					\$ 39,811.00
Change Order					\$ 107,382.00
Change Order					\$ 26,672.85
Total of Project		\$ 10,833.00		\$ 11,154.00	\$ 9,560,650.07
Application 1					\$ 1,117,721.91
Application 2					\$ 429,311.76
Application 3					\$ 737,499.66
Application 4					\$ 290,691.98
Application 5					\$ 294,442.78
Application 6					\$ 82,443.43
Application 7					\$ 34,229.70
Application 8					\$ 17,428.50
Application 9					\$ 18,102.15
Application 10					\$ -
Application 11					\$ -
Application 12					\$ -
Application 13					\$ -
Total Payments to Date		\$ -		\$ -	\$ 3,021,871.87
Left on Contract		\$ -		\$ -	\$ 676,725.75
Completion Percentage		0%		0%	32%
D'Huy Engineering 1446					\$ 54,307.92
					\$ 58,054.93
					\$ 70,051.43
					\$ 18,162.18
					\$ 23,978.54
					\$ 9,054.19
					\$ 19,606.82
					\$ 12,205.54
					\$ 13,520.00
					\$ 3,196.42
					\$ 2,417.97
					\$ 4,416.89
					\$ 5,632.50
					\$ 2,425.00
					\$ 450.00
					\$ 2,300.00
					\$ 4,610.00
					\$ 2,006.25
					\$ 729.25
					\$ 890.00
					\$ -
					\$ -
					\$ 308,015.83

ESASD BUDGETED 5 YEAR CAPITAL PLAN

Village

ESASD BUDGETED CAPITAL PLAN UPDATED 4/1/2022		Capital Fund Beginning Balance, July 1, 2019					\$29,175,162.00
BOARD APPROVED CAPITAL PROJECTS IN PROGRESS	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026	TOTAL	
HSS Stadium Turf Replacement		\$558,210				\$558,210	
HSN/LIS Curtainwall and Storefront	\$560,000.00					\$560,000.00	
HSS Pool Repairs	\$410,600.00					\$410,600	
MSE/RES Water Filtration System	\$170,000					\$170,000	
HSN Natorium HVAC Replacement (ESSERS//Summer 2022) (\$460,990)							
HSN Natorium Metal Roof, Window System, Metal Wall Replacement (ESSERS/Summer 2022) (\$884,400)							
HSN Flooring Replacement (ESSERS/Summer 2022) (\$886,515)							
SME Flooring Replacement (ESSERS/Summer 2022) (\$358,400)							
BES HVAC Controls Upgrade (ESSERS/Summer 2022) (\$2,949,659)							
Grand Total:	\$1,140,600.00	\$558,210	\$0	\$0	\$0	\$1,698,810	
COMMITTEE REVIEWED CAPITAL PROJECTS							
JTL Auditorium Refurbishment		\$225,000				\$225,000	
North Campus Paving		\$839,701	\$839,701	\$839,701	\$839,701	\$3,358,804	
HSS Field House Repairs/Upgrades		\$1,853,495				\$1,853,495	
JTL New Cinder Track & Curb	\$80,000					\$80,000	
Resica Paving Mill/Overlay Repairs	\$400,000					\$400,000	
HSS Gymnasium Lighting Upgrades		\$68,250				\$68,250	
Smithfield Lighting Upgrades		\$93,200				\$93,200	
MSE Lighting Upgrades Lobby/Gym		\$50,000				\$50,000	
HSS Interior Lighting Upgrades, Classrooms, Hallways, Library,		\$500,665				\$500,665	
Middle Smithfield Snow Guards	\$30,000					\$30,000	
ESE PA System			\$25,000			\$25,000	
HSS PA System			\$65,000			\$65,000	
JM Hill Replace Gym Fiberboard Ceiling		\$25,000				\$25,000	
East Stroudsburg Elementary Flat Roof (3,000 sq ft) (Rubber)					\$42,000	\$42,000	
High School South Stadium Roof (12,991 sq ft) (Rubber)					\$182,000	\$182,000	
JM Hill Elementary Roof (27,800 sq ft) (RESTORE 30 yr warranty)					\$365,000	\$365,000	
Smithfield Elementary Flat Roofs (48,500 sq ft) (B/U)		\$1,358,000				\$1,358,000	
Bushkill Elementary Flat Roof (4,800) (B/U)					\$134,500	\$134,500	
HSS Stadium Boilers (2) Replacement			\$250,000			\$250,000	
HSS Stadium DHW Boiler Replacement			\$60,000			\$60,000	

ESASD BUDGETED 5 YEAR CAPITAL PLAN

JT Lambert DHW Boiler Replacement									\$110,000	\$110,000
Middle Smithfield DHW Boiler Replacement								\$110,000		110,000
Resica Generator (Propane)								\$29,400		29,400
JT Lambert Generator (Natural Gas)								\$25,900		25,900
Grand Total:	\$510,000	\$5,013,311	\$1,265,601	\$979,101	\$1,673,201					\$9,441,214
COMPLETED CAPITAL PROJECTS										
North/Lehman Lighting Upgrades	\$153,694.00									\$153,694.00
HSN Gym Floor, Power Vent Air Flow & Deductible	\$15,380.00									\$15,380.00
LIS Gym Flooring (includes alternate #1 for \$124,449)	\$156,460.00									\$156,460.00
HSS Stage Floor Replacement										\$32,500
JTL Stage Floor Replacement										\$36,400
HSS Batting Cages										\$23,650
Camera System Upgrades (ESE)										\$133,945
Camera System Upgrades(North Campus)										\$767,537
SIMI PA System Replacement										\$23,590
Resica Exterior Door										\$6,245
HSS Exterior Stadium Doors										\$13,940
HSS Javelin Runway Resurfacing										\$18,000
HSN Wrestling Room (Wall Pads, Mats & Install)										\$23,600
Camera System Upgrades(South Campus)										\$675,406
Resica Gutter and Roof Replacement										\$639,159
Resica Carpet Replacement										\$277,610
JTL Carpet Replacement										\$535,800
ATC Replacement HSN/LIS										\$2,838,638
JM Hill Handwash Sinks Cafeteria										\$7,785
Smithfield Playground										\$30,000
HSN Water Heater										\$88,260
HSN/LIS Roof Replacement										\$7,008,635.00
JTL Pod HVAC	\$31,969.00									\$31,969.00
Bushkill Carpet Replacement	\$309,487.00									\$309,487.00
Lehman Carpet Replacement	\$520,933.00									\$520,933.00
N.Campus Lagoon Liner Replacement	\$672,833.60									\$672,833.60
JM Hill Vestibule & Gym Doors	\$138,286.00									\$138,286.00
Grand Total:	\$1,999,042.60	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$15,179,742.46

VII.D.1

FACILITIES DEPARTMENT SUMMARY MARCH
2022

- Human Resources Office Remodeling Project
- Employee Evaluation Training
- Schooldude Solutions Training
- Maintenance Staff Locksmith Training
- Facilities Department Meeting

4/1/22, 7:27 AM

East Stroudsburg Area School District Mail - Agenda Summaries

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VII.D.2

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Daryle Miller <daryle-miller@esasd.net>
To: Amy Famighetti <amy-famighetti@esasd.net>

Thu, Mar 31, 2022 at 11:46 AM

- move District supplies , deliveries as needed
- begin aerating sports turf fields
- open all fields for spring sports
- prepare fields for spring sports (goals , nets , ect.)
- begin edging and cleaning out planting beds District wide
- begin mulching beds
- pothole repair District wide

Daryle Miller
Supervisor of Grounds
East Stroudsburg Area School District
50 Vine ST, East Stroudsburg PA, 18301
570-424-8500 x10421
daryle-miller@esasd.net

On Thu, Mar 31, 2022 at 8:37 AM Amy Famighetti <amy-famighetti@esasd.net> wrote:

[Quoted text hidden]

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[Quoted text hidden]