

a.

## History

[24 P.S. § 1-121](#) is the ultimate authority on Keystones. Until 2012, the 1949 rules had never been amended.

In 2012 it was amended to include a gradual implementation of Keystones as a graduation requirement beginning with the Class of 2016(?) and included the development of PBAs. In turn, PDE and the State Board of education amended 22 Pa. Code [§ 4.51b \(Keystones\)](#) , [§ 4.51c \(Project Based Assessments\)](#) and [§ 4.24 \(HS graduation requirements\)](#), which version we still have today.

As pushback against testing emerged, state lawmakers delayed the implementation of 24 P.S. § 1-121 which in turn delayed revision of 22 Pa. Code § 4.51b, § 4.51c, & § 4.24. State lawmakers tasked PDE and the State board to develop alternate ways to graduate in addition to the test, which they did and which Gov Wolf signed into law as Act 158 AND Act 6 (for CTE students).

In Dec 2019, 24 P.S. § 1-121 was finally updated to reflect the new recommendations but did not have all the required cut scores delineated for all the multiple methods of graduation for the Class of 2022, so to this date, **[22 Pa. Code § 4.51b, § 4.51c, & § 4.24 ARE STILL NOT UPDATED.](#)**

Until such time as they are updated, PDE released its document entitled "[Statewide High School Graduation requirement Guidance Act 158 of 2018](#)" and that is what we follow. Cut scores have been gradually released by the IUs in the interim and can be found in the [Minutes of the 3/18/20 SBOE meeting](#).

As part of legislative changes due to COVID, [SB 1216](#) is currently making its way through the amendment process and includes language that would postpone this until the Class of 2022-2023. However, they are unsure that this will be accomplished before the election break, so schools should plan for implementation since Winter Keystones are in December and January.

Updated 9/25/20

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Year	Implementation	Refinement / Development	Refinement / Development	Refinement / Development	Refinement / Development	Research / Evaluation	Recommendations for Program Renewal (by November)	SECONDARY EARLY RENEWALS	ELEMENTARY EARLY RENEWALS	PRINT THAT NEED REPLACING	BUDGETED BY:	All yellow areas PURCHASED in:
2020						ELA K-5 RARY SCIENCE K-12 MUSIC K-12	(SOCIAL STUDIES 6-9)		Reading Wonders 1 YR		November, 2020	July, 2021
2021						SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	ELA K-5 RARY SCIENCE K-12 MUSIC K-12	Gen Sci 2 YR, ELA 6-8 1 YR, AP Span 1 YR, AP Span 5 YR		Some ELA 6-12 supplementals	November, 2021	July, 2022
2022	ELA K-5 RARY SCIENCE K-12 MUSIC K-12					MATH 6-12 SCHOOL COUNSEL K-12 HEALTH & PE K-12	SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	Trig/Calc/Stat. 1 YR			November, 2022	July, 2023
2023	SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	ELA K-5 RARY SCIENCE K-12 MUSIC K-12				MATH K-5 ENGLISH LEARN K-12 FAMILY HEALTH & PE K-12	MATH 6-12 SCHOOL COUNSEL K-12 HEALTH & PE K-12		Go Math 1 YR?		November, 2023	July, 2024
2024	MATH K-5 SCHOOL COUNSEL K-12 HEALTH & PE K-12	SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	ELA K-5 RARY SCIENCE K-12 MUSIC K-12			ELA 6-12 ALTH SERVICES K-12 ART K-12	MATH K-5 ENGLISH LEARN K-12 FAMILY CONS SCI 6-12				November, 2024	July, 2025
2025	MATH 6-12 ENGLISH LEARN K-12 FAMILY CONS SCI 6-12	SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12			SOCIAL STUDIES K-12 WORLD LANGUAGE K-12 INSTRUCT. TECH. K-12	ELA 6-12 ALTH SERVICES K-12 ART K-12				November, 2025	July, 2026
2026	ELA 6-12 ALTH SERVICES K-12 ART K-12	MATH K-5 SCHOOL COUNSEL K-12 HEALTH & PE K-12	MATH K-5 SCHOOL COUNSEL K-12 HEALTH & PE K-12			SCIENCE K-12 TECHNOLOGY ED 6-12 BUSINESS ED 9-12	SOCIAL STUDIES K-12 WORLD LANGUAGE K-12 INSTRUCT. TECH. K-12				November, 2026	July, 2027
2027	SOCIAL STUDIES K-12 WORLD LANGUAGE K-12 INSTRUCT. TECH. K-12	ELA 6-12 ALTH SERVICES K-12 ART K-12	MATH 6-12 ENGLISH LEARN K-12 FAMILY CONS SCI 6-12			MATH K-5 SCHOOL COUNSEL K-12 HEALTH & PE K-12	ELA K-5 RARY SCIENCE K-12 MUSIC K-12				November, 2027	July, 2028

Updated: 10/01/20

2020 - 2021	2021 - 2022	2022 - 2023	2023 - 2024	2024 - 2025	2025 - 2026
<b>science K-12 Tech Edu K-12 Business K-12</b>	<b>Research / Evaluation</b>	<b>Recommendations for Program Renewal (by November)</b>	<b>Implementation</b>	<b>Refinement / Development</b>	<b>Refinement / Development</b>
Refinement / Development Teacher in the Workplace decided. National Conference attendees decided **	Committee Work - Learning	Committee Work - Materials Review **	C & I purchases on July 1		
July	Committee Work - Learning	Committee Work - Materials Review	CORE maps distributed	CORE maps distributed	CORE maps distributed
August	Committee Work - Learning	Committee Work - Materials Review	Committee Work - Learning	All teachers diary map	All teachers diary map
September	Committee Work - Learning **	Committee Work - Materials Review	Course Team Work - Benchmark 1	All teachers diary map	All teachers diary map
October	Committee Work - Learning	Committee Work - Materials Review	All teachers diary map	All teachers diary map	All teachers diary map
November	Committee Work - Learning	EPR approval to pioneer	All teachers diary map	All teachers diary map	All teachers diary map
December	Committee Work - Learning	Pioneer	All teachers diary map	All teachers diary map	All teachers diary map
January	Committee Work - Learning Teacher in the Workplace program begins for identified teachers	Pioneer	Course teams: Diary Map Discussion	Course teams: Diary Map & Benchmark Discussion	Course teams: Diary Map & Benchmark Discussion
February	Committee Work - Writing **	Pioneer	Course Team Work - Benchmark 2	All teachers diary map	All teachers diary map
March	Committee Work - Writing	Pioneer	All teachers diary map	All teachers diary map	All teachers diary map
April	Committee Work - Writing	Full Board approval	All teachers diary map	All teachers diary map	All teachers diary map
May	Committee Work - Writing Committee selection begins	Committee Work - Learning	Course teams: Diary Map and Benchmark Discussion	Course teams: Diary Map and Benchmark Discussion	Course teams: Diary Map and Benchmark Discussion
June	Committee finishes CORE map by June 1	Committee Work - Learning	Course teams: Update CORE map based on Diary Map suggestions	Committee Work: Update CORE map based on Diary Map suggestions	Committee Work: Update CORE map based on Diary Map suggestions

\*\* DEI emphasis

d.

2020 App Pricing		
Edpuzzle (1 year)	\$12,540.00	<a href="#">Edpuzzle Quote</a>
Nearpod (3 year)	\$93,492.00	<a href="#">Nearpod Quote</a>
Screencastify (1 year)	\$7,500.00	<a href="#">Screencastify Quote</a>
Mote (1 year)	\$11,700.00	<a href="#">Mote Quote</a>
	<b>\$125,232.00</b>	



PO BOX 446  
 SAN FRANCISCO, CA 94104-0446  
 UNITED STATES

Bill To Name	EAST STROUDSBURG AREA SD	Quote Number	00013910
Bill To	50 VINE ST	Created Date	8/9/2020
	EAST STROUDSBURG, PA 18301	Expiration Date	9/30/2020
	US	Prepared By	Kyleigh Griffin
Contact Name	Brian Borosh	Email	kyleigh@edpuzzle.com
Email	brian-borosh@esasd.net		

Product	Period	Sales Price	Quantity	Total Price
Pro District	1 year	\$12,540.00	1.00	\$12,540.00
Subtotal				\$12,540.00
Total Price				\$12,540.00
Grand Total				\$12,540.00

District-wide license at current rate || This quote will be honored for purchases made before the expiration date printed above || Questions? Email kyleigh@edpuzzle.com or call me at (707) 319-2959 between 9am-5pm PST.

#### FAQ's

**Does Edpuzzle accept purchase orders?**

Yes, we do! This quote can be used to generate a PO. If you need any other information or would prefer a credit card payment instead just let us know. We will get you set up with Pro within 24h of receiving the order.

**What payment methods does Edpuzzle accept?**

We accept credit card payments, checks, and direct deposits (wire transfers).

**Can we use next year's funds this school year?**

Yes! Send us your PO by June 30th and we can invoice you in July so that you can use next year's funds to purchase at this year's rates.

#### Terms & Conditions

(1) All spots from the license will expire at the end of the term, regardless utilization or use. (2) Each spot is assigned to one teacher and cannot be replaced by another teacher on a general basis. (3) The general rules of copyright and license ownership will apply in case of a teacher leaving the School or District, regarding the video-content he or she has generated. (4) For school/district wide agreements, the renewal price will increase by 8% upon every renewal. (5) This agreement will automatically renew at the end of each term for a further term of 1 year unless either party gives the other written notice of termination at least 30 days prior to the end of the relevant term.

# Sales Order

**Sales Order For:**

Joseph Martin  
 EAST STROUDSBURG AREA SD  
 50 VINE ST  
 E STROUDSBURG, Pennsylvania 18301  
 UNITED STATES

**Nearpod Contact:**

Krista Ray  
 1855 Griffin Rd. Suite A-290  
 Dania Beach, FL 33004

**Service Start:** 10/01/2020    **Service End:** 09/30/2023 – 3 year prepay

Description	Quantity	Volume List Price	Discount	Total
Nearpod District License  including access to the Nearpod Lesson Library featuring thousands of ready to run lessons.	7000 - Students	\$111,300.00	(\$17,808.00)	\$93,492.00
Webinar: Up to 2-hour session with a Nearpod Trainer for up to 50 participants.	6	\$2,700.00	(\$2,700.00)	\$0.00
			<b>Total</b>	(USD) \$93,492.00 - prepay for 3 years

**Terms**

This Sales Order is valid until: 10/30/2020  
Service will run from 10/01/2020 until 09/30/2023, or from when customer is first provided access to the purchased service(s) for a length of time equal to the time between the Start Date and End Date, whichever is later. The agreed upon price for this timeframe is (USD) \$93,492.00.

Nearpod price quotes are confidential, unless disclosure is required by subpoena or state law. Education List Pricing is only available for PreK-12 Education customers. Please submit this price quote attachment with your Purchase Order. Tax-exempt customers should include their tax-exempt number on their Purchase Order.

This Sales Order covers the Nearpod and/or Flocabulary Services described herein and is governed by the Nearpod Terms and Conditions available online at: <https://nearpod.com/terms-conditions>, the Nearpod Privacy Policy available online at: <https://nearpod.com/privacy-policy>, the Flocabulary Terms of Use available online at: <https://flocabulary.com/terms-of-use/>, and the Flocabulary Privacy Policy available online at: <https://flocabulary.com/privacy-policy/>, as applicable.

Our new, BETA Interactive Video feature and 1,000+ standards-aligned videos are included for the first year of your Nearpod Platform contract.

**The customer is required to remit payment or provide a PO within 60 days of signing and/or accepting the Sales Order. By signing this Agreement, I certify that I am authorized to sign on behalf of the Customer and agree to the Terms and Conditions of this Sales Order and any documents incorporated herein.**

**Purchase Order**

Please provide PO#: \_\_\_\_\_

**Credit Card**

Please provide email address  
secure payment link should be  
sent to: \_\_\_\_\_

Exp: \_\_\_\_\_

Name on card: \_\_\_\_\_

**Check, ACH or Wire**

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Tax Exempt #: \_\_\_\_\_

**Purchase Orders should be addressed to:**

Nearpod, Inc  
1855 Griffin Rd. Suite A-290  
Dania Beach, FL 33004  
Email: [kristar@nearpod.com](mailto:kristar@nearpod.com) or FAX: +1 305-655-1999

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 Joseph Martin  
 EAST STROUDSBURG AREA SD  
 50 VINE ST  
 E STROUDSBURG, Pennsylvania 18301  
 UNITED STATES

**Nearpod Contact:**  
 Krista Ray  
 1855 Griffin Rd. Suite A-290  
 Dania Beach, FL 33004

**Service Start:** 10/01/2020    **Service End:** 09/30/2023 – 3 year, invoiced annually

Description	Quantity	Volume List Price	Discount	Total
Nearpod District License  including access to the Nearpod Lesson Library featuring thousands of ready to run lessons.	7000 - Students	\$111,300.00	(\$16,695.00)	\$94,605.00
Webinar: Up to 2-hour session with a Nearpod Trainer for up to 50 participants.	6	\$2,700.00	(\$2,700.00)	\$0.00
			<b>Total</b>	(USD) \$94,605.00 - invoiced annually \$31,535

\*invoiced annually \$31,535



**Terms**

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Service will run from 10/01/2020 until 09/30/2023, or from when customer is first provided access to the purchased service(s) for a length of time equal to the time between the Start Date and End Date, whichever is later. The agreed upon price for this timeframe is (USD) \$94,605.00.

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Our new, BETA Interactive Video feature and 1,000+ standards-aligned videos are included for the first year of your Nearpod Platform contract.

**The customer is required to remit payment or provide a PO within 60 days of signing and/or accepting the Sales Order. By signing this Agreement, I certify that I am authorized to sign on behalf of the Customer and agree to the Terms and Conditions of this Sales Order and any documents incorporated herein.**

**Purchase Order**

Please provide PO#: \_\_\_\_\_

**Credit Card**

Please provide email address  
secure payment link should be  
sent to: \_\_\_\_\_

Exp: \_\_\_\_\_

Name on card: \_\_\_\_\_

**Check, ACH or Wire**

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Tax Exempt #: \_\_\_\_\_

**Purchase Orders should be addressed to:**

Nearpod, Inc  
1855 Griffin Rd. Suite A-290  
Dania Beach, FL 33004  
Email: [kristar@nearpod.com](mailto:kristar@nearpod.com) or FAX: +1 305-655-1999

**ScreenCastify Quote: August 11, 2020**

**From: Nate Jones (nate@screenCastify)**

In this case, a District License would be \$7,500/year and would provide access to all staff and students in your domain. All you'll have to do is turn on automatic assignment in your ScreenCastify license manager and then everyone in your domain will automatically have access to Unlimited features the next time they use the extension.

We also have additional PD packages available that I'd be happy to chat about.

Do you have a timeframe for if/when you'd look to roll this out?

Happy to provide additional info or answer any questions - just let me know how I can be helpful!

Nate

**Mote Quote: August 11, 2020**

**From: Will Jackson (will@justmote.me)**

We charge per teacher for our Unlimited tier, and for school or district accounts this includes free upgrades for all students.

Our regular price per teacher is \$39 / year for schools purchasing 10+ seats, but for a district of your size we want to offer very attractive pricing. I can extend a 50% discount off the regular price (\$19.50 / teacher) if you purchase by September 30 - that's a total of \$11,700 for 600 teachers and your 7,000 students.

We can help with PD and onboarding support as needed.

If your budget won't stretch to cover everyone in the district please let me know and we can try to find a creative solution to fit your budget. Please let me know if you'd prefer a call.

e.

<u>Vendor</u>	<u>Cost per FTE</u>	<u>Total Cost</u>
Amplified IT	\$24.00	\$20,040.00
CDW-G	\$23.40	\$19,539.00
GovConnection	\$21.19	\$17,693.65
SHI	\$22.00	\$18,370.00



**ORDERING INFORMATION**  
**GovConnection, Inc. DBA Connection**

**Please contact your account manager with any questions.**

**Ordering Address**  
GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Remittance Address**  
GovConnection, Inc.  
Box 536477  
Pittsburgh, PA 15253-5906

**Please reference the Contract # on all purchase orders.**

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

*Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: [www.govconnection.com](http://www.govconnection.com) or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.*

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:<https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

<b>Please forward your Contract or Purchase Order to:</b>
<a href="mailto:SLEDOPS@connection.com">SLEDOPS@connection.com</a>
<b>QUESTIONS: Call 800-800-0019</b>
<b>FAX: 603.683.0374</b>



# SALES QUOTE

GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Account Executive:** Eric Hadler  
**Phone:** 800-800-0019 ext. (610) 518-4162  
**Fax:** (603) 683-1645  
**Email:** eric.hadler@connection.com

**# 25091024.01**  
*PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING*  
**Date:** 10/2/2020  
**Valid Through:** 11/1/2020  
**Account #:** 6474148/K01193

**Account Manager:** Eric Brideau  
**Phone:** (800) 800-0019 x75070 ext. (203) 257-3443  
**Fax:** (603) 683-1284  
**Email:** eric.brideau@connection.com

**Customer Contact:** Brian Borosh  
**Email:** brian-borosh@esasd.net  
**Phone:** (570) 424-8500 x10620  
**Fax:**

<b>QUOTE PROVIDED TO:</b> AB#: 6474148 EAST STROUDSBURG AREA SCHOOL DISTRICT ACCOUNTS PAYABLE 50 VINE ST EAST STROUDSBURG, PA 18301  (570) 424-8500	<b>SHIP TO:</b> AB#: 14906926 EAST STROUDSBURG AREA SCH DIST ITEC 50 VINE ST EAST STROUDSBURG, PA 18301  (570) 424-8500 x10620
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DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
		Small Pkg Ground Service Level	.00 lbs	NET 30	

**Important Notice:** --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: [www.govconnection.com](http://www.govconnection.com), or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	835	41166051	ENT-EDU-FDL-1US 12M-P	Acad. Gsuite Enterprise For EDU Annual FDL Promo Google G Suite	Google G Suite	\$ 21.19	\$ 17,693.65
<b>Subtotal</b>						\$	<b>17,693.65</b>
<b>Fee</b>						\$	<b>0.00</b>
<b>Shipping and Handling</b>						\$	<b>0.00</b>
<b>Tax</b>						\$	<b>0.00</b>
<b>Total</b>						\$	<b>17,693.65</b>

# More productive and flexible meetings

## G Suite for Education



### Hand raising (est. Q4)

Raise attention to yourself without interrupting



### Additional moderation controls (est. Sept)

Give hosts more control: muting, presenting, invite-only, and more



### Digital Whiteboarding (est. Sept)

Digital whiteboarding with Jam/Meet integration



### Closed captions in additional languages (coming soon)

## G Suite Enterprise for Education



### Intelligent Quality (live)

Low light mode on web; Noise cancellation



### Attendance tracking (est. Oct)

Know who attended your meeting



### Breakout rooms (est. Oct)

Let large classes split into smaller forums to make parallel progress



### Q&A / Polling (est. Q4)

Engage students with polling and Q&A capabilities to share their voice

# Build on the power of G Suite for Education

By upgrading to G Suite Enterprise for Education, you can create a more secure environment, and empower students and educators with enhanced communication and collaboration tools that improve the learning experience.

## G Suite for Education free

Tools to empower educators and students as they learn and innovate together.



Institutionwide email



Shared calendars



Collaboration and learning



- Docs, Sheets, Slides, and Forms

- Classroom

- Assignments

- Sites

- Groups



Video and voice conferencing

- Dial-in access to meetings (US only)

- Closed Captioning, viewer initiated



Unlimited cloud storage



eDiscovery for emails, chats, and files

- Retention and archiving for Gmail and Google Chat

- Audit reports to track user activity



Security and admin

- Device management (Android, iOS)

- Data loss prevention for Gmail and Drive

- Hosted S/MIME for Gmail

- Enterprise-grade access control with security keys

## G Suite Enterprise for Education upgrade

Security, data features, and enhanced learning tools for digital environments



Security and admin

- + Advanced mobile device management

- + Ability to integrate Gmail with compliant third-party archiving tools

- + Security center

- + Security investigation tool

- + Anomaly detection (beta)

- + Advanced Protection Program (beta)

- + Security Sandbox

Data and insights

- + Gmail logs export

- + Data regions



Originality reports capabilities

- + Unlimited originality reports

- + Student-to-student comparison (beta)



Video and voice conferencing

- + Larger meetings (up to 250 participants)\*

- + Livestream (up to 100k in-domain viewers)\*

- + Record meetings to Drive\*

- + Dial-in access to meetings (US and international)



Smart search

\*Free licenses are not eligible for meeting recordings or live streaming

