



East Stroudsburg Area School District
 Carl T. Secor Administration Center
 50 Vine Street
 East Stroudsburg, PA 18301
 Phone: (570) 424-8500 Fax (570) 421-4968
 www.esasd.net

Mr. Scott C. Ihle
 Director of Facilities

Dr. William R. Riker, Superintendent

Mr. Ryan K. Moran, Assistant
 Superintendent for Curriculum and
 Instruction Grades K-12

Mr. Brian Boddick, Assistant
 Superintendent for Pupil Services

Mr. Thomas J. McIntyre, Chief Financial
 Officer

Request For Proposal: J.T. Lambert Stage Curtains

The East Stroudsburg Area School District requests proposals for the replacement and installation of our stage curtains at J.T. Lambert Intermediate School located at 2000 Milford Rd, East Stroudsburg PA 18301.

The scope of work would be as follows:

PART	QUANTITY	UNIT PRICE	EXT. PRICE
Leg, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nap Down 16 feet -- 9.00 inches high x 5 feet -- 0.00 inches wide With 50% Added fullness via box pleats. Reverse and repeat, Unlined Top: poly webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Flat hem, 2 in Stage Left: Flat hem, 2 in	6	\$ 268.99	\$ 1,613.94
Drape with Vertical Seams Fabric: Encore 64 in IFR 22 oz Crimson, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & S-hooks, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Turnback, half width in. Stage Left: Turnback, half width in.	2	\$ 1,649.99	\$ 3,299.98

Drape with Vertical seams Fabric: Encore 64 in IFR 22 oz Black, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & ties, 3 in webbing with #3 grommets on 12 inch centers Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.	2	\$ <u>1,319.00</u>	\$ <u>2,638.00</u>
Border, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nape Down 3 Feet -- 0 inches high x 41 feet -- 6.00 inches wide With 50% Added Fullness via box pleats, Unlined Top: Poly webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.	3	\$ <u>409.99</u>	\$ <u>1,229.97</u>

Subtotal \$ 8,781.89
Labor \$ 1,660.00
Misc. \$ 150.00

Total \$ 10,591.89

All pricing should include labor as well as removal and discarding of materials.

The anticipated timeline for installation will take place during the summer of 2019 with a completion date of no later than August 9, 2019.

All proposals shall be submitted electronically to scott-ihle@esasd.net no later than Monday, June 24, 2019.

Company Name Center Stage Lighting & Rigging, Inc.

Company Representative Christopher J. Connelly

Date 06-21-2019

The East Stroudsburg Area School District hires only individuals legally authorized to work in the United States and does not discriminate on the basis of race, color, national origin, gender, religion, age or disability in the admission of, access to, or in the provision of services, programs or employment. 9/19/07



East Stroudsburg Area School District
 Carl T. Secor Administration Center
 50 Vine Street
 East Stroudsburg, PA 18301
 Phone: (570) 424-8500 Fax (570) 421-4968
 www.esasd.net

Dr. William R. Rilker, Superintendent

Mr. Ryan K. Moran, Assistant
 Superintendent for Curriculum and
 Instruction Grades K-12

Mr. Brian Beddick, Assistant
 Superintendent for Pupil Services

Mr. Thomas J. McIntyre, Chief Financial
 Officer

Mr. Scott C. Ihle
Director of Facilities

Request For Proposal: J.T. Lambert Stage Curtains

The East Stroudsburg Area School District requests proposals for the replacement and installation of our stage curtains at J.T. Lambert Intermediate School located at 2000 Milford Rd, East Stroudsburg PA 18301.

The scope of work would be as follows:

PART	QUANTITY	UNIT PRICE	EXT. PRICE
Leg, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nap Down 16 feet -- 9.00 inches high x 5 feet -- 0.00 inches wide With 50% Added fullness via box pleats. Reverse and repeat, Unlined Top: poly webbing grommets & ties, 3 in, webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Flat hem, 2 in Stage Left: Flat hem, 2 in	6	\$ 278	\$ 1,668
Drape with Vertical Seams Fabric: Encore 64 in IFR 22 oz Crimson, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & S-hooks, 3 in, webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Turnback, half width in. Stage Left: Turnback, half width in.	2	\$ 1,725	\$ 3,451

The East Stroudsburg Area School District hires only individuals legally authorized to work in the United States and does not discriminate on the basis of race, color, national origin, gender, religion, age or disability in the admission of, access to, or in the provision of services, programs or employment. 9/19/07

Drape with Vertical seams Fabric: Encore 64 in IFR 22 oz Black, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & ties, 3 in webbing with #3 grommets on 12 inch centers Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.	2	\$ 1,331	\$ 2,662
Border, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nape Down 3 Feet -- 0 inches high x 41 feet -- 6.00 inches wide With 50% Added Fullness via box pleats, Unlined Top: Poly webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.	3	\$ 710	\$ 2,130

Subtotal \$ 9,911
Labor \$ 1,650
Misc. \$ 100

Total \$ 11,661

All pricing should include labor as well as removal and discarding of materials.

The anticipated timeline for installation will take place during the summer of 2019 with a completion date of no later than August 9, 2019.

All proposals shall be submitted electronically to scott-ihle@esasd.net no later than Monday, June 24, 2019.

Company Name Sherman Productions

Company Representative Richard Berkowitz

Date 06/19/20

The East Stroudsburg Area School District hires only individuals legally authorized to work in the United States and does not discriminate on the basis of race, color, national origin, gender, religion, age or disability in the admission of, access to, or in the provision of services, programs or employment. 9/19/07



East Stroudsburg Area School District
 Carl T. Secor Administration Center
 50 Vine Street
 East Stroudsburg, PA 18301
 Phone: (570) 424-8500 Fax (570) 421-4968
 www.esasd.net

Dr. William R. Riker, Superintendent

Mr. Ryan K. Moran, Assistant
 Superintendent for Curriculum and
 Instruction Grades K-12

Mr. Brian Baddock, Assistant
 Superintendent for Pupil Services

Mr. Thomas J. McIntyre, Chief Financial
 Officer

Mr. Scott C. Ihle
Director of Facilities

Request For Proposal: J.T. Lambert Stage Curtains

The East Stroudsburg Area School District requests proposals for the replacement and installation of our stage curtains at J.T. Lambert Intermediate School located at 2000 Milford Rd, East Stroudsburg PA 18301.

The scope of work would be as follows:

PART	QUANTITY	UNIT PRICE	EXT. PRICE
Leg, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nap Down 16 feet -- 9.00 inches high x 5 feet -- 0.00 inches wide With 50% Added fullness via box pleats. Reverse and repeat, Unlined Top: poly webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Flat hem, 2 in Stage Left: Flat hem, 2 in	6	\$ 263.00	\$ 1,578.00
Drape with Vertical Seams Fabric: Encore 64 in IFR 22 oz Crimson, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & S-hooks, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in Stage Right: Turnback, half width in. Stage Left: Turnback, half width in.	2	\$ 1,366.00	\$ 2,732.00

The East Stroudsburg Area School District hires only individuals legally authorized to work in the United States and does not discriminate on the basis of race, color, national origin, gender, religion, age or disability in the admission of, access to, or in the provision of services, programs or employment. 9/19/07

Drape with Vertical seams Fabric: Encore 64 in IFR 22 oz Black, Nap Down 16 feet -- 9.00 inches high x 25 feet -- 6.00 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: Poly webbing grommets & ties, 3 in webbing with #3 grommets on 12 inch centers Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.	2	\$ 1,344.00	\$ 2,688.00
Border, Drape with Vertical Seams Fabric: Encore 62 in IFR 15 oz Black, Nape Down 3 Feet -- 0 inches high x 41 feet -- 6.00 inches wide With 50% Added Fullness via box pleats, Unlined Top: Poly webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem; 2 in.	3	\$ 470.00	\$ 1,410.00

Subtotal \$ 8,408.00
Labor \$ 2,960.00
Misc. \$ 800.00

Total \$ 12,168.00

All pricing should include labor as well as removal and discarding of materials.

The anticipated timeline for installation will take place during the summer of 2019 with a completion date of no later than August 9, 2019.

All proposals shall be submitted electronically to scott-ihle@esasd.net no later than Monday, June 24, 2019.

Company Name NorthEast Stage

Company Representative Rick DiGiuseppe

Date 06/21/19

The East Stroudsburg Area School District hires only individuals legally authorized to work in the United States and does not discriminate on the basis of race, color, national origin, gender, religion, age or disability in the admission of, access to, or in the provision of services, programs or employment. 9/19/07



Ray Price Ford
2971 Route 940, Mount Pocono, Pennsylvania, 18344
Office: 570-839-1111
Fax: 570-839-3278

Customer Proposal

Prepared for:

Curtis Beam
East Stroudsburg School District

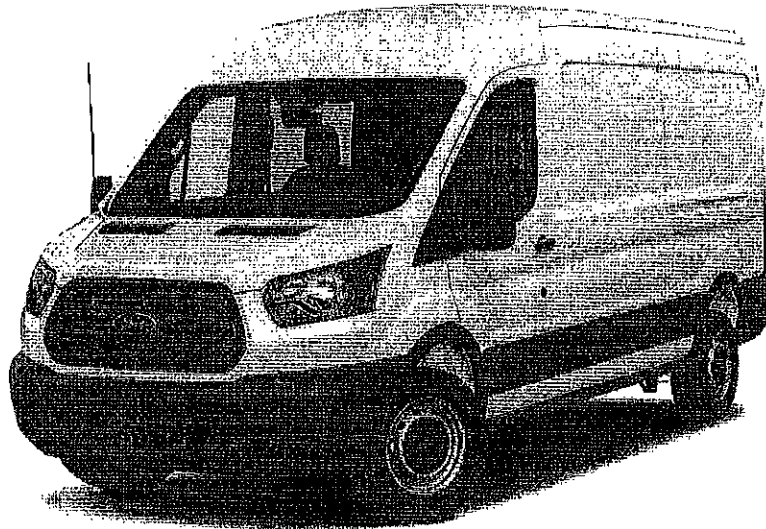
Prepared by:

Mark Singleton
Office: 570-839-1111
Email: msingleton@raypricecars.com

Date: 07/02/2019

Vehicle: 2019 Transit-250 Base
Medium Roof Cargo Van 147.6" WB

STOCK #: W7476





Ray Price Ford
2971 Route 940, Mount Pocono, Pennsylvania, 18344
Office: 570-839-1111
Fax: 570-839-3278 STOCK: W7476

Curtis Beam
East Stroudsburg School District

Re: Vehicle Proposal

Dear Curtis,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Mark Singleton
Commercial Sales Manager
msingleton@raypricecars.com



Ray Price Ford
 2971 Route 940, Mount Pocono, Pennsylvania, 18344
 Office: 570-839-1111
 Fax: 570-839-3278

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950 STOCK: W7476

Selected Options

Description	MSRP
Base Vehicle Price (R2C)	\$36,265.00
Order Code 101A	N/C
<i>Includes:</i>	
- Engine: 3.7L TI-VCT V6	
<i>Includes SEIC capability.</i>	
- Transmission: 6-Speed Automatic w/OD & SelectShift	
<i>Includes auxiliary transmission oil cooler.</i>	
- GVWR: 9,000 lbs	
- Tires: 235/65R16C AS BSW	
- Wheels: 16" Steel w/Black Center Hubcap	
- Pewter Vinyl Dual Bucket Seats	
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest.</i>	
- Vinyl Front Bucket Seats	
- Radio: AM/FM Stereo	
<i>(18). Includes digital clock and audio input jack.</i>	
- 4 Front Speakers	
<i>No rear speakers.</i>	
Engine: 3.7L TI-VCT V6	Included
<i>Includes SEIC capability.</i>	
Transmission: 6-Speed Automatic w/OD & SelectShift	Included
<i>Includes auxiliary transmission oil cooler.</i>	
3.73 Limited-Slip Axle Ratio	\$325.00
GVWR: 9,000 lbs	Included
Tires: 235/65R16C AS BSW	Included
Wheels: 16" Steel w/Black Center Hubcap	Included
Pewter Vinyl Dual Bucket Seats	Included
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest.</i>	
Vinyl Front Bucket Seats	Included
Monotone Paint Application	STD
148" Wheelbase	STD
Cruise Control w/Message Center	\$325.00
<i>Includes full trip computer and engine-hour meter.</i>	
Radio: AM/FM Stereo	Included
<i>(18). Includes digital clock and audio input jack.</i>	
<i>Includes:</i>	
- 4 Front Speakers	
<i>No rear speakers.</i>	
Front & Rear Vinyl Floor Covering	\$245.00
<i>Includes wheel well liners and scuff plate kit.</i>	
Pewter	N/C
Oxford White	N/C
SUBTOTAL	\$37,160.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, East Stroudsburg School District
 By: Mark Singleton Date: 07/02/2019

35



Ray Price Ford
2971 Route 940, Mount Pocono, Pennsylvania, 18344
Office: 570-839-1111
Fax: 570-839-3278

2019 Transit-250, Medium Roof Cargo Van
Medium Roof Cargo Van 147.6" WB Base(R2C)
Price Level: 950 STOCK: W7476

Selected Options (cont'd)

Description	MSRP
Destination Charge	\$1,495.00
TOTAL	\$38,655.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtie Beam, East Stroudsburg School District
By: Mark Singleton Date: 07/02/2019

36



Ray Price Ford
 2971 Route 940, Mount Pocono, Pennsylvania, 18344
 Office: 570-839-1111
 Fax: 570-839-3278

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950 STOCK: W7476

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$36,265.00
Options & Colors	\$895.00
Upfitting	\$0.00
Destination Charge	\$1,495.00
<i>Discount Adjustments</i>	
Discount	-\$9,477.00
Ray Price Costars #426951	
Total	\$29,178.00

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, East Stroudsburg School District
 By: Mark Singleton Date: 07/02/2019

37



Koch 33 Ford
3810 Hecktown Road, Easton, Pennsylvania, 180452354
Office: 610-253-9191

Customer Proposal

Prepared for:

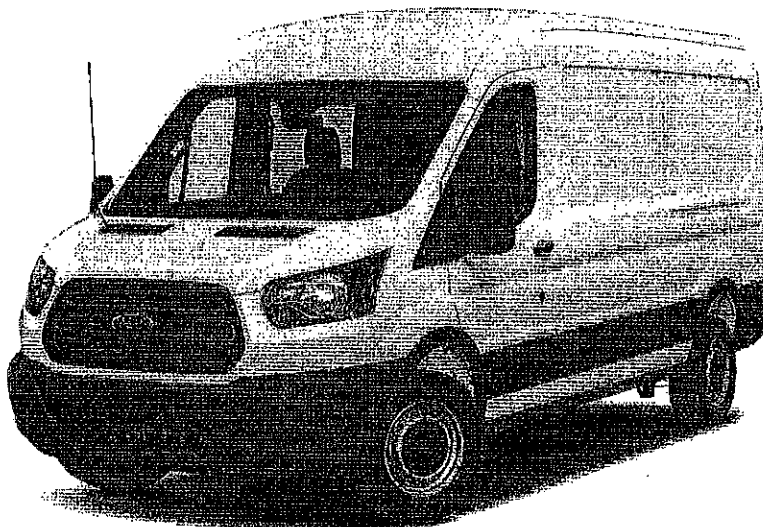
Curtis Beam
East Stroudsburg Area School District
Email: curtis-beam@esasd.net

Prepared by:

Justin Shaika
Office: 484-375-5262

Date: 07/02/2019

Vehicle: 2019 Transit-250 Base
Medium Roof Cargo Van 147.6" WB





Koch 33 Ford
3810 Hecktown Road, Easton, Pennsylvania, 180452354
Office: 610-253-9191

Curtis Beam
East Stroudsburg Area School District
Email: curtis-beam@esasd.net

Re: Vehicle Proposal

Dear Curtis,

Thank you very much for your interest in acquiring a vehicle from our dealership. This vehicle is currently in inventory and subject to availability. Pricing assumes MG plates and tax exemption.

Regards,

Justin Shaika
Commercial Account Manager
484-375-5262



Koch 33 Ford
 3810 Hecktown Road, Easton, Pennsylvania,
 180452354
 Office: 610-253-9191

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950

Selected Options

Description	MSRP
Base Vehicle	
Base Vehicle Price (R2C)	\$36,265.00
Packages	
Order Code 101A	N/C
<i>Includes:</i> - Engine: 3.7L TI-VCT V6 Includes SEIC capability. - 3.73 Axle Ratio - Transmission: 6-Speed Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - GVWR: 9,000 lbs - Tires: 235/65R16C AS BSW - Wheels: 16" Steel w/Black Center Hubcap - Pewter Vinyl Dual Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo (16). Includes digital clock and audio input jack. - 4 Front/Speakers No rear speakers.	
Powertrain	
Engine: 3.7L TI-VCT V6	Included
<i>Includes SEIC capability.</i> <i>Includes:</i> - 3.73 Axle Ratio	
Transmission: 6-Speed Automatic w/OD & SelectShift	Included
<i>Includes auxiliary transmission oil cooler.</i>	
3.73 Axle Ratio	Included
GVWR: 9,000 lbs	Included
Wheels & Tires	
Tires: 235/65R16C AS BSW	Included
Wheels: 16" Steel w/Black Center Hubcap	Included
Seats & Seat Trim	
Pewter Vinyl Dual Bucket Seats	Included
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest.</i>	
Vinyl Front Bucket Seats	Included
Other Options	
Monotone Paint Application	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtiss Beam, East Stroudsburg Area School District
 By: Justin Shaika Date: 07/02/2019

40



Koch 33 Ford
 3810 Hecktown Road, Easton, Pennsylvania,
 180452354
 Office: 610-253-9191

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950

Selected Options (cont'd)

Description	MSRP
148" Wheelbase	STD
Cruise Control w/Message Center <i>Includes full trip computer and engine-hour meter.</i>	\$325.00
Radio: AM/FM Stereo <i>(19). Includes digital clock and audio input jack. Includes: - 4 Front Speakers - No rear speakers.</i>	Included
Front & Rear Vinyl Floor Covering <i>includes wheel well liners and scuff plate kit.</i>	Included
Load Area Protection Package (Full Height) <i>Includes complete rear polypropylene panels on side walls and doors. Includes: - Front & Rear Vinyl Floor Covering - Includes wheel well liners and scuff plate kit.</i>	\$295.00

Emissions

50-State Emissions System	N/C
---------------------------	-----

Standard equipment on all non-FFV vehicles including the 3.5L EcoBoost V6 and 3.2 I-5 diesel engines. Required for 3.7L Ti-VCT engines shipped to California emission state dealers (CA, CT, DE, MA, MD, ME, NJ, NY, OR, PA, RI, VT, WA). Optional for 3.7 Ti-VCT engines shipped to cross border state dealers (AZ, DC, ID, NH, NV, OH, VA, WV) and fleet orders.

Interior Colors

Pewter	N/C
--------	-----

Primary Colors

Oxford White	N/C
--------------	-----

SUBTOTAL	\$36,885.00
Destination Charge	\$1,495.00
TOTAL	\$38,380.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, East Stroudsburg Area School District
 By: Justin Shalka Date: 07/02/2019

41



Koch 33 Ford
 3810 Hecktown Road, Easton, Pennsylvania,
 180452354
 Office: 610-253-9191

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950

Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$36,265.00
Options & Colors		\$620.00
Upfitting		\$0.00
Destination Charge		\$1,495.00
Subtotal		\$38,380.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
11	KOCH 33 PA COSTARS 25-234 CONTRACT Discount	-\$8,627.00
Total		\$29,753.00

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, East Stroudsburg Area School District
 By: Justin Shaika Date: 07/02/2019

42



Fred Beans Ford of W.C.
1155 West Chester Pike, West Chester, Pennsylvania,
19382
Office: 610-696-4700
Fax: 610-696-0127

Customer Proposal

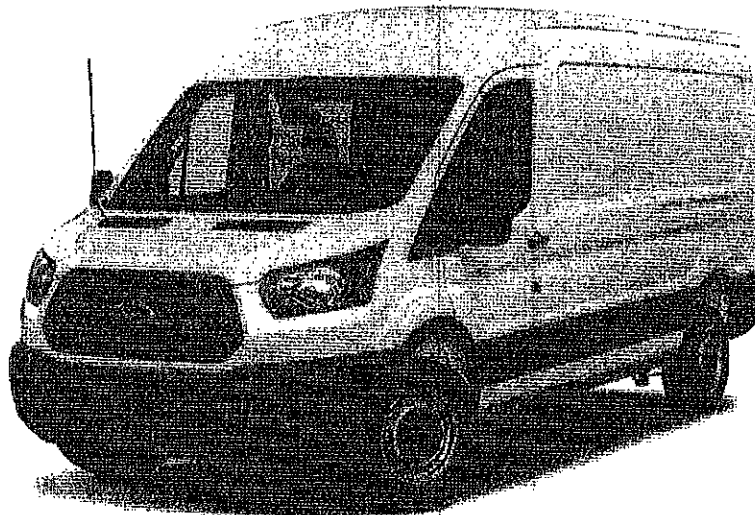
Prepared for:

Curtis Beam
Maintenance Supervisor, East Stroudsburg
Area School District
245 River Road
East Stroudsburg, PA 18301
Office: 570-424-8500
Email: curtis-beam@esasd.net

Prepared by:

Sam Horn
Office: 610-696-4700
Email: shorn@fredbeans.com

Date: 07/01/2019
Vehicle: 2019 Transit-250 Base
Medium Roof Cargo Van 147.8" WB
Quote ID: ESTRDSGBSD





Fred Beans Ford of W.C.
1155 West Chester Pike, West Chester,
Pennsylvania, 19382
Office: 610-696-4700
Fax: 610-696-9127

2019 Transit-250, Medium Roof Cargo
Van
Medium Roof Cargo Van 147.6" WB
Base(R2C)
Price Level: 960 Quote ID: ESTRD8GB6D

Table of Contents

Description	Page
Cover Page	1
Table of Contents	2
Selected Options	3
Pricing - Single Vehicle	5



Fred Beans Ford of W.C.
 1155 West Chester Pike, West Chester,
 Pennsylvania, 19382
 Office: 610-696-4700
 Fax: 610-696-9127

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 990 Quote ID: ESTRDSGBSD

Selected Options

Code	Description	MSRP
R2C	Base Vehicle Price (R2C)	\$36,265.00
101A	Order Code 101A <i>Includes:</i> <ul style="list-style-type: none"> - Engine: 3.7L TI-VCT V6 - Includes SEIC capability. - Transmission: 6-Speed Automatic w/OD: & SelectShift - Includes auxiliary transmission oil cooler. - GVWR: 9,000 lbs - Tires: 235/85R18C AS BSW - Wheels: 18" Steel w/Black Center Hubcap - Pewter Vinyl Dual Bucket Seats - Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest. - Vinyl Front Bucket Seats 	N/C
99M	Engine: 3.7L TI-VCT V6 <i>Includes SEIC capability.</i>	Included
446	Transmission: 6-Speed Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X7L	3.73 Limited-Slip Axle Ratio	\$326.00
STDGV	GVWR: 9,000 lbs	Included
STDTR	Tires: 235/85R18C AS BSW	Included
STDWL	Wheels: 18" Steel w/Black Center Hubcap	Included
21G	Pewter Vinyl Dual Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest.</i>	Included
V	Vinyl Front Bucket Seats	Included
PAINT	Monotone Paint Application	STD
148WB	148" Wheelbase	STD
43R	Reverse Sensing System	\$296.00
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
80C	Cruise Control w/Message Center <i>Includes full trip computer and engine-hour meter.</i>	\$325.00
585	Radio: AM/FM Stereo w/Bluetooth <i>(29). Includes audio input jack, microphone and USB port.</i> <i>Includes:</i> <ul style="list-style-type: none"> - 4 Front Speakers - No rear speakers. 	\$135.00
18E	Front & Rear Vinyl Floor Covering <i>Includes wheel well liners and scuff plate kit.</i>	\$245.00
425	50-State Emissions System	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, Maintenance Supervisor, East Stroudsburg Area School District
 By: Sam Horn Date: 07/01/2019

45



Fred Beans Ford of W.C.
 1155 West Chester Pike, West Chester,
 Pennsylvania, 19382
 Office: 610-696-4700
 Fax: 610-696-9127

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950 Quote ID: ESTRD5GB6D

Selected Options (cont'd)

Code	Description	MSRP
<i>Standard equipment on all non-PFV vehicles including the 3.5L EcoBoost V6 and 3.2 I-5 class engines. Required for 3.7L Ti-VCT engines shipped to California emission state dealers (CA, CT, DE, MA, MD, ME, NJ, NY, OR, PA, RI, VT, WA). Optional for 3.7 Ti-VCT engines shipped to cross border state dealers (AZ, DC, ID, NH, NV, OH, VA, WV) and fleet orders.</i>		
VK_01	Pewter	N/C
YZ_01	Oxford White	N/C
SUBTOTAL		\$37,665.00
Destination Charge		\$1,495.00
TOTAL		\$39,160.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtie Boam, Maintenance Supervisor, East Stroudsburg Area School District
 By: Sam Horn Date: 07/01/2019

46



Fred Beans Ford of W.C.
 1155 West Chester Pike, West Chester,
 Pennsylvania, 19382
 Office: 610-696-4700
 Fax: 610-696-9127

2019 Transit-250, Medium Roof Cargo Van
 Medium Roof Cargo Van 147.6" WB Base(R2C)
 Price Level: 950 Quote ID: ESTRDSGBSD

Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$39,160.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
COSTARDISC COSTAR #025-013	COSTAR AND GOV DISCOUNTS QQ721	-\$8,616.00
Subtotal		\$30,544.00
<i>Post-Tax Adjustments</i>		
Code	Description	
mdf	Municipal Documentation Fees	\$144.00
Total		\$30,688.00

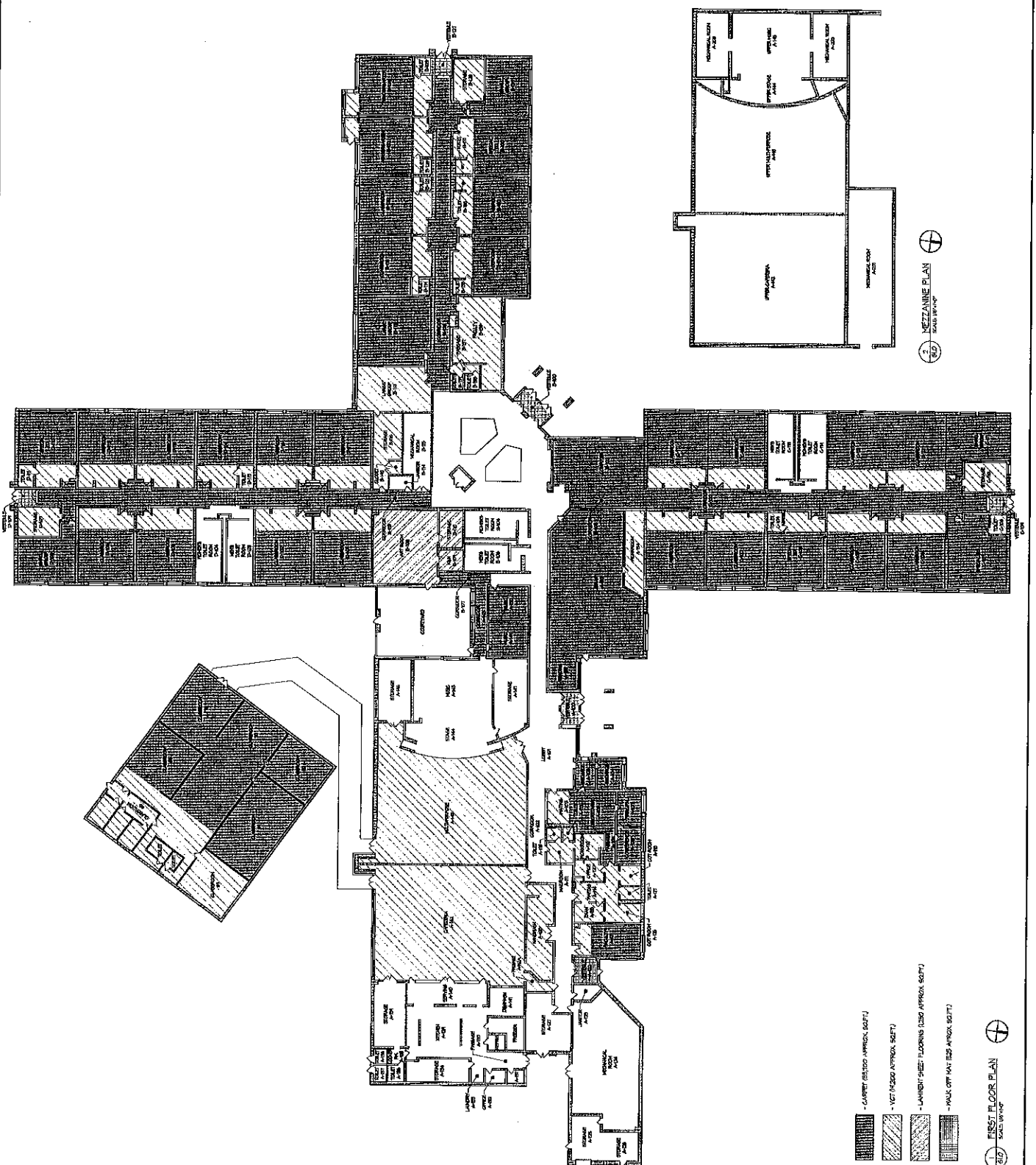
Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Curtis Beam, Maintenance Supervisor, East Stroudsburg Area School District
 By: Sam Horn Date: 07/01/2019

417



48

East Stroudsburg Area School District

Financial Analysis

July 9, 2019

Prepared by:

Jamie Doyle

Managing Director

&

Wes Hall

Senior Managing Consultant



PFM Financial Advisors LLC

213 Market Street

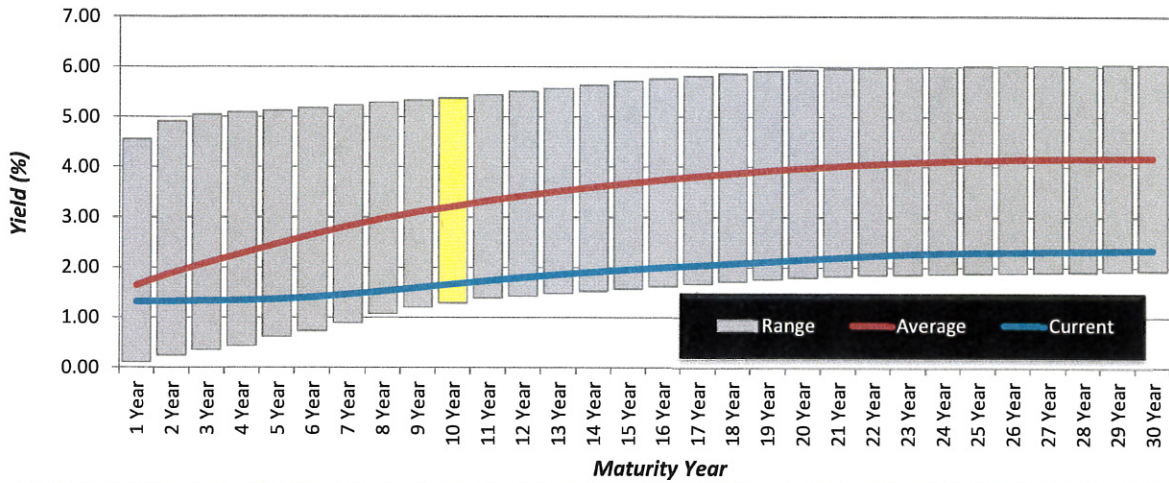
Harrisburg, PA 17101

717.232.2723 (P)

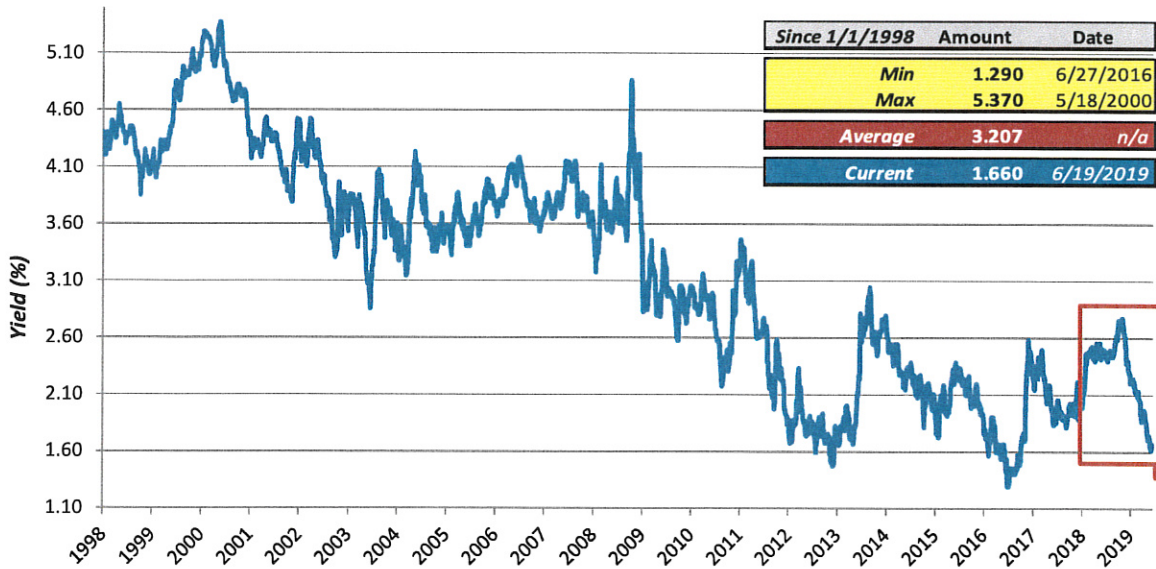
717.232.8610 (F)

www.pfm.com

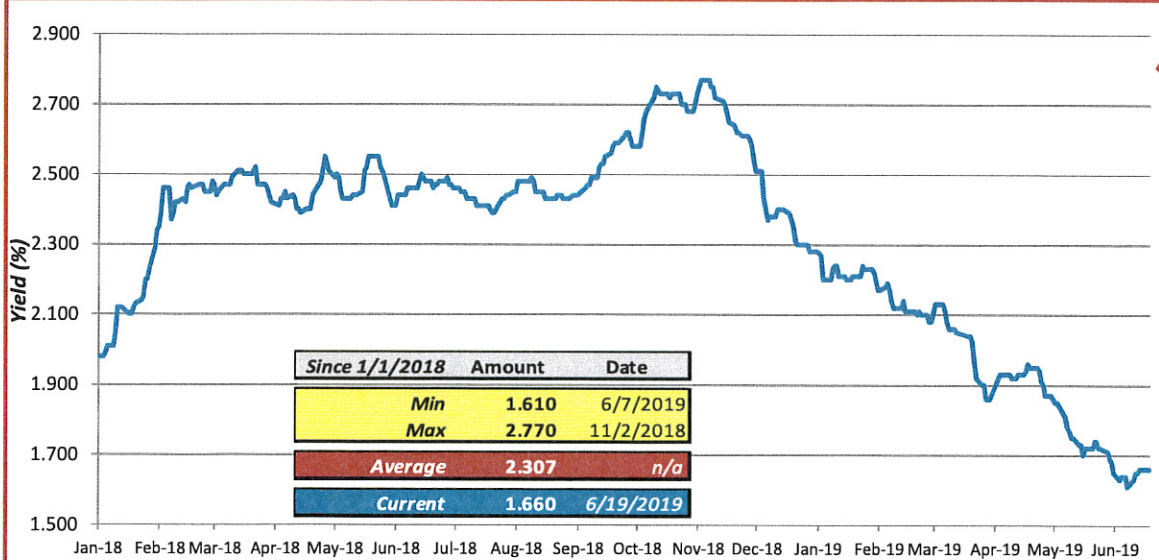
HISTORICAL MMD CURVE ILLUSTRATION - SINCE JANUARY 1, 1998



SPOT ANALYSIS - 10 YEAR MMD - SINCE JANUARY 1, 1998



SPOT ANALYSIS - 10 YEAR MMD - SINCE JANUARY 1, 2018



EAST STROUDSBURG AREA SCHOOL DISTRICT							
SERIES A OF 2014							
Bonds to be Refunded						Optional Redemption: September 1, 2019	

1	2	3	4	5	6	7	8
<u>Date</u>	<u>Principal</u>	<u>Rate</u>	<u>Interest</u>	<u>Semi-Annual Debt Service</u>	<u>Fiscal Year Debt Service</u>	<u>State Aid</u>	<u>Local Effort</u>
Assumes District makes regularly scheduled 9/1/2019 payment of \$119,461.25							
3/1/2020	5,000	2.400	119,461.25	124,461.25	124,461.25	7,539.25	116,922.00
9/1/2020			119,401.25	119,401.25			
3/1/2021	5,000	2.400	119,401.25	124,401.25	243,802.50	14,768.35	229,034.15
9/1/2021			119,341.25	119,341.25			
3/1/2022	5,000	2.400	119,341.25	124,341.25	243,682.50	14,761.08	228,921.42
9/1/2022			119,281.25	119,281.25			
3/1/2023	260,000	2.400	119,281.25	379,281.25	498,562.50	30,200.44	468,362.06
9/1/2023			116,161.25	116,161.25			
3/1/2024	620,000	2.450	116,161.25	736,161.25	852,322.50	51,629.47	800,693.03
9/1/2024			108,566.25	108,566.25			
3/1/2025	645,000	2.600	108,566.25	753,566.25	862,132.50	52,223.71	809,908.79
9/1/2025			100,181.25	100,181.25			
3/1/2026	670,000	2.625	100,181.25	770,181.25	870,362.50	52,722.24	817,640.26
9/1/2026			91,387.50	91,387.50			
3/1/2027	800,000	2.750	91,387.50	891,387.50	982,775.00	59,531.63	923,243.37
9/1/2027			80,387.50	80,387.50			
3/1/2028	1,625,000	3.000	80,387.50	1,705,387.50	1,785,775.00	108,173.39	1,677,601.61
9/1/2028			56,012.50	56,012.50			
3/1/2029	1,745,000	3.000	56,012.50	1,801,012.50	1,857,025.00	112,489.36	1,744,535.64
9/1/2029			29,837.50	29,837.50			
3/1/2030	1,925,000	3.100	29,837.50	1,954,837.50	1,984,675.00	120,221.77	1,864,453.23
TOTALS	8,305,000		2,000,576.25	10,305,576.25	10,305,576.25	624,260.69	9,681,315.56

PE% 10.26% (Temporary)
 AR% 59.04% (2018-2019)
 Net 6.06% Effective Reimbursement

52

**EAST STROUDSBURG AREA SCHOOL DISTRICT
REQUIRED TO CALL BONDS**

SERIES A OF 2014

	1	2	3	4
<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Required</u>	
9/23/2019	8,305,000.00	14,600.82	8,319,600.82	
TOTALS	8,305,000.00	14,600.82	8,319,600.82	

EAST STROUDSBURG AREA SCHOOL DISTR

SERIES OF 2019

ASSUMES SEPTEMBER 1 PRINCIPAL PAYMENTS

Settle 9/23/2019

REFUNDS THE SERIES A OF 2014

Dated 9/23/2019

1	2	3	4	5	6	7	8	9	10
Date	Principal	Coupon	Interest	Semi-Annual Debt Service	Fiscal Year Debt Service	State Aid	Proposed Local Effort	Existing Local Effort	Savings
3/1/2020			89,706.26	89,706.26	89,706.26	5,433.96	84,272.30	116,922.00	32,649.71
9/1/2020	5,000	1.950	102,197.00	107,197.00					
3/1/2021			102,148.25	102,148.25	209,345.25	12,681.10	196,664.15	229,034.15	32,370.00
9/1/2021	5,000	2.070	102,148.25	107,148.25					
3/1/2022			102,096.50	102,096.50	209,244.75	12,675.01	196,569.74	228,921.42	32,351.68
9/1/2022	245,000	2.080	102,096.50	347,096.50					
3/1/2023			99,548.50	99,548.50	446,645.00	27,055.54	419,589.46	468,362.06	48,772.60
9/1/2023	655,000	2.090	99,548.50	754,548.50					
3/1/2024			92,703.75	92,703.75	847,252.25	51,322.34	795,929.91	800,693.03	4,763.12
9/1/2024	680,000	2.110	92,703.75	772,703.75					
3/1/2025			85,529.75	85,529.75	858,233.50	51,987.53	806,245.97	809,908.79	3,662.82
9/1/2025	705,000	2.200	85,529.75	790,529.75					
3/1/2026			77,774.75	77,774.75	868,304.50	52,597.58	815,706.92	817,640.26	1,933.34
9/1/2026	835,000	2.290	77,774.75	912,774.75					
3/1/2027			68,214.00	68,214.00	980,988.75	59,423.43	921,565.32	923,243.37	1,678.05
9/1/2027	1,665,000	2.400	68,214.00	1,733,214.00					
3/1/2028			48,234.00	48,234.00	1,781,448.00	107,911.28	1,673,536.72	1,677,601.61	4,064.89
9/1/2028	1,780,000	2.520	48,234.00	1,828,234.00					
3/1/2029			25,806.00	25,806.00	1,854,040.00	112,308.55	1,741,731.45	1,744,535.64	2,804.18
9/1/2029	1,955,000	2.640	25,806.00	1,980,806.00					
3/1/2030					1,980,806.00	119,987.40	1,860,818.60	1,864,453.23	3,634.64

TOTALS 8,530,000 1,596,014.26 10,126,014.26 10,126,014.26 613,383.72 9,512,630.54 9,681,315.56 \$168,685.02

PE% 10.26% (Estimated)
AR% 59.04% (2018-2019)

Present Value of 0.10% \$58,713.07

Net 6.06% Effective Reimbursement

Savings Allocation	Amount	Percentage
School District's Share	168,685.02	2.03%
State's Share	<u>10,876.97</u>	<u>0.13%</u>
Total Savings	179,561.99	2.16%

54



East Stroudsburg Area School District
Sample Motion & Timeline
Financing Plan



Sample Motion

Resolved: The Board of School Directors of the East Stroudsburg Area School District (the "School District") does hereby authorize the Administration to work with PFM Financial Advisors LLC as Financial Advisor, Eckert Seamans Cherin & Mellott, LLC as Bond Counsel and the Solicitor in conjunction with the issuance of General Obligation Bonds, Series of 2019, issued via competitive bond sale, the proceeds for which will be used towards the current refunding of the District's General Obligation Bonds, Series A of 2014 at a minimum net savings target of \$_____ (2.00% historic benchmark = \$166,100)

Sample Timeline

July 9, 2019	Initial Presentation to the Board
	Authorization to Proceed
August 19, 2019	Competitive Internet Bond Sale (Lock-in Rates / Savings)
September 23, 2019	Settlement

55



Disclosures:

PFM is the marketing name for a group of affiliated companies providing a range of services. All services are provided through separate agreements with each company. This material is for general information purposes only and is not intended to provide or give a specific recommendation. Financial advisory services are provided by PFM Financial Advisors LLC and Public Financial Management Inc. Both are registered municipal advisors with the Securities and Exchange Commission (SEC) and the Municipal Securities Rulemaking Board (MSRB) under the Dodd-Frank Act of 2010. Investment advisory services are provided by PFM Asset Management LLC which is registered with the SEC under the Investment Advisers Act of 1940. Additional applicable regulatory information is available upon request. Swap advisory services are provided by PFM Swap Advisors LLC which is registered as a municipal advisor with both the MSRB and SEC, a commodity trading advisor with the Commodity Futures Trading Commission, and a member of the National Futures Association. Consulting services are provided through PFM Group Consulting LLC. PFM financial modeling platform for strategic forecasting is provided through PFM Solutions LLC. For more information regarding PFM's services or entities, please visit www.pfm.com.

The information and any analyses contained in this presentation are taken from, or based upon, information obtained from the recipient or from publicly available sources, the completeness and accuracy of which has not been independently verified, and cannot be assured by PFM. The information and any analyses in these materials reflect prevailing conditions and PFM's views as of this date, all of which are subject to change. To the extent projections and financial analyses are set forth herein, they may be based on estimated financial performance prepared by or in consultation with the recipient and are intended only to suggest reasonable ranges of results. Opinions, results, and data presented are not indicative of future performance. Actual rates may vary based upon market conditions at the time of pricing. The printed presentation is incomplete without reference to the oral presentation or other written materials that supplement it. To the extent permitted by applicable law, no employee or officer of PFM's financial advisory business, nor any of PFM's affiliated companies, accept any liability whatsoever for any direct or consequential loss arising from negligence or from any use of this presentation or its contents. Any municipal financial product or financial strategy referenced may involve significant risks, including, but not limited to: market, interest rate, or credit risk, and may not be suitable for all clients. The ultimate decision to proceed with any transaction rest solely with the client.

APPLICATION AND CERTIFICATION FOR PAYMENT

Produced by Document G702

Page 1 of 2 pages

To (Owner):
 East Stroudsburg Area School District
 50 Vine Street, East Stroudsburg, PA 18301

Project:
 North Campus Camera Installation

From (Contractor):
 Guyette Communications Industries
 90 Narrows Road, Plymouth, PA 18651

Via Architect:
 D'Huy Engineering, Inc

Contract For: General Construction Services / Design Build

3

Period to: 06/21/2019
 Start date: 04/18/2019

Owner:
 Architect:
 Contractor:

Project No. 287012
 Contract Date:

Contractor's Application for Payment

Change Order Summary		Description	Additions
C.O. Authorized	Date Approved		
Authorization 1	Date Approved		\$0.00
Authorization 2	Date Approved		\$0.00
Authorization 3	Date Approved		\$0.00
Authorization 4	Date Approved		\$0.00
Authorization 5	Date Approved		\$0.00
Authorization 6	Date Approved		\$0.00
Authorization 7	Date Approved		\$0.00
Authorization 8	Date Approved		\$0.00
Totals			\$0.00
Net change by Change Orders		Total Change Order amount ==>>	\$0.00

The undersigned Contractor certifies that to the best of the Contractor's knowledge information and the belief he Work covered by this application for Payment has been complete in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous certificates for Payment were issued and payments received from the Owner, that current payment shown herein is now due.

Contractor: Guyette Communications Industries

By: Mary Beth Guyette Date: 6/21/19

7/1/19 Recommended for Payment:
 Joshua Allen Joeh brace
 D'Huy Engineering, Inc.

Application is made for Payment, as shown below, in connection with the Contract Continuation sheet AIA Document G703 is attached.

1. Original Contract Sum	\$342,736.00
2. Net Change by Change orders	\$0.00
3. Contract Sum to date	\$342,736.00
4. Total Complete & Stored to date	\$236,655.00
Column G on G703	
5. Retainage:	\$23,665.50
a. 10 %	\$236,655.00
10 % of completed work (Column D&E on G703)	\$0.00
b. 10 %	\$0.00
10 % Of Stored Material (Column F on G703)	\$0.00
Total Retainage (line 5a + 5b or	
Total in Column I of G703)	\$23,665.50
6. Total Earned Less Retainage	\$212,989.50
(Line 4 less Line 5 total)	
7. Less Previous Certificates for	
Payments (line 6 from Prior Certificate)	\$165,686.40
8. Current Payment Due	\$47,303.10
9. Balance to Finish, Plus Retainage	\$129,746.50
(Line 3 less Line 6)	

State of PA County of Lycoming Day of June, 2019

Subscribed and sworn to before me this

Notary Public: Jeanne Mahally

My Commission expires: Jan 28, 2022

Commonwealth of Pennsylvania - Notary Seal
 Joanne Mahally, Notary Public
 Luzerne County
 My commission expires January 28, 2022
 Commission number 1281377
 Member, Pennsylvania Association of Notaries

CONTINUATION SHEET

Document G703

Document G702 APPLICATION AND CERTIFICATION FOR PAYMENT, containing Contractor's Signed, Certification is attached in Tabulations below, amounts are stated to the nearest dollar. Use Column 1 on Contracts where variable retainage for line items may apply

APPLICATION NUMBER: 3
 APPLICATION DATE: June 20, 2019
 PERIOD TO: June 21, 2019
 ARCHITECT'S PROJECT NO: 287012

A Line No.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK FROM PREVIOUS APPLICATION (D+E)	E COMPLETED THIS PERIOD	F MATERIAL PRESENTLY STORED (NOT IN D OR E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C-G)	I Retainer amounts
1	Bonds and Submittals	\$6,500.00	\$6,500.00	\$0.00	\$0.00	\$6,500.00	\$0.00	\$650.00
2	Delivery of Cat6A cable	\$49,600.00	\$49,600.00	\$0.00	\$0.00	\$49,600.00	\$0.00	\$4,960.00
3	Run cable at Bushkill (48 cameras)	\$17,510.00	\$17,510.00	\$0.00	\$0.00	\$17,510.00	\$0.00	\$1,751.00
4	Install sleeve, patch panel, jacks, test, camera, aim	\$7,008.00	\$7,008.00	\$0.00	\$0.00	\$7,008.00	\$0.00	\$700.80
5	Run cable at High School (152 cameras)	\$57,760.00	\$57,760.00	\$0.00	\$0.00	\$57,760.00	\$0.00	\$5,776.00
6	Install sleeve, patch panel, jacks, test, camera, aim	\$23,256.00	\$21,907.00	\$1,349.00	\$0.00	\$23,256.00	\$0.00	\$2,325.60
7	Run cable at Lehman (130 cameras)	\$49,400.00	\$9,900.00	\$39,500.00	\$0.00	\$49,400.00	\$0.00	\$4,940.00
8	Install sleeve, patch panel, jacks, test, camera, aim	\$19,890.00	\$0.00	\$10,710.00	\$0.00	\$10,710.00	\$9,180.00	\$1,071.00
9	Run cable at Bus Garage and Services	\$6,460.00	\$6,460.00	\$0.00	\$0.00	\$6,460.00	\$0.00	\$646.00
10	Install sleeve, patch panel, jacks, test, camera, aim	\$2,601.00	\$2,601.00	\$0.00	\$0.00	\$2,601.00	\$0.00	\$260.10
11	Remove old cameras	\$16,800.00	\$2,000.00	\$1,000.00	\$0.00	\$3,000.00	\$13,800.00	\$300.00
12	Excavation, Dual 4" conduits and Quasile boxes	\$23,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,806.00	\$0.00
13	Fiber, Install, Term and Test	\$5,900.00	\$2,850.00	\$0.00	\$0.00	\$2,850.00	\$3,050.00	\$285.00
14	Q Allowance #1 100 each Unit Price 1 Cable install	\$11,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,400.00	\$0.00
15	Q Allowance #2 25 each Unit Price 2 Camera install	\$13,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.00	\$0.00
16	Q Allowance #3 240 hours Unit Price 3 Journeyman labor	\$28,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,320.00	\$0.00
17	Closeout	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00	\$0.00
18								
19								
	Additional Items	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Original Contract sum	\$342,736.00	\$184,096.00	\$52,559.00	\$0.00	\$236,655.00	\$106,081.00	\$23,665.50
	Add-ons	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Change order amount total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Grand Totals	\$342,736.00	\$184,096.00	\$52,559.00	\$0.00	\$236,655.00	\$106,081.00	\$23,665.50
	Current Payment request minus retainer amount					\$52,559.00	Minus Retainer =	\$47,303.10

Total of original contract and change orders	\$47,303.10	13.80%	\$295,432.90
Current Payment request and previous certificate amount	\$47,303.10		

58



AIA Document G702™ - 1992

Application and Certificate for Payment

TO OWNER: East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

PROJECT: 119010
INVOICE 119010-001
North HS and Lehman Intermediate
Dingmans Ferry, PA 18328

APPLICATION NO: 1
PERIOD TO: 6/20/2019

DISTRIBUTION TO: OWNER ARCHITECT CONTRACTOR FIELD OTHER

FROM CONTRACTOR: Jottan, Inc.
PO Box 166
Florence, NJ 08518

VIA ARCHITECT: D'Huy Engineering
One East Broad St., Suite 310
Bethlehem, PA 18018

CONTRACT FOR: ARCHITECT CONTRACTOR FIELD OTHER

CONTRACT DATE: 3/19/2019

PROJECT NOS: / /

CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract. AIA Document G703™, Continuation Sheet, is attached.

1. ORIGINAL CONTRACT SUM \$ 7,008,635.00
2. NET CHANGE BY CHANGE ORDERS \$ 0.00
3. CONTRACT SUM TO DATE (Line 1 + 2) \$ 7,008,635.00
4. TOTAL COMPLETED & STORED TO DATE (Column G on G703) \$ 1,227,662.00
5. RETAINAGE:
 - a. 10.0% of Completed Work (Columns D + E on G703) \$ 11,800.00
 - b. 0.0% of Stored Material (Column F on G703) \$ 0.00

Total Retainage (Lines 5a + 5b, or Total in Column I of G703) \$ 11,800.00

6. TOTAL EARNED LESS RETAINAGE \$ 1,215,862.00
(Line 4 minus Line 5 Total)

7. LESS PREVIOUS CERTIFICATES FOR PAYMENT \$ 0.00
(Line 6 from prior Certificate)

8. CURRENT PAYMENT DUE \$ 1,215,862.00

9. BALANCE TO FINISH, INCLUDING RETAINAGE \$ 5,792,773.00
(Line 3 minus Line 6)

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner	\$ 0.00	\$ 0.00
Total approved this month	\$ 0.00	\$ 0.00
TOTAL	\$ 0.00	\$ 0.00
NET CHANGES by Change Order	\$ 0.00	\$ 0.00

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

AIA Document G702™ - 1992. Copyright © 1953, 1963, 1965, 1971, 1978, 1983 and 1992 by The American Institute of Architects. All rights reserved. WARNING: This AIA Document is protected by U.S. Copyright Law and International Treaties. Unauthorized reproduction or distribution of this AIA Document, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under the law. Purchasers are permitted to reproduce ten (10) copies of this document when completed. To report copyright violations of AIA Contract Documents, e-mail The American Institute of Architects' legal counsel, copyright@aia.org. 010714C04

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR: Jottan, Inc.
By: *[Signature]*
State of: New Jersey
County of: BURLINGTON
Subscribed and sworn to before me this _____ Date: JUN 20, 2019

Notary Public: *[Signature]*
My commission expires: April 15, 2023
CAROLINE SMITH
Commission # 2432632
Notary Public, State of New Jersey

ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED \$ 1,215,862.00
(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT: *[Signature]*
By: *[Signature]*
Date: 7/1/19

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

59



AIA Document G703™ - 1992

From Contractor:
Jottan, Inc.
PO Box 166
Florence, NJ 08518

To:
East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

Continuation Sheet

AIA Document G703™-1992, Application and Certificate for Payment, or G732™-2009,

Application and Certificate for Payment, Construction Manager as Adviser Edition, Project:

119010

INVOICE 119010-001

North HS and Lehman Intermediate

Dingmans Ferry, PA 18328

In tabulations below, amounts are in US dollars.

Use Column I on Contracts where variable retainage for line items may apply.

APPLICATION NO:

APPLICATION DATE: 6/20/2019

PERIOD TO: 8/20/2019

ARCHITECT'S PROJECT NO:

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		E THIS PERIOD	F MATERIALS PRESENTLY STORED (Not in D or E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C-G)	I RETAINAGE (If variable rate)
			FROM PREVIOUS APPLICATION (D + E)	% (G ÷ C)					
1	BONDS	82,000.00	0.00		82,000.00	0.00	82,000.00	0.00	8,200.00
2	PHASE I	0.00	0.00		0.00	0.00	0.00	0.00	0.00
3	MOBILIZATION	50,000.00	0.00		25,000.00	0.00	25,000.00	25,000.00	2,500.00
4	EQUIPMENT	110,000.00	0.00		11,000.00	0.00	11,000.00	99,000.00	1,100.00
5	ROOF VACUUM	36,000.00	0.00		0.00	0.00	0.00	36,000.00	0.00
6	ROOF DEMO	160,000.00	0.00		0.00	0.00	0.00	160,000.00	0.00
7	ROOFING - MATERIALS	2,219,105.00	0.00		0.00	1,109,662.00	1,109,662.00	1,109,443.00	0.00
8	ROOFING - LABOR	517,000.00	0.00		0.00	0.00	0.00	517,000.00	0.00
9	SHEET METAL - MATERIALS	551,640.00	0.00		0.00	0.00	0.00	551,640.00	0.00
10	SHEET METAL - LABOR	129,000.00	0.00		0.00	0.00	0.00	129,000.00	0.00
11	MASONRY - THRU WALL	225,540.00	0.00		0.00	0.00	0.00	225,540.00	0.00
12	PLUMBING- DRAINS	106,500.00	0.00		0.00	0.00	0.00	106,500.00	0.00
13	PUNCHLIST	5,000.00	0.00		0.00	0.00	0.00	5,000.00	0.00
14	PHASE II	0.00	0.00		0.00	0.00	0.00	0.00	0.00
15	MOBILIZATION	45,000.00	0.00		0.00	0.00	0.00	45,000.00	0.00
16	EQUIPMENT	75,000.00	0.00		0.00	0.00	0.00	75,000.00	0.00
17	ROOF VACUUM	25,000.00	0.00		0.00	0.00	0.00	25,000.00	0.00
18	ROOF DEMO	105,000.00	0.00		0.00	0.00	0.00	105,000.00	0.00
19	ROOFING - MATERIALS	1,225,555.00	0.00		0.00	0.00	0.00	1,225,555.00	0.00
20	ROOFING - LABOR	321,800.00	0.00		0.00	0.00	0.00	321,800.00	0.00
21	SHEET METAL - MATERIAL	364,080.00	0.00		0.00	0.00	0.00	364,080.00	0.00
22	SHEET METAL - LABOR	80,000.00	0.00		0.00	0.00	0.00	80,000.00	0.00
23	MASON-THRU WALL	196,000.00	0.00		0.00	0.00	0.00	196,000.00	0.00
24	PLUMBING - DRAINS	56,000.00	0.00		0.00	0.00	0.00	56,000.00	0.00
25	PUNCHLIST	5,000.00	0.00		0.00	0.00	0.00	5,000.00	0.00
GRAND TOTAL		6,690,220.00	0.00		118,000.00	1,109,662.00	1,227,662.00	5,462,558.00	11,800.00

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

AIA Document G703™ - 1992. Copyright © 1963, 1965, 1966, 1967, 1970, 1978, 1983 and 1992 by The American Institute of Architects. All rights reserved. This AIA Document is protected by U.S. Copyright Law and International Treaties. Unauthorized reproduction or distribution of this AIA Document, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under the law. Purchasers are permitted to reproduce ten (10) copies of this document when completed. To report copyright violations of AIA Contract Documents, e-mail The American Institute of Architects' legal counsel, copyright@aia.org. 101214AC04

60



AIA Document G703™ - 1992

To: East Stroudsburg Area SD
50 Vine Street
East Stroudsburg, PA 18301

From Contractor:
Joffan, Inc.
PO Box 166
Florence, NJ 08518

Continuation Sheet

APPLICATION NO: 1

APPLICATION DATE: 2/20/2019

PERIOD TO: 6/20/2019

ARCHITECT'S PROJECT NO:

AIA Document G702™ - 1992, Application and Certificate for Payment, or G732™ - 2009, Project: 119010

Application and Certificate for Payment, Construction Manager as Adviser Edition, 119010

INVOICE 119010-001

North HS and Lehman Intermediate
Dingmans Ferry, PA 18328

In tabulations below, amounts are in US dollars.

Use Column I on Contracts where variable retainage for line items may apply.

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		E THIS PERIOD	F MATERIALS PRESENTLY STORED (Not in D or E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C - G)	I RETAINAGE (If variable rate)
			FROM PREVIOUS APPLICATION (D + E)	THIS PERIOD					
26	CLOSEOUTS	10,000.00	0.00	0.00	0.00	0.00	0.00	10,000.00	0.00
27	ALLOWANCES	308,415.00	0.00	0.00	0.00	0.00	0.00	308,415.00	0.00
GRAND TOTAL		7,008,635.00	0.00	118,000.00	1,109,662.00	1,227,662.00	18	5,780,973.00	11,800.00

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

AIA Document G703™ - 1992. Copyright © 1963, 1965, 1966, 1967, 1970, 1978, 1983 and 1992 by The American Institute of Architects. All rights reserved. This AIA® Document is protected by U.S. Copyright Law and International Treaties. Unauthorized reproduction or distribution of this AIA® Document, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under the law. Purchasers are permitted to reproduce ten (10) copies of this document when completed. To report copyright violations of AIA Contract Documents, e-mail The American Institute of Architects' legal counsel, copyright@aia.org. 10121MAC04

61

APPLICATION AND CERTIFICATION FOR PAYMENT (SUMMARY SHEET)

INV NBR: 39994255

TO: EAST STROUDSBURG SCHOOL DIST
 CONTRACT NAME: East Stroudsburg SD North L/H
 CONTRACT NO: 02
 APPLICATION DATE: 17-JUN-19
 PERIOD TO: 17-JUN-19
 CUST PROJECT NO: Signed Proposal

FROM: Trane
 1185 NORTH WASHINGTON STREET
 WILKES BARRE, PA 18705
 CONTRACT LOCATION:
 See applicable Tax Detail page(s)

CONTRACT DATE: 27-NOV-18
 CONTRACT NUMBER: CID00068098
 CUST PO NO: Signed Proposal

The undersigned Company Certifies that to the best of the Company's knowledge, information and belief, the work covered by this Application For Payment has been completed in accordance with the Contract Documents, and that current payment shown herein is now due

COMPANY: Trane
 By: *[Signature]*
 State of: Pennsylvania
 County of: Luzerne
 Subscribed and sworn to before me this 17th day of June 2019
 DATE: 6/17/19

My Commission expires: November 30, 2019

CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the undersigned company Certifies that to the best of their knowledge, information and belief, the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the company indicated above is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED: \$582,096.10

(Attach explanation if amount certified differs from the amount applied for. Initial all figures on this Application and on the Detail Sheet that are changed to conform to the amount certified.)

CERTIFIER: *[Signature]* Date: 6/21/19
 ACCEPTANCE: *[Signature]* Date: *[Blank]*

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the company named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the party under this Contract.

- 1. ORIGINAL CONTRACT SUM: \$2,838,638.00
- 2. Net Change by Change Orders: \$0.00
- 3. CONTRACT SUM TO DATE: (Line 1 +/- 2) \$2,838,638.00
- 4. TOTAL COMPLETED & STORED TO DATE: (Column G on Detail Sheet) \$929,523.23

- 5. RETAINAGE:
 - a. 10.00% of Completed Work: \$92,952.33
 - b. 0.00% of Stored Material: \$0.00

- (Column F on Detail Sheet)
 Total Retainage: \$92,952.33
 (Line 5a + 5b or Total in Column I of Detail Sheet)
- 6. TOTAL EARNED LESS RETAINAGE: \$836,570.90

- 7. LESS PREVIOUS CERTIFICATES FOR PAYMENT: (Line 4 less Line 5 Total) \$254,474.80
- 8. CURRENT PAYMENT DUE: Before applicable Sales Tax \$582,096.10

- 9. BALANCE TO FINISH, INCLUDING RETAINAGE: (Line 3 less line 6) \$2,002,067.10

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months	\$0.00	\$0.00
Total approved this Month	\$0.00	\$0.00
TOTALS	\$0.00	\$0.00
NET CHANGES by Change Order	\$0.00	\$0.00

DETAIL SHEET

INV NBR: 39994255

APPLICATION AND CERTIFICATE FOR PAYMENT,
containing Certification, is attached.

APPLICATION NO: 02
APPLICATION DATE: 17-JUN-19
PERIOD TO: 17-JUN-19

CUST PO NUMBER: Signed Proposal
CONTRACT DATE: 27-NOV-18
CONTRACT NUMBER: CID000068098

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		E THIS PERIOD	F MATERIALS PRESENTLY STORED (NOT IN D OR IE)	G TOTAL COMPLETED AND STORED TO DATE (D + E + F)	H BALANCE TO FINISH (C - G)	I RETAINAGE
			FROM PREVIOUS APPLICATION (D + E)	THIS PERIOD					
1	Engineering	33,050.22	9,915.07	14,872.60	0.00	24,787.67	8,262.55	2,478.77	
2	Mechanical Installation	634,094.00	0.00	0.00	0.00	0.00	634,094.00	0.00	
3	Programming/Commissioning	248,096.12	4,961.92	44,657.30	0.00	49,619.22	198,476.90	4,961.92	
4	Project Management	83,652.03	1,673.04	15,057.37	0.00	16,730.41	66,921.62	1,673.04	
5	Material	933,131.83	186,626.37	373,252.73	0.00	559,879.10	373,252.73	55,987.91	
6	Valves	110,880.00	0.00	0.00	0.00	0.00	110,880.00	0.00	
7	ATC Installation	795,733.80	79,573.38	198,933.45	0.00	278,506.83	517,226.97	27,850.69	
TOTAL		2,838,638.00	282,749.78	646,773.45	0.00	929,523.23	1,909,114.77	92,962.33	

63

TAX DETAIL SHEET

INV NBR: 39994255

APPLICATION AND CERTIFICATE FOR PAYMENT,
containing Certification, is attached.

APPLICATION NO:
APPLICATION DATE:
PERIOD TO:

02
17-JUN-19
17-JUN-19

GUST PO NUMBER:
CONTRACT DATE:
CONTRACT NUMBER:

Signed Proposal
27-NOV-18
CID00068098

Billing this period less retainage: \$582,096.10
Applicable Sales Taxes:
Tax State @ 0.00% \$0.00
Tax County @ 0.00% \$0.00
Tax City @ 0.00% \$0.00
Tax District @ 0.00% \$0.00

Location: EAST STROUDSBURG SCHOOL DIST
257 TIMBERWOLF DRIVE

DINGMANS FERRY, PA 18328

64



TRANE

Trane U.S. Inc.

3600 PAMMEL CREEK ROAD
LA CROSSE, WI 546017599

PAYMENT REQUISITION

Remit To: Trane U.S. Inc.
PO BOX 408469
ATLANTA, GA 30384-6469

TYPE	INVOICE
*** NUMBER	39994255
DATE	17-JUN-19
PAGE	1
PURCHASE ORDER NUMBER	Signed Proposal
CONTRACT NAME	East Stroudsburg SD North LI/H
CUSTOMER ACCOUNT #	9644415
PREVIOUS #	

Bill To: EAST STROUDSBURG SCHOOL DIST
50 VINE STREET
EAST STROUDSBURG, PA 18301

Contract Name and Location: See applicable Tax Detail page(s)

Payment Terms	Due Date	Credit Job #	Contract #
N30	17-JUL-19	D424674	CID00068098

Application No. 02 for work completed thru 17-JUN-19

1. ORIGINAL CONTRACT SUM:	\$2,838,638.00	4. TOTAL COMPLETED & STORED TO DATE:	\$929,523.23
2. Net Change by Change Orders:	\$0.00	a. Percentage Completed:	<u>32.75%</u>
3. CONTRACT SUM TO DATE:	\$2,838,638.00	5. RETAINAGE:	
		a. <u>10.00%</u> of Completed Work:	\$92,952.33
		b. <u>0.00%</u> of Stored Material:	\$0.00
		Total Retainage	\$92,952.33
		6. TOTAL EARNED LESS RETAINAGE:	\$838,570.90
		7. LESS PREVIOUS REQUESTS FOR PAYMENT:	\$254,474.80

8. CURRENT PROJECT PAYMENT DUE: (Before Applicable Sales Taxes)	\$582,096.10
9. Applicable Sales Taxes: See applicable Tax Detail page(s)	\$0.00
10. Amount Due This Requisition: Currency: USD	\$582,096.10
*** PLEASE REFERENCE NUMBER	39994255 WITH YOUR PAYMENT

Sections Included: Summary Sheet, Detail Sheet(s) and Tax Detail Sheet(s)

SPECIAL INSTRUCTIONS:

Federal Tax ID: 25-0900465

Form 04181903

0.5% Discount:
*Payment within 10 days of invoice date
*Account must be current

65

J.T. Lambert Intermediate

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why: Replace whiteboards that were not done properly in the past.

Need: Some chalk boards were painted with a whiteboard material in the past, and they are messed up.

Suggested replacement:

Chalkboards are to be replaced with the proper resurfacing material.

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

Everase - \$7,129.08		
US Marketboards \$12,440.71	School Specialty 18,072.22	Everwhite \$3,631.80

C. Please complete an Independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)**D. Procurement Method:**

- Quote, RFP, Other

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes/No

- Fund 10, 29, 32

- Account #_ 10-2380-751-000-20-517-000-000-0000

F. Selection of winning proposal

- Was the lowest price selected? If not, explain why and the process of selecting the vendor. No, the lowest price was not selected.

The lowest price does not offer, or include installation

G. Other of their product.

We chose to go with the second lowest company Everase. They installed most of our whiteboards last year and did a phenomenal job. We trust that they will fix our boards that are messed up.



Everase Corporation

90 Industrial Drive
 Ivyland, PA 18974
 Phone: 800-484-6877
 Fax: 215-323-4135
 orders@everase.com

QUOTE

DATE: 4/23/2019
 QUOTE # 11603

To:
 Craig Reichl
 J.T. Lambert Intermediate School
 2000 Millford Rd
 East Stroudsburg, PA 18301-8549
 Phone: 670-424-8430
 Email: craig-reichl@eesad.net

Salesperson	Ship via	Price Good Thru	Terms
Mike Reid	Installed	6/22/2019	Net 30 days

Quantity	Description	Unit Price	Discount	Discounted Unit Price	UOM	Amount
242.00	Turnkey Installation of Everase Dry Erase High Gloss Resurfacing Material, 60" high AA11NA-I	\$ 29.00	8%	\$ 26.88	LF	\$ 6,468.66
1.00	Turnkey Installation of Everase Magnetic Dry Erase Whiteboard with Premium Aluminum Frame - with marker tray, 4' x 4' BC2A1Y-48x48-Y-I	\$ 263.00	8%	\$ 241.96	EA	\$ 241.96
12.00	Turnkey Installation of Everase Dry Erase High Gloss Resurfacing Material with Music Staff Lines (4 staves), 60" high AA12NA-I	\$ 39.00	8%	\$ 35.88	LF	\$ 430.66
TOTAL						\$ 7,129.66

Co-Stars Contract # 004-082
 Co-Stars Vendor # 381779
 Co-Stars Vendor Name: Everase Corporation

Terms and Conditions:

- 1) This price quote is only valid if all line items are purchased under one purchase order.
- 2) Attached is a list of classrooms included in this price quote for your reference.
- 3) Our installation terms & conditions and 10 year warranty are attached.
- 4) Please forward your purchase order to orders@everase.com or fax # 215-323-4135.
- 5) All prices are in U.S. dollars.
- 6) Buyer is responsible to pay any necessary sales and/or county sales and use tax as required by law.

67

US MARKERBOARD ^(/cart) [®]

(/)

☎ 800-791-2946 (tel:+1-800-791-2946)

💬 Live Chat

🔍 Search entire site...



Custom Products (/custom-products)

🔗 (/help)

Shopping Cart

PROCEED TO CHECKOUT >

(/checkout/address-information)



4'H x 6'W Brite-Write Porcelain Magnetic White Markerboard with Aluminum Frame and Tray (p/brite-write-porcelain-magnetic-white-marerboards/46336/151791)

SKU #	CLRW4872
Unit Price	\$428.99
Item Total	\$12,440.71

29

QUANTITY

🔄 UPDATE

🗑 REMOVE

👉 Enter promo code

Product Cost

\$12,440.71

68

Quote / Saved Cart





[Sign In / Register](#)

Your Shopping Cart

Cart 1810455705874 | Last modified on 06/25/2019

Prices are subject to change in saved carts.

29 Items

Product	Delivery	Quantity	Unit Price	Total Price
 Post-it Super Sticky Dry Erase Surface Rolls, 50 x 4 Feet Item #: 1569053 Ships Directly from Manufacturer Typically Within 2 Weeks	 Free Shipping Eligible: Details	<input type="text" value="29"/>	\$798.95	\$18,072.22

Subtotal \$18,072.22

Total \$18,072.22

Excludes Tax and Shipping Charges.
Please login or enter an address to see your updated total.

69



W158 N9332 Nor-X-Way Avenue
Menomonee Falls, WI 53051

Telephone: (800) 335-7319
Fax: (262) 250-7176
E-mail: sales@everwhiteboards.com
www.everwhiteboards.com

Bill to
J.T. Lambert Intermediate
2000 Milford Road
East Stroudsburg, PA 18301

QUOTE

Quote #: 22481-1

Date: 6/25/2019

Ship to
J.T. Lambert Intermediate
2000 Milford Road
East Stroudsburg, PA 18301

Item number	Configuration	Description	Quantity	Price each	Amount
L1000	50.00 x 48.00	50" x 48" EverWhite 1/16" Thick Magnetic Resurfacing Panel with Adhesive Backing	23.000	126.00	2,898.00
Custom Cut		Custom Cut	23.000	16.00	368.00
Freight		Freight Charge Dock To Dock Delivery	1.000	365.80	365.80
				Total	3,631.80

Note:
It is the customers responsibility to unload shipments from the delivery truck. Special delivery accommodations must be requested at the time order is placed. Additional charges may apply.

Quote based on pricing effective March 2015. This quote is valid for 30 days from the issue date. Prices subject to change. Sales tax may be charged when shipping to WI, CA, NJ, OH, GA, AZ, TX, WA, CO, IL, IN, MD, MI, MN, NC, SC, SD, IA, LA, NE, UT & NY.

We know you will enjoy the EverWhite Difference!

Accepted by: _____ Title: _____ Date: _____

Does not include installation

70

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why:

To have the ability to access all of our outdoor facilities safely and in a timely fashion.

Need:

The North Athletic Department currently does not have and has never had a Gator.
The
Gator is needed so as to provide the opportunity to traverse the campus effectively.

Suggested replacement:

B. Cost Estimate: if over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

Hilltop John Deere Sales/Service - \$11,726.71

Deer Country Farm and Lawn - \$11,776.00

Central Jersey Equipment - \$14,450.00

C. Please complete an independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)

D. Procurement Method:

- Quote

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes/No
- Fund 10
- Account # 10-3250-762-000-30-819-550-000-5000-

F. Selection of winning proposal

- Was the lowest price selected? If not, explain why and the process of selecting the vendor.

Yes, the lowest quote was accepted.

G. Other



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Hilltop Sales & Service, Inc.
158 Falcone Road
Bangor, PA 18013
610-588-4088
hilltops@epix.net

Quote Summary

Prepared For:

East Stroudsburg Area School District
50 Vine St
East Stroudsburg, PA 18301
Business: 570-588-4420
KIERAN-PRYOR@ESASD.NET

Delivering Dealer:

Hilltop Sales & Service, Inc.
Michael Labarre
158 Falcone Road
Bangor, PA 18013
Phone: 610-588-4088
hilltopsales2@frontier.com

Quote ID: 18543960

Created On: 17 November 2018

Last Modified On: 19 November 2018

Expiration Date: 17 December 2018

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE TX (Model Year 19)	\$ 14,128.56	\$ 11,726.71 X	1 =	\$ 11,726.71
Contract: PA State Pwr Equip 4400011369 (PG 61 CG 22)				
Price Effective Date: November 17, 2018				
Equipment Total				\$ 11,726.71

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 11,726.71
Trade In	
SubTotal	\$ 11,726.71
Est. Service Agreement Tax	\$ 0.00
Total	\$ 11,726.71
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 11,726.71

Salesperson : X _____

73

Accepted By : X _____



JOHN DEERE



Selling Equipment

Quote Id: 18543960

Customer Name: EAST STROUDSBURG AREA SCHOOL DISTRICT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Hilltop Sales & Service, Inc.
158 Falcone Road
Bangor, PA 18013
610-588-4088
hilltops@epix.net

JOHN DEERE TX (Model Year 19)

Contract: PA State Pwr Equip 4400011369 (PG 61 CG 22)

Suggested List *

Price Effective Date: November 17, 2018

\$ 14,128.56

Selling Price *

\$ 11,726.71

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
571HM	TX (Model Year 19)	1	\$ 8,649.00	17.00	\$ 1,470.33	\$ 7,178.67	\$ 7,178.67
Standard Options - Per Unit							
001A	US/Canada	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0509	PR - All Terrain Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1016	AT (All Terrain) Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3003	Deluxe Cargo Box with Brake and Taillights and Spray-On Liner	1	\$ 442.00	17.00	\$ 75.14	\$ 366.86	\$ 366.86
3100	Cargo Box Manual Lift	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 442.00		\$ 75.14	\$ 366.86	\$ 366.86
Dealer Attachments/Non-Contract/Open Market							
BM24804	Remote Cargo Box Release Kit	1	\$ 118.77	17.00	\$ 20.19	\$ 98.58	\$ 98.58
BM22600	Deluxe Glass Cab	1	\$ 4,189.06	17.00	\$ 712.14	\$ 3,476.92	\$ 3,476.92
BM22138	Electrical Kit - Deluxe Glass Cab	1	\$ 234.33	17.00	\$ 39.84	\$ 194.49	\$ 194.49
BM20414	Heavy-Duty Suspension Kit	1	\$ 177.61	17.00	\$ 30.19	\$ 147.42	\$ 147.42
BM21462	Windshield Wiper Kit	1	\$ 317.79	17.00	\$ 54.02	\$ 263.77	\$ 263.77
Dealer Attachments Total			\$ 5,037.56		\$ 856.39	\$ 4,181.18	\$ 4,181.18
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Suggested Price						\$ 11,726.71	

74
Confidential



JOHN DEERE



Selling Equipment

Quote Id: 18543960

Customer Name: EAST STROUDSBURG AREA SCHOOL DISTRICT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Hilltop Sales & Service, Inc.
158 Falcone Road
Bangor, PA 18013
610-588-4088
hilltops@epix.net

Total Selling Price	\$ 14,128.56	\$ 2,401.86	\$ 11,726.70	\$ 11,726.71
----------------------------	---------------------	--------------------	---------------------	---------------------

75



YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

For any questions, please contact:

- Shipping address
- Billing address
- Vendor: John Deere Company
- 2000 John Deere Run Cary,
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

Matthew Schlegel

Deer Country Farm and Lawn
6670 Ruppsville Road
Allentown, PA 18106

Tel: 610-398-2553

Mobile Phone: 717-629-4139

Fax: 610-398-0650

Email: mattschlegel@deercountry.net

The John Deere Government Sales Team

76



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Deer Country Farm and Lawn
6670 Ruppssville Road
Allentown, PA 18106
610-398-2553
allentowninfo@deercountry.net

Quote Summary

Prepared For:

East Stroudsburg School Distri
50 Vine St
East Stroudsburg, PA 18301
Business: 570-656-4284

Delivering Dealer:

Deer Country Farm and Lawn
Matthew Schlegel
6670 Ruppssville Road
Allentown, PA 18106
Phone: 610-398-2553
Mobile: 717-629-4139
mattschlegel@deercountry.net

Quote ID: 19919626
Created On: 25 June 2019
Last Modified On: 25 June 2019
Expiration Date: 25 July 2019

Equipment Summary

	Selling Price	Qty	Extended
JOHN DEERE TX (Model Year 19)	\$ 11,747.14 X	1 =	\$ 11,747.14

Contract: PA Ag and Grounds Keeping Type Power Equip 4400020085 (PG 61 CG 22)

Price Effective Date: June 25, 2019

Equipment Total

\$ 11,747.14

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 11,747.14
Trade In	
SubTotal	\$ 11,747.14
Est. Service Agreement Tax	\$ 0.00
Total	\$ 11,747.14
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 11,747.14

Salesperson : X _____

77

Accepted By : X _____



JOHN DEERE



Selling Equipment

Quote Id: 19919626

Customer Name: EAST STROUDSBURG SCHOOL DISTRI

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Deer Country Farm and Lawn
6670 Ruppville Road
Allentown, PA 18106
610-398-2553
allentowninfo@deercountry.net

JOHN DEERE TX (Model Year 19)

Hours:

Stock Number:

Contract: PA Ag and Grounds Keeping Type Power Equip
4400020085 (PG 61 CG 22)

Selling Price *
\$ 11,747.14

Price Effective Date: June 25, 2019

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
571HM	TX (Model Year 19)	1	\$ 8,649.00	17.00	\$ 1,470.33	\$ 7,178.67	\$ 7,178.67
Standard Options - Per Unit							
001A	US/Canada	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0509	PR - All Terrain Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1016	AT (All Terrain) Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3003	Deluxe Cargo Box with Brake and Taillights and Spray-On Liner	1	\$ 442.00	17.00	\$ 75.14	\$ 366.86	\$ 366.86
3100	Cargo Box Manual Lift	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 442.00		\$ 75.14	\$ 366.86	\$ 366.86
Dealer Attachments/Non-Contract/Open Market							
BM24804	Remote Cargo Box Release Kit	1	\$ 123.06	17.00	\$ 20.92	\$ 102.14	\$ 102.14
BM22600	Deluxe Glass Cab	1	\$ 4,189.06	17.00	\$ 712.14	\$ 3,476.92	\$ 3,476.92
BM22138	Electrical Kit - Deluxe Glass Cab	1	\$ 234.33	17.00	\$ 39.84	\$ 194.49	\$ 194.49
BM20414	Heavy-Duty Suspension Kit	1	\$ 185.11	17.00	\$ 31.47	\$ 153.64	\$ 153.64
BM21462	Windshield Wiper Kit	1	\$ 330.63	17.00	\$ 56.21	\$ 274.42	\$ 274.42
Dealer Attachments Total			\$ 5,062.19		\$ 860.57	\$ 4,201.61	\$ 4,201.61
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00

28
Confidential



JOHN DEERE



Selling Equipment

Quote Id: 19919626

Customer Name: EAST STROUDSBURG SCHOOL DISTRI

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Deer Country Farm and Lawn
6670 Ruppssville Road
Allentown, PA 18106
610-398-2553
allentowninfo@deercountry.net

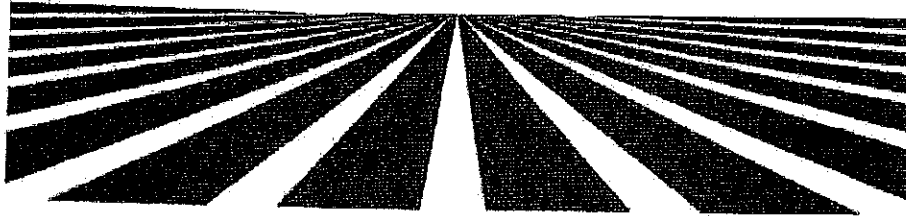
Suggested Price				\$ 11,747.14
Total Selling Price	\$ 14,153.19	\$ 2,406.04	\$ 11,747.15	\$ 11,747.14

79

Quote Id: 19652444

Prepared For:

East Stroudsburg School Distri



**CENTRAL
JERSEY
EQUIPMENT**

Prepared By: **Brooke Billing**

Central Jersey Equipment LLC
228 State Route 94
Columbia, NJ 07832

Tel: 908-362-6916

Fax: 908-362-5329

Email: bbilling@centraljerseyequipment.com

80

Date: 18 May 2019

Offer Expires: 31 May 2019



JOHN DEERE

Quote Summary

Prepared For:

East Stroudsburg School Distri
50 Vine St
East Stroudsburg, PA 18301
Business: 570-656-4284

Prepared By:

Brooke Billing
Central Jersey Equipment LLC
228 State Route 94
Columbia, NJ 07832
Phone: 908-362-6916
bbilling@centraljerseyequipment.com

3% Price increase for sales exceeding \$5,000 paid by Credit Card

*The parties acknowledge that this is not a contract until signed by both parties below. This is an estimate only, subject to approval by Management, and subject to approval if appropriate by all financial entities, and does not constitute a contract until signed by both parties.

Quote Id: 19652444
Created On: 18 May 2019
Last Modified On: 18 May 2019
Expiration Date: 31 May 2019

Equipment Summary

	Selling Price	Qty	Extended
JOHN DEERE TX (Model Year 19)	\$ 14,450.00 X	1 =	\$ 14,450.00
Equipment Total			\$ 14,450.00

Quote Summary

Equipment Total	\$ 14,450.00
SubTotal	\$ 14,450.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 14,450.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 14,450.00

Salesperson : X _____

81

Accepted By : X _____

Confidential



JOHN DEERE

Selling Equipment

Quote Id: 19652444

Customer: EAST STROUDSBURG SCHOOL DISTRI

JOHN DEERE TX (Model Year 19)

Hours:

Stock Number:

Code	Description	Qty	Unit	Selling Price
571HM	TX (Model Year 19)	1	\$ 8,649.00	\$ 14,450.00 Extended \$ 8,649.00
Standard Options - Per Unit				
001A	US/Canada	1	\$ 0.00	\$ 0.00
0505	Build to Order	1	\$ 0.00	\$ 0.00
1015	Turf Tires	1	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	\$ 0.00
3003	Deluxe Cargo Box with Brake and Taillights and Spray-On Liner	1	\$ 442.00	\$ 442.00
3100	Cargo Box Manual Lift	1	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	\$ 0.00
Standard Options Total				\$ 442.00
Dealer Attachments				
BM24804	Remote Cargo Box Release Kit	1	\$ 123.06	\$ 123.06
BM22600	Deluxe Glass Cab	1	\$ 4,189.06	\$ 4,189.06
BM22138	Electrical Kit - Deluxe Glass Cab	1	\$ 234.33	\$ 234.33
BM20414	Heavy-Duty Suspension Kit	1	\$ 185.11	\$ 185.11
BM21462	Windshield Wiper Kit	1	\$ 330.63	\$ 330.63
Dealer Attachments Total				\$ 5,062.19
Value Added Services Total				\$ 0.00
Other Charges				
	Freight	1	\$ 500.00	\$ 500.00
	Setup	1	\$ 1,705.00	\$ 1,705.00
Other Charges Total				\$ 2,205.00
Suggested Price				\$ 16,358.19
Customer Discounts				
Customer Discounts Total			\$ -1,908.19	\$ -1,908.19
Total Selling Price				\$ 14,450.00

82

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why: Replace materials that are broken and falling apart

Need:

In need of new materials that are not hazardous to staff and students.

Suggested replacement:

Replacing cafe tables that are broken, employee desks that are falling apart.

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

W.B. Mason \$6,567.88
School Specialty \$11,673.60
Worthington Direct \$12,575.40
Quill \$9,715.90

C. Please complete an independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)

D. Procurement Method:

Quote, RFP, Other

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes No
- Fund 10, 29, 32
- Account # 10-2380-610-000-20-517-000-000-0000

JTL Principal gen Supplies

F. Selection of winning proposal

- Was the lowest price selected? If not, explain why and the process of selecting the vendor.

Yes, We have worked with W.B. Mason in the past and they are fair with pricing furniture.

G. Other

We have ordered the exact same items in the previous years, this will ensure that our furniture matches, and helps obtain the aesthetics to the other furniture in our building.

School Specialty Marketplace - Quote

PO Box 1579 • Appleton, WI 54912-1579 • Ph: 1-888-388-3224 • Fax: 1-888-388-6344

Email: websupport@schoolspecialty.com • Find us at: www.schoolspecialty.com

Shipping Information**Ship to Organization:** LAMBERT INTERMEDIATE SCHOOL**Ship to:** 2000 MILFORD RD
EAST STROUDSBURG
PA
18301-7800
UNITED STATES**Attention To:** LORENA ROSADO**Date Created:** 25-Jun-2019**Requested Ship Date:** 25-Jun-2019**Created By:** LORENA ROSADO**Shipping Instructions****Billing & Payment Information****Bill to Organization:** EAST STROUDSBURG AREA SCHOOL DIST**Bill to:** 50 VINE ST
EAST STROUDSBURG
PA
18301-2150
UNITED STATES**Payment Type:****Purchase Order:****Cart Number:** 7790511112**Ordered Items Detail**

Ordered Item Number:	Item Number:	Description:	Ordered Quantity:	Shipped Quantity:	Status:	Budget Code:	Unit Price:	Line Total:
1386584	1386584	72 X 24 TEACHERS DESK SPECIFY COLOR	2	0	Saved Cart		\$1,161.56	\$2,323.12
1433643	1433643	TABLE - CS CAFETERIA - CONVERTIBLE BENCH - 6 FT RECTANGLE TOP - PLYWOOD CORE W/LOCK EDGE - SPECIFY TABLE HEIGHT - SPECIFY TOP/BENCH COLOR	4	0	Saved Cart		\$747.96	\$2,991.84
1433652	1433652	TABLE - CS CAFETERIA - CONVERTIBLE BENCH - 8 FT RECTANGLE TOP - PLYWOOD CORE W/LOCK EDGE - SPECIFY TABLE HEIGHT - SPECIFY TOP/BENCH COLOR	4	0	Saved Cart		\$862.36	\$3,449.44
1443516	1443516	6 FOOT LEXINGTON BENCH - WITH BACK WAVE PATTERN - SPECIFY COLOR	2	0	Saved Cart		\$1,454.60	\$2,909.20

Subtotal: \$11,673.60

Shipping and Tax have not been finalized.

Signature: _____

Note: Your shipping and tax totals may not be correct until after final checkout.

85



Shopping Cart

Item	Stock #	Price	Quantity	Subtotal
 MLD663042 Fusion Double Pedestal L Desk (66" W x 72" D) Top: Mahogany -MH	11074	\$1,053.95	<input type="text" value="2"/>	\$2,107.90
 MTC8G Adjustable Convertible Bench Table- 8' L w/ Ganging Device Edge: Vinyl T-Mold -STD Top: Gray Nebula -G	91474	\$1,021.95	<input type="text" value="4"/>	\$4,087.80
 MCB6 Mobile Convertible Bench Table (6' L) Top: Gray Nebula -GN Stool Top: Gray Nebula -GN Edge: Black -BK Frame: Titanium -T Plywood: Particle Board -STD Height: 27"H Top w/ 15"H Benches -27	15054	\$627.95	<input type="text" value="4"/>	\$2,511.80
 42-RDS Kensington Outdoor Round Picnic Table Color: Purple -PU	43603	\$1,933.95	<input type="text" value="2"/>	\$3,867.90

Product Subtotal: \$12,575.40

Choose freight delivery service:

- Standard Tailgate
- Liftgate
- Liftgate & Inside Delivery

Shipping: to be added

Are you exempt from state sales tax at the shipping location?: Yes No

Sales Tax: if applicable*

Total: \$12,575.40

*Sales Tax is required on all orders, unless you are state sales tax-exempt and can provide us with a certificate within 2 business days after your order is placed, or already have one on file with us. See notes at checkout to upload, email or fax your certificate. Sales tax may vary slightly once your exact shipping location has been entered.

86

Order Review Page - Order Not Yet Submitted

Description	Pricing	Requested Quantity	Available Quantity	Cost Center	Sub Total
Expected delivery (1 Items): 5 to 6 Business Days					
901 - 271597 Bush Business Furniture Westfield L Shaped Reception Desk with Mobile File Cabinet, Hansen Cherry, Installed (SRC003-HCSUFA)	\$1,799.99	2 (Each)	2		\$3,599.98
Expected delivery (2 Items): 33 to 36 Business Days					
901 - CBG96CH NPS® 8' Mobile Convertible Bench; Wild Cherry	\$806.99	4 (Each)	4		\$3,227.96
901 - CBG84CH NPS® 7' Mobile Convertible Bench; Wild Cherry	\$721.99	4 (Each)	4		\$2,887.96

Merchandise Total:	\$9,716.90
Shipping:	Free
Handling:	Free
Estimated Tax:	None
Pre-tax Total:	\$9,716.90

Billing Address

Shipping Information

Delivery Instructions

Some orders may ship in multiple deliveries.
Please see your order confirmation e-mail for details.

Close Print This Page

87

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why: GRANT Funded

Need: ACTIVATION Fee For SWIPE CARD ACCESS TO enter buses

Suggested replacement:

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

92 buses ACTIVATION ANNUAL Fee \$5,520.00

C. Please complete an independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)

D. Procurement Method:

- Quote, RFP, Other

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes/No
- Fund 10, 29, 32 PCCD SAFETY + SECURITY Grant
- Account # - To be Determined.

F. Selection of winning proposal

- Was the lowest price selected? If not, explain why and the process of selecting the vendor.

This ACTIVATION Fee is Vendor Specific TO our Zonal GPS System. Hardware was purchased through a grant 2 yrs ago but was not activated.

G. Other

See Attached quote



**Sales Quote Only.
This is Not an
Invoice.**

QUOTATION

18200 Cascade Ave S
Seattle, WA 98188
www.zonarsystems.com
Voice: 206.878.2459
Fax: 206.878.3082

Quote Number:
Q167371 - 1
Quote Date:
10/04/18
Page:
1

Quoted To:
East Stroudsburg Area SD Attn: Robert Sutjak 50 Vine St East Stroudsburg, PA 18301-2150 USA

Quoted Ship To:
East Stroudsburg Area SD Attn: Robert Sutjak 50 Vine St East Stroudsburg, PA 18301-2150 USA

Customer ID	Good Thru	Payment Terms	Sales Person
EAS3376	11/03/18	Net 30 Days	Thomas Luft

Order Qty	Item	Description	Unit Price	Total
92	ZPASS001-S	For GPS & ZPass Devices Already On-site Annual ZPASS Service *Three Year Contract Required* Early Termination Fees Will Apply	60.00	5,520.00

Subtotal:	5,520.00
Total Sales Tax:	0.00
Invoice Discount:	0.00
Total:	USD 5,520.00

No Hardware or Services identified in this quotation will be provided by Zonar until the parties have executed a Service Agreement, a copy of which will be provided upon request and before acceptance of a customer purchase order. The Service Agreement has been omitted from this Quote for simplicity's sake. The rates and quantities on this quote are based on initial discussions about your fleet and may change slightly if a detailed asset list provided by your fleet indicates that additional Hardware or Services are required based on your unique asset list.

89

School Safety and Security Grant

Budget - Part A

Function	Object	Vendor	Activity Code	Description	Calculation	Year 1 Amount	Spent YTD
2271	330	Attachment & Trauma Network, Inc. (Dr. Sadin)	21	Professional Development - Creating Trauma Sensitive Schools	Training Days 1 & 2 - Administrators & Guidance Counselors (approx. 60)	6,000.00	6,000.00
				Includes: ACES and impacts of trauma on students, w/lt implications for education	Training Day 3 - Train-the-trainer for 4 Cohorts (10 ppl ea.) District Admins, Elem. Admins., Int. & HS Admins & Deans, Guidance Counselors	8,000.00	8,000.00
				Books & Materials for Training	60 Books @ \$14 ea (\$20/book x 30% bulk discount)	840.00	1,090.00
	121	na		Additional Summer Days for Guidance Counselors to attend Day 1 & 2 training	Approx \$325/day pp	8,222.00	
	200				Approx \$75/day	1,938.00	

Total Part A - Approved and Funded 25,000.00 15,090.00

Budget - Part B

Function	Object	Vendor	Activity Code	Description	Calculation	Year 1 Amount	Spent YTD
2271	121	na	21	Additional Summer Days for Guidance Counselors to attend Day 1 & 2 training	Actual per diem	6,717.00	
	121		22	Additional Summer Days for Guidance Counselors to attend Day 3 training	Actual per diem	3,358.00	
	200			Total Benefits for Training	25% of salary	2,562.00	
2271	640	Attachment & Trauma Network, Inc. (Dr. Sadin)		Books & Materials for Training	140 Books @ \$14 ea (\$20/book x 30% bulk discount)	1,960.00	2,545.00
1190	640	Social Thinking	3, 17 & 21	Zones of Regulation for Grades 3-5 (self driven PD, follow-up support provided by Shae via staff meetings & building grade level)	Zones of Regulation Books \$54.99 x 60 (plus shipping= \$60.49 ea)	3,629.00	
1190	610			Zones of Regulation Posters \$11.00 x 100 (plus shipping= 12.10 ea)	1,210.00		
1190	640	Scholastic, Inc.	3, 17 & 21	MindUp Curriculum for Grades K-2 (self driven PD, follow-up support provided by Shae via staff meetings & building grade level)	Books w/posters \$24.99 ea (+ shipping = \$27.50 ea) x 40	1,100.00	
1190	330	Camfel Productions	3	SWPBIS Anti-bullying Assemblies	All Buildings	4,750.00	
2271	100	na	3	Check-In Check Out training: Day 1 & 2 Telr II training for 24 secondary teachers (FREE training - SUB cost)	Substitute teachers for 2 days of training @ \$100/day x 24 teachers	4,800.00	
1190	100			Check-In Check Out: Day 3 - Core teams plan implementation	Substitute teachers for 1 day meeting @ \$100/day x 24 teachers	2,400.00	
	200			Total Benefits for training	Benefits @ 25%	840.00	
2271	330	Caron Treatment Centers	14	SAP Trainings	2 per building @ \$295pp	2,950.00	
2660	610	Communication Systems Integrators, LLC	12	Access Control Panels	Equipment Cost	35,720.00	
	330				Ancillary Costs (i.e. Installation)	15,095.00	
2660	330	Scott's Signs & Printing	12	Window Film Installation	HSS South	7,895.00	
					Reslca	8,975.00	
					Bushkill	8,975.00	
					Smithfield	3,625.00	
2720	650	Zonar Systems	12	Annual Zpass Service	92 busses @ \$60/each	5,520.00	
	610			GPS Panic Button	122 x \$74.95	9,144.00	
				Student Cards	10,000 @ \$1.95	19,500.00	

TOTAL PART B 150,725.00 2,545.00

Personnel	17,275.00
Benefits	3,402.00
Supplies	77,783.00
Consultants	<u>52,265.00</u>
Total	150,725.00

	Approved	Spent
Total Part A	25,000.00	15,090.00
Total Part B	150,725.00	2,545.00
Total Grant Request	175,725.00	17,635.00

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why: GRANT Funded

Need: Panic Button For all school buses, will notify Transportation if a driver has an emergency

Suggested replacement:

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

122 GPS Panic button \$1,158.69

C. Please complete an independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)

D. Procurement Method:

- Quote, RFP, Other

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes/No
- Fund 10 29, 32
- Account # To be Determined

PCCD SAFETY + SECURITY GRANT

F. Selection of winning proposal

- Was the lowest price selected? If not, explain why and the process of selecting the vendor.

This product is vendor specific to our Zonal GPS System. No other product will work with our

G. Other

System.

See Attached quote



**Sales Quote Only.
This is Not an
Invoice.**

QUOTATION

Quote Number:
Q167373 - 1

Quote Date:
10/04/18

Page:
1

18200 Cascade Ave S
Seattle, WA 98188
www.zonarsystems.com
Voice: 206.878.2459
Fax: 206.878.3082

Quoted To:
East Stroudsburg Area SD Attn: Robert Sutjak 50 Vine St East Stroudsburg, PA 18301-2150 USA

Quoted Ship To:
East Stroudsburg Area SD Attn: Robert Sutjak 50 Vine St East Stroudsburg, PA 18301-2150 USA

Customer ID	Good Thru	Payment Terms	Sales Person
EAS3376	11/03/18	Net 30 Days	Thomas Luft

Order Qty	Item	Description	Unit Price	Total
122	80531	GPS Panic Button	74.95	9,143.90
1	584H	Shipping and Handling	14.79	14.79

Subtotal:	9,158.69
Total Sales Tax:	549.52
Invoice Discount:	0.00
Total:	9,708.21

No Hardware or Services identified in this quotation will be provided by Zonar until the parties have executed a Service Agreement, a copy of which will be provided upon request and before acceptance of a customer purchase order. The Service Agreement has been omitted from this Quote for simplicity's sake. The rates and quantities on this quote are based on initial discussions about your fleet, and may change slightly if a detailed asset list provided by your fleet indicates that additional Hardware or Services are required based on your unique asset list.

92

School Safety and Security Grant

Budget - Part A

Function	Object	Vendor	Activity Code	Description	Calculation	Year 1 Amount	Spent YTD
2271	330	Attachment & Trauma Network, Inc. (Dr. Sadin)	21	Professional Development - Creating Trauma Sensitive Schools	Training Days 1 & 2 - Administrators & Guidance Counselors (approx. 60)	6,000.00	6,000.00
				Includes: ACEs and Impacts of trauma on students, with implications for education	Training Day 3 - Train-the-trainer for 4 Cohorts (10 ppl ea.) District Admins, Elem. Admins, Int. & HS Admins & Deans, Guidance Counselors	8,000.00	8,000.00
				Books & Materials for Training	60 Books @ \$14 ea (\$20/book x 30% bulk discount)	840.00	1,090.00
	121	na		Additional Summer Days for Guidance Counselors to attend Day 1 & 2 training	Approx \$325/day pp	8,222.00	
	200				Approx \$75/day	1,938.00	

Total Part A - Approved and Funded 25,000.00 15,090.00

Budget - Part B

Function	Object	Vendor	Activity Code	Description	Calculation	Year 1 Amount	Spent YTD
2271	121	na	21	Additional Summer Days for Guidance Counselors to attend Day 1 & 2 training	Actual per diem	6,717.00	
	121		22	Additional Summer Days for Guidance Counselors to attend Day 3 training	Actual per diem	3,358.00	
	200			Total Benefits for Training	25% of salary	2,562.00	
2271	640	Attachment & Trauma Network, Inc. (Dr. Sadin)		Books & Materials for Training	140 Books @ \$14 ea (\$20/book x 30% bulk discount)	1,960.00	2,545.00
1190	640	Social Thinking	3, 17 & 21	Zones of Regulation for Grades 3-5 (self driven PD, follow-up support provided by Shae via staff meetings & building grade level)	Zones of Regulation Books \$54.99 x 60 (plus shipping=\$60.49 ea)	3,629.00	
1190	610			Zones of Regulation Posters \$11.00 x 100 (plus shipping=12.10 ea)	1,210.00		
1190	640	Scholastic, Inc.	3, 17 & 21	MindUp Curriculum for Grades K-2 (self driven PD, follow-up support provided by Shae via staff meetings & building grade level)	Books w/posters \$24.99 ea (+ shipping = \$27.50 ea) x 40	1,100.00	
1190	330	Camfel Productions	3	SWPBIS Anti-bullying Assemblies	All Buildings	4,750.00	
2271	100	na	3	Check-In Check Out training: Day 1 & 2 Teil II training for 24 secondary teachers (FREE training - SUB cost)	Substitute teachers for 2 days of training @ \$100/day x 24 teachers	4,800.00	
1190	100			Check-in Check Out: Day 3 - Core teams plan implementation	Substitute teachers for 1 day meeting @ \$100/day x 24 teachers	2,400.00	
	200			Total Benefits for training	Benefits @ 25%	840.00	
2271	330	Caron Treatment Centers	14	SAP Trainings	2 per building @ \$295pp	2,950.00	
2660	610	Communication Systems Integrators, LLC	12	Access Control Panels	Equipment Cost	35,720.00	
	330				Ancillary Costs (i.e. Installation)	15,095.00	
2660	330	Scott's Signs & Printing	12	Window Film Installation	HSS South	7,895.00	
					Reslca	8,975.00	
					Bushkill	8,975.00	
					Smithfield	3,625.00	
2720	650	Zonar Systems	12	Annual Zpass Service	92 busses @ \$60/each	5,520.00	
	610			GPS Panic Button	122 x \$74.95	9,144.00	
					Student Cards	10,000 @ \$1.95	19,500.00

TOTAL PART B 150,725.00 2,545.00

Personnel	17,275.00
Benefits	3,402.00
Supplies	77,783.00
Consultants	<u>52,265.00</u>
Total	150,725.00

	Approved	Spent
Total Part A	25,000.00	15,090.00
Total Part B	150,725.00	2,545.00
Total Grant Request	175,725.00	17,635.00



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49466
 05/31/2019

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

<p>High School South Cameras 287015 For Services Rendered From April 27, 2019 To May 31, 2019 DEI Fee = \$21,280 (7% of Construction Cost \$304,000)</p>

00 - Basic Services

Contract Amount	Previously Billed	% Complete	Invoice Amount
\$21,280.00	\$12,768.00	66.09	\$1,296.46

INVOICE TOTAL \$1,296.46

Prior Billing Information

Invoice		0 - 30	31 - 60	61-90	Over 90	Balance
49315	4/30/2019	\$868.00	\$0.00	\$0.00	\$0.00	\$868.00
Total Prior Billing		\$868.00	\$0.00	\$0.00	\$0.00	\$868.00

OK to pay
 B² 6/25/2019

94



D'HUY Engineering, Inc.
 One East Broad Street, Suite 310 Bethlehem, PA 18018
 Phone: 610.865.3000 Fax: 610.861.0181

INVOICE

No. 49463
 05/31/2019

East Stroudsburg Area School District

50 Vine Street
 East Stroudsburg, PA 18301
 Mr. Tom McIntyre

North Campus Surveillance Cameras
287012

For Services Rendered From April 27, 2019 To May 31, 2019

DEI Fee = 7% of Construction Cost \$342,736 = \$23,991.52

00 - Basic Services

<u>Contract Amount</u>	<u>Previously Billed</u>	<u>% Complete</u>	<u>Invoice Amount</u>
\$23,991.52	\$19,016.01	90.00	\$2,576.36

INVOICE TOTAL \$2,576.36

Prior Billing Information

<u>Invoice</u>	<u></u>	<u>0 - 30</u>	<u>31 - 60</u>	<u>61-90</u>	<u>Over 90</u>	<u>Balance</u>
49140	3/31/2019	\$0.00	\$3,000.01	\$0.00	\$0.00	\$3,000.01
Total Prior Billing		\$0.00	\$3,000.01	\$0.00	\$0.00	\$3,000.01

OK to pay
 B² 6/25/2019

95



Engineered Fire Protection Specialists

433 Industrial Drive
North Wales, PA 19454

215-641-0100 Phone
215-641-8838 Fax

Info@keystonefire.com
www.KeystoneFire.com

June 5, 2019

William Gouger
East Stroudsburg School District
50 Vine Street
East Stroudsburg , PA, 18301

Phone: (570) 656-4288
Fax:

Our Proposal No. 18-2640

SUBJECT: Wet Sprinkler System Parts

Reference: Smithfield Elementary

Dear Mr. Gouger:

Pursuant to our recent visit to your site, we are pleased to provide the following proposal to provide parts your Wet Sprinkler System, as more fully described below.

Scope of Work -

Our work will consist of the following:

- Install (30) sprinkler head cages for the gym
- Will be installed over the summer
- Customer will supply lift to complete job

We propose to perform the above-described scope of work in a workmanlike manner for a total price of

..... \$1,967.00

TERMS AND CONDITIONS

1. All terms per KFPCO "Installation Terms and Conditions", included with this proposal on a separate sheet.
2. All labor required for installation, testing or supervision, unless otherwise specified, to be performed during normal work day and work week by KFPCo qualified non-union labor. Normal hours are 7:00 a.m. to 4:30 p.m., Monday through Friday, except Holidays.
3. Quoted prices do not include any taxes, license, permit, plan review, professional engineering stamps, export duties, or other governmental fees or assessments, unless specifically so stated. If obtained by KFPCo, these direct costs will be itemized and added to the proposal price contained herein.

Life Safety
MADE SIMPLE

4. Keystone Fire Protection Co. is an "open shop" (non-union) contractor. Our proposal price, unless otherwise specified, is predicated upon using Keystone qualified non union labor for installation, testing and/or supervision. Should it be determined for any reason that union labor is required to perform/complete aforementioned work, the Customer will be responsible to pay for all differential labor costs, including, if required, Keystone supervisory labor. Under such circumstances, no work will commence/resume prior to receipt of Customer-approved change order.

Should there be any questions or comments regarding this proposal, please do not hesitate to contact the undersigned. We thank you for the opportunity to present this proposal and look forward to being of further service to you.

Very truly yours,

KEYSTONE FIRE PROTECTION COMPANY

Joseph Martino

Joseph Martino
Life Safety Advisor

Acceptance of Proposal - the above prices, specifications and conditions are satisfactory and are hereby accepted. Your signature below will serve as notice to commence the services described herein. If a purchase order and/or contract are required to authorize the aforementioned work, please indicate "TO FOLLOW" in the space marked "P.O. No.". No work will commence until P.O. and/or contract is received by this office.

Signature _____
Print Name _____

Date _____
P. O. No. _____

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

1. **AGREEMENT.** This Agreement shall become effective (the "Effective Date") upon the later of (i) execution by the customer ("Customer") identified on the first page of the attached proposal (the "Proposal") and (ii) acceptance and execution of this Agreement by a duly authorized representative of Keystone Fire Protection Co. ("Company").
2. **SALE OF MAINTENANCE, SERVICE, INSTALLATION AND/OR EQUIPMENT.** The Company shall sell to Customer and the Customer shall purchase from the Company the system installation ("System") and/or equipment ("Equipment") identified in the Proposal.
3. **DELIVERY; TITLE AND RISK OF LOSS.** Stock items are available for same-day pickup or next-day shipment from Company's warehouse. All shipments, unless otherwise specified, are quoted F.O.B. origin and may be subject to additional "hazardous material" charges or other special shipping and handling fees. Risk of loss on all shipments shall pass to Customer when the shipments are loaded on board the transporting carrier at the point of departure.
4. **PURCHASE PRICE AND PAYMENT.** Customer shall pay Company the purchase price for the Equipment and System set forth on the Proposal or as otherwise set forth on the Company's invoice. Company's prices are exclusive of insurance, shipping, handling, and taxes. Customer shall have the sole responsibility for payment of all such insurance, shipping, handling, and taxes with respect to the purchase of any Equipment or System. All charges shall be paid "NET 20 DAYS" from the date of invoice, unless otherwise specified in this proposal. If Customer fails to make any payments when due, a finance charge of 15% per annum will accrue from the due date until paid. If Company retains a collection agency, legal counsel or incurs any out-of-pocket costs to collect overdue payments, all such collection costs (including without limitation attorneys' fees) shall be paid by Customer. The Company shall not be obligated to extend credit or financing terms to Customer. Customer acknowledges that, other than Company's completion of installation of a System and delivery of Equipment, payment to Company is not contingent on any occurrence, matter or event, including, without limitation, Customer's receipt of payment from any third party such as an owner or insurance company.
5. **EQUIPMENT RETURNS.**
 - a. Stock Items. All unused or returned Equipment will be subject to a 25% restocking charge. The Equipment must be unopened and returned in its original carton in order to receive credit for the return.
 - b. Special Orders. Specially ordered and "non-stock" Equipment will be subject to a 100% restocking charge. No credit will be issued for return of such Equipment.
 - c. Warranty Returns. Equipment returned for warranty must receive a Return Material Authorization (RMA) number. All advance (warranty) replacement components will be billed to the Customer and credited back subject to the findings of the manufacturer's repair department.
6. **INSTALLATION PROVISIONS.** Company shall install the System at Customer's location identified in the Proposal. Company shall install the System in a workmanlike manner and in compliance with applicable law. Installation shall commence on or about the date identified in the Proposal and shall continue until completed. The completion date is an estimate only, and Customer acknowledges that technical problems may arise with respect to the installation of the System and, accordingly, Company shall not be held responsible for any delays caused by unforeseen difficulties or unexpected conditions. If during the installation the Company encounters unforeseen difficulties or discovers unexpected conditions (including, without limitation unexpected hazardous materials, waste or substances), Company shall be permitted to stop work immediately. Company shall contact the Customer so the Customer can instruct the Company as to what steps should be taken in connection with unforeseen difficulties or unexpected conditions. Customer shall pay Company for any additional work performed as a result of such unforeseen difficulties or unexpected conditions. Customer may order additions, deletions, revisions or other changes in the installation within the general scope of this Agreement provided that if such changes affect the cost of the work to be performed, or the time required for completion of the work to be performed, as determined in the reasonable discretion of the Company, the Agreement, deadlines and the amount to be paid to Company shall be adjusted in the sole discretion of the Company. Company shall be under no obligation to perform the additions, deletions, revisions or other changes in the work requested by Customer in the absence of a written amendment to this Agreement that complies with Section 28.a of this Agreement.
7. **APPROVAL AND PERMITS.** Unless otherwise specified, Company shall be responsible for obtaining, at Customer's expense, all necessary approvals, permits and documents required by applicable law.
8. **TAXES.** The price does not include any applicable taxes and Customer shall pay all federal, state and local sales, use, property, excise or other taxes imposed on or with respect to the installation of the System. **If Customer is tax exempt, then prior to executing this Agreement, Customer will provide Company with a valid and correct tax exemption certificate.** Failure to provide a tax exemption certificate in a timely fashion may result in Customer losing the advantages of tax exemption with regard to this sale.
9. **GRANT OF SECURITY INTEREST.** Customer, on behalf of the owner and Customer, grants to Company a purchase money security interest in the System and the Equipment to secure payment of the purchase price and grants to Company an irrevocable power of attorney to execute and file UCC-1 Financing Statements on behalf of Customer for the benefit of Company, as secured creditor, to protect the security interest. Upon payment in full of the purchase price, and all associated costs and charges required under this Agreement, title to the system shall pass to Customer. Company shall have all of the rights of a secured creditor under the Uniform Commercial Code in Pennsylvania including the right to enter Customer's premises and to disable or remove the System and Equipment, or both.
10. **TERMINATION.** Company may terminate this Agreement immediately or cease or suspend performance of Services in the event: (i) Customer is delinquent in payment of any sums due under this Agreement; (ii) Customer files a petition in bankruptcy; (iii) Customer has a bankruptcy petition filed against it; (iv) Customer is unable to pay its debts as they mature; or (v) Customer makes an assignment for the benefit of its creditors. In the event this Agreement is terminated for any reason, the balance of the purchase price and all associated costs and charges required to be paid by Customer under this Agreement including, without limitation, an amount equal to the profit Company would have received had the work been completed, shall be immediately due and payable by Customer.
11. **LOCATION ENVIRONMENT.** Customer will prepare and maintain the location in conformance with Company's site specifications as defined in the appropriate site preparation document. Customer shall furnish Company with surveys describing the physical characteristics, legal limitations and utility locations for the location.
12. **FORCE MAJEURE.** Company shall be relieved of liability for failure to perform, or for delay in performing, any of its obligations under this Agreement during any period in which such performance becomes impossible or impractical for any reason beyond the reasonable control of Company, including, without limitation, inclement weather, due to war, civil disturbance, act of government, shortage of or inability to receive supplies, labor disturbance, act of God, damage to plant, equipment or facilities or delays in transportation, or Customer's denial to Company of full access to the Equipment or System.

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

13. LIMITATION OF LIABILITY.

- a. Company shall have no liability for indirect, incidental, exemplary, consequential, punitive, or special damages, including without limitation lost profits, loss of income, or loss of goodwill, arising out of this Agreement or the use or possession of the Equipment or System(s), however caused and under any theory of liability (including without limitation negligence), whether based in contract, tort, or any other cause of action, even if Company has been advised of the possibility of such damages.
- b. Company's total liability to Customer for any breach by Company under this Agreement or any claim of Customer against Company related to this Agreement, directly or indirectly, is limited to the lesser of a refund of the fees paid by Customer under this Agreement (not to exceed one year's fees paid under this Agreement) or the actual direct damage suffered by Customer.

14. LIMITED WARRANTY; DISCLAIMER OF WARRANTIES.

- a. Company warrants that all Services and installation of the Equipment and/or System will be performed in a workmanlike manner and in compliance with applicable laws and regulations.
- b. Except as expressly stated in this Agreement, Company makes no warranty, express or implied, regarding the Services to be provided by Company, the Equipment, or the System(s), including, without limitation, the implied warranties of merchantability, fitness for a particular purpose, title, and non-infringement, and Customer expressly waives all such warranties.

15. BREACH BY COMPANY. Customer expressly agrees that no action at law or in equity shall be maintained by Customer against Company for Company's alleged breach of this Agreement or violation of any federal or state law now in effect or enacted in the future with respect to any obligation or duty incurred under this Agreement by Company unless Customer notifies Company in writing at the address specified in this Agreement within ten (10) days from date of such alleged breach or violation, and provided Company does not remedy or correct the breach or violation within sixty (60) days from the receipt of such notice.

16. TIME LIMITATION. All claims, actions or proceedings, legal or equitable, against Company must be commenced in court within one (1) year after the cause of action has accrued, without judicial extension of time, or such claim, action or proceeding is barred, time being of the essence of this Section 16.

17. INDEMNIFICATION. Customer assumes financial and legal responsibility for damage or injury (including without limitation death) to all persons, and property damage or loss of use thereof, caused by, resulting from, or arising out of any negligence caused by or contributed to by Customer, its agents, servants, or employees. Customer shall, at its cost, indemnify and, at Company's option, defend, Company, its officers, directors, employees, agents, and contractors (collectively, the "Company Indemnified Parties") from and against any claims, demands, causes of action, proceedings, assessments, damages, liabilities, settlements, judgments, fines, penalties, interest, costs, and expenses (including without limitation reasonable attorneys' fees, professionals' fees, and court costs), that any Company Indemnified Party may incur arising from or relating to: (a) Customer's breach of this Agreement; (b) any negligence or other tortious conduct by Customer or any of its agents, servants, or employees; and (c) any violation of any applicable law, rule, regulation, or order by Customer or any of its agents, employees, or servants. This Section 17 shall continue in effect notwithstanding any payment in full by Customer for the System and Equipment. Customer further understands that Company is relying upon this limitation in determining the cost of the System and Equipment.

18. WAIVER OF SUBROGATION. Each party waives rights of subrogation against the other party to the extent of their respective first party insurance coverage, for any and all losses suffered by either party, whether or not caused by the negligence of the Customer or the Company or those for whom they are responsible; provided that this release shall be in force and effect only with respect to loss or damage occurring during the time each party's insurance policies contain a clause to the effect that this release shall not affect such policies or the right of the insured to recover. Each party agrees that its first party insurance policies will contain a clause so long as the same is obtainable without extra costs, or if extra cost is chargeable, so long as the other party pays such extra cost.

19. REMEDIES CUMULATIVE. The remedies provided in this Agreement in favor of Company upon a breach of this Agreement by Customer shall not be deemed to be exclusive, but shall be cumulative and in addition to all other remedies in Company's favor existing at law or in equity. Company may exercise all remedies, whether or not expressed, successively or concurrently, and any such action shall not operate to release Customer until the full amount of all sums due and to become due under this Agreement have been paid.

20. SEVERABILITY. If any provision of this Agreement is determined by a court of competent jurisdiction to be unenforceable or invalid such provision shall be modified to the extent necessary to eliminate such invalidity or unenforceability and any remaining unenforceability or invalidity shall have no effect on any of the other terms of the Agreement, which shall remain in full force and effect in accordance with its terms.

21. HAZARD TO PERSONNEL. Customer represents and warrants that, except as otherwise disclosed to Company in writing, in the areas where Company will install the System there are no: (i) materials or substances classified as toxic or hazardous on or in the walls, floors, ceilings, or other structural members, or otherwise stored in the work area; (ii) situations requiring special precautions; (iii) equipment required by federal, state, or local health or safety regulations; or (iv) unsafe working conditions.

22. INSURANCE. Customer represents and warrants to Company that it has adequate liability insurance coverage to cover the work to be performed under the Agreement and shall provide Company with evidence of such insurance upon request of Company.

23. HEADINGS. Section headings shall have no effect on the meaning of this Agreement, and are included only for convenience of reference.

24. TOOLS. Any special equipment, tools, dies, fixtures, or jigs produced or acquired by Company for the manufacture or installation of articles under this Agreement shall remain the property of the Company.

25. USE OF DESIGNS AND DATA. Any knowledge or information, including drawings and data, which Company shall have disclosed or may hereafter disclose to Customer, incident to installation of the System, shall be deemed to be Company's confidential and proprietary information and Customer shall take any and all steps as are reasonable to protect the confidentiality of such information and shall not disclose to any other person, or use, such information. Company does not grant to Customer any reproduction rights or any rights to use such information.

26. ELECTRIC POWER CONNECTION. When electric is required for System operation, Customer will provide a separately fused (120 VAC, 60 Hz, 20 Amp) primary power with ground within 6 feet of control panel location. To assure uninterrupted service, this power should come from the main electric distribution center.

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

27. SERVICES NOT INCLUDED.

- a. When a labor price is submitted, it is based on all work being performed during a five (5) day, forty (40) hour work week. If overtime or premium time is performed, an additional charge will be made to the Customer. Normal work weeks are 8 a.m. to 4:30 p.m., Monday through Friday, except holidays.
- b. Unless otherwise specifically provided in this Agreement, Customer shall be responsible for and agrees to perform all necessary patching of masonry work, painting, carpentry work and the like.
- c. Customer shall provide wiring, conduit and labor to connect the provided pressure switches to equipment to be turned on or off such as alarms, motors, conveyors, fans or cooking equipment.
- d. Customer shall provide necessary hardware and linkage to permit automatic closing of doors, windows, duct dampers, etc, upon actuation of any provided pressure release trip device. Unless specifically indicated in this Agreement, services do not include costs for any discharge or concentration tests required by approval authorities.
- e. No provision to exhaust any discharged agent is included in this Agreement.
- f. Should an employee of Company be required to attend a "right to know" session at Customer's location, a surcharge will be added to the final invoice.

28. MISCELLANEOUS.

- a. Entire Agreement; Modifications. This Agreement (including the Proposal) constitutes the entire agreement between the parties regarding the subject matter of this Agreement and supersedes any prior or contemporaneous agreement, understanding, or order between the parties regarding the subject matter of this Agreement. Should the terms and conditions of any purchase order of Customer issued in connection with this Agreement conflict with or add to any provisions of this Agreement, such new terms or different terms are expressly rejected by Company unless otherwise stated in writing by an authorized representative of Company and shall be of no force or effect. No modification of this Agreement shall be binding unless made in writing and signed by both parties.
- b. Waiver. No claim or right arising out of this Agreement may be discharged in whole or in part by a waiver of the claim or right unless the waiver is in writing and signed by the waiving party. The waiver or acceptance of any breach by either party of any provision of this Agreement shall not constitute a waiver of or excuse for non-performance as to any other provision of this Agreement, nor as to any prior or subsequent breach of the same provision.
- c. Governing Law. This Agreement is made and entered into in the Commonwealth of Pennsylvania and shall be in all respects governed by and construed in accordance with the laws of the United States and the Commonwealth of Pennsylvania as if entirely performed in Pennsylvania and without regard to any conflict of law rules and without regard to any rules of construction or interpretation relating to which party drafted this Agreement. Nothing in this Agreement is intended to supersede, conflict with, or alter Company's rights and Customer's obligations under the Pennsylvania Contractor and Subcontractor Payment Act.
- d. Jurisdiction. Customer consents to the exclusive jurisdiction and venue of the Montgomery County Court of Common Pleas of the Commonwealth of Pennsylvania or the United States District Court for the Eastern District of Pennsylvania with respect to the enforcement of this Agreement, the collection of any amounts due under this Agreement, or any disputes arising under this Agreement. Customer agrees that effective service of process may be made upon Customer by U.S. mail under the notice provision contained in Section 28.e.
- e. Notices. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to be sufficiently delivered if sent by: (i) hand delivery; (ii) nationally recognized overnight carrier; or (iii) first class mail, to Company at Keystone Fire Protection Co., 433 Industrial Drive, North Wales, PA 19454, Attn: President, and to Customer at the address stated on the first page of this Agreement. Such notice shall be effective on the earlier of actual receipt, refusal by the recipient, or three (3) days after sending. Any party may change the address to which communications are sent by delivering notice of such change to the other party in accordance with this Section 28.e.
- f. Assignment; Binding Effect. This Agreement may not be assigned by Customer, either directly or indirectly (including, without limitation, by merger or sale of capital stock or assets), without the prior written consent of Company, which consent may be withheld by Company, in its sole discretion. This Agreement shall inure to the benefit of and shall be binding upon Company's and Customer's respective successors and permitted assigns.
- g. No Set-Off. Customer has no right to set off against amounts due to Company, and in the event Customer exercises a set off it shall constitute a Default and entitle Company to all of its rights and remedies under this Agreement, including, without limitation, the right to recover interest and attorneys' fees.
- h. Waiver of Jury Trial. *The parties expressly waive the right to a trial by jury in any action or proceeding brought relating to this Agreement. The parties prefer that such a dispute be determined by a judge.*
- i. Attorneys' Fees. Customer shall pay Company's costs, attorneys' fees, and professionals' fees in the event of a dispute between Customer and Company regarding the interpretation or enforcement of this Agreement that results in litigation, in which Company is the prevailing party. Company's right to the foregoing shall not merge with but shall survive the entry of judgment, and shall extend to appeals and collection.
- j. Commercial Transaction. The parties acknowledge and agree that this Agreement is a commercial transaction and not for personal, family, or household use.
- k. Compliance with Laws. Customer shall comply with all applicable federal, state, and local laws, rules, and ordinances.
- l. Survival. All provisions of this Agreement that, by their terms, should survive termination or expiration of this Agreement shall survive such termination or

END OF SECTION

100



433 Industrial Drive
North Wales, PA 19454

215-841-0100 Phone
215-841-9838 Fax

info@keystonefire.com
www.KeystoneFire.com

6/519

William Gouger
East Stroudsburg School District
50 Vine Street
East Stroudsburg , PA, 18301

Phone: (570) 656-4288
Fax:

Our Proposal No. 18-2641

SUBJECT: Wet Sprinkler System Parts

Reference: JM Hill Elementary School

Dear Mr. Gouger:

Pursuant to our recent visit to your site, we are pleased to provide the following proposal to provide parts your Wet Sprinkler System, as more fully described below.

Scope of Work -

Our work will consist of the following:

- Install (30) sprinkler head cages for the gym
- Will be installed over the summer
- Customer will supply lift to complete job

We propose to perform the above-described scope of work in a workmanlike manner for a total price of

..... **\$1,967.00**

TERMS AND CONDITIONS

1. All terms per KFPCO "Installation Terms and Conditions", included with this proposal on a separate sheet.
2. All labor required for installation, testing or supervision, unless otherwise specified, to be performed during normal work day and work week by KFPCo qualified non-union labor. **Normal hours are 7:00 a.m. to 4:30 p.m., Monday through Friday, except Holidays.**
3. Quoted prices do not include any taxes, license, permit, plan review, professional engineering stamps, export duties, or other governmental fees or assessments, unless specifically so stated. If obtained by KFPCo, these direct costs will be itemized and added to the proposal price contained herein.



101

4. Keystone Fire Protection Co. is an "open shop" (non-union) contractor. Our proposal price, unless otherwise specified, is predicated upon using Keystone qualified non union labor for installation, testing and/or supervision. Should it be determined for any reason that union labor is required to perform/complete aforementioned work, the Customer will be responsible to pay for all differential labor costs, including, if required, Keystone supervisory labor. Under such circumstances, no work will commence/resume prior to receipt of Customer-approved change order.

Should there be any questions or comments regarding this proposal, please do not hesitate to contact the undersigned. We thank you for the opportunity to present this proposal and look forward to being of further service to you.

Very truly yours,

KEYSTONE FIRE PROTECTION COMPANY

Joseph Martino

Joseph Martino
Life Safety Advisor

Acceptance of Proposal - the above prices, specifications and conditions are satisfactory and are hereby accepted. Your signature below will serve as notice to commence the services described herein. If a purchase order and/or contract are required to authorize the aforementioned work, please indicate "TO FOLLOW" in the space marked "P.O. No.". No work will commence until P.O. and/or contract is received by this office.

Signature _____	Date _____
Print Name _____	P. O. No. _____

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

1. **AGREEMENT.** This Agreement shall become effective (the "Effective Date") upon the later of (i) execution by the customer ("Customer") identified on the first page of the attached proposal (the "Proposal") and (ii) acceptance and execution of this Agreement by a duly authorized representative of Keystone Fire Protection Co. ("Company").
2. **SALE OF MAINTENANCE, SERVICE, INSTALLATION AND/OR EQUIPMENT.** The Company shall sell to Customer and the Customer shall purchase from the Company the system installation ("System") and/or equipment ("Equipment") identified in the Proposal.
3. **DELIVERY; TITLE AND RISK OF LOSS.** Stock items are available for same-day pickup or next-day shipment from Company's warehouse. All shipments, unless otherwise specified, are quoted F.O.B. origin and may be subject to additional "hazardous material" charges or other special shipping and handling fees. Risk of loss on all shipments shall pass to Customer when the shipments are loaded on board the transporting carrier at the point of departure.
4. **PURCHASE PRICE AND PAYMENT.** Customer shall pay Company the purchase price for the Equipment and System set forth on the Proposal or as otherwise set forth on the Company's invoice. Company's prices are exclusive of insurance, shipping, handling, and taxes. Customer shall have the sole responsibility for payment of all such insurance, shipping, handling, and taxes with respect to the purchase of any Equipment or System. All charges shall be paid "NET 20 DAYS" from the date of invoice, unless otherwise specified in this proposal. If Customer fails to make any payments when due, a finance charge of 15% per annum will accrue from the due date until paid. If Company retains a collection agency, legal counsel or incurs any out-of-pocket costs to collect overdue payments, all such collection costs (including without limitation attorneys' fees) shall be paid by Customer. The Company shall not be obligated to extend credit or financing terms to Customer. Customer acknowledges that, other than Company's completion of installation of a System and delivery of Equipment, payment to Company is not contingent on any occurrence, matter or event, including, without limitation, Customer's receipt of payment from any third party such as an owner or insurance company.
5. **EQUIPMENT RETURNS.**
 - a. Stock Items. All unused or returned Equipment will be subject to a 25% restocking charge. The Equipment must be unopened and returned in its original carton in order to receive credit for the return.
 - b. Special Orders. Specially ordered and "non-stock" Equipment will be subject to a 100% restocking charge. No credit will be issued for return of such Equipment.
 - c. Warranty Returns. Equipment returned for warranty must receive a Return Material Authorization (RMA) number. All advance (warranty) replacement components will be billed to the Customer and credited back subject to the findings of the manufacturer's repair department.
6. **INSTALLATION PROVISIONS.** Company shall install the System at Customer's location identified in the Proposal. Company shall install the System in a workmanlike manner and in compliance with applicable law. Installation shall commence on or about the date identified in the Proposal and shall continue until completed. The completion date is an estimate only, and Customer acknowledges that technical problems may arise with respect to the installation of the System and, accordingly, Company shall not be held responsible for any delays caused by unforeseen difficulties or unexpected conditions. If during the installation the Company encounters unforeseen difficulties or discovers unexpected conditions (including, without limitation unexpected hazardous materials, waste or substances), Company shall be permitted to stop work immediately. Company shall contact the Customer so the Customer can instruct the Company as to what steps should be taken in connection with unforeseen difficulties or unexpected conditions. Customer shall pay Company for any additional work performed as a result of such unforeseen difficulties or unexpected conditions. Customer may order additions, deletions, revisions or other changes in the installation within the general scope of this Agreement provided that if such changes affect the cost of the work to be performed, or the time required for completion of the work to be performed, as determined in the reasonable discretion of the Company, the Agreement, deadlines and the amount to be paid to Company shall be adjusted in the sole discretion of the Company. Company shall be under no obligation to perform the additions, deletions, revisions or other changes in the work requested by Customer in the absence of a written amendment to this Agreement that complies with Section 28.a of this Agreement.
7. **APPROVAL AND PERMITS.** Unless otherwise specified, Company shall be responsible for obtaining, at Customer's expense, all necessary approvals, permits and documents required by applicable law.
8. **TAXES.** The price does not include any applicable taxes and Customer shall pay all federal, state and local sales, use, property, excise or other taxes imposed on or with respect to the installation of the System. If Customer is tax exempt, then prior to executing this Agreement, Customer will provide Company with a valid and correct tax exemption certificate. Failure to provide a tax exemption certificate in a timely fashion may result in Customer losing the advantages of tax exemption with regard to this sale.
9. **GRANT OF SECURITY INTEREST.** Customer, on behalf of the owner and Customer, grants to Company a purchase money security interest in the System and the Equipment to secure payment of the purchase price and grants to Company an irrevocable power of attorney to execute and file UCC-1 Financing Statements on behalf of Customer for the benefit of Company, as secured creditor, to protect the security interest. Upon payment in full of the purchase price, and all associated costs and charges required under this Agreement, title to the system shall pass to Customer. Company shall have all of the rights of a secured creditor under the Uniform Commercial Code in Pennsylvania including the right to enter Customer's premises and to disable or remove the System and Equipment, or both.
10. **TERMINATION.** Company may terminate this Agreement immediately or cease or suspend performance of Services in the event: (i) Customer is delinquent in payment of any sums due under this Agreement; (ii) Customer files a petition in bankruptcy; (iii) Customer has a bankruptcy petition filed against it; (iv) Customer is unable to pay its debts as they mature; or (v) Customer makes an assignment for the benefit of its creditors. In the event this Agreement is terminated for any reason, the balance of the purchase price and all associated costs and charges required to be paid by Customer under this Agreement including, without limitation, an amount equal to the profit Company would have received had the work been completed, shall be immediately due and payable by Customer.
11. **LOCATION ENVIRONMENT.** Customer will prepare and maintain the location in conformance with Company's site specifications as defined in the appropriate site preparation document. Customer shall furnish Company with surveys describing the physical characteristics, legal limitations and utility locations for the location.
12. **FORCE MAJEURE.** Company shall be relieved of liability for failure to perform, or for delay in performing, any of its obligations under this Agreement during any period in which such performance becomes impossible or impractical for any reason beyond the reasonable control of Company, including, without limitation, inclement weather, due to war, civil disturbance, act of government, shortage of or inability to receive supplies, labor disturbance, act of God, damage to plant, equipment or facilities or delays in transportation, or Customer's denial to Company of full access to the Equipment or System.

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

- 13. LIMITATION OF LIABILITY.**
- a. Company shall have no liability for indirect, incidental, exemplary, consequential, punitive, or special damages, including without limitation lost profits, loss of income, or loss of goodwill, arising out of this Agreement or the use or possession of the Equipment or System(s), however caused and under any theory of liability (including without limitation negligence), whether based in contract, tort, or any other cause of action, even if Company has been advised of the possibility of such damages.
- b. Company's total liability to Customer for any breach by Company under this Agreement or any claim of Customer against Company related to this Agreement, directly or indirectly, is limited to the lesser of a refund of the fees paid by Customer under this Agreement (not to exceed one year's fees paid under this Agreement) or the actual direct damage suffered by Customer.
- 14. LIMITED WARRANTY; DISCLAIMER OF WARRANTIES.**
- a. Company warrants that all Services and Installation of the Equipment and/or System will be performed in a workmanlike manner and in compliance with applicable laws and regulations.
- b. Except as expressly stated in this Agreement, Company makes no warranty, express or implied, regarding the Services to be provided by Company, the Equipment, or the System(s), including, without limitation, the implied warranties of merchantability, fitness for a particular purpose, title, and non-infringement, and Customer expressly waives all such warranties.
- 15. BREACH BY COMPANY.** Customer expressly agrees that no action at law or in equity shall be maintained by Customer against Company for Company's alleged breach of this Agreement or violation of any federal or state law now in effect or enacted in the future with respect to any obligation or duty incurred under this Agreement by Company unless Customer notifies Company in writing at the address specified in this Agreement within ten (10) days from date of such alleged breach or violation, and provided Company does not remedy or correct the breach or violation within sixty (60) days from the receipt of such notice.
- 16. TIME LIMITATION.** All claims, actions or proceedings, legal or equitable, against Company must be commenced in court within one (1) year after the cause of action has accrued, without judicial extension of time, or such claim, action or proceeding is barred, time being of the essence of this Section 16.
- 17. INDEMNIFICATION.** Customer assumes financial and legal responsibility for damage or injury (including without limitation death) to all persons, and property damage or loss of use thereof, caused by, resulting from, or arising out of any negligence caused by or contributed to by Customer, its agents, servants, or employees. Customer shall, at its cost, indemnify and, at Company's option, defend, Company, its officers, directors, employees, agents, and contractors (collectively, the "Company Indemnified Parties") from and against any claims, demands, causes of action, proceedings, assessments, damages, liabilities, settlements, judgments, fines, penalties, interest, costs, and expenses (including without limitation reasonable attorneys' fees, professionals' fees, and court costs), that any Company Indemnified Party may incur arising from or relating to: (a) Customer's breach of this Agreement; (b) any negligence or other tortious conduct by Customer or any of its agents, servants, or employees; and (c) any violation of any applicable law, rule, regulation, or order by Customer or any of its agents, employees, or servants. This Section 17 shall continue in effect notwithstanding any payment in full by Customer for the System and Equipment. Customer further understands that Company is relying upon this limitation in determining the cost of the System and Equipment.
- 18. WAIVER OF SUBROGATION.** Each party waives rights of subrogation against the other party to the extent of their respective first party insurance coverage, for any and all losses suffered by either party, whether or not caused by the negligence of the Customer or the Company or those for whom they are responsible; provided that this release shall be in force and effect only with respect to loss or damage occurring during the time each party's insurance policies contain a clause to the effect that this release shall not affect such policies or the right of the insured to recover. Each party agrees that its first party insurance policies will contain a clause so long as the same is obtainable without extra costs, or if extra cost is chargeable, so long as the other party pays such extra cost.
- 19. REMEDIES CUMULATIVE.** The remedies provided in this Agreement in favor of Company upon a breach of this Agreement by Customer shall not be deemed to be exclusive, but shall be cumulative and in addition to all other remedies in Company's favor existing at law or in equity. Company may exercise all remedies, whether or not expressed, successively or concurrently, and any such action shall not operate to release Customer until the full amount of all sums due and to become due under this Agreement have been paid.
- 20. SEVERABILITY.** If any provision of this Agreement is determined by a court of competent jurisdiction to be unenforceable or invalid such provision shall be modified to the extent necessary to eliminate such invalidity or unenforceability and any remaining unenforceability or invalidity shall have no effect on any of the other terms of the Agreement, which shall remain in full force and effect in accordance with its terms.
- 21. HAZARD TO PERSONNEL.** Customer represents and warrants that, except as otherwise disclosed to Company in writing, in the areas where Company will install the System there are no: (i) materials or substances classified as toxic or hazardous on or in the walls, floors, ceilings, or other structural members, or otherwise stored in the work area; (ii) situations requiring special precautions; (iii) equipment required by federal, state, or local health or safety regulations; or (iv) unsafe working conditions.
- 22. INSURANCE.** Customer represents and warrants to Company that it has adequate liability insurance coverage to cover the work to be performed under the Agreement and shall provide Company with evidence of such insurance upon request of Company.
- 23. HEADINGS.** Section headings shall have no effect on the meaning of this Agreement, and are included only for convenience of reference.
- 24. TOOLS.** Any special equipment, tools, dies, fixtures, or jigs produced or acquired by Company for the manufacture or installation of articles under this Agreement shall remain the property of the Company.
- 25. USE OF DESIGNS AND DATA.** Any knowledge or information, including drawings and data, which Company shall have disclosed or may hereafter disclose to Customer, incident to installation of the System, shall be deemed to be Company's confidential and proprietary information and Customer shall take any and all steps as are reasonable to protect the confidentiality of such information and shall not disclose to any other person, or use, such information. Company does not grant to Customer any reproduction rights or any rights to use such information.
- 26. ELECTRIC POWER CONNECTION.** When electric is required for System operation, Customer will provide a separately fused (120 VAC, 60 Hz, 20 Amp) primary power with ground within 6 feet of control panel location. To assure uninterrupted service, this power should come from the main electric distribution center.

104

**KEYSTONE FIRE PROTECTION COMPANY
INSTALLATION OF EQUIPMENT - TERMS AND CONDITIONS**

27. SERVICES NOT INCLUDED.

- a. When a labor price is submitted, it is based on all work being performed during a five (5) day, forty (40) hour work week. If overtime or premium time is performed, an additional charge will be made to the Customer. Normal work weeks are 8 a.m. to 4:30 p.m., Monday through Friday, except holidays.
- b. Unless otherwise specifically provided in this Agreement, Customer shall be responsible for and agrees to perform all necessary patching of masonry work, painting, carpentry work and the like.
- c. Customer shall provide wiring, conduit and labor to connect the provided pressure switches to equipment to be turned on or off such as alarms, motors, conveyors, fans or cooking equipment.
- d. Customer shall provide necessary hardware and linkage to permit automatic closing of doors, windows, duct dampers, etc, upon actuation of any provided pressure release trip device. Unless specifically indicated in this Agreement, services do not include costs for any discharge or concentration tests required by approval authorities.
- e. No provision to exhaust any discharged agent is included in this Agreement.
- f. Should an employee of Company be required to attend a "right to know" session at Customer's location, a surcharge will be added to the final invoice.

28. MISCELLANEOUS.

- a. Entire Agreement; Modifications. This Agreement (including the Proposal) constitutes the entire agreement between the parties regarding the subject matter of this Agreement and supersedes any prior or contemporaneous agreement, understanding, or order between the parties regarding the subject matter of this Agreement. Should the terms and conditions of any purchase order of Customer issued in connection with this Agreement conflict with or add to any provisions of this Agreement, such new terms or different terms are expressly rejected by Company unless otherwise stated in writing by an authorized representative of Company and shall be of no force or effect. No modification of this Agreement shall be binding unless made in writing and signed by both parties.
- b. Waiver. No claim or right arising out of this Agreement may be discharged in whole or in part by a waiver of the claim or right unless the waiver is in writing and signed by the waiving party. The waiver or acceptance of any breach by either party of any provision of this Agreement shall not constitute a waiver of or excuse for non-performance as to any other provision of this Agreement, nor as to any prior or subsequent breach of the same provision.
- c. Governing Law. This Agreement is made and entered into in the Commonwealth of Pennsylvania and shall be in all respects governed by and construed in accordance with the laws of the United States and the Commonwealth of Pennsylvania as if entirely performed in Pennsylvania and without regard to any conflict of law rules and without regard to any rules of construction or interpretation relating to which party drafted this Agreement. Nothing in this Agreement is intended to supersede, conflict with, or alter Company's rights and Customer's obligations under the Pennsylvania Contractor and Subcontractor Payment Act.
- d. Jurisdiction. Customer consents to the exclusive jurisdiction and venue of the Montgomery County Court of Common Pleas of the Commonwealth of Pennsylvania or the United States District Court for the Eastern District of Pennsylvania with respect to the enforcement of this Agreement, the collection of any amounts due under this Agreement, or any disputes arising under this Agreement. Customer agrees that effective service of process may be made upon Customer by U.S. mail under the notice provision contained in Section 28.e.
- e. Notices. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to be sufficiently delivered if sent by: (i) hand delivery; (ii) nationally recognized overnight carrier; or (iii) first class mail, to Company at Keystone Fire Protection Co., 433 Industrial Drive, North Wales, PA 19454, Attn: President, and to Customer at the address stated on the first page of this Agreement. Such notice shall be effective on the earlier of actual receipt, refusal by the recipient, or three (3) days after sending. Any party may change the address to which communications are sent by delivering notice of such change to the other party in accordance with this Section 28.e.
- f. Assignment; Binding Effect. This Agreement may not be assigned by Customer, either directly or indirectly (including, without limitation, by merger or sale of capital stock or assets), without the prior written consent of Company, which consent may be withheld by Company, in its sole discretion. This Agreement shall inure to the benefit of and shall be binding upon Company's and Customer's respective successors and permitted assigns.
- g. No Set-Off. Customer has no right to set off against amounts due to Company, and in the event Customer exercises a set off it shall constitute a Default and entitle Company to all of its rights and remedies under this Agreement, including, without limitation, the right to recover interest and attorneys' fees.
- h. Waiver of Jury Trial. *The parties expressly waive the right to a trial by jury in any action or proceeding brought relating to this Agreement. The parties prefer that such a dispute be determined by a judge.*
- i. Attorneys' Fees. Customer shall pay Company's costs, attorneys' fees, and professionals' fees in the event of a dispute between Customer and Company regarding the interpretation or enforcement of this Agreement that results in litigation, in which Company is the prevailing party. Company's right to the foregoing shall not merge with but shall survive the entry of judgment, and shall extend to appeals and collection.
- j. Commercial Transaction. The parties acknowledge and agree that this Agreement is a commercial transaction and not for personal, family, or household use.
- k. Compliance with Laws. Customer shall comply with all applicable federal, state, and local laws, rules, and ordinances.
- l. Survival. All provisions of this Agreement that, by their terms, should survive termination or expiration of this Agreement shall survive such termination or

END OF SECTION

Lyman & Ash

1612 Latimer Street
Philadelphia, PA 19103
(215) 732-7040

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
5/9/2019	CPL	Conference with MTS and MSF.	0.5	250.00	125.00
5/10/2019	CPL	Review and revise letter.	0.25	250.00	62.50
5/10/2019	CPL	Tel. conference with MTS, Josh Grice and MSF.	0.5	250.00	125.00
5/10/2019	CPL	Tel. conference with MTS.	0.25	250.00	62.50
5/14/2019	CPL	Conference with MTS.	0.17	250.00	42.50
5/28/2019	CPL	Tel. conf. with MTS.	0.17	250.00	42.50
6/3/2019	CPL	Conference with MSF and MTS.	0.17	250.00	42.50
6/7/2019	CPL	Tel. conference with MSF and MTS.	0.08	250.00	20.00
		Total for Cletus P. Lyman, Esq.			522.50
5/9/2019	MSF	Meet with MTS, CPL; draft letter to contractors who worked on High School North roof for forthcoming removal of old roof and installation of new roof; legal research spoliation.	1	250.00	250.00
5/10/2019	MSF	Meet with CPL; confer with MTS, Josh Grice re contractors; draft letters to six contractors, circulate drafts; legal research spoliation; revise letters.	1.5	250.00	375.00
5/15/2019	MSF	Meet with MTS re letters to contractors re roof removal & investigation.	0.25	250.00	62.50
5/21/2019	MSF	Legal research duty to preserve evidence, spoliation; review messages; research limitations period.	1	250.00	250.00

Total

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
5/24/2019	MSF	Legal research spoliation, duty to preserve evidence, limitations periods.	0.5	250.00	125.00
5/29/2019	MSF	Meetings with MTS; review messages.	0.25	250.00	62.50
6/3/2019	MSF	Meet with CPL, MTS.	0.2	250.00	50.00
6/4/2019	MSF	Meetings re roof inspection, other issues.	0.5	250.00	125.00
6/5/2019	MSF	Meetings with MTS, CPL re meetings, new issues, High School North.	1	250.00	250.00
6/6/2019	MSF	Meetings with MTS, CPL re forthcoming meetings, new issues, High School North.	1	250.00	250.00
6/7/2019	MSF	Meetings at ESASD with J. Grice, L. Dymond, W. Rohner re roof and storm water piping at High School North, and fire protection pipes in elementary school. Total for Michael S. Fettner, Esq.	2	250.00	500.00 2,300.00
5/3/2019	MTS	Emails with Lisa VanWhy. Review of documents from ESASD including Warranty information.	1.25	250.00	312.50
5/9/2019	MTS	Conf. with CPL. Conf. with MSF. Legal research. Review of documents. Draft letters to contractors. Spoliation research.	0.75	250.00	187.50
				Total	

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
5/10/2019	MTS	Tel. conf. with Josh Grice. Tel. conf. with CPL. Tel. conf. with MSF. Review and revise Draft letter to contractors. Review and prepare for conference with Solicitor Dirvonas. Conf. with L. VanWhy and L. Dymond. Email from Patricia Rosado.	1.75	250.00	437.50
5/13/2019	MTS	Emails with J. Grice and S. Ihle. Conf. with CPL. Review of documents from ESASD re: Window Installation Contractor. Letters to 6 contractors.	2	250.00	500.00
5/14/2019	MTS	Conf. with CPL. Email with S. Ihle. Email to L. VanWhy, L. Dymond and J. Grice.	0.5	250.00	125.00
5/15/2019	MTS	Conf. with MSF. Update re: Letters. Conf. with RDE re: Honeywell/Allied Signal.	0.5	250.00	125.00
5/16/2019	MTS	Emails and tel. conf. with counsel from The Architectural Group. Tel. conf. with Scott Brosky and Shari Winer re: Agents.	0.75	250.00	187.50
5/17/2019	MTS	Tel. conf. with counsel for Skepton Contracting. Email to J. Grice.	0.67	250.00	167.50
5/20/2019	MTS	Tel. conf. and email with K. Brown of Union Insurance re: TWK Construction. Tel. conf. with Bob Beritsky of Erie Insurance re: TWK construction. Email with Charles Graf, Esq. of Honeywell. Review of correspondence.	1.25	250.00	312.50

					Total
--	--	--	--	--	--------------

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter

Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
5/21/2019	MTS	Emails with Insurance Carriers. Review of documents re: Warranty/Window.	0.5	250.00	125.00
5/23/2019	MTS	Tel. conf. with emails with Insurance Carriers re: Contractors. Tom Dirvonas, Esq. Email.	0.5	250.00	125.00
5/24/2019	MTS	Email with L. VanWhy and L. Dymond. Legal research re: Spoliation of Evidence/Limitations	2	250.00	500.00
5/28/2019	MTS	Emails and tel. conf. with Insurance Adjusters. Review of documents re: Warranty, Tel. conf. with Jim Shearouse. Email with D'Huy.	1.33	250.00	332.50
5/29/2019	MTS	Emails with J. Grice. Tel. conf. with J. Shearouse. Emails with client. Selective Insurance call. Review of documents. Email to J. Shearouse.	1.25	250.00	312.50
5/30/2019	MTS	Emails with D'Huy. Emails with client. Tel. conf. with Adjusters for TWK Construction. Research. Review of construction documents.	0.75	250.00	187.50
5/31/2019	MTS	Emails with client. Emails with J. Grice. Tel. conf. with J. Grice. Review of documents form ESASD re: Timeline of events.	0.75	250.00	187.50
6/3/2019	MTS	Emails with counsel. Emails with adjusters. Tel. conf. with adjusters re: Roof. Conf. with CPL. Conf. with MSF.	0.83	250.00	207.50
			Total		

Lyman & Ash

1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
6/4/2019	MTS	Emails and tel. conf. with counsel and adjusters. Emails with J. Grice. Email with R. Lopez. Review of documents.	2.25	250.00	562.50
6/5/2019	MTS	Emails with L. Dymond. Emails with Wendy Bennett, Esq. Tel. conf. with counsel and adjusters.	0.25	250.00	62.50
6/6/2019	MTS	Emails and tel. conf. with insurance counsel and adjusters. Right to Know Request to Department of Education. Email with R. Lopez re: Timeline. Research.	1.25	250.00	312.50
6/7/2019	MTS	Meeting with J. Grice at ESASD re: Timeline and other issues -Pipes. Email with client. Email with Dept of Education re: RTK. Tel. conf. with C. Brown, Esq.	2.75	250.00	687.50
6/10/2019	MTS	Emails with counsel and adjusters re: Waivers of Liability.	0.75	250.00	187.50
6/11/2019	MTS	Tel. conf. with Jesse Fry ant PADOE. Tel. conf. with J. Grice. Emails with counsel.	1	250.00	250.00
6/12/2019	MTS	Emails with Adjusters. Email with S. Ihle.	0.17	250.00	42.50
6/13/2019	MTS	Emails with PA DOE re: RTK Request and conference call with PA DOE. Emails with contractors.	0.75	250.00	187.50
6/14/2019	MTS	Tel. conf. with J. Fry and counsel from PADOE re: RTK Request. Review of documents. Emails with counsel and adjusters re: Inspection on 6/17/19	1.25	250.00	312.50
			Total		

Lyman & Ash
 1612 Latimer Street
 Philadelphia, PA 19103
 (215) 732-7040

RECEIVED
 JUL 01 2019
 BY: _____

Client Invoice

DATE	INVOICE #
6/24/2019	3142

BILL TO
East Stroudsburg Area School District 50 Vine Street East Stroudsburg, PA 18301-0298

Case/Matter
Special Construction Counsel

DATE	ATTY/EXP	DESCRIPTION	TIME	RATE	AMOUNT
6/16/2019	MTS	Tel. conf. with CPL re: Status. Conf. with MSF. Review of documents for Inspection on 6/17/19 Total for Michael T. Sweeney, Esq.	0.75	250.00	187.50 7,125.00
				Total	\$9,947.50

Attorneys:
 CPL - Cletus P. Lyman, Esq. MSF - Michael S. Fettner, Esq. MTS - Michael T. Sweeney, Esq.
 PVT - Pearlette Toussant, Esq., of Counsel MJL - Maura J. Lynch, Esq., of Counsel
 Legal Staff:
 RDE - R. Dave Eldridge, SRB - Stephen R. Betts
 PRA - Peter R. Abraldes

111

MIDDLE SMITHFIELD

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Meglino Landscaping			\$ 85.00	\$ 110.00			\$125/\$90	

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Meglino Landscaping			\$ 85.00	\$ 110.00			\$125/\$90	

112

RESICA

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Meglino Landscaping			\$ 85.00	\$ 110.00			\$125/\$90	

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Meglino Landscaping			\$ 85.00	\$ 110.00			\$125/\$90	

EAST STROUDSBURG ELEMENTARY

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Percision Excavating	x	x	\$80.00	\$90.00	\$85.00		\$180.00	\$95.00

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Percision Excavating	x	x	\$80.00	\$90.00	\$85.00		\$185.00	\$95.00

114

HIGH SCHOOL NORTH, LEHMAN, NORTH BUS LOT, BUSHKILL, SEWER PLANT & WATER TOWER

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/3 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix
ER Linde	x	x			\$76.50			80/20 \$/ Ton
								\$480

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/3 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix
ER Linde	x	x			\$78			80/20 \$/ Ton
								\$500

115

JT LAMBERT & SOUTH BUS LOT

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Precision Excavating	x	x	\$75.00	\$78.75	\$85.00		\$185.00	\$95.00

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Precision Excavating	x	x	\$75.00	\$78.75	\$85.00		\$185.00	\$95.00

SMITHFIELD

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Precision Excavating	x	x	\$84.00	\$90.00	\$84.00		\$180.00	\$95.00

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per ¼ Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Precision Excavating	x	x	\$84.00	\$90.00	\$84.00		\$180.00	\$95.00

117

JM HILL

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Percision Excavating	x	x	\$84.00	\$90.00	\$84.00		\$180.00	\$95.00

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix 80/20 \$/ Ton
Jeremy Smith								
Percision Excavating	x	x	\$84.00	\$90.00	\$84.00		\$180.00	\$95.00

ADMIN CENTER, HIGH SCHOOL SOUTH, & MAINTENANCE GARAGE

2019-20

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix
Precision Excavating	x	x	\$70.00	\$75.00	\$75.00		\$180.00	80/20 \$/ Ton \$77.00

2020-21

Bidder	Bid Bond	Non-collusion Affidavit	Per 1/4 Ton Pickup w/ Plow & Spreader	Per One Ton w/Plow & Spreader	Per Single Axle Dump w/ Plow & Spreader	Per double Axle Dump w/Plow & Spreader	(If Needed) Snow Removal Loader/ Trucking	Salt/Cinder Mix
Precision Excavating	x	x	\$70.00	\$75.00	\$75.00		\$180.00	80/20 \$/ Ton \$77.00

FORENSIC AUDIT RFP TABULATION.XLX
 5/15/2019

	Hamilton & Musser, PC Mechanicsburg, Pa	UHY LLP Columdia, MD
Forensic Audit Performance Audit	\$ 34,675	\$ 73,300
		\$ 49,350
Additional Fees		
Partner	\$235/hr	\$250/hr
Manager	\$150/hr	\$175/hr
Supervisor	\$130/hr	\$150/hr
Auditor	\$120/hr	\$125/hr
Staff Accountant	\$110/hr	\$75/hr
Paraprofessional	\$90/hr	\$50/hr

EAST STROUDSBURG AREA SCHOOL DISTRICT
Procurement Form

TO BE COMPLETED FOR ANY PROCUREMENT OVER \$5,000

A. Why are you requesting the service/needs?

Why:

This resource is a perfect blend of paper and digital resources for our 6th to 8th grade students in Mathematics. The attached sheet shows the criteria used by the Math committee to choose this resource from approximately 7 others.

Need:

The district agreement with PowerTeaching expired a few years ago and while much of their material is still being used, we lost the digital updates and teachers have had to supplement on their own. Further, PowerTeaching never provided a physical textbook and at the middle level it is age appropriate to have a physical resource

Suggested replacement:

Pearson Envision Math 2.0 Pennsylvania student edition 6 year subscription + digital courseware 6-year license Copyright 2017

B. Cost Estimate: If over \$5,000, were 3 quotes obtained? If yes, please list the vendors and the amounts.

Not applicable to curriculum, but two quotes were obtained anyway in the course of evaluating our two finalists.

C. Please complete an independent Cost Analysis. (Pre determine costs prior to contacting a vendor.)

Not applicable

D. Procurement Method:

Quote - attached

E. Funds account to be charged for Procurement (Was this purchase budgeted?)

- Yes/No
- Fund ~~10, 29, 32~~
- Account # 10-1110-640-000-30-000-004-000-006

F. Selection of winning proposal
Criteria attached

G. Other

Envision	Reveal
All student activities can be downloaded for offline work, will re-sync upon hitting wifi	Some student activities can be downloaded for offline work, but not all of them
Teachers can see student work in real-time on their laptop	Teachers can only see student work once student pushes "submit"
Interacts with Google and Clever	Interacts with Google and Clever
College and Career connections to Ch 339 language? No	College and Career connections to Ch 339 language? No
The 3Act activities for curiosity and problem-solving - graphics were excellent	The Ignite activities as curiosity builders, though graphics were a bit elementary
The misconception paragraphs in Teacher edition were helpful - didn't have for parents	The misconception pages, with feedback according to student response, were very helpful especially for parents.
Bounce pages that can be scanned for helpful videos - requires no app	Read Anywhere app allows textbook to be portable, a few chapters at a time
Student workbook is 3 hole punched	Student workbook is 3 hole punched
Graphics and formatting was appealing specifically to middle school students and parents	Graphics and formatting was appealing to teachers, more closely matches the visual aspect of the 5th grade GoMath materials
The differentiation library was SO robust and connected closely with the diagnostic system and accompanying resources.	Differentiation materials were good, but diagnosis and selection have to be done manually by the teacher.
The Math Anytime challenge, as a DOK Level 4 problem to be solved over time, was a great feature.	The help videos were presented in whiteboard style, similar to Khan Academy.
Virtual nerd videos contained more appealing features: a young, dynamic teacher; three different ways of explaining it according to Learning Style and Ability Level.	Aleks is embedded as a resource in multiple parts of the lesson.
OpenEd is linked directly to lessons for additional resources, containing resources from multiple platform partners.	Aleks acts as their extra support
While both had problem-solving as a focus, Envision put this front and center and it was a central part of every aspect of learning.	Embeds problem-solving activities within the lessons, is not the central part of the lesson
Online tools operated with no glitches and were very professional visually	Online graphic tool that Angela and Scott were using in the last activity was glitchy
Math practices are embedded in each lesson with teacher language to use that connects the concepts with the practice and gives them questions to ask students.	Math Practices are identified in lessons for teachers but specific language isn't given to help teachers make the connection with the concept being studied.
Lesson Plan flow made more sense to our teachers than R	
The Readiness exam feature at the beginning of every unit was incredible pre-assessment data for the teacher.	The self-assessment checklist for the students at the beginning of units was not very helpful to teachers.
Teachers preferred the visual organization of the E website and printed tools.	
Every support was seamlessly woven in so teachers spend significantly less time matching need with remediation tool.	Supports were available but required teacher input for assignment to students
Teachers liked the scaffolded practice that seemed easy to assign to different students.	Reveal practice is not scaffolded, Envision is and it's right there.
The scope and sequence for pacing is VERY helpful.	We didn't see a scope and sequence?
	The Spanish audio was AWFUL. Just an English robot reading the Spanish as English would be read.

Attendance: Scott Hnasko, Billie Trauschke, Angela Schembeck, Lori Barry, Carrie Panepinto, Dave Libecap, Dina Doyle, Deana Ostroski, Heather Piperato, Tabitha Bradley, Arline Clark-Kang.



MS Heather Piperato
Principal
East Stroudsburg Area Sch Dist
50 Vine St
E Stroudsburg, PA 18301-2150
United States

Quote Number: 84152-2
Quote Creation Date: 06-14-2018
Quote Expiration Date: 09-30-2019
Quote Release: 2

East Stroudsburg - Envision 6-8 Print & Online for all students

Price Quote Summary

Solution	Base Amount	Free Amount	Total
enVisionmath 6-8	\$ 141,237.99	\$ 47,335.92	\$ 141,237.99
Solution Subtotal	\$ 141,237.99	\$ 47,335.92	\$ 141,237.99
		Shipping & Handling	\$ 12,711.42
		Total	\$ 153,949.41

Price Quote Detail

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
enVisionmath 6-8						
enVisionmath2.0 for Pennsylvania (6-8) @2017 - Grade 6						
9780328952564	ENVISION MATH 2.0 PENNSYLVANIA STUDENT EDITION 6-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 6-YEAR LICENSE GRADE 6 COPYRIGHT 2017	\$95.97	56	504	\$5,374.92	\$48,368.88
9780328932085	ENVISION MATH 2.0 PENNSYLVANIA TEACHER EDITION PACKAGE GRADE 6 COPYRIGHT 2017	\$579.97	11	0	\$6,379.67	\$0.00
enVisionmath2.0 for Pennsylvania (6-8) @2017 - Grade 6 Subtotal					\$ 11,753.99	\$ 48,368.88
enVisionmath2.0 for Pennsylvania (6-8) @2017 - Grade 7						
9780328952571	ENVISION MATH 2.0 PENNSYLVANIA STUDENT EDITION 6-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 6-YEAR LICENSE GRADE 7 COPYRIGHT 2017	\$95.97	51	459	\$4,894.47	\$44,050.23

124

East Stroudsburg Area Sch Dist

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
9780328932092	ENVISION MATH 2.0 PENNSYLVANIA TEACHER EDITION PACKAGE GRADE 7 COPYRIGHT2017	\$579.97	11	0	\$6,379.67	\$0.00
enVisionmath2.0 for Pennsylvania (6-8) ©2017 - Grade 7 Subtotal					\$ 11,274.14	\$ 44,050.23
enVisionmath2.0 for Pennsylvania (6-8) ©2017 - Grade 8						
9780328952588	ENVISION MATH 2.0 PENNSYLVANIA STUDENT EDITION 6-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 6-YEAR LICENSE GRADE 8 COPYRIGHT 2017	\$95.97	51	459	\$4,894.47	\$44,050.23
9780328932108	ENVISION MATH 2.0 PENNSYLVANIA TEACHER EDITION PACKAGE GRADE 8 COPYRIGHT2017	\$579.97	11	0	\$6,379.67	\$0.00
enVisionmath2.0 for Pennsylvania (6-8) ©2017 - Grade 8 Subtotal					\$ 11,274.14	\$ 44,060.23
enVisionmath2.0 Common Core Grades 6-8 ©2017 - Grade 6						
9780328885022	ENVISION MATH 2.0 COMMON CORE ADDITIONAL PRACTICE GRADE 6 COPYRIGHT 2017	\$13.97	11	0	\$153.67	\$0.00
9780328896431	ENVISION MATH 2.0 EXAMVIEW CD-ROM GRADE 6 COPYRIGHT 2017	\$136.97	11	0	\$1,506.67	\$0.00
9780328881116	ENVISION MATH 2.0 TEACHER RESOURCE MASTERS PACKAGE GRADE 6 COPYRIGHT 2017	\$157.97	11	0	\$1,737.67	\$0.00
9780328902330	ENVISION MATH 2.0 MATH PRACTICES POSTER GRADE 6/8 COPYRIGHT 2017	\$21.97	11	0	\$241.67	\$0.00
enVisionmath2.0 Common Core Grades 6-8 ©2017 - Grade 6 Subtotal					\$ 3,639.68	\$ 0.00
enVisionmath2.0 Common Core Grades 6-8 ©2017 - Grade 7						
9780328885039	ENVISION MATH 2.0 COMMON CORE ADDITIONAL PRACTICE GRADE 7 COPYRIGHT 2017	\$13.97	11	0	\$153.67	\$0.00
9780328896448	ENVISION MATH 2.0 EXAMVIEW CD-ROM GRADE 7 COPYRIGHT 2017	\$136.97	11	0	\$1,506.67	\$0.00
9780328881123	ENVISION MATH 2.0 TEACHER RESOURCE MASTERS PACKAGE GRADE 7 COPYRIGHT 2017	\$157.97	11	0	\$1,737.67	\$0.00

125

East Stroudsburg Area Sch Dist

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
9780328902330	ENVISION MATH 2.0 MATH PRACTICES POSTER GRADE 6/8 COPYRIGHT 2017	\$21.97	11	0	\$241.67	\$0.00
enVisionmath2.0 Common Core Grades 6-8 @2017 - Grade 7 Subtotal					\$ 3,639.68	\$ 0.00
enVisionmath2.0 Common Core Grades 6-8 @2017 - Grade 7 Accelerated						
9780328970896	ENVISION MATH 2.0 COMMON CORE STUDENT EDITION 6-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 6-YEAR LICENSE ACCELERATED GRADE 7 COPYRIGHT 2018	\$105.97	5	45	\$529.85	\$4,768.65
9780328950805	ENVISION MATH 2.0 ADDITIONAL PRACTICE ACCELERATED GRADE 7 COPYRIGHT 2018	\$14.97	2	0	\$29.94	\$0.00
9780328953769	ENVISION MATH 2.0 COMMON CORE TEACHER PACKAGE GRADE 7 ACCELERATED COPYRIGHT 2017	\$578.97	2	0	\$1,169.94	\$0.00
9780328953752	ENVISION MATH 2.0 TEACHER RESOURCE MASTERS PACKAGE GRADE 7 ACCELERATED 2COPYRIGHT 2017	\$175.47	2	0	\$350.94	\$0.00
9780328902330	ENVISION MATH 2.0 MATH PRACTICES POSTER GRADE 6/8 COPYRIGHT 2017	\$21.97	2	0	\$43.94	\$0.00
enVisionmath2.0 Common Core Grades 6-8 @2017 - Grade 7 Accelerated Subtotal					\$ 2,114.61	\$ 4,768.65
enVisionmath2.0 Common Core Grades 6-8 @2017 - Grade 8						
9780328885046	ENVISION MATH 2.0 COMMON CORE ADDITIONAL PRACTICE GRADE 8 COPYRIGHT 2017	\$13.97	11	0	\$163.67	\$0.00
9780328896455	ENVISION MATH 2.0 EXAMVIEW CD-ROM GRADE 8 COPYRIGHT 2017	\$138.97	11	0	\$1,506.67	\$0.00
9780328881130	ENVISION MATH 2.0 TEACHER RESOURCE MASTERS PACKAGE GRADE 8 COPYRIGHT 2017	\$157.97	11	0	\$1,737.67	\$0.00
9780328902330	ENVISION MATH 2.0 MATH PRACTICES POSTER GRADE 6/8 COPYRIGHT 2017	\$21.97	11	0	\$241.67	\$0.00
enVisionmath2.0 Common Core Grades 6-8 @2017 - Grade 8 Subtotal					\$ 3,639.68	\$ 0.00
enVisionmath 6-8 Subtotal					\$ 47,335.92	\$ 141,237.99

126

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
Solution Subtotal					\$ 47,336.92	\$ 141,237.99
Shipping and Handling						\$ 12,711.42
					Total	\$ 153,949.41

Addendum

To place your order please submit a copy of this price quote with your Purchase Order, and include any other required documentation. You may send the order documents using an electronic form, fax or by mail. Please submit your PO and price via one of the following methods:

e-Form: <https://pearsonnacomunity.force.com/support/s/pearson-order-form>

Fax: 1-877-260-2530

Mail: Pearson Education, P.O. Box 6820, Chandler, AZ 85246

Pearson does not accept Credit Card Information via postal mail, facsimile, or email. Credit Card information will only be accepted via phone, eCommerce, or OASIS.

For questions regarding your order please call Customer Service: 1-800-848-9500 .

Price quote: This is a price quote for the customer's convenience only, and not an offer to contract. All quotes are subject to review and final acceptance by an authorized representative of Pearson at its offices. Pearson reserves the right to correct typographical, computational or other errors. Pearson's standard terms are net 30 days unless otherwise specified. All pricing is in US Dollars unless otherwise specified. Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format. The breakdown of the fees set forth in this quotation is considered Pearson proprietary information and not subject to disclosure by the customer.

Shipping & handling charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher. For orders picked up at the Pearson warehouse by the customer or a third party carrier contracted by the customer, a 2% handling charge will be applied to shippable items. The 2% charge will show up on the customer proposal and invoice as a S&H charge.

Taxes: All pricing in this quote is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided. Estimated tax may be provided solely for customer convenience. The amount indicated is only an estimate and is intended to be helpful for budgeting purposes. The actual amount of sales tax assessed at the time of invoicing may be more or less.

Platforms: Pearson reserves the right to change and/or update technology platforms, including possible edition updates to customers during the term of access . Customers will be notified of any change prior to the beginning of the new school year.

Return Policy: If you are not entirely satisfied with any of our products, then you may, within one year from the date of purchase, return all materials still in new, unused, salable condition for a full refund, credit, or replacement. All returned materials must be shipped back to Pearson within 30 days of receiving the Return Materials Authorization. All materials sold in a set or a package must be returned complete as originally sold. Materials that were provided gratis must be returned proportionate to the purchased items being returned for refund or credit.

Consumable Worktexts: Subsequent year consumable worktexts will ship each year on the order date of the original order for the duration of their license. Worktexts will ship to the location listed on the original order. Quantities for each grade level and title will remain consistent each year. Changes to quantities of titles previously ordered, shipping location changes, or any other changes to consumable worktext shipments must be made 4 weeks prior to the original order date. Changes should be made using the e-form: <https://www.k12pearson.com/worktext-subscription>.

Annual subscriptions for iLit and Successmaker: Products automatically renew on the anniversary date of the original purchase and will be invoiced accordingly, unless otherwise specified. If you wish to cancel, please let us know in writing prior to the date of renewal by emailing k12customerservice@pearson.com .

Technical support services are included with purchase of Pearson digital products eform:
<https://pearsonnacomunity.force.com/support/s/k12-curriculum-support-form> phone: 1-800-234-6832

MyPearson Training which provides online access to on-demand tutorials and interactive webinar sessions is included with purchase of products. <https://mypearsontraining.com/>



enVisionmath2.0 6-8 Professional Development Plan

Product Activation

Essentials

Enhance Practice

Objectives/Outcomes	Activation	MyPearson Training	Ensuring Fidelity	Professional Development	Job-Embedded Support	Targeted Professional Development	Change of Practice
	<p>Participants will:</p> <ul style="list-style-type: none"> Navigate print and digital features Understand lesson structure and planning options Identify Common Core support Identify Differentiated Instruction opportunities Understand assessment and progress monitoring options 	<ul style="list-style-type: none"> Online On-Demand Tutorials: <ul style="list-style-type: none"> Program Overview Digital Courseware Teaching a Lesson Assessment Support Differentiated Instruction Problem-Based Learning Pearson Realize Training Parent Letter Recorded Webinars: <ul style="list-style-type: none"> Program Activation Virtual Product Activation (6-hr self-study program) <ul style="list-style-type: none"> Live Webinars Live CUSTOM Program Activation Webinars Live chat / email Support 	<p>Implementation Essentials</p> <ul style="list-style-type: none"> Participants will: <ul style="list-style-type: none"> Apply best practices for usage and recommended implementation strategies Effectively integrate print and digital program components into instruction Utilize specific program design knowledge to inform instruction and frame classroom practice including planning the first unit Setting the Stage for Efficacy (Job-Embedded Services) <ul style="list-style-type: none"> An introduction to enVisionmath2.0 Lookfor Tools for Leadership and support staff. Includes: <ul style="list-style-type: none"> Deep dive into the components of the program Cratica Focus Walks Model/Demo of specific program components essential to ensure successful implementation 	<p>Based on district and school priorities, Professional Development Sessions are available:</p> <ul style="list-style-type: none"> Effective Use of the Digital Path (available 11-2017) Problem-Based Learning Using Performance Tasks Effectively Using Assessment to Drive Instruction 	<p>Lesson Analysis</p> <p>Small group session designed to systematically examine a lesson in order to refine teaching practice</p> <p>Coaching</p> <p>Personalized, in-class support focused on a specific instructional practice or program component. Includes observations, modeling and feedback</p> <p>Consulting</p> <p>Tailored to support specific aspects of instruction and/or leadership.</p>	<p>For Change of Practice BRIDGE Bundles and Institutes, training modules are available based upon school priorities and needs. Sample topics include:</p> <ul style="list-style-type: none"> Characteristics of Performance Developing Performance Tasks Evidence of Learning Developing Curriculum Models Leading for Understanding Norming our Expectations for Performance Providing Students Access to Complex Tasks 	<p>The Math Institute gives teachers a clear picture of the key math concepts all students need to master at each grade level. Teachers learn to first address the underlying mathematics concepts. Then they can use this foundation to build students' skills and problem-solving abilities. Teachers will learn to create classrooms of self-directed independent learners, build students' content knowledge, and model mathematical concepts.</p> <p>The STEM Institute presents best practices that help students apply mathematical and scientific reasoning. Besides instructional support, Pearson STEM specialists offer comprehensive on-site leadership. Get hands-on support in lesson and assessment development. Learn how to create and install a STEM curriculum and interdisciplinary unit. Focus areas include project- and inquiry-based learning, using technology-supported learning tools, and backwards design. Also focus on the SE instructional model.</p> <p>For more information and additional topics, see the Change of Practice Brochure.</p>
Duration	1 day (6 hours)	Ongoing, self-paced	1 day each	1 day each	1 day	Minimum of 2 days	15 days
Number of Participants	Up to 30	Unlimited	Up to 30	Up to 30	Up to 6 (grade level teams)	Up to 4	Flexible based on needs

129





enVisionmath2.0 6-8 Professional Development Plan

Year 1

Year 2

Years 3-6

Suggested Plan: Teachers	Activation	Implementation Essentials Setting the Stage for Efficacy	Job Embedded Services:	Change of Practice Needs Assessment	New Staff and Refreshers for Existing Staff	Additional Professional Development Topics	Job Embedded Services	New Staff and Refreshers for Existing Staff	Targesed Professional Development Modules supported by Job-Embedded Services.	Program Implementation Evaluation
	<p>MyPearson Training</p> <ul style="list-style-type: none"> > Online On-Demand Tutorials > Live Webinars > Live CUSTOM Program Activation Webinars > Live chat / email Support 		<p>In-class support and use of "Look-for" tools to monitor implementation.</p> <ul style="list-style-type: none"> - Lesson Analysis - Coaching - Program Consulting 	<p>Perception Survey and On-site Observation and Interviews:</p> <ul style="list-style-type: none"> - In-depth and self-reported baseline information on leadership practices, teacher collaboration, instruction, data use, and community engagement structures - Implementation Planning Session - Plan benchmark times for ongoing Progress Monitoring 	<p>MyPearson Training</p> <ul style="list-style-type: none"> > Online On-Demand Tutorials > Live Webinars > Live CUSTOM Program Activation Webinars > Live chat / email Support 	<p>Effective Use of the Digital Push (available 11-2017)</p> <ul style="list-style-type: none"> - Problem-based Learning Using Performance Tasks Effectively - Using Assessment to Drive Instruction 	<p>In-class support and use of "Look-for" tools to monitor implementation.</p> <ul style="list-style-type: none"> - Lesson Analysis - Coaching - Program Consulting <p>Ongoing progress monitoring</p>	<p>MyPearson Training</p> <ul style="list-style-type: none"> > Online On-Demand Tutorials > Live Webinars > Live CUSTOM Program Activation Webinars > Live chat / email Support 	<p>Ongoing progress monitoring</p>	<p>Collection of final perception, observation, and achievement data</p> <ul style="list-style-type: none"> - Measurement against base-line data and Implementation Plan - Program Evaluation Report



Because learning changes everything.®

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2160
ACCOUNT NUMBER: 410938

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net

CONTACT:

Heather Piperato
heather-piperato@esasd.net

SALES REP INFORMATION:

Scott Klapac
scott.klapac@mheducation.com
484-753-2520

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Reveal Math 2020	\$207,692.55	(\$51,272.55)	\$156,420.00
PRODUCT TOTAL*	\$207,692.55	(\$51,272.55)	\$156,420.00
ESTIMATED S&H**			\$7,821.00
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$164,241.00

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges are not included in the quote total. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8891

QUOTE DATE: 08/17/2019

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/01/2019

QUOTE NUMBER: SKLAP-08172019-006

ACCOUNT #: 410938

PAGE #: 1

131



Because learning changes everything.®

Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Course 1					
REVEAL MATH COURSE 1 STUDENT 6 YEAR BUNDLE	978-0-07-695974-7	560	\$99.00	\$0.00	\$55,440.00
REVEAL MATH COURSE 1 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-696286-0	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 1 TEACHER EDITION VOLUME 1	978-0-07-899720-4	15	\$90.00	\$1,350.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 1 TEACHER EDITION VOLUME 2	978-0-07-899175-2	16	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 1 TEACHER EDITION	978-0-07-697589-1	16	\$9.99	\$149.85	*Free Materials
Course 2					
REVEAL MATH COURSE 2 STUDENT 6 YEAR BUNDLE	978-0-07-695975-4	510	\$99.00	\$0.00	\$50,490.00
REVEAL MATH COURSE 2 STUDENT 1 YEAR BUNDLE (to support the Accelerated course for 1-year)	978-0-07-695990-7	50	\$28.50	\$1,425.00	*Free Materials
REVEAL MATH COURSE 2 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-696292-1	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 1	978-0-07-899728-5	15	\$90.00	\$1,350.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 2	978-0-07-899176-9	16	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 2 TEACHER EDITION	978-0-07-697590-7	15	\$9.99	\$149.85	*Free Materials
Course 3					
REVEAL MATH COURSE 3 STUDENT 6 YEAR BUNDLE	978-0-07-695978-5	510	\$99.00	\$0.00	\$50,490.00
REVEAL MATH COURSE 3 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-696298-3	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 3 TEACHER EDITION VOLUME 1	978-0-07-899724-2	15	\$90.00	\$1,350.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 3 TEACHER EDITION VOLUME 2	978-0-07-899177-6	15	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 3 TEACHER EDITION	978-0-07-697591-4	15	\$9.99	\$149.85	*Free Materials
ALEKS to support 8th grade Algebra 1 course & 7th grade Accelerated course					
ALEKS ADD ON 1 YEAR SUBSCRIPTION	978-0-02-139150-9	100	\$19.98	\$1,998.00	*Free Materials
Additional print/digital materials to account for course enrollment changes over time					
REVEAL MATH COURSE 1 STUDENT 6 YEAR BUNDLE	978-0-07-695974-7	50	\$99.00	\$4,950.00	*Free Materials
REVEAL MATH COURSE 2 STUDENT 6 YEAR BUNDLE	978-0-07-695975-4	50	\$99.00	\$4,950.00	*Free Materials
REVEAL MATH COURSE 3 STUDENT 6 YEAR BUNDLE	978-0-07-695978-5	50	\$99.00	\$4,950.00	*Free Materials
Integration Services (specific services TBD based on consultation w/district's technology team)					

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
 Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/17/2019
 QUOTE NUMBER: SKLAP-06172019-008

ACCOUNT NAME: East Stroudsburg Area Sch Dist
 ACCOUNT #: 410936

EXPIRATION DATE: 06/01/2019
 PAGE #: 2

132



Because learning changes everything.*

Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
SCHOOL INTEGRATION SERVICES 8-12	978-0-02-141227-3	5	\$1,600.00	\$7,600.00	*Free Materials
Professional Development					
STAFF DEVELOPMENT WORKSHOP	TRN2001	3	\$2,600.00	\$7,600.00	*Free Materials

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8591

QUOTE DATE: 06/17/2019
QUOTE NUMBER: SKLAP-06172019-006

ACCOUNT NAME: East Stroudsburg Area Sch Dist
ACCOUNT #: 410936

EXPIRATION DATE: 06/01/2019
PAGE #: 3

133



Because learning changes everything.*

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
60 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410938

CONTACT:

Heather Piperato
heather-piperato@esasd.net

VALUE OF ALL MATERIALS	\$207,692.55
FREE MATERIALS	(\$51,272.55)
PRODUCT TOTAL*	\$156,420.00
ESTIMATED SHIPPING & HANDLING**	\$7,821.00
ESTIMATED TAX**	TBD
GRAND TOTAL	\$164,241.00

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net

Comments:

[Empty rectangular box for comments]

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges are not included in the quote total. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Terms of Service:

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw-Hill School Education, LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the 'Initial Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.

Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, as of April 30, 2018 we will no longer accept credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via our websites by visiting www.mheducation.com (or www.mhecoast2coast.com).

School Purchase Order Number: _____

Name of School Official (Please Print)

Signature of School Official

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2805
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/17/2019

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/01/2019

QUOTE NUMBER: SKLAP-06172019-006

ACCOUNT #: 410938

PAGE #: 4

134

**Mc
Graw
Hill**

Because learning changes everything.®



**Education
For All**

Unlocking the
Potential of
Every Learner

East Stroudsburg Area School District
Solutions for Mathematics Success

mheducation.com

135



Table of Contents

McGraw-Hill Solutions	3
Reveal Math Grades 6–8	4
ALEKS Grades 6–8	8
Integration Services	11
Professional Development	12
McGraw-Hill Partnership	15



McGraw-Hill Solutions

McGraw-Hill is a global pioneer in educational content, assessment, and innovation and is one of the world's largest educational companies, with products and services in more than 60 languages and 44 countries. As such, McGraw-Hill is both a trusted and an iconic brand that students and professionals depend on to meet the demanding educational needs of a rapidly changing world.

In the last decade, the pace of change in the educational marketplace has moved faster than ever and we have changed with it. Today, McGraw-Hill is a learning science company that partners with educators and institutions to improve education and results for students and professionals around the world. We believe that harnessing technology will enhance learning, both inside and outside of the classroom, and will deepen the connections between students and educators to empower greater success.

Our solutions:

- ✓ Deliver instruction **dynamically and digitally**; transforming to teaching and learning that's data-driven, adaptive, mobile and highly interactive.
- ✓ **Engage students** with content designed to teach to the rigor, intent, and depth of the standards.
- ✓ Offer a **differentiated and personalized approach** to learning that motivates students to exceed their current achievement levels while providing teachers with lessons for multiple kinds of delivery and differentiated resources to help accelerate and sustain proven learning gains.
- ✓ Are designed to help students meet the rigor of **next-generation testing methodologies** including performance-based tasks and technology enhanced questions.
- ✓ Help teachers make the shift to **digital teaching practices** with both online and onsite professional development opportunities.



Unlocking the Potential of Every Learner

These benefits will come together to achieve the ultimate goal; ensuring student success for 2019 and beyond!



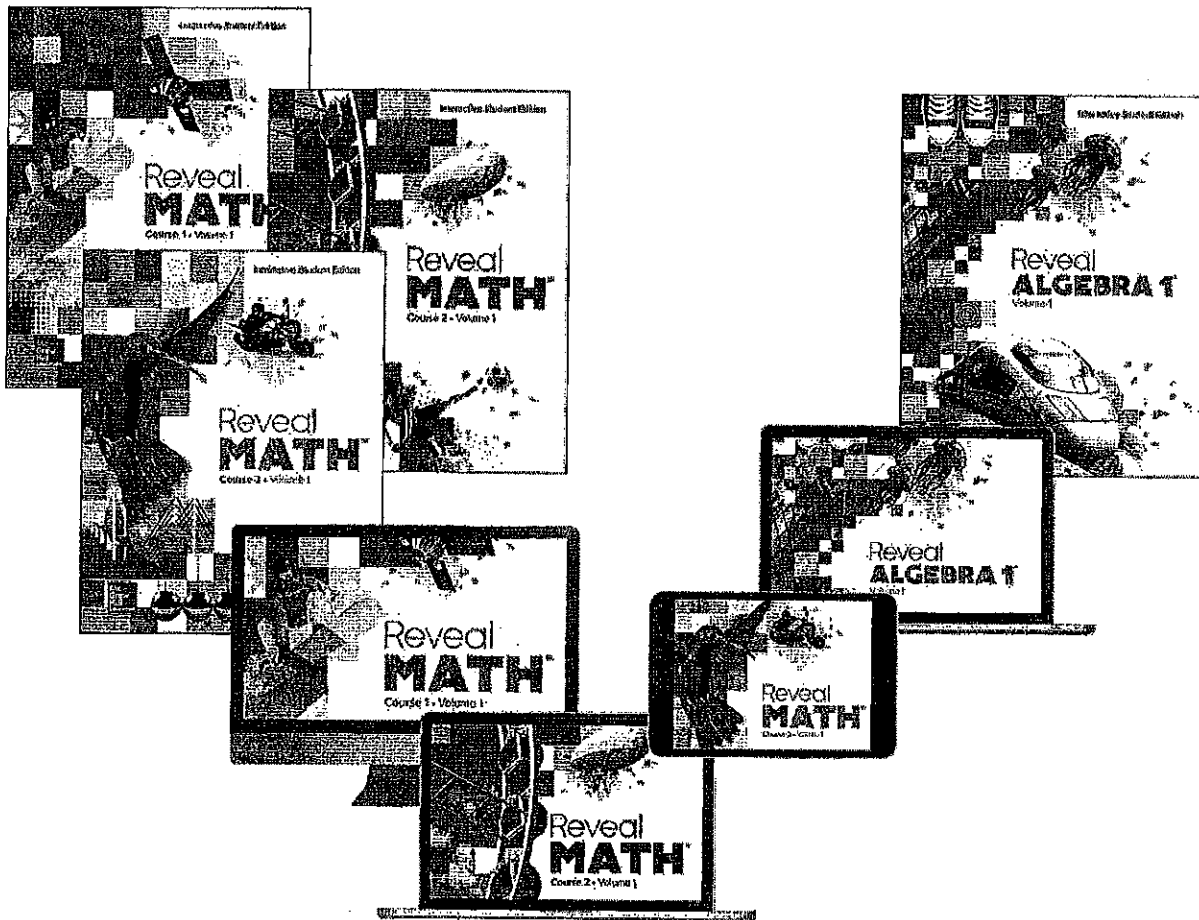
Reveal Math

Grades 6–8



Reveal Math empowers educators to uncover the mathematician in every student through powerful explorations, rich technology, and timely and insightful differentiation opportunities. The unique approach of *Reveal Math* ensures students don't just meet the standards, they master them.

Course 1 • Course 2 • Course 3 • Algebra 1





Structure with a Purpose

Discover the power of a three-tiered learning system designed to reach every grade level, ability level, and technology level. *Reveal Math* applies the science of learning and rigorous standards development, purposefully structured to prevent instructional gaps and achieve appropriate grade level success for all students.

Designed on the Science of Learning

Drawing from a broad range of academic and applied classroom research, McGraw-Hill's Learning Scientists teamed up with expert advisors to design an instructional model based on the research foundations of:

- Productive struggle
- Rich tasks
- Mathematical discourse
- Growth mindset;
- Learning target-based formative assessment
- Collaborative learning

Insightful Instruction

Impactful data collection across learning moments ensures that teachers receive consistent insight into student progress and understanding. Data informs differentiation activities within *Reveal Math*, ensuring that all students are on the right path towards results.



Build Language Skills in the Math Classroom

- Language Development Handbook Student Edition: Students utilize graphic organizers and note-taking strategies to build mathematical vocabulary and language development.
- Language Development Handbooks Teacher Edition: Teachers receive specific tips to support the language development of students building English language proficiency

Resources for Spanish Speakers

- Spanish Interactive Student Edition for Course 1, Course 2, Course 3, and Algebra 1
- Language Development Handbook Teacher and Student Editions for Course 1, Course 2, Course 3, and Algebra 1
- Spanish Personal Tutors
- Multilingual eGlossary
- ALEKS Bilingual Courses in Spanish

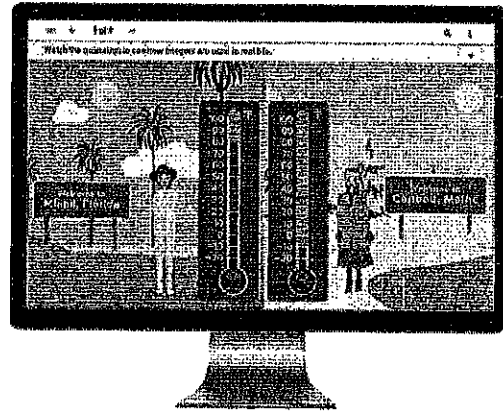


Learning with a Purpose

Developing a culture of growth mindset is a purposeful and strategic choice. McGraw-Hill is proud to be an educational partner in the development of confident, critical-thinkers and real-world problem solvers who are ready for success.

Productive Struggle

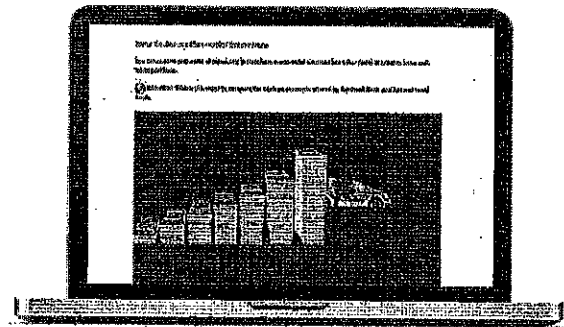
Gives students exploration opportunities needed to develop deep conceptual understanding that bridges to procedural fluency, resulting in higher mathematics achievement. With content designed to promote growth mindset, *Reveal Math* helps students develop habits of mind that benefit students beyond the mathematics classroom.



Course 2 Lesson

Meaningful Math Connections

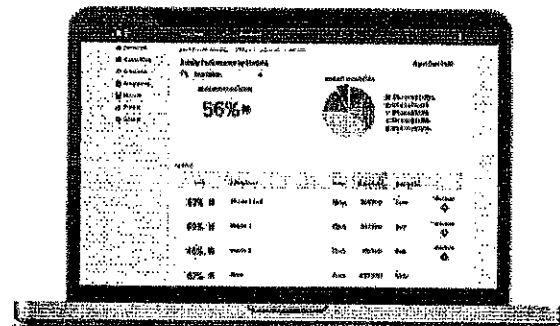
Provides content relevant to students' lives which gives them a reason to expand their math thinking and apply the mathematics to other subject areas and real-world situations. Ongoing collaboration opportunities set the foundation for a learning environment that builds communication and learning integrity



Algebra 1 Lesson

Assessment Accountability

Seamlessly integrates multiple assessment points into snapshot reports that illustrate how students and schools are progressing toward learning benchmarks and goals. Clear visibility of progress enhances the ability to maintain and increase district educational excellence.



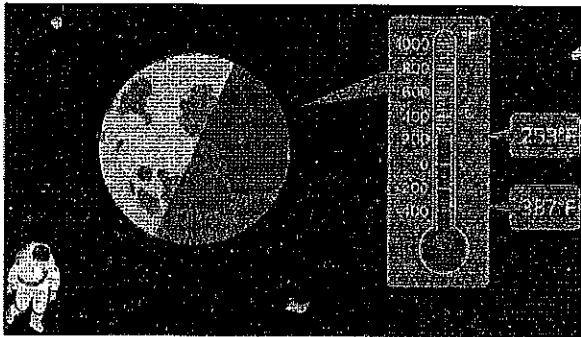
Snapshot Report

140

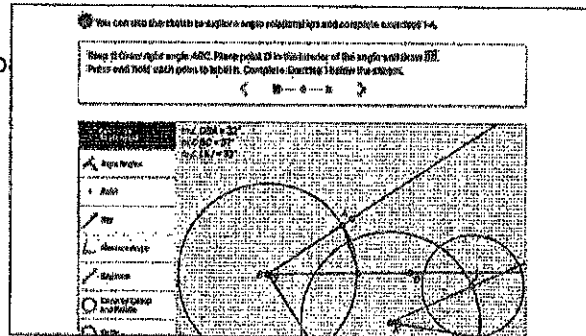


Technology with a Purpose

No matter the depth of district digital capability, having a program that blends the lines between digital and print is essential.



Course Videos



Web Sketchpad.

Technology Tools for a Smooth Digital Transition

Tech-easy Implementation

Ensures easy program implementation to match varying levels of digital growth among buildings and classrooms. Easy-to-use, embedded interactive tools, and autoscored assessment will win over students and teachers alike.

Better Data, Better Decision Making

Supports the needs of administrators, teachers, and learners, with easily accessible data and robust reporting that sets the foundation for team collaboration and progress planning. Allows for complete classroom success planning by providing real-time progress.



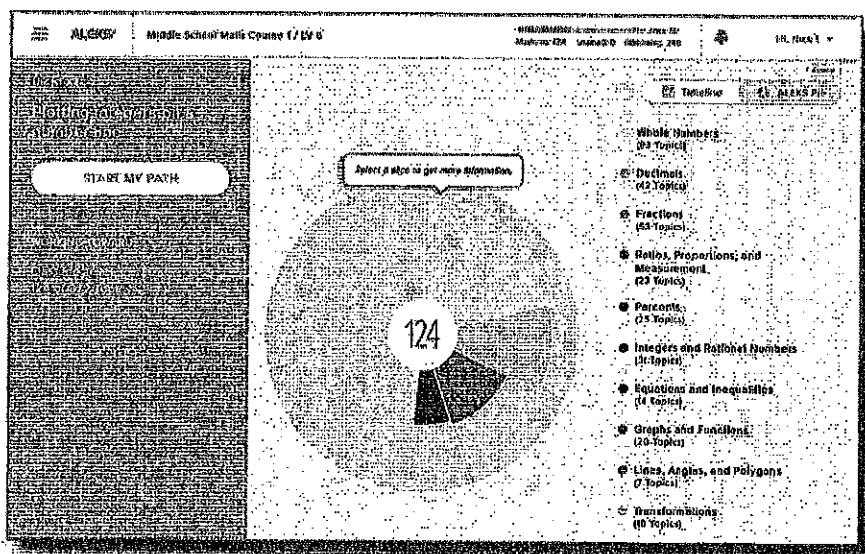
ALEKS Grades 6–8



ALEKS is an innovative, personalized solution to learning math. *ALEKS*, is a web-based, artificially-intelligent (AI) assessment and learning mathematics system for students in grades 6–8. The unique and proprietary *ALEKS* artificial intelligence (AI) is the main feature that sets *ALEKS* course products apart from other “adaptive” technologies.

The *ALEKS* AI maps the detail of each student’s knowledge, which enables the program to modify the learning process, at each moment, based on what a student knows, does not know, and, most importantly, is ready to learn. *ALEKS* creates personalized learning paths by presenting only a student’s Ready to Learn Topics, and therefore, adapts to each student’s precise educational needs. As a student works in *ALEKS*, the AI continuously updates and optimizes its understanding of the student’s knowledge and adjusts the student’s learning paths accordingly. This highly-differentiated approach enables tremendous learning momentum and builds student confidence in math:

- Individualized Assessment and Learning for Grades 6–8
- Adaptive Environment Avoids Multiple-Choice Questions
- Detailed Progress Monitoring on Student Mastery of State Standards
- Fully Bilingual Courses Available in English and Spanish
- Quick Tables – Math Fact Mastery Program



142



Content Focus

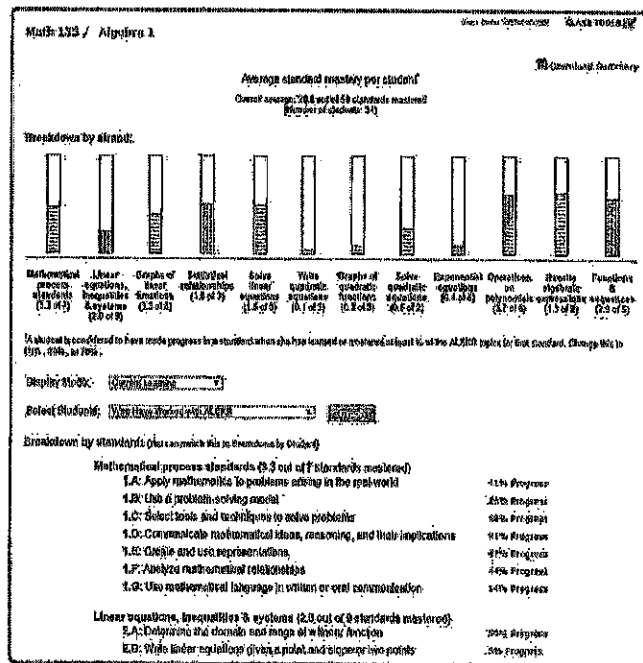
ALEKS delivers a powerful cycle of targeted learning and assessment, using standards-based content. This highly personalized system creates a unique learning experience for each student. ALEKS courses are standards-based, and are correlated to and integrated with State Standards.

All content in the ALEKS course products is academically sound—created by experts at ALEKS with thorough knowledge of their respective fields of study and decades of experience in education and teaching. ALEKS courses are comprehensive in their topic coverage. Our math content and curriculum specialists monitor pedagogical trends in math education and changes to standards to develop course content. The courses are updated frequently with new content and features in response to customer feedback, our own statistical data on student learning, and new pedagogical approaches in math education.

ALEKS Cycle of Assessment and Instruction

Before starting a course, students take the adaptive Initial Assessment, which identifies each student's individual knowledge state in order to configure their personalized learning path. Throughout an ALEKS course, the student periodically completes ALEKS Progress Assessments, which focus on topics students have recently learned. ALEKS uses the results of progress assessments to adjust the system's detailed map of students' knowledge of the course. Near the end of a course, teachers can elect for students to complete a comprehensive assessment for the course. This assessment tests mastery of material in the entire course. If students complete a comprehensive assessment and show mastery of all topics, they will fill their entire ALEKS Pie and reach 100% mastery of the course.

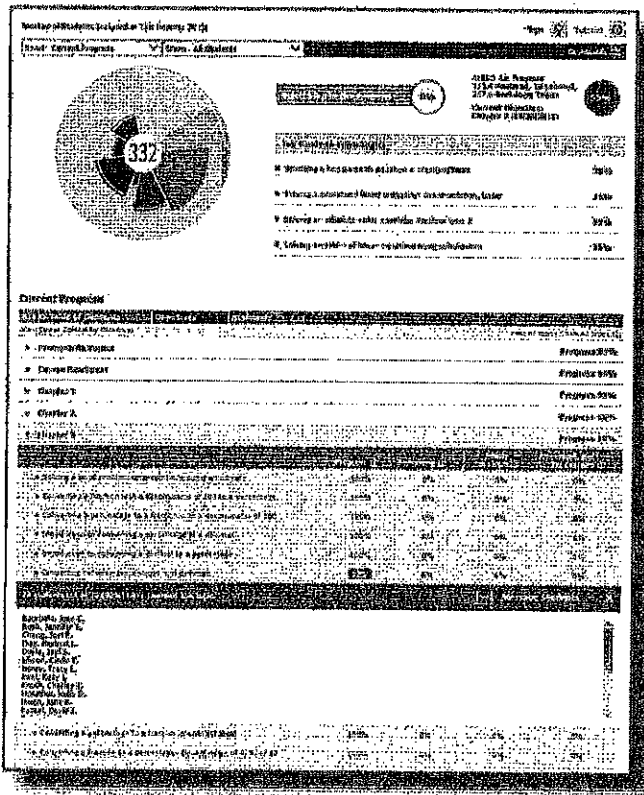
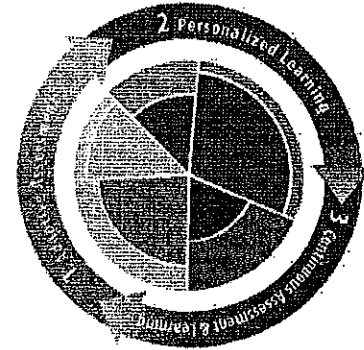
ALEKS captures metrics in a variety of formats available to educators through the reports that are updated in real time. Educators are able to view data at the institution (district or school) level, classroom level, all the way down to the individual student level.



143

ALEKS Personalized Instruction

ALEKS teaches precisely what the student is ready to learn in a student's zone of proximal development – what educational psychologist Lev Vygotsky defined as the area between what a student knows and the level of potential development that student could achieve. In this way, students will steadily progress through the course with an adequate amount of challenge and systematically build on previous and newly-learned knowledge.



The ALEKS Pie Report at the class level provides both a visual representation of the average class learning and lists for each Pie Slice, the names of the students who have mastered, not mastered, and are currently ready to learn each ALEKS topic. This information allows an educator to tailor lesson plans more closely to what students are most ready to learn. Using this report, educators can find a topic that groups of students are ready to learn and the exact names of the students ready to learn that topic.

144



Integration Services

McGraw-Hill offers many levels of technology integration services that enable schools to connect resources housed on multiple platforms. Services range from single sign-on set up, teacher and student rostering, creating classes, integration with LMS. Our goal is to help teachers and students get up and running more quickly, but also to help technology teams deliver and maintain a digital environment resulting in an outstanding student and teacher experience.

TIER 1

- Teacher Self Registration
- Student Self Registration
- Student Import (by teacher, building, or district)

TIER 2

Single Sign-On (SSO)

- Federated Identity SSO
- Must have Learning Management System (LMS), or launch point
- Interoperate Standards: LTI, SAML, oAuth

TIER 3

Bulk User Import Process/Automated Feed (This can be combined with SSO)

- Roster Teachers and/or Students
- License content—put books in book bag
- Create & roster classes

TIER 4

Thin Common Cartridge (TCC)

- IMS Global Certification
- SSO Required
- License of content required per user

Your McGraw-Hill sales representative can provide more integration services information in future discussions.

145



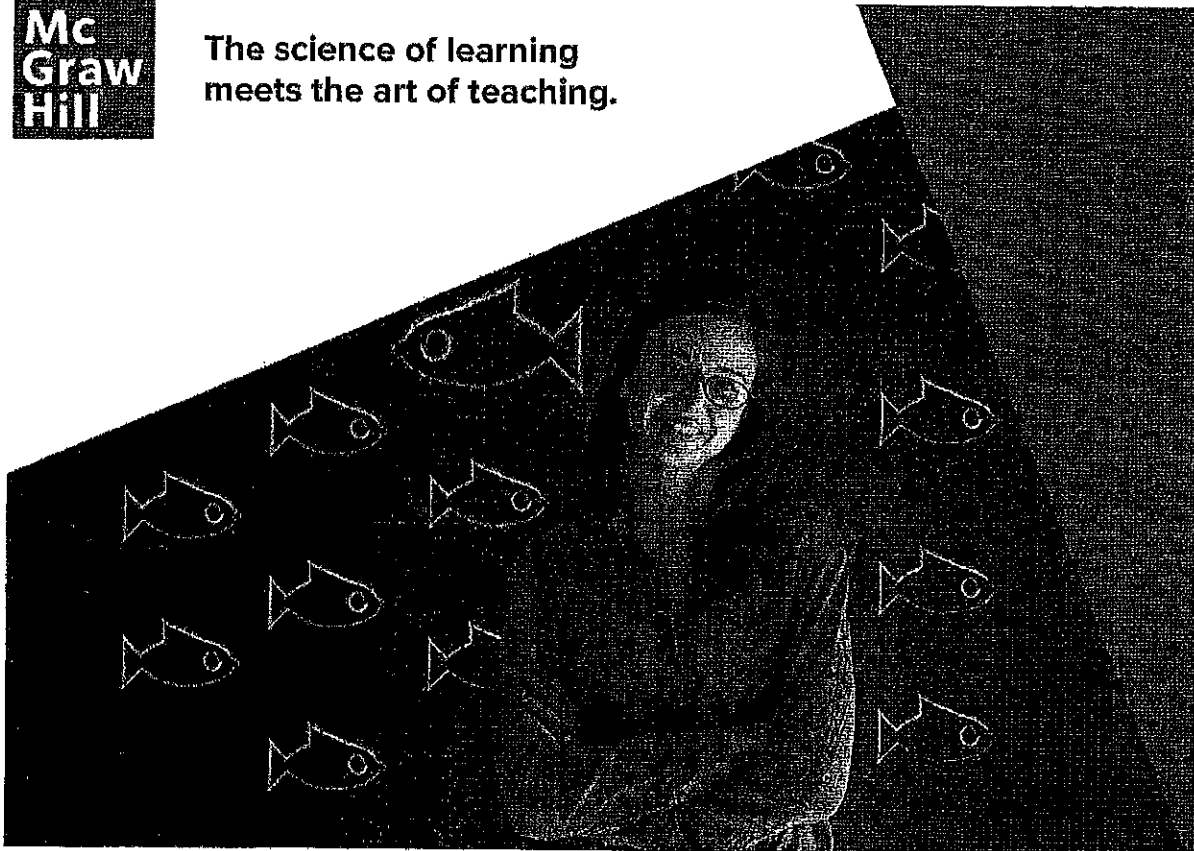
Professional Development

McGraw-Hill is committed to partnering with East Stroudsburg Area School District to implement a successful and supported curriculum. Throughout the adoption, we will work with district educators to achieve the curriculum goals by assisting teachers and administrators on effective use of McGraw-Hill curriculum in the classroom. To provide an understanding of the philosophy and organization of the available resources, teachers and administrators will receive the support needed for professional development goals aimed at increasing student performance.

McGraw-Hill has included a sample of the range of options we can deliver to the district. The final proposal will be customized to the needs of the district, and developed in partnership between district administrators and McGraw-Hill experts.



**The science of learning
meets the art of teaching.**





Executive Planning Meeting

We share the same goal: to support strong teaching and learning in your district.

Beginning with an Executive Planning Meeting, our team will meet with district curriculum leaders to plan and address the specific instructional objectives. This meeting will help us bring the right specialists to work with your teachers for implementation success.

Purpose: To collaboratively develop a comprehensive initial implementation plan.

By planning professional development opportunities and scheduling options together, McGraw-Hill and your administrative team can prepare impactful, useful, and sustainable training events for teachers and curriculum leaders. Additionally, by planning as a single team, McGraw-Hill professional development team members can address the goals and content defined by district leaders. If needed, specific session agendas can be discussed and confirmed during the Executive Planning Meeting.

Professional Development Implementation

Teacher and Support Staff Training

Our goal is to provide teachers with a thorough introduction to McGraw-Hill curriculum, so teachers can begin using the resources immediately in their classroom. A curriculum overview will be customized to address district requirements and may include the following topics:

- Curriculum organization and orientation to materials
- Digital resource overview and exploration
- Lesson planning
- Student assessment and evaluation
- Differentiated Instruction strategies and resources
- Best practices and effective teaching strategies
- Targeted intervention

Administrator Training

The administrator training provides an overview of resources and supports leaders as they monitor teacher and classroom implementation of McGraw-Hill curriculum. This session will be planned collaboratively with your school and district administration and may include the following:

- Curriculum overview
- Student assessment and evaluation resources
- Leadership techniques for monitoring school-wide and district-wide implementation



Virtual Training Resources

A unique feature of McGraw-Hill curriculum, our virtual training resources provide step-by-step online training. Led by nationally-recognized educators, these training sessions lead teachers through video and printable guided practice, available 24/7 and from wherever teachers and administrators access the program:

- **Quick Start Course:** A moderated, four-hour “getting started with the curriculum” session. The Quick Start Course can be completed in one sitting, or, more appropriately, over a few days or weeks. Teachers and administrators can revisit topics if they need a review or want to print out support materials on the specific teaching tool.
- **Implementation Course:** A more in-depth, self-paced training available on demand. The implementation course provides support as teachers and administrators become more familiar with the McGraw-Hill resources.
- **Administrator Support Course:** Addresses the unique administrative requirements related to curriculum implementation. The Administrator Support Course includes both strategies and tools to support best teaching practices, and includes observation checklists and leadership-related resources.

Online implementation modules provide district educators with ongoing implementation and curriculum support. Designed as grade-level specific resources, Online Implementation Modules will be available for all teachers throughout the adoption and include online video libraries through the learning portal. The online format provides flexibility and access for teachers and coaches—short video clips of master teachers, model lessons and experts located at point of use. These video segments are correlated and aligned to state specific standards.



McGraw-Hill Partnership

McGraw-Hill is committed to a long-term, sustained partnership with East Stroudsburg Area School District. Our dedicated team of experienced education professionals will work with your district to establish, support, and maintain a successful Mathematics implementation.

Your McGraw-Hill Team

Scott Klapac

Senior Sales Representative

484-753-2520

scott.klapac@mheducation.com

Andrew Martini

District Manager

610-742-6107

andrew.martini@mheducation.com



Because learning changes everything.

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410938

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net

CONTACT:

Heather Piperato
heather-piperato@esasd.net

SALES REP INFORMATION:

Scott Klapac
scott.klapac@mheducation.com
484-753-2520

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Reveal Math 2020 & ALEKS	\$238,208.55	(\$63,348.55)	\$184,860.00
PRODUCT TOTAL*	\$238,208.55	(\$63,348.55)	\$184,860.00
ESTIMATED S&H**			\$9,243.00
ESTIMATED TAX**			TBD
GRAND TOTAL*			\$194,103.00

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges are not included in the quote total. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Comments:

[Empty rectangular box for comments]

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/17/2019

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/01/2019

QUOTE NUMBER: SKLAP-08172019-005

ACCOUNT #: 410938

PAGE #: 1

150



Because learning changes everything.®

Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Course 1					
REVEAL MATH COURSE 1 STUDENT BUNDLE WITH ALEKS.COM 6 YEAR SUBSCRIPTION	978-0-07-889394-2	560	\$117.00	\$0.00	\$65,520.00
REVEAL MATH COURSE 1 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-888286-0	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 1 TEACHER EDITION VOLUME 1	978-0-07-899720-4	15	\$90.00	\$1,350.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 1 TEACHER EDITION VOLUME 2	978-0-07-899175-2	15	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 1 TEACHER EDITION	978-0-07-697589-1	15	\$9.99	\$149.85	*Free Materials
Course 2					
REVEAL MATH COURSE 2 STUDENT BUNDLE WITH ALEKS.COM 6 YR SUBSCRIPTION	978-0-07-889546-5	510	\$117.00	\$0.00	\$59,670.00
REVEAL MATH COURSE 2 STUDENT BUNDLE WITH ALEKS.COM 1 YR SUBSCRIPTION (to support the Accelerated course for 1-year)	978-0-07-889547-2	60	\$38.00	\$1,800.00	*Free Materials
REVEAL MATH COURSE 2 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-889292-1	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 1	978-0-07-899723-5	15	\$90.00	\$1,360.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 2	978-0-07-899176-9	15	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 2 TEACHER EDITION	978-0-07-697590-7	15	\$9.99	\$149.85	*Free Materials
Course 3					
REVEAL MATH COURSE 3 STUDENT BUNDLE WITH ALEKS.COM 6 YR SUBSCRIPTION	978-0-07-889556-4	510	\$117.00	\$0.00	\$59,670.00
REVEAL MATH COURSE 3 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-896298-3	15	\$210.00	\$3,150.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 3 TEACHER EDITION VOLUME 1	978-0-07-899724-2	15	\$90.00	\$1,360.00	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 3 TEACHER EDITION VOLUME 2	978-0-07-899177-6	15	\$90.00	\$1,350.00	*Free Materials
LANGUAGE DEVELOPMENT HANDBOOK COURSE 3 TEACHER EDITION	978-0-07-697591-4	15	\$9.99	\$149.85	*Free Materials
ALEKS to support 8th grade Algebra 1 course					
ALEKS ADD ON 1 YEAR SUBSCRIPTION	978-0-02-139150-9	50	\$19.98	\$999.00	*Free Materials
Additional print/digital materials to account for course enrollment changes over time					

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605

Email: orders_mhe@mheeducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/17/2019

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/01/2019

QUOTE NUMBER: SKLAP-06172019-005

ACCOUNT #: 410936

PAGE #: 2

151



Because learning changes everything.®

Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
REVEAL MATH COURSE 1 STUDENT BUNDLE WITH ALEKS.COM 6 YEAR SUBSCRIPTION	978-0-07-689394-2	50	\$117.00	\$5,850.00	*Free Materials
REVEAL MATH COURSE 2 STUDENT BUNDLE WITH ALEKS.COM 6 YR SUBSCRIPTION	978-0-07-689546-5	50	\$117.00	\$5,850.00	*Free Materials
REVEAL MATH COURSE 3 STUDENT BUNDLE WITH ALEKS.COM 6 YR SUBSCRIPTION	978-0-07-689566-4	50	\$117.00	\$5,850.00	*Free Materials
Integration Services (specific services TBD based on consultation w/district's technology team)					
SCHOOL INTEGRATION SERVICES 6-12	978-0-02-141227-3	5	\$1,500.00	\$7,500.00	*Free Materials
Professional Development					
STAFF DEVELOPMENT WORKSHOP	TRN2001	3	\$2,500.00	\$7,500.00	*Free Materials

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/17/2019
QUOTE NUMBER: SKLAP-08172019-005

ACCOUNT NAME: East Stroudsburg Area Sch Dist
ACCOUNT #: 410936

EXPIRATION DATE: 08/01/2019
PAGE #: 3

152



Because learning changes everything.®

QUOTE PREPARED FOR:

East Stroudsburg Area Sch Dist
50 VINE ST
EAST STROUDSBURG, PA 18301-2150
ACCOUNT NUMBER: 410936

CONTACT:

Heather Piperato
heather-piperato@esasd.net

VALUE OF ALL MATERIALS	\$238,208.55
FREE MATERIALS	(\$58,348.55)
PRODUCT TOTAL*	\$184,860.00
ESTIMATED SHIPPING & HANDLING**	\$9,243.00
ESTIMATED TAX**	TBD
GRAND TOTAL	\$194,103.00

SUBSCRIPTION/DIGITAL CONTACT:

Heather Piperato
heather-piperato@esasd.net

Comments:

[Redacted comment box]

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges are not included in the quote total. Actual shipping and handling charges will be applied at time of order. Taxes are not included in the quote total. If applicable, actual tax charges will be applied at time of order.

Terms of Service:

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw-Hill School Education, LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the 'Initial Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.

Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, as of April 30, 2016 we will no longer accept credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via our websites by visiting www.mheducation.com (or www.mhecast2goast.com).

School Purchase Order Number: _____

Name of School Official (Please Print)

Signature of School Official

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw-Hill | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 06/17/2019

ACCOUNT NAME: East Stroudsburg Area Sch Dist

EXPIRATION DATE: 08/01/2019

QUOTE NUMBER: SKLAP-06172019-005

ACCOUNT #: 410936

PAGE #: 4

153

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
576	06/25/2019	BURPEE	items for gardening- Farm to S	\$ 168.64
577	06/25/2019	FLOORINGINC.COM	MMA MATS 3X3 TILES PO 19003771	\$ 158.80
578	06/25/2019	FRONTLINE TECHNOLOGIES, INC.	ABSENCE MANAGEMENT COURSE C MAYRHAUSER	\$ 695.00
579	06/25/2019	PASBO	ELEMENTS OF PURCHASING EAST - T	\$ 130.00
			PASBO EMPLOYEE LEAVES & FMLA WEBCAST	\$ 80.00
			PASBO-ELEMENTS OF PURCHASING-D KELLY	\$ 142.50
			PASBO-ELEMENTS OF PURCHASING-M HORTON	\$ 142.50
580	06/25/2019	AMERICAN RIBBON MANUFACTURERS, INC.	HS SOUTH FCS SUPPLIES- P ROWE	\$ 51.01
581	06/25/2019	WEIS MARKET, INC.	HS SOUTH FCS SUPPLIES- P ROWE	\$ 386.91
582	06/25/2019	AMAZON.COM	HS SOUTH FCS SUPPLIES- R BROTHERTON	\$ 17.38
583	06/25/2019	PCARD VENDOR	HS SOUTH FCS SUPPLIES- R BROTHERTON	\$ 12.00
584	06/25/2019	PCARD VENDOR	HS SOUTH FCS SUPPLIES- R BROTHERTON	\$ 39.97
585	06/25/2019	PCARD VENDOR	HS SOUTH FCS SUPPLIES- R BROTHERTON	\$ 12.00
586	06/25/2019	WEIS MARKET, INC.	HS SOUTH FCS SUPPLIES- R BROTHERTON	\$ 282.86
587	06/28/2019	PCARD VENDOR	G ANDREWS NSBA CONFERENCE HOTEL STAY	\$ 1,065.92
			J GULLSTRAND NSBA CONFERENCE HOTEL STAY	\$ 799.44
			L DYMOND NSBA CONFERENCE HOTEL STAY	\$ 799.44
			L VANWHY NSBA CONFERENCE HOTEL STAY	\$ 799.44
			R. SCHLAMEUSS NSBA CONFERENCE HOTEL STAY	\$ 532.96
			W ROHNER NSBA CONFERENCE HOTEL STAY	\$ 1,065.92
588	06/28/2019	WEIS MARKET, INC.	JTL FCS SUPPLIES - M DEROBERTIS	\$ 421.79
589	06/28/2019	MIGNOSIS SUPER FOOD	HS NORTH FCS SUPPLIES - J CURRY	\$ 662.51
590	06/28/2019	PCARD VENDOR	HS NORTH FCS SUPPLIES - J CURRY	\$ 8.00
591	06/28/2019	WEIS MARKET, INC.	HS NORTH FCS SUPPLIES - J CURRY	\$ 6.48
592	06/28/2019	WALMART COMMUNITY/GEMB	JTL FCS SUPPLIES - D MORETTO	\$ 269.88
593	06/28/2019	AMERICAN RIBBON MANUFACTURERS, INC.	LEHMAN FCS SUPPLIES - S ANDREWS	\$ 290.89
594	06/28/2019	PRICE CHOPPER #236	LEHMAN FCS SUPPLIES - S ANDREWS	\$ 69.21
595	06/28/2019	WEIS MARKET, INC.	LEHMAN FCS SUPPLIES - S ANDREWS	\$ 221.50
596	06/28/2019	MIGNOSIS SUPER FOOD	SPRING INTO TECHNOLOGY LUNCH B	\$ 131.72
597	06/28/2019	PCARD VENDOR	WEB PAGE DOMAIN RENEWAL	\$ 846.26

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241252	06/21/2019	PIKE COUNTY PROTHONOTARY	PROTHONOTARY FEE WARD BRADY	\$ 12.00
241253	06/27/2019	ADIBEL ROGERS	cyber student internet reimbur 2019	\$ 165.00
241254	06/27/2019	AGORA CYBER CHARTER SCHOOL	Invoice # 551850 AGCC May 2019	\$ 35,548.11
			Invoice # 555033 June 2019 AGC	\$ 53,705.10
241255	06/27/2019	AMANDA HUFFMAN	cyber student internet reimbur 2019	\$ 165.00
241256	06/27/2019	AMERICAN RED CROSS	LIFEGUARDING CERTIFICATES	\$ 456.00
241257	06/27/2019	AMY HUFFMAN	cyber student internet reimbur 2019	\$ 165.00
241258	06/27/2019	AMY WILLOUGHBY	cyber student internet reimbur 2019	\$ 165.00
241259	06/27/2019	ANA G. TAIPE	cyber student internet reimbur 2019	\$ 155.00
241260	06/27/2019	ANNETTE REESE	cyber student internet reimbur 2019	\$ 165.00
241261	06/27/2019	ASHLEY LAU-RYN MYRIE	cyber student internet reimbur 2019	\$ 165.00
241262	06/27/2019	AWARD COMPANY OF AMERICA	Plaques for 2018-2019 Retirees	\$ 394.65
241263	06/27/2019	BARBARA HART	cyber student internet reimbur 2019	\$ 105.00
241264	06/27/2019	BELINDA GREENE	cyber student internet reimbur 2019	\$ 165.00
241265	06/27/2019	H.A. BERKHEIMER INC.	TAX COLLECTION FEE	\$ 230.88
241266	06/27/2019	BHIMAWATEE S. CHATMAN	cyber student internet reimbur 2019 Chatman	\$ 165.00
241267	06/27/2019	BOROUGH OF EAST STROUDSBURG	PERMIT FOR HS SOUTH ATHLETICS SHED	\$ 35.00
241268	06/27/2019	CBK LODGE, LP	Title I Summer Reading Challen	\$ 2,640.00
241269	06/27/2019	CANFIELD'S PET AND FARM	SEEDAIRE FOR JTL	\$ 51.00
241270	06/27/2019	CANON-MCMILLAN SCHOOL DISTRICT	Invoice # April 2019 Tuition	\$ 2,052.00
			Invoice # January 2019	\$ 2,160.00
			Invoice # May 2019 Canon McMil	\$ 2,268.00
241271	06/27/2019	CENTRAL SUSQUEHANNA INTERMEDIATE UNIT	Invoice # 19-INV0835	\$ 528.00
241272	06/27/2019	CHAPTER 13 TRUSTEE	Payroll Run 1 - Warrant 190627	\$ 245.00
241273	06/27/2019	CHARLEEN M. SPEZZA	cyber student internet reimbur 2019	\$ 165.00
241274	06/27/2019	CHESTER COUNTY INTERMEDIATE UNIT	Invoice # 412993	\$ 9,633.20
			Invoice # 414334 April Tuition	\$ 3,566.36
241275	06/27/2019	CHRISTINE LOUISE GIBSON	cyber student internet reimbur 2019	\$ 165.00
241276	06/27/2019	CHRISTOPHER HORTON	cyber student internet reimbur 2019	\$ 140.00
241277	06/27/2019	CLAUDE S. CYPHERS, INC.	OPEN ORDER FOR PARTS & SUPPLIE	\$ 30.50

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241278	06/27/2019	CM REGENT RESOURCES	LONG TERM DISABILITY INSURANCE	\$ 9,156.77
241279	06/27/2019	COLONIAL INTERMEDIATE UNIT 20	CONFERENCE FEE FOR D CAAMANO	\$ 25.00
241280	06/27/2019	COMMONWEALTH CHARTER ACADEMY SCHOOL	CPE TRACKER	\$ 2,752.98
241281	06/27/2019	COMMONWEALTH CHARTER ACADEMY SCHOOL	Invoice # 552814 CCAC May 2019	\$ 78,063.59
241282	06/27/2019	COMMUNICATIONS SYSTEMS, INC.	Invoice # 555527 June 2019 Tui	\$ 85,929.87
241283	06/27/2019	COMMONWEALTH OF PA	hss alarm	\$ 316.75
241284	06/27/2019	COMPUTER DISCOUNT WAREHOUSE	SUMIT OUTSTANDING CHECKS TO STATE TREASURY	\$ 45.00
241285	06/27/2019	CONRAD SIEGEL	Converter cable for computer	\$ 43.44
241286	06/27/2019	D'HUY ENGINEERING, INC.	OPEN PURCHASE ORDER CDW P.O.19000575	\$ 48.00
241287	06/27/2019	DAMARIS DEL PILAR DIAZ	OPEN PURCHASE ORDER CDW-19000575	\$ 68.42
241288	06/27/2019	DARLENE V HUNTE-RICHARDS	NEGOTIATION SUPPORT INV E080A9	\$ 3,632.50
241289	06/27/2019	DEBORAH REYNOLDS	North Cameras Job#287012 4/27-5/31/19	\$ 2,576.36
241290	06/27/2019	DEBRA KING	North Roof Replacement Job#287010 4/27/19-5/31/19	\$ 15,000.22
241291	06/27/2019	DESIA Y.HAYES-RIVERA	North/Leh Water Heater Repl.Job287014 4/27/19-5/31	\$ 2,252.50
241292	06/27/2019	DONEGAN ASSOCIATES, LLC	Resica Roof Job 287011 4/27/19-5/31/19	\$ 6,420.03
241293	06/27/2019	DAILEY RESOURCES	South Cameras Job#287015 4/27/19-5/31/19	\$ 1,296.46
241294	06/27/2019	DAMARIS DEL PILAR DIAZ	Trane Controls Oversight Job 287013 4/27/19-5/31	\$ 5,187.49
241295	06/27/2019	DARLENE V HUNTE-RICHARDS	OPEN ORDER FOR WELDING GAS	\$ 176.47
241296	06/27/2019	DEBORAH REYNOLDS	cyber student internet reimbur 2019	\$ 115.00
241297	06/27/2019	DEBRA KING	cyber student internet reimbur 2019	\$ 165.00
241298	06/27/2019	DESIA Y.HAYES-RIVERA	cyber student internet reimbur 2019	\$ 165.00
241299	06/27/2019	DONEGAN ASSOCIATES, LLC	cyber student internet reimbur 2019	\$ 130.00
241300	06/27/2019	DOUGLAS KIZER	ESHN science microscope cleani	\$ 165.00
241301	06/27/2019	E.R. LINDE CONSTRUCTION CORP.	yearly servicing of microscope	\$ 2,062.10
241302	06/27/2019	E.S.E.A.	cyber student internet reimbur 2019	\$ 110.00
241303	06/27/2019	EAST STROUDSBURG	SNOW REMOVAL, SALT, CINDERS NO balance due	\$ 980.00
241304	06/27/2019	ED FOUNDATION OF ES/GENERAL FUND	Payroll Run 1 - Warrant 190627	\$ 229.62
241305	06/27/2019	ED FOUNDATION OF ES/GENERAL FUND	Payroll Run 1 - Warrant 190627	\$ 2,930.15
241306	06/27/2019	ED FOUNDATION OF ES/GENERAL FUND	Payroll Run 1 - Warrant 190627	\$ 28.00

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241298	06/27/2019	EDWARD C SMITH	cyber student internet reimbur 2019	\$ 131.00
241299	06/27/2019	EMAN SHARAF	cyber student internet reimbur 2019	\$ 165.00
241300	06/27/2019	EPLUS TECHNOLOGY	Quote # 22347740	\$ 629.00
241301	06/27/2019	EASTERN PENN SUPPLY COMPANY	north wall hydrant	\$ 43.22
			res johni ring	\$ 172.14
241302	06/27/2019	ERIKA GONZALES	cyber student internet reimbur 2019	\$ 165.00
241303	06/27/2019	ESS NORTHEAST LLC	Billing Weekending 6/22/2019	\$ 6,386.55
241304	06/27/2019	EUROFINS QC, LLC	bushkill lead water test	\$ 275.00
			ese lead water testing	\$ 525.00
			hss stadium lead water test	\$ 175.00
			jim hill lead water testing	\$ 275.00
			jtl lead water testing	\$ 525.00
			mse lead water test	\$ 525.00
			north lead water testing	\$ 525.00
			north concession lead testing	\$ 115.00
			north sewer plant lead water t	\$ 115.00
			resica lead water test	\$ 525.00
			sme lead water test	\$ 275.00
241305	06/27/2019	EVERGREEN COMMUNITY CHARTER SCHOOL	Invoice # 20613 ECCS June 2019	\$ 9,969.03
241306	06/27/2019	EXECUTIVE EDUCATION ACADEMY CHARTER SCHOOL	Invoice # May 2019 EEAC	\$ 1,107.68
241307	06/27/2019	EXPERIA USA, INC	Sensory Room Fiber Optics BES/	\$ 2,300.00
241308	06/27/2019	FASTENAL COMPANY	OPEN ORDER FOR PARTS & SUPPLIE	\$ 49.32
241309	06/27/2019	FIVE STAR INTERNATIONAL LLC	BRAKE PAD KIT EXT LIFE	\$ 772.00
241310	06/27/2019	FRONTIER	FRONTIER PHONE LINES	\$ 660.36
241311	06/27/2019	FUN AND FUNCTION	Beanbag chairs for Sensory roo	\$ 1,770.00
			SES Sensory Fiber Optics Quote	\$ 1,770.00
241312	06/27/2019	GEORGE J. BOESZE	Forestry Services Rendered	\$ 500.00
241313	06/27/2019	GERALDINE M BROWN	reimbursement for internet 2019	\$ 150.00
241314	06/27/2019	THE GOODYEAR TIRE & RUBBER COMPANY	TIRES	\$ 3,617.16
241315	06/27/2019	GRAINGER	ese label	\$ 10.21

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241316	06/27/2019	GROVE CITY AREA SCHOOL DISTRICT	Inv # G191000 April 2019 Grove	\$ 5,195.00
241317	06/27/2019	GUYETTE COMMUNICATION INDUSTRIES, CORP.	North Camera Installation project 287012 Pay #1	\$ 92,659.50
241318	06/27/2019	HAB-DLT	North Campus Camera Installation- Pay #2 287012	\$ 73,026.90
241319	06/27/2019	HEATHER MARING	Payroll Run 1 - Warrant 190627	\$ 1,958.04
241320	06/27/2019	INNOVATIVE ARTS ACADEMY CHARTER SCHOOL, INC	cyber student internet reimburse 2019	\$ 165.00
241321	06/27/2019	INTEGRAONE	Invoice # May 2019 IAAC	\$ 1,107.67
241322	06/27/2019	INTEGRITEC, INC.	HPI ACCESSORIES FOR ELEM ASST.	\$ 1,229.46
241323	06/27/2019	JAMEELAH SIMMS	HPI FOR SCHOOL PSYCHOLOGISTS	\$ 2,138.60
241324	06/27/2019	JANETTE S. SHANN	payment of IntegraOne invoice	\$ 155.00
241325	06/27/2019	JASON JENSEN	north water treatment	\$ 755.00
241326	06/27/2019	JEAN ALESSI	cyber student internet reimburse 2019	\$ 165.00
241327	06/27/2019	JENNIFER C SHEWRAM	cyber student internet reimburse 2019 Alessi	\$ 165.00
241328	06/27/2019	JESENNIA CLAUSSELL	cyber student internet reimburse 2019	\$ 165.00
241329	06/27/2019	JESSICA MILLER	cyber student internet reimburse 2019	\$ 165.00
241330	06/27/2019	JOANNE L. LOPEZ	cyber student internet reimburse 2019	\$ 165.00
241331	06/27/2019	JOEY RODRIGUEZ	cyber student internet reimburse 2019	\$ 165.00
241332	06/27/2019	JOHN NUNEZ	cyber student internet reimburse 2019	\$ 100.00
241333	06/27/2019	JOHN W. BARTON	cyber student internet reimburse 2019	\$ 165.00
241334	06/27/2019	JOHN WOODS	cyber student internet reimburse 2019	\$ 165.00
241335	06/27/2019	JOSHUA W MOORE	cyber student internet reimburse 2019	\$ 165.00
241336	06/27/2019	JOYCELYN ANN HERNDON	cyber student internet reimburse 2019	\$ 165.00
241337	06/27/2019	K-LOG, INC	Fluent Stools	\$ 554.85
241338	06/27/2019	KATHLEEN COLON	cyber student internet reimburse 2019	\$ 165.00
241339	06/27/2019	KISTLER PRINTING COMPANY	PRINTING CLUB BOOKS HSS SOCIAL	\$ 1,300.00
241340	06/27/2019	KRISTOPHER JOHNSON	cyber student internet reimburse 2019	\$ 150.00
241341	06/27/2019	LEHIGH LEARNING ACADEMY	Invoice # May 2019	\$ 13,879.40
241342	06/27/2019	LEHIGH VALLEY CHARTER HIGH SCHOOL FOR	Invoice # June 2019 Tuition LV	\$ 5,538.36

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241343	06/27/2019	LEILA GUERRERO	cyber student internet reimbur 2019 Crespo-Rodrigu	\$ 145.00
241344	06/27/2019	LEVIN LEGAL GROUP	Prof. Services Inv. #41284 po 19004431	\$ 475.00
241345	06/27/2019	LINDA GITTENS	cyber student internet reimbur 2019	\$ 130.00
241346	06/27/2019	LUNCH ACCT REFUND	MS JIE ZHANG,203275	\$ 12.45
241347	06/27/2019	MAGDALENA LOPEZ	cyber student internet reimbur 2019	\$ 60.00
241348	06/27/2019	MARIA BARRIETA	cyber student internet reimbur 2019	\$ 150.00
241349	06/27/2019	MARIA MORALES	cyber student internet reimbur 2019	\$ 165.00
241350	06/27/2019	MARIE GETTY CORNET	cyber student internet reimbur 2019	\$ 165.00
241351	06/27/2019	MARK HOVERKAMP	cyber student internet reimbur 2019 Hoverkamp	\$ 165.00
241352	06/27/2019	MARK WILLIAMS	cyber student internet reimbur 2019	\$ 165.00
241353	06/27/2019	MARQUICE MILLER	cyber student internet reimbur 2019 Gordon	\$ 165.00
241354	06/27/2019	MAZZITTI & SULLIVAN EAP SERVICES	MAZZITTI INV JUNE 4 2019	\$ 5,350.50
241355	06/27/2019	MEIER SUPPLY CO., INC.	hss sprayer	\$ 263.20
			jtl line set	\$ 211.95
			jtl muel	\$ 16.65
			jtl preair	\$ 142.01
			sme filter	\$ 15.88
			truck stock	\$ 298.29
241356	06/27/2019	MELCOIR H. ROSAS	cyber student internet reimbur 2019	\$ 165.00
241357	06/27/2019	MELODY SEVERUD	cyber student internet reimbur 2019	\$ 165.00
241358	06/27/2019	MESKO GLASS CO., INC	ese window repair	\$ 70.00
241359	06/27/2019	MICHAEL PECKALLY	cyber student internet reimbur 2019	\$ 165.00
241360	06/27/2019	MICHELLE SEKAZ	cyber student internet reimbur 2019	\$ 165.00
241361	06/27/2019	MODERN GAS SALES, INC.	LEHMAN @ HS SOUTH POOL PROPAIN	\$ 256.94
241362	06/27/2019	MONQUE COLVIN	cyber student internet reimbur 2019 Colvin	\$ 150.00
241363	06/27/2019	MONROE CAREER AND TECHNICAL INSTITUTE	LANDSCAPE INSTALLATION - PLANT	\$ 1,400.00
241364	06/27/2019	MORITZ EMBROIDERY WORKS INC.	SHIRTS FOR FIELD DAY EVENT	\$ 478.40
			SOUTH ATHLETICS EMBROIDERY OF	\$ 24.00
241365	06/27/2019	NATIONAL FIRE PROTECTION ASSOCIATION	nfp membership dues	\$ 175.00
241366	06/27/2019	NATIONAL MULTIPLE SCLEROSIS SOCIETY	HS SOUTH CASUAL FOR A CAUSE DONATION	\$ 460.00

160

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241367	06/27/2019	NATIONAL SCHOOL APPLICATIONS NETWORK INC	PA-REAP TECH SUPPORT	\$ 999.00
241368	06/27/2019	NAZARETH AREA SCHOOL DISTRICT	NASD Invoice # 19000083	\$ 1,494.56
241369	06/27/2019	NCS PEARSON, INC.	Psychological Testing Material	\$ 21,038.92
241370	06/27/2019	NELSON MCKEITHAN	cyber student internet reimbur 2019	\$ 165.00
241371	06/27/2019	NIASHA D. SIMMONS	cyber student internet reimbur 2019	\$ 150.00
241372	06/27/2019	NICOLE AHO	SWB - BEACH DAY SUPPLIES	\$ 24.00
241373	06/27/2019	NNEMDIG CLARK	cyber student internet reimbur 2019	\$ 165.00
241374	06/27/2019	NYKEE MCLAUGHLIN	cyber student internet reimbur 2019	\$ 165.00
241375	06/27/2019	NYSCSPC (NEW YORK STATE CHILD SUPPORT	Payroll Run 1 - Warrant 190627	\$ 129.00
241376	06/27/2019	OFFICE TECHNOLOGY, LLC	INK CARTRIDGE FOR TABITHA BRAD	\$ 45.00
241377	06/27/2019	OVERDRIVE, INC.	OverDrive Open PO-replaces 201	\$ 3,837.93
241378	06/27/2019	PA TREATMENT & HEALING	Invoice # 0503153 May 2019 SpE	\$ 9,555.00
			Invoice #0503152 May 2019 PATH	\$ 17,028.00
241379	06/27/2019	PAMELA KITCHEN	cyber student internet reimbur 2019	\$ 165.00
241380	06/27/2019	PAMELA LOVEN	cyber student internet reimbur 2019	\$ 132.00
241381	06/27/2019	PARAGO SOFTWARE INC	PARAGO IT INVENTORY SUBSCRIPTI	\$ 10,920.00
241382	06/27/2019	PATRIOT WORKWEAR	Patriot Chief Mill uniform pol	\$ 52.00
			Patriot uniform order for R. S	\$ 528.00
			Patriot uniform supplies for B	\$ 48.00
241383	06/27/2019	PENNSYLVANIA DEPARTMENT OF REVENUE	Payroll Run 1 - Warrant 190627	\$ 30.16
241384	06/27/2019	PENNSYLVANIA HIGHER EDUCATION AGENCY	Payroll Run 1 - Warrant 190627	\$ 772.33
241385	06/27/2019	PENNSYLVANIA LEADERSHIP CHARTER SCHOOL	Invoice # 554459 June 2019 Tui	\$ 12,362.33
241386	06/27/2019	PETROCHOICE	OPEN ORDER FOR FLUIDS	\$ 863.10
241387	06/27/2019	PETTY CASH SMITHFIELD ELEMENTRY	SMITHFIELD ELEM. SCHOOL SUPPLIES	\$ 45.78
241388	06/27/2019	PROSSER LABORATORIES, INC.	april operations	\$ 13,231.88
241389	06/27/2019	PSERS	2017-2018 Bishow, Laurel	\$ 206.30
			2017-2018 Hall, rebecca	\$ 202.94
			2017-2018 Romansky, John	\$ 183.69
			2017-2018 Scarnecchia, Nancy	\$ 12.11
241390	06/27/2019	RAPTOR TECHNOLOGIES, LLC	Raptor ID integration to Sapph	\$ 833.00

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241391	06/27/2019	RAY E. LENHART	FACULTY COOK OUT LAST DAY OF SCHOOL	\$ 114.46
241392	06/27/2019	RAYMOND BARTEK JR	cyber student internet reimbur 2019	\$ 165.00
241393	06/27/2019	REACH CYBER CHARTER SCHOOL	Invoice # 553844 RCCS May 2019	\$ 61,277.88
241394	06/27/2019	REGINA FARMS	BLACK MUIJCH FOR NORTH	\$ 272.00
241395	06/27/2019	RENEE STRETZ	cyber student internet reimbur 2019	\$ 165.00
241396	06/27/2019	RESCUE ESSENTIALS	MaryLouise Neyhart Rescue esse	\$ 697.95
241397	06/27/2019	RICHARD A GARRIS	Expense claim # 2801. POOL AND PESTICIDE REGISTRAT	\$ 60.00
241398	06/27/2019	RITA A MARKI	cyber student internet reimbur 2019	\$ 165.00
241399	06/27/2019	ROBERT DELGADO	cyber student internet reimbur 2019 Delgado	\$ 140.00
241400	06/27/2019	SARGENT'S COURT REPORTING SERVICE, INC	COURT REPORTER FOR EMPLOYEE A.M. CASE	\$ 761.00
241401	06/27/2019	SCOTTI AVERSA	reimbursement for internet usa 2019	\$ 165.00
241402	06/27/2019	SHAQUANNA OWENS	cyber student internet reimbur 2019	\$ 165.00
241403	06/27/2019	SHARAWN DUGGER	cyber student internet reimbur 2019	\$ 165.00
241404	06/27/2019	SHARLENE GILBERT	cyber student internet reimbur 2019	\$ 160.00
241405	06/27/2019	SHERMAN THEATER	South Grad Lighting, stage, chairs	\$ 5,310.00
241406	06/27/2019	SILVANA CRUZ	cyber student internet reimbur 2019	\$ 165.00
241407	06/27/2019	SKYLANES	skylanes special olympics HSN	\$ 267.00
241408	06/27/2019	SOL MELENDEZ	cyber student internet reimbur 2019	\$ 140.00
241409	06/27/2019	SONIA MENDEZ	internet reimbursement ESACA (\$ 165.00
241410	06/27/2019	SOUTHWOOD PSYCHAITRIC HOSPITAL	Invoice Jan - Mar Southwood	\$ 2,167.16
241411	06/27/2019	STEPHANIE RODRIGUEZ	cyber student internet reimbur 2019	\$ 165.00
241412	06/27/2019	STEVE SHANNON TIRE & AUTO CENTER	TIRE DISPOSAL	\$ 51.00
241413	06/27/2019	STEVEN F. RANDALL	cyber student internet reimbur 2019	\$ 165.00
241414	06/27/2019	STRAND POOL SUPPLY, LLP	hss strand po-replaces 2019031	\$ 1,651.20
241415	06/27/2019	STROUDSBURG ELECTRIC MOTOR SERVICE	hss motor	\$ 170.00
			hss p-motor	\$ 203.99
			jtl kitchen kettle	\$ 17.00
			sme milwaukee tool	\$ 274.95
			truck stock	\$ 14.00
241416	06/27/2019	SUSAN KELLY HODGE	cyber student internet reimbur 2019	\$ 165.00

162

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241417	06/27/2019	SUZETTE WONG	cyber student internet reimbur 2019	\$ 165.00
241418	06/27/2019	TARA KIOMI DAVIS	cyber student internet reimbur 2019	\$ 165.00
241419	06/27/2019	TIFFANY ROCHER	cyber student internet reimbur 2019	\$ 90.00
241420	06/27/2019	TRANE U.S. INC.	bushkill service bypass valves	\$ 1,005.00
			bushkill service motor and fan	\$ 1,426.02
			ese service chiller	\$ 3,381.86
			jim hill service drive	\$ 268.00
			jtl service hvac	\$ 1,675.00
			north service boilers	\$ 804.00
			north service cooling tower	\$ 6,476.24
			Payment#1 North/Leh ATC Upgrade Bd Approved 6/24/19	\$ 254,474.80
241421	06/27/2019	TYLER TECHNOLOGIES, INC.	TYLER INV 045-263433 DUE JULY	\$ 3,125.59
241422	06/27/2019	U.S. DEPARTMENT OF EDUCATION	Payroll Run 1 - Warrant 190627	\$ 267.49
241423	06/27/2019	UNITED WAY OF MONROE COUNTY	Payroll Run 1 - Warrant 190627	\$ 32.00
241424	06/27/2019	US FOODS	bus. office needs req. in amt	\$ 328.30
241425	06/27/2019	VICTOR POLLACK	cyber student internet reimbur 2019	\$ 165.00
241426	06/27/2019	VIRGINIA ROANTREE	cyber student internet reimbur 2019	\$ 165.00
241427	06/27/2019	WALMART COMMUNITY/GEMB	10 27 GALLONS STORAGE TOTS	\$ 84.59
			CAKE FOR RETIREMENT CELEBRATION	\$ 42.98
			Groceries, kitchen supplies fo	\$ 99.56
			Open Po to purchase lf Supplie	\$ 502.01
			purchase supplies for JTL student	\$ 253.33
			Title III - ESL Parent Academy	\$ 178.54
241428	06/27/2019	WILLIAM EHRET	cyber student internet reimbur 2019	\$ 165.00
241429	06/27/2019	WILLIAMS SYNDROME ASSOCIATION	BUSHKILL ELEM. CASUAL FOR A CAUSE DONATION	\$ 175.55
241430	06/27/2019	WOLFINGTON BODY COMPANY, INC.	IC MIRROR	\$ 132.75
241431	06/27/2019	WORTHINGTON DIRECT	ROCKER FURNITURE BROTHERTON/BR	\$ 899.51
241432	06/27/2019	ZESWITZ MUSIC COMPANY	Zeswitz Repairs	\$ 345.60
241433	07/03/2019	ABC CLIO INC.	K-12 Library ABC-CLIO Renewal	\$ 7,440.00
241434	07/03/2019	ABC TROPHIES, INC.	SOUTH ATHLETICS STATE PLAQUE E	\$ 18.20

163

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241435	07/03/2019	ADVANCE AUTO PARTS	22" Flex Iea Trfix parts for 20	\$ 50.88
			Brake pads & rotors for 2013 P	\$ 231.76
			BUS GARAGE SUPPLIES	\$ 156.00
			BUS PARTS RETURNED	\$ (22.00)
			MAINTENANCE SHOP	\$ 65.98
			MAINTENANCE SHOP PARTS RETURNED	\$ (65.98)
			OIL FILTERS, FUEL FILTERS	\$ 66.50
			OPEN ORDER FOR PARTS	\$ 286.76
			PARTS RETURNED	\$ (206.23)
			RETURNED PARTS	\$ (168.74)
			WRONG PARTS. PARTS WERE RETURNED	\$ 165.06
241436	07/03/2019	HUDL	NORTH FOOTBALL HUDL SIDELINE P	\$ 900.00
			SOUTH FOOTBALL HUDL SIDELINE P	\$ 900.00
241437	07/03/2019	AMAZON.COM	Alternative furniture for clas	\$ 234.39
			Amazon memory cards and crimp	\$ 83.99
			Blue tooth receiver for gym	\$ 27.99
			Connection cords and lock for	\$ 9.76
			HOVERCAM CABLES FOR ELEMENTARY	\$ 62.90
			HS-S Amazon supply order	\$ 949.75
			Inateck USB C to DisplayPort C	\$ 79.90
			items for steam r program-wisn	\$ 29.98
			NORTH CAMERA PROJECT SUPPLIES	\$ 86.54
			OFFICE SUPPLIES FOR CURRICULUM	\$ 139.99
			Pencil weights for sp ed class	\$ 51.88
			Privacy Screen for Guidance Se	\$ (71.98)
			Purchase Stem Pack for IF/Gift	\$ 699.95
			Steam R program	\$ 65.69
			Steam R program / wisneiski	\$ 125.93
			Supplies for eco club	\$ 399.60
			supplies for field day	\$ 788.63

164

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241437	07/03/2019	AMAZON.COM	surge protectors for sensory r	\$ 69.99
			TITLE IV MATH MATERIALS FOR ES	\$ (257.80)
			USB cable extension	\$ 13.98
241438	07/03/2019	ANDREA FRITZ	Expense claim # 2831. MAY 2019 MILEAGE	\$ 16.36
241439	07/03/2019	ANNMARIE LAFEMINA-ADAMS	Expense claim # 2832. JUNE 2019 MILEAGE	\$ 16.36
241440	07/03/2019	APPLE INC	Expense claim # 2834. JUNE 2019 MILEAGE	\$ 42.22
241441	07/03/2019	APPLE INC.	2019/2020 APPLE LEASE- INVOICE	\$ 11,969.66
			APPLE LEASE INV#63986011 - CON	\$ 137,479.59
241442	07/03/2019	BANKS' VACUUM SALES AND SERVICE	APPLE LEASE-INVOICE#64036712 /	\$ 133,888.56
			hsn banks po-REPLACES 20190296	\$ 947.79
			jtl banks po-REPLACES 20190344	\$ 1,498.83
			leh banks po-REPLACES 20190273	\$ 446.42
241443	07/03/2019	BARBARA RESCIGNO	Expense claim # 2833. JUNE 2019 MILEAGE	\$ 19.95
241444	07/03/2019	BARRY S KRAMMES	REPAIR KIT AND RESIN FOR TRACK REPAIR	\$ 602.00
241445	07/03/2019	BELLEVILLE WHOLESAL HOBBS	items for steam r program	\$ 199.85
241446	07/03/2019	BOROUGH OF EAST STROUDSBURG	HS SOUTH STADIUM WATER AND SEWER	\$ 1,475.70
			HS SOUTH WATER AND SEWER	\$ 5,682.90
			JM HILL WATER AND SEWER	\$ 858.60
			MAINTENANCE BLDG WATER AND SEWER	\$ 104.75
241447	07/03/2019	BRIAN J BOROSH	Expense claim # 2835. ISTE PHILADELPHIA CONF MILEA	\$ 99.61
241448	07/03/2019	BRITE CLEANERS	Band Uniform Cleaning	\$ 264.60
241449	07/03/2019	C.B. GITTY CRAFTER SUPPLY	6pc. Chrome Open Gear Economy	\$ 221.78
241450	07/03/2019	CARMEN MELVIN	PAYMENT FOR TEACHERS FUND FOOD	\$ 303.63
241451	07/03/2019	CAROL DEANE-GARDNER	Expense claim # 2837. APRIL 2019 MILEAGE	\$ 118.26
			Expense claim # 2838. MAY 2019 MILEAGE	\$ 72.96
			Expense claim # 2839. JUNE 2019 MILEAGE	\$ 17.52
241452	07/03/2019	CATHERINE A STRAZZERI	Expense claim # 2881. SCHOOL LIBRARY BOOK EXPO	\$ 1,859.68
241453	07/03/2019	CFAC	MIDDLE SMITHFIELD ELEM. CASURAL FOR A CAUSE DONAT	\$ 246.56
241454	07/03/2019	CHRISTOPHER S. BROWN LAW OFFICES	CHRIS BROWN INVOICE June Retainer	\$ 6,704.75
241455	07/03/2019	CINTAS CORPORATION #101	resica cintas po	\$ 64.30

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241456	07/03/2019	CINTAS CORPORATION #101	bes cintas UNIFORM RENTAL	\$ 152.82
			cintas maint-UNIFORM RENTAL	\$ 569.49
			ESE UNIFORM RENTAL	\$ 399.93
			FOUNDATIONS UNIFORM RENTAL	\$ 660.88
			hss cintas open po	\$ 224.21
			hss cintas UNIFORM RENTAL	\$ 478.24
			jim hill uniforms	\$ 266.50
			jtl uniforms	\$ 157.06
			MAINTENANCE UNIFORM RENTAL	\$ 543.57
			mse uniforms	\$ 277.45
			north cintas UNIFORM RENTAL	\$ 1,461.30
			resica cintas UNIFORM RENTAL	\$ 128.60
			RESICA UNIFORM RENTAL	\$ 64.30
			sme uniforms	\$ 190.08
			UNIFORM RENTAL - BUS GARAGE	\$ 238.58
241457	07/03/2019	COMMUNICATIONS SYSTEMS, INC.	SECURITY KEYPADS REPAIRS was P.O.19004465	\$ 1,471.70
241458	07/03/2019	COURTNEY DUNLAP	Expense claim # 2840. SWPBIS CONF AT THE IU20	\$ 33.99
241459	07/03/2019	DENISE A FLYNN	Expense claim # 2841. NYC JACOB JAVITS CONF	\$ 153.28
			Expense claim # 2842. JUNE 2019 MILEAGE	\$ 19.14
241460	07/03/2019	DIANA ALLISON	Expense claim # 2844. JUNE 2019 MILEAGE	\$ 24.13
241461	07/03/2019	DIANE ANDERSON	Expense claim # 2843. BUS PHYSICAL	\$ 50.00
241462	07/03/2019	DTN, LLC	DTN Weather Service Invoice 55	\$ 1,030.50
241463	07/03/2019	EBSCO INFORMATION SERVICES	K-12 Library PrepStep Renewal 2020	\$ 184.27
241464	07/03/2019	EILEEN M SMITH	Expense claim # 2845. 2018-2019 MILEAGE	\$ 28.36
241465	07/03/2019	EMILY NIEMAN	Expense claim # 2846. JUNE 2019 MILEAGE	\$ 29.70
241466	07/03/2019	FOLLETT SCHOOL SOLUTIONS, INC.	Follett Library book order: se	\$ 1,835.58
			Open PO Follett LIBRARY BOOKS	\$ 2,263.85
			Open PO Follett-REPLACES 20190	\$ 37.79
241467	07/03/2019	FRIENDS OF NEPA WRESTLING	SOUTH WRESTLING FEE XCALIBUR	\$ 500.00
241468	07/03/2019	FUN AND FUNCTION	Weighted vest and weights for	\$ 101.68

166

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241469	07/03/2019	GLADYS N WALKER	CONTRACT DRIVER 2018/2019	\$ 4,509.40
241470	07/03/2019	HERCULES ACHIEVEMENT INC.	teacher gown	\$ 66.51
241471	07/03/2019	HERTZ FURNITURE SYSTEMS LLC	FURNITURE BREINER DIC	\$ 5,987.00
241472	07/03/2019	INDUSTRIAL ARTS SUPPLY CO.	FURNITURE FOR BROTHERTON HSS -	\$ 3,066.00
241473	07/03/2019	INTEGRAONE	Steam R program	\$ 66.01
241474	07/03/2019	INTERBORO PACKAGING CORP	RENEWALS WITH INTEGRAONE	\$ 172,364.75
241475	07/03/2019	J.W.PEPPER & SONS-ACCT.#36-136400	CUSTODIAL BID SMITHFIELD	\$ 1,268.00
241476	07/03/2019	JENNIFER L MARMO	Hillary LIS Chorus	\$ 263.04
241477	07/03/2019	JENNIFER M SCHNAITMAN	Expense claim # 2848. BOOK EXPO REGISTRATION	\$ 260.14
241478	07/03/2019	JESSICA WALTERS	Expense claim # 2849. BOOK EXPO CONFERENCE	\$ 259.67
241479	07/03/2019	JONES SCHOOL SUPPLY COMPANY INC.	Expense claim # 2847. EBTEP MEETING AT THE IU20	\$ 32.48
241480	07/03/2019	K12 SYSTEMS	Expense claim # 2882. SCHOOL LIBRARY BOOK EXBO	\$ 334.32
241481	07/03/2019	KARIN A HOGAN	PAYMENTS FOR AWARDS	\$ 15.23
241482	07/03/2019	KASA'S FOODS DIST CO INC.	Sapphire Suite Subscription 19	\$ 153,921.00
241483	07/03/2019	LIZETTE RODRIGUEZ	PSSA ASSEMBLY SUPPLIES	\$ 148.20
241484	07/03/2019	LUCIANNA COKE	TO PAY PIZZA INVOICES FOR 2018	\$ 12,927.30
241485	07/03/2019	M A BRIGHTBILL BODY WORKS INC.	Expense claim # 2850. SAPPHIRE TRAINING	\$ 57.30
241486	07/03/2019	MARIALENA CASCIOTTA	Expense claim # 2851. PA MEDIA & DESIGN COMPETITIO	\$ 31.18
			PROPANE PASSENGERS BUSES 2020	\$ 2,130,735.00
			Expense claim # 2854. MARCH 2019 MILEAGE	\$ 275.09
			Expense claim # 2855. APRIL 2019 MILEAGE	\$ 155.96
			Expense claim # 2856. MAY 2019 MILEAGE	\$ 145.41
			Expense claim # 2857. JUNE 2019 MILEAGE	\$ 79.46
			Expense claim # 2858. PAPSA CONFERENCE	\$ 118.90
241487	07/03/2019	MARJO FISHER	Expense claim # 2853. SWPBIS TRAINING AT THE IU20	\$ 33.99
241488	07/03/2019	MARIORY E GULLSTRAND	NHS GOLD HONOR STOLES	\$ 123.20
241489	07/03/2019	MATTHEW KRAUSS	Expense claim # 2852. JUNE 2019 MILEAGE	\$ 20.24
241490	07/03/2019	MAUREEN SEIDEL	Expense claim # 2859. JUNE 2019 MILEAGE	\$ 41.99
241491	07/03/2019	MET-ED	HS SOUTH ELECTRIC 100017327568	\$ 27,648.77
			JM HILL ELECTRIC 100105710071	\$ 6,398.32

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241491	07/03/2019	MET-ED	JTL ELECTRIC 100019615861	\$ 10,865.45
			TRAFFIC LIGHT ELECTRIC 100019284494	\$ 19.96
			TRAFFIC LIGHT ELECTRIC 100031621210	\$ 19.68
			TRAFFIC LIGHT ELECTRIC 100054179492	\$ 32.87
			TRAFFIC LIGHT ELECTRIC 100075377489	\$ 31.30
241492	07/03/2019	MONROE CAREER AND TECHNICAL INSTITUTE	2019-2020 CAPITAL IMPROVEMENT	\$ 12,487.17
241493	07/03/2019	MONROE CAREER AND TECHNICAL INSTITUTE	2019-2020 operating payments July	\$ 160,161.42
241494	07/03/2019	MORITZ EMBROIDERY WORKS INC.	T-SHIRTS FOR MUSICAL	\$ 1,400.40
241495	07/03/2019	RUSSELL REID WASTE HAULING & DISPOSAL	JTL ATHLETICS PORTA POTTIES	\$ 147.00
			NORTH ATHLETICS PORTA POTTIES	\$ 384.00
			SOUTH ATHLETICS PORTA POTTIES	\$ 373.00
241496	07/03/2019	NATIONAL WRESTLING COACHES ASSN.	WRESTLING OPC FEES AND STATS P	\$ 160.00
241497	07/03/2019	OFFICE TECHNOLOGY, LLC	printer toner	\$ 104.00
241498	07/03/2019	PATRICIA PADULA	Expense claim # 2860. MAY 2019 MILEAGE	\$ 198.24
			Expense claim # 2861. JUNE 2019 MILEAGE	\$ 135.37
241499	07/03/2019	PATRIOT WORKWEAR	R Santos Security Supply- uniform	\$ 70.00
241500	07/03/2019	PETTY CASH MIDDLE SMITHFIELD	MIDDLE SMITHFIELD PETTY CASH 06/19/2019	\$ 16.40
241501	07/03/2019	POCONO TRANSPORTATION INC.	BUS TRANSPORTATION	\$ 20,625.75
241502	07/03/2019	PRAXAIR DISTRIBUTION MID-ATLANTIC	praxair open po pool 19004085	\$ 669.07
241503	07/03/2019	QUILL CORPORATION	SUPPLIES ORDERED FOR FOOD SERV	\$ 16.08
241504	07/03/2019	ROCKLAND BAKERY	P.O.#19000226 Open invoice Bread	\$ 2,479.52
241505	07/03/2019	ROSANNE KRUEGER	Expense claim # 2862. 2018/2019 MILEAGE	\$ 89.55
241506	07/03/2019	SCOTT C. IHLE	Expense claim # 2867. JUNE 2019 MILEAGE	\$ 55.68
241507	07/03/2019	SHAHIDA JONES	Expense claim # 2864. MAY 2019 MILEAGE	\$ 98.77
			Expense claim # 2865. JUNE 2019 MILEAGE	\$ 63.63
			Expense claim # 2866. FUN & FUNCTION EVENT	\$ 112.69
241508	07/03/2019	SHARON J. GERBERICH	INTERNET 1/3 REIMBURSEMENT JAN 2019 TO JUNE 2019	\$ 104.00
241509	07/03/2019	SHARP ENERGY	OPEN ORDER FOR PROPANE - NORTH	\$ 6,534.00
			OPEN ORDER FOR PROPANE - SOUTH	\$ 6,202.24
241510	07/03/2019	SHAWN A WESCOTT	Expense claim # 2863. JUNE 2019 MILEAGE	\$ 10.09

168

East Stroudsburg Area School District

Date Range 6/21/19 through 7/4/19

Listing of Bills

Check Number	Date	Vendor Name	Invoice Description	Check Amount
241511	07/03/2019	STAPLES CREDIT PLAN	Chair for front desk recp	\$ 119.99
			ENGINEERING PRINTS TO T HENDEL	\$ 5.40
			FACILITIES SUPPLIES	\$ 54.34
			HP 80A (CF280A) Black Original	\$ 114.89
			office supplies	\$ 1,662.72
241512	07/03/2019	SUN LITHO-PRINT, INC.	2019 graduation programs	\$ 1,495.00
241513	07/03/2019	SUSAN M EDEN	Expense claim # 2868. JANUARY 2019 MILEAGE	\$ 19.20
			Expense claim # 2869. FEBRUARY 2019 MILEAGE	\$ 64.09
			Expense claim # 2870. MARCH 2019 MILEAGE	\$ 38.40
			Expense claim # 2871. APRIL 2019 MILEAGE	\$ 36.38
			Expense claim # 2872. JUNE 2019 MILEAGE	\$ 34.91
			Expense claim # 2873. MAY 209 MILEAGE	\$ 66.65
241514	07/03/2019	TAMARA CYKOSKY	Expense claim # 2878. MAY 2019 MILEAGE	\$ 137.75
			Expense claim # 2879. JUNE 209 MILEAGE	\$ 58.99
241515	07/03/2019	TINA M FALBO	Expense claim # 2876. JUNE 2019 MILEAGE	\$ 23.66
			Expense claim # 2877. MAY 2019 MILEAGE	\$ 34.57
241516	07/03/2019	TOSHA NIZNIK	Expense claim # 2874. BBIS IMPLEMENTERS REGISTRATI	\$ 75.00
241517	07/03/2019	TREASURE BAY INC	TITLE 1 - BOOKS PARENT ENGAGEMENT	\$ 2,156.43
241518	07/03/2019	WEX BANK	DISTRICT GASOLINE FUEL FOR FLEET	\$ 3,608.48
241519	07/03/2019	WILLIAM RIKER	Expense claim # 2880. SUMMER ADMIN CONFERENCE MILE	\$ 14.96
241520	07/03/2019	YOUTH ADVOCATE PROGRAMS, INC.	Youth Advocate Prog. May Invoi	\$ 19,945.90
Grand Total				\$ 4,150,193.43