

Vl. A. 1

Leon Clapper, Inc.

Water Conditioning

Plumbing & Heating

425 Mayhart Road Stroudsburg, PA 18360

Phone: 570-529-2833 Fax: 570-519-5236

leonclapper@msn.com PA# 005206



PROPOSAL

Date

INVOICE #

2/13/2020

1289

EAST STROUDSBURG AREA SCHOOL
% SCOTT IHLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

PROPOSAL

RE: JM HILL SCHOOL

OPTION # 1

WE HEREBY PROPOSE TO DO THE FOLLOWING:

1. Rebuild the existing Bradley Handsinks with 4 BRADLEY 565-107 SENSOR KITS;
 - a. 4 BRADLEY 124-070 TERRAZZO MULTI FNT
 - b. 4 BRADLEY 269-508 SPRAY DIFFUSER
 - c. 4 BRADLEY 125-001EG O-RING
 - d. 4 BRADLEY 115-125 STREAM FORMER
 - e. 4 BRADLEY 160-289 8-32X3/4 OVAL SCREW
 - f. 4 BRADLEY 580-299 4SOLENOID ASSEMBLY VALVE
 - g. 4 BRADLEY 501-525-B MIXING VALVE
 - h. 4 BRADLEY 509-083 HORIZONTAL SOAP VLV
 - i. 4 BRADLEY 583-134 TRANSFORMER ASSY

2. Do all necessary piping.

TOTAL PROPOSED PRICE FOR OPTION # 1: \$34,337.88 (\$8,584.47 PER SINK)

OPTION # 2

WE HEREBY TO INSTALL 4 HANDSINKS:

1. Install 4 Bradley hand sinks, model MF2944, terrazzo, semi circle, 36".
2. Our price includes the removal of old sinks and replace all necessary parts with labor.

TOTAL PROPOSED PRICE FOR OPTION # 2: \$29,200.50 (TOTAL FOR ALL 4 SINKS)

LEON CLAPPER PLUMBING HEATING
& WATER CONDITIONING. INC.

PAYMENT DUE UPON COMPLETION OF PROPOSAL

VI. A. 2

Leon Clapper, Inc.

Water Conditioning

Plumbing & Heating

425 Meyhart Road Stroudsburg, PA 18360



Phone: 570-629-2833 Fax: 570-619-5236

leonclapper@msn.com PA# 005206

PROPOSAL

Date

INVOICE #

2/13/2020

1289

EAST STROUDSBURG AREA SCHOOL
% SCOTT IHLE
50 VINE STREET
EAST STROUDSBURG, PA 18301

PROPOSAL

NOTE:

WE RECOMMEND OPTION # 2

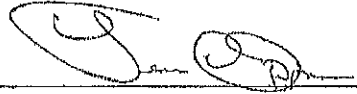
OPTION # 3

1. Install 4 Bradley hand sinks, model WF2603B-STD-TMA-LSD, terrazzo, semi circle, 36".
2. Our price includes the removal of old sinks and replace all necessary parts with labor.

TOTAL PROPOSED PRICE OF OPTION #3: \$29,200.50

Sales Tax

OWNER / MANAGER



LEON CLAPPER PLUMBING HEATING
& WATER CONDITIONING, INC.

PAYMENT DUE UPON COMPLETION OF PROPOSAL

VI. A. 3



PO Box 407
Stroudsburg, PA 18360
570-476-7515
Fax 570-476-7607
PA License # PA120236

Contract Proposal

SUBMITTED TO: JM Hill
REGARDING: Bradley hand wash sinks
DATE: February 20, 2020

Thank you for requesting the service of Nauman Mechanical, Inc. I have arrived at the following conclusions after considering your request.

I PROPOSE TO PERFORM THE FOLLOWING SERVICES:

	Standard price	prevailing wage
Option 1- Rebuild (4) Bradley hand wash sinks with all material specified	\$17,085.00	\$18,835.00
Option 2- Replace all units with new Bradley MF-2944 wash fountains	\$53,335.00	\$55,085.00
Option 3- Replace all units with new Bradley WF2603B-STD-TMA-LSD	\$55,671.50	\$57,421.00

Thank you again for your interest in Nauman Mechanical, Inc.

Sincerely yours,

Jarrold Beagle
Manager

Acceptance _____ Date _____

VI.B.1

Tri State Flooring

5224 Millford Road Suite #163

East Stroudsburg

PA

edwardtblack@gmail.com

M: (570)807-8284

NOT
CO-START

Invoice

To: ESASD
 Bushkill Elementary gymnasium
 floor
 East Stroudsburg North High
 School gymnasium floor
 Resica Elementary gymnasium
 floor
 curtis-beam@esasd.net
 O: (570)424-8500 x10422

Invoice # 100
 Date December 19, 2019
 Due Date December 19, 2019

Items	Qty	Rate	Amount
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All three gymnasium's including two stages and steps	1	\$79,600.00	\$79,600.00
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Resica school total will be \$17,700 East

★ *Stroudsburg north school total will be \$38,500*

Bushkill elementary total will be \$23,400

Procedure for gym floor resurfacing	1	\$0.00	\$0.00
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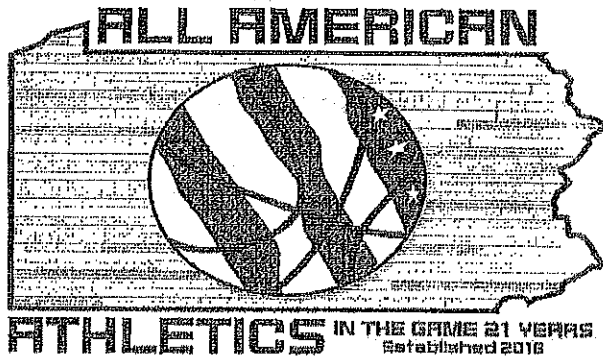
Sand entire floor to bare wood Hand scrape all edges and corners Clean surface by vacuuming entire area Apply two coats of MFMA approved oil modified polyurethane to seal the surface Screen and clean between coats using dustless buffers for a smooth finish Repaint game lines as they currently exist Abrade the paint and apply A coat of Bona sport poly 350 -MFMA approved oil modified polyurethane All three school gymnasium floors will have the same procedure done along with the same color scheme and logos which can be

will have the same procedure done along with the same color scheme and logos which can be changed once a decision is made Bushkill elementary school will have their small logo moved from the back door to the front door Price will also include the refinishing of the Resica and Bushkill Elementary stage and steps Price will include repair between the two floors at the Bushkill Elementary school underneath the dividing wall

Total **\$79,600.00**

Balance **\$79,600.00**

V1.B.2



860 Bridle Path Dr
Wexford, PA 15090

724-331-0242 cell

aaajohntrageser@gmail.com

PROPOSAL

Date: December 15, 2019

COSTARS #014-212

To: East Stroudsburg High School
Attn: Curt Beam & Charles Dalley
email: curtis-beam@esasd.net & Charles-dalley@esads.net

Re: Pricing for Resurfacing High School Gym Floor 14,000 sq ft

***RESURFACING PRICING:** Complete resurfacing of gym floor to smooth surface including removal of scratch on floor from improper bleacher installation. Apply (2) coats of NSB sealer, game lines, logos as or similar to before and (2) coats of POLO PLAZ EXPRESS 2-part HIGH SOLIDS WB finish. The WB finish will prevent ambering of the gym floor and decrease downtime for curing is ONLY 24 hours. Owner to supply power for sanding equipment. Pricing includes broom cleaning of gymnasium. Total Gym downtime is 14-21 Days.

Main Gym: \$39,900.00 (Thirty Nine Thousand Nine Hundred Dollars and xx/100)

VALUE ENGINEERING:

- DEDUCT \$0.25 SF for off-season work (September thru May)
- ADD \$1,000.00 - stained keys color TBD by owner (50% off if done in off-season)
- ADD \$2,000.00 - stained 3 point areas (50% off if done in off season)
- ADD \$50.00 SF for any repair work determined by owner.

***WARRANTY: 10 YEARS.**

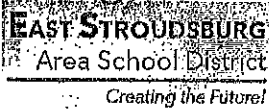
If you have any questions please contact me on my cell phone 724-331-0242.

Sincerely,

John Trageser

2/28/2020

East Stroudsburg Area School District Mail - Fwd: Repair for gymnasium floor at East Stroudsburg north \$2800



Scott Ihle <scott-ihle@esasd.net>

Fwd: Repair for gymnasium floor at East Stroudsburg north \$2800

1 message

Curtis Beam <curtis-beam@esasd.net>

Tue, Feb 25, 2020 at 3:41 PM

To: Scott Ihle <scott-ihle@esasd.net>

Scott,

I'm forwarding you the email from Ed at Tri-State flooring about the North Gym Floor.

Thanks,

----- Forwarded message -----

From: **Edward Black** <edwardtblack@gmail.com>

Date: Tue, Feb 25, 2020 at 3:37 PM

Subject: Repair for gymnasium floor at East Stroudsburg north \$2800

To: <curtis-beam@esasd.net>

Curtis I wanted to touch base with you on the repair from the water damage on the north gymnasium floor, the repair will be \$2800, We will sand and refinish with a water-based finish and sand off three letters in the logo that will not be replaced due to the fact that the floor has some other major issues that should be addressed. I also would like to take this opportunity to give you my professional recommendation on the gym floor for any type of future repairs or sanding. The existing gym floor has way too many expansion gaps from the old flooring installation(rail-system)that was done originally and we noticed that there are some high spots that are starting to raise major concerns for safety issues with children running on the floor that can trip and fall very easily. This type of expansion on the existing floor boards generally happens when this particular existing installation starts to open so much that the board just become unrepairable. Thank you Tri state flooring

Sent from my iPad

--
Curtis Beam

Maintenance Supervisor

East Stroudsburg Area School District

50 Vine St.

East Stroudsburg, PA 18301

Phone: (570)424-8500. ext:10422

Cell: (570)807-6214

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email, and destroy all copies of the original message.

V.I.C.3

Tile Contracting Corp.

Tile Contracting Corp.

Date: 1/13/2020

717 Linden St.

#: 992720

Bethlehem, Pa. 18018

Ph: 610-691-2791

Fax:

Fax: 610-954-0825

www.tilecontractingcorp.com

Proposal

Phone:

To: East Stroudsburg Area School District

Attn: Scott Ihle

Description: High School Pool Re-grout and repairs

1) There are no repairs expected to the tank of the pool. As we are preparing the surface of the tank tile to be re-grouted we will inspect the tile for any defects. The School District will be notified immediately if any repairs are required. Any repairs to the tank tile are not part of this proposal.

2) Repair the damaged tile at 20 gutter drains.

3) Repair the damaged tile at 4 ladder locations.

4) Repair the damaged tile at 14 clean-out locations.

5) Repair the gutter tile in 10 locations not to exceed 1 s.f. at each location.

6) The original tile used is not available. Repair work will be done using 1X1 mosaic materials. Available colors will be presented by us at a pre-construction meeting and selected prior to the start of the work. All tile will be set using mortar and grouted using cement type grout.

7) Pool tank: We will acid clean and pressure wash the existing tile as required to prepare the surface for the re-grouting process. We will float the entire surface of all the pool tile using latex modified white grout. The tile will be washed down after the grouting is completed.

8) Exclusions: Repairs to the pool tank, Epoxies, Membranes, Specialty grouts, Fabrication of tile to match the existing unavailable material.

9) Expected completion time is not to exceed 6 weeks.

10 Prevailing wage rates apply.

Price: \$ 72,700.00 (This Price is valid for 90 days from the date of the quotation)

One year warranty on all work performed by Tile Contracting Corp.

Payment Terms: Mobilization payment of 1/3 of the contract amount. Monthly invoices net 30 days. We will invoice on the 15th of the month for expected completion through the end of the month. Discount of 2% for payment of invoices net 10 days of date of the invoice. Retention is not expected as part of this contract.

All materials guaranteed to be as specified. All work completed in a workman-like manner according to standard practices. Any alteration or deviation from the above specifications involving extra cost will be executed only upon written orders and will become an extra charge over and above the estimate/proposal. All agreement is contingent upon strikes, accidents or delays beyond our control. AIA payment schedules and pay if and when paid clauses are rejected and superseded by the payment terms of this proposal. This proposal including payment terms is to be included in any contract documents. Any costs or legal fees incurred in the collection of the funds due from this contract will be due from the customer in addition to the contract amount. Interest and late fees in the amount of 10% per month is due on any unpaid amounts of this contract exceeding the payment terms. (Exclusive of standard retention monies) If you have any questions regarding this proposal please call us. Thank you for choosing Tile Contracting Corp.

Authorized Signature: Curtis Jobson 1 / 13 / 2020

Acceptance of this proposal: The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. I understand that the materials will not be ordered until the signed proposal and a deposit are received by Tile Contracting Corp.

Authorized Signature: _____ / / _____

V.C.4

TILE & STONE CREATIONS

3199 WESTWOOD PLACE
OREFIELD, PA 18069
Phone: 610-730-6815
Fax: 208-248-7477

January 13, 2020

Job Name : Stroudsburg High School Swimming Pool Re-grout and Deck Patch
Address : East Stroudsburg Pa.
Architect : Visual Inspection
Drawings : N/A
Addendums : None

Scope of Work: Ceramic Tile

QUOTE : \$ 11,800.00

(Eleven Thousand, Eight Hundred and 00/100).

INCLUDED : Tile, Setting Materials, Cement Based Grout and Labor.

AREAS INCLUDED : Swimming pool Tank and Deck (Around Ladders), and at drains.

PLEASE NOTE THAT THERE IS NO WARRANTY WITH THIS WORK.

We include re-grouting the entire swimming pool tank and selected areas of the swimming pool deck (Basically around the entry and exiting ladders & repairing the broken cove tile around the drains in the deck troughs).

ALL CLEANING AND SCRUBBING OF THE CERAMIC TILE TO BE DONE BY OTHERS (IF REQUIRED).

Exclusions: Prevailing Wages, Demolition, Thick Set Mortar Bed, Cement Backer Board, Major Floor Prep, Shop Drawings, Mock-ups, Temporary Utilities, Dumpster, Waterproofing, Crack Suppression, Caulking, Epoxy Grout, Protection and Final Cleaning.

We look forward to working with you on this project.

If you have any questions, please call me at 610-730-6815.

Sincerely,

Tile and Stone Creations, LLC

Jeffrey S Steiner

Jeffrey S. Steiner

Vice President, Project Manager/ Estimator

Email: jsteiner@tile-stonecreations.com

<u>ESASD PA Systems</u>			
<u>School</u>	<u>Model</u>	<u>Install Date</u>	<u>Proposed Replacement Date</u>
Smithfield Elementary School	TC2100	1999	Summer 2020
East Stroudsburg Elementary School	TC2100	2007	Summer 2025
High School South	TCICS	2007	Summer 2025
Resica Elementary School	TCICS	2010	Summer 2028
JM Hill Elementary	TCICS	2013	Summer 2031
Lehman Intermediate/High School North	TCU	August 2017	
JT Lambert Intermediate School	TCU	June 2018	
Bushkill Elementary School	TCU	June 2019	
Middle Smithfield Elementary School	TCU	July 2019	



PEPPM Proposal

To: East Stroudsburg Area School District
 Address: Business Office
 East Stroudsburg, PA 18301
 Contact: **Brian Borosh**
 Phone: **(570) 424-8500 1329**
 Email: **brian-borosh@esasd.net**

Date: 1/16/2020
 From: **Emily Schenkel**
 Phone: **610-841-9632**
 Email: **eschenkel@comsysinc.com**
 Proposal #: C00Q10702
 Project: ESASD Smithfield TCU

Dear Brian,
 Thank you for the opportunity to provide you with a proposal for the Rauland TCU (Telecenter U) solution at Smithfield Elementary School.

1. PROJECT SUMMARY

CSI will provide a Rauland TCU IP based solution for Smithfield Elementary School that will allow for the programming of: speaker zone announcements, school wide announcements and future district wide announcements (any TCU equipped sites). The solution will utilize the same software that is currently in place at High School North, Bushkill Elementary, Middle Smithfield Elementary and JT Lambert Intermediate School.

2. OPERATIONAL SCOPE

1. The system provides a host of features and functions for making day-to-day paging announcements as well as emergency announcements and clock and time tone management. The system can store pre-recorded messages that can be activated in an emergency situation on a local or district wide (amongst buildings with TCU software) basis from any authorized and password protected computer. CSI will train the designated end user on the recording of messages.
2. The system will utilize existing speakers and cabling. (Proposal assumes all speakers and cabling is in good condition and working order. This can be repaired if required for an additional charge. ESASD will be notified of any issues immediately and authorization required before repairs are made.)
3. The proposal includes 5 panic buttons. CSI to do final connect and configuration for each button. Locations to be determined.
4. The system hardware from Rauland is warranted for a period of 5 years. This excludes any service issues that arise from the use of existing speaker circuit cabling and speakers. Please see below warranty section for more details.
5. CSI is the only designated Rauland dealer for North East Pennsylvania. CSI has been the only designated integrator for Rauland products in this area for over 35 years.

3. PROJECT SCOPE

CSI will:

Action	Qty	Description	Location	Notes
Decommission	1	Existing Intercom equipment	Rack	Removal of equipment is owner's responsibility.
Furnish and Install	1	TCU controller	IC rack	N/A
Furnish and Install	1	TCU console	Owner specified	Owner to provide network drop.
Furnish and Install	6	Zone page modules	IC rack	Hallways, Classrooms, Office, Exterior, Café, Gym
Furnish and Install	1	AuxIO module	IC rack	N/A
Furnish and Install	1	Program input module	IC rack	N/A
Furnish and Install	2	Power amplifier	IC rack	8 channels @ 25V
Furnish and Install	1	Mic input module w/ desktop mic	Owner specified	Owner to provide network drop.
Furnish and Provide Final Connect	5	Panic buttons	To be determined	Owner to install cable and panic buttons.



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Provide	1	System programming and commissioning	N/A	N/A
Provide	1	Customer Training	N/A	N/A

4. EQUIPMENT LIST

Qty	Manuf.	Part No.	Item	Price	Extended
PEPPM Products					
1	Rauland	TCC2000	Telecenter Campus Controller	\$3,944.75	\$3,944.75
1	Rauland	TCC2045	Telecenter Campus Ip Console	\$2,077.50	\$2,077.50
6	Rauland	TCC2022	Telecenter Campus Zone Module	\$492.90	\$2,957.40
1	Rauland	TCC2055	Telecenter Campus Prog Module	\$492.90	\$492.90
1	Rauland	TCC2033	Telecenter Campus Auxio Module	\$492.90	\$492.90
3	Rauland	TCC2099	Universal Mounting Kit	\$57.35	\$172.05
1	Rauland	TCAMCS	Atomic To Master Clock Synch	\$928.39	\$928.39
1	Rauland	TCAMCSRMK	Tcamcs Rack Mount Kit	\$131.74	\$131.74
1	Rauland	TCC2077	Telecenter Mic Input Module	\$581.25	\$581.25
1	Shure	CVG12-B/C	Cardioid-12" Dual-Section Gooseneck Condenser Microphone, Inline Preamplifier, Flange Mount, Black	\$108.49	\$108.49
5	Rauland	2305CS	Stainless Stl Call-In Switch	\$24.80	\$124.00
Total PEPPM Products					\$12,011.37
Non PEPPM Products					
2	Ashly Audio	TRA-4075	Power Amplifier 4 x 75W @ 4 Ohms with Xfmr Isolated 25V, 70V, & 100V Outputs	\$1,312.94	\$2,625.88
6	Allen Tel	25-3-PC-10-GY	Allen Tel 25-3-PC-10-GY Plug In Connector Cable Patch Cord, 10-Foot Length, 90 Degree Male Plug And 90 Degree Female Connector	\$22.00	\$132.00
3	Siemon	M4-2W	Pre-Wired M4 Series Block, Two Female 25-pair Connectors	\$97.00	\$291.00
3	Siemon	MC4LH-9	Siemon Orange 66 Block Covers	\$3.25	\$9.75
6	Allen Tel	25-3-PP-15-GY-LYN	15' m/m cat3 25 Pair Cable	\$25.00	\$150.00
Total Non PEPPM Products					\$3,208.63
PEPPM Labor					
48	CSI	CSI000	PEPPM Basic Installation Services	\$95.00	\$4,560.00
18	CSI	CSI5000	PEPPM Configuration, Programming, IT and Integration Services	\$145.00	\$2,610.00
8	CSI	CSI6000	PEPPM Professional Services (Engineering, Project Management and Training)	\$150.00	\$1,200.00
Total PEPPM Products and Labor					\$8,370.00
Total Zone Page Solution					\$23,590.00

This product is not in stock.
Please indicate if you require special shipping on the return order.

5. TRAINING

Training is an important part of the success of a system implementation. A system will function only as well as the user understands all of its features and functions. Because it is not possible to learn all of the features and functions of the system in training sessions, CSI and the manufacturer has provided tools for you to access on your own time to learn at your own pace. Our training outline for this system includes the following;



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1. We will provide up to 2 hours of training on system operation and review maintenance requirements as follows;
 - a. Making live announcements
 - b. Recording stored announcements

Additional and ongoing training is available for your system. Training can be customized to your needs and purchased hourly or as part of our Service Level Agreement, available for all systems we provide.

6. DOCUMENTATION AND DELIVERABLES

- a. Includes engineered system documentation for future referral, service and maintenance.

7. PROJECT SCHEDULE

- a. Typical project installation lead time is approximately 4-6 weeks from receipt of signed proposal / PO and mobilization payment. In the event there are any product backorders or unforeseen circumstances that could affect this lead time, you will be notified by the CSI project manager assigned to your project.
- b. The project will be completed during regular business hours when students are not in session.

8. WORK BY OTHERS

- a. Work performed by Owner or Others is described in Section 3 "Project Scope".

9. WHAT IS NOT INCLUDED

- a. Materials and services not specifically listed in the equipment list or project scope are not included.
- b. System and CAD drawings, submittals and programming documentation available upon request. Additional charges may apply.

10. SYSTEM INVESTMENT

Select	Description	Expense
<input checked="" type="checkbox"/>	Base Proposal Investment	\$23,590.00

11. PAYMENT TERMS

Payment schedule
Mobilization - 30% <i>Includes Project Management, Engineering Review and Product Acquisition. Due upon receipt</i>
Installation & Completion - Progressive Invoicing for Remaining 70% <i>Includes Fabrication, Physical Installation on Client Premise, Programming, Testing, Calibration, Demonstration and Training. Due upon receipt.</i>

12. ORDERING AND ACCEPTANCE

The person to whom this Proposal is addressed (the "Client") may accept this Proposal by signing at the space provided below and returning it to CSI along with an approved purchase order within thirty (30) days of the date of this Proposal. By doing so, the Client acknowledges that they have read and understand this Proposal and that Client is entering into a legally binding contract with CSI on the terms and conditions set forth in this Proposal, including the Standard Terms and Conditions set forth in the "Terms and Conditions" section below (which are an integral part of the contract). If the Client signs this Proposal and returns it to CSI more than thirty (30) days after the date of this Proposal, CSI reserves the right to reject the Client's acceptance by written notice to the Client. Each individual signing this Proposal on behalf of an entity represents that he or she is a duly authorized officer or other representative of such entity. This order will be processed upon receipt of payment in full or Mobilization amount



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and be invoiced as indicated in the "Payment Terms" section above. Past due accounts are subject to interest penalties. Work may be suspended on accounts that are not current. (See credit policy). Please note that the following must be included with your Purchase Order to qualify as a PEPPM purchase.

- All PEPPM orders should be emailed to orders@peppm.org.
- In the body of the purchase order, please include the following language: "As per PEPPM 2020"
- Address all orders to: Communication Systems Integrators, LLC 4670 Schantz Road, Allentown, PA 18104
- The PO MUST list CSI's Payment Terms
- The PO MUST be accompanied by a signed copy of CSI's Proposal

_____ Client Signature	_____ CSI Signature
_____ Client Print Name	_____ CSI Print Name
_____ Date	_____ Date
_____ Purchase Order #	

Tax Status: Exempt (copy of current certificate required) Non-Exempt

Providing an Authorized Acceptance Signature indicates that you have read and understand the Terms & Conditions attached to this agreement. This document represents the entire agreement. No conversations or other forms of communication shall be considered part of this agreement.

This proposal was prepared in good faith, exclusively for the individual(s) to whom it is addressed. It contains information that is privileged, confidential and exempt from disclosure under applicable law. The recommendations described herein are based on client consultations, site visits, engineering, and research, computer-aided designs and/or expertise earned through education, training and experience. It is considered an unfair business practice to use this information for competitive negotiations.

13. PREVENTATIVE MAINTENANCE AND SUPPORT

The system described in this proposal has been designed to provide you with many years of reliable service and an excellent return on your investment (ROI). However to uphold the warranties of the equipment and achieve maximum longevity, managed services and ROI, regularly scheduled maintenance is required. CSI provides managed services and scheduled maintenance programs for your system that will keep it running smooth and reduce the total cost of ownership.

14. WARRANTY AND EXTENDED SERVICE

CSI is proud to offer many of the best in class life safety, security and communications equipment manufacturers. These manufacturers have expressed warranties which guarantee certain rights under Pennsylvania law. Most products used in our installations have a full one-year warranty from the date of purchase. At our option, CSI will repair or replace defective products and product defects caused by improper installation by CSI within one year from the date of purchase. Product only sales are covered solely by the manufacturer's warranty. Products carrying a limited manufacturer's warranty will be facilitated by CSI on the customer's behalf. Products requiring repair will be assessed by the manufacturer and charges may apply to cover applicable non warranty repair costs. Electro-mechanical products such as motors, fuses, hard drives and lamps, unless otherwise specified by the manufacturer, carry a 90-day warranty from the date of purchase. Defects caused by misuse, mishandling, and unauthorized modification and repairs made by non CSI authorized personnel or acts of God are not covered by this warranty. Our proposal includes a pre-paid one year Software Support License when specified in the project scope above.

15. TERMS AND CONDITIONS



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- a. This proposal does not include any material or services other than that stated in the project scope and equipment list above, permits, applicable sales tax, bonds, special shipping and services to repair, trouble shoot or correct problems related directly or indirectly to pre-existing site conditions, wiring or installation errors by others.
- b. System drawings and submittals are not included. If drawings or submittals are required, there will be an additional charge based on actual engineering and clerical time and materials. We will advise you at the time of placing your order what the turn-around time for this order will be.
- c. Our price will remain valid for 30 days.
- d. Payment terms are as specified in "payment terms", upon approved credit.
- e. CSI reserves the right to modify payment terms as stated or implied in this proposal, pursuant to results from our credit approval process.
- f. Product that is authorized to return for credit must be returned within 30 days from the invoice date in the original unopened cartons. Material that is not returned under these conditions is subject to inspection and may be rejected for credit by the manufacturer.
- g. Applicable sales taxes will be added to all invoices. Tax exemption certificates must be remitted with an executed proposal to be applicable.
- h. Any product ordered for the project and then returned at the discretion of the Client will be subject to a 25% restocking fee.
- i. Source code for all software developed within the scope of this offering remains the property of CSI. Licensing terms are available upon request.
- j. When integrating hardware and/or software with the client's existing network; demarcations will be established to identify clear points of responsibility. If an issue would arise that impacts system design and/or functionality, additional IT engineering will be charged at the current IT service rate.
- k. Data backup is the sole responsibility of the customer. CSI is not held responsible for any loss of data.
- l. Project schedule changes and delays outside of the control of CSI will be accommodated whenever possible. Costs incurred by CSI because of delays outside of CSI's control will be considered outside of scope and may be considered billable.
- m. The cost of any permits required by Authorities Having Jurisdiction, (AHJ), will be borne by the owner.
- n. These terms cannot be altered by verbal or implied communication. All variances from these terms must be requested in writing.
- o. This proposal was prepared in good faith, exclusively for the individual(s) to whom it is addressed. It contains information that is privileged, confidential and exempt from disclosure under applicable law.
- p. Any changes to the Scope of Work (SOW) requested by the Owner or AHJ will require the Client to submit a Change Order Request in writing.
- q. CSI best practice is to provide all of the equipment for a turn-key solution that supports predictable outcomes. Should the Owner prefer to provide equipment to be used in the proposed solution, CSI will not assume any liability or responsibility for the Owner furnished equipment's (OFE) reliability, operation or compatibility with CSI provided equipment and software. Project schedule changes and delays outside of the control of CSI due to the use of OFE will be accommodated whenever possible. Costs incurred by CSI to resolve any issues due to OFE compatibility will be considered outside of the scope and are billable.
- r. Our price is based upon all work being performed during normal business hours. CSI's normal business hours are Monday through Friday 7:30 am until 4:30 pm, excluding holidays.

16. INDEMNIFICATION

To the fullest extent permitted by law, the owner shall indemnify and hold harmless the CSI, and agents and employees of any of them from and against claims, damages, losses and expenses, including but not limited to attorney's fees, arising out of or resulting from performance of the Work under this proposal, provided that any such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property (other than the Work itself), but only to the extent not caused by the negligent acts or omissions of CSI, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss or expense is caused in part by a party indemnified hereunder. Such obligation shall not be construed to negate, abridge, or otherwise reduce other rights or obligations of indemnity which would otherwise exist.

Rauland PA System

A. Why are you requesting the service/needs?

Why: We are requesting to upgrade the PA System/Master Clock headend at Smithfield Elementary School. The manufacturer recommends upgrading the headend every 18-20 years. This system will be 21 years old this summer.

Need: The district has undertaken a multi-year PA System replacement program at half of its schools thus far, which utilizes a server-based PA/Master clock system to replace aging systems. The system provides a host of features and functions for making day-to-day paging announcements as well as emergency announcements and clock/time tone management.

Suggested replacement: Rauland as indicated on the attached quote.

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts. No.

- CSI - \$23,590 – PEPPM Contract

C. Procurement Method:

- Pricing received from CSI via the PEPPM contact. CSI is the only designated Rauland dealer and integrator for Northeast Pennsylvania (for the past 35 years).

D. Funds account to be charged for Procurement (Was this purchase budgeted?)

- No
- Capital Account
- Request the Property & Facilities Committee utilize Capital Reserve Funds for this upgrade.

E. Selection of winning proposal

- CSI

F. Other

N/A

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

RECEIVED
 FEB 11 2020
 BY: _____

Client Invoice

DATE	INVOICE #
1/24/2020	3181

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
12/22/2019	CPL	Tel. conference with MJL.	0.15	250.00	37.50
12/23/2019	CPL	Tel. conference with MJL.	1	250.00	250.00
12/23/2019	CPL	Letter to Bognet	0.17	250.00	42.50
12/23/2019	CPL	Research	0.33	250.00	82.50
12/31/2019	CPL	Conference with MSF. Tel. conference with MJL. Draft memo	1.33	250.00	332.50
1/2/2020	CPL	Conference with MSF, MJL. Email. Tel. conference with Larry Dymond.	5.5	250.00	1,375.00
		Total for Cletus P. Lyman, Esq.			2,120.00
12/31/2019	MSF	Meet with CPL; confer with MJL; prepare status memorandum.	1.5	250.00	375.00
1/2/2020	MSF	Meetings with CPL, MJL; legal research; prepare memorandum; call with L. Dymond.	2.75	250.00	687.50
1/3/2020	MSF	Prepare memorandum; legal research.	1.5	250.00	375.00
1/6/2020	MSF	Prepare memorandum; legal research.	1	250.00	250.00
1/8/2020	MSF	Review messages.	0.25	250.00	62.50
1/9/2020	MSF	Meetings with MJL; confer with CPL; legal research.	2	250.00	500.00
1/10/2020	MSF	Legal research; review messages	2	250.00	500.00
		Total for Michael S. Fettner, Esq.			2,750.00
1/2/2020	MTS	Tel. conf. with CPL, MJL and MSF.	0.25	250.00	62.50

	Total
--	--------------

RECEIVED
 FEB 11 2020

BY:

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

DATE	INVOICE #
1/24/2020	3181

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter

Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
1/2/2020	MTS	Email from CPL.	0.08	250.00	20.00
1/7/2020	MTS	Tel. conf. with MJL RE: East Stroudsburg Elementary School issues.	0.25	250.00	62.50
1/8/2020	MTS	Tel. conf. with MSF re: Status.	0.17	250.00	42.50
		Total for Michael T. Sweeney, Esq.			187.50
12/23/2019	MJL	Phone calls and Internet searches, trying to determine identity of the contractor who installed the sprinkler system in ES Elementary School.	5.25	250.00	1,312.50
12/26/2019	MJL	Tel. conference counsel for Skepton. Review docs.	0.17	250.00	42.50
12/27/2019	MJL	Rec'd email from Skepton's counsel. Forward it to CPL. Review CPL's email to Scott Ihle.	0.08	250.00	20.00
12/27/2019	MJL	Tel. conference with CPL re potential warranty claim, and re plan to confer with MSF and set agenda to address issues. Review file.	0.17	250.00	42.50
12/31/2019	MJL	Phone conf with CPL & MSF.	0.58	250.00	145.00
1/2/2020	MJL	Review file. Met with CPL & MSF. Tel. conf. with Karen at Base Engineering. Conf call with CPL, MSF & Larry Dymond.	5.5	250.00	1,375.00

	Total
--	--------------

Lyman & Ash

1612 Latimer Street
Philadelphia, PA 19103
(215) 732-7040

Client Invoice

DATE	INVOICE #
1/24/2020	3181

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
1/7/2020	MJL	Tel. conf. with Scott Loercher of Butchart Horn Architects. Tel. conf. with MTS. Left vm msg for S Ihle. Email to CPL, MSF & MS. Tel. conf. with CPL. Review file.	6	250.00	1,500.00
1/9/2020	MJL	Emails to S Ihle & CPL. Tel. conf. with Karen at Base Engineering. Tel. conf. with CPL. Review file. Legal research re implied warranty.	7.25	250.00	1,812.50
1/10/2020	MJL	Rec'd email from Karen at Base Engineering, advising that Triangle was the Sprinkler Contractor. Brief phone conv with Karen, and requested the supporting document. Researched Randy Paul, who designed the Sprinkler System. Researched the Uniform Construction Code. Sent emails to CPL & MSF. Sent email to S Loercher. Legal research about third-party beneficiaries. Total time for Maura J. Lynch, Esq.	2.75	250.00	687.50
Total					\$11,995.00

Attorneys:

CPL - Cletus P. Lyman, Esq. MSF - Michael S. Fettner, Esq. MTS - Michael T. Sweeney, Esq.
PVT - Pearlette Toussant, Esq., of Counsel MJL - Maura J. Lynch, Esq., of Counsel

Legal Staff:

RDE - R. Dave Eldridge, SRB - Stephen R. Betts
PRA - Peter R. Abraides

V.I.F. 1



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50660
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

High School North Roof Replacement

287010

For Services Rendered From December 28, 2019 To January 31, 2020

DEI Fee = 7% of Construction Cost \$7,008,635 = \$490,604

01 - High School North / Lehman I.S. Roof Investigation.

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$12,900.00	\$12,900.00	100.00	\$0.00

02 - Design, Bidding & Construction Phase Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$490,604.00	\$257,869.31	53.12	\$2,748.37

INVOICE TOTAL \$2,748.37

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50547	12/27/2019	\$3,067.25	\$0.00	\$0.00	\$0.00	\$3,067.25
Total Prior Billing		\$3,067.25	\$0.00	\$0.00	\$0.00	\$3,067.25

V.I.F. Z



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50881
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

**Resica Elementary School Roof Replacement
287011**

For Services Rendered From December 28, 2019 To January 31, 2020

DEI Fee = 7% of Construction Cost \$667,715 = \$46,740.05

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$46,740.05	\$44,403.05	98.00	\$1,402.20

INVOICE TOTAL \$1,402.20

Prior Billing Information

<u>Invoice</u>		<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50548	12/27/2019	\$2,337.00	\$0.00	\$0.00	\$0.00	\$2,337.00
Total Prior Billing		\$2,337.00	\$0.00	\$0.00	\$0.00	\$2,337.00

V.F.3



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50862
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

Trane Controls Oversight
287013
For Services Rendered From December 28, 2019 To January 31, 2020

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$26,255.00	\$25,729.90	100.00	\$525.10

INVOICE TOTAL **\$525.10**

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
50549	12/27/2019	\$787.65	\$0.00	\$0.00	\$0.00	\$787.65
Total Prior Billing		\$787.65	\$0.00	\$0.00	\$0.00	\$787.65

V.I.F.4



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50663
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

**Resica E.S. & Middle Smithfield E.S. Water Filtration
287016**

For Services Rendered From December 28, 2019 To January 31, 2020

DEI Fee = \$17,500 (7.5% of Estimated Construction Cost \$200,000 + \$2,500)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$17,500.00	\$4,017.84	28.26	\$928.15

INVOICE TOTAL \$928.15

Prior Billing Information

<u>Invoice</u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50550 12/27/2019	\$3,450.00	\$0.00	\$0.00	\$0.00	\$3,450.00
Total Prior Billing	\$3,450.00	\$0.00	\$0.00	\$0.00	\$3,450.00

V.I.F. 5



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50664
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

**High School North Sanitary Liner Replacement
287017**

For Services Rendered From December 28, 2019 To January 31, 2020

DEI Fee = \$28,000 (7% of Estimated Construction Cost \$400,000)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$28,000.00	\$525.00	17.50	\$4,375.00

INVOICE TOTAL \$4,375.00

Prior Billing Information

<u>Invoice</u>	<u>Date</u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50551	12/27/2019	\$525.00	\$0.00	\$0.00	\$0.00	\$525.00
Total Prior Billing		\$525.00	\$0.00	\$0.00	\$0.00	\$525.00

V.I.F.C



D'HUY Engineering, Inc.
One East Broad Street, Suite 310 Bethlehem, PA 18018
Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 50665
01/31/2020

East Stroudsburg Area School District

50 Vine Street
East Stroudsburg, PA 18301
Mr. Tom McIntyre

**Smithfield E.S. Parking Lot Improvements
287018**

For Services Rendered From December 28, 2019 To January 31, 2020

DEI Fee = \$13,750 (7.5% of Estimated Construction Cost \$150,000 + \$2,500)

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$13,750.00	\$2,104.07	18.36	\$420.00

INVOICE TOTAL \$420.00

Prior Billing Information

<u>Invoice</u>	<u></u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
50479	11/29/2019	\$0.00	\$1,894.06	\$0.00	\$0.00	\$1,894.06
50552	12/27/2019	\$210.01	\$0.00	\$0.00	\$0.00	\$210.01
Total Prior Billing		\$210.01	\$1,894.06	\$0.00	\$0.00	\$2,104.07

V1-G-1



LITEWEIGHT WALL PADDING

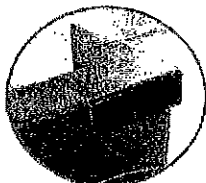
Resilite's LiteWeight Wall Padding provides excellent shock-absorbing protection for walls with a continuous rolled padding solution and exclusive DigiPrint customization option.



KEY FEATURES

Long lasting and durable 1-5/8" closed-cell athletic foam core.
Easy to install with Resilite's exclusive double-faced adhesive tape.
Customize your walls using Resilite's exclusive DigiPrint process, or choose from 25 standard colors.

OPTIONAL UPGRADE



EDGE CAP MOLDING*

Protect and secure the foam edges of your LiteWeight Wall Padding.
Exclusive two-piece, self-locking cap easily snaps into place.
Secures padding to the wall and prevents unwanted removal.
Fast and easy to install.

**Sold separately.*



RESILITE LITEWEIGHT WALL PADDING IS TRUSTED BY
DAVID TAYLOR (USA WRESTLING) AT HIS M2 TRAINING CENTER.

RESILITE

The Mat Company

www.resilite.com | 1.800.843.6287

IMPORTANT PURCHASING INFORMATION

For Your Resilite LiteWeight Wall Padding Quote

1) PURCHASE ORDERS/PRE-PAYMENT REQUIRED

A. NOTE: All Purchase Orders or Pre-Payment should be made to:



RESILITE SPORTS PRODUCTS, INC.
200 Point Township Drive
Northumberland, PA 17857-8701
ATTN: ORDER ENTRY

B. This quote is based upon the information that was provided at the time of the quote date and is subject to change based on verification of final measurements and/or additional details.



1) **Order Acknowledgment:** Once Resilite receives a Purchase Order or Payment, an Order Acknowledgment will be emailed. Orders will be placed on **HOLD** and production will not be scheduled or released until the signed Order Acknowledgment is received by Resilite.

2) CURING & MAT SHRINKAGE: PLAN ACCORDINGLY

A. **MAT SIZE/SHRINKAGE:** All foam mats are subject to expansion and contraction due to environmental and physical conditions. LiteWeight Mats **WILL NOT SHRINK**, however they are subject to minimal size variances of less than 1%. Resilite guarantees that our mats will be manufactured to be within a (+/-) 1% tolerance of the overall mat size ordered.



3) SHIPPING/DELIVERY

A. **FREIGHT/SHIPPING COST:** Shipping on this quote **DOES NOT** include Inside Delivery or any other Special Services unless specifically noted on the quote.



1) **Handling & Assistance:** The truck driver is **ONLY** responsible to assist in off-loading the mat and/or packages. You will need to provide additional assistance and help to transport the mat sections or packages into the building.

RESILITE LITEWEIGHT WALL PADDING

RESILITE

The Mat Company

www.resilite.com | 1.800.843.6287

Resilite Sports Products
200 Point Township Dr
Northumberland, PA 17857
United States

T: 1-800-843-6287
F: 570-473-8988

Quote # 21608 v4
Date 02-21-2020
Price Firm For 30-Days 03-22-2020
Contact Matthew Gilbert

Prepared for East Stroudsburg North HS
Chuck Dailey
279 Timberwolf Dr
Dingmans Ferry, PA 18328
United States

T: 570-588-4420
E: charles-dailey@esasd.net

LiteWeight Wall Padding

Type	Item	Qty	Price	Total
Product	LiteWeight -6-ft High Wall Padding Custom LiteWeight Wall Padding -- Includes 2-sided Adhesive Paper ** Recommended LW Wall Edge Cap Molding be used - (Not Included) Code: LW7007	1052.65	\$5.05	\$5,315.88
Product	Full DigiPrint Artwork <ul style="list-style-type: none"> • Unlimited colors and graphics printed in intricate detail • Eco-friendly, UV-cured inks. • Includes a color enhancing topcoat for added durability and easy cleaning. 45% Item Discount (\$686.85) Resilite (Code: DPWRS-ARTWORK)	1052.65	\$1.45	\$1,526.34 \$839.49
Service	Resilite Wall Installation -Install Liteweight Wall Padding- -Cut in old mats in the room (Mats must be set up in the room) -Mat edge painting not included Code: Installation Resilite_Installation_Disclaimer.pdf (107 KB)	1	\$4,697.60	\$4,697.60

Comments
CO-STAR 0-14-202



Subtotal	\$11,539.82
Discount	(\$686.85)
Shipping	\$221.13
Total Due	\$11,074.10 USD

Add Top Edge Molding for \$3.85 a Linear foot.

Cost Breakdown

Type	Up-Front Fees
Product	\$6,842.22
Service	\$4,697.60
Discount	(\$686.85)
Shipping	\$221.13
Total	\$11,074.10 USD

Quote Attachments

-  North_East_Stroudsburg_HS_Wall_LW_Opt1.pdf (1.92 MB)
-  Sole_Source_Letter_.pdf (115 KB)

Shipping Destination:: School

**** PLEASE NOTE: This Quote is a firm estimate based on the information and specifications that were provided at the time of this quote. IMPORTANT: All Resilite Mats are custom manufactured for each order. Since these are customized products in size, color and markings; Resilite require that any private entity or organization must submit pre-payment BEFORE the order will be started. Pre-payment terms may be worked out and agreed upon prior to placing the order. If pre-payment terms are agreed upon, the initial deposit amount will be considered approval to begin production and will be deemed NON-REFUNDABLE, if the order is canceled or not paid in full. However, All pre-payment terms will include payment in full (100% of the total order including delivery) BEFORE the mats will be shipped or delivered. Resilite will not produce or fulfill orders that have not been paid in Full.**

Once Resilite receives an approved School Purchase Order or Private Entity Pre-payment, an Order Acknowledgement will be emailed to you. Orders will be placed on HOLD and Production will not begin until a signed Order Acknowledgement is received at Resilite. All payments should be made payable to Resilite Sports Products, Inc.
Mail to Resilite Sports Products, Inc. Resilite Sports Products / 200 Point Township Drive / Northumberland PA 17857

V.I.G. 2



February 26, 2020

East Stroudsburg North HS
279 Timberwolf Dr.
Dingmans Ferry, Pa 18328
Attention: Charles Dailey
charles-dailey@esasd.net
570 588-4420

Randy Umberger
1047 Princeton Dr.
Hummelstown, Pa 17036
r6pts4apin@yahoo.com

Lite Weight Wall Padding Quote

1. LW700WP - 6' High Lite Weight Wall Padding - Black	
1052.65 sf _____	\$5,583.00
2. DPWRS - Digi Print art work _____	\$1,559.00
3. Installation _____	\$4,697.60
4. Resilite Truck Freight _____	\$221.13
Total This Order _____	\$12,060.73

MAKE PURCHASE ORDER Payable to:
Resilite Sports Products, Inc
200 Point Township Drive
Northumberland, Pa. 17857

Prices valid for 30 days from quote



V1.G.3



Date: 2/25/2020

ATTENTION: Chuck Dailey

REF: LiteWeight DigiPrint Wall Padding

Thank You for allowing Resilite Sports Products to submit a quote as requested from your email. Resilite is the world's largest manufacturer of mats and padding. We have been in business for nearly 50 years and supply mats to more than 100,000 top schools, universities, and clubs across the country and around the world.

Please take the time to carefully consider each quote and proposal you receive. Each Resilite product is manufactured to the very highest quality specifications.

Respectfully Submitted,

BUD HENNBEAUL
GEORGIA-ALABAMA-SOUTH CAROLINA DEALER SALES
(678) 794-5756
BUDRESILITE@AOL.COM

NOTE: WHEN AN ORDER IS PLACED, WE MUST BE ABLE TO MANUFACTURE AND DELIVER WITHIN OUR TIME FRAME, UNLESS OTHER ARRANGEMENTS HAVE BEEN MADE FOR DELIVERY. ONCE MATS HAVE BEEN MANUFACTURED, WE DO NOT HAVE THE SPACE TO STORE THEM. ONCE THEY ARE LOADED ON OUR TRUCK, WE MUST BE ABLE TO DELIVER - WE CANNOT RETURN THEM TO THE FACTORY. IF WE HAVE NOT BEEN NOTIFIED OF A SPECIFIC DELIVERY DATE, AND THE MATS ARE MANUFACTURED, OR IF YOU REFUSE DELIVERY, THERE WILL BE A SIGNIFICANT STORAGE OR REDELIVERY CHARGE.



QUOTE/ BID PROPOSAL

QUOTE #
DATE: 2/25/2020

HENNEBAUL SALES, LLC
RESILITE AUTHORIZED DEALER
2643 STONY SPRINGS TRAIL
BUFORD, GA 30519
PHONE: 678-794-5756

East Stroudsburg North High School
279 Timberwolf Drive
Dingmans Ferry, PA 18328

Chuck Dailey
T: 570-588-4420
E: charles-dalley@esasd.net

PROJECT NAME	SHIPPING METHOD	DELIVERY TERMS	PAYMENT TERMS DUE DATE
LiteWeight Wall Padding	Resilite Truck	Prices DO NOT include inside Delivery or Installation (Unless otherwise Noted on this quote)	Net 30 with school P.O.

QTY	ITEM #	DESCRIPTION	UNIT PRICE	SQUARE FT.	LINE TOTAL
1052.65 SF	LW7007WP	6 foot LiteWeight Wall Padding	\$6.00	1,052.65	\$6,315.90
138 SF	DigiPrint	Full DigiPrint	\$1,526.34	N/A	\$1,526.34
1	DPLOGO	6' DigiPrint Logo	\$650.00	N/A	\$650.00
19	LET01	One Color Letters	\$40.00	N/A	\$760.00
1	INSTALL	Resilite Installation	\$4,697.60	N/A	\$4,697.60
				FREIGHT	\$381.75
				SUBTOTAL	\$14,331.59
				SALES TAX	N/A
				TOTAL	\$14,331.59

Price Quoted will be HELD for 30 Days only -
from the date of this quotation

Quotation prepared by: BH

This Quote/Bid Proposal does not act as a Purchase Order - A PURCHASE ORDER IS REQUIRED

RESILITE QUOTE TERMS & CONDITIONS

PRICE QUOTED WILL BE HELD FOR 30 DAYS ONLY - FROM THE DATE OF THIS QUOTATION

Pricing Structure:

- 1) Prices are based solely upon information supplied to us; either from yourself or as a party acting in your behalf.
- 2) If you are EXEMPT from paying State Sales Tax, a Signed EXEMPT CERTIFICATE must be sent with your Purchase Order.
- 3) Prices are subject to change if after reviewing a print, diagram, artwork or other details such as: size, material requirements, lettering and/or logos, installation or other factors that may require additional costs. If installation is required and a prevailing wage scale is in effect, installation costs will increase significantly.
- 4) FIRM Prices can only be given provided Resilite has been given ALL final specifications. Including, but not limited to: (Sizes, dimensions, colors, artwork, lettering & style, markings of any kind, special requires, cut-outs, obstacles or obstructions, and any other item that may be deemed by Resilite as necessary knowledge to quote a FIRM price).
- 5) Prices quoted INCLUDE shipping (provided the goods can be shipped via Resilite's Truck Fleet). If Resilite must ship using a public carrier for delivery, there will be an additional delivery cost.
- 6) Pricing DOES NOT INCLUDE inside delivery (unless prices on page 1 of this quote itemize an inside delivery charge). Resilite has one (1) driver on our truck. Our Resilite trailers are equipped with lift equipment to help off load goods. However, on occasion we must use private carriers. When this is the case, YOU WILL BE RESPONSIBLE to assist in removing the mats from the trailer. Resilite will make every attempt within reason to contact you regarding an estimated delivery date and any special requirements that will be needed at the time of delivery.
- 7) Prices DO NOT include installation (unless prices on page 1 of this quote includes an installation charge line item). If installation is required, notice should be stated at the time of your request for a pricing quote.

Shipping & Delivery:

- 8) After we receive COMPLETE specifications and a SIGNED ORDER ACKNOWLEDGEMENT, our shipping time is normally 8-10 weeks. If you have a required delivery date, it is important that we know the date at the time your order is placed.
- 9) If a delivery date is given to us, and we schedule the order for delivery, WE MUST BE ABLE TO DELIVER THE ITEMS. If a delivery time is expected, we must know that prior to scheduling your order into production.
- 10) Prices quoted INCLUDE shipping and delivery to the street only. (Provided the goods can be shipped via Resilite's Truck Fleet). If Resilite must ship using a public carrier for delivery, there will be an additional delivery cost.
- 11) Pricing DOES NOT INCLUDE inside delivery (unless prices on this quote reflect an inside delivery charge). Resilite has one (1) driver on our truck. Our Resilite trailers are equipped with lift equipment to help off load goods. However, on occasion we must use private carriers. When this is the case, YOU WILL BE RESPONSIBLE to assist in removing the mats from the trailer. Resilite will make every attempt within reason to contact you regarding an estimated delivery date and any special requirements that will be needed at the time of delivery.

Installation:

- 12) Prices DO NOT include installation (unless prices on page 1 of this quote includes an installation charge line item). If installation is required, notice should be stated at the time of your request for a pricing quote.
- 13) If installation is required and a prevailing wage scale is in effect, installation costs will increase significantly.

Curing of Wrestling Mats:

- 14) All vinyl-coated foam wrestling mats are subject to expansion and contraction due to environmental and physical conditions of the foam. Wrestling mats are subject to shrinkage; therefore, mats are oversized to compensate for this shrinkage. The shrinking process will take approximately one(1) year to complete. We guarantee our mats to be within +/- 4% tolerance.
- 15) If you are purchasing wrestling mats to fit into a wrestling room, with the intention of having your mat wall-to-wall, your mat will extend up the walls on two (2) sides until the mat has fully cured. After one (1) year, shrinkage should be complete. Your mat may fall slightly short of the finished room size. Resilite WILL SUPPLY, on a one-time basis only, additional fill-in padding or strips to fill the gap between your mat and the rooms walls.
- 16) The mat will give off a characteristic odor during the curing process. As the curing process progresses, the odor will minimize. Anyone who is especially sensitive to the odor should avoid being in the area of the mat during the curing process. This odor can be dissipated by the use of a fan.
- 17) The mat is dusted with cornstarch or wheat starch to prevent the painted surface from sticking to itself while the mat is rolled. Instructions for curing, proper mat storage and removal of the corn/wheat starch will be included with your new mat purchase.

Thank you for allowing Resilite Sports Products this opportunity to submit a quote. Resilite uses only the finest materials and produces the highest quality and most shock-absorbent mat on the market. Please contact us if you have questions or need additional information. Resilite may be reached via Toll-Free at: 1-800-843-6287, by email at: resilite@resilite.com or on the web at: www.Resilite.com

V.L.C. 1

ESASD BUDGETED CAPITAL PLAN UPDATED 02/25/2020
 Capital Fund Beginning Balance, July 1, 2019

	2019-2020	2020-2021	2021-2022	2022-2023	TOTAL
BOARD APPROVED CAPITAL PROJECTS IN PROGRESS					
HSN/LIS Roofing	\$3,504,318	\$3,504,318			\$7,008,635
ATC Replacement HSN/LIS	\$1,437,500	\$1,437,500			\$2,875,000
HSN Water Heater	\$267,000				\$267,000
Resica Shingle Roof Replacement&Flat Rubber Roof	\$667,715				\$667,715
Resica Gutters & Downspouts	\$30,000				\$30,000
Smithfield Playground	\$30,000				\$30,000
Camera System Upgrades (ESE)	\$146,000				\$146,000
Subtotal:	\$6,082,533	\$4,941,818	\$0	\$0	\$11,024,350

	2019-2020	2020-2021	2021-2022	2022-2023	TOTAL
COMMITTEE REVIEWED CAPITAL PROJECTS					
HSS Roof Repairs	\$25,000	\$25,000	\$25,000	\$25,000	\$100,000
Camera System Upgrades(North Campus)	\$637,801				\$637,801
Camera System Upgrades(South Campus)	\$520,136				\$520,136
JM Hill Lighting Upgrade	\$140,000				\$140,000
HSS Re-Grout Ceramic Tile Pool Shell	\$39,000				\$39,000
North/Lehman Lighting Upgrades	\$120,900				\$120,900
JTL Auditorium Refurbishment	\$225,000				\$225,000
North Campus Paving	\$839,701	\$839,701	\$839,701	\$839,701	\$3,358,804
(Telecenter U) P.A. System Upgrades (Resica)	\$25,000				\$25,000
SMI PA System Replacement	\$23,590				\$23,590
HSS Field House Repairs/Upgrades	\$1,853,495	\$1,853,495			\$1,853,495
JTL Replace Exterior Dust Collector	\$39,000	\$39,000			\$39,000
JTL New Cinder Track & Curb	\$78,000	\$78,000			\$78,000
Bushkill HVAC Upgrades-Pneumatics/Boilers/Chiller		\$1,000,000			\$1,000,000
Resica Paving Mill/Overlay Repairs		\$192,500	\$192,500	\$192,500	\$385,000
HSS Gymnasium Lighting Upgrades				\$68,250	\$68,250
HSS Stadium Turf Replacement				\$400,000	\$400,000

\$29,175,162.00

V.L.D.1

East Stroudsburg Area SD
Current Capital Projects
As of 2/4/2020

Date	North Campus Camera Installation	North HS/Lehman Roof Project	North HS/Lehman ATC Upgrade	Resilica Roof Project C&D WaterProofing Corp.	South Campus Camera Installation	North HS/Lehman Water Replacement	Totals
6071 3/18/2019	Goyette Communications \$ 342,735.00	Jotjan, Inc 6024 3/18/2019 \$ 7,008,655.00	Trané 3181 10/15/2018 \$ 2,838,698.00	1237 3/18/2019 \$ 657,715.00	CRCS Inc. 803,182.92	JBM \$ 500,000.00	\$ 11,450,905.92
Application 1 6/27/2019	\$ 92,659.50	7/11/2019 \$ 1,215,862.00	6/27/2019 \$ 254,474.80	8/5/2019 \$ 8,685.00	9/9/2019 \$ 181,221.75	12/9/2019 \$ 230,850.00	\$ 1,968,753.05
Application 2 6/27/2019	\$ 79,026.50	8/25/2019 \$ 1,606,698.90	7/11/2019 \$ 582,096.10	8/5/2019 \$ 55,401.75	9/24/2019 \$ 66,865.95		\$ 2,383,589.00
Application 3 7/11/2019	\$ 47,908.10	9/9/2019 \$ 251,595.00	8/25/2019 \$ 625,771.38	8/6/2019 \$ 207,513.90	10/31/2019 \$ 54,095.22		\$ 1,486,278.60
Application 4 9/9/2019	\$ 22,466.70	9/25/2019 \$ 430,171.08	9/9/2019 \$ 447,537.89	9/9/2019 \$ 176,615.10			\$ 1,076,790.77
Application 5 9/9/2019	\$ 24,674.40	10/31/2019 \$ 286,863.89	9/12/2019 \$ 424,072.99	9/30/2019 \$ 78,601.50			\$ 814,212.78
Application 6 9/26/2019	\$ 82,605.40	12/27/2019 \$ 151,004.88	10/31/2019 \$ 169,296.19	10/31/2019 \$ 26,318.23			\$ 489,224.72
Application 7				12/9/2019 \$ 5,175.00			\$ 5,175.00
Application 8				12/31/2019 \$ 32,230.50			\$ 32,230.50
Total Payments to Date	\$ 342,735.00	\$ 3,582,195.75	\$ 2,503,249.35	\$ 350,541.00	\$ 361,682.32	\$ 230,850.00	\$ 7,951,254.42
Left on Contract	\$ -	\$ 3,026,499.25	\$ 385,368.65	\$ 77,174.00	\$ 1,500.00	\$ 69,150.00	\$ 3,509,651.90
Completion Percentage	100%	57%	88%	88%	100%	77%	59%
D'Huy Engineering 1446	9/28/2018 \$ 690.33	9/28/2018 \$ 1,295.33	09/26/2019 \$ 1,556.24	02/27/2019 \$ 1,656.02	5/20/2019 \$ 11,900.00	03/26/2019 \$ 1,556.24	\$ 18,654.16
	12/9/2018 \$ 10,010.00	9/28/2018 \$ 8,179.67	04/16/2019 \$ 8,943.76	09/26/2019 \$ 7,793.88	6/5/2019 \$ 868.00	04/16/2019 \$ 8,943.76	\$ 44,739.17
	2/19/2019 \$ 1,001.00	12/9/2018 \$ 3,425.00	05/19/2019 \$ 5,267.50	04/16/2019 \$ 5,499.99	6/25/2019 \$ 1,296.46	05/19/2019 \$ 5,267.50	\$ 22,758.45
	3,008.00	2/27/2019 \$ 8,555.06	06/05/2019 \$ 1,126.25	05/13/2019 \$ 2,000.01	6/30/2019 \$ 731.55	06/05/2019 \$ 1,126.25	\$ 14,580.12
	2,576.36	3/26/2019 \$ 18,500.30	09/25/2019 \$ 2,352.50	6/20/2019 \$ 6,420.09	8/31/2019 \$ 1,163.99	06/25/2019 \$ 2,252.50	\$ 39,522.32
	3,000.01	3/26/2019 \$ 38,129.94	08/23/2019 \$ 840.00	08/23/2019 \$ 3,688.76	2,128.00	08/23/2019 \$ 840.00	\$ 50,576.71
	975.61	5/13/2019 \$ 24,500.28	08/23/2019 \$ 980.00	1/27/2019 \$ 1,572.24	2,128.00	08/23/2019 \$ 980.00	\$ 32,556.88
	479.83	6/5/2019 \$ 18,207.30	8/31/2019 \$ 3,938.23	8/31/2019 \$ 4,674.01		8/31/2019 \$ 599.99	\$ 28,395.16
	479.83	6/25/2019 \$ 15,000.22	9/27/2019 \$ 1,312.75	9/27/2019 \$ 2,337.00		840.00	\$ 19,969.80
		8/23/2019 \$ 20,000.45	10/25/2019 \$ 1,312.75	10/25/2019 \$ 2,337.00			\$ 24,150.03
		8/23/2019 \$ 20,000.45	12/27/2019 \$ 787.65	12/27/2019 \$ 2,337.00			\$ 23,125.10
		8/31/2019 \$ 25,000.20					\$ 25,000.20
		9/27/2019 \$ 25,000.20					\$ 25,000.20
		10/25/2019 \$ 425.00					\$ 425.00
		12/27/2019 \$ 32,867.60					\$ 32,867.60
							\$ 3,067.25
	\$ 24,217.97	\$ 263,271.73	\$ 28,317.65	\$ 42,066.04	\$ 20,216.00	\$ 22,406.24	\$ 400,495.63