



REPORT / PROPOSAL

SPORTS CONSTRUCTION DIVISION
Athletic Surfaces & EquipmentTO: **SCOTT IHLES- DIRECTOR OF FACILITIES E.S.A.S.D.**FROM: **BILL MILLER**JOB: **EAST STROUDSBURG H.S. NORTH- WATER DAMAGE**DATE: **MARCH 17, 2020**

Scott: I have prepared a proposal for the (15,250 sf) water damaged gymnasium floor at East Stroudsburg High School North. We propose to supply all materials, labor and equipment necessary to complete the work as further specified.

INSPECTION

I inspected the gym floor on Thursday March 5, 2020 @ 11:30 AM with Curtis Beam. It was explained the gym floor was exposed to moisture and cause the floor system to swell. This water damage left an area wet down in the sub floor and the entire gym floor excessively shrink leaving wide gaps throughout. I feel the floor should be considered dangerous for the kids and it be replaced.

FLOOR SYSTEM

The floor system is a Channel-Clip type floor system. Our manufacture Acer calls their version Acer-Loc. The system starts with a 6-mil polyethylene plastic vapor barrier. Pre-grooved Celotex sub floor which is a Homosote "pressed paper" product. The underlayment is free laid over the plastic barrier and steel channels laid in the grooves 12" inches on center. The channels are fastened with 1-1/4" steel pins through the Celotex and vapor barrier into the concrete. The maple flooring is then clipped to the channels. All components are sandwiched together with no space for ventilation. It is a strong floor with excellent holding power, but it is very difficult if not impossible to dry out completely after being exposed to this level of moisture. It is also quite costly to replace considering components are only made for repair work as the system has been discontinued.

RECOMMENDATION

Due to the amount of moisture trapped in the floor system and the excessive gapping I recommend removal and replacement of the gym floor. I have provided two options for replacement. The first is to replace using the same Channel-Clip system and the second is to install the Power-Loc LP floor system. The advantage to the Power-Loc LP is it provides; ventilation through the sub floor, provides enhanced performance and costs less.

COSTARS 014-171 RECREATION & FITNESS COSTARS is the Commonwealth of Pennsylvania's cooperative purchasing program and serves as a conduit through which registered and eligible local public procurement units (LPPUs) and state-affiliated entities (Members) are able to leverage contracts established by DGS to cost effectively and efficiently identify suppliers with whom to do business.

DGS Contact: Kathy Lewis**Tel:** (717) 346-4056**Email:** katgarman@pa.gov**REMOVAL & REPLACEMENT- SCOPE OF WORK**

- 1). Remove the bleachers from the wall and move to the center of the gym
- 2). Remove the wet flooring up to the bleachers and place into dumpsters provided by Miller
- 3). Vacuum any standing water and clean the concrete slab as needed



800.821.8611

Corporate Office
827 Lincoln Avenue Suite 15
West Chester, PA 19380
Tel: 610.626.1000 Fax: 610.626.3000

Virginia Office
5715 South Laburnum Avenue
Richmond, VA 23231
Tel: 804.405.4884 Fax: 610.626.3000

A Division of  Miller
Flooring Company

www.millerflooring.com



REPORT / PROPOSAL

SPORTS CONSTRUCTION DIVISION
Athletic Surfaces & Equipment

- 4). Perform RH tests to ensure the concrete is dry enough to install
- 5). Deliver the new floor system
- 6). Install the vapor over the concrete and start the build of the new floor at the center of the gym
- 7). Build the sub floor and nail the maple flooring
- 8). Move the bleachers onto the new floor
- 10). Build the floor system to the wall
- 11). Sand where the bleachers stack with four (4) grades of paper, vacuum and tack clean
- 12). Apply Bona Super-Sport HD finish system
- 13). Refasten the bleacher to the walls
- 14). Sand the floor smooth with four (4) grades of paper up and under the front & sides of bleachers
- 15). Vacuum and tack the floor clean and apply the first two (2) coats of finish of Bona finish
- 16). Paint the game lines and graphics to match the existing scope with Bona Paints
- 17). Apply three (3) coats of Bona Super-Sport HD water base polyurethane gym finish
- 18). Install 3" x 4" ventilating base at the perimeter of the gym
- 19). Install aluminum thresholds in the door openings

OPTION #1- AACER-LOC: \$342,540.00

OPTION #2- POWER-LOC LP: \$328,400.00

ALTERNATE #1- POWER VENT AIRFLOW: Supply, deliver and install the Power Vent Airflow System. This automated ventilation system fits behinds the bleachers in the gym. When the system detects moisture below the maple flooring a humidistat triggers the 500 cfm fan units and circulates air through the sub floor and to the bottom side of the maple. We have successfully dried many floors without the need for repair work. It is inexpensive insurance should the floor get wet.....**\$10,880.00**

Schedule: Approximately two (2) weeks material lead time & approximately ten (10) weeks construction schedule.

Clarifications: The insurance company is to make payments to Miller directly once the work is approved by the school district. This will save the cost of prevailing wage rates. The owner is responsible for; proper electric or generator to run our equipment, use of rest rooms and 24/7 access. Add 2% to price for a bond.

Exclusions: New athletic equipment, bonds, permits, prevailing wage rates, permit fees and taxes.

Terms: 50% down payment to secure materials. Balance paid upon completion. 2% per month late fees- NO retainage held. Applicable charges for credit card payments.

Acceptance: The above terms, pricing, specs and conditions are satisfactory and hereby approved. Payments will be made as outlined above.

Authorized Signature: _____, _____

East Stroudsburg S.D.

Date

Authorized Signature: Wm. H. Miller, _____

March 17, 2020

Bill Miller

Date

To process this order please sign and fax to (610) 626-3000 or email to carol@millerflooring.com



Corporate Office
827 Lincoln Avenue Suite 15
West Chester, PA 19380
Tel: 610.626.1000 Fax: 610.626.3000

Virginia Office
5715 South Laburnum Avenue
Richmond, VA 23231
Tel: 804.405.4884 Fax: 610.626.3000

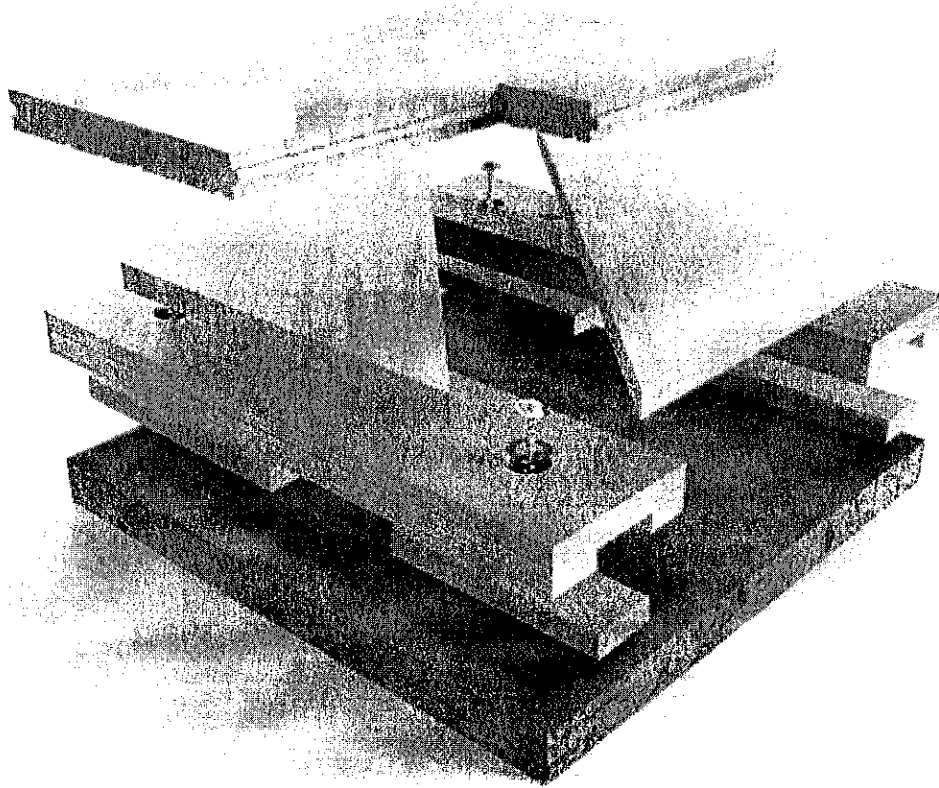
800.821.8611

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Flooring Company

www.millerflooring.com

PERFORMANCE. STABILITY. ADAPTABILITY. CONTROL.

VERT allows for the characteristics of both a soft floor and a firm floor to be dually present. The result is a floor with the highest possible level of performance and versatility. Contrary to conventional wisdom, VERT provides increased stability with tuned resilience. For the player, it means unparalleled, on-demand performance and safety.



ALMOST
40%
VIBRATION
SUPPRESSION

OVER
70%
IMPACT
REDUCTION

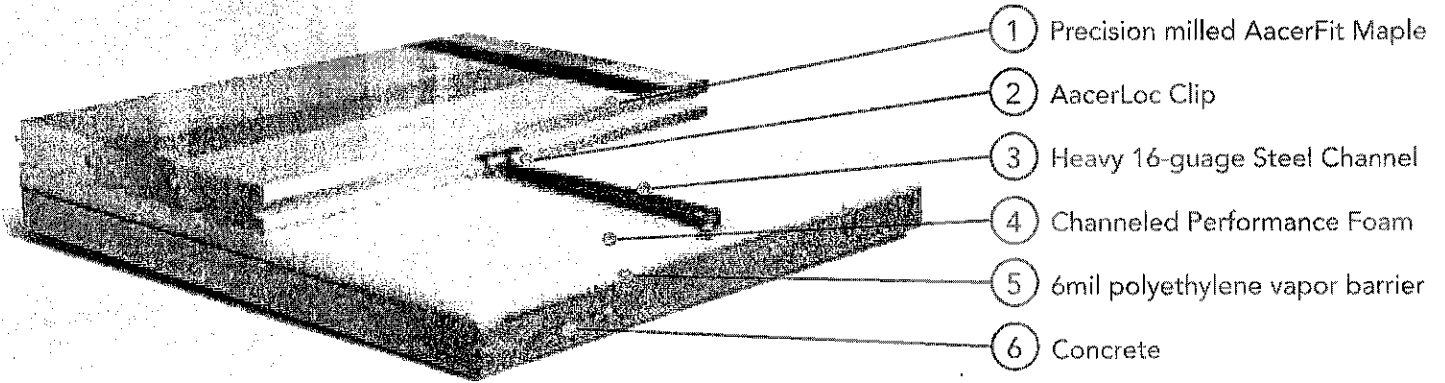
ALL WITH
50%
THINNER
PADDING

FIXED



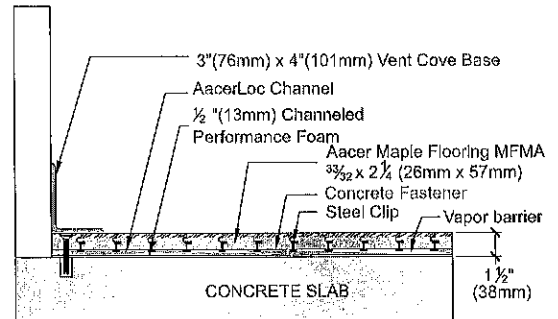
AacerLoc™

AacerLoc™ is a fixed, low profile system with fast ball response, longevity and integrated expansion provisions to make it the system least prone to buckling. Ideal for retrofits and remodels.

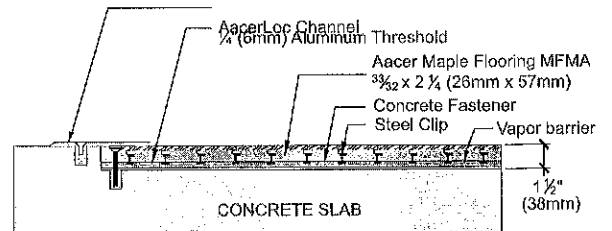


Anchorage	Clip and Channel
Green Status LEED Contributors	<p>FSC Maple - MRc7 FSC SubFloor Components - MRc7 EQ - 4.2 Regional Materials MRc5.1 & 5.2</p>
Resiliency	Low
Slab Depression	33/32" (26mm) flooring - 1 1/2" (38mm) 27/32" (22mm) flooring - 1 1/4" (32mm)
Subfloor Construction	Foam and Steel Channel
System Type	Fixed
Warranty	Lifetime available

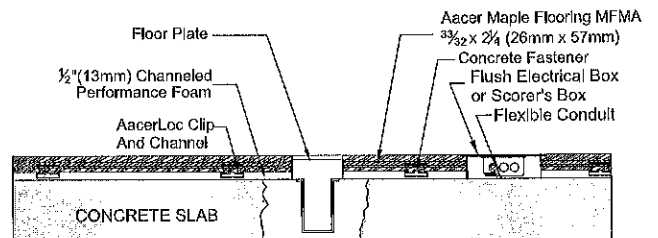
WALL BASE



THRESHOLD



EQUIPMENT

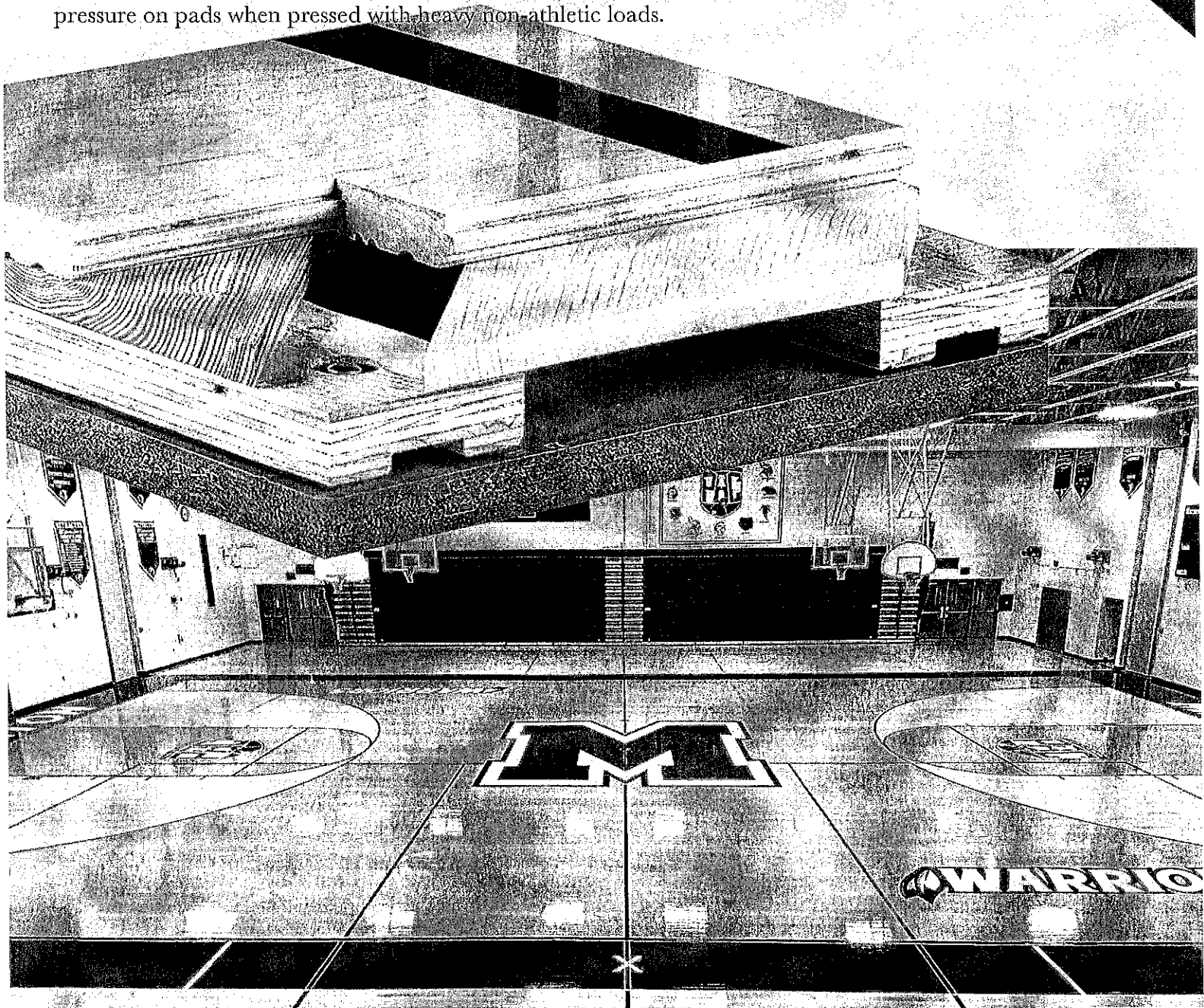


Anchored PowerLoc LP

FLOOR RESILIENT SYSTEMS

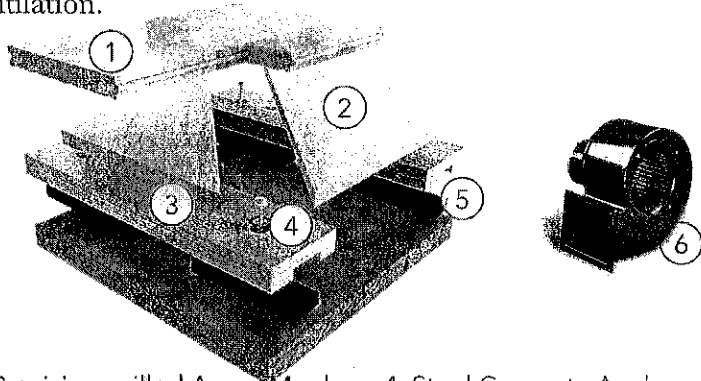


Anchored PowerLoc LP provides added benefits to our original PowerLoc floor. Like the original system, our LP floor delivers dimensional stability as well as excellent ventilation and uniformity. The LP system includes our patented vibration damping VERT resilient pads providing necessary performance characteristics to be compliant with the MFMA-PUR standard set specifically for hardwood athletic floors. The inclusion of special resilient pad slots on the underside of machined sleepers allow desired shock absorbing deflection under athletic impacts while limiting pressure on pads when pressed with heavy non-athletic loads.



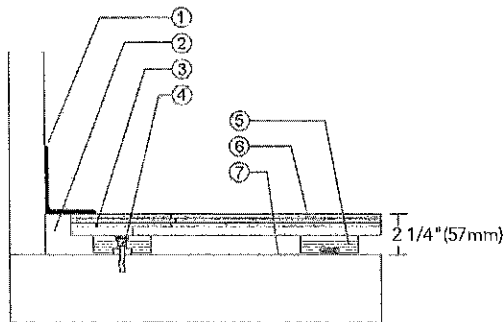
Anchored PowerLoc LP

Selected for new and retrofit sports floor applications, Anchored PowerLoc LP offers excellent reaction to athletic activities and desired resilient pad protection and provides excellent subfloor ventilation.



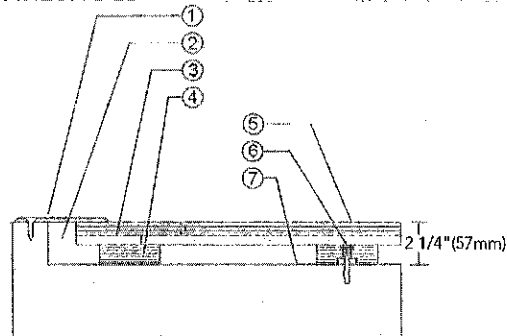
1. Precision-milled Acer Maple
2. 1/2" x 5-1/2" (12mm x 140mm) Pine Subfloor
3. Pre-Engineered Plywood Sleeper
4. Steel Concrete Anchor with Bushing
5. 3/8" (10mm) recessed VERT pad
6. PowerVent Airflow Option

WALL BASE



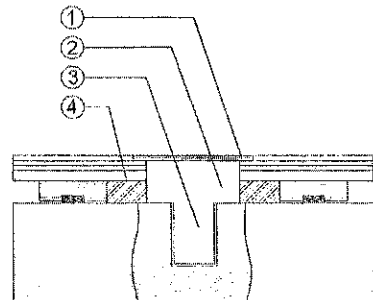
1. 3" x 4" (76mm x 101mm) Vent Cove Base
2. 1-1/2" (38mm) Min. Expansion Space
3. 1/2" x 5-1/2" (12mm x 140mm) Pine
4. Steel Concrete Anchor and Bushing
5. Engineered Plywood Sleeper with recessed 3/8" (10mm) VERT pad
6. 25/32" (20mm) MFMA Maple Flooring
7. Vapor Barrier

THRESHOLD



1. 1/4" (6mm) Aluminum Threshold
2. 1-1/2" (38mm) Min. Expansion Space
3. 1/2" x 5-1/2" (12mm x 140mm) Pine
4. Engineered Plywood Sleeper with Solid Blocking Attached
5. 25/32" (20mm) MFMA Maple Flooring
6. Steel Concrete Anchor and Bushing
7. Vapor Barrier

EQUIPMENT



1. Floor Plate
2. 1 1/2" (38mm) Min. Expansion Space Required at all Insert & Electrical Penetrations
3. Concrete Floor Penetration
4. Solid Blocking at Insert

Certified



Anchorage

Drill and Pin

Green Status and LEED Contributors



- FSC® Certified Maple - MRc7
- FSC® Certified Subfloor Components - MRc7
- EQ - 4.2
- Regional Materials - MRc5.1 & 5.2

Resilience

3/8" (10mm) VERT Pad

Slab Depression

2-1/4" (57mm)

Protection System

PowerVent™

Subfloor Construction

Engineered sleepers and subfloor

System Type

Fixed Resilient

Testing Laboratory



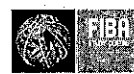
Patent

#10,174,509

It is the policy of Acer Flooring to continuously improve its line of products. Therefore, Acer Flooring reserves the right to change, modify or discontinue systems, specifications and accessories of all products at any time without notice or obligation to purchase.



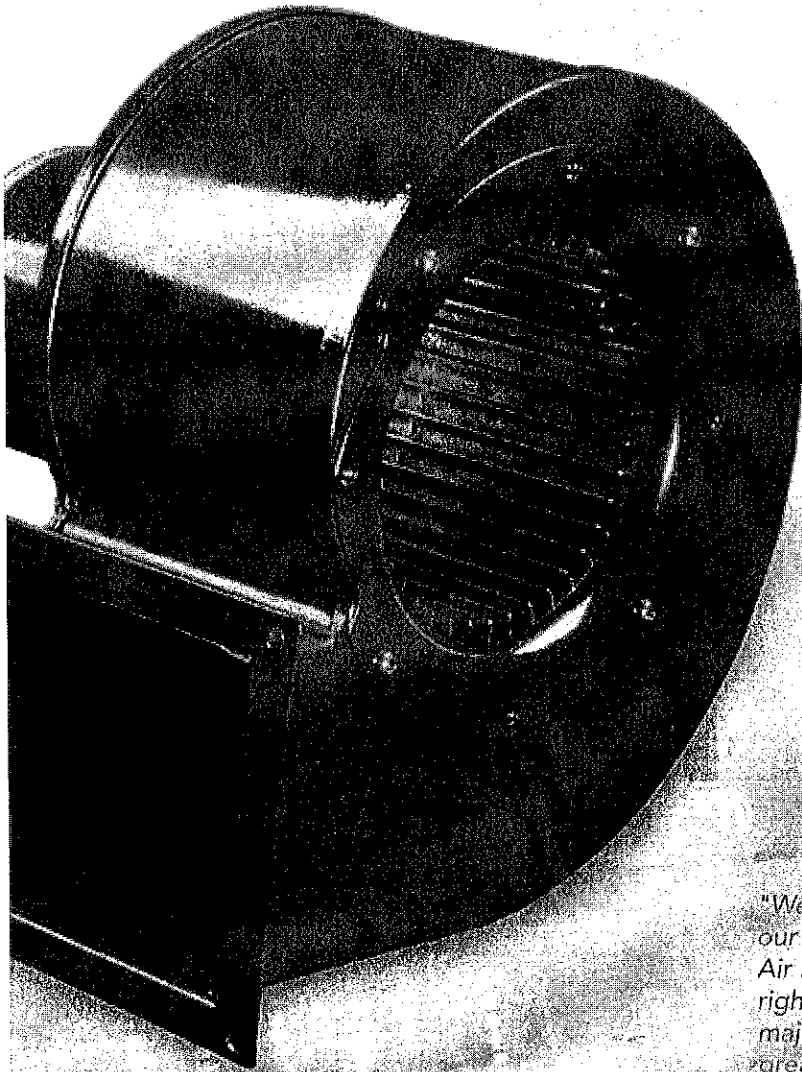
see us at
Sweets.com





AACER

SPORTS FLOORING



PowerVent™ Airflow System

Whether designing a new facility or concerned about moisture in an existing facility turn to Aacer's PowerVent™ Airflow system. The PowerVent™ Airflow system mechanically forces airflow through the floor system to help prevent or alleviate moisture issues.

"We were amazed that when 1,000 gallons of water flooded our gym floor from a broken sprinkler head, the PowerVent™ Air Flow system handled it beautifully. We were able to keep right on serving our members by using the facility without any major interruptions. The floor still looks and performs just great."

— Denise Day, Executive Director
Kennett Area YMCA, Kennett Square, PA

"The ScissorLoc™ system and humidistat controlled blowers certainly provide us with the necessary air flow to alleviate our concerns about a moisture problem."

— Robert Duncan, Superintendent
Reading Community Schools



Sweets.com

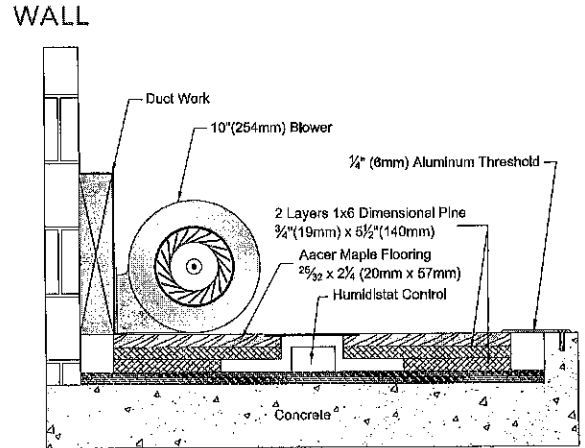
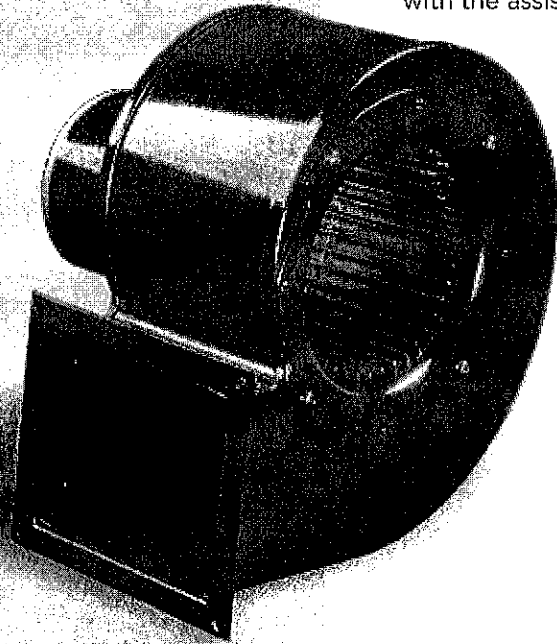


ACCESSORY



PowerVent™ Airflow System

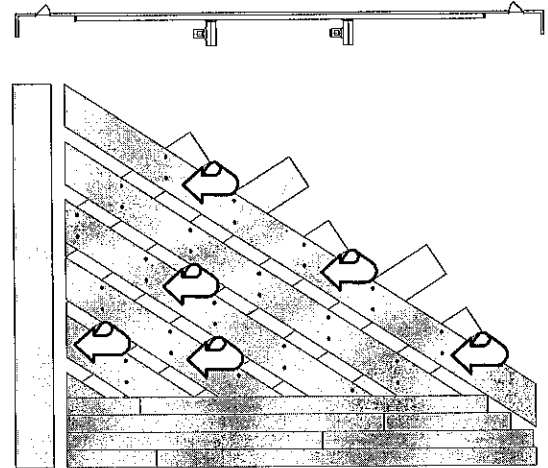
The Aacer PowerVent™ Airflow's patented design features an exclusive under floor detection system. Should the under floor humidistat detect moisture it will trigger fan units which will start circulating air through the floor system before it is noticeable to facility personnel. We have saved several floors from failure with the assistance of the PowerVent™ Airflow system.



- Benefits**
- Multiple blowers for full coverage
 - Maintains stability and uniform performance
 - Ideal for areas with moisture conditions
 - Detects moisture before it is noticeable by school personnel and automatically initiates drying process
 - Great add on for problem floors
 - Can be expanded if adding on to gym
 - 2 systems can be used in large field houses
 - Potentially inhibits the growth of mold
 - Automatic moisture detection system
 - Starts drying floor system before facility personnel detect issues
 - Can be fit to any floor system with airflow capabilities
 - Allows air to flow to all layers of the floor system
 - Allows drying of wet floors to proceed while play continues
 - Ease of mind for owners of aging facilities
 - Prevents costly shut downs

U.S. Patent #5,526,621

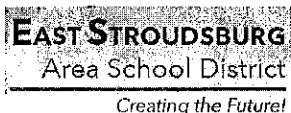
OVERHEAD VIEW



Moisture trapped between the concrete slab and the wood floor often causes the floor to excessively expand and contract. PowerVent™ Airflow's performance engineered subfloor provides a natural criss-cross air flow that significantly reduces problems associated with excess moisture. Most importantly, an Automatic Mechanical Air Flow device also helps to prevent moisture damage to the floor system. This automatic feature on the PowerVent™ Air Flow system is extremely beneficial and necessary during those times when no one is present to detect a moisture problem or catastrophe. Give your sports floor the ability to beat moisture. Specify the PowerVent™ Airflow system - the big winner in the battle against moisture.

AacerFlooring.com (877) 582-1181

It is the policy of Aacer Flooring to continuously improve its line of products. Therefore, Aacer Flooring reserves the right to change, modify or discontinue systems, specifications and accessories of all products at any time without notice or obligation to purchaser.



ATTACHMENT VI. A.5

Scott Ihle <scott-ihle@esasd.net>

CM Regent Claim # 234769 | East Stroudsburg Area Senior High School North | Property Loss of 03-03-2020 | Our File # 20281

1 message

Frank Bayer <frank.bayer@aaicllc.com>
To: Scott Ihle <scott-ihle@esasd.net>

Tue, Mar 24, 2020 at 4:17 PM

Scott,

Nice to talk to you today.

I hope you are doing good during this difficult time and stay well.

I have recommended to your carrier CM Regent a settlement to the School District for the net claim of \$323,400 and requested payment be issued.

Below is a Statement of Loss showing how payment was calculated:

<u>Property</u>	<u>Replacement Cost Value</u>
<u>Building</u>	
Gross Building Loss (Miller Estimate)	\$328,400.00
Less Deductible of \$5,000.00	-\$5,000.00
Net Building Loss	\$323,400.00

My report was sent to Ed Reday of CM Regent earlier in the week and the School District should anticipate payment shortly.

If you have any additional questions, please call me at 1-609-957-0734.

Thanks!

Regards,

Frank

Frank Bayer

Atlantic Adjustment, Investigation & Consulting, LLC
PO Box 1041, Bellmawr, NJ 08099-1041
Tel 1-609-957-0734 | Fax 1-609-939-3040
Email frank.bayer@aaicllc.com

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D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50832
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

<p>High School North Roof Replacement 287010 For Services Rendered From February 01, 2020 To February 28, 2020</p>
<p>DEI Fee = 7% of Construction Cost \$7,008,635 = \$490,604</p>

01 - High School North / Lehman I.S. Roof Investigation

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$12,900.00	\$12,900.00	100.00	\$0.00

02 - Design, Bidding & Construction Phase Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$490,604.00	\$260,617.68	53.59	\$2,295.04

INVOICE TOTAL \$2,295.04

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
50547	12/27/2019	\$0.00	\$3,067.25	\$0.00	\$0.00	\$3,067.25
50660	1/31/2020	\$2,748.37	\$0.00	\$0.00	\$0.00	\$2,748.37
Total Prior Billing		\$2,748.37	\$3,067.25	\$0.00	\$0.00	\$5,815.62



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50833
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

**Resica Elementary School Roof Replacement
 287011**

For Services Rendered From February 01, 2020 To February 28, 2020

DEI Fee = 7% of Construction Cost \$667,715 = \$46,740.05

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$46,740.05	\$45,805.25	100.00	\$934.80

INVOICE TOTAL \$934.80

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50548	12/27/2019	\$0.00	\$2,337.00	\$0.00	\$0.00	\$2,337.00
50661	1/31/2020	\$1,402.20	\$0.00	\$0.00	\$0.00	\$1,402.20
Total Prior Billing		\$1,402.20	\$2,337.00	\$0.00	\$0.00	\$3,739.20



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE
 No. 50834
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

Resica E.S. & Middle Smithfield E.S. Water Filtration
287016
 For Services Rendered From February 01, 2020 To February 28, 2020
 DEI Fee = \$17,500 (7.5% of Estimated Construction Cost \$200,000 + \$2,500)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$17,500.00	\$4,945.99	61.97	\$5,898.29

INVOICE TOTAL **\$5,898.29**

Prior Billing Information

<u>Invoice</u>	<u></u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50550	12/27/2019	\$0.00	\$3,450.00	\$0.00	\$0.00	\$3,450.00
50663	1/31/2020	\$928.15	\$0.00	\$0.00	\$0.00	\$928.15
Total Prior Billing		\$928.15	\$3,450.00	\$0.00	\$0.00	\$4,378.15



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50835
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

High School North Sanitary Liner Replacement
287017

For Services Rendered From February 01, 2020 To February 28, 2020

DEI Fee = \$28,000 (7% of Estimated Construction Cost \$400,000)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$28,000.00	\$4,900.00	28.98	\$3,213.20

INVOICE TOTAL \$3,213.20

Prior Billing Information

<u>Invoice</u>	<u></u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50551	12/27/2019	\$0.00	\$525.00	\$0.00	\$0.00	\$525.00
50664	1/31/2020	\$4,375.00	\$0.00	\$0.00	\$0.00	\$4,375.00
Total Prior Billing		\$4,375.00	\$525.00	\$0.00	\$0.00	\$4,900.00



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50836
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

<p>Smithfield E.S. Parking Lot Improvements 287018</p> <p>For Services Rendered From February 01, 2020 To February 28, 2020</p> <p>DEI Fee = \$13,750 (7.5% of Estimated Construction Cost \$150,000 + \$2,500)</p>
--

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$13,750.00	\$2,524.07	22.43	\$560.00

INVOICE TOTAL **\$560.00**

Prior Billing Information

<u>Invoice</u>	<u></u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50479	11/29/2019	\$0.00	\$0.00	\$1,894.06	\$0.00	\$1,894.06
50552	12/27/2019	\$0.00	\$210.01	\$0.00	\$0.00	\$210.01
50665	1/31/2020	\$420.00	\$0.00	\$0.00	\$0.00	\$420.00
Total Prior Billing		\$420.00	\$210.01	\$1,894.06	\$0.00	\$2,524.07



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50837
 02/28/2020

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

J.T. Lambert Intermediate School Security Camera Installation
287019

For Services Rendered From February 01, 2020 To February 28, 2020

DEI Fee = \$13,120 (7.5% of Estimated Construction Cost \$141,600 + \$2,500)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$13,120.00	\$0.00	42.13	\$5,527.60

INVOICE TOTAL **\$5,527.60**

PROPOSAL

In Response to:
East Stroudsburg Area School District Meraki
Security Cameras & Related Equipment
J.T. Lambert Intermediate School RFQ

Due: March 19th, 2020 11:00am
Submitted by: IntegraONE

Allentown, PA Headquarters
7248 Tilghman Street, Suite 120
Allentown PA 18106

Central, PA Office
4 Lemoyne Drive, Suite 104
Lemoyne PA 17043

Cranberry Twsp, PA Office:
100 Northpointe Circle, Suite 201
Seven Fields PA 16046

Philadelphia, PA Metro Office:
1300 Virginia Drive, Suite 305
Ft. Washington PA 19034

Luzerne County, PA Office:
451 Third Avenue
Kingston PA 18704

800-582-6399
www.integra1.net



APPENDIX A

For more information please call 800-582-6399 or visit www.integraone.com

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NON-COLLUSION AFFIDAVIT

The undersigned proposer having fully reviewed the Meraki Security Cameras and Related Equipment RFQ and determined the accuracy of the statements made herein certifies that:

1. I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers, as the case may be.
2. This proposal was developed independently and submitted without collusion with, and without any agreement, understanding, or planned common course of action with any other entity designed to limit independent bidding or competition.
3. The contents of this proposal have not been communicated by me or by any employees or agents of my firm to any person not an employee or agent of this firm and I/we will not communicate any information concerning this proposal to any such person prior to the official opening of the RFP.
4. No attempt has been made or will be made to induce any firm or person to refrain from submitting a proposal for this project or to submit a price higher than this price, or to submit an intentionally high or noncompetitive price.
5. My firm, its affiliates, subsidiaries, officers, directors, employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.
6. I acknowledge that the above representations are material and important, and will be relied upon by the East Stroudsburg Area School District when recommending an award for the services for which this proposal is submitted.

IntegraONE

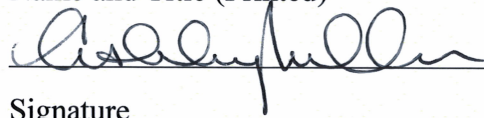
Firm Name

March 2nd, 2020

Date

Ashley Miller Account Manager

Name and Title (Printed)



Signature

For more information please call 800-582-6399 or visit www.integraone.com

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APPENDIX B

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Cisco Meraki Cameras & Mounts *All Pricing per the Costars contract # 003-085*

DATA PROVIDED BY DISTRICT				DATA PROVIDED BY VENDOR	
Equipment Description	Manufacturer	Part #	Estimated Quantity	Unit Cost	Extended Cost
Cisco Meraki Wide Angle MV12 Mini Dome HD Network Surveillance Cameras. Dome, color (Day & Night), 4MP, 2688x1520, 1080p, fixed focal, WiFi Gbe, H.264, PoE	Cisco Meraki	MV12W-HW	<i>Ninety-Eight (98)</i>	\$482	\$47,236
Cisco Meraki MV72 Network Surveillance Cameras. Dome, outdoor, vandal/weatherproof, color (Day & Night), 1920x1080, 1080p, 256GB Solid State Storage	Cisco Meraki	MV72-HW	<i>Twenty (20)</i>	\$683	\$13,660
Cisco Meraki Camera Dome Wall mounting Arm for Cisco Meraki MV72	Cisco Meraki	MA-MNT-MV-10	<i>Nine (9)</i>	\$100	\$900
Cisco Meraki Enterprise 10 Year Subscription License + 10 Year Enterprise Support	Cisco Meraki	LIC-MV-10YR	<i>One Hundred Eighteen (118)</i>	\$724	\$85,432
TOTALS				\$1,989	\$147,228

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Cisco

Description		Price	Qty	Ext. Price
MV12W-HW	Wide Angle MV12 Mini Dome HD Camera With 256GB Storage	\$482.00	98	\$47,236.00
MV72-HW	Varifocal MV72 Outdoor HD Dome Camera With 256GB Storage	\$683.00	20	\$13,660.00
MA-MNT-MV-10	Wall Mount Arm for MV72	\$100.00	9	\$900.00
LIC-MV-10YR	Meraki MV Enterprise License and Support, 10YR	\$724.00	118	\$85,432.00
Subtotal:				\$147,228.00

per COSTARS contract # HW 003-085 & SW #006-040

Estimate ID: PL107826561PC,4009182956

Cisco Meraki Cameras

A. Why are you requesting the service/needs?

Why: We are requesting One Hundred Eighteen (118) Cisco Meraki cameras to replace 64 older Honeywell cameras and add 54 additional cameras for increased security at J.T. Lambert Intermediate School.

Need: To provide increased security and be able to monitor events at the school.

Suggested replacement: Cisco Meraki as indicated on the attached quote.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. Yes.

- IntegraOne - \$147,228.00 (COSTARS-3 IT Contract #003-078 & 006-040)
- Zones - \$159,322.65
- Mvation - \$216,058.68
- Howard Technologies - \$229,268.00

C. Procurement Method:

- An RFP was issued on February 27, 2020 for Cisco Meraki Cameras at the J.T. Lambert Intermediate School and sent to approximately twenty vendors. In addition, the RFP was listed on the PA School Bids website. The due date was March 19, 2020.

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes
- This purchase is funded by the PCCD Grant

E. Selection of winning proposal

- IntegraOne – lowest priced vendor.

F. Other

N/A

ESASD BUDGETED CAPITAL PLAN UPDATED 03/06/2020					
Capital Fund Beginning Balance, July 1, 2019					\$29,175,162.00
BOARD APPROVED CAPITAL PROJECTS IN PROGRESS	2019-2020	2020-2021	2021-2022	2022-2023	TOTAL
HSN/LIS Roofing	\$3,504,318	\$3,504,318			\$7,008,635
ATC Replacement HSN/LIS	\$1,437,500	\$1,437,500			\$2,875,000
HSN Water Heater	\$267,000				\$267,000
Resica Shingle Roof Replacement&Flat Rubber Roof	\$667,715				\$667,715
Resica Gutters & Downspouts	\$30,000				\$30,000
SMI PA System Replacement		\$23,590			\$23,590
Camera System Upgrades (ESE)	\$146,000				\$146,000
Subtotal:	\$6,052,533	\$4,965,408	\$0	\$0	\$11,017,940
COMMITTEE REVIEWED CAPITAL PROJECTS	2019-2020	2020-2021	2021-2022	2022-2023	TOTAL
HSS Roof Repairs	\$25,000	\$25,000	\$25,000	\$25,000	\$100,000
Camera System Upgrades(North Campus)	\$637,801				\$637,801
Camera System Upgrades(South Campus)	\$520,136				\$520,136
JM Hill Lighting Upgrade	\$140,000				\$140,000
HSS Re-Grout Ceramic Tile Pool Shell	\$39,000				\$39,000
North/Lehman Lighting Upgrades	\$120,900				\$120,900
JTL Auditorium Refurbishment	\$225,000				\$225,000
North Campus Paving	\$839,701	\$839,701	\$839,701	\$839,701	\$3,358,804
(Telecenter U) P.A. System Upgrades (Resica)		\$25,000			\$25,000
HSS Field House Repairs/Upgrades		\$1,853,495			\$1,853,495
JTL Replace Exterior Dust Collector		\$39,000			\$39,000
JTL New Cinder Track & Curb		\$78,000			\$78,000
Bushkill HVAC Upgrades-Pneumatics/Boilers/Chiller			\$1,000,000		\$1,000,000
Resica Paving Mill/Overlay Repairs			\$192,500	\$192,500	\$385,000
HSS Gymnasium Lighting Upgrades				\$68,250	\$68,250
HSS Stadium Turf Replacement				\$400,000	\$400,000
Smithfield Lighting Upgrades Cafeteria/Gym/Auditorium/Lobby/Library				\$93,200	\$93,200

MSE Lighting Upgrades Lobby/Gym				\$50,000	\$50,000
HSS Interior Lighting Upgrades, Classrooms, Hallways, Library, Cafe				\$500,665	\$500,665
JM Hill Replace Gym Fiberboard Ceiling				\$25,000	\$25,000
Subtotal:	\$2,547,539	\$2,860,196	\$2,057,201	\$2,194,316	\$9,659,252

Grand Totals:	\$8,600,071	\$7,825,604	\$2,057,201	\$2,194,316	\$20,677,191.54
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COMPLETED CAPITAL PROJECTS	2019-2020	2020-2021	2021-2022	2022-2023	TOTAL
HSS Stage Floor Replacement	\$58,680				\$58,680
JTL Stage Floor Replacement	\$36,400				\$36,400
HSS Batting Cages		\$23,650			\$23,650
Smithfield Playground	\$30,000				\$30,000
Subtotal:	\$95,080	\$23,650.00	\$0	\$0	\$148,730

Capital Fund Balance as of July 1, 2019	\$29,175,162.00
Expended, Budgeted and Reviewed Capital Projects	\$20,825,921.54
Balance	\$8,349,240.46

- Priority 1
- Priority 2
- Priority 3
- Priority 4
- Priority 5

East Stroudsburg Area SD
Current Capital Projects
As of 2/4/2020

	Date	North Campus Camera Installation	Date	North HS/Lehman Roof Project	Date	North HS/Lehman ATC Upgrade	Date	Resica Roof Project C&D WaterProofing Corp.	Date	South Campus Camera Installation	Date	North HS/Lehman Hot Water Replacement	Totals
Vendor	6071	Guyette Communications	6084	Jottan, Inc	3181	Trane	1237	Corp.	5/7/2019	CRCS Inc.	JBM		
Original Bid	3/18/2019	\$ 342,736.00	3/18/2019	\$ 7,008,635.00	10/15/2018	\$ 2,838,638.00	3/18/2019	\$ 667,715.00	5/7/2019	\$ 303,182.32	\$ 300,000.00	\$ 11,460,906.32	
Application 1	6/27/2019	\$ 92,659.50	7/11/2019	\$ 1,215,862.00	6/27/2019	\$ 254,474.80	8/5/2019	\$ 8,685.00	9/3/2019	\$ 181,221.75	12/9/2019	\$ 230,850.00	\$ 1,983,753.05
Application 2	6/27/2019	\$ 73,026.90	8/25/2019	\$ 1,606,698.90	7/11/2019	\$ 582,096.10	8/5/2019	\$ 55,401.75	9/24/2019	\$ 66,365.35			\$ 2,383,589.00
Application 3	7/11/2019	\$ 47,303.10	9/3/2019	\$ 251,595.00	8/25/2019	\$ 625,771.38	8/6/2019	\$ 207,513.90	10/31/2019	\$ 54,095.22			\$ 1,186,278.60
Application 4	9/3/2019	\$ 22,466.70	9/23/2019	\$ 430,171.08	9/3/2019	\$ 447,537.89	9/3/2019	\$ 176,615.10					\$ 1,076,790.77
Application 5	9/3/2019	\$ 24,674.40	10/31/2019	\$ 286,863.89	9/12/2019	\$ 424,072.99	9/30/2019	\$ 78,601.50					\$ 814,212.78
Application 6	9/26/2019	\$ 82,605.40	12/27/2019	\$ 191,004.88	10/31/2019	\$ 169,296.19	10/31/2019	\$ 26,318.25					\$ 469,224.72
Application 7							12/9/2019	\$ 5,175.00					\$ 5,175.00
Application 8							12/31/2019	\$ 32,230.50					\$ 32,230.50
Total Payments to Date		\$ 342,736.00		\$ 3,982,195.75		\$ 2,503,249.35		\$ 590,541.00		\$ 301,682.32		\$ 230,850.00	\$ 7,951,254.42
Left on Contract		\$ -		\$ 3,026,439.25		\$ 335,388.65		\$ 77,174.00		\$ 1,500.00		\$ 69,150.00	\$ 3,509,651.90
Completion Percentage		100%		57%		88%		88%		100%		77%	69%
				\$ 451,768.00				\$ 9,700.00					
				30 year warranty				30 year warranty					
D'Huy Engineering 1446	9/28/2018	\$ 690.33	9/28/2018	\$ 1,295.33	03/26/2019	\$ 1,556.24	02/27/2019	\$ 1,656.02	5/20/2019	\$ 11,900.00	03/26/2019	\$ 1,556.24	\$ 18,654.16
	12/3/2018	\$ 10,010.00	9/28/2018	\$ 8,179.67	04/16/2019	\$ 8,943.76	03/26/2019	\$ 7,793.98	6/5/2019	\$ 868.00	04/16/2019	\$ 8,943.76	\$ 44,739.17
	1/17/2019	\$ 2,002.00	12/3/2018	\$ 3,425.00	05/13/2019	\$ 5,267.50	04/16/2019	\$ 5,499.99	6/25/2019	\$ 1,296.46	05/13/2019	\$ 5,267.50	\$ 22,758.45
	2/19/2019	\$ 1,001.00	2/27/2019	\$ 8,595.06	06/05/2019	\$ 1,126.25	05/13/2019	\$ 2,000.01	6/30/2019	\$ 731.55	06/05/2019	\$ 1,126.25	\$ 14,580.12
	2/27/2019	\$ 3,003.00	3/26/2019	\$ 18,500.30	06/25/2019	\$ 2,252.50	06/25/2019	\$ 6,420.03	8/31/2019	\$ 1,163.99	06/25/2019	\$ 2,252.50	\$ 33,592.32
	6/5/2019	\$ 3,000.01	3/26/2019	\$ 38,129.94	08/23/2019	\$ 840.00	08/23/2019	\$ 5,638.76	9/27/2019	\$ 2,128.00	08/23/2019	\$ 840.00	\$ 50,576.71
	6/25/2019	\$ 2,576.36	5/13/2019	\$ 24,500.28	08/23/2019	\$ 980.00	08/23/2019	\$ 1,372.24	10/25/2019	\$ 2,128.00	08/23/2019	\$ 980.00	\$ 32,536.88
	6/30/2019	\$ 975.61	6/5/2019	\$ 18,207.30	8/31/2019	\$ 3,938.25	8/31/2019	\$ 4,674.01			8/31/2019	\$ 599.99	\$ 28,395.16
	8/31/2019	\$ 479.83	6/25/2019	\$ 15,000.22	9/27/2019	\$ 1,312.75	9/27/2019	\$ 2,337.00			9/27/2019	\$ 840.00	\$ 19,969.80
	10/25/2019	\$ 479.83	8/23/2019	\$ 20,000.45	10/25/2019	\$ 1,312.75	10/25/2019	\$ 2,337.00					\$ 24,130.03
			8/23/2019	\$ 20,000.45	12/27/2019	\$ 787.65	12/27/2019	\$ 2,337.00					\$ 23,125.10
			8/31/2019	\$ 25,000.20									\$ 25,000.20
			8/31/2019	\$ 1,577.48									\$ 1,577.48
			9/27/2019	\$ 25,000.20									\$ 25,000.20
			9/27/2019	\$ 425.00									\$ 425.00
			10/25/2019	\$ 32,367.60									\$ 32,367.60
			12/27/2019	\$ 3,067.25									\$ 3,067.25
		\$ 24,217.97		\$ 263,271.73		\$ 28,317.65		\$ 42,066.04		\$ 20,216.00		\$ 22,406.24	\$ 400,495.63